

Format of Bio-data in respect of persons desirous of inclusion in DPE databank

1. Name and surname (in full): Balwinder Singh Canth
2. Director Identification Number (refer Note 1): 07239321
3. Income Tax PAN:
4. Gender : Male 4. Nationality : Indian
5. Father's name : Late Amar Singh and mother's name: Smt. Dalip Kaur and Spouse's name (if married) : Smt. Surinder Kaur
6. Date of Birth : 26/01/1958
7. Present Position/Occupation : Retired as Director (Marketing), Indian Oil Corporation Limited on 31st January, 2018
8. Full address (present and permanent) with PIN code, Phone number, Mobile Number, E-Mail address):

Present Address	<p>Phone: × × × × × ×</p> <p>Mobil × × × × × × 8888</p> <p>Email ID: canthbs[at]gmail[dot]com</p>
Permanent Address	<p>M</p> <p>Ei</p>

9. Educational & Professional Qualification (Graduation onwards)

S.No.	Course	Subjects	University/ Institute	Year of Passing
1.	BCom	Commerce	Punjab University, Chandigarh	1978
2.	MBA-HR (Master of Personnel Management & Industrial Relations)	Management, HR & Labour Laws	Punjab University, Chandigarh	1980
3.	LLB	Laws	Delhi University, New Delhi	1986

10. Work Experience

Sr. No.	Organization/ Institute	Post Held	Period (From - To)	Nature of Work/ Area of Specialization
1.	Indian Oil Corporation Ltd,	Director (Marketing)	08.10.2015 to 31.01.2018	As member of the Board, All India Head of marketing set up of the Corporation, responsible for marketing of all petroleum products
2.	Lanka IOC PLC	Chairman	02.11.2015 to 31.01.2018	Head of the Board at Sri Lanka subsidiary of Indian Oil Corporation Limited
3.	Indian Oil Corporation Ltd.,	Executive Director (Consumer Sales), Head Office, Mumbai	21.04.2015 to 07.10.2015	All India Head of direct marketing of all petroleum products to institutional customers.
4.	Indian Oil Corporation Ltd.,	Executive Director, Telangana & Andhra Pradesh State Office, Hyderabad	15.04.2013 to 20.04.2014	As Head of Business in the State of Telangana & Andhra Pradesh, developed unique business plans which have been highly successful. Spearheaded the commissioning of first automated oil terminal of the country at Chittoor in Andhra Pradesh.
5.	Indian Oil Corporation Ltd.	General Manager, Uttar Pradesh State Office-1, Lucknow	15.03.2010 to 14.04.2013	Have been successful in achieving laid down MOU parameters and attaining No.1 position on All India basis in Uttar Pradesh.

6.	Indian Oil Corporation Ltd.	Dy.General Manager (Consumer Sales), Punjab State Office, Chandigarh	20.03.2006 to 14.03.2010	Long term business tie-ups with mega projects like JP Associates and Hindustan Construction Corporation Limited were successfully executed not only for Punjab State Office but also on All India basis.
7.	Indian Oil Corporation Ltd.	Chief Information Systems Manager, Punjab State Office, Chandigarh	19.04.2004 to 19.03.2006	Head of IT Team for Punjab, Himachal, J&K and the UT of Chandigarh.
8.	Indian Oil Corporation Ltd.	Chief Divisional Retail Sales Manager, Chandigarh Divisional Office, Chandigarh	17.04.2003 to 18.04.2004	Have been successful in garnering large volumes from competitors resulting in growth in revenue and volumes.
9.	Indian Oil Corporation Ltd.	Chief HRD Manager, Corporate Office, New Delhi	11.03.2002 to 16.04.2002	Successfully spearheaded the restructuring program of the organization in close association with Mckinsey resulting in creation of separate verticals for institutional and retail business.
10.	Indian Oil Corporation Ltd.	Senior HRD Manager Corporate Office, New Delhi	19.04.1999 to 10.03.2002	Responsible for all HRD initiatives at Corporate level, including restructuring, performance management and rewards.
11.	Indian Oil Corporation Ltd.	Manager (HRD) Corporate Office, New Delhi	27.05.1996 to 18.04.1999	Responsible for all HRD initiatives at Corporate level, including restructuring, performance management and rewards.
12.	Indian Oil Corporation Ltd.	Dy. Manager (MO), Patiala	12.05.1995 to 26.05.1996	Head of logistic unit at Patiala, Punjab
13.	Indian Oil Corporation Ltd.	Dy. Manager (Retail Sales), Patiala	15.06.1991 to 11.05.1995	Responsible for sales of all petroleum products in the sales zone.
14.	Indian Oil Corporation Ltd.	Assistant Manager (Personnel), Northern Region Office, New Delhi	02.06.1987 to 14.06.1991	Responsible for all HR functions at Northern Region, such as recruitment, selection, placement, performance management, career progression, reward management etc.

15.	Indian Oil Corporation Ltd.	Personnel Officer, Northern Regional Office, New Delhi	01.08.1983 to 01.06.1987	Responsible for all HR functions at Northern Region, such as recruitment, selection, placement, performance management, career progression, reward management etc.
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11. Whether SC/ST/OBC/Minorities/Women : No
(if yes, indicate the relevant category)

12. Area of Specialization (Finance, Law, Management, Sales, Marketing, Administration, Research, Corporate Governance, Technical Operations or any other) : Management, Corporate Governance, Sales, Marketing, Administration, Human Resources Management, CSR, Law and Information Systems

13. Indicate how you fulfill the laid down criteria (Refer Annex) : Retired Director (Marketing) of Indian Oil Corporation with 35 years of experience

14. (a) Have any legal proceedings initiated or are pending against you : No
(b) If Yes, please furnish the details: N/A

15. (a) Have you been or are designated partner in limited liability partnerships (LLP) : No
(b) If yes, please furnish the following details

Name of LLP	Nature of industry	Duration (with dates)
1.		
2.		
3.		

16. Directorship held/ presently being in companies (both CPSEs and Private)

Name of company	Nature of industry	Nature of directorship	Duration (with dates)
Indian Oil Corporation Limited	Petroleum	Whole time Director	8.10.2015 to 31.01.2018
Lanka IOC PLC	Petroleum	Non-executive Chairman	02.11.2015 to 31.01.2018



(Signature)

Name : **Balwinder Singh Canth**

Date 14.06.2018

Note 1: In case, you are not having Director Identification Number (DIN), you should immediately get the same in line with provisions of Sections 152 to 159 of the Companies Act, 2013 and furnish the updated bio-data to DPE.

Note 2 : In case there is any change in the above position, the revised and updated bio-data may be furnished to DPE within 15 days of such change.