There were 9 enterprises in the public sector as on 31.3.2006 which were engaged in production of Coal and Lignite. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Incorp	Year of oration
1.	Neyveli Lignite Corpn. Ltd.	1956
2.	Bharat Coking Coal Ltd.	1972
3.	Coal India Ltd.	1973
4.	Central Coalfields Ltd.	1975
5.	Eastern Coalfields Ltd.	1975
6.	Western Coalfields Ltd.	1975
7.	Northern Coalfields Ltd.	1985
8.	South Eastern Coalfields Ltd.	1985
9.	Mahanadi Coalfields Ltd.	1993

- 2. The enterprises falling in this group are mainly engaged in the production of coking coal, non-coking coal and lignite.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit

or sustained net loss (-) in ranking order are given below :

(Rs. in crores)

SI. No.	Enterprise		it/(Loss) 2004-05
1.	Coal India Ltd.	1711.66	1324.92
2.	Northern Coalfields Ltd.	1300.98	1148.77
3.	Mahanadi Coalfields Ltd.	1256.29	927.18
4.	Western Coalfields Ltd.	990.54	510.16
5.	South Eastern Coalfields Ltd.	929.01	1058.77
6.	Central Coalfields Ltd.	758.37	279.86
7.	Neyveli Lignite Corpn. Ltd.	702.35	1215.00
8.	Eastern Coalfields Ltd.	363.86	(679.20)
9.	Bharat Coking Coal Ltd.	202.66	(959.43)
	Total	8215.72	4826.03

5. **Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI. No.	Enterprise	Divi 2005-06	dend 2004-05
1.	Coal India Ltd.	1263.27	274.54
2.	Northern Coalfields Ltd.	520.39	459.51
3.	Mahanadi Coalfields Ltd.	504.00	405.20
4.	Western Coalfields Ltd.	416.03	270.06
5.	South Eastern Coalfields Ltd.	380.92	424.45
6.	Neyveli Lignite Corpn. Ltd.	335.54	335.54
7.	Central Coalfields Ltd.	291.40	0.00
	Total	3711.55	2169.30

# 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below:

(Rs. in crore)

SI. No.	Particulars	Township & Social Overheads			
		2005-06	2004-05		
1.	Capital cost of Township	2441.92	2544.77		
2.	Gross expenditure on Township	e 534.38	247.68		

SI. No.	Particulars To	-	& Social reads
		2005-06	2004-05
3.	Less: Rent receipt and other income	220.19	214.08
4.	Net expenditure on Township	314.19	33.60
5.	Social Overheads: Educational, Med. facilities, etc.	966.60	955.88
6.	Total Social Overheads	1280.79	989.48
7.	No. of employees	467422	483394
8.	Per capita expend. on Social Overheads (Rs.)	27401	20469
9.	No. of houses constructed	232701	404886
10.	No. of houses under construction	0	0
11.	Housing satisfaction (%)	49.8	83.8

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	2100418	2100418	2100418
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL CENTRAL GOVT.		788600	
OTHERS	640539	640539	640539
(B) SHARE APPLICATION MONEY (C) RESERVES & SURPLUS	2487371	0 2127507	1740703
TOTAL (A) + (B) + (C)	3916510	3556646	3169842
(2) LOAN FUNDS			
		60232	
, ,		839767 899999	
		106546	
		4563191	
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
	3819923	3710921	3640827
		2270417	
		1440504	
(D) CAPITAL WORK IN PROGRESS			
TOTAL (C)+(D)	1585626	1591745	1695218
(2) INVESTMENTS	1542718	1759878	1594889
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	325664	280281	249452
(B) SUNDRY DEBTORS	185929	266022	295940
(C) CASH & BANK BALANCES	1594747	993123	414172
(D) OTHER CURRENT ASSETS	53133	57414	
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)	14/920/	1080738 2677578	792708
TOTAL (ATBICIDIE)	3030000	2011310	2103103
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES		2250308	
(B) PROVISIONS		512154	
TOTAL (A+B) NET CURRENT ASSETS		2762462 -84884	
NEI CORRENI ASSEIS	4/0000	-04004	-131166
(4) DEFERRED REVENUE/PRE.EXPENDITURE	841	613	2231
(5) DEFERRED TAX ASSET	63946	25240	12372
(6) PROFIT & LOSS ACCOUNT (DR)	1209584	1270599	1106938
TOTAL (1+2+3+4+5+6)	4879248	4563191	4260462

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 3448946 3369844 SALES/OPERATING INCOME 2904761 EXCISE DUTY 354278 478859 433334 3094668 536608 2890985 2471427 NET SALES OTHER INCOME/RECEIPTS 428248 489229 45988 27301 ACCRETION/DEPLETION IN STOCKS 286 3677264 3346534 2960942 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 3212 3402 431648 379743 CONSUMPTION OF RAW MATERIALS 3164 STORES & SPARES 346900 159635 161643 149867 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 228550 120388 103958 1043043 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 1150725 955706 523470 493676 OTHER EXPENSES 437358 5437 24122 PROVISIONS 19814 2394995 2333699 2016767 TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-1282269 1012835 ORDINARY ITEMS & PPA (PBDITEP) 944175 DEPRECIATION 169846 185731 189535 DRE/PREL. EXPENSES WRITTEN OFF 0 0 Ω PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 1112423 827104 754640 INTEREST -----427 11499 ON CENTRAL GOVERNMENT LOANS 1986 2013 11712 11647 ON FOREIGN LOANS 51494 OTHERS 42105 47812 LESS INTEREST CAPITALISED 5685 4769 4414 48346 60423 CHARGED TO P & L ACCOUNT 57058 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 1064077 766681 697582 PPA (PBTEP) TAX PROVISIONS 258633 291733 212836 805444 474948 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 484746 -16128 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -7655 -39088 NET PROFIT/LOSS(-) 821572 482603 523834 371155 180880 216930 DIVIDEND DECLARED 23224 DIVIDEND TAX 52270 29496 398147 236177 319730 RETAINED PROFIT

# MANAGEMENT RATIO

DETAILS			2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	1890990 2706085 2613187 2567199	2293173 1355620 2285434 2579853 2552552 2373498 0	1409745 2060673 2263360 2263074
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	38 20		37 17
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	0.12 39.91 82.96 67.81 58.83 35.95	61.01 28.61	0.14 42.23 91.57 66.97 53.53 30.53

# Bharat Coking Coal Ltd. (BCCL)

# 1. Company Profile

BCCL was incorporated on 1.1.1972 under the Companies Act, 1956 with an objective to take over the private coal mines and produce targeted quantity of coal economically with due regard to safety conservation and consumer satisfaction. BCCL is schedule-'B' / BIFR referred / takenover CPSE in coal sector under the administrative control of M/o Coal having its registered and corporate offices at Dhanbad (Jharkhand). BCCL is a 100% subsidiary of Coal India Ltd. The company is registered with BIFR since 2001.

#### 2. Industrial / Business Activities

BCCL is engaged in extraction of coking coal for supply to steel plants and non-coking coal for power houses, fertilizer, cement and other sectors, from its 78 coal mines (41 are underground, 16 are open cast and 21 are mixed mines). Area of operation is spread over 270 Sq. K.M. in Jharia Coalfield (JCF) and 32 Sq. K.M. in Raniganj Coalfield (RCF) in the States of Jharkhand and West Bengal. The company also has 7 coking coal washeries, 3 non-coking coal washeries, 1 captive power plant and 5 bye-product coke plants in Jharkhand. The enterprise a workforce of 87146 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Raw Coal	МТ	*	22.31 (N.A.)	22.68 (61.4)	-
Washed Coal	МТ	*	1.87 (N.A.)	1.86 (37.7)	-

Company has not furnished the Production details.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3112.28	2540.61	2258.26	22.5
Cost of prod.	3346.13	3713.27	2903.25	-9.89
Net Profit/Loss(-)	202.66	-959.43	-569.85	-121.12
Net Worth	-4723.36	-4926.02	-3779.83	-4.11
Paid up capital	2118	2118	2118	0
Share of Central Govt./holding co.	2118	2118	2118	0

# 5. Key Performance Factors

- During last five years the number of employees has reduced from 113738 in 2001 to 86146 in 2006 but Salary still constitute 50% of total cost of production.
- Due to monopolistic product, there is no competition. However various cost control measure like reduction in manpower, improvement in quality and yield have been taken to control cost.

#### 6. Strategic Issues

- A modified rehabilitation scheme was submit to BRPSE during 2005-06. However, BRPSE had remitted back the proposal to the M/o Coal for additional information/ modification of the proposal etc.
- The company has evolved its own Revival Strategy which envisages modernization of UG mines, increased investment in Heavy Earth Moving Machine capacity in open cast mines, closure of heavy loss making mines, continuing deploying Hired HEMM in isolated patches, open up a few large open cast mines and optimization of washery operations.

#### 7. VRS/Outstanding dues

 During the year, 5339 employees left the company out of which 1118 availed of VRS, 2947 retired on superannuation and 1274 left on other grounds. Till 31.3.2006, total 34689 employees have taken VRS. The reduction in manpower is below the target due to financial crunch for implementation of VRS.

 As on 31.3.2006, there were outstanding dues of Rs.5712.66 crore out of which Rs. 2041.54 crore related to salary and wages, Rs. 221.80 crore statutory dues and Rs. 3449.32 crore other dues.

# Central Coalfields Ltd. (CCL)

#### 1. Company Profile

CCL was incorporated on 1.11.1975 under the Companies Act, 1956 with an objective to manage the nationalised takenover coal mines of central division of Coal Mine Authority, now Coal India Ltd. CCL is a schedule-'B' / BIFR referred CPSE in Coal and Lignite sector under the administrative control of M/o Coal having its registered and corporate offices at Ranchi, Jharkhand. CCL is a 100% subsidiary of Coal India Ltd.

# 2. Industrial / Business Activities

CCL is engaged in production and sale of coal through its 61 operating mines (25 are underground mines and remaining 36 are Open Cast Mines) at Hazaribagh, Ranchi and Bokaro in Jharkhand. The main products are rwa coal, washed coal, washed coal power, slurry, soft coke etc. The enterprise has a workforce of 64200 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
COAL	LT	405.13	373.89	373.31	8.36		
Coking Coal	LT	22.89 (47.59)	26.44 (54.97)	23.65 (49.17)	-13.43		
Non-Coking Coal	LT	65.66 (76)	57.57 (66.63)	55.89 (64.69)	14.05		
Middling/ Slurry	LT	22.18 (NA)	23.34 (NA)	21.23 (NA)	-4.97		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3910.01	3492.12	2955.79	11.97
Cost of prod.	3133.78	3385.53	2920.73	-7.44
Net Profit/Loss(-)	758.37	279.86	335.86	170.98
Net Worth	1322.48	896.37	629.05	47.54
Paid up capital	940	940	940	0
Share of Central Govt./holding co.	940	940	940	0

# 5. Key Performance Factors

- Turnover improved by 11.60% and net profit by 167.14% during 2005-06 as compared to previous year.
- Earning Per Share improved from Rs. 297.72 in 2004-05 to Rs. 796.03 in 2005-06.
- The improvement is attributed to various measures taken by the company like outsourcing of coal extraction and OB removal operations, improvement in supply chain management, productivity enhancement through utilization of HEMM, close and effective monitoring, improved work culture etc.

#### 6. Strategic Issues

Higher cost of production is the area which needs attention.

#### 7. Surplus assets

A 2\*10MV capacity captive power plant at Kathara Area is considered as surplus assets valued at Rs.23.04 crore. The company has decided to lease out this plant on lease at the rate of Rs.32 Lakhs per month for 20 years.

#### 8. VRS/Outstanding dues

During the year, 2355 employees left the company out of which 792 availed of VRS, 1560 retired on superannuation and 3 left on other grounds. Till 31.3.2006, total 15949 employees have taken VRS. As on 31.3.2006, there were outstanding dues amounting to Rs.1150 crore out of which Rs. 563 crore

related to salary and wages, Rs. 58 crore statutory dues and Rs. 529 crore other dues.

# Coal India Ltd. (CIL)

# 1. Company Profile

CIL was incorporated on 14.6.1973 under Coal Mines (Nationalisation) Act as Coal Mines Authority Ltd. This company was merged with Bharat Coking Coal Ltd. in 1975 and renamed as CIL. The objective was to produce and market the planned quantity of Coal and Coal products efficiently and economically with due regard to safety, conservation and quality. CIL is a schedule-'A' CPSE in Coal and Lignite sector under the administrative control of M/o Coal with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

Coal India is engaged in the business of Coal mining 'including acquisition, manufacturing of Coke and other business, coal belt mithen gas and byproducts and to explore, produce, sale and distribute the coal through its 3 units (North Eastern Coalfields and two marketing offices at Delhi and Kokatta) and 8 subsidiaries, out of which 7 are engaged in production and sale of coal and one in Research and Development of coal mining in the states of Assam, Chhattisgarh, Jharkhand, Madhya Pradesh, Maharashtra, Orissa, Uttar Pradesh and West Bengal. The 8 subsidiaries of CIL are BCCL, CCL, ECL, SECL, MCL, WCL, NCL and CMPDIL. The enterprise is driven by a workforce of 4540 regular employees as on 31.3.2006.

# 3. Production / Operational Profile

Coal India Ltd. being a holding company provides guidance and direction to its subsidiaries and plays a vital role in the national energy scenario. The income source of company is dividend and interest received from its subsidiary companies.

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	231.7	91.55	124.51	153.09
Cost of prod.	999.41	496.86	469.41	101.15
Net Profit/Loss(-)	1711.66	1324.92	1332.98	29.19
Net Worth	11341.59	10878.08	9697.17	4.26
Paid up capital	6316.36	6316.36	6316.36	0
Share of Central Govt./holding co.	6316.36	6316.36	6316.36	0

# 5. Key Performance Factors

- CIL surpassed the target of coal production and registered a growth of 6% during the year which was due to increase in productivity by 7% over previous year.
- The company is constantly taking measures to control the cost of production through effective cost control systems like regular monitoring of cost data, budgetary control, exploration of non-conventional energy sources, exploration of underground and overground coal gasification etc. Outsourcing of some activities like removal of overburden and Coal have also helped in growth of Coal production.
- At present there are a total of 305 existing underground mines. Out of these 96 mines are already mechanized. 80 mines are proposed for mechanization in Xth Plan period.
- The total expenditure incurred on R&D was Rs. 8.16 crore which is 0.027% of net sales.
- Company has 'Very Good' MOU rating during the year 2005-06.
- Earning Per Share was Rs. 1201.54 during 2005-06 as compared to Rs. 383.84 in the last year.

### 6. Strategic Issues

 To boost sales and demand, the system of sale of Coal through E-Auction has

- been introduced in order to put in place more transparency in marketing of coal.
- CIL also poised to venture into coal business potentialities abroad either through acquisition of equity in any existing Coal company or through Coal mining on green fields area in order to ensure energy security of the country.
- Rs. 1813.39 crore loan raised through Government guarantee on 1.4.2005 was outstanding as on 31.3.2006.

# 7. VRS/Outstanding dues

- During the year, 150 employees left the company out of which 4 availed of VRS, 141 retired on superannuation and 5 left on other grounds. Up-till 31.3.2006 total 380 employees have taken VRS.
- During the year an amount of Rs.1.71 crore was paid as Ex-gratia payment. The total outstanding dues were amounting to Rs.4853.49 crore out of which Rs. 6.33 crore related to salary and wages Rs. 219.46 statutory dues and Rs. 4627.70 crore other dues as on 31.3.2006.

# Eastern Coalfields Ltd. (ECL)

# 1. Company Profile

ECL was incorporated as subsidiary of Coal India Ltd. on 1.11.1975 under the Companies Act, 1956 with the objective of reorganizing the nationalized coal industry (as per Coal Mines (Nationalisation) Act 1973) by conversion of one of the production division of erstwhile Coal Mines Authority Ltd. i.e. Eastern Division. The present objective is to produce coal efficiently and economically with due consideration to safety, conservation and quality. ECL is a schedule-'B' / BIFR referred CPSE in Coal and Lignite sector under the administrative control of M/o Coal having its registered and corporate offices at Burdwan, West Bengal. ECL is a 100% subsidiary of Coal India Ltd.

#### 2. Industrial / Business Activities

ECL is engaged in managing all the non-coking mines spread over Raniganj Coalfield, Saharjuri (Chitra) Coalfield and Rajamaahl Group of coal fields for producing coal for the power sector through its 112 operating fields at Burdwan, Bankura and Purulia in West Bengal and Dhanbad, Godda, Deoghar and Pakur in Jharkhand. The enterprise has a workforce of 101474 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Coal Production	МТ	NA	27.26 (81)	28.00 (77)	-	

Company has not furnished the Production details.

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3417.68	3048.19	2746.24	12.12
Cost of prod.	3455.76	3941.01	3571.14	-12.31
Net Profit/Loss(-)	363.86	-679.2	-326.38	-153.57
Net Worth	-3036.02	-3399.88	-2570.84	-10.7
Paid up capital	2218.45	2218.45	2218.45	0
Share of Central Govt./holding co.	2218.45	2218.45	2218.45	0

#### 5. Key Performance Factors

- Company has furnished provisional information for the year 2005-06 without any performance analysis.
- The main strength of ECL is high quality coal reserves of its mines, which is quite suitable for Power plants as it has less than 34% ash content. ECL, one of the oldest coalfields in the country has been incurring losses since its inception and referred to BIFR in 1997. The main reasons for sickness includes large no. of mines with low productivity, difficult geomining conditions, limited scope of opencast mining, extensive manual

loading, resistance from trade union for transfer of surplus manpower etc. ECL and BCCL (Bharat Cooking Coal Limited) are the two loss making subsidiaries of CIL. The discontinuation of retention price mechanism restricted the scope of cross subsidization and required CIL to regulate financial flows between itself and its subsidiary companies on the principals of corporatization. Access of ECL to the operating surpluses generated by the other profit making subsidiary companies is now restricted only to the reasonable dividends paid out of post-tax profits by these companies to CIL.

# 6. Strategic Issues

- Based on the recommendations of the BRPSE the Government approved a revival plan for ECL on 20.9.2006 which envisaged investment of Rs.2956.83 crore from 2003-04 to 2012-13 to be met from internal generation by the company for augmentation of its production and noncash assistant of about Rs. 2470.57 crore by CIL in the form of waivers/conversion etc. The plan also envisaged waiver of service charges @Rs. 14 crore per annum from 2004-05 by CIL and waiver of electricity charges @ Rs. 18 crore per annum from 2004-05 for 5 years from Governments of West Bengal/Jharkhand.
- Further on 15.7.2005, NCWA-VII was signed amongst the operating trade unions and CIL, which was made applicable to all the subsidiaries of CIL including ECL. It is stated by M/o Coal that NCWA-VII was implemented in ECL in order to ensure industrial peace in the Coal sector.

# Mahanadi Coalfields Ltd. (MCL)

# 1. Company Profile

MCL was incorporated on 3.4.1992 as a wholly owned subsidiary of Coal India Limited under the Companies Act, 1956 with an objective to acquire and take over the

business of the coalfields of Orissa region of South Eastern Coalfields Ltd. with due regard to environment, social obligation and quality of production. MCL is a schedule-'B' PSE in Coal and Lignite sector under the administrative control of M/o Coal having its registered and corporate office at Sambhalpur, Orissa.

#### 2. Industrial / Business Activities

MCL is engaged in mining/production and marketing of coal and having coal reserves spread over two coalfields viz. Talcher and Ib Valley with 10 operating areas consisting of 22 Mining projects and 2 Central Workshop at Angul, Jharsuguda and Sundargarh districts of Orissa. It has two Liaision Offices at Kolkata and Bhubneswar. The enterprise is driven by a workforce of 20876 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Coal	МТ	69.60	66.080	60.048	5.33

# 4. Major Financial Highlights

	Porfor	%increase/			
Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	3159.67	2897.67	2336.44	9.04	
Cost of prod.	1993.3	1887.68	1436.12	5.6	
Net Profit/Loss(-)	1256.29	927.18	932.34	35.5	
Net Worth	3484.16	2804.71	2343.15	24.23	
Paid up capital	186.4	186.4	0	0	
Share of Central Govt./holding co.	186.4	186.4	186.4	0	

## 5. Key Performance Factors

There was no change in basic price of coal during the year. However the profitability has gone up due to higher sale and better price realisation. The capacity utilization of open cast project during the year was 89%. The productivity in terms of Output per Manshifts

(OMS) has increased by 0.87% in respect of Opencast Mines. The overall OMS of the year 2005-06 was 13.30 tonne as compared to 12.93 tonne in previous year indicating a growth of 2.86%. Due to monopolistic product, there is no competition. However various cost control measure have been taken to control cost.

### 6. Strategic Issues

- There are 33 sanctioned mining projects with production capacity of 103.31 MTY with a sanctioned capital outlay of Rs3436.92 crore, out of which 16 have been completed with a capacity of 43.23 MTY and sanctioned capital outlay of Rs1714.49 crore.
- Formation of Joint Venture with NCL and HIL for mining Talabira II and III coal blocks, with NCL for generation of 2000 MW power at IB Valley and with M/s JSWL Steel % M/s JTPC Limited , M/s JSS Limited & M/s Shyam DRI Limited are in progress at various stages.

# 7. VRS / Outstanding dues

During the year, 688 employees left the company out of which 62 availed of VRS, 416 retired on superannuation and 210 left on other grounds. Till 31.3.2006, total 602 employees have taken VRS.

# Neyveli Lignite Corp. Ltd. (NLC)

# 1. Company Profile

NLC was incorporated in November, 1956 under the Companies Act, 1956 with an objective to meet the electricity demand of southern states of India by excavating Lignite used for generation of power. The vision of the company is to emerge as an environmental friendly and socially responsible leading mining and power company and to strive for operational excellence in mining and exploration of lignite and power generation. NLC is a schedule-'A' Mini-ratna PSE in Coal and Lignite sector under the administrative control of M/o Coal

having 93.56% Government holding with its registered office at Chennai, Tamilnadu and corporate office at Neyveli, Tamilnadu.

#### 2. Industrial / Business Activities

NLC is engaged in exploration and mining of Lignite and generation / sale of power through its two mines and three thermal power station at Neyveli, Tamilnadu. NLC is implementing Barsingsar Mine and Thermal Power project in Bikaner Rajasthan. The company has entered into a 50:50 % Joint Venture agreement with Tamil Nadu Electricity Board viz. NLC Tamil Nadu Power Ltd. for setting up of 1000 MW coal based power project at Tuticorin. The enterprise is driven by a workforce of 19023 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Lignite	МТ	20.44 (100)	21.5 (105.19)	20.6 (100.78)	4.93%
Power	MU	14622	15062	14824	-2.92%

### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	2201.41	3001.94	2806.82	-26.67	
Cost of prod.	1838.22	1903.18	2044.77	-3.41	
Net Profit/Loss(-)	702.35	1215	1143.51	-42.19	
Net Worth	7990.38	7673.05	6824.25	4.14	
Paid up capital	1677.71	1677.71	1677.71	0	
Share of Central Govt./holding co.	1569.64	1569.64	1569.64	0	

# 5. Key Performance Factors

 The variation in performance is due to reduction in the power generation and the export due to less off-take by the Electricity Boards owing to increased availability of hydel power following heavy rainfall in the southern region and short fall in lignite production from Mine-II due to nonavailability of land.

- Profitability was down due to reduction in the sale income on account of anticipated reduction in tariff for the current year as well as due to aforesaid reasons
- The price of power is fixed by the Central Electricity Regulatory Commission. However the cost is optimized by means of outsourcing, productivity improvement measures and energy conversion and expenditure control.
- Company has 'Excellent' MOU rating during the year 2005-06.
- Earning Per Share was Rs. 4.27 during 2005-06 as against Rs. 7.64 in the previous year.
- The market price of the company's shares was between Rs. 65.10 to Rs. 89.90 during the year 2005-06 as against between Rs. 38 to Rs. 82 during 2004-05.
- Projects such as Mine II expansion and TPS II expansion at Neyveli, Barsingsar Mine and Thermal Project in Rajasthan and Coal based Thermal Power Plant at Tuticorin are under implementation

# 6. Strategic Issues

The transfer price of lignite is the main cost component for determination of the power tariff. Central Electricity Regulatory Commission is yet to finalize and notified the tariff giving effect to the revised lignite transfer price in respect of all the powers plants of the company.

# 7. VRS/Outstanding dues

- During the year, 203 employees left the company out of which 8 availed VRS 120 retired on superannuation and 75 left on other grounds. Up to 31.3.2006 total of 961 employees availed of VRS.
- During 2005-06 the company paid Rs. 33 crore as ex-gratia. The outstanding dues were amounting to Rs. 53.56 crore comprising Rs. 50.04 crore on salary and wages and Rs. 3.52 crore statutory dues.

# Northern Coalfields Ltd. (NCL)

# 1. Company Profile

NCL was incorporated on 28.11.1985 under the Companies Act, 1956 with an objective to acquire and takeover any business activities carried out by Coal India Limited and to carry on the trade of coal mining business. NCL is a schedule-'B' Mini-ratna PSE in Coal and Lignite sector under the administrative control of M/o Coal having its Registered and Corporate offices at Sidhi (Singrauli), Madhya Pradesh. NCL is a 100% subsidiary of Coal India Ltd.

#### 2. Industrial / Business Activities

NCL is engaged in Coal extraction from its 8 operating mining projects at Jhingurda, Jayant, Amlohri, Nigahi in Madhya Pradesh and Bina, Kakri, Dudhichua and Khadia in U.P. The enterprise is driven by a workforce of 16914 regular employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
COAL	Million Tones	51.518	49.950	47.033	3.14

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	4546.86	4357.38	3661.01	4.35
Cost of prod.	2791.54	2623.38	2233.13	6.41
Net Profit/Loss(-)	1300.98	1148.77	1007.66	13.25
Net Worth	4725.26	4017.65	3303.37	17.61
Paid up capital	177.67	177.67	177.67	0
Share of Central Govt./holding co.	177.67	177.67	177.67	0

#### 5. Key Performance Factors

 NCL achieved all time high coal production with growth rate of 3.14%. The overburden removal of 133.864 million cu. M. recorded a growth of 0.59%.

- Turnover was higher by 4.35% and profit after tax by 5.26% than last year. This could be possible due to increase in production and Various cost control measures taken.
- The productivity in terms of output per man-shift (OMS) increased to 10.62 tonnes from previous year's achievement of 10.23 tonnes. The overall capacity utilization was 86.85 % during 2005-06 as compared to 91.14% in the previous year.
- E-Auction of coal has fetched a revenue of Rs.22 crore.
- Earning Per Share was Rs. 7322.35 during 2005-06 as compared to Rs. 6465.64 in the previous year.

# 6. Strategic Issues

The estimated coal production of the company during the terminal year of X plan and XI plan i.e. 2006-07 and 2011-12 will be 52 million tonnes and 70 million tonnes respectively. To achieve the above production level, seven new open-cast projects (OCP) have been identified in NCL command area namely Krishnashil OCP (4 mtpa), Bina-extension OCP (4.5 to 6 mtpa), Block'B OCP (3.50 mtpa), Khadia-extension OCP (4 to 10 mtpa), Amlori-Extension OCP (4 to 10 mtpa), Nigahi Expansion OCP (10 to 15 mtpa) and Moher OCP (10 mtpa).

#### 7. VRS/Outstanding dues

- Up to 31.3.2006 total 8 employees availed of VRS. During the year 2005-06 362 employees left the company out of which 267 retired on superannuation and 95 on other ground. None availed of VRS during the year.
- There were outstanding dues of Rs.763.92 crore including Rs.164.95 crore on salary and wagesRs. 70.76 crore statutory dues and Rs. 528.21 crore on other grounds as on 31.3.2006. An amount of Rs.5.98 crore was paid as ex-gratia during 2005-06.

# South Eastern Coalfields Ltd. (SECL)

# 1. Company Profile

SECL was incorporated in the year, 1985 under the Companies Act, 1956 with an objective to acquire and take over business of the Bilaspur division of Western Coalfields and Talchar area of Central Coalfields Ltd. (Talchar area was taken out in 1992 to form Mahanadi Coalfields Ltd.) to produce and market the planned quantity of coal and coal products efficiently and economically. SECL is a schedule-'B' PSE in Coal and Lignite sector under the administrative control of M/o Coal with its Registered and Corporate offices at Bilaspur, Chhattisgarh. SECL is a 100% subsidiary of Coal India Ltd.

#### 2. Industrial / Business Activities

SECL is one of the subsidiary enterprises engaged in production and selling of coal through its 16 operating areas at Korba, Raigarh, Korea and Sunguja in Chhattisgarh and Sahhdol in Madhya Pradesh and a Liaison Office ay Delhi. The enterprise is driven by a workforce of 85871 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod	Production during		
		2005-06	2004-05	2003-04	over prev- ious year
Coal	мт	83.024	78.550	71.009	5.70

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5984.72	5539.04	4465.46	8.05
Cost of prod.	5274.33	4372.19	3973.03	20.63
Net Profit/Loss(-)	929.01	1058.77	920.57	-12.26
Net Worth	3441.23	2946.57	2414.43	16.79
Paid up capital	359.7	359.7	359.7	0
Share of Central Govt./holding co.	359.7	359.7	359.7	0

#### 5. Key Performance Factors

- The output per manshift improved to 4.19 tonnes during 2005-06 from 3.95 tonnes in the previous year thereby registering a growth of 6.07%.
- The capacity utilization was 131.83% in major CHPs and 145.89% in mini CHPs during 2005-06 as compared to 150.52% and 187.83% respectively in the previous year.
- The demand satisfaction of coal to different sectors was 98% in the year as compared to 101% in the previous year. The decline was due to poor lifting of coal by the non-core coal consumers and acute shortage of wagons.
- Although the performance of the company has improved it could not translate these achievements into additional profit, primarily on account of additional liability of Rs. 553.06 crore incurred towards revision of wages of the employees under NCWA-VII.
- The company has 24.18% of market share for its product in India during 2005-06 as compared to 24.50% share in 2004-05.
- Due to monopolistic product, there is no competition. However various cost control measures have been taken.
- Earning Per Share was Rs. 2646.74 during 2005-06 as compared to Rs. 2941.53 in the previous year.

#### 6. Strategic Issues

 Company has introduced modern ecofriendly technology for production of coal from opencast mines. E-Auction of coal has fetched an additional revenue of Rs.140 crore.

# 7. VRS/Outstanding dues

 During the year, 2197 employees left the company out of which 14 availed of VRS, 1129 retired on superannuation and 1054 left on other grounds. Till 31.3.2006 total 4301 employees have taken VRS.  The total outstanding dues were amounting to Rs.3239.11 crore as on 31.3.2006 out of which Rs. 802.97 crore related to salary and wages, Rs. 231.12 crore to statutory dues and Rs. 2205.02 crore other dues.

# Western Coalfields Ltd. (WCL)

# 1. Company Profile

WCL was incorporated on 29.10.1975 under the Companies Act, 1956 and came into being from 1.11.1975 after re-organization of the Nationalized Coal Industry with an objective to produce coal efficiently and economically with due regard to safety conservation and quality. Keeping in view the tremendous growth of the company it was bifurcated into South Eastern Coalfields Limited and WCL w.e.f. 1.1.1986. WCL is a schedule-'B' PSE in Coal and Lignite sector under the administrative control of M/o Coal having its Registered and Corporate offices at Nagpur, Maharashtra. WCL is a 100% subsidiary of Coal India Ltd.

#### 2. Industrial / Business Activities

WCL is one of the subsidiary enterprises involved in extraction of coal from 83 open cast and underground mines spreading in Nagpur, Chandrapur and Yeotmal districts of Maharashtra and Betul and Chindwara districts of Madhya Pradesh. Out of 83 mines 35 are open cast, 42 are underground and 6 are mixed mines. The company has 10 field area and 2 Zonal/Regional Offices at Kolkata and New Delhi. The enterprise is driven by a workforce of 67378 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Coal	МТ	43.204 (116.37)		39.526 (104.66)	4.33
Coal despatch	МТ	41.687	40.309	30.109	3.42

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	4382.35	3941.35	3359.74	11.19
Cost of prod.	3299.4	3475.43	3082.02	-5.06
Net Profit/Loss(-)	990.54	510.16	461.65	94.16
Net Worth	2515.13	1963.81	1745.98	28.07
Paid up capital	297.1	297.1	297.1	0
Share of Central Govt./holding co.	297.1	297.1	297.1	0

# 5. Key Performance Factors

- The company achieved highest ever coal production and overall productivity during the year.
- The coal dispatch of WCL is around 13% of total dispatches of Coal India Ltd.
- Out of total dispatch 80.3% goes to State Power Sector, 4.8% to cement sector and 14.9% to others. There is no competition in the sale of product of the company.
- Earning Per Share of WCL was 3334.02 during 2005-06 as compared to 2020.16 in the previous year.
- Daily monitoring of different elements of cost, increase in production and productivity and system capacity utilization resulted in cost reduction.
   Efforts for quality improvement such as review and rationalization of coal grades, proper OB benching and cleaning of coal benches before extraction, removal of intermittent shale/stone bands etc. were made.

 Introduction of Continuous Miner Technology from M/s Jay Mining Machinery Limited of U.K. is being considered in five operating under ground mines and six virgin blocks.

#### 6. Strategic Issues

 There was a general strike on 29.9.2005 at National/Industrial Level and from 2<sup>nd</sup> shift of 22.4.2005 to 26.4.2005 at pit no. 3 and 4 at Ballarpur area at local level. No. of Mandays loss was 12587 and production loss was 21000 tonnes of coal.

# 7. Non-performing Assets

• The company has identified non-performing assets (intangible in the head, prospecting and boring expenses and development expenses) for the mines/projects incurring losses in consecutive five years as on 31.3.2006. The value of these assets is Rs. 8193 crore including Rs. 4.82 crore on prospecting and boring expenses, Rs. 7705crore on developmental expenses and Rs. 0.06 crore on plant & machinery.

#### 8. VRS/Outstanding dues

- During the year, 2206 employees left the company out of which 507 availed of VRS, 984 retired on superannuation and 715 on other grounds. Till 31.3.2006 total of 9305 employees have taken VRS including 1740 during 1992-93 to 1994-95 and 7565 from 1998-99 to 2005-06.
- The total outstanding dues as on 31.3.2006 were Rs. 1375.84 crore out of which Rs. 726.72 crore on account of salary and wages, Rs. 79.95 crore as statutory dues and Rs. 569.17 crore other dues.

There were 10 enterprises in the public sector as on 31.3.2006 which were engaged in Mining and Allied activities. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise You Incorpo	ear of ration
1.	Indian Rare Earths Ltd.	1950
2.	National Mineral Development Corporation Ltd.	1958
3.	Hindustan Copper Ltd.	1967
4.	Uraium Corporation of India Ltd.	1967
5.	Bharat Refractories Ltd.	1974
6.	Kudremukh Iron Ore Co. Ltd.	1976
7.	Manganese Ore (India) Ltd.	1977
8.	National Aluminium Company Ltd.	1981
9.	J&K Mineral Development Corporation Ltd.	1989
10.	FCI Aravali Gypsum and Minerals (India) Ltd.	2003

- 2. The enterprises falling in this group are mainly engaged in recovering, refining and extracting basic raw materials such as aluminium, copper, iron, rare earth chemicals, lead, manganese and manufacturing of fire/silica bricks, etc.
- 3. The consolidated financial position, the working results and the important

management ratios of these enterprises are appended.

**4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crores)

SI. No.	Enterprise	Net Prof	it/(Loss) 2004-05
1.	National Mineral Development Corporation Ltd.	1827.80	755.44
2.	National Aluminium Company Ltd.	1562.20	1234.84
3.	Kudrmukh Iron Ore Co. Ltd.	356.30	649.84
4.	Manganese Ore (India) Ltd.	114.52	126.90
5.	Hindustan Copper Ltd.	105.88	55.98
6.	Indian Rare Earths Ltd.	42.41	24.01
7.	Uranium Corpn. of India Ltd.	31.61	29.26
8.	FCI Aravali Gypsun and Minerals (I) Ltd		6.05
9.	J&K Mineral Development Corpi	(3.42) n.	(0.72)
10.	Bharat Refractories Ltd.	(7.07)	(5.21)
	Total	4039.23	2876.39

5. **Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend				
No.		2005-06	2004-05			
1.	National Mineral Development Corporation Ltd.	365.57	151.32			
2.	National Aluminium Company Ltd.	322.16	257.72			
3.	Kudrmukh Iron Ore Co. Ltd.	126.90	130.08			
4.	Manganese Ore (India) Ltd.	19.92	9.20			
5.	Indian Rare Earths Ltd.	10.46	5.07			
6.	Uranium Corporation of India Ltd.	n 8.00	6.00			
7.	FCI Aravali Gypsun and Minerals (I) Ltd		1.47			
	Total	854.48	560.86			

# 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given in the next column:

(Rs. in crore)

		, -	0.0.0)	
SI. No.	Particulars T	ownship & Socia Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	449.47	524.07	
2.	Gross expenditure on Township	73.53	81.84	
3.	Less: Rent receip and other income	t 9.55	9.18	
4.	Net expenditure on Township	63.98	72.66	
5.	Social Overheads: Educational, Med. facilities, etc.		102.68	
6.	Total Social Overheads	155.44	175.34	
7.	No. of employees	36322	36139	
8.	Per capita expend. on Social Overheads (Rs.)	42795	48518	
9.	No. of houses constructed	36037	37345	
10.	No. of houses under construction	0	0	
11.	Housing satisfaction (%)	99.2	103.3	

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs	. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	462100	428100	408100
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.	320641	311491	
OTHERS (B) SHARE APPLICATION MONEY	10297 7805	10297 10550	10297 36574
(C) RESERVES & SURPLUS	1132836	823214	604887
TOTAL (A) + (B) + (C)	1471579	1155552	918975
(2) LOAN FUNDS			
(A) SECURED LOANS		39923	
(B) UNSECURED LOANS TOTAL (A)+(B)	58515	25453 65376	29067 137437
(3) DEFERRED TAX LIABILITY	69983	73171	68972
TOTAL (1)+(2)+(3)	1600077	1294099	1125384
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		1291856	
(B) LESS: DEPRECIATION		722551	
(C) NET BLOCK (D) CAPITAL WORK IN PROGRESS	539480 95327	569305 67021	560502 122553
TOTAL (C)+(D)		636326	
(2) INVESTMENTS	7405	7406	29106
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	145724	115222	102545
(B) SUNDRY DEBTORS	59133		
(C) CASH & BANK BALANCES	759112	471417	231976
(D) OTHER CURRENT ASSETS	15422	11198	10071
(E) LOAN & ADVANCES	284505	201859	145452
TOTAL (A+B+C+D+E)	1263896	858057	543491
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	185499		
(B) PROVISIONS	251355		
TOTAL (A+B) NET CURRENT ASSETS	436854 827042		262802 280689
NEI COMENI ASSEIS	027042	323030	200003
(4) DEFERRED REVENUE/PRE.EXPENDITURE	4467	5262	10971
(5) DEFERRED TAX ASSET	14911	3231	2709
(6) PROFIT & LOSS ACCOUNT (DR)	111445	116224	118854
TOTAL (1+2+3+4+5+6)	1600077	1294099	1125384

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 1238431 1015304 SALES/OPERATING INCOME 715963 EXCISE DUTY 65424 46542 34001 1173007 968762 681962 NET SALES 65134 49910 38267 OTHER INCOME/RECEIPTS 6099 8842 ACCRETION/DEPLETION IN STOCKS 37 1244240 1027514 720266 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 95707 57543 54291 CONSUMPTION OF RAW MATERIALS 42771 43395 STORES & SPARES 38083 127462 150879 116454 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 51268 53482 93535 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 101589 86271 104904 78842 OTHER EXPENSES 102613 5681 483087 3097 PROVISIONS 4892 550839 TOTAL 425387 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-693401 544427 294879 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 69725 68567 61319 DRE/PREL. EXPENSES WRITTEN OFF 5987 5299 5535 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 617689 470561 228025 INTEREST -----1283 1222 ON CENTRAL GOVERNMENT LOANS 1235 ON FOREIGN LOANS 0 0 4147 10696 16772 OTHERS LESS INTEREST CAPITALISED 0 0 695 CHARGED TO P & L ACCOUNT 5430 11918 17312 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP) 612259 458643 210713 TAX PROVISIONS 210249 168992 64910 289651 402010 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 145803 -1913 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 2012 -936 287639 NET PROFIT/LOSS(-) 403923 146739 85448 56086 36281 DIVIDEND DECLARED 7731 DIVIDEND TAX 11983 4650 RETAINED PROFIT 306492 223822 105808

# MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	1366522 1355667 631981 625882 889125	380066 1094955 1034066 568871 560029 749828 1694	841191 789150 509553 509516 473171
PERSONNEL			
		36139 21568	
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	45 19	43 21	55 25
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	15.14 16.07 53.36 50.74 45.20 52.66 45.16 29.80 0.10	88.48 10.12 16.44 57.81 49.72 42.98 48.57 44.35 27.82 0.17 22	10.65 16.93 74.71 35.05 27.11 33.44 26.70

# **Bharat Refractories Ltd. (BRL)**

### 1. Company Profile

BRL was incorporated on 22.7.1974 under the Companies Act, 1956 with an objective to run the production unit of Bhandaridah Refractories Plant, which was earlier acquired by the Government of India in 1972 and was placed under the management of Bokaro Steel Ltd. BRL is a schedule-'C' CPSE in Minerals and Metals sector under the administrative control of M/o Steel with 99.86% shareholding by the Government of India. Its registered and corporate offices are at Bokaro, Jharkhand. The company is registered with BIFR since 1992.

# 2. Industrial / Business Activities

BRL is involved in manufacturing and supply of various kinds of refractories to the integrated / mini steel plants through its 4 operating units at Bokaro and Hazaribagh in Jharkhand and Bhilai in Chhattisgarh. The enterprise has a workforce of 1690 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Basic	МТ	1652	17373	10902	-90.49	
Bricks		(29)	(30)	(19)		
Silica	MT	761	641	0	18.72	
Bricks		(8)	(6)	(-)		
Fireclay	MT	21823	21686	15151	0.63	
Bricks		(32)	(32)	(22)		
Mortar	МТ	33094	25785	27063	28.35	
		(-)	(-)	(-)		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	142.5	109.35	86.4	30.32
Cost of prod.	155.98	132.64	111.53	17.6
Net Profit/Loss(-)	-7.07	-5.21	-9.4	35.7
Net Worth	-159.31	-159.37	-161.3	-0.04
Paid up capital	215.79	215.79	208.79	0
Share of Central Govt./holding co.	215.5	215.5	208.5	0

#### 5. Key Performance Factors

- The overall capacity utilization during 2005-06 was 53%. However losses increased due to high interest burden and un-remunerative selling price.
- Over the years, 3 revival plans were approved in the years 1996, 1998 and 2002. The reasons for failure of previous schemes are delay in the implementation of the scheme, under utilization of capacity, low manpower utilization and changing demand pattern of refractories.
- MOU has been signed with SAIL and raw material suppliers to ensure advance planning for procurement of inputs and production and to maintain price line. Other steps taken for performance improvement are strengthening of marketing and after sale service.

#### 6. Strategic Issues

Successful and timely implementation of revival plan is very important as two revival plans have failed.

#### 7. VRS/Outstanding dues

During the year, 26 employees left the company out of which 4 availed of VRS and 22 retired on superannuation.

# FCI Aravali Gypsum & Minerals (India) Ltd. (FAGMIL)

# 1. Company Profile

FAGMIL was incorporated on 14.02.2003 (after de-merging from Fertilizer Corporation of India (FCI) as per BIFR order) under the Companies Act, 1956 with an objective to take over the entire unit of FCI namely Jodhpur Mining Organisation (JMO) and to establish and carry on in India or any part of the world all kinds of business relating to Gypsum and other Minerals and their by-products and manufacture of various types of fertilizers, all organic and inorganic chemical compounds including by-products, derivatives and mixures thereof. FAGMIL is a schedule 'C' CPSE in Minerals & Metals sector under the

administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% share holding by the Government. Its Registered and Corporate office are at Jodhpur, Rajasthan.

#### 2. Industrial / Business Activities

FAGMIL is one of the enterprises involved mainly in the mining and selling of gypsum with its 9 Mines at Jaislmer, Barmer, Bikaner and Sriganganagar in Rajasthan and a Liaison office at NOIDA in U.P. The enterprise is driven by a workforce of 127 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2005-06 2004-05 2003-04			
Mining & Selling of Gypsum	МТ	827026	772945	463507	100	

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	38.45	29.94	19.4	28.42
Cost of prod.	29.21	24.68	17.91	18.35
Net Profit/Loss(-)	9	6.05	2.61	48.76
Net Worth	21.57	14.2	9.79	51.9
Paid up capital	7.33	7.33	7.33	0
Share of Central Govt./holding co.	7.33	7.33	7.33	0

# 5. Key Performance Factors

- Company was incorporated as per revival plan of Fertilizer Corp. of India Ltd. and has been showin1g profits consistently during its last three years of operation.
- The earning per share during 2005-06 was Rs. 12.28 as compared to Rs. 8.26 in the previous year.
- Market share of the major products in India /abroad has increased from 20% in 2004-05 to 23% in 2005-06
- The value of deemed exports of the

- company were Rs. 11.18 crore in 2005-06.
- The company declared dividend of 20% during 2005-06.

### 6. Strategic Issues

- The general industrial environment is very conducive for growth of the company.
- Optimization of resources and adopting an aggressive marketing strategy were the main reasons for performance improvement during 2005-06 as compared to 2004-05.
- The company has cash and bank balances of Rs. 24.88 crore which are higher than the networth of Rs. 21.65 crore as on 31.3.2006. The company may evolve appropriate planning/strategy to make optimum use of these resources.

# 7. VRS/Outstanding dues

- During the year 2005-06, 11 employees retired on superannuation.
- As on 31.3.2006, Rs. 0.12 crore were outstanding on account of salary and wages.

# Hindustan Copper Ltd. (HCL)

### 1. Company Profile

HCL was incorporated on 9.11.1967 under the Companies Act, 1956 with an objective to takeover assets from National Mineral Development Corp. Ltd. when Government of India nationalised Indian Copper Complex Ltd. at Ghatsila, Jharkhand, in March, 1972 and subsequently handed over its Management and ownership to HCL. HCL is a schedule-'A' PSE in Minerals and Metal sector under the administrative control of M/o Mines with 99.38% shareholding by the Government. Its Registered and Corporate offices are at Kolkata, West Bengal.

# 2. Industrial / Business Activities

HCL is one of the pioneering enterprises in exploration, mining, beneficiation, smelting, refining and production of cathodes, wire bar and CCR as saleable products. It also recovers various by-products associated with copper ore. The entire marketing operation of all its products is carried out by the company directly. HCL has 4 operating units at Khetrinagar in Rajasthan, Ghatsila in Jharkhand, Malanjkhand in Madhya Pradesh and Taloja in Maharashtra. The company has branch offices at Delhi, Mumbai, Bangalore and Indore. The enterprise is driven by a workforce of 5583 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Wire Rod	МТ	34624 (57.71)	23203 (38.67)	28003 (46.67)	88.22	
Cathodes	МТ	36087 (75.97)	24186 (50.92)	30598 (64.42)	5.11	
Sulphuric Acid	ΜT	40297 (17.08)	15878 (6.73)	20439 (8.66)	0.92	
Gold	Kg	166 (23.78)	Nil	195 (27.94)	0.91	

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	914.49	483.27	449.71	89.23
Cost of prod.	824.31	501.77	520.32	64.28
Net Profit/Loss(-)	105.88	55.98	-56.16	89.14
Net Worth	362.24	177.25	76.83	104.37
Paid up capital	908.95	908.95	543.61	0
Share of Central Govt./holding co.	905.15	905.15	539.81	0

#### 5. Key Performance Factors

 Financial performance of the HCL has shown tremendous improvement during 2005-06 as compared to last year. The company registered 88.47% growth in sales and 89% in profit. It sold 38631 tonnes of refined copper of which 1402 tonnes was by way of exports. This is first time that the company exported refined copper. Physical performance in the mining sector(ore and metal in concentrates)affected due to low grade of ore and backlog in mine development work.

- The market share of the company in major copper products has increased to 9.02% in 2005-06 from 6.75% in 2004-05.
- The Earning Per Share was Rs. 1.45 during 2005-06 as against 1.25 in the previous year.
- The company got 'Very Good' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 43 to Rs. 78 during the year, 2005-06.

#### 6. Strategic Issues

- The Government has sanctioned two restructuring plans during 1999 and 2002.
   During the year 2005-06, the company received Rs.25 crore as budgetary support.
- The company raised loan of Rs. 100 crore against Government guarantee during 13.11.2000 to 15.9.2007. The outstanding amount of loan raised through Government guarantee was Rs. 37.50 crore as on 31.3.2006.
- HCL received total orders of Rs. 1053.76 crore during 2005-06, out of which orders worth Rs. 32.10 crore were from Government Departments/CPSEs.
- Fixed assets are physically verified every year to find out its usability. The assets which have retired from active life are removed from fixed assets registered as per the requirement of Accounting Standard issued by ICAI. The company has a system of disposing these assets on regular basis.
- Expansion of Refinery plant of ICC from 16500 tonne capacity to 19200 tonne is under progress. The total cost of the project is Rs. 1.20 crore out of which Rs. 79.43 lakhs have already been spent. The company spent Rs. 11 crore for renewal

- & replacement of plant and machinery for maintaining existing operations from internal generation of funds.
- HCL's thrust for 2006-07 is to augment mineral production, increase operational efficiency of process plants, streamline the procurement/disposal process etc. Another area of thrust is to reduce the interest burden and restructuring of loans etc.

# 7. VRS/Outstanding dues

During the year, 115 employees left the company out of which 44 availed of VRS and 75 left on superannuation/other grounds. Upto 31.3.2006 a total of 12186 employees have taken VRS.

# Indian Rare Earths Ltd. (IREL)

#### 1. Company Profile

IREL was incorporated in the year, 1950 under the Companies Act, 1913 as a joint venture with the then Government of Travancore, Cochin. It became a wholly owned Central Government enterprise in 1963 under the Department of Atomic Energy when the Shares of the State Bank of Tranvacore were handed over to the Government of India. Its main objective is to emerge as a leading international player in the areas of mining and separation of beach sand minerals as well as value added products thereof. IREL is a schedule-'B' PSE in Minerals and Metals sector under the administrative control of D/o Atomic Energy with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

The main activity of the company is to separate beach sand deposits to produce ilmenite, monazite, rutile, zircon, garnet and sillimanite. The monazite recovered is processed further to produce rare earths chloride and trisodium phosphate with uranium and thorium. It operates through 4

operating units at Chavara and Udyogamandal in Kerala, Manavalakurichi in Tamilnadu and Chatrapur in Orissa. The enterprise is driven by a workforce of 2734 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Ilmenite	МТ	453606 (97.55)	417275 (89.74)	414631 (89.16)	38.83
Zircon	МТ	25269 (109.87)	23376 (101.63)	23634 (102.76)	18.63
Rutile	МТ	17510 (72.96)	16317 (67.99)	15753 (65.63)	16.46

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	306.03	295.48	266.81	3.57
Cost of prod.	261.63	222.4	227.56	17.64
Net Profit/Loss(-)	42.41	24.01	22.57	76.63
Net Worth	263.54	232.98	214.26	13.12
Paid up capital	86.37	86.37	85.97	0
Share of Central Govt./holding co.	86.37	86.37	85.97	0

# 5. Key Performance Factors

- The turnover and profit of the company increased due to improvement in product quality and recovery of various mineral products / production of value added products along with increase in production and sale.
- The earning PER Share of the company was 491.04 during 2005-06 as compared to Rs. 277.97 in the previous year.
- IREL is not a listed company.
- Export sale was 21.66% of he total sales of Rs. 306.03 crore.
- Company has 'Very Good' MOU rating during the year 2005-06.
- As a result of R&D the company would

improve quality, productivity, value addition, cost control and product diversification. An amount of Rs. 2.02 crore was spent on R&D which was 0.66% of the sales.

# 6. Strategic Issues

The company has plan to increase the capacity of all the three Mineral operating Plants at Chavara, Manavalakurichi and OSCOM. The capacity expansion of Chavara and Oscom plant has been started.

# 7. Separation of employees/outstanding dues

- During 2005-06, 62 employees left the company out of which 42 retired on superannuation and 20 left on other grounds. None availed of VRS.
- Total outstanding dues were amounting to Rs. 2.10 crore including Rs. 0.08 crore on salary and wages, Rs. 2.00 crore statutory dues and Rs. 0.02 crore other dues.

# J&K Mineral Development Corp. Ltd. (JKMDCL)

# 1. Company Profile

JKMDCL was incorporated on 19.5.1989 as a joint venture of National Minerals Development Corporation Ltd. (NMDC) and J&K Government under the Companies Act, 1956 with an objective to undertake exploration, prospecting, mining and processing of Magnesite, sapphire, marble, limestone, iron ore, coal, phosphate, manganese ore & other mineral deposits. JKMDCL is an uncategorised PSE in Minerals and Metals Sector under the administrative control of M/o Steel having its Registered and Corporate offices at Jammu and Kashmir. It is a subsidiary of NMDC which has 84% shareholding in JKMDCL.

#### 2. Industrial / Business Activities

JKMDCL is one of the subsidiary enterprises in the mining of raw Magnesite ore at Udhampur, Jammu and Kashmir. The

enterprise is driven by a workforce of 7 employees as on 31.3.2006.

# 3. Production / Operational Profile

The company is under closure and in the process of winding up. There is no production during last four years.

# 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	0	0	0.00*	******
Cost of prod.	3.58	0.71	1.05	404.23
Net Profit/Loss(-)	-3.42	-0.72	-1.23	375
Net Worth	-4.4	-1.32	-0.92	233.33
Paid up capital	4.74	4.74	4.74	0
Share of Central Govt./holding co.	3.96	3.96	3.96	0

# 5. Key Performance Factors

- There is no production in the company. The company was to take up the development of magnesite deposit and setup a DBM Plant. However, due to fall in international prices of DBM and reduction of import duty, the project could not progress. Due to locational disadvantage and less demand due to technological change by steel plants, the demand for raw magnesite is not as good as envisaged earlier.
- The Board of company desired to stop all the development activities of company and to take up the issue of dissolution and winding up of the company with Govt. of India and State Govt. of J & K.

# Kudremukh Iron Ore Co. Ltd. (KIOCL)

# 1. Company Profile

KIOCL was incorporated in the year 1976 under the Companies Act, 1956 with an objective to meet the long term requirement of Iron Ore for the steel mills of Iran. However,

due to political developments in Iran, company diversified into Pellet. KIOCL is a schedule-'A' Mini-ratna CPSE in Mineral and Metal sector under the administrative control of M/o Steel with 98.99% share holding by the Government. Its registered and corporate offices are at Bangalore, Karnataka.

# 2. Industrial / Business Activities

KIOCL is one of the pioneering enterprises engaged in the mining of Iron Ore, beneficiation of Iron Ore into concentrate, production and export of Iron Ore Concentrate and also Iron Oxide Pellets through its operating units at Kudremukh and Mangalore districts of Karnataka. The company has one financial Joint Venture with MECON Ltd. and MSTC Ltd. namely Kudremukh Iron and Steel Co. Ltd. (KISCO) to manufacture low sulphur, low phosphorous, Pig iron and Ductile Iron Spun pipes at Mangalore. The enterprise is driven by a workforce of 1889 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Iron Ore Concentrate	MT	2.922 (58)	4.350 (65)	5.090 (76)	9.81
Iron Oxide Pellets	MT	3.671 (81)	3.795 (95)	3.671 (92)	90.19

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)				
	2005-06	2004-05	2003-04	over prev- ious year		
Turnover	1179.78	1806.75	1005.73	-34.7		
Cost of prod.	736.78	752.09	642.86	-2.04		
Net Profit/Loss(-)	356.3	649.84	300.7	-45.17		
Net Worth	2063.95	1846.78	1339.37	11.76		
Paid up capital	634.51	634.51	634.51	0		
Share of Central Govt./holding co.	628.14	628.14	628.14	0		

#### 5. Key Performance Factors

KIOCL is one of the largest 100% EOUs

- of the country and enjoys a Golden Star Trading House with ISO 9001-2000 certification.
- The capacity utilization of Concentrate Plant has been refixed taking into account the fact that the mining activities at Kudremukh had been stopped on 31.12.2005 in pursuance to the directions of the Supreme Court.
- Production of Iron Ore Concentrate during 2005-06 was 94% of the target of 3.100 MT
- The company has achieved 108% capacity utilization of its target.
- The performance of the company declined during 2005-06 as compared to 2004-05 in terms of production, sales, profitability etc.
- The market share of company's products in India was 4.12 % and in abroad 0.46 % as against 7.14 % and 0.71 % respectively during 2004-05 and 9.04% and 0.88% respectively during 2003-04.
- Technological innovation and R&D activities are directed towards quality improvement through process development/modifications to suit multiproduct needs. Energy conservation and cost control measures are taken to improve performance.
- Certain portion of shaft pelletisation plant is not performing and Rs 29.82 crore has been provided for the year 2004-05.
- Company has 'Very Good' MOU rating during the year 2005-06.
- The company's shares are not traded on a large scale frequently and are quoted at its face value of Rs. 10 each.

# 6. Strategic Issues

- In the absence of long term mining lease, no major projects were undertaken during the year 2005-06.
- The company has submitted applications for grants of Mining lease in the state of Karnataka. Since some of the applicants

for grant of Mining lease have filed petition in the High Court of Karnataka, the Court is yet to take a view. However, The State Government has taken a decision to allot 50% of Ramanadurg Iron Ore deposits for KIOCL. Further the Government of Karnataka had recommended for granting of lease over an area of 116.55 Hectares in Hombalghatta and requested for certain details. Government of Orissa has also identified iron ore deposits at Kandadhar. KIOCL has applied for mining lease in this area. KIOCL has also entered in an MOU with SAIL to form a joint venture company to mine iron ore at Kalta, Taldih and Barsua mines in Orissa. Work on Detailed Project Report is under progress.

# 7. VRS/Outstanding dues

- During the year, 55 employees left the company out of which 2 availed of VRS and 12 left on superannuation and 41 on other grounds. Up-to 31.3.2006 total 373 employees have taken VRS.
- There were no outstanding due as on 31.3.2006. However, the company made a payment of ex-gratia of Rs. 0.27 crore during 2005-06.

# Manganese Ore (India) Ltd. (MOIL)

### 1. Company Profile

MOIL was originally setup in 1896 as Central Provinces Syndicate, which was later taken over by the Central Provinces Manganese Ore Company Limited (CPMO), a British Company incorporated in the UK. In 1962 as a result of an agreement between Government of India(GOI) and the CPMO, the assets of CPMO were taken over by the Government and the MOIL was formed with 51% capital held between GOI and the state Governments of Maharashtra and Madhya Pradesh. The balance 49% shares were still held by the CPMO. In 1977, the balance 49% shares too were acquired from CPMO and MOIL became a 100% Government Company.

MOIL is a schedule-'B' / Mini-ratna PSE in Minerals and Metals sector under the administrative control of M/o Steel with 81.54% shareholding by the GOI and the remaining by the State Governments of Maharashtra(9.62%) and Madhya Pradesh(8.81%). Its Registered and Corporate offices are at Nagpur, Maharashtra.

#### 2. Industrial / Business Activities

The company produces various grades of Manganese Ore, Electrolytic manganese Dioxide and Ferro Manganese at its 10 operating Mines (6 in the State of Maharashtra and 4 in Madhya Pradesh) and manufacturing facilities for EMD at Dongri Buzurg and Ferro Manganese at Balaghat. Recently in June, 2006 the company has set up a 5 MW Wind Power Generation Unit at Dewas (MP) for captive consumption. The enterprise is driven by a workforce of 6998 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Manganese Ore	Ton	864890	943169	799096	90.61		
Electrolytic manganese Di-oxide	Ton	1301 (130.10)	1123 (112)	975 (97)	1.97		
Ferro Manganese	Ton	6170 (61.70)	10325 (103)	10899 (109)	7.42		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	329.75	374.77	224.02	-12.01
Cost of prod.	193.92	205.44	174.71	-5.61
Net Profit/Loss(-)	114.52	126.9	28.51	-9.76
Net Worth	346.05	257.27	139.77	34.51
Paid up capital	15.33	15.33	15.33	0
Share of Central Govt./holding co.	12.5	12.5	12.5	0

#### 5. Key Performance Factors

- MOIL is the largest indigenous producer of high grade Manganese Ore which is the raw material for manufacturing of alloys, an essential input for steel making and dioxide ore for manufacturing dry batteries.
- The production has declined in manganese ore and ferro manganese during 2005-06 as compared to last year.
   The company has also recorded decline in turnover as well as profitability.
- The earning per share was Rs. 747.25 and market share was 44% in 2005-06.
- Company has 'Excellent' MOU rating during the year 2005-06.

### 6. Strategic Issues

- Performance of company declined in 2005-06 due to low demand of Manganese Ore in the domestic as well as international market. Company is also forced to reduce the price which affected turn over and profit.
- MOIL received orders from Government Departments/Organisations amounting to Rs. 75.03 crore during 2005-06.

#### 7. VRS/Outstanding dues

- During the year, 355 employees left the company out of which 109 availed of VRS, 61 left on superannuation and 185 on other grounds. Up-to 31.3.2006 total 109 employees have taken VRS.
- There were no outstanding due as on 31.3.2006. However, the company made payment of ex-gratia of Rs. 7.28 crore during 2005-06.

# National Aluminium Co. Ltd. (NALCO)

#### 1. Company Profile

NALCO was incorporated on 07.01.1981 under the Companies Act, 1956 with the objective to be a company of global repute in Aluminium sector. NALCO is a schedule-'A'

Mini-ratna CPSE in Minerals and Metal sector under the administrative control of M/o Mines with 87.15% shareholding by the Government of India. Its registered and corporate offices are at Bhubaneswar, Orissa.

#### 2. Industrial / Business Activities

NALCO is engaged in production of Alumina and Aluminium metal and generation of power through its 5 operating units (Bauxite Mines, Alumina Refinery, Aluminium Smelter, Captive Power Plant and Rolled Product unit) at Koraput and Angul districts of Orissa and one port facilities area at Visakhapatnam in Andhra Pradesh. The enterprise has a workforce of 7406 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Bauxite	ΜT	4854253	4851726	-	0.05	
		(101.13)	(101.07)			
Aluminium Metal	ΜT	358954 (104.04)	338483 (106)	298207 (104)	6.05	
Alumina Hydrate	МТ	1590000 (100.95)	1575500 (99)	1556100 (98)	0.92	
Electricity	MU	6037.79	5962.85	NA	1.26	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	4851.9	4123.96	3124.07	17.65
Cost of prod.	2736.54	2530.68	2295.39	8.13
Net Profit/Loss(-)	1562.2	1234.84	737.37	26.51
Net Worth	5892.67	4697.81	3756.67	25.43
Paid up capital	644.31	644.31	644.31	0
Share of Central Govt./holding co.	561.5	561.5	561.5	0

### 5. Key Performance Factors

 Sales and profit of the company have shown improvement due to increased in output and better price realisation. The performance of the company depends, among other factors, on the international price of aluminum. The LME aluminium rates per MT increased to US \$2029 during 2005-06 as against US \$1778 in 2004-05.

- The chemicals (Alumina)segment accounted for 43% of total revenue and the Aluminium 57% during 2005-06.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs.135 to Rs. 311 during the year 2005-06 as against Rs.103.60 to Rs.209 during 2004-05.

# 6. Strategic Issues

- During the year 2005-06 NALCO remained a 'Zero Debt' company. As on 31.3.2006 the company has a surplus cash balance of Rs.2134 crore, which is to be utilized to finance the 2nd phase expansion. Government of India has approved 2nd phase of expansion of NALCO in 2004-05. The proposed expansion will augment the capacity of Bauxite Mines to 63 lakhs tonnes from 48 lakhs tonnes. Alumina Refinery to 21 lakhs tonnes from 15.75 lakhs tonnes. Smelter to 4.6 lakhs tonnes from 3.45 lakhs tonnes and power generation to 1200 MW from 960 MW. Accordingly in 2005-06 the manpower strength increased from 7085 to 7406 primarily for catering to new expansions needs.
- With a view to keep pace with the rapid changes in global business environment, NALCO has recast its corporate plan and vision document in tune with the varying scenario. Further actions are being initiated for capacity enhancement of Alumina Refinery, Smelting operations and for backward integration.
- The rising price of fuel oil, coal and other input materials are a cause of concern for the aluminium industry.

# National Mineral Development Corp. Ltd. (NMDC)

# 1. Company Profile

NMDC was incorporated on 15.11.1958 under the Companies Act, 1956 with an objective to emerge as a global mining organisation with international standards of excellence, rendering optimum satisfaction to all its stakeholders. NMDC is a schedule-'A' Miniratna CPSE in Mineral and Metals sector under the administrative control of M/o Steel with 98.39% shareholding by the Government of India. Its Registered and Corporate offices are at Hyderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

NMDC is engaged in the production of iron ore and mining of diamond. It is operating 3 iron ore production units, two in Chhattisgarh and one in Karnataka. It has one diamond mining project in Madhya Pradesh and one silica sand project at Allahabad in Uttar Pradesh. The company has one Indian subsidiary namely J&K Mineral Development Corporation Limited with 76% shareholding and two wholly owned subsidiaries abroad namely NMDC-SARL in the Republic of Madagascar and NAM-India Mineral Development Corporation (Pty) Ltd. in the Republic of Namibia. The enterprise is driven by a workforce of 5776 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% C	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
IRON Ore	Lakh Ton	229.23 (119)	207.43 (110)	179.59 (103)	10.51
Diamnds	Carats	43878 (93)	78217 (93)	71163 (85)	-43.90
Silica Sand	Ton	62636 (21)	70832 (24)	57011 (19)	-11.57

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	3710.92	2229.99	1453.69	66.41
Cost of prod.	1145.21	1107.43	916.29	3.41
Net Profit/Loss(-)	1827.8	755.44	432.63	141.95
Net Worth	3984.7	2568.94	1968.82	55.11
Paid up capital	132.16	132.16	132.16	0
Share of Central Govt./holding co.	130.03	130.03	130.03	0

# 5. Key Performance Factors

- The company is having a market share of 14% for its major products in India during 2005-06 as compared to 15% during last two years. The market share of company abroad is stagnated at 2% during three years.
- Optimization of resources for higher productivity is the basic factor for improvement in financial performance. The demand of Iron ore in domestic and export market during 2005-06 remained encouraging due to favorable demand from China.
- The production of diamonds was low during the year due to stoppage of mining activities from 22.8.05 to year end as per directives of MPPCB, Bhopal.
- During 2005-06, NMDC exported 6.05 million tones of iron ore. The total export sale was 31.94% of the total sales of Rs. 3710.92 crore.
- Earning Per Share was Rs. 138.30 during 2005-06 as compared to Rs. 57.16 in the previous year.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 820 to Rs.2200 during 2005-06 as compared to Rs. 195 To Rs. 1280 during the year, 2004-05.

## 6. Strategic Issues

- The company has applied for mining lease in the state of Andhra Pradesh, Orissa, Chattisgarh and Tamilnadu. The company has signed an MOU with Kerala State Industrial Development Corporation and Indian Rare Earths Ltd. to set up a Synthetic Rutile Plant at Chavara in Kerala as a Joint Venture.
- The total expenditure on R&D was Rs.
   6.17 crore which was 0.17% of the total sales.
- Replacement of 50T ton dumpers, 4.6 cum .mtr shovels by 85 ton dumpers and 10 cum mtr. Sholves in phased manner, monitoring of plant operations with the help of CCTV and installation of PLC system to minimize downtime in identifying the breakdown point were the measures taken for technology upgradation.

# 7. VRS/Outstanding dues

- Till 31.3.2006 total 199 employees availed of VRS. During the year 2005-06 356 employees left the NMDC out of which 228 retired on superannuation and 128 left on other ground. None availed of VRS during the year.
- There were outstanding dues of Rs.10.56 crore including Rs. 6.30 on salary and wages, Rs. 2.95 statutory dues and Rs. 1.31 otherdues. An amount of Rs.0.07 crore was paid as ex-gratia payment during 2005-06.

# Uranium Corporation of India Ltd. (UCIL)

# 1. Company Profile

UCIL was incorporated on 04.10.1967 under the Companies Act, 1956 with an objective to mine and refine uranium ore to produce concentrate and recover by-products at the most economic cost and market them efficiently to meet the requirement of Nuclear Power Programme. UCIL is a schedule-'B' Miniratna CPSE in Minerals and Metals sector under the administrative control of D/o Atomic Energy with 100% shareholding by the Government of India. Its registered and corporate offices are at Singbhum East, Jharkhand.

#### 2. Industrial / Business Activities

UCIL is engaged in Mining and processing of Uranium Ore through its 4 operating mines at Jaduguda, Bhatin, Narwapahar and Turamdih in Jharkhand. The enterprise has a workforce of 4112 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod	Production during		
		2005-06	2004-05	2003-04	over prev- ious year
U308	KG.	110.39	109.81	100.53	0.53
Magnatite	Ton.	84.64	78.62	71.08	7.66

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-			
	2005-06	2004-05	2003-04		
Turnover	256.25	234.11	189.79	9.46	
Cost of prod.	232.65	210.87	187.91	10.33	
Net Profit/Loss(-)	31.61	29.26	9.79	8.03	
Net Worth	785.66	706.12	548.21	11.26	
Paid up capital	659.89	568.39	498.39	16.1	
Share of Central Govt./holding co.	659.89	568.39	498.39	16.1	

# 5. Key Performance Factors

 UCIL is working under monopolistic conditions with 100% market share. The company has given major emphasis on

- reduction of manpower, which accounted for around 40% of the total cost. As a part of this exercise VRS has been introduced.
- Emphasis has also been laid on searching of import substitutes of certain valuable spares and better inventory management, which leads to reduction in inventory.
- Earning Per Share of the company was Rs. 49.82 during 2005-06 as compared to Rs. 53.10 in the previous year.
- Company has 'Very Good' MOU rating during the year 2005-06.
- Leaching tests of Tummalapalle, different kinds of rock samples and experiments on alkaline leaching were carried out as R&D activities. Efforts were also made to precipitate uranium peroxide from sodium diuranate obtained from Tummalapalle ore.

#### 6. Strategic Issues

 The performance of the company depends on Nuclear Power programmes of the Government.

#### 7. VRS/Outstanding dues

During the year 2005-06 total 81 employees left the company out of which 20 have taken VRS, 4 retired on superannuation and 57 left on other accounts. Till 31.3.2006, total 291 employees have taken VRS. There was no outstanding dues on this date. The company made a payment of Rs. 13.05 crore as exgratia.

3

# **STEEL**

There were 6 enterprises in the public sector as on 31.3.2006 which were engaged in producing steel and allied products. The names of these enterprises alongwith their year of incorporation in chronological order are given below:

SI. No.	•	ear of
1.	Mishra Dhatu Nigam Ltd.	1973
2.	Steel Authority of India Ltd.	1973
3.	Maharashtra Elektrosmelt Ltd.	1974
4.	Sponge Iron India Ltd.	1978
5.	Ferro Scrap Nigam Ltd.	1979
6.	Rashtriya Ispat Nigam Ltd.	1982

- 2. The enterprises falling in this group are mainly engaged in production of saleable steel, spun pipes, castings, sponge iron, special steel and various allied products.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given in the next column:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss)		
No.		2005-06	2004-05	
1.	Steel Authority of India Ltd.	4012.97	6816.97	
2.	Rashtriya Ispat Nigam Ltd.	1252.37	2008.09	
3.	Maharashtra Elektrosmelt Ltd.	20.97	52.23	
4.	*Indian Iron and St Co. Ltd.	eel -	46.59	
5.	Mishra Dhatu Nigam Ltd.	12.03	6.86	
6.	Ferro Scrap Nigam Ltd.	5.68	5.41	
7.	Sponge Iron India Ltd.	3.18	3.93	
Tota	al	5307.20	8940.08	

<sup>\*</sup> Merged with SAIL.

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	Steel Authority of India Ltd.	826.08	1363.03	
2.	Mishra Dhatu Nigam Ltd.	2.41	1.37	
3.	Ferro Scrap Nigam Ltd.	1.14	1.08	
4.	Sponge Iron India Ltd.	0.65	1.79	
	Total	830.28	1367.27	

Cognate Group : Steel 33

# 6. Township & Social Overheads:

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below:

(Rs. in crore)

SI. No.	Particulars To	ownship & Social Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	263.14	312.59	
2.	Gross expenditure on Township	18.13	28.36	
3.	Less: Rent receipt and other income	2.91	14.17	
4.	Net expenditure on Township	15.22	14.19	
5.	Social Overheads: Educational, Med. facilities, etc.	48.73	67.35	
6.	Total Social Overheads	63.95	81.54	

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

(Rs. in crore)

SI. No.	Particulars T	ownship & Social Overheads			
		2005-06	2004-05		
7.	No. of employees	158383	163292		
8.	Per capita expend. on Social Overheads (Rs.)	4038	4994		
9.	No. of houses constructed	150150	165577		
10.	No. of houses under construction	0	0		
11.	Housing satisfaction (%)	94.8	101.4		

# STEEL

# SUMMARISED BALANCE SHEET

		(Rs	s. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	1323800	1378800	1378800
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT. OTHERS		1157362	
(B) SHARE APPLICATION MONEY	Ω	100020 0 632662	0
(C) RESERVES & SURPLUS TOTAL (A)+(B)+(C)	899451 2118067	632662 1890044	1360988
(2) LOAN FUNDS			
(A) SECURED LOANS (B) UNSECURED LOANS		169328 482182	
TOTAL (A) + (B)	477079	651510	903889
(3) DEFERRED TAX LIABILITY	181602	201826	854
TOTAL $(1) + (2) + (3)$	2776748	201826 2743380	2265731
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK (B) LESS: DEPRECIATION		3803491 2268327	
(C) NET BLOCK		1535164	
(D) CAPITAL WORK IN PROGRESS	94516	45096	43709
TOTAL (C)+(D)	1531711	45096 1580260	1739256
(2) INVESTMENTS	29410	75507	71639
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	762681	583670	403242
(B) SUNDRY DEBTORS	211509	208824	177033
(C) CASH & BANK BALANCES	1204948	1044630	367223
(D) OTHER CURRENT ASSETS	27759	25848	11776
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)	414889 2621786		190227 1149501
	2021.00	2120020	111001
LESS:CURRENT LIABILITIES & PROVN.	600500	61.000	62622
(A) CURRENT LIABILITIES (B) PROVISIONS	628582 802421	610288 643965	
TOTAL (A+B)		1254253	
NET CURRENT ASSETS	1190783		
(4) DEFERRED REVENUE/PRE.EXPENDITURE	24304	39985	50411
(5) DEFERRED TAX ASSET	540	0	0
(6) PROFIT & LOSS ACCOUNT (DR)	0	181861	391391
TOTAL (1+2+3+4+5+6)	2776748	2743380	2265731

STEEL

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 4174228 4230731 3205911 SALES/OPERATING INCOME EXCISE DUTY 568560 444707 373611 3605668 160768 3786024 2832300 NET SALES 158826 96263 OTHER INCOME/RECEIPTS -51167 101016 78055 ACCRETION/DEPLETION IN STOCKS 3867452 4022905 2877396 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 1612917 1301279 934968 CONSUMPTION OF RAW MATERIALS STORES & SPARES 302416 262074 237845 261340 283832 254539 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 49797 6606 4947 482675 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 513770 567235 133609 186782 OTHER EXPENSES 137982 6245 10634 2871491 2542485 PROVISIONS 23053 2160569 TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-995961 1480420 716827 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 163795 215200 161753 DRE/PREL. EXPENSES WRITTEN OFF 19677 18687 34443 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 812489 1246533 520631 INTEREST -----0 ON CENTRAL GOVERNMENT LOANS 0 .5 7670 7458 ON FOREIGN LOANS 8479 39155 56805 OTHERS 89029 LESS INTEREST CAPITALISED 169 469 802 46144 64306 CHARGED TO P & L ACCOUNT 96711 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 766345 1182227 PPA (PBTEP) 423920 TAX PROVISIONS 235261 282500 12751 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 531084 899727 411169 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 364 5719 -620 894008 NET PROFIT/LOSS(-) 530720 411789 83028 136727 594 DIVIDEND DECLARED 11645 18581 76 DIVIDEND TAX 436047 738700 RETAINED PROFIT

#### STEEL

# MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	2627978 2093763 3101107 3000091 1507519	1806171 2400931 1668198 2840678 2762623 2039386 6810	1708581 919186 2453476 2504643 1353781
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	77 39	56 26	52 25
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	52.01 15.56 83.20 37.90 30.92 22.53	32.92	38.11 23.12 88.43 41.95 30.47 18.38

## Ferro Scrap Nigam Ltd. (FSNL)

## 1. Company Profile

FSNL was incorporated in the year 1979 under the Companies Act, 1956 in collaboration with M/s Harsco Corporation (Inc.), USA as a subsidiary of M/s Metal Scrap Trading Corp. Litd. to take over the running business of M/s Heckett Engineering Company in India in order to Indigenise the entire scrap recovery process in the steel sector under SAIL, RINL and IISCO. The main objective of the company is to reclaim iron and steel scrap from slag in all the integrated steel plants under SAIL, RINL, IISCO. It is also operating under private sector plants like NINL, IIL and JSPL. FSNL is a Schedule-'C' / Mini Ratna CPSE in Steel sector under the administrative control of M/o Steel having its Registered and Corporate offices at Bhilai, Chhattisgarh. FSNL is now a 100% subsidiary of MSTC Ltd.

## 2. Industrial / Business Activities

FSNL is one of the subsidiary enterprises processing and recovering iron and steel from slag and executing Job of slag handling through its 9 units at Burnpur and Durgapur in West Bengal, Rourkela and Jajpur (NINL) in Orissa, Bhilai and Raigarh in Chhatisgarh, Bokaro, Visakhapatnam and Dolvi in Jharkhand, Andhra Pradesh and Maharashtra respectively. It has one Liaison Office in New Delhi. The enterprise is driven by a workforce of 1166 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Processing and recov- ery of Iron & Steel Scrap	МТ	2245855	2174047	1936118	3.30

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	99.85	90.78	82.01	9.99
Cost of prod.	98.37	89.66	79.84	9.71
Net Profit/Loss(-)	5.68	5.41	5.36	4.99
Net Worth	129.62	124.55	119.66	4.07
Paid up capital	2	2	2	0
Share of Central Govt./holding co.	2	2	2	0

## 5. Key Performance Factors

- Increase in turnover is due to increase in production. Profitability did not increase in proportion to increase in turnover due to increase in input cost like diesel, power and steel price etc. whereas service charge rates are fixed without price escalation.
- During 2005-06, 22.46 lakh MT of scrap was processed and given back to steel plants against 21.74 lakh MT in 2004-05.
   FSNL's performance depends on steel plant production of liquid steel and the scrap generation in various forms.
- FSNL is a pioneer organization in the field of steel mill services and presently having a market share of about 60%.
- The company achieved 'Very Good' rating in MOU during 2005-06.
- The Earning Per Share of the FSNL was Rs. 2842 during 2005-06 as compared to Rs. 2703 in 2004-05.

## 6. Strategic Issues

- Efforts are being made to reduce the cost reasonably within limit despite increase in input cost.
- Steel Industry is poised for growth to reach 100 million MT by the year 2019. FSNL will also grow with the existing customers

as well as adding new customers in the coming years.

## 7. VRS/Outstanding dues

 During the year 2005-06, 7 employees left the company on superannuation. Till 31.3.2006, total 67 employees availed of VRS. During the year an ex-gratia payment of Rs. 0.64 crore was made. There were outstanding dues of Rs. 22.65 crore on account of Sundry Creditors and their liabilities.

## Maharashtra Electrosmelt Ltd. (MEL)

## 1. Company Profile

MEL was incorporated in the year 1974 under the Companies Act, 1956 and promoted by the State Industrial and Investment Corporation of Maharashtra with an objective to develop the Chandrapur area in Maharashtra which had vast deposits of good grade iron ore. MEL is an uncategorised BIFR referred PSE in Steel sector under the administrative control of M/o Steel having its registered office at Mumbai and corporate office at Chandrapur, Maharashtra. MEL is a subsidiary of Steel Authority of India Ltd. (SAIL) which holds 99% of its equity.

### 2. Industrial / Business Activities

MEL is engaged in manufacturing of Ferro Alloys through its operating unit at Chandrapur, Maharashtra. The enterprise has a workforce of 802 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
HC FeMn	МТ	51525	65245	24531	- 21.03
SiMn	ΜT	46712	33078	35670	41.22
MC FeMn	МТ	2344	2218	1443	5.68
Capacity Utilization	%	120	118	82	-

## 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	195.74	222.95	125.33	-12.2	
Cost of prod.	183.58	186.9	119.39	-1.78	
Net Profit/Loss(-)	20.97	52.23	6.3	-59.85	
Net Worth	53.96	33.92	-18.2	59.08	
Paid up capital	23.79	23.79	23.79	0	
Share of Central Govt./holding co.	24	24	24	0	

## 5. Key Performance Factors

- MEL had to operate two furnaces for two months for Sillico Manganese in order to meet enhanced demand for SAIL plants and reduced demand for Ferro Manganese.
- Though the quantity of sales increased in 2005-06, the sales realization declined due to increase in raw material cost.
- The company is registered with stock exchanges of Mumbai and Ahmedabad since 1975, however there is no floor trading of its shares.

## 6. Strategic Issues

- The company's status with BIFR is now listed as 'Dropped' as net worth has become positive.
- As recommended by the Export Group, constituted by the Ministry of Steel, the Board of MEL has in principle approved for merger of the company with SAIL subject to provisions of Companies Act, 1956.

## 7. VRS / Outstanding dues

During the year, 10 employees left the company including separation of one person under VRS. Up-to 31.3.2006 total 199 mployees have taken VRS.

Cognate Group: Steel 39

## Mishra Dhatu Nigam Ltd. (MIDHANI)

## 1. Company Profile

MIDHANI was incorporated in the year 1973 under the Companies Act, 1956 with the objective of manufacturing Super-alloys, Titanium alloys and Special purpose steel required in strategic sectors like Space, Aeronautics, Defence and Atomic Energy etc. MIDHANI is a schedule-'B' CPSE in Steel sector under the administrative control of M/o Defence, D/o Defence Production and Supplies with 100% shareholding by the Government of India. Its registered and corporate offices are at Hyderabad, Andhra Pradesh.

## 2. Industrial / Business Activities

MIDHANI is engaged in manufacturing of some of the very complex alloys like super alloys, maraging steel, titanium and titanium alloys, special purpose steels and welding electrodes through its single operating unit at Hyderabad, Andhra Pradesh. The enterprise has a workforce of 1319 employees as on 31.3.2006.

## 3. Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Supperalloys, Special Stainless Steel & Titanium Based alloys	МТ	1215 (45)	1337 (49)	1088 (40)	-9.12

## 4. Major Finan.cial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	146.77	123.64	116.49	18.71
Cost of prod.	164.47	131.04	105.74	25.51
Net Profit/Loss(-)	12.03	6.86	6.89	75.36
Net Worth	154.29	144.69	138.66	6.63
Paid up capital	137.34	137.34	137.34	0
Share of Central Govt./holding co.	137.34	137.34	137.34	0

## 5. Key Performance Factors

- During the year 2005-06 the order booking from sectors like space, atomic energy and defence was quite encouraging. Major customers of the company are DRDO, ISRO, HAL, DAE and OFB. The overall capacity utilization for the year 2005-06 was 45%.
- Thrust is on booking and executing high value orders having good profit margins and production and supply of value related items.
- The company has 'Excellent' MOU rating during the year 2005-06.
- Earning Per Share was Rs. 87.57 during 2005-06 as compared to Rs. 49.91 in the previous year.

## 6. Strategic Issues

- Thrust on R&D is to be given. MIDHANI is wholly dependent on Government customers. It has to develop its product for export areas also.
- The company has decided to go in for implementation of suitable Enterprise Resource Planning (ERP) package.

## Rashtriya Ispat Nigam Ltd. (RINL)

## 1. Company Profile

RINL was incorporated on 18.2.1982 under the Companies Act, 1956 with an objective to be a self supporting, growing company in production of steel with continuous improvement in productivity, quality and customer satisfaction. RINL is a schedule-'A' CPSE in Steel sector under the administrative control of M/o Steel with 100% shareholding by the Government Govt. of India. Its registered and corporate offices are at Visakhapatnam, Andhra Pradesh.

### 2. Industrial / Business Activities

RINL is involved in production and marketing of carbon steel products in the longs category and basic grade pig iron through its one operating unit at Visakhapatnam, Andhra Pradesh. The enterprise is driven by a workforce of 16574 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% capacity utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Saleable Steel	'000T	3237 (122)	3173 (119)	3169 (119)	2.02		
Pig Iron	'000T	439 (79)	273 (49)	439 (79)	60.81		
WRM Products	'000T	1043 (123)	1014 (119)	974 (115)	2.86		
MMSM Products	'000T	1058 (124)	1014 (119)	993 (117)	4.34		
LMMM Products	'000T	873 (123)	858 (121)	815 (115)	1.75		
Semis	'000T	263 (107)	287 (117)	386 (157)	- 8.36		

## 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	7305.71	7359.84	5463.5	-0.74
Cost of prod.	5813.05	5704.24	4111.57	1.91
Net Profit/Loss(-)	1252.37	2008.09	1547.19	-37.63
Net Worth	8148.83	6878.32	4851.78	18.47
Paid up capital	7827.32	7827.32	7827.32	0
Share of Central Govt./holding co.	7827.32	7827.32	7827.32	0

## 5. Key Performance Factors

Production in 2005-06 showed increase over that of 2004-05 on account of numerous performance improvement measures taken throughout the plant. However, profitability declined during 2005-06 compared to the previous year mainly due to (i) lower net sales realizations of iron and steel products, (ii) increase in the prices of major raw materials like iron ore and medium coking coal, and (iii) increase in the income tax liability on account of

wiping out accumulated losses (higher income Tax rate of 33.66% as against previous year's Minimum Alternate Tax rate of 7.841%).

- Company is having Indian market share of 53% in Bars and Rods, 45% in Pig Iron, 39% in saleable steel and 49% in finished steel.
- Earning Per Share was Rs. 256.12 during 2005-06 as compared to Rs. 410.67 in the previous year.
- Company has 'Excellent' MOU rating during the year 2005-06.

## 6. Strategic Issues

- With a view to sustaining the growth levels already achieved and improving the performance further, VSP has embarked on expansion of its capacity. This is also in line with the National Steel Policy of the Government of India (GoI) which envisaged increase in steel production in the country to 60 Mt by 2012 and 110 Mt by 2020.
- Price of steel is cyclic in nature. Financial performance is also affected due to changes in prices of finished products.

## 7. VRS / Outstanding dues

During the year, 194 employees left the company out of which 8 availed of VRS, 70 retired on superannuation and 116 left on other grounds. An Ex-gratia payment of Rs. 20.91 crore was made during 2005-06. As on 31.3.2006, there was no outstanding dues.

## Sponge Iron India Ltd. (SIIL)

## 1. Company Profile

SIIL was incorporated in the year 1975 under the Companies Act, 1956 with an objective to produce sponge iron and Ferro Alloys and to develop new technology in the field of production of coal based sponge iron through continuous R & D efforts. SIIL is a schedule-'CPSE' in Steel sector under the administrative control of M/o Steel with 98.72% shareholding by the Government. Its

Cognate Group : Steel 41

Registered and corporate offices are at Hyderabad, Andhra Pradesh.

### 2. Industrial / Business Activities

SIIL is involved in manufacturing of Sponge Iron and generation of power at its operating unit at Khammam, Andhra Pradesh. The enterprise is driven by a workforce of 311 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over previ- vious years	
Sponge Iron	МТ	48600 (81%)	57600 (96%)	69600 (116%)	-15.62	

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	43.04	61.98	58.86	-30.56
Cost of prod.	42.52	52.94	42.51	-19.68
Net Profit/Loss(-)	3.18	3.93	12.98	-19.08
Net Worth	65.34	62.9	61.01	3.88
Paid up capital	65.1	65.1	65.1	0
Share of Central Govt./holding co.	64.27	64.27	64.27	0

## 5. Key Performance Factors

- Production declined due to non availability of qualitative and quantitative iron ore.
   Turnover and profitability declined due to sluggish market and decrease in average sales realization.
- Earning per share declined from Rs. 20 in 2003-04 and Rs. 6 during 2004-05 to Rs. 5 during 2005-06.
- Company has 'Fair' MOU rating during the year 2005-06.

## 6. Strategic Issues

 Industrial environment is not encouraging. Non availability of raw material and rise in input cost has slowed down the pace of development in the sponge iron sector. Market share of SIIL is only 0.5%.  Improved quality of Iron Ore and Coal identified may improve the operation of the company.

## 7. Surplus assets

A plant for production of 8300 tones of silco manganese with an asset base of Rs.39 crore is not in operation due to un-remunerative price. Considering the ongoing merger proposal of the company with M/s. NMDC Ltd. the disposal action of surplus assets initiated in 2004-05 could not be pursued.

## 8. VRS/Outstanding dues

During the year 2005-06, 5 employees left the company out of which 3 availed of VRS and 2 retired on superannuation. Till 31.3.2006 total 287 employees left the company due to VRS. During the year an ex-gratia payment of Rs. 0.18 crore was made and there were no outstanding dues as on 31.3.2006.

## Steel Authority of India Ltd. (SAIL)

## 1. Company Profile

SAIL was incorporated on 24.1.1973 under the Companies Act, 1956 with an objective to plan, promote and organise an integrated and efficient development of the iron and steel and associated input industries. Subsequently, "The Public Sector Iron and Steel Companies (restructuring) and Miscellaneous Provisions Act, 1978" was enacted and come into force with effect from 1st May, 1978 with the objective to provide for restructuring of iron and steel companies in the Public Sector so as to secure better management and greater efficiency in their working. The aim was to bring all the Public Sector Plants under the overall control of an integrated company (i.e. SAIL) which is to function as integral steel complex. SAIL is a schedule-'A' / Navratna CPSE in Steel sector under the administrative control of M/o Steel with 85.82% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

### 2. Industrial / Business Activities

SAIL is engaged in the production of Iron and Steel and other by products through its 8 operating plants at Bhilai in Chhattisgarh, Durgapur and Burnpur in West Bengal, Rourkela in Orissa, Bokaro in Jharkhand, Salem in Tamilnadu and Bhadravati in Karnataka. It has one subsidiary namely Maharashtra Electrosmelt Ltd. The company also has 9 joint ventures and 10 other Marketing / R&D / Training / consultancy units. The enterprise has a workforce of 1,38,211 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Semis	000 t	2273	1751	2146	29.8
Finished	000 t	9351	8900	8581	5.07
Total Saleable Steel	000 t	11624 (109)		11026 (104)	5.39

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	28265.57	28629.94	21528.39	-1.27
Cost of prod.	24709.08	20534.68	19028.16	20.33
Net Profit/Loss(-)	4012.97	6816.97	2512.08	-41.13
Net Worth	12385.59	10011.72	4659.17	23.71
Paid up capital	4130.4	4130.4	4130.4	0
Share of Central Govt./holding co.	3544.69	3544.69	3544.69	0

### 5. Key Performance Factors

• The profitability of the company during the year was affected due to increase in prices of coking coal, demurrage rates, freight rates on iron ore & fluxes and lower steel price. However, the lower profitability has been partially offset by higher production, improvement in techno-economic parameters, reduction in interest charges and higher interest earnings on investment of surplus funds.

- During the year the merger of IISCO with SAIL provided added opportunities for better synergy and growth, especially in mild steel business. However, all the assets, liabilities, reserves and accumulated losses of IISCO have also been merged with SAIL. With the above merger SAIL has grown in size as such the earning per share during the year 2005-06 reduces to 9.72 from 16.50 during 2004-05. The market share of SAIL for finished steel product also declined to 22.4% during 2005-06 from 25.3% in 2004-05. Further with the merger of IISCO with SAIL the Financial & Business Restructuring Plan of SAIL as was approved by the GOI in February, 2000 have been successfully implemented.
- The company spent Rs. 62.38 crore on R&D which is 0.19% of the turnover. Steps were taken to upgrade technology in field of making coke, sinter, iron and steel and rolling and furnishing of long and flat products etc.
- The Bhilai Oxygen Ltd., a newly created subsidiary of SAIL to take over the Oxygen Plant as a joint venture has been closed on construction stage during the year as decided by the Board of the company last year.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 41.80 to Rs. 86.60 during the year 2005-06 as compared to Rs 20 to Rs 70.30 during 2004-05.

### 6. Strategic Issues

- Low customs duty on steel items and volatility in international prices may have direct impact on domestic steel prices. Further the per capita steel consumption in India is estimated at 33 Kg as compared to the world average of around 180 kg. there is substantial scope for increase in domestic steel consumption.
- Corporate Plan 2012 of SAIL envisages

Cognate Group : Steel 43

increase in production of Hot Metal to 20.5 MT by 2012 and investment of about Rs.37,000 crore by de-bottlenecking the existing facilities and also by installation of new facilities as per requirement. The corporate plan also laid down the roadmap of four integrated steel plants and growth through acquisitions / mergers.

 Out of Rs. 2500 crore loan raised through Government guarantee during February, 2000 to July, 2002, Rs. 1390.55 crore loan was outstanding as on 31.3.2006. In addition, Rs. 529.35 crore foreign loan raised through guarantee was also outstanding.

## 7. VRS / Outstanding dues

During the year, 5895 employees left the company out of which 881 availed of VRS, 4089 retired on superannuation and 925 left on other grounds. An ex-gratia payment of Rs.157.98 crore was paid during 2005-06. The total outstanding dues as on 31.3.2006 were Rs.626.08 crore out of which Rs. 241.97 crore on account of Salary and Wages, Rs. 134.26 crore statutory dues and Rs. 249.85 crore other dues.

## 4

## **POWER**

There were 7 enterprises in the public sector as on 31.3.2006 which were engaged in production of Power. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise	Year of Incorporation
1.	National Hydroelectric Power Corpn. Ltd.	1975
2.	National Thermal Power Corporation Ltd.	er 1975
3.	North Eastern Electric Power Corporation Ltd	1976
4.	Nuclear Power Corpn. of India Ltd.	1987
5.	Satluj Jal Vidyut Nigam	Ltd. 1988
6.	Narmada Hydro Electri Development Corpn. L	
7.	NTPC Vidyut Vyapar Nigam Ltd.	2003

- 2. The enterprises falling in this group are mainly engaged in generating and distribution of all kinds of Power viz. hydel, thermal and nuclear (excluding solar).
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

**4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crores)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	National Thermal Power Corpn. Ltd.	5820.20	5807.01
2.	Nuclear Power Corpn. of India Ltd		1704.59
3.	National Hydro- electric Power Corpn. Ltd.	742.75	684.58
4.	Satluj Jal Vidyut Nigam Ltd.	498.22	298.43
5.	North Eastern Electric Power Corpn. Ltd.	198.55	196.19
6.	Narmada Hydro Electric Develop- ment Corpn. Ltd.	106.10	33.95
7.	NTPC Vidyut Vyapar Nigam Ltd.	3.33	5.74
	Total	9082.12	8730.49

Cognate Group : Power 45

(Rs. in crore)

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Divi	dend
No.		2005-06	2004-05
1.	National Thermal Power Corpn. Ltd.	2308.73	1978.92
2.	Nuclear Power Corpn. of India Ltd.	514.37	341.51
3.	National Hydro- electric Power Corpn. Ltd.	223.00	140.00
4.	Satluj Jal Vidyut Nigam Ltd.	159.43	143.15
5.	North Eastern Electric Power Corpn. Ltd.	60.00	30.00
6.	Narmada Hydro Electric Develop- ment Corpn. Ltd.	21.22	6.80
7.	NTPC Vidyut Vyapar Nigam Ltd.	2.00	2.00
	Total	3288.75	2642.38

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given in next column:

SI. No.	Particulars T	-	& Social heads
		2005-06	2004-05
1.	Capital cost of Township	1473.24	613.52
2.	Gross expenditure on Township	135.37	132.45
3.	Less: Rent receipt and other income	19.15	18.64
4.	Net expenditure on Township	116.22	113.81
5.	Social Overheads: Educational, Med. facilities, etc.	277.20	234.12
6.	Total Social Overheads	393.42	347.93
7.	No. of employees	53243	54406
8.	Per capita expend. on Social Overheads (Rs.)	73891	63951
9.	No. of houses constructed	45521	46149
10.	No. of houses under construction	0	0
11.	Housing satisfaction (%)	85.5	84.8

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

## POWER

## SUMMARISED BALANCE SHEET

		(Rs	. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	5102000	5102000	5102000
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.		3212979	2952895
OTHERS (B) SHARE APPLICATION MONEY	387561 42267	01000	10000
(C) RESERVES & SURPLUS	5518910	4903373 8552179	4137504
TOTAL $(A) + (B) + (C)$	9250683	8552179	7476833
(2) LOAN FUNDS	4.055.450	1010700	4.50.54.64
( ) = = = =		1918722 2077201	
TOTAL (A) + (B)		3995923	
(3) DEFERRED TAX LIABILITY			
TOTAL $(1) + (2) + (3)$	13534563	13 12548115	11170646
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		7907930	
(B) LESS: DEPRECIATION		2832899	
(C) NET BLOCK (D) CAPITAL WORK IN PROGRESS	5618509 3859632	5075031 3412179	4703411 2758965
TOTAL (C) + (D)	9478141		
(2) INVESTMENTS	2719734	2856038	2461222
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	288686	220842	220933
(B) SUNDRY DEBTORS		284221	223010
(C) CASH & BANK BALANCES	1278262	1232243	689530
(D) OTHER CURRENT ASSETS	149355	151049	881578
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)	402305	350366 2238721	370770 2385821
TOTAL (ATBICIDIE)	2349397	2230721	2303021
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	759718		
(B) PROVISIONS	265365 1025083	301960 1036088	
TOTAL (A+B) NET CURRENT ASSETS	1324514		
(4) DEFERRED REVENUE/PRE.EXPENDITURE	4541	2234	2381
(5) DEFERRED TAX ASSET	7633	0	0
(6) PROFIT & LOSS ACCOUNT (DR)	0	0	9309
TOTAL (1+2+3+4+5+6)	13534563	12548115	11170646

#### POWER

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 3430565 3000951 2532088 SALES/OPERATING INCOME EXCISE DUTY 0 0 0 3000951 410767 3430565 371931 2532088 NET SALES 921090 OTHER INCOME/RECEIPTS 0 ACCRETION/DEPLETION IN STOCKS 0 0 3802496 3411718 3453178 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 155183 149939 111462 CONSUMPTION OF RAW MATERIALS 9626 4165 STORES & SPARES 3543 1667096 1240020 1392946 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 170453 155644 131696 157270 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 142864 134937 42867 OTHER EXPENSES 34706 66277 

 5310
 3113
 61442

 2207805
 1883377
 1749377

 PROVISIONS TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-1594691 1528341 1703801 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 326804 305022 299974 DRE/PREL. EXPENSES WRITTEN OFF 1108 969 355 PROFIT BEFORE INTEREST, TAXES, EXTRA-1266779 ORDINARY ITEMS & PPA (PBITEP) 1222350 1403472 INTEREST -----982 37277 14914 ON CENTRAL GOVERNMENT LOANS 26406 ON FOREIGN LOANS 34710 34310 351733 324799 447492 OTHERS 105992 84985 LESS INTEREST CAPITALISED 71899 284000 289438 CHARGED TO P & L ACCOUNT 436309 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 982779 932912 PPA (PBTEP) 967163 TAX PROVISIONS 40444 53994 102935 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 942335 878918 864228 34123 5869 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 3699 873049 860529 NET PROFIT/LOSS(-) 908212 328875 173133 264238 DIVIDEND DECLARED DIVIDEND TAX 46229 35712 22183 RETAINED PROFIT 533108 573099

### POWER

## MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	6943023 9246142 2819717 2819717	7530045 6277664 8549945 2478806 2478806 1453901 1871	5938769 7465143 2486015 2486015
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	31 1	27 1	32
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	5.50 5.58	5.76 82.60 24.35 19.47 40.73 10.91 10.21	4.48 5.43 98.18 28.69 23.63 55.43 12.96 11.53

## Narmada Hydroelectric Development Corp. Ltd. (NHDC)

## 1. Company Profile

NHDC was incorporated on 1.8.2000 under the Companies Act, 1956 with an objective to plan, promote, organize an integrated and efficient development of Hydropower potential of Narmada river and its tributaries in Madhya Pradesh for generation and distribution of hydroelectric power. NHDC is a uncategorised CPSE in Power sector under the administrative control of M/o Power. 51% equity is held by its holding company namely National Hydroelectric Power Corp. Ltd. (NHPC). The balance 49% shareholding of the company is with State Government of Madhya Pradesh. Its registered and Corporate offices are at Bhopal, Madhya Pradesh.

### 2. Industrial / Business Activities

NHDC is one of the subsidiary enterprises engaged in generation and distribution of Hydro-Electricity. Currently company is running two projects namely Indira Sagar Project (ISP) and Omkareshwar Project (OSP) in Madhya Pradesh. The enterprise has a workforce of 684 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Power (Electicity)		2573.36	1331.85	196.54	93.21

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	335.98	177.67	27.34	89.1
Cost of prod.	224.54	137.87	14.55	62.86
Net Profit/Loss(-)	106.1	33.95	12.37	212.52
Net Worth	3213.22	2809.39	2303.21	14.37
Paid up capital	1962.58	1632.35	1632.35	20.23
Share of Central Govt./holding co.	1002.42	834	834	20.19

## 5. Key Performance Factors

- Company has started commercial operation since 2004-05 and is earning profit. Routine works like secretarial & security services, repair and maintenance of buildings, vehicles etc. have been outsourced to keep the costs and manpower at the minimum.
- Company has commissioned all the 8 units of 125 MW each (1000 MW) of Indira Sagar Project (ISP).

## 6. Strategic Issues

- The work (incl. R &R) at Omkareshwar is going on in full swing and all out efforts are being made to commission all the eight units (65 MW each) before or by Oct. 2007.
- NHDC has been assigned the job of preparations of Detailed Project Report (DPR) of three new projects, namely Bauras (55 MW), Hoshangabad (60 MW) and Handia (51 MW) on upstream of ISP, on river Narmada in Madhya Pradesh.

## National Hydroelectric Power Corporation Ltd. (NHPC)

## 1. Company Profile

NHPC was incorporated on 7.11.1975 under the Companies Act, 1956 with an objective/ mission to become a world class, diversified and transnational organization for sustainable development of hydro power and water resources with strong environment conscience. NHPC is a schedule-'A' PSE in power sector under the administrative control of M/o Power with 95.30% shareholding by the Government of India. Its Registered and Corporate offices are at Faridabad, Haryana.

## 2. Industrial / Business Activities

NHPC is one of the pioneering enterprises engaged in generation of hydroelectric power with its 51 units/offices including 10 operating power stations at Baira Siul and Chamera (I&II) in Himachal Pradesh, Loktak in Manipur, Salal and Uri in Jammu & Kashmir, Tanakpur

and Dhauliganga in Uttaranchal, Rangit in Sikkim and Indira Sagar in Madhya Pradesh besides a number of projects under execution in different parts of the country. The company is having one subsidiary joint venture namely Narmada Hydroelectric Development Corp. Ltd. (NHDC) with 51% equity. The enterprise is driven by a workforce of 13118 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Generation of Electricity	ΜU	12567 (98.16)	11286 (95.30)	11046 (96.82)	11.35		

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	1614.11	1449.98	1276.09	11.32
Cost of prod.	1155.11	1063.06	1186.48	8.66
Net Profit/Loss(-)	742.75	684.58	621.38	8.5
Net Worth	16291.61	15171.73	13161.99	7.38
Paid up capital	10215.28	9425.62	7775.63	8.38
Share of Central Govt./holding co.	10215.28	9425.62	7775.63	8.38

## 5. Key Performance Factors

- Earning Per Share of the NHPC was Rs.
   72.53 during 2005-06 as against Rs. 74.17 in the previous year.
- Dhauliganga project completed and made operational w.e.f. 1.11.2005.
- Company has 'Very Good' MOU rating during the year 2005-06.
- NHPC is not a listed company.
- Market share of NHPC vis a vis hydel sector is 8.42%.
- Efforts were made to reduce the O&M expenditure as also to conserve energy through energy audit of power stations to assess and optimize the performance. In order to have effective and efficient

- coordination of project work some restructuring exercises were initiated within the organization.
- Various experimental studies/trial in associations with specialized organizations in the field of hard coating were made to update technology.

## 6. Strategic Issues

- NHPC has entered into Rural Electrification Programme in Orissa, West Bengal, Bihar, Chhatisgarh and J&K under Rajiv Gandhi Gramin Vidyutikaran Yojana (RGGVY) and also taken up the work of constructing rural roads under the Prime Minister Gramin Sarak Yojana (PMGSY) in Bihar.
- The corporation operates under the regulatory regime where the tariff is fixed by the Central Electricity Regulatory Commission (CERC). As per the notification of CERC dated 6.1.2006 the Depreciation would be considered for the purpose of tariff as well as for accounting purpose.
- NHPC could not meet the MOU targets in implementation of its two projects namely Dulhasti and Subansiri due to abnormal reasons such as ingress of excessive water encountered in Hard Race Tunnel, excessive smoke inside due to nonexistence of any audit and labour problems in Dulhast project and lack of cooperation of state Government and locals at Subsansiri projects.
- During 2005-06 the company received a budgetary support of Rs. 642.82 crore as equity as against Rs. 1304.24 crore during 2004-05. As on 31.3.2006 outstanding loan raised through Government guarantee over the years was Rs. 642.05 crore.

## 7. VRS/Outstanding dues

During the year, 341 employees left the company out of which 81 availed of VRS, 105 left on superannuation and 155 on other grounds. Up-to 31.3.2006 total 4997 employees have taken VRS.

 There were Rs. 292.08 crore outstanding due as on 31.3.2006 out of which Rs. 0.86 crore was on account of salary and wages, Rs. 19.12 crore as statutory dues and Rs. 272.10 crore on other grounds. However, the company made payment of ex-gratia of Rs. 5.02 crore during 2005-06.

## National Thermal Power Corp. Ltd. (NTPC)

## 1. Company Profile

NTPC was incorporated on 7.11.1975 under the Companies Act, 1956 with an objective to plan, promote and organize integrated and efficient development of Thermal / Hydro Power. NTPC is a schedule-'A' / Navratna PSE in Power sector under the administrative control of M/o Power with 89.50% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

### 2. Industrial / Business Activities

NTPC is engaged in an integrated and efficient development of Thermal / Hydro power and power through Non-Conventional / Renewable energy sources in India and abroad including planning, construction, generation, operation, maintenance, transmission, distribution etc. in accordance with national economic policies and objectives. NTPC has 25 stations / projects consisting of 14 coal based power plants (3 projects) and 7 gas / liquid gas fuel based power plants (one joint venture) at Delhi, U.P., Rajasthan, Haryana, Gujarat, Kerala, Himachal Pradesh, Chhattisgarh, Uttaranchal, Andhra Pradesh, Orissa, Madhya Pradesh, Bihar and West Bengal. It has four wholly owned subsidiaries namely Pipavav Power Development Co., NTPC Electric Supply Co. Ltd., NTPC Vidyut Vyapar Nigam Ltd. and NTPC Hydro Ltd. The company also has 7 joint venture projects with a share holding Of 50% in 5 JVs and 8% and 28.33% respectively in two JVs. The enterprise has a workforce of 24044 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2005-06 2004-05 2003-04			
Generation of electricity	MW	170880 (87.54)			7.40	

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	26142.92	22564.92	18868.4	15.86
Cost of prod.	22481.87	19477.98	20056.2	15.42
Net Profit/Loss(-)	5820.2	5807.01	5260.77	0.23
Net Worth	45399.46	41776.29	36087.61	8.67
Paid up capital	8245.46	8245.46	7812.55	0
Share of Central Govt./holding co.	7379.63	7379.63	7812.55	0

## 5. Key Performance Factors

- NTPC contributes more than one-fourth of India's total power generation with around one-fifth capacity. Projects in NTPC are implemented within optimum cost and time with desired quality through Integrated Project Management and Control System. With 19.3% share of total installed capacity of the nation, NTPC contributed 28% to electricity generation in the country during 2005-06.
- Tariff for sale of power from NTPC's stations is regulated and determined by Central Electricity Regulatory Commission (CERC). Turnover of the company depends on the tariff as well as total generation of electricity. With effects from 1.4.2004, CERC has reduced return on equity from 16% to 14% resulting in lower tariff. However, NTPC's revenue and profit improved as a result of new capacity addition and improved operating performance.
- The financial health of company's customers is a key concern. However, during last three yeas ther company has

been able to realize 100% of the amount due from its customers.

- During the year one unit of 500 MW capacity was commissioned ahead of schedule at Rihand. During the year a new JV namely Ratnagiri Gas and Power Private Limited was formed between NTPC, GAIL, Indian financial institutions and MSEB to take over assets of erstwhile Dabhol Power Company.
- The market price of the company's shares was between Rs. 80.10 to Rs. 142 during the year 2005-06 as compared to Rs.68 to Rs.95 during 2004-05.
- The company has 'Very Good' MOU rating during the year 2005-06.

## 6. Strategic Issues

- NTPC plans to add 9160 MW during Tenth Plan period of 2003-07, out of which 4500 MW capacity has been added and by 2007 NTPC schedule to commission a further capacity of 3210 MW from 5 on going projects.
- For the XI th plan period of 2007-12 the target is 21941MW for which 8 projects are going on with a total capacity of 7840 MW. Planning of 15 new projects is under way with a combined capacity of 14101 MW.
- Availability of fuel at an affordable price is major challenge for which company is planning to adopt a strategy of backward integration and is entering into coal mining and exploration for gas.

## 7. VRS / Outstanding dues

During the year, 324 employees left the company out of which 39 availed of VRS, 172 retired on superannuation and 113 left on other grounds. Till 31.3.2006 total 1299 employees have taken VRS. During 2005-06 an amount of Rs.14.15 crore was paid as Ex-gratia.

## North Eastern Electric Power Corp. Ltd. (NEEPCO)

## 1. Company Profile

NEEPCO was incorporated in the year 1976

under the Companies Act, 1956 with an objective to plan, promote, investigate, survey, design, construct, generate, operate and maintain hydro and thermal/gas power stations and to explore and utilise the power potential of the North Eastern Region(NRE) in particular and also to improve socioeconomic condition of the people of NRE. NEEPCO is a schedule-'B' CPSE in Power sector under the administrative control of M/o Power with 100% shareholding by the Government. Its Registered and Corporate offices are at Shillong, Meghalaya.

#### 2. Industrial / Business Activities

NEEPCO is one of the enterprises engaged in construction of power projects and consequent generation and sale of electricity with its 5 operating units at Umrongso, district N.C.Hills and Bokuloni district Dibrugarh in Assam, Ramchandranagar, district West Tripura in Tripura, Doyang, district Wokha in Nagaland and Yazali, district lower subansiri in Arunachal Pradesh. The enterprise has a workforce of 3319 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Electricity	ΜU	5260	5195	4148	1.25
		(92.30)	(91.70)	(74.34)	

## 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease		
Particulars	,	s. in crore 2004-05		over prev- ious year
Turnover	839.62	798.97	670.31	5.09
Cost of prod.	677.25	606.31	623.75	11.7
Net Profit/Loss(-)	198.55	196.19	197.58	1.2
Net Worth	2741.01	2452.93	2141.89	11.74
Paid up capital	2197.6	2097.6	1926.99	4.77
Share of Central Govt./holding co.	2197.6	2097.6	1926.99	4.77

## 5. Key Performance Factors

- Company has recorded increasing trend in performance during last three years mainly due to increase in generation of power and reduction in the amount of interest owing to repayment of loan.
- The capacity utilization in Hydro Electric Plant was 91% and in Thermal 84% during 2005-06 as compared to 84% in each case in the previous year.
- The company has achieved 'Excellent' MOU rating during 2005-06 as per provisional data.
- The Earning Per Share was Rs. 91.04 during 2005-06 as against Rs. 100.33 in 2004-05 and Rs. 102.54 in 2003-04.
- NEEPCO being unlisted company its shares are not traded.

## 6. VRS/Outstanding dues

- During the year, 84 employees left the company out of which 23 retired on superannuation and 61 on other grounds.
   None has taken VRS.
- There were Rs. 187.14 crore outstanding dues as on 31.3.2006 out of which Rs. 6.37 crore was on account of nonpayment of salary and wages, Rs. 1.53 crore as Statutory dues (since have been paid now) and Rs. 179.24 crore on other grounds.

## NTPC Vidyut Vyapar Nigam Ltd. (NVVN)

## 1. Company Profile

NVVN was incorporated in November, 2002 under the Companies Act, 1956 with an objective to be a catalyst in developing of wholesale power market in India to enable trading of surplus power. NVVN is an uncategarised CPSE in power sector under the administrative control of M/o Power with its Registered and Corporate offices at New Delhi.

NVVN is a 100% subsidiary of NTPC Ltd.

## 2. Industrial / Business Activities

NVVN is one of the subsidiary enterprises to undertake the business of purchase of all forms of electrical power from any source including import and to sell such power to any source including export i.e., trading in electricity. The enterprise has a workforce of 39 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Electricity	000 KWH	1643299	2616253	962236	-37.19
Fly Ash	ΜT	50	1	-	-

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	434.46	574.97	219.02	-24.44
Cost of prod.	439.07	565.88	215.66	-22.41
Net Profit/Loss(-)	3.33	5.74	2.13	-41.99
Net Worth	25.9	24.85	21.4	4.23
Paid up capital	20	20	20	0
Share of Central Govt./holding co.	20	20	20	0

## 5. Key Performance Factors

 The Earning Per Share of the company was 1.66 during 2005-06 as compared to 2.87 in the previous year.

## 6. Strategic Issues

 The power trading activities have been affected due to licenses issued to many other new trading companies and the state power utilities to the tender route for sale of power.

## 7. VRS/Outstanding dues

 During the year 2005-06 only one employee left the company on the ground other than VRS and superannuation. The company paid ex-gratia of Rs. 0.04 crore during 2005-06.

## Nuclear Power Corp. of India Ltd. (NPCIL)

## 1. Company Profile

The NPCIL was incorporated on 17.9.1987 under the Companies Act, 1956 and under the provision of Atomic Energy Act 1962 with an objective to develop Nuclear power technology and to produce Nuclear power as a safe, environmentally benign and an economically viable source of electrical energy to meet the growing electricity needs of the country. NPCIL is a schedule-'B' PSE in Power sector under the administrative control D/o Atomic Energy with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

NPCIL is engaged in generation of electricity with nuclear energy through its 6 operating units at Thane (Maharashtra), Kota (Rajasthan), Kalpakkam, Chennai (Tamilnadu), Narora (U.P.), Anumala, Surat (Gujarat) and Karwar, Uttar Kannada (Karnataka). The company also has 4 under construction projects namely Tarapur Atomic Power Project, Kudankulam Nuclear Power Project, Kaiga Project and Rajasthan Atomic Power Project in the states of Maharashtra, Tamilnadu, Karnataka and Rajasthan respectively. In all the company own and operates 14 nuclear power reactors. The enterprise is driven by a workforce of 12039 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	ı	Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Electricity	MU	17324	16709	17785	31.8
			(74)	(76)	

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3567.06	3344.72	4042.79	6.65
Cost of prod.	2389.08	2124.29	2446.88	12.46
Net Profit/Loss(-)	1712.97	1704.59	2604.16	0.49
Net Worth	20325.03	19112.38	16984.21	6.34
Paid up capital	10145.33	10145.33	8932.17	0
Share of Central Govt./holding co.	10145.33	10145.33	8932.17	0

## 5. Key Performance Factors

- The turnover and profitability of the company have improved due to increase in production.
- The Earning Per Share was 168.84 during 2005-06 as compared to Rs. 179.69 in the previous year
- NPCIL is not a listed company.
- Company has 'Excellent' MOU rating during the year 2005-06.

## 6. Strategic Issues

- Vision 2020 of D/o Atomic Energy envisages a nuclear power capacity of about 20,000 MWe by the year 2020 from present capacity of 3260 MWe. The company is pursuing the mandate of expanding the nuclear power base in the country in accordance with the plans and schemes of the Government of India.
- The future strategy of nuclear power sector is being oriented towards further reducing capital cost of projects construction and recurring cost during operation.
- Technology has been assimilated and absorbed with respect to VVER, FBRs and BWRs. R&D requirements are met through in-house efforts as well as with other organizations including DAE units and academic institutions in the country. Thrust areas for R & D are Nuclear Systems and Electronic Systems.

## Satluj Jal Vidyut Nigam Ltd. (SJVNL)

## 1. Company Profile

The SJVNL (formally Nathpa Jhakri power Corporation Ltd. - NJPC) was incorporated on 24.5.1988 under the Companies Act, 1956 with an objective to develop Hydro-electric power projects in river Satluj Basin (Himachal Pradesh) and at any other place optimally and economically. SJVNL is a schedule-'B' CPSE in Power sector under the administrative control of M/o Power with 76.55% shareholding by the Government of India. Its registered and corporate offices are at New Shimla, Himachal Pradesh.

#### 2. Industrial / Business Activities

SJVNL is one of the center/ state joint venture enterprises engaged in generation of Hydro power and rendering technical consultancy services in major civil works through its operating unit at Jhakri (Shimla), Himachal Pradesh. The enterprise has a workforce of 1725 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod	Production during		
		2005-06	2004-05	2003-04	over prev- ious year
Hydro Power (electricity)	KWh	4104.422	5170.643	1195.939	- 20.62

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1371.5	1098.28	216.93	24.88
Cost of prod.	830.25	812.67	316.63	2.16
Net Profit/Loss(-)	498.22	298.43	-93.1	66.95
Net Worth	4465.19	4151.88	3951.12	7.55
Paid up capital	4108.81	4108.81	4025.51	0
Share of Central Govt./holding co.	3081.61	3081.61	3081.61	0

## 5. Key Performance Factors

- Nathpa Jhakri hydro Electric Project, the largest underground hydro project, with its all 6 units was commissioned on May, 18 2004. Naptha Jhakri HPS had to be shut down initially on account of heavy silt beyond acceptable parameters and then due to flash floods on 25.6.2005 which resulted in sustaining considerable loss in generation.
- The company's tariff is quite competitive amongst the various power generators.
- Company has 'Excellent' MOU rating during the year 2005-06.

There were 12 enterprises in the public sector as on 31.3.2006 which were engaged in production of Petroleum. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise	Year of Incorporation
1.	Oil and Natural Gas Corporation Ltd.	1956
2.	Indian Oil Corporation	Ltd. 1964
3.	ONGC Videsh Ltd.	1965
4.	Chennai Petroleum Corporation Ltd.	1965
5.	I.B.P. Co. Ltd.	1971
6.	Bongaigaon Refinery a Petrochemicals Ltd.	and 1974
7.	Bharat Petroleum Cor	pn. Ltd. 1976
8.	Hindustan Petroleum Corpn. Ltd.	1976
9.	Oil India Ltd.	1981
10.	GAIL (India) Ltd.	1984
11.	Mangalore Refinery ar Petrochemicals Ltd.	nd 1988
12.	Numaligarh Refinery L	.td. 1993

2. The enterprises falling in this group are mainly engaged in extraction and exploration of crude oil, refining and selling petroleum and petroleum products such as diesel, kerosene, naphtha, gas lubes, greases, chemical additives, lubricants etc.

- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss):**The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	Oil and Natural Gas Corpn. Ltd.	14430.78	12983.05
2.	Indian Oil Corporation Ltd.	4915.12	4891.38
3.	GAIL (India) Ltd.	2310.07	1953.91
4.	Oil India Ltd.	1689.93	1061.68
5.	*Kochi Refineries Ltd.	-	842.12
6.	ONGC Videsh Ltd.	649.45	402.98
7.	Chennai Petroleun Corporation Ltd.	n 480.96	596.97
8.	Numaligarh Refinery Ltd.	448.93	409.15
9.	Hindustan Petroleum Corpn. Ltd.	405.63	1277.33
10.	Mangalore Refinery and Petro chemicals Ltd.		879.76

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
11.	Bharat Petroleum Corpn. Ltd.	291.65	965.80
12.	Bongaigaon Refinery and Petro- chemicals Ltd.	174.76	478.29
13 .	I.B.P. Co. Ltd.	12.44	58.87
14.	**Indian Oil Blendin Ltd.	g -	(4.88)
	Total 2	26181.33	26796.41

<sup>\*</sup> Merged with Bharat Petroleum Corp. Ltd.

## 5. **Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	Oil and Natural Gas Corpn. Ltd.	6416.70	5703.74	
2.	Indian Oil Corporation Ltd.	1460.02	1693.62	
3.	GAIL (India) Ltd.	845.65	676.52	
4.	Oil India Ltd.	561.11	342.41	
5.	ONGC Videsh Ltd.	0.00	105.00	
6.	Chennai Petroleum Corporation Ltd.	178.71	178.71	
7.	Numaligarh Refinery Ltd.	139.77	125.06	
8.	Mangalore Refinery and Petro- chemicals Ltd.	122.70	175.26	

SI.	Enterprise	Divi	dend
No.		2005-06	2004-05
9.	Hindustan Petroleum Corpn. Ltd.	101.80	509.00
10.	Bharat Petroleum Corpn. Ltd.	90.39	375.00
11.	Bongaigaon Refinery and Petro- chemicals Ltd.	53.95	239.78
12.	Kochi Refineries Lt	d	77.55
13 .	I.B.P. Co. Ltd.	4.43	22.15
	Total	9981.23	10223.80

## 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars	Township & Socia Overheads				
		2005-06	2004-05			
1.	Capital cost of Township	1122.57	762.26			
2.	Gross expenditure on Township	e 178.35	171.56			
3.	Less : Rent receipt and other income	27.39	23.35			
4.	Net expenditure on Township	150.96	148.21			

<sup>\*\*</sup> Merged with Indian Oil Corp. Ltd.

SI. No.	Particulars To	ownship Overl	
		2005-06	2004-05
5.	Social Overheads: Educational, Med. facilities, etc.	168.16	149.05
6.	Total Social Overheads	319.12	297.26
7.	No. of employees	109554	110929
8.	Per capita expend. on Social Overheads (Rs.)	29129	26797
9.	No. of houses constructed	46785	48499
10.	No. of houses under construction	0	0
11.	Housing satisfaction (%)	42.7	43.7

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III

## SUMMARISED BALANCE SHEET

PARTICULARS 2005-06 2004-05 2003-04 AUTHORISD CAPITAL 15875000 2375040 2375040  I. SOURCES OF FUNDS  (1) SHARRHOLDERS FUND (A) PAID-UP CAPITAL CENTRAL GOVT. 308207 308207 OTHERS 444040 451772 451769 (B) SHARE APPLICATION MONEY 0 0 0 (C) RESERVES & SURPLUS 1190608 10379894 8948634 TOTAL (A)+(B)+(C) 12652855 11139873 9708610  (2) LOAN FUNDS (A) SECURED LOANS 1647499 800441 1059741 (B) UNSECURED LOANS 5003178 3851532 2956532 TOTAL (A)+(B) 6650677 4651973 4016273 (3) DEFERRED TAX LIABILITY 2986577 2385867 2353877 TOTAL (1)+(2)+(3) 22290109 18177713 16078760  II. APPLICATION OF FUNDS  (I) FINED ASSETS (A) GROSS BLOCK 21901298 19614757 18347607 (B) LESS: DEFRECIATION 11737679 10615593 9565793 (C) NET BLOCK 10163619 899164 8781814 (D) CAPITAL WORK IN PROGRESS 2622639 2293789 1372094 TOTAL (C)+(D) 12786258 11292953 10153908 (2) INVESTMENTS 5005018 3110153 2942236 (D) CAPITAL WORK IN PROGRESS 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS, LOANS & ADVANCES  (A) INVENTORIES 5198409 4227306 3248232 (D) OTHER CURRENT ASSETS 183392 99986 57946 (D) OTHER CURRENT ASSETS 183392 99986 57946 (D) OTHER CURRENT ASSETS 183392 99986 75946 (D) OTHER CURRENT ASSETS 183392 99986 75946 (D) OTHER CURRENT ASSETS 183392 99986 75946 (E) LOAN & ADVANCES 2189965 2138864 2015534 TOTAL (A+B+C+B+E) 1145873 9864253 7970087 LESS: CURRENT LIABILITIES 5815033 5233091 4298725 (E) LOAN & ADVANCES 2189965 2138864 2015534 TOTAL (A+B+C+B+E) 1145873 9864253 7970087 TOTAL (A+B+			(Rs	. in Lakhs)
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(A) GROSS BLOCK (B) LESS: DEPRECIATION (B) LESS: DEPRECIATION (C) NET BLOCK (D) CAPITAL WORK IN PROGRESS (C) NET BLOCK (D) CAPITAL WORK IN PROGRESS (E) LOANS & ADVANCES (C) INVESTMENTS (C) INVESTMENTS (C) INVESTMENTS (C) LOANS & ADVANCES (A) INVENTORIES (B) SUNDRY DEBTORS (C) CASH & BANK BALANCES (C) CASH & BANK BALANCES (D) OTHER CURRENT ASSETS (E) LOAN & ADVANCES (D) OTHER CURRENT ASSETS (E) LOAN & ADVANCES (D) OTHER CURRENT ASSETS (E) LOAN & ADVANCES (E) LOAN	(1) FIXED ASSETS			
(B) LESS: DEPRECIATION 11737679 10615593 9565793 (C) NET BLOCK 10163619 8999164 8781814 (D) CAPITAL WORK IN PROGRESS 2622639 2293789 1372094 TOTAL (C)+(D) 12786258 11292953 10153908 (2) INVESTMENTS 5005018 3110153 2942236 (3) CURRENT ASSETS, LOANS & ADVANCES  (A) INVENTORIES 5198409 4227306 3248232 (B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087 LESS:CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES & FROVN. (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294 (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	` '	21901298	19614757	18347607
(D) CAPITAL WORK IN PROGRESS 2622639 2293789 1372094 TOTAL (C)+(D) 12786258 11292953 10153908  (2) INVESTMENTS 5005018 3110153 2942236  (3) CURRENT ASSETS, LOANS & ADVANCES  (A) INVENTORIES 5198409 4227306 3248232 (B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294 (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714		11737679	10615593	
TOTAL (C)+(D) 12786258 11292953 10153908  (2) INVESTMENTS 5005018 3110153 2942236  (3) CURRENT ASSETS, LOANS & ADVANCES  (A) INVENTORIES 5198409 4227306 3248232 (B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294 (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	(C) NET BLOCK	10163619	8999164	
(2) INVESTMENTS 5005018 3110153 2942236  (3) CURRENT ASSETS, LOANS & ADVANCES  (A) INVENTORIES 5198409 4227306 3248232 (B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 9986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES PROVN. (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045		2622639	2293789	1372094
(3) CURRENT ASSETS, LOANS & ADVANCES  (A) INVENTORIES 5198409 4227306 3248232 (B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES PROVN. (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 62714	TOTAL (C)+(D)	12786258	11292953	10153908
(A) INVENTORIES 5198409 4227306 3248232 (B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087 LESS:CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES \$ 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294 (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	(2) INVESTMENTS	5005018	3110153	2942236
(B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087 LESS:CURRENT LIABILITIES & PROVN.  (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294 (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	(3) CURRENT ASSETS, LOANS & ADVANCES			
(B) SUNDRY DEBTORS 1762091 1671570 1205688 (C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087 LESS:CURRENT LIABILITIES & PROVN.  (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294 (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563 (5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	(A) INVENTORIES	5198409	4227306	3248232
(C) CASH & BANK BALANCES 1803016 1726527 1442687 (D) OTHER CURRENT ASSETS 183392 99986 57946 (E) LOAN & ADVANCES 2198965 2138864 2015534     TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES & PROVN. (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068     TOTAL (A+B) 6689653 6160242 5181793     NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	• •			
(E) LOAN & ADVANCES 2198965 2138864 2015534 TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES & PROVN.  (A) CURRENT LIABILITIES 5815033 5233091 4298725 (B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	(C) CASH & BANK BALANCES			
TOTAL (A+B+C+D+E) 11145873 9864253 7970087  LESS:CURRENT LIABILITIES & PROVN.  (A) CURRENT LIABILITIES 5815033 5233091 4298725  (B) PROVISIONS 874620 927151 883068  TOTAL (A+B) 6689653 6160242 5181793  NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 62714				
LESS:CURRENT LIABILITIES & PROVN.  (A) CURRENT LIABILITIES 5815033 5233091 4298725  (B) PROVISIONS 874620 927151 883068  TOTAL (A+B) 6689653 6160242 5181793  NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 62714				
(A) CURRENT LIABILITIES       5815033       5233091       4298725         (B) PROVISIONS       874620       927151       883068         TOTAL (A+B)       6689653       6160242       5181793         NET CURRENT ASSETS       4456220       3704011       2788294         (4) DEFERRED REVENUE/PRE.EXPENDITURE       42613       62798       72563         (5) DEFERRED TAX ASSET       0       7798       59045         (6) PROFIT & LOSS ACCOUNT (DR)       0       0       62714	TOTAL (A+B+C+D+E)	11145873	9864253	7970087
(B) PROVISIONS 874620 927151 883068 TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	LESS:CURRENT LIABILITIES & PROVN.			
TOTAL (A+B) 6689653 6160242 5181793 NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	` ,			
NET CURRENT ASSETS 4456220 3704011 2788294  (4) DEFERRED REVENUE/PRE.EXPENDITURE 42613 62798 72563  (5) DEFERRED TAX ASSET 0 7798 59045  (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	` '			
(4) DEFERRED REVENUE/PRE.EXPENDITURE       42613       62798       72563         (5) DEFERRED TAX ASSET       0       7798       59045         (6) PROFIT & LOSS ACCOUNT (DR)       0       0       62714				
(5) DEFERRED TAX ASSET 0 7798 59045 (6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	NET CURRENT ASSETS	4456220	3/04011	2/88294
(6) PROFIT & LOSS ACCOUNT (DR) 0 0 62714	(4) DEFERRED REVENUE/PRE.EXPENDITURE	42613	62798	72563
	(5) DEFERRED TAX ASSET	0	7798	59045
TOTAL (1+2+3+4+5+6) 22290109 18177713 16078760	(6) PROFIT & LOSS ACCOUNT (DR)	0	0	62714
	TOTAL (1+2+3+4+5+6)	22290109	18177713	16078760

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 49955545 42172529 SALES/OPERATING INCOME 34182488 4181244 EXCISE DUTY 3313283 3372273 45774301 1067761 38859246 30810215 NET SALES 655871 432329 OTHER INCOME/RECEIPTS 756505 523223 124082 ACCRETION/DEPLETION IN STOCKS 523223 432329 124082 47365285 39947446 31690802 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 37935726 30467285 23238062 CONSUMPTION OF RAW MATERIALS 116824 107549 STORES & SPARES 150815 105379 112920 102956 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 2562272 2321405 1870309 567915 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 567079 495512 1254739 1112210 1012041 OTHER EXPENSES 39481 70192 PROVISIONS 28256 42647038 34737204 26854685 TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-4718247 5210242 4836117 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 1382716 1170053 1029908 DRE/PREL. EXPENSES WRITTEN OFF 3077 4289 6408 PROFIT BEFORE INTEREST, TAXES, EXTRA-3332454 ORDINARY ITEMS & PPA (PBITEP) 4035900 3799801 INTEREST -----349 ON CENTRAL GOVERNMENT LOANS 247 454 32676 57456 23565 ON FOREIGN LOANS 148427 118148 134720 OTHERS 5426 3383 LESS INTEREST CAPITALISED 17681 200704 147790 CHARGED TO P & L ACCOUNT 141058 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 3131750 3888110 PPA (PBTEP) 3658743 TAX PROVISIONS 1198090 1192192 1226459 1933660 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 2695918 2432284 16277 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -684473 -5151 2618133 2679641 2437435 NET PROFIT/LOSS(-) 998123 1022380 865987 DIVIDEND DECLARED 139987 110951 DIVIDEND TAX 140538 1480023 1516723 1460497 RETAINED PROFIT

## MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	14619839 12610242 44233535 43710312 8105604	3485977 12703175 11077075 36059336 35627007 8594546 21624	11570108 9573333 28032059 27907977 7485730
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs) INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	41 24	40 24	38 25
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	85.76 1.28 95.49 32.27 22.79 7.28 24.83 20.76 0.02 14	10.39 35.10 24.19 0.06 16	82.90 1.77 90.58 41.80 32.84 12.33 38.22 25.46 0.07

## Bharat Petroleum Corporation Limited (BPCL)

## 1. Company Profile

BPCL was incorporated in the year 1976 under the Burmah-Shell (Acquisition of Undertakings in India) Act 1976 with an objective to undertake refining and marketing of Petroleum products. BPCL is a schedule-'A' / Navratna CPSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas. As per the approval of the Ministry of Company Affairs dated 18.8.2006, Kochi Refineries Limited, a subsidiary of the company, has been merged with the BPCL w.e.f. 1.4.2004(the appointed date), thereby reducing Government holding to 54.93%. The company has its registered and corporate offices at Mumbai.

### 2. Industrial / Business Activities

BPCL is one of the Nationalised enterprises involved in the field of refining and marketing of petroleum products through its two refineries at Mumbai and Ernakulam and Lube blending / filling plants at Mumbai, Calcutta, Delhi and Chennai. In addition company has Depots, Installations and LPG plants across India. It has one subsidiary namely Numaligarh Refinery Ltd. with an equity holding of 62.96% respectively. The company has ten financial joint ventures with equity participation of 11% to 50% in the respective JV. The enterprise has a workforce of 13876 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Fuel Refinery	ммт	17.24 (88.41)	10.30 (104.04)	9.14 (132.46)	67.38
Benzene	МТ	61335 (31.80)	23856 (22.56)	44243 (41.86)	157.11
Toulene	МТ	43051 (122.65)	9641 (41.73)	10042 (43.47)	346.54
Lubricants*	МТ	100461 (55.50)	100461 (55.50)	106287 (58.72)	-
Sulphur	МТ	27800 (92.67)	27800 (92.67)	15000 (50.0)	-

<sup>\*</sup> Installed capacity of Mumbai Refinary for 2003-04 and 2004-05 was 6.90 MMT

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	77035.92	58969.99	48254.3	30.64
Cost of prod.	77865.04	59648.55	45768.08	30.54
Net Profit/Loss(-)	291.65	965.8	1694.57	-69.8
Net Worth	9139.42	6388.43	5849.72	43.06
Paid up capital	361.54	300	300	20.51
Share of Central Govt./holding co.	198.6	198.6	198.6	0

## 5. Key Performance Factors

- Though production in physical terms has increased, profit has declined due to higher subsidy under recovery, lower marketing margin and absence of pool claims.
- The Refinery Modernisation Project has been implemented resulting in increased crude oil processing capacity to 12 MMTPA
- The company has a 26% market share of LPG (Bulk and Packed), 30% share in Motor Spirit, 20% share in Aviation Turbine fuel and 27% share in High Speed Diesel.
- Company has 'Very Good' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 323.80 to Rs. 469.30 during the year 2005-06.
- With the availability of real time information in ERP system the monitoring of inventory data and credit management process have been strengthened for better working capital management. Strengthening of Financial Risk Management process, optimization of Gross Refiner's Margin through integrated approach, diversification in the field of Oil and Gas exploration and a number of new initiatives like 'B2B business', e-banking. introduction of branded fuel etc. were the other measures taken for improving competitiveness and control costs.

- New products like high performance gasoline engine oil, long life oil, synthetic gear oil, new grades of greases etc. were developed during the year by the company.
- There are currently three major projects under implementation namely Extension of the Mumbai Manmad Pipeline to Piyala with feeder line from Piyala to Bijwasan (Delhi), UP Refinery Project and Product Terminal at Bina. In addition the company has 5 Joint Venture Projects under implementation. Production of High Quality Lube oil base stock project has been commissioned in May, 2006.

## 6. Strategic Issues

 After the amalgamation and merger of the Kochi Refineries Limited with BPCL the strengths of both the companies have been synergized and this will help in crude optimization, allocation and better supply chain management for improving overall performance.

## 7. VRS / Outstanding dues

During the year, 377 employees left the company out of which 6 availed of VRS, 92 retired on superannuation and 279 left on other grounds. Total Number of employees opted for VRS till 31.3.2006 is 436.

## Bongaigaon Refinery & Petrochemicals Ltd. (BRPL)

## 1. Company Profile

BRPL was incorporated on 28.2.1974 under the Companies Act, 1956 with an objective to supply quality products and services to ensure competitive edge. BRPL is a schedule-B/Mini-Ratna PSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas. It is a subsidiary of Indian Oil Corporation Limited which holds 74.46% equity shares of this company. Its Registered and Corporate offices are at P.O. Dhaligaon, District Chirang (Assam).

### 2. Industrial / Business Activities

BRPL is engaged in the refining of crude oil and production and marketing of value added petrochemicals and polyester staple fibre products through its seven operating units (two crude distillation units, two delayed coking units, one coke calcinations unit, one LPG Bottling Plant and one petrochemical unit) at Bongaigaon (Assam). The company has liaison offices at Delhi, Mumbai, Kolkata and Guwahati. The petroleum products of BRPL are marketed by IOC. The enterprise is driven by a workforce of 1726 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
HSD	ΜT	1038170	1013425	892424	47.7	
SKO	МT	238141	235637	228338	9.9	
LDO	МТ	240469	237826	262447	7.8	
MS	ΜT	200055	212159	195933	9.0	
SRN	ΜT	171608	164272	157306	6.7	
LPG	МT	50368	49117	47751	2.0	
LVFO	МТ	54344	55537	13783	1.6	
PSF	МТ	9437	23251	6666	1.0	

## 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5636.95	4543.11	2927.92	24.08
Cost of prod.	5457.02	3942.58	2607.97	38.41
Net Profit/Loss(-)	174.76	478.29	303.75	-63.46
Net Worth	871.39	757.9	550.07	14.97
Paid up capital	199.82	199.82	199.82	0
Share of Central Govt./holding co.	148.79	148.79	148.79	0

## 5. Key Performance Factors

- The over all capacity utilization during 2005-06 was100.01% as against 98% during 2004-05.
- Production of DMT and PSF during 2005-06 was lower than previous year as DMT

- and PSF plant were under shut down since November, 2005 on account of economic reasons.
- BRPL in collaboration with R&D Centre
  of IOC started commercial production of
  Needle Coke in DCU/CCU plant using
  suitable feedstock, which is a high value
  import substitute product and the
  company is the only producer in the
  country.
- Earning Per Share(EPS) of the company during 2005-06 was Rs. 8.75 which is quite lower of Rs. 23.94 in 2004-05.
- The market price of the company's shares was between Rs. 64 to Rs. 105 during the year 2005-06.

## 6. Strategic Issues

- Increase in price of crude oil in the international market without commensurate increase in the product price, introduction of entry tax by the Government of Assam on crude oil, increase in freight under recovery, increase in the central sales tax under recovery etc. are the reasons for decline in profitability of the company.
- Optimum utilization of resources; implementation of ERP in major functional areas; diversification in products etc. are the steps taken for performance improvement.
- In principle decision of merging the BRPL with parent company IOC has been taken by the Board of Directors of both the companies.
- Petrochemicals Instrument Modernization; revamping Power Distribution
  System in Captive Power Plant; and
  construction of one crude tank are the
  ongoing projects. The company has
  initiated implementation of two more
  projects namely Diesel Hydrotreatment
  Project and MS Maximisation and quality
  upgradation project to meet the Euro-III
  quality specification of diesel and petrol.

## 7. Non-performing/Surplus Assets

Kerosene Treating Unit (KTU)under the

- refinery segment has been closed w.e.f. 21<sup>st</sup> June, 2003 due to change of technology. DMT and PSF units are not in operation since October/November, 2005 due to economic reasons.
- Process of valuation of KTU is going on. An international consultant has been appointed to study the revival/viability of DMT and PSF units.

## 8. VRS/Outstanding dues

- During the year, 20 employees left the company out of which 11 left on superannuation and 9 on other grounds. Up-to 31.3.2006 total 20 employees have taken VRS.
- There were outstanding dues of Rs. 4.13 crore out of which Rs. 4.00 crore were related to salary and wages and Rs. 0.13 crore statutory dues as on 31.3.2006. However, the company made payment of ex-gratia of Rs.1.00 crore during 2005-06.

## Chennai Petroleum Corpn. Ltd. (CPCL)

## 1. Company Profile

CPCL was incorporated on 13.12.1965 as Madras Refineries Ltd. under the Companies Act, 1956 with an objective of maximizing profit through manufacturing and supply of petroleum products and other related business in a reliable, ethical and socially responsible manner and to be a world class energy company with a dominant presence in South India. CPCL is a schedule-'B' / Mini-Ratna CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas. It is a subsidiary of Indian Oil Corporation (IOC) which holds 51.88% equity shares of the CPCL. Its Registered and Corporate offices are at Chennai, (Tamilnadu).

### 2. Industrial / Business Activities

CPCL is one of the joint venture subsidiary companies of IOC engaged in refining of crude oil and manufacturing of petroleum products like Motor Spirit, High Speed Diesel, LPG, ATF, Naphtha, Kerosene, etc. and other

allied products like propylene, sulphur, wax, etc. It is operating through its two refineries at Manali and Nagapattinam districts of Tamilnadu and one Liaison Office at New Delhi. The company has two financial joint ventures namely Indian Additives Ltd. and National Aromatics and Petrochemicals Corp. Ltd. However it has withdrawn from 2nd joint venture. In Indian Additive Ltd. CPCL has an equity participation of 50% with M/s. Chevron Oronite of USA. The enterprise is driven by a workforce of 1672 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
High Speed Diesel	'000MT	3244	2749	2332	18.01
Motor Spirit	'000MT	754	583	399	29.33
Superior Keroseneoil	'000MT	750	740	605	1.35
LPG	'000MT	382	239	-	59.83
Aviation TurbineFuel	'000MT	555	430	-	29.07
Asphalt	'0000MT	433	375	-	15.47

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	21128.77	14213.6	8739.03	48.65
Cost of prod.	20855.52	13751.06	8248.89	51.66
Net Profit/Loss(-)	480.96	596.97	400.05	-19.43
Net Worth	2279.51	2003.46	1609.91	13.78
Paid up capital	149	149	149	0
Share of Central Govt./holding co.	77.26	77.26	77.26	0.01

## 5. Key Performance Factors

 The company achieved capacity utilization of 102% during 2005-06. It processed highest ever crude of 9680 TMT in the first full year of operation after commissioning of the 3 MMTPA expansion project against the design capacity of 9500 TMT.

- Production improvement is due to higher throughput aided by optimization of crude mix and product pattern by adopting the Refinery Business Optimization(RBO.
- The profit was lower mainly due to sharing of under recovery of oil marketing companies in respect of LPG / SKO / MS /HSD amounting to Rs.439 crore.
- The value addition was lower by 2.07% during 2005-06 as compared to previous year.
- IOC is marketing the major products of the company.
- Earning Per Share declined from Rs. 40.08 in 2004-05 to Rs. 32.29 in 2005-06.
- The market price of the company's shares was between Rs. 183.20 to Rs. 292.00 at NSE during 2005-06.

## 6. Strategic Issues

- Rise in oil prices had its impact on the consumption. Further the lack of flexibility to price products at market rates and the sharing of subsidy by refining companies was a cause of concern.
- Capacity augmentation through low cost unit revamps at Manali Refinery to increase its refining capacity from 9.5 MMTPA to around 11.2 MMTPA is under finalization.

## 7. VRS/Outstanding dues

- During the year, 61 employees left the company out of which 18 availed of VRS, 11 retired on superannuation and 32 left on other grounds. Till 31.3.2006 total 78 employees have taken VRS.
- During the year an ex-gratia payment of Rs.0.91 crore was made.

## GAIL (India) Ltd. (GAIL)

## 1. Company Profile

GAIL was incorporated on 16.8.1984 under the Companies Act, 1956 with an objective to undertake transportation of natural gas. The vision of the company is to be a dominant natural gas company committed to customer care, value creation for all stakeholders and environmental responsibilities. GAIL is a schedule-'A' / Navratna CPSE in petroleum sector under the administr11ative control of M/o Petroleum and Natural Gas with 57.34% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

### 2. Industrial / Business Activities

GAIL is involved in supplying of natural gas to industrial consumers, producing LPG, Propane, Pentane, SBP and Polymers transporting LPG and providing infrastructure facilities for Telecom by leasing bandwidth capacity. It has entered into ISP business also. GAIL has total 40 accounting units spreading in the states of Delhi, Tripura, Assam, Andhra Pradesh, Pondicherry, Madhya Pradesh, Gujrat, Maharashtra, Uttar Pradesh and Rajasthan. The company has 9 joint ventures namely Mahanagar Gas Ltd., Petronet LNG Ltd., Indraprastha Gas Ltd., Bhagyanagar Gas Ltd., Central UP Gas Ltd., Tripura Natural Gas Co. Ltd., Green Gas Limited, Mahanagar Natural Gas Limited, and Ratnagiri Gas and Power Pvt. Limited with a shareholding ranging between 12.50% to 49.75%. During the year GAIL has formed a wholly owned overseas subsidiary company namely GAIL (Global) Singapore Pvt. Ltd. The enterprise is driven by a workforce of 3443 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over previ- vious years	
Natural Gas	MMS-	47.15	47.29	42.27	-	
(HVJ, GREP	CMD	(88.30)	(88.56)	(79.16)		
& DVPL)						
Natural Gas	MMS-	20.48	20.81	20.57	-	
(Others)	CMD					
LPG	ΜT	1042219	1094835	1088686	-	
		(617.26)	(648.43)	(644.79)		
PROPANE	ΜT	173920	181863	157303	-	
		(86.49)	(90.44)	(78.23)		
PENTANE	ΜT	53346	57525	51872	-	
		(13.34)	(14.38)	(12.97)		
ETHYLENE	ΜT	325808	319290	275610	-	
		(81.45)	(79.82)	(68.90)		
HDPE/	MT	311469	298787	263720	-	
LLDPE		(100.47)	(96.38)	(85.07)		

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	16351.29	13591.38	11945.18	20.31
Cost of prod.	13479.97	11041.3	9415.99	22.09
Net Profit/Loss(-)	2310.07	1953.91	1869.34	18.23
Net Worth	9973.29	8626.11	7445.15	15.62
Paid up capital	845.65	845.65	845.65	0
Share of Central Govt./holding co.	484.94	484.94	484.94	0

## 5. Key Performance Factors

- GAIL has found a prominent position within the top 15 largest listed gas utility firms in the oil and gas industry in terms of market capitalization by the PFC Energy rankings.
- The company has invested US\$ 70 million by making significant forays in exploring growth ventures and entering new markets across the world such as China, Myanmar, Egypt and recently being awarded Block 56 in Oman for exploration and production of hydrocarbons.
- The company has first time started production of crude oil in the Cambay Oil Basin.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 201.20 to Rs. 318.25 during the year 2005-06 as against Rs. 101.25 to Rs. 270 during 2004-005. The average share price during the year was Rs. 247.84. Earning pershare of the company during 2005-06 was Rs. 28.84 (Rs. 24.11 in the previous year) as against face value of Rs. 10/-.
- The company incurred recurring expenditure of Rs. 84.40 lakhs on R&D during 2005-06.
- Efforts to absorb, adaptation and innovation of technologies such as MOU

for On Board Liquefied Natural Gas (LNG) Regasification Technology, assessment of Methanol to Olefins (MTO) technology of UOP, USA and Methanol to Propylene (MTP) technology of Lurgi, Germany to produce Ethylene and Propylene from Methanol, and Pre-feasibility study and pilot plant for underground coal gasification at Barmer in Rajasthan were made.

 Efforts like pipeline integrity management, meteringa11 audit, etc. have been made for increasing competitiveness.

## 6. Strategic Issues

- GAIL recorded improvement in gas transmission by over 10% which is the result of sale of regasified LNG, in production of polymers by 4%, transportation of LPG by 4%, etc. during 2005-06 as compared to previous year
- GAIL commissioned Narimanam-Kuthalam Pipeline project in the Cauvery basin region, Gautami Power Plant in the Krishna Godaveri basin and spur lines to consumers in the National Capital Region during 2005-06. Major projects like Dahej – Uran, Thulendi – Phulpur, Jagoti – Dewas – Pithampur, Kelaras – Malanpur etc. are under execution.
- Inline with the changes in dynamics of gas business, the company has formulated a Corporate Strategic Plan to create a robust and growth oriented on long term business. Other measures such as establishment of world class national gas management center, enhancement of production capacity in petrochemicals sector, joining hands with POWER GRID and Rail Tel for cooperation in telecom, quality management etc. have been taken.
- The company is listed in Mumbai Stock Exchange, National Stock Exchange, Delhi Stock Exchange Association Limited and London Stock Exchange.

## 7. VRS

During the year, 6412 employees left the company out of which 16 left on superannuation and 48 on other grounds.

## Hindustan Petroleum Corporation Ltd. (HPCL)

## 1. Company Profile

HPCL was incorporated in the year 1952 under the Indian Companies Act, 1913 as Standard Vacuum Refinery co. of India Ltd. It was renamed as ESSO Standard Refining Co. of India Ltd. in 1962. By virtue of Lube India and ESSO Standard Refinery Co. of India Ltd. Amalgamation Order, 1974 it was changed to the present name Hindustan Petroleum Corporation Limited and after nationalization ESSO undertakings were vested in it. In the year 1976, Caltex and in 1979, Kosangas Co. Ltd. were also merged with HPCL. The main objective of the company is to delight customers by superior understanding and fulfilling their stated and latent needs with innovative product and services in the petroleum sector as also to be highest performer in rate of growth and return on investment by working faster than its competitors in most cost effective way. HPCL is a schedule-'A' / Navaratna CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas with 51.07% shareholding by the Government of India. Its Registered and Corporate offices are at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

HPCL is one of the nationalised enterprises engaged in refining and marketing of petroleum products like Motor Spirit, High Speed Diesel, LPG, Naphtha, FO& Bitumen etc. through its two refineries at Mumbai in Maharashtra and Visakhapatnam in Andhra Pradesh. In addition company has Lube refinery, 6 Lube Blending Plants, 36 terminals, 100 Depots, 10 ASFs, 40 LPG Bottling plants

and 7313 retail outlets. The total numbers of company's units are 290 approximately. The company also owns two multi product, cross country pipelines viz. Mumbai-Pune and Vijaywada-Secunderbad pipe-line. It has one subsidiary namely Guru Govind Singh Refineries Limited in Punjab which is under construction. The company has 7 financial joint ventures in the field of exploration production, refining and marketing with a share holding ranging between 16% to 50%. The enterprise is driven by a workforce of 10778 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	ious year		
Petroleum in Mumbai Refinery	TMT	6248.7 (113.61)	6118 (111.2)	6108.2 (111.0)	2.14
Petroleum in Visakha patnam	ТМТ	7574.32 (101.0)	7822.2 (104.3)	7591.5 (101.2)	-

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	68161.77	59264.55	50339.1	15.01
Cost of prod.	72490.23	58517.17	49350.33	23.88
Net Profit/Loss(-)	405.63	1277.33	1903.94	-68.24
Net Worth	8735.74	8440.85	7742.81	3.49
Paid up capital	338.94	338.94	338.94	0
Share of Central Govt./holding co.	173.08	173.08	173.08	0

## 5. Key Performance Factors

 The retail constitutes nearly 57% of HPCL's business. The company enjoys market share of 23.9% among PSU Oil companies and 21.8% on total industry basis including private players in combined petrol and diesel in retail. The emphasis in retail business has been moved from being a commodity player to

- provider of branded products and services. During the year company has commissioned 647 Retail Outlets with focus on Highways and Rural markets.
- The LPG business accounts for approximately 11% of the total volume base of the company. 44 new LPG distributorships were commissioned during the year.
- HPCL has a market share of 20.6% in Naphtha, 19.95% in LDO, 19.6% in FO, 16% in Bitumen and 7.5% in HSD.
- Exports were 4.42 % of the turn over during 2005-06 as compared to 3.00% in the previous year.
- The market share of company in aviation business has increase from 9.8% to 15.4% during the year.
- Orders worth about Rs.1.5 crore were received under the purchase preference policy which works out to approx 1.1% of total orders received from the Govt. departments / organizations / CPSEs / Autonomous bodies.
- HPCL undertook 5 new projects, set up one depot, 3 terminals and one new generation tank truk during 2005-06. It also set up a joint venture and also completed a vehicle management system.
- During 2005-06 a revenue expenditure of Rs. 0.71 crore and capital expenditure of s. 0.78 crore were made on R&D.
- The Company has 'Excellent' MOU rating during the year 2005-06.
- It is one of the four Indian companies listed in the fortune 500 Global list of companies.
- The market price of the company's shares was between Rs. 281.60 to Rs. 370 during the year 2005-06 as compared to Rs. 225.55 in 2004-05.

## 6. Strategic Issues

The Oil and Energy sector would continue to witness a dynamic environment in periods to come in all components of the sector viz. Exploration & Production, Gas, Downstream,

Refining and Marketing. The alternate energy sources like Bio-diesel and wind power are the areas to be looked at seriously.

## 7. VRS/Outstanding dues

Till 31.3.2006 a total of 530 employees have taken VRS. During 2005-06, 70 employees left the company out of which 27 retired on superannuation and 43 left on other grounds. Ex-gratia payment of Rs. 9810.64 was made during the year. An amount of Rs. 2.13 crore was outstanding as statutory dues as on 31.3.2006.

## IBP Co. Ltd. (IBP)

## 1. Company Profile

IBP was incorporated in the year 1909 and become a Government company in 1970 when IOC purchased the majority shares of the company. In 1972, GOI acquired IOC's shareholding in IBP. However, in 2002 IOC again purchased the majority shareholding through disinvestment route. IBP is a schedule-'B' CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas with its registered and corporate offices at Kolkata in West Bengal. 53.58% of its shares are held by the holding company IOC.

### 2. Industrial / Business Activities

IBP is one of the subsidiary enterprises engaged in the business of Petroleum, Explosives and Cryogenics through its operating unit at Nasik for cryocontains, Kaeba for Industrial Explosives and Site mixed slurry explosives at Singaravli, Kudermukh, Ramagundam, Dhanbad, Rampur Agucha, Kusmunda, Talcher, Rajmahat etc. The company does not have any of its own sources of supply of petroleum products. The company has one financial joint venture with 2% shareholding, namely Petronet India Ltd along with other oil marketing companies. The enterprise has a workforce of 2106 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-				
		2005-06	2004-05	2003-04	ious year		
Explosives	МТ	61507	51204	52266	20.12		
		(58)	(43)	(61)			
Cryocon- tainers	Nos	14112 (86)	10381 (63)	7496 (45)	35.94		

## 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	15626.84	13418.21	10263.73	16.46
Cost of prod.	15715.85	13348.22	9895.4	17.74
Net Profit/Loss(-)	12.44	58.87	214.66	-78.87
Net Worth	666.92	659.57	626.01	1.11
Paid up capital	22.15	22.15	22.15	0
Share of Central Govt./holding co.	11.87	11.87	11.87	0

## 5. Key Performance Factors

- Despite increase in sales the profit of the company has come down due to under recovery / subsidy in price of petroleum products. 90.13 % of company's revenue comes from marketing of motor sprit (MS) and high speed diesel (HSD). IBP is having 8.49% and 9.54% retail Indian market share of MS and HSD respectively.
- The market price of the company's shares was between Rs. 389 to Rs. 622 during the year 2005-06 as against between Rs. 340 to Rs. 685 during 2004-05.

## 6. Strategic Issues

The merger of IBP with IOC was approved on 29.6.2006 and accordingly the company has been merged with the holding company.

## 7. VRS/Outstanding dues

During the year, 42 employees left the company out of which 2 availed of VRS and 11 retired on superannuation and 29 left on other grounds. Till 31.3.2006, total 569

employees have taken VRS. During the year 2005-06 an Ex-gratia payment of Rs.1.30 crore was made. There was no outstanding dues as on 31.3.2006.

## **Indian Oil Corporation (IOC)**

## 1. Company Profile

IOC was incorporated on 1.9.1964 by merging Indian Refineries Ltd. (established in 1958) with Indian Oil Company (established in 1959) under the Companies Act, 1956. In 1981 Assam Oil Co. Ltd. was also merged with IOC. The main objectives of IOC are to serve the national interests in oil and related sectors in accordance and consistence with Government policies; to ensure maintenance of continuous and smooth supplies of petroleum products by way of crude oil refining, transportation and marketing activities and to enhance country's self-sufficiency in oil refining and build expertise in laying of crude oil and petroleum pipelines. IOC is a schedule-'A' / Navratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas with 82.03% Central Government shareholding. Its Registered office and Marketing Head Office are at Mumbai, Corporate and Refineries Head Offices are at New Delhi, Pipeline Head Office at NOIDA (U.P.), R&D Centre at Faridabad (Haryana) and Assam Oil Division at Digboi (Assam).

## 2. Industrial / Business Activities

IOC is one of the major diversified transnational integrated energy company in the field of refinery; transportation of crude and petroleum products through its pipelines; marketing of petroleum products research and development for improving the refining process to conserve oil and development/improvement of lubricants/petroleum products. IOC has 6 refineries at Barauni(Bihar), Vadodara (Gujarat), Guwahati(Assam), Haldia(West Bengal),

Mathura(U.P.) and Panipat(Haryana), 8 subsidiary units namely Indian Oil Blending Ltd.(merged with IOC w.e.f. 12.5.2006), Chennai Petroleum Corp. Ltd., Bongaigaon Refinery and Petrochemicals Ltd.(in principle decision to merge with IOC has been taken by the Board of Directors), IBP Co. Ltd.(Shareholders of IBP and IOC have approved amalgamation for merger, approval of M/o Company Affairs is awaited), Indian Oil Technologies Ltd., Indian Strategic Petroleum Reserves Ltd.(Ceased to be a subsidiary of IOC w.e.f. 9.5.2006 consequent upon transfer of IOC's entire equity holding to Oil Industry Development Board), Indian Oil Mauritius Ltd. and Lanka IOC Ltd. and 11 financial joint ventures in the field of petroleum and petrochemicals projects namely Avi Oil India Pvt. Ltd. (25%), Petronet India Ltd.(16%), Indian Oil Tanking Ltd. (50%), Petronet V.K. Ltd.(26%), Indian Oil Panipat Power Consortium Ltd.(50%), Lubrizol India Pvt. Ltd.(50%), Indian Oil Petronas Pvt. Ltd.(50%), Petronet LNG Ltd. (12.50%), Petronet CI Ltd.(26%) and Green Gas Ltd.(22.50%). The enterprise is driven by a workforce of 30048 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over previ- vious years	
HSD	ТМТ	15302.225	14880.650	1	43.57	
MS	TMT	3539.791	3595.997	-	13.60	
SKO	TMT	3285.683	3347.293	-	5.47	
ATF	ТМТ	1556.400	1162.200	-	5.90	
LPG	TMT	1453.114	1222.372	-	6.54	
FO	ТМТ	2749.235	2453.018	1	6.67 including LSHS	
LSHS	TMT	2430.200	2785.700	1	6.37	
BITUMEN	TMT	1874.218	1775.955	ı	1.72	
LUBES	TMT	200.700	154.600	-	1.35	
NAPTHA (NET)	TMT	2076.176	2559.044	-	4.43	
CRUDE OIL	-	-	-	-	8.54	
OTHERS	-	-	-	-	1.75	

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	168854.71	137659.831	15874.75	22.66
Cost of prod.	173848.67	135017.891	9011.48	28.76
Net Profit/Loss(-)	4915.12	4891.38	7004.82	0.49
Net Worth	29245.16	25951.27	22974.12	12.69
Paid up capital	1168.01	1168.01	1168.01	0
Share of Central Govt./holding co.	958.08	958.08	958.08	0

## 5. Key Performance Factors

- For the year 2005-06, pipeline network achieved the throughput of 45.35 MMT as against 43.03 MMT during 2004-05.
- The crude oil throughput attained during 2005-06 was 38.52 MMT as against 36.63 MMT during 2004-05. The capacity utilizations were 93.15% and 88.58% respectively.
- Earning Per Share of IOC was Rs. 42.08 during 2005-06 (Rs. 41.88 in the previous year) against the face value of Rs. 10/-.
- The market share of the company in domestic sales was 50.44% during 2005-06 as compared to 50.81% in the previous year.
- The Foreign Exchange Earnings(FEE) of the company during 2005-06 was Rs. 5617.56 crore out of which Rs. 5574.48 crore was due to export of Crude Oil, LAB and Petroleum products. During the previous year the amount was Rs. 3548.90 crore and 3540.62 crore respectively.
- The company has 'Excellent' MOU rating during the year 2005-06s.
- The company is listed in Mumbai Stock Exchange and National Stock Exchange. The market price of the company's shares was between Rs. 370 to Rs. 599 during the year 2005-06 as against Rs. 275 to Rs. 595 during 2004-05.
- In order to improve competitiveness,

various steps such as implementation of ERP through "SAP", action plans for improvement in distillate yield, maximization of high sulphur crude processing, utilization of VLCC for optimization of crude transportation, optimum utilization of infrastructure facilities, value addition, diversification etc. were taken.

## 6. Strategic Issues

- Indian Oil Blending Ltd. has been merged with IOC in May, 2006 and the merger of IBP Company Ltd. and Bongaigaon Refinery and Petrochemicals Ltd. with the holding company are under process.
- Project implementation is accorded high priority. During 2005-06, IOC completed 6 projects, undertaken 3 new projects and 10 were ongoing projects.
- The company undertakes research in various areas in its R&D Centre established in 1972 at Faridabad. It lays thrust on cutting edge technologies keeping in view of the changing/emerging needs. 70% projects are suggested by its operating units (internal customers) and 20-25% from technology scan/emerging trends/interactions and linkages with experts/Research Advisory Committees. Remaining 5-10% projects are originated from the new/novel ideas from scientists of the IOC.
- IOC has also decided and is trying to acquire some oil fields in India and abroad.
   For this purpose, it has entered in an MOU with Oil India Ltd.

## 7. VRS/Outstanding dues

During the year, 902 employees left the company out of which 92 availed of VRS, 524 retired on superannuation and 286 left on other grounds. Upto 31.3.2006, total 2590 employees left the IOC by availing of VRS. There were no outstanding dues as on 31.3.2006.

# Mangalore Refinery and Petro-Chemicals Ltd. (MRPL)

## 1. Company Profile

MRPL was incorporated on 2.8.1988 under the Companies Act, 1956 with the objective of forming a joint venture between HPCL and Indian Rayon and Industries Ltd. (IRIL). However, as per diversification plan, ONGC acquired 71.62% of its shareholding from IRIL and thereby MRPL became a subsidiary of ONGC on 30.3.2003. MRPL is a schedule 'B' CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas, having its registered and corporate offices at Mangalore, Karnataka.

### 2. Industrial / Business Activities

MRPL is engaged in refining of crude oil through its operating unit at Mangalore, Karnataka. The enterprise has a workforce of 967 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-				
		2005-06	2005-06 2004-05 2003-04				
Crude Oil Processing	МТ	12.11 (125)	11.84 (122)	10.04 (104)	2.28		
HSD	ΜT	4606321	4236878	3702871	8.72		
MS	МТ	608024	783086	811102	- 22.36		
SKO	МT	596121	1213802	502376	- 50.89		
Naphtha	МТ	1194126	1133592	817179	5.34		
ATF	ΜT	1155921	1006555	1156835	14.84		

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	24967.54	18508.33	11390.64	34.9
Cost of prod.	24128.35	17428.24	11621.49	38.44
Net Profit/Loss(-)	371.61	879.76	459.41	-57.76
Net Worth	2395.34	2133.1	1422.66	12.29
Paid up capital	1761.8	1761.8	1761.8	0
Share of Central Govt./holding co.	1255.35	1255.35	1255.35	0

## 5. Key Performance Factors

- Due to various initiatives taken in the area of direct marketing, the company achieved almost 207% growth in direct marketing sales during 2005-06. However the profit has declined during 2005-06 owing to lower Gross Refinery Margins (GRMs) because of discount/withdrawal of export incentives..
- The market price of the company's shares was between Rs. 45.00 to Rs. 51.81 during the year 2005-06 as compare to Rs. 31 to Rs.62 during 2004-05.
- The company is carrying out process modification resulting in energy saving and on spec products, reducing downgradation of products etc.
- The work of ISOM project undertaken to conform to Euro II and Euro III requirements.

## 6. Strategic issues

- The company continues to lay more emphasis to develop export potential to sell its surplus production capacity.
- Action has been initiated to upgrade refinery, to recover distillates from black oil pool and extract value added products. It is also in the process of reviewing its retail marketing plans considering the prevailing market scenario where marketing margins have turned negative.

## Numaligarh Refinery Ltd. (NRL)

## 1. Company Profile

NRL was incorporated on 22.4.1993 under the Companies Act, 1956 with an objective to fulfill the commitment made by GOI in Assam Accord of 1985 for providing required thrust towards industrial and economic development of Assam. The commercial production started from October, 2000. NRL is a schedule-'B' Mini-Ratna CPSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas, having its registered and

corporate offices at Dispur, Guwahati, Assam. NRL is a subsidiary of Bharat Petroleum Corp. Ltd. (BPCL) which holds its 51% equity shares (12.35% holding is with Government of Assam, 12.35% with Oil India Ltd. and 12.34% with Oil Industry Development Board).

#### 2. Industrial / Business Activities

NRL is engaged in refinery of indigenous crude oil through its single operating unit at Golaghat, Assam. It has two zonal/regional offices at Kolkata and Delhi. The enterprise has a workforce of 702 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-	
		2005-06	2004-05	2003-04	ious year	
Refineries Throughput		2.13	2.04	1	4.41	
LPG	'000MT	47	47	46	0	
MS	'000MT	90	144	146	-37.50	
Naphtha	'000MT	139	86	45	61.63	
ATF	'000MT	82	68	58	20.59	
SKO	'000MT	191	267	297	-28.46	
HSD	'000MT	1305	1171	1259	11.44	
RPC/CPC	'000MT	101	90	77	12.22	

The overall capacity utilization of NRL during 2005-06 was 71% as against 68% in 2004-05.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5268.04	3917.23	2892.88	34.48
Cost of prod.	4907.86	3510.81	2733.23	39.79
Net Profit/Loss(-)	448.93	409.15	214.95	9.72
Net Worth	1691.33	1401.46	1135.37	20.68
Paid up capital	735.63	735.63	735.63	0
Share of Central Govt./holding co.	463.19	463.19	463.19	0

#### 5. Key Performance Factors

 The growth in turnover and profitability is attributed to higher realisation of price, improved product mix, optimization of operations, stringent cost measures, and decrease in deferred tax liability and savings in interest cost. To offset the squeeze in the refiner's margin, NRL has continued its focused initiatives towards cost control measures including optimization in fuel and loss, conservation of energy, optimization of product mix and other techno-economic parameters.

- The company has taken up 3 projects namely MS Project at a estimated cost of Rs. 296.57 crore (completed on 31.5.2006 and commissioned now), Receipt and Despatch Terminal at Siliguri at an estimated cost of Rs. 149.57 crore (to be completed by September, 2007), and Diesel Quality Upgradation Project (Under feasibility study stage).
- Earning Per Share was Rs. 6.10 during 2005-06 as compared to Rs. 5.56 in the previous year.
- NRL is basically a refining company and its main products are marketed mainly through BPCL. NRL has now entered into retail marketing of MS/HSD and so far commissioned 59 outlets- 36 in North East and 23 in other states.

#### 6. Strategic Issues

India is having excess refining capacity and growth in domestic demand alone is not sufficient to saturate capacity as such India enhanced its exports. In terms of quantity India imported 3.7% higher crude oil compared to last year, however, the value of imported crude rose by 49% in 2005-06. In the year 2005-06 the indigenous crude production declined by 6% at 32.20 MMT (provisional).

# Oil and Natural Gas Corporation Ltd. (ONGC)

#### 1. Company Profile

ONGC was incorporated on 23.6.1993 under the Companies Act, 1956 after transforming a statutory commission namely Oil and Natural Gas Commission into a Public Ltd. Company through an Act of Parliament with an objective to take over the business of oil and Natural Gas Commission w.e.f. 1.2.94. The vision of the company is to become a world class oil & gas company integrated in energy business with dominant leadership and global presence. ONGC is a schedule-'A'/Nanvratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas with 74.14% shareholding by the Government. Its Registered office is at New Delhi and Corporate office at Dehradun, Uttranchal. It has 6 Regional Offices at Mumbai, Vadodara, Nazira (Assam), Kolkata, Chennai and Dehradun.

#### 2. Industrial / Business Activities

ONGC is one of the pioneering enterprises engaged in planning, organizing and implementing programmes for exploration and development of Hydrocarbon resources and production of crude oil and natural gas in India and overseas. ONGC also produces value added products at its plants at Hazira, Uran and Ankleshwar and Mini refinery at Tatipaka. It has 2 indian subsidiaries namely ONGC Videsh Ltd. and Mangalore Refinery and Petrochemicals Ltd. and three foreign subsidiaries namely ONGC Nile Ganga BV, Netherlands, ONGC Narmada Ltd., Nigeria and ONGC Bonny Brahmputra Ltd., Nigeria. The company has 7 financial joint ventures (JV) namely Petronet LNG Ltd., Petronet MHB Ltd., ONGC Tripura Power Company Pvt. Ltd., Pawan Hans Helicopers Ltd, Dahej SEZ Ltd., Mangalore SEZ Ltd. and ONGC Mittal Energy Services Ltd. with a shareholding of 12.5%, 23%, 15%, 21.5%, 23%, 23% and 50% respectively. The company also has 45 other production sharing / exploration contracts and JVs. The enterprise is driven by a workforce of 34722 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	ious year		
Crude Oil	ммт	26.19	28.13	27.72	- 6.90
Natural Gas	всм	24.97	25.23	25.70	- 1.03
VAP	ммт	3.364	3.419	3.627	1.61

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	47966.4	46364.37	32078.38	3.46
Cost of prod.	29134.1	28469.35	19958.91	2.33
Net Profit/Loss(-)	14430.78	12983.05	8664.43	11.15
Net Worth	53593.32	46314.26	40002.41	15.72
Paid up capital	1425.93	1425.93	1425.93	0
Share of Central Govt./holding co.	1057.37	1057.37	1057.37	0

#### 5. Key Performance Factors

- Production of crude oil, natural gas and VAP declined by 6.90%, 1.03%, 1.61% respectively during 2005-06 as compared to previous year.
- Revenue and Net profit have, however, improved as compared to previous year. The sound financial performance of ONGC still suffered during the year because of the subsidy paid out to the Public Sector Oil Marketing Companies by way of discounts in the prices of crude oil, LPG & SKO amounting to Rs. 11956.5 crore. The appreciation of the Rupee visà-vis US Dollar also caused reduction in Rupee revenues on sale of crude.
- ONGC has taken a number of steps to improve crude oil production by implementing Improved Recovery Projects in 15 major fields.
- Company has "Excellent" MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 811 to Rs. 1325 during the year 2005-06 as against Rs. 510 to Rs 1000 during 2004-05.
- ONGC ranked 402nd in the Fortune 500 list of World's largest corporation for the year 2006 based on revenue, profits, assets and shareholder's equity. It ranked 115th in the new list - leading all the Indian

corporates. As per market capitalization ONGC ranked 158th among the world's largest companies in the 10th Annual Financial Times Global 500 listing.

 ONGC undertook 16 projects cost Rs. 100 crore or more each during 2005-06 out of which 11 are in Mumbai, 3 in Assam one at Dahej and one at East Cost.

#### 6. Strategic Issues

- ONGC has been looking for new business growth options through entering into various strategic alliances in the form of Memorandum of Understanding (MOU) with companies having niche strength e.g. MOU with Shipping Corporation of India for forming of a joint venture SPV for offshore services and related business.
- Improved / Enhanced Oil Recovery programmes are under implementation in 10 major fields with planned investment of more than Rs.12000 crore to arrest declining production from these fields.
- During the year ONGC discovered ten new finds of Hydrocarbons - 5 in Deepwater, 3 in Shallow Water and 2 in Onshore areas.
- In order to upgrade technology, ONGC has entered into strategic alliances with reputed service providers like Schlumberger, Halliburton, Baker Hughes, IPR, Tranceocean etc. to have cutting edge in Exploration and Production(E&P). It has established association/cooperation with major E&P companies like BG, ENI, CIRN, SHELL, Norsk Hydro, BP, BHP Biliton etc.
- Besides thrust on E&P, the company has firmed up its plan for value proposition and optimization for sustained growth. It has also planned for conversion of Naphtha to Petrochemicals, rather than exports of low utilization.

#### 7. VRS/Outstanding dues

 During the year, 1157 employees left the company out of which 237 availed of VRS. 668 retired on superannuation and 252 left on other grounds. The number of employees availed of VRS during 2003-04 to 2005-06 was 1402.

### Oil India Ltd. (OIL)

#### 1. Company Profile

OIL was incorporated on 18.2.1959 as a partnership venture between Government of India and Burmah Oil Company under the Companies Act, 1956 with an objective to manage oilfields of Naharkatigu in Assam. The company became a central public sector enterprise in 1981. The current objective of the company is to contribute towards meeting the energy requirements of the nation. OIL is a schedule- A / Mini-ratna CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 98.17% Government holding with its registered office at Dibrugarh, Assam and corporate office at New Delhi.

#### 2. Industrial / Business Activities

OIL is engaged in exploration and production of crude oil and natural gas, extraction and bottling of LPG and transportation of crude oil through its operating units at Dibrugarh and Guwahati in Assam, Bhubaneshwar in Orissa, NOIDA in U.P., Jodhpur in Rajasthan and Tripoli in Libya. The Company has 22 unincorporated joint ventures (Production Sharing Contracts) in Assam, Arunachal Pradesh, Rajasthan, Gujarat, Orissa, Andhra Pradesh, Nagaland, Libya, Sudan and Iran. The enterprise is driven by a workforce of 9424 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2005-06 2004-05 2003-04			
Crude Oil	ммт	3.233 (97.88)	3.196 (99.56)	3.002 (NA)	1.16	
Natural Gas	-	2269.54 (109.32)	2009.48 (97.59)	1886.97 (NA)	12.94	
LPG	Tonnes	48320 (96.64)	49500 (99)	51510 (NA)	-2.38	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5550.19	3888.04	3143.46	42.75
Cost of prod.	3333.82	2466.79	2003.7	35.15
Net Profit/Loss(-)	1689.93	1061.68	949.71	59.18
Net Worth	5849.3	4710.69	4028.65	24.17
Paid up capital	214	214	214	0
Share of Central Govt./holding co.	210	210	210	0

#### 5. Key Performance Factors

- The increase in income and profitability is due to increase in crude oil and natural gas production and increase in crude oil and LPG prices.
- Shortfall in Crude Oil production from the annual target was mainly due to blockade in its operational areas viz. Barekuri, Khagorijan and Chabua; blast of oil and gas pipeline; fire in one of the high crude oil and gas producing well at Dikom oilfield; more downtime due to long duration work over in Gravel Pack job, downhole problem, rapid rise in water cut in few reservoirs, frequent miscreant activities in field etc. The production of LPG was lower due to poor quality of feed gas available from the Assam gas fields.
- The Company has 'Very Good' MOU rating during the year 2005-06.
- The market share of the company is about 10% in production during 2005-06.

#### 6. Strategic Issues

 The company has formed a strategic alliance with Indian Oil Corporation Ltd. for overseas acquisition. The company plans to double its production of oil and gas in the next 5-6 year. In order to achieve this company has undertaken organization restructuring including HR issues like succession plan / competency profiling performance based appraisal system, ERP implementation etc.

- OIL has been aggressively pursuing to acquire exploration areas / assets / producing properties overseas.
- A new business structure designed on SBU concept has been implemented in all respect. ERP has been put into 'Go-Live' condition in respect of 23 basic modules / sub-modules on 1.12.2005.
- The company signed an 'Exploration and Production Sharing Agreement (ESPA)' FOR BLOCK NO. 102/4 WITH national Oil Corporation of Libya in consortium with Indian Oil Corporation Ltd. with50% participation interest, and OIL is working as an operator of the Block with 50% participation interest. The company has also signed a farm in agreement with M/s Marvis Pte Limited, Singapore to acquire 45% participating interest in the block Shakthi (FT-2000) jointly with IOC with 45% participation interest, OIL will be operator of the block.

### **ONGC Videsh Ltd. (OVL)**

#### 1. Company Profile

OVL was incorporated as Hydro Carbon India (Pvt.) Ltd. on 5.3.1965 under the Companies Act, 1956 with an objective to takeover assets and liabilities of Oil and Natural gas Corporation (ONGC) under the joint venture agreement operating in Iran. However, when the JV agreement was declared null and void by the Iran Government, the company started Marketing the expertise of ONGC abroad and to facilitate international marketing. The name of the company was changed to OVL in 1989. The vision of the company is to become world class E&P company having an organization and culture committed towards sustainable growth and superior profitability through pursuit of international opportunities and excellence in execution. OVL is a schedule-'B' CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas. Its Registered and Corporate offices are at Delhi. OVL is a 100% subsidiary of ONGC Ltd.

#### 2. Industrial / Business Activities

OVL is involved in carrying on business of exploring, drilling, extracting, producing, treating refining, storing, transporting, exporting and generally dealing in or with petroleum or other crude oils, asphalt, bitumen, natural gas, chemicals etc. in India and abroad. Generally the company is operating abroad where it has 22 projects in 13 countries. It has two subsidiary companies namely ONGC Nile Ganga B.V. in Netherlands and ONGC Narmada Limited with 100% shareholding and 16 financial joint ventures located abroad in Vietnam, Russia, Myanmar, Iran, Libya, Syria, Sudan, Nigeria, Egypt, Brazil and Cuba with participating interest ranging from 15% to 90%. The enterprise is driven by a workforce of 90 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over previ- vious years
GAS	000 M3	1755037	1349038	523383	-
Conden- sate	МТ	214075	39104	21822	-

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1194.59	1081.52	156.62	10.45
Cost of prod.	1118.92	1091.66	508.62	2.5
Net Profit/Loss(-)	649.45	402.98	139.06	61.16
Net Worth	1661.7	760.37	477.12	118.54
Paid up capital	300	300	300	0
Share of Central Govt./holding co.	300	300	300	0

#### 5. Key Performance Factors

 Consolidated production of oil and its subsidiary company ONGC Nile Ganga BV

- increased from 5.063 MMT in 2004-05 to 6.339 MMT in 2005-06 and gross revenue from Rs. 6026 crore to Rs. 8171 crore.
- The balance proven Oil and Gas reserves of OVL and its subsidiary ONGC Nile Ganga BV were 206.190 MMTOE out of which 92.823 MMT was related to oil and 113.367 BCM to Gas in 2005-06 as against the figures 197.944, 82.822 and 115.122 respectively in the previous year.
- Earning Per Share of Rs. 100 each was Rs. 216.48 in 2005-06 as compared to Rs. 134.33 in the previous year.
- Total export sales during 2005-06 were Rs. 1194.59 crore as against Rs. 1081.52 crore in the previous year.
- Improvement in performance during the year could be possible due to the support of the Government, ONGC Limited and the efforts made by the dedicated and committed team of employees.

#### 6. Strategic Issues

- The company secured equity participation in 9 oil and gas assets in 7 countries during 2005-06.
- Till 31.3.2006, OVL has committed investments amounting to US\$ 5160 in overseas Oil and Gas projects against which about US\$ 4050 have already been invested.
- The company has a proposal to raise the equity share capital from Rs.300 crore to Rs. 700 crore by way of right issue of equity shares to ONGC at par.
- Infrastructure development with respect to high-end work station and associated facilities is in progress for analysis and review of Geological and Geophysical data.

#### 7. VRS/Outstanding dues

During the year, 4 employees left the company out of which 2 retired on superannuation and 2 left on other grounds. None has taken VRS so far. There were no outstanding dues as on 31.3.2006.

The were 8 enterprises in the public sector as on 31.3.2006 which were engaged in production of fertilizers. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	•	ear of
1.	Fertilizers and Chemicals (Travancore) Ltd.	1943
2.	Pyrites, Phosphates and Chemicals Ltd.	1960
3.	Fertilizer Corpn. of India Ltd.	1961
4.	Madras Fertilizers Ltd.	1966
5.	National Fertilizers Ltd.	1974
6.	Hindustan Fertilizer Corpn. Ltd.	1978
7.	Rashtriya Chemicals and Fertilizers Ltd.	1978
8.	Brahmaputra Valley Fertilizer Corpn. Ltd.	2002

- 2. The enterprises falling in this group are mainly engaged in producing and selling of chemicals and fertilizers like Urea, Phosphates, Complex Fertilizers and other items like DAP, Phosphate Acid Ammonia, Sulphuric Acid etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

**4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crores)

		•	in crores)
SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	Fertilizers and Chemicals (Travancore) Ltd.	235.66	(167.96)
2.	Rashriya Chemica and Fertilizers Ltd.		140.96
3.	National Fertilizers Ltd.	116.40	160.91
4.	Brahmaputra Valle Fertilizer Corpn. Lt		22.54
5.	Pyrites, Phosphate and Chemicals Ltd		(113.85)
6.	Madras Fertilizers Ltd.	(131.74)	(58.49)
7.	Hindustan Fertilize Corpn. Ltd.	r(964.61)	(878.00)
8.	Fertilizer Corpn. of India Ltd.	f(1294.00)	(1209.85)
	Total	(1990.11)(	(2103.64)

**5. Dividend**: The following enterprises declared dividend as per details given on next page:

(Rs. in crore)

SI.	Enterprise Dividend		dend
No.		2005-06	2004-05
1.	Rashriya Chemicals and Fertilizers Ltd.	s 55.17	93.79
2.	National Fertilizers Ltd.	40.74	48.27
	Total	95.91	142.06

### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars 1	Township & Socia Overheads	
		2005-06	2004-05
1.	Capital cost of Township	125.11	108.70
2.	Gross expenditure on Township	37.92	36.93
3.	Less : Rent receipt and other income	11.45	13.68

SI. No.	Particulars T		& Social neads
		2005-06	2004-05
4.	Net expenditure on Township	26.47	23.25
5.	Social Overheads: Educational, Med. facilities, etc.		35.95
6.	Total Social Overheads	51.31	59.20
7.	No. of employees	15688	16172
8.	Per capita expend on Social Overheads (Rs.)	. 32707	36606
9.	No. of houses constructed	17981	17981
10.	No. of houses under construction	0	0
11.	Housing satisfaction (%)	114.6	111.2

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS		2004-05	2003-04
AUTHORISD CAPITAL		477500	477500
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.		327053	
OTHERS (B) SHARE APPLICATION MONEY	12855 29445	12854 445	
(C) RESERVES & SURPLUS	159482	143986	130067
TOTAL $(A) + (B) + (C)$	531413	484338	469974
(2) LOAN FUNDS			
		125517 2146710	
		2272227	
(3) DEFERRED TAX LIABILITY		39121	
TOTAL (1)+(2)+(3)		2795686	
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		967216	
(B) LESS: DEPRECIATION		620207	
(C) NET BLOCK		347009	
(D) CAPITAL WORK IN PROGRESS  TOTAL (C)+(D)		64711 411720	
(2) INVESTMENTS	112	159	239
· ,	112	100	233
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	132877	132867	134640
(B) SUNDRY DEBTORS	174509		
(C) CASH & BANK BALANCES	30662	45199	58328
(D) OTHER CURRENT ASSETS	596 93714	564 92629	1482 74824
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)		379216	
	132330	373210	332300
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	249601		
(B) PROVISIONS TOTAL (A+B)		38200 257209	
NET CURRENT ASSETS	148620		
NET COMMINI MODELO	110020	122007	100011
(4) DEFERRED REVENUE/PRE.EXPENDITURE	2266	6491	8844
(5) DEFERRED TAX ASSET	0	0	0
(6) PROFIT & LOSS ACCOUNT (DR)	1543473	2255309	1983364
TOTAL (1+2+3+4+5+6)	2103186	2795686	2572022

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 936439 899920 SALES/OPERATING INCOME 801704 11697 EXCISE DUTY 13244 10278 886676 924742 791426 NET SALES 19116 17985 -5435 -6138 938423 898523 17034 OTHER INCOME/RECEIPTS ACCRETION/DEPLETION IN STOCKS -21673TOTAL 786787 EXPENDITURE PURCHASE OF FINISHED GOODS/ 353795 476725 425902 CONSUMPTION OF RAW MATERIALS 19652 19343 STORES & SPARES 16886 223995 219886 193933 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 73934 49195 47480 51682 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 49692 55476 OTHER EXPENSES 38679 59422 64772 7019 3865 891686 827305 9859 PROVISIONS TOTAL 742201 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-46737 71218 44586 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 32464 31144 31181 DRE/PREL. EXPENSES WRITTEN OFF 1787 2515 5150 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 12486 37559 8255 INTEREST -----217900 221367 197791 ON CENTRAL GOVERNMENT LOANS ON FOREIGN LOANS 0 0 12 14626 18085 21071 OTHERS 105 LESS INTEREST CAPITALISED 17 32 232509 239347 CHARGED TO P & L ACCOUNT 218842 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & -220023 -201788 -210587 PPA (PBTEP) TAX PROVISIONS 13228 12455 12292 -214243 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -233251 -222879 -34240 -3879 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -10048 -199011 NET PROFIT/LOSS(-) -210364 -212831 9591 14206 11930 DIVIDEND DECLARED DIVIDEND TAX 1345 1984 1536 -226554 -209947 -226297 RETAINED PROFIT

#### MANAGEMENT RATIO

		2003-04
518487 -1014326 1158446 1163881 198935	469016 -1777462 1100311 1106449 215407	522984 -1522234 997374 1019047 205139
		62 25
41.15 4.46 125.86 9.01 2.41 1.35 - 0.02	38.71 4.52 124.79 15.18 8.01 4.24	35.47 5.56 128.76
	518487 -1014326 1158446 1163881 198935 148 15688 27453 52 17 178.35 41.15 4.46 125.86 9.01 2.41 1.35 -	178.35 189.05 41.15 38.71 4.46 4.52 125.86 124.79 9.01 15.18 2.41 8.01 1.35 4.24 

### Brahmaputra Valley Fertilizer Corp. Ltd. (BVFCL)

#### 1. Company Profile

BVFCL was incorporated on 5.4.2002 under the Companies Act, 1956 with an objective to de-merge the Namrup I, II & III plants from Hindustan Fertilizer Corp. Ltd. BVFCL is a schedule- 'B' CPSE in fertilizer sector under the administrative control of M/o Chemical and Fertilizers D/o Fertilizers with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Namrup, Assam.

#### 2. Industrial / Business Activities

BVFCL is one of the nationalised enterprises. It is in the business of both engaged in the production and distribution of Urea from its 3 operating units at Namrup, Assam. The enterprise is driven by a workforce of regular 1507 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
UREA	МТ	234578 (46)	203060 (75.21)			

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	134.15	148.33	144.82	-9.56
Cost of prod.	235.28	159.24	184.99	47.75
Net Profit/Loss(-)	-99.78	22.54	-44.17	-542.68
Net Worth	181.1	256.99	229.6	-29.53
Paid up capital	332.82	307.03	307.03	8.4
Share of Central Govt./holding co.	332.82	307.03	307.03	8.4

#### 5. Key Performance Factors

 The company achieved average capacity utilization of 63%. Market share of the

- company in production was 1% during the year.
- Energy conservation, rationalization of manpower, reduction in security expenses, minimization of freight expenditure, inventory control, export of urea under import parity price etc. the measures contemplated for cost savings and increasing competitiveness.
- The Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- The Namrup revamp project was to be completed in three phases in Namrup-I, Namrup-II and Namrup-III Plants separately.
- Sanctioned cost of revamping was Rs.509 crore which later enhanced to Rs.640.51 crore - GOI approval is awaited..
- Namrup-I Plant of the company has been kept in abeyance, due to unviable cost of production and non-availability of gas.
- Namrup-II plant was commissioned during the year and commercial production started from 22.11.2005. However, due to shortage of Natural Gas and frequent problems in equipment the revamp as well as performance suffered. Namrup III plant was commissioned on 25.3.2002 except few depended jobs which are planned to be completed during turnaround plan in 2006.
- During 2005-06 the company received a budgetary support of Rs. 793.91 crore out of which Rs. 334.97 crore was for equity, Rs. 424.25 as loan and Rs. 34.69 crore as subsidy.
- During 2005-06 BVFCL received total 17776 orders worth Rs. 99.51 crore out of which 1484 orders valuing Rs. 8.59 crore were from the Government Departments/organizations.

#### 7. VRS/Outstanding dues

During 2005-06, 152 employees left the

company out of which 26 availed of VRS, 114 retired on superannuation and 12 left on other grounds.

 There was no outstanding dues as on 31.3.2006. During 2005-06 Rs. 1.05 crore was paid as ex-gratia.

# Fertilizer Corporation of India Ltd. (FCIL)

#### 1. Company Profile

FCIL was incorporated in the year 1961 under the Companies Act, 1956 with an objective to carry out all kinds of business relating to fertilizers, heavy chemicals etc. FCIL is a schedule-'B' / BIFR referred CPSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

FCIL was involved in manufacturing and marketing of fertilizers, however due to incurring continuous losses the company became sick and based on the recommendation of the BIFR for winding up, the Government decided to close down the company and offer Voluntary Separation Scheme (VSS) to its employees. Accordingly, all the establishments have been closed. Majority of the employees have already been released under VSS except a few. During the year 8 more employees have taken VSS. The enterprise has a workforce of 61 VSS optee employees (which are retained) as on 31.3.2006.

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)		
	2005-06	2004-05	2003-04	over prev- ious year
Turnover	0	0.33	12.96	-100
Cost of prod.	1315.7	1216.85	1136.22	8.12
Net Profit/Loss(-)	-1294	-1209.85	-1109.53	6.96
Net Worth	-2611.8	10690.64	-9480.79	-75.57
Paid up capital	750.92	750.92	750.92	0
Share of Central Govt./holding co.	750.92	750.92	750.92	0

#### 4. Key Performance Factors

 Activities at plants are restricted to security arrangements and settlement of dues of employees.

# Fertiliser and Chemicals (Travancore) Ltd. (FACT)

#### 1. Company Profile

FACT was incorporated in the year 1943 and became central public sector enterprise in 1962 when Government of India became its major shareholders. Its mission is to be a globally competitive producer and supplier of agricultural inputs and petrochemicals and extend world class engineering and technology services with maximum shareholders value. FACT is a schedule-'A' / Mini-ratna CPSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers. D/o Fertilizer with 97.38% shareholding by the Government of India. Its registered and corporate offices are at district Ernakulam, Kochi, Kerala,

#### 2. Industrial / Business Activities

FACT is engaged in production marketing of fertilizers and caprolactum, providing engineering and consultancy services and fabrication and erection of equipments through its 2 production units at Udyogamandal and Ambalamedu and 2 Consultancy / Engineering / Fabrication units at Udyogamandal and Kochi in Kerala. The enterprise has a workforce of 4030 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-			
		2005-06	2005-06 2004-05 2003-04			
Ammonium Sulphate	МТ	172986 (77)	200564 (89)	190268 (85)	-13.75	
Factamfos 20:20	МТ	745902 (118)	560788 (89)	567678 (90)	33.01	
Caprolactam	МТ	38666 (77)	44932 (90)	41794 (84)	-14.44	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	1393.53	1184.17	929.94	17.68
Cost of prod.	1526.62	1357.23	1181.77	12.48
Net Profit/Loss(-)	235.66	-167.96	-167.22	-240.31
Net Worth	375.79	-176.41	20.07	-313.02
Paid up capital	354.77	354.77	354.77	0
Share of Central Govt./holding co.	345.47	345.47	345.47	0

#### 5. Key Performance Factors

- FACT had been making profit continuously since 1983-84 to 1997-98. Since the year 1998-99 the Company started making losses, attributable mainly to (i) the fallout effect of a judgment of the Hon'ble High Court of Kerala on Public Interest Litigation and (ii) spiraling prices of Petroleum inputs.
- In the previous years the two financial restructuring of FACT were undertaken in 2002 and 2003, where in waiver of outstanding interest amounting to Rs.692.88 crore along with moratorium on principal and interest repayment up to 31.3.2004 granted. were concessional non-plan loan of Rs. 60 crore was provided. However, the company failed to realize capacity utilization on account of cash / working capital constraints leading to disruption of production, lower margins / sales and high input costs.
- During 2005-06 a new financial relief package consisting of non-cash assistance of Rs.670.37 crore was implemented as a result, the Company registered a net profit of Rs.235.66 crore during 2005-06.
- The performance of the company for the last three years was marked by severe financial crisis due to un-economic realization. The increase in cost of all major raw materials and utilities

aggravated the crisis. During the year 2005-06, sales turnover showed a remarkable improvement. The production of Caprolactam and Ammonium Sulphate has come down due to temporary stoppage of the plants during December, 2005 and January 2006 as a result of sluggish market and un-remunerative realization from Caprolactam.

 The market price of company's share during 2005-06 was between Rs.25.70 to Rs.39.50 as compared to Rs 21.95 to Rs 38.90 during 2004-05.

#### 6. Strategic Issues

The Government, while sanctioning new financial relief for FACT, directed that the options available for the merger of FACT with a well-run fertilizer Public Sector Undertaking (PSU) or for becoming a subsidiary of such a PSU should be examined.

#### 7. VRS/Outstanding dues

During the year, 118 employees left the company out of which 5 availed of VRS, 64 retired on superannuation and 49 left on other grounds. Up-to 31.3.2006, total 1755 employees have taken VRS. There was no outstanding dues as on 31.3.2006.

### Hindustan Fertilizer Corporation Ltd. (HFC)

#### 1. Company Profile

HFC was incorporated in the year 1978 after the re-organisation of Fertilizer Corporation of India Ltd. under the Companies Act, 1956 with an objective to manufacture and market quality chemical fertilizers and by product. HFC is a schedule-'B' / BIFR referred CPSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% shareholding by the Government of India. Its Registered office is at New Delhi and Corporate office at NOIDA, U.P.

#### 2. Industrial / Business Activities

After de-merger of the Namrup units into a

new company under the name of "Brahmaputra Valley Fertilizer Corporation Ltd. (BVFCL) w.e.f. 1.2.2002, HFC has three units at Durgapur and Haldia (East Midnapore) in West Bengal and Barauni (Begusarai) in Bihar. The company also has one Fertilizer Promotion & Agriculture Research Division. As the operations of all these three units became techno-economic non-viable. Government has decided to close the company in 2002. Almost all the employees have opted for the VRS and only 50 employees as on 31.3.2006 are on the rolls of the company to carry out post closure activities. However, there is rethinking on the revival of the company and the matter is still with BIFR.

#### 3. Production / Operational Profile

In view of the decision for closure of the corporation, there was no production and marketing during the last three years.

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	0.58	0.21	-100
Cost of prod.	970.67	906.4	882.71	7.09
Net Profit/Loss(-)	-964.61	-878	-858.4	9.86
Net Worth	-9698.2	-8733.58	-7855.58	11.04
Paid up capital	686.54	686.54	686.54	0
Share of Central Govt./holding co.	686.54	686.54	686.54	0

# Madras Fertilizers Ltd. (MFL)

#### 1. Company Profile

MFL was incorporated in 1966 under the Companies Act, 1956 as a joint venture between Government of India and AMOCO India Inc., a subsidiary of Standard Oil Company of USA. MFL commenced commercial production on 1.11.1971. In the

year 1972, National Iranian Oil Company of Iran (NIOC) joined in MFL but in the year 1985 AMOCO disinvested its shareholding in MFL, which were acquired by GOI and NIOC. MFL is a schedule-'B' sick CPSE in fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 59.50% shareholding by the Government of India (25.77% equity holding is with NIOC and 14.73% equity is with public). Its registered and corporate offices are at Manali, Tamilnadu.

#### 2. Industrial / Business Activities

MFL is one of the joint venture with foreign enterprises engaged in manufacturing of Urea and NPK complex, through its 3 Bio-Fertilizer Plants at Chennai, Bangalore and Vijayawada. The enterprise has a workforce of 1058 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Ammonia	ΜT	227066 (74)	300886 (87)	259622 (75)	-24.53		
UREA	МТ	368500 (71)	473032 (97)	387678 (80)	-20.10		
Total Complex	МТ	208193 (26)	333475 (40)	428612 (51)	-37.57		
Bio fertilizer	МТ	235 (59)	213 (53)	126 (31)	10.33		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1084.22	1286.22	1139.75	-15.7
Cost of prod.	1210.7	1350.37	1195.76	-10.34
Net Profit/Loss(-)	-131.74	-58.39	-63.74	125.62
Net Worth	-233.62	-104.39	-50.69	123.8
Paid up capital	162.14	162.14	162.14	0
Share of Central Govt./holding co.	95.85	95.85	95.85	0

#### 5. Key Performance Factors

The losses of the company are attributed

to the change in the policies of pricing of Urea and complex fertilizer. Further the turnover was reduced due to production restrictions as Complex fertilizes production was limited to availability of raw materials viz. Phosphoric Acid and Bought Urea.

- The implementation of New Pricing Scheme (NPS) has led to an adverse impact on the MFL vis-a-vis the erstwhile Retention Price Scheme (RPS). The company suffered a loss of Rs.1995/MT despite the special dispensation in the form of outlier benefit. There is acute shortage of working capital with the company.
- The market price of the company's shares was between Rs. 12.10 to Rs. 24.50 during the year 2005-06 as compare to Rs.10.20 to Rs 19.90 during 2004-05.

#### 6. Strategic Issues

- The Tariff Commission had recommended a separate escalation formula for MFL's NPK Grades based on Urea and Naphtha based Ammonia for nurtrient 'N', there has been delay in implementation of the recommendation.
- The company plans to reduce the manpower below 1000 through rationalization of manpower in all the functional groups except plant where shortage of experienced manpower has been noticed.
- BRPSE has recommended a revival plan for MFL in its meeting held on 17.03.2005 which includes Government Guarantee for loans of Rs.150 crore and waiver of interest for the year 2004-05 of Rs.18.49 crore on GOI loans along with penal interest. The proposed plan is yet to be considered by the Government.

#### 7. VRS/Outstanding dues

• During the year, 86 employees left the

company out of which 45 availed of VRS, 16 retired on superannuation and 25 left on other grounds. Till 31.3.2006, total 623 employees have taken VRS. There was no outstanding dues as on 31.3.2006.

### National Fertilizers Ltd. (NFL)

#### 1. Company Profile

NFL was incorporated on 23.8.1974 under the Companies Act, 1956 with main objective of producing and marketing of fertilizers and byproducts efficiently and economically besides achieving a reasonable and consistent growth. NFL is a schedule-'A' / Mini-ratna CPSE in fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizer with 97.64% shareholding by the Government. Its Registered office is at New Delhi and Corporate office at NOIDA (U.P.).

#### 2. Industrial / Business Activities

NFL is one of the pioneering enterprises in the production and marketing of Urea and Industrial products operating through its 5 operating units at one each at Nangal and Bhatinda in Punjab, Panipat in Haryana and two units at Vijaipur in Madhya Pradesh along with 3 Zonal Offices at Chandigarh, Bhopal and Lucknow. The enterprise is driven by a workforce of 4769 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
UREA	Lakh/ MT	33.44 (103.5)	34.32 (106.2)	32.50 (100.6)	- 2.56
Ammonia	Lakh/ MT	16.58 (103.78)	16.98 (106.28)	-	- 2.36
Methanol	Lakh/ MT	0.10 (45.45)	0.29 (131.8)	0.30 (136.4)	- 65.52
Sulphur	Lakh/ MT	0.12 (50.00)	0.12 (50.00)	0.11 (45.8)	-

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)		
	2005-06	2004-05	2003-04	over prev- ious year
Turnover	3590.53	3474.06	3387.62	3.35
Cost of prod.	3426.59	3257.48	3092.1	5.19
Net Profit/Loss(-)	116.4	160.91	85.04	-27.66
Net Worth	1249.64	1169.66	1053.56	6.84
Paid up capital	490.58	490.58	490.58	0
Share of Central Govt./holding co.	479	479	479	0

#### 5. Key Performance Factors

- Profitability of the NFL affected adversely due to decrease in production, increase in energy consumption, lower capacity utilization, increase in freight expenses due to increase in railway freight rates and increase in depreciation etc.
- The total capacity utilization was low due to reduction in production above 100% capacity utilization at Bhatinda & Nangal as compared to previous year owing to its economic non-viability because of lower import parity price and increased cost of production due to rise in FO / LSHS prices during the year.
- The company has 16.6% of market share during 2005-06, in production of UREA in India, as compared to 17% during 2004-05.
- Calcium Ammonium Nitrate (CAN) plant at Nangal has been shut down from active use w.e.f. 1.4.2005 due to non-viability of their operation.
- The earning per share reduced to Rs.2.37 during 2005-06 as compared to Rs.3.28 during last year.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 33.6 to Rs. 48.65 during the year 2005-06 as compared to Rs. 33.1 to Rs 50.1 during last year.

#### 6. Strategic Issues

- The industrial products sales have under strain because of globalization leading to free imports of many products in which company is dealing.
- About 70% of the total manufacturing cost of UREA is attributed to cost of feed-stock / fuel. Gas based plants are more energy efficient as compared to the plants based on other feed-stock. Keeping in view the Government of India's future policy, the company has been planning to switchover of feed-stock from fuel Oil / LSHS to gas. However, the overall availability of natural gas for achieving 100% rated production in the gas based fertilizer plants is still inadequate. The requirement of natural gas by fertilizer sector after taking into consideration the feedstock conversion of existing naphtha and fuel-oil / LSHS plants. revamp and expansion projects shall be around 61 MMSCMD against the current availability of 28 MMSCMD.
- NFL received budgetary support of Rs. 1557.57 crore as subsidy related to administered prices during 2005-06 as compared to Rs. 1758.84 crore during previous year.

#### 7. Surplus Assets

CAN plant together with associated plants i.e. Ammonia Plant and NMP-I plant have been shut down from active use and are valued at Rs.25.70 crore as on 31.3.2006.

### 8. Separation of employees/outstanding dues

- During 2005-06 total 90 employees left the company out of which 46 retired on superannuation and 44 left on other grounds. None of the employees availed of VRS.
- Total outstanding dues as on 31.3.2006 were Rs. 0.06 crore out of which Rs. 0.03 crore was on account of salary and wages and remaining Rs. 0.03 crore as statutory dues.

### Pyrites, Phosphates and Chemicals Ltd. (PPCL)

#### 1. Company Profile

PPCL was incorporated on 27.3.1960 under the companies Act, 1956 with an objective to explore and mining of pyrites and rock phosphate deposits in the country for agriculture. PPCL is a schedule-'C' / BIFR referred CPSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 100% Govt. holding with its registered office at Rohtas, Bihar and corporate office at Noida, Uttar Pradesh. The company is registered with BIFR since 1999 and placed under winding up recommended status.

#### 2. Industrial / Business Activities

PPCL was in the production of SSP products sold under the brand name of "Mussoorie Phos". However Government of India has approved closure of all its three units situated at Amihare in Bihar, Deharadun in Uttaranchal and Saladipira in Rajasthan with effect from 2002-2003.

As decided by the Government in 2002, the establishments of PPCL have been closed and all the employees have been separated under VRS/VSS.

The company has not furnished any physical and financial information for last five years.

# Rashtriya Chemicals and Fertilizers Ltd. (RCF)

#### 1. Company Profile

RCF was incorporated on 6.3.1978 as a result of the re-organisation of the erstwhile Fertilizer Corporation of India Ltd. under the Companies Act, 1956 with an objective to carry on business relating production and marketing of fertilizers, industrial chemicals and derivatives. RCF is a schedule-'A' / Mini-ratna CPSE in Fertilizers sector under the administrative control of M/o Chemicals &

Fertilizers, D/o Fertilizers with 92.5% shareholding by the Government. Its Registered and Corporate offices are at Mumbai, (Maharashtra).

#### 2. Industrial / Business Activities

RCF is engaged in production of Nitrogenous, Phosphatic and Pottassic Fertilizers and Industrial Chemicals in its two operating units at Trombay and Thal in Maharashtra and marketing of these products through its Zonal/Regional/Marketing/Area offices located in different states of the country. The enterprise is driven by a workforce of 4197 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	1	Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
UREA(Thal)	МТ	1684581 (99)	1790020 (105)	1687310 (99)	- 5.89		
Suphala (Tr.)	ΜT	430500 (144)	350010 (117)	292502 (98)	23.00		
A.N.P.20. 20.0 (Tr.)	МТ	222820 (62)	223000 (62)	234750 (65)	- 0.08		
Methanol	МТ	56085 (113)	54945 (111)	56690 (115)	2.07		
Conc. Nitric Acid (Tr.)	МТ	23148 (116)	21784 (109)	21477 (107)	6.26		

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3044.99	2773.07	2298.96	9.81
Cost of prod.	2898.9	2641.45	2158.85	9.75
Net Profit/Loss(-)	147.96 140.96 167.79			4.97
Net Worth	1361.5	1271.42	1234.08	7.08
Paid up capital	551.69	551.69	551.69	0
Share of Central Govt./holding co.	510.32	510.32	510.32	0

#### 5. Key Performance Factors

 The operating profit maintained pace with the growth in the turnover despite increased cost of Naphtha and other input costs. The company's operation were severely affected due to constraint in the gas availability. The company's UREA and Ammonia plant at Trombay are currently not in operation due to feed stock limitations.

- The company's market share of fertilizers is about 10% for UREA and about 12% for complex fertilizer. The over all market share is about 9% of the total Fertilizer sold in the country.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 32.75 to Rs. 52.45 during 2005-06 as compared to Rs. 22.50 to Rs. 54.15 during 2004-05.
- Earning Per Share was Rs. 2.68 during 2005-06 as compared to Rs. 2.56 in the previous year.

#### 6. Strategic Issues

- The company is contemplating to set up a joint venture plant for manufacturing of DAP with Rajasthan State Mines and Minerals Ltd.
- The manufacturing units of the company

have the advantage of proximity to major seaports, as the raw materials for manufacturing the fertilizers are imported. With the recent gas finds in both west and east coasts as well as in Rajasthan, the availability of feed gas is likely to be available in about 12 to 18 months time.

- The company also plans to set up additional Ammonia, Urea complex at Thal with a projected cost of Rs1841 crores. The project is under the consideration of D/o Fertilizers. RCFL has taken up revamp of its Ammonia Plant at Trombay at a cost of Rs.250 crore.
- Availability of feed stock for ammonia plant is critical for running of its closed plants.

#### 7. Surplus Assets

RCFL had surplus assets of Rs. 12.92 crore as on 31.3.2006 Necessary provision has been made in the accounts for any probable loss on disposal thereof.

#### 8. VRS/Outstanding dues

During the year, 115 employees left the company out of which 30 availed of VRS and 85 retired on superannuation.

### 7

### CHEMICALS AND PHARMACEUTICALS

There were 14 enterprises in the public sector as on 31.3.2006 which were engaged in producing, refining and selling of Chemicals and Pharmaceuticals. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	•	ear of oration
1.	Hindustan Antibiotics Ltd.	1954
2.	Hindustan Insecticides Ltd.	1954
3.	Hindustan Salts Ltd.	1959
4.	Hindustan Organic Chemicals Ltd.	1960
5.	Indian Drugs and Pharmaceuticals Ltd.	1961
6.	Sambhar Salts Ltd.	1964
7.	Projects and Development India Ltd.	1978
8.	Rajasthan Drugs and Pharmaceuticals Ltd.	1978
9.	Indian Medicines and Pharmaceuticals Corpn. Ltd.	1979
10.	Orissa Drugs and Chemicals Ltd.	1979
11.	Karnataka Antibiotics and Pharmaceuticals Ltd.	1981
12.	Bengal Chemicals and Pharmaceuticals Ltd.	1981
13.	Hindustan Fluorocarbons Ltd.	1983
14.	Bharat Immunologicals and Biologicals Corp. Ltd.	1989

- 2. The enterprises falling in this group are mainly engaged in producing pharmaceuticals, surgical instruments, ayurvedic intermedicates, common salt, pesticides etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss):** The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	Hindustan Insecticides Ltd.	21.41	(26.47)
2.	Projects and Development India Ltd.	op-10.64	10.06
3.	Karnataka Antibiotic and Pharmaceutica Ltd.		3.27
4.	Rajasthan Drugs ar Pharmaceuticals Lt		0.39
5.	Bharat Immunologic and Biologicals Corporation Ltd.	cal 0.88	1.33
6.	Indian Medicines and Pharmaceutica Corp. Ltd.	0.71 Is	0.52
7.	Bengal Chemicals and Pharmaceutica Ltd.	0.11 ls	(3.53)

SI.	Enterprise	Net Profit/(Loss		
No.		2005-06	2004-05	
8.	Hindustan Salts Ltd	d. (0.59)	8.34	
9.	Sambhar Salts Ltd.	. (1.27)	2.35	
10.	Oriss Drugs and Chemicals Ltd.	(1.34)	0.00	
11.	Hindustan Fluorocarbons Ltd.	(10.05)	(8.19)	
12.	Hindustan Antibiotics Ltd.	(43.20)	(38.55)	
13.	Hindustan Organic Chemicals Ltd.	(56.61)	6.40	
14.	Indian Drugs and Pharmaceuticals Ltd.	0.00	(512.43)	
	Total	(74.28)	(556.51)	

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI. No.	Enterprise		dend 2004-05
1.	Karnataka Antibiotic and Pharmaceutica Ltd.		0.37
2.	Rajasthan Drugs ar Pharmaceuticals Lt		0.11
	Total	0.53	0.48

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical

facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars To	ownship & Soci Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	10.11	8.26	
2.	Gross expenditure on Township	1.19	1.96	
3.	Less: Rent receipt and other income	0.94	1.17	
4.	Net expenditure on Township	0.25	0.79	
5.	Social Overheads:- Educational, med. facilities, etc.	2.04	3.12	
6.	Total Social Overheads	2.29	3.91	
7.	No. of employees	8002	8201	
8.	Per capita expend. on Social Overheads (Rs.)	2862	4768	
9.	No. of houses Constructed	3744	3744	
10.	No. of houses unde	er O	0	
11.	Housing satisfaction (%)	46.8	45.7	

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### CHEMICALS AND PHARMACEUTICALS

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	49550	49260	51660
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL CENTRAL GOVT.	31180	37007	39022
OTHERS	7085	6987	7348
(B) SHARE APPLICATION MONEY	9129	5974	9711
(C) RESERVES & SURPLUS	25463	19808	17900
TOTAL $(A) + (B) + (C)$	76157	69776	73981
(2) LOAN FUNDS			
(A) SECURED LOANS	62105	56333	124894
(B) UNSECURED LOANS		190714	
TOTAL $(A) + (B)$		247047	396980
(3) DEFERRED TAX LIABILITY	12	38	75
TOTAL $(1) + (2) + (3)$	314195	316861	471036
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		131993	
(B) LESS: DEPRECIATION		81425	
(C) NET BLOCK	45786	50568	
(D) CAPITAL WORK IN PROGRESS	5916 51702	4945	5326 58007
TOTAL (C)+(D)	51702	55513	
(2) INVESTMENTS	4703	6902	10697
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	20208	19914	19318
(B) SUNDRY DEBTORS	21706	21647	22155
(C) CASH & BANK BALANCES	17541	14638	18768
(D) OTHER CURRENT ASSETS	1199	974	942
(E) LOAN & ADVANCES	29562	27074	33640
TOTAL (A+B+C+D+E)	90216	84247	94823
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES		199558	
(B) PROVISIONS	10678		
TOTAL (A+B)		210136	
NET CURRENT ASSETS	-120113	-125889	-437
(4) DEFERRED REVENUE/PRE.EXPENDITURE	587	3783	5475
(5) DEFERRED TAX ASSET	138	202	267
(6) PROFIT & LOSS ACCOUNT (DR)	377178	376350	397027
TOTAL (1+2+3+4+5+6)	314195	316861	471036

#### CHEMICALS AND PHARMACEUTICALS

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 97628 129818 SALES/OPERATING INCOME 104458 EXCISE DUTY 11887 15601 11918 114217 92540 NET SALES 85741 13044 OTHER INCOME/RECEIPTS 4667 7725 -583 830 ACCRETION/DEPLETION IN STOCKS 1927 98202 119714 102192 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 47576 65738 50004 CONSUMPTION OF RAW MATERIALS STORES & SPARES 1579 1912 1804 8859 10128 12393 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 3901 6937 7150 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 18968 20000 23992 OTHER EXPENSES 8154 5639 6657 3124 8076 1661 PROVISIONS 92161 112015 TOTAL 110076 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBDITEP) 6041 7699 -7884 DEPRECIATION 6839 4766 4637 DRE/PREL. EXPENSES WRITTEN OFF 455 833 367 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) -1253 2100 -12888 INTEREST -----2008 ON CENTRAL GOVERNMENT LOANS 12242 13301 ON FOREIGN LOANS 0 0 3697 19731 OTHERS 20820 7 LESS INTEREST CAPITALISED 0 48 CHARGED TO P & L ACCOUNT 5705 31966 34073 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP) -6958 -29866 -46961 TAX PROVISIONS 476 346 3202 -50163 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -7434 -30212 -6 25439 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -7085 NET PROFIT/LOSS(-) -7428 -55651 -43078 53 48 6 48 DIVIDEND DECLARED 7 DIVIDEND TAX 6 -55705 RETAINED PROFIT -7488 -43132

#### CHEMICALS AND PHARMACEUTICALS

#### MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	-74327 -301608 105160 105743 27144	259777 -75321 -310357 149580 148750 37269 267	52244 -328521 149153 147226 30266
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS)  AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	86 44	64 36	76 46
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	18.04 123.33 - -	- 43.95 13.37 130.23 - - 1.84 - - 0.23 69	16.09 159.09 -15.09 -24.67 -13.93
SUNDRY DEBTORS : SALES (NO. OF DAYS)			

### Bengal Chemicals and Pharmaceuticals Ltd. (BCPL)

#### 1. Company Profile

BCPL was incorporated on 27th March, 1981 under the Companies Act, 1956 (taken over from private sector management under section 18A of I (D and R) Act, 1951 in the year 1977 and nationalized in 1980), with an objective to save the company from closure as also to provide quality medicines at reasonable price and bridge the gap between demand and supply of life saving drugs and vaccines. BCPL is a Schedule-'C' / BIFR referred taken over CPSE in Chemical and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers. D/o Chemicals Petrochemicals with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

BCPL is one of the taken over enterprises involved in manufacturing and sale of Pharmaceutical formulation, chemicals and cosmetics and home products like sulphuric acid, alum, soap, pheneal, pharmaceutical products, hair oil and perfumeries etc. It has 4 manufacturing units at Maniktala, Kolkata, Panihati, 24 Parganas in West Bengal, Mumbai, in Maharashtra and Kanpur in Uttar Pradesh. In addition the company has 9 Sales Depots and 3 C&F Agents in different parts of the country. The enterprise is driven by a workforce of 816 regular employees as on 31.3.2006.

#### **Production / Operational Profile**

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Pheneol	KL	2804.80 (93.49)	2945.00 (98.16)	2785.30 (92.83)	- 4.75		
Tablets	No.in crore	18.42 (122.80)	10.25 (68.33)	8.54 (56.93)	79.71		
Capsules	No.in Lacs	265.80 (53.16)	324.40 (64.88)	471.50 (94.30)	- 18.06		
Hair Oil	KL	450.20	699.60	503.20	- 35.65		
		(56.27)	(87.45)	(62.90)			
Ointment	МТ	57.30 (95.50)	69.70 (116.17)	75.50 (125.83)	- 17.79		
Alum Ferric	МТ	3098.60 (38.73)	2725.20 (34.07)	2673.10 (33.41)	13.70		

#### 4. Major Financial Highlights

Particulars		mance de s. in crore	%increase/ decrease over prev-	
	2005-06	2004-05	2003-04	ious year
Turnover	53.93	38.57	37.05	39.82
Cost of prod.	60.73	55.12	46.47	10.18
Net Profit/Loss(-)	0.11	-3.53	7.95	-103.12
Net Worth	0.71	-1.9	1.46	-137.37
Paid up capital	13.96	13.96	13.96	0
Share of Central Govt./holding co.	13.96	13.96	13.96	0

#### 5. Key Performance Factors

- The turnover and the profitability of the company improved tremendously during 2005-06 as compared to last year. The production of Tablets and Alum Ferric recorded positive trend while other products recorded negative trend during the year.
- Earning Per Share improved from (-) Rs. 253 to Rs. 8 during the period.
- Company has taken steps to manufacture Anti Rabi Vaccine (ARV) for which setting up of a project under joint venture with Pasteur Institute of India, Coonoor, at Dehradun is being contemplated.
- For performance improvement steps

such as creating brand image, maintaining quality of products, competitive prices, adequate advertisement support and developing attractive packaging etc. were taken.

 Rs. 20 lakhs were spent on R&D which is 0.32% of the turnover.

#### 6. Strategic Issues

- BCPL is in the institutional market and marginally in trade market, though its products are well branded quality proven.
- The Purchase Preference Policy shall have long term effect in boosting up production and marketing aspects. The revival scheme approved by the BRPSE shall turnaround and generate internal resources by the company to augment 25% of its total Capital Outlay during 11th Five Year Plan.
- The company has added new products in its production and marketing ranges with stress on joint venture marketing arrangements and diversification..
- BCPL envisages VRS package of about 200 people to rationales its manpower.
- Support for Capital Expenditure with the approval of the Planning Commission to the extent of Rs. 145 crore(Rs. 55 crore as equity during 2006-07 and Rs. 90 crore as interest free loan from 2007-08 to 2011-12) for continuous upgradation of plant and machinery, technology, Schedule 'M'/ WHO-GMP compliance and JV projects has been planned to receive from the Government of India. In addition it would generate Rs. 50 crore from its own resources for capital expenditure over a period of five years.

#### 7. VRS/Outstanding dues

During the year 2005-06 total 33 persons left the company out of which 25 retired on superannuation and 8 on other grounds. Till 31.3.2006, total 715 employees have availed of VRS. There were no outstanding dues on this date.

# Bharat Immunological and Biologicals Corp. Ltd. (BIBCOL)

#### 1. Company Profile

BIBCOL was incorporated on 10.3.1989 under the Companies Act, 1956 with an objective to manufacture Oral Polio Vaccine (OPV). It is an uncategorised / BIFR referred CPSE in Chemical and Pharmaceuticals sector under the administrative control of M/o Science and Technology, D/o Biotechnology with 59% shareholding by the Government. Its Registered and Corporate offices are at Bulandshahr, Uttar Pradesh.

#### 2. Industrial / Business Activities

BIBCOL is the only Central Government enterprise in manufacturing and supply of Oral Polio Vaccine (OPV) with its single operating unit at Bulandshahar, Uttar Pradesh. The enterprise is driven by the workforce of 126 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Oral Polio Vaccine	Million Doses		119.6 (20)	_	

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	30.53	53.25	21.59	-42.67
Cost of prod.	30.05	43.28	30.43	-30.57
Net Profit/Loss(-)	0.88	1.33	66.78	-33.83
Net Worth	39.87	38.98	37.66	2.28
Paid up capital	43.18	43.18	43.18	0
Share of Central Govt./holding co.	25.59	25.59	25.59	0

#### 5. Key Performance Factors

 Production of OPV is restricted to the receipt of Supply Order from the M/o Health and Family Welfare.

- The market price of the company's shares was between Rs. 11.40 to Rs. 39 during the year 2005-06 as compare to Rs 10 to Rs 40 during 2004-05.
- Market share of the major products was 7.05% during 2005-06 as compared to 15.78% last year.
- The Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Oral polio Vaccine is declining, as the Polio is entering into the last phase of eradication. To sustain in the market critically depends on BIBCOL's capability to identify new avenues / products. Over a long period of time, the OPV will be replaced by IPV (Inactivated Polio Vaccine).
- Upgradation of OPV manufacturing activities are under process.

#### 7. Surplus assets

The company has non-performing assets of depreciated value of Rs.53.56 lakhs.

### 8. Separation of employees / Outstanding dues

- During 2005-06 one person retired on superannuation and another one left on other ground. None have availed of VRS till 31.3.2006.
- The outstanding dues as on 31.3.2006 were amountiong to Rs.12.68 Icrore out of which Rs. 8 thousand was on salary and wages, Rs. one lakh statutory dues and Rs. 12.59 crore other dues.

### Hindustan Antibiotics Ltd. (HAL)

#### 1. Company Profile

HAL was incorporated in the year 1954 with the objective of manufacturing and marketing of life saving Bulk drugs at affordable prices through network of Government Hospitals. The company has diversified into production of agriculture & veterinary products. HAL is a Schedule-C / BIFR referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals with 100% shareholding by the Government of India. Its registered and corporate offices are at Pune, Maharashtra.

#### 2. Industrial / Business Activities

HAL is engaged in manufacturing and marketing of Pharmaceutical products through its operating unit at Pune, Maharashtra. It has three subsidiaries namely Karnataka Antibiotic and Pharmaceuticals Ltd., Maharashtra Antibiotics and Pharmaceuticals Ltd. and Manipur State Drugs and Pharmaceuticals Limited, out of which last two have been closed. The company has one financial joint venture namely Hindustan Max-G.B.Ltd. with 50% equity participation. The enterprise has a workforce of 1791 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
IV Fluids	No.in Lakhs	59 (49.17)	84 (70)	89 (74)	-29.76	
Tablets	No.in Lakhs	703 (29.29)	1172 (49)	1890 (79)	-40.02	
Vials	No.in Lakhs	341 (35.52)	474 (36)	356 (27)	-28.06	
Capsules	No.in Lakhs	348 (29.29)	591 (24)	842 (89)	-41.12	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	43.99	63.07	92	-30.25
Cost of prod.	93.82	116.6	129.89	-19.54
Net Profit/Loss(-)	-43.2	-38.55	-16.37	12.06
Net Worth	-243.81	-205.44	-149.55	18.68
Paid up capital	48.84	44.41	44.41	9.98
Share of Central Govt./holding co.	48.84	44.41	44.41	9.98

#### 5. Key Performance Factors

- Lack of orders and higher financial cost are basic reasons for reduction in sale and increasing losses.
- During 2005-06 the company received plan assistance of Rs. 3 crore and Nonplan assistance of Rs.27.30 crore.

#### 6. Strategic Issues

- Despite three Capital restructuring taken place in HAL during 1983, 1988 and 1994 the company became sick in 1997. Government of India approved 4th rehabilitation scheme on the basis of the recommendations of BRPSE on 9.3.2006 with a cash assistance of Rs.137.59 crore and non-cash assistance of Rs.267.57 crore. BIFR approved the revival scheme on 5.10.2006.
- During 2006-07 an assistance of Rs. 44 crore has already been provided for revival of the company which consists of VRS assistance of Rs. 34 crore, working capital loan of Rs. 5 crore and upgradation of formulation facilities at a cost of Rs. 5 crore. The company also got an additional budgetary support of Rs. 3.00 crore as plan fund for renewal and replacement scheme and Rs. 27.30 crore as non-plan fund.

### Hindustan Fluorocarbons Ltd. (HFCL)

#### 1. Company Profile

HFCL was incorporated in the year 1983 as a joint venture company between Hindustan Organic Chemicals Ltd. (a CPSE) and Andhra Pradesh Industrial Development Corp. (APIDC) under the Companies Act, 1956 with an objective to manufacture various grades of Polytetra Fluorethylene (PTFE). The company commenced its business in 1987. HFCL is a Schedule-D / BIFR referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and

Petrochemicals. Its 56.6% equity is held by the Hindustan Organic Chemicals Ltd. Its registered and corporate offices are at Hyderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

HFCL is one of the BIFR referred subsidiary enterprises engaged in production and marketing of PTFE through its single operating unit at Medak, Andhra Pradesh. The enterprise is driven by a workforce of 207 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
PTFE	МТ	228	351	265	-35.04
		(45.60)	(70.20)	(53)	
CFM-22	МТ	828 (65.45)	1018 (80.47)	907 (71.70)	-18.66

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	18.04	17.57	16.25	2.68	
Cost of prod.	26.07	26.26	25.2	-0.72	
Net Profit/Loss(-)	-10.05	-8.19	-10.13	22.71	
Net Worth	-63.67	-53.61	-45.44	18.77	
Paid up capital	19.61	19.61	19.61	0	
Share of Central Govt./holding co.	11.06	11.06	11.06	0	

#### 5. Key Performance Factors

- During the year company has added few more grades in filled grades of PTFE and increased its market share in the filler grades. However, the consistent reduction in the customs tariff and the cheaper imports affected the overall realization.
- Company had taken anti-dumping measures on PTFE through the Government however domestic markets continued to be sluggish in spite of imposition of anti-dumping duty in Oct., 2005. PTFE is still being dumped at

cheaper rates as compensation is not adequate.

#### 6. Strategic Issues

- The company is under BIFR and holding company Hindustan Organic Chemicals Ltd. (HOCL) has submitted Rehabilitation plan for HFL to operating agency IDBI.
- The company is proposing to take up Clean Development Mechanism (CDM) project through holding company HOCL as a part of its rehabilitation package.
- The company's shares are listed at stock exchanges of Hyderabad (HSE) and Mumbai (BSE). However, the trading on equity shares of HFL has been suspended at BSE since 1998 in view of its negative net worth. Shares are not quoted at HSE.

#### 7. Outstanding dues

As on 31.3.2006 there were outstanding dues amounting to Rs. 0.38 crore out of which Rs. 0.08 crore were on salary and wages, Rs. 0.21 crore as statutory dues and Rs. 0.09 crore other dues.

### Hindustan Insecticides Ltd. (HIL)

#### 1. Company Profile

HIL was incorporated in the year 1954 under Indian Companies Act with an objective to manufacture DDT and its formulation to meet the demand of National Anti Malaria Programme. The current objective of the company is to provide quality insecticides and pesticides at reasonable prices for public health and agricultural purposes and earn reasonable return. HIL is a Schedule-'C' / BIFR referred CPSE in Chemical and Pharmaceuticals sector under the administrative control of M/o Chemicals and Chemicals Fertilizers. D/o Petrochemicals with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

HIL is engaged in production of agropesticides formulations through its 3 operating units at Bhatinda in Punjab, Udyogmandal in Kerala and Rasayani in Maharashtra alongwith a R&D Complex at Gurgaon (Haryana). It has six Regional Offices in different parts of the country. The enterprise is driven by a workforce of 1648 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
DDT Technical	МТ	4429 (69.81)	4087 (64.42)	4471 (70.48)	8.37
DDT Formulation	МТ	8563 (67.49)	8500 (67.00)	8223 (64.81)	0.74
Malathion Technical	МТ	953 (52.94)	580 (32.22)	1001 (55.61)	64.31
Malathion Formulation	МТ	2122 (66.31)	725 (22.66)	1261 (39.41)	192.69
Endosulfai Technical	n MT	266 (16.62)	445 (27.81)	1549 (96.81)	- 40.22
Endosulfai Formulatio		852 (44.61)	585 (30.63)	782 (40.49)	45.64

#### 4. Major Financial Highlights

Particulars	I	Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	149.35	155.58	148.9	-4	
Cost of prod.	217.05	180.78	182.82	20.06	
Net Profit/Loss(-)	21.41	-26.47	-21.92	-180.88	
Net Worth	61.35	-84.18	-59.46	-172.88	
Paid up capital	59.78	59.78	58.28	0	
Share of Central Govt./holding co.	59.78	59.78	58.28	0	

#### 5. Key Performance Factors

 The company has recorded decline in turnover during2005-06 as compared to last year but its accounts have shown profit during the year due to the effect of restructuring/revival package as

- recommended by the BRPSE and approved by the Government in August, 2006 which includes Non-cash assistance of Rs.224.64 crore.
- Market share of its products namely Agrochemicals and DDT were 4.51% and 100 % respectively as on 31.3.2006.
- HIL was a profit-making, dividend paying, CPSE since inception till 1979 who financed all its projects upto 1977-78 from internal resources. It incurred marginal losses in 1980's when expansion projects were undertaken. HIL bounced back into profits in 1992-93 till 1996-97 when the operations in Delhi unit had to be closed down consequent upon the Supreme Court's order for closure of hazardous industries in Delhi. The other reasons for losses are un-remunerative price of DDT; old plants and machinery; outdated technology, etc.

#### 6. Strategic Issues

As per revival plan of HIL M/o Finance would make a provision for subsidy of Rs 5 crore per annum to M/o Health & Family Welfare, which would be utilized for reimbursing HIL against supplies of DDT. This provision would commence with effect from 2005-06 and would continue upto 2011. The subsidy of Rs.5 crore would be pegged to HIL producing at its present level of production of about 8200 MT of DDT annually. Shortfall in production of every 20% from this level would entail a reduction of the subsidy amount by Rs.1.00 crore.

#### 7. Surplus assets

The company has idle assets at its closed unit of Delhi with an estimated value of Rs.1.60 crore. The company can dispose off these assets only after permission of BIFR.

#### 8. VRS / Outstanding dues

- During the year, 64 employees left the company out of which 37availed of VRS and 27 retired on superannuation. Till 31.3.2006 total 646 employees have taken VRS.
- There were no outstanding dues on account of salary and wages but Rs. 0.22 crore were outstanding as statutory dues and Rs. 16.50 croe other dues for pay revision arrears. During the year an amount of Rs. 2.08 crore was paid as Exgratia for VRS compensation.

### Hindustan Organic Chemicals Ltd. (HOCL)

#### 1. Company Profile

HOCL was incorporated on 12.12.1960 under the Companies Act, 1956 with the objective of setting up chemical manufacturing units for production of organic chemicals and chemical intermediaries. HOCL is a Schedule-'B' / BIFR referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers. D/o Chemicals Petrochemicals with 58.69% shareholding by the Government of India. Its registered office is at Rasayani, Raigad Distt. and corporate office at Mumbai, Maharashtra,

#### 2. Industrial / Business Activities

HOCL is involved in production of organic chemicals and chemical fertilizers, having a product range of 20 products. It is operating through its two units at Rasayani, Raigad District in Maharashtra and at Ambalamugul, Cochin in Kerala. The company also has one subsidiary i.e. M/s Hindustan Fluorocarbons Ltd. The enterprise has a workforce of 1513 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capicity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Phenol	TPA	28754 (71.89)	48403 (121.01)	40094 (100.24)	-40.59	
Acetone	TPA	18253 (74.08)	30277 (123.88)	25057 (101.69)	-39.71	
Aniline	TPA	12355 (49.22)	15977 (63.65)	14482 (57.70)	-22.67	
Formaldehyde	TPA	30373 (92.04)	32820 (98.12)	34348 (104.08)	- 7.46	
Nitro-products	TPA	22034 (39.75)	26241 (47.34)	28099 (50.69)	- 16.03	
Hydro. Peroxide	TPA	3666 (70.16)	4980 (95.31)	5979 (120.06)	- 26.39	
Cumene	TPA	40546 (75.09)	70778 (131.09)	60538 (112.11)	- 42.71	

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	386.13	647.55	414.76	-40.37	
Cost of prod.	458.3	652.61	556.84	-29.77	
Net Profit/Loss(-)	-56.61	6.4	-164.62	-984.53	
Net Worth	-123.46	-69.89	-80	76.65	
Paid up capital	67.27	67.27	67.27	0	
Share of Central Govt./holding co.	39.48	39.48	39.48	0	

#### 5. Key Performance Factors

- During 2005-06, the overall capacity utilization of all products taken together was 54% as compared to 77% during previous years. The production at Kochi and Rasayani units was suspended during first half of the year due to disruption in supply of raw material and rains & floods respectively. Further the sales were affected due to large scale imports of products like phenol, acetone and aniline on the west coast. The high labor cost and high incidence of cost on closed plants at Rasayani unit led to enhanced losses.
- During the year 2005-06 company received a loan amount of Rs.6 crore from

- Govt. of India as budgetary support.
- Company has ' 'MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 17.90 to Rs. 54.70 during the year 2005-06 as compared to Rs.11.30 to Rs.28.95 during 2004-05.

#### 6. Strategic Issues

- Government of India has approved financial restructuring for the company on the basis of the recommendations of BRPSE in 2006 with a cash assistance of Rs.250 crore alongwith certain noncash assistance. As per restructuring plan the company planned to start caustic Soda / Chlorine, NB-1 and AN-1 plants at Rasayani to improve its viability.
- The company has filed review application for anti dumping duty. Investigation has been taken up by the M/o Commerce and the initial findings are awaited.

#### 7. Surplus assets

The company has surplus assets of approx. Rs.1.51 crore in the form of plants and machinery. The company is exploring the possibility of using process equipments of these plants in other plant and manufacturing alternative products by using building, plant & machinery of these plants.

#### 8. VRS / Outstanding dues

As on 31.3.2006 total 685 employees have taken VRS. There was no outstanding dues on this date.

### **Hindustan Salts Ltd. (HSL)**

#### 1. Company Profile

HSL was incorporated in the year 1958 under the Companies Act, 1956 with an objective to take over and manage the departmentally managed salt works at Kharaghoda (Gujarat), Sambhar Lake (Rajasthan) and Mandi (Himachal Pradesh). Subsequently to manage Sambhar salt source, a separate company as a subsidiary of HSL was formed on 30.9.1964. HSL is a Schedule-'C' / BIFR

referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. Its registered and corporate offices are at Jaipur, Rajasthan.

#### 2. Industrial / Business Activities

HSL is one of the sick enterprises involved in production and distribution of good quality industrial and edible salt and liquid Bromine at a reasonable price through its 3 operating units at Kharaghoda in Gujarat, Mandi in Himachal Pradesh and Ramnagar in Uttaranchal. It has two sales depots at Gandhinagar and Bharuch in Gujarat and one subsidiary namely Sambhar Salts Ltd. to manage sambhar salt source. The enterprise has a workforce of 111 employess as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Common Salt	МТ	2383	31653	57125	-92.47
Bromine	МТ	302	326	215	-7.36
Rock Salt	МТ	1871	3072	1813	-39.10

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	6.66	6.52	5.42	2.15
Cost of prod.	8.84	7.22	10.02	22.44
Net Profit/Loss(-)	-0.59	8.34	-2.41	-107.07
Net Worth	17.35	11.65	-8.95	48.93
Paid up capital	18.95	12.7	9.87	49.21
Share of Central Govt./holding co.	18.95	12.7	9.87	49.21

#### 5. Key Performance Factors

 The reasons for variation in financial performance are attributed to fall in salt prices due to cut throat competition with

- private sector and intentionally reduction in production due to high liability of payment of minimum wages to salt workers i.e. Agarias as fixed by Government of Gujarat which resulted in increase in cost of production.
- Action Initiated to increase Bromine Plant capacity; to install 2 salt upgradation plants; and to make efforts to improve the quality of salt.
- During the year company had received Non-Plan loan of Rs.1.00 crore for meeting liability for payment of pension to the exemployees of Salt Department and Rs.2.78 crore for purchase of Loco, Expansion of Bromine Plant at Kharaghoda, Salt Refinery Project at Sambhar and Salt Up-gradation Plant at Kharaghoda.

#### 6. Strategic Issues

Government of India has approved rehabilitation scheme for the company on the basis of the recommendations of BRPSE and BIFR on 4.5. 2006, with a cash assistance of Rs.4.28 crore and non-cash assistance of Rs.73.3 crore. It has also been directed that the feasibility of forming a joint venture company for the management of salt factory may be also considered by the Department of Heavy Industry. Further GOI has agreed to take over the assets and liabilities of Pension Fund Trust as on 1.4.2005 or to provide grantin-aid to the company for payment of pension.

#### 7. VRS/Outstanding dues

Till 31.3.2006, total 226 employees have taken VRS. There was no outstanding dues on this date.

# Indian Drugs and Pharmaceuticals Ltd. (IDPL)

#### 1. Company Profile

IDPL was incorporated on 5.4.1961 under the Companies Act, 1956 with an objective to create self-sufficiency in respect of essential life saving medicines to free the country from

dependence on imports and to provide medicines at affordable prices. IDPL is a Schedule-'B' / BIFR referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizer, D/o Chemicals and Petrochemicals having 100% Government holding with its registered and corporate office at Gurgaon, Haryana. The company is registered with BIFR since 1992 and is under 'winding up recommended' status.

#### 2. Industrial / Business Activities

IDPL was one of the pioneering enterprises in the production and marketing of drugs / formulations having its 3 units at Rishikesh in Uttaranchal, Hyderabad in Andhra Pradesh and Gurgaon in Haryana. It has two joint ventures at Chennai and Muzaffarpur. The company has three subsidiaries in the state of Rajasthan, Uttar Pradesh and Orissa in collaboration with the respective State Government Industrial Development Corporations. All the employees of the company have opted for VRS.

#### 3. Production / Operational Profile

The manufacturing activities have been closed for want of funds.

The company has not furnished any information for the last three years i.e. 2003-04, 2004-05 and 2005-06.

# Indian Medicines Pharmaceutical Corp. Ltd. (IMPCL)

#### 1. Company Profile

IMPCL was incorporated on 12.7.1978 under the Companies Act, 1956 with an objective to manufacture Ayurvedic, Unani and Siddha Medicines on the basis of classical principles and approved formulae both in domestic and international Market. IMPCL is a Schedule-'D' / Miniratna CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Health and Family Welfare, D/o AYUSH with 51%

shareholding by the Government of India. Its registered and corporate offices are at Mohan (Almora) in Uttaranchal.

#### 2. Industrial / Business Activities

IMPCL is involved in production of 327 Ayurvedic and 321 Unani Medicines through its single operating unit at Mohan (Almora), Uttaranchal. The Company has one financial Joint Ventures with KMVN Ltd. The Enterprise has a workforce of 127 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	1	Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Ayurvedic and Unani Medicines	Ltr	245	252	259	-2.78	

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	8.41	6.22	4.56	35.21
Cost of prod.	7.47	5.59	4.58	33.63
Net Profit/Loss(-)	0.71	0.52	0.2	36.54
Net Worth	8.03	4.42	3.96	81.67
Paid up capital	5	2	2	150
Share of Central Govt./holding co.	4.02	2	1.02	101

#### 5. Key Performance Factors

- The company is mainly catering to the needs of Central Government Hospitals / CGHS at cost plus pricing system. Improvement in performance in terms of turnover and profitability is attributed to operational / marketing factors along with optimization of resources.
- Earning Per Share during 2005-06 was Rs. 142.
- Company has 'Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- The company has a target sales/ turnover of Rs. 30 Crore by the year 2009-10.
   Steps are being taken for second phase of modernization.
- Company needs to market its products at competitive prices in open market for long term sustainability.

#### 7. VRS / Outstanding dues

During the year an amount of Rs.1 lakh was paid as ex-gratia. As on 31.3.2006 there were outstanding dues of Rs.21 lakhs out of which Rs. 15 lakhs were on account of salary and wages and Rs. 6 lakh on other statutory dues. None availed of VRS during the year.

### Karnataka Antibiotics and Pharmaceuticals Ltd. (KAPL)

#### 1. Company Profile

KAPL was incorporated in 13.3.1981 as a joint venture company between Hindustan Antibiotics Ltd. and the Government of Karnataka through Karnataka State Industrial Investment and Development Corp. Ltd. under the Companies Act, 1956 with an objective to achieve corporate excellence in the field of quality drugs and health care at Globally Competitive prices. KAPL is a Schedule-'D' Miniratna CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and **Fertilizers** D/o Chemicals and Petrochemicals having its Registered and Corporate office at Bangalore, Karnataka. The company is a subsidiary of Hindustan Antibiotics Ltd. which holds 59.18% equity of KAPL.

#### 2. Industrial / Business Activities

KAPL is one of the subsidiary enterprises engaged in manufacturing and marketing of Allopathic Formulations through its one operating unit at Bangalore, Karnataka. The company manufactures injections, capsules, tablets, syrups & suspensions. The enterprise is driven by a workforce of 557 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Dry Powder	No.in Lacs	548 (89)	638 (103)	580 (94)	14.11		
Tablets	No.in Lacs	829 (61)	765 (57)	845 (63)	8.37		
Capsules	No.in Lacs	185 (49)	500 (132)	564 (149)	-63		
Liquid Parenterals	No.in Lacs	157 (114)	119 (87)	121 (88)	31.93		

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	82.3	82.87	73.65	-0.69
Cost of prod.	78.58	83.15	70.8	-5.5
Net Profit/Loss(-)	3.43	3.27	2.87	4.89
Net Worth	28.71	25.7	22.85	11.71
Paid up capital	1.49	1.49	1.49	0
Share of Central Govt./holding co.	0.88	0.88	0.88	0

#### 5. Key Performance Factors

- Earning Per Share was Rs. 230.39 during 2005-06 as compared to Rs. 219.84 in the previous year.
- During the year the company did not get institutional orders from Government. of Karnataka as the exemption given under the Karnataka (Transparency in Procurement) Act was withdrawn. This affected adversely the sales turnover and profitability of the company. However, excellent performance in Branded and Generic segments helped in compensating the loss of business occurred in Institutional segment.
- To standardization of secondary packing materials, continuously review of product mix and carrying out process improvements were the steps undertaken for cost control and to

increase competitiveness..

- The capacity utilization of the company for all the products taken together during the year 2005-06 was 69% as against 81% during last year.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

KAPL is a formulation manufacturing company. The company was basically set up to cater to institutional requirements. However in view of decline in institutional business, company is now expanding it's presence in retail trade segment in order to ensure sustained growth.

#### 7. VRS/Outstanding dues

- During the year, 63 employees left the company out of which 1 availed of VRS, 1 retired on superannuation and 61 left on other grounds.
- There are no outstanding dues with the company related to salary and wages and other statutory dues. The company made an ex-gratia payment of Rs. 0.06 crore.

# Orissa Drugs & Chemicals Ltd. (ODCL)

#### 1. Company Profile

ODCL was incorporated in the year 1979 under the Companies Act, 1956 as a joint venture of IDPL and Industrial Promotion and Investment Corporation of Orissa Limited (IPICOL) with an objective to manufacture and supply of quality life saving drugs to the State Government of Orissa and adjoining states at a reasonable price. ODCL is a Schedule-'D' / BIFR referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizer, D/o Chemicals and Petrochemicals having its registered and corporate offices at Bhubaneswar, Orissa. The company is a subsidiary of IDPL, which is holding 51.12% of its equity.

#### 2. Industrial / Business Activities

ODCL is one of the subsidiary joint venture enterprises involved in manufacturing of pharmaceutical products / formulation of drugs through its single operating unit at Bhubaneswar in Orissa. The enterprise has a workforce of 83 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Tablets	Lakhs	294.85 (19.66)	63.95 (4.26)	159.64 (10.64)	361.06		
Capsules	Lakhs	51.05 (21.27)	10.61 (4.42)	294.36 (122.65)	381.15		
Ampoules	Lakhs	9.12 (18.24)	1.75 (3.5)	6.00 12.00)	421.14		
Liquid Orals	KL	10.13 (10.13)	4.38 (4.38)	14.70 (14.70)	131.28		

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1.51	0	1.67*	1
Cost of prod.	2.85	0	2.79*	1
Net Profit/Loss(-)	-1.34	0	-1.05*	1
Net Worth	-10.8	-8.29	-8.29	30.28
Paid up capital	1.32	1.32	1.32	0
Share of Central Govt./holding co.	0.67	0.67	0.67	0

#### 5. Key Performance Factors

The reasons for variation in performance during last three years are attributed to constraints of working capital and lack of financial support from administrative Ministry. Optimization of resources has been undertaken for performance improvement.

#### 6. VRS / Outstanding dues

The company had outstanding dues of Rs.2.61 crore as on 31.3.2006, out of which Rs. 0.20 crore were related to Salary and wages, Rs. 1.32 crore statutory dues and Rs. 1.09 crore other dues. None availed of VRS during the year.

### Projects and Development India Ltd. (PDIL)

### 1. Company Profile

PDIL was incorporated on 1.4. 1978, under the Companies Act, 1956 with an objective to develop basic knowledge and to act as store house of technical knowledge and develop self sufficiency in fertilizer and allied chemical industry. PDIL is a Schedule-'B' / BIFR referred CPSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizer, D/o Fertilizers with 100% shareholding by the Government. Its Registered and Corporate offices are at Noida, Uttar Pradesh.

#### 2. Industrial / Business Activities

PDIL is engaged in engineering and consultancy i.e. design engineering, procurement assistance and supervision of construction / commissioning of fertilizer plant and allied field and production of catalyst. The company has 3 units at Noida, Baroda and Sindri. The enterprise is driven by a workforce of 366 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Catalyst	МТ	59 (4.68)	362 (28.73)	982 (77.94)	- 83.70	
Projects Services	Rs. in Cr.	30.92	29.98	ı	3.14	
Engg. Services	Rs. in Cr.	5.91	4.55	-	29.89	

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	39.71	39.86	42.93	-0.38
Cost of prod.	31.4	35.5	38.99	-11.55
Net Profit/Loss(-)	10.64	10.06	32.6	5.77
Net Worth	68.48	38.83	28.78	76.36
Paid up capital	17.3	55.27	55.02	-68.7
Share of Central Govt./holding co.	17.3	55.27	55.02	-68.7

#### 5. Key Performance Factors

- Earning Per Share was Rs. 265 during 2005-06 as compared to Rs. 238 in the previous year.
- The company achieved a record profit of Rs. 10.64 crore during 2005-06 as compared to Rs. 10.06 crore in the previous year registering a growth of 5.86%.
- Performance improved mainly due to increase in turnover in E&C division by Rs.2.30 crore even with depressed investment condition in fertilizer sector. The company has diversified its activities in the field of oil and gas, pipeline, coal, power and infrastructure development.

#### 6. Strategic Issues

- The company is registered with BIFR since 1992. BIFR has sanctioned two restructuring schemes on 11/7/1997 and on 26/03/2004 with a total budgetary support of Rs.136.51 crore including Rs. 105.78 crore for VRS/VSS/gratuity liabilities and Rs. 6.16 crore for outstanding due on account of Salary and statutory dues.
- The company received orders worth Rs. 49.50 crore during 2005-06.

#### 7. Surplus assets

Fixed assets of R&D and E&C Division of Sindri, having depreciated value of Rs. 77.53 lakhs and Rs. 119.58 lakhs respectively are to be disposed as per the approved Revival Plan.

#### 8. VRS / Outstanding dues

 During the year, 83 employees left the company out of which 39 availed of VRS, 38 retired on superannuation and 6 left on other grounds. Till 31.3.2006, total 2017 employees have left the company under VRS.  There are no outstanding dues with the company related to salary and wages and other statutory dues as on 31.3.2006. An amount of Rs.2.24 crore has been paid as Ex-gratia payment during 2005-06.

### Rajasthan Drugs and Pharmaceuticals Ltd. (RDPL)

#### 1. Company Profile

RDPL was incorporated on 2.11.1978 as a joint venture company with Rajasthan State Industrial Development and Investment Corp. Ltd. (RIICO) and Indian Drugs and Pharmaceuticals Ltd. (IDPL) under the Companies Act, 1956 with an objective to supply life saving and other essential drugs to the state Government Medical Health Departments. RDPL is a Schedule-'D' Miniratna CPSE in Chemical Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers. D/o Chemicals and Petrochemicals having its Registered and Corporate offices at Jaipur, Rajasthan. The company is a subsidiary of IDPL, which is having 51.12% of its equity.

#### 2. Industrial / Business Activities

RDPL is engaged in manufacturing of various pharmaceutical medicines through its single operating unit at Jaipur, Rajasthan. The enterprise is driven by a workforce of 145 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2004-05	2003-04	over prev- ious year		
Tablets	Mil.	875.56 (291.85)	378.14 (126.05)	347.68 (115.89)	131.54		
Capsules	Mil.	36.79 (81.76)	32.83 (72.96)	26.50 (58.89)	12.06		
Liquid Orals	K.L.	332.44 (83.11)	328.38 (82.10)	269.53 (67.38)	1.23		
Powder	M.T.	116.64 (116.64)	61.34 (61.34)	137.17 (137.17)	90.15		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	29.03	15.59	17.04	86.21
Cost of prod.	26.16	14.87	15.88	75.92
Net Profit/Loss(-)	1.6	0.39	0.77	310.26
Net Worth	7.55	6.12	5.85	23.37
Paid up capital	1.07	1.07	1.07	0
Share of Central Govt./holding co.	0.55	0.55	0.55	0

#### 5. Key Performance Factors

- The company has been earning profit for last several years. The phenomenal increase in profit during 2005-06 was attributed to factors viz. obtaining and execution of single largest order of micronutrients received from Govt. of Rajasthan valued at Rs.11 crore by temporarily enhancing capacities adopting means of hiring machines and manpower.
- In addition to own enhanced production, the company resorted to production on loan licensee to meet the urgent demands and got manufactured formulations worth Rs.4.46 crore from the reputed manufactures under its own strict quality control norms.

#### 6. Strategic Issues

- To meet the statutory requirements of WHO-GMP and due certifications under Schedule-M, the project to improve upon infrastructure and production facilities is currently going on. However, due to heavy increase in prices of steel and cement, the project cost has shot up from Rs.4.5 crore to Rs.6.00 crore. Efforts are being made to seek financial help of Rs.2.00 crore from Govt. of India / IDPL in the form of equity / loan and then similar equity assistance may be had from the RIICO (co-promoter).
- The future of the company is severely tied up with the future of IDPL, the holding

company, which is sick and referred to BIFR. RDPL has requested IDPL and Govt. to transfer the equity holding of IDPL to it for its better prospects and reshaping the future.

 Recently Govt. has formulated an exclusive policy for Pharmaceutical Central Public Sector Enterprises for having a purchase preference for 102 medicines for the supply to Govt. / Govt. Department / Agencies / CPSEs for a period of 5 year w.e.f. 7.8.2006. RDPL and all other Central Pharma CPSEs will be greatly benefited by this new purchase preference policy in future.

## Sambhar Salts Ltd. (SSL)

## 1. Company Profile

SSL was incorporated in the year 1964 under the Companies Act, 1956 with an objective to manage Sambhar Salt source. SSL is a schedule-'C' CPSE in Chemicals and Pharmacerticals sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate offices at Jaipur, Rajasthan. 60% shares of the company are held by the Hindustan Salts Ltd. and 40% by the Government of Rajasthan.

## 2. Industrial / Business Activities

SSL is one of the center-state joint venture subsidiary enterprise engaged in production of edible and industrial salt through its operating unit at Sambar Lake works in Rajasthan. The enterprise has a workforce of 137 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Common Salt	МТ	190596	180193	125076	5.77
Processed Salt	МТ	3352	3738	3941	- 10.33
Bittern Crust	МТ	154	196	449	- 21.43
Cattlelicks	Nos.	2203	-	421	100

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	7.82	7.45	5.52	4.97
Cost of prod.	10.28	8.48	8.67	21.23
Net Profit/Loss(-)	-1.27	2.35	-3.11	-154.04
Net Worth	-2.3	-1.87	-13.47	22.99
Paid up capital	1	1	1	0
Share of Central Govt./holding co.	0.6	0.6	0.6	0

#### 5. Key Performance Factors

- The main reason for variation in performance during the year are increase in cost due to increase in salary, minimum wages and other inputs. However there is shortfall of employees at General Manager Level.
- Efforts are being made to improve performance by installation of Salt Refinery; capturing one Kg. market, pursuing state Government to take salt from the company for PDS; and upgradation of lodised Salt Plant at Sambhar Lake.
- rehabilitation scheme for the holding company i.e. Hindustan Salts Ltd, which further waived the 100% non plan and 50% plan fund of Rs.9.25 crore and interest of Rs. 4.77 crore for the SSL. The penal interest, which was not accounted for in earlier years due as on 31.3.2005 has also been waived by the holding company. During the year the company has received loans of Rs.5.10 crore from GOI through holding company for purchase of Loco and Salt Refinery project.

## 6. Strategic Issues

 As the company has become sick in terms of SICA Act it has been referred to BIFR but BIFR declined to register due to lesser investment in the plant and machinery as prescribed.

 The salt manufactured by SSL needs upgradation for chlor alkali industries of Rajasthan.

## 7. Surplus assets

The company has surplus land of approx. 1059 bigha, which is in the process of disposed off.

## 8. VRS / Outstanding dues

Up-to 31.3.2006, total 246 employees have taken VRS.

There were 10 enterprises in the public sector as on 31.3.2006 which were engaged in producing and selling of Heavy Engineering Equipments. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	<b>-</b>	ar of
1.	Heavy Engineering Corpn. Ltd.	1958
2.	Tungabhadra Steel Products Ltd.	1960
3.	Bharat Heavy Electricals Ltd.	1964
4.	Triveni Structurals Ltd.	1965
5.	Bharat Heavy Plate and Vessels Ltd.	1966
6.	Braithwaite and Co. Ltd.	1976
7.	Burn Standard Company Ltd.	1976
8.	Bharat Wagon and Engg. Co. Ltd.	1978
9.	Bharat Bhari Udyog Nigam Ltd.	1986
10.	Bharat Yantra Nigam Ltd.	1986

- 2. The enterprises falling in this group are mainly engaged in production of capital goods required by Steel, Fertilizers, Petroleum, Chemicals, Mining, Power Generation complexes etc.
- 3. The consolidated financial position, the working results and the important

management ratios of these enterprises are appended.

**4. Net Profit/(Loss):** The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss)		
No.		2005-06	2004-05	
1.	Bharat Heavy Electricals Ltd.	1679.16	953.40	
2.	Braithwaite and Co. Ltd.	2.21	(21.90)	
3.	Bharat Bhari Udyoo Nigam Ltd.	g 0.06	0.06	
4.	Bharat Yantra Nigam Ltd.	0.01	0.01	
5.	Bharat Wagon and Engg. Co. Ltd.	(24.88)	(28.10)	
6.	Tungabhadra Steel Products Ltd.	(30.08)	(57.52)	
7.	Triveni Structurals Ltd.	(48.91)	(51.54)	
8.	Bharat Heavy Plate and Vessels Ltd.	e (71.38)	(78.23)	
9.	Heavy Engineering Corpn. Ltd.	(86.89)	(284.58)	
10.	Burn Standard Company Ltd.	(442.74)	(118.72)	
	Total	976.56	312.88	

5. **Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend			
No.		2005-06	2004-05		
1.	Bharat Heavy Electricals Ltd.	354.90	195.81		
2.	Bharat Bhari Udyog Nigam Ltd.	0.05	0.05		
	Total	354.95	195.86		

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars	Township & Social Overheads 2005-06 2004-05				
1.	Capital cost of Township	240.45	201.60			
2.	Gross expenditure on Township	94.91	69.52			
3.	Less: Rent receiped and other income	ot 20.91	20.49			

SI. No.	Particulars To	Township & Socia Overheads			
		2005-06	2004-05		
4.	Net expenditure on Township	74.00	49.03		
5.	Social Overheads: Educational, Med. facilities, etc.	315.88	278.85		
6.	Total Social Overheads	389.88	327.88		
7.	No. of employees	51254	52223		
8.	Per capita expend. on Social Overheads (Rs.)	76068	62785		
9.	No. of houses constructed	35672	46828		
10.	No. of houses unde	er O	0		
11.	Housing satisfaction (%)	69.6	89.7		

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS		2004-05	2003-04
AUTHORISD CAPITAL		168310	168310
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL CENTRAL GOVT.	112754	112600	112217
OTHERS	29782	37466	
(B) SHARE APPLICATION MONEY	14137	3601	1531
(C) RESERVES & SURPLUS  TOTAL (A)+(B)+(C)	710870	583422 737089	510006
IOIAL (A) + (B) + (C)	007545	737009	001220
(2) LOAN FUNDS			
		96322	
• •		470654 566976	
(3) DEFERRED TAX LIABILITY			
TOTAL $(1) + (2) + (3)$	1364208	0 1304065	1132886
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	444166	424131	406773
(B) LESS: DEPRECIATION	331957	305408	282140
(C) NET BLOCK		118723	
		13056	
TOTAL $(C) + (D)$	133654	131779	139248
(2) INVESTMENTS	301416	263360	174176
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	394471	314853	231197
(B) SUNDRY DEBTORS	742048	622607	488124
(C) CASH & BANK BALANCES		326579	278721
(D) OTHER CURRENT ASSETS	16803	13016	
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)	142727 1726205	144596 1421651	12/1/3
IOIAL (ATBTCTDTE)	1720203	1421031	1191119
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	1034188		645345
(B) PROVISIONS	167494		
TOTAL (A+B) NET CURRENT ASSETS	1201682 524523		
NEI CURRENI ASSEIS	324323	439373	41/03/
(4) DEFERRED REVENUE/PRE.EXPENDITURE	5551	10175	16605
(5) DEFERRED TAX ASSET	67372	51828	49852
(6) PROFIT & LOSS ACCOUNT (DR)	331692	407550	335968
TOTAL (1+2+3+4+5+6)	1364208	1304065	1132886

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 1504185 1082302 SALES/OPERATING INCOME 904128 EXCISE DUTY 119192 84609 66806 997693 837322 1384993 NET SALES 79651 OTHER INCOME/RECEIPTS 74639 68877 38175 55578 ACCRETION/DEPLETION IN STOCKS -6898 1497807 1132922 899301 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 705991 511810 363978 CONSUMPTION OF RAW MATERIALS 27611 23787 21231 STORES & SPARES 27233 25139 28999 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 42487 45237 41465 201631 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 180812 179184 162319 139621 OTHER EXPENSES 123219 34076 1203114 16932 PROVISIONS 3377 757593 TOTAL 945432 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-294693 187490 141708 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 25835 23158 21183 DRE/PREL. EXPENSES WRITTEN OFF 8867 4268 4269 PROFIT BEFORE INTEREST, TAXES, EXTRA-259991 ORDINARY ITEMS & PPA (PBITEP) 160064 116256 INTEREST -----20848 26543 ON CENTRAL GOVERNMENT LOANS 32146 ON FOREIGN LOANS 0 0 21328 24342 21730 OTHERS LESS INTEREST CAPITALISED 0 0 0 CHARGED TO P & L ACCOUNT 42176 56488 48273 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 217815 103576 PPA (PBTEP) 67983 TAX PROVISIONS 88532 62824 35661 40752 32322 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 129283 9464 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 31627 28053 31288 NET PROFIT/LOSS(-) 97656 4269 14691 35495 19586 DIVIDEND DECLARED DIVIDEND TAX 4979 2665 1901 RETAINED PROFIT 57182 9037 -12323

## MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	636732 530300 1279992 1241817 660567	569406 558096 319364 1029346 973768 490441 12526	541670 308647 831318 838216 420076
PERSONNEL EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs) INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES FINANCIAL RATIOS (%)		115 67	
MATERIAL COST: COST OF PRODUCTION MANPOWER COST: COST OF PRODUCTION COST OF SALES: SALES PBDITEP: CAPITAL EMPLOYED PBITEP: CAPITAL EMPLOYED PBITEP: SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH NET PROFIT: NET WORTH	55.16 15.75 89.66 46.28 40.83 18.77 41.07 18.42 1.10 196	9.80 1.26 228	43.78 21.55 100.11 26.16 21.46 13.88 22.03 1.38 1.24 213

# Bharat Bhari Udyog Nigam Ltd. (BBUNL)

## 1. Company Profile

BBUNL was incorporated as a holding company in September, 1986 under the Companies Act, 1956 with an objective to carry on the trade or business of manufacturing, operating, processing, fabricating, transporting, installing and commissioning, buying, selling, importing, exporting, prospecting, raising and other wise dealing in, directly or through its subsidiary companies. BBUNL is a Schedule-'A' CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government. Its registered and corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

BBUNL is one of the Non-manufacturing holding companies. It has no operating units except 4 operating subsidiaries namely Burn Standard Co. Ltd. (BSCL), Braithwaite and Co. Ltd. (BCL), Bharat Wagon and Engineering Co. Ltd. (BWEL) and BBJ Construction Co. Ltd. (BBJ). Four subsidiaries namely Bharat Process and Mechanical Engineers Ltd. (BPMEL) and its subsidiary Weigbird (India) Ltd. (WIL) and Bharat Brakes and Values Ltd. (BBVL) and RBL Ltd. (RBL), both subsidiaries of BSCL have been closed. The Lagon Jute Machinery Co. Ltd. (LJMC) and Jessop and Co. Ltd. (JCL) ceased to be CPSEs w.e.f. 4.7.2000 and 29.8.2003 respectively on transfer of 74% shares of LJMC to M/s Murlidhar Ratanlal Exports Ltd. and 72% shares of JCL to M/s Indo Wagon Engineering Ltd. Upon issue of 'Rights Shares', the shareholding of JCL has been further reduced to 4.16%. The residual shares of both the companies are still with the company. BBUNL Group's major products are Wagons, Cranes and Crane spares and services, Refractories, Steel bridges, Ash Handling plant, Structural fabrication and other Capital Goods items. The Enterprise has a workforce of 29 employees as on 31.3.2006.

## 3. Production / Operational Profile

BBUNL, as holding company, does not have any manufacturing activities. However, BBUNL has executed export order for supply of wagons, Loco wheels etc. after manufacturing the same through subsidiary units and others. During 2005-06, BBUNL exported 20 nos. of Container flat Wagon to Mali valued Rs. 3.00 crore.

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	5.19	2.09	1.72	148.33
Cost of prod.	127.52	118.04	157.82	8.03
Net Profit/Loss(-)	0.06	0.06	0.06	0
Net Worth	434.94	358.3	342.62	21.39
Paid up capital	344.42	342.88	339.47	0.45
Share of Central Govt./holding co.	344.42	342.88	339.47	0.45

#### 5. Strategic issues

The company achieved higher turnover(sales plus other income) during 2005-06 as compared to previous year. Although in absolute terms the sundry debtors have increased during 2005-06 as compared to previous year, it has declined as percentage to sales and service charges from 48 in 2004-05 to 20 in 2005-06.

#### 6. VRS/Outstanding dues

The restructuring proposals of all the operating subsidiaries were prepared by BBUNL in consultation with the respective units and submitted to DHI / BRPSE to make these units viable. The proposals of BBJ and BCL have been approved by the competent authority in July, 2005 and January, 2006 respectively. Both these companies have signed MOUs with the Government for achieving the targets set in the restructuring

proposals. While the proposal for restructuring of BWEL is under consideration of the Government, a revised proposal has been submitted in case of BSCL to DHI for consideration and submission to BRPSE.

#### 7. VRS/Outstanding dues

Till 31.3.2006, 5 employees availed of VRS. During 2005-06 one employee left the company other than VRS and superannuation grounds. There were no outstanding dues as on 31.3.2006.

# Bharat Heavy Electrical Ltd. (BHEL)

## 1. Company Profile

BHEL was incorporated on 13.11.1964 under the Companies Act, 1956. The mission of the company is to be an Indian Multinational Engineering enterprise providing total business solutions through quality products, systems and services in the fields of energy, industry, transportation, infrastructure and other potential areas. BHEL is a Schedule-'A' / Navaratna CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry has 67.72% shareholding on behalf of the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

BHEL is one of the pioneering enterprises in the manufacturing of products in the field of power generation and transmission, industry, transportation, telecommunications, renewable energy, defence etc. It has 14 operating units, 4 power sector regions and 16 regional operations divisions. The 14 operating units are at Hyderabad in Andhra Pradesh, Bangalore (2 units) in Karnataka, Bhopal in Madhya Pradesh, Amritsar in Punjab, Trichuripalli and Ranipet in Tamilnadu,

Jhansi, Sultanpur and Varanasi in U.P., Haridwar (2 units) and Rudrapur in Uttaranchal and Mumbai in Maharashtra. The company has two joint ventures namely Power Plant Performance Implementation Ltd. at New Delhi with Siemens AG of Germany and BHEL-GE Gas Turbine Service Pvt. Ltd. at Secunderabad in Andhra Pradesh with GE Pacific (Mauritus) with 49.99% equity participation in each. The enterprise has a workforce of 42601 employees as on 31.3.2006.

## 3. Production / Operational Profile

BHEL manufactures over 180 products under 30 major product groups and cater to core sectores of economy. The details of some major products re given below:

Major Products	Unit	1	Production during (% Capacity Utilization)				
		2005-06	over prev- ious year				
Thermal Sets incl. Gas & Hydro Sets	MW Comple- tion	3418 (58)	2317 (40)	3429 (59)	38.08		
Boilers Valves & Boiler Aux iliaries	MT	320773 (190)	215586 (128)	171741 (102)	19.33		
Power Transfor- mers	MVA	14847 (93)	14925 (93)	14025 (88)	2.48		
Traction Machines	Nos.	2608 (92)	2269 (80)	1667 (58)	2.44		
Industrial Turbo Sets	MW Comple- tion	422 (649)	342 (526)	278 (428)	4.77		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	13374.03	9527.14	8019.03	40.38
Cost of prod.	11755.84	9120.96	7243.86	28.89
Net Profit/Loss(-)	1679.16	76.12		
Net Worth	7301.38	6026.89	5278.02	21.15
Paid up capital	244.76	244.76	244.76	0
Share of Central Govt./holding co.	165.76	165.76	165.76	0

#### 5. Key Performance Factors

- BHEL's products and systems are highly Technology intensive in nature and the company has been updating technology through collaborative tie-ups with world leaders as well as in house R&D efforts. During 2005-06 about Rs. 152 crore was spent on R & D which was 1.05% of the turnover.
- BHEL over the years established its presense over 60 countries of the world.
- The earning per share of the company has increased from Rs. 38.95 in 2004-05 to Rs.68.60 in 2005-06
- Company has Excellent MOU rating during the year 2005-06.
- The market share of major products ranged between 79% to 100% during 2005-06.
- The exports of goods and services including deemed exports were Rs. 1929.32 crore during 2005-06 as compared to Rs. 1607.73 crore in the previous year. The value of Imports included raw materials Rs. 1281.87 crore, components and spare parts Rs. 1005.21 crore and capital goods Rs. 70.09 crore during the year.
- The market price of the company's shares was between Rs. 755 to Rs. 2280 during the year 2005-06 as compared to Rs. 375 to Rs 883 in the year 2004-05.
- The company could save Rs. 5.5 crore due to energy conservation measures during 2005-06 as against Rs. 2.8 crore in the previous year. Energy cost as percentage of Gross Turnover, net excise, for the year has declined to 1.49% as against 2.28% in the previous year.

#### 6. Strategic Issues

- The Indian power sector is on the threshold of transformation to a self-sustaining and sector. As part of the implementation of the 'Strategic Plan 2007' BHEL major initiatives include Capacity enhancement, enhancement of competitive edge, New Technology and R&D and after-market services business. Government's plans of addition of more than 60,000 MW of power in XI plan greater thrust is expected on R & D, turnaround of the industry sector etc. to create opportunities for BHEL in core areas. Further emergence of the services sector, in both generation and R & D, would provide a number of opportunities for BHEL in EPC, R&M, O&M, overhauling, power plant improvement services etc.
- Over the years BHEL has diversified into supplying equipment, systems and services for use in transmission, transportation, oil exploration, and industrial segments covering steel, fertilizers, petrochemicals, cement, chemicals etc. resulting in maintenance of business balance even in the face of periodic downswings in the economy. New products like waste heat boiler, gas turbines, AC/DC locos, 36 kv GIS, bag filters and non-conventional energy systems have been introduced.
- BHEL booked orders worth Rs. 10862 crore for supply and installation of 3345.2 MW of power generating equipment as well as services and supply of spares in power sector and Rs. 4728 crore orders in industry sector.
- BHEL continues to put emphasis on adjustment of its activities as per the policy initiatives taken by the Government from time to time.

#### 7. VRS/Outstanding dues

Till 31.3.2006 total 14452 employees left the company under VRS (from 1999 to 2005). During the year 2005-06, 1395 employees left the company out of which 1065 retired on superannuation and 330 left on other ground. None availed of VRS during the year. There were no outstanding dues reported for the year.

# Bharat Heavy Plate & Vessels Ltd. (BHPV)

## 1. Company Profile

BHPV was incorporated in the year 1966 under the Companies Act, 1956 with an objective to supply cost effective International Quality Products and services for process and other industries through latest technology and improved technology. BHPV is a Schedule-'B' / BIFR referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Visakhapatnam, Andhra Pradesh. BHPV is a 100% subsidiary of Bharat Yantra Nigam Ltd.

### 2. Industrial / Business Activities

Main activities of BHPV are engineering, procurement, manufacturing, supply, erection and commissioning of process plants, cryogenics and combustion systems through its single operating unit at Visakhapatnam, Andhra Pradesh. The enterprise is driven by has a workforce of 1453 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	(% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Process Plants	%	(7.65)	(9.19)	(6.00)	-16.76
Cryogenics	%	(5.63)	(8.11)	(1.37)	-30.58
Combustion Systems	%	(6.73)	(6.02)	(4.24)	11.79
Systems	%	(0.79)	(2.57)	(0.07)	-69.26
Total	%	(20.80)	(25.89)	(11.68)	-19.66

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	114.61	99.1	56.19	15.65
Cost of prod.	163.89	209.93	187.1	-21.93
Net Profit/Loss(-)	-71.38	-78.23	-152.92	-8.76
Net Worth	-498.19	-432.7	-353.88	15.14
Paid up capital	33.8	33.8	33.8	0
Share of Central Govt./holding co.	33.8	33.8	33.8	0

#### 5. Key Performance Factors

- The company has been facing problems of high fixed overheads, low turn over and obsolete plant and machinery. Despite the inadequate order book and non-availability of working capital the losses were reduced during the year. Bank account of the company has become NPA and customers insist on solvency certificate resulting in loss of orders.
- 11.90% of total orders come due to purchase preference policy. However this constitute only one order from M/s Hindustan Petroleum Corporation Ltd. worth Rs.43.61 crore.

#### 6. Strategic Issues

There is acute shortage of qualified and experienced professionals in the company. Qualified and skilled employees left the organization. The company is referred to BRPSE.

## 7. VRS/Outstanding dues

Up-to 31.3.2006 total 2255 employees have taken VRS. As on 31.3.2006 there were outstanding dues of Rs. 11.17 crore out of which Rs. 9.75 crore were on account of salary & wages, Rs. 1.34 crore were statutory dues and 0.08 crore other dues.

# Bharat Wagon & Engineering Co.Ltd. (BWEL)

#### 1. Company Profile

BWEL was incorporated with an objective to

take over the assets and interests of the erstwhile Arthur Butter & Co. (Muzaffarpur) and Britanica Engg. Works (Mokameh) by the Act of Parliament in 1978. BWEL is a Schedule- 'C' / BIFR referred / takenover CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industry & Public Enterprises, D/o Heavy Industry. It is a subsidiary of Bharat Bhari Udyog Nigam Ltd which is having its 99.99% shareholding. Its Registered and Corporate Offices are at Patna, Bihar and a Regional Office in New Delhi.

#### 2. Industrial / Business Activities

BWEL is engaged in manufacturing of rolling stock-open/covered wagons and all types of special purpose wagons, sugar mill machineries and fabrications, castings; miscellaneous project equipments, turnkey projects; steel fabrication; and LPG cylinders and fuel storage tanks through its 3 operating units at Mokama and Muzaffarpur(two units) in Bihar. The enterprise is driven by a workforce of 948 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Wagon	FWU	702.5	440	285	59.66
		(31.9)	(17.60)	(11.40)	
Structurals	МТ	10.40 (0.87)	-	2.63 (o.22)	-
		(0.07)		(0.22)	

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	15.41	8.63	5.53	78.56
Cost of prod.	35.89	29.03	23.53	23.63
Net Profit/Loss(-)	-24.88	-28.1	-24.05	-11.46
Net Worth	-123.71	-103.61	-79.99	19.4
Paid up capital	9.99	9.99	9.99	0
Share of Central Govt./holding co.	9.99	9.99	9.99	0

#### 5. Key Performance Factors

Performance of the company has improved during 2005-06 over the previous year due to the steps taken towards reduction of cost, energy conservation and increase in productivity.

#### 6. Strategic Issues

- The company is over depended on a single customer namely Indian Railways. Inadequate and delayed release of wagon orders from Railways combined with inadequate working capital, introduction of tendering system in procurement by Railways, lack of upgradation of technology and lack of trained and skilled manpower were the reasons affecting the performance adversely over the years.
- The company was referred to BIFR in year 2000. Revival / Restructuring proposal is under consideration of the Government/ BRPSE.
- The company received budgetary support of Rs. 5.43 crore as loan during 2005-06 as against Rs. 1015 crore and 17.64 crore in 2004-05 and 2003-04 respectively.
- The company received two orders amounting to Rs. 5.29 crore and Rs. 3.85 crore respectively during 2005-06. In the changing scenario in Bihar the company is trying to participate and grab some related orders so that activities & financial status gets boost.

### 7. VRS/Outstanding dues

- During 2005-06, 11 employees left the company out of which 5 retired on superannuation and 6 left on other grounds, None availed of VRS during this period. Up-till 31.3.2006 total 742 employees have taken VRS.
- There were outstanding dues of Rs. 9.40 crore as on 31.3.2006 out of which Rs. 4.13 crore on account of salary and wages Rs. 1.35 crore statutory dues and Rs. 3.92 crore on other grounds.

# Bharat Yantra Nigam Ltd. (BYNL)

## 1. Company Profile

BYNL was incorporated on 9.7.1986 under the Companies Act, 1956 as a holding company in the capital goods sector, with an objective to integrate and coordinate the activities of its subsidiary companies to ensure optimum utilization of resources and provide package and turnkey services to various users. 6 CPSEs were brought into its fold as subsidiary companies in 1987. BYNL is a Schedule-'A' CPSE in Heavy Engineering sector under the administrative control of M/ o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government. Its Registered and Corporate offices are at Allahabad, Uttar Pradesh.

#### 2. Industrial / Business Activities

BYNL was set up as holding company to integrate, monitor and coordinate the activities of the subsidiary companies. it does not have any operating unit. of its own but operates through its 6 subsidiary companies namely Bharat Heavy Plate & Vessels Ltd., Bharat Pumps and Compressors Ltd., Bridge and Roof Co. (India) Ltd., Richardson and Cruddas Ltd., Triveni Structurals Ltd. and Tungabhadra Steel Products Ltd. The enterprise is driven by a workforce of 30 employees as on 31.3.2006.

### 3. Production / Operational Profile

The company is primarily a corporate policy formulation and monitoring organization for ensuring effective functioning of subsidiary companies in the area of investment, production rationalisation, capacity utilization, human resource development etc. The company is not engaged in any manufacturing /production activity.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1.62	1.46	1.49	10.96
Cost of prod.	1.74	1.85	2.25	-5.95
Net Profit/Loss(-)	0.01	0.01	0	0
Net Worth	211.11	190.33	184.98	10.92
Paid up capital	185.21	185.21	185.21	0
Share of Central Govt./holding co.	185.21	185.21	185.21	0

#### 5. Key Performance Factors

BYNL meet its expenses mainly through service charges collected from subsidiary companies. Barring Bridge and Roof Co. (India) Ltd. the other subsidiaries are not able to pay even the service charges. All 5 subsidiaries excluding B&R are registered with BIFR. While BIFR has recommended winding up in cases of TSL and R&C, it has issued winding up notice in respect of BPCL and in remaining two subsidiaries namely BHPV and TSPL, BIFR is yet to allocate to one of its Benches for examination.

#### 6. Strategic Issues

The company was referred to BRPSE, which examined the proposal of the Department of heavy Industry and made recommendations to the Government for winding up of the company. There is steep deterioration in performance of all the subsidiaries.

# Braithawaite and Co. Ltd. (BCL)

#### 1. Company Profile

BCL was incorporated as a Government company on 1.12.1976. The company became a wholly owned subsidiary of Bharat Bhari Udyog Nigam Ltd. (BBUNL) in 1986. The mission of the company is to establish itself as one of the World Premier Companies in the engineering field having strong international competitiveness. BCL is a Schedule-'B'/BIFR

referred sick takenover CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate offices at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

BCL is engaged in manufacturing of Wagons for both Railways and Non-Railways including exports, various types of cranes (like EOT, Level Luffing, Container RTG etc.), Steel casting of Bogie & Coupler, Jute Machineries, Machining jobs, LPG Bullet, Structural Fabrication etc. through its 3 operating units at Kolkata and Hooghly in West Bengal. The enterprise is driven by a workforce of 544 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		l <b>uction d</b> i	•	%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Wagon at: (i) Clive Works	FWUs	507.50 (27.06)	570.00 (30.4)	730.00 (38.93)	- 10.96
(ii) Angus Works	FWUs	307.50 (54.66)	207.05 (36.81)	305.00 (54.22)	48.51
(iii) Victoria Works	FWUs	470.00 (83.56)	210.00 (37.33)	197.50 (35.11)	123.81
Structurals (i) Clive Works	at: <b>TONs</b>	675.58 (22.52)	1300.43 (43.35)	184.33 (6.14)	- 48.05
(ii) Victoria Works	TONs	133.00 (2.70)	-	-	-
Cranes	LACS	222.37 (7.17)	287.19 (9.26)	382.32 (12.33)	- 22.57
Steel Castings	TONs	1640 (46.86)	1437 (41.06)	1616 (46.17)	14.13

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	42.34	27.99	27.94	51.27
Cost of prod.	41.54	57.32	51.79	-27.53
Net Profit/Loss(-)	2.21	-21.9	-23.56	-110.09
Net Worth	0.05	-120.84	-105.16	-100.04
Paid up capital	16.75	94.9	94.9	-82.35
Share of Central Govt./holding co.	16.75	94.9	94.9	-82.35

#### 5. Key Performance Factors

- The variation in performance is attributed to unethical market competition, inadequate working capital depletion of trained and skilled manpower, non-revision of pay scales resulting in limitations to fill up experienced effective personnel and lack of motivation and low moral of employees, disruption in wagon production due to inordinate delay and/or non-matched supply of free issue steel materials, gradual reduction in Railway wagon price etc.
- The market share in production was 4.28% of total requirement during 2005-06 as compared to 13.98% last year.
- Sustained efforts for productivity improvement, implementation of ERP system, efforts for securing more wagon orders, installation of arc furnace at Angus, monitoring of power factor management, energy audit, installation of upgraded capacitor bank and CNC based profile cutting machines etc. were made/ in progress for cost control, energy conservation and improving competitiveness.

## 6. Strategic Issues

- The company is registered with BIFR since 1992. BIFR has sanctioned Revival scheme on 17.10.2005 with cut off date as on 1.4.1995. The implementation of revival plan exhibited crucial turnaround, but the scheme was declared failed for various reasons. Subsequently in January, 2006, the Government approved another revival scheme envisaging cash assistance of Rs. 4 crore in the form of equity and non-cash assistance of Rs. 280.21 crore in the form of waiver / conversion/adjustment etc. As a result of implementation of the revival scheme, the company has been discharged from the purview of BIFR on 29.6.2006 and ceased to be a sick company now.
- During 2005-06, the company received budgetary support of Rs. 177 crore each for equity and loan.

 Company's core group has been envisaging new product development/ diversification commensurating with the existing infrastructure facilities. Efforts are also on for better utilization of resources and infrastructure. During 2005-06, orders worth Rs. 190.94 crore (including orders for export of wagons worth Rs. 32.87 crore) have been received.

## 7. VRS / Outstanding dues

During the year, 28 employees left the company out of which 18 retired on superannuation and 10 left on other grounds. None availed of VRS during the year, but uptill 31.3.2006, total 2226 employees have taken VRS. There was no outstanding dues as on 31.3.2006.

## Burn Standard Co. Ltd. (BSCL)

## 1. Company Profile

BSCL was incorporated on 1.12. 1976 under the Companies Act, 1956 with an objective to take over the assets of nationalized private companies namely Burn and Co. Ltd and Indian Standard Wagon Ltd. under "The Burn Company and The Indian Standard Wagon Company (Nationalisation) Act, 1976". The current objective of the company is to maintain leadership as largest wagon builder in the country and to expand business horizon in engineering, refractory and turn key project. BSCL is a Schedule-'C' / BIFR referred taken over CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry ,having its Registered office at Kolkatta, West Bengal. BSCL is a 100% subsidiary of Bharat Bhari Udyog Nigam Ltd.

## 2. Industrial / Business Activities

BSCL is engaged in the production of Railway engineering items mainly freight wagons at

two of its works, Howrah and Burnpur. The Howrah unit is engaged in production of Railway Wagons, Couplers, Casnub Bogies, Points and Xings and Sleepers and supply of large variety of steel and special alloyed cast iron casting, fabrication of steel structures, Bridges and manufacture of special purpose steel plant equipment. The Burnpur Works is engaged in the production of Railway Wagons and Special type Wagons like Bottom Discharge Wagons, Wagons transportation of Milk, Powdered products etc. The Salem refractory in Tamil Nadu produces basic Mag Carbon Bricks and Bulk Refractories for Steel Plant Convertor Operations. The Central Project Division had been undertaking Turnkey Project activities for the power plants in the areas of Material Handling and Ash Handling BSCL had 2 subsidiaries namely Bharat Brakes and Values Ltd. (BBVL) and RBI Ltd. which have been closed. The liquidators have taken charge of BBVL & RBL on 31.7.2003. The enterprise has a workforce of 1539 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit		uction do	•	%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Rolling Stock	FWU	1982 (37.75)	2225 (42.38)	2145 (40.86)	42.81
Basic Bricks	Ton	12100 (77.56)	12835 (82.28)	11879 (76.15)	11.95
BasicWag Carb Bricks	Ton	3226	1776	3379	9.92
Crude Magnesite	Ton	102895	110146	90813	8.26
DBM/Rok Sinter/ Ramming Mass	Ton	44479 (205.05)	43767 (201.77)	37615 (173.40)	NA
Calcined Magnesite	Ton	9122 (38.00)	9155 (38.15)	8910 (37.13)	6.05
Bogie	Nos.	946 (39.42)	1361 (56.71)	1394 (58.08)	2.90
Couplers	Nos.	894 (37.25)	1254 (52.25)	1399 (58.29)	0.11

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	127.94	127.24	113.27	0.55
Cost of prod.	282.03	248.66	222.34	13.42
Net Profit/Loss(-)	-442.74	-118.72	-110.65	272.93
Net Worth	-1042.13	-635.24	-547.51	64.05
Paid up capital	128.82	127.51	127.51	1.03
Share of Central Govt./holding co.	128.82	127.51	127.51	1.03

#### 5. Key Performance Factors

- The company had undertaken two projects namely Integrated Ash Disposal system for Singrouli STPS of NTPC and Ash Handling Plant Project for Rihand STPP of NTPC(2x500MW) at a estimated cost of Rs. 8.25 crore and Rs. 34.07 crore respectively to be completed by 30.6.2007 and 31.10.2006 respectively.
- Delayed availability of free issue items like steel and wheel sets in matched sets from Railways affected wagon production; nonavailability of wheel sets from domestic source resulting in import from Romania delayed execution of B.D. Wagons of NTPC and caused increase in input cost of Bogie, coupler, steel etc.; non-receipt of Air-Brake equipment from RDSO registered vendors and delayed receipt of coupler affected production of BW; and non-payment of salary & wages led to morale of the employees at BW.
- In order to improve the performance steps such as tapping orders from miscellaneous parties and export areas; off-loading various jobs in shop floors as well as in office on contract basis to meet own bogie—coupler requirement resulting in cost reduction and efforts to increase productivity and cost control, energy conservation, R&D etc. were taken. The amount of expenditure on R&D was o.73% of the turnover.

#### 6. Strategic Issues

 During 2005-06, BSCL secured orders of Rs. 247.74 crore under G.V. and Rs. 135.61 crore under B.V., out of which orders secured from the Government were amounting to Rs. 191.25 crore and 79.12 crore respectively. The total orders received during the year under G.V. and B.V. were amounting to Rs. 440.57 crore and Rs. 135.61 crore respectively.

## 7. Surplus/non-performing Assets

 BSCL had non-performing assets of about Rs. 24.50 crore in the form of land, building, road, water works, plant & M/c, inventory etc. relating to closed and nonoperative Refractory units at Jellingham since 31.12.2000.

## 8. VRS/Outstanding dues

- Upto 31.3.2006, total 6736 employees have left the company after availing of VRS. During the 2005-06 none availed of VRS but 31 employees left the company out of which 21 left on superannuation and 10 on other grounds.
- As on 31.3.2006, Rs. 5.20 crore were outstanding towards payment of salary and wages.

# Heavy Engineering Corp. Ltd. (HEC)

## 1. Company Profile

HEC was incorporated on 13.12.1958 under the Companies Act, 1956 (commenced its business in 1964-65) with an objective to achieve self-reliance and self-sufficiency in the field of designing and manufacturing of equipment and machinery for Iron and Steel Industry and other core sector industries. HEC is a Schedule-'A' / BIFR referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. Its registered and corporate offices are at Ranchi, Jharkhand.

#### 2. Industrial / Business Activities

HEC has been one of the pioneering enterprises engaged in manufacturing of Iron & steel castings, Nonferrous castings, forgings, forged rolls and crankshafts, steel plant and mining equipment and structurals etc. and undertaking consultancy and turnkey projects in the areas of low temperature carbonization plant, coal handling plants, coal washeries, sintering plants, continuous casting plant, raw material handling plant etc. through its 3 operating units namely Heavy Machine Building Plant (HMBP), Foundry Forge Plant (FFP) and Heavy Machine Tools Plant (HMTP) and Turnkey Project unit all located at Ranchi, Jharkhand. The enterprise has a workforce of 3457 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Mining, Steel Plant and other equipments at HMBP	МТ	4925 (12.3)		3601 (9.0)	- 9.96
Casting, forgings and services etc. at FFP	МТ	7747 (17.4)	6507 (14.7)	5486 (12.3)	19.06
Machine tools, accessories and jobbing at HMTP	МТ	4 (75.1)	1 (72.6)	7 (68.4)	300

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	161.51	174.46	134.73	-7.42
Cost of prod.	306.18	397.04	274.36	-22.88
Net Profit/Loss(-)	-86.89	-284.58	-129.59	-69.47
Net Worth	-587.81	-1623.15	-1341.76	-63.79
Paid up capital	432.15	432.15	431.73	0
Share of Central Govt./holding co.	432.15	432.15	431.73	0

#### 5. Key Performance Factors

- Company is incurring operating cash losses (profit before depreciation, interest and taxes) showing that the operations of the company are not viable at present.
- Shortage of working capital affected timely arrangement of inputs and upkeep of the equipment.
- The market share of the company in 5 Cum Rope Shovel, 10 Cum Rope Shovel and Crushers(heavy duty) is 100%, 35% and 50% respectively in coal secor and in castings (medium and heavy), heavy duty metallurgical cranes and spare and reconditioning in steel sector is 30%, 25% and 20% respectively.

## 6. Strategic Issues

- The company is registered with BIFR since 1992. Company's Revival Plan as recommended by BRPSE has been approved by Government in Dec., 2005, with a cash assistance of Rs.102 crore and non-cash assistance of Rs.1116.3 crore. After the approval of 6th financial restructuring / revival Plan in 2005 the Company has signed MOU with DHI the administrative Ministry.
- The Government while approving the revival plan had directed to firm up a strong Business Plan to the company, with guidelines for its professional management and adoption of the latest technology within three months. the concerned Ministry is taking appropriate action for implementation of the revival plan.

#### 7. Surplus assets

Company has surplus land, non-residential buildings, Residential Buildings. The efforts to dispose / utilize these assets are in progress. The company leased its surplus unutilized assets (quarters and land) to overcome the working capital problem.

#### 8. VRS / Outstanding dues

Till 31.3.2006, total 9007 employees have taken VRS. As on 31.3.2006, there were outstanding dues of Rs.19.59 crore out of

which Rs. 9.95 crore related to statutory dues and Rs. 9.64 crore other dues than on salary and wages.

## Triveni Structurals Ltd. (TSL)

### 1. Company Profile

TSL was incorporated on 2.7.1965 as a Joint venture with Voest-Alpine of Austria (however JV come to an end in 1990) under the Companies Act, 1956 with an objective to meet the demand of fabricated structures, to encourage ancillary to develop skills in the line of production and to provide employment opportunities. TSL is a Scheduled-'C' / BIFR referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry with its registered and corporate offices at Allahabad, Uttar Pradesh. The company is a 100% subsidiary of Bharat Yantra Nigam Ltd. (BYNL). The company is registered with BIFR since 1992.

#### 2. Industrial / Business Activities

TSL is engaged in manufacturing of sophisticated steel structural products at work site of the projects under execution. The enterprise has a workforce of 311 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0.08	0.69	0.69	-88.41
Cost of prod.	49.28	52.66	102.73	-6.42
Net Profit/Loss(-)	-48.91	-51.54	-74.78	-5.1
Net Worth	-209.87	-313.23	-194.61	-33
Paid up capital	21.02	21.02	21.02	0
Share of Central Govt./holding co.	21.02	21.02	21.02	0

#### 4. Key Performance Factors

TSL was referred to BIFR in 1992 and a plan was approved in 1995. The sanction rehabilitation package of BIFR had failed as

the company has not been getting adequate orders, though it has acquired experience in fabrication and erection of high towers (TV etc) but the company has a low technology base. BIFR has recommended winding up of the company but the Government is still examining the possibility of its revival through BRPSE.

# Tungabhadra Steel Products Ltd. (TSPL)

## 1. Company Profile

TSPL was incorporated on 20.2.1960 under the Companies Act, 1956 as a joint venture project of Government of Karnataka and Andhra Pradesh with an objective to manufacture gates & hoists required for spillways, sluices and canal gates of Tungabhadra Dam. After completing the gates required for Tungabhadra project, it was felt desirable to utilize indigenous know how and skills development in manufacturing of these hydro mechanical equipments into a commercial company. The company became a central CPSE in 1967 when Government of India subscribed 50.5% of its paid up capital. TSPL is a Schedule-'C' / BIFR referred CPSE under the Ministry of Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Bellary, Karnataka. TSPL became a subsidiary of Bharat Yantra Nigam Ltd. (BYNL) in 1987.

#### 2. Industrial / Business Activities

TSPL is engaged in designing, fabrication, supply and erection of hydro mechanical equipments for irrigation, power and other core sectors. The enterprise has a workforce of 342 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-			
		2005-06	06 2004-05 2003-04 io			
Hydro Mechanical equipments	МТ	104 (1.3)	388 (5)	933 (12)	-73.20	
Power Generation Units	Rs.in lakhs	44.36 (88.56)		3.11 (6.20)	173.66	

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	7.2	8.13	12.63	-11.44	
Cost of prod.	36.01	57.97	47.4	-37.88	
Net Profit/Loss(-)	-30.08	-57.52	-99.97	-47.71	
Net Worth	-182.77	-153.11	-96.24	19.37	
Paid up capital	8.44	8.44	8.44	0	
Share of Central Govt./holding co.	6.69	6.69	6.69	0	

## 5. Key Performance Factors

- The company has been incurring cash losses for the last several years. It is receiving salary support from GOI from time to time.
- The company is equipped with wellestablished quality system and is accredited with ISO 9001:2000 certificate. However, the plant and equipments in the company are suitable only for hydro mechanical equipments. The company is in the process for diversification into the allied fields such as fabrication and supply of heavy duty EOT crane, penstock pipes using high yield materials etc.

#### 6. Strategic Issues

Government of India has approved a revival scheme for the company on the basis of the recommendations of BRPSE on 2.6.2006. The revival plan calls for revival through joint venture formation (JV) with CPSEs or disinvestment in favour of private parties; to open a Voluntary Retirement Scheme (VRS) to make the company more acceptable to the prospective joint venture partner with a lower workforce / manpower; 'In principle' approval for carrying out the exercise of joint venture formation with a strategic partner in the private sector with 74% shareholding and management control, if necessary; and for getting an enabling legislation to cover such possibility in line with the advice of Ministry of Law and justice as TSPL is a Government company. In case the attempt of joint venture does not succeed, then closure of the company may be considered. Finding suitable JV partner is in the process.

#### 7. VRS/Outstanding dues

During the year one employee has taken VRS. Upto 31.3.2006 total 562 employees have taken VRS. As on 31.3.2006, there were outstanding dues of Rs.4.19 crore out of which Rs. 3.62 crore related to salary & wages and Rs. 0.57 crore statutory dues.

There were 25 enterprises in the public sector as on 31.3.2006 which were engaged in producing and selling of Medium and Light Engineering Equipments. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Ye Incorpor	ar of
1.	Biecco Lawarie Ltd.	1919
2.	Balmer Lawarie and Co. Ltd.	1924
3.	Praga Tools Ltd.	1943
4.	ITILtd.	1950
5.	HMT Ltd.	1953
6.	Bharat Electronics Ltd.	1954
7.	National Instruments Ltd.	1957
8.	Instrumentation Ltd.	1964
9.	Electronics Corpn. of India Ltd.	1967
10.	Bharat Dynamics Ltd.	1970
11.	Bharat Pumps and Compressors Ltd.	1970
12.	Hindustan Cables Ltd.	1972
13.	Richrdson and Cruddas (1972) Ltd.	1972
14.	Central Electronics Ltd.	1974

SI. No.	Enterprise Ye Incorpor	ar of
15.	Semi-Conductor Complex Ltd.	1978
16.	Andrew Yule and Company Ltd.	1979
17.	HMT Bearings Ltd.	1981
18.	Rajasthan Electronics and Instruments Ltd.	1981
19.	Vignyan Industries Ltd.	1984
20.	BEL Optronics Ltd.	1990
21.	Antrix Corporation Ltd.	1993
22.	IDPL (Tamilnadu) Ltd.	1994
23.	HMT Watches Ltd.	1999
24.	HMT Machine Tools Ltd.	1999
25.	HMT Chinar Watches Ltd.	1999

- 2. The enterprises falling in this group are mainly engaged in manufacturing of barrels, drums, containers, switch gears, electric motors, exhausters, air-brakes, LPG cylinders, components and instruments, cables, machine tools, watches, tractors, lamps, telephones, teleprinters etc.
- 3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given on next page:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss)			
No.		2005-06	2004-05		
1.	Bharat Electronics Ltd.	583.01	446.32		
2.	Praga Tools Ltd.	116.51	(34.39)		
3.	Bharat Dynamics Ltd.	76.72	30.66		
4.	Antrix Corporation Ltd.	61.27	39.44		
5.	Balmer Lawrie and Co. Ltd.	46.80	29.83		
6.	Electronics Corpn. of India Ltd.	42.27	37.13		
7.	HMT Ltd.	13.27	5.98		
8.	Central Electronics Ltd.	12.43	(0.56)		
9.	BEL Optronics Ltd.	6.01	4.58		
10.	Rajasthan Electron and Instruments Ltd		2.00		
11.	Biecco Lawrie Ltd.	2.22	1.28		
12.	Bharat Pumps and Compressors Ltd.	1.82	(10.86)		
13.	Vignyan Industries Ltd.	0.66	0.42		
14.	HMT Bearings Ltd.	0.44	(11.08)		
15.	IDPL (Tamilnadu) Ltd.	0.00	(0.56)		
16.	National Instrument	ts (1.60)	(8.71)		
17.	HMT Machine Tools Ltd.	(6.56)	(73.80)		

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
18.	Semi-Conductor Complex Ltd.	(15.53)	(42.14)
19.	Instrumentation Ltd	l. (24.51)	(16.98)
20.	HMT Chinar Watches Ltd.	(30.88)	(25.23)
21.	Richardson and Cruddas (1972) Ltd	,	(33.06)
22.	Andrew Yule and Company Ltd.	(74.07)	(75.44)
23.	HMT Watches Ltd.	(76.31)	(134.53)
24.	Hindustan Cables Ltd.	(295.32)	(270.88)
25.	ITILtd.	(423.16)	(309.82)
	Total	(24.87)	(450.40)

5. **Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	Bharat Elect. Ltd.	116.80	89.60	
2.	Bharat Dyna. Ltd.	23.00	23.00	
3.	Electronics Corpn. of India Ltd.	8.45	21.11	
4.	Balmer Lawrie and Co. Ltd.	14.66	8.96	
5.	Antrix Corpn. Ltd.	12.26	7.90	
6.	Rajasthan Electror and Instruments Lt		0.25	
	Total	175.62	150.82	

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.		ownship & Social Overheads			
		2005-06	2004-05		
1.	Capital cost of Township	1167.97	146.61		
2.	Gross expenditure on Township	31.44	31.16		
3.	Less: Rent receipt and other income	5.69	4.99		
4.	Net expenditure on Township	25.75	26.17		
5.	Social Overheads: Educational, Med. facilities, etc.	134.75	128.76		

(Rs. in crore)

SI. No.	Particulars T	Township & Socia Overheads				
		2005-06	2004-05			
6.	Total Social Overheads	160.50	154.93			
7.	No. of employees	70655	71892			
8.	Per capita expends on Social Overheads (Rs.)	22716	21550			
9.	No. of houses constructed	29537	29656			
10.	No. of houses under construction	0	0			
11.	Housing satisfaction (%)	41.8	41.3			

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios of three years are given in Volume-III.

## SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	287950	273450	249550
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL CENTRAL GOVT.	185070	182827	161377
OTHERS	56813	26880	
(B) SHARE APPLICATION MONEY	<b>₹Д   X   )</b>	1/649	14857
(C) RESERVES & SURPLUS	605502	304082	223054
TOTAL $(A) + (B) + (C)$	881565	531438	453886
(2) LOAN FUNDS			
(A) SECURED LOANS		312262	
(B) UNSECURED LOANS		363650	
TOTAL (A) + (B)		675912	
(3) DEFERRED TAX LIABILITY	5126	5253	4676
TOTAL $(1) + (2) + (3)$	1596480	1212603	106/340
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		471694	
(B) LESS: DEPRECIATION		327236	
(C) NET BLOCK	410258	144458	144338
(D) CAPITAL WORK IN PROGRESS	12337	12579	11272
TOTAL (C)+(D)	422595	157037	155610
(2) INVESTMENTS	101709	106514	90083
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	250516	259575	259947
(B) SUNDRY DEBTORS		340971	
(C) CASH & BANK BALANCES	427677	343631	334172
(D) OTHER CURRENT ASSETS	3323	3038	2858
(E) LOAN & ADVANCES	187185	201752	159586
TOTAL (A+B+C+D+E)	1313026	1148967	1075585
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	840739	756486	776795
(B) PROVISIONS	165426		87279
TOTAL (A+B)		889675	
NET CURRENT ASSETS	306861	259292	211511
(4) DEFERRED REVENUE/PRE.EXPENDITURE	37102	48125	78285
(5) DEFERRED TAX ASSET	15027	13157	10021
(6) PROFIT & LOSS ACCOUNT (DR)	713186	628478	521830
TOTAL (1+2+3+4+5+6)	1596480	1212603	1067340

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 955864 844302 SALES/OPERATING INCOME 786361 30297 EXCISE DUTY 34300 36297 814005 921564 750064 NET SALES 92608 30308 OTHER INCOME/RECEIPTS 68907 -21565 332 -21758 ACCRETION/DEPLETION IN STOCKS 968906 906945 TOTAL 758614 EXPENDITURE PURCHASE OF FINISHED GOODS/ 566849 519581 446031 CONSUMPTION OF RAW MATERIALS 16509 STORES & SPARES 14277 14574 12327 12792 POWER & FUEL 12942 MANUFACTURING/DIRECT/OPERATING EXPENSES 41248 44153 45459 168246 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 158800 158865 35214 OTHER EXPENSES 37019 45586 15913 854539 15098 PROVISIONS 14724 TOTAL 801552 740116 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-114367 105393 18498 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 20622 19975 19760 DRE/PREL. EXPENSES WRITTEN OFF 9738 31627 13957 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 84007 53791 -15219 INTEREST -----17128 15619 10308 ON CENTRAL GOVERNMENT LOANS 0 ON FOREIGN LOANS 0 55915 49527 47743 OTHERS 5142 4476 LESS INTEREST CAPITALISED 3557 CHARGED TO P & L ACCOUNT 67901 60670 54494 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 16106 -6879 PPA (PBTEP) -69713 TAX PROVISIONS 39471 32733 23733 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -23365 -39612 -93446 -20878 5428 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 4265 NET PROFIT/LOSS(-) -2487 -45040 -97711 15082 12012 17562 DIVIDEND DECLARED DIVIDEND TAX 2464 2095 1540 -22513 -62217 RETAINED PROFIT

## MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	717119 131277 952800 974365 306081	662845 403750 -145165 913824 913492 267855 21587	355849 -146229 828327 850085 252824
PERSONNEL			
		71892 18407	
(IN TERMS OF NO. OF DATS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	99 40	116 52	126 62
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	59.49 17.66 105.73 15.95 11.71 9.12 12.27 -1.89 2.38	17.38 112.22 26.10 13.32 6.61 - 2.65	53.85 19.18

# Andrew Yule & Company Ltd. (AYCL)

## 1. Company Profile

AYCL was incorporated on 2.6.1919 in the private sector with an objective to work as managing agency. With the abolition of managing agency system, the company lost its traditional business and Government of India acquired the company in 1979. AYCL is a Schedule-'B' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises D/o Heavy Industry with 93.26% shareholding by the Government. Its Registered office is at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

AYCL is one of the nationalised enterprises. It is in the business of both manufacturing and sale of Black Tea, Transformers, Regulators / Rectifiers, Circuit Breakers, Switches, Industral Fans, Tea Machinery, Turnkey jobs etc. It has 6 operating units at Kalyani, Kolkata(3 units), Togami and South 24 Paraganas in West Bengal and one unit at Chennai in Tamilnadu. The company is functioning in three main sectors namely engineering, electrical and tea. AYCL has one 100% subsidiary namely Hooghly Printing Co. Ltd. and one financial joint venture namely Phoenix Yule Ltd. at West Bengal with 26% equity. The enterprise has a workforce of 15839 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)				
		2005-06	2005-06 2004-05 2003-04				
Black Tea	000 Kgs.	8947 (79.88)	8634 (77.09)	7704 (68.78)	52.09		
Transformer	KVA	492300 (89.26)	648320 (117.55)	717060 (130.02)	25.39		
Regulators/ Rectifiers	KVA	19219 (9.37)	27700 (13.51)	28000 (13.66)	1.41		

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	111.8	117.31	99.01	-4.7
Cost of prod.	190.78	198.79	162.24	-4.03
Net Profit/Loss(-)	-74.07	-75.44	-54.63	-1.82
Net Worth	-76.77	-13.02	54.09	489.63
Paid up capital	58.27	58.27	58.27	0
Share of Central Govt./holding co.	54.34	54.34	54.34	0

## 5. Key Performance Factors

- The performance of all the divisions of the company suffered adversely mainly due to persistent shortage of working capital in all the divisions, low turnover, delayed realization of dues from the core sector industries in electrical division and extreme unfavourable market conditions for the tea industry leading to low price realization.
- The company has been able to decrease its expenses during 2005-06 by about Rs.
   8 crore mainly on salary and wages
- Endeavour to provide requisite financial support, gearing up activities and focusing on major areas including marketing, reduction in manufacturing cycle, value engineering cost control, product development, upgradation in electrical division and implementing Comprehensive Development Programme with greater emphasis on quality and yield per hectare, rationalization of manpower through VRS and adoption of integrated software system in tea division are the measures taken/ being taken for performance improvement.
- The market price of the company's share was between Rs. 21 to Rs.43 during the year 2005-06 as compared to Rs. 21 to Rs 34 during 2004-05.

#### 6. Strategic Issues

 Rehabilitation scheme submitted by the Operating Agency i.e. Industrial Development Bank of India on behalf of the BIFR, duly updated in the joint meetings with all stakeholders has been recommended by the Board for Reconstruction of Public Sector Enterprises and now awaiting the approval of the Government. The scheme envisaged comprehensive financial and business restructuring.

- During the year the company raised a loan of Rs. 59.42 crore against Government guarantee. As on 31.3.2006 total outstanding loan against guarantee was Rs. 35.20 crore.
- The total budgetary support received by the company during 2005-06 was Rs. 20 crore out of which Rs. 6.39 crore by way of subscription of equity and Rs. 13.61 crore as loan.
- The company received orders of Rs. 48.34 crore all from Government departments/organizations.

## 7. Surplus assets

Plant and Machinery of Core Lamination project and electricals project lying idle since 2002 valuing Rs. 144 crore.

#### 8. VRS/Outstanding dues

- During the year, 72 employees left the company out of which 34 retired on superannuation and 38 left on other grounds. None availed of VRS during 2005-06.
- As on 31.3.2006 total outstanding dues were Rs. 31 crore out of which Rs. 11 crore were relating to salary and wages and Rs. 20 crore relating to statutory dues.

## **Antrix Corporation Ltd. (ACL)**

#### 1. Company Profile

ACL was incorporated on 28.9.1992 under the Companies Act, 1956 with an objective to work as commercial marketing arm of Indian Space Research Organisation (ISRO). The Company is an uncategorised CPSE in Medium and Light Energy sector under the administrative control of D/o Space with 100% shareholding by the Government. Its Registered office is at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

ACL is engaged in providing space technology, design, invention and patents to foreign enterprises worldwide. It also exports space products and provides technical expertise. The Company does not have its own manufacturing or production units but gets the space products manufactured / fabricated at various ISRO centers. The enterprise has a workforce of 14 employees as on 31.3.2006.

## 3. Production / Operational Profile

The company's scientists work in conjunction with ISRO on Indian Remote Sensing Satellites (IRS). The company's income is earned out of export of space product, providing technical consultancy for space related activities, royalty, access fee and leasing of INSAT satellite transponders for television broadcasting, Digital News gathering, DTH, VAST and other applications.

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	386.05	348.71	294.24	10.71
Cost of prod.	325.11	305.9	264.95	6.28
Net Profit/Loss(-)	61.27	39.44	23.65	55.35
Net Worth	156.56	108.28	77.86	44.59
Paid up capital	1	1	1	0
Share of Central Govt./holding co.	1	1	1	0

#### 5. Key Performance Factors

 The satellites IRS 1-C and 1-D are invented and designed by the scientists and most of this critical parts and components are patented and were put in the orbit for being used by Indian and foreign enterprises. For the use of these designs and inventions outside India, the

- company receives income by way of royalty and access fee.
- ACL has entered into contract with various foreign enterprises for providing design and inventions to be embedded in their earth station equipments for the use outside India to have access to the satellites IRS 1C&1D and to receive signals and data from the satellites when the satellites pass through their country.

## Balmer Lawrie & Co. Ltd. (BL)

#### 1. Company Profile

BL incorporated in 1867 as a partnership firm, became a Private Ltd. Co. in 1924 under the companies Act, 1913 and later converted to Public Ltd. Co. in 1936. Subsequently it become a subsidiary of IBP Co. Ltd. in 1972. However, in terms of schemes of arrangement and reconstruction made under Companies Act, 1956 between IBP and Balmer Lawrie Investment Ltd (BLIL), BL became a subsidiary of BLIL w.e.f 15.10.2001 which holds 61.8% of its equity. The company is a Schedule- 'C' Mini-ratna CPSE in Medium and Light Engineering sector under the administrative control of M/o Petroleum & Natural Gas, with its Registered office at Kolkata, West Bengal.

## 2. Industrial / Business Activities

BL is one of the taken over-diversified enterprises in the field of Industrial Packaging. manufacturing of greases and lubricant, Tea, Travels & Tours, Logistics Infrastructure & Services and Project Engineering & Consultancy. The company is having 65 plants, sales offices, branch offices, strategic business units, technical services centers all over India. It also has two overseas subsidiaries namely Balmer Lawrie (UK) Ltd. and Balmer Lawrie (Tea) Ltd. The company has 6 financial joint ventures companies namely Balmer Lawrie (UAE), Balmer Lawrie Van Leer, Transafe Services Ltd., Avi-Oil Ltd., Balmer Lawrie (UK) and Balmer Lawrie (Tea) Ltd. in the field of industrial purchasing,

container and suction, blending and packaging of specialty tea. The enterprise is driven by a workforce of 1437 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Barrels & Drums	No. Lakhs	37.93 (100)	35.24 (93)	34.32 (91)	7.63	
Grease	MT/KL Lakhs		0.34 (47)	0.32 (45)	0	
Leather Chemicals	МТ	4648 (155)	4089 (136)	3494 (116)	13.67	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	1234.61	988.47	917.65	24.9
Cost of prod.	1171.48	965.17	909.33	21.38
Net Profit/Loss(-)	46.8	29.83	18.58	56.89
Net Worth	217.97	183.02	153.29	19.1
Paid up capital	16.29	16.29	16.29	0
Share of Central Govt./holding co.	10.06	10.06	10.06	0

#### 5. Key Performance Factors

- The growth in turnover and profitability is primarily due to increase in Travel & Tour, Industrial packaging, greases & Lubricants, Engineering & Technology services and CFS.
- The company has a diverse business portfolio spanning manufacturing and service sectors with each major business being recognized as a Strategic Business Unit (SBU).
- The company was having 25% market share in industrial greases and approximately 44% share in Barrels & Drums market during 2005-06 as compared to 33% and 50% respectively during last year.
- Company has 'Excellent' MOU rating

- during the year 2005-06.
- The share price of company was between Rs. 190.35 to Rs. 616 during 2005-06.
- The earning per share was Rs. 28.74 which was higher by 57% than last year.

## 6. Surplus assets

 The company is having non-performing assets with original value of Rs.16.65 crore (written down value Rs. 5.54 crore).

## 7. VRS / Outstanding dues

 During the year, 50 employees left the company out of which 41 availed of VRS and 9 left on other reasons. During the year an amount of Rs.3.12 crore was paid as Ex-gratia payment.

## **Bharat Dynamics Ltd. (BDL)**

## 1. Company Profile

BDL was incorporated in the year 1970 under the Companies Act, 1956 with the objective of becoming self reliant and globally competitive high technology aerospace industry. BDL is Schedule-'B' / Mini-ratna CPSE in Medium and Light Engineering sector under the administrative control of M/o Defence, D/o Defence Production and Supplies with 100% shareholding by the Government of India. Its registered and corporate offices are at Hyderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

BDL is one of the pioneering enterprises engaged in manufacturing of defence related equipment through its two operating units at Hyderabad and Medak in Andhra Pradesh. The enterprise has a workforce of 2814 employees as on 31.3.2006.

### 3. Production / Operational Profile

Being the classified information details have not been furnished.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	531.73	454.06	523.97	17.11
Cost of prod.	498.84	483.6	499.49	3.15
Net Profit/Loss(-)	76.72	30.66	50.56	150.23
Net Worth	457.29	408.11	398.78	12.05
Paid up capital	115	115	115	0
Share of Central Govt./holding co.	115	115	115	0

#### 5. Key Performance Factors

- The performance of the company depends upon the orders received from Govt. of India.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Non-performing/surplus assets

 The company was having plant and machinery valuing Rs. 1.70 crore as nonperforming asset during 2005-06.

#### 7. VRS / Outstanding dues

 During 2005-06, total 100 employees left the company out of which 65 availed of VRS, 14 retired on superannuation and 21 left on other grounds. Till 31.3.2006, total 485 employees have availed of VRS. Ther was no outstanding dues as on 31.3.2006. However, the company made a payment of Rs. 5 crore as ex-gratia.

## **Bharat Electronics Ltd. (BEL)**

## 1. Company Profile

BEL was incorporated in the year 1954 under Indian Companies Act, with an objective to manufacturer Transreceivers used by Indian army for radio communication. The main objectives are to be a customer focused, globally competitive company in defence electronics and in other chosen areas of professional electronics through quality, technology and innovation and to provide

state-of-the-art products & solutions at competitive prices as also to attain technological leadership through in-house R&D, partnership with defence/research laboratories & academic institutions. BEL is a Schedule-'A'/Mini-ratna CPSE in Medium and Light Engineering sector under the administrative control of M/o Defence, Department of Defence Production with 75.86% shareholding by the Government of India. Its Registered office is at Bangalore.

#### 2. Industrial / Business Activities

BEL has developed the core competencies in areas of Radars, Sonars, Communication, Electronic Warfare Systems, Electro Optics and Tank Electronics. BEL also manufactures large variety of Components like electron tubes, semiconductor devices, solar cells etc. The Company has 9 operating units at Bangalore, Ghaziabad, Pune, Machilipatnam, Punchakula, Kotdwara, Navi Mumbai, Chennai and Hyderabad. It has one subsidiary namely BEL Optronic Devices Ltd. two financial joint ventures namely GE-BE Ltd. and BEL Multitone Ltd. The enterprise has workforce of 12262 employees as on 31.3.2006.

### 3. Production / Operational Profile

85% turnover of the company comes from Defence business segments.

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3502.01	3185.33	2739.6	9.94
Cost of prod.	2668.6	2613.21	2324.91	2.12
Net Profit/Loss(-)	583.01	446.32	316.1	30.63
Net Worth	2040.23	1589.61	1241.87	28.35
Paid up capital	80	80	80	0
Share of Central Govt./holding co.	60.69	60.69	60.69	0

#### 5. Key Performance Factors

 BEL is focusing on export as a major thrust area for growth. Market development

- activities are being pursued in SAARC countries, South East Asian countries, African countries, Middle East, Europe, USA, Latin America and CIS countries. The company achieved export sale of US \$ 13.70 M for the year 2005-06.
- BEL is spending 4 to 5% of its annual turnover, every year, on R&D. During 2005-06, about 73% of company's turnover was from products manufactured based on indigenous technology.
- Earning Per Share was Rs. 72.88 during 2005-06 as against Rs. 55.80 in the previous year.
- Company has 'Very Good' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs.742.75 to Rs. 1321.70 during the year 2005-06 as compare to Rs.345 to Rs. 754 during 2004-05.
- During 2005-06, BEL received orders of Rs. 3922 crores and all from CPSEs/ Government Departments/organizations.

#### 6. Strategic Issues

To meet the future business plans BEL is developing and coming out with newer products. Some of the areas on which BEL is working are Frequency Hopping Radios, Encryption, Software Defined Radio, Mobile Satellite Terminals, C4I Systems, Phased Array Radars, Airport Surveillance Radars, New Generation Sonars, Electro Optical Fire Control System etc.

# Bharat Pumps & Compressors Ltd. (BPC)

## 1. Company Profile

BPC was incorporated on 1.1.1970 under the Companies Act, 1956 with an objective to manufacture special purpose fluid handling equipments for supply to oil exploration, fertlizer, chemical and other sectors. BPC is a Schedule-'B' / BIFR referred CPSE in Medium and Light Engineering sector under

the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry having its registered and corporate office at Allahabad, U.P. The company is a 100% subsidiary of Bharat Yantra Nigam Ltd.

#### 2. Industrial / Business Activities

BPC is one of the subsidiary enterprises involved in the manufacturing of centrifugal pumps, reciprocating pumps and compressors, sucker rod pumps, cementing units and their spares and various types of gas cylinders including CNG cylinders and CNG cascades, having single operating unit at Allahabad, U.P. It has offices at New Delhi, Mumbai, Kolkata, Chennai, Vadodara and Dibrugarh. The enterprise has a workforce of 1233 workers as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Centrifugal/ Reciprocating Pumps	Nos.	64 (17.30)	103 (27.84)	40 (10.81)	43.94
Reciprocating Compressors	Nos.	8	3	5	45.10
Gas Cylinders	Nos.	11050 (18.42)	8949 (14.92)	6056 (10.09)	10.95

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	82.49	61.33	45.74	34.5	
Cost of prod.	91.27	72.88	64.39	25.23	
Net Profit/Loss(-)	1.82	-10.86	-24.94	-116.76	
Net Worth	-117.14	-121.61	-113.4	-3.68	
Paid up capital	53.53	53.53	53.53	0	
Share of Central Govt./holding co.	53.53	53.53	53.53	0	

#### 5. Key Performance Factors

 Company turned around and achieved production of Rs. 103.18 crore, 47.40% higher than last year. There has been improvement in performance of the

- company mainly due to better order book, timely inputs vigorous follow up, day to day and spot monitoring by management and hard work by dedicated workers.
- Efforts are being made to reduce losses by judicious product mix and to optimize the utilization of available resources through import substitution, technology up-gradation and reduction of manpower through VRS.

## 6. Strategic Issues

- BIFR revival scheme sanctioned in 1995 is declared as failed in the year 2001.
   A new revival package is under consideration of the Government particularly to revive through joint venture formation by BHEL/ONGC/EIL.
- During the year the company raised a loan of Rs. 20.25 crore against Government guarantee. As on 31.3.2006 total outstanding loan against guarantee was Rs. 20.25 crore.
- The total budgetary support received by the company during 2005-06 was Rs. 4.51 crore as loan as compared to Rs. 18.65 crore during last year.
- The company received orders of Rs. 146.99 crore out of which orders worth Rs. 88.07 crore were from Government departments/organizations. Orders of Rs. 8.61 crore were received through purchase preference which were 5.86% of the total orders received during the year.

#### 7. Surplus assets

 Old machines (about 25 years old) worth approximately Rs. 6 crore are not required presently.

#### 8. VRS/Outstanding dues

- During the year, 21 employees left the company on superannuation / other grounds. None availed of VRS during 2005-06. Till 31.3.2006 total 547 employees availed of VRS.
- As on 31.3.2006 total outstanding dues were Rs. 1.92 crore out of which Rs. 0.84 crore were relating to salary and wages and Rs. 1.08 crore relating to statutory dues.

# BEL Optronic Devices Ltd. (BELOP)

## 1. Company Profile

BELOP was incorporated on 10.09.1990 under the Companies Act, 1956 as a joint venture of Bharat Electronic Ltd. (BEL) and Delft Instruments International (DII) of Netherlands. BEL acquired the shares of DII on 30.7.2002 and it became a Government company. Its main objective is to be market leader in defence electronics and other chosen fields and products. BELOP is an un-categorised CPSE in Medium and Light Engineering sector under the administrative control of M/o Defence, Department of Defence Production with its Registered and Corporate offices at Pune (Maharshtra). It is a subsidiary of BEL which holds 92.79% equity shares.

## 2. Industrial / Business Activities

BELOP is one of the subsidiary enterprises in the production of Image Intensifier Tubes and Associated Power Supply Units with its single operating unit at Pune. The enterprise is driven by a workforce of 134 employees as on 31.3.2006.

#### 3. Operational Profile

Image Intensifier Tube (I.I.Tube) is a specialized product used in optical instruments for night vision capability. The company has been granted exemption under section 211 of the companies act, 1956 for not publishing quantitative details in Annual Report.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	51.12	43.15	0	18.47
Cost of prod.	40.74	36.18	0	12.6
Net Profit/Loss(-)	6.01	4.58	0	31.22
Net Worth	25.9	21.22	0	22.05
Paid up capital	18.32	18.32	0	0
Share of Central Govt./holding co.	17	17	0	0

#### 5. Key Performance Factors

- The company's product is sold only to defence and para military forces. There are no other manufacturers of their products in India.
- The Earning Per Share was Rs.32.77 during 2005-06 as compared to Rs. 24.99 in the previous year.
- The exports of the company declined during the period from Rs. 1.15 crore to Rs. 1.05 crore.
- The company was referred to BIFR as a sick company during the year 1998-99.
   The company's net worth became positive as on 31.3.2003 due to various measures taken including financial restructuring, one time settlement with creditor etc.
   Consequently the company was deregistered from BIFR w.e.f. 31.3.2003.

#### 6. Strategic Issues

• The company is making continues efforts to develop 18mm Super Gen I.I. Tubes, Aviator's Night Vision System (ANVIS) Power Supply Units (PSU) for 18mm Super Gen I.I. Tube and Gated Power Supply for 18mm I.I. Tube through in house R&D efforts. ANVIS PSUs have a good export potential and the company plans to tap this export market in future years.

## **Biecco Lawrie Ltd. (BLL)**

## 1. Company Profile

BLL was incorporated on 23.12.1919 as British India Electric Construction Co. Ltd. (BIECC) under the Indian Companies Act, 1913. In 1972 BIECC was takenover by Balmer Lowrie & Co. (a CPSE) and became Government company. It was renamed as BLL and in 1979, it become an independent Government Company. BLL is a Schedule-'C' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Petroleum and Natural Gas with 57.35% shareholding by the Government of India. Its registered and

corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

BLL is engaged in manufacturing of electrical switchgear and providing electrical repairs services and projects through its two operating units at Kolkata. The enterprise is driven by a workforce of 494 employees as on 31.3.2006.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Switchgear	Nos.	1247 (90.69)	1134 (82.47)	996 (72.44)	9.96
Lubricating Oil blending & filling	KLs	3864 (38.64)		3886 (38.86)	-6.62

### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	43.99	34.89	26.25	26.08
Cost of prod.	42.48	35.73	29.31	18.89
Net Profit/Loss(-)	2.22	1.28	-2.96	73.44
Net Worth	-19.8	-22.28	-23.82	-11.13
Paid up capital	42	42	42	0
Share of Central Govt./holding co.	24.1	24.1	24.1	0

#### 5. Key Performance Factors

- The improvement in performance is attributed to proper fund management, austerity and other economic measures, cycle time reduction, hike in spare business through marketing efforts etc.
- Specific thrust has been given on development of VCB variants, customer specific product features and meeting the latest international standards.
- The earning Per Share was Rs. 0.52 during 2005-06 as compared to Rs. 0.03 last year.
- The market share in Medium Voltage

Electrical Switchgears was 5% in Indian Market.

#### 6. Strategic Issues

- The company has prepared a Restructuring Plan (which includes Merger with a company having business synergy) for revival and sustainable performance, which was submitted for submission before the BRPSE and thereafter the approval of the Government.
- With the implementation of Accelerated Power Development Reforms (APDRP), Rural Electrification Programme and Rajiv Gandhi Grameen Vidyutikaran Yojna, there is a scope for the company to grow leaps and bound. The company looks to the future with confidence.
- The company has been focusing in its core area of electrical equipments manufacturing and services, as a business strategy and is in the process of phasing out is petroleum products business.

## 7. Surplus assets

 The blending operation of Lube Oil Blending and Filling plant is closed down since May, 2006 due to completion of 10 years contract period with IBP Co. Ltd., which was not renewed further. Company proposed to sell this plant as well as surplus land.

#### 8. VRS / outstanding dues

 During the year, 37 employees left the company out of which 19 have availed of VRS, 13 retired on superannuation and 5 left on other grounds.

## Central Electronics Ltd. (CEL)

#### 1. Company Profile

CEL was incorporated in June, 1974 under the Companies Act, 1956 with an objective of developing and productionising various electronics materials, components and sophisticated systems for which know how on a laboratory scale had been demonstrated in the CSIR, DRDO and other National Laboratories. Its mission is to achieve excellence in the technology, manufacture and marketing of renewable energy systems and selected electronic materials, components and systems. CEL is a Schedule-'B' CPSE in Medium and Light Engineering sector under the administrative control of M/o Science and Technology, D/o Scientific and Industrial Research with 100% shareholding by the Government of India. Its Registered office is at New Delhi, and Corporate office at Sahibabad, U.P.

#### 2. Industrial / Business Activities

CEL is engaged in production and marketing of Solar Photovoltaic Products, Railway Electronics, Cathodic Protection Systems, Microwave Electronics and PZT Alumina through its only one operating unit at Sahibabad, U.P. The enterprise is driven by a workforce of 680 employees as on 31.3.2006.

## 3. Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Solar PV Modules & System	KW	2110 (106)	2149 (107)	1419 (71)	- 1.81
Axle Counters	Nos.	1453 (145)	1396 (140)	1062 (106)	4.08

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	100.68	87.68	60.06	14.83
Cost of prod.	94.85	79.33	64.48	19.56
Net Profit/Loss(-)	12.43	-0.56	-2.36	2319.64
Net Worth	28.9	4.43	4.59	552.37
Paid up capital	42.77	37.77	37.77	13.24
Share of Central Govt./holding co.	42.77	37.77	37.77	13.24

## 5. Key Performance Factors

 Turnover of the company increased by 14.78% during 2005-06 as compared to

- last year. The share of domestic sale in the total turnover increased from 17.92% in 2004-05 to 34.53% during 2005-06.
- Reduction in manpower through VRS and technology upgradation were the measures taken for cost reduction and improving competitiveness.
- The Company has 'Very Good' MOU rating during the year 2005-06

## 6. Strategic Issues

 A capital restructuring scheme has been recently approved in August, 2006 by the Government.

## 7. Non-performing assets

 The comp-any was having non-performing assets of Rs. 1.16 crore as on 31.3.2006 in the form of PFD Fixed assets since production discontinued.

## 8. VRS / outstanding dues

 During the year, 4 employees availed of VRS and and an amount of Rs. 35 lakhs was spent in this regard Up-to 31.3.2006 a total of 234 employees have taken VRS. There was no outstanding dues as on 31.3.2006.

# Electronics Corporation of India Ltd. (ECIL)

#### 1. Company Profile

ECIL was incorporated on 11.4.1967 under the Companies Act, 1956 with an objective to promote and develop industrial electronics with indigenous know how and to attain self-sufficiency in Atomic Energy programme, Defence, Space, Civil Aviation, Security and such other sectors of strategic importance. The company is a Schedule-'A' CPSE in Medium and Light Engineering sector under the administrative control of D/o Atomic Energy with 100% shareholding by the Government of India. Its registered and corporate offices are at Hyderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

ECIL is engaged in manufacturing of nuclear industrial and analytical instruments, radio communicating systems, telecommunication equipments, simulators for Thermal and Nuclear Power plants, electronic voting machine etc. through its two operating units at Hyderabad and Tirupati in Andhra Pradesh. The company has one financial joint venture namely ECIL-Rapiscan Ltd. and 14 Business Divisions handling different kinds of products. The enterprise is driven by a workforce of 4955 employees as on 31.3.2006.

## 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	649.62	720.04	838.59	-9.78
Cost of prod.	628.43	670.86	739	-6.32
Net Profit/Loss(-)	42.27	37.13	97.68	13.84
Net Worth	363.43	321.54	299.28	13.03
Paid up capital	154.88	145.88	136.88	6.17
Share of Central Govt./holding co.	154.88	145.88	136.88	6.17

#### 4. Key Performance Factors

- During the year orders as expected did not materialize from various sectors like information technology and EWP products. Also order for export of EVMS could not be completed due to commercial and other reasons.
- Most of the orders have been received from Government Departments / CPSEs.
- Company has 100% market share in control & Instrumentation Products in Nuclear sector, 80% market share in Antenna Products, 50% market share for electronic voting machine, 20% market share in Defence Radio Communication products and 1% shares in Telephone switching products.
- Company has 'Good' MOU rating during the year 2005-06.

#### 5. Strategic Issues

 Company has reoriented the operations towards high technology and low volume projects/ products. An exercise to internalize the MOU to ensure more pragmatic and progressive operations management was initiated.

## 6. VRS / Outstanding dues

- During the year, 250 employees left the company out of which 170 availed of VRS, 11 retired on superannuation and 69 left on other grounds. Up-to 31.3.2006, total 2387 employees left under VRS.
- During the year an Ex-gratia payment of Rs.1.42 crore was made.

## Hindustan Cables Ltd. (HCL)

## 1. Company Profile

HCL was incorporated in the year 1952 with the objective of making the country self reliant in the manufacturing and supply of various types of telecommunication wires and cables. HCL is a Schedule-'B' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/ o Heavy Industries and Public Enterprises, D/o Heavy Industry with 99.60% shareholding by the Government of India. Its registered and corporate offices are at Kolkata, West Bengal. The company is registered with BIFR since 2002.

#### 2. Industrial / Business Activities

HCL is engaged in manufacturing and selling of telecommunication jelly filled cables, optic fiber cables and telecom turnkey services through its 5 operating units at Burdwan and Narendrapur in West Bengal, Allahabad in U.P. and Hyderabad in Andhra Pradesh. Company also has one R&D centre in Hyderabad. The enterprise has a workforce of 3153 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Turnkey Projects	Rs. Cr.	6.08	20.89	ı	-70.90
Telecom cables	LCKM	0.24	0.25	ı	-4.0
Jelly filled cables	LKM	38.50	26.64	-	44.52

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	6.32	21.15	105.41	-70.12
Cost of prod.	293.68	282.9	347.53	3.81
Net Profit/Loss(-)	-295.32	-270.88	-307.87	9.02
Net Worth	-1524.33	-1236.75	-976.36	23.25
Paid up capital	419.37	417.69	417.69	0.4
Share of Central Govt./holding co.	419.37	419.36	419.36	0

## 5. Key Performance Factors

- The company has recorded increase in production of jelly filled cables by 44.52% over previous year. However, the turnover and profit are decreased.
- The reasons for falling performance is attributed to absence of orders from BSNL, disproportionate employee cost and non-availability of working capital as such production in all the units has come to a halt.
- The shares of the company are listed but not traded.

## 6. Strategic Issues

- In the absence of orders at remunerative price and advance, the operations in all the units stopped. The company has been pursuing with the administrative Ministry and BSNL for release of purchase orders at remunerative price alongwith advance.
- Due to introduction of various wireless services, there has been a drastic reduction in laying of Jelly Filled & Optical Fibre Cables in external plant network of BSNL/MTNL. Company has been following up with other sectors also for orders through open tenders.
- Various projects like FRLS cables and instrumentation and control cables, high count optical fibre cables, power cables using XLPE technology, HDPE tarpauline and HDPE pipe are under active consideration for product diversification.

A draft revival plan is under consideration of the BRPSF/Government

# **HMT Bearings Ltd. (HBL)**

#### 1. Company Profile

HBL was incorporated in the year 1964 under the Factories Act 1948 as Indo Nippon Precision Bearings Ltd. The commercial production began in 1970. The company was taken over by HMT Ltd. in the year 1981. The vision and objectives of the HBL are to produce and market Bearings and other engineering components of world class excellence through total performance leadership and to achieve market share of 10% for the domestic Taper Roller Bearings organized sector market and 5% in total organized sector market of Taper Roller Bearings, Cylindrical Roller Bearings and Ball Bearings. It is a Schedule-'C' CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its Registered office at Hyderabad and Corporate office at Bangalore, Karnataka. It is a subsidiary of HMT Limited which is holding 97% of its equity.

#### 2. Industrial / Business Activities

HBL is one of the taken over enterprises engaged in manufacturing and selling of ball and roller bearings through its single operating unit and Marketing Head Quarter at Hyderabad and Regional Sales Offices at Chennai, Kolkata, Delhi, Pune, Jamshedpur, Jabalpur and Mumbai. The enterprise is driven by a workforce of 339 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Proc (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Ball & Roller Bearing	Lakh Nos.	10.45 (34)	10.72 (35)		-2.52

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	24.13	25.23	25.43	-4.36	
Cost of prod.	33.61	35.33	32.57	-4.87	
Net Profit/Loss(-)	0.44	-11.08	-10.35	-103.97	
Net Worth	-1.37	-30.37	-21.62	-95.49	
Paid up capital	9.23	9.23	8.73	0	
Share of Central Govt./holding co.	8.99	8.99	8.73	0	

#### 5. Key Performance Factors

The company has 2% market share in India. Its performance has declined during 2005-06 as compared to last year, which is attributed to working capital shortage.

#### 6. Strategic Issues

- The revival plan for the company with a cash assistance of Rs.7.40 crore and Non-cash assistance of Rs. 26.57 crore was approved in November, 2005, which is under implementation.
- The company plans to develop new Bearings as import substitution and upgrade quality and installation of testing facilities for evaluating the life of the Bearings. The high priority will be given to cost reduction.
- The company has planned to upgrade process technology in balancing equipment, reconditioning & retrofitting at a cost of Rs. 7.40 crore by April, 2007 and civil works, reconditioning & retrofitting at a cost of Rs. 7.40 crore by December, 2007
- The company received budgetary support of Rs. 30.11 crore comprising Rs. 8.40 crore as equity, Rs. 2.38 crore as loan and Rs. 19.33 crore on other ground.

#### 7. Surplus assets

• 13.48 acres of land valued at Rs.22.83

crore is identified as surplus and planned for disposal.

#### 8. VRS/Outstanding dues

- Till 31.3.2006 total 475 employees have availed of VRS. During 2005-06 11 persons left the company out of which 8 availed of VRS and 3 left on other ground.
- As on 31.3.2006 the company was having outstanding statutory dues of Rs. 47.34 lakhs.

# HMT Chinar Watches Ltd. (HCWL)

#### 1. Company Profile

HCWL was incorporated in 2000-01, as a 100% subsidiary of HMT Ltd. under the Companies Act, 1956, owing to the restructuring plan of HMT Ltd. The objective was to de-merge the units engaged in the watch business from the HMT Ltd. and to boost industrial activity in the state of J&K. HCWL is a schedule-'C' / sick CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/O Heavy Industry with its Registered office at Bari Brahmani, Jammu (J&K) and Corporate office at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

HCWL is engaged in manufacturing hand wound mechanical and quartz watches at their two watch factories located at Zainakot (Srinagar) and watch assembly unit at Bari Brahmani (Jammu). The enterprise is driven by a workforce of 580 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Watches	No.	48328 (9.67)			779.97

#### 4. Major Financial Highlights

Particulars	Perfor (R	_	%increase/ decrease over prev-	
	2005-06	2004-05	2003-04	ious year
Turnover	1.53	0.76	1.15	101.32
Cost of prod.	31.87	26.32	23.33	21.09
Net Profit/Loss(-)	-30.88	-25.23	-21.92	22.39
Net Worth	-145.83	-111.97	-85.75	30.24
Paid up capital	1.41	1.41	1.41	0
Share of Central Govt./holding co.	1.41	1.41	1.41	0

#### 5. Key Performance Factors

- Financial performance of the company is deteriorating over the years due to liquidity crunch and declining demand for Mechanical Watches.
- New series of Quartz Watches under the name "GALAXY: has been introduced and launched in the market.

#### 6. Strategic Issues

 Revival plan is under consideration of BRPSE/Government.

#### 7. VRS/Outstanding dues

 During the year, 53 employees left the company out of which 50 availed of VRS, 2 retired on superannuation and 1 left on other grounds. Up-to 31.3.2006, total of 279 employees left under VRS. There was no outstanding dues as on 31.3.2006.

### HMT Ltd.

#### 1. Company Profile

HMT was incorporated on 7.2.1953 under Indian Companies Act, 1913 with an objective to manufacture and carry on the business of agricultural machineries i.e. Tractors. The company is a Schedule-'A' CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 98.19% shareholding by the Government. Its Registered and Corporate offices are at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

HMT is engaged in manufacturing and selling of tractors and Food Processing Machines (FPM) with its 4 operating units (two Manufacturing and two service divisions) at Pinjore, Mohali, Hyderabad and Aurangabd and 15 Area Offices of its Tractor Division. It has six subsidiaries namely HMT Machine Tools Limited, HMT Watches Limited, HMT Chinar Watches Limited, HMT (International) Limited, HMT Bearings Limited and Praga Tools Limited. The company has two financial joint ventures namely SUDMO HMT Process Engineers (I) Ltd. and Nigeria Machine Tools Ltd. with an equity participation of 50% and 15% respectively. The enterprise is driven by a workforce of 2429 regular employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Tractors	Nos.	7902 (44)	7007 (39)	5601 (31)	12.77
Food Processing Machines (FPM)	Rs. in Cr.	3.64	2.73	1	33.33

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)				
	2005-06	2004-05	2003-04	over prev- ious year		
Turnover	247.73	197.29	138.76	25.57		
Cost of prod.	290.11	267.62	210.21	8.4		
Net Profit/Loss(-)	13.27	5.98	-7.97	121.91		
Net Worth	81.46	24.91	11.16	227.02		
Paid up capital	482.92	476.17	470.67	1.42		
Share of Central Govt./holding co.	474.42	467.67	462.17	1.44		

#### 5. Key Performance Factors

 The improvement in financial performance is attributed to application of value engineering to bring improvement in product appearance, utility and during the

- process it achieved reduction in cost in spite of increase in steel price.
- HMT tied up with many Nationalized banks for financing of Tractors directly by the Banks as per the Government directives to banks to increase rural lending which contributed in performance improvement. Production of Low HP Tractor 2522 is started to cater the small and marginal farmers.
- Market share of major products of the company reduced to 2.71% during 2005-06 from 2.85% in the previous year.
- Earning Per share during 2005-06 was Rs. 0.28 as compared to Rs. 0.13 in the previous year.
- The market price of the company's share was between Rs. 34.50 to Rs. 111.45 during the year 2005-06 as compared to Rs. 14.45 to Rs. 54.50 during 2004-05.
- The Company has 'Fair' MOU rating during the year 2005-06.
- HMT spent Rs. 1.46 crore on R&D during 2005-06 which was 0.59% of the total sales. In order to upgrade technology, investment through capital expenditure is being under taken through Government of India support.

#### 6. Strategic Issues

- Most of the plant and machinery is old and not able to achieve the desired quality levels. Further the skill level is also depleted with the reduction in manpower. The margins are quite thin, and hence unable to attract the best talents, due to low salary structure.
- With the liberalization and globalization, the Indian market is opened to foreign companies which has large impact on the domestic industry.
- Revival / restructuring of the company is under consideration of BRPSE / Government. The company is modernizing its plants with funds received under Plan Budgetary Support from GOI. An amount of 15 crore released during the

year under Plan Budgetary Support and sanctioned Rs.3.00 crore during the year under AMR scheme for Tractor Division, Pinjore towards CAPEX for modernization.

#### 7. Surplus assets

The company is having 1149 acres of land and 20204 sq.ft building area at Kalamassery, Pinjore and Hyderabad as surplus since 1995-96. The disposal activity of the surplus assets is under progress.

#### 8. VRS/Outstanding dues

- Up-to 31.3.2006, total 977 employees left under VRS. During 2005-06 total 54 employees left the company out of which 41 retired on superannuation and 13 left on other grounds.
- As on 31.3.2006 the company was having outstanding statutory dues of Rs. 6.32 crore.

# HMT Machine Tools Ltd. (HMTL)

#### 1. Company Profile

HMTL was incorporated on 9.8.1999 as 100% subsidiary of HMT Ltd. under the Companies Act, 1956 as a part of restructuring plan of HMT with the objective of providing manufacturing solutions and manufacturing / marketing of machine tools. HMTL is a Schedule-'B' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate offices at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

HMTL is engaged in manufacturing of wide range of products catering to requirement of advanced manufacturing like machine tools, Industrial machinery, peripherals etc. and as well as providing services in reconditioning and refurbishing of machines, project consultancy etc. through its 5 operating units at Bangalore in Karnataka, Pinjore in Haryana, Kalamassery in Kerala, Hyderabad in Andhra Pradesh and

Ajmer in Rajasthan. The enterprise has a workforce of 4386 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Machine Tools	Nos.	587 (73.84)	556 (56.62)	NA	5.58
Printing Machines	Nos.	51 (86.44)	47 (43.92)	NA	8.51
CNC Systems	Nos.	83 (27.57)	79 (26.25)	NA	5.06
Ball Screws	Nos.	390 (39)	727 (72.7)	NA	- 46.35

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	208.99	204.34	173.55	2.28
Cost of prod.	386.3	344.34	303.44	12.19
Net Profit/Loss(-)	-6.56	-73.8	-119.08	-91.11
Net Worth	-590.09	-616.82	-565.59	-4.33
Paid up capital	10.7	10.7	10.7	0
Share of Central Govt./holding co.	10.7	10.7	10.7	0

#### 5. Key Performance Factors

The turnover of the company increased by 2.28% and losses reduced by about 90% after adjustment of extra ordinary income of Rs.151.51 crore.

#### 6. Strategic Issues

- The authorized capital has been increased from Rs. 12 crore to Rs. 16 crore in an Extra Ordinary General Meeting held on 5.6.2006.As on 5.6.2006 company received Rs. 5 crore from holding company for enhancement of equity share capital of the company.
- A revival plan is under active consideration of BRPSE/Government.
- The company has non-performing assets in the form of surplus land which will be disposed off in phased manner over a period of 3 years.

#### 7. VRS/Outstanding dues

During 2005-06, 145 employees have been separated from company. Up-to 31.3.2005, total 4834 employees have been relieved under VRS. Figures for 2005-06 are not available in this regard.

### **HMT Watches Ltd. (HWL)**

#### 1. Company Profile

HWL was incorporated on 9.8.1999 as a 100% subsidiary of HMT Ltd. under the Companies Act, 1956 with the objective of acquiring all the assets, properties and liabilities of HMT Ltd. watch business as a part of restructuring plan of the HMT Ltd. HWL is a Schedule-'B' CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry, having its registered and corporate offices at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

HWL is engaged in manufacturing of all kinds of watches and its components through its 4 operating units at Bangalore and Tumkur in Karnataka and Ranibagh (Nanital) in Uttaranchal. The enterprise has a workforce of 2180 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Wrist Watches	Nos.	465823 (7.17)	298686 (4.60)	381155 (5.86)	-

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	18.33	21.25	24.38	-13.74
Cost of prod.	172.07	149.31	164.36	15.24
Net Profit/Loss(-)	-76.31	-134.53	-134.81	-43.28
Net Worth	-715.57	-657.8	-538.66	8.78
Paid up capital	5.49	5.49	5.49	0
Share of Central Govt./holding co.	5.49	5.49	5.49	0

#### 5. Key Performance Factors

The lower performance level during 2005-06 as compared to last year was due to absence of trade channel, higher interest burden, reduction in exports.

#### 6. Strategic Issue

The company has drawn up various strategies and action plan to improve the operations and to make turnaround plan during 2007-08. A revival Plan covering issues of organizational and financial restructuring and rationalization of manpower has been submitted to the Government which is under consideration of BRPSE. Other steps like reduction in inventory costs, increase in high-end watches, adoption of innovative and aggressive marketing policies, focus on cost reduction and superior asset management, introduction of new models etc. are being taken.

### IDPL (Tamilnadu) Ltd.

#### 1. Company Profile

The company was established in 1994 as a wholly owned subsidiary of the Indian Drugs & Pharmaceuticals Ltd. with the objectives of manufacturing surgical Instruments, Drugs, hospital Equipments and aids and appliances for handicapped. IDPL (Tamilnadu) Ltd. is an uncategorised CPSE in Medium and Light Engineering sector under the administrative control of M/o Chemicals and Fertlizers, Department of Chemicals and Petrochemicals, having its registered and corporate office at Chennai. Tamilnadu.

#### 2. Industrial / Business Activities

The company is involved in production of surgical instruments, fabrication, general engineering, hospital equipment and formulations such as tablets, capsules, vials and ampoules and liquid orals. The enterprise has a workforce of 31 employees as on 31.3.2006.

#### 3. Operational Profile

The production is based on receipts of orders.

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	1.82	1.95	-100
Cost of prod.	0	2.98	10.46	-100
Net Profit/Loss(-)	0	-0.56	-8.3	-100
Net Worth	-12.51	-12.51	0	0
Paid up capital	4	4	0	0
Share of Central Govt./holding co.	4	4	0	0

The company has not furnished any information for the year 2005-06.

### ITI Limited (ITI)

#### 1. Company Profile

ITI was incorporated on 25.10.1950 under the Mysore Company Act, 1938 and was the first public sector undertaking to be set up by the GOI to assist the Government in sensitive and strategic telecommunication fields and also to tap the opportunities of convergence of communication, internet and entertainment business. Company is a Schedule-'A' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of Ministry of Communication, and Information Technology, D/o Telecommunications with 92.87% share holding by the Government of India. Its registered and corporate offices are at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

ITI is involved in manufacturing and supply of telecom equipments covering whole spectrum of switching (Large, Medium & Small Switches), Transmissions (Digital, Microwave, Fibre Optic & Satcom products), Access products and subscriber premises equipment, Mobile equipments etc. through its 6 operating units at Bangalore (Karnataka), Gonda, Allahabad and Rae Bareli (U.P.), Palakkad (Kerala) and Srinagar (J&K). The company

has three financial joint ventures namely India Satcom Ltd., ITI Communications Pte Ltd. (Singapore) and Fibcom India Ltd. with an equity participation of 49%, 49% and 40% respectively. The enterprise has a workforce of 14257 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Trunkey Projects	Rs. Cr.	379	432	337	-12.27
GSM-INFRA	Rs. Cr.	501	306	105	63.73
WLLCDMA -INFRA	KL	1344	654	1	105.50
IFWT	Knos	278	118	10711	135.59
OCB TAX/ TANDEM	KC	570	524	466	8.78
OPTICFIBRE PDH & SDH	Nos.	4748	1859	2453	155.41
Solution Business	Rs. Cr.	57	32	43	78.12

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1658.74	1317.87	1197.86	25.87
Cost of prod.	2080.1	2091.5	1704.03	-0.55
Net Profit/Loss(-)	-423.16	-309.82	-705.83	36.58
Net Worth	1643.61	-583.77	-772.04	-381.55
Paid up capital	588	588	388	0
Share of Central Govt./holding co.	267.47	267.47	67.47	0

#### 5. Key Performance Factors

- Turnover increased by 26% compared to last year. However losses also increased by 36.58% due to severe working capital crunch, inadequate orders compared to target, high social cost, surplus manpower, high over head cost, competition and fast changes in technology.
- Company was manufacturing C-DOT exchange, Local exchange for which

- demand depleted. However, company has take up major turnkey projects for GSM / WLL / CDMA Infra, ASCON, MLLN and SSTP i.e. company is shifting from product manufacturing to turnkey solution business.
- Capital investment of Rs.150 crore has been made for technology infusion in the manufacturing plants with the market demand.
- The market price of the company's shares was between Rs. 23.65 to Rs. 94.75 during the year 2005-06 as against Rs.14.35 to Rs.34.25 during 2004-05.
- The company has "Fair" MOU rating during 2005-06.

#### 6. Strategic Issues

- Revival plan was sanctioned on 24.12.2004 with an estimated cost of Rs.1025 crore. Accordingly substantial modernization has been effected at Mankapur Plant at a cost of Rs.44 crore & Rae Bareli plant at a cost of Rs.34 crore for manufacturing of GSM equipments and other related equipments. Funding for this purpose is being sourced as per the revival package from Government.
- Focus is to be on wireless technology equipment. Steps are being taken for technology tie-ups. Also revamping of manpower has been undertaken to suit the technology.

#### 7. VRS / Outstanding dues

During the year, 740 employees left the company out of which 410 availed of VRS, 189 retired on superannuation and 141 left on other grounds. Up-to 31.3.2006, total 13212 employees left under VRS. As on 31.3.2006 outstanding dues were amounted to Rs. 1247 crore out of which Rs. 50 crore were on account of salary and wages. Rs. 166 crore statutory dues and Rs. 1031 crore other dues.

### Instrumentation Ltd. (IL)

#### 1. Company Profile

IL was incorporated in 1964 under the Companies Act, 1956 with an objective to attain self reliance in providing instrumentation and control systems to Key sectors of economy such as thermal power, steel, fertilizer, refineries and other process industries, telecom, railways, nuclear application and defence. IL is a Schedule-'B' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Kota, Rajasthan.

#### 2. Industrial / Business Activities

IL is engaged in manufacturing/production of Digital Control System, Telecommunication System, Gas Analysers, Panels and Control Desks, Control Valves, Railway Signalling System, UPS and Defense Electronics etc. through its two operating units located at Kota Rajasthan and Palakkad in Kerala. It has Marketing Head Office at Kota and five Branch Offices at Delhi, Kolkata, Mumbai, Chennai and Jaipur. The company has one subsidiary namely Rajasthan Electronics and Instruments Ltd., Jaipur (Rajasthan) established as joint venture with RIICO. The enterprise is driven by a workforce of 1715 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod	Production during		
		2005-06	2004-05	2003-04	ious year
Electronic range of Instruments	No.	1060	2303	621	- 53.97
Process Control Valves	Nos.	4063	5472	4199	- 25.75
Control Panels and Control Desks	Nos.	1250	2202	241	- 43.23
Telecom Products	Lines	10500	28,000	23,000	- 62.50
Orifice Plate/Flow Measuring Devices	Nos.	199	182	246	9.34

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	206.45	162.89	139.49	26.74
Cost of prod.	240.92	217.3	169.84	10.87
Net Profit/Loss(-)	-24.51	-16.98	-29.02	44.35
Net Worth	-195.56	-179.16	-167.68	9.15
Paid up capital	24.05	24.05	24.05	0
Share of Central Govt./holding co.	24.05	24.05	24.05	0

#### 5. Key Performance Factors

- Stiff competition due to entry of multinational companies, high interest and high cost of production due to surplus manpower are some of the causes responsible for sickness of the company.
- The company is making efforts to reduce the losses by reduction in surplus manpower, reduction in inventory and outstanding and various other means for economisation of costs.

#### 6. Strategic Issues

- The authorized share capital has been decided to be increased from Rs. 25 crore to Rs.30 crore by the Board of Directors as per the authority delegated by the shareholders in the Extra Ordinary General Meeting held on 17.3.1999.
- The company is registered with BIFR since 1993 and a Revival Scheme was sanctioned in 1999. A Modified Revival Scheme is under consideration of the Government.

#### 7. VRS

 During the year, 15 employees left the company out of which 9 availed of VRS and 6 retired on superannuation. An amount of Rs. 97 lakh was spent on VRS.

# National Instruments Ltd. (NIL)

#### 1. Company Profile

NIL was incorporated in the year 1830 in the name of Mathematical Instruments office associated with Survey of India Department and became a CPSE in 1957 under the Companies Act, 1956 with the objective of manufacture and import substitution of surveving instruments. NIL is a schedule-'D' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Kolkata, West Bengal. The company is registered with BIFR since 1992 and placed under 'winding up recommended' status.

#### 2. Industrial / Business Activities

NIL is engaged in the manufacturing of surveying equipments and device having its single operating unit at Kolkata, West Bengal. The enterprise has a workforce of 69 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Survey & Optical instruments	Rs. Lakhs	15.14	30.07	1	-49.65

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1.28	3.67	3.67	-65.12
Cost of prod.	2.68	5.39	5.38	-50.28
Net Profit/Loss(-)	-1.6	-8.71	-8.7	-81.63
Net Worth	-245.78	-240.49	-240.49	2.2
Paid up capital	8.31	8.31	8.31	0
Share of Central Govt./holding co.	8.31	8.31	8.31	0

#### 5. Key Performance Factors

The losses of the company has been reduced primarily for not providing interest on SBI loan and sales tax soft loan with Govt. of West Bengal since they have frozen the amount of their dues. The execution of orders has been affected due to acute shortage of working capital.

#### 6. Strategic Issue

The company has made an appeal to AAIFR against the BIFR winding up order as per directions of administrative ministry. The case is still pending. Meanwhile Jadavpur and Calcutta Universities have expressed their interest to take over the assets and liabilities including the existing employees of NIL. The Govt. of West Bengal has authorized Jadavpur University to go ahead in taking over the assets and liabilities of NIL. The proposal is under the consideration of administrative ministry.

### **Praga Tools Ltd. (PTL)**

#### 1. Company Profile

PTL was incorporated in 1943 in the private sector. Government of India acquired controlling interest in the company in 1959 by subscribing its majority shares. Its main objective is to manufacture machine tools of international quality at reasonable cost. PTL is a Schedule-'C' / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 45.40% shareholding by the Government. The company is a subsidiary of HMT Ltd., which is holding 53% of its shares since 1988. Its Registered and Corporate offices are at Secunderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

PTL is engaged in manufacturing of machine tools/ accessories and CNC machining centers through its two operating units namely Machine Tools Division at Secunderabad and CNC Division at Hyderabad in Andhra

Pradesh. The enterprise is driven by a workforce of 554 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Machine Tools	Nos.	268 (89)	246 (82)	225 (78)	8.94
CNC Machining Centres	Nos.	(0)	1 (8)	1 (8)	-100

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	10.91	10.34	7.64	5.51
Cost of prod.	22.92	48.01	43.36	-52.26
Net Profit/Loss(-)	116.51	-34.39	16.04	-438.79
Net Worth	-72.39	-278.38	-245.8	-74
Paid up capital	35	35	35	0
Share of Central Govt./holding co.	15.89	15.89	15.89	0

#### 5. Key Performance Factors

- The variation in turnover and profitability is attributed to poor inflow of orders and lack of need based working capital. During the year the sale of assets amounting to Rs.9.01 crore is credited to PL account. Interest on GOI loans and ICDs withdrawn is also credited to PL A/c.
- The operation of Forge & Foundry Division at Balanagar was discontinued as it had negative contribution margin and now company is outsourcing all its casting requirements at cheaper / competitive rates with better credit line.

#### 6. Strategic Issue

 BIFR revival plan was approved in 1999 and currently under implementation, which include Bank Guarantee, implementation of VRS, sale of surplus land etc. However, Request of the company to provide need based working capital was not accepted by the banker pending finalisation of Revival plan by Government of India. Immediate extension of Govt. guarantee to bank is required for maintaining normal operations. The revival package has been updated as per directive of BIFR and is submitted to Govt. / BRPSE for its approval.

- As envisaged in the revival plan for investment of Rs.10 crore towards modernization/up-gradation of technology / machinery against which GOI has released an amount of Rs. 5 crore.
- PTL has taken or proposed to take action for customized precision engineering component orders entering into MOU with HAL & LCA/ADA and BHEL/ECIL projects, considering potential for small range 3 in one Cutter Tool Grinder, Thread Rolling Machines, comprehensive marketing plan, thrust on export of machine tools etc.

#### 7. Surplus assets

 The company proposed for disposal of surplus land at Kavadiguda by shifting the operations of the company from kavadiguda to Balanagar as envisaged in the revival plan. The estimate cost of surplus land is Rs.75 crore.

#### 8. VRS / Outstanding dues

 During the year, 46 employees left the company out of which 45 availed of VRS and 1 left on other grounds. Till 31.3.2006, total 752 employees were released under VRS.

# Rajasthan Electronics & Instruments Ltd. (REIL)

#### 1. Company Profile

The REIL was incorporated in the year 1981 under the Companies Act, 1956 as a joint venture of Instruments Ltd. and Rajasthan Industries Development and Investment Corpn. Ltd. with an objective to identifying customer's' specific needs, translating them into quality products and providing dependable after sales services. The company aims at

retaining its primacy in the area of rural electronic, non-conventional energy systems & information technology by developing, manufacturing and marketing quality products and by offering quality services. REIL is a Schedule-C / Mini-ratna CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry, with its Registered and Corporate office at Jaipur, Rajasthan. REIL is a subsidiary of Instrumentation Ltd., which is holding its 51% equity.

#### 2. Industrial / Business Activities

REIL is one of the joint venture ISO 9001 enterprises in the manufacturing of Agro dairy Electronic Items, Solar Photo voltaic / modules / systems, Electronic Energy meters, IT Solutions having its sole operating unit at Jaipur. The enterprise has a workforce of 194 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Electronic MilkAnalysers	Nos.	7117 (158.15)		4861 (108.02)	47
SPV Modules/ Systems	Nos.	865 (43.25)	1581 (79.05)	1068 (53.40)	53

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	59.74	57.33	53.03	4.2	
Cost of prod.	57.68	54.73	51.24	5.39	
Net Profit/Loss(-)	2.23	2	1.96	11.5	
Net Worth	12.53	10.31	7.59	21.53	
Paid up capital	2.25	1.25	1.25	80	
Share of Central Govt./holding co.	1.15	0.64	0.64	80	

#### 5. Key Performance Factors

 The company achieved more than 100% capacity utilization. Total exports were amounted to Rs. 1.09 crore as against the import of Rs. 4.99 crore during 2005-06. The earning per share was Rs. 12.28 as against Rs. 16.01 during 2004-05. It achieved highest profit and turnover inspite of less availability of Solar Cells globally by sale of product having more value addition.

- Indigenisation of the imported components, reducing of finance cost by availing low cost finance on competitive rates and by keeping staff at minimum level, implementation of sigma approach, energy conservation, taking up R&D activities on regular basis and diversification were the measures taken for improving competitiveness.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Company has proposed to major upgradation/modernization of Electronic and Information Technology divisions and also implementing ERP.
- The company received orders worth Rs. 59.91 crore during 2005-06 out of which orders amounting to Rs. 32.74 crore were from Government Departments/ organizations.

#### 7. VRS/Outstanding dues

 During the year, 10 employees left the company out of which one on superannuation and 9 on other grounds. None availed of VRS during 2005-06. Till 31.3.2006 only one employee availed of VRS.

# Richardson and Cruddas Ltd. (R&C)

#### 1. Company Profile

R&C was incorporated in the year 1972 under the provisions of the Richardson and Cruddas Ltd. (Acquisition and Transfer of Undertaking Act, 1972) with the objective of taking over the assets and liabilities of the old engineering company viz. R&C. The current objective of the company is to manufacture capital infrastructure engineering products. R&C is a Schedule-'C' / BIFR referred / takenover CPSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprise, D/o Heavy Industry having its registered and corporate office at Mumbai, Maharashtra. The company is a 100% subsidiary of Bharat Yantra Nigam Ltd. (BYNL).

#### 2. Industrial / Business Activities

R&C is engaged in the manufacturing of medium and heavy structurals through its 4 operating units at Mumbai, Mulund (West) and Nagpur in Maharashtra and Chennai in Tamilnadu. The enterprise has a workforce of 74 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Structurals	МТ	8024	3782	2302	112.16
Process Plant	ΜT	326	239	1547	36.40
Hand Pump	Nos.	979	4030	154	-75.71

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	26.13	26.16	20.1	-0.11
Cost of prod.	70.79	59.94	61.73	18.1
Net Profit/Loss(-)	-42.59	-33.06	-39.26	28.83
Net Worth	-172.44	-136.31	-111.67	26.51
Paid up capital	54.84	54.84	54.84	0
Share of Central Govt./holding co.	54.84	54.84	54.84	0

#### 5. Key Performance Factors

 The net worth of the company was eroded completely during the financial year 1982-1983. A rehabilitation scheme was sanctioned at the time of formation of in holding company. Further, after reference of the company of BIFR in 1992, a rehabilitation package was sanctioned on 14.11.1995. Along with various relief given to the company, assets at Chennai were sold for Rs. 11 crore. But the company could not turn around and BIFR ordered for change of management though advertisement. ICICI, the operating agency gave wide publicity but could not get any positive results. BIFR revival scheme did not succeed and was declared as failed. BIFR has recommended 'winding up' of the company.

#### 6. Strategic Issues

 The company is having infrastructure for Equipment fabrication for power, environment and power plant. The company was referred to BRPSE and on its recommendation the Government has approved revival through formation of joint venture.

#### 7. VRS / Outstanding dues

 The total outstanding dues related to Salary and Wages and other statutory dues as on 31.3.2006 was Rs.163.30 crore.

# Semi Conductor Complex Ltd. (SCCL)

#### 1. Company Profile

SCCL was incorporated in 1978 under the Companies Act, 1956 with an objective to design, develop and manufacture very large-scale integrated circuits (VLSIs) to fulfill strategic needs of the country in the area of microelectronics. Company is a Schedule- 'B' CPSE in Medium and Light Engineering Sector under the administrative control of D/ o Space with 100% shareholding by the Government of India. Its Registered and Corporate offices are at S.A.S. Nagar (Mohali) Punjab.

#### 2. Industrial / Business Activities

SCCL is one of the pioneering enterprises in the Research & Development, VLSI manufacturing (wafer fabrication, testing, packaging), providing services (ASCI / MEMS / IT) and development of VLSI based systems / subsystem, Boards & Electronics Energy Meters through its one operating plant at Mohali, Punjab. The enterprise is driven by a workforce of 606 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	ious year
Board Level Assembly Sub-system	Nos.	50.51	248.12	251.95	43.63
Services	Rs. in Cr.	1	1	ı	36.42
Wafer Fabrication	Nos.	1.06	0.820	0.238	
COB/ECBs	Nos.	360	58	128	19.95
VLSI Packaging	Nos.	422.31	57.13	107.42	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	26.41	30.43	50.1	-13.21
Cost of prod.	69.25	73	84.66	-5.14
Net Profit/Loss(-)	-15.53	-42.14	-23.69	-63.15
Net Worth	170.18	114.6	148.65	48.5
Paid up capital	188.41	188.41	188.41	0
Share of Central Govt./holding co.	188.41	188.41	188.41	0

#### 5. Key Performance Factors

- Fall in turnover and profitability in 2005-06
  is attributed to delay in development of
  some products as well as delay in
  confirmation of advance purchase orders
  due to price issue.
- The steps taken for increasing the competitiveness of the company's products include rationalizing the manpower, developing high end products offering better value addition and diversifying into emerging areas such as Micro Electro Mechanical Systems (MEMS).

 The company is having 75% of market shares in its products market in India.

#### 6. Strategic Issues

The administrative control of the company shifted from D/o Information Technology to D/o Space (DOS). The DOS has initiated the process of restructuring Semiconductor Complex Ltd. into a Society namely "Semi-Conductor Laboratory" under the Societies Registration Act, 1860. The necessary approvals of the Competent Authority have already been obtained as such the voluntary winding-up process of the SCCL has been initiated as per the provisions of the Companies Act, 1956.

#### 7. VRS/Outstanding dues

 Up-till 31.3.2006 total 92 employees have taken VRS. During 2005-06, 18 persons left the company out of which 2 retired on superannuation and 16 left on other grounds. There are no outstanding dues in the company related to salary and wages and other statutory dues as on 31.3.2006.

### Vignyan Industries Ltd. (VIL)

#### 1. Company Profile

VIL was incorporated in the year 1965 as Private Ltd. company with Polish collaboration under the Companies Act, 1956 with an objective to manufacture steel casting for the railway, heavy engineering and steel ingots for Steel Rolling Mills. However company became sick in December, 1974. The Government of Karnataka took over the management control and handed over to Bharat Earth Movers Limited (BEML). The company was rehabilitated with the assistance of Financial Institutions and became a deemed Government company in January, 1975. The BEML acquired 74.45% share of VIL in October, thereby the company became a subsidiary of BEML. Presently BEML holds 96.56% shares of VIL. The current objective of the company is to carry

on business relating to ferrous non ferrous industries. VIL is an uncategorised / BIFR referred CPSE in Medium and Light Engineering sector under the administrative control of M/o Defence, D/o Defence Production and Supplies having its registered office at Tarikere, Karnataka and corporate office at Bangalore, Karnataka. The company was registered with BIFR since 1992-93. The BIFR sanctioned a rehabilitation package for revival of the company and after its implementation, the networth of VIL became positive. The BIFR declared the company as 'no longer sick' in May, 2003.

#### 2. Industrial / Business Activities

VIL is one of the subsidiary enterprises in the production of steel castings for engineering industries, railways, constructions and infrastructure industries. Its only operating unit is at Tarikere, Karnataka. The enterprise has a workforce of 226 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod	% increase/ decrease over previ-		
		2005-06	2004-05	2003-04	vious years
Steel Castings	Ton	3762 (94)		2342* (117)	

<sup>\*</sup> Installed capacity was 2000 tonnes till 31.3.2005

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	24.85	18.55	13.01	33.96
Cost of prod.	23.44	17.92	13.03	30.8
Net Profit/Loss(-)	0.66	0.42	0.01	57.14
Net Worth	4.29	3.56	3.43	20.51
Paid up capital	2.79	2.79	2.79	0
Share of Central Govt./holding co.	2.69	2.69	2.69	0

#### 5. Key Performance Factors

- The company has recorded tremendous growth in production, turnover, working capital, networth and reduction in inventory in number of days and Sundry Debtors etc.
- Earning per share was Rs. 23.62 during 2005-06.

#### 6. Strategic Issues

- Optimization of resources, energy conservation and cost control were the measures taken by the company for improvement in profitability.
- The company could receive orders worth Rs. 21.92 crore from Government Departments/Organisations during 2005-06.

#### 7. VRS/Outstanding dues

 During the year, 5 employees left the company out of which 2 on superannuation and 3 on other grounds.
 None availed of VRS during 2005-06.
 During the year an ex-gratia payment of Rs. 6.14 lakh was made.

There were 10 enterprises in the public sector as on 31.3.2006 which were engaged in producing and selling of Transportation Equipments. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise	Year of poration
140.	111001	poration
1.	Mazagon Dock Ltd.	1934
2.	Hindustan Shipyard Ltd.	1952
3.	Garden Reach Shipbuilders and Engineers Ltd.	1960
4.	Bharat Earth Movers Ltd.	1964
5.	Hindustan Aeronautics Ltd.	1964
6.	Central Inland Water Transport Corpn. Ltd.	1967
7.	Goa Shipyard Ltd.	1967
8.	Cochin Shipyard Ltd.	1972
9.	Scooters India Ltd.	1972
10.	Hooghly Dock and Port Engineers Ltd.	1984

- 2. The enterprises falling in this group are mainly engaged in manufacturing, repairings overhauling and selling of transportation equipments viz. aircrafts, helicopters, ships, tugs, barges, trawlers, assault boats, floating docks, dredgers, heavy moving equipments, rail coaches, road rollers, scooters, trucks etc.
- 3. The consolidated financial position, the working results and the important

management ratios of these enterprises are appended.

**4. Net Profit/(Loss):** The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	Hindsutan Aeronautics Ltd.	771.14	501.07
2.	Bharat Earth Movers Ltd.	186.93	175.28
3.	Garden Reach Shipbuilders and Engineers Ltd.	65.32	27.53
4.	Mazagon Dock Ltd	. 60.10	69.14
5.	Cochin Shipyard Lt	d. 18.23	12.10
6.	Goa Shipyard Ltd.	16.72	9.92
7.	Hindustan Shipyard Ltd.	6.19	(7.90)
8.	Scooters India Ltd.	1.56	1.39
9.	Hoogly Dock and Port Engineers Ltd	. ,	(41.92)
10.	Central Inland Water Transport Corpn. Ltd.	(43.66)	(67.26)
	Total	1044.50	679.35

5. **Dividend**: The following enterprises declared dividend as per details given on next page:

(Rs. in crore)

(Rs. in crore)

SI.	Enterprise	Dividend			
No.	:	2005-06	2004-05		
1.	Hindustan Aeronautics Ltd.	200.50	100.21		
2.	Bharat Earth Movers Ltd.	36.74	36.74		
3.	Garden Reach Shipbuilders and Engineers Ltd.	12.38	11.02		
4.	Mazagon Dock Ltd.	30.51	0.00		
5.	Cochin Shipyard Ltd	d. 0.00	8.34		
6.	Goa Shipyard Ltd.	6.40	6.40		
	Total	286.53	162.71		

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars		ownship & Social Overheads		
		2005-06	2004-05		
1.	Capital cost of Township	35.05	184.72		
2.	Gross expenditure on Township	e 33.52	36.18		

SI. No.	Particulars To	-	& Social heads
		2005-06	2004-05
3.	Less : Rent receipt	t 2.06	13.13
4.	Net expenditure on Township	31.46	23.05
5.	Social Overheads:	22.73	104.22
6.	Total Social Overhead	ds 54.19	127.27
7.	No. of employees	65256	66170
8.	Per capita expend. on Social Overheads (Rs.)	8304	19234
9.	No. of houses constructed	4684	4679
10.	No. of houses under construction	0	0
11.	Housing satisfaction	(%) 7.2	7.1

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

			(R	s. in Lakhs)
PARTICULA	ARS	2005-06	2004-05	2003-04
AUTHORISI	CAPITAL	140373	134372	131372
I. SOURCE	ES OF FUNDS			
` '	HAREHOLDERS FUND			
( F	A) PAID-UP CAPITAL CENTRAL GOVT.	11/600	113619	112720
	OTHERS	3087		
<b>(</b> F	B) SHARE APPLICATION MONEY	1379	704	301
•	C) RESERVES & SURPLUS	453144	374793	318034
	TOTAL $(A) + (B) + (C)$	572300	491729	433686
(2) LO	DAN FUNDS			
(Z	A) SECURED LOANS		64777	
•	B) UNSECURED LOANS		169730	
	TOTAL $(A) + (B)$	234877	234507	
( - <i>)</i>	EFERRED TAX LIABILITY	106734		30181
TC	DTAL (1)+(2)+(3)	913911	774457	675676
II. APPLI	CATION OF FUNDS			
(1) F	IXED ASSETS			
•	A) GROSS BLOCK		435584	
•	B) LESS: DEPRECIATION	206320		185356
	C) NET BLOCK		239078	171709
(I	O) CAPITAL WORK IN PROGRESS	39385		15249
	TOTAL (C)+(D)	365368	269779	186958
(2) IN	NVESTMENTS	1763	1410	1370
(3) Ct	JRRENT ASSETS, LOANS & ADVANCES			
(Z	A) INVENTORIES	951883	758336	617486
(E	B) SUNDRY DEBTORS		221584	
((	C) CASH & BANK BALANCES	1593834	1168844	890540
(1	O) OTHER CURRENT ASSETS	21191	17676	10224
(E	E) LOAN & ADVANCES	663835	481182	335047
	TOTAL (A+B+C+D+E)	3503209	2647622	2037169
I	LESS:CURRENT LIABILITIES & PROVN.			
	(A) CURRENT LIABILITIES	3283106	2431896	
	(B) PROVISIONS	89178		
	TOTAL (A+B)		2522549	
Ν	NET CURRENT ASSETS	130925	125073	147114
(4) I	DEFERRED REVENUE/PRE.EXPENDITURE	175655	178721	147910
(5) I	DEFERRED TAX ASSET	36641	3443	3600
(6) I	PROFIT & LOSS ACCOUNT (DR)	203559	196031	188724
7	TOTAL (1+2+3+4+5+6)	913911	774457	675676

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) ..... 2005-06 2004-05 2003-04 PARTICULARS INCOME 961866 819786 SALES/OPERATING INCOME 696219 14721 EXCISE DUTY 18105 11771 805065 943761 684448 NET SALES 93281 77347 48710 OTHER INCOME/RECEIPTS 43208 56738 ACCRETION/DEPLETION IN STOCKS 20567 1114389 910513 748223 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 347496 572878 455867 CONSUMPTION OF RAW MATERIALS 9973 STORES & SPARES 5210 5355 14188 15547 14357 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 21473 17508 15626 179997 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 175095 170485 70440 78908 OTHER EXPENSES 82786 33297 915951 15794 23105 PROVISIONS TOTAL 761582 647852 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-198438 148931 100371 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 12755 12329 10812 DRE/PREL. EXPENSES WRITTEN OFF 15673 10903 11674 PROFIT BEFORE INTEREST, TAXES, EXTRA-170010 ORDINARY ITEMS & PPA (PBITEP) 125699 77885 INTEREST -----6165 6621 4860 ON CENTRAL GOVERNMENT LOANS ON FOREIGN LOANS 138 245 6584 5873 OTHERS 6322 LESS INTEREST CAPITALISED 37 78 47 12850 12661 11647 CHARGED TO P & L ACCOUNT PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 157160 113038 66238 PPA (PBTEP) TAX PROVISIONS 55831 44811 27163 101329 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 68227 39075 -3121 292 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 9733 67935 29342 NET PROFIT/LOSS(-) 104450 28653 11433 16271 DIVIDEND DECLARED DIVIDEND TAX 4029 2229 1469 71768 49435 RETAINED PROFIT

#### MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	456908 193086 957229 879882 422710	116977	318823 97052 681985 661418 337976
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)		66170 22051	
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES		344 194	
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	59.85 18.80 93.23 43.43 37.21 18.01 81.39 54.10 4.83	15.61	50.95 25.00 96.64 31.48 24.43 11.38

# Bharat Earth Movers Ltd. (BEML)

#### 1. Company Profile

BEML was incorporated in the year 1964 under the Companies Act, 1956 with an objective to provide total engineering solutions for defence, earth moving and infrastructure sectors. The current objective of the company is to maintain dominant position in design, development, manufacture and marketing of Defence, Earthmoving and Construction equipment. Company is a Schedule-'B' / CPSE in 'Transportation Equipment' sector under the administrative control of M/o Defence with 61.23% shareholding by the Government. Its Registered and Corporate offices are at Bangalore (Karnataka).

#### 2. Industrial / Business Activities

BEML is engaged in manufacturing and supply of wide range of construction & mining equipments, Railway & Metro coaches, Defence vehicles through its eight manufacturing units at three operating complexes at Bangalore, Kolar Gold fields and Mysore. The company also offers eengineering solutions, trading & contract mining. It has one subsidiary namely Vignyan Industries Limited. The enterprise is driven by a workforce of 11975 employees 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
EM Equipmen	Nos. ts	802 (53)	692 (46)	484 (32)	15.90	
Defence aggregates & others*	Nos.	708	642	1137	10.28	
BEML Tatra Trucks & other Defence Products	Nos.	477 (24)	427 (21)	1024 (51)	11.71	
Railway Products	Nos.	302 (76)	342 (86)	323 (81)	- 11.70	

Defence aggregates others consist of BMP Transmissions, Engineering Mine Plough, Ejector & Aircleaner Assy., Diesel Engines etc.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	2059.54	1732.79	1672.19	18.86
Cost of prod.	1819.15	1549.62	1591.87	17.39
Net Profit/Loss(-)	186.93	175.28	24.17	6.65
Net Worth	853.91	694.39	568.88	22.97
Paid up capital	36.87	36.87	36.87	0
Share of Central Govt./holding co.	22.5	22.5	22.5	0

#### 5. Key Performance Factors

- The overall business scenario in Mining & construction sector has improved and the company has also improved its market share in this sector. The other reasons for performance improvement are attributed to improved productivity and better control on finances, closer control on costs of input materials and discontinuance of non-profit making product lines / balancing the product mix.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs.361 to Rs. 1785 during the year 2005-06 as compare to Rs.99 to 376 during 2004-05.
- The market share of the company was 74%, 60%, 18%, 2% and 2% in Dozers, Dumpers, Motor Graders, Excavators and Loaders respectively during 2005-06.
- Earning Per share was Rs. 50.87 during the year as compared to Rs. 47.70 in the previous year.

#### 6. Strategic Issues

- Company has expanded its operations by creating technology division for offering eengineering solutions and a trading division for trading non company products.
- A number of high technology products and aggregates for construction & mining, defence, railways, urban transport sectors have been designed, developed and

productionalized during the year. R&D expenditure during 2005-06 was Rs. 19.14 crore which was 0.88% of the turnover.

#### 7. Separation of employees

During 2005-06 total 214 employees left the company out of which 177 retired on superannuation and 37 left on other grounds. None of the employees have taken VRS during the year. The company paid Rs. 9.06 crore as ex-gratia.

# Central Inland Water Transport Corp. Ltd. (CIWTC)

#### 1. Company Profile

CIWTC was incorporated on 22.2.1967 under the Companies Act, 1956 by taking over the assets of the erstwhile Rivers Steams Navigation Company Ltd. with an objective to utilize the Inland Water Transport (IWT) mode of transportation as an operator. CIWTC is a Schedule-'C' / sick takenover CPSE in Transport Equipment sector under the administrative control of M/o Shipping, Road Transport and Highways, Department of Shipping with 99.78% shareholding by the Government of India. Its registered and corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

CIWTC is one of the sick takenover enterprises engaged in small and medium size shipbuilding and shiprepair / transportation of Cargo through IWT routes and Bangladesh, through its two operating units namely River Service division and Rajabagan Dockyard at Kolkata, West Bengal. The enterprise has a workforce of 897employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca <sub>l</sub>	%increase/ decrease				
		2005-06	2004-05	2003-04	over prev- ious year		
IWT Transportation of Cargo	M/T	85266 (88)	54502 (56)	66158 (68)	56.45		
IWT Ship repairing	Rs. Lakhs	364.69 (61)	432.40 (72)	562.75 (94)	-15.66		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	13	6.56	5.32	98.17
Cost of prod.	65.99	75.49	59.48	-12.58
Net Profit/Loss(-)	-43.66	-67.26	-147.91	-35.09
Net Worth	-284.68	-241.24	-181.32	18.01
Paid up capital	130.45	130.45	124.99	0
Share of Central Govt./holding co.	130.17	130.17	124.71	0

#### 5. Key Performance Factors

The company has resorted to outsourcing of job at RBO in order to overcome time and cost overrun of the project and in case of river services division 13 vessels have been given to different parties on charter hire to increase the revenue earning.

#### 6. Strategic Issues

Revival scheme for the company was sanctioned by the Government Of India in 2001 with a total financial implication of Rs. 474 crore. Government of India has approved a new revival scheme for the company on the basis of the recommendations of BRPSE on 1.12.2005 with a cash assistance of Rs.73.6 crore and non-cash assistance of Rs.280 crore. The recommendation of revival plan includes handing over Rajabagan Dockyard along with its existing manpower (371 employees), assets and liabilities to Garden Reach Shipbuilders & Engineers Limited (GRSE) or to any other CPSE on outright purchase / long term lease / management contract basis in a transparent manner to be overseen by a Group of Secretaries. Introduction of VRS to bring down the manpower level of CIWTC (minus RBD) to 43 from the existing level of 1080 and disinvestment of CIWTC minus RBD in favour of private parties after implementation of the above.

#### 7. VRS / Outstanding dues

During 2005-06, 239 employees have left the company out of which 186 availed of VRS, and 53 retired on superannuation. Uptill 31.3.2006, total 2161 employees have taken VRS.

## Cochin Shipyard Ltd. (CSL)

#### 1. Company Profile

CSL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to take over the erstwhile Cochin Shipyard Project. CSL is a Schedule-'B' / CPSE in Transport Equipment sector under the administrative control of M/o Shipping with 100% shareholding by the Government of India. Its registered and corporate offices are at Kochi, Kerala.

#### 2. Industrial / Business Activities

CSL is engaged in shipbuilding, ship repair and Marine Engineering Training. It has the largest shipyard in the country with its operating unit at Kochi, Kerala. The enterprise has a workforce of 2075 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/	Unit	Prod (% Ca	%increase/ decrease over prev-		
Services		2005-06	2004-05	2003-04	ious year
Shipbuilding	DWT	110206 (73.47)	62517 (41.68)	25125 (16.75)	76.28
Ship repair	Rs. Lakhs	15127	14802	18985	2.20

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	373.53	276.48	228.44	35.1
Cost of prod.	428.68	306.16	237.44	40.02
Net Profit/Loss(-)	18.23	12.1	17.78	50.66
Net Worth	287.49	269.26	266.61	6.77
Paid up capital	232.42	232.42	232.42	0
Share of Central Govt./holding co.	232.42	232.42	232.42	0

#### 5. Key Performance Factors

Despite imposition of Service tax at

12.24% on Ship Repair activities and slowing down of Aircraft Carrier project due to non-availability of special steel under indigenous development by SAIL and India Navy, CSL had improved its financial performance. The introduction of new and latest products in the Bulk carrier and offshore supply vessel sectors affected the profitability.

- During the year the company received orders worth Rs.275.90 crore for supplying of 4 Rolls-Royce UT 755-L type Platform Supply Vessel. Against stiff international competition CSL has also secured major repair orders from ONGC Ltd. for three rigs.
- Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

 Infrastructure facilities like mobile aerial access platform for safety and speed in working; 100 T Transporter, 20 T Mobile Cranes; Dock Arms for Shiprepair; SSD bay with 50 T crane; Automatic Pipe Profile cutting machine; and 40 T LLTT Crane are being set up to improve productivity.

# Garden Reach Shipbuilders & Engineers. Ltd. (GRSE)

#### 1. Company Profile

GRSE was incorporated in the year 1934 under Indian Companies Act, as Garden Reach Workshop Ltd. The company was taken over by Government of India in 1960 due to its strategic potential and to achieve self-sufficiency in the defence requirements. The company was renamed as GRSE in the year 1977 due to its diversified product range as a result of rapid diversification through taking over of a number of sick engineering units. The primary objective of the company is to construct warships and auxiliary vessels for the Navy and the Coast Guard. GRSE is a Schedule-'B'-Mini Ratna / takenover CPSE in Transportation Equipment sector under the

administrative control of M/o Defence, D/o Defence Production & Supplies with 100% shareholding by the Government of India. Its registered and corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

GRSE is engaged in shipbuilding, ship repair, general engineering, and manufacturing of pump and diesel engine etc. through its 6 operating units at Kolkata and Ranchi. The enterprise has a workforce of 5088 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/	Unit		Production during (% Capacity Utilization)				
Services		2005-06	2004-05	2003-04	over prev- ious year		
Ship building	Ton	2998 (93)	2939 (54)	3043 (56)	2		
General Engg.	Ton.	3805 (152)	4202 (168)	3306 (132)	-9.45		
Pump	No.	378 (53)	454 (63)	568 (79)	- 16.74		
Diesel Engine	No.	4 (11)	8 (22)	4 (11)	-50		

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	980.64	876.44	386.95	11.89
Cost of prod.	600.04	452.66	481.29	32.56
Net Profit/Loss(-)	65.32	27.53	29.31	137.27
Net Worth	349.98	298.79	283.89	17.13
Paid up capital	123.84	123.84	123.84	0
Share of Central Govt./holding co.	123.84	123.84	123.84	0

#### 5. Key Performance Factors

- 80-85% of the total production comes from ship repairing and shipbuilding catering mainly to the Indian Navy and Coast Guard.
- With a sound corporate policy based on consolidation, optimally controlled diversification and skill utilization, the company has graduated in building

modern high-tech warships. During the year turnover as well as profit margins have increased. The company spent Rs. 4.68 crore on R&D during the year 2005-06.

 Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- GRSE has acquired Rajabagan Dockyard of Central Inland Water Transport Corporation with a view to enhance shipbuilding capacity.
- ERP system covering design, material and production has already been introduced for ship division.

#### 7. VRS / Outstanding dues

 During the year, 465 employees left the company out of which 64 availed of VRS, 361 retired on superannuation and 40 left on other grounds. Since the year 2000-01 up-to 31.3.2006, total 840 employees have taken VRS. There was no outstanding dues as on 31.3.2006.

### Goa Shipyard Limited (GSL)

#### 1. Company Profile

The GSL was established in 1957 as a small barge repair facility by the Portuguese and later on it was leased to Mazagaon Dock Ltd. till 1967 following the liberation of Goa in 1961. It was renamed as Goa Shipyard Limited in 1967. GSL was created with an objective to produce quality ships and hi-tech components for defence and commercial sectors at competitive prices. GSL is a Schedule-'B'/ takenover CPSE in Transport Equipment sector, under the administrative control of M/o Defence, Department of Defence Production with 51.09% shareholding by the Government. Its Registered and Corporate offices are at Vasco Da Gama, Goa. 47.21% equity of GSL is held by the Mazagon Dock Ltd.

#### 2. Industrial / Business Activities

GSL is engaged in shipbuilding, ship repair (defence and commercial) and Engineering

Services from its one shipyard at Vasco Da Gama (Goa). The product range of the shipyard comprises of Fast Patrol Vessel, Offshore Patrol Vessel, Advanced Offshore Patrol Vessel, Missile Craft, Sail Training Ship, Survey Vessel, Extra Fast Attack Craft, Landing Craft Utility etc. The enterprises has a workforce of 1543 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/	Unit	Production during			%increase/ decrease
Services		2005-06	2004-05	2003-04	over prev- ious year
Ship Const.	Rs.Cr.	228.81	102.06	1	124.19
Ship Repairs	Rs.Cr.	15.19	10.84	-	40.13
General Engineering	Rs.Cr.	5.78	27.68	-	-79.12

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	106.96	83.49	296.92	28.11
Cost of prod.	240.28	140.18	186.72	71.41
Net Profit/Loss(-)	16.72	9.92	31.88	68.55
Net Worth	184.71	175.29	172.61	5.37
Paid up capital	29.1	19.4	19.4	50
Share of Central Govt./holding co.	14.87	9.91	9.91	50

#### 5. Key Performance Factors

- During 2005-06, GSL has achieved highest value of production of Rs. 249.78 crore ever since its inception as compared to Rs. 141.83 crore in the previous year.
- Financial performance is linked to the actual execution of construction of Vessels and delivery, this activity range between 18 to 36 months. During 2005-06 two FPVs have been delivered, 5-6 months ahead of contractual delivery schedules.

- All the vessels that are under construction have been designed with GSL own in-house design capability. This provides the flexibility to customize the vessels as per customer's requirements.
- The yard has increased its capacity utilisation to 65.91 % in the year 2005-06 from 53.43% in the previous year (2004-05). The capacity utilization for the months of April-July'06 is 104.20%. The trend of enhanced capacity utilization to 100% and above is likely to continue through out the year 2006-07.
- Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- GSL has been nominated for series construction of Mine Counter Measure Vessels (MCMV) for Indian Navy. In view of this, setting up of dedicated facilities has been catered in the modernization plan. GSL has also been nominated for construction of 1 no. Sail Training Ship by Indian Navy.
- As on 31.3.2006, the net value of outstanding work against orders received for ship construction, ship repair / refit work and General Engineering Services amounted to Rs.2179 crore (approximately).
- However, the present order book caters for gainful employment of the shipyard till December 2010. Additional orders for construction need to be contracted before this deadline. In fact the fabrication and erection bays and shops of the yard will be under loaded from mid 2008 and there will be no fabrication / erection job in hand from early 2009 warranting finalization of contracts for additional ships by later half of 2008 to cater for lead time of procurement etc.

# Hindustan Aeronautics Ltd. (HAL)

#### 1. Company Profile

HAL was incorporated on 1.10.1964 by merging Hindustan Aircraft Ltd. registered in 1940 with Aeronautics India Ltd. registered in 1963. HAL was created with an objective to manufacture and overhaul the agreed number of aircrafts, aero-engineers and rotubles as required by the Defence Services and Coast Guards and to become a global player in the Aerospace Industry. Company is a Schedule-'A' / Mini-ratna CPSE in 'Transporation Equipment' sector under the administrative control of M/o Defence. D/o Defence Production and Supplies with 100% shareholding by the Government of India. Its registered and corporate offices are at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

The main activities of HAL include design and development, manufacturing, up-gradation and overhauling of aircraft (fighters, trainers and transport), helicopters and associated aero-engines, accessories and avionics for both military and civil applications through its 16 production units located at Bangalore (Karnataka), Nasik (Maharashtra), Koraput (Orissa), Lucknow, Korwa and Kanpur in U.P. and Hyderabad (A.P.). There are also 9 R&D centers co-located with these units. The company has three joint ventures namely Indo Russian Aviation Ltd., BAeHAL Software Ltd. and Snecma HAL Aerospace Pvt. Ltd. with an equity participation of 48%, 49% and 50% respectively. The enterprise has a workforce of 29668 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Production in terms of Standard Man Hours (SMH)	-	260 (97)	259 (95)	247 (94)	0.04

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5341.5	4533.8	3799.79	17.82
Cost of prod.	5352.91	4476.49	3358.52	19.58
Net Profit/Loss(-)	771.14	501.07	409.79	53.9
Net Worth	1440.85	882.07	799.72	63.35
Paid up capital	120.5	120.5	120.5	0
Share of Central Govt./holding co.	120.5	120.5	120.5	0

#### 5. Key Performance Factors

- The company is mainly catering to Indian defence forces in monopolistic conditions. During 2005-06 HAL produced a total of 41 new aircraft / helicopters, 48 aircraft were upgraded and 158 aircraft / helicopters & 538 engines were overhauled.
- Out of total turnover of Rs,.5341.50 crore the share of exports was only Rs.185 crore during the year. The company has spent Rs.433.58 crores on R&D which is 8.11% of total turnover.
- All production divisions of HAL have ISO 9001-2000 accreditations and 10 divisions have obtained ISO 14001-1996 Environment Management System certifications.
- Earning Per Share was Rs. 64 during 2005-06 as compared to Rs. 41.58 in the previous year.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Systemic approach for indigenous development of high value of imported items and LRUs, critical castings and forgings, special process, embarking on 'Lean Management' and ERP techniques etc. measures were taken for achieving higher level of operational excellence and productivity and cost control.
- A joint venture company with Snecma

France set up in Oct., 2005 to produce precision aero-engine components for world market is schedule to commence manufacturing operations in Oct., 2006.

 Export of products of the company under competitive environment may fuel its growth.

#### 7. VRS / Outstanding dues

 None of the employee opted for VRS during 2005-06. Up-to 31.3.2005 a total of 3486 employees have taken VRS. There was no outstanding dues as on 31.3.2006.

### Hindustan Shipyard Ltd. (HSL)

#### 1. Company Profile

HSL set up in 1941 under the Indian Companies Act in the Private sector was taken over by the Government in 1952. The mission of the company is to operate a strong and efficient shipbuilding, ship repair and retrofitting of submarines to meet the growing requirements of Mercantile Marine. Oil and Defence sectors with good management and improved efficiency and improve the financial performance and profitability. The company is a Schedule-'B' / taken over CPSE in 'Transport Equipment' sector under the administrative control of M/o Shipping, Road Transport and Highways with 100% shareholding by the Government. Its Registered office is at Delhi and Corporate office at Visakhapatnam, Andhra Pradesh.

#### 2. Industrial / Business Activities

Main activities of HSL are shipbuilding, Ship Repair, Submarine Retrofit, offshore platforms construction and structural fabrication. The company has its operating yards at Visakhapatnam, Andhra Pradesh. The enterprise has a workforce of 3523 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
Services		2005-06	2004-05	2003-04	ious year
Shipbuilding	DWT	1.85 (53)	1.47 (42)	0.49 (14)	63
Ship repairs	Rs.Cr.	-	ı	1	33
Submarine Retrofit	Rs.Cr.	-	1	1	4

DWT=Dead Weight Tonnage

Up to 31.3.2006 HSL has constructed and delivered 137 vessels consisting of ocean going merchant vessels, tugs, passenger vessels, survey vessels, naval vessels, drill ship, floating crane and other small crafts.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	237.25	225.25	118.91	5.33
Cost of prod.	308.28	245.69	177.64	25.48
Net Profit/Loss(-)	6.19	-7.9	-52.03	-178.35
Net Worth	-1012.75	-1026.44	-1026.05	-1.33
Paid up capital	136.81	131.81	129.31	3.79
Share of Central Govt./holding co.	136.81	131.81	129.31	3.79

#### 5. Key Performance Factors

- HSL has turned to profit during 2005-06 from a loss incurring enterprise in the previous years.
- The Earning Per Share was Rs. 42.93 during 2005-06.
- Improved performance during the year is mainly due to good performance in shipbuilding division by improving the productivity levels and rationalization of manpower.
- Steps are being taken to reduce the administrative costs, conserve energy, increase productivity through better utilization of human resources to reduce the production cost. Etc. Latest plant and machinery is being procured to up grade the technology through GOI – plan funds.
- Company has 'Fair' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- A financial restructuring proposal is under consideration of the Government.
- 50,000 fully paid up shares of Rs.1000 each were issued to the Government of India during the year 2005-06.
- HSL has orders worth Rs.1727.15 crore as on 31.3.2006 for building different capacities of vessels. It has been getting continuous orders from Coast Guard, Indian Navy, DCI, SCI, VPT, ONGC etc. for ship repairs. The company has order worth Rs. 523 crore for medium repaircum-modernization of 877 EKM submarine of Indian Navy Yard no. 01315

#### 7. VRS/Outstanding dues

- During 2005-06 24 employees retired on superannuation and none availed of VRS.
   However, up-to 31.3.2006 total 2940 employees have availed of VRS.
- There were outstanding dues of Rs. 5.56 crore as on 31.3.2006 out of which Rs. 1.79 crore were on salary and wages, Rs. 2.27 crore on statutory due and Rs. 1.50 crore on other ground.

# Hooghly Dock & Port Engineers Ltd. (HDPEL)

#### 1. Company Profile

HDPEL was incorporated in the year 1984 under the Hooghly Docking and Engineering Co. Ltd. (Acquisition and Transfer of Undertakings) Act, 1984 with the objective of acquiring the business of the Hooghly Docking and Engineering Co. Ltd., one of the oldest shipyards in India. HDPEL is a Schedule-'C' sick CPSE in Transportation Equipment sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping with 100% shareholding by the Government of India. Its registered and corporate offices are at Kolkatta, West Bengal.

#### 2. Industrial / Business Activities

HDPEL is engaged in shipbuilding and ship repairing through its 2 operating units at Howrah, West Bengal. The enterprise has a workforce of 718 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/	Unit	Prod (% Ca <sub>l</sub>	%increase/ decrease over prev-		
Services		2005-06	2004-05	2003-04	ious year
Ship building	Ton.	N/A	321 (29)	653 (59)	1
Ship repairing	No.	N/A	25 (167)	7 (47)	-

The Company has not provided the data of Production for 2005-06

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)		
	2005-06	2004-05	2003-04	over prev- ious year
Turnover	17.29	17.55	9.65	-1.48
Cost of prod.	45.39	62.95	63.13	-27.9
Net Profit/Loss(-)	-38.03	-41.92	-30.65	-9.28
Net Worth	-327.26	-289.94	-248.85	12.87
Paid up capital	26.61	25.86	25.01	2.9
Share of Central Govt./holding co.	26.61	25.86	25.01	2.9

#### 5. Key Performance Factors

- Cost effective measures are to be taken to match the time-schedule with respect to production targets.
- Presently HDPEL is taking orders on competitive basis.

#### 6. Strategic Issues

- Efforts for leasing out non-performing foundry shop since 1999 with an estimated value of Rs. 1.19 crore have been taken without success.
- Restructuring / revival plan is under consideration of the BRPSE/Government. Up-till 31.3.2006 a total of 877 employees have taken VRS.

### Mazagon Dock Ltd. (MDL)

#### 1. Company Profile

MDL was a ship repair yard incorporated in the year 1934 and taken over by the Government of India in 1960 with an objective to cater to the needs of Defence sector. The current objective of the company is to achieve reasonable return on investment. MDL is a Schedule-'A' CPSE in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production and Supply with 100% shareholding by the Government of India. Its registered and corporate offices are at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

MDL is engaged in construction of Naval ships, submarines, Coast Guard ships, merchant vessels, fabrication of offshore platforms etc. through its 3 operating units at Mumbai and Nhova in Maharashtra. The enterprise has a workforce of 8090 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/	Unit		Production during (% Capacity Utilization)					
		2005-06	2005-06 2004-05 2003-04					
Ship Construction	Ship Unit		9.34 8.92 3.16 (79.41) (75.85) (33.16)					

#### 4. Major Financial Highlights

Particulars		mance d s. in crore	ance during in crore)		
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	164.29	177.47	191	-7.43	
Cost of prod.	552.45	534.83	522.93	3.29	
Net Profit/Loss(-)	60.1	69.14	7.92	-13.07	
Net Worth	373.41	348.1	278.96	7.27	
Paid up capital	298.18	298.18	298.18	0	
Share of Central Govt./holding co.	298.18	298.18	298.18	0	

#### 5. Key Performance Factors

- The company has successfully launched the third Steelth Frigate and first followon Destroyer in May, 2005 and March, 2006 respectively.
- During the year work of Medium Refitcum-modernization of one SSK class submarine completed and carried out the special repairs of another.
- The Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

 The company is in the process of carrying out modernization named "Mazdock Modernisation Project (MMP)" which includes creation of facilities viz. wet basin, workshop etc.

### Scooters India Ltd. (SIL)

#### 1. Company Profile

SIL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to manufacture two wheelers and three wheelers. The current objective of the company is to provide economical and safe mode of transportation with contemporary technologies for movement of cargo and people. Company is a Schedule-'B' / BIFR referred CPSE in Transport Equipment sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 95.37% shareholding by the Government. Its Registered and Corporate offices are at Lucknow, U.P. BIFR has declared SIL, no longer sick.

#### 2. Industrial / Business Activities

SIL is engaged in developing / manufacturing / marketing of three wheelers and quality engineering products through its single operating unit at Lucknow, U.P. and 5 Zonal/Regional Offices at Delhi, Kolkata, Hyderabad, Pune and Chennai. The enterprise has a workforce of 1679 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)					
		2005-06	2005-06 2004-05 2003-04					
Three Wheelers	Nos.	15632 (94.74)		15494 (93.90)				

#### 4. Major Financial Highlights

Particulars		mance d s. in crore	•	%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	143.61	120.82	135.31	18.86
Cost of prod.	159.12	130.68	140.83	21.76
Net Profit/Loss(-)	1.56	1.39	3.16	12.23
Net Worth	65.2	59.49	56.07	9.6
Paid up capital	42.99	42.99	42.99	0
Share of Central Govt./holding co.	41	41	41	0

#### 5. Key Performance Factors

- Three wheelers industry during 2005-06 has grown up by 16.91%, SIL has also registered growth in line with industry. The market share of the major products of the company during the year 2005-06 was 5% as against 6% during 2004-05.
- Manpower cost in the company is high and so is the average age profile of the employees.
- The company is repaying all its dues in times, however, the liquidity position continues to be under strain.

- SIL got 'Good' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs.13.70 to Rs.46.80 during the year 2005-06 as compared to Rs. 7.90 to Rs. 24 during 2004-05.
- Earning Per Share was Rs. 0.37 during 2005-06 as against Rs. 0.32 in the previous year.

#### 6. Strategic Issues

- Vehicles run on non-conventional energy sources will get prominence due to environmental issues, especially in metro and bigger cities.
- The company is working on developing smaller model with 4-stroke petrol engine on gaseous fuel. Vikram 1500-CG running on CNG as per market requirement being introduced. Recuring expenditure of Rs. 53.43 lakh made on R&D was 0.32% of total turnover during 2005-06.
- PCRA audit was conducted in order to optimize energy utilization, the recommendations of which have been implemented.

#### 7. VRS / Outstanding dues

 During the year, 82 employees left the company out of which 6 availed of VRS, 60 retired on superannuation and 16 left on other reasons. Up-to 31.3.2006, total 1151employees have taken VRS. During the year an ex-gratia payment of Rs. 0.24 crore was made.

There were 11 enterprises in the public sector as on 31.3.2006 which were engaged in producing and selling of Consumer Goods. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Ye Incorpor	ar of
1.	NEPA Ltd.	1947
2.	Hindustan Photo Films Manufacturing Corpn. Ltd.	1960
3.	Cement Corpn. of India Ltd.	1965
4.	Hindustan Latex Ltd.	1966
5.	Hindustan Paper Corporation Ltd.	1970
6.	Nagaland Pulp and Paper Company Ltd.	1971
7.	Bharat Ophathalmic Glass Ltd.	1972
8.	Hoogly Printing Company Ltd.	1979
9.	Hindustan Newsprint Ltd.	1982
10.	Hindustan Vegetable Oils Corpn. Ltd.	1984
11.	Tyre Corporation of India Ltd.	1984

- 2. The enterprises falling in this group are mainly engaged in manufacturing and selling consumer goods like cement, films, lens, newsprint, contraceptives, vegetable oils, tyres, papers etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

**4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss)			
No.		2005-06	2004-05		
1.	Cement Corpn. of India Ltd.	831.84	(218.94)		
2.	Hindsutan Paper Corporation Ltd.	58.72	34.16		
3.	Hindustan Latex Lt	d. 20.64	18.08		
4.	Hindustan Newspri Ltd.	Hindustan Newsprint 15.68 Ltd.			
5.	Hoogly Printing Company Ltd.	0.24	0.99		
6.	Nagaland Pulp and Paper Company Li	(12.90)			
7.	Hindustan Vegetab Oils Corpn. Ltd.	le(34.33)	(34.33)		
8.	Bharat Ophthalmic Glass Ltd.	0.00	(38.45)		
9.	NEPA Ltd.	(45.32)	(48.02)		
10.	Tyre Corporation of India Ltd.	(47.53)	(56.86)		
11.	Hindustan Photo Films Mfg. Co. Ltd		(496.41)		
	Total	225.02	(848.46)		

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	Hindustan Paper Corporation Ltd.	15.21	0.00	
2.	Hindustan Newsprir Ltd.	nt 9.08	2.48	
3.	Hindustan Latex Ltd	l. 2.67	3.62	
4	Hoogly Printing Company Ltd.	0.26	0.26	
	Total	27.22	6.36	

#### 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.		ownship & Social Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	40.71	81.91	
2.	Gross expenditure on Township	9 14.11	12.80	

(Rs. in crore)

SI. No.	Particulars To	Township & Socia Overheads			
		2005-06	2004-05		
3.	Less : Rent and other receipt income	1.72	2.06		
4.	Net expenditure on Township	12.39	10.74		
5.	Social Overheads: Educational, Med. facilities, etc.	17.13	11.68		
6.	Total Social Overheads	29.52	22.42		
7.	No. of employees	10322	10523		
8.	Per capita expend on Social Overheads (Rs.)	. 28599	21306		
9.	No. of houses constructed	6683	7514		
10.	No. of houses under construction	0	0		
11.	Housing satisfaction (%)	64.7	71.4		

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs	. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	215073	215073	215073
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.		160083	
OTHERS (B) SHARE APPLICATION MONEY	22535 1854	22535 0	0
(C) RESERVES & SURPLUS	27456	24554	20443
TOTAL $(A) + (B) + (C)$	205590	207172	196661
(2) LOAN FUNDS	205204	070076	006454
(A) SECURED LOANS (B) UNSECURED LOANS	349575	270076 396386	236454 352407
TOTAL (A)+(B)		666462	
(3) DEFERRED TAX LIABILITY	7191		5271
TOTAL $(1) + (2) + (3)$		880132	790793
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	303804		293827
(B) LESS: DEPRECIATION	197482		
(C) NET BLOCK (D) CAPITAL WORK IN PROGRESS	106322 6041	111563 3784	113674 4429
TOTAL (C) + (D)	112363		118103
(2) INVESTMENTS	32110	47238	45704
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	38465	38450	36372
(B) SUNDRY DEBTORS		18949	
(C) CASH & BANK BALANCES	38713	21134	16445
(D) OTHER CURRENT ASSETS	378	277	90
(E) LOAN & ADVANCES	29932	14207	13567
TOTAL (A+B+C+D+E)	123027	93017	89031
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	72758		
(B) PROVISIONS	19056		
TOTAL (A+B) NET CURRENT ASSETS	91814 31213		85147 3884
NEI COMENI ASSEIS	31213	3073	3004
(4) DEFERRED REVENUE/PRE.EXPENDITURE	2103	5193	7433
(5) DEFERRED TAX ASSET	0	0	0
(6) PROFIT & LOSS ACCOUNT (DR)	689961	708675	615669
TOTAL (1+2+3+4+5+6)	867750	880132	790793

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 160630 SALES/OPERATING INCOME 132483 131125 EXCISE DUTY 8162 6534 8204 125949 122921 NET SALES 152468 100315 OTHER INCOME/RECEIPTS 5907 9368 584 -54 ACCRETION/DEPLETION IN STOCKS 860 253367 131802 133149 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 36372 34438 CONSUMPTION OF RAW MATERIALS 40818 12982 8594 STORES & SPARES 8723 23825 22681 POWER & FUEL 25917 MANUFACTURING/DIRECT/OPERATING EXPENSES 14611 9961 9160 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 26438 23445 24151 27101 18819 OTHER EXPENSES 22673 2402 1151 122167 PROVISIONS 1830 150269 TOTAL 123656 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBDITEP) 103098 9635 9493 DEPRECIATION 9462 9286 9203 DRE/PREL. EXPENSES WRITTEN OFF 936 1879 1441 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 92700 -1530 -1151 INTEREST -----17292 33556 ON CENTRAL GOVERNMENT LOANS 28443 ON FOREIGN LOANS 0 0 47914 45387 OTHERS 40466 0 LESS INTEREST CAPITALISED 0 0 CHARGED TO P & L ACCOUNT 65206 78943 68909 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP) 27494 -80473 -70060 TAX PROVISIONS 5190 4290 3304 22304 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -84763 -73364 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -198 83 -15844 NET PROFIT/LOSS(-) 22502 -84846 -57520 2722 636 650 DIVIDEND DECLARED 550 87 DIVIDEND TAX 84 -85569 RETAINED PROFIT 19230 -58254

#### MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	137535 -486474 225873 225289 73335	434568 115242 -506696 212275 212329 57104 223	117558 -426441 203209 202349 57939
PERSONNEL			
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)		10523 18566	
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	92 19	111 26	108 27
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	18.07 11.70 147.76 74.96 67.40	109.29 17.13 11.04 168.58 8.36 -1.33 -1.21 - 0.18 55	16.95 11.88 164.62 8.08 -0.98

# Bharat Opthalmic Glass Ltd. (BOGL)

#### 1. Company Profile

BOGL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to take over the Opthalmic Glass Plant at Durgapur from National Instruments Ltd. which was first conceived in 1957 as part of credit agreement between India and erstwhile USSR. BOGL is a Schedule-'C' / BIFR referred CPSE in consumer goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Durgapur, West Bengal. The company is registered with BIFR since 1992, BIFR has recommended for winding up of the company.

#### 2. Industrial / Business Activities

BOGL is in the manufacturing of bifocal lenses/optical raw glass having its single operating unit at Durgapur, West Bengal.

Based on the recommendations of the BRPSE the Government has decided to wind up the company on 16.6.2006.

Company has not furnished any information for the last three years i.e. 2003-04, 2004-05 and 2005-06.

# Cement Corporation of India Ltd. (CCI)

#### 1. Company Profile

CCI was incorporated in the year 1965 under the Companies Act, 1956 with an objective to explore and providing of limestone reserves and setting up of sufficient manufacturing capacity of cement in the public sector to meet the domestic requirement. CCI is a Schedule-'B' / BIFR referred CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the

Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

CCI is engaged in manufacturing of cement through its 3 operating units at Karbi Anglong in Assam, Sirmaur in Himachal Pradesh, and Tandi in Andhra Pradesh. 7 of its units at Adilabad in Andhra Prades, Raipur and Mandsour in Chattisgargh, Bilaspur in Madhya Pradesh, Gulbarga in Karnataka, Bhiwani in Haryana and Delhi Grinding unit are non-operating. The enterprise had 1570 employees as on 31.10.2006.

\* The total capacity by utilazation on 31.10.2005 was 61.82%.

#### 3. Production / Operational Profile

Major Products	Unit	Prod	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Cement	мтѕ	NA	805910	584740	-

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	195.22	149.42	112.33	30.65
Cost of prod.	304.09	375.7	364.7	-19.06
Net Profit/Loss(-)	831.84	-218.94	-80.95	-479.94
Net Worth	-889.94	-1764.28	-1561.2	-49.56
Paid up capital	429.28	429.28	429.28	0
Share of Central Govt./holding co.	429.28	429.28	429.28	0

#### 5. Key Performance Factors

The high profitability is due to implementation of financial restructuring scheme. A Revival scheme for CCI had been approved by the Government on the recommendation of BRPSE on 9.3.2006. The scheme consists of cash assistance of Rs.184.29 crore and non-cash assistance of Rs.1267.95 crore. The scheme also seeks amendment of Dalima Dadri Cement Limited (Acquisition and Transfer of Undertakings) Act, 1981 (Act No. 31 of 1981) as per Draft Amendment Bill

proposed by the Department of Heavy Industry and vetted by the Ministry of Law & Justice. Closure of seven non-operating units of CCI i.e. Mandhar, Kurkunta, Akaltara, Charkhi Dadri, Delhi, Grinding Unit / Bhatinda Grinding Unit, Nayagaon and Adilabad and implementation of VSS in the same, as per permission of BIFR. Sale of assets of all seven non-operating units through the Asset Sale Committee constituted by BIFR based on fresh valuation in partial modification of the GOM decision dated the 8th March, 2005 which had decided sale of all eleven units of CCI. Expansion / modernization of Bokajan, Tandur and Rajban units at a cost of Rs. 90.51 crores, Rs.43.80 crores and Rs. 6.80 crores respectively as recommended by IFCI. Further Pay scales will only be revised after issue of notice for closure of seven nonoperating units and separation of employees in these units through VSS. Further the implementation of the revision will only be done if it is specifically approved by BIFR as per PDE guidelines. Under no circumstances would salaries and wages exceed the amount estimated in the proposal approved by the BRPSE

### **Hindustan Latex Ltd. (HLL)**

#### 1. Company Profile

HLL was incorporated on 1.3.1966 under the Companies Act, 1956 with an objective to be a leader in the field of contraceptives and healthcare products and to assist in the National Family Welfare Programme. HLL is a Schedule-'B' Miniratna CPSE in consumer goods sector under the administrative control of M/o Health and Family Welfare, D/o Family Welfare with 100% shareholding by the Government. Its Registered and Corporate offices are at Thiruvananthapuram in Kerala.

#### 2. Industrial / Business Activities

HLL is engaged in manufacturing, sale and trading of contraceptives and healthcare products like condoms, Cu T, Blood Bags, OCP etc. through its four operating units at

Thiruvananthapuram in Kerala and Belgam in Karnataka. The enterprises is driven by a workforce of 1801 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Condoms	Mil. Pcs.	990 (98.90)	926 (138)	856 (128)	6.91
Oral Contraceptive Pills (OCP)	Mil. Cycles	74.3 (75.3)	73.5 (74.49)	68.87 (69.80)	1.09
Blood Bag	Mil. Pcs.	4.62 (92.4)	3.51 (175)	3.64 (182)	32
Copper T	Mil. Pcs.	3.41 (62)	4.16 (104)	0.34 (9)	- 18.03

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	211.43	194.31	162.54	8.81
Cost of prod.	192.9	175.5	146.29	9.91
Net Profit/Loss(-)	20.64	18.08	18.81	14.16
Net Worth	97.28	81.37	67.39	19.55
Paid up capital	15.54	15.54	15.54	0
Share of Central Govt./holding co.	15.54	15.54	15.54	0

#### 5. Key Performance Factors

- Financial performance of the company is improving every year due to increased production, thrust on export and diversification. HLL has the capacity to manufacture 1 billion units of condoms, which enables the company to have global scales in manufacturing.
- The company is having 18% of market share in India for condoms and 55% market share for Blood Bags.
- The company has taken measures like substitution of imported materials / change in packaging and development of new formulas to reduce cost.
- Earning Per Share of the company during 2005-06 was Rs. 1329 as compared to Rs. 1294 in the previous year.

 Company achieved 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- HLL is the only company in the world manufacturing and marketing the widest range of contraceptives. The current vision of the company is to innovating for Healthy Generations.
- The company has adopted a Corporate Plan to enter into the new business areas like vaccines, contract research, women health pharma, natural products and health care delivery.

#### 7. VRS / Outstanding dues

 During the year, 64 employees left the company out of which 6 availed of VRS, 14 retired on superannuation and 44 left on other grounds. Up-to 31.3.2006, total 388 employees have taken VRS. During the year an ex-gratia payment of Rs.0.54 crore was made.

# Hindustan Newsprint Ltd. (HNL)

#### 1. Company Profile

The HNL was incorporated on 7.6.1983 under the Companies Act, 1956 as a 100% subsidiary of Hindustan Paper Corp. Ltd. (HPC) with an objective to takeover the assets and liabilities of Kerala Newsprint Project of HPC. The mission of the company is to operate large capacity Newsprint/Paper Mills on sound commercial principles and to continuously upgrade and upscale production out put and enhance market place. HNL is a Schedule-'C' / Mini-ratna CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its registered and corporate office at Kottayam, Kerala.

#### 2. Industrial / Business Activities

HNL is engaged in the production and marketing of newsprint through its single operating unit at Kottayam, Kerala. The enterprise has a workforce of 1039 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod (% Ca	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Newsprint	Lakh MT	113050 (113)			

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	302.96	273.93	252.68	10.6
Cost of prod.	278.13	267.54	247.26	3.96
Net Profit/Loss(-)	15.68	4.22	5.02	271.56
Net Worth	197.62	190.16	187.01	3.92
Paid up capital	82.54	82.54	82.54	0
Share of Central Govt./holding co.	82.54	82.54	82.54	0

#### 5. Key Performance Factors

- The performance of the company improved during 2005-06 as compared to last year due to energy conservation measures, better capacity utilization, better sales realization in tendum with international market etc.
- Enzymatic bleaching of Reed and bamboo chemical pulp, optimization of blend of indigenous ONP and OMG in Deinking and optimization of pH for controlling the foaming tendency of deinked pulp containing OMG work were undertaken in R&D during the year. Rs. 15.34 lakh were spent during 2005-06 on R&D which is 0.05% of the turnover.

#### 6. Strategic Issues

 The company's proposal for Expansioncum-Diversification Project(EDP) got the sanction of the Government to upscale its capacity from 110000 MT to 280000 MT and to produce premium paper grades along with newsprint. The project is in the process of implementation.  The policy of the Government by maintaining customs duty at 5% on imported newsprint affects the domestic newsprint market since huge dumping of imported newsprint to the domestic market is a regular phenomenon when the price for the newsprint in international market is low.

#### 7. VRS

 During 2005-06 total 59 employees left the company out of which 2 availed of VRS, 40 retired on superannuation and 17 left on other grounds. Till 31.3.2006, total 257 employees have taken VRS.

# Hindustan Paper Corp. Ltd. (HPC)

## 1. Company Profile

HPC was incorporated on 29.5.1970 (but started its commercial production in 1985 and 1988) under the Companies Act, 1956 with an objective to establish pulp and paper / newsprint mills in the country to make paper available for mass consumption. HPC is a Schedule-'B' / CPSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. Its Registered office is at Delhi and Corporate office at Kolkata.

#### 2. Industrial / Business Activities

HPC is engaged in manufacturing of writing and printing paper and marketing the same through out the country. It has paper mills at Morigaon and Hailakandi districts of Assam namely Nagaon Paper Mills (NPM) and Cachar Paper Mills (CPM) respectively. It has two Subsidiary Units namely Hindustan Newsprint Ltd. and Nagaland Pulp and Paper Co. Ltd. The enterprises has a workforce of 2835 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Newsprint, Writing & Printing Paper including Wrapper	МТ	207068 (103.53)			4.94
Caustic Soda	МТ	24725 (61.81)	21080 (58.07)	22249 (61.29)	17.29
Chlorine Gas (Liquified)	МТ	19473 (107.29)	18551 (102.21)	NA	4.97
Calcium Hypochlorite	МТ	7374 (51.53)	6270 (43.82)	NA	17.61

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	699.24	560.65	576.4	24.72
Cost of prod.	645.35	527.13	538.93	22.43
Net Profit/Loss(-)	58.72	34.16	40.95	71.9
Net Worth	713.75	673.24	639.09	6.02
Paid up capital	700.38	700.38	700.38	0
Share of Central Govt./holding co.	700.38	700.38	700.38	0

#### 5. Key Performance Factors

- Financial performance of company in terms of turnover and profit has improved significantly by 32.41% in 2005-06 as compared to last year.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

 Modernisation / upgradation and Technological upgradation Plan has been planned and to be implemented out of internal resources and commercial borrowings only.

#### 7. Surplus Assets

 9 Nos. of have been identified as idle for which disposal action is yet to be completed. Two equipments namely hydropulper and neutral sizing are not in use for quite some time. Although future use of these assets after implementation of HPC's modernization and technological upgradation plan can not be ruled out, a sum of Rs. 92 lakhs being 95% of the value of equipment (excluding the cost of building) has been provided for under depreciation in the accounts.

## 8. VRS/Outstanding dues

 During the year, 49 employees left the company out of which 8 availed of VRS and 41 retired on superannuation. Up-to 31.3.2006 a total of 407 employees have taken VRS. Rs. 32.65 lakh was spent on VRS during the year through own resources by the company.

# Hindustan Photo Films Mfg. Co. Ltd. (HPF)

#### 1. Company Profile

HPF was incorporated in the year 1960 under the Companies Act, 1956 with an objective to achieve self reliance in photo sensitized goods to cater to health care, education, defense and entertainment needs of the country. The company commences its business during 1967. HPL is a Schedule-'C' / BIFR referred CPSE in Consumer Good sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 90.40% shareholding by the Government of India. Its Registered and Corporate offices are at Ootacamund, Tamilnadu.

#### 2. Industrial / Business Activities

HPF is engaged in manufacturing of X-Ray films, Polyester based X-ray (Medical and Industrial) and Graphic Arts Films, Magnetic Auto Tapes, Cine Colour Positive Films and Chemicals for X-Ray films through its four operating units at Ootacamund and one at Chennai in Tamilnadu. The enterprise has a workforce of 1072 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit	l	Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	ious year	
Specialty Films	M. Sq.m	0.642 (4.40)	0.759 (5.21)	1.590 (10.91)	- 15.42	
Other Photographic Films & Papers	M. Sq.m	0.065 (0.42)	0.053 (0.34)	0.113 (0.73)	22.64	
Magnetic Tape	MRM	0.956 (27.55)	0.304 (8.76)	0.782 (22.84)	214.47	
Processing	Ton	102.36	126.04	132.18	- 18.79	
Chemicals		(25.59)	(31.51)	(33.05)		

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	12.51	15.27	24.14	-18.07
Cost of prod.	585.2	515.74	472.39	13.47
Net Profit/Loss(-)	-560.9	-496.41	-443.03	12.99
Net Worth	-3491.39	-2931.48	-2435.07	19.1
Paid up capital	199.87	199.87	199.87	0
Share of Central Govt./holding co.	180.68	180.68	180.68	0

#### 5. Key Performance Factors

- The performance of the company has improved in terms of turnover and profitability during 2005-06 as compared to last year despite the fact that production of main products like X-ray etc. and Processing Chemicals has declined. Average capacity utilization was 2.12% during 2005-06.
- MD HMT (I.) is holding additional charge of CMD of HPF.
- The market share in Medical X-ray, Industrial X-ray, Graphic Arts, Cine Sound and Cine Positive was 6.3%, 11.3%, 3.3%, 15.2% and 37.5% respectively during 2005-06.
- The shares of the company are not traded although it is a listed company.

### 6. Strategic Issues

- Delay in sales realization, low employee morale due to 1987 pay scales and uncertainty about the future of the company, lack of investment on modernization in the fast technological environment, aging plant and machinery, lack of working capital, idle manufacturing facilities, high input cost, lack of level playing field, low capacity utilization etc. are the reasons for poor performance.
- HPF registered with BIFR in 1995 has been recommended for winding up by the Board in January, 2003. The company has obtained an interim stay from the Madras High Court against winding up order of BIFR / AAIFR. A consultant has been appointed to carry out assignment of formulation of a revival plan for the company.
- The company is planning to voluntarily delist its securities from Madras and Calcutta Stock Exchanges. Delhi Stock Exchange has already given its permission for delisting.
- Proper planning of the production schedules, indigenization of 'Base' a major raw material, cost reduction, diversification, financial restructuring and fiscal policy concessions etc. are the measures being considered for performance improvement.

#### 7. VRS/Outstanding dues

- During the year, 12 employees left the company out of which 4 retired on superannuation and 8 left on other grounds. Up-to 31.3.2006, total 1440 employees have taken VRS.
- As on 31.3.2006, Rs. 9.41 crore were outstanding dues out of which Rs. 6.59 crore were on account of salary and wages and Rs. 2.82 crore on other grounds.

# Hindustan Vegetable Oils Corp. Ltd. (HVOC)

## 1. Company Profile

HVOC was incorporated in the year 1984 under the Companies Act, 1956 by merger of

two nationalised companies namely M/s Ganesh Floors Mills and M/s Amritsar Oil Works with an objective to promote the edible oil supply to the consumers at competitive price. HVOC is a Schedule-'B' / BIFR referred CPSE in Consumer Goods sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

### 2. Industrial / Business Activities

HVOC is one of the taken over enterprises in production of edible oil and ready to-eat extruded food through its one operating unit at Delhi. The enterprise has a workforce of 160 employees as on 31.3.2006. The paid up capital is Rs. 7.71 crore.

### 3. Production / Operational Profile

The company is registered with BIFR since 1999. The BIFR recommended for winding up of the company, which is under process. Therefore, HOVC has no activity at present.

# Hooghly Printing Co. Ltd. (HPCL)

#### 1. Company Profile

The HPCL was incorporated on 03.1.1922 under the Indian Companies Act, 1913 and became a Government company on 10.05.1979. It was incorporated with an objective to cater to the printing and stationery requirements of the Andrew Yule Group companies. The company is an uncategorized CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry having its Registered and Corporate offices at Kolkata, West Bengal. HPCL is a 100% subsidiary of Andrew Yule Co. Ltd.

#### 2. Industrial / Business Activities

HPCL is one of the takenover subsidiary enterprises engaged in printing on Paper /

Paper Board through its single unit at Kolkata. The enterprise is driven by a workforce of 60 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

The company prints material for its customers as per their requirement. During 2005-06 total 433 jobs including periodicals, books and miscellaneous printing material were completed as compared to 300 jobs in the previous year.

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5.08	10	8.83	-49.2
Cost of prod.	4.73	8.72	7.28	-45.76
Net Profit/Loss(-)	0.24	0.99	0.73	-75.76
Net Worth	2.83	2.88	2.17	-1.74
Paid up capital	1.03	1.03	1.03	0
Share of Central Govt./holding co.	1.03	1.03	1.03	0

#### 5. Key Performance Factors

- The financial performance of the company declined tremendously during 2005-06 as compared to last year due to sluggish demand in the field of printing coupled with obsolete plant and machinery in the press.
- The company is securing 90% of the orders booking from Central and State Government Departments.

### 6. Strategic Issues

- It has been decided by the company to induct modern Plant & Machinery so as to meet the exacting needs of the printing industry.
- The company is a Board Managed one there is no post for full time functions for CMD/ND.

#### 7. VRS/Outstanding dues

During 2005-06, 3 employees retired

under superannuation. Till 31.3.2006, 60 employees have availed of VRS.

# Nagaland Pulp and Paper Co. Ltd. (NPPC)

#### 1. Company Profile

NPPC was incorporated in the year 1971 as a Joint Venture between Government of Nagaland and Hindustan Paper Corporation (HPC) under the Companies Act, 1956 with an objective to construct and manage a modern integrated pulp and paper mill at Tuli in Nagaland. The commercial production commenced in 1982. NPPC is a Schedule-'C' / BIFR referred CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its registered office at Mokokchung, Nagaland and corporate office at Kolkata. The company is registered with BIFR since 1992 and 'winding up' has been recommended. NPPC is a joint venture subsidiary of HPC Ltd. where in HPC holds 94.78% equity and Govt. of Nagaland holds 5.22% equity.

#### 2. Industrial / Business Activities

NPPC is a writing and printing paper producing company, but the production in its mill is suspended since 1992 and since then there is no production activities in this company. The enterprise has a workforce of 294 employees as on 31.3.2006.

### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	0	0.00*	1
Cost of prod.	14.14	12.92	12.52	9.44
Net Profit/Loss(-)	-14.02	-12.9	-12.57	8.68
Net Worth	-129.47	-115.46	-102.55	12.13
Paid up capital	120.2	120.2	120.2	0
Share of Central Govt./holding co.	113.92	113.92	113.92	0

#### 4. Key Performance Factors

- Company is not in operation since 1992 due to escalation of project cost, nonperformance of defective designed coal-fired boilers, inadequate and erratic grid power, non-availability of reed, deficient infrastructure in transport / telecommunication, shortage of skilled man power etc. The BIFR has recommended winding up of this company.
- The first revival scheme was sanctioned in 1994. However the production could not be carried out due to lack of captive power generation at NPPC and as such the company was again referred to BIFR in 1998. BIFR had recommended winding up of the company in 2002. But, against the winding up orders of BIFR, the Government of Nagaland and NPPC filed an appeal before AAIFR which set aside the impugned order and remanded back to BIFR on 20.4.2006.

## 5. Strategic Issues

- A revival proposal submitted to BRPSE in 2005 has been recommended to the PIB by the Board. PIB has recommended the revival scheme on 28.4.2006 with some conditionality which have been complied with. A Revised DPR with estimated investment of Rs. 522.44 crore has been submitted in June,06.
- A 30 year Tripartite agreement among Government of Nagaland (GON), HPC and NPPC was executed on May 25, 2006 to ensure availability of raw material (bamboo) within the state of Nagaland, handing over the bamboo growing 12676 hectares of GON purchased land to NPPC for undertaking captive bamboo plantation and exemption on payment of royalty on raw material.

## **NEPA Ltd. (NL)**

#### 1. Company Profile

NL was incorporated in the year 1947 as "National Newsprint and Paper Mills" in the

private sector and subsequently was taken over by the Central Province and Berar (Now Madhya Pradesh) in October, 1949. The Central Government acquired controlling interest in 1959. The mission of the company is to produce quality Newsprint as per the demand of the market. It is a Schedule-C / BIFR referred CPSE in Consumer Good sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 97.73% shareholding by the Government of India. Its registered and corporate offices are at Nepanagar, Madhya Pradesh.

#### 2. Industrial / Business Activities

NL is one of the taken over enterprises engaged in the production of newsprint through its only operating unit at Nepanagar, Madhya Pradesh. The company also has 3 marketing offices at Delhi, Mumbai and Bhopal and a Plantation Unit at Hempur (Uttranchal). The enterprise has a workforce of 1208 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Newsprint	МТ	30958	21674	22449	42.83	
		(35.18)	(24.63)	(25.51)		

## 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	57.68	38.42	38.91	50.13
Cost of prod.	109.86	88.13	86.19	24.66
Net Profit/Loss(-)	-45.32	-48.02	-39.26	-5.62
Net Worth	-241.69	-195.06	-151.73	23.91
Paid up capital	106.01	105.39	105.39	0.6
Share of Central Govt./holding co.	103.62	103.62	103.62	0.6

### 5. Key Performance Factors

 The NL has recorded significant improvement in production and turnover by 42.83%, and 49.94%espectively. The turnover was entirely from domestic sales. There were improvements on profitability also.

- Market share of the company in the production of newsprint was 3.5% during 2005-06 as compared to 2.2% last year.
- Steps such as optimization of Furnish Mix of input material, usage of chemical to optimize process parameters, procurement and installation of DG set and procurement of coarse screen, high pressure shower and vacuum pump etc were taken for performance improvement.

#### 6. Strategic Issues

- Monilisation of adequate quantum of raw material to start Paper Machine no. II on continued sustained basis, revision of basic prices, increase in demand of Nepa Newsprint substantially etc. were the strategic issues handled during the year. The company has license to diversify in Writing and Printing paper also, but is held up because of lack of massive capital infusion to take up modernization.
- NL is a BIFR referred enterprise. To overcome the problem of sickness the company needs a capital restructuring. BRPSE has recommended a revival scheme which is yet to be sanctioned by the Government.
- During 2005-06, NL received a budgetary support of RS. 13.04 crore out of which Rs. 12.42 crore was as loan and Rs. 0.62 crore as equity.
- Orders worth Rs. 104 crore were received during 2005-06.

#### 7. VRS / Outstanding dues

- During 2005-06, total 14 persons left the company out of which 2 retired on superannuation and 12 left on other grounds. None availed of VRS during the year. Till 31.3.2006 total 2340 employees availed of VRS.
- As on 31.3.2006, Rs. 969.69 crore were

outstanding dues out of which Rs. 559.20 crore was on account of salary and wages, Rs. 339.44 crores statutory dues and Rs. 71.05 crore other dues.

## Tyre Corporation of India Ltd. (TCIL)

### 1. Company Profile

TCIL was incorporated on 24.2.1984 under the Companies Act 1956 when erstwhile M/ s Inchek Tyres Ltd. and M/s. National Rubber Manufacturers Ltd. were nationalised by an ordinance dated 14.2.1984 with an objective to protect the employment of around 4000 employees and to ensure supply of automotive tyres to different STUs, Government Departments and Defence. TCIL is a Schedule-'B' / takenover / BIFR referred CPSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

TCIL is one of the takenover enterprises engaged in manufacturing and marketing of automotive tyres through its single operating unit at Kankinara, West Bengal. Presently, the company is doing 100% jobbing work w.e.f. 1.4.2002 for other tyre manufacturers in the absence of working capital support from banking system due to its reference to BIFR. The enterprise has a workforce of 277 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05		over prev- ious year
Automotive Tyres	МТ	15558 (67)	6171 (26)	17006 (73)	100

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	37.64	14.38	49.27	161.75
Cost of prod.	86.71	75.27	82.78	15.2
Net Profit/Loss(-)	-47.53	-56.86	4.55	-16.41
Net Worth	-591.38	-543.69	-511.87	8.77
Paid up capital	93.1	93.1	93.1	0
Share of Central Govt./holding co.	93.1	93.1	93.1	0

## 5. Key Performance Factors

- The company is presently doing 100% jobbing work for other tyre manufactures.
- The production has increased 152% over previous year. The company has made operating profit (PBIDT) of Rs. 7.82 crore and no budgetary support was drawn during the year.

 Net loss resulted due the heavy burden of interest on GOI loan, major portion attributable to closed Tangra Unit.

## 6. Strategic Issues

 BRPSE has agreed in principal for financial restructuring with the specific objective of revival of the company through JV participation with Central/State PSUs, disinvestment with private parties.

## 7. Non-performing Assets

written down value of Rs. 14.27 lakh for the Plant & Machinery, building etc and lease hold land worth Rs. 9.91 lakh are the non-performing assets. Further 5 Plant & Machinery of Kankinara unit having written down value of Rs. 3.01 crore became non-performing assets due to change of market demand of certain process car group tyres.

## AGRO-BASED PRODUCTS

There were 4 enterprises in the public sector as on 31.3.2006 which were engaged in producing and selling of Agro-Based Products. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise I		Year of oration
1.	National Seeds Corpn.	Ltd.	1963
2.	State Farms Corporation	n of	1969
3.	Andaman and Nicobar Islands. Forest and Pla Devp. Corpn. Ltd.	nt.	1977
4.	North Eastern Regional Marketing Corp. Ltd.	Agri.	1982

- 2. The enterprises falling in this group are mainly engaged in producing and selling of Agro-Based Products including the activities like forestry, growing of rubber plants, red palm trees etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given in next column:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	National Seeds Corpn. Ltd.	4.33	1.37
2.	North Eastern Regional Agri. Marketing Corporation Ltd.	(1.10)	(0.78)
3.	Andaman and Nicobar Islands. Forest and Plant Dev. Corp.	(12.15)	(13.13)
4.	State Farms Corporation of India Ltd.	(12.39)	(13.10)
	Total	(21.31)	(25.64)

5. **Dividend :** During the year 2005-06, no company has declared dividend.

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given on next page:

(Rs. in crore)

(Rs. in crore)

SI. No.	Particulars To	Township & S Overhea			
		2005-06	2004-05		
1.	Capital cost of Township	0.00	0.00		
2.	Gross expenditure on Township	0.13	0.21		
3.	Less : Rent receipt and other income	0.17	0.21		
4.	Net expenditure on Township Social Overheads:	(0.04)	(0.00)		
5	Educational, Med. facilities, etc.	0.19	0.08		
6.	Total Social Overheads	0.15	0.08		

SI. No.	Particulars To	Township & Social Overheads			
		2005-06	2004-05		
7.	No. of employees	4514	4650		
8.	Per capita expend. on Social	. 332	172		
9.	Overheads (Rs.) No. of houses constructed	871	871		
10.	No. of houses under construction	0	0		
11.	Housing satisfaction (%)	19.3	18.7		

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

## AGRO-BASED INDUSTRIES

### SUMMARISED BALANCE SHEET

		(Rs	. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	6200	6200	6200
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.	5602		
OTHERS (B) SHARE APPLICATION MONEY	0	0	0
(C) RESERVES & SURPLUS	7538	6182	•
TOTAL (A) + (B) + (C)	13140	11784	
(2) LOAN FUNDS			
(A) SECURED LOANS		282	
(B) UNSECURED LOANS TOTAL (A)+(B)	13618 13719	11412 11694	
(3) DEFERRED TAX LIABILITY	13719	0	13930
TOTAL $(1) + (2) + (3)$	26859	23478	
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	8982		12197
(B) LESS: DEPRECIATION	4935		
(C) NET BLOCK	4047 53		
(D) CAPITAL WORK IN PROGRESS  TOTAL (C)+(D)	4100	72 3968	200 6795
101721 (C) (D)	4100	3,300	0133
(2) INVESTMENTS	907	907	907
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	6650	6906	7844
(B) SUNDRY DEBTORS	3054	2665	5779
(C) CASH & BANK BALANCES	3292	1847	1290
(D) OTHER CURRENT ASSETS	140	183	147
(E) LOAN & ADVANCES	2557	2751	2751
TOTAL (A+B+C+D+E)	15693	14352	17811
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES			8352
(B) PROVISIONS	3152	3001	
TOTAL (A+B) NET CURRENT ASSETS	9927 5766	9705 4647	
NEI COMMENT ASSETS	3700	4047	0330
(4) DEFERRED REVENUE/PRE.EXPENDITURE	123	126	109
(5) DEFERRED TAX ASSET	610	0	0
(6) PROFIT & LOSS ACCOUNT (DR)	15353	13830	11266
TOTAL (1+2+3+4+5+6)	26859	23478	25627

#### AGRO-BASED INDUSTRIES

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 14952 17273 SALES/OPERATING INCOME 15806 EXCISE DUTY 0 0 Ω 14952 15806 NET SALES 17273 1028 OTHER INCOME/RECEIPTS 876 733 -862 1062 ACCRETION/DEPLETION IN STOCKS -248 15118 17901 17601 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 7359 CONSUMPTION OF RAW MATERIALS 9254 6585 128 STORES & SPARES 140 196 645 566 507 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 962 839 782 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 5679 6753 6693 OTHER EXPENSES 990 685 1130 28 17 PROVISIONS 160 17827 15889 TOTAL 16382 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBDITEP) 74 **-**771 1219 DEPRECIATION 255 266 364 DRE/PREL. EXPENSES WRITTEN OFF 50 23 34 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) -231 -1060 821 INTEREST \_\_\_\_\_ 1374 1188 1002 ON CENTRAL GOVERNMENT LOANS ON FOREIGN LOANS 0 0 0 143 556 777 OTHERS LESS INTEREST CAPITALISED 0 0 0 CHARGED TO P & L ACCOUNT 1517 1744 1779 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & -2804 PPA (PBTEP) -1748 -958 TAX PROVISIONS 387 185 126 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -2135 -2989 -1084 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -4 -425 -13 -2564 -1071 NET PROFIT/LOSS(-) -2131 0 0 0 DIVIDEND DECLARED 0 0 DIVIDEND TAX 0 RETAINED PROFIT -2131 -2564 -1071

#### AGRO-BASED INDUSTRIES

### MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	9813 -2336 19649 19897	7066 8543 -2172 17922 18784 6811	13145 314 18559 17497
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES		169 158	181 169
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	47.10 28.90 115.19 0.75 -2.35 -1.34	175.02 36.74 37.68 125.63 -9.02 -12.41 -7.09 - 0.00 65	39.65 36.06 110.70 9.27

# A&N Islands Forest and Plantation Dev. Corp. Ltd. (ANIFPDC)

## 1. Company Profile

ANIFDC was incorporated in the year 1977 under the Companies Act, 1956 with the main objective of scientific harvesting, natural regeneration and development of forest resources on the principle of sustained yield. The company was established as per the recommendations of the National Commission on Agriculture 1972. ANIFPDC is a Schedule-'C' CPSE in Agro Based Industries sector under the administrative control of M/o Environment and Forests with 100% shareholding by the Government of India with its registered and corporate office at Port Blair. Andaman and Nicobar.

### 2. Industrial / Business Activities

ANIFPDC is engaged in Forestry operation, Cultivation and Marketing of Red Oil Palm and Rubber Plantation. The company has four operating units for red oil palm along with rubber estate. The enterprise is driven by a workforce of 1656 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Crud Palm Oil	МТ	652	1475	2044	- 55.80
Rubber	МТ	170	189	282	- 10.05

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	2.15	5.38	6.88	-60.04
Cost of prod.	15.37	18.9	13.35	-18.68
Net Profit/Loss(-)	-12.15	-13.13	-5.51	-7.46
Net Worth	-22.62	-10.48	2.65	115.84
Paid up capital	3.59	3.59	3.59	0
Share of Central Govt./holding co.	3.59	3.59	3.59	0

#### 5. Key Performance Factors

- The company has become loss making concern due to ban on harvesting of timber imposed by Hon'ble Supreme Court which was generating 75%(approx) turnover. Badly affected Infrastructure by the Earthquake and Tsunami on 26.12.2004 as well as difficulty in marketing adversely affected the turnover.
- The company has replaced firewood used in boiler of Red Oil Palm Mill by the fiber and empty nutshells as fuel resulting in reduction in pressure on the natural forests.

#### 6. Non-performing assets

All the assets with net value of Rs 4.37 lakhs classified as "Logging Equipment" are at present non-performing; due to the ban on Harvesting of timber as per the interim order of the Hon'ble Supreme court.

#### 7. Strategic Issues

The matter regarding re-structuring/ revival of the corporation is under consideration of the Government.

# National Seeds Corporation Ltd. (NSC)

## 1. Company Profile

NSC was incorporated on 19.3.1963 under the Companies Act, 1956 with an objective to promote development of seed industry in the country. NSC is a Schedule-'C' CPSE in Agro Based Industries sector under the administrative control of M/o Agriculture, D/o Agriculture and Corporation with 100% shareholding by the Government of India. Its registered and corporate offices are at Delhi.

#### 2. Industrial / Business Activities

NSC is involved in production / sale and purchase of seeds covering about 600 varieties of 70 different crops and Hybrids of cereals, millets, pulses, oilseeds, folder, fiber and vegetable through its three farms located at Bangalore (Karnataka), Nandikottur

(Andhra Pradesh) and Kullu, Himachal Pradesh and 11 regional and 81 Area offices spread all over India. The enterprise is driven by a workforce of 745 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
SEEDS	Qtls.	466687	459466	411856	1.57	
		(80.30)	(79.81)	(71.54)		

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	104.84	79.84	88.82	31.31
Cost of prod.	101.25	83.26	91.45	21.61
Net Profit/Loss(-)	4.33	1.37	2.3	216.06
Net Worth	35.36	27.43	26.12	28.91
Paid up capital	20.62	20.62	20.62	0
Share of Central Govt./holding co.	20.62	20.62	20.62	0

### 5. Key Performance Factors

- The company has introduced performance awards for regional and area offices and introduced smart card based attendance system at the headquarters.
- The process to obtain ISO certification has been initiated.
- The market share of the major products was 5.04% during 2005-06 as compared to 2.61% in the previous year.
- Earning Per Share was Rs. 210 and Rs.
   67 respectively during this period.
- The company has signed MOU with Cargil & ITC for supply of NSC Seeds through Sathi and e-choupal networks respectively. The MOU has also been signed with SBI for seed production financial.
- The company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- The company is moving towards production and marketing of non cereals, more hybrids, potato seed tubers and distribution of planting materials/plantlets and it has initiated establishment of tissue culture unit.
- The study done by NPC on manpower and organization restructuring is under examination

## 7. VRS / Outstanding dues

 During the year 4 employees availed of VRS, 39 superannuated and 5 left on other grounds. A total of 880 employees have left under VRS/VSS till 31.3.2006. There was no outstanding dues as on 31.3.2006. The company paid ex-gratia of Rs. 0.18 crore during the year.

## North Eastern Regional Agricultural Marketing Corp. Ltd. (NERAMC)

#### 1. Company Profile

NERAMC was incorporated in the year 1982 under the Companies Act, 1956 with an objective to act as an intervention agency for commercially viable prices in North Eastern region. NERAMC is a Schedule-'B' / BIFR referred CPSE in Agro Based Industries sector under the administrative control of D/o Development of North Eastern Region with 100% shareholding by the Government of India. Its registered and corporate offices are at Guwahati, Assam. BIFR declared the company no longer sick.

#### 2. Industrial / Business Activities

NERAMC is mainly involved in trading and marketing activities along with production of Agro products like fruit juice and cashew nut from its 3 operating units at Agartala, Tripura. The enterprise has a workforce of 48 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Pine apple Juice	МТ	10465	35319	89700	-70.37
Cashew nut	МТ	5498	10300	12598	-69.56

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	7.06	6.77	8.4	4.28
Cost of prod.	8.59	8.06	11.05	6.58
Net Profit/Loss(-)	-1.1	-0.78	-0.48	41.03
Net Worth	7.4	3.05	4.94	142.62
Paid up capital	7.62	7.62	7.62	0
Share of Central Govt./holding co.	7.62	7.62	7.62	0

## 5. Key Performance Factors

- There is improvement in turnover and profitability.
- The company has 'Poor' MOU rating during the year 2005-06.

#### 6. VRS / Outstanding dues

Up-to 31.3.2006, total 22 employees left under VRS. As on 31.3.2006 the company is having outstanding dues of Rs. 26 lakhs on salary and wages.

## State Farms Corporation of India Ltd. (SFCI)

### 1. Company Profile

SFCI was incorporated in the year 1969 under the Companies Act, 1956 with an objective to maintain Central Government Farms in different states for production of quality seeds. SFCI is a Schedule-'C' CPSE in Agro Based Industries sector under the administrative control of M/o Agriculture, D/o Agriculture and Co-operation with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

SFCI is maintaining 6 central state farms for

production of Test stocks, Breeder, Foundation and certified seeds of different crops. The company also undertakes activities like plantation and maintenance of fruit crops, multiplication of quality seeding of Horticultural crops, production of vegetable seeds, cultivation of Bio-fuel & Medicinal plants and forestry plantations on wastelands. The land under possession at these 6 farms is 25736 hact., out of which cultivable land is 19616 hact. Central Government owns 4 Farms namely Suratgarh, Sardargarh and Jetsur in Rajasthan and one in Raichur, Karnataka; other 2 farms are in Hissar, Haryana and Bahraich in U.P and on lease from respective state Governments. The enterprise has a workforce of 2065 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Gram	Qntls.	34391	43991	5832	- 21.82
Oil Seeds	Qntls.	23882	24642	30624	- 3.08
Wheat	Qntls.	50181	40872	67266	22.78
Pulses	Qntls.	8292	6895	9081	20.26
Sugercane	Qntls.	123874	152894	204892	- 18.98
Cotton	Qntls.	5085	4052	6010	25.49

### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	58.68	57.53	53.96	2
Cost of prod.	71.28	69	69.74	3.3
Net Profit/Loss(-)	-12.39	-13.1	-7.02	-5.42
Net Worth	-43.5	-41.72	-30.57	4.27
Paid up capital	24.19	24.19	24.19	0
Share of Central Govt./holding co.	24.19	24.19	24.19	0

#### 5. Key Performance Factors

- There is dearth of qualified staff in the supervisor/senior positions.
- Most of the farms of the company are located in remote areas where much of civic facilities are lacking and therefore talented and qualified staff are not willing to work in such areas.
- The company has 'Fair' MOU rating during the year 2005-06.

There were 15 enterprises in the public sector as on 31.3.2006 which were engaged in producing and selling of Textile Products. The names of these enterprises alongwith their year of incorporation in chronological order are given below:

SI. No.	Enterprise Ye Incorpor	ear of
1.	National Textile Corpn. (Holding Co.) Ltd.	1968
2.	NTC (A. Pradesh, Karnataka, Kerala and Mahe) Ltd.	1974
3.	NTC (Delhi, Punjab and Rajasthan) Ltd.	1974
4.	NTC (Gujarat) Ltd.	1974
5.	NTC (Madhya Pradesh) Ltd.	1974
6.	NTC (Maharashtra North) Ltd.	1974
7.	NTC (South Maharashtra) Ltd.	1974
8.	NTC (Tamilnadu and Pondicherry) Ltd.	1974
9.	NTC (Uttar Pradesh) Ltd.	1974
10.	NTC (West Bengal, Assam, Bihar and Orissa) Ltd.	1974
11.	National Jute Manufacturers Corporation Ltd.	1980
12.	Brushware Ltd.	1981
13.	British India Corporation Ltd.	1981
14.	National Handlooms Development Corporation Ltd.	1983
15.	Birds, Jute and Exports Ltd.	1987

- 2. The enterprises falling in this group are mainly engaged in producing and selling textile products such as yarn, worsted and woollen cloth, blankets, hosiery, polyster suiting, shirting etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss):** The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss)		
No.		2005-06	2004-05	
1.	NTC (South Maharashtra) Ltd.	1401.57	(272.99)	
2.	NTC (Maharashtra North) Ltd.	218.91	(262.66)	
3.	NTC (Tamilandu and Pondicherry) L	7.58 .td.	(40.83)	
4.	National Handloom	s 0.50	0.78	
5.	Development Brushware Ltd	(0.03)	0.04	
6.	National Textile Corpn. (Holding Co	(7.00) o.)	(6.62)	
7.	British Inida Corporation Ltd.	(19.10)	(13.54)	
8.	NTC (Delhi, Punjal and Rajasthan) Ltd		(56.84)	
9.	NTC (Madhya Pradesh) Ltd.	(33.49)	(44.56)	

/ D -		crore	١.
120	ın	Crore	١ د
1/13.	,,,,	CIUIC	, ,

SI.	Enterprise	Net Profit/(Loss)			
No.		2005-06	2004-05		
10.	NTC (West Benga Assam, Bihar and Orissa) Ltd.	l, (56.06)	(65.08)		
11.	NTC (Gujarat) Ltd.	(76.00)	(92.90)		
12.	NTC (Uttar Prades Ltd.	h)(97.88)	(46.33)		
13.	NTC (A. Pradesh, Karnataka, Kerala and Mahe) Ltd. Corporation Ltd.	(103.99)	21.95		
14.	National Jute Manufacturers Corporation Ltd.	0.00	(598.90)		
15.	Birds Jute and Exports Ltd.	0.00	0.00		
	Total	1210.61	(1478.56)		

**5. Dividend**: Only one enterprise declared dividend as per details given below:

(Rs. in crore)

SI. Enterprise	Dividend		
No.	2005-06	2004-05	
National Handloom     Development     Corporation	ns 0.11	0.16	

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given in next column:

SI. No.	Particulars To	rticulars Township & Soc Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	1.62	1.41	
2.	Gross expenditure on Township	0.49	0.19	
3.	Less: Rent receipt and other income	t 0.28	0.35	
4.	Net expenditure on Township	0.21	(0.16)	
5.	Social Overheads: Educational, Med. facilities, etc.	4.27	2.23	
6.	Total Social Overheads	4.48	2.07	
7.	No. of employees	44213	53508	
8.	Per capita expend. on Social Overheads (Rs.)	1013	387	
9.	No. of houses constructed	3335	4097	
10.	No. of houses under construction	0	0	
11.	Housing satisfaction (%)	7.5	7.7	

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs.	. in Lakhs)
PARTICULARS		2004-05	2003-04
AUTHORISD CAPITAL		121544	121544
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND  (A) PAID-UP CAPITAL  CENTRAL GOVT.  OTHERS  (B) SHARE APPLICATION MONEY  (C) RESERVES & SURPLUS	42860 442462 24906	64663 42858 442463 25645 575629	38473 442462 26559
TOTAL $(A) + (B) + (C)$	374009	373629	376342
(B) UNSECURED LOANS	2037867 2059565 104	23310 1947764 1971074 112 2546815	1635715 1660571 111
	2034330	2340013	2237224
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS  (A) GROSS BLOCK  (B) LESS: DEPRECIATION  (C) NET BLOCK  (D) CAPITAL WORK IN PROGRESS  TOTAL (C)+(D)	40194 26228 384	70031 42702 27329 727 28056	46465 27455 534
(2) INVESTMENTS	904812	1013501	897243
(3) CURRENT ASSETS, LOANS & ADVANCES			
<ul> <li>(A) INVENTORIES</li> <li>(B) SUNDRY DEBTORS</li> <li>(C) CASH &amp; BANK BALANCES</li> <li>(D) OTHER CURRENT ASSETS</li> <li>(E) LOAN &amp; ADVANCES TOTAL (A+B+C+D+E)</li> </ul>	6773 220895 41420 132879		5785 23375 27238 11397
LESS:CURRENT LIABILITIES & PROVN.  (A) CURRENT LIABILITIES  (B) PROVISIONS  TOTAL (A+B)  NET CURRENT ASSETS	115780 30731 146511 270411	33609 159671	36982 182085
(4) DEFERRED REVENUE/PRE.EXPENDITURE	115	143	148
(5) DEFERRED TAX ASSET	0	0	0
(6) PROFIT & LOSS ACCOUNT (DR)	1432608	1554002	1406078
TOTAL (1+2+3+4+5+6)	2634558	2546815	2237224

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 87519 85570 SALES/OPERATING INCOME 82548 EXCISE DUTY 220 1884 5498 85635 77050 85350 NET SALES 95333 91535 OTHER INCOME/RECEIPTS 96597 -2702 -885 3259 ACCRETION/DEPLETION IN STOCKS 177981 176285 176906 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 56977 61582 57974 CONSUMPTION OF RAW MATERIALS 2760 STORES & SPARES 2626 2701 9999 10845 10820 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 3462 3178 3265 36684 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 48184 66428 OTHER EXPENSES 2989 3459 2936 728 1171 PROVISIONS 2769 113908 130736 TOTAL 146893 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-64073 45549 30013 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 432 467 566 DRE/PREL. EXPENSES WRITTEN OFF 0 16 475 PROFIT BEFORE INTEREST, TAXES, EXTRA-45066 ORDINARY ITEMS & PPA (PBITEP) 63641 28972 INTEREST -----71556 56267 79694 ON CENTRAL GOVERNMENT LOANS ON FOREIGN LOANS 0 0 90436 87436 OTHERS 76688 LESS INTEREST CAPITALISED 3 0 0 170127 CHARGED TO P & L ACCOUNT 143703 148244 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & -80062 -125061 -119272 PPA (PBTEP) 54 -125115 TAX PROVISIONS 68 79 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -80130 -119351 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -201191 22741 -161860 NET PROFIT/LOSS(-) 121061 -147856 42509 16 2 11 30 DIVIDEND DECLARED 1 DIVIDEND TAX 4 RETAINED PROFIT 121049 -147874 42475

### MANAGEMENT RATIO

DETAILS	2005-06	2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH COST OF PRODUCTION COST OF SALES VALUE ADDED R AND D EXPENDITURE	296639 -857834 258043 260745 13046	1971365 -21558 -978516 301346 302231 9563 53	-66779 -829684 296178 292919
PERSONNEL			
		53508 7504	
TOTAL INVENTORY : SALES SEMI/FINISHED GOODS : SALES	64 50	78 62	95 73
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  MATERIAL COST: COST OF PRODUCTION  MANPOWER COST: COST OF PRODUCTION  COST OF SALES: SALES  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	22.08 14.22 305.50 21.60 21.45 74.56 - 0.11 29	- 20.44 15.99 352.93 52.63 0.06 30	22.43 380.17 - - 37.60 - - 0.08 27

## Birds Jute & Exports Ltd. (BJEL)

## 1. Company Profile

BJEL was incorporated on 2nd July, 1904 in private sector. It became a 100% subsidiary of National Jute Manufactures Corp. Ltd. (NJMC) on 20.11.1986 after remaining closed for around 7 years due to financial stringency. BJEL is a uncategorised / BIFR / Takenover CPSE in Textile sector under the administrative control of M/o Textiles, having its registered and corporate offices at Kolkata, West Bengal. The company is registered with BIFR since 1999 which has recommended for its winding up.

#### 2. Industrial / Business Activities

BJEL is engaged in processing, blending, dyeing and printing of jute cotton and blended fabrics. BIFR concluded that no public interest would be served by reviving this company and recommended for its winding up. As such all the employees except 11 officers have been given VRS benefit. The officers union has field an appeal before the AAFIR, which has stayed the winding up order of BIFR and has sought the opinion of the Government regarding the proposal of the Officers' Union.

## 3. Production / Operational Profile

Company is not in operation.

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	0	0.00*	1
Cost of prod.	0	0	9.12*	1
Net Profit/Loss(-)	0	0	-8.82*	-
Net Worth	-53.9	-53.9	-53.9	0
Paid up capital	0.14	0.14	0.14	0
Share of Central Govt./holding co.	0.39	0.39	0.39	0

#### 5. Key Performance Factors

 The Government had filed an affidavit in the High Court stating that it has no objection if a liquidator is appointed for BJEL. However,

- the AAIFR stayed the operation of the winding up order of the BIFR.
- The Company has not furnished any information for the year 2005-06.

## British India Corp. Ltd. (BIC)

### 1. Company Profile

BIC was incorporated in the year 1920 in private sector and was nationalized in 1981 under B.I.C. Ltd. (Acquisition of shares) Act, with an objective to take over the controlling shares from private hands. BIC is a Schedule-'B' / BIFR referred / takenover CPSE in Textile sector under the administrative control of M/o Textiles with 96.94% shareholding by the Government of India. Its registered and corporate offices are at Kanpur, Uttar Pradesh.

#### 2. Industrial / Business Activities

BIC is involved in manufacturing of woolen / worsted fabrics through its two operating units at Kanpur in U.P. and Dhariwal in Punjab. It has three subsidiaries namely Elgin Mills Co. Ltd., Cownpore Textiles Ltd. and Brushware Ltd. The establishments of first two subsidiaries have been closed at the recommendations of BIFR for winding up. The enterprise has a workforce of 2729 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	]			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Wollen Fabrics	Mts.	27.48	46.77	67.29	-41.24

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	22	23.74	12.48	-7.33
Cost of prod.	37.89	42.84	61.11	-11.55
Net Profit/Loss(-)	-19.1	-13.54	21.75	41.06
Net Worth	-143.89	-128.03	-114.37	12.39
Paid up capital	31.71	31.71	30.74	0
Share of Central Govt./holding co.	31.71	31.71	31.71	0

#### 5. Key Performance Factors

- BIC has suffered a loss during 2005-06 due to obsolete machinery, excess manpower, shortage of working capital, inadequate marketing infrastructure for retail sale etc. Further there is no permanent CMD in the company.
- The restructuring was approved in 2002 with a cash assistance of Rs.86 crore and non-cash assistance of Rs.125 crore. The modernization programme has been delayed because of non-availability of funds through the sale of surplus land as Government of U.P. has not allowed the conversion of leasehold land into free hold either free of cost or at concessional rate.

#### 6. Strategic Issues

 In 2005, the Government has approved a new revival plan for BIC on the recommendations of BRPSE which provides an additional allocation of Rs. 47.35 crore under Non-Plan to BIC for making payment to the Government of UP to secure conversion of leasehold lands into freehold, which will be paid in 8 quarterly installments. Leasing the mills to private partner(s) subject to the conditions that appropriate provisions be made in the lease conditions with regard to any land which may be surplus.

## **Brushware Ltd. (BL)**

#### 1. Company Profile

BL was incorporated in the year 1893 in private sector and was nationalised in the year 1981. BL is a uncategorised / takenover CPSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Kanpur, Uttar Pradesh. The company is a subsidiary of British India Corp. (BIC), which holds 57.2% of its equity shares.

#### 2. Industrial / Business Activities

BL was involved in manufacturing of all types

of brushes like industrial, domestic, personal and paint brushes catering to the needs of Defence, Railway, HAL, Sugar mills, textile mills, road ways etc. However, production activity of the company is almost closed since 1994-95. There is virtually no work force on the roll of the company.

The company was not referred to BIFR as it being a small-scale unit. Also due to the non-availability of funds for working capital no steps could be taken to improve upon its operational activity.

The application for closure of the company under the I.D. Act has been turned down by Ministry of Labour.

The company is completely closed for the last ten years.

## National Handlooms Development Corp. Ltd. (NHDCL)

## 1. Company Profile

NHDCL was incorporated in the year 1983 under the Companies Act, 1956 with an objective to serve as a national level agency for promotion and development of the Handloom sector. The Company is a Schedule-'C' / CPSE in textile sector under the administrative control of M/o Textiles with 100% shareholding by the Government. Its Registered and Corporate offices are at Lucknow. (U.P.)

#### 2. Industrial / Business Activities

NHDCL is one of the pioneering enterprises to ensure the availability of raw material like yarn, dyes and chemicals to handloom weavers and supply of handloom fabrics to undertake developmental activities like technical, marketing, production and training to weavers/dyers and handloom personnel through its 8 regional offices situated all over India. The enterprise is driven by a workforce of 225 employees as on 31.3.2006.

### 3. Production / Operational Profile

The company is not a manufacturing enterprise. It is involved in promotional and development activities relating to handloom.

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	253.45	241.72	284.75	4.85
Cost of prod.	263.77	250.97	294	5.1
Net Profit/Loss(-)	0.5	0.78	1.45	-35.9
Net Worth	26.84	26.56	31.46	1.05
Paid up capital	19	19	19	0
Share of Central Govt./holding co.	19	19	19	0

#### 5. Key Performance Factors

- Profitability declined during 2005-06 as compared to last year by 35.71%.
- Due to withdrawal of CENVAT administrative charges have reduced to nil during 2005-06.
   Payment of VRS compensation has been made from internal resources.
- Due to implementation of FBT, Rs. 7.54 lakhs were paid as FBT during 2005-06.
- An incentive scheme under MGPS scheme to boost sales resulted in increase of transportation & depot expenses.
- The Earning Per Share of the company decreased tremendously from Rs. 4.12 in 2004-05 to Rs. 2.65 in 2005-06.
- Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. VRS

During the year, 2 employees left the company out of which 1 availed of VRS.

## National Jute Manufacturing Corp. Ltd. (NJMC)

### 1. Company Profile

NJMC was incorporated on 3.6.1980 under the Companies Act, 1956 with an objective to take over the six jute mills, the management of which was earlier taken over by the Government of India under the Industries (Development and Regulation) Act, 1951. NJMC is a Schedule-'B' / BIFR referred CPSE in Textile sector under the administrative control of M/o Textile having 100% Government holding with its registered office and corporate office at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

NJMC is one of the enterprises in the manufacturing of Jute goods having its 6 operating units at North 24 Paraganas, Howrah and Kolkata in West Bengal and Katihar in Bihar. It has one subsidiary namely Birds Jute and Exports Ltd. The enterprise is driven by a workforce of 19746 employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2004-05	2003-04	over prev- ious year	
Jute Goods	M.T.	-	28	8144 (7)	-	

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	0.2	11.68	1
Cost of prod.	0	451.44	442.79	1
Net Profit/Loss(-)	0	-598.9	-437.13	ı
Net Worth	-4530.62	-4530.62	-3931.73	0
Paid up capital	55.8	55.8	55.8	0
Share of Central Govt./holding co.	55.8	55.8	55.8	0

#### 5. Key Performance Factors

- Company has not furnished any information for the year 2005-06.
- The Company is registered with BIFR since 1994 and has been recommended for 'winding up' on 8.7.2004. There is no production activity in the company since 2004-05 except conversion of minimum process stock to finished stock due to disconnection of power supply by CESC / BSEB for non payment of bills.

 NJMC had been suffering cash loss since inception. Hon'ble High Court of Calcutta has passed the order for winding up of the company on 6.1.2005 and has directed the official liquidator to take possession of assets of the company. Presently the matter is pending before the Division Bench of Calutta High court for review. The AAIFR has also granted stay order against the order of BIFR.

## **National Textile Corp. Ltd. (NTC)**

## 1. Company Profile

NTC was incorporated on 1.4.1968 under the Companies Act, 1956 with an objective to manage the affairs of Sick takenover Textile units with its 9 subsidiaries. NTC is a Schedule-'A' CPSE in Textile sector under the administrative control of M/o Textiles having 100% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial / Business Activities

NTC is one of the holding enterprises which arrange funds (for working capital and VRS etc.) from GOI and provide them to its units / subsidiaries as per their requirement. It has 9 subsidiaries namely NTC (DPandR), NTC (Guj.), NTC (UP), NTC (SM), NTC (MN), NTC (WBABO), NTC (APKKM), NTC (MP) and NTC (TNP). The enterprises is driven by a workforce of 119 employees as on 31.3.2006.

#### 3. Production / Operational Profile

NTC is a holding company as such there is no production of its own.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	0	0.00*	-
Cost of prod.	722.11	662.94	574.56	8.93
Net Profit/Loss(-)	-7	-6.62	-10.33	5.74
Net Worth	2923.98	2930.99	2937.6	-0.24
Paid up capital	540.1	540.1	540.1	0
Share of Central Govt./holding co.	540.1	540.1	540.1	0

#### 5. Key Performance Factors

- The corporation has been charging interest from the subsidiaries for the loans advanced after 31.3.2001 as the GOI has been advancing interest-bearing loans. However, this is not in conformity with the scheme of BIFR.
- The corporation has not undertaken any manufacturing / sale or exports activity during the year.
- Statutory auditors have made comments regarding underestimation of losses and non-reconciliation of certain assets / liabilities and no provision on certain losses.

#### 6. Strategic Issues

- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- During the year, 112 employees left the company out of which 106 availed VRS, 5 retired on superannuation and 1 left on other grounds. Till 31.3.2006 a total of 163 employees have taken VRS. No VRS Grant was sanctioned / released by the Government during the year.

# National Textile Corp. Ltd. (APKK&M) [NTC (APKK&M)]

### 1. Company Profile

NTC (APKK&M) was incorporated on 23.10.1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to manage the business of nationalised textile mills taken over under the Sick Textile Undertaking (Nationalisation) Act, 1974 and situated in the states of Andhra Pradesh, Karnataka, Kerala and Maharashtra. NTC (APKK&M) is a Schedule-'B' / BIFR referred takenover CPSE in textile sector under the administrative control of M/o Textiles having its registered and corporate offices at Bangalore, Karantaka.

## 2. Industrial / Business Activities

NTC (APKKandM) is one of the subsidiary

enterprises of NTC engaged in manufacturing wide range of fabrics in cotton blended and 100% synthetic suiting, shirting, drills, casement, furnishing material, dress material, surgical cloth, sarees etc. through its ten operating mills at Chittoor, Tadapateri in Andhra Pradesh, Bangalore and Tolhunse in Karnataka, Kollam, Trissur(2 mills), Kannur and Thiruvmalu in Kerala and Mahe (Pondicherry). It has two Marketing Divisions at Bangalore and Hyderabad. The enterprise is driven by a workforce of 3639 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
YARN	Lakh KG.	108.18 (82.86)		92.30 (74.34)	- 9.08
CLOTH	Lakh Mtrs.	15.43 (34.26)	11.70 (30.61)	27.21 (50.84)	31.88

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	125.46	126.14	94.48	-0.54
Cost of prod.	230.85	232.04	202.67	-0.51
Net Profit/Loss(-)	-103.99	21.95	-41.93	-573.76
Net Worth	-875.16	-771.17	-793.12	13.48
Paid up capital	58.29	58.29	58.29	0
Share of Central Govt./holding co.	57.06	57.06	57.06	0

#### 5. Key Performance Factors

- Marketing conditions are favourable by way of better movement and realization.
   The company has taken up production of more combed cotton yarn and high twist yarn of high value.
- Uneconomical activities have been curtailed by stopping old plain loom shed, auto loom shed in two mills and closed loss making retail show rooms to reduce cost and improve competitiveness.
- Labour cost has been brought down by 4% of production value by giving MVRS to

- surplus employees and substituting permanent workers with casual workers.
- Plant and machinery and other assets disposed off to the tune of Rs. 0.75 crore.

## 6. Strategic Issues

- The rehabilitation plan was sanctioned in 21.3.2002 with the capital outlay of Rs. 390.66 crore.
- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- The modernization of plant and machinery as per the 'Sanctioned Scheme' is being initiated, in the final stage of negotiations and tie-up of resources through sale of surplus land is arranged. Funds assistance is being received from NTC Ltd.

#### 7. Non-performing assets

Depreciation reserves worth Rs. 75.84 crore were non-performing assets as on 31.3.2006.

## 8. VRS / Outstanding dues

During 2005-06 total 1352 employees left the company out of which 1198 availed of VRS, 128 retired on superannuation and 26 left on other grounds. An amount of Rs. 41.94 crore was spent in this regard. There were no outstanding dues as on 31.3.2006.

# National Textile Corp. (DP&R) Ltd. [NTC (DP&R)]

#### 1. Company Profile

NTC (DP&R) was incorporated in the year 1974 under the Sick Textile Undertaking (Nationalisation) Act 1974 as a 100% subsidiary of NTC Ltd. with an objective to rehabilitate and run the nationalised sick textile mills. NTC (DP&R) is a Schedule-B / BIFR referred takenover CPSE in Textile sector under the administrative control of M/o Textiles with its Registered and Corporate offices at Delhi.

#### 2. Industrial / Business Activities

NTC (DP&R) is engaged in manufacturing and selling of cotton / blended / woolen yarn and

woolen cloth through its 5 operating units at Beawar, Bijainagar and Udaipur in Rajasthan and Kharar and Malout in Punjab. The enterprise is driven by a workforce of 700 regular employees as on 31.3.2006.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Cotton	Lakh	21.96	48.38	-	- 46.61
yarn	Kg.	(37.08)	(82.49)		
Waste	Lakh Kg.	2.74	5.72	-	- 52.10

## 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	27.74	50.12	40.94	-44.65
Cost of prod.	135.77	122.39	124.29	10.93
Net Profit/Loss(-)	-24.4	-56.84	80.03	-57.07
Net Worth	-456.24	-431.84	-375	5.65
Paid up capital	28.43	26.89	26.89	5.73
Share of Central Govt./holding co.	28.43	28.43	28.43	0

#### 5. Key Performance Factors

The company has been incurring losses for last several years. Though its sales decreased tremendously, its losses also decreased during 2005-06 due to profit on sale of assets as also reduction in administrative expenses and consumption of raw materials.

#### 6. Strategic Issues

- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries which is under implementation.
- The revival scheme envisaged modernization of five viable mills and closure of the remaining four mills, out of which three since have been closed.

#### 7. VRS

During the year, 2139 employees left the company out of which 2055 availed of VRS and 84 retired on superannuation. A payment of Rs.

51.30 crore was made by the company to VRS retirees from its own resources. Till 31.3.2006 a total of 3592 employees have taken VRS.

## National Textile Corp. (Gujarat) Ltd. [NTC (Gujarat)]

## 1. Company Profile

NTC (Gujarat) was incorporated in the year 1974 under the Companies Act, 1956 in pursuant to Sick Textile Undertakings (Nationalization) Act, 1974 with the objective of taking over the assets and liabilities of the 11 nationalized mills located in Gujarat. NTC (Gujarat) is a Schedule-'B' / BIFR referred CPSE in Textile sector under the administrative control of M/o Textile, having its registered and corporate offices at Ahmedabad, Gujarat. It is a 100% subsidiary of NTC Ltd. The company is registered with BIFR since 1992 and BIFR has sanctioned revival scheme for the company.

#### 2. Industrial / Business Activities

NTC (Gujarat) is engaged in production of cotton and P.V. Yarn through its 11 operating mills at Ahmedabad, Bhavnagar, Rajkot, Petlad and Viramgam in Gujarat. The enterprises has workforce of 281 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit	Prod	%increase/ decrease over prev-		
		2005-06	2004-05		
Cotton / PV Yarn	Lakh Kgs	5.34	15.16	15.25	-64.78

### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	7.19	17.15	15.4	-58.08
Cost of prod.	68.18	79.37	89.01	-14.1
Net Profit/Loss(-)	-76	-92.9	301.35	-18.19
Net Worth	-636.77	-561.66	-468.76	13.37
Paid up capital	24.84	24.84	24.84	0
Share of Central Govt./holding co.	24.84	24.84	24.84	0

#### 5. Key Performance Factors

The company is incurring losses and is under revival scheme approved by the Government of India/BIFR.

## 6. Strategic Issues

On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries. In view of reduction in number of mills under the NTC Group of companies, it has been decided to merge all subsidiaries into one company. The BIFR has approved this proposal. The merging process is going on and a dissolution certificate will be issued by the concerned Registrar of Companies and the existence of all subsidiaries will come to an end including NTC(Guiarat).

#### 7. Surplus assets

The company is having non-performing assets of Rs.1.38 crore and surplus assets of Rs.11.17 crore. Steps are being taken to dispose off non-performing assets.

### 8. VRS / Outstanding dues

During the year, 1108 employees left the company out of which 1096 availed of VRS, 3 retired on superannuation and 9 left on other grounds. Till 31.3.2006, total of 7939 employees have taken VRS.

## National Textile Corp. (Madhya Pradesh) Ltd. [NTC (MP)]

### 1. Company Profile

NTC(MP) was incorporated on 1.11.1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to Manage the affairs of seven sick textile mills in Madhya Pradesh which were nationalised under Sick Textile Undertakings (Nationalisation) Act, 1974. NTC (MP) is a Schedule-'B' / BIFR referred CPSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Indore, Madhya Pradesh.

#### 2. Industrial / Business Activities

NTC (MP) is one of the subsidiary enterprises of NTC engaged in manufacturing of yarn and cotton cloth through its two operating units at Burhanpur and Bhopal in Madhya Pradesh. The enterprise is driven by a workforce of 996 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Yarn	Spin ning	(87.61)	(86.17)	(87.52)	-
Cotton Yarn	Lac Kg.	15.84	13.33	8.22	18.83

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	13.48	13.28	11.37	1.51
Cost of prod.	62.74	81.19	67.7	-22.72
Net Profit/Loss(-)	-33.49	-44.56	247.73	-24.84
Net Worth	-503.13	-469.68	-425.14	7.12
Paid up capital	33.57	33.57	33.57	0
Share of Central Govt./holding co.	33.57	33.57	33.57	0

## 5. Key Performance Factors

- The company is incurring losses and is under revival plan as sanctioned in 2002 by the BIFR and subsequently by the Government/BIFR based on the recommendations of BRPSE in 2005-06.
- Holding company (NTC Ltd.) has made available a sum of Rs. 9.67 crores as working capital loan for Payment of wages & salaries and Rs. 7.04 crores as MVRS/ Revival loan for payment under VRS and creditors.
- Gross loss has come down mainly due to saving in wages & salaries on account of reduction in employees under VRS.

#### 6. Strategic Issues

 Revival scheme of the company was approved by BIFR during 2002 under which five mills were closed during the year 2002-03 and employees of these mills have been relieved after giving compensation under VRS.

- The implementation of revival scheme is effected due to various factors such as non-realisation of funds from sale of assets mainly land, on account of nonreceipt of permission from the State Governments of Madhya Pradesh and Chhattisgarh.
- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries. In view of reduction in number of mills under the NTC Group of companies, it has been decided to merge all subsidiaries into one company. The BIFR has approved this proposal. The merging process is going on and a dissolution certificate will be issued by the concerned Registrar of Companies and the existence of all subsidiaries will come to and end including NTC(MP).

#### 7. VRS

 During the year, 93 employees left the company after availing of VRS.Till 31.3.2006 total 1075 employees availed of VRS. An amount of Rs.. 2.70 crores were spent on this account during 2005-06.

# National Textile Corp. (MN) Ltd. [NTC (MN)]

### 1. Company Profile

NTC (MN) was incorporated in the year 1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to own and manage 11 eastern nationalised textiles mills taken over under the Sick Textile Undertaking (Nationalisation) act 1974 (seven more mills were entrusted to corporation w.e.f. 1.4-1997). NTC (MN) is a Schedule-'B' / BIFR referred CPSE in textile sector under the administrative control of M/o Textiles having its registered and corporate offices at Mumbai, Maharashtra. As per the revival scheme

sanctioned by the BIFR on 25.7.2002, 10 mills have been closed and two more mills recommended for revival are to be merged with Tata Mills. Thus at present 6 mills are in operation under the company.

#### 2. Industrial / Business Activities

NTC (MN) is one of the subsidiary enterprises of NTC engaged in manufacturing and marketing of yarn, grey and processed fabric through its 6 operating units at Mumbai and Akola in Maharashtra. The enterprise is driven by a workforce of 4328 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	
Fabric	Lac Mtrs.	78.63 (83.31)		103.13 (56.16)	
Market yarn	Lac Kgs.	59.63 (86.23)		66.83 (67.64)	

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	74.86	64.71	59.44	15.69
Cost of prod.	309.95	323.93	330.45	-4.32
Net Profit/Loss(-)	218.91	-262.66	-37.88	-183.34
Net Worth	-1636.53	-1855.44	-1593.39	-11.8
Paid up capital	59.59	59.59	59.59	0
Share of Central Govt./holding co.	59.59	59.59	59.59	0

#### 5. Key Performance Factors

- As compared to last year turnover has increased on account of improvement in operational activities and increase in production of own products instead of job work product. The net loss decreased mainly due to improvement in activity.
- Modernization of Poddar Mill was undertaken during the year.
- Major portion of the sales i.e. 89.13% was

- from sales other than to Government Departments/organizations.
- Rationalization of manpower, energy audit, rehabilitation of the mills as per approved revival plan were the measures taken for cost reduction and improvement in competitiveness.

#### 6. Strategic Issues

- BIFR had approved revival of 8 mills and closure of 10 mills. It has now been decided that 2 mills will be merged in one viable mill and finally there would be 6 viable mills. Joint venture is under consideration for few mills for restructuring.
- In view of reduction in number of mills under the NTC Group of companies, it has been decided to merge all subsidiaries into one company. The BIFR has approved this proposal.

#### 7. Surplus/non-performing assets

NTC(MN) is having surplus assets of old plant and machinery, and land due to closure of mills as per rehabilitation scheme. The surplus land is 167.27 acres and plant and machinery worth Rs. 9.72 lakhs. During 2005-06, surplus land and surplus machinery were sold at Rs. 428.06 croe and Rs. 102 crore respectively.

### 8. VRS / Outstanding dues

- During the year, 1009 employees left the company out of which 836 availed of VRS and 173 retired on superannuation. Up-till 31.3.2006 total 17822 employees have taken VRS. Rs. 38.20 crore were spent on VRS during 2005-06.
- As on 31.3.2006, total Rs. 82.80 crore were outstanding dues out of which Rs. 8.24 crore were statutory dues and Rs. 74.56 croe on other grounds, but not on salary and wages. An ex-gratia payment of Rs. 30.11 crore were made during the year.

# National Textile Corporation (South Maharashtra) [NTC(SM)]

## 1. Company Profile

NTC (SM) was incorporated on 1.4.1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to manage the affairs of sick textile mills in Maharashtra which were nationalised under Sick Textile Undertaking (Nationalisation) Act, 1974. NTC (SM) is a Schedule-'B' / BIFR referred / takenover CPSE in Textile sector under the administrative control of M/o Textiles with its Registered and Corporate offices at Mumbai (Maharashtra).

#### 2. Industrial / Business Activities

NTC(SM) is engaged in manufacturing of cloth and yarn and job conversion of cloth yarn through its 15 operating units at Mumbai, Maharashtra. The enterprise is driven by a workforce of 4778 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Cloth	Lakh Mtrs.	49.61	56.05	19.0	- 11.49
Yarn	Lakhs Kgs.	91.60	70.47	45.2	29.98
Waste	Lakhs Kgs.	8.94	7.10	-	25.92

### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	119.17	95.82	83.73	24.37
Cost of prod.	306.31	323.79	337.55	-5.4
Net Profit/Loss(-)	1401.57	-272.99	-430.01	-613.41
Net Worth	-710.22	-2111.79	-1838.8	-66.37
Paid up capital	49.1	49.1	49.1	0
Share of Central Govt./holding co.	49.1	49.1	49.1	0

## 5. Key Performance Factors

On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries including NTC (SM).

#### 6. VRS

During the year 2005-06 280 availed of VRS and an amount of Rs. 11.87 crore was spent in this regard. In addition 162 employees retired on superannuation.

## National Textile Corp. (TN&P) Ltd. [NTC (TN&P)]

#### 1. Company Profile

NTC (TN&P) was incorporated in the year 1974 under the Sick Textile Undertaking (Nationalization) Act, 1974 as a 100% subsidiary of NTC Ltd. with an objective to provide employment to the jobless workers all over the country and to run 13 sick textile units in the State of Tamilnadu and 2 in Pondicherry (Transferred to Pondicherry Government on 1.4.2005) profitably with adequate modernization and renovation. NTC (TN&P) is a Schedule-'B' / BIFR referred / takenover CPSE in Textile sector under the administrative control of M/o Textile having its Registered and Corporate offices at Coimbatore, Tamilnadu.

#### 2. Industrial / Business Activities

NTC (TN&P) is one of the taken over subsidiary enterprises of NTC engaged in production of yarn and fabrics in its 8 operating units in the State of Tamilnadu after restructuring effected in recent years. The enterprise has a workforce of 4118 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)			
		2005-06	2005-06 2004-05 2003-04			
Yarn	Lakhs			89.04	- 14.39	
	Kg.	(91.76)	(87.46)	(55.78)		
Cloth	Lakhs Mts.	50.83 (80.59)	38.71 (80.72)	39.76 (59.14)	31.31	

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	187.53	194.14	129	-3.4
Cost of prod.	233.15	264.63	206.28	-11.9
Net Profit/Loss(-)	7.58	-40.83	-20.05	-118.56
Net Worth	-264.98	-264.89	-219.2	0.03
Paid up capital	88.91	88.91	88.91	0
Share of Central Govt./holding co.	88.91	88.91	88.91	0

#### 5. Key Performance Factors

- The operational performance of the company has improved during the year and it achieved an ever time high capacity utilization of 91.76% resulting in improvement in operating profit.
- The improvement in the operating profit is also due to favorable market factors as there was reduction in cotton prices and increase in yarn prices.
- Sale consideration of the two mills transferred to the Government of Pondicherry amounting to Rs. 39.43 crore was included in profit on sale of assets and adjusted in net profit.

#### 6. Strategic Issues

A comprehensive revival plan for the company had been approved by the Government which originally contemplated closure of 6 unviable mills and revival of 9 viable mills as per the Techno-Economic viability study by South India Textile Research Association. Subsequently, a revised and fully tied up modernization proposal for revival of 6 mills in Tamil nadu was drawn up as per the study of NITRA and the same is under implementation.

#### 7. VRS/Outstanding dues

- During the year, 203 employees left the company out of which 34 availed of VRS and 169 retired on superannuation. Up-till 31.3.2006, total 2005 employees have taken VRS.
- The company had outstanding statutory

dues of Rs. 9.04 crore as on 31.3.2006. It paid ex-gratia of Rs. 1.27 crore during 2005-06.

# National Textile Corp. (UP) Ltd. [NTC (UP)]

## 1. Comp any Profile

NTC (UP) was incorporated in the year 1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to manage the business of 11 textile mills takenover under the Sick Textile Undertaking (Nationalisation) Act,1974 and situated in the state of U.P.. The current objective of the company is to produce cheaper cloth and yarns for the weaker sections. NTC (U.P.) is a Schedule-"B"/BIFR referred / takenover CPSE in textile sector under the administrative control of M/o Textiles having its registered and corporate office at Kanpur, U.P.

#### 2. Industrial / Business Activities

NTC (UP) is one of the subsidiary enterprises of NTC engaged in the production of yarn through its two operating units namely Swadeshi Cotton Mill at Allahabad and Bhanjan in U.P. The enterprise is driven by a workforce of 587 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over previ- vious years
Yarn	L.	9.14	15.60	19.87	- 41.40
	Kgs.	(64.19)	(74.35)	(73.09)	

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	8.94	15.98	17.25	-44.06
Cost of prod.	123.21	91.27	134.05	35
Net Profit/Loss(-)	-97.88	-46.33	435.12	111.27
Net Worth	-1232.03	-1134.14	-1087.97	8.63
Paid up capital	40.61	40.61	40.61	0
Share of Central Govt./holding co.	38.92	38.92	38.92	0

#### 5. Key Performance Factors

Cash losses of the company are reimbursed by holding company.

#### 6. Strategic Issues

- As per BIFR revival plan of 2002, nine units are selected for closure and two units at Bhonjan and Allahabad are to be revived. Accordingly 9 out of 11 units have been closed. Production of yarn is going on in only two units.
- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries. In view of reduction in number of mills under the NTC Group of companies, it has been decided to merge all subsidiaries into one company. The BIFR had approved this proposal.

### 7. Surplus assets

 As on 1.5.2006, 217.18 acres land were surplus out of which 36.04 acres were related to viable mills. The value of this land is stated to be Rs. 307.16 crore.

## 8. VRS / Outstanding dues

 1464 employees took VRS during the year 2005-06. There were no outstanding dues as on 31.3.2006.

# National Textile Corp. (WBAB&O) Ltd. [NTC(WB)]

## 1. Company Profile

NTC (WB) was incorporated in the year 1974 in pursuant to Sick Textile Undertaking (Nationalisation) Act 1974 with an objective to take over the assets and liabilities of nationalised mills. 16 textile mills of the region had been vested with the corporation. It is a 100% subsidiary of NTC Ltd. NTC(WB) is a Schedule-'B' / BIFR referred CPSE in Textile sector under the administrative control of M/o Textiles having its Registered and Corporate offices at Kolkata, West Bengal. The company is registered with BIFR since 1993 which sanctioned a revival scheme in 2002.

#### 2. Industrial / Business Activities

NTC (WB) is one of the subsidiary enterprises of NTC in the production of cotton yarn and cloth having its 5 running mills in West Bengal. 1 mill is non-operative and 10 mills have since been closed. The enterprises is driven by a workforce of 1836 employees as on 31.3.2006.

### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Mkt. Yarn	L.Kgs.	10.76	11.09	9.04	- 2.98

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	13.68	13.35	9.98	2.47
Cost of prod.	86.46	86.61	88.15	-0.17
Net Profit/Loss(-)	-56.06	-65.08	323.85	-13.86
Net Worth	-484.24	-428.14	-363.06	13.1
Paid up capital	44.84	44.84	44.84	0
Share of Central Govt./holding co.	42.03	42.03	44.84	0

### 5. Key Performance Factors

The company is incurring losses and is under revival package. The losses have come down during last three years. The company received Rs.82.66 crore from the holding company as wage support.

#### 6. Strategic Issues

- As per BIFR revival plan of 2002, ten units were selected for closure and six units were to be revived. Cost of revival scheme was estimated at Rs.253.56 crore. Accordingly 10 units have been closed. Modernisation of six revivable mills is under process. Modernization fund is being arranged by sale of surplus plant & machinery of both closed and running mills, salvaged building of a few closed mills and also land of the closed as well as surplus land of the running mills.
- As per modified revival scheme one of the mills of this subsidiary (Arati Cotton Mills) has been earmarked for modernization and the five mills will be modernized under Joint Venture.

## TRADING AND MARKETING SERVICES

There were 13 enterprises in the public sector as on 31.3.2006 which were engaged in Trading and Marketing Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Ye Incorpor	ear of
1.	State Trading Corpn. of India Ltd.	1956
2.	Central Warehousing Corpn.	1957
3.	Handicrafts and Handlooms Exports Corp. India Ltd.	1962
4.	MMTC Ltd.	1963
5.	MSTC Ltd.	1964
6.	Food Corpn. of India	1965
7.	Cotton Corpn. of India Ltd.	1970
8.	Jute Corpn. of India Ltd.	1971
9.	PEC Ltd.	1971
10.	HMT (International) Ltd.	1975
11.	Central Cottage Industries Corp. of India Ltd.	1976
12.	North Eastern Handicrafts and Handloom Dev. Corpn. Ltd.	1977
13.	STCL Ltd.	1982

- **2.** The enterprises falling in this group are mainly engaged in following activities:
- (i) to regulate trade in certain sensitive products;

- (ii) to control and eliminate to the extend possible speculative activity in the trade of certain products vital to the community;
- (iii) to provide support prices to agricultural products of certain cash crops;
- (iv) to ensure availability of essential consumer products to all sections of the community;
- (v) to arrange import of certain industries in the small sectors with or without high export potential;
- (vi) to provide adequate scientific storage facilities for agricultural products etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	fit/(Loss)
No.		2005-06	2004-05
1.	MMTC Ltd.	108.29	107.18
2.	Central Warehousin	ng 70.62	41.30
3.	MSTC Ltd.	54.68	38.30
4.	State Trading Corp of India Ltd.	n. 38.95	25.03
5.	Cotton Corpn. of India Ltd.	14.55	27.04
6.	PEC Ltd.	13.25	14.55

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
7.	STCL Ltd.	5.98	3.58
8.	Central Cottage Industries Corpn. Of India Ltd.	0.69	1.18
9.	Handicrafts and Handlooms Exports Corp. India Ltd.	0.64	1.30
10.	HMT (International) Ltd.	0.60	0.01
11.	Jute Corpn. of India Ltd.	(17.77)	1.53
12.	North Eastern Handicrafts and Handloom Dev. Corp.Ltd.	(2.63)	(2.11)
13.	*Bharat Leather Corpn. Ltd.	-	(3.80)
14.	Food Corpn. of India	a 0.00	0.00
	Total	287.85	255.09

<sup>\*</sup> Establishment closed.

## **5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	MMTC Ltd.	25.00	22.50	
2.	State Trading Corpr of India Ltd.	n. 15.00	9.00	
3.	Central Warehousin	ıg 14.26	8.15	

SI.	Enterprise	Divi	Dividend		
No.		2005-06 2004-05			
4.	MSTC Ltd.	10.96	7.68		
5.	Cotton Corpn. of India Ltd.	5.00	5.41		
6.	PEC Ltd.	3.00	3.80		
7.	Handicrafts and Handlooms Exports Corpn. India Ltd.	0.69	0.69		
8.	STCL Ltd.	0.60	0.60		
9.	Central Cottage Industries Corpn. of India Ltd.	0.14	0.24		
	Total	74.65	58.07		

## 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars T	ownship & Social Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	49.76	44.94	
2.	Gross expenditure on Township	4.14	4.11	
3.	Less: Rent receip and other income	t 8.68	2.45	
4.	Net expenditure on Township	(4.54)	1.66	

SI. No.	Particulars To	ownship & Social Overheads		
		2005-06	2004-05	
5.	Social Overheads: Educational, Med. facilities, etc.	18.36	21.01	
6.	Total Social Overheads	13.82	22.67	
7.	No. of employees	55600	57671	
8.	Per capita expend. on Social Overhea		3931	
9.	No. of houses constructed	1702	1174	
10.	No. of houses und construction	er 0	0	
11.	Housing (%) satisfaction	3.1	2.0	

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

### TRADING AND MARKETING SERVICES

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS		2004-05	2003-04
AUTHORISD CAPITAL		287400	287900
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL CENTRAL GOVT.		261824	
OTHERS	3582		
(B) SHARE APPLICATION MONEY (C) RESERVES & SURPLUS	0 254811	0 228586	202655
TOTAL $(A) + (B) + (C)$	522489	493992	464010
(2) LOAN FUNDS			
		3556212	
,		190335	
		3746547	
(3) DEFERRED TAX LIABILITY		620 4241159	
TOTAL $(1) + (2) + (3)$	491/685	4241159	3293702
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	241728		225464
(B) LESS: DEPRECIATION	113740		101915
(C) NET BLOCK (D) CAPITAL WORK IN PROGRESS	127988	128510	123549
TOTAL (C)+(D)		132651	
101112 (0) (2)			
(2) INVESTMENTS	41333	41929	39704
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	1431144	1564536	1465882
(B) SUNDRY DEBTORS	3762195	2805177	2258681
(C) CASH & BANK BALANCES	303232		1003807
(D) OTHER CURRENT ASSETS	147420		
(E) LOAN & ADVANCES	195390	153043 6037336	136938
TOTAL (A+B+C+D+E)	3039301	603/336	4990293
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	1079669		
(B) PROVISIONS	72972		
TOTAL (A+B) NET CURRENT ASSETS	1152641 4686740	2024313 4013023	
NEI CORRENI ASSEIS	4000/40	4013023	3074346
(4) DEFERRED REVENUE/PRE.EXPENDITURE	41525	38154	6641
(5) DEFERRED TAX ASSET	9265	7125	6677
(6) PROFIT & LOSS ACCOUNT (DR)	4453	8277	39011
TOTAL (1+2+3+4+5+6)	4917685	4241159	3295702

#### TRADING AND MARKETING SERVICES

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 7992524 8464410 8339130 SALES/OPERATING INCOME EXCISE DUTY 215 151 106 7992309 8464259 8339024 NET SALES 114849 147724 OTHER INCOME/RECEIPTS 69439 177597 ACCRETION/DEPLETION IN STOCKS -121769 -495064 7985389 8789580 7913399 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 

 6698275
 7577812
 6805621

 84286
 89153
 2159

 CONSUMPTION OF RAW MATERIALS STORES & SPARES 2507 2251 2069 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 380200 40011 50920 158873 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 194715 167092 282711 OTHER EXPENSES 544529 589681 11491 7126 6391 7618343 8455597 7623933 PROVISIONS TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-367046 333983 289466 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 6912 7654 7140 DRE/PREL. EXPENSES WRITTEN OFF 3650 2270 2289 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 356484 324059 280037 INTEREST -----0 358 ON CENTRAL GOVERNMENT LOANS 5593 0 306081 0 ON FOREIGN LOANS 312171 251441 OTHERS 5 LESS INTEREST CAPITALISED 0 0 306434 CHARGED TO P & L ACCOUNT 312171 257034 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 23003 PPA (PBTEP) 44313 17625 TAX PROVISIONS 16723 15571 7856 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 27590 2054 15147 -1195 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -23455 1164 25509 NET PROFIT/LOSS(-) 28785 13983 5807 7465 4045 DIVIDEND DECLARED 794 520 DIVIDEND TAX 1046 20274 18908 9418 RETAINED PROFIT

#### TRADING AND MARKETING SERVICES

#### MANAGEMENT RATIO

DETAILS		2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	4814728	683722 4141533 447561 0	3198097
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)		57671 28136	
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED PBDITEP: CAPITAL EMPLOYED PBITEP: CAPITAL EMPLOYED PBITEP: SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH NET PROFIT: NET WORTH R AND D EXPENDITURE: SALES SUNDRY DEBTORS: SALES (NO. OF DAYS)	7.62 7.40 4.46 9.30 6.04 0.00	3.94	9.05 8.76 3.36 5.50 3.34

### Central Cottage Industries Corp. of India (CCICI)

#### 1. Company Profile

CCICI was incorporated on 4.2.1976 under the Companies Act, 1956 as a Central Public Sector Enterprise with an objective to promote, develop, aid, counsel and assist Cottage Industries by organizing their sale in India and abroad. CCICI is a Schedule-'C' CPSE in Trading and Marketing Services sector under the administrative control of M/o Textiles with 100% shareholding by the Government. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

CCICI is engaged in trading of handicrafts and handlooms and other related services in India and abroad. The six operating units of the corporation are situated at Mumbai (Maharashtra), Kolkata (West Bengal), Bangalore (Karnataka), Chennai (Tamilnadu), Secunderabad (Andhra Pradesh) and Delhi. It also has one Franchise Showroom at Gurgaon (Haryana). The corporation has entered into a 50:50 joint venture with Handicraft and Handloom Exports Corp. of India (HHEC) for sale of 24 carat gold coins. The enterprise is driven by a workforce of 373 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease
		2005-06	2004-05	2003-04	over prev- ious year
Purchases	Lakh bales	14.28	27.17	8.89	-47.44
Purchases: Handicrafts Handlooms		_	7.11 4.33		12.10 - 0.69
Sales: Handicrafts Handlooms			6.97 4.49	-	12.05 6.90

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	69.07	61.22	58.42	12.82
Cost of prod.	68.57	61.11	59.54	12.21
Net Profit/Loss(-)	0.69	1.18	-0.07	-41.53
Net Worth	21.3	18.16	17.3	17.29
Paid up capital	10.85	10.85	10.85	0
Share of Central Govt./holding co.	10.85	10.85	10.85	0

#### 5. Key Performance Factors

- Turnover of the company increased by 12.71% during 2005-06 as compared to previous year.
- Earning Per Share was Rs. 6.32 during 2005-06 as compared to Rs. 10.92 in the previous year.
- Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Steps were taken towards strengthening operations in emporia, improvement in merchandize, cost control, setting up of Showroom on franchise basis and booking of bulk/institutional orders.
- During 2005-06 orders worth Rs. 10.52 crore were received from DGOS, Ministry of Defence.

#### 7. VRS

During the year, 15 employees left the company out of which 4 availed of VRS, 3 retired on superannuation and 8 left on other grounds. Till 31.3.2006 total 4 employees availed of VRS.

# Central Warehousing Corp. (CWC)

#### 1. Company Profile

CWC was incorporated in 1957 under the Agricultural Produce (Development and Warehousing) Act, 1956. However this Act was

repealed and re-enacted by the Parliament as the Warehousing Corp. Act, 1962. The objective of setting up the corporation was to provide scientific storage facilities for agricultural inputs and produce like food grains and fertilizers and other notified commodities. CWC is a Schedule-'B' / Mini-ratna CPSE in Trading and Marketing Services sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution with 55.01% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

The CWC is engaged in providing services in the field of storage of agricultural produce and inputs and industrial trade through its 516 warehouses including 87 custom bonded warehouses. CWC also runs 3 Air Cargo complex, 32 container freight stations / inland clearance depots and 3 temperature controlled warehouses. It has also subscribed to the share capital of 17 State Warehousing Corporations (SWCs). The company has one financial joint venture namely National multi Commodity Exchange of India Ltd. (NMCE) with a shareholding of 26%. The enterprise has a workforce of 6413 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Services	Unit		Warehousing Services (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over previ- vious year
Warehousing	Lakh	71.59	61.58	55.24	16.26
Facilities	Metric	(70)	(63)	(60)	
	Tonnes				

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	568.83	485.22	436.85	17.23
Cost of prod.	510.09	462.75	427.59	10.23
Net Profit/Loss(-)	70.62	41.3	22.43	70.99
Net Worth	818.66	847.9	765.17	-3.45
Paid up capital	68.02	68.02	68.02	0
Share of Central Govt./holding co.	37.42	37.42	37.42	0

#### 5. Key Performance Factors

- The improvement in turnover and profitability during 2005-06 is attributed to increase in utilization of storage capacity. The average utilization of the storage capacity is 89%. The CWC offers a rebate of 30% in its storage charges for the farmers stocks. The corporation has introduced VRS during the year 2005-06 in order to reduce the establishment cost.
- During the year 45 new warehousing units were opened and 22 were closed down.
- CWC is not depended on any budgetary support from the Government and all its operations / construction plans are met out of internal generations of resources.
- The corporation also operates Farmers Extension Services Scheme and Disinfestation Extension Service Scheme wherein farmers are trained in Post Harvest Technology and Pest control services respectively.
- CWC's Joint Venture namely NMCE is the first demutualised electronic multicommodity exchange in the country
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- The corporation is planning to enter into the field of controlled atmospheric cold storage infrastructure. The corporation is also setting up warehousing infrastructure for Railways as per MOU signed with M/o Railway. Out of 22 locations, work has already been completed at three locations.
- As per recent amendments, by Warehousing Corporations (Amendment) Act 2001, provisions have made for the Corporation to enter into Joint Venture / Strategic alliances and set up warehouses abroad. Accordingly CWC is venturing into opening of one offshore warehouse in Uruguay (Latin America).
- As the Warehouse Receipt (WR) is not fully negotiable instrument under the Negotiable Instrument Act, 1881, this has

lost the element of negotiability and therefore, the main purpose of pledge financing has been defeated. In order to over-come these problems the Govt. is considering for the regulation of warehouse business by registering warehouses, issuing negotiable WR, registration of accreditation agencies for warehouses following certain norms. This will make WR a prime tool of trade and facilitate finance against it throughout the country.

#### 7. VRS / Outstanding dues

During the year, 278 employees left the company out of which 190 availed of VRS, 62 retired on superannuation and 26 left on other grounds. Up-to 31.3.2006, total 2376 employees have taken VRS. During the year an Ex-gratia payment of Rs.8.14 crore was made.

### Cotton Corp. of India Ltd. (CCI)

#### 1. Company Profile

CCI was incorporated in 1970 under the Companies Act, 1956 with an objective to act as a canalizing agency for Import of cotton particularly for long and extra long staple varieties. Subsequently the role of the corporation underwent changes on several occasions and currently the broad objectives are to ensure remunerative and competitive prices to the cotton farmers; to supply cotton to textile industry on reasonable prices; domestic sales operations at negligible margin in order to pass on larger benefit to cotton growers; increasing supplies of contamination free cotton to meet growing demand of textile mills etc. CCI is a Schedule-'B' Miniratna CPSE in Trading and Marketing Services sector under the administrative control of M/o Textiles with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

CCI is one of the pioneering enterprises

providing services in carrying out price support operations, whenever the market prices of kapas touch the support prices announced by the Government without any quantitative limit and commercial operations at the company's own risk; working as implementing agency for Mini Mission III and IV of Technology Mission on cotton; undertaking developmental activities related to productivity and quality of cotton through its 20 branch offices to cover 88 districts and 262 procurement centers in various cotton growing states. The enterprise has a workforce of 1123 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Purchases	Lakh bales	14.28	27.17	8.89	-47.44
Domestic Sale	Lakh bales	20.88	10.22	7.05	104.31
Exports	Lakh bales	3.07	0.35	0.44	777.14

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	2158.21	1414.08	1011.52	52.62
Cost of prod.	1611.39	2858.42	1255.82	-43.63
Net Profit/Loss(-)	14.55	27.04	10.21	-46.19
Net Worth	275.83	266.98	246.11	3.31
Paid up capital	25	25	25	0
Share of Central Govt./holding co.	25	25	25	0

#### 5. Key Performance Factors

- The turnover during 2005-06 was higher by 49 % over previous year in spite of adverse market conditions by following the strategy of keeping lower margins and giving stress on supplying quality cotton.
- Market share of the company in purchases was 5.54% during 2005-06 as compared to 11.50% in the previous year.
- Earning Per Share was Rs. 48.63 during

- 2005-06 as against Rs. 141.48 in the previous year.
- Company has 'Very Good' MOU rating during the year 2005-06.
- CCI is not a listed company.

#### 6. Strategic Issues

- Technology Mission on Cotton (TMC) is a joint effort of M/o Agriculture and the M/o Textile under which CCI is an implementing agency for improvement of marketing infrastructure and setting up of Farmer's Information Centers. The corporation has also introduced a scheme for supply of cotton to mills at stable prices under Godown Storage Facility (GSF).
- Steps taken to reduce the cost and increase the competitiveness of the product/services and diversify the product/service range include introduction of Scheme for Godown Storage Facility (GSF); evolving norms for Ginning & Packing; bringing down cost of borrowing etc.
- To tackle the problems of impurities and very high level of contamination, the Corporation has initiated measures for augmenting infrastructure in the G&P factories engaged by it for processing of its kapas stocks.
- As the implementing agency for Mini Mission III and IV of the Technology Mission on Cotton, out of 250 market years sanctioned for development, 201 market yards have been taken up for development. Similarly, as against target of modernization/upgradation of 1000 ginning and pressing factories, 725 factories have been taken up for modernization.
- With a view to improve the production, productivity and quality of cotton, the Government of India had launched Technology Mission on Cotton in February 2000.
- During 2005-06, the company received budgetary support in terms of subsidy

- related to administered prices and others Rs. 225 crore as against Rs. 167 crore in the previous year.
- Due to record cotton production for the second successive year, the kapas prices came down under pressure and touched the MSP level in major part of the season and as such CCI undertook MSP operations alongwith commercial operations on a very limited scale.

#### 7. Separation of employees

During the year, 26 employees left the company out of which 14 on superannuation and 12 on other grounds. None availed of VRS during 2005-06.

### Food Corporation of India Ltd. (FCI)

#### 1. Company Profile

FCI was incorporated in 1965 as per Food Corporations Act, 1964 with the objective of acting as a main agency of the Central Government for procurement, movement, storage and distribution of foodgrains and to achieve the main objectives of the food policy of Government namely Price Support and Public Distribution System with maintaining buffer stocks of foodgrains to ensure national food security. FCI is a Schedule-'A' CPSE in Trading and Marketing Services sector under the administrative control of M/o Consumer Affairs. Food and Public Distribution. D/o Food and Public Distribution with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

FCI is engaged in providing services in the field of procurement and distribution of food grains through its 171 district offices spread all over the country. The enterprise has a workforce of 42449 employees as on 31.3.2006.

#### 3. Operatoinal Profile

Company runs on "no profit no loss" basis.

Major Services	Unit	Tota	Total Movements during		
(Procurement)		2005-06	2004-05	2003-04	over previ- ous year
Foodgrains	Rs./ crore	33588.68	35858.29	NA	- 6.33
Sugar	Rs./ crore	226.90	189.06	NA	20.01
Gunnies	Rs./ crore	827.62	869.53	NA	- 4.82
Stores and spares	Rs./ crore	8.81	15.51	NA	- 43.20

#### 4. Major Financial Highlights

Particulars	Perfor (R	% increase/ decrease over previ-		
	2005-06	2004-05	2003-04	vious years
Turnover	44189.05	45162.53	52809.68	-2.16
Cost of prod.	43908.35	46371.71	47726.18	-5.31
Net Profit/Loss(-)	0	0	0	-
Net Worth	2173.62	2068.75	2370.68	5.07
Paid up capital	2465.91	2437.47	2392.46	1.17
Share of Central Govt./holding co.	2465.91	2437.47	2392.46	1.17

#### 5. Key Performance Factors

The procurement and issue price of food grains is fixed by the Government of India and the difference between the economic cost and rates realization is reimbursed by the Government as subsidy. During 2005-06 (provisional) FCI has received net subsidy of Rs.21049.93 crore as against net subsidy of Rs.20738.79 crore in 2004-05. In addition FCI also received an amount of Rs.70.67 crore during 2005-06 as un-regularised transit & storage shortages reimbursement.

# Handicrafts & Handlooms Exports Corp. India Ltd. (HHEC)

#### 1. Company Profile

HHEC was incorporated in the year 1958 under the Companies Act, 1956 with an objective to develop, promote and aggressively market the products of India crafts and skills abroad thereby providing a marketing channel for Craftsmen and Artisans. HHEC is a Schedule'B' CPSE in Trading and Marketing Services sector under the administrative control of M/o Textiles with 100% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

HHEC is engaged in providing services in the field of export of handicrafts, handlooms, readymade garments, carpets, gold and silver jewellery and import of bullion, silk, timber and cotton. Company is also engaged in retail sale of handicrafts and handlooms goods. The company is operating through its four regional offices situated at Delhi, Chennai (Tamilnadu), Mumbai (Maharashtra) and Kolkata (West Bengal). The company also has four branches at Bhudohi (U.P.), Srinagar (J&K), Ahmedabad (Gujart) and Jaipur (Rajasthan). The enterprise is driven by a workforce of 209 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Value of Services during			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Export (Direct & Indirect)	Rs. in Crores	58.63	77.07	80.88	- 23.93
Import of Bullion	Rs.	980.52	1198.33	1700	- 18.18

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1065.13	1302.18	1784.36	-18.2
Cost of prod.	1077.74	1396.56	1799.68	-22.83
Net Profit/Loss(-)	0.64	1.3	1.52	-50.77
Net Worth	24.39	24.43	23.89	-0.16
Paid up capital	13.82	13.82	13.82	0
Share of Central Govt./holding co.	13.82	13.82	13.82	0

#### 5. Key Performance Factors

 The decline in turnover during the year is due to shifting of bullion imports under OGL w.e.f. 28.1.2004 and RBI's restriction of usance period upto 90 days w.e.f. 9.7.2004

- as against one year permitted earlier.
- As part of innovation and development of crafts clusters the corporation has undertaken the projects for development of Tie & Due Fabrics from Sonepur, Bhubneswar. Further projects for development of hand decorated gift items of cane and bamboo, jewellery are under process.
- Company has 'Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Steep price spurt in international market, major buyers of USA shifting business to China and Pakistan due to competitive price, spot delivery being desired by local buyers wherein designated banks have an edge, reduction in Duty Draw Back Rates, lack of skilled and senior management manpower etc. were the other reasons for decline in performance.
- Efforts are being made to close unviable foreign branches and consolidation of units to reduce cost as also to rein in new buyers from the existing markets as well as from untapped markets. Besides participation in major international and local fairs, the corporation has posed to organize "Stand Alone Exhibition" in USA, Kuwait and Brussels and preparing to open warehouse & showroom on franchise basis.

#### 7. VRS/Outstanding dues

 During the year, 6 employees left the company out of which 5 retired on superannuation and 1 left on other grounds. Up-till 31.3.2006, total 167employees have taken VRS. As on 31.3.2006 Rs.0.12 crore were statutory outstanding dues.

### HMT (International) Ltd. [HMT(I)]

#### 1. Company Profile

HMT(I) was incorporated in the year 1975 under the Companies Act, 1956 with an objective to carry on the business in India and

abroad as exporters, importers and consultants and to undertake project works and technical services abroad, sales of HMT products and other engineering products. HMT(I) is a Schedule-'B' / Mini-ratna CPSE in Trading and Marketing Services sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding of the holding company HMT Ltd. Its Registered and Corporate offices are at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

HMT(I) is one of the subsidiary enterprises involved in export of HMT products, associate products, setting up projects, invisible exports in the form of technical services as well as import of components/parts for machines/watches for Group companies. The company has one financial joint venture namely Gulf Metal Foundry, Dubai having a share Rs29.66 lakhs in equity. The enterprise has a workforce of 68 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Services during 2005-06	Unit	HMT Products/ Projects/Services
Export	Rs.in Cr.	11.30

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)				
	2005-06	2004-05	2003-04	over prev- ious year		
Turnover	14.89	28.17	29.94	-47.14		
Cost of prod.	19.97	28.86	27.84	-30.8		
Net Profit/Loss(-)	0.6	0.01	0.04	5900		
Net Worth	20.88	20.39	20.38	2.4		
Paid up capital	0.48	0.48	0.48	0		
Share of Central Govt./holding co.	0.48	0.48	0.48	0		

#### 5. Key Performance Factors

 The performance declined during the year due to low carry forward orders at the beginning of the year and delay in opening letter of credits for the orders concluded from customers abroad.

#### 6. Strategic Issues

- As per audit observations the company suffered cash loss to the extent of Rs. 2.51 crore in the ordinary course of business and the same has been set off against the profits made on transfer of lands and building being extra ordinary items, to the holding company.
- Declaration of dividend is not in conformity with the provisions of the Companies Act, 1956 as reported by the Audit.
- During 2005-06, the company has received 29 major orders valuing Rs. 21.13 crore. 2 of these orders were from the Government Departments/ organizations. Focus on export of high value machines, project and services and exploring opportunities underlines of credit extended by GOI.
- Company has engaged IIM, Bangalore to workout a revised business model to achieve the quantum jump in levels of operations.

#### 7. Separation of employees

During the year, 8employees left the company out of which 2 retired on superannuation and 6 on other grounds. None availed of VRS during 2005-06. Till 31.3.2006, 41 employees availed of VRS.

# Jute Corporation of India Ltd. (JCI)

#### 1. Company Profile

JCI was incorporated in the year 1971 under the Companies Act, 1956 with an objective to ensure the reasonable price for jute growers for their produce by undertaking purchase of raw jute from the growers at the minimum support price. JCI is a Schedule-'C' CPSE in Trading and Marketing Services sector under the administrative control of M/o Textiles with 100% shareholding by the Government of India. Its registered and

corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

JCI is engaged in conducting purchase operations to ensure maintenance of minimum support price (MSP) of raw jute, undertaking commercial operations in a judicious manner by procuring raw jute at price above the MSP and to procure and maintain a buffer stock as and when advised by the Government i.e. to serve as a stabilizing agency in the raw jute sector. The company is operating through its regional offices located in 7 jute growing states namely Assam, Meghalaya, Tripura, Bihar, Orissa, Andhra Pradesh and West Bengal. The enterprise has a workforce of 1333 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Prod	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Procurement	Bale (180Kg.)	140792	355628	1121697	-60.41

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)				
	2005-06	2004-05	2003-04	over prev- ious year		
Turnover	41.41	188.52	233.7	-78.03		
Cost of prod.	67.68	117.09	278.76	-42.2		
Net Profit/Loss(-)	-17.77	1.53	16.85	1261.44		
Net Worth	6.8	24.57	-122.32	-72.32		
Paid up capital	5	5	5	0		
Share of Central Govt./holding co.	5	5	5	0		

#### 5. Key Performance Factors

- The volume of procurement of raw jute / turnover of the company solely depends on the market behavior as procurement is conducted when ruling price touches the Minimum Support Price (MSP) as declared by GOI.
- The corporation receives subsidy in reimbursement of losses on price support account.

 As per restructuring approved by GOI on 2.6.2005 the entire outstanding loan of Rs.195.68 crore and interest of Rs.313.97 crore on these loans together with Rs.23.49 crore being interest accrued but not due on such loan (as on 31.3.2003) has been adjusted against the accumulated losses (Rs.144.17 crore), subsidy receivable (Rs.301.88 crore) and JCI's claim (Rs.64.13 crore) on NJMC as per CGA's recommendations in the accounts of the year 2004-05.

#### 6. Strategic Issues

As on 17.4.2006 M/o textiles decided that the amount paid to JCI as subsidy for market operation from 2003-04 to 2005-06 would be treated as grant on the ground that the decision of financial restructuring of the company had been taken in 2005-06 by GOI. However the effect of grant instead of subsidy has been kept in abeyance in the accounts in the absence of formal approval from the Government of India.

#### 7. VRS / Outstanding dues

During the year, 61 employees left the company out of which 17 availed of VRS, 38 retired on superannuation and 6 left on other grounds. Up-to 31.3.2006, total 296 employees have taken VRS.

# Minerals & Metal Trading Corporation Ltd. (MMTC)

#### 1. Company Profile

MMTC was incorporated in the year 1963 under the Companies Act, 1956 with an objective to become a leading international trading house in India to render high quality services to all categories of customers specially to the medium and small scale sectors. MMTC is a Schedule-'A' / Mini-ratna CPSE in Trading and Marketing Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce with

99.34% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

MMTC is engaged in providing services in the field of international trading of minerals and metals, coal, fertilizers, diamonds, gems, jewellery and other products. It has one wholly owned subsidiary namely MTPL Transnational Pte. Ltd. registered at Singapore. The company has one financial joint ventures namely Neelachal Ispat Nigam Ltd. with the Government of Orissa. The enterprise is driven by a workforce of 2031 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	ious year
Rs.	2925	3031	1892	- 3.50
in Cr.				
Rs. in Cr.		11033	6678	6.82
	Rs. in Cr. Rs.	(% Ca 2005-06 Rs. 2925 in Cr.	(% Capacity Utili   2005-06   2004-05     Rs.   2925   3031     in Cr.	(% Capacity Utilization)  2005-06 2004-05 2003-04  Rs. 2925 3031 1892 in Cr.  Rs. 11786 11033 6678

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	16393.39	15138.07	9141.78	8.29
Cost of prod.	16526.41	15266.37	9218.79	8.25
Net Profit/Loss(-)	108.29	107.18	50.62	1.04
Net Worth	828.78	745.3	654.98	11.2
Paid up capital	50	50	50	0
Share of Central Govt./holding co.	49.67	49.67	49.67	0

#### 5. Key Performance Factors

• The turnover and profit of MMTC have increased by 8.19% and 1.05% respectively during 2005-06 as compared to 2004-05. As against a total export of Rs.2925 crore the company has under taken imports of Rs. 11786 crore. The domestic sales amounts to Rs. 10641 crore which is 65.03% of total sales during 2005-06.

- To reduce cost and increase competitiveness, company has taken long-term tie-ups with suppliers along with e auctioning. Logistics management was improved to increase efficiency and reduce cost of inventory.
- During the year Steel/HR Steel Coils, Antimony and Tsunami Cars were added for trading by the company.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The shares of the company are listed in Bombay Stock Exchange and others.
   However, there was no trading of company's shares during 2005-06..

#### 6. Strategic Issues

- Important factors that could make a difference between projections and actual achievements/ operations of the company include economic conditions affecting demand/supply and price conditions in the domestic and overseas market in which the company operates, changes in Government regulations, tax laws, other statutes and other incidental factors.
- MMTC has been pursuing prudent fund management strategies as well as ensuring compliance to diverse statutes and taking legitimate remedies wherever required.
- The company is setting up Free Trade and Warehousing Zones at different sites and has plans to set up e-tendering for increasing its reach to customers and suppliers.
- The company has plans to put in place special trading arrangements such as offset, barter and counter trade against bulk purchases by the Government apart from availing opportunities emerging in new markets/products for generating additional business revenues.
- The changed market requirement and technological developments in Mica processing technologies globally led to activities at Mica Division coming to a halt

since 2002-03. The final decision of the Government on the petition filed by the company with appropriate authorities under Section 25 -O of Industrial Disputes Act for closure of Mica Division is awaited.

#### 7. VRS / Outstanding dues

During the year, 44 employees left the company out of which 5 availed of VRS, 24 retired on superannuation and 15 left on other grounds. The company spent Rs. 8.19 crore on VRS during 2005-06. Up-to 31.3.2006 a total of 2261 employees have taken VRS. There were no outstanding dues as on 31.3.2006. The company paid an ex-gratia of Rs. 0.38 crore during 2005-06.

### Metal Scrap Trading Corp. Ltd. (MSTC)

#### 1. Company Profile

MSTC was incorporated in 1964 under the Companies Act, 1956 as Metal Scrap Trade Corp. Ltd. with an objective to undertake disposal of ferrous / non-ferrous scrap and other secondary arising from integrated steel plant and surplus from other PSUs / Departments of Government of India. MSTC is a Schedule-C / Mini-ratna CPSE in Trading and Marketing Services sector under the administrative control of M/o Steel with 90% shareholding by the Government of India and balance 10-% by the members of Steel Furnace Association of India and Ispat Industries Limited. Its Registered and Corporate offices are at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

MSTC is one of the pioneering enterprises providing services in the field of selling of ferrous / non-ferrous scrap and other secondary arising from integrated steel plants under SAIL, RINL etc. and for disposal of scrap and surplus stores from other PSUs and Government Departments including Ministry of Defence. It is also

involved in marketing / import of steel melting scrap for the use of secondary steel industry and finished iron and steel items like HR Coils, Billets, Pig Iron, DR Pellets, Coke, Coal and other inputs and Petroleum products like Naphtha, Super Kerosene Oil, Furnace Oil etc. It functions through its four Regional Offices at Delhi, Mumbai, Kolkata and Chennai and six Branch Offices at Bangalore, Vishakhapatnam, Tiruchirapali, Bhopal, Vadodara and Surat. It has one subsidiary namely Ferro Scrap Nigam Ltd. (FSNL). The enterprise has a workforce of 305 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit		Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Marketing	Rs. in Cr.	4504	4649	3427	-
Selling Agency Activities	Rs. in Cr.	3211	1077	738	-
Exports	Rs. in Cr.	27.58	23.61	-	-
Imports	Rs. in Cr.	3940	4496	-	-

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	4092.55	4898.62	3309.54	-16.46
Cost of prod.	4022.43	4817.1	3347.95	-16.5
Net Profit/Loss(-)	54.68	38.3	18.74	42.77
Net Worth	154.74	112.45	82.79	37.61
Paid up capital	2.2	2.2	2.2	0
Share of Central Govt./holding co.	1.98	1.98	1.98	0

#### 5. Key Performance Factors

 The company has able to multiply marketing activities many fold. Though the turnover of the Company has decreased from Rs. 4960 crores in 2004-05 to Rs. 4173 crores in 2005-06, the disposal value in Selling Agency has been increased from Rs. 1077 crore in 2004-05 to Rs. 3211 crore in 2005-06. Similarly the cost of sales has come down from Rs. 4825 crore to Rs. 4003 crore, the other expenses like employees remuneration, administrative expenses etc. have recorded increase during 2005-06 as compared to previous year.

- The reasons for fall in marketing business are inability of the company to develop new customers and drastic fall in unit price of HR Coils and Lam Coke. However, the increase in Selling Agency volume was the result of coal auction and sale of two old plants of NLC.
- Out of Rs. 3260 crore Selling Agency business, Rs. 2800 crore business was translated through e-auction.
- Earning Per Share was Rs. 249 during 2005-06 as compared to Rs. 174 in the previous year.
- MSTC has 'Very Good' MOU rating for the year 2005-06.

#### 6. Strategic Issues

 MSTC is planning to diversify its activities into the field of manufacturing of iron and steel related items. The capital projects undertaken by the company include acquisition of 40% shares in FSNL from Harsco, USA, setting up of stockyard/ warehousing facilities and development of E-business portal.

#### 7. Non-performing surplus

 The MSTC is having some old nonmoving debts to the extent of Rs. 15.47crore against which provision for doubtful recovery has been made in the accounts.

#### 8. Separation of employees/VRS

 During the year, 6 employees left the company out of which 2 retired on superannuation and 4 on other grounds.
 None availed of VRS during 2005-06. Till 31.3.2006, 7 employees availed of VRS.

 The amount of ex-gratia payment made during 2005-06 works out at Rs. 23 lakh.

# North Eastern Handicrafts and Handloom Development Corp. Ltd. (NEHHDC)

#### 1. Company Profile

NEHHDC was incorporated on 31.3.1977 under the Companies Act, 1956 with an objective to promote and develop handicrafts and handloom industries in the North-Eastern Region. NEHHDC is a Schedule-'C' CPSE in Trading and Marketing Services sector under the administrative control of D/o Development of North-Eastern Region with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Shillong, Meghalaya.

#### 2. Industrial / Business Activities

NEHHDC is providing services in the field of Marketing of handicrafts and handlooms products through its Regional office at Guwahati (Assam), Area Office-cum-Crafts Development Centre at Silchar, 6 Emporia at Kolkata, Chennai, Bangalore, Guwahati, Shillong and New Delhi, Common Facility Centre and Central Warehouse at Guwahati and New Delhi Office. The enterprise has a workforce of 137 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	l	Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Purchases: Handicrafts Handlooms Yarn and others	Rs. in Cr.	2.76 3.36 0.03	3.75 4.10 -	NA NA NA	-26.40 -18.05 -
Sales: Handicrafts Handlooms		3.72 4.48	4.43 4.68	NA NA	-16.03 -

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	9.11	8.21	5.88	10.96
Cost of prod.	11.91	10.41	8.17	14.41
Net Profit/Loss(-)	-2.63	-2.11	-2.25	24.64
Net Worth	-17.92	-15.98	-13.97	12.14
Paid up capital	2	2	2	0
Share of Central Govt./holding co.	2	2	2	0

Although the turnover of he company has increased during 2005-06 as compared to 2004-05, its profitability has deteriorated further. The declined in profitability may be the result of increase in expenditure on salary and wages, administrative overheads etc.

### PEC Ltd. (PEC)

#### 1. Company Profile

PEC was incorporated in 1971 under the Companies Act, 1956 with an objective to focus on export of engineering projects and equipment specially for small and medium enterprises and to trade in international as well as in domestic markets in commodities such as agricultural products, industrial raw materials, chemicals and bullion and to develop new products and new markets. PEC is a Schedule-'B' / Mini-ratna CPSE in Trading and Marketing Service sector under the administrative control of M/o Commerce and Industry, D/o Commerce with 100% shareholding by the Government. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

PEC is one of the pioneering enterprises providing services in the field of export of projects, equipments, capital goods, agricultural commodities, import & domestic trading of agricultural commodities, industrial raw materials and import of bullion through its 19 Branch Offices including one abroad

i.e. at Dubai. The enterprise has a workforce of 192 employees as on 31.3.2006

#### 3. Production / Operational Profile

Major Products	Unit	(% Ca	Production during (% Capacity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Export	Rs. in Cr.	393.08	NA	NA	10.31
Imports	Rs. in Cr.	3249.27	NA	NA	85.20
Domestic	Rs. in Cr.	171.52	NA	NA	4.50

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3725.43	5961.32	5853.62	-37.51
Cost of prod.	3709.16	6192	5895.83	-40.1
Net Profit/Loss(-)	13.25	14.55	24.37	-8.93
Net Worth	74.65	64.82	54.57	15.17
Paid up capital	2	2	1.5	0
Share of Central Govt./holding co.	2	2	1.5	0

#### 5. Key Performance Factors

- The sales of the company declined significantly during 2005-06 as compared to previous year by 38.63%. This is the result of fall in import of bullion and export of agro commodity.
- The Earning Per Share was Rs. 663 during 2005-06 as compared to Rs. 727 in the previous year.
- MOU rating for 2005-06 was 'Very Good'.

#### 6. Strategic Issues

 Consolidation on existing line of business, selective diversification into sustainable business areas, improving operational efficiency and cost effectiveness were the measures taken to reduce the cost and improve competitiveness.

#### 7. Separation of employees/ VRS

During the year, 7employees left the company out of which 3 availed of VRS, 2 retired on superannuation and 2 left on other grounds. Till 31.3.2006, 55 employees availed of VRS.

# Spices Trading Corpn. of India Ltd. (STCL)

#### 1. Company Profile

STCL was incorporated in 1982 under the Companies Act, 1956 as 'Cardamon Trading Corp. Ltd.' and renamed as Spices Trading Corp. of India Ltd. in 1987 (further renamed as STCL Ltd. in 2004). The main objectives are to trade in domestic and international market of spices and agricultural products, to process and manufacture spice, agricultural spice and agricultural products of international standards. STCL is a Schedule-'C' CPSE in Trading and Marketing Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce having its Registered and Corporate offices at Bangalore, Karnataka. STCL is a 100% subsidiary of STC Ltd.

#### 2. Industrial / Business Activities

STCL is one of the subsidiary enterprises providing services in the field of trading of spices, agricultural commodities and import and export of spices and other commodities and industrial inputs through its 8 branch offices situated at Bodinakanpur, Kochi, Madikeri, Tirupathi, New Delhi, Kolkata, Sakleshpur and Kumily. It also has 5 subcollection centers of Kumily Branch in Kerala. The enterprise has a workforce of 39 regular employees as on 31.3.2006.

#### 3. Production / Operational Profile

STCL is only a trading company.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	470.78	431.96	315.23	8.99
Cost of prod.	462.23	432.87	313.64	6.78
Net Profit/Loss(-)	5.98	3.58	2.5	67.04
Net Worth	18.24	13.02	10.09	40.09
Paid up capital	1.5	1.5	1.5	0
Share of Central Govt./holding co.	1.5	1.5	1.5	0

#### 5. Key Performance Factors

- The turnover of the company has increased due to product diversification and utilization of market opportunities. The export value during 2005-06 was worth Rs. 130.58 crore as compared to Rs. 87.26 crore in the previous year.
- Earning Per Share was Rs. 3.98 during 2005-06 as against Rs. 2.39 in the previous year.
- The productivity per employee has come down to Rs. 12.07 crore during 2005-06 as compared to Rs. 13.09 crore in the previous year. This appears to be the result of increase in administrative overheads significantly by 47.31%.
- During the year the company received orders worth Rs. 470.78 crore out of which one order of Rs. 27.39 crore was from the Government Department/ organization.

# State Trading Corp. of India Ltd. (STC)

#### 1. Company Profile

STC was incorporated in 1956 under the Companies Act, 1956 with an objective to trade with East European countries and to supplement the efforts of private trade and industry in developing exports from the country. It is a Schedule-'A' / Mini-ratna CPSE in Trading and Marketing Services sectors under the administrative control of M/o Commerce and Industry, D/o Commerce with 91.03% shareholding by the Government. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

STC is in exports, imports and domestic trading activities in a large basket of items through its 11 branch offices, mostly located at major port towns of the country. It has one wholly owned subsidiary namely STCL Limited. The enterprise is driven by a workforce of 928 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Trading during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Imports	Rs.Cr.	5493	8407	6978	- 34.66
Exports	Rs.Cr.	1095	568	1192	92.78
Domestic sale	Rs.Cr.	537	547	179	- 1.83

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	7125.24	9562.49	8394.98	-25.49
Cost of prod.	7414.83	9700.49	8513.94	-23.56
Net Profit/Loss(-)	38.95	25.03	19.73	55.61
Net Worth	365.14	319.99	286.2	14.11
Paid up capital	30	30	30	0
Share of Central Govt./holding co.	27.31	27.31	27.31	0

#### 5. Key Performance Factors

- The performance of STC declined in terms of turnover 25.17% during 2005-06 as compared to last year. However exports grew by 93% because of diversification in steel raw materials, iron ore and bullion and imports declined due to a systematic shift of focus from items yielding higher turnover to ones giving better trading. The profit increased by 56% during the year over previous year as a result of concentrating on items of higher trading margins.
- Earning Per Share was Rs. 12.98 during 2005-06 as compared to Rs. 8.34 in the previous year.
- Company's market share in export of wheat, rice and chemicals & pharmaceuticals were 0.6%, 1.5% and 1% respectively and in import of edible oils, gold/silver, sugar, fertilizers and hydrocarbons were 8%, 5%, 5%, 30% and 9% respectively during 2005-06.
- Company has 'Excellent 'MOU rating during the year 2005-06.

- During 2004-05 the company closed one of its branch office at Vizag.
- The market price of the company's shares was between Rs. 96 to Rs. 207 during the year 2005-06 as compare to Rs. 65 to Rs. 158 during 2004-05.

#### 6. Strategic Issues

 With a view to sustaining the high growth momentum in business operations and strengthening its hold in market, STC is contemplating to enter into forward and backward integration, mining operations, extending overseas steel operations to other countries, and setting up operations in the

- areas of pharmaceuticals and textiles in CIS countries jointly with local entrepreneurs.
- STC has been appointed as a nodal agency by the Government of India to monitor implementation of off-set/counter trade obligations arising out of purchase of aircraft by India/Air India.

#### 7. VRS

- During 2005-06 total 15 employees left the company out of which 11 retired on superannuation and 4 left on other grounds.
- Till 31.3.2006, total 1288 employees have availed of VRS.

### TRANSPORATION SERVICES

There were 11 enterprises in the public sector as on 31.3.2006 which were engaged in Transportation Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	pe	ear of
1.	Air India Ltd.	1953
2.	Indian Airlines Ltd.	1953
3.	Shipping Corporation of India Ltd.	1961
4.	Air India Charters Ltd.	1972
5.	Dredging Corpn. of India Ltd.	1977
6.	Airline Allied Services Ltd.	1983
7.	Pawan Hans Helicopters Ltd.	1985
8.	Container Corporation of India Ltd.	1988
8.	Airports Authority of India Ltd.	1996
10.	Ennore Port Ltd.	1999
11.	Air India Air Transport Services Ltd.	2003

- 2. The enterprises falling in this group are mainly engaged in providing transport by Air, Road and Sea, management of national as well as international airports, creating and maintaining required depth in ports and rivers, providing helicopter services etc.
- 3. The consolidated financial position, the working results and the important

management rations of these enterprises are appended.

**4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	Shipping Corpn. of India Ltd.	1042.20	1419.91
2.	Airports Authority of India	717.62	325.38
3.	Container Corpn. of India Ltd.	525.80	428.60
4.	Dreadging Corpn. of India Ltd.	176.46	113.29
5.	Indian Airlines Ltd.	0.00	65.61
6.	Pawan Hans Helicopters Ltd.	47.39	49.58
7.	Air India Ltd.	14.94	96.36
8.	Ennore Port Ltd.	9.07	8.38
9.	Air India Air Trans. Services Ltd.	0.00	(0.02)
10.	Air India Charters Ltd.	0.00	(3.06)
11.	Airline Allied Services Ltd.	(43.94)	(28.68)
	Total	2489.54	2474.35

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Divi	dend
No.		2005-06	2004-05
1.	Shipping Corporation of India Ltd.	on239.96	197.61
2.	Airports Authority of India Ltd.	f 143.52	83.33
3.	Container Corporation of India Ltd.	tion116.98	8 94.23
4.	Dredging Corpn. of India Ltd.	42.00	33.60
5.	Pawan Hans Helicpoters Ltd.	22.75	22.75
6.	Air India Ltd.	0.00	15.38
	Total	565.21	446.90

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given in next column:

(Rs. in crore)

		, -	
SI. No.	Particulars To	-	& Social neads
		2005-06	2004-05
1.	Capital cost of Township	222.27	213.90
2.	Gross expenditure on Township	19.34	26.75
3.	Less: Rent receipt and other income	66.36	0.87
4.	Net expenditure on Township	(47.02)	25.88
5.	Social Overheads Educational, Med. facilities, etc.	109.48	26.40
6.	Total Social Overheads	62.46	52.28
7.	No. of employees	63500	64053
8.	Per capita expend. on Social Overheads (Rs.)	9836	8162
9.	No. of houses constructed	4369	6854
10.	No. of houses unde construction	er 0	0
11.	Housing (%) satisfaction	10.8	10.7

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### TRANSPORTATION SERVICES

#### SUMMARISED BALANCE SHEET

		(Rs	. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	333500	333500	280505
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.		127106	
OTHERS (B) SHARE APPLICATION MONEY	$\cap$	21296 0	$\cap$
(C) RESERVES & SURPLUS	1170983	964095	757292
TOTAL $(A) + (B) + (C)$	1321184	1112497	904194
(2) LOAN FUNDS			
(A) SECURED LOANS		240703	
(B) UNSECURED LOANS TOTAL (A)+(B)		128583 369286	
(3) DEFERRED TAX LIABILITY			
TOTAL (1)+(2)+(3)	1958751	40320 1522103	1394716
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	2898702	2788827	2643911
(B) LESS: DEPRECIATION		1625988	
(C) NET BLOCK	1159578	1162839	1156747
(D) CAPITAL WORK IN PROGRESS  TOTAL (C)+(D)	245367 1404945	83380 1246219	
(2) INVESTMENTS	43703	34277	19116
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	71970	57663	58168
(B) SUNDRY DEBTORS	336176		
(C) CASH & BANK BALANCES	555596	527745	350617
(D) OTHER CURRENT ASSETS	88980	57036	74889
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)	496622 1549344	332062 1255872	285135 1027740
101112 (1112101212)	1013011	1200072	1027,10
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES (B) PROVISIONS		816591 326550	
(B) PROVISIONS TOTAL (A+B)		1143141	
NET CURRENT ASSETS	358981		
(4) DEFERRED REVENUE/PRE.EXPENDITURE	2271	2547	4475
(5) DEFERRED TAX ASSET	19034	368	139
(6) PROFIT & LOSS ACCOUNT (DR)	129817	125961	130462
TOTAL (1+2+3+4+5+6)	1958751	1522103	1394716

#### TRANSPORTATION SERVICES

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 1932599 2257918 SALES/OPERATING INCOME 1911897 0 EXCISE DUTY 5 3 2257913 1932599 92828 1911894 NET SALES 63818 OTHER INCOME/RECEIPTS 78483 8 0 ACCRETION/DEPLETION IN STOCKS -15 2025427 2321739 1990362 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 56527 44879 0 CONSUMPTION OF RAW MATERIALS 66198 STORES & SPARES 67692 51998 417184 451387 321013 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 439522 658816 555246 269618 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 367175 347165 370059 261741 OTHER EXPENSES 251076 6698 9527 PROVISIONS 21982 1569279 1872865 1593359 TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-456148 448874 397003 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 129386 157344 154570 DRE/PREL. EXPENSES WRITTEN OFF 160 1870 2325 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 326602 289660 240108 INTEREST -----541 2099 ON CENTRAL GOVERNMENT LOANS 1533 ON FOREIGN LOANS 4732 5674 14429 12371 14572 OTHERS LESS INTEREST CAPITALISED 850 189 1365 21071 17736 CHARGED TO P & L ACCOUNT 22289 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 305531 271924 217819 PPA (PBTEP) TAX PROVISIONS 72060 64425 41531 233471 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 207499 176288 -15483 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -39936 9741 NET PROFIT/LOSS(-) 248954 247435 166547 56521 68225 44690 DIVIDEND DECLARED 7995 5993 DIVIDEND TAX 8767 RETAINED PROFIT 184438 196752 89555

#### TRANSPORTATION SERVICES

#### MANAGEMENT RATIO

DETAILS		2004-05	
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	1518559 1189096	467777 1275570 983989 282	1140208
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)		64053 47770	
FINANCIAL RATIOS (%)			
PBITEP : CAPITAL EMPLOYED PBITEP : SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	30.04 21.51 16.90 25.69 20.94	177.01 35.19 22.71 12.83 27.63 25.15 0.01 45	34.82 21.06 12.56 28.32 21.65

# Air India Air Transport Services Ltd. (AIATS)

#### 1. Company Profile

AIATS was incorporated on 9.6.2003 under the Companies Act, 1956 with the objective of carrying on the business of providing all types of services at airports. AIATS is an uncategorised CPSE in Transportation services sector under the administrative control of M/o Civil Aviation, having its registered office at New Delhi and corporate office at Mumbai, Maharashtra. AIATS is 100% subsidiary of Air India Ltd.

#### 2. Industrial / Business Activities

AIATS is engaged in providing services at airports to any entities or persons engaged in transporting passengers, goods, mail and cargo by air. The enterprise has a workforce of 159 employees as on 31.3.2006.

#### 3. Operational Profile

The company is providing services at the airports. It has not furnished information for 2005-06.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	0	0.53	0.42	1
Cost of prod.	0	0.9	0.47	-
Net Profit/Loss(-)	0	-0.02	-0.01	1
Net Worth	-0.58	-0.58	-0.64	0
Paid up capital	0.05	0.05	0.05	0
Share of Central Govt./holding co.	0.05	0.05	0.05	0

The company has not furnished information for 2005-06.

# Air India Charters Ltd. (AICL)

#### 1. Company Profile

AICL was incorporated in the year 1972 under the Companies Act, 1956 with the objective

of undertaking Chartered operations / Flights and overcoming the situation created by discounting of fares by Arab carriers and other non-scheduled operators. However, in 1988 through an amendment, the objective of the company changed to provide quality services to the client airlines. In 2004-05, the company saw metamorphosis in its role from merely a service provider of ground handling and security to the first international low cost, no frill, budget airline from India. AICL is an uncategorised CPSE in Transportation Services sector under the administrative control of M/o Civil Aviation, having its registered and corporate offices at Mumbai, Maharashtra. AICL is a 100% subsidiary of Air India Ltd.

#### 2. Industrial / Business Activities

AICL is engaged in providing various ground handling services. The company took a new dimension with setting up a Low Cost Service namely 'Air India Express' under its management and launched on 29th April, 2005 a low cost airline service from Kerala to certain points in the Gulf which is considered to be a boon to the millions people working abroad especially in the Gulf, & Middle East and South East Asia. The enterprise has a workforce of 30 employees as on 31.3.2006.

#### 3. Operational Profile

Information not furnished for the year 2005-06.

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)		
	2005-06	2004-05	2003-04	over prev- ious year
Turnover	0	23.42	15.71	-
Cost of prod.	0	28.42	15.78	ı
Net Profit/Loss(-)	0	-3.06	0.11	1
Net Worth	-2.77	-2.77	0.29	0
Paid up capital	0.05	0.05	0.05	0
Share of Central Govt./holding co.	0.05	0.05	0.05	0

Company has not furnished any information for the year 2005-06.

### Air India Ltd. (AI)

#### 1. Company Profile

Al was incorporated on 15.10.1932 as Tata Airlines and renamed Air India in 1946. The company was nationalized in 1953 and splitted into two corporations namely Air India and Indian Airlines with the objective of operating as International carrier and domestic carrier respectively. The main objective of nationalization was to provide safe, efficient, adequate, and economical and properly coordinated Air Services to the best advantage of the nation. In 1992, Air India Ltd. was incorporated under the companies Act, 1956 and as per Air Corporation (Transfer of Undertaking and Repeal) Ordinance 1994 undertaking of Air India was transferred to and vested in Air India Ltd. Al is a Schedule-'A' CPSE in Transportation Services sector under the administrative control of M/o Civil Aviation with 100% shareholding by the Government of India. Its registered office is at New Delhi and corporate office at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

Al is engaged in providing services in the field of air transport and carry out all other forms of aerial works whether on charter terms or otherwise through its offices situated all over India and abroad. It has three subsidiaries namely Hotel Corporation of India Ltd., Air India Charters Ltd and Air India Air Transport Services Ltd. The enterprise has a workforce of 15535 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Turnover of Services Provided			%increase/ decrease over prev-	
		2005-06	2005-06 2004-05 2003-04			
Traffic revenue	Rs. in crore	7454.91	6686.92	NA.	11.48	
Handling, services and incidental revenue	Rs. in crore	1378.80	901.25	NA	52.99	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	8833.71	7588.17	5987.98	16.41
Cost of prod.	9317.18	7571.26	6143.87	23.06
Net Profit/Loss(-)	14.94	96.36	92.33	-84.5
Net Worth	324.63	321.25	238.62	1.05
Paid up capital	153.84	153.84	153.84	0
Share of Central Govt./holding co.	153.84	153.84	153.84	0

#### 5. Key Performance Factors

- The major revenue earning asset of the company is the aircraft fleet.
- The increase in revenue is attributed to increase in additional capacity inducted by taking aircraft on dry lease. The losses are attributed to hike in fuel price and increase in Dry lease charges.

#### 6. Strategic Issues

The company is planning rationalization of operations by reducing operations of the uneconomic B747-200 aircraft type and replacing them with the more economic A310-300 aircraft type, wherever possible. Dry lease of aircraft to increase frequencies to the existing stations and to operate services to new stations, pending the acquisition of new aircraft.

# Airline Allied Services Ltd. (AASL)

#### 1. Company Profile

AASL was incorporated on 13.9.1983 under the Companies Act, 1956 with the objective of creating a profit center under the subsidiary company structure for speedy and flexible decision-making and also to utilize the fleet effectively. The company is revitalized as scheduled airlines in 1996. AASL is a Schedule-'C' CPSE in Transportation Services sector under the

administrative control of M/o Civil Aviation having its registered and corporate offices at New Delhi. AASL is a 100% subsidiary of Indian Airlines Ltd. (IA).

#### 2. Industrial / Business Activities

AASL is engaged in providing services in the field of domestic Airline business through operation of B-737 aircraft and ATR-42-320 Air Cargo. There was no regular employee in the company as on 31.3.2006, but has 800 contract employees.

#### 3. Production / Operational Profile

Major Services	Unit	Services during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Scheduled operation		107.65 (67)	147.28 (64)	171.33 (62.2)	-26.91

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	517.06	613.74	616.65	-15.75
Cost of prod.	597.44	683.15	651.27	-12.55
Net Profit/Loss(-)	-43.94	-29.68	2.05	48.05
Net Worth	-271.02	-224.54	-201.17	20.7
Paid up capital	2.25	2.25	2.25	0
Share of Central Govt./holding co.	2.25	2.25	2.25	0

#### 5. Key Performance Factors

Rs. 35 crore received as budgetary support from North Eastern Council for operation of 4 ATR aircrafts.

#### 6. Outstanding dues

 As on 31.3.2006, the company was having outstanding dues of Rs. 248.74 croreout of which Rs. 2.08 crore related to salary and wages, Rs. 2.60 crore statutory dues andRs. 244.06 other dues.

# Airports Authority of India (AAI)

#### 1. Company Profile

AAI was incorporated on 1.4.1995 through an Act of Parliament with the objective of merging International Airport Authority of India and National Airports Authority in to one and accelerating the integrated development, expansion and modernization of the airports in India upto the international standards. AAI is a Schedule-'A' CPSE in Transportation Services sector under the administrative control of M/o Civil Aviation with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

AAI is involved in providing services in the field of development of airports and Air Traffic services all over India. Currently AAI manages 127 airports. The enterprise has a workforce of 19754 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Tota	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Navigational Facilities including Landing & Parking	Weight cum Distance	838311	717587	638976	16.82
Cargo Handling	'000Tonnes	1404	1280	1114	9.69
Passenger services	No.of passengers	73338	69284	4870	5.85

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3247.09	2794.17	2360.05	16.21
Cost of prod.	2281.85	2314.83	2078.38	-1.42
Net Profit/Loss(-)	717.62	325.38	314.96	120.55
Net Worth	4169.86	3408.03	3019.18	22.35
Paid up capital	449.63	431.63	416.63	4.17
Share of Central Govt./holding co.	449.63	431.63	416.63	4.17

#### 5. Key Performance Factors

- The revenue and profit recorded improvement due to increase in Traffic Revenue by Rs.307 crore and Non-Traffic revenue by Rs.186 crore on account of increase in aircraft and passenger movement by 24% and 17% respectively as compared to previous year as also increase in cargo handling, introduction of new duty free shops and increase in license fee of oil companies.
- GPS and GEO Augmented Navigation (GAGAN) Project is being implemented jointly by AAI and ISRO to enhance accuracy and integrity of GPS signals to meet precision approach requirements in civil aviation.
- Company has "Very Good" MOU rating during the year 2005-06.

#### 6. Outstanding dues

- The company is participating in two Joint ventures (JVs) with state Government of Karnataka and Andhra Pradesh for the development of new airports at Bangalore and Hyderabad respectively. AAI will hold 26% equity in each of these JVs.
- During 2005-06 the company got budgetary support of Rs. 41 crore in the form of equity and loan Rs. 18.00 crore each and grants from North East Council Rs. 5.00 crore. The company has outstanding loan of Rs. 55.30 crore raised through Government guarantee.

# Container Corporation of India Ltd. (CONCOR)

#### 1. Company Profile

CONCOR was incorporated on 19th May, 1988 under the Companies Act 1956 with an objective to serve as a catalyst for boosting India's international and Internal trade by organizing multi-model containerization. CONCOR is a schedule-A / Mini-ratna CPSE

in Transportation Services Sector under the administrative control of M/o Railway with 63.07% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

CONCOR is engaged in activities relating to freight, handling and transportation of containers. It has extended its network to a total of 51 terminals, of which 44 are exportimport container depots, and 7 exclusive domestic container depots. 7 of the terminals are exclusively road fed, all the rest being connected by rail. As many as 26 terminals perform the combined role of domestic as well as international terminals. The company expects the number of terminals to increase to 60 in the next few years.

The company has nine financial joint ventures namely Star Track Terminals Pvt. Ltd., Trident Terminals Pvt. Ltd., Albatross CFS Pvt. Ltd., JWG-Air Cargo Complex, Gateway Terminals India Pvt. Ltd., Himalayan Terminals Pvt. Ltd., CMA-CGM Logistic Park Pvt. Ltd. HALCON and India gateway Terminal Pvt. Ltd. with a shareholding of 49%, 49%, 49%, 26%, 33.33%, 40%, 49%, 50%, and 15% respectively. All these JVs except Hamalayan Terminals Pvt. Ltd. which is located in Nepal. have been incorporated in India. CONCOR also has a wholly owned subsidiary namely fresh & healthy enterprises Ltd. The enterprise is driven by a workforce of 1028 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products/ Services	Unit of Measur- ement	Turnover of each product during 2005/06 (Rs. in crores)		
		Amount % of total turnov		
Freight	PER TEU	1855	76.24	
Handling	PER TEU	279	11.47	
Transportation	PER TEU	88	3.63	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	2433.16	2003.49	1764.43	21.45
Cost of prod.	1819.03	1442.1	1308.68	26.14
Net Profit/Loss(-)	525.8	428.6	367.59	22.68
Net Worth	2091.17	1698.76	1377.24	23.1
Paid up capital	64.99	64.99	64.99	0
Share of Central Govt./holding co.	40.99	40.99	40.99	0

#### 5. Key Performance Factors

- During the year, 4 rubber Tyre Gantry Cranes 2 for ICD/TKD and 2 for ICD were received and commissioned.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The Market price of the company's shares was between Rs. 790 to Rs. 1550 during the year 2005-06.

#### 6. Strategic Issues

- Currently 5112 new high-speed wagons are deployed and an order for 270 high speed wagons was also placed during the year. The container fleet (owned and leased) as on 31.3.2006 was 11745.
- In line with the plan for setting up of new terminals and expansion of facilities in existing terminals, new terminals were commissioned during the year at Manideep (Bhopal) and Majerhat (Kolkata).
- Entry of private operators and consequent pressure on margins implies that CONCOR has to play increasingly on volumes to sustain a healthy rate of growth.

# Dredging Corporation of India Ltd. (DCI)

#### 1. Company Profile

DCI was incorporated in the year 1976 under the Companies Act, 1956 with an objective to provide integrated dredging and related marine services for promoting the country's national and international maritime trade, beach nourishment, reclamation etc.. DCI is a schedule-'B' / Mini-ratna CPSE in Transportation Services Sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping, with 78.56% shareholding by the Government. Its Registered office is at Delhi and Corporate office at Visakhapatnam, Andhra Pradesh.

#### 2. Industrial / Business Activities

DCI is engaged in providing services in the field of ocean dredging, beach nourishment and land reclamation through its 9 project offices out of which one each are located in the states of Andhra Pradesh, Karnataka, Kerala, Maharashtra, and Orissa, and 2 each in Tamil Nadu and West Bengal. The enterprise is driven by a workforce of 869 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Ser (% Ca	% increase/ decrease over previ-		
		2005-06	2004-05	2003-04	vious years
Dredging sand, silt, clay, rock	Cubic	(91)		750.85 (94)	0.61

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	506.9	524.79	520.63	-3.41
Cost of prod.	362.76	382.83	390.15	-5.24
Net Profit/Loss(-)	176.46	113.29	169.4	55.76
Net Worth	993.01	864.44	789.36	14.87
Paid up capital	28	28	28	0
Share of Central Govt./holding co.	22	22	22	0

#### 5. Key Performance Factors

 The performance declined in terms of turnover and profit during 2005-06 as compared to last year mainly due to reduction in the dredging rates from February, 2005 to main customer Kolkata Port Trust which resulted in decrease in operational earnings.

- DCI is utilizing its 100% capacity.
- Export sale was 11.92% of the total sales during 2005-06 as against 11.01% in the previous year.
- The market share of the company in maintenance dredging was 63.7% and in capital dredging 38.0% during the 2005-06 as compared to 64.0% and nil respectively duringthe previous years.
- Earning Per Share was Rs. 63.02 during the year as compared to Rs. 40.46 in the previous year.
- Company has 'Very Good' MOU rating during the year 2005-06.
- The market price of the company's shares ranged between Rs. 446 and 749 during 2005-06 as compared to Rs.349 to Rs.625 during the year 2004-05.

#### 6. Strategic Issues

- New major capital dredging projects in the country are on the anvil cosequent to which the dredging requirements are expected to increase. DCI has to augment its capacity to take advantage of this increase in demand.
- Benchmarking against international dredging companies and reviewing strategic initiatives with the help of leading management consultants, developing strategic alliances and international joint ventures to increase international presence, acquisition of dredgers with fuel efficient design and advanced technology etc. are in the pipeline.

#### 7. VRS/oputstanding dues

 During the year, 72 employees left the company out of which 10 availed of VRS, 28 retired on superannuation and 34 left on other grounds. Up-to 31.3.2006, total 155 employees have taken VRS.  There were no outstanding dues as on 31.3.20006. The company made an exgratia payment of Rs. 0.67 crore during the year.

### **Ennore Port Ltd. (EPL)**

#### 1. Company Profile

EPL was incorporated on 11.10.1999 under the Companies Act, 1956 with an objective to provide world class port services. It is a Schedule- B / CPSE in Transportation Services sector under the administrative control of M/o Shipping, Road Transport & Highways, Department of Shipping with 66.67% shareholding by the Government. Its Registered and Corporate offices are at Chennai, Tamilnadu.

#### 2. Industrial / Business Activities

EPL is engaged in providing port services by increasing its cargo handling capacity through undertaking new projects through private sector participation relating to Marine Liquid Terminal - 3 MTPA, Coal Terminal - 8 MTPA, Iron Ore Terminal - 12 MMTPA, Container Terminal - 18 MTPA and LNG Terminal - 5 MTPA. In order to support the development of these projects, the company initiated common infrastructure projects namely dredging for new berths, rail connectivity for coal and iron ore terminals, improvement of road connectivity to port etc. The enterprise is driven by a workforce of 20 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Ser (% Ca 2005-06	%increase/ decrease over previ- vious years		
Coal Terminal	МТ	8.387 (69.89)	8.856 (73.80)	9.277 (77.31)	- 5.30
POL (Temporary handling)	МТ	0.244 (48.80)	0.104 (20.80)	-	134.62
Iron Ore (Temporary handling)	МТ	0.537 (26.85)	0.519 (25.95)	-	3.47

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	92.32	92	85.65	0.35
Cost of prod.	88.49	80.39	93.12	10.08
Net Profit/Loss(-)	9.07	8.38	-4.8	8.23
Net Worth	284.21	273.99	264.39	3.73
Paid up capital	300	300	300	0
Share of Central Govt./holding co.	200	200	0	0

#### 5. Key Performance Factors

- Ennore port is the first corporate port under which most of the port services are outsourced and the port discharges only certain statutory and regulatory functions.
- The company at present operating at minimum manpower and operation cost. It is catering the requirements of a single customer, namely, Tamil Nadu Electricity Board.
- The temporary iron ore loading system was non-operational since 4th September due to damage of the barge berth. The Thermal coal handling was lower during the year as compared to last year because of increase in hydro power generation by TNEB.
- Earning Per Share was Rs. 0.30 during 2005-06 as compared to Rs. 0.28 in the previous year.

#### 6. Strategic Issues

- The company is exploring the possibility of swapping the relatively high cost debt (14% p.a.) obtained from GOI and Chennai Port Trust with low interest bearing debt.
- The company has initiated steps for expanding the port facilities through implementation of new projects such as Marine liquids terminals, coal terminals, and iron ore terminals through private sector participations on BOT basis.

### Indian Airlines Ltd. (IA)

#### 1. Company Profile

IA was incorporated under Air Corporations Act, 1953 along with Air India as Indian Airlines. In 1991 Indian Airlines Ltd. was incorporated under the Companies Act, 1956 with the objective of taking over all the assets and liabilities of IA after the repeal of Air Corporations Act, 1953 and providing safe, efficient, adequate, economical and properly co-ordinated air transport services. IA is a schedule-'A' CPSE in Transportation Services sector under the administrative control of M/o Civil Aviation with 100% shareholding by the Government. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

IA is engaged in providing services in the field of Air transportation through its 4 A-300, 41 A-320 and 11 B-737 aircrafts. It has one subsidiary namely Airline Allied Services Ltd., which operate as Alliance Air. Vayudoot Ltd. continued to be a shell company with Indian Airline (pending finalisation of various legal formalities). The enterprise has a workforce of 18504 employees as on 31.3.2006.

#### 3. Operational Profile

Information not furnished for the years 2004-05 and 2005-06.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	5333.12	4649.8	1
Cost of prod.	0	5305.8	4594.21	1
Net Profit/Loss(-)	0	65.61	44.17	1
Net Worth	-333.66	-333.66	-399.05	0
Paid up capital	107.14	107.14	107.14	0
Share of Central Govt./holding co.	107.14	107.14	107.14	0

#### 5. Key Performance Factors

Company has not furnished any information for the year 2005-06.

### Pawan Hans Helicopters Ltd. (PHHL)

#### 1. Company Profile

PHHL was incorporated on 15.10.1985 under the Companies Act 1956 with an objective to provide helicopter support services to meet the requirement of Petroleum sector, to connect remote and inaccessible areas and to operate tourist charters. PHHL is a schedule-'B' / CPSE in Transportation Services sector under the administrative control of M/o Civil Aviation with 78.46% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

PHHL is engaged in providing Helicopter Support Services to PSUs and state Governments of North East, Andeman & Nicobar & Lakshadweep Islands, Governments of Punjab and Bihar through its fleet of 33 helicopters consisting of Dauphin / Bell / Mi-172. The enterprise has a workforce of 559 employees as on 31.3.2006.

#### 3. Production / Operational Profile

The company is using 80% of its Helicopter Fleet.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	164.73	209.56	184.72	-21.39
Cost of prod.	163.98	173.9	158.78	-5.7
Net Profit/Loss(-)	47.39	49.58	52.68	-4.42
Net Worth	280.64	259.29	235.55	8.23
Paid up capital	113.77	113.77	113.77	0
Share of Central Govt./holding co.	89.27	89.27	89.27	0

#### 5. Key Performance Factors

 PHHL is the biggest helicopter operator in India and one of the largest in Asia. It is

- the only helicopter operator with ISO 9001:2000 certification in Asia for its entire gamut of business activities.
- Long-term contracts with institutional clients mainly Oil industry and State Governments leads to improvement in profitability. Meticulous maintenance checks with upgraded capability and extensive workshops with in-house facilities provide the back up for achieving excellence.
- PHHL is an approved Maintenance Center to carry out servicing of Dauphin series helicopters and is part of Eurocopter Network of Authorized Maintenance Centre (AMC) worldwide to carry out the above servicing in India and other South East Asian Countries.

#### 6. Strategic Issues

ONGC Ltd., a Navratna CPSE, has taken over 21.5% shareholding of the company.

# Shipping Corporation of India Ltd. (SCI)

#### 1. Company Profile

SCI was incorporated on 2.10.1961 under the Companies Act, 1956 with the merger of two shipping companies namely Eastern Shipping Corporation and Western Shipping Corporation with the objective to operate as a Liner Shipping Company. In the year 1973, the ailing Jayanti Shipping Co. (JSC) was taken over by the GOI and amalgamated with SCI. The Mogul Line Ltd. a Government of India enterprise was also merged with SCI in 1986. SCI is a Schedule-'A'/Mini-ratna CPSE in Transportation services sector under the administrative control of D/o Shipping with 80.12% shareholding by the Government of India. Its registered and corporate offices at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

SCI is one of the pioneering enterprises providing diversified services almost in all areas of ship transportation and management in India and abroad including Liner and Passenger Services, Bulk Carrier & Tanker Services, Technical & Offshore Services etc. with a fleet size of 83

vessels of 2.82 million GT (4.91 million DWT). SCI manages 53 vessels on behalf of others of which 21 vessels are mange on behalf of ONGC Ltd., 22 vessels for, Andaman and Nicobar Islands, 5 for UT of Lakshadweep, 3 for Geological Survey of India and 2 for D/o Ocean Development. Besides Head Office at Mumbai, it operates through its Regional Offices at New Delhi, Kolkata, Chennai and London with Branch Offices at Haldia and Port Blair and a Representative Office at Shanghai. The company has four joint ventures namely Irano Hind Shipping Co., Petronet LNG Project, India LNG Transport Company No. 1 & 2 Ltd. and India LNG Transport Company No. 3 S.A. SCI caters to the movement of all type of dry bulk cargos such as steel, coal, Iron ore, fertilizers etc. for India's export-import requirement. It also helps in costal movement of bulk cargo. The enterprise has a workforce of 1035 shore employees and 6242 floating personal as on 31.3.2006.

#### 3. Production / Operational Profile

Major compo- nents of oper-	Unit	Opei	%increase/ decrease over prev-		
atingeamings		2005-06	2004-05	2003-04	ious year
Freight	Rs. in Cr.	2365.91	2089.51	NA	13.23
Charter Hire	Rs. in Cr.	1026.17	1212.52	NA	- 15.37
Demurrage	Rs. in Cr.	98.80	54.85	NA	80.13
Receipts towards managed vessels	Rs. in Cr.	40.14	39.26	NA	2.24

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3531.02	3396.14	2932.9	3.97
Cost of prod.	2568.23	2514.57	2290.72	2.13
Net Profit/Loss(-)	1042.2	1419.91	626.99	-26.6
Net Worth	4355.47	3575.68	2368.8	21.81
Paid up capital	282.3	282.3	282.3	0
Share of Central Govt./holding co.	226.19	226.19	226.19	0

#### 5. Key Performance Factors

- Crude carrier consists of 61.4% of SCI fleet despite the withdrawal of nodal agency status for transportation of crude oil for PSU refineries. Company had effectively deployed its tanker fleet in areas other than India-Centric business. SCI owns 35.04% of Indian shipping fleet tonnage.
- Company has 'Excellent' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 136.10 to Rs.171.50 during the year 2005-06 as compared to Rs.69.10 to Rs. 187.50 during 2004-05.

#### 6. Strategic Issues

- SCI has always gone in for strategic acquisition of modern, state of art tonnage to meet the needs of the growing Indian trade.
- Private shipping companies are expanding their fleets rapidly, thereby posing severe competition. The rising cost fuel, which directly affects the vessel operating cost, is also a major cause of concern.

There were 11 enterprises in the public sector as on 31.3.2006 which were engaged in Contract and Construction Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise	Year of Incorporation
1.	Hindustan Prefab Ltd.	1953
2.	National Projects Construction Corpn. L	_td. 1957
3.	National Bldg. Constn Corpn. Ltd.	. 1960
4.	Hindustan Steel works Costn. Ltd.	s 1964
5.	Bridge and Roof Co. (India) Ltd.	1972
6.	Mineral Exploration Corpn. Ltd.	1972
7.	IRCON International L	td. 1976
8.	BBJ Construction Company Ltd.	1984
9.	Konkan Railway Corporation Ltd.	1990
10.	Mumbai Railway Vikas Corporation Ltd.	s 1999
11	Rail Vikas Nigam Ltd.	2003

2. The enterprises falling in this group are mainly engaged in construction of houses, railway lines, roads and bridges and providing consultancy services in allied fields and works etc.

- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

			1		
SI.	Enterprise	Net Profit/(Loss)			
No.		2005-06	2004-05		
1.	IRCON Internationa Ltd.	al 80.67	88.83		
2.	National Bldg. Constn. Corpn. Ltd	28.03 I.	15.46		
3.	Mineral Exploration Corpn. Ltd.	16.21	3.95		
4.	Mumbai Railway Vikas Corporation I	14.11 _td.	10.60		
5.	National Projects Construction Corpr	2.26 n.Ltd.	(70.84)		
6.	Rail Vikas Nigam L	.td. 1.89	0.00		
7.	Bridge and Roof C (India) Ltd.	o. 1.39	0.94		
8.	BBJ Construction Company Ltd.	0.49	0.33		
9.	Hindustan Prefab L	.td.(13.83	) (13.40)		
10.	Hindustan Steel wo Costn. Ltd.	orks(85.97	7) (94.21)		
11.	Konkan Railway Corporation Ltd.	(235.61)	(305.48)		
	Total	(190.36)	(363.82)		

**5. Dividend**: The following enterprise declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	Ircon International Ltd.	25.74	20.29	
2	Bridge & Roof Co. (India) Ltd.	0.10	0.00	
	Total	25.84	20.29	

#### 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars T	ownship & Socia Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	58.18	63.70	
2.	Gross expenditure on Township	5.52	4.48	
3.	Less: Rent receip and other income	t 8.53	10.16	

SI. No.	Particulars To	& Social heads	
		2005-06	2004-05
4.	Net expenditure on Township	(3.01)	(5.38)
5.	Social Overheads: Educational, Med. facilities, etc.	15.99	12.64
6.	Total Social Overheads	12.98	7.26
7.	No. of employees	17191	16650
8.	Per capita expend. on Social Overhead (Rs.)	7550 ds	4360
9.	No. of houses constructed	3960	5608
10.	No. of houses unde construction	er O	0
11.	Housing (%) satisfaction	23.0	33.7

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	434647	128747	128747
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL CENTRAL GOVT.	173053	77459	77259
OTHERS		40789	40704
(B) SHARE APPLICATION MONEY	20002	2505	16
(C) RESERVES & SURPLUS	87931	82129	76096
TOTAL $(A) + (B) + (C)$	327197	202882	194075
(2) LOAN FUNDS			
(A) SECURED LOANS		334439	
(B) UNSECURED LOANS		418587	
TOTAL (A) + (B)	818992	753026	
(3) DEFERRED TAX LIABILITY	423	845	0
TOTAL $(1) + (2) + (3)$	1146612	956753	958578
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	434549	427504	419538
(B) LESS: DEPRECIATION		93410	
(C) NET BLOCK	332287	334094	333158
(D) CAPITAL WORK IN PROGRESS	160127	3417 337511	1858
TOTAL (C)+(D)	492414	33/511	335016
(2) INVESTMENTS	31346	20028	91921
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	53320	44468	42926
(B) SUNDRY DEBTORS	102932	105537	90636
(C) CASH & BANK BALANCES	232249	172298	132064
(D) OTHER CURRENT ASSETS	14928	12804	11028
(E) LOAN & ADVANCES	128844	104730	93923
TOTAL (A+B+C+D+E)	532273	439837	370577
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	376330		236634
(B) PROVISIONS	45666		
TOTAL (A+B)	421996		
NET CURRENT ASSETS	110277	111514	81286
(4) DEFERRED REVENUE/PRE.EXPENDITURE	3495	7236	13221
(5) DEFERRED TAX ASSET	4065	4336	3333
(6) PROFIT & LOSS ACCOUNT (DR)	505015	476128	433801
TOTAL (1+2+3+4+5+6)	1146612	956753	958578

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 321191 445268 SALES/OPERATING INCOME 271315 29 EXCISE DUTY 3 38 445265 20991 321162 271277 NET SALES 16919 11332 OTHER INCOME/RECEIPTS 3741 -446 ACCRETION/DEPLETION IN STOCKS -20 469997 337635 282589 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 43716 71860 63796 CONSUMPTION OF RAW MATERIALS 740 889 853 STORES & SPARES 10140 8219 6264 POWER & FUEL 160972 MANUFACTURING/DIRECT/OPERATING EXPENSES 263650 129124 33170 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 30613 30695 71288 35774 OTHER EXPENSES 32717 1143 309434 762 1584 PROVISIONS 423615 264920 TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-46382 ORDINARY ITEMS & PPA (PBDITEP) 28201 17669 DEPRECIATION 10724 9876 9761 DRE/PREL. EXPENSES WRITTEN OFF 10645 8171 8022 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 25013 10154 -114INTEREST -----20848 18072 ON CENTRAL GOVERNMENT LOANS 15900 ON FOREIGN LOANS 0 0 23888 25997 28207 OTHERS 0 LESS INTEREST CAPITALISED 4 0 CHARGED TO P & L ACCOUNT 44732 44069 44107 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & -19719 -33915 -44221 PPA (PBTEP) TAX PROVISIONS 4404 2951 1348 -36866 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -24123 -45569 -5087 -484 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 1878 NET PROFIT/LOSS(-) -19036 -36382 -47447 2584 2029 1909 DIVIDEND DECLARED 363 285 250 DIVIDEND TAX RETAINED PROFIT -21983 -38696 -49606

#### MANAGEMENT RATIO

DETAILS		2004-05	
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	442564 -181313	845292 445608 -280482 107	414444 -252947
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED  PBDITEP: CAPITAL EMPLOYED  PBITEP: CAPITAL EMPLOYED  PBITEP: SALES  PROFIT BEFORE TAX & EP(PBTEP): NET WORTH  NET PROFIT: NET WORTH  R AND D EXPENDITURE: SALES  SUNDRY DEBTORS: SALES (NO. OF DAYS)	10.48 5.65 5.62 - - 0.00	72.07 6.33 2.28 3.16 - 0.03 120	4.26 -0.03 -0.04 -

### BBJ Construction Co. Ltd. (BBJ)

#### 1. Company Profile

BBJ was incorporated in the year 1935 in the private sector and nationalized on 13.8.87 with an objective to maintain market leadership in the field of design, fabrication and erection of steel bridges. BBJ is a takenover CPSE in Contract and Construction Services sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its Registered and Corporate offices at Kolkata, West Bengal. BBJ is a 100% subsidiary of Bharat Bhari Udyog Nigam Ltd. (BBUNL).

#### 2. Industrial / Business Activities

BBJ is engaged in providing services in the field of bridge construction, fabrication of steel structures, industrial structures and civil construction. The temporary project construction sites are located all over India. The enterprise has a workforce of 519 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Fabrication & Erection of Steel Bridges/ Structure	Rs. in Cr.	27.03	22.55	14.25	48
Marine Structure & Civil Construction	Rs. in Cr.	30.86	15.74	12.33	52

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	55	42.5	28.38	29.41
Cost of prod.	58.36	40.46	35.99	44.24
Net Profit/Loss(-)	0.49	0.33	-24.29	48.48
Net Worth	9.92	9.1	-28.6	9.01
Paid up capital	17.02	1.97	1.97	763.96
Share of Central Govt./holding co.	17.02	1.97	1.97	763.96

#### 5. Key Performance Factors

- Steps have been taken in all operational areas for reduction of operating costs and to increase the productivity. As the work of steel bridge construction (Structural Steel Girders) is gradually shrinking, the company has successfully diversified into various allied engineering fields.
- In order to promote R&D and upgradation of technology the Company has absorbed the sophisticated technology of Cable Stayed and Cable Suspension Bridges. In the field of Gauge Conversion, the company has developed the First Launching Method of Steel Girders, which has been successfully introduced in various bridges in Assam, U.P. and A.P. Efforts were also made to explore technology from abroad.

#### 6. Strategic Issues

- The details of Financial Restructuring approved by Govt. of India in July, 2005 and its effects reflected in the accounts for the year ending 31.03.2005 include:-
  - Conversion of Govt. of India Loan as on 31.03.2004 into Equity amounting to Rs. 3.88 Crores during the year ending on 31.03.2005.
  - Conversion of Interest Outstanding on Govt. of India loan as on 31.03.2004 into Equity amounting to Rs. 10.00 Crores during the year ending on 31.03.2005.
  - Conversion of Interest Outstanding on Govt. of India Loan as on 31.03.2004 into Zero Rate Debentures amounting to Rs. 10.00 crores during the year ending on 31.03.2005.
  - 4) Waiver of balance Interest and Penal Interest accrued on Govt. of India Loan as on 31.03.2004 amounting to Rs. 30.73 Crores during the year ending 31.03.2005.

Due to positive net-worth, bank sanctioned enhanced credit exposure to Rs. 26.90 crore.

 BBJ received orders worth Rs. 43.08 crore during 2005-06.

# 7. Budgetary support

During 2005-06, the company received a budgetar support of Rs. 2 crore comprising Rs. one crore each as equity and loan.

# Bridge & Roof Co. (India) Ltd. (B&R)

# 1. Company Profile

B&R was incorporated in the year 1920 as a wholly owned subsidiary of Balmer Lawrie and Co. Ltd. In 1972, it became a public sector company under the M/o Petroleum and Natural Gas. In 1986 its control was transferred to M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. Its main objective is to emerge as a leader in construction and project management services in India and in selected foreign markets and provide latest technology of international standard to its customers coupled with highest level of consumer satisfaction through requisite customer service. B&R is a Schedule-'B' / takenover CPSE in Contract and Construction services sector having its registered and corporate offices at Kolkata (West Bengal). B&R became a subsidiary of Bharat Yantra Nigam Ltd. (BYNL) in 1987 which now holds 99.10% equity of this company.

# 2. Industrial / Business Activities

B&R, which has two Strategic Business Units namely Project Division and Howrah Works, is involved in providing services in the field of civil / mechanical construction, tankage, piling etc. in the areas of refineries, power, roads and highways, hydrocarbon, housing and urban development, cross country pipelines, ferrous and non-ferrous metals. environmental projects, sports complex, etc. and to produce bailey bridge, railway wagon, bunk house, freight container, industrial structures at Howrah Works. It is a versatile construction company having presence all over India. The enterprise is driven by a workforce of 1198 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	467.6	442.9	367.77	5.58
Cost of prod.	506.81	486.07	392.71	4.27
Net Profit/Loss(-)	1.39	0.94	1.19	47.87
Net Worth	72.02	55.75	43.8	29.18
Paid up capital	39.99	13.98	13.98	186.05
Share of Central Govt./holding co.	39.63	13.62	13.62	190.97

### 4. Key Performance Factors

- The performance of the company has improved during 2005-06 as compared to last year. It recorded a growth rate of 12% in turnover and 108.72% in profit. About 98% turnover is achieved through construction activities. About 92% turnover was due to sales to Government Departments/Organizations/CPSEs. Both export and other domestic sales recorded decline during 2005-06 as compared to last year.
- The company undertook various measures such as implementation of modified incentive scheme, utilization of unutilized spaces, adoption of innovative methods of work, acquisition of modern construction equipments etc.
- The company is having record orders in hand for Rs. 930 crores and is expecting orders worth Rs. 250 crore shortly. 16% of the orders received during 2005-06 were due to Purchase Preference Policy of the Government.

#### 5. Strategic Issues

 The company has drawn up a comprehensive plan to increase its turnover from Rs. 695 crore to Rs. 1625 crore during the 11th Five Year Plan. A restructuring plan has also been approved by the Government envisaging a plan budgetary support of Rs. 60 crore (Rs. 30 crore each as equity and loan) and if the same is implemented promptly and timely, B&R is expecting to achieve a Compounded Annual Growth Rate of 22% during the11th Five Year Plan period which will enable the company to be self generating and self reliant organization. During 2005-06, the company received a budgetary support of Rs. 30 crore.

 Since the economic upswing supported infrastructural growth including construction industry is on the growth path and the B&R being an established player in the construction market is capable of harnessing/meeting the challenges.

# 6. VRS/Outstanding dues

- During 2005-06, 77 employees left the company out of which 46 were retired on superannuation and 31 on other grounds. None availed of VRS during this period. Till 31.3.2006, TOTAL 465 employees have availed of VRS. However, Rs. 7.81 crore were spent on clearance of VRS dues during 2005-06 out of which Rs. 4.03 crore were from own resources and Rs. 3.78 crore from budgetary support. There was no outstanding dues as on 31.3.2006.
- Implementation of modified incentive scheme based on individual performance concept is likely to yield considerable improvement in overall productivity of the workshop.

# Hindustan Prefab Ltd. (HPL)

# 1. Company Profile

HPL was incorporated on 16.8.1955 with an objective to carry on business of manufacturing of PCC and RCC components, construction works and maintenance work etc. HPL is a Schedule-'D' / CPSE in Contract and Construction Services sector under the administrative control of M/o Urban Development (Poverty Alleviation), D/o Urban Development having 100% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial / Business Activities

HPL is engaged in providing services in the field of construction work, maintenance of building and manufacturing of concrete PC Poles, PRC railway sleepers, RCC products. The enterprise has a workforce of 431employees as on 31.3.2006.

### 3. Operational Profile

Major Services	Unit	Production during (% Capacity Utilization)			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
PC Poles	Nos.	NIL	1915	4256	-
			(3.06)	(11.37)	
PSC Railway	Nos.	NIL	2960	27008	-
Sleepers			(1.61)	(14.60)	

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	8.7	9.54	7.65	-8.81
Cost of prod.	22.92	22.45	20.38	2.09
Net Profit/Loss(-)	-13.83	-13.4	-12.25	3.21
Net Worth	-104.09	-90.26	-76.86	15.32
Paid up capital	6.97	6.97	6.97	0
Share of Central Govt./holding co.	6.97	6.97	6.97	0

# 5. Key Performance Factors

- Production of PRC Railway sleepers and PC Poles has been stopped since mid 2004 for want of viable order and shortage of working capital.
- High manpower and high rate of interest on Government Loans have also caused for increasing losses.

# 6. Strategic Issues

Company has been referred to BRPSE for capital restructuring / revival.

#### 7. Budgetary support

During the year, 25 employees left the company out of which 15 availed VRS and 10 left on other grounds.

# Hindustan Steelworks Construction Ltd. (HSCL)

# 1. Company Profile

HSCL was incorporated in the year 1964 under the Companies Act, 1956 with an objective of creating in the Public Sector an organization capable of undertaking complete construction of modern Steel plants. HSCL is a Schedule-'B' / CPSE in Contract and Construction services sector under the administrative control of M/o Steel with 100% shareholding by the Government. Its Registered and Corporate offices are at Kolkata (West Bengal).

#### 2. Industrial / Business Activities

HSCL is involved in providing services in infrastructure sectors like steel plant, power, oil and gas, construction of roads / highways, bridges, industrial and township complexes etc. with high degree of planning, coordination and modern sophisticated techniques. The company had two JVs as on 31.3.2006 namely HSCL-Sricon Private Limited Infrastructure construction of Nagpur-Hyderabad Section of NH 7 and HSCL-Avinash Raj Construction Private Limited for purchase of land and development of Housing project from Bengal Immunity Limited, a company under liquidation having 51% interest in each. The enterprise is driven by a workforce of 1843 employees as on 31.3.2006.

# 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	341.21	313.94	295.6	8.69
Cost of prod.	449.61	433.33	404.07	3.76
Net Profit/Loss(-)	-85.97	-94.21	-88.5	-8.75
Net Worth	-1164.47	-1108.82	-1070.22	5.02
Paid up capital	117.1	117.1	117.1	0
Share of Central Govt./holding co.	117.1	117.1	117.1	0

#### 4. Key Performance Factors

- Turnover of the company has shown rising trend and operational profit also increased during 2005-06 resulting in reduction in net loss.
- Company's liquidity positrion has improved and the working capital indicates positive balance of Rs. 80.11 crore as against Rs. 68.73 crore in the last year.
- As per financial restructuring approved for the company during the year, a non-plan loan of Rs.71.89 crore has been sanctioned along with extension of guarantee with full subsidy to secure further loan of Rs.250 from Banks for funding VRS expenditure.
- Company has 'Fair' MOU rating during the year 2005-06.

#### 5. Strategic Issues

- Company has secured loan of Rs518.36 crore from Banks in two phases under Government Guarantee.
- It has entered into new areas of business with an order booking value of Rs.521 cr. during 2004-05.
- Govt. of India in the second phase granted non-plan loan of Rs. 222.44 crore for disbursement of outstanding salaries/ wages and statutory dues. The company has also secured loan of Rs. 518.36 crore from banks under GOI guarantee.
- During 2003-04, 04-05 and 05-06, the company received budgetary support of Rs. 33.12 cr., Rs. 86.15 cr. and Rs. 51.75 cr.

#### 6. VRS / Outstanding dues

- During 2005-06 total 81 employees left the company out of which 30 availed of VRS and 51 retired under superannuation/other grounds. Till 31.3. 2006, total 11320 employees have taken VRS.
- As on 31.3.2006, Rs. 24.34 crore was outstanding on account of salary and wages.

# IRCON International Ltd. (IRCON)

# 1. Company Profile

IRCON was incorporated in the year 1976 under the Companies Act, 1956 with an objective to carry on the business/activities relating to Railway and other construction including turnkey projects, Build Operate and Transfer(BOT), Build Lease and Transfer (BLT), Build Own Operate Transfer(BOOT) or any other scheme or project found suitable, purchasing, letting or lease or higher purchasing of all kinds of machinery, plants, stock, ships, crawlers, vessels, barges, automobiles and vehicles, construction machinery and consultancy / advisory services in India and abroad. IRCON is a Schedule-'A' Miniratna CPSE in Contract and Construction Services sector under the administrative control of M/o Railways with 99.80% shareholding by the Government. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

IRCON is engaged in providing services in the field of laying of rail tracks, electrification of railway lines, construction of highways, bridges, tunnel and airport runway and signaling and telecommunication work / Building electricity transmission substations etc. Besides 45 Regional/Project Offices in India, IRCON has Project Offices in Afghanistan, Bangladesh, Ethiopia, Malaysia, Mozambique, Nepal, Iran and Sharjah. During 2005-06, the company completed 9 projects in India and major on-going projects include railway works, road/highway projects, building projects and PGCIL projects. IRCON has two joint ventures namely Companhia Dos Caminhos De Ferro Da Beira (CCFB), Mozambique with 25% shareholding and Ircon-Soma Tollway Private Limited (ISTPL), India with 50% shareholding. In addition it has 10 unincorporated joint venture with participating interest ranging between 9.5% to 61.22% in India and abroad. The enterprise

is driven by a workforce of 1723 employees as on 31.3.2006.

# 3. Operational Profile

Major Services	Unit	Services during			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Construction etc.	Rs.in Cr.	1048	950	NA	10.32
Leasing and operation	Rs.in Cr.	10	22	NA	- 54.55

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1058.08	972.45	747.97	8.81
Cost of prod.	999.03	906.73	711.99	10.18
Net Profit/Loss(-)	80.67	88.83	61.61	-9.19
Net Worth	829.3	777.72	712.33	6.63
Paid up capital	9.9	4.95	4.95	100
Share of Central Govt./holding co.	9.88	4.94	4.94	100

#### 5. Key Performance Factors

- The main contribution in the operating income is by the construction activities and also from domestic operations.
- There has been 9% increase in the operating income due to higher contribution from Indian projects. However, there was decrease in profit after tax mainly because the excess provision for tax made in earlier years was written back to the tune of Rs. 103.58 million in 2004-05 as compared to only Rs. 9.01 million written back during 2005-06.
- Company has 'Excellent' MOU rating during the year 2005-06.
- During the year the company has record order book position of Rs. 5000 crore.

### 6. Strategic Issues

- IRCON has been upgraded as a Schedule 'A' company w.e.f 15.5.2006.
- During the year 2005-06, IRCON has issued bonus shares to the existing

share holders out of its free reserves. Consequently, the share capital of the company has increased from Rs.49.49 million to Rs. 98.98 million as on 1.4.2005.

#### 7. VRS / Outstanding dues

During 2005-06 only one employee availed of VRS and a payment of Rs. 7 lakh was made in this regard. In addition 8 more employees retired on superannuation. There was no outstanding dues as on 31.3.2006.

# Konkan Railway Corp. Ltd. (KRCL)

# 1. Company Profile

KRCL was incorporated in the year 1990 under the Companies Act, 1956 with an objective to construct a new broad gauge rail line between Rohu and Mangalore by raising the finance from Non-Government sources. KRCL is a Schedule-'A' CPSE in Contract and Construction Services sector under the administrative control of M/o Railways with 52.12% shareholding by the Government of India (the remaining holding is with Governments of Maharashtra, Karnataka and Goa). Its Registered office is at Delhi and Corporate office at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

KRCL is one of the Central / State Government Joint Venture providing services in the field of construction of railway line and operation of railway traffic from Roha in Maharashtra to Mangalore in Karnataka. In addition to the railway transportation, the corporation has undertaken construction of Katra - Laole railway project in J&K and construction of road over bridges in Jharkhand, implementation of ACD network in North East Frontier Railway., etc. The enterprise is driven by a workforce of 4120 including deputationists as on 31.3.2006.

#### 3. Operatoinal Profile

Major Units of Measure-		Earni	%increase/ decrease over prev-		
ofeaming	ments	2005-06	2004-05	2003-04	ious year
Coaching earnings	Rs.in Cr.	191	184	NA	3.80
Freight earnings	Rs.in Cr.	149	88	NA	69.32
Projects earnings	Rs.in Cr.	281	146	NA	92.47
Other earnings	Rs.in Cr.	9	8	NA	12.5

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	621.48	271.76	235.36	128.69
Cost of prod.	872.08	595.03	602.21	46.56
Net Profit/Loss(-)	-235.61	-305.48	-357.73	-22.87
Net Worth	-2080.31	-1859.18	-1558.39	11.89
Paid up capital	803.07	789.92	789.07	1.66
Share of Central Govt./holding co.	411.29	411.29	411.29	0

#### 5. Key Performance Factors

- Punctuality was maintained for carrying passengers at high level of 97% during 2005-06 as compared to 94% in the previous year.
- Introduction of innovative Monsoon Time Table on KRCL w.e.f. 15.6.2005 to 31.10.2005 limiting the maximising speed of passenger carrying trains to 75km/ph ensured 100% punctuality during the period and improved the customer satisfaction in passenger operations.
- Freight earnings surpassed passenger earnings during 2005-06 recording an increase of about 70% over previous year. The major commodities moved were iron ore, pig iron, cement, food Grains & fertilizers. There was also an increase in food grain traffic from north to south via Konkan Railway.
- Operating ratio of trains improved from 89.01 in 2004-05 to 102.48 in 2005-06 and

working ratio improved from 69.06 to 77.50 during the period.

• The company has 'Excellent' MOU rating during the year 2005-06.

# 6. Strategic Issues

- The Central Government in consultation with 4 participating State Governments is to consider continuation of present corporate and administrative structure of KRCL alongwith existing equity participation of states, assistance by Railway Board in increasing the proportion of freight traffic of KRCL system in order to improve its revenue and restructuring of finance and debt liabilities.
- A supplementary agreement was signed by the President of India through Ministry of Railways and Governments of Maharashtra, Karnataka, Goa and Kerala, being the shareholders on 16.6.2006 extending the tenure of original agreement dated 19.6.1990 till all the liabilities of the corporation are fully discharged.
- KRCL is undertaking execution of various commercial construction projects especially for the Indian Railways.

# Mineral Exploration Corp. Ltd. (MECL)

# 1. Company Profile

MECL was incorporated on 21.10.1972 under the Companies Act, 1956 with an objective to systematically explore minerals to bridge the gap between the initial discovery of a prospect and its eventual exploitation. MECL is a Schedule-B CPSE in Contract and Construction Services sector under the administrative control of M/o Mines, with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Nagpur, Maharashtra. The Zonal offices and Regional Maintenance Centres of the company are located at Ranchi, Nagpur and Hyderabad and Business Development Centers at Delhi and Kolkata.

#### 2. Industrial / Business Activities

MECL is the premier minerals exploration agency in the country. It carries out exploration activities for coal, lignite and other minerals on behalf of and with the funding of the Govt. of India. It also offers its services for mineral targeting, mineral deposit assessment, remote sensing, environmental studies, IT services and other associated services. The enterprise is driven by a workforce of 2217 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Drilling	Mtrs.	178425 (104)	173144 (101)	172281 (100)	65
Development Mining	Mtrs.	8281 (207)	7525 (188)	3357 (84)	13

### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	78.87	73.55	62.44	7.23	
Cost of prod.	66.16	71.11	63.19	-6.96	
Net Profit/Loss(-)	16.21	3.95	-2.49	310.38	
Net Worth	0.77	-18.5	-26.57	-104.16	
Paid up capital	73.75	72.75	70.75	1.37	
Share of Central Govt./holding co.	73.75	72.75	70.75	1.37	

#### 5. Key Performance Factors

- The rigorous marketing efforts to obtain sufficient job from public / private sectors and optimum utilization of available resources have resulted in improvement in drilling production and productivity.
- During 2005-06 a total of 42 drilling projects were operated. Out of this, 17 projects were closed successfully, while in Developmental Mining, 11 units were in operation which includes 3 closed projects.
- The performance during 2005-06 has been remarkable. The gross revenue increased by 10% during 2005-06 as

- compared to previous year. The company earned a net profit of Rs. 5.65 crore which is all time high during last 20 years.
- MECL on an average carries out 30% of the total exploratory drilling for mineral exploration purpose in organized sector.
- During 2005-06 diamond bits specific to the strata condition were used to improve upon the productivity. Further, in-house softwares were also developed/ modified to improve upon the quality of exploration reports.
- Company has 'Excellent' MOU rating during the year 2005-06.

# 6. Strategic Issues

- For long term sustenance of the company and to meet the requirement of the mineral industry, company has drawn up the technological up-gradation / modernization plan.
- As a result of various initiatives w.r.t cost control measures, optimal utilization of available resources and timely maintenance of plants & machineries, the physico financial performance during 2005-06 has been remarkable and the MOU target for almost all the parameters have been exceeded.
- Since the financial restructuring package has been approved by the Government, MECL would be in a position to raise funds for replacement of equipment and old plant & machineries which in turn result the improvement of the performance and productivity and it would be possible for MECL to be more competitive in the market.
- Further, MECL proposes to expand its activity in the field of CBM exploration/ production well drilling, large diameter borehole, geo-technical investigation, geohydrological studies and Lump sum Turn Key Projects, as there is huge market potential in these areas. This would be possible when the modernization/ technological up-gradation is undertaken.

- To facilitate mineral development activities in North Eastern Region, MECL has successfully completed exploration for coal at namchi, Sikkim, Jiajuri glass sand deposit, district Nagon Assam. During 2005-06, it tookover new exploration project i.e. Darang coal project, Meghalaya and Saipum shell limestone project, Mizoram.
- MECL received work orders amounting to Rs. 54.85 crore during 2005-06 out of which Rs. 52.82 crore were from CPSEs/ state Governments

#### 7. VRS and outstanding dues

- During 2005-06, 64 employees left the company out of which 34 on superannuation and 30 on other grounds.
   None availed of VRS during the year.
   However upto 31.3.2006 total 2300 employees availed of VRS.
- As on 31.3.2006 total outstanding dues were amounting to Rs. 8.00 crore out of which Rs. 0.30 crore on account of salary and wages, Rs. 2.36 crore statutory dues including Rs. 1.62 crore service tax and Rs. 5.34 crore other dues.

#### 8. Budgetary support

Out of capital outlay of Rs. 5 crores for the year 2005-06, Rs. 1 crore was received as budgetary support which has been fully utilized during the year.

# Mumbai Railway Vikas Corp. Ltd. (MRVC)

### 1. Company Profile

MRVC was registered on 12.7.1999 and the certificate of commencement of business obtained on 23.3.2000 under the Companies Act, 1956. The objective of setting up of the corporation was to augment transport capacity to match the continuous growth in the number of commuters in Mumbai by developing coordinated plans and implement rail infrastructure projects, integrating urban development plan of Mumbai with Rail capacity

and investments, undertaking commercial development of Railway land and air space etc.. MRVC is a Schedule- 'A' / CPSE in Contract and Construction Services sector under the administrative control of M/o Railways with 51% shareholding by the government of India and 49% by the Government of Maharashtra. Its Registered and Corporate offices are at Mumbai, Maharshtra.

#### 2. Industrial / Business Activities

MRVC is one of the Central State Government Joint Venture providing services in the field of development of rail infrastructure project. i.e. Mumbai Urban Transport Project (MUTP) in Mumbai. The enterprise is driven by a workforce of 135 employees as on 31.3.2006.

# 3. Operational Profile

MRVC will implement the MUTP in two phases. The cost of the project will be shared between M/o Railways and Government of Maharashtra on a 50:50 basis.

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	3.7	1.51	4.11	145.03
Cost of prod.	5.83	4.28	3.44	36.21
Net Profit/Loss(-)	14.11	10.6	4.19	33.11
Net Worth	56.23	42.12	31.5	33.5
Paid up capital	25	25	25	0
Share of Central Govt./holding co.	12.75	12.75	12.75	0

#### 5. Key Performance Factors

- The World Bank Loan for Phase-1 of the project has been sanctioned. This loan shall be serviced through surcharge on Mumbai suburban tickets.
- The company is registered under section 11A of the Income Tax Act, 1961, where by it is exempt from payment of Income Tax.
- The Earning Per Share was Rs. 566.51 during 2005-06 as against Rs.266.44 in the previous year.
- R&D is done through the Research and Design Standards Organization, Lucknow

- for inspection of materials and design modifications.
- The company has 'Very Good' MOU rating during the year 2005-06

# National Bldg. Const. Corp. Ltd. (NBCC)

# 1. Company Profile

NBCC was incorporated in November, 1960 under the Companies Act, 1956 with an objective to become a leading company in the construction engineering and consultancy services, providing efficient and quality execution of projects. NBCC is a Schedule-B / CPSE in Contract and Construction Services sector under the administrative control of M/o Urban Development with 100% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NBCC is one of the pioneering enterprises providing services in the field of turnkey construction, consultancy and project management services of diverse nature and development of real estate projects. The company has a Joint Venture in Botswana in the name of "Jamal – NBCC International (Proprietory) Ltd. with a share of 51%: 49%. The enterprise is has workforce of 2527 regular employees as on 31.3.2006. For carrying out Home projects Regional Business Groups are located in Delhi and Strategic Business groups in the states of Gujarat, Meghalaya, Rajasthan, Jharkhand and Bihar.

#### 3. Major Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	1235.7	778.02	660.62	58.83
Cost of prod.	1277.53	776.36	656.41	64.55
Net Profit/Loss(-)	28.03	15.46	14.97	81.31
Net Worth	73.32	44.72	30.18	63.95
Paid up capital	120	120	120	0
Share of Central Govt./holding co.	120	120	120	0

#### 4. Key Performance Factors

- As against the turnover of Rs. 310.69 crores with 3151 employees during 2000-01 the company achieved a turnover of Rs. 1235.70 crores with 2527 employees during 2005-06. Net worth of the corporation has become positive and company has started earning profit.
- Earning Per Share of NBCC during 2005-06 improved to Rs. 311.50 from Rs. 171.77 in the previous year.
- Elevated track/green building techniques are used.
- In order to achieve competitiveness, the company has diversified in border fencing works and large value EPC contracts in Power Plants and in energy efficient green buildings with Platinum rating of US Green Building Council.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 5. Strategic Issues

- Improvement in H.R. Policies has resulted improvement in efficiency. Redelegation of powers to reduce decision taking time and procedures, penitration in project management consultancy market, implementation of centralized fund management, etc. are the measures taken for performance improvement.
- During 2005-06 works orders worth Rs.
   1250.11 crore were secured.
- The financial restructuring proposal and turn around strategies were approved in 1998 and the restructuring proposal was implemented in the financial year 1998-99.

#### 6. VRS

Out of 98 persons who left the company during 2005-06, 33 availed of VRS, 48 retired on superannuation and 17 left on other grounds. An amount of Rs. 1.21 crore was paid as an ex-gratia during the year.

# National Projects Construction Corp. Ltd. (NPCC)

# 1. Company Profile

NPCC was incorporated in the year 1957 as a Premier Construction Company under the Companies Act, 1956 with the objective of competing with the domestic and international construction organizations in the field of planning, design, consultancy / construction of large civil / allied projects in various sectors of economy and serve as a price deterrent to the private contractor. NPCC is a Schedule-'B' / CPSE in contract and construction services sector under the administrative control of M/o Water Resources with 96.48% shareholding by the Government of India. Its registered office is at New Delhi and Corporate office at Faridabad, Haryana.

### 2. Industrial / Business Activities

NPCC is engaged in providing services in the field of Construction of large Civil and allied projects in sectors relating to irrigation, river valley projects, barrages, canals, hydel and thermal power, steel, coal, rural and urban transportation, railways etc. The enterprise has a workforce of 2359 employees as on 31.3.2006.

#### 3. Operatoinal Profile

Over the last 49 years, company has completed more than 254 projects of national importance all over the country and in most remote and hazardous locations. It has executed works in the Middle-east countries, Nepal and Bhutan. The company has 20 zonal offices all over the country. The value of work done by the company in different segments during 2005-06 is as follows:

(Rs./crore)

SI.No.	Segment	Amount
1.	Infrastructure	188.28
2.	Power	109.37
3.	Communication	78.67
4.	Others	201.14
	Total	577.46

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	577.66	305.45	302.87	89.12
Cost of prod.	625.16	379.68	377.71	64.65
Net Profit/Loss(-)	2.26	-70.84	-71.17	-103.19
Net Worth	-655.05	-657.47	-586.64	-0.37
Paid up capital	29.84	29.84	29.84	0
Share of Central Govt./holding co.	28.79	28.79	28.79	0

#### 5. Key Performance Factors

During the year 2005-06 company has completed 39 new projects and shown substantial increase in turnover and profit. The company has got turnaround after 18 years by earning profit of Rs. 2.26 crore during 2005-06. However the corporation has no major capital scheme of its own in hand. It is only executing the works of the various clients who entrust / award the works to the corporation. The order booking as on 31.3.2006 was Rs.2491 crore as against Rs.1547 crore as on 31.3.2005, showing an increase of 61%.

# 6. Strategic Issues

- In order to improve the performance thrust areas like aggressive marketing, optimum utilization of available resources, continuation of VRS scheme, forming joint ventures etc. have been identified and being pursued aggressively.
- NPCC was a loss making company and the losses were due to lack of orders, fixed cost that includes heavy interest on Government loans and expenditure on surplus manpower. A Revival plan submitted by the administrative Ministry has been recommended by the BRPSE which envisaged restructuring of operations and manpower, waiver of interest, conversion of loan to equity, financial grants etc. The revival plan is yet to be approved by the Government.

# 7. VRS / Outstanding dues

During the year, 136 employees left the company out of which 113 availed of VRS and 23 retired on superannuation. Up-to 31.3.2006, total of 2970 employees have taken VRS.

# Rail Vikas Nigam Ltd. (RVNL)

# 1. Company Profile

Rail Vikas Nigam Limited was incorporated on 24th January, 2003 under the Companies Act, 1956 with the objective of implementing the component of National Rail Vikas Yojana namely Strengthening of Golden Quadrilateral and Digonals, Provision of port connectivity and corridors to hinterland. RVNL is a Schedule-'A' CPSE in Contract & Construction Services sector under the administrative control of M/o Railways with 100% shareholding by the Government of India, having its registered and corporate offices at New Delhi.

#### 2. Industrial / Business Activities

The company is involved in undertaking project development, resource mobilization and execution of projects pertaining to strengthening of Golden Quadrilateral and its diagonals and port connectivity and capacity augmentation of corridors connecting ports with the hinterland. Presently the company has undertaken 47 projects out of which 26 belong to golden quadrilateral and 21 to port connectivity. 6 projects have been completed during 2005-06. Out of 47 projects 11 are being implemented through ADB funding, 14 through IRFC borrowing, , 10 with RVNL equity and 8 through project specific SPVs. one project through full funding by Ministry of Shipping and remaining 3 are on project development stage. The Company is having Project Implementing Units at Secunderabad, Raipur, Bhubaneswar, Chennai, Navi Mumbai and Jaipur. The enterprise has a workforce of 119 employees as on 31.3.2006.

# 3. Operatoinal Profile

Major Services	Unit	During		%increase/ decrease over prev-	
		2005-06	2004-05	2003-04	ious year
Project completed	No.	6	1	1	-
Railway Project commiss- ioned	Length in Km		-	-	-

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	4.65	0	0.00	-
Cost of prod.	13.67	0	0.00	-
Net Profit/Loss(-)	1.89	0	0.00	-
Net Worth	1149.23	974.17	496.93	17.97
Paid up capital	950	800	270.05	18.75
Share of Central Govt./holding co.	950	800	270.05	18.75

# 5. Key Performance Factors

M/o Railway has agreed to pay RVNL incentive towards effective project implementation

which shall be equivalent to 1% of project cost subject to savings of 2% of project cost. RVNL has successfully achieved the savings of 2% in project implementation cost.

## 6. Strategic Issues

- The golden quadrilateral projects and port connectivity projects are likely to involve capital expenditure of about Rs. 8000 crore and Rs. 3000 crore respectively. These projects are to be funded by budgetary support, ADB loan and borrowings from market and public private partnership.
- As per present plan, 11 projects will be commissioned in 2006-07, 15 projects in 2007-08 and 18 projects in 2008-09. The entire programme shall be implemented within a total time frame of 5 years.
- Land acquisition is an important and critical activity, which can retard the progress of a project.

# **17**

# INDUSTRIAL DEVELOPMENT AND TECHNICAL CONSULTANCY SERVICES

There were 15 enterprises in the public sector as on 31.3.2006 which were engaged in Industrial Development and Technical Consultancy Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Ye Incorpor	ear of
1.	National Small Industries Corpn. Ltd.	1955
2.	Engineers India Ltd.	1965
3.	Water and Power Consultancy Services (India) Ltd.	1969
4.	Engineering Projects (India) Ltd.	1970
5.	MECON Ltd.	1973
6.	RITES Ltd.	1974
7.	Central Mine Planning and Design Institute Ltd.	1975
8.	Telecommunications Consultants (India) Ltd.	1978
9.	Educational Consultants (India) Ltd.	1981
10.	HSCC (India) Ltd.	1983
11.	Power Grid Corporation of India Ltd.	1989
12.	Certification Engineers International Ltd.	1994
13.	Broadcast Engg. Consultants India Ltd.	1995
14	NTPC Electric Supply Co. Ltd.	2003
15.	Indian Oil Technologies Ltd.	2003

- 2. The enterprises falling in this group are mainly engaged in rendering engineering, technical and educational consultancy services for construction of all types of projects, plants, installation, certification etc.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.		2005-06	2004-05
1.	Power Grid Corpn. of India Ltd.	1008.93	785.52
2.	Engineers India Ltd	l. 138.64	112.64
3.	RITES Ltd.	99.16	41.20
4.	Telecommunication Consultants (India)	_	32.93
5.	MECON Ltd.	16.12	10.73
6.	Engineering Project (India) Ltd.	ts 12.39	7.19
7.	HSCC (India) Ltd.	9.62	4.18
8.	Water and Power Consultancy Service (India) Ltd.	9.61 ces	5.08
9.	Certification Engine International Ltd.	eers 6.29	6.71

SI.	Enterprise	Net Profit/(Loss)			
No.		2005-06	2004-05		
10.	Educational Consultants (India) Ltd.	2.48	0.69		
11.	Central Mine Planning and Design Institute Ltd	1.42 d.	1.02		
12.	Broadcast Engg. Consultants India I	1.39 Ltd.	1.30		
13.	National Small Industries Corpn. I	1.25 _td.	(11.48)		
14.	NTPC Electric Supply Co. Ltd.	0.45	0.04		
15.	Indian Oil Technologies Ltd.	0.20	0.42		
	Total	1340.75	998.17		

5. **Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

1				
SI.	Enterprise	Dividend		
No.		2005-06	2004-05	
1.	Power Grid Corporation of India Ltd.	302.68	184.00	
2.	Engineers India Ltd.	. 44.92	42.12	
3.	RITES Ltd.	20.00	12.00	
4.	Engineering Project (India) Ltd.	s 7.08	5.31	
5.	HSCC (India) Ltd.	2.16	0.88	
6.	Certification Engine International Ltd.	ers 2.00	2.00	

SI.	Enterprise	Divi	dend
No.		2005-06	2004-05
7.	Water and Power Consultancy Services (India) Ltd	1.93 I.	1.05
8.	Educational Consultants (India) Ltd.	0.75	0.50
9.	Broadcast Engg. Consultants India Ltd.	0.27	0.27
10.	Telecommunications Consultants (India) Ltd.	0.00	21.60
	Total	381.93	269.73

# 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars To	ownship & Social Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	442.11	365.04	
2.	Gross expenditure on Township	27.62	22.07	
3.	Less: Rent receipt and other income	t 3.51	2.93	
4.	Net expenditure on Township	24.11	19.14	

SI. No.	Particulars To	Township & Social Overheads			
	:	2005-06	2004-05		
5.	Social Overheads: Educational, Med. facilities, etc.	62.91	57.01		
6.	Total Social Overheads	87.02	76.15		
7.	No. of employees	20129	20392		
8.	Per capita expend. on Social Overh- eads (Rs.)	43231	37343		
9.	No. of houses constructed	7495	9213		
10.	No. of houses unde construction	er O	0		
11.	Housing satisfaction (%)	37.2	45.2		

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

# INDUSTRIAL DEV. AND TECH. CONSULTANCY SERVICES

# SUMMARISED BALANCE SHEET

		(F	Rs. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	634190	632690	630990
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.		353872	
OTHERS (B) SHARE APPLICATION MONEY		702 1500	
(C) RESERVES & SURPLUS		754928	
TOTAL (A) + (B) + (C)		1111002	
(2) LOAN FUNDS			
(A) SECURED LOANS	1049305	906658	770117
(B) UNSECURED LOANS		474957	
TOTAL (A) + (B)		1381615 85180	
(3) DEFERRED TAX LIABILITY TOTAL (1)+(2)+(3)		2577797	
	2007233	2311191	2319211
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	2556066	2259276	2053457
(B) LESS: DEPRECIATION	672057	595837 1663439	529893
(C) NET BLOCK (D) CAPITAL WORK IN PROGRESS			
TOTAL (C)+(D)		2166653	
(2) INVESTMENTS	237817	212310	210193
(3) CURRENT ASSETS, LOANS & ADVA	ANCES		
(A) INVENTORIES		115760	
(B) SUNDRY DEBTORS	153419	166153	152970
(C) CASH & BANK BALANCES		217363	
(D) OTHER CURRENT ASSETS		51785	
(E) LOAN & ADVANCES		204339	
TOTAL (A+B+C+D+E)	854325	755400	718659
LESS:CURRENT LIABILITIES &			
(A) CURRENT LIABILITIES	657985		
(B) PROVISIONS TOTAL (A+B)	120038	84667 605603	
NET CURRENT ASSETS	76302		201955
(4) DEFERRED REVENUE/PRE.EXPENI	DITURE 6089	8887	12461
(5) DEFERRED TAX ASSET	8294	4720	1860
(6) PROFIT & LOSS ACCOUNT (DR)	33694	35430	41002
TOTAL (1+2+3+4+5+6)	2887255	2577797	2379277

#### INDUSTRIAL DEV. AND TECH. CONSULTANCY SERVICES

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 633394 545818 SALES/OPERATING INCOME 542722 1604 EXCISE DUTY 1963 1151 544214 541571 631431 NET SALES 67050 53357 80903 OTHER INCOME/RECEIPTS 4555 540 703036 598111 4555 -22946 ACCRETION/DEPLETION IN STOCKS 599528 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 52371 40368 23258 CONSUMPTION OF RAW MATERIALS 12490 5280 4609 STORES & SPARES 5423 4189 3663 POWER & FUEL 127010 MANUFACTURING/DIRECT/OPERATING EXPENSES 129466 132805 89324 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 82138 82398 74222 58989 OTHER EXPENSES 61738 9714 327017 18420 PROVISIONS 5819 374506 TOTAL 322171 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-328530 271094 277357 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 77917 66882 63351 DRE/PREL. EXPENSES WRITTEN OFF 3731 3610 4209 PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) 246882 200602 209797 INTEREST -----1107 1040 21749 ON CENTRAL GOVERNMENT LOANS 12328 17777 ON FOREIGN LOANS 17776 72910 OTHERS 83606 88944 19005 LESS INTEREST CAPITALISED 17569 16162 78130 83485 CHARGED TO P & L ACCOUNT 102886 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 168752 117117 106911 PPA (PBTEP) TAX PROVISIONS 29670 21911 5822 95206 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 139082 101089 -4611 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT 5007 2606 99817 NET PROFIT/LOSS(-) 134075 98483 38193 20407 26973 DIVIDEND DECLARED DIVIDEND TAX 5357 5455 2623 90525 67389 75453 RETAINED PROFIT

# INDUSTRIAL DEV. AND TECH. CONSULTANCY SERVICES

# MANAGEMENT RATIO

DETAILS		2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	1960311 1188653	1671991 1813236 1066685 920	1725519 996120
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)		20392 33566	
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED PBDITEP: CAPITAL EMPLOYED PBITEP: CAPITAL EMPLOYED PBITEP: SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH NET PROFIT: NET WORTH R AND D EXPENDITURE: SALES SUNDRY DEBTORS: SALES (NO. OF DAYS)	16.76 12.59 39.10 14.20 11.28 0.05	10.98 9.36 0.17 111	16.07 12.16 38.74 10.73 9.89 0.04 103

# Broadcast Engineering Consultants India Ltd. (BECIL)

# 1. Company Profile

BECIL was incorporated on 24.3.1995 under the Companies Acts 1956 with an objective to provide consultancy in Broadcast Engineering and share the expertise of AIR and Doordarshan with Indian companies. BECIL is a Schedule-'C' CPSE in Industrial Development and Technology Consultancy Services sector under the administrative control of M/o Information and Broadcasting with 100% shareholding by the Government of India. Its Registered and Project offices are at NOIDA, U.P. and Head office at New Delhi.

#### 2. Industrial / Business Activities

BECIL is engaged in providing consultancy services including turnkey jobs in the specialized field of terrestrial radio & television broadcasting and satellite uplink and down link systems including DTH, TV Automation systems, Acoustics, Audio-Video systems(Sound Reinforcement systems)/conferencing/recording/production and post production systems, MMDS and CATV network besides broadcast operations and even based satellite services.. The enterprise has a workforce of 13 employees as on 31.3.2006.

# 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	29.69	35.75	11.23	-16.95
Cost of prod.	27.61	34.22	10.05	-19.32
Net Profit/Loss(-)	1.39	1.3	1.09	6.92
Net Worth	6.98	5.91	5.01	18.1
Paid up capital	1.37	1.37	1.37	0
Share of Central Govt./holding co.	1.37	1.37	1.37	0

#### 4. Key Performance Factors

- The company provides flexible, tailormade solutions to every customer's unique requirements and emphasizes on a professional, total quality approach with frequent reviews and monitoring for efficient and cost effective completion of every project on schedule.
- It is executing orders of various projects including restoration / revamping of information set up in Afghanistan and Restoration / Augmentation of Television Hardware in Jalalabd and Nangarhar provinces of Afghanistan.
- The company has signed various agreements with private TV channel for rendering services involving system design to system integration.
- Under the Government policy for grant of license under Private FM phase-II scheme for 91 cities the BECIL is appointed as system integrator for providing the common transmission infrastructure. Company will construct towers in 5 cities for Ministry of Information and Broadcasting.

# 5. Strategic Issues

- The company is diversifying more to Television Broadcasting.
- The company has signed Memorandum of Understanding (MOU) with Ministry of Information and Broadcasting for financial year 2005-06.

# Central Mine Planning & Design Institute Ltd. (CMPDI)

# 1. Company Profile

CMPDI was incorporated on 1.11.1975 under the Companies Act, 1956 with an objective to provide total consultancy in coal / mineral, exploration, mining, engineering and allied fields as a premier consultant in India as well as at International level. CMPDI is a Schedule-'B' / CPSE in Industrial Dev. and Technical Consultancy services sector under the administrative control of M/o Coal with its Registered and Corporate offices at Ranchi, Jharkhand. CMPDI is a 100% subsidiary of Coal India Ltd. (CIL).

#### 2. Industrial / Business Activities

CMPDI is one of the subsidiary enterprises providing consultancy and other allied services in the field of geological exploration, project planning and design, engineering services in the field of designing systems and subsystems for mines, benefication and utilization of plants, coal handling plants, power supply systems etc. CMPDI is operating through its headquarter at Ranchi and seven regional institutes located at Dhanbad and Ranchi (Jharkhand), Bilaspur (Chhattisgarh), Singrauli (Madhya Pradesh), Bengal), Asansol (West Nagpur (Maharashtra) and Bhubaneshwar (Orissa). The enterprise is driven by a workforce of 3234 employees as on 31.3.2006.

# 3. Production / Operational Profile

Major Services	Unit	Services provided during			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Drilling	000 Mtrs.	200	202	203	-1.00
Projects etc.	Nos.	274	252	237	8.73

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	145.79	151.15	142.3	-3.55
Cost of prod.	144.79	150.21	143.53	-3.61
Net Profit/Loss(-)	1.42	1.02	-1.45	39.22
Net Worth	60.62	59.81	58.78	1.35
Paid up capital	19.04	19.04	19.04	0
Share of Central Govt./holding co.	19.04	19.04	19.04	0

#### 5. Key Performance Factors

 During the year CMPDI provided assistance to the M/o Coal in scrutinizing the proposals for allocation of captive mining blocks. The exercise included examination of the boundaries of blocks, assessment of extractable reserves and indicative mine capacities.

 It is serving as nodal agency for all Science and Technology schemes funded by Ministry of Coal and R&D schemes funded by R&D Board of CIL.

# 6. Strategic Issues

Steps are being taken to diversify the activities especially outside Coal India Ltd., the holding company.

### 7. Surplus Assets

CPTI building at Rajrappa since 1994-95. The depreciated value is Rs. 1.62 crore. Action has been taken to transfer the asset to Central Coalfields Limted.

#### 8. VRS/Outstanding dues

During the year, 88 employees left the company out of which 7 availed of VRS, 42 retired on superannuation and 39 left on other grounds. Till 31.3.2006 7employees have availed of VRS. There was no outstanding dues as on 31.3.2006. However, the ompany made ex-gratia payment of Rs. 0.29 crore during 2005-06.

# Certification Engineers International Ltd. (CEI)

#### 1. Company Profile

CEI was incorporated in the year 1994 under the Companies Act, 1956 with an objective to undertake activities related to certification, re-certification, safety audit and safety management systems for offshore and onshore oil and gas facilities and third party inspection of equipments and installations in the hydrocarbon and other quality sensitive sectors of the industry. CEI is a schedule 'C' CPSE in Industrial Development and Technology Consultancy Services sector under the administrative control of M/o Petroleum and Natural Gas having its Registered office at New Delhi and

Corporate office at Mumbai, Maharashtra. It is a 100% subsidiary of Engineers India Ltd. (EIL).

# 2. Industrial / Business Activities

CEI is one of the subsidiary enterprises providing services in the field of certification, re-certification, third party inspection, risk analysis, safety, energy and quality audits, and vender assessment. The company is driven by a workforce of 29 employees as on 31.3.2006.

# 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	17.44	21.19	9.63	-17.7
Cost of prod.	8.36	10.98	6.56	-23.86
Net Profit/Loss(-)	6.29	6.71	2.47	-6.26
Net Worth	21.17	17.06	12.62	24.09
Paid up capital	1	1	1	0
Share of Central Govt./holding co.	1	1	1	0

#### 4. Key Performance Factors

- The performance of the company declined termendously during 2005-06 as compared to last year.
- Reduced activities in LSTK jobs, delay in take off of major projects, considerable reduction in average manday realization due to higher competition etc. were the reasons for low turnover and profitability.
- The company intends to expand client base / explore overseas business for further growth.
- Standardization of procedures, optimum utilization of available manpower, reduction in average man day cost etc. are the steps envisaged for performance improvement.
- During 2005-06 orders worth Rs. 19.85 crore were received mainly from Government Departments/organization.

# Educational Consultants (India) Ltd. (Ed.CIL)

# 1. Company Profile

Ed.CIL was incorporated in the year 1981 under the Companies Act, 1956 with the main objective of providing educational consultancy services in design, resource development, research and evaluation studies and management development, nationally and internationally, to enable educational systems to achieve excellence and to promote Indian education abroad as the single window nodal service provider. Ed.CIL is a Schedule-C/ Mini-ratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Human Resources Development, Department of Higher Education and Secondary Education with 100% shareholding by the Government. Its Registered office is at New Delhi and Corporate office at NOIDA, U.P.

#### 2. Industrial / Business Activities

Ed.CIL is engaged in promotion of Indian education abroad by placement of International students in Indian Universities and secondment of teachers/ experts to foreign clients, conducting education fairs, seminars-cum-counseling sessions, improving liaison with Indian Missions abroad etc. and providing educational consultancy services including technical assistance, supply of educational aids, testing, institutional development etc. The enterprise has a workforce of 89 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Turno	Turnover of services during			
		2005-06	2004-05	2003-04	over prev- ious year	
Human Resource Development:						
Placement		9.08	9.58	7.49	- 5.22	
Secondment		0.94	0.56	0.74	67.86	
Testing	Rs.	5.47	2.65	4.43	106.42	
Institutional Development	in Crore	14.42	5.71	6.82	152.54	
Technical Assistance:						
Educational Aids		0.81	0.36	13.14	125.00	
Other Projects		8.56	4.74	9.59	80.59	

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	39.29	23.61	42.21	66.41
Cost of prod.	37.89	24.36	40.74	55.54
Net Profit/Loss(-)	2.48	0.69	1.96	259.42
Net Worth	12.53	10.91	10.78	14.85
Paid up capital	1.25	1.25	1.25	0
Share of Central Govt./holding co.	1.25	1.25	1.25	0

# 5. Key Performance Factors

- Turnover increased by 66% and profit by 257.39% during 2005-06 as compared to last year.
- Earning Per Share was Rs. 199 during 2005-06 as compared to Rs. 56 in the last year.
- Company has 'Good' MOU rating during the year 2005-06.
- Efforts such as introduction of profit center scheme w.e.f. 1.4.2005, establishment of Research & Planning unit to explore opportunities for diversification and establishment of an office either in South Africa or in ASEAN/Middle East region to promote Brand India in education sector were made/being made to improve competitiveness and cost control.

# Engineering Projects (India) Ltd. (EPI)

# 1. Company Profile

EPI was incorporated on 16.4.1970 under the Companies Act, 1956 as an Indian consortium of Industrial Projects Ltd, the name was subsequently changed to Engineering Projects (India) Limited (EPI) on 14.12.1970. The main objective is to undertake turnkey projects in India and abroad mainly in the fields of civil and structural, material handling, metallurgy, mining, fertilizers and other industrial projects. EPI is a Schedule-'B' / Mini ratna Category-II CPSE in Industrial Development and Technology Consultancy

Services sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government. Its Registered office is at Ranchi, Jharkhand and Corporate office at New Delhi.

#### 2. Industrial / Business Activities

EPI is engaged in the field of turnkey project management and project exports. The services rendered by the company include the specialized activities like feasibility studies, detailed project reports, design and engineering, supply of plant and equipment, quality assurance, civil and structural works, erection, trial runs and commissioning, operation & maintenance, etc. The enterprise is driven by a workforce of 473 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	636.32	515.38	388.47	23.47
Cost of prod.	640.22	520.99	432.61	22.89
Net Profit/Loss(-)	12.39	7.19	29.66	72.32
Net Worth	94.73	88.37	85.17	7.20
Paid up capital	35.42	35.42	35.42	0
Share of Central Govt./holding co.	35.42	35.42	35.42	0

#### 4. Key Performance Factors

- Despite stiff competition and increase in prices of construction material, EPI achieved an all time high turnover of Rs.637.38 crore and recorded increase in profit by over 70% during 2005-06 as compared to last year.
- Company has 'Excellent' MOU rating during the year 2005-06.

# 5. Strategic Issues

Cost reduction assumes great significance as the company is operating in a highly competitive field.

# 6. VRS

Up-to 31.3.2006 a total of 350 employees have taken VRS. 11 persons left the company on superannuation during 2005-06.

# **Engineers India Ltd. (EIL)**

# 1. Company Profile

ElL was incorporated in the year 1965 under the Companies Act, 1956 with an objective to become a globally competitive EPC (Engineering, Procurement, Construction) and consultancy organisation. ElL is a Schedule-'A' / Mini-ratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Petroleum and Natural Gas with 90.40% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

EIL is engaged in providing EPC and consultancy services in the field of process design, engineering procurement, construction management and commissioning through its three regional offices and one branch office in India and five overseas offices in U.A.E., Qatar, Kuwait, Libya and Soudi Arbia. It has two subsidiaries namely EIL Asia Pacific and Certification Engineers International Ltd. registered at Malaysia and India respectively. The enterprise has a workforce of 2588 employees as on 31.3.2006.

# 3. Operational Profile

Major Products	Unit	Consultancy and LSTK Projects			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Consultancy and engineering	Rs.in Crore	425.61	365.62	-	16.41
Lumpsum turnkey projects	Rs.in Crore	364.87	550.18	-	- 33.68

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease		
	2005-06	2004-05	2003-04	over prev- ious year
Turnover	792.66	907.48	1281.84	-12.65
Cost of prod.	655.51	801.12	987.13	-18.18
Net Profit/Loss(-)	138.64	112.64	80.18	23.08
Net Worth	943.32	845.86	762.61	11.52
Paid up capital	56.16	56.16	56.16	0
Share of Central Govt./holding co.	50.77	50.77	50.77	0

# 5. Key Performance Factors

- The overall capacity utilization was 82.8% during 2005-06 as compared to 82% last year.
- Fall in turnover is due to lower revenue from the LSTK business
- Increase in profitability is attributed to improved productivity through greater use of electronic media & business process improvement and stringent cost control.
- Company has 'Very Good' MOU rating during the year 2005-06.
- The market price of the company's shares was between Rs. 325 to Rs. 1020 during the year 2005-06 as compared to Rs. 200 to Rs. 405 during 2004-05.
- The company received orders worth Rs. 801 crore during 2005-06.

#### 6. VRS

During the year, 212 employees left the company out of which 8 availed of VRS, 42 retired on superannuation and 162 left on other grounds. Up-to 31.3.2006 (since 1983) total 625 employees have taken VRS.

# HSCC (India) Ltd.

#### 1. Company Profile

HSCC was incorporated on 30.3.1983 under the Companies Act, 1956 with an objective to be a market leader in providing innovative, high quality knowledge based services in the health and social sectors by seeking opportunities in special market niches and to develop as a consultancy organization with contemporary professional standards in the field of healthcare. HSCC is an uncategorised, Miniratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Health and Family Welfare. D/o Health with 100% shareholding by the Government. Its Registered office is at Delhi and Corporate office at Noida, U.P.

#### 2. Industrial / Business Activities

HSCC is engaged in providing specialized consultancy services in the health care and other social sector which include to conduct studies in rehabilitaion- upgradation - modernization and base line survey and to undertake architectural planning & design, project management, procurement, acquisition of technology, information technology / recruitment / training in the field of hospitals and medical related institutes and laboratories. The enterprise is driven by a workforce of 133 regular employees as on 31.3.2006.

# 3. Operational Profile

Major Services	Unit	Services during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Consultancy	Rs. in Cr.	0.90	0.48	0.94	87.5%

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	18.45	10.78	20.1	71.15
Cost of prod.	11.57	9.65	9.18	19.9
Net Profit/Loss(-)	9.62	4.18	10.28	130.14
Net Worth	47.13	39.98	36.82	17.88
Paid up capital	1.6	1.6	1.6	0
Share of Central Govt./holding co.	1.6	1.6	1.6	0

#### 5. Key Performance Factors

- There is 71% and 130% increase in the turnover and profits respectively of HSCC during 2005-06 as compared to the previous year.
- Earning Per Share was Rs. 600.91 during 2005-06 as compared to Rs. 260.94 in the previous year.
- More than 90% employees have been made computer oriented. Advanced Softwares are being used for design and engineering.
- Company has 'Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

The thrust of the company is on diversifying and expanding field of operation as also the client base by exploring business opportunities in SAARC and CIS group of countries and to tap the prospects in the corporate sector.

# 7. Non-performing/surplus assets

The company was having non-performing assets worth Rs. 1.20 crore as on 31.3.2006.

#### 8. VRS/Outstanding dues

During the year, 10 employees left the company on other grounds than VRS/ superannuation. Only one employee has taken VRS so far until 31.3.2006. The company was having outstanding dues of Rs. 1.20 crore as on 31.3.2006, out of which Rs. 0.91 crore were statutory dues and Rs. 0.29 crore other dues.

# Indian Oil Technologies Ltd. (IOTL)

#### 1. Company Profile

IOTL was incorporated on 20.6.2003 under the Companies Act, 1956 with an objective to work as the technology provider through excellence in management of knowledge, technology and innovation for the benefit of stakeholders. IOTL is an uncategorised CPSE in Industrial Development and Technical Consultancy sector under the administrative control of M/o Petroleum & Natural Gas with its Registered office at Delhi and Corporate office at Faridabad, Haryana. The company is a 100% subsidiary of Indian Oil Corporation Limited(IOCL).

#### 2. Industrial / Business Activities

IOTL is one of the subsidiary enterprises of IOC, involved in marketing of technologies, products and quality services and solutions developed by IOC R&D center, Faridabad to oil companies in India and aboard. The technology basket of company consists of process technologies, products and

specialized services. Currently, enterprise has five employees as on 31.3.2006.

#### 3. Operational Profile

The R&D center of IOC, set up over three decades ago, has developed several technologies and technical expertise both in refining and lubricant sector. IOTL markets the R&D developed lubricants technology. IOTL also offers state of the art sludge disposal technology based on biotechnology for hydrocarbon sector.

# 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0.89	1.09	0.01	-18.35
Cost of prod.	0.61	0.45	0.02	35.56
Net Profit/Loss(-)	0.2	0.42	-0.01	-52.38
Net Worth	1.14	0.94	0.51	21.28
Paid up capital	0.55	0.55	0.05	0
Share of Central Govt./holding co.	0.55	0.55	0.05	0

#### 5. Key Performance Factors

- The performance declined during 2005-06 as compared to last year.
- The year 2003-04 was the first year of operation. Since the company is involved in a highly competitive & protective area of technology marketing, there is bound to be a gestation period.

#### 6. Strategic Issues

The Company has been taking steps like initiating contacts with some of the prospective clients resulting in increase in the customer base, aggressive pursuation for technology offerings in Gulf & Africa etc.

# **MECON Ltd.(MECON)**

# 1. Company Profile

MECON was incorporated on 31.3.1973 under the Companies Act, 1956 with an

objective to reduce the dependency on foreign consultants and build indigenous capability for design and consultancy of steel plants in the country as also to absorb and assimilate technologies available in different developed countries and adopt it to suit Indian conditions. MECON is a Schedule- A / Mini-ratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Steel with 100% shareholding by the Government. Its Registered and Corporate offices are at Ranchi, Jharkhand.

#### 2. Industrial / Business Activities

MECON is engaged in providing services in the field of design, engineering and consultancy services for the iron and steel industries including setting up of the integrated steel plants. It has also diversified in other sectors of economy like oil & gas, power, infrastructure etc. The company has 3 financial joint ventures namely KIOCL, Neelanchal Ispat Nigam Ltd. and Global Procurement Consultant Ltd. with a share in equity. The enterprise is driven by a workforce of 1513 employees as on 31.3.2006.

### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	257.75	173.86	271.15	48.25
Cost of prod.	276.16	206.98	303.29	33.42
Net Profit/Loss(-)	16.12	10.73	-10.72	50.23
Net Worth	-178.84	-206.04	-227.62	-13.2
Paid up capital	2.42	2.42	2.42	0
Share of Central Govt./holding co.	2.42	2.42	2.42	0

#### 4. Key Performance Factors

- MECON has ISO-9001 certification.
- Earning Per Share improved from Rs. 44.39 in 2004-05 to Rs. 66.64 in 2005-06.
- Company has 'Very Good' MOU rating during the year 2005-06.
- In order to improve performance endeavor

made to increase revenue from consultancy and also to cut costs.

#### 5. Strategic Issues

- The company has booked large value orders in consultancy and supply which led to significant increase in revenue.
- Business is re-structured into four strategic Business Units covering Metals, OIL & GAS, Power and Infrastructure.
- Effective marketing thrust resulted in improved order booking.
- Manpower resource optimization through right sizing.
- Financial restructuring proposal is under consideration. During 2005-06 total budgetary support of Rs. 10.54 crore was given out of which Rs. 4.00 crore was as loan and Rs. 6.54 crore as interest subsidy.

### 6. Non-performing/surplus assets

The company is having non-performing office building at WTC, Mumbai revalued at Rs. 4.41 crore as on 31.3.2000. Disposal procedure is being followed and kept in the books of account as 'Assets held for disposal'.

#### 7. VRS/Outstanding dues

- During the year, 69 employees left the company out of which 5 availed of VRS, 46 retired on superannuation and 18 left on other grounds. Till 31.3.2006 total 944 persons availed of VRS.
- As on 31.3.2006 Rs. 27.81 crore were outstanding dues out of which Rs. 26.00 crores were on account of salary and wages and Rs. 1.81 crore statutory dues.

# NTPC Electric Supply Company Ltd.

#### 1. Company Profile

NTPC Electric Supply Co. Ltd. was incorporated in 2002 under the Companies Act, 1956 with an objective to acquire, establish and operate electrical systems, etc. for distribution and supply electric energy. It is a wholly owned subsidiary of

NTPC Ltd. It is an uncategorized CPSE in Industrial Development and Technical Consultancy Service sector under the administrative control of M/o Power with its Registered office at New Delhi and Corporate office at NOIDA, UP.

#### 2. Industrial / Business Activities

NTPC Electric Supply Co. Ltd. is involved in establishment and operation of electrical systems for distribution and supply of electric energy, to purchase and sale of electrical energy and coordinate with other companies, to act as engineer/consultants to manufacturers/dealers in connection with the generation, transmission distribution, subtransmission, supply to bonafide customers and to prepare project reports to modernize existing electric lines and sub-stations etc. All the employees are on secondment from the Holding Company, NTPC Ltd.

# 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	7.46	6.12	0	21.9
Cost of prod.	8.18	7.22	0	13.3
Net Profit/Loss(-)	0.45	0.04	0	1025
Net Worth	0.41	0.11	0.01	272.73
Paid up capital	0.08	0.08	0.08	0
Share of Central Govt./holding co.	0.08	0.08	0.08	0

#### 4. Key Performance Factors

The companyhas not commenced distribution of electricity during 2005-06, but it is acting as an Adviser-cum-Consultant to the Ministry of Power for its Accelerated Power Development Reforms Programme (APDRP) and undertaking other consultancy assignment with turnkey execution of rural electrification works under the Rajiv Gandhi Gramin Vidyutikaran Yojana(RGGVY) programme of Government of India in various states. The company earned Rs. 7.46 crore through consultancy during the year.

# National Small Industries Corp. Ltd. (NSIC)

# 1. Company Profile

NSIC was incorporated in the year 1955 with an objective to aid, promote and foster the growth of the small scale industries and industry related small scale services/business enterprises in the country. NSIC is a Schedule-'B' / CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Small Scale Industries and Agro & Rural Industries with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NSIC is engaged in promotional and commercial activities and renders services in the field of marketing assistance, credit support, technology support, infomediary services, international cooperation and consultancy services etc. for small industries through its 7 Zonal Offices and 26 Branch Offices along with certain sub-offices, technical service centres, extension centres spread across the country. The enterprise has a workforce of 889 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	264.17	355.63	148.09	-25.72
Cost of prod.	319.32	408.78	206.2	-21.88
Net Profit/Loss(-)	1.25	-11.48	0.77	-110.89
Net Worth	63.76	54.94	51.68	16.05
Paid up capital	217.99	187.99	187.99	15.96
Share of Central Govt./holding co.	217.99	187.99	187.99	15.96

#### 4. Key Performance Factors

 The company is trying to reach a larger number of SSI units through the concept of cluster development in selected sectors.

- The focus of activities has been shifted from financing to non-financing activities.
   Efforts are made in increasing the business in respect of non-financing schemes like distribution of Raw Material (Steel, Aluminium & Copper), marketing of products of small scale industries, Government purchase registration, intermediary services etc.
- Company has 'Good ' MOU rating during the year 2005-06.

# 5. Strategic Issues

The restructuring plan of the company is under implementation, which calls for reorientation of the company's activities. As per restructuring plan, NSIC would become self-sufficient w.e.f. 1.4.2007 and no more grants would be given by the Government thereafter. Further, NSIC would discontinue financing schemes w.e.f. 1.4.2007 except for technology upgradation. Accordingly, the focus of business activities has been shifted from financing to non-financing schemes.

# 6. VRS / Outstanding dues

During the year, 46 employees left the company out of which 16 availed of VRS, 9 retired on superannuation and 21 left on other grounds. There was no outstanding dues as on 31.3.2006. The company paid ex-gratia of Rs. 0.52 crore during the year 2005-06.

# Power Grid Corporation of India Ltd. (POWERGRID)

#### 1. Company Profile

POWERGRID was incorporated on 23.10.1989 under the Companies Act, 1956 with an objective to take over the transmission assets and manpower from the power sector undertakings namely NTPC, NHPC, NEEPCO, NLC, NPC, THDC, and CEA. It started commercial operations in 1992-93. POWERGRID is a Schedule-'A' / Miniratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of the

M/o Power with 100% shareholding by the Government of India. Its registered office is at New Delhi and corporate office at Gurgaon, Haryana.

#### 2. Industrial / Business Activities

POWERGRID is engaged in providing services in the field of electric power transmission across the country through interstate transmission system by way of construction, operation and maintenance of extra High Voltage AC and High Voltage DC transmission lines, sub-stations, load dispatch centers and communication facilities. The company operates through its 8 regional offices, 93 sub-stations, 5 regional load dispatch and communication centers.

POWERGRID has formed two shell companies namely Byrnihat Transmission Company Limited and Parbati Koldam Transmission Co. Limited to facilitate private investment in transmission sector. The company has one financial Joint Venture with Tata Power namely Powerlinks Transmission Ltd. with 49% stake. The enterprise has a workforce of 7101 employees as on 31.3.2006.

# 3. Operational Profile

- The Company's transmission system has a capacity of 55121 circuit Kms and transformation capacity of 54, 377 MVA, the utilization of which was 99.64%, 99.74% and 99.30% during 2005-06, 2004-05 and 2003-04 respectively.
- The company has also diversified into Telecom Business to utilize spare telecommunication capacity inherent with ULDC schemes and leveraging its ROW along countrywide transmission infrastructure use. It has already commissioned about 18700 Km transmission lines interconnecting about 60 major cities across the country. It undertakes project consultancy jobs with expertise available in-house and has already completed /implementing projects on international front.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	ious year
Turnover	3145.34	2513.07	2263.03	25.16
Cost of prod.	2312.58	1950.34	2049.45	18.57
Net Profit/Loss(-)	1008.93	785.52	748.2	28.44
Net Worth	9981.26	9001.24	8489.29	10.89
Paid up capital	3584.63	3204.06	3035.25	11.88
Share of Central Govt./holding co.	3584.63	3204.06	3035.25	11.88

# 5. Key Performance Factors

- The capacity utilization is being maintained consistently above 99% on annual basis by deploying best operation and management practices at par with the international utilities. About 45% of the total power generated in the country is being transmitted over POWERGRID owned transmission network.
- During FY 2005-06, POWERGRID commissioned about 4400 CKm. of transmission lines, 8 new substations with transformation capacity of 5000 MVA leading to an accreditation of Gross Asset Base of about Rs.2950 Crore. Inter-regional capacity was enhanced to 9500 MW.
- The company is executing a project in Bhutan which includes specific transmission lines under transmission system associated with Tala HEP to be completed by December, 2006 at a cost of Rs. 1612 crore of the total project cost of Rs. 2484 crore.
- Earning Per Share on diluted ground was Rs. 303 during 2005-06 as compared to Rs. 254 last year.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

 The company has evolved and put into implementation for establishment of an integrated National Power Grid, in a phased manner, for strengthening the regional grids (five grids structured on geographical contiguity basis) and to support the generation capacity addition program of about 1,00,000 MW during X & XI Plans. Inter-regional power transfer capacity of 9500 MW by the end of FY 2005-06 has been increased to 11500 MW and is expected to be enhanced to 37200 MW by year 2012.

- The company received a budgetary support of Rs. 419.38 crore in the form of equity during 2005-06.
- The company raised loan against Government guarantee for Rs. 7061.46 crore out of which Rs. 1944.17 crore was outstanding as on 31.3.2006.

### 7. VRS / Outstanding dues

- During 2005-06, total 64 employees left the company out of which 17 retired on superannuation and 47 left on other ground. None availed of VRS during the year.
- During the year 0.99 crore was outstanding statutory dues. The company paid an ex-gratia of Rs. 4.12 crore.

# RITES Ltd.

# 1. Company Profile

RITES was incorporated in the year 1974 under the Companies Act, 1956 with an objective to enhance the technological image of the country and earn foreign exchange through export of consultancy and supply / operation / maintenance of railway rolling stock and other transport related services and equipment. RITES is a Schedule-'B' / Miniratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Railways with 100% shareholding by the Government of India. Its registered office is at New Delhi and Corporate office at Gurgaon, Haryana.

# 2. Industrial / Business Activities

RITES is engaged in providing consultancy,

engineering and project management services in the field of transportation, infrastructure and related technologies areas in India and abroad. The company has two subsidiaries namely RITES (AFRIKA) Proprietary Limited, Botswana and RITES Colombia Ltd. The company has three financial joint ventures for concessioning of Rail Network at Colombia, Austria and Mozambique with an equity share of 5%, 13% and 26% respectively. The enterprise has a workforce of 2655 regular employees as on 31.3.2006.

# 3. Operational Profile

Major Services	Unit	_	Turnover of Services Provided			
		2005-06	2005-06 2004-05 2003-04			
Consultancy:						
(i) Domestic	Rs.Cr.	256.85	170.40	NA	50.73	
(ii) Abroad	Rs.Cr.	31.95	23.66	NA	35.04	
(iii) Exports	Rs.Cr.	96.09	18.26	NA	426.23	
(iv) Leasing	Rs.Cr.	9.48	9.64	NA	- 1.66	

# 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	394.38	221.96	266.95	77.68
Cost of prod.	337.83	169.69	184.29	99.09
Net Profit/Loss(-)	99.16	41.2	47.7	140.68
Net Worth	387.26	310.91	282.8	24.56
Paid up capital	4	4	4	0
Share of Central Govt./holding co.	4	4	4	0

#### 5. Key Performance Factors

- Performance improvement is mainly on account of rigorous marketing efforts, state of art consultancy services and efforts towards diversification in the area of privatization and concessioning of railway system in developing countries.
- Earning Per Share improved tremendously from Rs. 1030 during 2004-05 to Rs. 2479 in 2005-06.

 Company has 'Very Good' MOU rating during the year 2005-06.

### 6. Strategic Issues

- As a step towards diversification, efforts are on to capture privatization and concessioning of railway system in developing countries through SPV.
- The company received orders worth Rs. 559 crore during 2005-06 out of which orders amounting to Rs. 263 crore were from abroad.

### 7. VRS/Outstanding dues

Up-to 31.3.2006, total 34 employees have taken VRS. As on 31.3.2006, Rs. 14.00 crore were outstanding dues out of which Rs. 11.40 crore on salary and wages, Rs. 1.80 crore statutory dues and Rs. 0.80 crore other dues.

# Telecommunication Consultants India Ltd. (TCIL)

# 1. Company Profile

TCIL was incorporated on 10.3.1978 under the Companies Act, 1956 with an objective of extending the wide-ranging telecom expertise available with DOT to friendly developing countries. TCIL is a Schedule-'A' Mini-ratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Communications and Information Technology, D/o Telecommunications with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

TCIL is engaged in providing communication solutions in telecommunication and information technology services in India and abroad specially in network projects, software support, switching and transmission systems, cellular services, rural telecommunication and optical fibre based backbone network. It has diversified into inroad construction also. The company

operates through its 3 regional offices and 11 foreign based offices / branches. The company also has 7 financial Joint Ventures namely Intelligent Communication System Ltd., Tamilnadu Telecommunications Ltd., TCIL Saudi Ltd., TCIL Bell South Ltd., USA, Telecommunication Consultants Nigeria Ltd., Hexacon India Ltd., Canada and United Telecom Ltd., Nepal, with a share in equity. The enterprise has a workforce of 924 employees as on 31.3.2006.

# 3. Operational Profile

Major Services	Unit	Valu	Value of exports during		
		2005-06	2004-05	2003-04	over prev- ious year
Exports	Rs. Crore	206.51	327.08	387.92	-36.86

# 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	453.49	418.49	508.94	8.36
Cost of prod.	466.1	435.46	493.67	7.04
Net Profit/Loss(-)	32.8	32.93	75.6	-0.39
Net Worth	396.65	395.85	410.11	0.2
Paid up capital	28.8	28.8	28.8	0
Share of Central Govt./holding co.	28.8	28.8	28.8	0

#### 5. Key Performance Factors

- The company adopted world-class communication and IT technologies for catering to the local needs of countries mainly in developing world. The company secures business by participating in international competitive biding.
- TCIL is constantly reviewing its costs and diversified in hi tech area i.e. wireless, fibre to the home, ship to shore communications, airport terminal communication, e-governance, OPGW on power transmission lines, civil projects for road construction, cyber park and cyber city.

- The company has 'Very Good' MOU rating during the year 2005-06.
- TCIL received orders worth Rs. 769.47 crore during 2005-06.

# 6. Outstanding dues

As on 31.3.2006 there were outstanding dues amounting to Rs. 3.47 crore out of which Rs. 2.85 crore were on account of salary and wages and Rs. 0.62 crore statutory dues.

# Water & Power Consultancy Services (India) Ltd. (WAPCOS)

#### 1. Company Profile

WAPCOS was incorporated on 26.6.1969 under the Companies Act, 1956 with an objective to provide consultancy services in a diverse range of engineering in water resources, power, infrastructure development and allied sectors in India and abroad. WAPCOS is a Schedule-'C' / Miniratna CPSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Water Resources with 100% shareholding by the Government of India. Its registered office is at New Delhi and Corporate office at Gurgaon, Haryana.

# 2. Industrial / Business Activities

WAPCOS is engaged in providing consultancy services mainly in the field of irrigation and drainage, flood control and land reclamation, river management, dams, reservoir engineering and barrages, integrated agriculture development, watershed management, hydro and thermal power generation, power transmission and distribution, rural electrification, ground water and other related projects covering all aspects from concept to commissioning and operation and maintenance etc. It operates

through 20 regional/field offices spreading across the country. The enterprises has a workforce of 483 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	111.19	86.58	61.76	28.42
Cost of prod.	96.11	79.49	51.43	20.91
Net Profit/Loss(-)	9.61	5.08	6.93	89.17
Net Worth	48.41	41	37.1	18.07
Paid up capital	2	2	2	0
Share of Central Govt./holding co.	2	2	2	0

# 4. Key Performance Factors

- The performance of the company has improved by 28.44% in turnover and 89.17% in profit. The Earning Per Share improved tremendously from Rs. 254.24 in the year 2004-05 to Rs. 480.32 in 2005-06.
- It is presently implementing 22 major projects out of which 7 are abroad.
- The company has diversified in Roads & Bridges; Rural Development including undertaking projects in power Sector on turnkey basis.
- For restructuring of Business, company's strategic plan and establishment of productivity benchmark have been prepared by an independent agency.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 5. VRS / Outstanding dues

As on 31.3.2006, there were outstanding dues amounting to Rs. 6.34 crore out of which Rs. 1.79 crore were on account of salary and wages, Rs. 4.14 crore statutory dues and Rs. 0.41 crore other dues. None availed of VRS so far.

The were 9 enterprises in the public sector as on 31.3.2006 which were engaged in rendering Financial Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Ye Incorpor	ar of
1.	Export Credit Guarrantee Corpn. of India Ltd.	1957
2.	Rural Electrification Corpn. Ltd.	1969
3.	Housing and Urban Dev. Corpn. Ltd.	1970
4.	National Film Dev. Corpn. Ltd.	1975
5.	Power Finance Corporation Ltd.	1986
6.	Indian Railway Finance Corporation Ltd.	1986
7.	Indian Renewable Energy Devt. Agency Ltd.	1987
8.	Balmer Lawrie Investments Ltd.	2001
9.	Kumarakuppa Frontier Hotels Ltd.	2001

- 2. The enterprises falling in this group are mainly engaged in rendering financial services such as lending and debt services.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

**4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Prof	it/(Loss)
No.	,	2005-06	2004-05
1.	Power Finance Corporation Ltd.	970.95	984.12
2.	Rural Electrification Corpn. Ltd.	637.51	781.36
3.	Indian Railway Finance Corpn. Ltd	333.88 l.	404.77
4.	Housing and Urban Dev. Corpn. Ltd.	260.24	396.77
5.	Export Credit Guarantee Corpn. of India Ltd.	221.76	76.14
6.	Indian Renewable Energy Devt. Agency Ltd.	30.65	30.14
7.	Kumarakuppa Frontier Hotels Ltd.	5.61	5.36
8.	Balmer Lawrie Investments Ltd.	5.56	3.43
9.	National Film Dev. Corpn. Ltd.	2.40	-5.12
	Total	2468.56	2677.24

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Dividend				
No.		2005-06	2004-05			
1.	Power Finance Corporation Ltd.	361.53	385.00			
2.	Rural Electrication	191.26	234.50			
3.	Corpn. Ltd. Indian Railway Finance150.00 115.00 Corporation Ltd.					
4.	Export Credit Guarantee Corpn. of India Ltd.	44.35	15.23			
5.	Housing and Urbar Dev. Corpn. Ltd.	n 39.68	80.71			
6.	Indian Renwable Energy Devt. Agency Ltd.	6.25	6.10			
7.	Kumarakuppa Fror Hotels Ltd.	ntier 3.90	2.92			
8.	Balmer Lawrie Investments Ltd.	3.37	2.22			
	Total	800.34	841.68			

# 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars To	ownship & Social Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	15.93	0.00	
2.	Gross expenditure on Township	0.87	0.00	
3.	Less: Rent receipt and other income	2.18	0.00	
4.	Net expenditure on Township	(1.31)	0.00	
5.	Social Overheads: Educational, Med. facilities, etc.	0.35	0.00	
6.	Total Social Overheads	(0.96)	0.00	
7.	No. of employees	3059	3053	
8.	Per capita expend. on Social Overheads (Rs.)	(3138)	0	
9.	No. of houses constructed	195	0	
10.	No. of houses under construction	0	0	
11.	Housing (%) satisfaction	6.4	0.0	

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs.	in Lakhs)
PARTICULARS		2004-05	2003-04
AUTHORISD CAPITAL		764000	763900
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.		504755	
OTHERS (B) SHARE APPLICATION MONEY	895 0	993 0	895
(C) RESERVES & SURPLUS	1471590	1357492	
TOTAL $(A) + (B) + (C)$	1989802	1863240	1696428
(2) LOAN FUNDS			
		3261318 4899781	
` '		8161099	
(3) DEFERRED TAX LIABILITY		161138	
TOTAL (1)+(2)+(3)		10185477	
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		62310	
(B) LESS: DEPRECIATION		38164	
(C) NET BLOCK		24146 1499	
(D) CAPITAL WORK IN PROGRESS  TOTAL (C)+(D)		25645	
(2) INVESTMENTS	2584427	2346299	2002161
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	96	152	348
(B) SUNDRY DEBTORS		3161	
(C) CASH & BANK BALANCES		667220	
(D) OTHER CURRENT ASSETS	136638		
(E) LOAN & ADVANCES TOTAL (A+B+C+D+E)	85/4596 9630674	7615582 8391826	4540/19
TOTAL (ATBICIDIE)	9030074	0391020	7740900
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	394215		393987
(B) PROVISIONS		189122	
TOTAL (A+B) NET CURRENT ASSETS		589955 7801871	
NEI CORRENI ASSEIS	9024213	7001071	7129143
(4) DEFERRED REVENUE/PRE.EXPENDITURE	3905	4079	4906
(5) DEFERRED TAX ASSET	10918	6495	25274
(6) PROFIT & LOSS ACCOUNT (DR)	846	1088	575
TOTAL (1+2+3+4+5+6)	11653638	10185477	9187955

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) .\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 1010825 1059531 1102836 SALES/OPERATING INCOME 724 EXCISE DUTY 49 985 1058807 1010776 53814 1101851 NET SALES 38455 26434 OTHER INCOME/RECEIPTS 0 238 ACCRETION/DEPLETION IN STOCKS 0 1064590 1097500 1128285 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ 0 2 CONSUMPTION OF RAW MATERIALS Ω 0 STORES & SPARES 3 19 220 299 236 POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES 62660 161492 46632 14191 13830 SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE 13322 OTHER EXPENSES 26369 32011 32130 14354 216708 18350 111045 PROVISIONS 15254 TOTAL 123621 PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-847882 986455 1004664 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION 1267 1371 5344 DRE/PREL. EXPENSES WRITTEN OFF 1226 1202 1652 PROFIT BEFORE INTEREST, TAXES, EXTRA-845389 ORDINARY ITEMS & PPA (PBITEP) 983882 997668 INTEREST -----11211 16853 27643 23237 464095 561054 ON CENTRAL GOVERNMENT LOANS 30056 ON FOREIGN LOANS OTHERS 0 LESS INTEREST CAPITALISED 0 0 502949 601144 CHARGED TO P & L ACCOUNT 615119 PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 342440 382738 382549 PPA (PBTEP) TAX PROVISIONS 91195 112038 83812 270700 298737 NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM 251245 4389 2976 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT -2653 246856 267724 NET PROFIT/LOSS(-) 301390 80034 69962 84168 DIVIDEND DECLARED 11325 8977 DIVIDEND TAX 11162 155660 RETAINED PROFIT 172231

# MANAGEMENT RATIO

DETAILS		2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	9046443	8009983 7826017 1858073 0	7154214
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED PBDITEP: CAPITAL EMPLOYED PBITEP: CAPITAL EMPLOYED PBITEP: SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH NET PROFIT: NET WORTH R AND D EXPENDITURE: SALES SUNDRY DEBTORS: SALES (NO. OF DAYS)	9.37 9.34 83.64 17.25 12.44 0.00	13.53 12.60 12.57 92.92 20.60 14.41 0.00	14.04 13.95 90.54 22.62 17.82

# Balmer Lawrie Investments Ltd. (BLIL)

# 1. Company Profile

BLIL was incorporated on 20.9.2001 under the Companies Act, 1956 with the objective of facilitating the disinvestment of IBP Co. Ltd., wherein the share holding of IBP Co. in Balmer Lawrie and Co. Ltd. was de-merged in favour of BLIL with effect from 15.10.2001. BLIL is an uncategorised CPSE in Financial Services sector under the administrative control of M/o Finance, D/o Disinvestment with 59.68% Government holding with its registered and corporate office at Kolkata, West Bengal.

# 2. Industrial / Business Activities

BLIL is one of the holding enterprises engaged in providing a specific service i.e. to hold the equity shares of its subsidiary, Balmer Lawrie and Co. Ltd. The equity shares of the company are under compulsory demat mode and the shares are listed in the stock exchange. The company does not have any employee of its own except its Company Secretary whose services have been seconded from Balmer Lawrie & Co. Ltd.

#### 3. Operational Profile

The company is neither engaged in any production activity nor providing any service. BLIL is registered with RBI as a Non-Banking Finance Company.

# 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	
Turnover	0	3.52	3.12	-100
Cost of prod.	0.32	0.27	0.37	18.52
Net Profit/Loss(-)	5.56	3.43	2.86	62.1
Net Worth	36.06	34.8	33.91	3.62
Paid up capital	22.2	22.2	22.2	0
Share of Central Govt./holding co.	13.25	13.25	13.25	0

# 5. Key Performance Factors

 The only major income of the company is dividend received from its subsidiary,

- Balmer Lawrie & Co. Ltd. The variation in financial performance is due to variation in dividend received.
- All service for the company in the nature of accounts, finance, taxation, legal, secretarial, administration etc. are obtained from Balmer Lawrie & Co. Ltd. under a service agreement.
- The market price of the company's shares was between Rs. 57 to Rs. 163 during the year 2005-06.

# **Export Credit Guarantee Corp. of India Ltd. (ECGC)**

# 1. Company Profile

ECGC was incorporated on 31.7.1957 in the name of "Export Risk Insurance Corporation of India Ltd., under the Companies Act, 1956 with an objective to support and strengthen the export promotion efforts of the country by issuing credit insurance covers to protect the exporters against non-realisation on account of commercial and political risk. ECGL is a schedule 'C' CPSE in Financial Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce with 100% shareholding by the Government of India. Its registered and corporate offices are at Mumbai. Maharashtra.

#### 2. Industrial / Business Activities

ECGC is engaged in providing a range of credit risk, instance to Indian exporters against loss of goods & services and offering guarantees to banks and financial institutions to enable exporters to obtain better facilities from banks. Besides Head Office it has 51 branch offices. The enterprise has a workforce of 608 employees as on 31.3.2006.

# 3. Operational Profile

Major Services	Unit	Services during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	iousyear
Premium Income	Rs. Crore	578.44	515.54	445.48	12.20
Claims Paid	Rs. Crore	386.59	352.28	449.26	9.74

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	543.05	476.13	587.04	14.05
Cost of prod.	305.14	466.78	616.56	-34.63
Net Profit/Loss(-)	221.76	76.14	68.56	191.25
Net Worth	1098.47	825.88	666.96	33.01
Paid up capital	700	600	500	16.67
Share of Central Govt./holding co.	700	600	500	16.67

#### 5. Key Performance Factors

 Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- A National Export Insurance Account (NEIA) has been set up by the Government of India wich is operated by the Corporation to provide adequate credit Insurance cover to protect medium and long term exporters.
- The company got renewed the certification to function as non-life insurance and to carry on credit insurance bussiness.
- The company holds dominant market position in the credit insurance business.
   The ICRA Ltd. has assigned highest rating i.e. "AAA" rating denoting the ECGC's claim paying ability is highest and revealing the best prospects meeting policy holders' obligation.
- Earning per share improved from Rs. 14.98 in 2004-05 to Rs. 33.69 during 2005-06.

# Housing & Urban Development Corp. Ltd. (HUDCO)

#### 1. Company Profile

HUDCO was incorporated in the year 1970 under the Companies Act, 1956 with an objective to provide long-term finance for undertaking housing and urban development

programmes in the country. HUDCO is a Schedule-'A' / CPSE in Financial Services sector under the administrative control of M/o Urban Poverty Alleviation D/o Urban Employment and Poverty Aviation with 100 % share holding by the Govt. of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

HUDCO is one of the pioneering enterprises providing services in the field of financing housing scheme, infrastructure development, Building technology, consultancy and research and training in Human settlements from its 66 offices spread all over India. It has emerged as the leading national technofinancing institution with the major objective of financing / encouraging the housing activity in the country there by alleviating housing shortage of all groups in rural and urban areas. The enterprises is driven by a workforce of 1098 employees as on 31.3.2006.

#### 3. Operational Profile

Till 31.3.2005, HUDCO has sanctioned 15437 projects involving total cost of Rs.1, 60,601 crore with a sanctioned loan of Rs.69,345 crore. Annual sanction during 2004-05 is Rs.13861 crore. Latest info in this regard has not been furnished by the Company.

#### 4. Major Financial Highlights

	Perfor	%increase/		
Particulars	(R	(Rs. in crore)		
	2005-06	2004-05	2003-04	ious year
Turnover	2297.99	2773.47	2742.27	-17.14
Cost of prod.	1918.54	2066.07	2349.62	-7.14
Net Profit/Loss(-)	260.24	396.77	332.44	-34.41
Net Worth	3589.83	3370.51	3217.71	6.51
Paid up capital	2001.9	2001.9	1898.6	0
Share of Central Govt./holding co.	2001.9	2001.9	1898.6	0

#### 5. Key Performance Factors

 Financial assistance are made available to agencies like State Housing Boards, Rural Housing Boards, Slum Clearance boards, Development Authorities, Improvement Trusts, Municipal Corporations, Primary Cooperative Societies, NGO's/Private Developers, Joint Sector and individuals.

 Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

Expansion of lending to housing and urban infrastructure housing delivery through expanded avenues with due regards to Profitability and Social Justice.

### Indian Railway Finance Corp. Ltd. (IRFC)

#### 1. Company Profile

IRFC was incorporated on 12.12.1986 under the Companies Act, 1956 with the main objective of raising resources from capital market in India and abroad at the most competitive rates and terms as per annual targets given by the Ministry of Railways. IRFC is a Schedule-'B' / CPSE in Financial Services sector under the administrative control of M/o Railways with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

IRFC is providing financial services by borrowing from the commercial markets mainly to finance the acquisition of rolling stock assets to be leased to Indian Railways. The enterprise is driven by a workforce of 20 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	1892	1827.23	1776.35	3.54
Cost of prod.	1514.62	1455.45	1483.93	4.07
Net Profit/Loss(-)	333.88	404.77	378.85	-17.51
Net Worth	2095.76	2392.91	2578.6	-12.42
Paid up capital	232	232	232	0
Share of Central Govt./holding co.	232	232	232	0

#### 4. Key Performance Factors

- Since IRFC is a finance company its operating income is derived from income on loans, deposits and advances. The increase in operating income during 2005-06 as compared to last year is attributable to the incremental assets leased by IRFC to Ministry of Railways and disbursal to Rail Vikas Nigam Limited. However, the EPS has decreased due to reduction in Profit After Tax on account of provisioning higher deferred tax liability.
- As a result of IRFC operations, the incremental cost of lending to M/o Railways has come down from as high as 15% in 1996-97 to 7.55% in 2005-06, which is comparable to the cost of borrowings by the Central Government.
- Profit Before Tax (PBT) has increased marginally. The slow growth in PBT is on account of a drop in earning through other income mainly on account of the maiden asset securitization, which was not available during the year 2005-06.
- It has received highest ratings from the domestic credit rating agencies; CRISIL, ICRA and CARE. The international credit rating agencies; Standard & Poor's and Moody's have accorded it rating equivalent to the Sovereign Rating.
- Company has 'Excellent' MOU rating during the year 2005-06.

# Indian Renewable Energy Dev. Agency Ltd. (IREDA)

#### 1. Company Profile

IREDA was incorporated in the year 1987 under the Companies Act, 1956 with an objective to Finance and promote investment in renewable energy sources. IREDA is a Schedule-'C' / CPSE in Financial sector under the administrative control of M/o Non conventional Energy sources having 100% share holding by Govt. of India. Its registered and corporate office at New Delhi.

#### 2. Industrial / Business Activities

IREDA is engaged in providing financing services as well as promoting self sustaining investment in energy generation from renewable sources, energy efficiency and environmental technologies for sustainable development. The company has one financial Joint Venture namely MP Wind Farms Ltd. with an investment of 12 lakhs in equity. The enterprise has a workforce of 116 employees as on 31.3.2006.

#### 3. Operational Profile

Provides financial assistance and services for promotion for non-conventional engergy resources.

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	155.54	241.03	237.91	-35.47	
Cost of prod.	159.21	216.2	218	-26.36	
Net Profit/Loss(-)	30.65	30.41	23.34	0.79	
Net Worth	678.59	629.05	563.9	7.88	
Paid up capital	400	375.35	325.35	6.57	
Share of Central Govt./holding co.	400	375.35	325.35	6.57	

#### 5. Key Performance Factors

The variation in performance is attributed competition from scheduled commercial banks and other financial institutions who have started financing NRSE sector, frequent changes in Govt. policies regarding tarrif, wheeling, banking etc., delay in getting state Govt. clearances/forest land clearances for project land allocation and related documentations, uncertainities with respect to existing power purchase policy and power puchase agreements in some of the states and delay in projects implemention due to unfore seen floods/ rains/clouds/bursts etc. in some of the reasons. Many of IREDA sanctioned

- projects either have been closed/ withdrawn/taken over by the banks due to interest differences as compare to banks.
- Company has 'Good' MOU rating during the year 2005-06.
- IREDA has diversified into consultancy service.

### Kumarakruppa Frontier Hotel Pvt. Ltd. (KFH)

#### 1. Company Profile

KFH was incorporated on 23.08.2001 under the Companies Act, 1956 with the objective of receiving the land, building and other assets and liabilities of the hotel properties given on lease-cum-management contract, administering the lease-cum-management contract and receiving the lease payments from time to time. KFH is an un-categorized CPSE in Financial Services sector under the administrative control of M/o Tourism, having its registered and corporate offices at New Delhi. It is a wholly owned subsidiary of ITDC.

#### 2. Industrial/Business Activities

The main and only activity of the company is to receive lease rent from Bharat Hotels for the leased property. The enterprise has a workforce of 4 employees as on 31.3.2006.

#### 3. Major Financial Highlights

Particulars	Performance during (Rs. in crore)			%increase/ decrease over prev-
	2005-06	2004-05	2003-04	ious year
Turnover	10.51	6.1	0	72.3
Cost of prod.	0.58	0.81	0	-28.4
Net Profit/Loss(-)	5.61	5.36	0	4.66
Net Worth	10.13	10.11	0	0.2
Paid up capital	0.97	0.88	0	10.23
Share of Central Govt./holding co.	0.97	0.98	0	-1.02

#### 4. Key Performance Factors

Most of its revenues (lease rentals) become a distributable net profit. The increase in turnover is due to increase in lease rent received.

# National Film Development Corp. Ltd. (NFDC)

#### 1. Company Profile

NFDC was incorporated in the year 1975 under the Companies Act, 1956 with an objective to plan, promote and organise an integrated and efficient development of the film industry in accordance with the national economic policy and objectives laid down by the Central Government from time to time. The company was restructured in 1980 by the merger of erstwhile Indian Motion Picture Export Corporation and Film Finance Corporation thereby the company emerged as a central Agency to promote Good Cinema in the country. NFDC is a Schedule-'C' Mini-ratna CPSE in Financial Services sector under the administrative control of M/o Information and Broadcasting with 100% shareholding by the Government of India. Its registered and corporate offices are at Mumbai, Maharashtra.

#### 2. Industrial / Business Activities

NFDC is engaged in providing services in the field of financing / producing / distribution / export / import of quality feature films with socially relevant themes, creative and artistic excellence / experimental in form etc. The company also ensures the welfare of the Cine Artistes through the Cine Artistes Welfare Fund of India set up by the company. It acts as a nodal Agency to spread awareness of the India films and undertakes promotional activity by regularly participating in international film markets by films and delegations. The company operates through three regional offices in Chennai, Delhi and Kolkata and four branch offices at Hyderabd, Trivandrum, Bangalore and Guwahati. The enterprise is driven by a workforce of 217 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Ear	Earnings during		
		2005-06	2004-05	2003-04	over prev- ious year
Distribution of films through TV	Rs.in Crore	6.59	14.09	25.78	-53.23
Export of film software	Rs.in Crore	0.68	1.33	1.42	-48.87
Foreign film distribution	Rs.in Crore	0.05	0.29	0.62	-82.67
Special projects	Rs.in Crore	2.97	2.97	5.18	-

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	11.8	20.4	34.77	-42.16
Cost of prod.	35.39	25.96	46.16	36.33
Net Profit/Loss(-)	2.4	-5.12	-8.31	-146.88
Net Worth	4.86	2.51	8.27	93.63
Paid up capital	14	14	14	0
Share of Central Govt./holding co.	14	14	14	0

- The turnover of the corporation during 2005-06 has been shown higher than last year due to excess provision written back on arbitration. Otherwise there is a shortfall in the turnover which is attributed to the discontinuance of marketing of Free Commercial Time (FCT) of Ministry of Health & Family Welfare and sourcing of films for DD-1 Friday & Saturday slots.
- During 2005-06 the corporation got turned around by earning a profit of Rs. 2.38 crore as compared to a loss of Rs. 3.87 crore incurred last year. However, this does not appears to be the operational profit but because of certain adjustments.
- During the year 2005-06, the Corporation completed the production of one feature film in Tamil language while one film in Bengali language is under production.

- The Corporation participated in 8 International Film Festivals across the globe showcasing around 22 Indian films in different languages during the year 2005-06.
- Company has 'Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- With the changing trends of broadcasting the corporation is aiming towards the upgrading of its facilities to provide these facilities at par with foreign counterparts with financial assistance from M/o Information & Broadcasting.
- Primary mandate before the Corporation is to plan, promote and organize an integrated and efficient development of film industry in accordance with the national economic policy.

### Power Finance Corporation Ltd. (PFC)

#### 1. Company Profile

PFC was incorporated on 16.7.1986 under the Companies Act, 1956 with an objective to excel as a financial institution in the power sector for the development of power and associated sectors and its linkage with an eye on global operations. PFC is a Schedule-A/ Mini-ratna CPSE in Financial Services sector under the administrative control of M/o Power with 100% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

PFC is engaged in providing services in the field of extending financial assistance to power projects in the area of generation, transmission, distribution, system improvement etc. The product range of the company comprises of Rupee Term Loan, Foreign Currency Term Loan, Line of Credit, Suppliers Credit, working Capital Loan, Bridge Loan, Bill discounting, Lease Finance, Debt Re-financing, Take out Financing, Financial Assistance to Equipment Manufacturers, Guarantees, Consultancy Services and

grants. It has set up 5 subsidiary companies during 2005 for implementing projects at Coastal Maharashtra, Akaltara, Coastal Gujarat, Sasan, and Coastal Karnataka. The enterprise is driven by a workforce of 289 regular employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Earnings during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Sanctioned	Rs.in	22502	18596	NA	21
Ioan	crore				
Disbursed loan	Rs.in crore		9420	NA	24

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	3125.56	3040.38	3652.16	2.8
Cost of prod.	1872.62	1650.64	1547.55	13.45
Net Profit/Loss(-)	970.95	984.12	1606.99	-1.34
Net Worth	8138.48	7536.05	6575.75	7.99
Paid up capital	1030.45	1030.45	1030.45	0
Share of Central Govt./holding co.	1030.45	1030.45	1030.45	0

#### 5. Key Performance Factors

- Regular interaction and feedback from borrowers ensures a fair assessment of the market trends and requirements.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Government of India has appointed PFC as a nodal agency to facilitate the development and construction of potential Ultra Mega Power Projects in India, i.e. 4000-5000 MW Mega Super Thermal Power Projects with the objective to develop large capacity power projects in India.
- Although the operating income of PFC increased by 3% during 2005-06 as compared to the figures of last year its net profit declined by about Rs. 13 crore in this period because of reduction in restructuring premium on loans due to discontinuation of

- company's policy on restructuring of loans.
- Keeping in view its developmental role in Power sector, the corporation is proactively supporting the power utilities with innovative financial products/services based on their needs apart from formulation of schemes, financial closure of private power projects, project monitoring etc.

#### 7. VRS / Outstanding dues

- None has taken VRS till 31.3.2006
- As on 31.3.2006, the PFC had outstanding dues of Rs. 0.52 crore on account of salary and wages.

# Rural Electrification Corp. Ltd. (REC)

#### 1. Company Profile

REC was incorporated on 25.7.1969 under the Companies Act, 1956 with the main objective of financing rural electrification schemes in the country. REC is a Schedule-'A'/Mini-ratna -I CPSE in Financial Services sector under the administrative control of M/o Power with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

REC is engaged in providing services in the field of Financing projects/schemes of power generation, transmission, distribution, rural electrification, systems improvement, renovation and modernization of power plants in both public and private sectors. REC finances different categories of loans/schemes such as Generation/Transmission and Distribution Projects, R&M Projects, Systems Improvement/Intensive Electrification Schemes for Dalit Bastis/Village/Hamlet Electrification, Short Terms Loans etc. It is endeavouring for implementation of Rajiv Gandhi Grameen Vidyutikaran Yojana, a Government of India Scheme for rural electricity infrastructure and household electrification. Besides corporate office it operates through 17 project offices, one sub-office and one training center. The enterprise is driven by a workforce of 707 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Services during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Mobilization of resources	Rs. Crore	9063	8501	4014	6.61
Loan sanctioned	Rs. Crore	18771	16316	NA	15.05
Disbursement	Rs. Crore	8007	7885	6017	1.55

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	2071.31	2199.81	1984.89	-5.84
Cost of prod.	1415.08	1265.44	1195.17	11.83
Net Profit/Loss(-)	637.51	781.36	609.17	-18.41
Net Worth	4198.33	3778.91	3264.37	11.1
Paid up capital	780.6	780.6	780.6	0
Share of Central Govt./holding co.	780.6	780.6	780.6	0

#### 5. Key Performance Factors

- The operational income has increased by Rs. 298 crore during 2005-06 as compared to last year. The profit of the corporation declined from Rs. 1037 crore to Rs. 830 crore. The decline in profit is attributable to reduction in one time income which stood at Rs. 122 crore in 2005-06 as compared to Rs. 547 crore in the previous year.
- REC reduced average cost of borrowing by raising funds from market at competitive rates and pre-payment to bondholders by exercising call options on bonds carrying higher interest rates.
- REC's debt instruments enjoy 'AAA' rating

   the highest rating assigned by the rating agency CRISIL.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

Term loans becoming non-performing assets amount to Rs 279.56 crores as on 31.3.2006.

#### 7. VRS

During the year, 7 employees left the company after attaining the age of superann uation. Upto 31.3.2006 a total of 217 employees have taken VRS.

### 20

### TELECOMMUNICATION AND INFORMATION TECHNOLOGY SERVICES

There were 4 enterprises in the public sector as on 31.3.2006 which were engaged in rendering Telecommunication and Internet Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Enterprise Inc	Year of corporation
1.	Mahanagar Telephone Nigam Ltd.	1986
2.	Bharat Sanchar Nigam Li	td. 2000
3.	Millennium Telecom Ltd.	2000
4.	RailTel Corporation India	Ltd. 2000

- 2. The enterprises falling in this group are mainly enga ged in rendering Telecommunication and Internet Services.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given in next column:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss)		
No.		2005-06	2004-05	
1.	Bharat Sanchar Nigam Ltd.	8939.69	10183.29	
2.	Mahanagar Telephone Nigam I	580.29 ₋td.	938.98	
3.	Millennium Telecom Ltd.	0.06	0.66	
4.	RailTel Corporation India Ltd.	(10.27)	(19.50)	
	Total	9509.77	11103.43	

**5. Dividend**: The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI.	Enterprise	Divi	dend
No.		2005-06	2004-05
1.	Bharat Sanchar Nigam Ltd.	1175.00	1175.00
2.	Mahanagar Telephone Nigam Ltd.	252.00	283.50
	Total	1427.00	1458.50

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

SI. No.	Particulars 1	ownship & Socia Overheads		
		2005-06	2004-05	
1.	Capital cost of Township	0.00	0.00	
2.	Gross expenditure on Township	0.00	0.00	
3.	Less: Rent receip and other income	ot 0.00	0.00	
4.	Net expenditure on Township	0.00	0.00	
5.	Social Overheads Educational, Med. facilities, etc.	0.00	0.00	

(Rs. in crore)

SI. No.		-	& Social heads
		2005-06	2004-05
6.	Total Social Overheads	0.00	0.00
7.	No. of employees	378314	394431
8.	Per capita expend. on Social Overheads (Rs.)	0.00	0.00
9.	No. of houses constructed	0	0
10.	No. of houses unde	er 0	0
11.	Housing satisfaction (%)	0.0	0.0

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY SERVICES

#### SUMMARISED BALANCE SHEET

				(Rs	. in Lakhs)
PAR	RTICU	LARS	2005-06	2004-05	2003-04
AUT	HORI	SD CAPITAL	1940200	1940000	1940000
I.	SOUR	CES OF FUNDS			
	` '	SHAREHOLDERS FUND			
		(A) PAID-UP CAPITAL	1 2 0 0 0 7 7	1200070	1 2 0 1 0 4 0
		CENTRAL GOVT. OTHERS	27851	1308878 27851	
		(B) SHARE APPLICATION MONEY	27031	27631	7635
		(C) RESERVES & SURPLUS		7063104	
		TOTAL (A) + (B) + (C)		8399833	
	(2)	LOAN FUNDS			
		(A) SECURED LOANS	9200	2000	0
		(B) UNSECURED LOANS		837091	
	(2)	TOTAL (A)+(B)		839091	
	( - )	DEFERRED TAX LIABILITY		361802 9600726	
		TOTAL (1)+(2)+(3)	10215658	9600726	8/33948
II.	APP	LICATION OF FUNDS			
	(1)	FIXED ASSETS			
		(A) GROSS BLOCK		11920484	10972733
		(B) LESS: DEPRECIATION	5986923		3979479
		(C) NET BLOCK		6904180	
		• •		531496	
		TOTAL (C)+(D)	7206064	7435676	7632235
	(2)	INVESTMENTS	61876	59747	58070
	(3)	CURRENT ASSETS, LOANS & ADVANCES			
		(A) INVENTORIES	293032	243236	243301
		(B) SUNDRY DEBTORS		840471	
		(C) CASH & BANK BALANCES	3306290	2448675	1415406
		(D) OTHER CURRENT ASSETS		23643	
		(E) LOAN & ADVANCES		1861745	
		TOTAL (A+B+C+D+E)	6435407	5417770	4181701
		LESS:CURRENT LIABILITIES & PROVN.			
		(A) CURRENT LIABILITIES	2102605	2009634	
		(B) PROVISIONS		1306554	
		TOTAL (A+B)		3316188	
		NET CURRENT ASSETS	2931596	2101582	1043813
	(4)	DEFERRED REVENUE/PRE.EXPENDITURE	11435	60	120
	(5)	DEFERRED TAX ASSET	0	0	0
	(6)	PROFIT & LOSS ACCOUNT (DR)	4687	3661	1710
		TOTAL (1+2+3+4+5+6)	10215658	9600726	8735948

#### TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY SERVICES

#### SUMMARISED PROFIT AND LOSS ACCOUNT

		(Rs.	in Lakhs)
	2005-06	2004-05	
INCOME			
SALES/OPERATING INCOME	4181679	3907610	3778047
EXCISE DUTY	0	0	0
NET SALES		3907610	3778047
OTHER INCOME/RECEIPTS	461529	313228	283516
ACCRETION/DEPLETION IN STOCKS	0		0
TOTAL	4643208	4220838	4061563
EXPENDITURE			
PURCHASE OF FINISHED GOODS/			
CONSUMPTION OF RAW MATERIALS	4631	0	10195
STORES & SPARES	0	0	0
		136055	
MANUFACTURING/DIRECT/OPERATING EXPENSES		759677	
SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	933698	1026037	799697
OTHER EXPENSES	477224	440162	475260
PROVISIONS	170763	38709	56054
TOTAL	2628113	2400640	2162875
DDOELM DEBODE DED INMEDERM MAYER EVEDA			
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	2015095	1820198	1898688
DEPRECIATION	1005538	1024119	1043290
DRE/PREL. EXPENSES WRITTEN OFF	50	41	41
PROFIT BEFORE INTEREST, TAXES, EXTRA-			
ORDINARY ITEMS & PPA (PBITEP)	1009507	796038	855357
INTEREST			
ON CENTRAL GOVERNMENT LOANS	106333	0	0
ON FOREIGN LOANS	0	0	0
OTHERS	7010	8227	13837
LESS INTEREST CAPITALISED	643	733	1083
CHARGED TO P & L ACCOUNT	112700	7494	12754
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS &			
PPA (PBTEP)	896807	788544	842603
TAX PROVISIONS		-199592	
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	935422	988136	495499
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-17963	-122207	-215716
NET PROFIT/LOSS(-)	953385	1110343	711215
DIVIDEND DECLARED	142700	145850	56475
DIVIDEND TAX	20013	20216	7308
RETAINED PROFIT	790672	944277	647432

#### TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY SERVICES

#### MANAGEMENT RATIO

DETAILS		2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	9684517	2160820 9005762 8396112 0	8037067
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)			
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED PBDITEP: CAPITAL EMPLOYED PBITEP: CAPITAL EMPLOYED PBITEP: SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH NET PROFIT: NET WORTH R AND D EXPENDITURE: SALES SUNDRY DEBTORS: SALES (NO. OF DAYS)	20.81 10.42 24.14 9.73 10.34	43.39 20.21 8.84 20.37 9.39 13.22 0.00 79	23.62 10.64 22.64 11.45 9.67

# Bharat Sanchar Nigam Ltd. (BSNL)

#### 1. Company Profile

BSNL was incorporated on 15.9.2000 under the Companies Act, 1956 with an objective to take over the business of providing telecom services and network of erstwhile D/o Telecommunications along with all assets and liabilities, contractual rights and obligations w.e.f. 1.10.2000. BSNL is a Schedule-'A' / Miniratna CPSE in Telecommunication and IT Services sector under the administrative control of M/o Communication and Information Technology, D/o Telecommunications with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

BSNL is engaged in providing all type of Telecommunication services in 26 telecom circles spread all over India other than cities of Delhi and Mumbai. The enterprise has a workforce of 3,26,948 employees as on 31,3,2006.

#### 3. Operational Profile

Major Products	Unit		Services provided during (% Capicity Utilization)		
		2005-06	2004-05	2003-04	over prev- ious year
Basic Telephone connections	000 Nos.	508 (73.93)	1093 (75.25 )	462 (74.95)	-53.52
Cellular Mobile connections	000 Nos.	7716 (88.69)	4193 (99.53)	2998 (108.09)	84.02
Internet connections	000 Nos.	803 (60.70)	785 (79.15)	500 (49.74)	2.29
Broadband connections	000 Nos.	552 (83.24)	34 (NA)	-	1523.53
Total	000 Nos.	9579 (77.18)	6106 (79.19)	3959 (76.81)	56.88

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	36138.94	33450.04	31399.34	8.04
Cost of prod.	31907.06	29401.53	27163.53	8.52
Net Profit/Loss(-)	8939.69	10183.29	5976.52	-12.21
Net Worth	80756.51	72779.11	63018.33	10.96
Paid up capital	12500	12500	12500	0
Share of Central Govt./holding co.	12500	12500	12500	0

- The market share of company in fixed line services dropped to 84.77% during 2005-06 as compared to 86.52% in 2004-05. However market share of company in mobile services increased to 24.8% in 2005-06 as compared to 22.92% during 2004-05.
- Broadband services with brand name 'Dataone" were launched in January 2005.
   During the year 2005-06, more than 5.5 lakhs broadband connections were provided. Data one services is operational in 251 cities and also planning to provide broadband connectivity in about 900 cities in the country.
- More than 77 lakhs of new cellular customers were added during the year
- MPLS VPN infrastructure was commissioned as Port-I on National Internet Backbone Phase-II to offer Internet access, VPN and other value added services.
- Bharat Sri Lanka submarine cable project has been completed.
- BSNL has planned to provide 300 Hot sports in 24 cities.
- Submarine cable project for international long distance services has been taken up jointly with MTNL.
- Earning Per share declined to Rs. 15.28 during 2005-06 from Rs. 15.65 in the previous year.

Company is having "Excellent" MOU rating during 2005-06.

#### 6. Strategic Issues

- Various competitive tariffs are offered from time to time in different services and the company has diversified in new value added services for which tariff has been fixed based on market competition.
- Telecom sector is opened to private competition. There are 4-5 major telecom service providers in most of the 26 telecom circles. BSNL is leading service provider and ranked as first in basic services with 83% market share, ranked second in-cellular mobile behind Bharti. BSNL is leader in Internet and Broadband also.

### Mahanagar Telephone Nigam Ltd. (MTNL)

#### 1. Company Profile

MTNL was incorporated in the year 1986 under the Companies Act, 1956 with the objective of taking over the management, control and operation of Telecom Network at Mumbai and Delhi with a view to raise necessary financial resources for development needs of area of operations and to up-grade the same. MTNL is a Schedule-'A' / Navaratna CPSE in Telecommunications and Information Technology Services sector under the administrative control of M/o Communication and Information Technology. Telecommunications with 56,25% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

MTNL is engaged in providing all types of Telecommunication services including Basic Telephone services, Cellular (GSM and CDMA), Mobile services, internet and value added services in Delhi and Mumbai through its529 exchanges and other network. It has two wholly owned subsidiaries namely Millennium Telecom Ltd and Mahanagar

Telephone Mauritius Ltd. The company has two financial Joint Venture namely United Telecom Ltd. with a share of 26.68% along with VSNL, TCIL and NVPL (Local Partner in Nepal) to provide CDMA based basic service in Nepal and MTNL STPI Services Ltd. with STPI, a Society under D/o Information Technology with 50:50 partnership. The enterprise has a workforce of 51133 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Basic and otherservices	-	4988.32	5315.31	-	- 6.15
Cellular	Rs.in crore	572.66	277.07	-	106.68

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	5560.98	5592.39	6369.6	-0.56
Cost of prod.	5419.63	4868.44	4997.98	11.32
Net Profit/Loss(-)	580.29	938.98	1150.47	-38.2
Net Worth	11122.52	10943.83	10327.63	1.63
Paid up capital	630	630	630	0
Share of Central Govt./holding co.	354.37	354.37	354.37	0

- MTNL emerged as NO. 1 GSM operator in terms of subscriber additions in Delhi and Mumbai the number of which was 1059459 as on 31.3.2006. No. of Cellular subscribers increased from 881696 as on 31.3.2005 to 1941155 on 31.3.2006 recording a growth of 120.16%. Broad Bend subscribers increased about 40 times from 5374 to 211935 during this period.
- In the past 20 years, the company has taken rapid strides to emerge as India's leading and one of Asia's largest telecom operating companies.
- The company has taken new initiatives like

launching National Long Distance Service between Delhi and Mumbai, tieing up with VSNL for bandwidth for traffic carriage, bringing the two cities landline network under 95-dialing facility, introduction of Reverse Query Service(1297) etc. during 2005-06.

- The company has 'Very Good' MOU rating during the year 2005-06.
- The Market price of the company's shares was between Rs.108 to Rs.170.05 during the year 2005-06 as against Rs. 92.90 to Rs.194.75 during 2004-05.

#### 6. Strategic Issues

The year 2005-06 was the challenging and exciting for the Indian Telecom industry which witnessed significant regulatory development alongwith changes in competitive landscape. There was downward revision of ILD and NLD tariff charges affecting the margins adversely.

#### 7. VRS / Outstanding dues

- During the year a total of 3861 employees left the company out of which 604 availed of VRS and 3257 retired on superannuation.
- There were outstanding dues of Rs. 1201 crore out of which Rs. 46 crore were on account of salary and wages and statutory dues each and Rs. 1109 crore other dues.

### Millennium Telecom Ltd. (MTL)

#### 1. Company Profile

MTL was incorporated on 22.11.2000 under the Companies Act, 1956 with an objective to provide Internet/Intranet and Information Technology enabled services space in India and abroad. MTL is an uncategorised CPSE in Telecommunication and Information Technology Services sector under the administrative control of M/o Communication and Information Technology, D/o Telecommunications having its registered and

corporate offices at Mumbai, Maharashtra. MTL is a wholly owned subsidiary of MTNL.

#### 2. Industrial / Business Activities

MTL is engaged in providing services in the field of Internet and related services (ISDN, Multimedia, Paging etc.) and other value added services to lay Submarine cable from India to South East Asia and Middle East with ultimate intent to extend eventually to USA and Europe.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	0	1.29	1.74	-100
Cost of prod.	0.17	0.61	1	-72.13
Net Profit/Loss(-)	0.06	0.66	0.91	-90.91
Net Worth	5.22	5.06	4.32	3.16
Paid up capital	2.88	2.88	2.88	0
Share of Central Govt./holding co.	2.88	2.88	2.88	0

- During 2005-06, there was no income from the operations of the company. The other income was from interest on fixed deposits with bank and miscellaneous income.
- MTL is handling new project for lay Submarine cable from India to South East Asia and Middle East with ultimate intent to extend eventually to USA and Europe. By investing in this project, MTNL(the holding company) and the BSNL (would be joint venture partner with 49% equity participation in MTL) can get International Bandwidth to support its own network demand as well as to lease it to others at very competitive rates.
- The Board of Directors of the company has approved the infusion of further equity capital in order to execute the aforesaid project and decided to increase it upto 20 crores.

# RailTel Corp. of India Ltd. (RTCL)

#### 1. Company Profile

RTCL was incorporated on 26.9.2000 under the Companies Act, 1956 with the objective of expeditiously modernising Railways' train control, operational safty systems & networks, creating a nationwide broadband telecom and multimedia network to supplement national telecom infrastrure to sphir growth of telecom. internet and IT enables value added services and generating sevennucs for the plementing Railways' developmental projects, safety enhencement and asset replacement programme. RTCL is a Schedule-'A' CPSE in Telecommunications and Information Technology Services sector under the administrative control of M/o Railways having 100% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial / Business Activities

RTCL is engaged in the business providing bandwidth, VPN and internet services by laying Optic Fibre Cable network on the side of the railway track along with leasing of bandwidth, ISP and other services. The enterprise is driven by a workforce of 193 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Services during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Bandwith	Els	2464	1233	190	99.84

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	56.12	32.38	9.79	73.32
Cost of prod.	70.11	52.36	27.09	33.9
Net Profit/Loss(-)	-10.27	-19.5	-15.75	-47.33
Net Worth	187.53	233.12	216.4	-19.56
Paid up capital	234.4	234.41	158.05	0
Share of Central Govt./holding co.	234.4	234.41	158.05	0

#### 5. Key Performance Factors

- RTCL has obtained Infrastructure Provider-I (IP-I), IP-II and Internet Service Provider (ISP) licenses in 2002 and now authorised to lease telecom infrastruture, lease/sell bandwidth and providing internet services.
- The performance of the company has improved tremendously during the year 2005-06 by recording growth of 93.64% in turnover and reducing lossess by 40%.
- RTCl has made considerable progress in building its networth infrastructure and sales and marketing activities.
- The company follows the standard set forth by RDSO a Railway organisation al all high value items are procured from RDSO approved sowces and with RDSO inspection.
- The company has rating MOU for the year 2005-06.
- The company has 'Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- Railtel have plans to complete the network spanning 40,000 Route Kms (RKms) by March 2008.
- Railtel had signed an MOU with BSNL for using Railtel's OFC infrastructure at railway stations for providing rural telephony and continuous coverage of their Cell One mobile phones along with the track.

There were 12 enterprises in the public sector as on 31.3.2006 which were engaged in promotion of commerce, art, science, charity or other useful purposes as prescribed under section 25 of the Companies Act. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	•	Year of oration
1.	National Research Development Corpn. of India.	1953
2.	Artificial Limbs Mfg. Corpn. of India	1973
3.	India Trade Promotion Organisation	1976
4.	National Scheduled Caste Finance and Devp. Corpn.	1989
5.	National Backward Classes Finance and Development Co	1992 orp.
6.	National Informatic Centre Services Incorporated	1995
7.	National Minorities Development and Finance Corpn.	1994
8.	National Safai Karamcharis Finance and Devpt. Corpn.	1997
9.	National Handicapped Finance and Devpt. Corpn.	2000
10.	Karnataka Trade Promotion Organisaion	2000
11.	Tamil Nadu Trade Promotion Organisation	2000

SI. No.	Enterprise Inc	Year of orporation
12.	National Scheduled Tribes Finance and Devp. Corpn	2001

- 2. The enterprises falling in this group are mainly engaged in promotion of commerce, art, science, charity or other useful purposes as prescribed under section 25 of the Companies Act.
- **3.** The consolidated financial position, the working results and the important management ratios of these enterprises are appended.
- **4. Net Profit/(Loss)**: The details of individual enterprise which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI.	Enterprise	Net Profit/(Loss				
No.		2005-06	2004-05			
1.	India Trade Promotion Orgn.	65.19	55.22			
2.	National Informatic Centre Services Incorporated	24.08	0.00			
3.	National Backward Classes Finance a Devlopment Corp.		12.08			
4.	National Minorities Development and Finance Corp.	11.22	9.45			
5.	National Scheduled Tribes Finance and Development		8.16			

<i>'</i> -		,
100	ın	crore
1113.	111	crore'

SI.	Enterprise	Net Profit/(Loss)			
No.		2005-06	2004-05		
6.	National Scheduled Caste Finance and Development Corp	l	10.15		
7.	Artifical Limbs Mfg. Corpn. of India	4.87	3.41		
8.	National Safai Kara charis' Finance and Dev. Corporation		4.11		
9.		National Handicapped 2.01 Finance and Dev. Corp.			
10.	Tamil Nadu Trade Promotion Organisation	1.74	3.48		
11.	National Research Development Corpn. of India	0.13	0.07		
12.	Karnataka Trade Promotion Organisation	(0.80)	(0.16)		
	Total	142.65	107.70		

**5. Dividend**: During the year 2005-06, no company has declared dividend.

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

SI. No.	Particulars To	Township & Social Overheads				
		2005-06	2004-05			
1.	Capital cost of Township	0.44	0.34			
2.	Gross expenditure on Township	0.02	0.01			
3.	Less: Rent receipt and other income	0.01	0.14			
4.	Net expenditure on Township	0.01	(0.13)			
5.	Social Overheads: Educational,Med. facilities, etc.	1.51	1.41			
6.	Total Social Overheads	1.52	1.28			
7.	No. of employees	2102	2114			
8.	Per capita expend. on Social Overheads (Rs.)	7231	6055			
9.	No. of houses constructed	72	85			
10.	No. of houses unde construction	er O	0			
11.	Housing satisfaction (%)	3.4	4.0			

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important mangement ratios for three years are given in Volume-III.

#### SUMMARISED BALANCE SHEET

		(Rs	. in Lakhs)
PARTICULARS	2005-06	2004-05	2003-04
AUTHORISD CAPITAL	348400	333400	331600
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND (A) PAID-UP CAPITAL			
CENTRAL GOVT.		145199	
OTHERS (B) SHARE APPLICATION MONEY	7825 3745	7029 7072	23291
(C) RESERVES & SURPLUS	104200	92583	75938
TOTAL $(A) + (B) + (C)$	273820	251883	223950
(2) LOAN FUNDS	0	41.0	0
(A) SECURED LOANS (B) UNSECURED LOANS	0 6850	418 3953	
TOTAL (A) + (B)	6850		4610
(3) DEFERRED TAX LIABILITY	2	47	
TOTAL $(1) + (2) + (3)$	280672	256301	228567
II. APPLICATION OF FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK		13986	
(B) LESS: DEPRECIATION (C) NET BLOCK	6261 12252		
(D) CAPITAL WORK IN PROGRESS	154	518	
TOTAL $(C) + (D)$	12406	9216	8247
(2) INVESTMENTS	2747	2871	1188
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	1337	983	1144
(B) SUNDRY DEBTORS	3519		2452
(C) CASH & BANK BALANCES	57882	55785	48075
(D) OTHER CURRENT ASSETS (E) LOAN & ADVANCES	2098 211249	3290 190646	3453 172832
TOTAL (A+B+C+D+E)	276085		
LESS:CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	9541	9587	7477
(B) PROVISIONS		3541	
TOTAL (A+B)	13146		
NET CURRENT ASSETS	262939	241282	215930
(4) DEFERRED REVENUE/PRE.EXPENDITURE	107	49	47
(5) DEFERRED TAX ASSET	0	0	-50
(6) PROFIT & LOSS ACCOUNT (DR)	2473	2883	3205
TOTAL (1+2+3+4+5+6)	280672	256301	228567

#### SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs) \_\_\_\_\_\_ 2005-06 2004-05 2003-04 PARTICULARS INCOME 27689 22225 SALES/OPERATING INCOME EXCISE DUTY NET SALES OTHER INCOME/RECEIPTS ACCRETION/DEPLETION IN STOCKS -167 TOTAL EXPENDITURE PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS STORES & SPARES POWER & FUEL MANUFACTURING/DIRECT/OPERATING EXPENSES SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE OTHER EXPENSES PROVISIONS TOTAL PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA-12617 10180 12120 ORDINARY ITEMS & PPA (PBDITEP) DEPRECIATION DRE/PREL. EXPENSES WRITTEN OFF PROFIT BEFORE INTEREST, TAXES, EXTRA-ORDINARY ITEMS & PPA (PBITEP) INTEREST \_\_\_\_\_ ON CENTRAL GOVERNMENT LOANS 2.41 ON FOREIGN LOANS OTHERS LESS INTEREST CAPITALISED CHARGED TO P & L ACCOUNT PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & 9488 11290 PPA (PBTEP) TAX PROVISIONS NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM -34 -1302 NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT NET PROFIT/LOSS(-) DIVIDEND DECLARED DIVIDEND TAX RETAINED PROFIT 

#### MANAGEMENT RATIO

DETAILS		2004-05	2003-04
GENERAL (RS. IN LAKHS)			
INVESTMENT CAPITAL EMPLOYED NET WORTH R AND D EXPENDITURE	171770 275191 271240 4	249980 248951	222516
PERSONNEL			
EMPLOYEES (OTHER THAN CASUAL) (NOS) AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE (Rs)		2114 22335	
FINANCIAL RATIOS (%)			
SALES: CAPITAL EMPLOYED PBDITEP: CAPITAL EMPLOYED PBITEP: CAPITAL EMPLOYED PBITEP: SALES PROFIT BEFORE TAX & EP(PBTEP): NET WORTH NET PROFIT: NET WORTH R AND D EXPENDITURE: SALES SUNDRY DEBTORS: SALES (NO. OF DAYS)	4.58 4.31 42.88 4.37 4.37 0.01	4.33 0.01 61	5.45 5.19 50.78 5.12 5.05 0.00 39

# Artificial Limbs Manufacturing Corp. of India (ALIMCO)

#### 1. Company Profile

ALIMCO was incorporated in the year 1972 under Section 25 of the Companies Act, 1956 with the main objective of benefiting the disabled persons to the maximum extent possible by manufacturing and supply of quality rehabilitation aids and appliances. ALIMCO is a Schedule-'C' CPSE in section 25 companies group under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government of India. Its Registered and Corporate offices are at Kanpur, Uttar Pradesh.

#### 2. Industrial / Business Activities

ALIMCO is one of the pioneering enterprises engaged in the manufacturing of artificial limbs, components and rehabilitation aids and appliances for disabled persons through its production unit at Kanpur in U.P. It also has three auxiliary production centers situated at Bhubaneshwar, Jabalpur and Bangalore. The company is in the process of establishing fourth auxiliary production centre at Chanalon, Punjab. The company also has three regional marketing centers one each at Delhi, Mumbai and Kolkata. The enterprise is driven by a workforce of 511 regular employees including 45 disabled personnel as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Prod	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
No.of Aids and Appliances Manufactured	Nos.	1778118	1336625	1264061	33.03
Orthotic Lower	Nos.	NA	341489	481485	1
Tricycles	Nos.	NA	66849	61412	-
Crutches	Nos.	NA	46915	86694	
Wheel Chairs	Nos.	NA	22388	25168	-
Hearing Aids	Nos.	NA	14900	39800	-

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	53.33	48.71	47.18	9.48
Cost of prod.	56.85	44.03	43.08	29.12
Net Profit/Loss(-)	4.87	3.41	8.09	42.82
Net Worth	1.51	-3.81	-7.21	-139.63
Paid up capital	1.97	1.96	1.97	0.51
Share of Central Govt./holding co.	1.97	1.96	1.97	0.51

#### 5. Key Performance Factors

- Total number of products supplied and categories of services rendered by the Corporation is 352.
- Good industrial relations, modernization of plant and machinery and better capacity utilization have helped to improve Corporation's performance. Besides, growing awareness of persons with Disabilities and children with special needs has increased the market.
- ALIMCO is an ISO 9001: 2000 company.
- During the year, 6 new products namely, Light Weight Foldable Stretcher, Electrical Hand, Myo-Electric Hand, Solar Battery Charger for Hearing Aid, Wheel Chair Tubular Folding, Size-II and Body Level Hearing Aid with Tele-Coil facility have been taken up for design and development.
- The company has 'Good' MOU rating during the year 2005-06
- Market share of major products was 50% in India.

#### 6. Strategic Issues

 The corporation has exported its products to Bangladesh, Sri Lanka, Bhutan, Afghanistan, Combodia, UAE, Angola, Ghana, Uzbekistan, Tanzania, Nepal, Israel etc. The products supplied by ALIMCO have been well accepted and appreciated by the buyers in these countries. In the year 2005-06 the total

- value of export works out to Rs. 7.83 lakhs.
- During last three years there has been no upward revision in the product price inspite of 30% increase in raw material input cost.
- A recurring expenditure of Rs. 2.87 lakh was made on R&D during 2005-06 which is 0.05% of the total turnover.

#### 7. Separation of employees

During 16 employees left the company out of which 14 retired on superannuation and 2 left on other ground.

# India Trade Promotion Organisation (ITPO)

#### 1. Company Profile

The Trade Fair Authority of India (TFAI) was incorporated under Section 25 of the Indian Companies Act, 1956 on 30th December, 1976 by amalgamating three organizations of the Government of India viz. India International Trade Fair Organization, Directorate of Exhibitions and Commercial Publicity and Indian Council of Trade Fairs and Exhibitions and commenced operations with effect from 1st March, 1977. Consequent upon the decision of the Government of India, the Trade Development Authority (TDA), a registered society, under the administrative control of the Ministry of Commerce & Industry was merged with TFAI with effect from 1st January, 1992. Subsequently, the name of the "Trade Fair Authority of India" was changed to "India Trade Promotion Organization" (ITPO) with effect from 16th April, 1992.

ITPO, is a Schedule-B / CPSE in Section 25 Companies group under the administrative control of M/o Commerce and Industry, D/o Commerce with 100% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

ITPO is engaged in providing services in the field of trade fairs in India and abroad to increase India's exports by providing trade information and facilitate commerce / trade.

The company has four regional and five foreign offices. It has two subsidiaries namely Karnataka Trade Promotion Organization and Tamil Nadu Trade Promotion Organisation. The company has one financial Joint Venture namely National Center for Trade Information with an equity share of 50% with National Informatics Center. The enterprise is driven by a workforce of 1191 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Service during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Events	No.	80	-	13	-

#### 4. Major Financial Highlights

Particulars		Performance during (Rs. in crore)			
	2005-06	2004-05	2003-04	over prev- ious year	
Turnover	132.31	94.82	103.81	39.54	
Cost of prod.	105.75	84.69	91.75	24.87	
Net Profit/Loss(-)	65.19	55.22	40.03	18.06	
Net Worth	426.27	361.36	293.45	17.96	
Paid up capital	0.25	0.25	0.25	0	
Share of Central Govt./holding co.	0.25	0.25	0.25	0	

- Organizing trade development and promotion through specialized programmes such as buyer-seller Meets and coordination of business delegations.
- During the year 2005-06, ITPO organized Participation in 59 overseas trade fairs and organized 21 fairs both national and international in India. Silver jubilee annual edition (25th) of India International Trade Fair' 2005) has the major event of the year. 85 events were organized in Pragati Maidan by Industry Association, etc.
- Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

 Duriong 2005-06, 21 persons left the company out of which 14 retired on superannuation and 7 left on other grounds.

# **Karnataka Trade Promotion Organisation (KTPO)**

#### 1. Company Profile

KTPO was incorporated on 6.12.2000 under the Companies Act, 1956 as a joint venture between India Trade Promotion Organization (ITPO) and Government of Karnataka with an objective to set up an exhibition complex at Bangalore, Karnataka. KTPO is an uncategorised CPSE in Section Companies group under the administrative control of M/o Commerce and Industry, D/o Commerce, having its registered and corporate offices at Bangalore. KTPO is a subsidiary of India Trade Promotion Organisation (ITPO) which hold 52% of its equity.

#### 2. Industrial / Business Activities

KTPO is one of the center-state joint venture enterprise engaged in providing services in the field trade promotion through organizing trade fairs and exhibitions as also to provide covered airconditioned exhibition space on rental basis to exhibitors for organizing trade and industry related exhibitions/events. The enterprise has a workforce of 4 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Services	Unit	Service during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Renting of exhibition space		24.5	6	1	308.33

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	1.73	0	0.00*	1
Cost of prod.	2.53	0.41	0.08	517.07
Net Profit/Loss(-)	-0.8	-0.16	-0.04	400
Net Worth	9.45	0.23	0.49	4008.7
Paid up capital	0.5	0.5	0.5	0
Share of Central Govt./holding co.	0.26	0.26	0.5	0

#### 5. Key Performance Factors

Turnover of the company increased due to aggressive marketing efforts. However losses are also increasing. The total number of days on which exhibitions held is still low.

# National Backward Classes Finance and Development Corp.

#### 1. Company Profile

NBCFD was incorporated on 13.1.1992 under Section 25 of the Companies Act, 1956 with an objective to promote economic and developmental activities for the benefit of the members of backward classes living below double the poverty line. NBCFD is a Schedule-'C' CPSE in section 25 companies sector under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NBCFD is engaged in providing services in the field of disbursement of concessional loan to members of backward classes living below double the poverty line under self employment generation schemes through state channelising agencies. The corporation is implementing term loan and micro finance schemes. It is operating through five regional offices at Kolkata, Mumbai, Chennai, Kanpur

and Hyderabad. The enterprise is driven by a workforce of 51 employees as on 31.3. 2006.

#### 3. Production / Operational Profile

Major Services	Unit	Value o	during	%increase/ decrease	
		2005-06	2004-05	2003-04	over prev- ious year
Loans disburse- ment	Rs. in Cr.	97.63	93.42	131.09	4.51
Repayment & refunds received	Rs. in Cr.	75.77	68.82	61.65	10.10

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	21.74	20.17	25.87	7.78
Cost of prod.	9.92	8.32	7.74	19.23
Net Profit/Loss(-)	15.31	12.08	18.91	26.74
Net Worth	618.26	590.93	560.12	4.62
Paid up capital	435.35	406.63	402.4	7.06
Share of Central Govt./holding co.	435.35	406.63	402.4	7.06

#### 5. Key Performance Factors

- The Corporation has improved its performance over last year due to optimum use of its resources and reduction in operating costs.
- Company has 'Excellent' MOU rating during the year 2005-06.

#### 6. Strategic Issues

- The Corporation has proposed new programmes for XI th Five Year Plan including strengthening of state channelizing agencies, establishment of vocational training schools for target groups, providing innovation products, financial assistance to enhance traditional skills for artisans/handicraft persons, strengthening monitoring system etc. The corporation expects to disburse 50% of the total loan under micro finance scheme.
- The corporation received budgetary support of Rs. 12 crore during 2005-06 as equity.

### National Handicapped Finance & Dev. Corp. (NHFDC)

#### 1. Company Profile

NHFDC was incorporated on 24.1.1997 under the Companies Act, 1956 with the objective of economic empowerment of persons of disability. NHFDC is a Schedule-'C' CPSE in Section 25 Companies group under the administrative control of M/o Social Justice & Empowerment with 100% shareholding by the Government of India. Its registered and corporate offices are at Faridabad, Haryana.

#### 2. Industrial / Business Activities

NHFDC is engaged in providing services in the field of financial assistance for selfemployment of the disabled persons through State Channelising Agencies. The enterprise has a workforce of 19 employees as on 31.3.2006.

#### 3. Operational Profile

The financial assistance is provided through the State Channelising Agencies (SCAs) nominated by the concerned State Governments and Union Territories.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	1.67	1.4	1.22	19.29
Cost of prod.	0.95	0.88	0.84	7.95
Net Profit/Loss(-)	2.01	1.73	4.33	16.18
Net Worth	90.38	81.96	81.51	10.27
Paid up capital	68.3	62.3	62	9.63
Share of Central Govt./holding co.	68.3	62.3	62	9.63

#### 5. Key Performance Factors

The company has not furnished detailed information.

### National Informatics Centre Services Incorporated (NICSI)

#### 1. Company Profile

NICSI was incorporated in the year 1995 with the objective of promoting economic, scientific, technological, social and cultural development of India by promoting, assisting and streamlining the creation, adaptation, absorption, growth, application, dissemination and utilization of information technology in Government departments and its organizations including finance, institutional, agriculture, trade, social, industrial etc. and to further development of services, technologies, infrastructure and expertise supplementing that developed by NIC.

#### 2. Industrial / Business Activities

NRDC is engaged in providing products and services to organizations in the Central and State Government and PSUs by facilitating the procurement of hardware, software and IT project related services. The enterprise does not have its own manpower but is taken on deputation from NIC, DIT, GOI for a fixed term. As on 31.3.2006 the number of such employees was 40.

#### 3. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	60.75	0	0.00	-
Cost of prod.	67.04	0	0.00	-
Net Profit/Loss(-)	24.08	0	0.00	-
Net Worth	106.87	0	0.00	-
Paid up capital	2	0	0.00	-
Share of Central Govt./holding co.	2	0	0.00	-

#### 4. Key Performance Factors

 Total turnover/operating income of the company is from Government Departments/organizations.

- Earning Per Share was Rs. 1204 during 2005-06 as compared to Rs. 850 in the last year.
- The company has huge cash and bank balances amounting to Rs. 384.54 crore as on 31.3.2006 as compared to Rs. 213. 08 crore as on 31.3.2005. It is also having reserves of Rs. 104.87 crore and Rs. 80.79 crore respectively on these dates.
- NICSI has entered into an agreement with M/s CISCO Systems Inc. for "Connected Government-SWAN program" to support the development of successful SWAN based e-government initiatives at the village, district, state and national levels.

# National Minorities Development & Finance Corp. (NMDFC)

#### 1. Company Profile

NMDFC was incorporated on 30.9.1994 under the Companies Act, 1956 with an objective to promote economic and developmental activities for the benefit if backward sections amongst minorities as defined under National Minorities Commission Act, 1992. NMDFC is a Schedule-C CPSE in Section 25 Companies sector under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government of India. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NMDFC is a national level apex financing body providing services in the field of concessional finance to the eligible members of specified minorities living below double the poverty line for self employment ventures and technical and professional education, with preference to women and occupational groups through 33 operational State Channelising Agencies (SCA) in 26 states and two union territories and through a

network of 144 NGOs, 50 SHGs etc. across the country. The enterprise has a workforce of 44 employees as on 31.3.2006.

#### 3. Operational Profile

The major schemes implemented by NMDFC are term loan, Margin money, Micro Credit, interest free loan for promotion of self help groups, revolving fund scheme under micro financing, educational loan, vacational training, Grant for skill/ Design development / Marketing assistance scheme.

Major Products/	Unit	Value of Service during			%increase/ decrease over prev-
Services		2005-06	2004-05	2003-04	ious year
Disburse- ments of Loans			139.37	86.62	-

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	17.10	13.75	11.42	24.36
Cost of prod.	7.61	6.42	3.41	18.54
Net Profit/Loss(-)	11.22	9.45	9.38	18.73
Net Worth	529.51	481.24	390.15	10.03
Paid up capital	422.31	399.75	299.80	5.64
Share of Central Govt./holding co.	344.57	329.71	241.26	4.11

#### 5. Key Performance Factors

- Term Loan through SCAs is the main activity under which the company has been able to finance above Rs. 800 crores and the number of beneficiaries were about 2 lakhs as on 31.3.2006. The company has also assisted about 100000 beneficiaries through NGOs by disbursing about Rs. 32 crores on this date.
- The repayment under the SCA programme ranges from 85% to 90% whereas under the NGO programme it is in the range of 90% to 92%.
- The company in general operates within the framework of guidelines provided by the Government of India.

 Company has 'Very Good' MOU rating during the year 2005-06.

#### 6. Strategic Issues

Since NMDFC is a community welfare organization it receives funds from the Government of India and the State Government for promoting economic and developmental activities amongst the minorities. The company received Rs. 37.07 crore during 2005-06 as compared to Rs. 81.63 crore in the previous year.

# National Research Development Corp. (NRDC)

#### 1. Company Profile

NRDC was incorporated on 31.12.1953 under Section 25 of the Companies Act, 1956 with an objective to promote, develop and commercialize new technologies. NRDC is a Schedule-'C' CPSE in Section 25 companies sector under the administrative control of M/o Science and Technology, D/o Scientific and Industrial Research with 100% shareholding by the Government. Its Registered and Corporate offices are at New Delhi and only Regional office at Bangalore.

#### 2. Industrial / Business Activities

NRDC is engaged in providing technical, commercial and financial measures needed for closing gaps in the "innovation chain" through which an idea, invention or process is converted into a product in the market such as licensing indigenous technology, Intellectual property right (IPR) consultancy, etc. The enterprise is driven by a workforce of 99 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Value of Service during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	ious year
Royaltyfrom Licensing	Rs. in Cr.	2.44	2.33	2.24	56.42%
License Agreement	No.	39	48	25	-

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	3.93	3.4	3.57	15.59
Cost of prod.	4.75	4.01	4.21	18.45
Net Profit/Loss(-)	0.13	0.07	0.12	85.71
Net Worth	9.41	9.16	8.97	2.73
Paid up capital	4.42	4.42	4.42	0
Share of Central Govt./holding co.	4.42	4.42	4.42	0

#### 5. Key Performance Factors

- During the year the turnover and profitability has increased.
- During the year 30 new processes were assigned to the corporation for commercialization from various R&D laboratories and universities during 2005-06 as compared to 42 in 2004-05.
- NRDC could evince interest in its technologies in several African nations and efforts are on to establish several Demonstration Centres of Small and Micro Machineries in these countries.
- The company has 'Very Good' MOU rating for the year 2005-06.

#### 6. Strategic Issues

 The corporation has been identified as the agency to manage all matters connected with the intellectual property rights generated under the D/o Scientific & Industrial Research (DSIR) technology development projects. Based on the study conducted by a management consultant Strategies have been laid down for enlarging the existing business and diversifying into the related businesses like Project Consultancy and Technology Business Incubation.

### National Safai Karamcharis Finance & Development Corp. (NSKFDC)

#### 1. Company Profile

NSKFDC was incorporated on 24.1.1997

under Section 25 of the Companies Act, 1956 with the primary objective of socio economic development of Safai Karamcharis/ Scavengers beneficiaries including their dependents through State Channelising Agencies. NSKFDC is a Schedule-'C' CPSE in Section 25 Companies sector under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government of India. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NSKFDC provides concessional financial assistance to income generating and viable projects to the Safai Karamcharis/ Scavengers and their dependents through 26 State Channelising Agencies nominated by State Governments / UTs. It is operating through term loan scheme, micro credit finance, educational loan etc. The enterprise is driven by a workforce of 21 employees as on 31.3.2006.

#### 3. Production / Operational Profile

Major Products	Unit	Value o	%increase/ decrease over prev-		
		2005-06	2004-05	2003-04	ious year
Total loan sanctioned	Rs. in Cr.	65.69	92.31	NA	-28.84
Disburse- ments of Loans	Rs. in Cr.	51.61	43.77	33.96	17.92
Benefi- ciaries covered	No.	35628	9539	6870	273.50

#### 4. Major Financial Highlights

Particulars	Perfor	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	5.45	4.75	4.41	14.74
Cost of prod.	3.05	0.62	0.69	391.94
Net Profit/Loss(-)	2.36	4.11	4.35	-42.58
Net Worth	175.23	150.28	126.18	16.6
Paid up capital	143.34	111.76	101.76	28.26
Share of Central Govt./holding co.	143.34	111.76	101.76	28.26

#### 5. Key Performance Factors

- Funds are provided generally by way of equity through budgetary support every year. It is necessary that there should be efficient system of appraisal of income generating viable projects and timely recovery of loans to have maximum coverage of Safai Karamcharis.
- During the year 2005-06 the Corporation exceeded the recovery target of Rs.15.50 crore by Rs.6.82 crore. The cumulative recovery percentage for term loan was 76%.
- The company has first time entered into MOU with the Government during 2005-06.

#### 6. Strategic Issues

- The company made a plan for disbursement of loan of Rs.52 crore to cover 18162 beneficiaries for the year 2005-06.
- Awareness camps are organized in the basties/localities of the target group to dissuade them from continuing their traditional occupation and for taking alternative and dignified work.

### National Scheduled Castes Finance& Development Corp. (NSCFDC)

#### 1. Company Profile

NSCFDC was incorporated on 8.2.1989 under section 25 of the Companies Act, 1956 as National SC and ST Finance and Development Corporation, which was later bifurcated into two corporations one for SCs and another for STs w.e.f. 10.4.2001. The main objective is to exclusively work for the economic development activities of the people belonging to SC categories living below double the poverty line. NSCFDC is a Schedule-'C' CPSE in Section 25 Companies sector under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government. Its Registered and Corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NSCFDC is engaged in providing concessional financial assistance to the people belonging to SC categories by financing income-generating schemes, micro credit, grants for skill development programes, etc through 37 State/UT Channelising Agencies. Beneficiaries are required to pay 4-8% p.a. interest depending upon the scheme and extent of loan. The company has seven zonal offices at Bangalore, Mumbai, Chandigarh, Patna, Kolkata, Lucknow and Guwahati. The enterprise is driven by a workforce of 86 employees as on 31.3.2006.

#### 3. Production / Operational Profile

There were 1817schemes having outstanding loan balances of Rs. 495.95 crore as on 31.3.2006 pertaining to SC beneficiaries after transferring all assets and liabilities to the National Scheduled Tribes Finance and Development Corporation w,e.f. 10.4.2001.

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	
Turnover	15.99	14.74	15.8	8.48
Cost of prod.	12.65	7.05	6.1	79.43
Net Profit/Loss(-)	7.71	10.15	11.45	-24.04
Net Worth	508.12	483.82	452.57	5.02
Paid up capital	351.8	324.2	314.1	8.51
Share of Central Govt./holding co.	351.8	324.2	314.1	8.51

- The financial assistance is provided through the State Channelising Agencies (SCAs) nominated by the concerned State Governments and Union Territories.
- During the year the corporation disbursed funds worth Rs.147.96 crore covering 75 types of income generating schemes including primary, secondary and tertiary sectors.

- During 2005-06, NSCFDC recovered Rs. 113.16 crore towards principal and interest from state channelising agencies, besides receiving a refund of Rs. 0.57 crore and recalling as per the Lending Policy mandate Rs. 18.37 crore from them. The cumulative recovery of the corporation from the SCAs as on 31.3.2006 was 88.40%. The corporation declared national allocations for sanction of Rs. 188.24 crore to its channelising agencies.
- The company has 'Very Good' MOU rating during the year 2005-06.

#### 6. VRS/outstanding dues

- During 2005-06 only one employee left the company on grounds other than VRS/ superannuation.
- As on 31.3.2006 an amount of Rs. 0.53 crore was outstanding out of which Rs. 0.03 crore was on account of salary and wages, Rs. 0.05 crore statutory dues and Rs. 0.45 crore on other grounds.

### National Scheduled Tribes Finance & Development Corp. (NSTFDC)

#### 1. Company Profile

NSTFDC was incorporated on 10.4.2001 by bifurcating erstwhile National Scheduled Castes and Scheduled Tribes Finance and Development Corporation under the Companies Act, 1956 with an objective to work for the economic development of Scheduled Tribes. The company has been granted license under Section 25 (a company not for profit) of the Companies Act, 1956. NSTFDC is a Schedule-'C' CPSE in Section 25 companies sector under the administrative control of M/o Tribal Affairs with 100% shareholding by the Government. Its registered and corporate offices are at New Delhi.

#### 2. Industrial / Business Activities

NSTFDC is engaged in providing concessional financial assistance for viable

income generating schemes / projects costing Rs. 10 lakhs per unit and upto Rs. 25 lakh per Self Help Groups (SHGs) through the central/State channelising agencies (SCAs) nominated by respective Ministries/State / UT Governments for the economic development of eligible Scheduled Tribes having annual family income up to double the poverty line income limit. It also undertakes procurement and marketing activities of agricultural/minor forest produces and related activities in the tribal areas and provide grants through SCAs for undertaking training programmes for skill and entrepreneurial development etc. The enterprise is driven by a workforce of 56 employees as on 31.3.2006.

#### 3. Operational Profile

Major Services	Unit	Value of Service as on			% increase/ decrease over previ-
		2005-06	2004-05	2003-04	vious years
Disbursen	ents:				
(a) Term Loans	Rs.in crore	309.87	271.53	NA	14.12
(b) Micro Finance Credit	Rs.in crore	3.54	3.54	NA	-
(c) Adivasi Mahila Shashak- tikaran Yojna	Rs.in crore	24.74	19.33	NA	27.99
(d) Working Capital Assistance	Rs.in crore	26.50	18.00	NA	47.22
Total	Rs.in crore	364.65	312.40	NA	16.73
Refund/ Repayment	Rs.in crore	148.59	117.80	NA	26.14

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	15.12	12.69	8.37	19.15
Cost of prod.	6.17	3.75	2.68	64.53
Net Profit/Loss(-)	8.83	8.16	10.11	8.21
Net Worth	325.84	317.01	288.84	2.79
Paid up capital	230.5	210.5	60	9.5
Share of Central Govt./holding co.	230.5	210.5	60	9.5

#### 5. Key Performance Factors

- Funds are provided generally by way of equity every year through budgetary support.
- The increase in excess of income over expenditure (net profit) is due to higher sanction/release of funds for economic development of STs.
- Earning Per Share was Rs. 38.44 during 2005-06 as compared to Rs. 38.76 in the previous year.

#### 6. Strategic issues

- Innovative schemes based on cluster based approach is being encouraged.
- During 2005-06 financial assistance for Self Help Groups (SHGs) has been introduced.

### Tamil Nadu Trade Promotion Organisation (TNTPO)

#### 1. Company Profile

TNTPO was incorporated on 17.11.2000 as a Joint venture between India Trade Promotion Organisation (ITPO) and Tamilnadu Government through Tamilnadu Industrial Development Corp. (TIDCO) under Section 25 of the Indian Companies Act, 1956 with an objective to promote, organise and participate in industrial trade and other fairs and exhibitions in India and abroad and to take all measures for promotion of Indian Industry trade and enhance its global competitiveness. TNTPO is an uncategorised CPSE in Section 25 Companies sector under the administrative control of M/o Commerce and Industry, D/o Commerce having its registered and corporate office at Chennai, Tami Nadu. The 49% shares are with TIDCO and 51% holding is with ITPO.

#### 2. Industrial / Business Activities

TNTPO is one of the subsidiary Joint Venture enterprise providing services in the field of promoting trade and industry by letting out exhibition halls and convention center to organise industrial Exhibitions, Trade fairs etc. and to invite wider participation in export promotion activities like buyer sellers meet, contract promotion programme etc. The enterprise is driven by a workforce of 20 employees as on 31.3.2006.

#### 3. Operational Profile

Major Products	Unit	Value of Service during			%increase/ decrease over prev-
		2005-06	2004-05	2003-04	
No. of Exhibitions	No.	118	70	33	-

#### 4. Major Financial Highlights

Particulars	Perfor (R	%increase/ decrease over prev-		
	2005-06	2004-05	2003-04	ious year
Turnover	8.52	7.42	5.83	14.82
Cost of prod.	5.7	4.36	3.1	30.73
Net Profit/Loss(-)	1.74	3.48	4.65	-50
Net Worth	18.42	17.33	11.91	6.29
Paid up capital	0.01	0.01	0.01	0
Share of Central Govt./holding co.	0.01	0.01	0.01	0

#### 5. Key Performance Factors

 Chennai Convention Center equipped with modern facilities was inaugurated on 1.11.2004. Booking of events in the convention center is very encouraging.