

**Public Enterprises
Survey
2011-2012**

Manufacturing

STEEL

5. Steel

As on 31.03.2012, there were 5 Central Public Sector Enterprises in the Steel group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No | Enterprise | Year Of Incorporation |
|--------|-------------------------------|-----------------------|
| 1 | Mishra Dhatu Nigam Ltd. | 1973 |
| 2 | Steel Authority of India Ltd. | 1973 |
| 3 | Ferro Scrap Nigam Ltd. | 1979 |
| 4 | Rashtriya Ispat Nigam Ltd. | 1982 |
| 5 | Sail Refractory Company Ltd. | 2011 |

2. The enterprises falling in this group are mainly engaged in producing of saleable steel, pipes, casting, spun, pipes, casting, sponge iron, special steel and various allied products.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. **Turnover** : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No | Enterprise | Turnover | |
|--------|-------------------------------|-----------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | Steel Authority of India Ltd. | 51036.16 | 47629.15 |
| 2 | Rashtriya Ispat Nigam Ltd. | 14570.19 | 11616.3 |
| 3 | Mishra Dhatu Nigam Ltd. | 509.01 | 417.87 |
| 4 | Ferro Scrap Nigam Ltd. | 180.76 | 177.40 |
| 5 | Sail Refractory Company Ltd. | 32.40 | 0.00 |
| | Sub Total : | 66328.52 | 59840.72 |

5. **Net Profit / Loss** : The details of enterprises , which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|-------------------------------|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Steel Authority of India Ltd. | 3542.72 | 4904.74 |
| 2 | Rashtriya Ispat Nigam Ltd. | 751.46 | 658.49 |
| 3 | Mishra Dhatu Nigam Ltd. | 68.45 | 50.42 |
| 4 | Ferro Scrap Nigam Ltd. | 1.37 | 1.20 |
| 5 | Sail Refractory Company Ltd. | 0.63 | 0.00 |
| | Sub Total : | 4364.63 | 5614.85 |

6. **Dividend** : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|-------------------------------|----------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Steel Authority of India Ltd. | 826.1 | 991.3 |
| 2 | Rashtriya Ispat Nigam Ltd. | 190.82 | 271.47 |
| 3 | Mishra Dhatu Nigam Ltd. | 36.67 | 20.00 |
| 4 | Ferro Scrap Nigam Ltd. | 0.40 | 0.40 |
| 5 | Sail Refractory Company Ltd. | 0.13 | 0.00 |
| | Group Total : | 1054.12 | 1283.17 |

7. **Social Overhead and Township** : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 126537 | 131515 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 74.93 | 45.51 |
| | (ii) Medical Facilities | 48.86 | 34.78 |
| | (iii) Others | 33.85 | 21.42 |
| 3 | Capital cost of township (Rupees in Crore) | 352.06 | 347.03 |
| 4 | No. of houses constructed (in numbers) | 8130 | 8080 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

STEEL

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1320205 | 1320200 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 1145535 | 1155535 |
| (ii) Others | 58789 | 58771 |
| (b) Reserves & Surplus | 4197375 | 3863099 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 5401699 | 5077405 |
| (2) Share application money pending allotment | 400 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1160901 | 908076 |
| (b) Deferred tax liabilities (Net) | 170600 | 157144 |
| (c) Other Long-term liabilities | 125821 | 129008 |
| (d) Long-term provisions | 403853 | 380097 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1861175 | 1574325 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 721116 | 1114303 |
| (b) Trade Payables | 365070 | 379865 |
| (c) Other current liabilities | 1252911 | 1125406 |
| (d) Short-term provisions | 312979 | 351342 |
| Total Current Liabilities 4(a) to 4(d) | 2652076 | 2970916 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 9915350 | 9622646 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5253103 | 4840250 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3348138 | 3170332 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1904965 | 1669918 |
| (c) Capital work in progress | 3866230 | 3154182 |
| (d) Intangible assets under developmet | 1568 | 61 |
| (e) Non-Current Investments | 104962 | 104784 |
| (f) Deferred Tax Assets (Net) | 375 | 126 |
| (g) Long Term Loans and Advances | 227115 | 199799 |
| (h) Other Non-Current Assets | 5602 | 4096 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 6110817 | 5132966 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1761430 | 1495551 |
| (c) Trade Recievables | 535352 | 457950 |
| (d) Cash & Bank Balance | 875117 | 1975100 |
| (e) Short-term Loans & Advances | 391634 | 300741 |
| (f) Other Current Assets | 241000 | 260338 |
| Total Current Assets (a+b+c+d+e+f) | 3804533 | 4489680 |
| TOTAL ASSETS (1+2) | 9915350 | 9622646 |
| Important Indicators | | |
| (i) Investment | 2365625 | 2122382 |
| (ii) Capital Employed | 6563000 | 5985481 |
| (iii) Net Worth | 5402099 | 5077405 |
| (iv) Net Current Assets | 1152457 | 1518764 |
| (v) Cost of Sales | 5476248 | 4761131 |
| (vi) Net Value Added (at market price) | 2774195 | 2730908 |
| (vii) Total Regular Employees (Nos.) | 126537 | 131515 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 63107 | 57394 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 6632852 | 5984072 |
| Less : Excise Duty | 604375 | 539420 |
| Revenue from Operations (Net) | 6028477 | 5444652 |
| (II) Other Income | 198347 | 193860 |
| (III) Total Revenue (I+II) | 6226824 | 5638512 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3164093 | 2763294 |
| (b) Purchase of stock-in-trade | 488 | 422 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -130852 | -195258 |
| (d) Stores & Spares | 234014 | 217289 |
| (e) Power & Fuel | 498170 | 401758 |
| (f) Salary, Wages & Benefits/Employees Expense | 958237 | 905785 |
| (g) Other Operating/direct/manufacturing Expenses | 199387 | 184398 |
| (h) Rent, Royalty & Cess | 86761 | 60569 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 273160 | 245966 |
| Total Expenditure (IV (a to j)) | 5283458 | 4584223 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 943366 | 1054289 |
| (VI) Depreciation, Depletion & Amortisation | 192790 | 176718 |
| (VII) Impairment | 0 | 190 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 750576 | 877381 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 402 | 508 |
| (b) On Foreign Loans | 34114 | 16948 |
| (c) Others | 140176 | 107973 |
| (d) Less Finance Cost Capitalised | 86857 | 60806 |
| (e) Charged to P & L Account (a+b+c+d) | 87835 | 64623 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 662741 | 812758 |
| (XI) Exceptional Items | 26508 | -12549 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 636233 | 825307 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 636233 | 825307 |
| (XV) TAX PROVISIONS | 199770 | 263822 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 436463 | 561485 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 436463 | 561485 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 91.86 | 90.96 |
| (ii) Cost of Sales : Sales | 90.84 | 87.45 |
| (iii) Salary/Wages : Sales | 15.9 | 16.64 |
| (iv) Net Profit : Net Worth | 8.08 | 11.06 |
| (v) Debt : Equity | 0.96 | 0.75 |
| (vi) Current Ratio | 1.43 | 1.51 |
| (vii) Trade Recievables : Sales | 8.88 | 8.41 |
| (viii) Total Inventory : Sales | 29.22 | 27.47 |

Ferro Scrap Nigam Ltd.

The Company

Ferro Scrap Nigam Ltd. (FSNL) was incorporated on 28.03.1979 in collaboration with M/s Harsco Corporate (Inc.), USA as a wholly owned subsidiary of M/s MSTC Limited with the objective to indigenise the entire scrap recovery process in the steel sector under SAIL, RINL IISCO and to reclaim iron and steel scrap from slags in all the integrated steel plants under SAIL and RINL.

FSNL is a Schedule-'C' / Mini Ratna CPSE in Steel sector under the administrative control of Ministry of Steel. The company employed 1066 regular employees (Executives 144 & Non-Executives 922) as on 31.3.2012. Its Registered and Corporate offices are at Bhilai (Chhattisgarh).

Vision / Mission

The Vision of the Company is to become the admired scrap processing company with leadership in market share and profit by building distinctive scrap processing and other steel mill services capabilities by inculcating a performance culture and always adhering to its values, based on its obligations as the trustees of its customers. The Mission of the Company is to indigenise the scrap recovery process in the steel industry.

Industrial / Business Operations

FSNL is engaged in the business of processing of steel mills slag and other refuse and debris for the recovery of iron and steel scrap and other metallic scrap and to render all kind of services to manufacturer of steel and iron and other metallic products through its 9 units at Rourkela, Burnpur, Bhilai, Bokaro, Vizag, Durgapur, Dovli, Duburi and Haridwar.

FSNL has opened a new unit at Rail Wheel Factory at Bengaluru.

Performance Highlights

The Recovery and Processing of scrap from Slag has decreased by 1.62 MT during 2011-12 as compared to previous year 2010-11. The Capacity Utilization has also reduced to 97.81% during the year 2011-12 as against 113.63% in 2010-11. The physical performances of the company for last two years are given below:

Total Revenue of the company registered an increase of ₹ 6.03 crore during 2011-12, which went up from ₹ 168.46 crore in 2010-11 to ₹ 174.49 crore in 2011-12 due to increase in turnover. The net profit of the company slightly increased to ₹ 1.37 crore, an increase of ₹ 0.17 crore over the previous year profit of ₹ 1.20 crore.

| Main Products | Unit | Performance during | |
|--|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Recovery and Processing of Scrap from Slag | MT | 11.18 | 12.80 |

The current ratio of company is at 2.33:1 during 2011-12 as against 3.25:1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

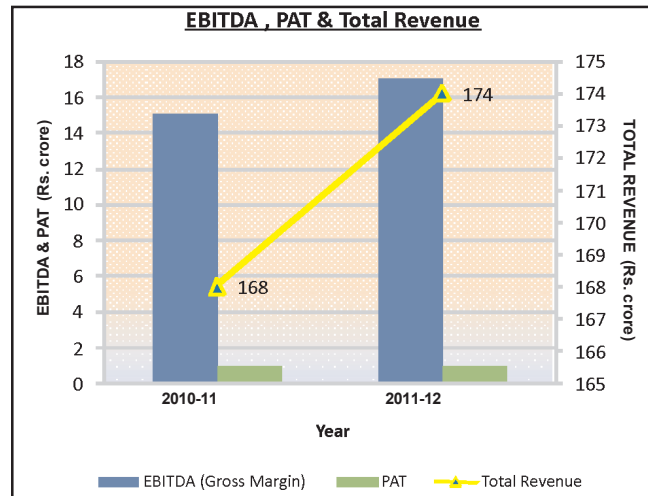


Fig. 1

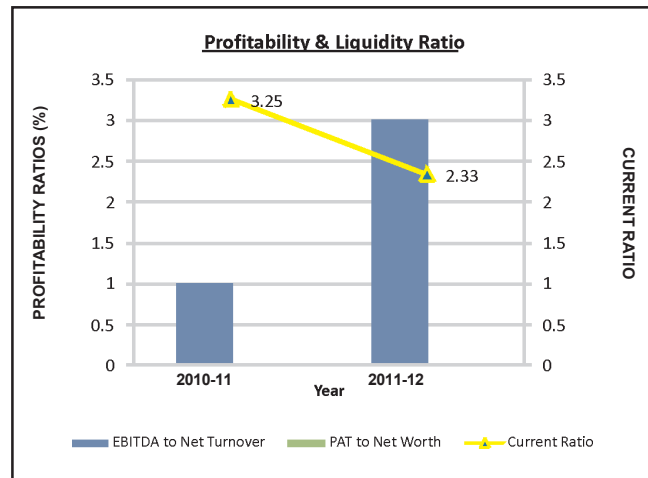


Fig. 2

Strategic Issue

The technological development/modernization in steel making has brought down the generation of scrap in steel plants which resulted in gradual reduction in availability of scrap. To improve the growth and profitability, the company is looking for new areas of business.

Efforts are being made to reduce the cost despite increase in input cost. FSNL is taking necessary steps for technology absorption and innovation particularly in development and engineering.

Steel Industry is poised for growth to reach 100 million MT by the year 2019. FSNL will take advantage of this dealing with the existing customers as also to add new customers in the coming years.

<http://www.fsnl.nic.in>

Ferro Scrap Nigam Ltd.

FSNL Bhavan, Equipment Chowk, Central Avenue, Bhilai, Chattisgarh-490001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 200 | 200 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 200 | 200 | |
| (b) Reserves & Surplus | 13632 | 13541 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 13832 | 13741 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 255 | 238 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 2359 | 1907 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 2614 | 2145 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 2683 | -634 | |
| (b) Trade Payables | 2215 | 2726 | |
| (c) Other current liabilities | 1548 | 1244 | |
| (d) Short-term provisions | 483 | 744 | |
| Total Current Liabilities 4(a) to 4(d) | 6929 | 4080 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 23375 | 19966 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 20305 | 19191 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 14722 | 13640 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5583 | 5551 | |
| (c) Capital work in progress | 211 | 211 | |
| (d) Intangible assets under developmet | 67 | 61 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 309 | 126 | |
| (g) Long Term Loans and Advances | 682 | 434 | |
| (h) Other Non-Current Assets | 375 | 314 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7227 | 6697 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 530 | 575 | |
| (c) Trade Recievables | 1983 | 1490 | |
| (d) Cash & Bank Balance | 9828 | 8356 | |
| (e) Short-term Loans & Advances | 348 | 384 | |
| (f) Other Current Assets | 3459 | 2464 | |
| Total Current Assets (a+b+c+d+e+f) | 16148 | 13269 | |
| TOTAL ASSETS (1+2) | 23375 | 19966 | |
| Important Indicators | | | |
| (i) Investment | 455 | 438 | |
| (ii) Capital Employed | 14087 | 13979 | |
| (iii) Net Worth | 13832 | 13741 | |
| (iv) Net Current Assets | 9219 | 9189 | |
| (v) Cost of Sales | 16851 | 16656 | |
| (vi) Net Value Added (at market price) | 9244 | 8814 | |
| (vii) Total Regular Employees (Nos.) | 1066 | 1090 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 51204 | 46965 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 18076 | 17740 | |
| Less : Excise Duty | 1613 | 1662 | |
| Revenue from Operations (Net) | 16463 | 16078 | |
| (II) Other Income | 986 | 768 | |
| (III) Total Revenue (I+II) | 17449 | 16846 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 0 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 2440 | 2703 | |
| (e) Power & Fuel | 316 | 352 | |
| (f) Salary, Wages & Benefits/Employees Expense | 6550 | 6143 | |
| (g) Other Operating/direct/manufacturing Expenses | 439 | 381 | |
| (h) Rent, Royalty & Cess | 151 | 541 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 5877 | 5191 | |
| Total Expenditure (IV (a to j)) | 15773 | 15311 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1676 | 1535 | |
| (VI) Depreciation, Depletion & Amortisation | 1078 | 1155 | |
| (VII) Impairment | 0 | 190 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 598 | 190 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 90 | 18 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 90 | 18 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 508 | 172 | |
| (XI) Exceptional Items | 306 | -6 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 202 | 178 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 202 | 178 | |
| (XV) TAX PROVISIONS | 65 | 58 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 137 | 120 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 137 | 120 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 116.87 | 115.02 | |
| (ii) Cost of Sales : Sales | 102.36 | 103.59 | |
| (iii) Salary/Wages : Sales | 39.79 | 38.21 | |
| (iv) Net Profit : Net Worth | 0.99 | 0.87 | |
| (v) Debt : Equity | 1.27 | 1.19 | |
| (vi) Current Ratio | 2.33 | 3.25 | |
| (vii) Trade Recievables : Sales | 12.05 | 9.27 | |
| (viii) Total Inventory : Sales | 3.22 | 3.58 | |

Mishra Dhatu Nigam Limited

The Company

Mishra Dhatu Nigam Ltd (MIDHANI) was established in November 1973 to achieve self-reliance in areas of special grade super alloys, steel, titanium and magnetic alloys. These alloys find applications in the strategic sectors such as Defence, Space, Aeronautics, Nuclear and various other commercial industries.

MIDHANI is a schedule- 'B' Mini Ratna CPSE in Steel sector under the administrative control of Ministry of Defence, Department of Defence Production with 100 % shareholding by the Government of India. The company employed 1052 regular employees (Executives 249 & Non-Executives 803) as on 31.3.2012. Its Registered and Corporate offices are located at Hyderabad, Andhra Pradesh

Vision / Mission

The Vision / Mission of the Company are to achieve self-reliance in the research, development, manufacture and supply of critical alloys and products of National Security and Strategic Importance.

Industrial / Business Operations

MIDHANI is engaged in the manufacture of some of the very complex alloys, like super alloys, merging steels, titanium & titanium alloys, special purpose steels, soft magnetic alloys, molybdenum products and welding electrodes, which only a few advanced countries in the world produce through its single operating unit at Hyderabad.

Performance Highlights

MIDHANI offers many products in large number of forms than any other manufacturer. The products are produced in a plant that meets the stringent ISO 9001:2000 standards. Most of the products are import substitutes saving precious foreign exchange, reducing dependence on imports and providing boost to the growth of indigenization of critical technologies and products. The capacity utilization during the year 2011-12 stood at 127% as against 110% during 2010-11. The physical performances of the company for last 2 years are given below:

| Main Products | Unit | Performance during | |
|--|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Super alloys, Special Stainless steel & Titanium Alloys Production | MT | 3482 | 3014 |

Total Revenue of the company registered an increase of ₹ 91.56 crore during 2011-12, which went up from ₹ 426.98 crore in 2010-11 to ₹ 518.54 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 68.45 crore, an increase of ₹ 18.03 crore over the previous year profit of ₹ 50.42 crore due to well managed raw material and inventory costs. The modernization plan was undertaken to enhance capacity utilization during the year 2011-12.

The current ratio of company is at 1.77:1 during 2011-12 as against 2.22:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

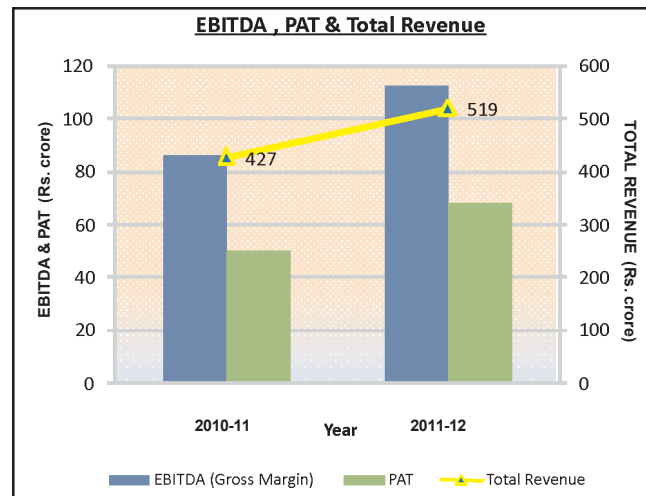


Fig. 1

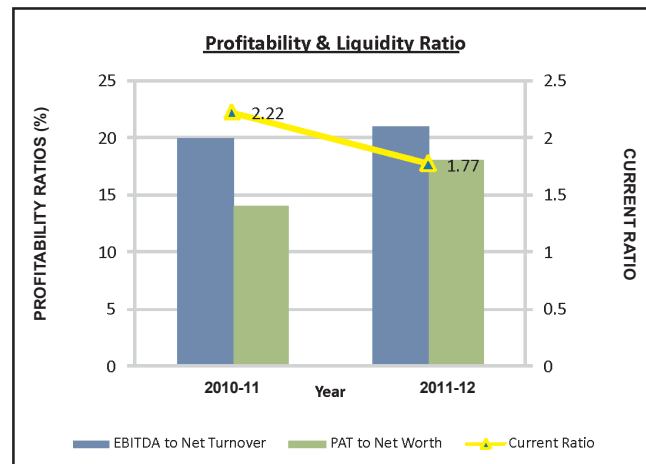


Fig. 2

Strategic Issue

In the year 2011-12 MIDHANI's customers funded Modernization & Up-gradation program under Phase -I have been completed and the same are yielding better results. The Phase -II - New Forge press with 20 T Manipulator was ordered and equipment is to be commissioned during the current year. Radial Axis Ring Rolling Mill is in the advance stage of installation to become operational. 20 MT Electric Arc Furnace (EAF) with matching 23 T ladle Refining Furnace. 25 T Vacuum Degassing (VD)/ Vacuum Oxygen Decarburizing plant are under manufacture to be delivered during the first quarter of 2013-14.

www.midhani.com

Mishra Dhatu Nigam Limited

PO Kanchanbagh, Hyderabad, Andhra Pradesh - 500 058

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|---------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 20000 | 20000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 18334 | 18334 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 18044 | 15461 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 36378 | 33795 |
| (2) Share application money pending allotment | 400 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1980 | 2582 |
| (b) Deferred tax liabilities (Net) | 54 | 40 |
| (c) Other Long-term liabilities | 8508 | 14497 |
| (d) Long-term provisions | 1363 | 1240 |
| Total Non-Current Liabilities 3(a) to 3(d) | 11905 | 18359 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 9864 | 1025 |
| (b) Trade Payables | 4316 | 4390 |
| (c) Other current liabilities | 18111 | 18291 |
| (d) Short-term provisions | 19026 | 13176 |
| Total Current Liabilities 4(a) to 4(d) | 51317 | 36882 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 100000 | 89036 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 18704 | 17694 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 12636 | 12167 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 6068 | 5527 |
| (c) Capital work in progress | 1022 | 939 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 210 | 210 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1904 | 481 |
| (h) Other Non-Current Assets | 107 | 1 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 9311 | 7158 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 44336 | 39226 |
| (c) Trade Recievables | 13523 | 10406 |
| (d) Cash & Bank Balance | 15036 | 18846 |
| (e) Short-term Loans & Advances | 15786 | 12359 |
| (f) Other Current Assets | 2008 | 1041 |
| Total Current Assets (a+b+c+d+e+f) | 90689 | 81878 |
| TOTAL ASSETS (1+2) | 100000 | 89036 |
| Important Indicators | | |
| (i) Investment | 20714 | 20916 |
| (ii) Capital Employed | 38758 | 36377 |
| (iii) Net Worth | 36778 | 33795 |
| (iv) Net Current Assets | 39372 | 44996 |
| (v) Cost of Sales | 41089 | 34487 |
| (vi) Net Value Added (at market price) | 27403 | 22728 |
| (vii) Total Regular Employees (Nos.) | 1052 | 1121 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 88815 | 74405 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 50901 | 41787 |
| Less : Excise Duty | 1271 | 998 |
| Revenue from Operations (Net) | 49630 | 40789 |
| (II) Other Income | 2224 | 1909 |
| (III) Total Revenue (I+II) | 51854 | 42698 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 14462 | 19667 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1302 | -6759 |
| (d) Stores & Spares | 1624 | 1450 |
| (e) Power & Fuel | 3466 | 3091 |
| (f) Salary, Wages & Benefits/Employees Expense | 11212 | 10009 |
| (g) Other Operating/direct/manufacturing Expenses | 1278 | 958 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 7266 | 5682 |
| Total Expenditure (IV (a to j)) | 40610 | 34098 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 11244 | 8600 |
| (VI) Depreciation, Depletion & Amortisation | 479 | 389 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 10765 | 8211 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 402 | 508 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 513 | 171 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 915 | 679 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 9850 | 7532 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 9850 | 7532 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 9850 | 7532 |
| (XV) TAX PROVISIONS | 3005 | 2490 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 6845 | 5042 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 6845 | 5042 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 128.05 | 112.13 |
| (ii) Cost of Sales : Sales | 82.79 | 84.55 |
| (iii) Salary/Wages : Sales | 22.59 | 24.54 |
| (iv) Net Profit : Net Worth | 18.61 | 14.92 |
| (v) Debt : Equity | 0.11 | 0.14 |
| (vi) Current Ratio | 1.77 | 2.22 |
| (vii) Trade Recievables : Sales | 27.25 | 25.51 |
| (viii) Total Inventory : Sales | 89.33 | 96.17 |

Rashtriya Ispat Nigam Ltd.

The Company

Rashtriya Ispat Nigam Ltd. (RINL) / Visakhapatnam Steel Plant (VSP) were incorporated on 18.2.1982 under the Companies Act, 1956 with the objective of production and marketing of steel products and basic grade pig iron. RINL/VSP is a schedule- 'A' Navratna company in Steel sector, under the administrative control of Ministry of Steel with 100% shareholding by the Government of India. The company employed 18079 regular employees (Executives 5117 & Non-Executives 12962) as on 31.3.2012. Its Registered and Corporate office is at Visakhapatnam, Andhra Pradesh.

Vision / Mission

The Vision of the Company is to be a continuously growing world class company Its endeavour is to harness its growth potential and sustain profitable growth; deliver high quality and cost competitive products and be the first choice of customers; create an inspiring work environment to unleash the creative energy of people; achieve excellence in enterprise management; be a respected corporate citizen; ensure clean and green environment and develop vibrant communities

The Mission of the Company is to attain 20 Mt liquid steel capacity through technological up-gradation, operational efficiency and expansion; augmentation of assured supply of raw materials; to produce steel at international standards of Cost & Quality; and to meet the aspirations of the stakeholders.

Industrial / Business Operations

RINL/VSP is involved in production and marketing of steel products in the long product category and basic grade pig iron through its operating unit at Visakhapatnam, Andhra Pradesh. It has one subsidiary Company namely, Eastern Investment Ltd.

Performance Highlights

The principal products of VSP include Pig Iron, rounds, structural, reinforcement bars, wire rods, blooms, billets and squares. The iron & steel products, which account for 98% of total sales, are used in construction, wire drawing industry, forging industry, and foundry and re-rolling industry. The physical performance of the major products of the company for the last three years is given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| RBar Products | Mt | 0.8720 | 0.868 |
| Wire rods | Mt | 1.0157 | 1.016 |
| MMSM Products | Mt | 0.943 | 1.044 |
| Pig Iron | Mt | 0.395 | 1.318 |

Total Revenue of the company registered an increase of ₹ 2582.99 crore during 2011-12, which went up from ₹ 10996.44 crore in 2010-11 to ₹ 13579.43 crore in 2011-12. The net profit of the company however increased to ₹ 751.46 crore a increment of ₹ 92.97 crore over the previous year's profit of ₹ 658.49 crore due to increase in turnover by 25.43% over the corresponding period

of last year (2010-11) and by achieving higher capacity utilization for Hot Metal, Crude Steel, Finished Steel and Saleable Steel.

The current ratio of company is at 1.18:1 during 2011-12 as against 1.45:1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

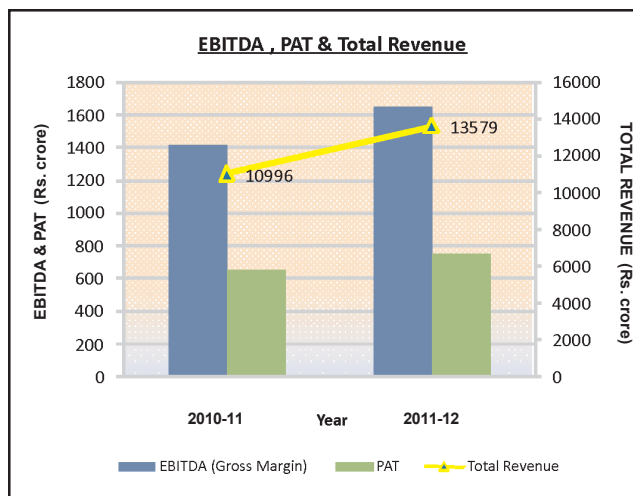


Fig. 1

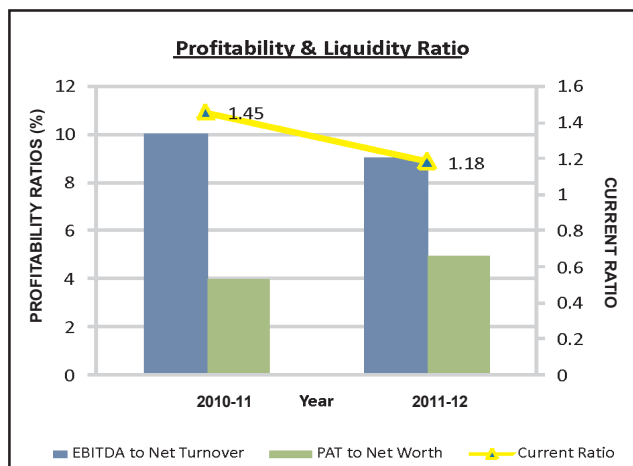


Fig. 2

Strategic Issues

RINL has long term directional plans to expand the capacity of liquid steel to 20 million tonnes in phases by the year 2022-23 to maintain its important position in the Indian steel market. RINL is currently doubling its capacity to 6.3 MTPA of liquid steel which is under completion and stabilize.

RINL has taken number of initiatives for growth of business of the company in addition to its expansion plan, which includes formation of Joint Ventures, acquisition of mineral assets for raw material security, mergers etc.

Rashtriya Ispat Nigam Ltd.

Vishakhapatnam Steel Plant, Administrative Building., Vishakhapatnam, Andhra Pradesh

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 800000 | 800000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 772732 | 782732 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | 593197 | 540190 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1365929 | 1322922 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 6098 | 7997 | |
| (c) Other Long-term liabilities | 8323 | 4859 | |
| (d) Long-term provisions | 47973 | 57782 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 62394 | 70638 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 257514 | 113588 | |
| (b) Trade Payables | 39019 | 54095 | |
| (c) Other current liabilities | 364584 | 275025 | |
| (d) Short-term provisions | 61044 | 69077 | |
| Total Current Liabilities 4(a) to 4(d) | 722161 | 511785 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2150484 | 1905345 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 860703 | 826471 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 178684 | 152989 | |
| (c) Capital work in progress | 1059608 | 945501 | |
| (d) Intangible assets under developmet | 1501 | 0 | |
| (e) Non-Current Investments | 36258 | 36160 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 24189 | 29730 | |
| (h) Other Non-Current Assets | 1033 | 797 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1301273 | 1165177 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 340311 | 325471 | |
| (c) Trade Recievables | 42715 | 33027 | |
| (d) Cash & Bank Balance | 206834 | 199889 | |
| (e) Short-term Loans & Advances | 236654 | 163389 | |
| (f) Other Current Assets | 22697 | 18392 | |
| Total Current Assets (a+b+c+d+e+f) | 849211 | 740168 | |
| TOTAL ASSETS (1+2) | 2150484 | 1905345 | |
| Important Indicators | | | |
| (i) Investment | 772732 | 782732 | |
| (ii) Capital Employed | 1365929 | 1322922 | |
| (iii) Net Worth | 1365929 | 1322922 | |
| (iv) Net Current Assets | 127050 | 228383 | |
| (v) Cost of Sales | 1227882 | 985029 | |
| (vi) Net Value Added (at market price) | 428460 | 356752 | |
| (vii) Total Regular Employees (Nos.) | 18079 | 17829 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 67605 | 59500 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 1457019 | 1161630 | |
| Less : Excise Duty | 131915 | 104581 | |
| Revenue from Operations (Net) | 1325104 | 1057049 | |
| (II) Other Income | | | |
| | 32839 | 42595 | |
| (III) Total Revenue (I+II) | 1357943 | 1099644 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 847222 | 718836 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 4537 | -53232 | |
| (d) Stores & Spares | 51830 | 47122 | |
| (e) Power & Fuel | 46236 | 42503 | |
| (f) Salary, Wages & Benefits/Employees Expense | 146667 | 127300 | |
| (g) Other Operating/direct/manufacturing Expenses | 52933 | 44830 | |
| (h) Rent, Royalty & Cess | 189 | 217 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 43782 | 30859 | |
| Total Expenditure (IV (a to j)) | 1193396 | 958435 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 164547 | 141209 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 34486 | 26594 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 130061 | 114615 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 7046 | 3178 | |
| (c) Others | 12022 | 13271 | |
| (d) Less Finance Cost Capitalised | 8 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 19060 | 16449 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 111001 | 98166 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 111001 | 98166 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 111001 | 98166 | |
| (XV) TAX PROVISIONS | | | |
| | 35855 | 32317 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 75146 | 65849 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 75146 | 65849 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 97.01 | 79.9 | |
| (ii) Cost of Sales : Sales | 92.66 | 93.19 | |
| (iii) Salary/Wages : Sales | 11.07 | 12.04 | |
| (iv) Net Profit : Net Worth | 5.5 | 4.98 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.18 | 1.45 | |
| (vii) Trade Recievables : Sales | 3.22 | 3.12 | |
| (viii) Total Inventory : Sales | 25.68 | 30.79 | |

Steel Authority of India Ltd.

The Company

Steel Authority of India Ltd. (SAIL) was incorporated on 24.1.1973 with the objective to plan, promote and organize an integrated and efficient development of iron and steel and associated input industries. During the year SAIL incorporated 3 new subsidiaries companies (SAIL Refractory Company Ltd, SAIL Jagadishpur Power Ltd. and SAIL Sindri Projects Ltd.).

SAIL is a Schedule- 'A' listed Maharatna CPSE, maintained its position as a leading producer of crude steel in the country. The company employed 106004 regular employees (Executives 15511 & Non-Executives 90493) as on 31.3.2012. The Registered Office of the company is located at IspatBhavan, Lodhi Road, New Delhi-110003.

Vision\Mission

The Vision/Mission of the Company are to be a respected world-class corporation and the leader in India Steel business in quality, productivity, profitability and customer satisfaction.

Industrial / Business Operation

SAIL is engaged in production of Iron and Steel and other by products through its 9 manufacturing plants namely, Bhilai Steel Plant, Durgapur Steel Plant, Rourkela Steel Plant Bokaro Steel Plant, IISCO Steel Plant, Alloy Steel Plant, Salem Steel Plant, Visvesvaraya Iron & Steel Plant and Chandrapur Ferro Alloy Plant (earlier Maharashtra Electrosmel Ltd.) and five integrated plants at Bhilai in Chhattisgarh, Durgapur and Burnpur in West Bengal, Rourkela in Orissa, Bokaro in Jharkhand. The company is also India's largest producer of iron ore.

The erstwhile subsidiary of SAIL namely Maharashtra Electrosmelt Ltd. (MEL) merged with SAIL. Currently SAIL has three subsidiaries namely SAIL Sindri Projects Ltd. (SSPL), SAIL Jagadishpur Power Plant Ltd. (SIPPL) and SAIL Refractory Company Limited (SRCL)The company also has 16 Joint Ventures (JVs) with shareholding ranging between 50% to 15%.

SAIL offers 50mild, special and alloy steel products in 1000 qualities and 5000 dimensions. SAIL's products basket comprises Flat Products, Long products, Rails and Pips including branded products such a SAIL-TMT & SAIL JYOTI.

Performance Highlights

The capacity utilization during the year 2011-12 and 2010-11 was 110%.The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Saleable Steel | MT | 12.40 | 12.89 |

Total Revenue of the company registered an increase of ₹ 3171.53 crore during 2011-12, which went up from ₹ 44793.24 crore in 2010-11 to ₹ 47964.77 crore in 2011-12. The net profit of the company however reduced to ₹ 3542.72 crore, in 2011-12 a reduction of ₹ 1362.02 crore over the previous year's profit of ₹ 4904.74 crore due to adverse impact of input price of various material required for the steel production and also due to increase in royalty on minerals,

increase in wages and salaries adverse in foreign exchange variations, higher interest rate, reversal of entry tax liability and depreciation.

The current ratio of company is at 1.52:1 during 2011-12 as against 1.51:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

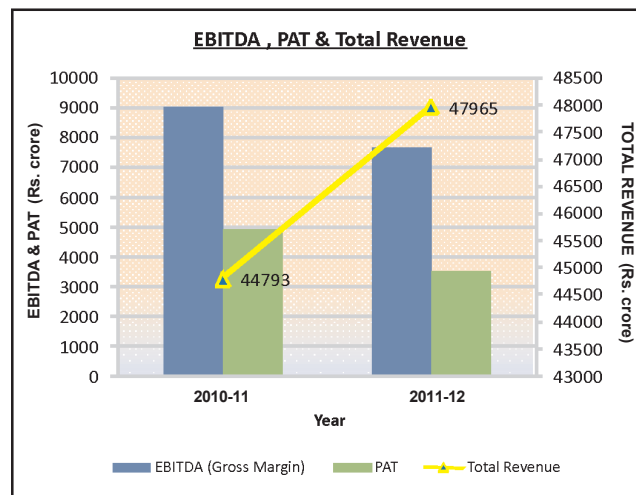


Fig. 1

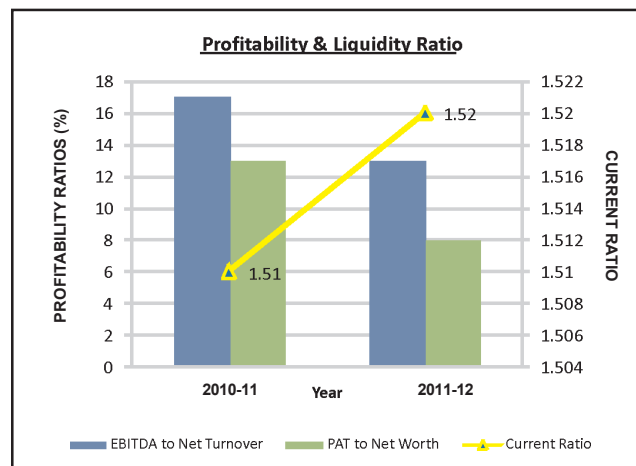


Fig. 2

Strategic Issue

SAIL is in the process of forming several strategic alliances and has signed MoU with various companies for exploring synergetic business opportunities in diverse fields. Built up strong business relationship with customers based on trust and mutual benefits. Revival of Sindri Unit of the Fertilizer Corporation of India Ltd. SAIL has also proposed to set up a 5.6 mtpa steel plant, a 1.15 mtpa fertilizer plant in JV with NFL as partner. SAIL is planning to expand the captive power generation capacity at BSP and RSP through its joint venture with NTPC by installing 2X250 MW Units at BSP and 1X250 MW Units at RSP.

Steel Authority of India Ltd.

Ispat Bhawan, Lodhi Road, New Delhi-110003

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 500000 | 500000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 354469 | 354469 | |
| (ii) Others | 58584 | 58571 | |
| (b) Reserves & Surplus | 3568079 | 3293907 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 3981132 | 3706947 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 1158666 | 905256 | |
| (b) Deferred tax liabilities (Net) | 164448 | 149107 | |
| (c) Other Long-term liabilities | 108990 | 109652 | |
| (d) Long-term provisions | 351344 | 319168 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 1783448 | 1483183 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 451055 | 1000324 | |
| (b) Trade Payables | 319042 | 318654 | |
| (c) Other current liabilities | 868146 | 830846 | |
| (d) Short-term provisions | 230879 | 268345 | |
| Total Current Liabilities 4(a) to 4(d) | 1869122 | 2418169 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 7633702 | 7608299 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 4172815 | 3823905 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2460077 | 2318054 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1712738 | 1505851 | |
| (c) Capital work in progress | 2804914 | 2207531 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 68494 | 68414 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 200340 | 169154 | |
| (h) Other Non-Current Assets | 4087 | 2984 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4790573 | 3953934 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1374237 | 1130279 | |
| (c) Trade Recievables | 476132 | 413027 | |
| (d) Cash & Bank Balance | 641570 | 1748009 | |
| (e) Short-term Loans & Advances | 138577 | 124609 | |
| (f) Other Current Assets | 212613 | 238441 | |
| Total Current Assets (a+b+c+d+e+f) | 2843129 | 3654365 | |
| TOTAL ASSETS (1+2) | 7633702 | 7608299 | |
| Important Indicators | | | |
| (i) Investment | 1571719 | 1318296 | |
| (ii) Capital Employed | 5139798 | 4612203 | |
| (iii) Net Worth | 3981132 | 3706947 | |
| (iv) Net Current Assets | 974007 | 1236196 | |
| (v) Cost of Sales | 4187418 | 3724959 | |
| (vi) Net Value Added (at market price) | 2308183 | 2342614 | |
| (vii) Total Regular Employees (Nos.) | 106004 | 111475 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 62357 | 56988 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 5103616 | 4762915 | |
| Less : Excise Duty | 469437 | 432179 | |
| Revenue from Operations (Net) | 4634179 | 4330736 | |
| (II) Other Income | 162298 | 148588 | |
| (III) Total Revenue (I+II) | 4796477 | 4479324 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2302082 | 2024791 | |
| (b) Purchase of stock-in-trade | 488 | 422 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -136851 | -135267 | |
| (d) Stores & Spares | 177907 | 166014 | |
| (e) Power & Fuel | 446974 | 355812 | |
| (f) Salary, Wages & Benefits/Employees Expense | 793205 | 762333 | |
| (g) Other Operating/direct/manufacturing Expenses | 144673 | 138229 | |
| (h) Rent, Royalty & Cess | 86395 | 59811 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 215842 | 204234 | |
| Total Expenditure (IV (a to j)) | 4030715 | 3576379 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 765762 | 902945 | |
| (VI) Depreciation, Depletion & Amortisation | 156703 | 148580 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 609059 | 754365 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 27068 | 13770 | |
| (c) Others | 127551 | 94513 | |
| (d) Less Finance Cost Capitalised | 86849 | 60806 | |
| (e) Charged to P & L Account (a+b+c+d) | 67770 | 47477 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 541289 | 706888 | |
| (XI) Exceptional Items | 26202 | -12543 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 515087 | 719431 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 515087 | 719431 | |
| (XV) TAX PROVISIONS | 160815 | 228957 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 354272 | 490474 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 354272 | 490474 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 90.16 | 93.9 | |
| (ii) Cost of Sales : Sales | 90.36 | 86.01 | |
| (iii) Salary/Wages : Sales | 17.12 | 17.6 | |
| (iv) Net Profit : Net Worth | 8.9 | 13.23 | |
| (v) Debt : Equity | 2.81 | 2.19 | |
| (vi) Current Ratio | 1.52 | 1.51 | |
| (vii) Trade Recievables : Sales | 10.27 | 9.54 | |
| (viii) Total Inventory : Sales | 29.65 | 26.1 | |

SAIL Refractory Co. Ltd.

The Company

Salem Refractory Unit of Burn Standard Company Limited (BSCL) became a wholly-owned subsidiary of SAIL w.e.f. December 16, 2011 as per the financial restructuring of BSCL. The unit has now been renamed as SAIL Refractory Company Limited (SRCL).

SRCL is an un-catgrazied CPSE in Steel sector under the administrative control of Ministry of Steel with 100% shareholding by M/s SAIL. The company employed 336 regular employees (Executives 48 & Non-Executives 288) as on 31.3.2012. Its registered office is at Salem, Tamilnadu.

Vision / Mission

The Vision / Mission of the company is to be a respected world class corporation and the leader in Indian steel business in quality, productivity, profitability and customer satisfaction.

Industrial / Business Operations

SRCL range of products includes Magnesite bricks, Magnesite-chrome bricks, Chrome-magnesite bricks, Magnesite-carbon bricks, Bulk & monolithics, Dunite & dunite fractions and Ground calcined magnesite. It also endowed with 1718.3 acres of leasehold mining land spread over three locations, SRCL's estimated quantum of magnesite reserves is about 10 MT and about 9 MT of dunite. The open cast mines are adequately equipped with heavy earth moving machinery.

SRCL's products are used by all SAIL steel plants, Rail Wheel Factory, Metal & Steel Factory, Bharat Heavy Electricals Ltd, Hindustan Copper Ltd, JSW Steel Co. Ltd, etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Refractory Bricks | Tonnes | 6641 | - |

During 2011-12, the first year of company operation, it achieved a Total Revenue of ₹ 31.01 crore and registered a net profit of ₹ 0.63 crore.

The current ratio of company is at 2.1:1 during 2011-12 (Fig.2). Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

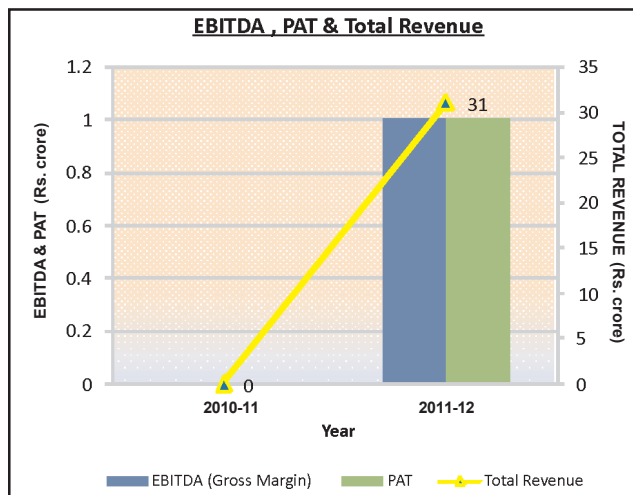


Fig. 1

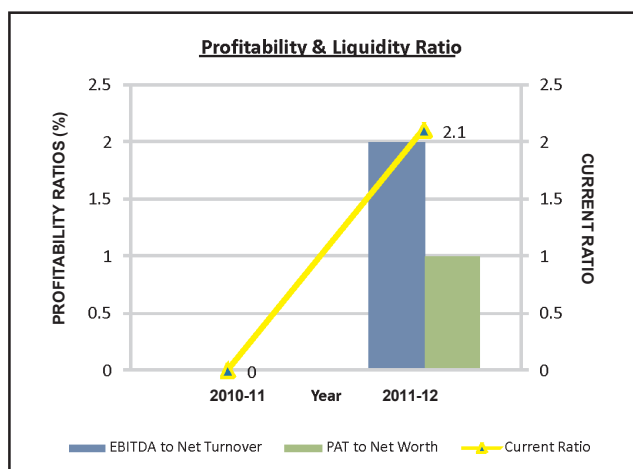


Fig. 2

Strategic Issues

In 1976, the Government of India took over Burn Standard Co. Ltd. (BSCL) as a subsidiary of Bharat Bhari Udyog Nigam Limited under the administrative control of the Ministry of Heavy Industries. Soon after, BSCL underwent a modernisation & expansion programme in order to meet the growing demand of high quality basic refractories in the modern steel plants of SAIL and other private sector steel processors of non-ferrous, cement and glass industries. Since refractory material is a critical input required for iron & steel plants based on the basic oxygen furnace route, SRCL's merger with SAIL is expected to go a long way in ensuring mutual benefit and growth.

SAIL Refractory Co Ltd.

SALEM Steel Plant, Post Box No. 565, Salem, Tamilnadu - 636 005

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 5 | | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 5 | 0 | |
| (b) Reserves & Surplus | 4423 | | |
| (c) Money received against share warrants | 0 | | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 4428 | 0 | |
| (2) Share application money pending allotment | 0 | | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | | |
| (c) Other Long-term liabilities | 0 | | |
| (d) Long-term provisions | 814 | | |
| Total Non-Current Liabilities 3(a) to 3(d) | 814 | | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 478 | | |
| (c) Other current liabilities | 522 | | |
| (d) Short-term provisions | 1547 | | |
| Total Current Liabilities 4(a) to 4(d) | 2547 | | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 7789 | | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1892 | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 0 | | |
| (aii) Accumulated Impairment | 0 | | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1892 | | |
| (c) Capital work in progress | 475 | | |
| (d) Intangible assets under developmet | 0 | | |
| (e) Non-Current Investments | 0 | | |
| (f) Deferred Tax Assets (Net) | 66 | | |
| (g) Long Term Loans and Advances | 0 | | |
| (h) Other Non-Current Assets | 0 | | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2433 | | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | | |
| (b) Inventories | 2016 | | |
| (c) Trade Recievables | 999 | | |
| (d) Cash & Bank Balance | 1849 | | |
| (e) Short-term Loans & Advances | 269 | | |
| (f) Other Current Assets | 223 | | |
| Total Current Assets (a+b+c+d+e+f) | 5356 | | |
| TOTAL ASSETS (1+2) | 7789 | | |
| Important Indicators | | | |
| (i) Investment | 5 | 0 | |
| (ii) Capital Employed | 4428 | 0 | |
| (iii) Net Worth | 4428 | 0 | |
| (iv) Net Current Assets | 2809 | 0 | |
| (v) Cost of Sales | 3008 | 0 | |
| (vi) Net Value Added (at market price) | 905 | 0 | |
| (vii) Total Regular Employees (Nos.) | 336 | | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 14955 | 0 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 3240 | | |
| Less : Excise Duty | 139 | | |
| Revenue from Operations (Net) | 3101 | | |
| (II) Other Income | 0 | | |
| (III) Total Revenue (I+II) | 3101 | | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 327 | | |
| (b) Purchase of stock-in-trade | 0 | | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 160 | | |
| (d) Stores & Spares | 213 | | |
| (e) Power & Fuel | 1178 | | |
| (f) Salary, Wages & Benefits/Employees Expense | 603 | | |
| (g) Other Operating/direct/manufacturing Expenses | 64 | | |
| (h) Rent, Royalty & Cess | 26 | | |
| (i) Loss on sale of Assets/Investments | 0 | | |
| (j) Other Expenses | 393 | | |
| Total Expenditure (IV (a to j)) | 2964 | | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 137 | | |
| (VI) Depreciation, Depletion & Amortisation | 44 | | |
| (VII) Impairment | 0 | | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 93 | | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | | |
| (b) On Foreign Loans | | | |
| 0 | | | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | | |
| (e) Charged to P & L Account (a+b+c+d) | 0 | | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 93 | | |
| (XI) Exceptional Items | 0 | | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 93 | | |
| (XIII) Extra-Ordinary Items | 0 | | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 93 | | |
| (XV) TAX PROVISIONS | 30 | | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 63 | | |
| (XVII) Profit/Loss from discontinuing operations | 0 | | |
| (XVIII) Tax expenses of discontinuing operations | 0 | | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | | |
| (XX) Profit/Loss for the period (XVI+XIX) | 63 | | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 70.03 | 0 | |
| (ii) Cost of Sales : Sales | 97 | 0 | |
| (iii) Salary/Wages : Sales | 19.45 | 0 | |
| (iv) Net Profit : Net Worth | 1.42 | 0 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 2.1 | 0 | |
| (vii) Trade Recievables : Sales | 32.22 | 0 | |
| (viii) Total Inventory : Sales | 65.01 | 0 | |

Ferro Scrap Nigam Ltd.

The Company

Ferro Scrap Nigam Ltd. (FSNL) was incorporated on 28.03.1979 in collaboration with M/s Harsco Corporate (Inc.), USA as a wholly owned subsidiary of M/s MSTC Limited with the objective to indigenise the entire scrap recovery process in the steel sector under SAIL, RINL IISCO and to reclaim iron and steel scrap from slags in all the integrated steel plants under SAIL and RINL.

FSNL is a Schedule-'C' / Mini Ratna CPSE in Steel sector under the administrative control of Ministry of Steel. The company employed 1066 regular employees (Executives 144 & Non-Executives 922) as on 31.3.2012. Its Registered and Corporate offices are at Bhilai (Chhattisgarh).

Vision / Mission

The Vision of the Company is to become the admired scrap processing company with leadership in market share and profit by building distinctive scrap processing and other steel mill services capabilities by inculcating a performance culture and always adhering to its values, based on its obligations as the trustees of its customers. The Mission of the Company is to indigenise the scrap recovery process in the steel industry.

Industrial / Business Operations

FSNL is engaged in the business of processing of steel mills slag and other refuse and debris for the recovery of iron and steel scrap and other metallic scrap and to render all kind of services to manufacturer of steel and iron and other metallic products through its 9 units at Rourkela, Burnpur, Bhilai, Bokaro, Vizag, Durgapur, Dovli, Duburi and Haridwar.

FSNL has opened a new unit at Rail Wheel Factory at Bengaluru.

Performance Highlights

The Recovery and Processing of scrap from Slag has decreased by 1.62 MT during 2011-12 as compared to previous year 2010-11. The Capacity Utilization has also reduced to 97.81% during the year 2011-12 as against 113.63% in 2010-11. The physical performances of the company for last two years are given below:

Total Revenue of the company registered an increase of ₹ 6.03 crore during 2011-12, which went up from ₹ 168.46 crore in 2010-11 to ₹ 174.49 crore in 2011-12 due to increase in turnover. The net profit of the company slightly increased to ₹ 1.37 crore, an increase of ₹ 0.17 crore over the previous year profit of ₹ 1.20 crore.

| Main Products | Unit | Performance during | |
|--|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Recovery and Processing of Scrap from Slag | MT | 11.18 | 12.80 |

The current ratio of company is at 2.33:1 during 2011-12 as against 3.25:1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

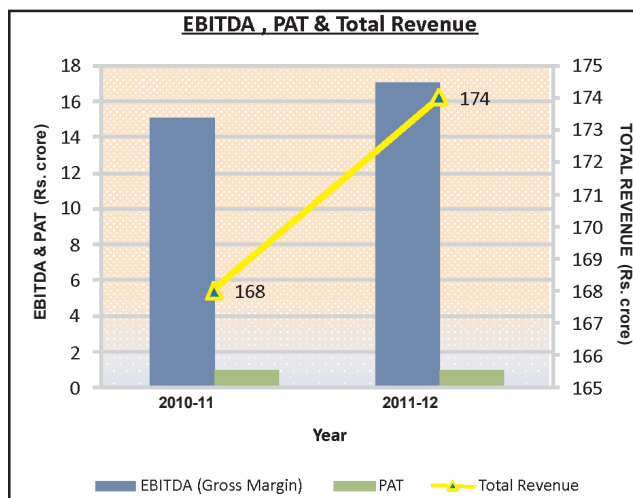


Fig. 1

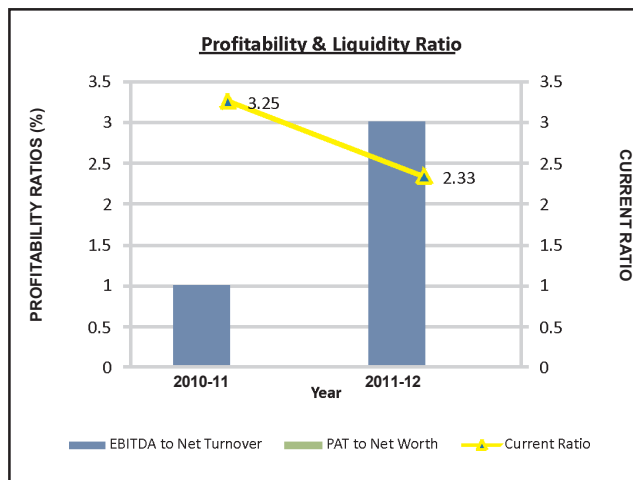


Fig. 2

Strategic Issue

The technological development/modernization in steel making has brought down the generation of scrap in steel plants which resulted in gradual reduction in availability of scrap. To improve the growth and profitability, the company is looking for new areas of business.

Efforts are being made to reduce the cost despite increase in input cost. FSNL is taking necessary steps for technology absorption and innovation particularly in development and engineering.

Steel Industry is poised for growth to reach 100 million MT by the year 2019. FSNL will take advantage of this dealing with the existing customers as also to add new customers in the coming years.

<http://www.fsnl.nic.in>

Ferro Scrap Nigam Ltd.

FSNL Bhavan, Equipment Chowk, Central Avenue, Bhilai, Chattisgarh-490001

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 200 | 200 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 200 | 200 |
| (b) Reserves & Surplus | 13632 | 13541 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 13832 | 13741 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 255 | 238 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 2359 | 1907 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2614 | 2145 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2683 | -634 |
| (b) Trade Payables | 2215 | 2726 |
| (c) Other current liabilities | 1548 | 1244 |
| (d) Short-term provisions | 483 | 744 |
| Total Current Liabilities 4(a) to 4(d) | 6929 | 4080 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 23375 | 19966 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 20305 | 19191 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 14722 | 13640 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5583 | 5551 |
| (c) Capital work in progress | 211 | 211 |
| (d) Intangible assets under developmet | 67 | 61 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 309 | 126 |
| (g) Long Term Loans and Advances | 682 | 434 |
| (h) Other Non-Current Assets | 375 | 314 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7227 | 6697 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 530 | 575 |
| (c) Trade Recievables | 1983 | 1490 |
| (d) Cash & Bank Balance | 9828 | 8356 |
| (e) Short-term Loans & Advances | 348 | 384 |
| (f) Other Current Assets | 3459 | 2464 |
| Total Current Assets (a+b+c+d+e+f) | 16148 | 13269 |
| TOTAL ASSETS (1+2) | 23375 | 19966 |
| Important Indicators | | |
| (i) Investment | 455 | 438 |
| (ii) Capital Employed | 14087 | 13979 |
| (iii) Net Worth | 13832 | 13741 |
| (iv) Net Current Assets | 9219 | 9189 |
| (v) Cost of Sales | 16851 | 16656 |
| (vi) Net Value Added (at market price) | 9244 | 8814 |
| (vii) Total Regular Employees (Nos.) | 1066 | 1090 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 51204 | 46965 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 18076 | 17740 |
| Less : Excise Duty | 1613 | 1662 |
| Revenue from Operations (Net) | 16463 | 16078 |
| (II) Other Income | 986 | 768 |
| (III) Total Revenue (I+II) | 17449 | 16846 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 2440 | 2703 |
| (e) Power & Fuel | 316 | 352 |
| (f) Salary, Wages & Benefits/Employees Expense | 6550 | 6143 |
| (g) Other Operating/direct/manufacturing Expenses | 439 | 381 |
| (h) Rent, Royalty & Cess | 151 | 541 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 5877 | 5191 |
| Total Expenditure (IV (a to j)) | 15773 | 15311 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1676 | 1535 |
| (VI) Depreciation, Depletion & Amortisation | 1078 | 1155 |
| (VII) Impairment | 0 | 190 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 598 | 190 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 90 | 18 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 90 | 18 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 508 | 172 |
| (XI) Exceptional Items | 306 | -6 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 202 | 178 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 202 | 178 |
| (XV) TAX PROVISIONS | 65 | 58 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 137 | 120 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 137 | 120 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 116.87 | 115.02 |
| (ii) Cost of Sales : Sales | 102.36 | 103.59 |
| (iii) Salary/Wages : Sales | 39.79 | 38.21 |
| (iv) Net Profit : Net Worth | 0.99 | 0.87 |
| (v) Debt : Equity | 1.27 | 1.19 |
| (vi) Current Ratio | 2.33 | 3.25 |
| (vii) Trade Recievables : Sales | 12.05 | 9.27 |
| (viii) Total Inventory : Sales | 3.22 | 3.58 |

Mishra Dhatu Nigam Limited

The Company

Mishra Dhatu Nigam Ltd (MIDHANI) was established in November 1973 to achieve self-reliance in areas of special grade super alloys, steel, titanium and magnetic alloys. These alloys find applications in the strategic sectors such as Defence, Space, Aeronautics, Nuclear and various other commercial industries.

MIDHANI is a schedule- 'B' Mini Ratna CPSE in Steel sector under the administrative control of Ministry of Defence, Department of Defence Production with 100 % shareholding by the Government of India. The company employed 1052 regular employees (Executives 249 & Non-Executives 803) as on 31.3.2012. Its Registered and Corporate offices are located at Hyderabad, Andhra Pradesh

Vision / Mission

The Vision / Mission of the Company are to achieve self-reliance in the research, development, manufacture and supply of critical alloys and products of National Security and Strategic Importance.

Industrial / Business Operations

MIDHANI is engaged in the manufacture of some of the very complex alloys, like super alloys, merging steels, titanium & titanium alloys, special purpose steels, soft magnetic alloys, molybdenum products and welding electrodes, which only a few advanced countries in the world produce through its single operating unit at Hyderabad.

Performance Highlights

MIDHANI offers many products in large number of forms than any other manufacturer. The products are produced in a plant that meets the stringent ISO 9001:2000 standards. Most of the products are import substitutes saving precious foreign exchange, reducing dependence on imports and providing boost to the growth of indigenization of critical technologies and products. The capacity utilization during the year 2011-12 stood at 127% as against 110% during 2010-11. The physical performances of the company for last 2 years are given below:

| Main Products | Unit | Performance during | |
|--|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Super alloys, Special Stainless steel & Titanium Alloys Production | MT | 3482 | 3014 |

Total Revenue of the company registered an increase of ₹ 91.56 crore during 2011-12, which went up from ₹ 426.98 crore in 2010-11 to ₹ 518.54 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 68.45 crore, an increase of ₹ 18.03 crore over the previous year profit of ₹ 50.42 crore due to well managed raw material and inventory costs. The modernization plan was undertaken to enhance capacity utilization during the year 2011-12.

The current ratio of company is at 1.77:1 during 2011-12 as against 2.22:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

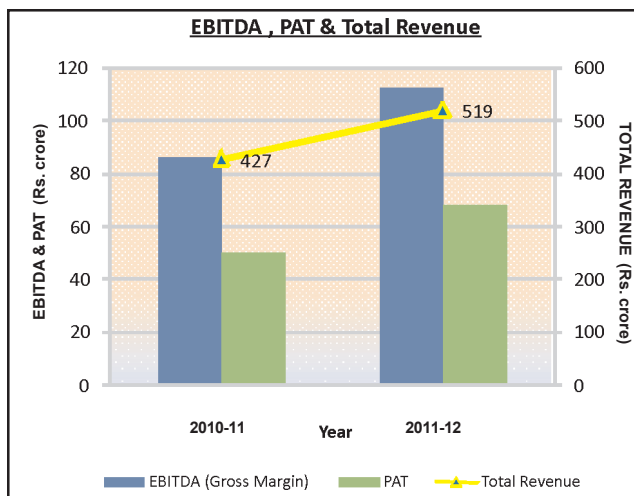


Fig. 1

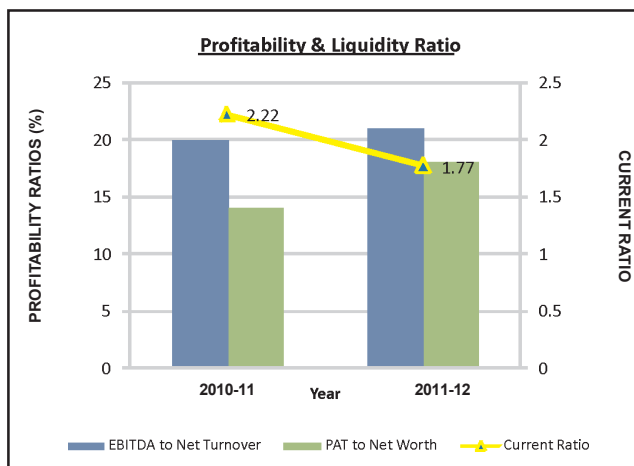


Fig. 2

Strategic Issue

In the year 2011-12 MIDHANI's customers funded Modernization & Up-gradation program under Phase -I have been completed and the same are yielding better results. The Phase -II - New Forge press with 20 T Manipulator was ordered and equipment is to be commissioned during the current year. Radial Axis Ring Rolling Mill is in the advance stage of installation to become operational. 20 MT Electric Arc Furnace (EAF) with matching 23 T ladle Refining Furnace. 25 T Vacuum Degassing (VD)/ Vacuum Oxygen Decarburizing plant are under manufacture to be delivered during the first quarter of 2013-14.

www.midhani.com

Mishra Dhatu Nigam Limited

PO Kanchanbagh, Hyderabad, Andhra Pradesh - 500 058

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|---------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 20000 | 20000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 18334 | 18334 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 18044 | 15461 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 36378 | 33795 |
| (2) Share application money pending allotment | 400 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1980 | 2582 |
| (b) Deferred tax liabilities (Net) | 54 | 40 |
| (c) Other Long-term liabilities | 8508 | 14497 |
| (d) Long-term provisions | 1363 | 1240 |
| Total Non-Current Liabilities 3(a) to 3(d) | 11905 | 18359 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 9864 | 1025 |
| (b) Trade Payables | 4316 | 4390 |
| (c) Other current liabilities | 18111 | 18291 |
| (d) Short-term provisions | 19026 | 13176 |
| Total Current Liabilities 4(a) to 4(d) | 51317 | 36882 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 100000 | 89036 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 18704 | 17694 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 12636 | 12167 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 6068 | 5527 |
| (c) Capital work in progress | 1022 | 939 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 210 | 210 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1904 | 481 |
| (h) Other Non-Current Assets | 107 | 1 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 9311 | 7158 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 44336 | 39226 |
| (c) Trade Recievables | 13523 | 10406 |
| (d) Cash & Bank Balance | 15036 | 18846 |
| (e) Short-term Loans & Advances | 15786 | 12359 |
| (f) Other Current Assets | 2008 | 1041 |
| Total Current Assets (a+b+c+d+e+f) | 90689 | 81878 |
| TOTAL ASSETS (1+2) | 100000 | 89036 |
| Important Indicators | | |
| (i) Investment | 20714 | 20916 |
| (ii) Capital Employed | 38758 | 36377 |
| (iii) Net Worth | 36778 | 33795 |
| (iv) Net Current Assets | 39372 | 44996 |
| (v) Cost of Sales | 41089 | 34487 |
| (vi) Net Value Added (at market price) | 27403 | 22728 |
| (vii) Total Regular Employees (Nos.) | 1052 | 1121 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 88815 | 74405 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 50901 | 41787 |
| Less : Excise Duty | 1271 | 998 |
| Revenue from Operations (Net) | 49630 | 40789 |
| (II) Other Income | 2224 | 1909 |
| (III) Total Revenue (I+II) | 51854 | 42698 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 14462 | 19667 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1302 | -6759 |
| (d) Stores & Spares | 1624 | 1450 |
| (e) Power & Fuel | 3466 | 3091 |
| (f) Salary, Wages & Benefits/Employees Expense | 11212 | 10009 |
| (g) Other Operating/direct/manufacturing Expenses | 1278 | 958 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 7266 | 5682 |
| Total Expenditure (IV (a to j)) | 40610 | 34098 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 11244 | 8600 |
| (VI) Depreciation, Depletion & Amortisation | 479 | 389 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 10765 | 8211 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 402 | 508 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 513 | 171 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 915 | 679 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 9850 | 7532 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 9850 | 7532 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 9850 | 7532 |
| (XV) TAX PROVISIONS | 3005 | 2490 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 6845 | 5042 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 6845 | 5042 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 128.05 | 112.13 |
| (ii) Cost of Sales : Sales | 82.79 | 84.55 |
| (iii) Salary/Wages : Sales | 22.59 | 24.54 |
| (iv) Net Profit : Net Worth | 18.61 | 14.92 |
| (v) Debt : Equity | 0.11 | 0.14 |
| (vi) Current Ratio | 1.77 | 2.22 |
| (vii) Trade Recievables : Sales | 27.25 | 25.51 |
| (viii) Total Inventory : Sales | 89.33 | 96.17 |

Rashtriya Ispat Nigam Ltd.

The Company

Rashtriya Ispat Nigam Ltd. (RINL) / Visakhapatnam Steel Plant (VSP) were incorporated on 18.2.1982 under the Companies Act, 1956 with the objective of production and marketing of steel products and basic grade pig iron. RINL/VSP is a schedule- 'A' Navratna company in Steel sector, under the administrative control of Ministry of Steel with 100% shareholding by the Government of India. The company employed 18079 regular employees (Executives 5117 & Non-Executives 12962) as on 31.3.2012. Its Registered and Corporate office is at Visakhapatnam, Andhra Pradesh.

Vision / Mission

The Vision of the Company is to be a continuously growing world class company Its endeavour is to harness its growth potential and sustain profitable growth; deliver high quality and cost competitive products and be the first choice of customers; create an inspiring work environment to unleash the creative energy of people; achieve excellence in enterprise management; be a respected corporate citizen; ensure clean and green environment and develop vibrant communities

The Mission of the Company is to attain 20 Mt liquid steel capacity through technological up-gradation, operational efficiency and expansion; augmentation of assured supply of raw materials; to produce steel at international standards of Cost & Quality; and to meet the aspirations of the stakeholders.

Industrial / Business Operations

RINL/VSP is involved in production and marketing of steel products in the long product category and basic grade pig iron through its operating unit at Visakhapatnam, Andhra Pradesh. It has one subsidiary Company namely, Eastern Investment Ltd.

Performance Highlights

The principal products of VSP include Pig Iron, rounds, structural, reinforcement bars, wire rods, blooms, billets and squares. The iron & steel products, which account for 98% of total sales, are used in construction, wire drawing industry, forging industry, and foundry and re rolling industry. The physical performance of the major products of the company for the last three years is given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| RBar Products | Mt | 0.8720 | 0.868 |
| Wire rods | Mt | 1.0157 | 1.016 |
| MMSM Products | Mt | 0.943 | 1.044 |
| Pig Iron | Mt | 0.395 | 1.318 |

Total Revenue of the company registered an increase of ₹ 2582.99 crore during 2011-12, which went up from ₹ 10996.44 crore in 2010-11 to ₹ 13579.43 crore in 2011-12. The net profit of the company however increased to ₹ 751.46 crore a increment of ₹ 92.97 crore over the previous year's profit of ₹ 658.49 crore due to increase in turnover by 25.43% over the corresponding period

of last year (2010-11) and by achieving higher capacity utilization for Hot Metal, Crude Steel, Finished Steel and Saleable Steel.

The current ratio of company is at 1.18:1 during 2011-12 as against 1.45:1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

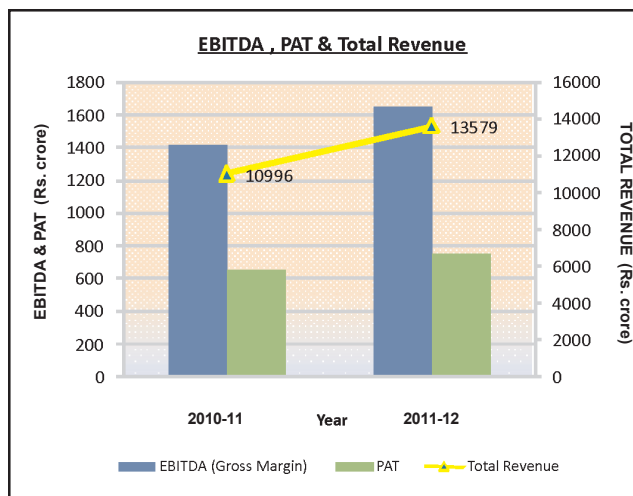


Fig. 1

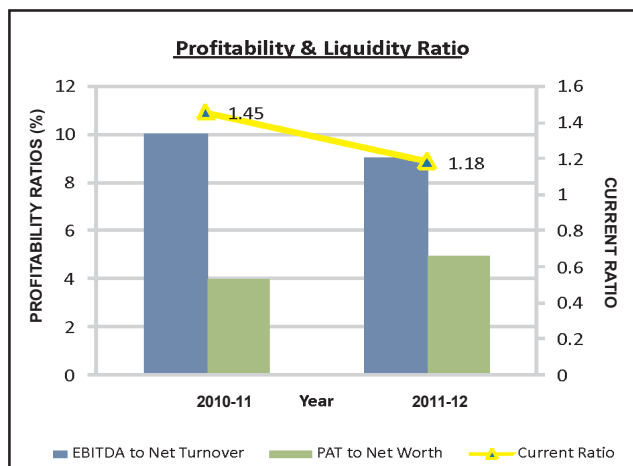


Fig. 2

Strategic Issues

RINL has long term directional plans to expand the capacity of liquid steel to 20 million tonnes in phases by the year 2022-23 to maintain its important position in the Indian steel market. RINL is currently doubling its capacity to 6.3 MTPA of liquid steel which is under completion and stabilize.

RINL has taken number of initiatives for growth of business of the company in addition to its expansion plan, which includes formation of Joint Ventures, acquisition of mineral assets for raw material security, mergers etc.

Rashtriya Ispat Nigam Ltd.

Vishakhapatnam Steel Plant, Administrative Building., Vishakhapatnam, Andhra Pradesh

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 800000 | 800000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 772732 | 782732 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | 593197 | 540190 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1365929 | 1322922 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 6098 | 7997 | |
| (c) Other Long-term liabilities | 8323 | 4859 | |
| (d) Long-term provisions | 47973 | 57782 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 62394 | 70638 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 257514 | 113588 | |
| (b) Trade Payables | 39019 | 54095 | |
| (c) Other current liabilities | 364584 | 275025 | |
| (d) Short-term provisions | 61044 | 69077 | |
| Total Current Liabilities 4(a) to 4(d) | 722161 | 511785 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2150484 | 1905345 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1039387 | 979460 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 860703 | 826471 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 178684 | 152989 | |
| (c) Capital work in progress | 1059608 | 945501 | |
| (d) Intangible assets under developmet | 1501 | 0 | |
| (e) Non-Current Investments | 36258 | 36160 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 24189 | 29730 | |
| (h) Other Non-Current Assets | 1033 | 797 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1301273 | 1165177 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 340311 | 325471 | |
| (c) Trade Recievables | 42715 | 33027 | |
| (d) Cash & Bank Balance | 206834 | 199889 | |
| (e) Short-term Loans & Advances | 236654 | 163389 | |
| (f) Other Current Assets | 22697 | 18392 | |
| Total Current Assets (a+b+c+d+e+f) | 849211 | 740168 | |
| TOTAL ASSETS (1+2) | 2150484 | 1905345 | |
| Important Indicators | | | |
| (i) Investment | 772732 | 782732 | |
| (ii) Capital Employed | 1365929 | 1322922 | |
| (iii) Net Worth | 1365929 | 1322922 | |
| (iv) Net Current Assets | 127050 | 228383 | |
| (v) Cost of Sales | 1227882 | 985029 | |
| (vi) Net Value Added (at market price) | 428460 | 356752 | |
| (vii) Total Regular Employees (Nos.) | 18079 | 17829 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 67605 | 59500 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1457019 | 1161630 | |
| Less : Excise Duty | 131915 | 104581 | |
| Revenue from Operations (Net) | 1325104 | 1057049 | |
| (II) Other Income | 32839 | 42595 | |
| (III) Total Revenue (I+II) | 1357943 | 1099644 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 847222 | 718836 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 4537 | -53232 | |
| (d) Stores & Spares | 51830 | 47122 | |
| (e) Power & Fuel | 46236 | 42503 | |
| (f) Salary, Wages & Benefits/Employees Expense | 146667 | 127300 | |
| (g) Other Operating/direct/manufacturing Expenses | 52933 | 44830 | |
| (h) Rent, Royalty & Cess | 189 | 217 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 43782 | 30859 | |
| Total Expenditure (IV (a to j)) | 1193396 | 958435 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 164547 | 141209 | |
| (VI) Depreciation, Depletion & Amortisation | 34486 | 26594 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 130061 | 114615 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 7046 | 3178 | |
| (c) Others | 12022 | 13271 | |
| (d) Less Finance Cost Capitalised | 8 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 19060 | 16449 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 111001 | 98166 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 111001 | 98166 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 111001 | 98166 | |
| (XV) TAX PROVISIONS | 35855 | 32317 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 75146 | 65849 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 75146 | 65849 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 97.01 | 79.9 | |
| (ii) Cost of Sales : Sales | 92.66 | 93.19 | |
| (iii) Salary/Wages : Sales | 11.07 | 12.04 | |
| (iv) Net Profit : Net Worth | 5.5 | 4.98 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.18 | 1.45 | |
| (vii) Trade Recievables : Sales | 3.22 | 3.12 | |
| (viii) Total Inventory : Sales | 25.68 | 30.79 | |

SAIL Refractory Co. Ltd.

The Company

Salem Refractory Unit of Burn Standard Company Limited (BSCL) became a wholly-owned subsidiary of SAIL w.e.f. December 16, 2011 as per the financial restructuring of BSCL. The unit has now been renamed as SAIL Refractory Company Limited (SRCL).

SRCL is an un-catgrazied CPSE in Steel sector under the administrative control of Ministry of Steel with 100% shareholding by M/s SAIL. The company employed 336 regular employees (Executives 48 & Non-Executives 288) as on 31.3.2012. Its registered office is at Salem, Tamilnadu.

Vision / Mission

The Vision / Mission of the company is to be a respected world class corporation and the leader in Indian steel business in quality, productivity, profitability and customer satisfaction.

Industrial / Business Operations

SRCL range of products includes Magnesite bricks, Magnesite-chrome bricks, Chrome-magnesite bricks, Magnesite-carbon bricks, Bulk & monolithics, Dunite & dunite fractions and Ground calcined magnesite. It also endowed with 1718.3 acres of leasehold mining land spread over three locations, SRCL's estimated quantum of magnesite reserves is about 10 MT and about 9 MT of dunite. The open cast mines are adequately equipped with heavy earth moving machinery.

SRCL's products are used by all SAIL steel plants, Rail Wheel Factory, Metal & Steel Factory, Bharat Heavy Electricals Ltd, Hindustan Copper Ltd, JSW Steel Co. Ltd, etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Refractory Bricks | Tonnes | 6641 | - |

During 2011-12, the first year of company operation, it achieved a Total Revenue of ₹ 31.01 crore and registered a net profit of ₹ 0.63 crore.

The current ratio of company is at 2.1:1 during 2011-12 (Fig.2). Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

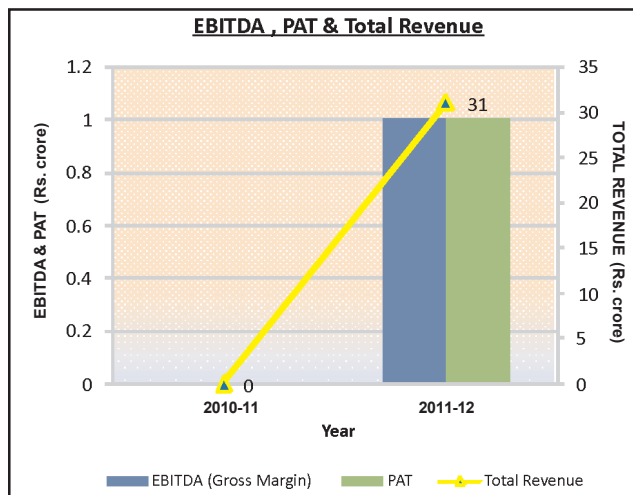


Fig. 1

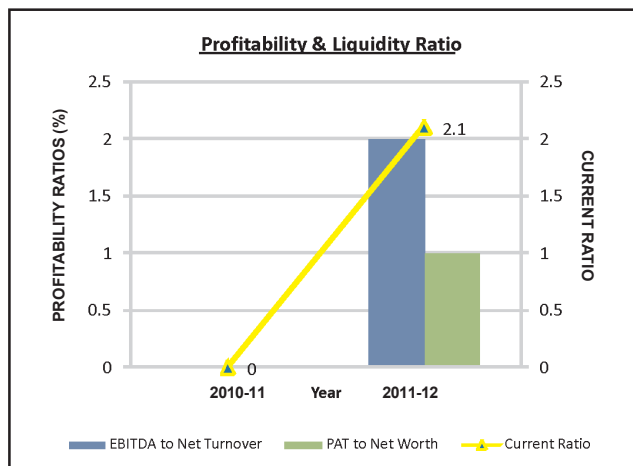


Fig. 2

Strategic Issues

In 1976, the Government of India took over Burn Standard Co. Ltd. (BSCL) as a subsidiary of Bharat Bhari Udyog Nigam Limited under the administrative control of the Ministry of Heavy Industries. Soon after, BSCL underwent a modernisation & expansion programme in order to meet the growing demand of high quality basic refractories in the modern steel plants of SAIL and other private sector steel processors of non-ferrous, cement and glass industries. Since refractory material is a critical input required for iron & steel plants based on the basic oxygen furnace route, SRCL's merger with SAIL is expected to go a long way in ensuring mutual benefit and growth.

SAIL Refractory Co Ltd.

SALEM Steel Plant, Post Box No. 565, Salem, Tamilnadu - 636 005

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|----------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 5 | |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 5 | 0 |
| (b) Reserves & Surplus | 4423 | |
| (c) Money received against share warrants | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 4428 | 0 |
| (2) Share application money pending allotment | 0 | |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | |
| (c) Other Long-term liabilities | 0 | |
| (d) Long-term provisions | 814 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 814 | |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 478 | |
| (c) Other current liabilities | 522 | |
| (d) Short-term provisions | 1547 | |
| Total Current Liabilities 4(a) to 4(d) | 2547 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 7789 | |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1892 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 0 | |
| (aii) Accumulated Impairment | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1892 | |
| (c) Capital work in progress | 475 | |
| (d) Intangible assets under developmet | 0 | |
| (e) Non-Current Investments | 0 | |
| (f) Deferred Tax Assets (Net) | 66 | |
| (g) Long Term Loans and Advances | 0 | |
| (h) Other Non-Current Assets | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2433 | |
| (2) Current Assets | | |
| (a) Current Investments | 0 | |
| (b) Inventories | 2016 | |
| (c) Trade Recievables | 999 | |
| (d) Cash & Bank Balance | 1849 | |
| (e) Short-term Loans & Advances | 269 | |
| (f) Other Current Assets | 223 | |
| Total Current Assets (a+b+c+d+e+f) | 5356 | |
| TOTAL ASSETS (1+2) | 7789 | |
| Important Indicators | | |
| (i) Investment | 5 | 0 |
| (ii) Capital Employed | 4428 | 0 |
| (iii) Net Worth | 4428 | 0 |
| (iv) Net Current Assets | 2809 | 0 |
| (v) Cost of Sales | 3008 | 0 |
| (vi) Net Value Added (at market price) | 905 | 0 |
| (vii) Total Regular Employees (Nos.) | 336 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 14955 | 0 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|---------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 3240 | |
| Less : Excise Duty | 139 | |
| Revenue from Operations (Net) | 3101 | |
| (II) Other Income | 0 | |
| (III) Total Revenue (I+II) | 3101 | |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 327 | |
| (b) Purchase of stock-in-trade | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 160 | |
| (d) Stores & Spares | 213 | |
| (e) Power & Fuel | 1178 | |
| (f) Salary, Wages & Benefits/Employees Expense | 603 | |
| (g) Other Operating/direct/manufacturing Expenses | 64 | |
| (h) Rent, Royalty & Cess | 26 | |
| (i) Loss on sale of Assets/Investments | 0 | |
| (j) Other Expenses | 393 | |
| Total Expenditure (IV (a to j)) | 2964 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 137 | |
| (VI) Depreciation, Depletion & Amortisation | 44 | |
| (VII) Impairment | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 93 | |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | |
| (b) On Foreign Loans | | |
| 0 | | |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 0 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 93 | |
| (XI) Exceptional Items | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 93 | |
| (XIII) Extra-Ordinary Items | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 93 | |
| (XV) TAX PROVISIONS | 30 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 63 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 63 | |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 70.03 | 0 |
| (ii) Cost of Sales : Sales | 97 | 0 |
| (iii) Salary/Wages : Sales | 19.45 | 0 |
| (iv) Net Profit : Net Worth | 1.42 | 0 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 2.1 | 0 |
| (vii) Trade Recievables : Sales | 32.22 | 0 |
| (viii) Total Inventory : Sales | 65.01 | 0 |

PETROLEUM (REFINERY & MARKETING)

6. Petroleum (Refinery & Marketing)

As on 31.03.2012, there were 8 Central Public Sector Enterprises in the Petroleum group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation |
|---------|--|-----------------------|
| 1 | Indian Oil Corporation Ltd. | 1964 |
| 2 | Chennai Petroleum Corporation Ltd. | 1965 |
| 3 | Bharat Petroleum Corpn. Ltd. | 1976 |
| 4 | Hindustan Petroleum Corpn. Ltd. | 1976 |
| 5 | Gail (India) Ltd. | 1984 |
| 6 | Mangalore Refinery & Petrochemicals Ltd. | 1988 |
| 7 | Numaligarh Refinery Ltd. | 1993 |
| 8 | Gail Gas Ltd. | 2008 |

2. The enterprises falling in this group are mainly engaged in producing and selling of agro-based products including the activities such as forestry, growing of rubber plants, red palm trees etc,

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. **Turnover** : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Turnover | |
|---------|--|-------------------|------------------|
| | | 2011-12 | 2010-11 |
| 1 | Indian Oil Corporation Ltd. | 458964.16 | 353882.21 |
| 2 | Bharat Petroleum Corpn. Ltd. | 222500.47 | 163312.6 |
| 3 | Hindustan Petroleum Corpn. Ltd. | 188327.54 | 142569.37 |
| 4 | Mangalore Refinery & Petrochemicals Ltd. | 57213.69 | 43730.46 |
| 5 | Chennai Petroleum Corporation Ltd. | 45396.52 | 38161.75 |
| 6 | Gail (India) Ltd. | 40939 | 32984.97 |
| 7 | Numaligarh Refinery Ltd. | 14075.58 | 8997.38 |
| 8 | Gail Gas Ltd. | 290.77 | 30.31 |
| | Sub Total : | 1027707.73 | 783669.05 |

5. **Net Profit / Loss** : The details of enterprises, which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|--|--------------------------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | Indian Oil Corporation Ltd. | 3954.62 | 7445.48 |
| 2 | Gail (India) Ltd. | 3653.84 | 3561.13 |
| 3 | Bharat Petroleum Corpn. Ltd. | 1311.27 | 1546.68 |
| 4 | Hindustan Petroleum Corpn. Ltd. | 911.43 | 1539.01 |
| 5 | Mangalore Refinery & Petrochemicals Ltd. | 908.58 | 1176.63 |
| 6 | Numaligarh Refinery Ltd. | 183.7 | 279.26 |
| 7 | Chennai Petroleum Corporation Ltd. | 61.82 | 511.52 |
| 8 | Gail Gas Ltd. | 8.34 | 1.11 |
| | Sub Total : | 10993.60 | 16060.82 |

6. **Dividend** : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|--|----------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Indian Oil Corporation Ltd. | 1213.98 | 2306.55 |
| 2 | Gail (India) Ltd. | 1103.57 | 951.36 |
| 3 | Bharat Petroleum Corpn. Ltd. | 397.7 | 506.16 |
| 4 | Hindustan Petroleum Corpn. Ltd. | 287.83 | 474.08 |
| 5 | Mangalore Refinery & Petrochemicals Ltd. | 175.26 | 210.16 |
| 6 | Numaligarh Refinery Ltd. | 73.56 | 110.34 |
| 7 | Chennai Petroleum Corporation Ltd. | 29.78 | 178.69 |
| | Group Total : | 3281.68 | 4737.34 |

7. Social Overhead and Township : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| | No. of employees (in number) | 66925 | 67017 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 42.62 | 38.15 |
| | (ii) Medical Facilities | 158.37 | 54.99 |
| | (iii) Others | 50.47 | 37.47 |
| 3 | Capital cost of township (Rupees in Crore) | 673.5 | 540.07 |
| 4 | No. of houses constructed (in numbers) | 6710 | 4129 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

PETROLEUM (REFINERY & MARKETING)

| BALANCE SHEET | (₹ in Lakhs) | |
|---|---------------------|-----------------|
| PARTICULARS | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1240000 | 1240000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 301525 | 301525 |
| (ii) Others | 419157 | 414538 |
| (b) Reserves & Surplus | 11422582 | 10703869 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 12143264 | 11419932 |
| (2) Share application money pending allotment | 5435 | 1878 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 3508338 | 2808635 |
| (b) Deferred tax liabilities (Net) | 1279189 | 1336311 |
| (c) Other Long-term liabilities | 617638 | 505089 |
| (d) Long-term provisions | 151623 | 152109 |
| Total Non-Current Liabilities 3(a) to 3(d) | 5556788 | 4802144 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 9844409 | 6969358 |
| (b) Trade Payables | 7973676 | 6184435 |
| (c) Other current liabilities | 5475027 | 4998534 |
| (d) Short-term provisions | 2244816 | 1458961 |
| Total Current Liabilities 4(a) to 4(d) | 25537928 | 19611288 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 43243415 | 35835242 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 21049328 | 19185909 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 8741880 | 7795840 |
| (a ii) Accumulated Impairment | 3809 | 3597 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 12303639 | 11386472 |
| (c) Capital work in progress | 3533216 | 2484372 |
| (d) Intangible assets under developmet | 27978 | 32218 |
| (e) Non-Current Investments | 2108556 | 1965238 |
| (f) Deferred Tax Assets (Net) | 0 | 334 |
| (g) Long Term Loans and Advances | 1752777 | 1281518 |
| (h) Other Non-Current Assets | 36458 | 31178 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 19762624 | 17181330 |
| (2) Current Assets | | |
| (a) Current Investments | 2268577 | 2603562 |
| (b) Inventories | 10984951 | 9298243 |
| (c) Trade Recievables | 3507404 | 2157864 |
| (d) Cash & Bank Balance | 473618 | 658222 |
| (e) Short-term Loans & Advances | 5035234 | 3291859 |
| (f) Other Current Assets | 1211007 | 644162 |
| Total Current Assets (a+b+c+d+e+f) | 23480791 | 18653912 |
| TOTAL ASSETS (1+2) | 43243415 | 35835242 |
| Important Indicators | | |
| (i) Investment | 4234455 | 3526576 |
| (ii) Capital Employed | 15657037 | 14230445 |
| (iii) Net Worth | 12148699 | 11421810 |
| (iv) Net Current Assets | -2057137 | -957376 |
| (v) Cost of Sales | 94851109 | 70567609 |
| (vi) Net Value Added (at market price) | 11890626 | 14742885 |
| (vii) Total Regular Employees (Nos.) | 66925 | 67017 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 124482 | 155038 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|---------------------|-----------------|
| PARTICULARS | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 102770773 | 78366905 |
| Less : Excise Duty | 5419932 | 5734017 |
| Revenue from Operations (Net) | 97350841 | 72632888 |
| (II) Other Income | 679307 | 699461 |
| (III) Total Revenue (I+II) | 98030148 | 73332349 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 45047193 | 32345340 |
| (b) Purchase of stock-in-trade | 44121616 | 34147479 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -616694 | -1112706 |
| (d) Stores & Spares | 184942 | 169970 |
| (e) Power & Fuel | 627609 | 371863 |
| (f) Salary, Wages & Benefits/Employees Expense | 999716 | 1246821 |
| (g) Other Operating/direct/manufacturing Expenses | 1968375 | 1768728 |
| (h) Rent, Royalty & Cess | 76072 | 61798 |
| (i) Loss on sale of Assets/Investments | 28021 | 51344 |
| (j) Other Expenses | 1418813 | 654701 |
| Total Expenditure (IV (a to j)) | 93855663 | 69705338 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 4174485 | 3627011 |
| (VI) Depreciation, Depletion & Amortisation | 1023255 | 913615 |
| (VII) Impairment | 212 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 3151018 | 2713396 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 282540 | 110702 |
| (c) Others | 790355 | 422944 |
| (d) Less Finance Cost Capitalised | 58601 | 18362 |
| (e) Charged to P & L Account (a+b+c+d) | 1014294 | 515284 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 2136724 | 2198112 |
| (XI) Exceptional Items | 770782 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1365942 | 2198112 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1365942 | 2198112 |
| (XV) TAX PROVISIONS | 266582 | 592030 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1099360 | 1606082 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1099360 | 1606082 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 621.77 | 510.4 |
| (ii) Cost of Sales : Sales | 97.43 | 97.16 |
| (iii) Salary/Wages : Sales | 1.03 | 1.72 |
| (iv) Net Profit : Net Worth | 9.05 | 14.06 |
| (v) Debt : Equity | 4.83 | 3.91 |
| (vi) Current Ratio | 0.92 | 0.95 |
| (vii) Trade Recievables : Sales | 3.6 | 2.97 |
| (viii) Total Inventory : Sales | 11.28 | 12.8 |

Bharat Petroleum Corporation Ltd.

The Company

Bharat Petroleum Corporation Ltd. (BPCL.) came into existence on 24.1.1976 subsequent to the Government of India acquiring Burmah-Shell Oil Storage & Distribution Company of India and Burmah-Shell Refineries Limited (a company incorporated on 3.11.1952) vide Burmah-Shell (Acquisition of Undertaking in India) Act 1976. BPCL is a Schedule-'A' listed Navratna CPSE in Petroleum (Refinery & Marketing sector) under the administrative control of M/o Petroleum and Natural Gas with 54.93% shareholding by the Govt. of India. The Company employed 13343 regular employees (Executives 5096 & Non-Executives 8247) as on 31.3.2012. The company has its Registered and Corporate offices at Mumbai.

Vision / Mission

The Vision of the Company is to be a leading energy company with global presence through sustained aggressive growth and high profitability, the first choice of customers, always, exploit profitability growth opportunity outside energy, the most environment friendly company, a great organisation to work for, a learning organization and a model corporate entity with social responsibility.

The Mission of the Company is to participate prominently in nation-building by meeting its growing energy needs, efficiently deploying all available resources, Strengthen and expand areas of core competencies throughout the country, Create awareness among people on the imperatives of energy conservation, Availing ourselves of new opportunities for expansion / diversification, Promote ecology, environmental upgradation and national heritage.

Industrial / Business Operations

BPCL is an integrated oil company in the downstream sector engaged in refining of crude oil and marketing of petroleum products. It has also diversified into production and marketing of petrochemical feedstocks. BPCL's two Refineries at Mumbai and Kochi have flexible configuration that enables to select crude oil judiciously on economic considerations, providing a competitive edge in the liberalized scenario. BPCL has entered the upstream sector covering both oil as well as gas and has formed a wholly owned subsidiary Bharat Petro Resources Ltd (BPRL) in October 2006. BPRL have acquired participating interest in 26 oil & gas blocks in India and abroad.

The company has formed thirteen joint venture companies covering refining, city gas distribution, renewable energy, pipelines, gas, into-plane servicing etc to cater to the requirement of its customers.

Performance Highlights

The physical performance of BPCL during the period 2010-11 to 2011-12 is mentioned below:

| Main Products | Unit | Performance during | |
|-------------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude processing | MMT | 22.91 | 21.78 |
| Petroleum products Production | MMT | 21.52 | 20.57 |

Total Revenue of the company registered an increase of ₹ 60413.94 crore during 2011-12, which went up from ₹153260.81 crore in 2010-11 to ₹ 213674.75 crore in 2011-12. In line with the higher crude oil prices in 2011-12, average product prices have also remained at higher levels as compared to previous year resulting in increase in turnover.

The current ratio of company is at 0.85 during 2011-12 as against 0.82 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

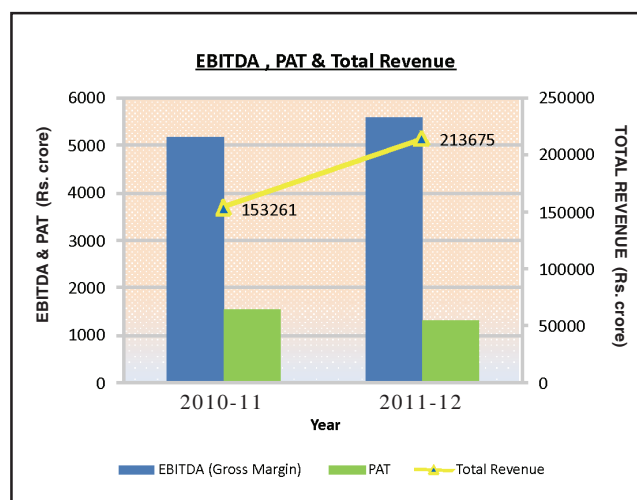


Fig. 1

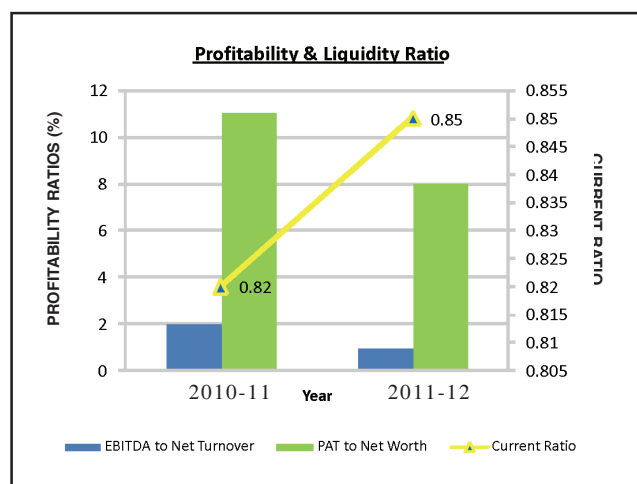


Fig. 2

Strategic Issues

Bharat Oman Refineries Ltd, a BPCL joint venture company with Oman Oil Company Ltd, has set up 6 MMTPA grassroots refinery at Bina, Madhya Pradesh.

www.bharatpetroleum.in

Petroleum (Refinery & Marketing)

Bharat Petroleum Corporation Ltd.

4&6, Currimbhoy Road Bharat Bhavan, Ballard Estate Mumbai, Maharashtra 400038

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 45000 | 45000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 19860 | 19860 | |
| (ii) Others | 16294 | 16294 | |
| (b) Reserves & Surplus | 1455232 | 1369608 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1491386 | 1405762 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 215909 | 264838 | |
| (b) Deferred tax liabilities (Net) | 140056 | 100754 | |
| (c) Other Long-term liabilities | 5596 | 4125 | |
| (d) Long-term provisions | 40996 | 73320 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 402557 | 443037 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 1908735 | 1380969 | |
| (b) Trade Payables | 1278991 | 841448 | |
| (c) Other current liabilities | 1344259 | 1356396 | |
| (d) Short-term provisions | 134770 | 159983 | |
| Total Current Liabilities 4(a) to 4(d) | 4666755 | 3738796 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6560698 | 5587595 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 3172679 | 2933423 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1511441 | 1333490 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1661238 | 1599933 | |
| (c) Capital work in progress | 111653 | 96986 | |
| (d) Intangible assets under developmet | 253 | 253 | |
| (e) Non-Current Investments | 497029 | 494568 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 345897 | 316662 | |
| (h) Other Non-Current Assets | 95 | 94 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2616165 | 2508496 | |
| (2) Current Assets | | | |
| (a) Current Investments | 594713 | 709138 | |
| (b) Inventories | 1594806 | 1537508 | |
| (c) Trade Recievables | 637834 | 253265 | |
| (d) Cash & Bank Balance | 97885 | 37903 | |
| (e) Short-term Loans & Advances | 78734 | 52088 | |
| (f) Other Current Assets | 940561 | 489197 | |
| Total Current Assets (a+b+c+d+e+f) | 3944533 | 3079099 | |
| TOTAL ASSETS (1+2) | 6560698 | 5587595 | |
| Important Indicators | | | |
| (i) Investment | 252063 | 300992 | |
| (ii) Capital Employed | 1707295 | 1670600 | |
| (iii) Net Worth | 1491386 | 1405762 | |
| (iv) Net Current Assets | -722222 | -659697 | |
| (v) Cost of Sales | 20984969 | 14955469 | |
| (vi) Net Value Added (at market price) | 2105450 | 3098254 | |
| (vii) Total Regular Employees (Nos.) | 13343 | 13837 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 141214 | 166440 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-----------------|-----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 22250047 | 16331260 | |
| Less : Excise Duty | 1052750 | 1167315 | |
| Revenue from Operations (Net) | 21197297 | 15163945 | |
| (II) Other Income | 170178 | 162136 | |
| (III) Total Revenue (I+II) | 21367475 | 15326081 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 8556297 | 6273040 | |
| (b) Purchase of stock-in-trade | 11215915 | 7810510 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -60160 | -205605 | |
| (d) Stores & Spares | 5843 | 5325 | |
| (e) Power & Fuel | 71608 | 47589 | |
| (f) Salary, Wages & Benefits/Employees Expense | 226107 | 276363 | |
| (g) Other Operating/direct/manufacturing Expenses | 411437 | 351524 | |
| (h) Rent, Royalty & Cess | 19177 | 15714 | |
| (i) Loss on sale of Assets/Investments | 14130 | 19420 | |
| (j) Other Expenses | 350258 | 215469 | |
| Total Expenditure (IV (a to j)) | 20810612 | 14809349 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 556863 | 516732 | |
| (VI) Depreciation, Depletion & Amortisation | 188487 | 165540 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 368376 | 351192 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 108751 | 40487 | |
| (c) Others | 72568 | 76312 | |
| (d) Less Finance Cost Capitalised | 1360 | 5096 | |
| (e) Charged to P & L Account (a+b+c+d) | 179959 | 111703 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 188417 | 239489 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 188417 | 239489 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 188417 | 239489 | |
| (XV) TAX PROVISIONS | 57290 | 84821 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 131127 | 154668 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 131127 | 154668 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 1241.57 | 907.69 | |
| (ii) Cost of Sales : Sales | 99 | 98.63 | |
| (iii) Salary/Wages : Sales | 1.07 | 1.82 | |
| (iv) Net Profit : Net Worth | 8.79 | 11 | |
| (v) Debt : Equity | 5.97 | 7.33 | |
| (vi) Current Ratio | 0.85 | 0.82 | |
| (vii) Trade Recievables : Sales | 3.01 | 1.67 | |
| (viii) Total Inventory : Sales | 7.52 | 10.14 | |

Chennai Petroleum Corporation Limited

The Company

Chennai Petroleum Corporation Limited (CPCL) was incorporated on 13th December, 1965 with the objective of to be a world class energy company with a dominant presence in South India.

CPCL is a schedule-'B' Mini-Ratna listed CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas. It is a subsidiary of Indian Oil Corporation Ltd. (IOC), which holds 51.88% equity shares. The company employed 1745 regular employees (787 Executives & Non-Executives 958) as on 31.3.2012. Its Registered and Corporate offices are at Chennai, (Tamilnadu).

Vision / Mission

The Vision of the Company is to be the most admired Indian energy company through world class performance, creating value for stakeholders.

The Mission of the Company is to manufacture and supply petro products at competitive price, meeting the quality expectations of the customer; to pro-actively fulfill social commitments, including environment and safety; to constantly innovate new products and alternate fuels; to recognize Human Resources as the most valuable asset and foster a culture of participation for mutual growth; to ensure high standards of business ethics and corporate governance; to maximize growth, achieve national pre-eminence and maximize stakeholders wealth.

Industrial / Business Operations

CPCL is engaged in refining of crude oil and manufacturing of petroleum products through its two refineries at Manali and Pannangudi near Nagapattinam, both in Tamilnadu. The product range of the company comprises of Motor Spirit, High Speed Diesel, LPG, ATF, Naphtha, Kerosene, etc. and other allied products like propylene, sulphur, wax, etc. The combined refining capacity of CPCL is 11.5 Million Tonnes Per Annum (MMTPA).

The company has two joint ventures with an equity participation of 50% each.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products/ Services | Unit | Performance during | |
|-------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude processing | '000 MT | 10557 | 10748 |
| Gas processing (CBR) | '000 MT | 84.4 | 85.5 |

Total Revenue of the company registered an increase of ₹ 7648.69 crore during 2011-12, which went up from ₹ 33223.81 crore in 2010-11 to ₹ 40872.50 crore in 2011-12 due to increase in the average international price of products. However, the profit of the company has gone down by ₹ 449.70 crore to ₹ 61.82 crore, in 2011-12 from ₹ 511.52 crore in previous year on account of high

volatility in crude and product prices due to economic slowdown and higher forex loss due to depreciation in the Indian currency and unexpected one-off expenditure incurred by the company in freight and demurrage charges due to infrastructure constraints at the Chennai Port. The company supplies majority of its products to its holding company viz India Oil Corporation.

The current ratio of company is at 1.05:1 during 2011-12 as against 1.03:1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

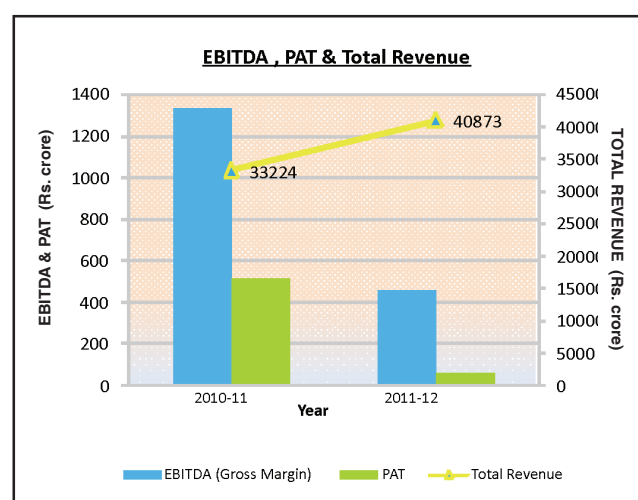


Fig. 1

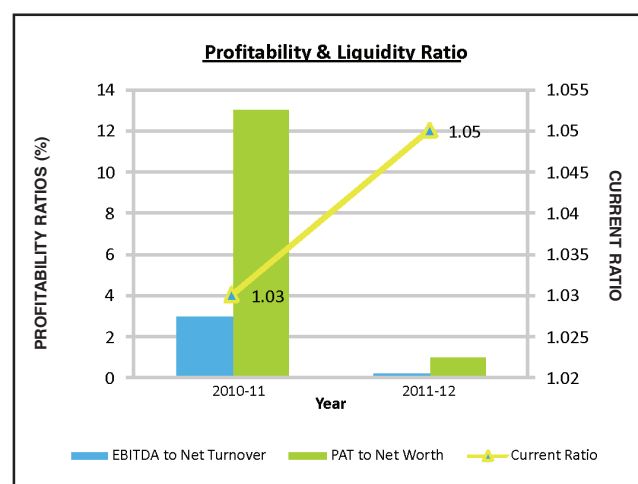


Fig. 2

Strategic issues

In order to meet the current business risks and concerns, CPCL has taken steps to improve quality of the fuels particularly Motor Spirit and Diesel, diversify crude baskets at competitive price, optimize crude mix and minimize its crude transportation cost and monitor refinery performance on a continuous basis to achieve cost effectiveness.

www.bharatpetroleum.in

Petroleum (Refinery & Marketing)

Chennai Petroleum Corporation Limited

536, Anna Salai, Teynampet Chennai Tamilnadu-600018

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 40000 | 40000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 14900 | 14900 | |
| (b) Reserves & Surplus | 364413 | 361692 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 379313 | 376592 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 83454 | 55970 | |
| (b) Deferred tax liabilities (Net) | 63794 | 60447 | |
| (c) Other Long-term liabilities | 591 | 367 | |
| (d) Long-term provisions | 2573 | 1493 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 150412 | 118277 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 259322 | 342421 | |
| (b) Trade Payables | 602661 | 247533 | |
| (c) Other current liabilities | 89822 | 114797 | |
| (d) Short-term provisions | 15207 | 26078 | |
| Total Current Liabilities 4(a) to 4(d) | 967012 | 730829 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1496737 | 1225698 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 693346 | 628843 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 321701 | 285262 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 371645 | 343581 | |
| (c) Capital work in progress | 100759 | 112718 | |
| (d) Intangible assets under developmet | 472 | 560 | |
| (e) Non-Current Investments | 2363 | 2250 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 10781 | 11556 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 486020 | 470665 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 635972 | 511298 | |
| (c) Trade Recievables | 343075 | 198398 | |
| (d) Cash & Bank Balance | 3860 | 1212 | |
| (e) Short-term Loans & Advances | 27383 | 42965 | |
| (f) Other Current Assets | 427 | 1160 | |
| Total Current Assets (a+b+c+d+e+f) | 1010717 | 755033 | |
| TOTAL ASSETS (1+2) | 1496737 | 1225698 | |
| Important Indicators | | | |
| (i) Investment | 98354 | 70870 | |
| (ii) Capital Employed | 462767 | 432562 | |
| (iii) Net Worth | 379313 | 376592 | |
| (iv) Net Current Assets | 43705 | 24204 | |
| (v) Cost of Sales | 4078091 | 3220228 | |
| (vi) Net Value Added (at market price) | 41287 | 133488 | |
| (vii) Total Regular Employees (Nos.) | 1745 | 1773 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 120922 | 112907 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 4539652 | 3816175 | |
| Less : Excise Duty | 458866 | 502044 | |
| Revenue from Operations (Net) | 4080786 | 3314131 | |
| (II) Other Income | 6464 | 8250 | |
| (III) Total Revenue (I+II) | 4087250 | 3322381 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 3934019 | 3105062 | |
| (b) Purchase of stock-in-trade | 34886 | 46820 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -53739 | -44661 | |
| (d) Stores & Spares | 5693 | 5139 | |
| (e) Power & Fuel | 3795 | 4109 | |
| (f) Salary, Wages & Benefits/Employees Expense | 25321 | 24022 | |
| (g) Other Operating/direct/manufacturing Expenses | 23725 | 21741 | |
| (h) Rent, Royalty & Cess | 1120 | 1012 | |
| (i) Loss on sale of Assets/Investments | 43 | 356 | |
| (j) Other Expenses | 66729 | 25537 | |
| Total Expenditure (IV (a to j)) | 4041592 | 3189137 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 45658 | 133244 | |
| (VI) Depreciation, Depletion & Amortisation | 36542 | 31447 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 9116 | 101797 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 27374 | 30035 | |
| (d) Less Finance Cost Capitalised | 2436 | 4589 | |
| (e) Charged to P & L Account (a+b+c+d) | 24938 | 25446 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -15822 | 76351 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -15822 | 76351 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -15822 | 76351 | |
| (XV) TAX PROVISIONS | -22004 | 25199 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 6182 | 51152 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 6182 | 51152 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 881.82 | 766.16 | |
| (ii) Cost of Sales : Sales | 99.93 | 97.17 | |
| (iii) Salary/Wages : Sales | 0.62 | 0.72 | |
| (iv) Net Profit : Net Worth | 1.63 | 13.58 | |
| (v) Debt : Equity | 5.6 | 3.76 | |
| (vi) Current Ratio | 1.05 | 1.03 | |
| (vii) Trade Recievables : Sales | 8.41 | 5.99 | |
| (viii) Total Inventory : Sales | 15.58 | 15.4 | |

GAIL (India) Limited

The Company

GAIL (India) Ltd. (GAIL) was incorporated on 16.08.1984 under the Companies Act, 1956 with an objective to undertake transportation of natural gas. GAIL is a schedule-'A' / listed Navratna CPSE in petroleum sector under the administrative control of Ministry of Petroleum and natural gas with 57.35% shareholding by the Government of India. The Company employed 3944 regular employees (Executives 3033. & Non-Executives 911) as on 31.3.2012. Its registered and corporate office is at New Delhi.

Vision / Mission

GAIL was incorporated with the mission of accelerating and optimizing the effective and economic use of natural gas and its fractions to the benefit of national economy. The vision of the company is "to be the Leading Company in Natural Gas and beyond, with global focus, committed to Customer care, value creation for all stakeholders and Environmental responsibility".

Industrial / Business Operations

GAIL's present business portfolio includes 9400 km of Natural Gas high pressure trunk pipeline with a capacity of approx. 172 MMSCMD of natural gas across the country, 7 LPG Gas Processing Units to produce 1.4 MMTPA of LPG and other liquid hydrocarbons, North India's only gas based integrated Petrochemical complex at Pata, Uttar Pradesh, with a capacity of producing 4,10,000 TPA of Polymers, 2038 km of LPG Transmission pipeline networks with a capacity to transport 3.8 MMTPA of LPG and 31 Oil and Gas Exploration blocks.

The company has 12 joint ventures and 4 subsidiaries. The subsidiaries of GAIL are Brahmaputra Cracker & Polymer Limited, GAIL GAIL Global (Singapore) Pte Limited (for managing investments abroad) and Gas Limited. GAIL Global (USA) Inc. was formed during 2011-12 to acquire interest in an unincorporated JV in Carrizo's Eagle Ford Shale acreage in Texas.

GAIL has been participating in 31 Exploration and Production (E&P) blocks. Out of the 31 E&P blocks, 29 blocks are in India and 2 blocks are overseas (A-1 and A-3 blocks in Myanmar) and also holds participating interest in the joint venture company – South East Asia Gas Pipeline Company Limited.

Performance Highlights

The performance details of major products /services during last 2 years areas follows:

| Main Products | Unit | Performance during | |
|------------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Natural Gas Throughput | MMSCMD | 117.62 | 117.91 |
| LPG Transported | TMT | 3362 | 3337 |

Total Revenue of the company registered an increase of ₹ 7852.61 crore during 2011-12, which went up from ₹ 32977.22 crore in 2010-11 to ₹ 40829.83 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 3654 in 2011-12 from ₹ 3561 crore in 2010-11, an increase of ₹ 93 crore over the previous year mainly due to increase in turnover.

In terms of the decision of the Government of India to share the under recoveries on account of LPG sales by Oil Marketing Companies (OMCs), the company has provided discount of ₹ 3183 crore for FY 2011-12 on the sale of domestic LPG as against ₹ 2111 crore during previous year.

Natural gas continues to constitute the core business of GAIL. Major supplies of natural gas include fuel to power plants, feedstock for gas based fertilizer plants. GAIL holds around 50% market share in gas marketing in India. GAIL's share of gas transmission business is 74% in India. GAIL is the only Company in India which owns and operates pipelines for exclusive LPG transmission for third party usage.

The current ratio of company is at 0.93 during 2011-12 as against 1.06 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

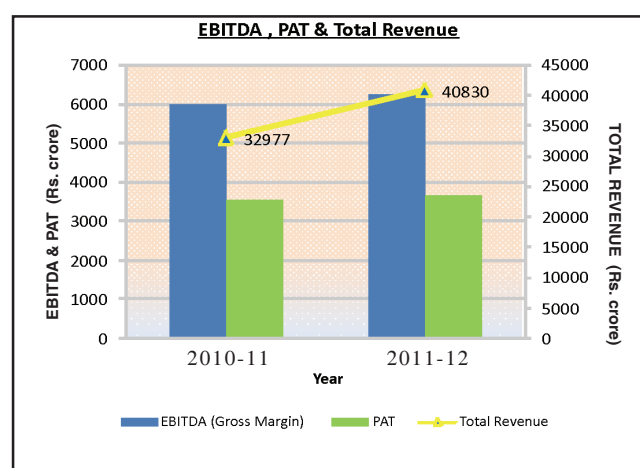


Fig. 1

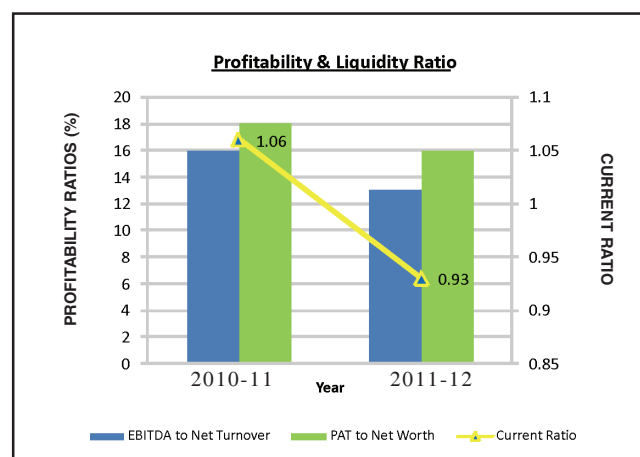


Fig. 2

Strategic Issues

GAIL is actively pursuing overseas business opportunities in the natural gas sector with an objective to contribute to the energy security of the country.

www.gailonline.com

GAIL (India) Limited

16, Bhikaji Cama Place New Delh 110066 DELHI

| BALANCE SHEET | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 600 | 600 |
| AUTHORISED CAPITAL | 200000 | 200000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 72741 | 72741 |
| (ii) Others | 54107 | 54107 |
| (b) Reserves & Surplus | 2035600 | 1798486 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2162448 | 1925334 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 488935 | 197300 |
| (b) Deferred tax liabilities (Net) | 176864 | 163324 |
| (c) Other Long-term liabilities | 27798 | 1494 |
| (d) Long-term provisions | 33777 | 28925 |
| Total Non-Current Liabilities 3(a) to 3(d) | 727374 | 391043 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 250993 | 208981 |
| (c) Other current liabilities | 365479 | 298662 |
| (d) Short-term provisions | 402174 | 377125 |
| Total Current Liabilities 4(a) to 4(d) | 1018646 | 884768 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3908468 | 3201145 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2630663 | 2214438 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1044689 | 974081 |
| (aii) Accumulated Impairment | 212 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1585762 | 1240357 |
| (c) Capital work in progress | 794245 | 584615 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 354893 | 258135 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 199558 | 168710 |
| (h) Other Non-Current Assets | 27211 | 7309 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2961669 | 2259126 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 117 |
| (b) Inventories | 141974 | 85511 |
| (c) Trade Recievables | 190448 | 183300 |
| (d) Cash & Bank Balance | 93133 | 213135 |
| (e) Short-term Loans & Advances | 521122 | 459597 |
| (f) Other Current Assets | 122 | 359 |
| Total Current Assets (a+b+c+d+e+f) | 946799 | 942019 |
| TOTAL ASSETS (1+2) | 3908468 | 3201145 |
| Important Indicators | | |
| (i) Investment | 615783 | 324148 |
| (ii) Capital Employed | 2651383 | 2122634 |
| (iii) Net Worth | 2162448 | 1925334 |
| (iv) Net Current Assets | -71847 | 57251 |
| (v) Cost of Sales | 3537037 | 2765437 |
| (vi) Net Value Added (at market price) | 925684 | 840881 |
| (vii) Total Regular Employees (Nos.) | 3944 | 3878 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 128355 | 154983 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| (I) Revenue from Operations (Gross) | 4093900 | 3298497 |
| Less : Excise Duty | 54105 | 44845 |
| Revenue from Operations (Net) | 4039795 | 3253652 |
| (II) Other Income | 43188 | 44070 |
| (III) Total Revenue (I+II) | 4082983 | 3297722 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 249410 | 217878 |
| (b) Purchase of stock-in-trade | 2844046 | 2157697 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -49775 | -13249 |
| (d) Stores & Spares | 26814 | 23838 |
| (e) Power & Fuel | 105848 | 96715 |
| (f) Salary, Wages & Benefits/Employees Expense | 60748 | 72123 |
| (g) Other Operating/direct/manufacturing Expenses | 107011 | 81454 |
| (h) Rent, Royalty & Cess | 2646 | 2078 |
| (i) Loss on sale of Assets/Investments | 299 | 0 |
| (j) Other Expenses | 111218 | 61878 |
| Total Expenditure (IV (a to j)) | 3458265 | 2700412 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 624718 | 597310 |
| (VI) Depreciation, Depletion & Amortisation | 78859 | 65025 |
| (VII) Impairment | 212 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 545647 | 532285 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 4010 | 0 |
| (c) Others | 29150 | 11866 |
| (d) Less Finance Cost Capitalised | 21514 | 3580 |
| (e) Charged to P & L Account (a+b+c+d) | 11646 | 8286 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 534001 | 523999 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 534001 | 523999 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 534001 | 523999 |
| (XV) TAX PROVISIONS | 168617 | 167886 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 365384 | 356113 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 365384 | 356113 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 152.37 | 153.28 |
| (ii) Cost of Sales : Sales | 87.55 | 84.99 |
| (iii) Salary/Wages : Sales | 1.5 | 2.22 |
| (iv) Net Profit : Net Worth | 16.9 | 18.5 |
| (v) Debt : Equity | 3.85 | 1.56 |
| (vi) Current Ratio | 0.93 | 1.06 |
| (vii) Trade Recievables : Sales | 4.71 | 5.63 |
| (viii) Total Inventory : Sales | 3.51 | 2.63 |

GAIL Gas Ltd.

The Company

GAIL Gas Ltd. (GGL) incorporated on 27.05.2008 with the objective of focused implementation of City Gas Distribution (CGD) projects in the country. The company started its commercial operation on 15-12-2009.

GGL is currently an un-categorized CPSE in the Petroleum (Refinery & Marketing) sector under the administrative control of Ministry of Petroleum & Natural Gas. GGL is a wholly owned subsidiary of GAIL (India) Ltd. The company employed 93 regular employees (Executives 88 & Non-Executives 5) as on 31.3.2012. It's registered office is at Delhi and corporate office at NOIDA, U.P.

Vision / Mission

The Vision of the Company is to put more cities and towns on the City Gas Distribution (CGD) map in India.

The Mission of the Company is to be the leading company in India in implementing City Gas Distribution (CGD) projects either independently or through the Joint Ventures being formed with various State Govt and other strategic partners.

Industrial / Business Operations

The company is to implement City Gas Distribution (CGD) projects and to set up CNG stations along National Highway under CNG corridor project. It has been authorized for implementation of CGD projects in four cities namely Kota, Dewas, Sonapat & Meerut in the 1st round of bidding by Petroleum & Natural Gas Regulatory Board (PNGRB).

The company has already laid 215 Km steel pipeline and 370 Km MDPE pipeline in these cities and supplying natural gas to 67 industrial units. The company is also operating 1 CNG station each in these cities. The company has also established CNG stations at Panvel, Vijaipur and three stations at Vadodara.

The company has incorporated two joint venture companies namely Kerala GAIL Gas Limited and Andhra Pradesh Gas Infrastructure Corp. Pvt. Ltd. It has also signed a JV agreement with Vadodara Mahanagar Sewa Sadan.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Product / Services | Unit | Performance during | |
|--------------------------------------|-------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Sale of Compressed Natural Gas (CNG) | Kg | 11225804 | 2775000 |
| Sale of Piped Natural Gas (PNG) | MMBTU | 7307113 | 398000 |

Total Revenue of the company registered an increase of ₹ 259.44 crore during 2011-12, which went up from ₹ 29.57 crore in 2010-11 to ₹ 289.01 crore in 2011-12. The profit of the company has also gone up by ₹ 7.23 crore to ₹ 8.34 crore in

2011-12, from ₹ 1.11 crore in previous year due to increase in operating revenue.

The current ratio of company is at 0.97:1 during 2011-12 as against 0.81:1 in the previous year (Fig.2). Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

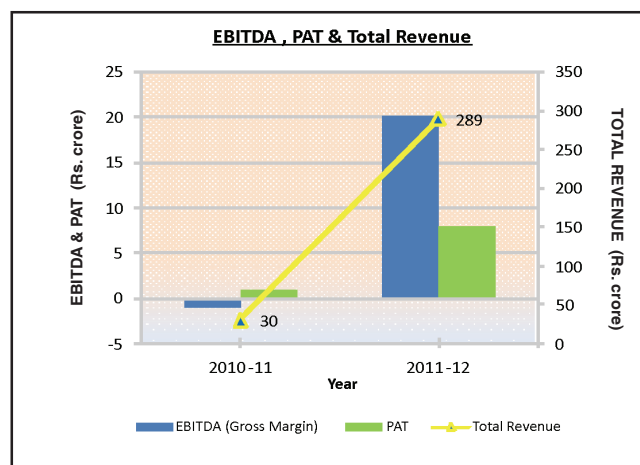


Fig. 1

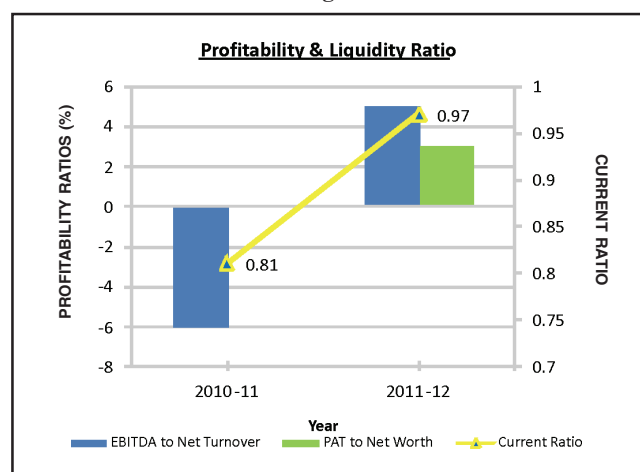


Fig. 2

Strategic issues

Petroleum and Natural Gas Regulatory Board (PNGRB) has identified 243 cities contiguous to existing and proposed pipelines for CGD in phased manner under "Suo moto Scheme". GGL would take up directly with PNGRB towards the authorization and execution of CGD projects throughout India. The board of the company has approved a 15 year business plan, which envisaged the number of cities for implementation of CGD projects in phased manner. The company aims to implement CGD projects either independently or through the Joint Ventures to be formed with the State Governments and various other strategic players.

www.gailonline.com

Petroleum (Refinery & Marketing)

GAIL Gas Ltd.

GAIL Bhawan,, 16, Bhikaiji Cama Place, New Delhi 110 066

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 20000 | 20000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 16795 | 11717 | |
| (b) Reserves & Surplus | 554 | -280 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 17349 | 11437 | |
| (2) Share application money pending allotment | 5435 | 1878 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 12565 | 8941 | |
| (b) Deferred tax liabilities (Net) | 58 | 0 | |
| (c) Other Long-term liabilities | 2300 | 378 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 14923 | 9319 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 2651 | 178 | |
| (c) Other current liabilities | 5497 | 3655 | |
| (d) Short-term provisions | 226 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 8374 | 3833 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 46081 | 26467 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 20926 | 5736 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 611 | 100 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 20315 | 5636 | |
| (c) Capital work in progress | 16828 | 17097 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 503 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 334 | |
| (g) Long Term Loans and Advances | 324 | 299 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 37970 | 23366 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 516 | 289 | |
| (c) Trade Recievables | 3275 | 278 | |
| (d) Cash & Bank Balance | 1918 | 1696 | |
| (e) Short-term Loans & Advances | 2347 | 803 | |
| (f) Other Current Assets | 55 | 35 | |
| Total Current Assets (a+b+c+d+e+f) | 8111 | 3101 | |
| TOTAL ASSETS (1+2) | 46081 | 26467 | |
| Important Indicators | | | |
| (i) Investment | 34795 | 22536 | |
| (ii) Capital Employed | 35349 | 22256 | |
| (iii) Net Worth | 22784 | 13315 | |
| (iv) Net Current Assets | -263 | -732 | |
| (v) Cost of Sales | 27429 | 3154 | |
| (vi) Net Value Added (at market price) | 5328 | 673 | |
| (vii) Total Regular Employees (Nos.) | 93 | 65 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 74552 | 40897 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 29077 | 3031 | |
| Less : Excise Duty | 381 | 94 | |
| Revenue from Operations (Net) | 28696 | 2937 | |
| (II) Other Income | 205 | 20 | |
| (III) Total Revenue (I+II) | 28901 | 2957 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 25116 | 2312 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 111 | 57 | |
| (f) Salary, Wages & Benefits/Employees Expense | 832 | 319 | |
| (g) Other Operating/direct/manufacturing Expenses | 112 | 32 | |
| (h) Rent, Royalty & Cess | 264 | 244 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 483 | 108 | |
| Total Expenditure (IV (a to j)) | 26918 | 3072 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1983 | -115 | |
| (VI) Depreciation, Depletion & Amortisation | 511 | 82 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1472 | -197 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 957 | 318 | |
| (d) Less Finance Cost Capitalised | 710 | 308 | |
| (e) Charged to P & L Account (a+b+c+d) | 247 | 10 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1225 | -207 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1225 | -207 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1225 | -207 | |
| (XV) TAX PROVISIONS | 391 | -318 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 834 | 111 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 834 | 111 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 81.18 | 13.2 | |
| (ii) Cost of Sales : Sales | 95.58 | 107.39 | |
| (iii) Salary/Wages : Sales | 2.9 | 10.86 | |
| (iv) Net Profit : Net Worth | 3.66 | 0.83 | |
| (v) Debt : Equity | 0.57 | 0.66 | |
| (vi) Current Ratio | 0.97 | 0.81 | |
| (vii) Trade Recievables : Sales | 11.41 | 9.47 | |
| (viii) Total Inventory : Sales | 1.8 | 9.84 | |

Mangalore Refinery and Petrochemical Limited

The Company

Mangalore Refinery and Petrochemical Limited (MRPL) was incorporated on 07.03.1988 with the objective of forming a joint venture between HPCL and Indian Rayon and Industries Limited (IRIL) for setting up a Refinery & Petrochemical project at Mangalore. The company was on the verge of becoming a sick unit due to accumulated losses. At this juncture, ONGC acquired 37.39% of share holding of IRIL and infused funds against allotment of equity at par for Rs 600 Crore in March 2003 bringing its equity holding to 51.25% and thereby MRPL became a subsidiary of ONGC effective 30.03.2003. The equity holding of ONGC was further increased to 71.62% in July 2003 when it acquired equity holding of Financial Institutions / Banks allotted to them under the scheme of debt reconstruction.

MRPL is currently a Schedule 'B' Miniratna listed CPSE in Petroleum sector under the administrative control of Ministry of Petroleum and Natural Gas. The Company employed 1500 regular employees (Executives 597 & Non-Executives 903) as on 31.03.2012. Its registered and corporate office is at Mangalore, Karnataka.

Vision / Mission

The Vision of the Company is to be a world-class refining and petrochemical Company, with a strong emphasis on productivity, customer satisfaction, safety, health & environment management, Corporate Social Responsibility (CSR) and care for employees.

The Mission of the Company is to sustain leadership in energy conservation, efficiency productivity and innovation, capitalise emerging opportunities in the domestic and international markets, strong commitment towards community welfare and sustain enhancement in shareholders value.

Industrial / Business Operations

MRPL is engaged in the business of refining of crude oil. It has two set of primary process units (Phase I and Phase II) at Mangalore, Karnataka, with an installed capacity of 9.69 MMTPA. The installed capacity has been re-fixed at 11.82 MMT effective from November 2009. The company also has two joint ventures.

Performance Highlights

The product range of the company comprises of 12 products like Motor spirit, High Speed Diesel, Naphtha, LPG, Aviation Turbine fuel, Mixed Xylene, etc. The refinery is designed to maximize middle distillate Motor spirit and Gas Oil, It has capacity to meet the stringent Fuel quality norms of Euro III / Euro IV. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude Oil Processing | MT (%) | 12.82 | 12.64 |

Total Revenue of the company registered an increase of ₹ 15020.38 crore during 2011-12, which went up from ₹ 39097.28 crore in 2010-11 to ₹ 54117.66 crore in 2011-12. The net profit of the company however reduced by ₹ 268.06 crores to ₹ 908.58 crore, from ₹ 1176.63 crore over the previous year due to fall in margins.

The company markets its products to domestic oil marketing companies and also sells to direct bulk consumers and exports the balance. The exports constitutes 41% of the company's turnover (gross of excise duty) and 47% of the total dispatches of the company.

The current ratio of company is at 0.98:1 during 2011-12 as against 0.93:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

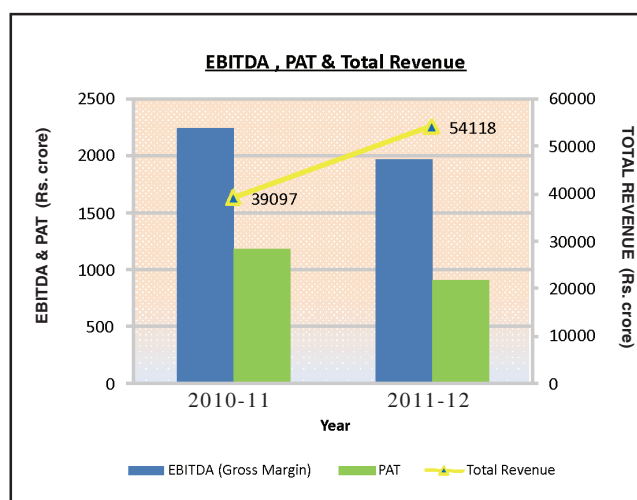


Fig. 1

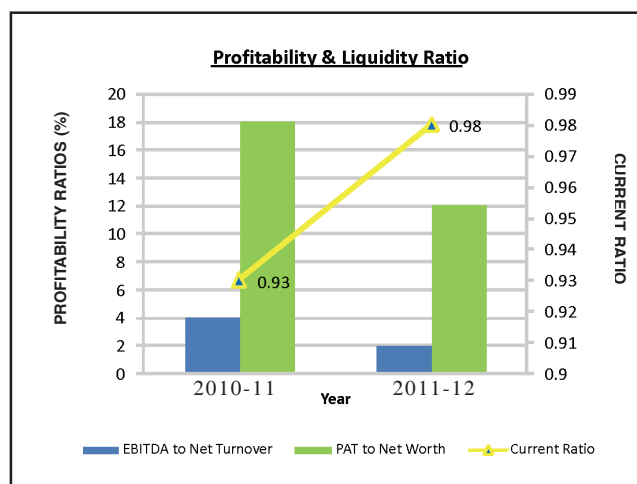


Fig. 2

Strategic issue

MRPL has continuously been diversifying the sources for crude oil supplies by adding more countries and types of crude oil.

MRPL continues to focus on developing export market, keeping in view the enhanced production after completion of ongoing Phase III refinery Project.

www.mrpl.co.in

Petroleum (Refinery & Marketing)

Mangalore Refinery and Petrochemical Limited
Kuthethoor Post, Via Katipalla, Mangalore, Karnataka 575030

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 200000 | 200000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 175726 | 176185 |
| (b) Reserves & Surplus | 547194 | 476705 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 722920 | 652890 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 389191 | 106567 |
| (b) Deferred tax liabilities (Net) | 45314 | 34716 |
| (c) Other Long-term liabilities | 203 | 336 |
| (d) Long-term provisions | 2887 | 2348 |
| Total Non-Current Liabilities 3(a) to 3(d) | 437595 | 143967 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 185979 | 5990 |
| (b) Trade Payables | 1110466 | 889221 |
| (c) Other current liabilities | 128194 | 110121 |
| (d) Short-term provisions | 30456 | 47924 |
| Total Current Liabilities 4(a) to 4(d) | 1455095 | 1053256 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2615610 | 1850113 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 902428 | 761975 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 496443 | 453014 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 405985 | 308961 |
| (c) Capital work in progress | 708917 | 399534 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 1500 | 1500 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 75305 | 156131 |
| (h) Other Non-Current Assets | 214 | 130 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1191921 | 866256 |
| (2) Current Assets | | |
| (a) Current Investments | 2728 | 2728 |
| (b) Inventories | 781758 | 409738 |
| (c) Trade Recievables | 345927 | 253008 |
| (d) Cash & Bank Balance | 223471 | 246765 |
| (e) Short-term Loans & Advances | 57612 | 65826 |
| (f) Other Current Assets | 12193 | 5792 |
| Total Current Assets (a+b+c+d+e+f) | 1423689 | 983857 |
| TOTAL ASSETS (1+2) | 2615610 | 1850113 |
| Important Indicators | | |
| (i) Investment | 564917 | 282752 |
| (ii) Capital Employed | 1112111 | 759457 |
| (iii) Net Worth | 722920 | 652890 |
| (iv) Net Current Assets | -31406 | -69399 |
| (v) Cost of Sales | 5258964 | 3725482 |
| (vi) Net Value Added (at market price) | 537511 | 727596 |
| (vii) Total Regular Employees (Nos.) | 1500 | 1294 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 89244 | 118843 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5721369 | 4373046 |
| Less : Excise Duty | 344341 | 484357 |
| Revenue from Operations (Net) | 5377028 | 3888689 |
| (II) Other Income | 34738 | 21039 |
| (III) Total Revenue (I+II) | 5411766 | 3909728 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 5123675 | 3721934 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -15020 | -81527 |
| (d) Stores & Spares | 5369 | 4471 |
| (e) Power & Fuel | 1197 | 1202 |
| (f) Salary, Wages & Benefits/Employees Expense | 16064 | 18454 |
| (g) Other Operating/direct/manufacturing Expenses | 9990 | 8598 |
| (h) Rent, Royalty & Cess | 579 | 627 |
| (i) Loss on sale of Assets/Investments | 114 | 73 |
| (j) Other Expenses | 73723 | 12581 |
| Total Expenditure (IV (a to j)) | 5215691 | 3686413 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 196075 | 223315 |
| (VI) Depreciation, Depletion & Amortisation | 43387 | 39142 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 152688 | 184173 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 4045 | 0 |
| (c) Others | 25519 | 10465 |
| (d) Less Finance Cost Capitalised | 8896 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 20668 | 10465 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 132020 | 173708 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 132020 | 173708 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 132020 | 173708 |
| (XV) TAX PROVISIONS | 41162 | 56045 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 90858 | 117663 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 90858 | 117663 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 483.5 | 512.04 |
| (ii) Cost of Sales : Sales | 97.8 | 95.8 |
| (iii) Salary/Wages : Sales | 0.3 | 0.47 |
| (iv) Net Profit : Net Worth | 12.57 | 18.02 |
| (v) Debt : Equity | 2.21 | 0.6 |
| (vi) Current Ratio | 0.98 | 0.93 |
| (vii) Trade Recievables : Sales | 6.43 | 6.51 |
| (viii) Total Inventory : Sales | 14.54 | 10.54 |

Numaligarh Refinery Ltd.

The Company

Numaligarh Refinery Ltd. (NRL) was incorporated on 22.04.1993 with the objective to develop core competencies in Refining and Marketing of petroleum products with a focus on achieving international standards on safety, quality and cost; maximize wealth creation for meeting expectations of stakeholders and to contribute towards the development of the North Eastern region.

NRL is a Schedule- 'B' Mini-Ratna CPSE in Petroleum (Refinery & Marketing) sector under the administrative control of Ministry of Petroleum and Natural Gas. The company employed 841 regular employees (executive 434 & non-executive 407) as on 31.3.2012. Its registered office is at Guwahati, Assam. The Company has a co-ordination office at New Delhi. NRL is a subsidiary of Bharat Petroleum Corporation Ltd. (BPCL) which holds 61.65% equity in the Company. The other shareholders are Oil India Ltd. (26.00%) and Government of Assam (12.35%).

Vision/Mission

NRL's Vision is to be a vibrant, growth oriented energy company of national standing and global reputation having core competencies in Refining and Marketing of petroleum products committed to attain sustained excellence in performance, safety standards, customer care and environment management and to provide a fillip to the development of the region

The Mission of the company is to develop core competencies in Refining and Marketing of petroleum products with a focus on achieving international standards on safety, quality and cost. maximize wealth creation for meeting expectations of stakeholders, create a pool of knowledgeable and inspired employees and ensure their professional and personal growth and to contribute towards the development of the region.

Industrial / Business Operations

NRL is engaged in refining of indigenous crude oil in its single location refinery at Numaligarh in Golaghat district of Assam. The Company has three regional offices at Delhi, Kolkata and Guwahati. The Company 's products are marketed directly, through its holding company BPCL and other PSU oil marketing companies. NRL had 72 Retail Outlets, of which, 64 were within North East Region.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|--|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude Oil Throughput LPG, Naphtha, MS, ATF, SKO, HSD, RPC, CPC, Sulphur | MMT | 2.825 | 2.250 |
| Distillate Yield | % | 91.52 | 84.70 |
| Average capacity utilization | % | 94.2 | 75.0 |

Total Revenue of the company registered an increase of ₹ 5084.28 crore during 2011-12, which went up to ₹ 13449.73 crore in 2011-12 from ₹ 8365.45 crore during 2010-11. The net profit of the company however reduced to ₹ 183.70 crore, a decrease of ₹ 95.56 crore over the previous year's profit of ₹ 279.26 crores.

Increase in turnover is mainly due to increase in sales volume consequent to increase in crude throughput and higher price realization. The margins decreased due to increase in rate of sales tax and decrease in rate of excise duty, thereby lowering the excise duty benefit (negative impact of duty restructuring) to the company.

The current ratio of company is at 1.36:1 during 2011-12 as against 1.33:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

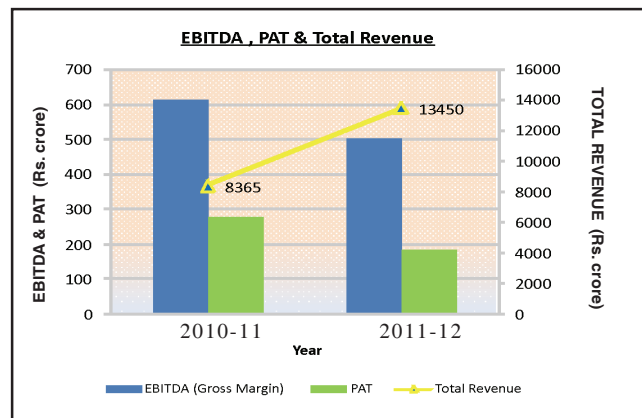


Fig. 1

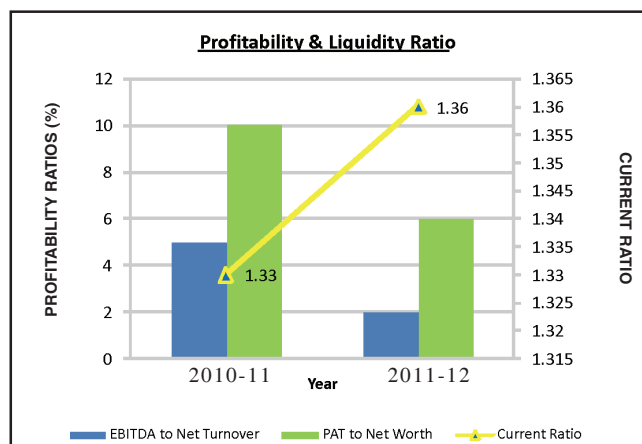


Fig. 2

Strategic Issues

NRL's approved outlay in the central 12th five year plan (2012-17) is Rs.8955 crores of which 90% pertains to refinery expansion and the crude oil pipeline for transporting imported crude oil.

In the Company's pursuit for 'Clean Development Mechanism' (CDM) projects and to earn carbon credit, NRL has commissioned two projects. To meet requirements of the Auto Fuel Policy, NRL has implemented a Diesel Quality Up gradation Project which has enabled NRL to produce BS-II and BS-III. NRL is implementing a wax project costing Rs.576.60crores to enable it to produce high value paraffin and microcrystalline wax.

www.nrl.co.in

Petroleum (Refinery & Marketing)

Numaligarh Refinery Ltd.

147, Udayan, R.G. Barua Road, Guwahati, Assam – 781 005

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 100000 | 100000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 73563 | 73563 |
| (b) Reserves & Surplus | 196363 | 186542 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 269926 | 260105 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 6471 | 8894 |
| (b) Deferred tax liabilities (Net) | 20387 | 23847 |
| (c) Other Long-term liabilities | 742 | 552 |
| (d) Long-term provisions | 1917 | 775 |
| Total Non-Current Liabilities 3(a) to 3(d) | 29517 | 34068 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 21868 | 12298 |
| (b) Trade Payables | 134604 | 127958 |
| (c) Other current liabilities | 44953 | 38840 |
| (d) Short-term provisions | 18243 | 26878 |
| Total Current Liabilities 4(a) to 4(d) | 219668 | 205974 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 519111 | 500147 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 365094 | 362895 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 176044 | 158084 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 189050 | 204811 |
| (c) Capital work in progress | 12890 | 7167 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 12124 | 6003 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 6272 | 6979 |
| (h) Other Non-Current Assets | 490 | 490 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 220826 | 225450 |
| (2) Current Assets | | |
| (a) Current Investments | 6384 | 6383 |
| (b) Inventories | 201552 | 163219 |
| (c) Trade Recievables | 80042 | 75560 |
| (d) Cash & Bank Balance | 12 | 20167 |
| (e) Short-term Loans & Advances | 6462 | 9321 |
| (f) Other Current Assets | 3833 | 47 |
| Total Current Assets (a+b+c+d+e+f) | 298285 | 274697 |
| TOTAL ASSETS (1+2) | 519111 | 500147 |
| Important Indicators | | |
| (i) Investment | 80034 | 82457 |
| (ii) Capital Employed | 276397 | 268999 |
| (iii) Net Worth | 269926 | 260105 |
| (iv) Net Current Assets | 78617 | 68723 |
| (v) Cost of Sales | 1311649 | 790442 |
| (vi) Net Value Added (at market price) | 160307 | 154790 |
| (vii) Total Regular Employees (Nos.) | 841 | 817 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 141974 | 140769 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|----------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1407558 | 899738 |
| Less : Excise Duty | 64758 | 66616 |
| Revenue from Operations (Net) | 1342800 | 833122 |
| (II) Other Income | 2173 | 3423 |
| (III) Total Revenue (I+II) | 1344973 | 836545 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1236043 | 697279 |
| (b) Purchase of stock-in-trade | 7255 | 21681 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -30390 | 3507 |
| (d) Stores & Spares | 1281 | 3676 |
| (e) Power & Fuel | 12985 | 211 |
| (f) Salary, Wages & Benefits/Employees Expense | 14328 | 13801 |
| (g) Other Operating/direct/manufacturing Expenses | 24246 | 16550 |
| (h) Rent, Royalty & Cess | 451 | 452 |
| (i) Loss on sale of Assets/Investments | 720 | 1774 |
| (j) Other Expenses | 28053 | 16268 |
| Total Expenditure (IV (a to j)) | 1294972 | 775199 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 50001 | 61346 |
| (VI) Depreciation, Depletion & Amortisation | 17397 | 17017 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 32604 | 44329 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 3858 | 2916 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 3858 | 2916 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 28746 | 41413 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 28746 | 41413 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 28746 | 41413 |
| (XV) TAX PROVISIONS | 10376 | 13487 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 18370 | 27926 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 18370 | 27926 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 485.82 | 309.71 |
| (ii) Cost of Sales : Sales | 97.68 | 94.88 |
| (iii) Salary/Wages : Sales | 1.07 | 1.66 |
| (iv) Net Profit : Net Worth | 6.81 | 10.74 |
| (v) Debt : Equity | 0.09 | 0.12 |
| (vi) Current Ratio | 1.36 | 1.33 |
| (vii) Trade Recievables : Sales | 5.96 | 9.07 |
| (viii) Total Inventory : Sales | 15.01 | 19.59 |

Indian Oil Corporation Ltd.

The Company

Indian oil Corporation Ltd. was incorporated on 01.09.1964 by the merger of Indian Refineries Ltd. (established in 1958) and Indian Oil Company (established in 1958).

IOC is a schedule 'A' / Maharatna listed CPSE in petroleum (Refining and Marketing) sector under the administrative control of M/o Petroleum and Natural Gas with 78.92% shareholding of Central Government. The company employed 34,233 regular employees (Executives 14851 & Non-Executives 19382) as on 31.3.2012. Its registered office is at Mumbai and the corporate office and Refineries Head Office are in New Delhi.

Vision/ Mission

The Vision / Mission of the Company has been designed with two dimensions, in view, namely, Indian Oil to be the Energy of India and to be a Globally Admired Company. The aspiration of the company to become a globally admired Company is facilitated by initiating action on the six vision elements of Ethics, People, Innovation, Environment, Technology and Customers.

Industrial / Business Operations

IOC is a major player in the field of petroleum refining, pipeline transportation of crude and petroleum products, marketing of petroleum products, research & development and blending and production of lubricants.

IOC has eight refineries in Guwahati, Bongaigaon and Digboi (Assam), Barauni (Bihar), Koyali, Vadodara (Gujarat), Haldia (West Bengal), Mathura (UP) and Panipat (Haryana) with a combined capacity of 54.2 MMTPA (31.03.2011). Its marketing network is spread across the length and breadth of the country with over 37000 touch points (as on 31.03.2011). IOC has a pipeline network of 10909 KM with a capacity of 80.47 MMTPA.

The Company has 6 subsidiary companies, of which 4 are outside the country. Its two Indian subsidiaries are Chennai Petroleum Corporation Ltd. and Indianoil Creda Biofuels Ltd. with a shareholding of 51.89% and 74% respectively.

Performance Highlights

Indian oil refineries achieved overall capacity utilization of 103% during 2011-12, against the average global refinery capacity utilization of 81%. The physical performance of the Company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Refinery Crude Throughput | MMT | 55.62 | 51.95 |
| Pipeline Throughput | MMT | 75.55 | 68.52 |

Total Revenue of the company registered an increase of ₹ 106179.72 crore during 2011-12, which went up from ₹ 331526.87 crore in 2010-11 to ₹ 437706.59 crore in 2011-12. The net profit of the company however reduced to ₹ 3954.62 crore,

a reduction of ₹3490.86 crore as compared to previous year profit which was ₹ 7445.48 crore. The turnover has mainly increased consequent to increase in price of products during the period. The reduction in profit is due to increased interest burden, exchange fluctuation losses, increased under recovery which were not met and exceptional item of UP entry tax (imposed on crude oil received at Mathura Refinery by State Govt. of U.P.).

The current ratio of company is at 0.94:1 during 2011-12 as against 1.01:1 in the previous year (Fig.2). (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

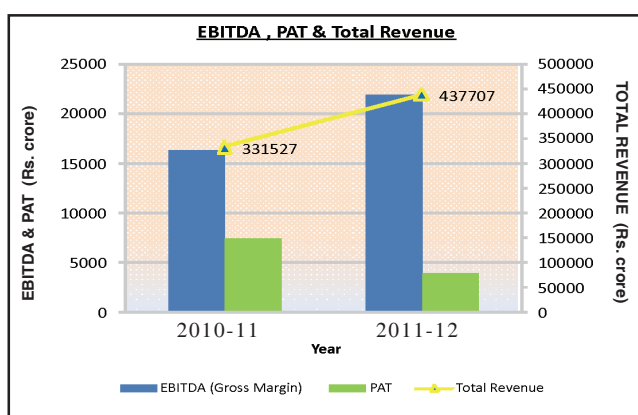


Fig. 1

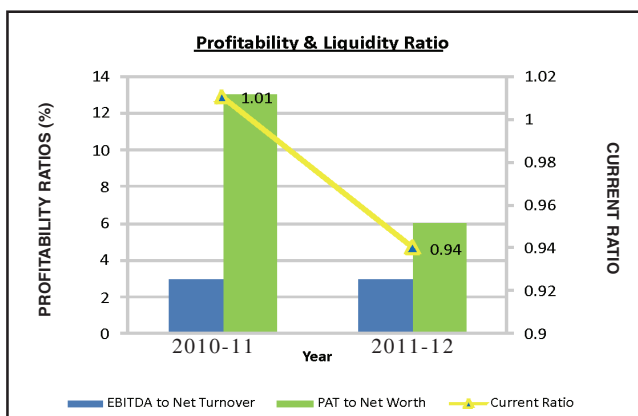


Fig. 2

Strategic Issues

In pursuit of creating a diversified business profile, IOC is steadily integrating its business downstream into petrochemicals and upstream into Exploration and Production (E&P). Besides these, it has entered in other energy fields such as biofuels, gas, wind power, solar and nuclear.

www.iocl.com

Petroleum (Refinery & Marketing)

Indian Oil Corporation Ltd.

G-9, Ali Yavar Jung Marg, Bandra(East Mumbai, Maharashtra - 400051

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|-----------------|-----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 600000 | 600000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 191616 | 191616 |
| (ii) Others | 51179 | 51179 |
| (b) Reserves & Surplus | 5544875 | 5290437 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 5787670 | 5533232 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1682676 | 1624320 |
| (b) Deferred tax liabilities (Net) | 524188 | 633659 |
| (c) Other Long-term liabilities | 33281 | 36480 |
| (d) Long-term provisions | 25818 | 17927 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2265963 | 2312386 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 5349717 | 3406576 |
| (b) Trade Payables | 3323545 | 2966176 |
| (c) Other current liabilities | 2770044 | 2491179 |
| (d) Short-term provisions | 1489036 | 658419 |
| Total Current Liabilities 4(a) to 4(d) | 12932342 | 9522350 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 20985975 | 17367968 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 9918293 | 9313760 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3930016 | 3491423 |
| (aii) Accumulated Impairment | 3597 | 3597 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5984680 | 5818740 |
| (c) Capital work in progress | 1343477 | 896655 |
| (d) Intangible assets under developmet | 27253 | 31405 |
| (e) Non-Current Investments | 491801 | 470349 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 964380 | 493635 |
| (h) Other Non-Current Assets | 1701 | 399 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 8813292 | 7711183 |
| (2) Current Assets | | |
| (a) Current Investments | 1376045 | 1484127 |
| (b) Inventories | 5682920 | 4928452 |
| (c) Trade Recievables | 1550287 | 886369 |
| (d) Cash & Bank Balance | 30701 | 129442 |
| (e) Short-term Loans & Advances | 3326995 | 2106080 |
| (f) Other Current Assets | 205735 | 122315 |
| Total Current Assets (a+b+c+d+e+f) | 12172683 | 9656785 |
| TOTAL ASSETS (1+2) | 20985975 | 17367968 |
| Important Indicators | | |
| (i) Investment | 1925471 | 1867115 |
| (ii) Capital Employed | 7470346 | 7157552 |
| (iii) Net Worth | 5787670 | 5533232 |
| (iv) Net Current Assets | -759659 | 134435 |
| (v) Cost of Sales | 42063288 | 31971086 |
| (vi) Net Value Added (at market price) | 4601455 | 6512388 |
| (vii) Total Regular Employees (Nos.) | 34233 | 34105 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 121230 | 157248 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|-----------------|-----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 45896416 | 35388221 |
| Less : Excise Duty | 2445559 | 2578991 |
| Revenue from Operations (Net) | 43450857 | 32809230 |
| (II) Other Income | 319802 | 343457 |
| (III) Total Revenue (I+II) | 43770659 | 33152687 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 20228310 | 4291634 |
| (b) Purchase of stock-in-trade | 19082441 | 5571085 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -285213 | -427293 |
| (d) Stores & Spares | 127801 | 115855 |
| (e) Power & Fuel | 380174 | 188024 |
| (f) Salary, Wages & Benefits/Employees Expense | 498006 | 643555 |
| (g) Other Operating/direct/manufacturing Expenses | 954652 | 876849 |
| (h) Rent, Royalty & Cess | 36045 | 27480 |
| (i) Loss on sale of Assets/Investments | 2104 | 4763 |
| (j) Other Expenses | 554293 | 229230 |
| Total Expenditure (IV (a to j)) | 41578613 | 31521182 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 2192046 | 1631505 |
| (VI) Depreciation, Depletion & Amortisation | 486779 | 454667 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1705267 | 1176838 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 42893 | 49806 |
| (c) Others | 516161 | 217446 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 559054 | 267252 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1146213 | 909586 |
| (XI) Exceptional Items | 770782 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 375431 | 909586 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 375431 | 909586 |
| (XV) TAX PROVISIONS | -20031 | 165038 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 395462 | 744548 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 395462 | 744548 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 581.64 | 458.39 |
| (ii) Cost of Sales : Sales | 96.81 | 97.45 |
| (iii) Salary/Wages : Sales | 1.15 | 1.96 |
| (iv) Net Profit : Net Worth | 6.83 | 13.46 |
| (v) Debt : Equity | 6.93 | 6.69 |
| (vi) Current Ratio | 0.94 | 1.01 |
| (vii) Trade Recievables : Sales | 3.57 | 2.7 |
| (viii) Total Inventory : Sales | 13.08 | 15.02 |

Hindustan Petroleum Corporation Limited

The Company

Hindustan Petroleum Corporation Limited (HPCL) a fortune 500 company, was incorporated on 5.7.1952 under the company Act, 1913 as Standard Vacuum Refinery Co. (Stan Vac) of India Ltd. It was renamed as ESSO Standard Refining Co. of India Ltd. (ESRC) in the year 1962 under Companies Act 1956. The amalgamation of the Lube India and ESSO Standard Refinery Co of India Ltd. Vide Amalgamation order, 1974, changed its name to Hindustan Petroleum Corporation Limited and after nationalization, ESSO undertaking were also vested in it. In the year 1976, Caltex and in the year 1979, Kosangas Co. Ltd. were also merged with HPCL. It is a Schedule 'A' listed CPSE with Navratna status in Petroleum (Refinery & Marketing) sector under the administrative control of Ministry of Petroleum and Natural Gas. Government of India holds 51.05% of its shareholding. The company employed 11226 (Executives 5132 & regular Non-Executives 6094) employees as on 31.3.2012. The company has its Registered and Corporate offices at Mumbai.

Vision/Mission

The Vision of the company is to be a World Class Energy Company known for caring and delighting the customers with high quality products and innovative services across domestic and international markets with aggressive growth and delivering superior financial performance. The Mission of the company is to be fully integrated in the hydrocarbon sector of exploration and production, refining and marketing.

Industrial / Business Operations

HPCL is engaged in crude oil refining and marketing of petroleum products. It has two refineries one each at Mumbai in Maharashtra and Visakhapatnam in Andhra Pradesh with a design capacity of 6.5 MMTPA & 8.3 MMTPA respectively. In addition, the company has a Lube refinery with a capacity of 335000 MTs, 7 Lube Blending Plants, 33 Terminals/TOPs, 68 Inland Relay Depots, 34 ASFs, 45 LPG Bottling Plants and 10,253 Retail outlets. HPCL owns three multi-products cross country pipelines viz., Mumbai-Pune-Solapur pipeline; Visakh-Vijaywada-Secunderabad pipeline and Mundra-Delhi pipeline.

The company has 8 joint ventures and 3 subsidiaries namely CREDA HPCL Biofuel Ltd., HPCL Biofuel Ltd. and Prize Petroleum Company Ltd. in the field of Exploration & Production, refining and marketing with a shareholding ranging from 16% to 100%.

Performance Highlights

The Average Capacity Utilization for both the refineries was 109% during 2011-12 The physical performance of Company for the last two years is given below:

| Main Product | Unit | Performance during | |
|-----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude Processed | MMT | 16.19 | 14.75 |

Total Revenue of the company registered an increase of ₹ 44518.93 crore during 2011-12, which went up from ₹ 134842.48 crore in 2010-11 to ₹ 179361.41 crore in 2011-12. The net profit of the company however decreased to ₹ 911.43 crore in 2011-12 from ₹ 1539.01 in 2010-11, a decrease of ₹ 627.58 crore over previous year. The turnover has increased mainly due to increase in price of MS, HSD, LPG and SKO during the period. The lower PAT was due to higher finance cost at ₹ 2139 crores as against ₹ 892 crores in 2010-11. The higher interest cost was due to delayed compensation for increased under recoveries on sale of selective petroleum products.

The current ratio of company is at 0.86 during 2011-12 as against 0.85 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

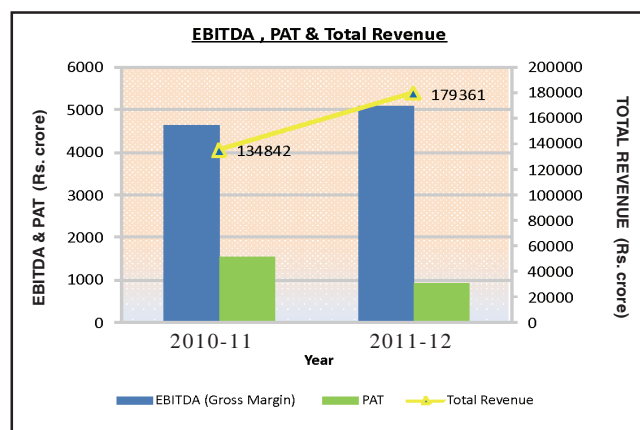


Fig. 1

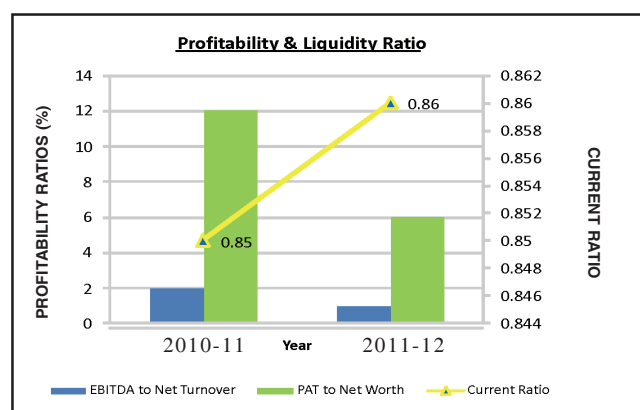


Fig. 2

Strategic Issues

HPCL in collaboration with M/s Mittal Energy Investments Pte. Ltd has set up a state of the art 9 Million Tonnes capacity Green Field Refinery at Bhathinda in Punjab at an estimated cost of ₹ 18,919 Cr. Refinery project has been completed and commissioned in March 2012.

www.hpcl.co.in

Petroleum (Refinery & Marketing)

Hindustan Petroleum Corporation Limited

17, Jamshedji Tata Road, Bombay 400020 Maharashtra

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 35000 | 35000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 17308 | 17308 |
| (ii) Others | 16593 | 16593 |
| (b) Reserves & Surplus | 1278351 | 1220679 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1312252 | 1254580 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 629137 | 541805 |
| (b) Deferred tax liabilities (Net) | 308528 | 319564 |
| (c) Other Long-term liabilities | 547127 | 461357 |
| (d) Long-term provisions | 43655 | 27321 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1528447 | 1350047 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2118788 | 1821104 |
| (b) Trade Payables | 1269765 | 902940 |
| (c) Other current liabilities | 726779 | 584884 |
| (d) Short-term provisions | 154704 | 162554 |
| Total Current Liabilities 4(a) to 4(d) | 4270036 | 3471482 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 7110735 | 6076109 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3345899 | 2964839 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1260935 | 1100386 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 2084964 | 1864453 |
| (c) Capital work in progress | 444447 | 369600 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 748343 | 732433 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 150260 | 127546 |
| (h) Other Non-Current Assets | 6747 | 22756 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 3434761 | 3116788 |
| (2) Current Assets | | |
| (a) Current Investments | 288707 | 401069 |
| (b) Inventories | 1945453 | 1662228 |
| (c) Trade Recievables | 356516 | 307686 |
| (d) Cash & Bank Balance | 22638 | 7902 |
| (e) Short-term Loans & Advances | 1014579 | 555179 |
| (f) Other Current Assets | 48081 | 25257 |
| Total Current Assets (a+b+c+d+e+f) | 3675974 | 2959321 |
| TOTAL ASSETS (1+2) | 7110735 | 6076109 |
| Important Indicators | | |
| (i) Investment | 663038 | 575706 |
| (ii) Capital Employed | 1941389 | 1796385 |
| (iii) Net Worth | 1312252 | 1254580 |
| (iv) Net Current Assets | -594062 | -512161 |
| (v) Cost of Sales | 17589682 | 13136311 |
| (vi) Net Value Added (at market price) | 3513604 | 3274815 |
| (vii) Total Regular Employees (Nos.) | 11226 | 11248 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 117517 | 146829 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|-----------------|-----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 18832754 | 14256937 |
| Less : Excise Duty | 999172 | 889755 |
| Revenue from Operations (Net) | 17833582 | 13367182 |
| (II) Other Income | 102559 | 117066 |
| (III) Total Revenue (I+II) | 17936141 | 13484248 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 5694323 | 4036201 |
| (b) Purchase of stock-in-trade | 10937073 | 8539686 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -122397 | -343878 |
| (d) Stores & Spares | 12141 | 11666 |
| (e) Power & Fuel | 51891 | 33956 |
| (f) Salary, Wages & Benefits/Employees Expense | 158310 | 198184 |
| (g) Other Operating/direct/manufacturing Expenses | 437202 | 411980 |
| (h) Rent, Royalty & Cess | 15790 | 14191 |
| (i) Loss on sale of Assets/Investments | 10611 | 24958 |
| (j) Other Expenses | 234056 | 93630 |
| Total Expenditure (IV (a to j)) | 17429000 | 13020574 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 507141 | 463674 |
| (VI) Depreciation, Depletion & Amortisation | 171293 | 140695 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 335848 | 322979 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 122841 | 20409 |
| (c) Others | 114768 | 73586 |
| (d) Less Finance Cost Capitalised | 23685 | 4789 |
| (e) Charged to P & L Account (a+b+c+d) | 213924 | 89206 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 121924 | 233773 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 121924 | 233773 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 121924 | 233773 |
| (XV) TAX PROVISIONS | 30781 | 79872 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 91143 | 153901 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 91143 | 153901 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 918.6 | 744.12 |
| (ii) Cost of Sales : Sales | 98.63 | 98.27 |
| (iii) Salary/Wages : Sales | 0.89 | 1.48 |
| (iv) Net Profit : Net Worth | 6.95 | 12.27 |
| (v) Debt : Equity | 18.56 | 15.98 |
| (vi) Current Ratio | 0.86 | 0.85 |
| (vii) Trade Recievables : Sales | 2 | 2.3 |
| (viii) Total Inventory : Sales | 10.91 | 12.44 |

Bharat Petroleum Corporation Ltd.

The Company

Bharat Petroleum Corporation Ltd. (BPCL.) came into existence on 24.1.1976 subsequent to the Government of India acquiring Burmah-Shell Oil Storage & Distribution Company of India and Burmah-Shell Refineries Limited (a company incorporated on 3.11.1952) vide Burmah-Shell (Acquisition of Undertaking in India) Act 1976. BPCL is a Schedule-'A' listed Navratna CPSE in Petroleum (Refinery & Marketing sector) under the administrative control of M/o Petroleum and Natural Gas with 54.93% shareholding by the Govt. of India. The Company employed 13343 regular employees (Executives 5096 & Non-Executives 8247) as on 31.3.2012. The company has its Registered and Corporate offices at Mumbai.

Vision / Mission

The Vision of the Company is to be a leading energy company with global presence through sustained aggressive growth and high profitability, the first choice of customers, always, exploit profitability growth opportunity outside energy, the most environment friendly company, a great organisation to work for, a learning organization and a model corporate entity with social responsibility.

The Mission of the Company is to participate prominently in nation-building by meeting its growing energy needs, efficiently deploying all available resources, Strengthen and expand areas of core competencies throughout the country, Create awareness among people on the imperatives of energy conservation, Availing ourselves of new opportunities for expansion / diversification, Promote ecology, environmental upgradation and national heritage.

Industrial / Business Operations

BPCL is an integrated oil company in the downstream sector engaged in refining of crude oil and marketing of petroleum products. It has also diversified into production and marketing of petrochemical feedstocks. BPCL's two Refineries at Mumbai and Kochi have flexible configuration that enables to select crude oil judiciously on economic considerations, providing a competitive edge in the liberalized scenario. BPCL has entered the upstream sector covering both oil as well as gas and has formed a wholly owned subsidiary Bharat Petro Resources Ltd (BPRL) in October 2006. BPRL have acquired participating interest in 26 oil & gas blocks in India and abroad.

The company has formed thirteen joint venture companies covering refining, city gas distribution, renewable energy, pipelines, gas, into-plane servicing etc to cater to the requirement of its customers.

Performance Highlights

The physical performance of BPCL during the period 2010-11 2011-12 is mentioned below:

| Main Products | Unit | Performance during | |
|-------------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude processing | MMT | 22.91 | 21.78 |
| Petroleum products Production | MMT | 21.52 | 20.57 |

Total Revenue of the company registered an increase of ₹ 60413.94 crore during 2011-12, which went up from ₹153260.81 crore in 2010-11 to ₹ 213674.75 crore in 2011-12. In line with the higher crude oil prices in 2011-12, average product prices have also remained at higher levels as compared to previous year resulting in increase in turnover.

The current ratio of company is at 0.85 during 2011-12 as against 0.82 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

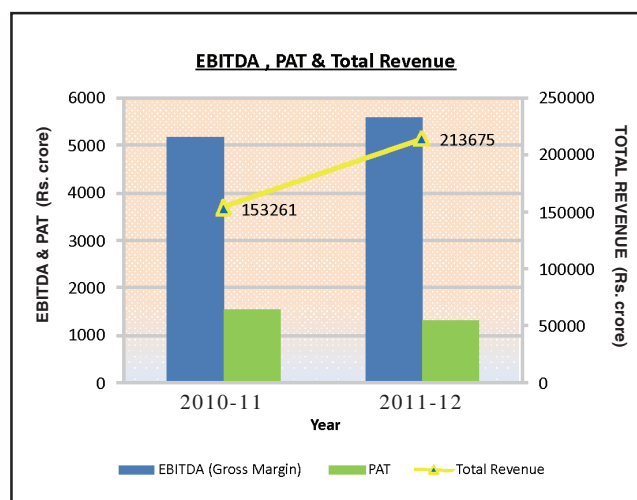


Fig. 1

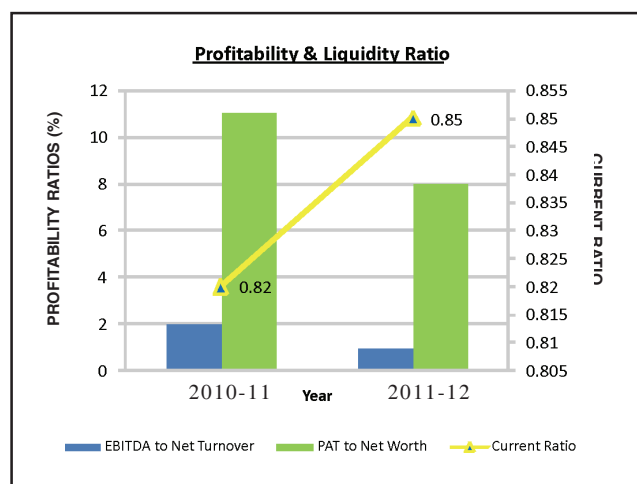


Fig. 2

Strategic Issues

Bharat Oman Refineries Ltd, a BPCL joint venture company with Oman Oil Company Ltd, has set up 6 MMTPA grassroots refinery at Bina, Madhya Pradesh.

www.bharatperoleum.in

Petroleum (Refinery & Marketing)

Bharat Petroleum Corporation Ltd.

4&6, Currimbhoy Road Bharat Bhavan, Ballard Estate Mumbai, Maharashtra 400038

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 45000 | 45000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 19860 | 19860 | |
| (ii) Others | 16294 | 16294 | |
| (b) Reserves & Surplus | 1455232 | 1369608 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1491386 | 1405762 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 215909 | 264838 | |
| (b) Deferred tax liabilities (Net) | 140056 | 100754 | |
| (c) Other Long-term liabilities | 5596 | 4125 | |
| (d) Long-term provisions | 40996 | 73320 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 402557 | 443037 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 1908735 | 1380969 | |
| (b) Trade Payables | 1278991 | 841448 | |
| (c) Other current liabilities | 1344259 | 1356396 | |
| (d) Short-term provisions | 134770 | 159983 | |
| Total Current Liabilities 4(a) to 4(d) | 4666755 | 3738796 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6560698 | 5587595 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1511441 | 1333490 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1661238 | 1599933 | |
| (c) Capital work in progress | 111653 | 96986 | |
| (d) Intangible assets under developmet | 253 | 253 | |
| (e) Non-Current Investments | 497029 | 494568 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 345897 | 316662 | |
| (h) Other Non-Current Assets | 95 | 94 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2616165 | 2508496 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 594713 | 709138 | |
| (b) Inventories | | | |
| | 1594806 | 1537508 | |
| (c) Trade Recievables | | | |
| | 637834 | 253265 | |
| (d) Cash & Bank Balance | | | |
| | 97885 | 37903 | |
| (e) Short-term Loans & Advances | | | |
| | 78734 | 52088 | |
| (f) Other Current Assets | | | |
| | 940561 | 489197 | |
| Total Current Assets (a+b+c+d+e+f) | 3944533 | 3079099 | |
| TOTAL ASSETS (1+2) | 6560698 | 5587595 | |
| Important Indicators | | | |
| (i) Investment | 252063 | 300992 | |
| (ii) Capital Employed | 1707295 | 1670600 | |
| (iii) Net Worth | 1491386 | 1405762 | |
| (iv) Net Current Assets | -722222 | -659697 | |
| (v) Cost of Sales | 20984969 | 14955469 | |
| (vi) Net Value Added (at market price) | 2105450 | 3098254 | |
| (vii) Total Regular Employees (Nos.) | 13343 | 13837 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 141214 | 166440 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-----------------|-----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 22250047 | 16331260 | |
| Less : Excise Duty | 1052750 | 1167315 | |
| Revenue from Operations (Net) | 21197297 | 15163945 | |
| (II) Other Income | | | |
| | 170178 | 162136 | |
| (III) Total Revenue (I+II) | 21367475 | 15326081 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 8556297 | 6273040 | |
| (b) Purchase of stock-in-trade | 11215915 | 7810510 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -60160 | -205605 | |
| (d) Stores & Spares | 5843 | 5325 | |
| (e) Power & Fuel | 71608 | 47589 | |
| (f) Salary, Wages & Benefits/Employees Expense | 226107 | 276363 | |
| (g) Other Operating/direct/manufacturing Expenses | 411437 | 351524 | |
| (h) Rent, Royalty & Cess | 19177 | 15714 | |
| (i) Loss on sale of Assets/Investments | 14130 | 19420 | |
| (j) Other Expenses | 350258 | 215469 | |
| Total Expenditure (IV (a to j)) | 20810612 | 14809349 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 556863 | 516732 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 188487 | 165540 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | 368376 | 351192 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 108751 | 40487 | |
| (c) Others | 72568 | 76312 | |
| (d) Less Finance Cost Capitalised | 1360 | 5096 | |
| (e) Charged to P & L Account (a+b+c+d) | 179959 | 111703 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 188417 | 239489 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 188417 | 239489 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 188417 | 239489 | |
| (XV) TAX PROVISIONS | | | |
| | 57290 | 84821 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 131127 | 154668 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 131127 | 154668 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 1241.57 | 907.69 | |
| (ii) Cost of Sales : Sales | 99 | 98.63 | |
| (iii) Salary/Wages : Sales | 1.07 | 1.82 | |
| (iv) Net Profit : Net Worth | 8.79 | 11 | |
| (v) Debt : Equity | 5.97 | 7.33 | |
| (vi) Current Ratio | 0.85 | 0.82 | |
| (vii) Trade Recievables : Sales | 3.01 | 1.67 | |
| (viii) Total Inventory : Sales | 7.52 | 10.14 | |

Chennai Petroleum Corporation Limited

The Company

Chennai Petroleum Corporation Limited (CPCL) was incorporated on 13th December, 1965 with the objective of to be a world class energy company with a dominant presence in South India.

CPCL is a schedule-'B' Mini-Ratna listed CPSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas. It is a subsidiary of Indian Oil Corporation Ltd. (IOC), which holds 51.88% equity shares. The company employed 1745 regular employees (787 Executives & Non-Executives 958) as on 31.3.2012. Its Registered and Corporate offices are at Chennai, (Tamilnadu).

Vision / Mission

The Vision of the Company is to be the most admired Indian energy company through world class performance, creating value for stakeholders.

The Mission of the Company is to manufacture and supply petro products at competitive price, meeting the quality expectations of the customer; to pro-actively fulfill social commitments, including environment and safety; to constantly innovate new products and alternate fuels; to recognize Human Resources as the most valuable asset and foster a culture of participation for mutual growth; to ensure high standards of business ethics and corporate governance; to maximize growth, achieve national pre-eminence and maximize stakeholders wealth.

Industrial / Business Operations

CPCL is engaged in refining of crude oil and manufacturing of petroleum products through its two refineries at Manali and Pannangudi near Nagapattinam, both in Tamilnadu. The product range of the company comprises of Motor Spirit, High Speed Diesel, LPG, ATF, Naphtha, Kerosene, etc. and other allied products like propylene, sulphur, wax, etc. The combined refining capacity of CPCL is 11.5 Million Tonnes Per Annum (MMTPA).

The company has two joint ventures with an equity participation of 50% each.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products/ Services | Unit | Performance during | |
|-------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude processing | '000 MT | 10557 | 10748 |
| Gas processing (CBR) | '000 MT | 84.4 | 85.5 |

Total Revenue of the company registered an increase of ₹ 7648.69 crore during 2011-12, which went up from ₹ 33223.81 crore in 2010-11 to ₹ 40872.50 crore in 2011-12 due to increase in the average international price of products. However, the profit of the company has gone down by ₹ 449.70 crore to ₹ 61.82 crore, in 2011-12 from ₹ 511.52 crore in previous year on account of high

volatility in crude and product prices due to economic slowdown and higher forex loss due to depreciation in the Indian currency and unexpected one-off expenditure incurred by the company in freight and demurrage charges due to infrastructure constraints at the Chennai Port. The company supplies majority of its products to its holding company viz India Oil Corporation.

The current ratio of company is at 1.05:1 during 2011-12 as against 1.03:1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

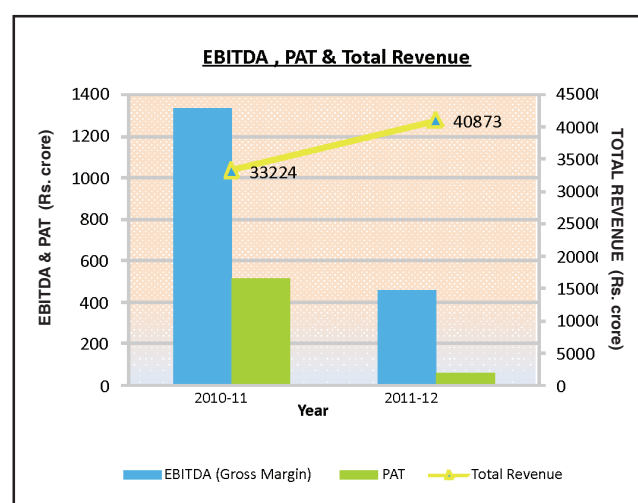


Fig. 1

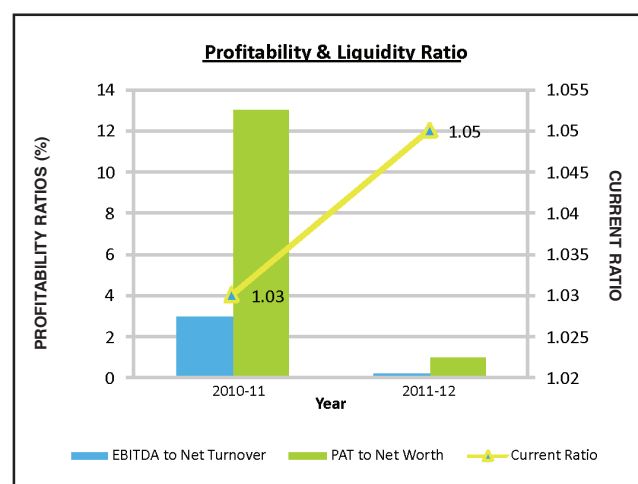


Fig. 2

Strategic issues

In order to meet the current business risks and concerns, CPCL has taken steps to improve quality of the fuels particularly Motor Spirit and Diesel, diversify crude baskets at competitive price, optimize crude mix and minimize its crude transportation cost and monitor refinery performance on a continuous basis to achieve cost effectiveness.

www.bharatpetroleum.in

Petroleum (Refinery & Marketing)

Chennai Petroleum Corporation Limited

536, Anna Salai, Teynampet Chennai Tamilnadu-600018

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 40000 | 40000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 14900 | 14900 | |
| (b) Reserves & Surplus | 364413 | 361692 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 379313 | 376592 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 83454 | 55970 | |
| (b) Deferred tax liabilities (Net) | 63794 | 60447 | |
| (c) Other Long-term liabilities | 591 | 367 | |
| (d) Long-term provisions | 2573 | 1493 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 150412 | 118277 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 259322 | 342421 | |
| (b) Trade Payables | 602661 | 247533 | |
| (c) Other current liabilities | 89822 | 114797 | |
| (d) Short-term provisions | 15207 | 26078 | |
| Total Current Liabilities 4(a) to 4(d) | 967012 | 730829 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1496737 | 1225698 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 693346 | 628843 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 321701 | 285262 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 371645 | 343581 | |
| (c) Capital work in progress | 100759 | 112718 | |
| (d) Intangible assets under developmet | 472 | 560 | |
| (e) Non-Current Investments | 2363 | 2250 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 10781 | 11556 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 486020 | 470665 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 635972 | 511298 | |
| (c) Trade Recievables | 343075 | 198398 | |
| (d) Cash & Bank Balance | 3860 | 1212 | |
| (e) Short-term Loans & Advances | 27383 | 42965 | |
| (f) Other Current Assets | 427 | 1160 | |
| Total Current Assets (a+b+c+d+e+f) | 1010717 | 755033 | |
| TOTAL ASSETS (1+2) | 1496737 | 1225698 | |
| Important Indicators | | | |
| (i) Investment | 98354 | 70870 | |
| (ii) Capital Employed | 462767 | 432562 | |
| (iii) Net Worth | 379313 | 376592 | |
| (iv) Net Current Assets | 43705 | 24204 | |
| (v) Cost of Sales | 4078091 | 3220228 | |
| (vi) Net Value Added (at market price) | 41287 | 133488 | |
| (vii) Total Regular Employees (Nos.) | 1745 | 1773 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 120922 | 112907 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 4539652 | 3816175 | |
| Less : Excise Duty | 458866 | 502044 | |
| Revenue from Operations (Net) | 4080786 | 3314131 | |
| (II) Other Income | 6464 | 8250 | |
| (III) Total Revenue (I+II) | 4087250 | 3322381 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 3934019 | 3105062 | |
| (b) Purchase of stock-in-trade | 34886 | 46820 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -53739 | -44661 | |
| (d) Stores & Spares | 5693 | 5139 | |
| (e) Power & Fuel | 3795 | 4109 | |
| (f) Salary, Wages & Benefits/Employees Expense | 25321 | 24022 | |
| (g) Other Operating/direct/manufacturing Expenses | 23725 | 21741 | |
| (h) Rent, Royalty & Cess | 1120 | 1012 | |
| (i) Loss on sale of Assets/Investments | 43 | 356 | |
| (j) Other Expenses | 66729 | 25537 | |
| Total Expenditure (IV (a to j)) | 4041592 | 3189137 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 45658 | 133244 | |
| (VI) Depreciation, Depletion & Amortisation | 36542 | 31447 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 9116 | 101797 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 27374 | 30035 | |
| (d) Less Finance Cost Capitalised | 2436 | 4589 | |
| (e) Charged to P & L Account (a+b+c+d) | 24938 | 25446 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -15822 | 76351 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -15822 | 76351 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -15822 | 76351 | |
| (XV) TAX PROVISIONS | -22004 | 25199 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 6182 | 51152 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 6182 | 51152 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 881.82 | 766.16 | |
| (ii) Cost of Sales : Sales | 99.93 | 97.17 | |
| (iii) Salary/Wages : Sales | 0.62 | 0.72 | |
| (iv) Net Profit : Net Worth | 1.63 | 13.58 | |
| (v) Debt : Equity | 5.6 | 3.76 | |
| (vi) Current Ratio | 1.05 | 1.03 | |
| (vii) Trade Recievables : Sales | 8.41 | 5.99 | |
| (viii) Total Inventory : Sales | 15.58 | 15.4 | |

GAIL Gas Ltd.

The Company

GAIL Gas Ltd. (GGL) incorporated on 27.05.2008 with the objective of focused implementation of City Gas Distribution (CGD) projects in the country. The company started its commercial operation on 15-12-2009.

GGL is currently an un-categorized CPSE in the Petroleum (Refinery & Marketing) sector under the administrative control of Ministry of Petroleum & Natural Gas. GGL is a wholly owned subsidiary of GAIL (India) Ltd. The company employed 93 regular employees (Executives 88 & Non-Executives 5) as on 31.3.2012. It's registered office is at Delhi and corporate office at NOIDA, U.P.

Vision / Mission

The Vision of the Company is to put more cities and towns on the City Gas Distribution (CGD) map in India.

The Mission of the Company is to be the leading company in India in implementing City Gas Distribution (CGD) projects either independently or through the Joint Ventures being formed with various State Govt and other strategic partners.

Industrial / Business Operations

The company is to implement City Gas Distribution (CGD) projects and to set up CNG stations along National Highway under CNG corridor project. It has been authorized for implementation of CGD projects in four cities namely Kota, Dewas, Sonapat & Meerut in the 1st round of bidding by Petroleum & Natural Gas Regulatory Board (PNGRB).

The company has already laid 215 Km steel pipeline and 370 Km MDPE pipeline in these cities and supplying natural gas to 67 industrial units. The company is also operating 1 CNG station each in these cities. The company has also established CNG stations at Panvel, Vijaipur and three stations at Vadodara.

The company has incorporated two joint venture companies namely Kerala GAIL Gas Limited and Andhra Pradesh Gas Infrastructure Corp. Pvt. Ltd. It has also signed a JV agreement with Vadodara Mahanagar Sewa Sadan.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Product / Services | Unit | Performance during | |
|--------------------------------------|-------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Sale of Compressed Natural Gas (CNG) | Kg | 11225804 | 2775000 |
| Sale of Piped Natural Gas (PNG) | MMBTU | 7307113 | 398000 |

Total Revenue of the company registered an increase of ₹ 259.44 crore during 2011-12, which went up from ₹ 29.57 crore in 2010-11 to ₹ 289.01 crore in 2011-12. The profit of the company has also gone up by ₹ 7.23 crore to ₹ 8.34 crore in

2011-12, from ₹ 1.11 crore in previous year due to increase in operating revenue.

The current ratio of company is at 0.97:1 during 2011-12 as against 0.81:1 in the previous year (Fig.2). Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

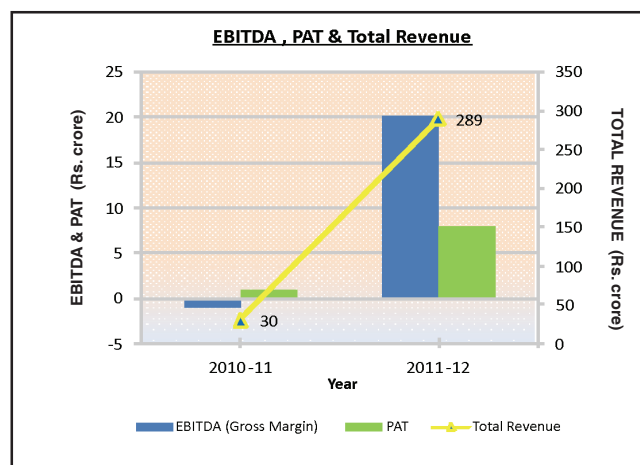


Fig. 1

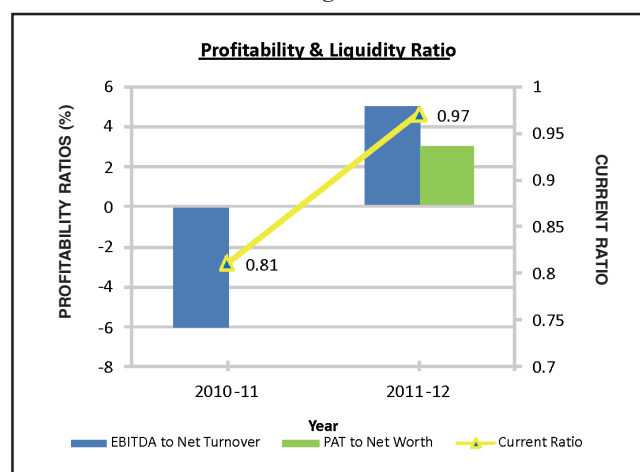


Fig. 2

Strategic issues

Petroleum and Natural Gas Regulatory Board (PNGRB) has identified 243 cities contiguous to existing and proposed pipelines for CGD in phased manner under "Suo moto Scheme". GGL would take up directly with PNGRB towards the authorization and execution of CGD projects throughout India. The board of the company has approved a 15 year business plan, which envisaged the number of cities for implementation of CGD projects in phased manner. The company aims to implement CGD projects either independently or through the Joint Ventures to be formed with the State Governments and various other strategic players.

www.gailonline.com

Petroleum (Refinery & Marketing)

GAIL Gas Ltd.

GAIL Bhawan,, 16, Bhikaiji Cama Place, New Delhi 110 066

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 20000 | 20000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 16795 | 11717 | |
| (b) Reserves & Surplus | 554 | -280 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 17349 | 11437 | |
| (2) Share application money pending allotment | 5435 | 1878 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 12565 | 8941 | |
| (b) Deferred tax liabilities (Net) | 58 | 0 | |
| (c) Other Long-term liabilities | 2300 | 378 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 14923 | 9319 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 2651 | 178 | |
| (c) Other current liabilities | 5497 | 3655 | |
| (d) Short-term provisions | 226 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 8374 | 3833 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 46081 | 26467 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 20926 | 5736 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 611 | 100 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 20315 | 5636 | |
| (c) Capital work in progress | 16828 | 17097 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 503 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 334 | |
| (g) Long Term Loans and Advances | 324 | 299 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 37970 | 23366 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 516 | 289 | |
| (c) Trade Recievables | 3275 | 278 | |
| (d) Cash & Bank Balance | 1918 | 1696 | |
| (e) Short-term Loans & Advances | 2347 | 803 | |
| (f) Other Current Assets | 55 | 35 | |
| Total Current Assets (a+b+c+d+e+f) | 8111 | 3101 | |
| TOTAL ASSETS (1+2) | 46081 | 26467 | |
| Important Indicators | | | |
| (i) Investment | 34795 | 22536 | |
| (ii) Capital Employed | 35349 | 22256 | |
| (iii) Net Worth | 22784 | 13315 | |
| (iv) Net Current Assets | -263 | -732 | |
| (v) Cost of Sales | 27429 | 3154 | |
| (vi) Net Value Added (at market price) | 5328 | 673 | |
| (vii) Total Regular Employees (Nos.) | 93 | 65 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 74552 | 40897 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 29077 | 3031 | |
| Less : Excise Duty | 381 | 94 | |
| Revenue from Operations (Net) | 28696 | 2937 | |
| (II) Other Income | 205 | 20 | |
| (III) Total Revenue (I+II) | 28901 | 2957 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 25116 | 2312 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 111 | 57 | |
| (f) Salary, Wages & Benefits/Employees Expense | 832 | 319 | |
| (g) Other Operating/direct/manufacturing Expenses | 112 | 32 | |
| (h) Rent, Royalty & Cess | 264 | 244 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 483 | 108 | |
| Total Expenditure (IV (a to j)) | 26918 | 3072 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1983 | -115 | |
| (VI) Depreciation, Depletion & Amortisation | 511 | 82 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1472 | -197 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 957 | 318 | |
| (d) Less Finance Cost Capitalised | 710 | 308 | |
| (e) Charged to P & L Account (a+b+c+d) | 247 | 10 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1225 | -207 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1225 | -207 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1225 | -207 | |
| (XV) TAX PROVISIONS | 391 | -318 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 834 | 111 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 834 | 111 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 81.18 | 13.2 | |
| (ii) Cost of Sales : Sales | 95.58 | 107.39 | |
| (iii) Salary/Wages : Sales | 2.9 | 10.86 | |
| (iv) Net Profit : Net Worth | 3.66 | 0.83 | |
| (v) Debt : Equity | 0.57 | 0.66 | |
| (vi) Current Ratio | 0.97 | 0.81 | |
| (vii) Trade Recievables : Sales | 11.41 | 9.47 | |
| (viii) Total Inventory : Sales | 1.8 | 9.84 | |

GAIL (India) Limited

The Company

GAIL (India) Ltd. (GAIL) was incorporated on 16.08.1984 under the Companies Act, 1956 with an objective to undertake transportation of natural gas. GAIL is a schedule-'A' / listed Navratna CPSE in petroleum sector under the administrative control of Ministry of Petroleum and natural gas with 57.35% shareholding by the Government of India. The Company employed 3944 regular employees (Executives 3033. & Non-Executives 911) as on 31.3.2012. Its registered and corporate office is at New Delhi.

Vision / Mission

GAIL was incorporated with the mission of accelerating and optimizing the effective and economic use of natural gas and its fractions to the benefit of national economy. The vision of the company is "to be the Leading Company in Natural Gas and beyond, with global focus, committed to Customer care, value creation for all stakeholders and Environmental responsibility".

Industrial / Business Operations

GAIL's present business portfolio includes 9400 km of Natural Gas high pressure trunk pipeline with a capacity of approx. 172 MMSCMD of natural gas across the country, 7 LPG Gas Processing Units to produce 1.4 MMTPA of LPG and other liquid hydrocarbons, North India's only gas based integrated Petrochemical complex at Pata, Uttar Pradesh, with a capacity of producing 4,10,000 TPA of Polymers, 2038 km of LPG Transmission pipeline networks with a capacity to transport 3.8 MMTPA of LPG and 31 Oil and Gas Exploration blocks.

The company has 12 joint ventures and 4 subsidiaries. The subsidiaries of GAIL are Brahmaputra Cracker & Polymer Limited, GAIL GAIL Global (Singapore) Pte Limited (for managing investments abroad) and Gas Limited. GAIL Global (USA) Inc. was formed during 2011-12 to acquire interest in an unincorporated JV in Carrizo's Eagle Ford Shale acreage in Texas.

GAIL has been participating in 31 Exploration and Production (E&P) blocks. Out of the 31 E&P blocks, 29 blocks are in India and 2 blocks are overseas (A-1 and A-3 blocks in Myanmar) and also holds participating interest in the joint venture company – South East Asia Gas Pipeline Company Limited.

Performance Highlights

The performance details of major products /services during last 2 years areas follows:

| Main Products | Unit | Performance during | |
|------------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Natural Gas Throughput | MMSCMD | 117.62 | 117.91 |
| LPG Transported | TMT | 3362 | 3337 |

Total Revenue of the company registered an increase of ₹ 7852.61 crore during 2011-12, which went up from ₹ 32977.22 crore in 2010-11 to ₹ 40829.83 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 3654 in 2011-12 from ₹ 3561 crore in 2010-11, an increase of ₹ 93 crore over the previous year mainly due to increase in turnover.

In terms of the decision of the Government of India to share the under recoveries on account of LPG sales by Oil Marketing Companies (OMCs), the company has provided discount of ₹ 3183 crore for FY 2011-12 on the sale of domestic LPG as against ₹ 2111 crore during previous year.

Natural gas continues to constitute the core business of GAIL. Major supplies of natural gas include fuel to power plants, feedstock for gas based fertilizer plants. GAIL holds around 50% market share in gas marketing in India. GAIL's share of gas transmission business is 74% in India. GAIL is the only Company in India which owns and operates pipelines for exclusive LPG transmission for third party usage.

The current ratio of company is at 0.93 during 2011-12 as against 1.06 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

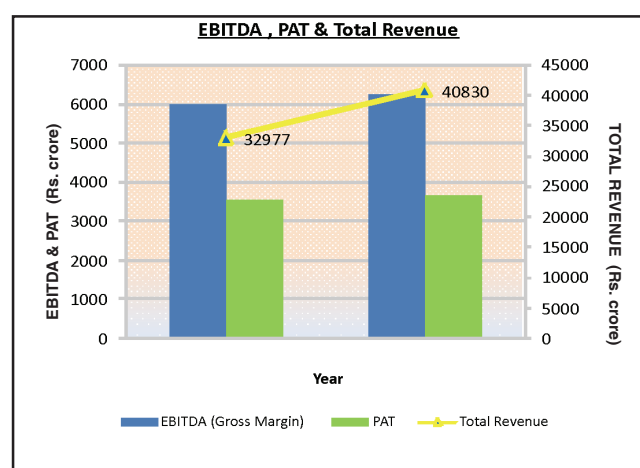


Fig. 1

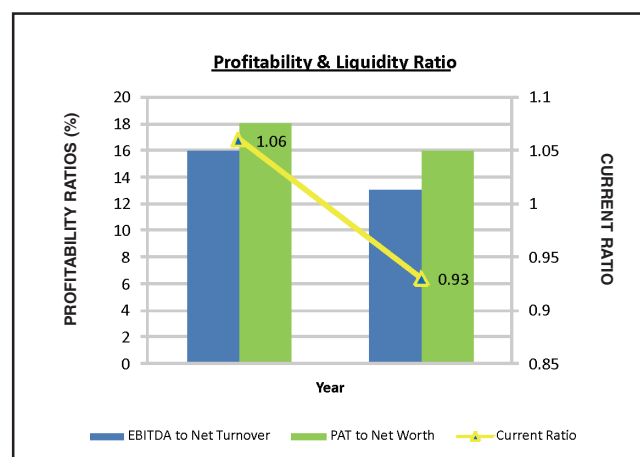


Fig. 2

Strategic Issues

GAIL is actively pursuing overseas business opportunities in the natural gas sector with an objective to contribute to the energy security of the country.

www.gailonline.com

GAIL (India) Limited

16, Bhikaji Cama Place New Delh 110066 DELHI

| BALANCE SHEET | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 600 | 600 |
| AUTHORISED CAPITAL | 200000 | 200000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 72741 | 72741 |
| (ii) Others | 54107 | 54107 |
| (b) Reserves & Surplus | 2035600 | 1798486 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2162448 | 1925334 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 488935 | 197300 |
| (b) Deferred tax liabilities (Net) | 176864 | 163324 |
| (c) Other Long-term liabilities | 27798 | 1494 |
| (d) Long-term provisions | 33777 | 28925 |
| Total Non-Current Liabilities 3(a) to 3(d) | 727374 | 391043 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 250993 | 208981 |
| (c) Other current liabilities | 365479 | 298662 |
| (d) Short-term provisions | 402174 | 377125 |
| Total Current Liabilities 4(a) to 4(d) | 1018646 | 884768 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3908468 | 3201145 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2630663 | 2214438 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1044689 | 974081 |
| (aii) Accumulated Impairment | 212 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1585762 | 1240357 |
| (c) Capital work in progress | 794245 | 584615 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 354893 | 258135 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 199558 | 168710 |
| (h) Other Non-Current Assets | 27211 | 7309 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2961669 | 2259126 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 117 |
| (b) Inventories | 141974 | 85511 |
| (c) Trade Recievables | 190448 | 183300 |
| (d) Cash & Bank Balance | 93133 | 213135 |
| (e) Short-term Loans & Advances | 521122 | 459597 |
| (f) Other Current Assets | 122 | 359 |
| Total Current Assets (a+b+c+d+e+f) | 946799 | 942019 |
| TOTAL ASSETS (1+2) | 3908468 | 3201145 |
| Important Indicators | | |
| (i) Investment | 615783 | 324148 |
| (ii) Capital Employed | 2651383 | 2122634 |
| (iii) Net Worth | 2162448 | 1925334 |
| (iv) Net Current Assets | -71847 | 57251 |
| (v) Cost of Sales | 3537037 | 2765437 |
| (vi) Net Value Added (at market price) | 925684 | 840881 |
| (vii) Total Regular Employees (Nos.) | 3944 | 3878 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 128355 | 154983 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| (I) Revenue from Operations (Gross) | 4093900 | 3298497 |
| Less : Excise Duty | 54105 | 44845 |
| Revenue from Operations (Net) | 4039795 | 3253652 |
| (II) Other Income | 43188 | 44070 |
| (III) Total Revenue (I+II) | 4082983 | 3297722 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 249410 | 217878 |
| (b) Purchase of stock-in-trade | 2844046 | 2157697 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -49775 | -13249 |
| (d) Stores & Spares | 26814 | 23838 |
| (e) Power & Fuel | 105848 | 96715 |
| (f) Salary, Wages & Benefits/Employees Expense | 60748 | 72123 |
| (g) Other Operating/direct/manufacturing Expenses | 107011 | 81454 |
| (h) Rent, Royalty & Cess | 2646 | 2078 |
| (i) Loss on sale of Assets/Investments | 299 | 0 |
| (j) Other Expenses | 111218 | 61878 |
| Total Expenditure (IV (a to j)) | 3458265 | 2700412 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 624718 | 597310 |
| (VI) Depreciation, Depletion & Amortisation | 78859 | 65025 |
| (VII) Impairment | 212 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 545647 | 532285 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 4010 | 0 |
| (c) Others | 29150 | 11866 |
| (d) Less Finance Cost Capitalised | 21514 | 3580 |
| (e) Charged to P & L Account (a+b+c+d) | 11646 | 8286 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 534001 | 523999 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 534001 | 523999 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 534001 | 523999 |
| (XV) TAX PROVISIONS | 168617 | 167886 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 365384 | 356113 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 365384 | 356113 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 152.37 | 153.28 |
| (ii) Cost of Sales : Sales | 87.55 | 84.99 |
| (iii) Salary/Wages : Sales | 1.5 | 2.22 |
| (iv) Net Profit : Net Worth | 16.9 | 18.5 |
| (v) Debt : Equity | 3.85 | 1.56 |
| (vi) Current Ratio | 0.93 | 1.06 |
| (vii) Trade Recievables : Sales | 4.71 | 5.63 |
| (viii) Total Inventory : Sales | 3.51 | 2.63 |

Hindustan Petroleum Corporation Limited

The Company

Hindustan Petroleum Corporation Limited (HPCL) a fortune 500 company, was incorporated on 5.7.1952 under the company Act, 1913 as Standard Vacuum Refinery Co. (Stan Vac) of India Ltd. It was renamed as ESSO Standard Refining Co. of India Ltd. (ESRC) in the year 1962 under Companies Act 1956. The amalgamation of the Lube India and ESSO Standard Refinery Co of India Ltd. Vide Amalgamation order, 1974, changed its name to Hindustan Petroleum Corporation Limited and after nationalization, ESSO undertaking were also vested in it. In the year 1976, Caltex and in the year 1979, Kosangas Co. Ltd. were also merged with HPCL. It is a Schedule 'A' listed CPSE with Navratna status in Petroleum (Refinery & Marketing) sector under the administrative control of Ministry of Petroleum and Natural Gas. Government of India holds 51.05% of its shareholding. The company employed 11226 (Executives 5132 & regular Non-Executives 6094) employees as on 31.3.2012. The company has its Registered and Corporate offices at Mumbai.

Vision/Mission

The Vision of the company is to be a World Class Energy Company known for caring and delighting the customers with high quality products and innovative services across domestic and international markets with aggressive growth and delivering superior financial performance. The Mission of the company is to be fully integrated in the hydrocarbon sector of exploration and production, refining and marketing.

Industrial / Business Operations

HPCL is engaged in crude oil refining and marketing of petroleum products. It has two refineries one each at Mumbai in Maharashtra and Visakhapatnam in Andhra Pradesh with a design capacity of 6.5 MMTPA & 8.3 MMTPA respectively. In addition, the company has a Lube refinery with a capacity of 335000 MTs, 7 Lube Blending Plants, 33 Terminals/TOPs, 68 Inland Relay Depots, 34 ASFs, 45 LPG Bottling Plants and 10,253 Retail outlets. HPCL owns three multi-products cross country pipelines viz., Mumbai-Pune-Solapur pipeline; Visakh-Vijaywada-Secunderabad pipeline and Mundra-Delhi pipeline.

The company has 8 joint ventures and 3 subsidiaries namely CREDA HPCL Biofuel Ltd., HPCL Biofuel Ltd. and Prize Petroleum Company Ltd. in the field of Exploration & Production, refining and marketing with a shareholding ranging from 16% to 100%.

Performance Highlights

The Average Capacity Utilization for both the refineries was 109% during 2011-12. The physical performance of Company for the last two years is given below:

| Main Product | Unit | Performance during | |
|-----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude Processed | MMT | 16.19 | 14.75 |

Total Revenue of the company registered an increase of ₹ 44518.93 crore during 2011-12, which went up from ₹ 134842.48 crore in 2010-11 to ₹ 179361.41 crore in 2011-12. The net profit of the company however decreased to ₹ 911.43 crore in 2011-12 from ₹ 1539.01 in 2010-11, a decrease of ₹ 627.58 crore over previous year. The turnover has increased mainly due to increase in price of MS, HSD, LPG and SKO during the period. The lower PAT was due to higher finance cost at ₹ 2139 crores as against ₹ 892 crores in 2010-11. The higher interest cost was due to delayed compensation for increased under recoveries on sale of selective petroleum products.

The current ratio of company is at 0.86 during 2011-12 as against 0.85 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

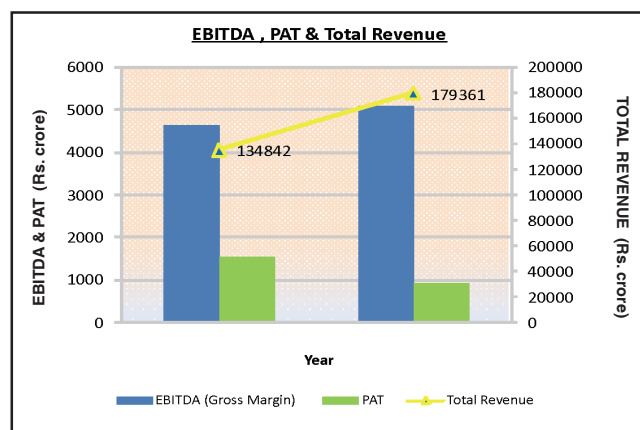


Fig. 1

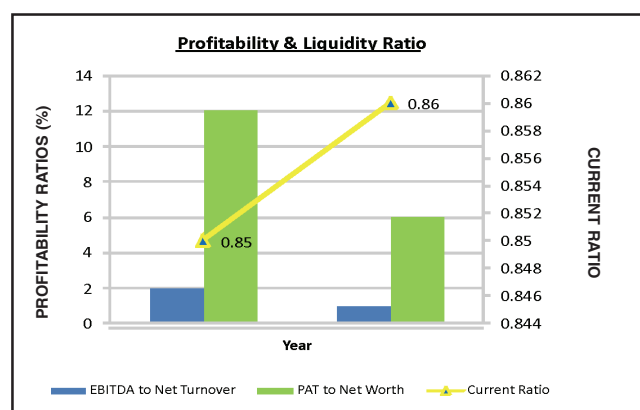


Fig. 2

Strategic Issues

HPCL in collaboration with M/s Mittal Energy Investments Pte. Ltd has set up a state of the art 9 Million Tonnes capacity Green Field Refinery at Bhathinda in Punjab at an estimated cost of ₹ 18,919 Cr. Refinery project has been completed and commissioned in March 2012.

www.hpcl.co.in

Petroleum (Refinery & Marketing)

Hindustan Petroleum Corporation Limited

17, Jamshedji Tata Road, Bombay 400020 Maharashtra

| BALANCE SHEET | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 35000 | 35000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 17308 | 17308 |
| (ii) Others | 16593 | 16593 |
| (b) Reserves & Surplus | 1278351 | 1220679 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1312252 | 1254580 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 629137 | 541805 |
| (b) Deferred tax liabilities (Net) | 308528 | 319564 |
| (c) Other Long-term liabilities | 547127 | 461357 |
| (d) Long-term provisions | 43655 | 27321 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1528447 | 1350047 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2118788 | 1821104 |
| (b) Trade Payables | 1269765 | 902940 |
| (c) Other current liabilities | 726779 | 584884 |
| (d) Short-term provisions | 154704 | 162554 |
| Total Current Liabilities 4(a) to 4(d) | 4270036 | 3471482 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 7110735 | 6076109 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3345899 | 2964839 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1260935 | 1100386 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 2084964 | 1864453 |
| (c) Capital work in progress | 444447 | 369600 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 748343 | 732433 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 150260 | 127546 |
| (h) Other Non-Current Assets | 6747 | 22756 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 3434761 | 3116788 |
| (2) Current Assets | | |
| (a) Current Investments | 288707 | 401069 |
| (b) Inventories | 1945453 | 1662228 |
| (c) Trade Recievables | 356516 | 307686 |
| (d) Cash & Bank Balance | 22638 | 7902 |
| (e) Short-term Loans & Advances | 1014579 | 555179 |
| (f) Other Current Assets | 48081 | 25257 |
| Total Current Assets (a+b+c+d+e+f) | 3675974 | 2959321 |
| TOTAL ASSETS (1+2) | 7110735 | 6076109 |
| Important Indicators | | |
| (i) Investment | 663038 | 575706 |
| (ii) Capital Employed | 1941389 | 1796385 |
| (iii) Net Worth | 1312252 | 1254580 |
| (iv) Net Current Assets | -594062 | -512161 |
| (v) Cost of Sales | 17589682 | 13136311 |
| (vi) Net Value Added (at market price) | 3513604 | 3274815 |
| (vii) Total Regular Employees (Nos.) | 11226 | 11248 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 117517 | 146829 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|-----------------|-----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| (I) Revenue from Operations (Gross) | 18832754 | 14256937 |
| Less : Excise Duty | 999172 | 889755 |
| Revenue from Operations (Net) | 17833582 | 13367182 |
| (II) Other Income | 102559 | 117066 |
| (III) Total Revenue (I+II) | 17936141 | 13484248 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 5694323 | 4036201 |
| (b) Purchase of stock-in-trade | 10937073 | 8539686 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -122397 | -343878 |
| (d) Stores & Spares | 12141 | 11666 |
| (e) Power & Fuel | 51891 | 33956 |
| (f) Salary, Wages & Benefits/Employees Expense | 158310 | 198184 |
| (g) Other Operating/direct/manufacturing Expenses | 437202 | 411980 |
| (h) Rent, Royalty & Cess | 15790 | 14191 |
| (i) Loss on sale of Assets/Investments | 10611 | 24958 |
| (j) Other Expenses | 234056 | 93630 |
| Total Expenditure (IV (a to j)) | 17429000 | 13020574 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 507141 | 463674 |
| (VI) Depreciation, Depletion & Amortisation | 171293 | 140695 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 335848 | 322979 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 122841 | 20409 |
| (c) Others | 114768 | 73586 |
| (d) Less Finance Cost Capitalised | 23685 | 4789 |
| (e) Charged to P & L Account (a+b+c+d) | 213924 | 89206 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 121924 | 233773 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 121924 | 233773 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 121924 | 233773 |
| (XV) TAX PROVISIONS | 30781 | 79872 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 91143 | 153901 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 91143 | 153901 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 918.6 | 744.12 |
| (ii) Cost of Sales : Sales | 98.63 | 98.27 |
| (iii) Salary/Wages : Sales | 0.89 | 1.48 |
| (iv) Net Profit : Net Worth | 6.95 | 12.27 |
| (v) Debt : Equity | 18.56 | 15.98 |
| (vi) Current Ratio | 0.86 | 0.85 |
| (vii) Trade Recievables : Sales | 2 | 2.3 |
| (viii) Total Inventory : Sales | 10.91 | 12.44 |

Indian Oil Corporation Ltd.

The Company

Indian oil Corporation Ltd. was incorporated on 01.09.1964 by the merger of Indian Refineries Ltd. (established in 1958) and Indian Oil Company (established in 1958).

IOC is a schedule 'A' / Maharatna listed CPSE in petroleum (Refining and Marketing) sector under the administrative control of M/o Petroleum and Natural Gas with 78.92% shareholding of Central Government. The company employed 34,233 regular employees (Executives 14851 & Non-Executives 19382) as on 31.3.2012. Its registered office is at Mumbai and the corporate office and Refineries Head Office are in New Delhi.

Vision/ Mission

The Vision / Mission of the Company has been designed with two dimensions, in view, namely, Indian Oil to be the Energy of India and to be a Globally Admired Company. The aspiration of the company to become a globally admired Company is facilitated by initiating action on the six vision elements of Ethics, People, Innovation, Environment, Technology and Customers.

Industrial / Business Operations

IOC is a major player in the field of petroleum refining, pipeline transportation of crude and petroleum products, marketing of petroleum products, research & development and blending and production of lubricants.

IOC has eight refineries in Guwahati, Bongaigaon and Digboi (Assam), Barauni (Bihar), Koyali, Vadodara (Gujarat), Haldia (West Bengal), Mathura (UP) and Panipat (Haryana) with a combined capacity of 54.2 MMTPA (31.03.2011). Its marketing network is spread across the length and breadth of the country with over 37000 touch points (as on 31.03.2011). IOC has a pipeline network of 10909 KM with a capacity of 80.47 MMTPA.

The Company has 6 subsidiary companies, of which 4 are outside the country. Its two Indian subsidiaries are Chennai Petroleum Corporation Ltd. and Indianoil Creda Biofuels Ltd. with a shareholding of 51.89% and 74% respectively.

Performance Highlights

Indian oil refineries achieved overall capacity utilization of 103% during 2011-12, against the average global refinery capacity utilization of 81%. The physical performance of the Company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Refinery Crude Throughput | MMT | 55.62 | 51.95 |
| Pipeline Throughput | MMT | 75.55 | 68.52 |

Total Revenue of the company registered an increase of ₹ 106179.72 crore during 2011-12, which went up from ₹ 331526.87 crore in 2010-11 to ₹ 437706.59 crore in 2011-12. The net profit of the company however reduced to ₹ 3954.62 crore,

a reduction of ₹3490.86 crore as compared to previous year profit which was ₹ 7445.48 crore. The turnover has mainly increased consequent to increase in price of products during the period. The reduction in profit is due to increased interest burden, exchange fluctuation losses, increased under recovery which were not met and exceptional item of UP entry tax (imposed on crude oil received at Mathura Refinery by State Govt. of U.P.).

The current ratio of company is at 0.94:1 during 2011-12 as against 1.01:1 in the previous year (Fig.2). (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

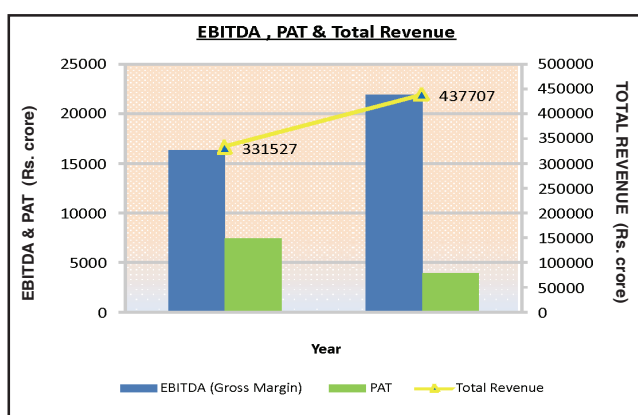


Fig. 1

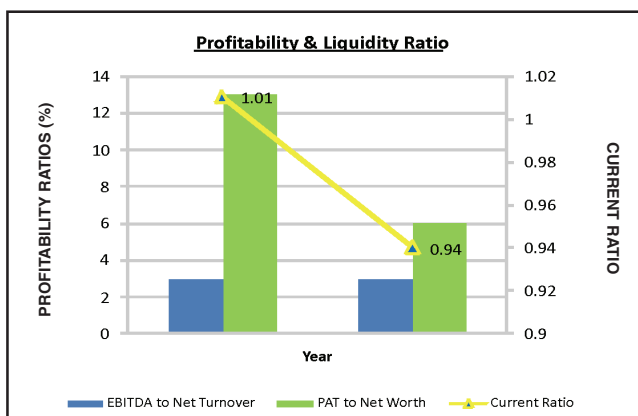


Fig. 2

Strategic Issues

In pursuit of creating a diversified business profile, IOC is steadily integrating its business downstream into petrochemicals and upstream into Exploration and Production (E&P). Besides these, it has entered in other energy fields such as biofuels, gas, wind power, solar and nuclear.

www.iocl.com

Petroleum (Refinery & Marketing)

Numaligarh Refinery Ltd.

147, Udayan, R.G. Barua Road, Guwahati, Assam – 781 005

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-----------------|-----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 600000 | 600000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 191616 | 191616 | |
| (ii) Others | 51179 | 51179 | |
| (b) Reserves & Surplus | 5544875 | 5290437 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 5787670 | 5533232 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 1682676 | 1624320 | |
| (b) Deferred tax liabilities (Net) | 524188 | 633659 | |
| (c) Other Long-term liabilities | 33281 | 36480 | |
| (d) Long-term provisions | 25818 | 17927 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 2265963 | 2312386 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 5349717 | 3406576 | |
| (b) Trade Payables | 3323545 | 2966176 | |
| (c) Other current liabilities | 2770044 | 2491179 | |
| (d) Short-term provisions | 1489036 | 658419 | |
| Total Current Liabilities 4(a) to 4(d) | 12932342 | 9522350 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 20985975 | 17367968 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3930016 | 3491423 | |
| (aii) Accumulated Impairment | 3597 | 3597 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5984680 | 5818740 | |
| (c) Capital work in progress | 1343477 | 896655 | |
| (d) Intangible assets under developmet | 27253 | 31405 | |
| (e) Non-Current Investments | 491801 | 470349 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 964380 | 493635 | |
| (h) Other Non-Current Assets | 1701 | 399 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 8813292 | 7711183 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 5682920 | 4928452 | |
| (c) Trade Recievables | 1550287 | 886369 | |
| (d) Cash & Bank Balance | 30701 | 129442 | |
| (e) Short-term Loans & Advances | 3326995 | 2106080 | |
| (f) Other Current Assets | 205735 | 122315 | |
| Total Current Assets (a+b+c+d+e+f) | 12172683 | 9656785 | |
| TOTAL ASSETS (1+2) | 20985975 | 17367968 | |
| Important Indicators | | | |
| (i) Investment | 1925471 | 1867115 | |
| (ii) Capital Employed | 7470346 | 7157552 | |
| (iii) Net Worth | 5787670 | 5533232 | |
| (iv) Net Current Assets | -759659 | 134435 | |
| (v) Cost of Sales | 42063288 | 31971086 | |
| (vi) Net Value Added (at market price) | 4601455 | 6512388 | |
| (vii) Total Regular Employees (Nos.) | 34233 | 34105 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 121230 | 157248 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-----------------|-----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 45896416 | 35388221 | |
| Less : Excise Duty | 2445559 | 2578991 | |
| Revenue from Operations (Net) | 43450857 | 32809230 | |
| (II) Other Income | | | |
| | 319802 | 343457 | |
| (III) Total Revenue (I+II) | 43770659 | 33152687 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 20228310 | 4291634 | |
| (b) Purchase of stock-in-trade | 19082441 | 5571085 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -285213 | -427293 | |
| (d) Stores & Spares | 127801 | 115855 | |
| (e) Power & Fuel | 380174 | 188024 | |
| (f) Salary, Wages & Benefits/Employees Expense | 498006 | 643555 | |
| (g) Other Operating/direct/manufacturing Expenses | 954652 | 876849 | |
| (h) Rent, Royalty & Cess | 36045 | 27480 | |
| (i) Loss on sale of Assets/Investments | 2104 | 4763 | |
| (j) Other Expenses | 554293 | 229230 | |
| Total Expenditure (IV (a to j)) | 41578613 | 31521182 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 2192046 | 1631505 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 486779 | 454667 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | 1705267 | 1176838 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 42893 | 49806 | |
| (c) Others | 516161 | 217446 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 559054 | 267252 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1146213 | 909586 | |
| (XI) Exceptional Items | | | |
| | 770782 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 375431 | 909586 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 375431 | 909586 | |
| (XV) TAX PROVISIONS | | | |
| | -20031 | 165038 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 395462 | 744548 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 395462 | 744548 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 581.64 | 458.39 | |
| (ii) Cost of Sales : Sales | 96.81 | 97.45 | |
| (iii) Salary/Wages : Sales | 1.15 | 1.96 | |
| (iv) Net Profit : Net Worth | 6.83 | 13.46 | |
| (v) Debt : Equity | 6.93 | 6.69 | |
| (vi) Current Ratio | 0.94 | 1.01 | |
| (vii) Trade Recievables : Sales | 3.57 | 2.7 | |
| (viii) Total Inventory : Sales | 13.08 | 15.02 | |

Mangalore Refinery and Petrochemical Limited

The Company

Mangalore Refinery and Petrochemical Limited (MRPL) was incorporated on 07.03.1988 with the objective of forming a joint venture between HPCL and Indian Rayon and Industries Limited (IRIL) for setting up a Refinery & Petrochemical project at Mangalore. The company was on the verge of becoming a sick unit due to accumulated losses. At this juncture, ONGC acquired 37.39% of share holding of IRIL and infused funds against allotment of equity at par for Rs 600 Crore in March 2003 bringing its equity holding to 51.25% and thereby MRPL became a subsidiary of ONGC effective 30.03.2003. The equity holding of ONGC was further increased to 71.62% in July 2003 when it acquired equity holding of Financial Institutions / Banks allotted to them under the scheme of debt reconstruction.

MRPL is currently a Schedule 'B' Miniratna listed CPSE in Petroleum sector under the administrative control of Ministry of Petroleum and Natural Gas. The Company employed 1500 regular employees (Executives 597 & Non-Executives 903) as on 31.03.2012. Its registered and corporate office is at Mangalore, Karnataka.

Vision / Mission

The Vision of the Company is to be a world-class refining and petrochemical Company, with a strong emphasis on productivity, customer satisfaction, safety, health & environment management, Corporate Social Responsibility (CSR) and care for employees.

The Mission of the Company is to sustain leadership in energy conservation, efficiency productivity and innovation, capitalise emerging opportunities in the domestic and international markets, strong commitment towards community welfare and sustain enhancement in shareholders value.

Industrial / Business Operations

MRPL is engaged in the business of refining of crude oil. It has two set of primary process units (Phase I and Phase II) at Mangalore, Karnataka, with an installed capacity of 9.69 MMTPA. The installed capacity has been re-fixed at 11.82 MMT effective from November 2009. The company also has two joint ventures.

Performance Highlights

The product range of the company comprises of 12 products like Motor spirit, High Speed Diesel, Naphtha, LPG, Aviation Turbine fuel, Mixed Xylene, etc. The refinery is designed to maximize middle distillate Motor spirit and Gas Oil, It has capacity to meet the stringent Fuel quality norms of Euro III / Euro IV. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude Oil Processing | MT (%) | 12.82 | 12.64 |

Total Revenue of the company registered an increase of ₹ 15020.38 crore during 2011-12, which went up from ₹ 39097.28 crore in 2010-11 to ₹ 54117.66 crore in 2011-12. The net profit of the company however reduced by ₹ 268.06 crores to ₹ 908.58 crore, from ₹ 1176.63 crore over the previous year due to fall in margins.

The company markets its products to domestic oil marketing companies and also sells to direct bulk consumers and exports the balance. The exports constitutes 41% of the company's turnover (gross of excise duty) and 47% of the total dispatches of the company.

The current ratio of company is at 0.98:1 during 2011-12 as against 0.93:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

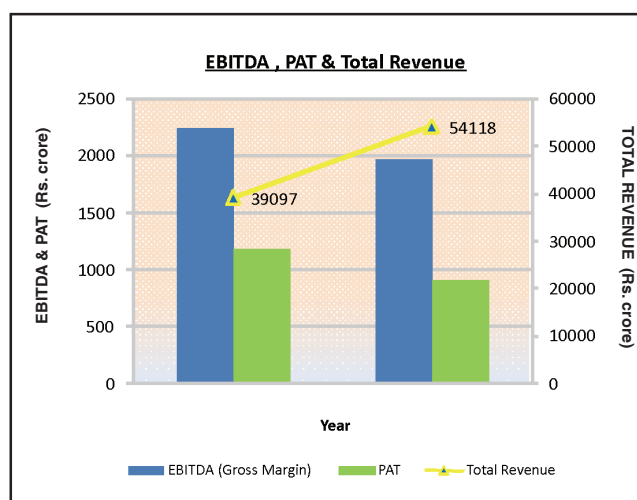


Fig. 1

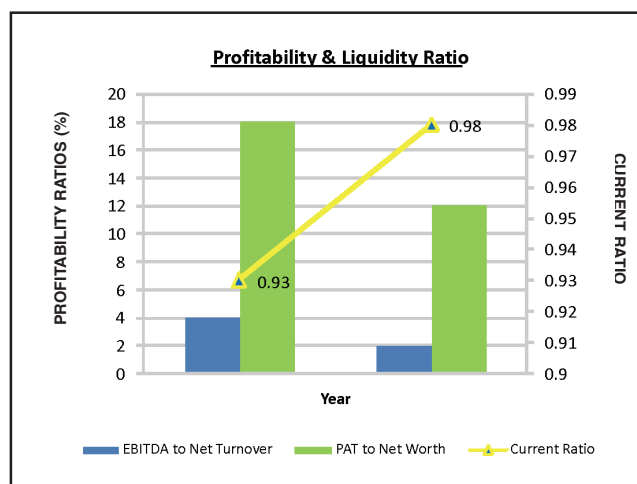


Fig. 2

Strategic issue

MRPL has continuously been diversifying the sources for crude oil supplies by adding more countries and types of crude oil.

MRPL continues to focus on developing export market, keeping in view the enhanced production after completion of ongoing Phase III refinery Project.

www.mrpl.co.in

Petroleum (Refinery & Marketing)

Mangalore Refinery and Petrochemical Limited
Kuthethoor Post, Via Katipalla, Mangalore, Karnataka 575030

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 200000 | 200000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 175726 | 176185 |
| (b) Reserves & Surplus | 547194 | 476705 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 722920 | 652890 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 389191 | 106567 |
| (b) Deferred tax liabilities (Net) | 45314 | 34716 |
| (c) Other Long-term liabilities | 203 | 336 |
| (d) Long-term provisions | 2887 | 2348 |
| Total Non-Current Liabilities 3(a) to 3(d) | 437595 | 143967 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 185979 | 5990 |
| (b) Trade Payables | 1110466 | 889221 |
| (c) Other current liabilities | 128194 | 110121 |
| (d) Short-term provisions | 30456 | 47924 |
| Total Current Liabilities 4(a) to 4(d) | 1455095 | 1053256 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2615610 | 1850113 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 902428 | 761975 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 496443 | 453014 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 405985 | 308961 |
| (c) Capital work in progress | 708917 | 399534 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 1500 | 1500 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 75305 | 156131 |
| (h) Other Non-Current Assets | 214 | 130 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1191921 | 866256 |
| (2) Current Assets | | |
| (a) Current Investments | 2728 | 2728 |
| (b) Inventories | 781758 | 409738 |
| (c) Trade Recievables | 345927 | 253008 |
| (d) Cash & Bank Balance | 223471 | 246765 |
| (e) Short-term Loans & Advances | 57612 | 65826 |
| (f) Other Current Assets | 12193 | 5792 |
| Total Current Assets (a+b+c+d+e+f) | 1423689 | 983857 |
| TOTAL ASSETS (1+2) | 2615610 | 1850113 |
| Important Indicators | | |
| (i) Investment | 564917 | 282752 |
| (ii) Capital Employed | 1112111 | 759457 |
| (iii) Net Worth | 722920 | 652890 |
| (iv) Net Current Assets | -31406 | -69399 |
| (v) Cost of Sales | 5258964 | 3725482 |
| (vi) Net Value Added (at market price) | 537511 | 727596 |
| (vii) Total Regular Employees (Nos.) | 1500 | 1294 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 89244 | 118843 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5721369 | 4373046 |
| Less : Excise Duty | 344341 | 484357 |
| Revenue from Operations (Net) | 5377028 | 3888689 |
| (II) Other Income | 34738 | 21039 |
| (III) Total Revenue (I+II) | 5411766 | 3909728 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 5123675 | 3721934 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -15020 | -81527 |
| (d) Stores & Spares | 5369 | 4471 |
| (e) Power & Fuel | 1197 | 1202 |
| (f) Salary, Wages & Benefits/Employees Expense | 16064 | 18454 |
| (g) Other Operating/direct/manufacturing Expenses | 9990 | 8598 |
| (h) Rent, Royalty & Cess | 579 | 627 |
| (i) Loss on sale of Assets/Investments | 114 | 73 |
| (j) Other Expenses | 73723 | 12581 |
| Total Expenditure (IV (a to j)) | 5215691 | 3686413 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 196075 | 223315 |
| (VI) Depreciation, Depletion & Amortisation | 43387 | 39142 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 152688 | 184173 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 4045 | 0 |
| (c) Others | 25519 | 10465 |
| (d) Less Finance Cost Capitalised | 8896 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 20668 | 10465 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 132020 | 173708 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 132020 | 173708 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 132020 | 173708 |
| (XV) TAX PROVISIONS | 41162 | 56045 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 90858 | 117663 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 90858 | 117663 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 483.5 | 512.04 |
| (ii) Cost of Sales : Sales | 97.8 | 95.8 |
| (iii) Salary/Wages : Sales | 0.3 | 0.47 |
| (iv) Net Profit : Net Worth | 12.57 | 18.02 |
| (v) Debt : Equity | 2.21 | 0.6 |
| (vi) Current Ratio | 0.98 | 0.93 |
| (vii) Trade Recievables : Sales | 6.43 | 6.51 |
| (viii) Total Inventory : Sales | 14.54 | 10.54 |

Numaligarh Refinery Ltd.

The Company

Numaligarh Refinery Ltd. (NRL) was incorporated on 22.04.1993 with the objective to develop core competencies in Refining and Marketing of petroleum products with a focus on achieving international standards on safety, quality and cost; maximize wealth creation for meeting expectations of stakeholders and to contribute towards the development of the North Eastern region.

NRL is a Schedule- 'B' Mini-Ratna CPSE in Petroleum (Refinery & Marketing) sector under the administrative control of Ministry of Petroleum and Natural Gas. The company employed 841 regular employees (executive 434 & non-executive 407) as on 31.3.2012. Its registered office is at Guwahati, Assam. The Company has a co-ordination office at New Delhi. NRL is a subsidiary of Bharat Petroleum Corporation Ltd. (BPCL) which holds 61.65% equity in the Company. The other shareholders are Oil India Ltd. (26.00%) and Government of Assam (12.35%).

Vision/Mission

NRL's Vision is to be a vibrant, growth oriented energy company of national standing and global reputation having core competencies in Refining and Marketing of petroleum products committed to attain sustained excellence in performance, safety standards, customer care and environment management and to provide a fillip to the development of the region

The Mission of the company is to develop core competencies in Refining and Marketing of petroleum products with a focus on achieving international standards on safety, quality and cost. maximize wealth creation for meeting expectations of stakeholders, create a pool of knowledgeable and inspired employees and ensure their professional and personal growth and to contribute towards the development of the region.

Industrial / Business Operations

NRL is engaged in refining of indigenous crude oil in its single location refinery at Numaligarh in Golaghat district of Assam. The Company has three regional offices at Delhi, Kolkata and Guwahati. The Company 's products are marketed directly, through its holding company BPCL and other PSU oil marketing companies. NRL had 72 Retail Outlets, of which, 64 were within North East Region.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|--|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Crude Oil Throughput LPG, Naphtha, MS, ATF, SKO, HSD, RPC, CPC, Sulphur | MMT | 2.825 | 2.250 |
| Distillate Yield | % | 91.52 | 84.70 |
| Average capacity utilization | % | 94.2 | 75.0 |

Total Revenue of the company registered an increase of ₹ 5084.28 crore during 2011-12, which went up to ₹ 13449.73 crore in 2011-12 from ₹ 8365.45 crore during 2010-11. The net profit of the company however reduced to ₹ 183.70 crore, a decrease of ₹ 95.56 crore over the previous year's profit of ₹ 279.26 crores.

Increase in turnover is mainly due to increase in sales volume consequent to increase in crude throughput and higher price realization. The margins decreased due to increase in rate of sales tax and decrease in rate of excise duty, thereby lowering the excise duty benefit (negative impact of duty restructuring) to the company.

The current ratio of company is at 1.36:1 during 2011-12 as against 1.33:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

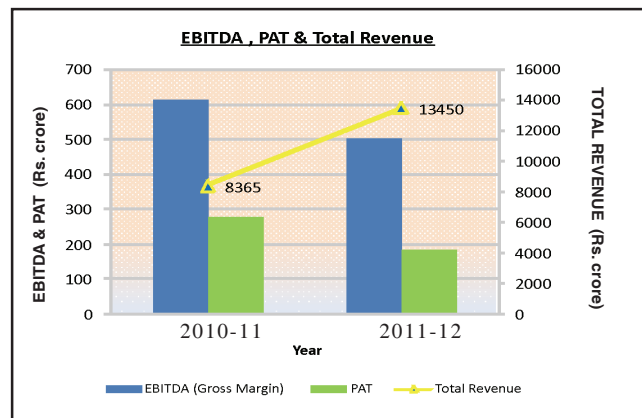


Fig. 1

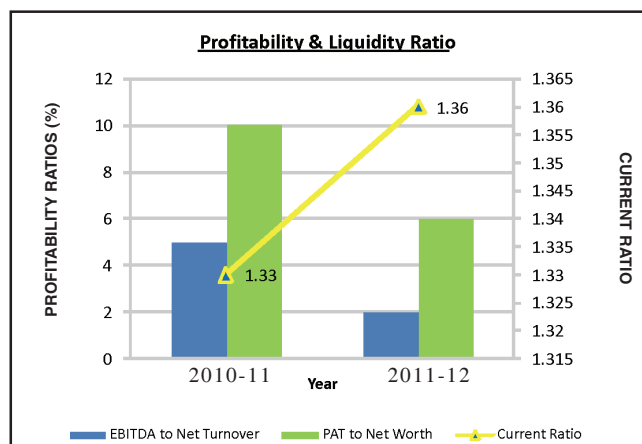


Fig. 2

Strategic Issues

NRL's approved outlay in the central 12th five year plan (2012-17) is Rs.8955 crores of which 90% pertains to refinery expansion and the crude oil pipeline for transporting imported crude oil.

In the Company's pursuit for 'Clean Development Mechanism' (CDM) projects and to earn carbon credit, NRL has commissioned two projects. To meet requirements of the Auto Fuel Policy, NRL has implemented a Diesel Quality Up gradation Project which has enabled NRL to produce BS-II and BS-III. NRL is implementing a wax project costing Rs.576.60crores to enable it to produce high value paraffin and microcrystalline wax.

www.nrl.co.in

Petroleum (Refinery & Marketing)

Numaligarh Refinery Ltd.

147, Udayan, R.G. Barua Road, Guwahati, Assam – 781 005

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 100000 | 100000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 73563 | 73563 |
| (b) Reserves & Surplus | 196363 | 186542 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 269926 | 260105 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 6471 | 8894 |
| (b) Deferred tax liabilities (Net) | 20387 | 23847 |
| (c) Other Long-term liabilities | 742 | 552 |
| (d) Long-term provisions | 1917 | 775 |
| Total Non-Current Liabilities 3(a) to 3(d) | 29517 | 34068 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 21868 | 12298 |
| (b) Trade Payables | 134604 | 127958 |
| (c) Other current liabilities | 44953 | 38840 |
| (d) Short-term provisions | 18243 | 26878 |
| Total Current Liabilities 4(a) to 4(d) | 219668 | 205974 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 519111 | 500147 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 365094 | 362895 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 176044 | 158084 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 189050 | 204811 |
| (c) Capital work in progress | 12890 | 7167 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 12124 | 6003 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 6272 | 6979 |
| (h) Other Non-Current Assets | 490 | 490 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 220826 | 225450 |
| (2) Current Assets | | |
| (a) Current Investments | 6384 | 6383 |
| (b) Inventories | 201552 | 163219 |
| (c) Trade Recievables | 80042 | 75560 |
| (d) Cash & Bank Balance | 12 | 20167 |
| (e) Short-term Loans & Advances | 6462 | 9321 |
| (f) Other Current Assets | 3833 | 47 |
| Total Current Assets (a+b+c+d+e+f) | 298285 | 274697 |
| TOTAL ASSETS (1+2) | 519111 | 500147 |
| Important Indicators | | |
| (i) Investment | 80034 | 82457 |
| (ii) Capital Employed | 276397 | 268999 |
| (iii) Net Worth | 269926 | 260105 |
| (iv) Net Current Assets | 78617 | 68723 |
| (v) Cost of Sales | 1311649 | 790442 |
| (vi) Net Value Added (at market price) | 160307 | 154790 |
| (vii) Total Regular Employees (Nos.) | 841 | 817 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 141974 | 140769 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|----------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1407558 | 899738 |
| Less : Excise Duty | 64758 | 66616 |
| Revenue from Operations (Net) | 1342800 | 833122 |
| (II) Other Income | 2173 | 3423 |
| (III) Total Revenue (I+II) | 1344973 | 836545 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1236043 | 697279 |
| (b) Purchase of stock-in-trade | 7255 | 21681 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -30390 | 3507 |
| (d) Stores & Spares | 1281 | 3676 |
| (e) Power & Fuel | 12985 | 211 |
| (f) Salary, Wages & Benefits/Employees Expense | 14328 | 13801 |
| (g) Other Operating/direct/manufacturing Expenses | 24246 | 16550 |
| (h) Rent, Royalty & Cess | 451 | 452 |
| (i) Loss on sale of Assets/Investments | 720 | 1774 |
| (j) Other Expenses | 28053 | 16268 |
| Total Expenditure (IV (a to j)) | 1294972 | 775199 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 50001 | 61346 |
| (VI) Depreciation, Depletion & Amortisation | 17397 | 17017 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 32604 | 44329 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 3858 | 2916 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 3858 | 2916 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 28746 | 41413 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 28746 | 41413 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 28746 | 41413 |
| (XV) TAX PROVISIONS | 10376 | 13487 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 18370 | 27926 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 18370 | 27926 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 485.82 | 309.71 |
| (ii) Cost of Sales : Sales | 97.68 | 94.88 |
| (iii) Salary/Wages : Sales | 1.07 | 1.66 |
| (iv) Net Profit : Net Worth | 6.81 | 10.74 |
| (v) Debt : Equity | 0.09 | 0.12 |
| (vi) Current Ratio | 1.36 | 1.33 |
| (vii) Trade Recievables : Sales | 5.96 | 9.07 |
| (viii) Total Inventory : Sales | 15.01 | 19.59 |

FERTILIZERS

7. Fertilizers

As on 31.03.2012, there were 7 Central Public Sector Enterprises in the Fertilizers group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation | |
|---------|---|-----------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | Fertilizers & Chemicals (Travancore) Ltd. | 1943 | |
| 2 | Fertilizer Corpn. of India Ltd. | 1961 | |
| 3 | Madras Fertilizers Ltd. | 1966 | |
| 4 | National Fertilizers Ltd. | 1974 | |
| 5 | Hindustan Fertilizer Corpn. Ltd. | 1978 | |
| 6 | Rashtriya Chemicals and Fertilizers Ltd. | 1978 | |
| 7 | Brahmaputra Valley Fertilizer Corpn. Ltd. | 2002 | |

2. The enterprises falling in this group are mainly engaged in producing and selling of chemicals and fertilizers like Urea, Phosphates, Complex Fertilizers and other items DAP, Phosphatic Acid, Ammonia Sulphuric Acid etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. **Turnover** : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Turnover | |
|---------|---|-----------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | National Fertilizers Ltd. | 7340.53 | 5804.03 |
| 2 | Rashtriya Chemicals And Fertilizers Ltd. | 6532.22 | 5591.42 |
| 3 | Fertilizers & Chemicals (Travancore) Ltd. | 2960.54 | 2512.11 |
| 4 | Madras Fertilizers Ltd. | 2210.91 | 1622.91 |
| 5 | Brahmaputra Valley Fertilizer Corpn. Ltd. | 407.1 | 401.13 |
| 6 | Fertilizer Corpn. of India Ltd. | 0.00 | 0.00 |
| 7 | Hindustan Fertilizer Corpn. Ltd. | 0.00 | 0.00 |
| | Sub Total : | 19451.30 | 15931.60 |

5. **Net Profit / Loss** : The details of enterprises , which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|---|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Rashtriya Chemicals and Fertilizers Ltd. | 249.24 | 245.12 |
| 2 | National Fertilizers Ltd. | 126.73 | 138.50 |
| 3 | Madras Fertilizers Ltd. | 111.99 | 169.86 |
| 4 | Fertilizers & Chemicals (Travancore) Ltd. | 19.8 | -49.33 |
| 5 | Brahmaputra Valley Fertilizer Corpn. Ltd. | -128.81 | -85.09 |
| 6 | Hindustan Fertilizer Corpn. Ltd. | -380.89 | -382.28 |
| 7 | Fertilizer Corpn. of India Ltd. | -538.68 | -509.16 |
| | Sub Total : | -540.62 | -472.38 |

6. **Dividend** : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|---|---------------|---------------|
| | | 2011-12 | 2010-11 |
| 1 | Rashtriya Chemicals And Fertilizers Ltd | 77.24 | 60.69 |
| 2 | National Fertilizers Ltd. | 38.27 | 41.70 |
| | Group Total : | 115.51 | 102.39 |

7. **Social Overhead and Township** : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 13281 | 13703 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 64.17 | 49.21 |
| | (ii) Medical Facilities | 42.46 | 27.74 |
| | (iii) Others | 55.56 | 63.89 |
| 3 | Capital cost of township (Rupees in Crore) | 121.96 | 100.94 |
| 4 | No. of houses constructed (in numbers) | 11089 | 11089 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

FERTILIZERS

| BALANCE SHEET | (₹ in Lakhs) | |
|---|-----------------|-----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 567500 | 567500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 352622 | 352621 |
| (ii) Others | 12855 | 12856 |
| (b) Reserves & Surplus | -1924947 | -1856388 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1559470 | -1490911 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1401549 | 1196818 |
| (b) Deferred tax liabilities (Net) | 28511 | 24079 |
| (c) Other Long-term liabilities | 849666 | 795551 |
| (d) Long-term provisions | 55750 | 50265 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2335476 | 2066713 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 274091 | 140461 |
| (b) Trade Payables | 246718 | 156685 |
| (c) Other current liabilities | 268838 | 169425 |
| (d) Short-term provisions | 28550 | 25853 |
| Total Current Liabilities 4(a) to 4(d) | 818197 | 492424 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1594203 | 1068226 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1124859 | 1092596 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 822401 | 791819 |
| (aii) Accumulated Impairment | 4090 | 2173 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 298368 | 298604 |
| (c) Capital work in progress | 292423 | 64883 |
| (d) Intangible assets under developmet | 0 | 11 |
| (e) Non-Current Investments | 3671 | 3126 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 28413 | 27992 |
| (h) Other Non-Current Assets | 13068 | 12777 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 635943 | 407393 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 12286 |
| (b) Inventories | 259989 | 176594 |
| (c) Trade Recievables | 452405 | 264140 |
| (d) Cash & Bank Balance | 105143 | 78425 |
| (e) Short-term Loans & Advances | 42645 | 38722 |
| (f) Other Current Assets | 98078 | 90666 |
| Total Current Assets (a+b+c+d+e+f) | 958260 | 660833 |
| TOTAL ASSETS (1+2) | 1594203 | 1068226 |
| Important Indicators | | |
| (i) Investment | 1767026 | 1562295 |
| (ii) Capital Employed | -157921 | -294093 |
| (iii) Net Worth | -1559470 | -1490911 |
| (iv) Net Current Assets | 140063 | 168409 |
| (v) Cost of Sales | 1854150 | 1523244 |
| (vi) Net Value Added (at market price) | -825870 | -634519 |
| (vii) Total Regular Employees (Nos.) | 13281 | 13703 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 75100 | 75811 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| PARTICULARS | | |
| (I) Revenue from Operations (Gross) | 1945130 | 1593160 |
| Less : Excise Duty | 22264 | 13164 |
| Revenue from Operations (Net) | 1922866 | 1579996 |
| (II) Other Income | 29261 | 25455 |
| (III) Total Revenue (I+II) | 1952127 | 1605451 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 965978 | 745420 |
| (b) Purchase of stock-in-trade | 210534 | 152107 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -53083 | -5487 |
| (d) Stores & Spares | 10842 | 7925 |
| (e) Power & Fuel | 374374 | 308115 |
| (f) Salary, Wages & Benefits/Employees Expense | 119689 | 124661 |
| (g) Other Operating/direct/manufacturing Expenses | 150639 | 128644 |
| (h) Rent, Royalty & Cess | 1523 | 1359 |
| (i) Loss on sale of Assets/Investments | 2729 | 116 |
| (j) Other Expenses | 37586 | 27817 |
| Total Expenditure (IV (a to j)) | 1820811 | 1490677 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 131316 | 114774 |
| (VI) Depreciation, Depletion & Amortisation | 34068 | 32727 |
| (VII) Impairment | 2000 | -44 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 95248 | 82091 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 109741 | 107354 |
| (b) On Foreign Loans | 644 | 0 |
| (c) Others | 30121 | 21616 |
| (d) Less Finance Cost Capitalised | 7509 | 149 |
| (e) Charged to P & L Account (a+b+c+d) | 132997 | 128821 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -37749 | -46730 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -37749 | -46730 |
| (XIII) Extra-Ordinary Items | -1956 | -16991 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -35793 | -29739 |
| (XV) TAX PROVISIONS | 18269 | 17499 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -54062 | -47238 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -54062 | -47238 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -1217.61 | -537.24 |
| (ii) Cost of Sales : Sales | 96.43 | 96.41 |
| (iii) Salary/Wages : Sales | 6.22 | 7.89 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 3.83 | 3.27 |
| (vi) Current Ratio | 1.17 | 1.34 |
| (vii) Trade Recievables : Sales | 23.53 | 16.72 |
| (viii) Total Inventory : Sales | 13.52 | 11.18 |

Brahmaputra Valley Fertilizer Corp. Ltd.

The Company

Brahmaputra Valley Fertilizer Corporation Ltd. (BVFCL) was incorporated on 5.4.2002 after segregation of Namrup units in Assam from Hindustan Fertilizer Corporation Limited (HFCL). BVFCL is the only urea manufacturing unit in eastern part of the country. It largely meets the Urea requirement of the entire North East India and some parts of North Bengal & Eastern Bihar.

BVFCL is a Schedule- 'B' BRPSE referred CPSE in Fertilizers Sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers (DoF) with 100% shareholding by the Government of India. The company employed 1062 regular employees (Executives 387 and Non-executives 675) as on 31.3.2012. Its Registered and Corporate offices are at Namrup, Assam.

Vision / Mission

The Vision of the company is to be a reputed, valued Indian Enterprise and to be a leading fertilizer manufacturer in North-Eastern part of India.

The Mission of the company is to produce fertilizers efficiently, economically and in environment friendly manner; to establish itself as profit earning enterprise; to work for all round improvement of the strategically important North Eastern parts of the country; and to provide balanced economic growth in the region.

Industrial / Business Operations

BVFCL is engaged in the production and marketing of Urea from its two operating units at Namrup, Dibrugarh district of Assam.

Performance Highlights

The average capacity utilization for the products of the company was 54.68% during 2011-12 as against 55.91% during previous year. The physical performance of company during the last two years is mentioned below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Urea | MT | 278889 | 285143 |

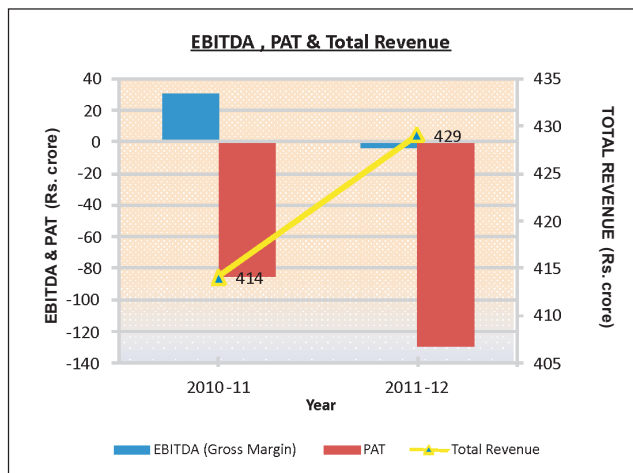


Fig. 1

The Company registered an increase of ₹ 15.39 crore in total revenue during 2011-12 which went up to ₹ 429.41 crore in 2011-12 from ₹ 414.02 crore during 2010-11. The net loss of the company, however, increased to ₹ 128.81 crore in 2011-12, an increase of ₹ 43.72 crore over the previous year's loss of ₹ 85.09 due to increase in operating expenses and reduction in capacity utilization.

The current ratio of company is at 0:40:1 during 2011-12 as against 0:44:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic Issues

BRPSE recommended for revival as a PSE on 17.10.2008, inter alia, with revival package of ₹ 566.07 crores as non-cash assistance from Government of India. A comprehensive proposal for long term viability of the company has been formulated. The proposal includes financial restructuring of the company and setting up of new Brown field Ammonia-Urea Plant at Namrup.

BVFCL has already proposed setting up a new brown field ammonia urea plant at Namrup under JV. The plant will have the capacity to produce 8.64 Lakh MT of urea per annum consuming available 1.72 MMSCMD of Natural Gas. Planning Commission has accorded in-principle approval of new unit and open bidding and EOI for equity participation from private sector companies. The proposal is under consideration of D/o Fertilizer.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 51000 | 51000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 36582 | 36582 | |
| (ii) Others | 1 | 1 | |
| (b) Reserves & Surplus | -77847 | -64966 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -41264 | -28383 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 28900 | 26134 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 1170 | 1064 | |
| (d) Long-term provisions | 4158 | 3858 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 34228 | 31056 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 6178 | 6494 | |
| (c) Other current liabilities | 87794 | 73375 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 93972 | 79869 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 86936 | 82542 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 62159 | 57794 | |
| (aii) Accumulated Impairment | 113 | 113 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 45153 | 44547 | |
| (c) Capital work in progress | 2654 | 2131 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 884 | 887 | |
| (h) Other Non-Current Assets | 255 | 117 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 48946 | 47682 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 3719 | 3652 | |
| (c) Trade Recievables | 10667 | 13371 | |
| (d) Cash & Bank Balance | 23105 | 16833 | |
| (e) Short-term Loans & Advances | 438 | 948 | |
| (f) Other Current Assets | 61 | 56 | |
| Total Current Assets (a+b+c+d+e+f) | 37990 | 34860 | |
| TOTAL ASSETS (1+2) | 86936 | 82542 | |
| Important Indicators | | | |
| (i) Investment | 65483 | 62717 | |
| (ii) Capital Employed | -12364 | -2249 | |
| (iii) Net Worth | -41264 | -28383 | |
| (iv) Net Current Assets | -55982 | -45009 | |
| (v) Cost of Sales | 47710 | 42465 | |
| (vi) Net Value Added (at market price) | -16036 | -18235 | |
| (vii) Total Regular Employees (Nos.) | 1062 | 1084 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39313 | 34625 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 40710 | 40113 | |
| Less : Excise Duty | 126 | 20 | |
| Revenue from Operations (Net) | 40584 | 40093 | |
| (II) Other Income | | | |
| | 2357 | 1309 | |
| (III) Total Revenue (I+II) | | | |
| | 42941 | 41402 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 6800 | 6574 | |
| (b) Purchase of stock-in-trade | 3409 | 1283 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -248 | 158 | |
| (d) Stores & Spares | 673 | 674 | |
| (e) Power & Fuel | 16185 | 17010 | |
| (f) Salary, Wages & Benefits/Employees Expense | 5010 | 4504 | |
| (g) Other Operating/direct/manufacturing Expenses | 4993 | 3508 | |
| (h) Rent, Royalty & Cess | 11 | 22 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 6513 | 4632 | |
| Total Expenditure (IV (a to j)) | 43346 | 38365 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEIET)(III-IV) | | | |
| | -405 | 3037 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 4364 | 4100 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -4769 | -1063 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 8112 | 7446 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 8112 | 7446 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -12881 | -8509 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -12881 | -8509 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -12881 | -8509 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -12881 | -8509 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -12881 | -8509 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -328.24 | -1782.7 | |
| (ii) Cost of Sales : Sales | 117.56 | 105.92 | |
| (iii) Salary/Wages : Sales | 12.34 | 11.23 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.79 | 0.71 | |
| (vi) Current Ratio | 0.40 | 0.44 | |
| (vii) Trade Recievables : Sales | 26.28 | 33.35 | |
| (viii) Total Inventory : Sales | 9.16 | 9.11 | |

Fertilizers and Chemicals Travancore Limited

The Company

Fertilizers and Chemicals Travancore Limited (FACT) incorporated in the year 1943 was the first large scale Fertilizer Plant in India located at Udyogamandal, Kerala and started its production in 1947. Initially in the Private Sector promoted by M/s.Seshasayee Brothers, FACT became a Public Sector company in 1960 and the Government of India became the major shareholder in 1962.

FACT is a schedule-'A' listed / BRPSE referred CPSE in the Fertilizer Sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 97.38% shareholding by the Government of India. The company employed 2823 regular employees (Executives 817 & Non-Executives 2006) as on 31.3.2012. Its Registered and Corporate offices are at Kochi, Kerala.

Vision / Mission

The Vision / Mission of the Company is to be a leader in fertilizers/petrochemicals and significant player in all its other businesses including engineering/technology services.

Industrial / Business Operations

FACT is a multi-product enterprise, engaged in production and marketing of fertilizers and caprolactam, providing engineering and consultancy services and fabrication and erection of equipments through its 3 production units at Udyogamandal, Kochi and Ambalamedu and 2 Consultancy / Engineering / Fabrication units at Udyogamandal and Kochi in Kerala.

The company has also formed a 50:50 Joint Venture namely FACT-RCF Building Products Ltd. with M/s Rashtriya Chemicals and Fertilizers Limited (RCF), a CPSE.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|-------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ammonium Sulphate | Mt | 163468 | 200311 |
| Factamfos 20:20 | Mt | 622256 | 644454 |
| Caprolactam | MT | 37854 | 44345 |

Total Revenue from of the company registered an increase of ₹ 421.42 crore during 2011-12, which went up from ₹ 2491.33 crore in 2010-11 to ₹ 2912.75 crore in 2011-12. The company has shown a profit of ₹ 19.80 crore in 2011-2 as against a loss of ₹ 49.33 crore in 2010-11, thereon showing a total increase of ₹ 69.13 crore in profit due to increase in operating income and reduction in finance cost.

The current ratio of company is at 1.17:1 during 2011-12 as against 1.15:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

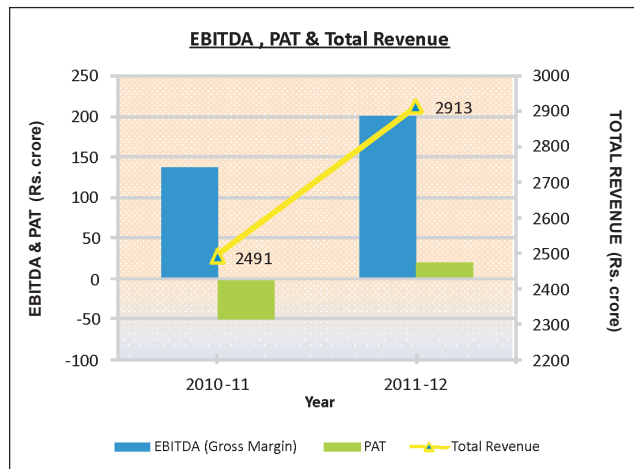


Fig. 1

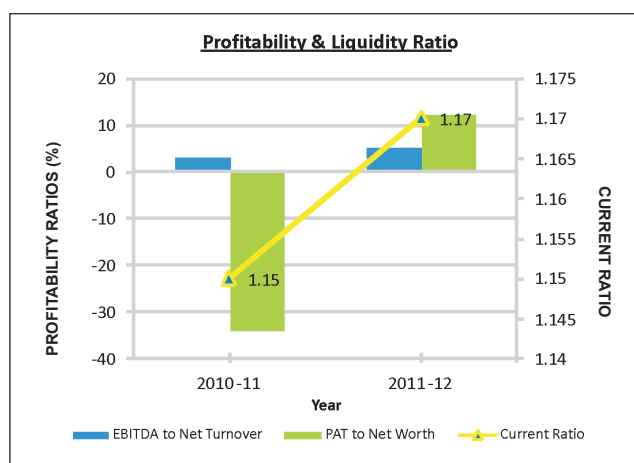


Fig. 2

Strategic issues

The key focus area in growth and expansion of the company is implementation of various projects utilizing the existing resources available such as land. Fact has identified certain projects for its diversification and expansion. The total investment required for these projects will be above ₹ 5000 crore. FACT intends partnering with Public or private sector companies for executing these projects on the joint venture concept.

FACT has prepared a Financial Restructuring proposal for submission to the Department of Fertilizers, Government of India for sustainable growth of the company in the long run.

www.fact.co.in

Fertilizers & Chemicals (Travancore) Ltd.

Floor, Udyogamandal, Ernakulam Kochi, Kerala - 683501

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 100000 | 100000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 63777 | 63777 | |
| (ii) Others | 930 | 930 | |
| (b) Reserves & Surplus | -48482 | -50459 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 16225 | 14248 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 21803 | 22023 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 522 | |
| (d) Long-term provisions | 17740 | 16378 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 39543 | 38923 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 43858 | 65218 | |
| (b) Trade Payables | 53537 | 31680 | |
| (c) Other current liabilities | 32666 | 23327 | |
| (d) Short-term provisions | 4779 | 3934 | |
| Total Current Liabilities 4(a) to 4(d) | 134840 | 124159 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 190608 | 177330 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 137034 | 136633 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 108662 | 104296 | |
| (aii) Accumulated Impairment | 618 | 745 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 27754 | 31592 | |
| (c) Capital work in progress | 2303 | 870 | |
| (d) Intangible assets under developmet | 0 | 11 | |
| (e) Non-Current Investments | 1823 | 1554 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 212 | 76 | |
| (h) Other Non-Current Assets | 555 | 505 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 32647 | 34608 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 12286 | |
| (b) Inventories | 75963 | 61375 | |
| (c) Trade Recievables | 1125 | 4846 | |
| (d) Cash & Bank Balance | 7017 | 5523 | |
| (e) Short-term Loans & Advances | 18436 | 17721 | |
| (f) Other Current Assets | 55420 | 40971 | |
| Total Current Assets (a+b+c+d+e+f) | 157961 | 142722 | |
| TOTAL ASSETS (1+2) | 190608 | 177330 | |
| Important Indicators | | | |
| (i) Investment | 86510 | 86730 | |
| (ii) Capital Employed | 38028 | 36271 | |
| (iii) Net Worth | 16225 | 14248 | |
| (iv) Net Current Assets | 23121 | 18563 | |
| (v) Cost of Sales | 275618 | 239726 | |
| (vi) Net Value Added (at market price) | -77858 | -69574 | |
| (vii) Total Regular Employees (Nos.) | 2823 | 2966 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 66490 | 75312 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 296054 | 251211 | |
| Less : Excise Duty | 8449 | 5137 | |
| Revenue from Operations (Net) | 287605 | 246074 | |
| (II) Other Income | 3670 | 3059 | |
| (III) Total Revenue (I+II) | 291275 | 249133 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 174918 | 142879 | |
| (b) Purchase of stock-in-trade | 13485 | 9258 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -4859 | -179 | |
| (d) Stores & Spares | 3913 | 3078 | |
| (e) Power & Fuel | 40312 | 35496 | |
| (f) Salary, Wages & Benefits/Employees Expense | 22524 | 26805 | |
| (g) Other Operating/direct/manufacturing Expenses | 12511 | 10702 | |
| (h) Rent, Royalty & Cess | 426 | 388 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 8130 | 7037 | |
| Total Expenditure (IV (a to j)) | 271360 | 235464 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 19915 | 13669 | |
| (VI) Depreciation, Depletion & Amortisation | 4386 | 4390 | |
| (VII) Impairment | -128 | -128 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI) | 15657 | 9407 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 3958 | 3020 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 9719 | 11320 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 13677 | 14340 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1980 | -4933 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1980 | -4933 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1980 | -4933 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1980 | -4933 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 1980 | -4933 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 756.3 | 678.43 | |
| (ii) Cost of Sales : Sales | 95.83 | 97.42 | |
| (iii) Salary/Wages : Sales | 7.83 | 10.89 | |
| (iv) Net Profit : Net Worth | 12.2 | -34.62 | |
| (v) Debt : Equity | 0.34 | 0.34 | |
| (vi) Current Ratio | 1.17 | 1.15 | |
| (vii) Trade Recievables : Sales | 0.39 | 1.97 | |
| (viii) Total Inventory : Sales | 26.41 | 24.94 | |

Fertilizer Corporation of India Ltd.

The Company

Fertilizer Corporation of India Ltd (FCIL) was incorporated on 01.01.1961 by merging Sindri Fertilizer & Chemicals Ltd. (formed in 1951) with Hindustan Chemicals & Fertilizer Ltd. (HFC) (formed in 1959). The company was again reorganized in 1978 when it was split into five companies namely FCIL itself, Rashtriya Chemicals & Fertilizers Ltd. (RCF), HFC, National Fertilizer Ltd. (NFL) and Project & Development India Ltd. (PDIL).

FCIL is a schedule-'B' BIFR / BRPSE referred sick CPSE in Fertilizers sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% shareholding by the Government of India. The company employed 26 regular employees (Executives 24 & Non-Executives 2) as on 31.3.2012. Its registered office is at New Delhi and corporate office at NOIDA Uttar Pradesh.

Industrial / Business Operations

FCIL was involved in manufacturing and marketing of Urea & Ammonium Nitrate from its four units at Sindri (Jharkhand), Gorakhpur (U.P.), Ramagundam (A.P.) and Talcher (Orissa). However, due to continuous losses, the company became sick and based on the recommendation of the BIFR for winding up, the Government decided to close down and offer Voluntary Separation Scheme (VSS) to its employees. Accordingly, all the establishments have been closed and there are no operational activities since the year 2002.

Presently, all the six plants of the Company are laying closed awaiting approval of revival package from BIFR. The activities at plants are restricted to security arrangements and settlement of dues of employees.

Performance Highlights

The company has no operational income. Total Revenue of the company registered a reduction of ₹ 2.94 crore during 2011-12, which went down from ₹ 11.89 crore in 2010-11 to ₹ 8.95 crore in 2011-12 due to fall in other income. The losses of the company has gone up by ₹ 29.52 crore to ₹ 538.68 crore in 2011-12, from ₹ 509.16 crore in previous year due to increase in interest on Central Government Loans.

The current ratio of company is at 20.89:1 during 2011-12 as against 16.67:1 in the previous year. Balance Sheet and Profit & Loss

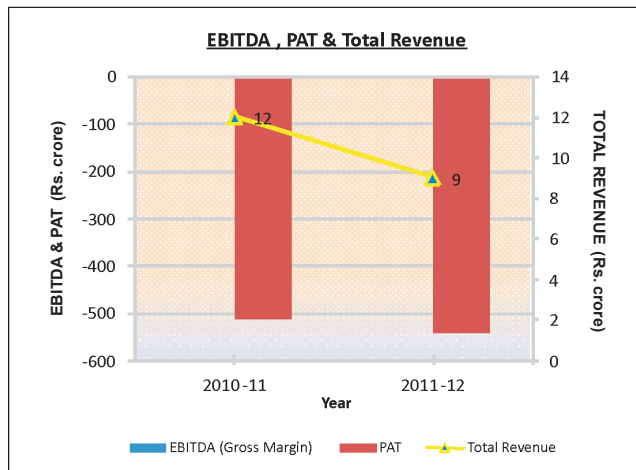


Fig. 1

Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic issues

FCIL was referred to BIFR in 1992. After a series of hearings, BIFR recommended forwarding up of the company in 2001 and forwarded the case to Delhi High Court for taking further action as per Companies Act, 1956. The Hon'ble Delhi High Court took cognizance of the same and issued notice to all parties. However, pursuant to the Government initiative of hiving off the Jodhpur Mining Organisation into a separate entity and closure of all other units, High Court granted time to examine its revival and present a scheme of revival.

Further, the company submitted a detailed plan for revival to BRPSE also, which after examining, recommended the same. Based on the recommendations of the BRPSE, the Government approved 'in principle' the revival of the company. Government of India further constituted an Empowered Committee of Secretaries (ECOS) in October 2008 to examine various revival options. ECOS had given its final recommendations in 2011 and the same are approved by CCEA subsequently. The matter is now under consideration of BIFR.

Fertilizer Corpn. Of India Ltd.

7, Institutional Area, SCOPE Complex, Core-III, Lodhi Road, New Delhi - 110003

| BALANCE SHEET | (₹ in Lakhs) | |
|---|-----------------|-----------------|
| PARTICULARS | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 80000 | 80000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 75092 | 75092 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -1152038 | -1097110 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1076946 | -1022018 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 274428 | 274428 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 815734 | 760763 |
| (d) Long-term provisions | 1873 | 1893 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1092035 | 1037084 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 211 | 125 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 25 | 16 |
| (d) Short-term provisions | 155 | 351 |
| Total Current Liabilities 4(a) to 4(d) | 391 | 492 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 15480 | 15558 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 112637 | 112683 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 106405 | 106412 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 6232 | 6271 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1080 | 1085 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7312 | 7356 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1556 | 1556 |
| (c) Trade Recievables | 10 | 28 |
| (d) Cash & Bank Balance | 6181 | 6521 |
| (e) Short-term Loans & Advances | 421 | 97 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 8168 | 8202 |
| TOTAL ASSETS (1+2) | 15480 | 15558 |
| Important Indicators | | |
| (i) Investment | 349520 | 349520 |
| (ii) Capital Employed | -802518 | -747590 |
| (iii) Net Worth | -1076946 | -1022018 |
| (iv) Net Current Assets | 7777 | 7710 |
| (v) Cost of Sales | 1197 | 1217 |
| (vi) Net Value Added (at market price) | 1688 | 4699 |
| (vii) Total Regular Employees (Nos.) | 26 | 33 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 50962 | 49242 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|---------------|---------------|
| PARTICULARS | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 0 | 0 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 0 | 0 |
| (II) Other Income | 895 | 1189 |
| (III) Total Revenue (I+II) | 895 | 1189 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 159 | 195 |
| (g) Other Operating/direct/manufacturing Expenses | 983 | 964 |
| (h) Rent, Royalty & Cess | 6 | 10 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 22 | 19 |
| Total Expenditure (IV (a to j)) | 1170 | 1188 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -275 | 1 |
| (VI) Depreciation, Depletion & Amortisation | 27 | 29 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -302 | -28 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 55391 | 55410 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 55391 | 55410 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -55693 | -55438 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -55693 | -55438 |
| (XIII) Extra-Ordinary Items | -1825 | -4522 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -53868 | -50916 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -53868 | -50916 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -53868 | -50916 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 0 | 0 |
| (ii) Cost of Sales : Sales | 0 | 0 |
| (iii) Salary/Wages : Sales | 0 | 0 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 3.65 | 3.65 |
| (vi) Current Ratio | 20.89 | 16.67 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 0 | 0 |

Hindustan Fertilizer Corporation Ltd.

The Company

Hindustan Fertilizer Corporation Ltd. (HFC) was incorporated on 14.03.1978 after the re-organization of Fertilizer Corporation of India Ltd. (FCI) / NFL group of companies with an objective to manufacture and market quality chemical fertilizers and by products.

HFC is a schedule-'B' / sick BIFR / BRPSE referred CPSE in Fertilizer Sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% shareholding by the Government of India. The company employed 14 regular employees (Executives 09 & Non-Executives 05) as on 31.3.2012. Its registered office is at New Delhi and Corporate office at NOIDA, U.P.

Vision / Mission

The Vision of the Company is to ensure steady growth in the business of the company to meet the future challenges.

The Mission of the Company is to manufacture and market quality chemicals fertilizers and by-products by optimum utilization of available resources of the company.

Industrial / Business Operations

HFC has three units at Durgapur and Haldia (East Midnapore) in West Bengal and Barauni (Begusarai) in Bihar. The company also has one Fertilizer Promotion & Agriculture Research Division. The Namrup units de-merged into a new company under the name of "Brahmaputra Valley Fertilizer Corporation Ltd. (BVFCL)" w.e.f. 1.2.2002,

As the operations of all these three units became technoeconomically nonviable, the Government decided to close the company in 2002. However, the Government reconsidered the matter and decided on 24.4.2007, in principle, to revive HFCL and directed the concerned Ministry to examine the feasibility of revival, subject to confirmed availability of gas; and the need for a hard look at the prospects of revival in view of the factors that had led to the closure of the entities.

In view of the decision for closure of the Corporation, there was no production and marketing activity during the last eight years.

Performance Highlights

The company has no operational income due to shut-down of the plants. Total Revenue of the company registered an increase of ₹ 1.14 crore during 2011-12, which went up from ₹ 7.19 crore in

2010-11 to ₹ 8.33 crore in 2011-12 due to increase in other income. The losses of the company has gone down by ₹ 1.38 crore to ₹ 380.89 crore in 2011-12, from ₹ 382.27 crore in previous year due to reduction in operating expenses. The loss is mainly because of the interest liability on Government of India loans.

The current ratio of company is at 18.50:1 during 2011-12 as against 16.27:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

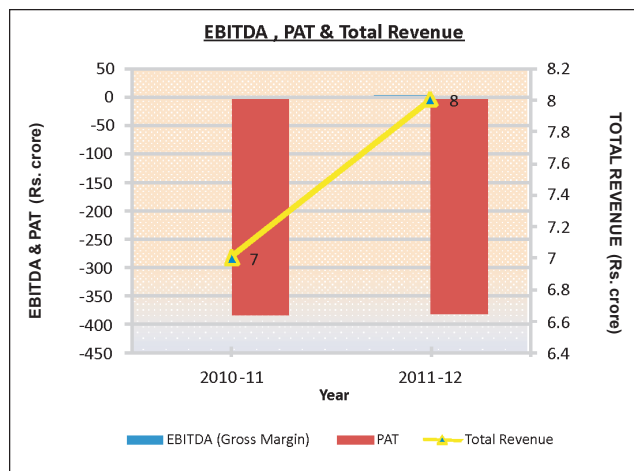


Fig. 1

Strategic issues

The company was referred to BIFR in the year 1992 and since then it is under BIFR. Further, the company submitted a detailed plan for revival to BRPSE also, which after examining, recommended the same. Based on the recommendations of the BRPSE, the Government approved 'in principle' the revival of the company. Government of India further constituted an Empowered Committee of Secretaries (ECOS) in October 2008 to examine various revival options. ECOS had given its final recommendations in 2011 and the same was approved by CCEA subsequently. The matter is currently under consideration of BIFR

Hindustan Fertilizer Corpn. Ltd.

SCOPE Complex, Core-3, 7, Institutional Area, Lodhi Road, New Delhi - 110 003

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 120000 | 120000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 68654 | 68654 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -885635 | -847537 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -816981 | -778883 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 811457 | 773197 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 22715 | 22781 |
| (d) Long-term provisions | 20 | 20 |
| Total Non-Current Liabilities 3(a) to 3(d) | 834192 | 795998 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 5 | 6 |
| (d) Short-term provisions | 201 | 210 |
| Total Current Liabilities 4(a) to 4(d) | 206 | 216 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 17417 | 17331 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 33472 | 33803 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 30147 | 30458 |
| (aii) Accumulated Impairment | 1231 | 1231 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2094 | 2114 |
| (c) Capital work in progress | 942 | 943 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 1 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 10570 | 10760 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 13607 | 13817 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 0 | 0 |
| (c) Trade Recievables | 0 | 0 |
| (d) Cash & Bank Balance | 3624 | 3362 |
| (e) Short-term Loans & Advances | 25 | 34 |
| (f) Other Current Assets | 161 | 118 |
| Total Current Assets (a+b+c+d+e+f) | 3810 | 3514 |
| TOTAL ASSETS (1+2) | 17417 | 17331 |
| Important Indicators | | |
| (i) Investment | 880111 | 841851 |
| (ii) Capital Employed | -5524 | -5686 |
| (iii) Net Worth | -816981 | -778883 |
| (iv) Net Current Assets | 3604 | 3298 |
| (v) Cost of Sales | 661 | 687 |
| (vi) Net Value Added (at market price) | 286 | 171 |
| (vii) Total Regular Employees (Nos.) | 14 | 14 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60714 | 73810 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 0 | 0 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 0 | 0 |
| (II) Other Income | 833 | 719 |
| (III) Total Revenue (I+II) | 833 | 719 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1 | 1 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 140 | 133 |
| (f) Salary, Wages & Benefits/Employees Expense | 102 | 124 |
| (g) Other Operating/direct/manufacturing Expenses | 0 | 0 |
| (h) Rent, Royalty & Cess | 13 | 15 |
| (i) Loss on sale of Assets/Investments | 1 | 0 |
| (j) Other Expenses | 386 | 395 |
| Total Expenditure (IV (a to j)) | 643 | 668 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 190 | 51 |
| (VI) Depreciation, Depletion & Amortisation | 19 | 19 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 171 | 32 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 37711 | 37711 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 549 | 549 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 38260 | 38260 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -38089 | -38228 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -38089 | -38228 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -38089 | -38228 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -38089 | -38228 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -38089 | -38228 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 0 | 0 |
| (ii) Cost of Sales : Sales | 0 | 0 |
| (iii) Salary/Wages : Sales | 0 | 0 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 11.82 | 11.26 |
| (vi) Current Ratio | 18.50 | 16.27 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 0 | 0 |

Madras Fertilizers Ltd.

The Company

Madras Fertilizers Ltd [MFL] was incorporated on 12.08.1966 as joint venture between Government of India and AMOCO India Inc. a subsidiary of Standard Oil Company of USA. MFL commenced commercial production on 1.11.1971. In the year 1972, National Iranian Oil Company, Iran [NIOC] joined MFL. In 1985 AMOCO disinvested its shareholding which was acquired by GOI and NIOC.

MFL is a Schedule - "B" BIFR / BRPSE referred listed CPSE in Fertilizer Sector under the administrative control of Ministry of Chemicals and Fertilizers, Department of Fertilizers (DoF) with 59.50% shareholding by the Government of India [25.77% equity holding is with NIOC and 14.73% equity is with Public]. Its registered and corporate Offices are at Manali, Tamilnadu. The company employed 733 regular employees (471 executives, 262 non executives) as on 31.3.2012.

Vision/Mission

The Vision of the Company is to become a leader in fertilizer and process industry and in production / marketing of chemical fertilizers and other eco-friendly products like Bio-fertilizers / neem pesticides through efficient operations, quality products, market orientation and dedicated manpower.

The Mission is to achieve all round excellence in the spheres of manufacture and marketing of Chemical Fertilizers, Bio-fertilizers, Agrochemicals paving way for increased Agricultural production and productivity, maximizing Shareholders value and guarding interest of all Stake-holders of the Company.

Industrial / Business Operations

MFL is engaged in manufacturing and marketing of Ammonia, Urea and Complex Fertilizers and Bio-fertilizers and trading in agrochemicals through its 3 operating units located at Manali, Chennai [Fertilizer Plant], Jigani, Anekal Taluk, Bangalore [Bio-fertilizer Plant] and Kondapalli Post, Krishna, Andhra Pradesh [Biofertilizer Plant]. It has 12 offices mainly located in Southern States including one liaison office in New Delhi.

Performance Highlights

The physical performance of company for last two years is given below:

| Main Products | Unit | Performance during | |
|-----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Urea | MT | 496750 | 478834 |
| Bio-fertilizers | MT | 481 | 451 |

Total Revenue of the company registered an increase of ₹ 584.97 crore during 2011-12, which went up from ₹ 1633.77 crore in 2010-11 to ₹ 2218.74 crore in 2011-12. The net profit of the company was ₹ 111.99 crore, as against ₹ 169.86 crore of previous year showing a fall of ₹ 57.87 crore due to increase in operating expenses. The company's operations have become profitable since 2009-10 due to the amendment in NPS III policy w.e.f. 01.04.2004 and improvement in production performance.

The current ratio of company is at 1.59:1 during 2011-12 as against 0.9:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

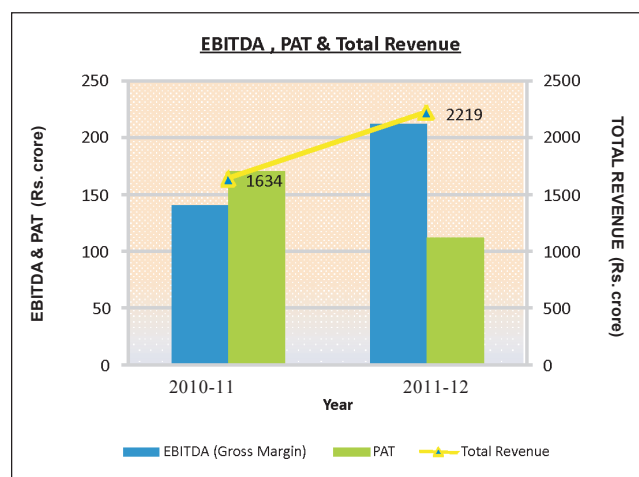


Fig. 1

Strategic Issues

The company is registered with BIFR and BRPSE. As per BIFR directions, MFL appointed Projects & Development India Ltd. (PDIL) to prepare a Rehabilitation proposal and suggest a suitable road map for the company.

SBICAPS in their report recommended that write-off of GOI outstanding principal and interest appears to be most suitable option for MFL to come out of BIFR with the understanding that GOI would recommend waiver of the tax incidence under the option. The Financial restructuring was circulated to the concerned stake holder Ministries. Comments received from them are under consideration by the D/o Fertilizer.

www.madrasfert.nic.in

Madras Fertilizers Ltd.

Manali, District Chennai, Tamil Nadu - 600068

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 36500 | 36500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 9585 | 9585 | |
| (ii) Others | 6629 | 6629 | |
| (b) Reserves & Surplus | -49281 | -60480 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | -33067 | -44266 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 77354 | 65148 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 509 | 544 | |
| (d) Long-term provisions | 2319 | 1710 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 80182 | 67402 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 645 | 7513 | |
| (b) Trade Payables | 23523 | 24558 | |
| (c) Other current liabilities | 9236 | 8164 | |
| (d) Short-term provisions | 439 | 370 | |
| Total Current Liabilities 4(a) to 4(d) | 33843 | 40605 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 80958 | 63741 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 89202 | 89544 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 66744 | 63608 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 22458 | 25936 | |
| (c) Capital work in progress | 3455 | 155 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 40 | 40 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 1116 | 888 | |
| (h) Other Non-Current Assets | 1 | 10 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 27070 | 27029 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 30294 | 20222 | |
| (c) Trade Recievables | 7 | 65 | |
| (d) Cash & Bank Balance | 5711 | 1317 | |
| (e) Short-term Loans & Advances | 599 | 1311 | |
| (f) Other Current Assets | 17277 | 13797 | |
| Total Current Assets (a+b+c+d+e+f) | 53888 | 36712 | |
| TOTAL ASSETS (1+2) | 80958 | 63741 | |
| Important Indicators | | | |
| (i) Investment | 93568 | 81362 | |
| (ii) Capital Employed | 44287 | 20882 | |
| (iii) Net Worth | -33067 | -44266 | |
| (iv) Net Current Assets | 20045 | -3893 | |
| (v) Cost of Sales | 202083 | 153356 | |
| (vi) Net Value Added (at market price) | -146884 | -87893 | |
| (vii) Total Regular Employees (Nos.) | 733 | 765 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 99216 | 155959 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 221091 | 162291 | |
| Less : Excise Duty | 314 | 8 | |
| Revenue from Operations (Net) | 220777 | 162283 | |
| (II) Other Income | 1097 | 1094 | |
| (III) Total Revenue (I+II) | 221874 | 163377 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 115521 | 84597 | |
| (b) Purchase of stock-in-trade | 348 | 97 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 3552 | -3509 | |
| (d) Stores & Spares | 2285 | 2150 | |
| (e) Power & Fuel | 58807 | 43414 | |
| (f) Salary, Wages & Benefits/Employees Expense | 8727 | 14317 | |
| (g) Other Operating/direct/manufacturing Expenses | 8744 | 6255 | |
| (h) Rent, Royalty & Cess | 65 | 43 | |
| (i) Loss on sale of Assets/Investments | 2723 | 0 | |
| (j) Other Expenses | 0 | 1871 | |
| Total Expenditure (IV (a to j)) | 200772 | 149235 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 21102 | 14142 | |
| (VI) Depreciation, Depletion & Amortisation | 4034 | 4121 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 17068 | 10021 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 4569 | 3767 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1431 | 1737 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 6000 | 5504 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 11068 | 4517 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 11068 | 4517 | |
| (XIII) Extra-Ordinary Items | -131 | -12469 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 11199 | 16986 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 11199 | 16986 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 11199 | 16986 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 498.51 | 777.14 | |
| (ii) Cost of Sales : Sales | 91.53 | 94.5 | |
| (iii) Salary/Wages : Sales | 3.95 | 8.82 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 4.77 | 4.02 | |
| (vi) Current Ratio | 1.59 | 0.9 | |
| (vii) Trade Recievables : Sales | 0 | 0.04 | |
| (viii) Total Inventory : Sales | 13.72 | 12.46 | |

National Fertilizers Limited

The Company

NFL was incorporated on 23rd August, 1974 for implementation of two fertilizer plants, based on gasification technology of Feed Stock / LSHS at Bathinda in Punjab and Panipat in Haryana having an installed capacity of 5.11 lakh tones of Urea each.

NFL is a Schedule 'A' listed MiniRatna CPSE under the administrative control of Ministry of Chemicals & fertilizers, Department of Fertilizers with a Govt. of India share of 97.64% and the remaining share i.e. 2.36% held by financial institutions and others. The company employed 4514 regular employees (Executives 1941 & Non-Executives 2573) as on 31.3.2012. Its Registered Office is at New Delhi & Corporate office at NOIDA (U.P).

Vision / Mission

NFL's Mission is to be a market leader in Fertilizers and a significant player in all its other business, reputed for customer satisfaction, reasonable reward to shareholders, ethics, professionalism and concern for ecology and the community

Industrial / Business Operations

NFL is engaged in manufacturing and marketing of Urea, 16 Industrial products and 3 types of Bio-Fertilizers from its 5 operating units, one each at Nangal and Bhatinda in Punjab, Panipat in Haryana and two units at Vijaipur in Madhya Pradesh. The company has been making foray into diverse agri-based business.

The company is having one Joint Venture namely Uravarak Videsh Ltd. with M/s RCF and M/s KRIBHCO with equity participation of 33.33% to explore investment opportunities abroad and within country in Nitrogenous, Phosphatic & Potassic sectors and to render consultancy services for setting up Projects in India & Abroad.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| UREA | Lakh/MT | 34.01 | 33.80 |
| Average capacity utilization | % | 104.89 | 103.44 |

Total Revenue of the company registered a increase of ₹ 1507.41 crore during 2011-12, which went up from ₹ 5835.25 crore in 2010-11 to ₹ 7342.66 crore in 2011-12 due to increase in turnover. However, the profit of the company has gone down by ₹ 11.77 crore to ₹ 126.73 crore in 2011-12, from ₹ 138.50 crore in previous year due to higher incidence of interest expenditure, mainly attributed to higher utilization of working capital and short term loans arising out of delay in receipt of subsidy and increase in input prices and interest rates.

The current ratio of company is at 1.11:1 during 2011-12 as against 1.67:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

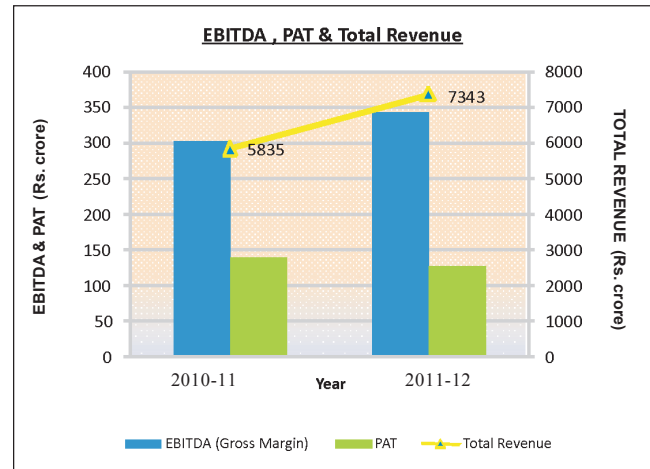


Fig. 1

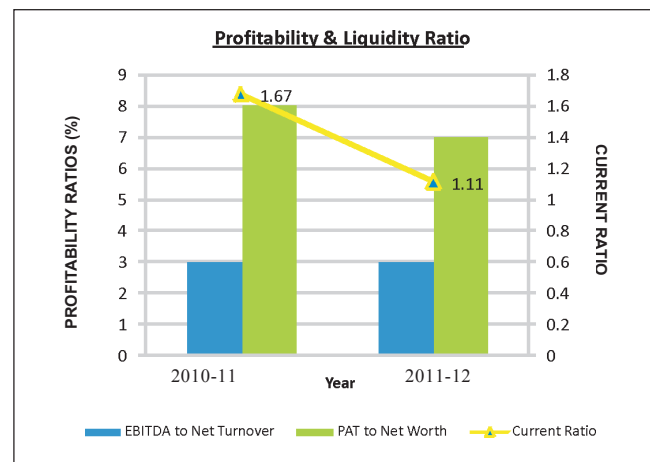


Fig. 2

Strategic issues

With a view to consolidate its position as a market leader in Urea, projects of about ₹ 4700 crore are at various stages of implementation in Company's various plants.

Government of India on nomination basis has allotted NFL & Engineers India Limited (EIL) and NFL & Steel Authority of India Limited (SAIL) for revival of closed units of FCIL at Ramagundam and Sindri respectively. Separate MoUs have been entered with EIL and SAIL and pre-project activities have been undertaken. First Stage clearance of BIFR for these projects is awaited

www.nationalfertilizers.com

National Fertilizers Ltd.

7, Scope Complex Lodi Road New Delhi

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 100000 | 100000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 47900 | 47900 | |
| (ii) Others | 1158 | 1158 | |
| (b) Reserves & Surplus | 126385 | 118160 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 175443 | 167218 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 160081 | 19122 | |
| (b) Deferred tax liabilities (Net) | 7100 | 8528 | |
| (c) Other Long-term liabilities | 2293 | 1341 | |
| (d) Long-term provisions | 16934 | 15564 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 186408 | 44555 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 138382 | 42184 | |
| (b) Trade Payables | 43784 | 43088 | |
| (c) Other current liabilities | 90294 | 33351 | |
| (d) Short-term provisions | 6655 | 6442 | |
| Total Current Liabilities 4(a) to 4(d) | 279115 | 125065 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 640966 | 336838 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 295821 | 292954 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 240859 | 233053 | |
| (aia) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aia)) | 54962 | 59901 | |
| (c) Capital work in progress | 265338 | 52556 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 3 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 11571 | 15209 | |
| (h) Other Non-Current Assets | 83 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 331957 | 127666 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 51682 | 36314 | |
| (c) Trade Recievables | 242772 | 160145 | |
| (d) Cash & Bank Balance | 277 | 2944 | |
| (e) Short-term Loans & Advances | 14222 | 9769 | |
| (f) Other Current Assets | 56 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 309009 | 209172 | |
| TOTAL ASSETS (1+2) | 640966 | 336838 | |
| Important Indicators | | | |
| (i) Investment | 209139 | 68180 | |
| (ii) Capital Employed | 335524 | 186340 | |
| (iii) Net Worth | 175443 | 167218 | |
| (iv) Net Current Assets | 29894 | 84107 | |
| (v) Cost of Sales | 709217 | 562102 | |
| (vi) Net Value Added (at market price) | -431739 | -307038 | |
| (vii) Total Regular Employees (Nos.) | 4514 | 4596 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 75290 | 70162 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 734053 | 580403 | |
| Less : Excise Duty | 3524 | 1300 | |
| Revenue from Operations (Net) | 730529 | 579103 | |
| (II) Other Income | 3737 | 4422 | |
| (III) Total Revenue (I+II) | 734266 | 583525 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 452629 | 340190 | |
| (b) Purchase of stock-in-trade | 2150 | 10742 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -5607 | -4128 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 161873 | 124877 | |
| (f) Salary, Wages & Benefits/Employees Expense | 40783 | 38696 | |
| (g) Other Operating/direct/manufacturing Expenses | 37280 | 33584 | |
| (h) Rent, Royalty & Cess | 379 | 408 | |
| (i) Loss on sale of Assets/Investments | 5 | 116 | |
| (j) Other Expenses | 10608 | 8843 | |
| Total Expenditure (IV (a to j)) | 700100 | 553328 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 34166 | 30197 | |
| (VI) Depreciation, Depletion & Amortisation | 9122 | 8890 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 25044 | 21307 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 644 | 0 | |
| (c) Others | 13489 | 1064 | |
| (d) Less Finance Cost Capitalised | 7509 | 149 | |
| (e) Charged to P & L Account (a+b+c+d) | 6624 | 915 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 18420 | 20392 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 18420 | 20392 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 18420 | 20392 | |
| (XV) TAX PROVISIONS | 5747 | 6542 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 12673 | 13850 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 12673 | 13850 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 217.73 | 310.78 | |
| (ii) Cost of Sales : Sales | 97.08 | 97.06 | |
| (iii) Salary/Wages : Sales | 5.58 | 6.68 | |
| (iv) Net Profit : Net Worth | 7.22 | 8.28 | |
| (v) Debt : Equity | 3.26 | 0.39 | |
| (vi) Current Ratio | 1.11 | 1.67 | |
| (vii) Trade Recievables : Sales | 33.23 | 27.65 | |
| (viii) Total Inventory : Sales | 7.07 | 6.27 | |

Rashtriya Chemicals and Fertilizers Ltd.

The Company

Rashtriya Chemicals and Fertilizers Limited (RCF) was incorporated on 6th March, 1978 with the objective to carry on business relating to production and marketing of fertilizers, industrial chemicals and derivatives.

RCF is a schedule - 'A' listed Mini-Ratna CPSE under the administrative control of M/o Chemicals & Fertilizers, Department of Fertilizers with 92.5% shareholding by the Government of India. The company employed 4109 regular employees (Executives 1523 & Non-Executives 2586) as on 31.3.2012. Its Registered and Corporate offices are at Mumbai (Maharashtra).

Vision / Mission

The Vision of the company is to be a world class corporate in the field of fertilizer and chemicals with prominent position in Indian market, ensuring optimal utilization of resources, taking due care of environment and maximizing value for stakeholders.

The Mission of the Company is to achieve exponential growth through business excellence with focus on maximizing stakeholder value by manufacturing and selling fertilizers and chemicals in a reliable ethical and socially responsible manner.

Industrial / Business Operations

RCF is in the business of manufacturing and marketing Fertilizers, Industrial Chemicals such as Methanol, Methylamines, Ammonium bicarbonate, Ammonium Nitrate etc. from its 2 operating units at Trombay and Thal in Maharashtra and marketing of these products through its Zonal/ Regional/Marketing /Area offices located in different states of the country.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Urea | Lakh MT | 21.09 | 21.24 |
| Suphala 15:15:15 | Lakh MT | 4.58 | 4.47 |
| Suphala 20:20:20 | Lakh MT | 1.92 | 1.58 |
| Total Sale | Lakh MT | 40.80 | 40.54 |

Total Revenue of the company registered an increase of ₹ 939.37 crore during 2011-12, which went up from ₹ 5661.06 crore in 2010-11 to ₹ 6600.43 crore in 2011-12. The profit of the company has gone up to ₹ 249.24 crore in 2011-12, showing an increase of ₹ 4.12 crore over the previous year profit of ₹ 245.12 crore due to higher realizations as well as increased volume of manufactured Complex Fertilizers and Industrial products like Ammonia. Profitability is affected by higher operating expenditure and net foreign exchange variance loss.

The current ratio of company is at 1.40:1 during 2011-12 as against 1.85:1 in the previous year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

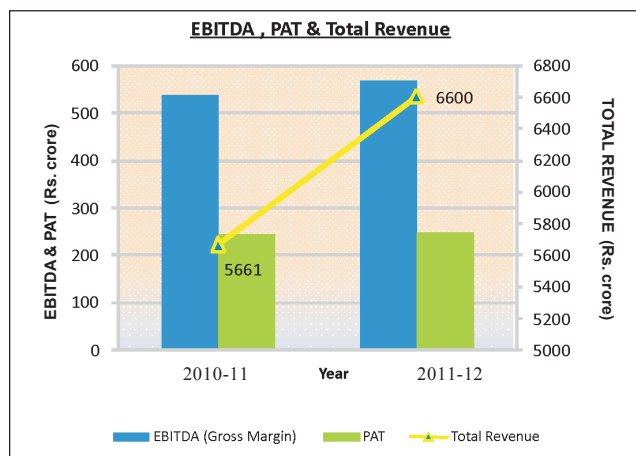


Fig. 1

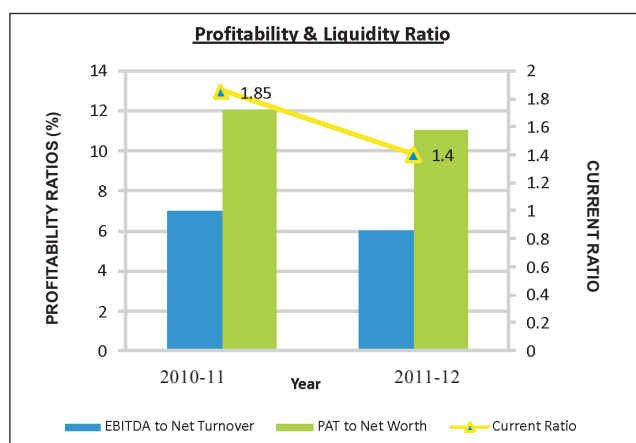


Fig. 2

Strategic issues

Nutrient based Subsidy (NBS) scheme for decontrolled phosphatic and potassic fertilizers has come into effect from 01-4-2010. The same provides scope to improve the market share and offers a challenge to market the products in a dynamic scenario.

The Plants have been in operation for a very long time, some of them since 1965 and by carrying out regular upkeep, maintenance and up-gradation the operations are sustained at full capacity.

The P&K fertilizers manufactured by the company are based on imported raw materials like Rock Phosphate, DAP/MAP, and MOP etc which face severe volatility in prices and foreign currency exchange rate affecting the profitability of the company.

The company has taken up Thal revamp project which is currently underway at a cost of ₹ 488.75 crore. The entire revamped ammonia plant has been commissioned in April 2012 and Urea revamp is expected to be commissioned in December 2012.

www.rcfltd.com

Fertilizers

Rashtriya Chemicals and Fertilizers Ltd.

"Priyadarshini", Eastern Express Highway, Mumbai - 400022

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 80000 | 80000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 51032 | 51031 | |
| (ii) Others | 4137 | 4138 | |
| (b) Reserves & Surplus | 161951 | 146004 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 217120 | 201173 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 27526 | 16766 | |
| (b) Deferred tax liabilities (Net) | 21411 | 15551 | |
| (c) Other Long-term liabilities | 7245 | 8536 | |
| (d) Long-term provisions | 12706 | 10842 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 68888 | 51695 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 90995 | 25421 | |
| (b) Trade Payables | 119696 | 50865 | |
| (c) Other current liabilities | 48818 | 31186 | |
| (d) Short-term provisions | 16321 | 14546 | |
| Total Current Liabilities 4(a) to 4(d) | 275830 | 122018 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 561838 | 374886 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 349268 | 324525 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 207425 | 196198 | |
| (aii) Accumulated Impairment | 2128 | 84 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 139715 | 128243 | |
| (c) Capital work in progress | 17731 | 8228 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 1804 | 1532 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 13550 | 9847 | |
| (h) Other Non-Current Assets | 1604 | 1385 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 174404 | 149235 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 96775 | 53475 | |
| (c) Trade Recievables | 197824 | 85685 | |
| (d) Cash & Bank Balance | 59228 | 41925 | |
| (e) Short-term Loans & Advances | 8504 | 8842 | |
| (f) Other Current Assets | 25103 | 35724 | |
| Total Current Assets (a+b+c+d+e+f) | 387434 | 225651 | |
| TOTAL ASSETS (1+2) | 561838 | 374886 | |
| Important Indicators | | | |
| (i) Investment | 82695 | 71935 | |
| (ii) Capital Employed | 244646 | 217939 | |
| (iii) Net Worth | 217120 | 201173 | |
| (iv) Net Current Assets | 111604 | 103633 | |
| (v) Cost of Sales | 617664 | 523691 | |
| (vi) Net Value Added (at market price) | -155327 | -156649 | |
| (vii) Total Regular Employees (Nos.) | 4109 | 4245 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 85958 | 78563 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 653222 | 559142 | |
| Less : Excise Duty | 9851 | 6699 | |
| Revenue from Operations (Net) | 643371 | 552443 | |
| (II) Other Income | 16672 | 13663 | |
| (III) Total Revenue (I+II) | 660043 | 566106 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 216109 | 171179 | |
| (b) Purchase of stock-in-trade` | 191142 | 130727 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -45921 | 2171 | |
| (d) Stores & Spares | 3971 | 2023 | |
| (e) Power & Fuel | 97057 | 87185 | |
| (f) Salary, Wages & Benefits/Employees Expense | 42384 | 40020 | |
| (g) Other Operating/direct/manufacturing Expenses | 86128 | 73631 | |
| (h) Rent, Royalty & Cess | 623 | 473 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 11927 | 5020 | |
| Total Expenditure (IV (a to j)) | 603420 | 512429 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 56623 | 53677 | |
| (VI) Depreciation, Depletion & Amortisation | 12116 | 11178 | |
| (VII) Impairment | 2128 | 84 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 42379 | 42415 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 4933 | 6946 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 4933 | 6946 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 37446 | 35469 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 37446 | 35469 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 37446 | 35469 | |
| (XV) TAX PROVISIONS | 12522 | 10957 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 24924 | 24512 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 24924 | 24512 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 262.98 | 253.49 | |
| (ii) Cost of Sales : Sales | 96 | 94.8 | |
| (iii) Salary/Wages : Sales | 6.59 | 7.24 | |
| (iv) Net Profit : Net Worth | 11.48 | 12.18 | |
| (v) Debt : Equity | 0.5 | 0.3 | |
| (vi) Current Ratio | 1.40 | 1.85 | |
| (vii) Trade Recievables : Sales | 30.75 | 15.51 | |
| (viii) Total Inventory : Sales | 15.04 | 9.68 | |

Brahmaputra Valley Fertilizer Corp. Ltd.

The Company

Brahmaputra Valley Fertilizer Corporation Ltd. (BVFCL) was incorporated on 5.4.2002 after segregation of Namrup units in Assam from Hindustan Fertilizer Corporation Limited (HFCL). BVFCL is the only urea manufacturing unit in eastern part of the country. It largely meets the Urea requirement of the entire North East India and some parts of North Bengal & Eastern Bihar.

BVFCL is a Schedule- 'B' BRPSE referred CPSE in Fertilizers Sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers (DoF) with 100% shareholding by the Government of India. The company employed 1062 regular employees (Executives 387 and Non-executives 675) as on 31.3.2012. Its Registered and Corporate offices are at Namrup, Assam.

Vision / Mission

The Vision of the company is to be a reputed, valued Indian Enterprise and to be a leading fertilizer manufacturer in North-Eastern part of India.

The Mission of the company is to produce fertilizers efficiently, economically and in environment friendly manner; to establish itself as profit earning enterprise; to work for all round improvement of the strategically important North Eastern parts of the country; and to provide balanced economic growth in the region.

Industrial / Business Operations

BVFCL is engaged in the production and marketing of Urea from its two operating units at Namrup, Dibrugarh district of Assam.

Performance Highlights

The average capacity utilization for the products of the company was 54.68% during 2011-12 as against 55.91% during previous year. The physical performance of company during the last two years is mentioned below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Urea | MT | 278889 | 285143 |

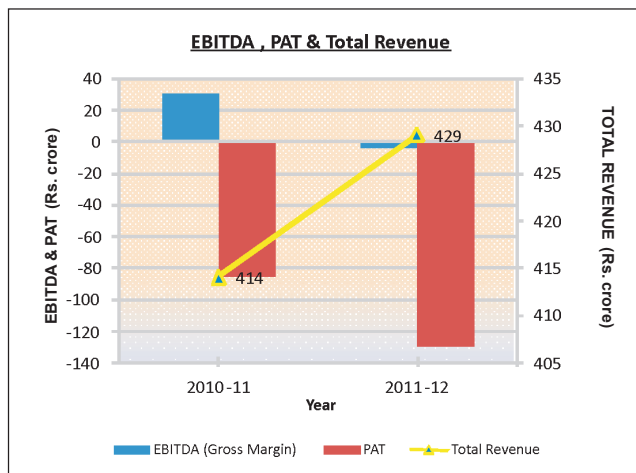


Fig. 1

The Company registered an increase of ₹ 15.39 crore in total revenue during 2011-12 which went up to ₹ 429.41 crore in 2011-12 from ₹ 414.02 crore during 2010-11. The net loss of the company, however, increased to ₹ 128.81 crore in 2011-12, an increase of ₹ 43.72 crore over the previous year's loss of ₹ 85.09 due to increase in operating expenses and reduction in capacity utilization.

The current ratio of company is at 0:40:1 during 2011-12 as against 0:44:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic Issues

BRPSE recommended for revival as a PSE on 17.10.2008, inter alia, with revival package of ₹ 566.07 crores as non-cash assistance from Government of India. A comprehensive proposal for long term viability of the company has been formulated. The proposal includes financial restructuring of the company and setting up of new Brown field Ammonia-Urea Plant at Namrup.

BVFCL has already proposed setting up a new brown field ammonia urea plant at Namrup under JV. The plant will have the capacity to produce 8.64 Lakh MT of urea per annum consuming available 1.72 MMSCMD of Natural Gas. Planning Commission has accorded in-principle approval of new unit and open bidding and EOI for equity participation from private sector companies. The proposal is under consideration of D/o Fertilizer.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 51000 | 51000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 36582 | 36582 | |
| (ii) Others | 1 | 1 | |
| (b) Reserves & Surplus | -77847 | -64966 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -41264 | -28383 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 28900 | 26134 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 1170 | 1064 | |
| (d) Long-term provisions | 4158 | 3858 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 34228 | 31056 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 6178 | 6494 | |
| (c) Other current liabilities | 87794 | 73375 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 93972 | 79869 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 86936 | 82542 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 62159 | 57794 | |
| (aii) Accumulated Impairment | 113 | 113 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 45153 | 44547 | |
| (c) Capital work in progress | 2654 | 2131 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 884 | 887 | |
| (h) Other Non-Current Assets | 255 | 117 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 48946 | 47682 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 3719 | 3652 | |
| (c) Trade Recievables | 10667 | 13371 | |
| (d) Cash & Bank Balance | 23105 | 16833 | |
| (e) Short-term Loans & Advances | 438 | 948 | |
| (f) Other Current Assets | 61 | 56 | |
| Total Current Assets (a+b+c+d+e+f) | 37990 | 34860 | |
| TOTAL ASSETS (1+2) | 86936 | 82542 | |
| Important Indicators | | | |
| (i) Investment | 65483 | 62717 | |
| (ii) Capital Employed | -12364 | -2249 | |
| (iii) Net Worth | -41264 | -28383 | |
| (iv) Net Current Assets | -55982 | -45009 | |
| (v) Cost of Sales | 47710 | 42465 | |
| (vi) Net Value Added (at market price) | -16036 | -18235 | |
| (vii) Total Regular Employees (Nos.) | 1062 | 1084 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39313 | 34625 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 40710 | 40113 | |
| Less : Excise Duty | 126 | 20 | |
| Revenue from Operations (Net) | 40584 | 40093 | |
| (II) Other Income | | | |
| | 2357 | 1309 | |
| (III) Total Revenue (I+II) | 42941 | 41402 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 6800 | 6574 | |
| (b) Purchase of stock-in-trade | 3409 | 1283 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -248 | 158 | |
| (d) Stores & Spares | 673 | 674 | |
| (e) Power & Fuel | 16185 | 17010 | |
| (f) Salary, Wages & Benefits/Employees Expense | 5010 | 4504 | |
| (g) Other Operating/direct/manufacturing Expenses | 4993 | 3508 | |
| (h) Rent, Royalty & Cess | 11 | 22 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 6513 | 4632 | |
| Total Expenditure (IV (a to j)) | 43346 | 38365 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEIET)(III-IV) | | | |
| | -405 | 3037 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 4364 | 4100 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -4769 | -1063 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 8112 | 7446 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 8112 | 7446 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -12881 | -8509 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -12881 | -8509 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -12881 | -8509 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -12881 | -8509 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -12881 | -8509 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -328.24 | -1782.7 | |
| (ii) Cost of Sales : Sales | 117.56 | 105.92 | |
| (iii) Salary/Wages : Sales | 12.34 | 11.23 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.79 | 0.71 | |
| (vi) Current Ratio | 0.40 | 0.44 | |
| (vii) Trade Recievables : Sales | 26.28 | 33.35 | |
| (viii) Total Inventory : Sales | 9.16 | 9.11 | |

Fertilizer Corporation of India Ltd.

The Company

Fertilizer Corporation of India Ltd (FCIL) was incorporated on 01.01.1961 by merging Sindri Fertilizer & Chemicals Ltd. (formed in 1951) with Hindustan Chemicals & Fertilizer Ltd. (HFC) (formed in 1959). The company was again reorganized in 1978 when it was split into five companies namely FCIL itself, Rashtriya Chemicals & Fertilizers Ltd. (RCF), HFC, National Fertilizer Ltd. (NFL) and Project & Development India Ltd. (PDIL).

FCIL is a schedule-'B' BIFR / BRPSE referred sick CPSE in Fertilizers sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% shareholding by the Government of India. The company employed 26 regular employees (Executives 24 & Non-Executives 2) as on 31.3.2012. Its registered office is at New Delhi and corporate office at NOIDA Uttar Pradesh.

Industrial / Business Operations

FCIL was involved in manufacturing and marketing of Urea & Ammonium Nitrate from its four units at Sindri (Jharkhand), Gorakhpur (U.P.), Ramagundam (A.P.) and Talcher (Orissa). However, due to continuous losses, the company became sick and based on the recommendation of the BIFR for winding up, the Government decided to close down and offer Voluntary Separation Scheme (VSS) to its employees. Accordingly, all the establishments have been closed and there are no operational activities since the year 2002.

Presently, all the six plants of the Company are laying closed awaiting approval of revival package from BIFR. The activities at plants are restricted to security arrangements and settlement of dues of employees.

Performance Highlights

The company has no operational income. Total Revenue of the company registered a reduction of ₹ 2.94 crore during 2011-12, which went down from ₹ 11.89 crore in 2010-11 to ₹ 8.95 crore in 2011-12 due to fall in other income. The losses of the company has gone up by ₹ 29.52 crore to ₹ 538.68 crore in 2011-12, from ₹ 509.16 crore in previous year due to increase in interest on Central Government Loans.

The current ratio of company is at 20.89:1 during 2011-12 as against 16.67:1 in the previous year. Balance Sheet and Profit & Loss

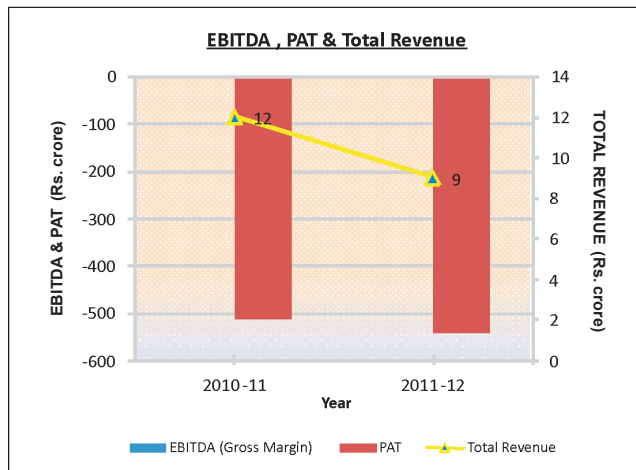


Fig. 1

Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic issues

FCIL was referred to BIFR in 1992. After a series of hearings, BIFR recommended forwarding up of the company in 2001 and forwarded the case to Delhi High Court for taking further action as per Companies Act, 1956. The Hon'ble Delhi High Court took cognizance of the same and issued notice to all parties. However, pursuant to the Government initiative of hiving off the Jodhpur Mining Organisation into a separate entity and closure of all other units, High Court granted time to examine its revival and present a scheme of revival.

Further, the company submitted a detailed plan for revival to BRPSE also, which after examining, recommended the same. Based on the recommendations of the BRPSE, the Government approved 'in principle' the revival of the company. Government of India further constituted an Empowered Committee of Secretaries (ECOS) in October 2008 to examine various revival options. ECOS had given its final recommendations in 2011 and the same are approved by CCEA subsequently. The matter is now under consideration of BIFR.

Fertilizer Corpn. Of India Ltd.

7, Institutional Area, SCOPE Complex, Core-III, Lodhi Road, New Delhi - 110003

| BALANCE SHEET | (₹ in Lakhs) | |
|---|-----------------|-----------------|
| PARTICULARS | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 80000 | 80000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 75092 | 75092 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -1152038 | -1097110 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1076946 | -1022018 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 274428 | 274428 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 815734 | 760763 |
| (d) Long-term provisions | 1873 | 1893 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1092035 | 1037084 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 211 | 125 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 25 | 16 |
| (d) Short-term provisions | 155 | 351 |
| Total Current Liabilities 4(a) to 4(d) | 391 | 492 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 15480 | 15558 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 112637 | 112683 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 106405 | 106412 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 6232 | 6271 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1080 | 1085 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7312 | 7356 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1556 | 1556 |
| (c) Trade Recievables | 10 | 28 |
| (d) Cash & Bank Balance | 6181 | 6521 |
| (e) Short-term Loans & Advances | 421 | 97 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 8168 | 8202 |
| TOTAL ASSETS (1+2) | 15480 | 15558 |
| Important Indicators | | |
| (i) Investment | 349520 | 349520 |
| (ii) Capital Employed | -802518 | -747590 |
| (iii) Net Worth | -1076946 | -1022018 |
| (iv) Net Current Assets | 7777 | 7710 |
| (v) Cost of Sales | 1197 | 1217 |
| (vi) Net Value Added (at market price) | 1688 | 4699 |
| (vii) Total Regular Employees (Nos.) | 26 | 33 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 50962 | 49242 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|---------------|---------------|
| PARTICULARS | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 0 | 0 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 0 | 0 |
| (II) Other Income | 895 | 1189 |
| (III) Total Revenue (I+II) | 895 | 1189 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 159 | 195 |
| (g) Other Operating/direct/manufacturing Expenses | 983 | 964 |
| (h) Rent, Royalty & Cess | 6 | 10 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 22 | 19 |
| Total Expenditure (IV (a to j)) | 1170 | 1188 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -275 | 1 |
| (VI) Depreciation, Depletion & Amortisation | 27 | 29 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -302 | -28 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 55391 | 55410 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 55391 | 55410 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -55693 | -55438 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -55693 | -55438 |
| (XIII) Extra-Ordinary Items | -1825 | -4522 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -53868 | -50916 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -53868 | -50916 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -53868 | -50916 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 0 | 0 |
| (ii) Cost of Sales : Sales | 0 | 0 |
| (iii) Salary/Wages : Sales | 0 | 0 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 3.65 | 3.65 |
| (vi) Current Ratio | 20.89 | 16.67 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 0 | 0 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

139

Fertilizers and Chemicals Travancore Limited

The Company

Fertilizers and Chemicals Travancore Limited (FACT) incorporated in the year 1943 was the first large scale Fertilizer Plant in India located at Udyogamandal, Kerala and started its production in 1947. Initially in the Private Sector promoted by M/s.Seshasayee Brothers, FACT became a Public Sector company in 1960 and the Government of India became the major shareholder in 1962.

FACT is a schedule-'A' listed / BRPSE referred CPSE in the Fertilizer Sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 97.38% shareholding by the Government of India. The company employed 2823 regular employees (Executives 817 & Non-Executives 2006) as on 31.3.2012. Its Registered and Corporate offices are at Kochi, Kerala.

Vision / Mission

The Vision / Mission of the Company is to be a leader in fertilizers/petrochemicals and significant player in all its other businesses including engineering/technology services.

Industrial / Business Operations

FACT is a multi-product enterprise, engaged in production and marketing of fertilizers and caprolactam, providing engineering and consultancy services and fabrication and erection of equipments through its 3 production units at Udyogamandal, Kochi and Ambalamedu and 2 Consultancy / Engineering / Fabrication units at Udyogamandal and Kochi in Kerala.

The company has also formed a 50:50 Joint Venture namely FACT-RCF Building Products Ltd. with M/s Rashtriya Chemicals and Fertilizers Limited (RCF), a CPSE.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|-------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ammonium Sulphate | Mt | 163468 | 200311 |
| Factamfos 20:20 | Mt | 622256 | 644454 |
| Caprolactam | MT | 37854 | 44345 |

Total Revenue from of the company registered an increase of ₹ 421.42 crore during 2011-12, which went up from ₹ 2491.33 crore in 2010-11 to ₹ 2912.75 crore in 2011-12. The company has shown a profit of ₹ 19.80 crore in 2011-2 as against a loss of ₹ 49.33 crore in 2010-11, thereon showing a total increase of ₹ 69.13 crore in profit due to increase in operating income and reduction in finance cost.

The current ratio of company is at 1.17:1 during 2011-12 as against 1.15:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

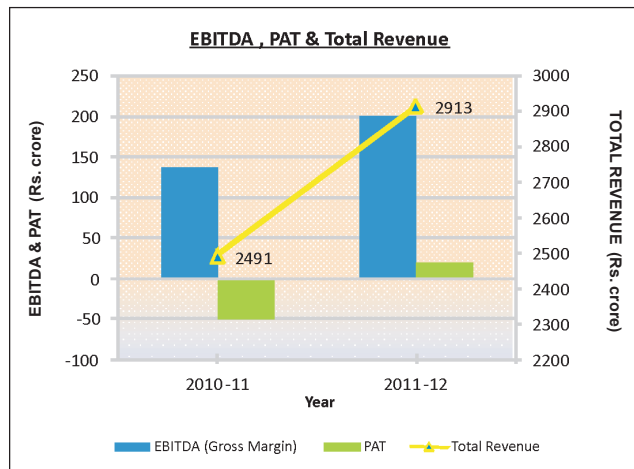


Fig. 1

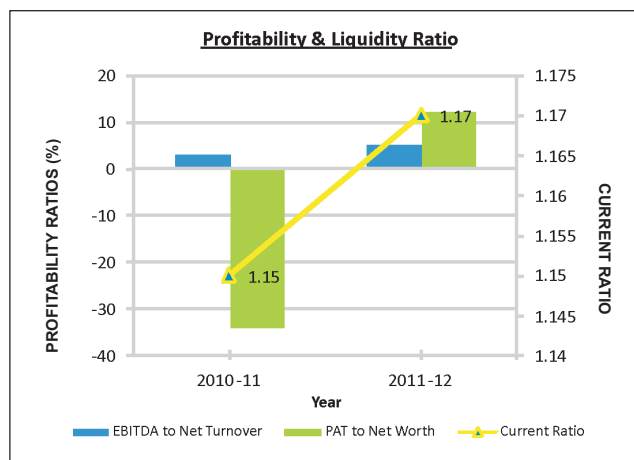


Fig. 2

Strategic issues

The key focus area in growth and expansion of the company is implementation of various projects utilizing the existing resources available such as land. Fact has identified certain projects for its diversification and expansion. The total investment required for these projects will be above ₹ 5000 crore. FACT intends partnering with Public or private sector companies for executing these projects on the joint venture concept.

FACT has prepared a Financial Restructuring proposal for submission to the Department of Fertilizers, Government of India for sustainable growth of the company in the long run.

www.fact.co.in

Fertilizers

Fertilizers & Chemicals (Travancore) Ltd.

Floor, Udyogamandal, Ernakulam Kochi, Kerala - 683501

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 100000 | 100000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 63777 | 63777 | |
| (ii) Others | 930 | 930 | |
| (b) Reserves & Surplus | -48482 | -50459 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 16225 | 14248 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 21803 | 22023 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 522 | |
| (d) Long-term provisions | 17740 | 16378 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 39543 | 38923 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 43858 | 65218 | |
| (b) Trade Payables | 53537 | 31680 | |
| (c) Other current liabilities | 32666 | 23327 | |
| (d) Short-term provisions | 4779 | 3934 | |
| Total Current Liabilities 4(a) to 4(d) | 134840 | 124159 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 190608 | 177330 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 108662 | 104296 | |
| (aii) Accumulated Impairment | 618 | 745 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 27754 | 31592 | |
| (c) Capital work in progress | 2303 | 870 | |
| (d) Intangible assets under developmet | 0 | 11 | |
| (e) Non-Current Investments | 1823 | 1554 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 212 | 76 | |
| (h) Other Non-Current Assets | 555 | 505 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 32647 | 34608 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 12286 | |
| (b) Inventories | 75963 | 61375 | |
| (c) Trade Recievables | 1125 | 4846 | |
| (d) Cash & Bank Balance | 7017 | 5523 | |
| (e) Short-term Loans & Advances | 18436 | 17721 | |
| (f) Other Current Assets | 55420 | 40971 | |
| Total Current Assets (a+b+c+d+e+f) | 157961 | 142722 | |
| TOTAL ASSETS (1+2) | 190608 | 177330 | |
| Important Indicators | | | |
| (i) Investment | 86510 | 86730 | |
| (ii) Capital Employed | 38028 | 36271 | |
| (iii) Net Worth | 16225 | 14248 | |
| (iv) Net Current Assets | 23121 | 18563 | |
| (v) Cost of Sales | 275618 | 239726 | |
| (vi) Net Value Added (at market price) | -77858 | -69574 | |
| (vii) Total Regular Employees (Nos.) | 2823 | 2966 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 66490 | 75312 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 296054 | 251211 | |
| Less : Excise Duty | 8449 | 5137 | |
| Revenue from Operations (Net) | 287605 | 246074 | |
| (II) Other Income | 3670 | 3059 | |
| (III) Total Revenue (I+II) | 291275 | 249133 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 174918 | 142879 | |
| (b) Purchase of stock-in-trade | 13485 | 9258 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -4859 | -179 | |
| (d) Stores & Spares | 3913 | 3078 | |
| (e) Power & Fuel | 40312 | 35496 | |
| (f) Salary, Wages & Benefits/Employees Expense | 22524 | 26805 | |
| (g) Other Operating/direct/manufacturing Expenses | 12511 | 10702 | |
| (h) Rent, Royalty & Cess | 426 | 388 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 8130 | 7037 | |
| Total Expenditure (IV (a to j)) | 271360 | 235464 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 19915 | 13669 | |
| (VI) Depreciation, Depletion & Amortisation | 4386 | 4390 | |
| (VII) Impairment | -128 | -128 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI) | 15657 | 9407 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 3958 | 3020 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 9719 | 11320 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 13677 | 14340 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1980 | -4933 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1980 | -4933 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1980 | -4933 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1980 | -4933 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 1980 | -4933 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 756.3 | 678.43 | |
| (ii) Cost of Sales : Sales | 95.83 | 97.42 | |
| (iii) Salary/Wages : Sales | 7.83 | 10.89 | |
| (iv) Net Profit : Net Worth | 12.2 | -34.62 | |
| (v) Debt : Equity | 0.34 | 0.34 | |
| (vi) Current Ratio | 1.17 | 1.15 | |
| (vii) Trade Recievables : Sales | 0.39 | 1.97 | |
| (viii) Total Inventory : Sales | 26.41 | 24.94 | |

Hindustan Fertilizer Corporation Ltd.

The Company

Hindustan Fertilizer Corporation Ltd. (HFC) was incorporated on 14.03.1978 after the re-organization of Fertilizer Corporation of India Ltd. (FCI) / NFL group of companies with an objective to manufacture and market quality chemical fertilizers and by products.

HFC is a schedule-'B' / sick BIFR / BRPSE referred CPSE in Fertilizer Sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers with 100% shareholding by the Government of India. The company employed 14 regular employees (Executives 09 & Non-Executives 05) as on 31.3.2012. Its registered office is at New Delhi and Corporate office at NOIDA, U.P.

Vision / Mission

The Vision of the Company is to ensure steady growth in the business of the company to meet the future challenges.

The Mission of the Company is to manufacture and market quality chemicals fertilizers and by-products by optimum utilization of available resources of the company.

Industrial / Business Operations

HFC has three units at Durgapur and Haldia (East Midnapore) in West Bengal and Barauni (Begusarai) in Bihar. The company also has one Fertilizer Promotion & Agriculture Research Division. The Namrup units de-merged into a new company under the name of "Brahmaputra Valley Fertilizer Corporation Ltd. (BVFCL)" w.e.f. 1.2.2002,

As the operations of all these three units became technoeconomically nonviable, the Government decided to close the company in 2002. However, the Government reconsidered the matter and decided on 24.4.2007, in principle, to revive HFCL and directed the concerned Ministry to examine the feasibility of revival, subject to confirmed availability of gas; and the need for a hard look at the prospects of revival in view of the factors that had led to the closure of the entities.

In view of the decision for closure of the Corporation, there was no production and marketing activity during the last eight years.

Performance Highlights

The company has no operational income due to shut-down of the plants. Total Revenue of the company registered an increase of ₹ 1.14 crore during 2011-12, which went up from ₹ 7.19 crore in

2010-11 to ₹ 8.33 crore in 2011-12 due to increase in other income. The losses of the company has gone down by ₹ 1.38 crore to ₹ 380.89 crore in 2011-12, from ₹ 382.27 crore in previous year due to reduction in operating expenses. The loss is mainly because of the interest liability on Government of India loans.

The current ratio of company is at 18.50:1 during 2011-12 as against 16.27:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

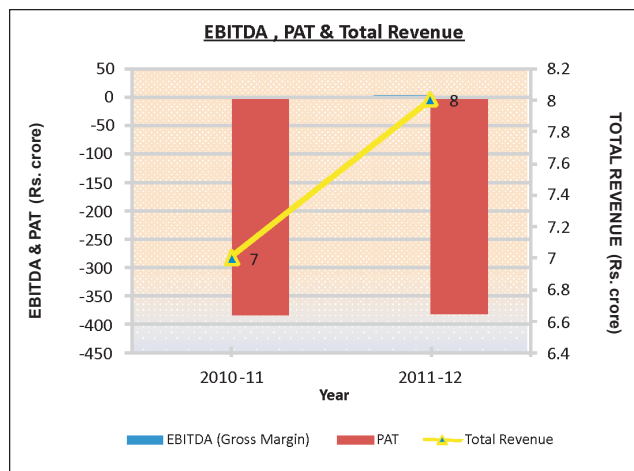


Fig. 1

Strategic issues

The company was referred to BIFR in the year 1992 and since then it is under BIFR. Further, the company submitted a detailed plan for revival to BRPSE also, which after examining, recommended the same. Based on the recommendations of the BRPSE, the Government approved 'in principle' the revival of the company. Government of India further constituted an Empowered Committee of Secretaries (ECOS) in October 2008 to examine various revival options. ECOS had given its final recommendations in 2011 and the same was approved by CCEA subsequently. The matter is currently under consideration of BIFR

Hindustan Fertilizer Corpn. Ltd.

SCOPE Complex, Core-3, 7, Institutional Area, Lodhi Road, New Delhi - 110 003

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 120000 | 120000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 68654 | 68654 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -885635 | -847537 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -816981 | -778883 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 811457 | 773197 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 22715 | 22781 |
| (d) Long-term provisions | 20 | 20 |
| Total Non-Current Liabilities 3(a) to 3(d) | 834192 | 795998 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 5 | 6 |
| (d) Short-term provisions | 201 | 210 |
| Total Current Liabilities 4(a) to 4(d) | 206 | 216 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 17417 | 17331 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 33472 | 33803 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 30147 | 30458 |
| (aii) Accumulated Impairment | 1231 | 1231 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2094 | 2114 |
| (c) Capital work in progress | 942 | 943 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 1 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 10570 | 10760 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 13607 | 13817 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 0 | 0 |
| (c) Trade Recievables | 0 | 0 |
| (d) Cash & Bank Balance | 3624 | 3362 |
| (e) Short-term Loans & Advances | 25 | 34 |
| (f) Other Current Assets | 161 | 118 |
| Total Current Assets (a+b+c+d+e+f) | 3810 | 3514 |
| TOTAL ASSETS (1+2) | 17417 | 17331 |
| Important Indicators | | |
| (i) Investment | 880111 | 841851 |
| (ii) Capital Employed | -5524 | -5686 |
| (iii) Net Worth | -816981 | -778883 |
| (iv) Net Current Assets | 3604 | 3298 |
| (v) Cost of Sales | 661 | 687 |
| (vi) Net Value Added (at market price) | 286 | 171 |
| (vii) Total Regular Employees (Nos.) | 14 | 14 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60714 | 73810 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 0 | 0 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 0 | 0 |
| (II) Other Income | 833 | 719 |
| (III) Total Revenue (I+II) | 833 | 719 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1 | 1 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 140 | 133 |
| (f) Salary, Wages & Benefits/Employees Expense | 102 | 124 |
| (g) Other Operating/direct/manufacturing Expenses | 0 | 0 |
| (h) Rent, Royalty & Cess | 13 | 15 |
| (i) Loss on sale of Assets/Investments | 1 | 0 |
| (j) Other Expenses | 386 | 395 |
| Total Expenditure (IV (a to j)) | 643 | 668 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 190 | 51 |
| (VI) Depreciation, Depletion & Amortisation | 19 | 19 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 171 | 32 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 37711 | 37711 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 549 | 549 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 38260 | 38260 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -38089 | -38228 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -38089 | -38228 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -38089 | -38228 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -38089 | -38228 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -38089 | -38228 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 0 | 0 |
| (ii) Cost of Sales : Sales | 0 | 0 |
| (iii) Salary/Wages : Sales | 0 | 0 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 11.82 | 11.26 |
| (vi) Current Ratio | 18.50 | 16.27 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 0 | 0 |

Madras Fertilizers Ltd.

The Company

Madras Fertilizers Ltd [MFL] was incorporated on 12.08.1966 as joint venture between Government of India and AMOCO India Inc. a subsidiary of Standard Oil Company of USA. MFL commenced commercial production on 1.11.1971. In the year 1972, National Iranian Oil Company, Iran [NIOC] joined MFL. In 1985 AMOCO disinvested its shareholding which was acquired by GOI and NIOC.

MFL is a Schedule - "B" BIFR / BRPSE referred listed CPSE in Fertilizer Sector under the administrative control of Ministry of Chemicals and Fertilizers, Department of Fertilizers (DoF) with 59.50% shareholding by the Government of India [25.77% equity holding is with NIOC and 14.73% equity is with Public]. Its registered and corporate Offices are at Manali, Tamilnadu. The company employed 733 regular employees (471 executives, 262 non executives) as on 31.3.2012.

Vision/Mission

The Vision of the Company is to become a leader in fertilizer and process industry and in production / marketing of chemical fertilizers and other eco-friendly products like Bio-fertilizers / neem pesticides through efficient operations, quality products, market orientation and dedicated manpower.

The Mission is to achieve all round excellence in the spheres of manufacture and marketing of Chemical Fertilizers, Bio-fertilizers, Agrochemicals paving way for increased Agricultural production and productivity, maximizing Shareholders value and guarding interest of all Stake-holders of the Company.

Industrial / Business Operations

MFL is engaged in manufacturing and marketing of Ammonia, Urea and Complex Fertilizers and Bio-fertilizers and trading in agrochemicals through its 3 operating units located at Manali, Chennai [Fertilizer Plant], Jigani, Anekal Taluk, Bangalore [Bio-fertilizer Plant] and Kondapalli Post, Krishna, Andhra Pradesh [Biofertilizer Plant]. It has 12 offices mainly located in Southern States including one liaison office in New Delhi.

Performance Highlights

The physical performance of company for last two years is given below:

| Main Products | Unit | Performance during | |
|-----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Urea | MT | 496750 | 478834 |
| Bio-fertilizers | MT | 481 | 451 |

Total Revenue of the company registered an increase of ₹ 584.97 crore during 2011-12, which went up from ₹ 1633.77 crore in 2010-11 to ₹ 2218.74 crore in 2011-12. The net profit of the company was ₹ 111.99 crore, as against ₹ 169.86 crore of previous year showing a fall of ₹ 57.87 crore due to increase in operating expenses. The company's operations have become profitable since 2009-10 due to the amendment in NPS III policy w.e.f. 01.04.2004 and improvement in production performance.

The current ratio of company is at 1.59:1 during 2011-12 as against 0.9:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

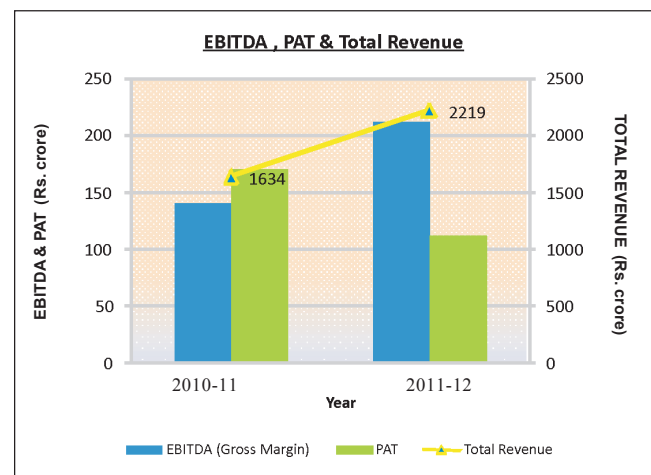


Fig. 1

Strategic Issues

The company is registered with BIFR and BRPSE. As per BIFR directions, MFL appointed Projects & Development India Ltd. (PDIL) to prepare a Rehabilitation proposal and suggest a suitable road map for the company.

SBICAPS in their report recommended that write-off of GOI outstanding principal and interest appears to be most suitable option for MFL to come out of BIFR with the understanding that GOI would recommend waiver of the tax incidence under the option. The Financial restructuring was circulated to the concerned stake holder Ministries. Comments received from them are under consideration by the D/o Fertilizer.

www.madrasfert.nic.in

Madras Fertilizers Ltd.

Manali, District Chennai, Tamil Nadu - 600068

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 36500 | 36500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 9585 | 9585 | |
| (ii) Others | 6629 | 6629 | |
| (b) Reserves & Surplus | -49281 | -60480 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | -33067 | -44266 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 77354 | 65148 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 509 | 544 | |
| (d) Long-term provisions | 2319 | 1710 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 80182 | 67402 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 645 | 7513 | |
| (b) Trade Payables | 23523 | 24558 | |
| (c) Other current liabilities | 9236 | 8164 | |
| (d) Short-term provisions | 439 | 370 | |
| Total Current Liabilities 4(a) to 4(d) | 33843 | 40605 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 80958 | 63741 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 66744 | 63608 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 22458 | 25936 | |
| (c) Capital work in progress | 3455 | 155 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| | 40 | 40 | |
| (f) Deferred Tax Assets (Net) | | | |
| | 0 | 0 | |
| (g) Long Term Loans and Advances | | | |
| | 1116 | 888 | |
| (h) Other Non-Current Assets | | | |
| | 1 | 10 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 27070 | 27029 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | | | |
| | 30294 | 20222 | |
| (c) Trade Recievables | | | |
| | 7 | 65 | |
| (d) Cash & Bank Balance | | | |
| | 5711 | 1317 | |
| (e) Short-term Loans & Advances | | | |
| | 599 | 1311 | |
| (f) Other Current Assets | | | |
| | 17277 | 13797 | |
| Total Current Assets (a+b+c+d+e+f) | 53888 | 36712 | |
| TOTAL ASSETS (1+2) | 80958 | 63741 | |
| Important Indicators | | | |
| (i) Investment | 93568 | 81362 | |
| (ii) Capital Employed | 44287 | 20882 | |
| (iii) Net Worth | -33067 | -44266 | |
| (iv) Net Current Assets | 20045 | -3893 | |
| (v) Cost of Sales | 202083 | 153356 | |
| (vi) Net Value Added (at market price) | -146884 | -87893 | |
| (vii) Total Regular Employees (Nos.) | 733 | 765 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 99216 | 155959 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 221091 | 162291 | |
| Less : Excise Duty | 314 | 8 | |
| Revenue from Operations (Net) | 220777 | 162283 | |
| (II) Other Income | | | |
| | 1097 | 1094 | |
| (III) Total Revenue (I+II) | | | |
| | 221874 | 163377 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 115521 | 84597 | |
| (b) Purchase of stock-in-trade | 348 | 97 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 3552 | -3509 | |
| (d) Stores & Spares | 2285 | 2150 | |
| (e) Power & Fuel | 58807 | 43414 | |
| (f) Salary, Wages & Benefits/Employees Expense | 8727 | 14317 | |
| (g) Other Operating/direct/manufacturing Expenses | 8744 | 6255 | |
| (h) Rent, Royalty & Cess | 65 | 43 | |
| (i) Loss on sale of Assets/Investments | 2723 | 0 | |
| (j) Other Expenses | 0 | 1871 | |
| Total Expenditure (IV (a to j)) | 200772 | 149235 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 21102 | 14142 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 4034 | 4121 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 17068 | 10021 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 4569 | 3767 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1431 | 1737 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 6000 | 5504 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | 11068 | 4517 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 11068 | 4517 | |
| (XIII) Extra-Ordinary Items | | | |
| | -131 | -12469 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 11199 | 16986 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 11199 | 16986 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 11199 | 16986 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 498.51 | 777.14 | |
| (ii) Cost of Sales : Sales | 91.53 | 94.5 | |
| (iii) Salary/Wages : Sales | 3.95 | 8.82 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 4.77 | 4.02 | |
| (vi) Current Ratio | 1.59 | 0.9 | |
| (vii) Trade Recievables : Sales | 0 | 0.04 | |
| (viii) Total Inventory : Sales | 13.72 | 12.46 | |

National Fertilizers Limited

The Company

NFL was incorporated on 23rd August, 1974 for implementation of two fertilizer plants, based on gasification technology of Feed Stock / LSHS at Bathinda in Punjab and Panipat in Haryana having an installed capacity of 5.11 lakh tones of Urea each.

NFL is a Schedule 'A' listed MiniRatna CPSE under the administrative control of Ministry of Chemicals & fertilizers, Department of Fertilizers with a Govt. of India share of 97.64% and the remaining share i.e. 2.36% held by financial institutions and others. The company employed 4514 regular employees (Executives 1941 & Non-Executives 2573) as on 31.3.2012. Its Registered Office is at New Delhi & Corporate office at NOIDA (U.P).

Vision / Mission

NFL's Mission is to be a market leader in Fertilizers and a significant player in all its other business, reputed for customer satisfaction, reasonable reward to shareholders, ethics, professionalism and concern for ecology and the community

Industrial / Business Operations

NFL is engaged in manufacturing and marketing of Urea, 16 Industrial products and 3 types of Bio-Fertilizers from its 5 operating units, one each at Nangal and Bhatinda in Punjab, Panipat in Haryana and two units at Vijaipur in Madhya Pradesh. The company has been making foray into diverse agri-based business.

The company is having one Joint Venture namely Uravarak Videsh Ltd. with M/s RCF and M/s KRIBHCO with equity participation of 33.33% to explore investment opportunities abroad and within country in Nitrogenous, Phosphatic & Potassic sectors and to render consultancy services for setting up Projects in India & Abroad.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| UREA | Lakh/MT | 34.01 | 33.80 |
| Average capacity utilization | % | 104.89 | 103.44 |

Total Revenue of the company registered a increase of ₹ 1507.41 crore during 2011-12, which went up from ₹ 5835.25 crore in 2010-11 to ₹ 7342.66 crore in 2011-12 due to increase in turnover. However, the profit of the company has gone down by ₹ 11.77 crore to ₹ 126.73 crore in 2011-12, from ₹ 138.50 crore in previous year due to higher incidence of interest expenditure, mainly attributed to higher utilization of working capital and short term loans arising out of delay in receipt of subsidy and increase in input prices and interest rates.

The current ratio of company is at 1.11:1 during 2011-12 as against 1.67:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

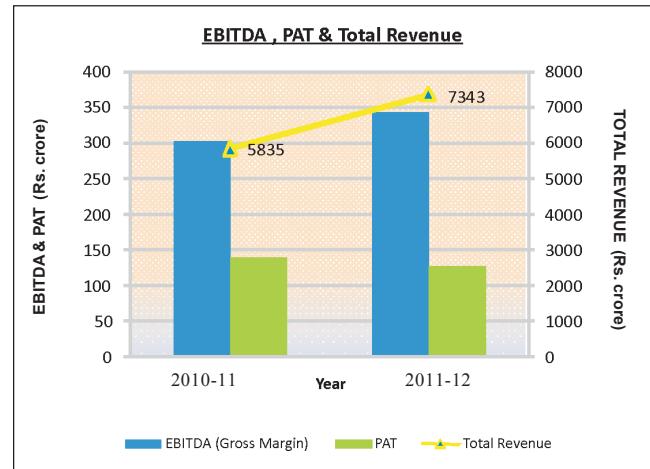


Fig. 1

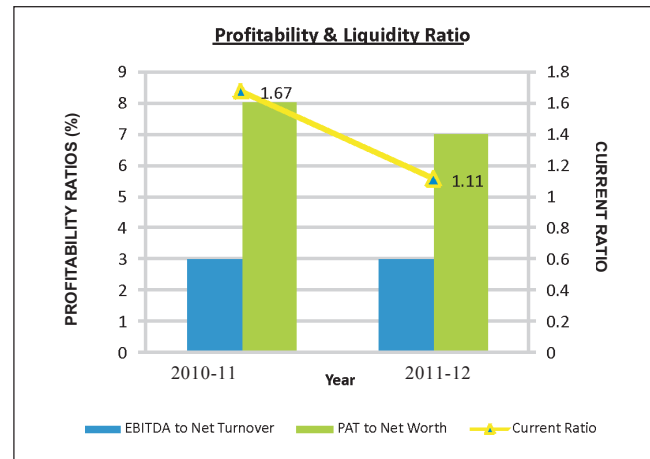


Fig. 2

Strategic issues

With a view to consolidate its position as a market leader in Urea, projects of about ₹ 4700 crore are at various stages of implementation in Company's various plants.

Government of India on nomination basis has allotted NFL & Engineers India Limited (EIL) and NFL & Steel Authority of India Limited (SAIL) for revival of closed units of FCIL at Ramagundam and Sindri respectively. Separate MoUs have been entered with EIL and SAIL and pre-project activities have been undertaken. First Stage clearance of BIFR for these projects is awaited

www.nationalfertilizers.com

National Fertilizers Ltd.

7, Scope Complex Lodi Road New Delhi

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 100000 | 100000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 47900 | 47900 | |
| (ii) Others | 1158 | 1158 | |
| (b) Reserves & Surplus | 126385 | 118160 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 175443 | 167218 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 160081 | 19122 | |
| (b) Deferred tax liabilities (Net) | 7100 | 8528 | |
| (c) Other Long-term liabilities | 2293 | 1341 | |
| (d) Long-term provisions | 16934 | 15564 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 186408 | 44555 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 138382 | 42184 | |
| (b) Trade Payables | 43784 | 43088 | |
| (c) Other current liabilities | 90294 | 33351 | |
| (d) Short-term provisions | 6655 | 6442 | |
| Total Current Liabilities 4(a) to 4(d) | 279115 | 125065 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 640966 | 336838 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 240859 | 233053 | |
| (a) Total Gross Fixed Assets | 295821 | 292954 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 54962 | 59901 | |
| (c) Capital work in progress | 265338 | 52556 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 11571 | 15209 | |
| (h) Other Non-Current Assets | 83 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 331957 | 127666 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 51682 | 36314 | |
| (c) Trade Recievables | 242772 | 160145 | |
| (d) Cash & Bank Balance | 277 | 2944 | |
| (e) Short-term Loans & Advances | 14222 | 9769 | |
| (f) Other Current Assets | 56 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 309009 | 209172 | |
| TOTAL ASSETS (1+2) | 640966 | 336838 | |
| Important Indicators | | | |
| (i) Investment | 209139 | 68180 | |
| (ii) Capital Employed | 335524 | 186340 | |
| (iii) Net Worth | 175443 | 167218 | |
| (iv) Net Current Assets | 29894 | 84107 | |
| (v) Cost of Sales | 709217 | 562102 | |
| (vi) Net Value Added (at market price) | -431739 | -307038 | |
| (vii) Total Regular Employees (Nos.) | 4514 | 4596 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 75290 | 70162 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| Less : Excise Duty | 3524 | 1300 | |
| Revenue from Operations (Net) | 730529 | 579103 | |
| (II) Other Income | | | |
| | 3737 | 4422 | |
| (III) Total Revenue (I+II) | 734266 | 583525 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 452629 | 340190 | |
| (b) Purchase of stock-in-trade | 2150 | 10742 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -5607 | -4128 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 161873 | 124877 | |
| (f) Salary, Wages & Benefits/Employees Expense | 40783 | 38696 | |
| (g) Other Operating/direct/manufacturing Expenses | 37280 | 33584 | |
| (h) Rent, Royalty & Cess | 379 | 408 | |
| (i) Loss on sale of Assets/Investments | 5 | 116 | |
| (j) Other Expenses | 10608 | 8843 | |
| Total Expenditure (IV (a to j)) | 700100 | 553328 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 34166 | 30197 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 9122 | 8890 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | 25044 | 21307 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 644 | 0 | |
| (c) Others | 13489 | 1064 | |
| (d) Less Finance Cost Capitalised | 7509 | 149 | |
| (e) Charged to P & L Account (a+b+c+d) | 6624 | 915 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 18420 | 20392 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 18420 | 20392 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 18420 | 20392 | |
| (XV) TAX PROVISIONS | | | |
| | 5747 | 6542 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 12673 | 13850 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 12673 | 13850 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 217.73 | 310.78 | |
| (ii) Cost of Sales : Sales | 97.08 | 97.06 | |
| (iii) Salary/Wages : Sales | 5.58 | 6.68 | |
| (iv) Net Profit : Net Worth | 7.22 | 8.28 | |
| (v) Debt : Equity | 3.26 | 0.39 | |
| (vi) Current Ratio | 1.11 | 1.67 | |
| (vii) Trade Recievables : Sales | 33.23 | 27.65 | |
| (viii) Total Inventory : Sales | 7.07 | 6.27 | |

Rashtriya Chemicals and Fertilizers Ltd.

The Company

Rashtriya Chemicals and Fertilizers Limited (RCF) was incorporated on 6th March, 1978 with the objective to carry on business relating to production and marketing of fertilizers, industrial chemicals and derivatives.

RCF is a schedule - 'A' listed Mini-Ratna CPSE under the administrative control of M/o Chemicals & Fertilizers, Department of Fertilizers with 92.5% shareholding by the Government of India. The company employed 4109 regular employees (Executives 1523 & Non-Executives 2586) as on 31.3.2012. Its Registered and Corporate offices are at Mumbai (Maharashtra).

Vision / Mission

The Vision of the company is to be a world class corporate in the field of fertilizer and chemicals with prominent position in Indian market, ensuring optimal utilization of resources, taking due care of environment and maximizing value for stakeholders.

The Mission of the Company is to achieve exponential growth through business excellence with focus on maximizing stakeholder value by manufacturing and selling fertilizers and chemicals in a reliable ethical and socially responsible manner.

Industrial / Business Operations

RCF is in the business of manufacturing and marketing Fertilizers, Industrial Chemicals such as Methanol, Methylamines, Ammonium bicarbonate, Ammonium Nitrate etc. from its 2 operating units at Trombay and Thal in Maharashtra and marketing of these products through its Zonal/ Regional/Marketing /Area offices located in different states of the country.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Urea | Lakh MT | 21.09 | 21.24 |
| Suphala 15:15:15 | Lakh MT | 4.58 | 4.47 |
| Suphala 20:20:20 | Lakh MT | 1.92 | 1.58 |
| Total Sale | Lakh MT | 40.80 | 40.54 |

Total Revenue of the company registered an increase of ₹ 939.37 crore during 2011-12, which went up from ₹ 5661.06 crore in 2010-11 to ₹ 6600.43 crore in 2011-12. The profit of the company has gone up to ₹ 249.24 crore in 2011-12, showing an increase of ₹ 4.12 crore over the previous year profit of ₹ 245.12 crore due to higher realizations as well as increased volume of manufactured Complex Fertilizers and Industrial products like Ammonia. Profitability is affected by higher operating expenditure and net foreign exchange variance loss.

The current ratio of company is at 1.40:1 during 2011-12 as against 1.85:1 in the previous year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

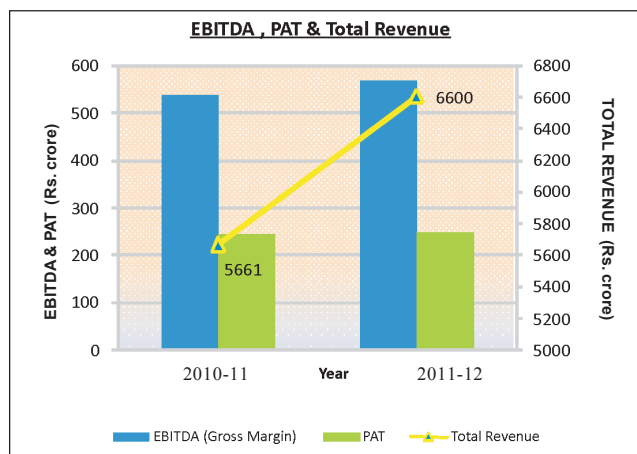


Fig. 1

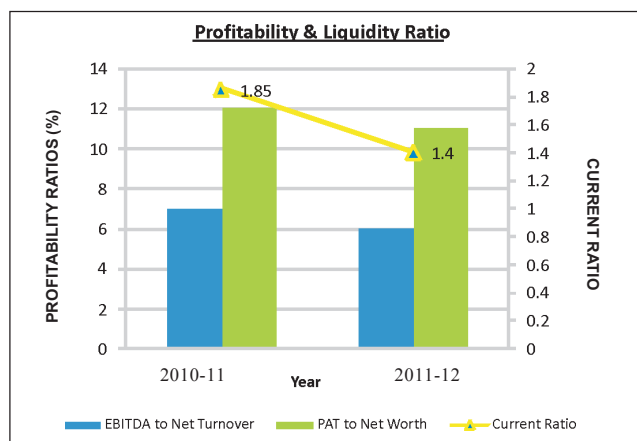


Fig. 2

Strategic issues

Nutrient based Subsidy (NBS) scheme for decontrolled phosphatic and potassic fertilizers has come into effect from 01-4-2010. The same provides scope to improve the market share and offers a challenge to market the products in a dynamic scenario.

The Plants have been in operation for a very long time, some of them since 1965 and by carrying out regular upkeep, maintenance and up-gradation the operations are sustained at full capacity.

The P&K fertilizers manufactured by the company are based on imported raw materials like Rock Phosphate, DAP/MAP, and MOP etc which face severe volatility in prices and foreign currency exchange rate affecting the profitability of the company.

The company has taken up Thal revamp project which is currently underway at a cost of ₹ 488.75 crore. The entire revamped ammonia plant has been commissioned in April 2012 and Urea revamp is expected to be commissioned in December 2012.

www.rcfltd.com

Fertilizers

Rashtriya Chemicals and Fertilizers Ltd.

"Priyadarshini", Eastern Express Highway, Mumbai - 400022

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 80000 | 80000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 51032 | 51031 | |
| (ii) Others | 4137 | 4138 | |
| (b) Reserves & Surplus | 161951 | 146004 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 217120 | 201173 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 27526 | 16766 | |
| (b) Deferred tax liabilities (Net) | 21411 | 15551 | |
| (c) Other Long-term liabilities | 7245 | 8536 | |
| (d) Long-term provisions | 12706 | 10842 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 68888 | 51695 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 90995 | 25421 | |
| (b) Trade Payables | 119696 | 50865 | |
| (c) Other current liabilities | 48818 | 31186 | |
| (d) Short-term provisions | 16321 | 14546 | |
| Total Current Liabilities 4(a) to 4(d) | 275830 | 122018 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 561838 | 374886 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 349268 | 324525 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 207425 | 196198 | |
| (aii) Accumulated Impairment | 2128 | 84 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 139715 | 128243 | |
| (c) Capital work in progress | 17731 | 8228 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 1804 | 1532 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 13550 | 9847 | |
| (h) Other Non-Current Assets | 1604 | 1385 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 174404 | 149235 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 96775 | 53475 | |
| (c) Trade Recievables | 197824 | 85685 | |
| (d) Cash & Bank Balance | 59228 | 41925 | |
| (e) Short-term Loans & Advances | 8504 | 8842 | |
| (f) Other Current Assets | 25103 | 35724 | |
| Total Current Assets (a+b+c+d+e+f) | 387434 | 225651 | |
| TOTAL ASSETS (1+2) | 561838 | 374886 | |
| Important Indicators | | | |
| (i) Investment | 82695 | 71935 | |
| (ii) Capital Employed | 244646 | 217939 | |
| (iii) Net Worth | 217120 | 201173 | |
| (iv) Net Current Assets | 111604 | 103633 | |
| (v) Cost of Sales | 617664 | 523691 | |
| (vi) Net Value Added (at market price) | -155327 | -156649 | |
| (vii) Total Regular Employees (Nos.) | 4109 | 4245 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 85958 | 78563 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 653222 | 559142 | |
| Less : Excise Duty | 9851 | 6699 | |
| Revenue from Operations (Net) | 643371 | 552443 | |
| (II) Other Income | 16672 | 13663 | |
| (III) Total Revenue (I+II) | 660043 | 566106 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 216109 | 171179 | |
| (b) Purchase of stock-in-trade` | 191142 | 130727 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -45921 | 2171 | |
| (d) Stores & Spares | 3971 | 2023 | |
| (e) Power & Fuel | 97057 | 87185 | |
| (f) Salary, Wages & Benefits/Employees Expense | 42384 | 40020 | |
| (g) Other Operating/direct/manufacturing Expenses | 86128 | 73631 | |
| (h) Rent, Royalty & Cess | 623 | 473 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 11927 | 5020 | |
| Total Expenditure (IV (a to j)) | 603420 | 512429 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/ INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 56623 | 53677 | |
| (VI) Depreciation, Depletion & Amortisation | 12116 | 11178 | |
| (VII) Impairment | 2128 | 84 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 42379 | 42415 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 4933 | 6946 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 4933 | 6946 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 37446 | 35469 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 37446 | 35469 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 37446 | 35469 | |
| (XV) TAX PROVISIONS | 12522 | 10957 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 24924 | 24512 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 24924 | 24512 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 262.98 | 253.49 | |
| (ii) Cost of Sales : Sales | 96 | 94.8 | |
| (iii) Salary/Wages : Sales | 6.59 | 7.24 | |
| (iv) Net Profit : Net Worth | 11.48 | 12.18 | |
| (v) Debt : Equity | 0.5 | 0.3 | |
| (vi) Current Ratio | 1.40 | 1.85 | |
| (vii) Trade Recievables : Sales | 30.75 | 15.51 | |
| (viii) Total Inventory : Sales | 15.04 | 9.68 | |

**CHEMICALS
AND
PHARMACEUTICALS**

8. Chemicals and Pharmaceuticals

As on 31.03.2012, there were 11 Central Public Sector Enterprises in the Chemicals and Pharmaceuticals group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation |
|---------|--|-----------------------|
| 1 | Hindustan Antibiotics Ltd. | 1954 |
| 2 | Hindustan Insecticides Ltd. | 1954 |
| 3 | Hindustan Organic Chemicals Ltd. | 1960 |
| 4 | Indian Drugs & Pharmaceuticals Ltd. | 1961 |
| 5 | Rajasthan Drugs & Pharmaceuticals Ltd. | 1978 |
| 6 | Indian Medicines & Pharmaceutical Corpn. Ltd. | 1979 |
| 7 | Orissa Drugs & Chemicals Ltd. | 1979 |
| 8 | Bengal Chemicals & Pharmaceuticals Ltd. | 1981 |
| 9 | Karnataka Antibiotics & Pharmaceuticals Ltd. | 1981 |
| 10 | Hindustan Fluorocarbons Limited | 1983 |
| 11 | Bharat Immunologicals & Biologicals Corp. Ltd. | 1989 |

2. The enterprises falling in this group are mainly engaged in producing and selling of pharmaceuticals, surgical instruments, ayurvedic intermediates, pesticide etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. Turnover : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Turnover | |
|---------|--|----------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Hindustan Organic Chemicals Ltd. | 606.7 | 739.01 |
| 2 | Hindustan Insecticides Ltd. | 279.82 | 275.04 |
| 3 | Karnataka Antibiotics & Pharmaceuticals Ltd. | 233.55 | 213.2 |
| 4 | Rajasthan Drugs & Pharmaceuticals Ltd. | 82.72 | 80.67 |
| 5 | Hindustan Antibiotics Ltd. | 72.02 | 89.04 |
| 6 | Hindustan Fluorocarbons Limited | 67.58 | 38.18 |
| 7 | Bengal Chemicals & Pharmaceuticals Ltd. | 55.12 | 59.77 |
| 8 | Indian Drugs & Pharmaceuticals Ltd. | 52.45 | 60.00 |
| 9 | Bharat Immunologicals & Biologicals Corp. Ltd. | 46.4 | 2.72 |
| 10 | Indian Medicines & Pharmaceutical Corpn. Ltd. | 24.9 | 24.41 |
| 11 | Orissa Drugs & Chemicals Ltd. | 11.66 | 6.32 |
| | Sub Total : | 1532.92 | 1588.36 |

5. Net Profit / Loss : The details of enterprises , which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|--|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Karnataka Antibiotics & Pharmaceuticals Ltd. | 16.02 | 10.56 |
| 2 | Bharat Immunologicals & Biologicals Corp. Ltd. | 12.56 | -4.18 |
| 3 | Hindustan Fluorocarbons Limited | 2.52 | 2.23 |
| 4 | Hindustan Insecticides Ltd. | 1.6 | 1.58 |
| 5 | Indian Medicines & Pharmaceutical Corpn. Ltd. | 1.52 | 0.12 |
| 6 | Rajasthan Drugs & Pharmaceuticals Ltd. | 1.45 | 1.20 |
| 7 | Orissa Drugs & Chemicals Ltd. | 0.85 | 0.20 |
| 8 | Bengal Chemicals & Pharmaceuticals Ltd. | -15.92 | -9.16 |
| 9 | Hindustan Antibiotics Ltd. | -72.10 | -50.18 |
| 10 | Hindustan Organic Chemicals Ltd. | -78.07 | 25.72 |
| 11 | Indian Drugs & Pharmaceuticals Ltd. | -489.88 | -668.44 |
| | Sub Total : | -619.45 | -690.35 |

6. Dividend : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|--|-------------|-------------|
| | | 2011-12 | 2010-11 |
| 1. | Karnataka Antibiotics & Pharmaceuticals Ltd. | 1.13 | 0.90 |
| | Group Total : | 1.13 | 0.90 |

7. Social Overhead and Township : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 6027 | 6356 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 2.33 | 2.53 |
| | (ii) Medical Facilities | 10.06 | 8.05 |
| | (iii) Others | 2.81 | 2.92 |
| 3 | Capital cost of township (Rupees in Crore) | 7.51 | 7.51 |
| 4 | No. of houses constructed (in numbers) | 1602 | 1601 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

CHEMICALS AND PHARMACEUTICALS

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 91860 | 91860 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 71165 | 67163 |
| (ii) Others | 7280 | 8892 |
| (b) Reserves & Surplus | -785389 | -723463 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -706944 | -647408 |
| (2) Share application money pending allotment | 3348 | 4248 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 732409 | 707954 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 54710 | 51512 |
| (d) Long-term provisions | 12886 | 11688 |
| Total Non-Current Liabilities 3(a) to 3(d) | 800005 | 771154 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 11211 | 7113 |
| (b) Trade Payables | 21390 | 18435 |
| (c) Other current liabilities | 51457 | 36924 |
| (d) Short-term provisions | 7730 | 8097 |
| Total Current Liabilities 4(a) to 4(d) | 91788 | 70569 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 188197 | 198563 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 141940 | 140742 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 107110 | 103514 |
| (aii) Accumulated Impairment | 87 | 16 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 34743 | 37212 |
| (c) Capital work in progress | 21074 | 14969 |
| (d) Intangible assets under developmet | 62 | 123 |
| (e) Non-Current Investments | 4031 | 4029 |
| (f) Deferred Tax Assets (Net) | 1108 | 414 |
| (g) Long Term Loans and Advances | 4775 | 5900 |
| (h) Other Non-Current Assets | 406 | 224 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 66199 | 62871 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 30679 | 31558 |
| (c) Trade Recievables | 41425 | 39437 |
| (d) Cash & Bank Balance | 18441 | 33054 |
| (e) Short-term Loans & Advances | 28989 | 28590 |
| (f) Other Current Assets | 2464 | 3053 |
| Total Current Assets (a+b+c+d+e+f) | 121998 | 135692 |
| TOTAL ASSETS (1+2) | 188197 | 198563 |
| Important Indicators | | |
| (i) Investment | 814202 | 788257 |
| (ii) Capital Employed | 28813 | 64794 |
| (iii) Net Worth | -703596 | -643160 |
| (iv) Net Current Assets | 30210 | 65123 |
| (v) Cost of Sales | 156367 | 151822 |
| (vi) Net Value Added (at market price) | 35046 | 45827 |
| (vii) Total Regular Employees (Nos.) | 6027 | 6356 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 50566 | 46793 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 153292 | 158836 |
| Less : Excise Duty | 10488 | 11463 |
| Revenue from Operations (Net) | 142804 | 147373 |
| (II) Other Income | 5772 | 6635 |
| (III) Total Revenue (I+II) | 148576 | 154008 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 70994 | 70471 |
| (b) Purchase of stock-in-trade | 7828 | 7213 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 361 | -3999 |
| (d) Stores & Spares | 1731 | 1589 |
| (e) Power & Fuel | 14203 | 14796 |
| (f) Salary, Wages & Benefits/Employees Expense | 36571 | 35690 |
| (g) Other Operating/direct/manufacturing Expenses | 13104 | 13517 |
| (h) Rent, Royalty & Cess | 143 | 132 |
| (i) Loss on sale of Assets/Investments | 4 | 14 |
| (j) Other Expenses | 7259 | 7893 |
| Total Expenditure (IV (a to j)) | 152198 | 147316 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -3622 | 6692 |
| (VI) Depreciation, Depletion & Amortisation | 4142 | 4463 |
| (VII) Impairment | 31 | 57 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -7795 | 2172 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 25848 | 24898 |
| (b) On Foreign Loans | 0 | 243 |
| (c) Others | 27900 | 45358 |
| (d) Less Finance Cost Capitalised | 22 | 282 |
| (e) Charged to P & L Account (a+b+c+d) | 53726 | 70217 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -61521 | -68045 |
| (XI) Exceptional Items | 125 | 3 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -61646 | -68048 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -61646 | -68048 |
| (XV) TAX PROVISIONS | 299 | 987 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -61945 | -69035 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -61945 | -69035 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 495.62 | 227.45 |
| (ii) Cost of Sales : Sales | 109.5 | 103.02 |
| (iii) Salary/Wages : Sales | 25.61 | 24.22 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 8.95 | 8.82 |
| (vi) Current Ratio | 1.33 | 1.92 |
| (vii) Trade Recievables : Sales | 29.01 | 26.76 |
| (viii) Total Inventory : Sales | 21.48 | 21.41 |

Bengal Chemicals & Pharmaceuticals Limited

The Company

Bengal Chemicals & Pharmaceuticals Limited (BCPL) was established in 1901 and incorporated as CPSE on 27-3-1981 with the objective to save the company from closure and to support the health programmes of the Government by providing quality medicines at reasonable price, to bridge the gap between demand and supply of life saving drugs and vaccines and to set up and develop Multi Disciplinary Research and Development Centre, inventing new molecules, processes and home products.

BCPL is a Schedule-‘C’ BIFR / BRPSE referred, taken over CPSE in Chemicals & Pharmaceuticals Sector, under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals with 100% shareholding by the Government of India. The company employed 629 regular employees (Executives 111, Non-executives 518) as on 31.3.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision / Mission of the Company is to cater to the needs of consumers for medicines, life saving drugs, chemical and home products.

Industrial / Business Operations

BCPL is involved in manufacturing and sale of Pharmaceutical formulations, chemicals, cosmetics and home products. The Company has four factories in Kolkata, Mumbai and Kanpur, nine Depots and two C&F Agents throughout India.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Product / Services | Unit | Performance during | |
|-------------------------|-------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Alumina Ferric | MT | 3858 | 4692 |
| Phenol | KL | 1681 | 2724 |
| Disinfectant | KL | 621 | 636 |
| Capsule | Lakhs | 402 | 436 |
| Tablet | CR | 27.27 | 8.50 |

The Company registered a growth of ₹ 1.04 crore in total income during 2011-12 which went up to ₹ 68.26 crore in 2011-12 from ₹ 67.22 crore during 2010-11. The net loss of the company increased to ₹ 15.92 crore in 2011-12, an increase of ₹ 6.76 crore over the previous year’s loss of 9.16 crore due to increase in finance cost on account of shortage of working capital. The losses are also due to higher cost of Raw and Packing Materials, high cost of Salaries & Wages compared to volume of Production/ Sales. Non-availability of most of the production facilities due to Schedule ‘M’ implementation / dismantling / renovation, re-construction of factories, etc. lead to lower Sales / Turnover.

The current ratio of company is at 1.01:1 during 2011-12 as against 2.8:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

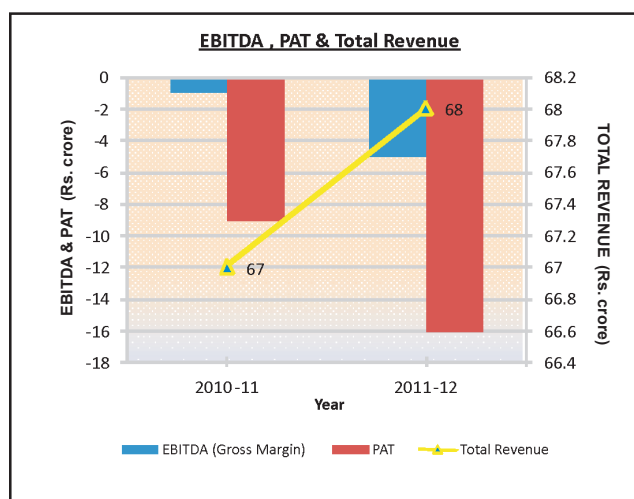


Fig. 1

Strategic issue

All the Pharma units are governed by Drugs & Cosmetics Act. The company had to comply with the norms of Schedule ‘M’ and December, 2007 was the deadline to stop the production. So it became mandatory to renovate / modernize. Modernized Plant are being designed in such a way that productivity is expandable to 3 to 4 times and approachable to WHO-GMP or Foreign Quality Audit to qualify for export to the respective country. The revival/ restructuring plan was sanctioned by BRPSE in 2006.

Bengal Chemicals & Pharmaceuticals Limited

6, Ganesh Chunder Avenue, Kolkata, West Bengal - 700013

| BALANCE SHEET PARTICULARS | ₹ In La khs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 8000 | 8000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 7696 | 7696 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -7872 | -6280 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -176 | 1416 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 14460 | 23210 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 14460 | 23210 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 6433 | 6693 |
| (d) Short-term provisions | 1922 | 1562 |
| Total Current Liabilities 4(a) to 4(d) | 8355 | 8255 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 22639 | 32881 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 4769 | 4770 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2668 | 2419 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2101 | 2351 |
| (c) Capital work in progress | 12118 | 7399 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 14219 | 9750 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1896 | 2564 |
| (c) Trade Recievables | 2209 | 1834 |
| (d) Cash & Bank Balance | 2770 | 16272 |
| (e) Short-term Loans & Advances | 1545 | 2461 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 8420 | 23131 |
| TOTAL ASSETS (1+2) | 22639 | 32881 |
| Important Indicators | | |
| (i) Investment | 22156 | 30906 |
| (ii) Capital Employed | 14284 | 24626 |
| (iii) Net Worth | -176 | 1416 |
| (iv) Net Current Assets | 65 | 14876 |
| (v) Cost of Sales | 7556 | 7066 |
| (vi) Net Value Added (at market price) | 2207 | 2308 |
| (vii) Total Regular Employees (Nos.) | 629 | 689 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28325 | 22315 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ In Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5512 | 5977 |
| Less : Excise Duty | 318 | 379 |
| Revenue from Operations (Net) | 5194 | 5598 |
| (II) Other Income | 1632 | 1124 |
| (III) Total Revenue (I+II) | 6826 | 6722 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3237 | 3327 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 499 | -135 |
| (d) Stores & Spares | 35 | 32 |
| (e) Power & Fuel | 95 | 112 |
| (f) Salary, Wages & Benefits/Employees Expense | 2138 | 1845 |
| (g) Other Operating/direct/manufacturing Expenses | 835 | 1188 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 469 | 416 |
| Total Expenditure (IV (a to j)) | 7308 | 6785 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -482 | -63 |
| (VI) Depreciation, Depletion & Amortisation | 248 | 281 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -730 | -344 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 568 | 364 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 294 | 208 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 862 | 572 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1592 | -916 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1592 | -916 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1592 | -916 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1592 | -916 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1592 | -916 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 36.36 | 22.73 |
| (ii) Cost of Sales : Sales | 145.48 | 126.22 |
| (iii) Salary/Wages : Sales | 41.16 | 32.96 |
| (iv) Net Profit : Net Worth | - | -64.69 |
| (v) Debt : Equity | 1.88 | 3.02 |
| (vi) Current Ratio | 1.01 | 2.8 |
| (vii) Trade Recievables : Sales | 42.53 | 32.76 |
| (viii) Total Inventory : Sales | 36.5 | 45.8 |

Bharat Immunological and Biologicals Corp. Ltd.

The Company

Bharat Immunological and Biologicals Corp. Ltd. (BIBCOL) was incorporated on 10.3.1989 with the objective to produce Oral Polio Vaccine (OPV) to support the target of the Government of India to eradicate Poliomyelitis.

BIBCOL is an un-categorized BIFR referred sick but listed CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Science and Technology, D/o Biotechnology with 59% shareholding by the Government of India. The company employed 118 Regular employees (Executives 37 & Non-Executives 81) as on 31.3.2012. Its Registered and Corporate offices are at Bulandshahr, Uttar Pradesh.

Vision / Mission

The Vision of the Company is to help India to become self reliant in the field of Vaccines, Drugs & Pharmaceuticals by affirming values of Quality, Integrity, Innovation, Performance, Customer focus and Leadership. To emerging as a reliable, high quality, cost effective provider of Vaccines & Drugs for India's Public Health Sector.

The Mission of the Company is to achieve excellence in the field of production of quality vaccines, biological and health care products.

Industrial / Business Operations

The main activity of BIBCOL is to manufacture and supply of formulation of Oral Polio Vaccine (OPV) and production of Zinc Dispersible Tablet through its single operating unit at Bulandshahr, Uttar Pradesh

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Product | Unit | Performance during | |
|-------------------------|-----------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Sale of products | ₹ crore | 46.40 | 2.72 |
| Zinc dispersible tablet | Million Tablets | 12.163 | 37.793 |
| Diarrhea Management Kit | Million Kits | 0.513 | — |

Total Revenue of the company registered an increase of ₹ 43.54 crore during 2011-12 which went up to ₹ 47.24 crore in 2011-12 from ₹ 3.70 crore during 2010-11. The company has shown a profit of ₹ 12.56 crore in 2011-12, as against a loss of ₹ 4.17 crore in previous year due to increase in operating income.

The current ratio of company is at 1.29:1 during 2011-12 as against 1.54:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

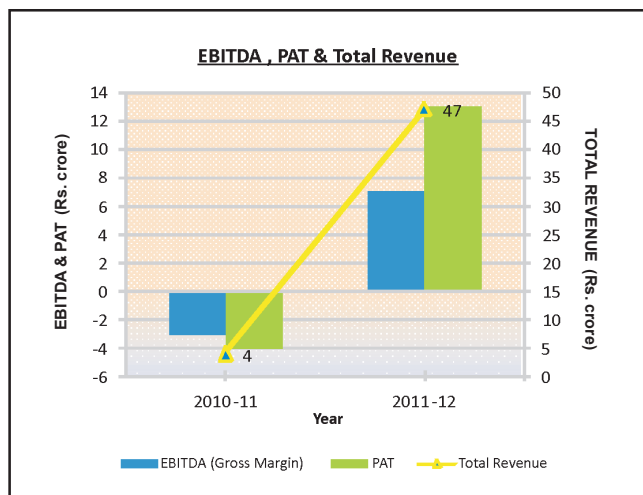


Fig. 1

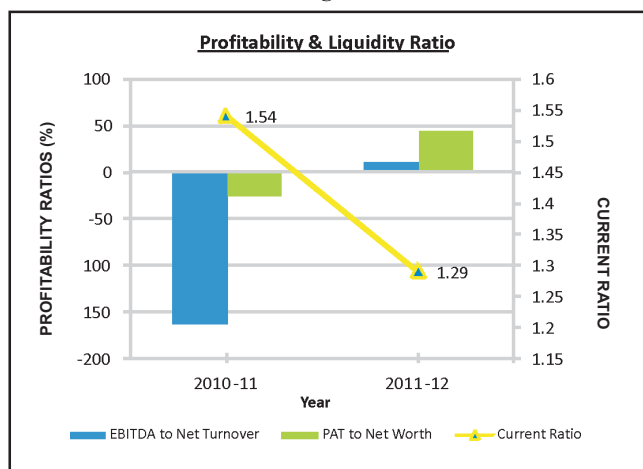


Fig. 2

Strategic issues

BIBCOL was established for supply of OPV for meeting national demand of Government of India in National Immunizations Programme and it contributed significantly to National Immunizations Programme. In the year 2006, the facility was up graded to meet the WHO GMP (Good manufacturing Practice) & revised schedule M of Drug & Cosmetics Act.

To meet the current requirement of Oral Polio Bio-valent Vaccine, BIBCOL has obtained permission for trail batch production of OPV and shall obtain the manufacturing license in due course of time. For future growth the company has added two more products viz. Zinc dispersible tablet and Diarrhea Management Kit (Zinc tablet + ORS) for management of diarrhea among young children. BIBCOL has also established R&D facility for trial batch production of Iron Folic Acid Tablets and Mineral Vitamin Mix.

www.bibcol.com

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 5100 | 5100 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2559 | 2559 | |
| (ii) Others | 1759 | 1759 | |
| (b) Reserves & Surplus | -1483 | -2724 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2835 | 1594 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 195 | 167 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 195 | 167 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 686 | 0 | |
| (b) Trade Payables | 2602 | 5 | |
| (c) Other current liabilities | 1735 | 1289 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 5023 | 1294 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8053 | 3055 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3596 | 3471 | |
| (a) Total Gross Fixed Assets | 4449 | 4447 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 853 | 976 | |
| (c) Capital work in progress | 59 | 57 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 660 | 0 | |
| (g) Long Term Loans and Advances | 26 | 26 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1598 | 1059 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | | | |
| | 1979 | 149 | |
| (c) Trade Recievables | | | |
| | 2758 | 107 | |
| (d) Cash & Bank Balance | | | |
| | 1680 | 1465 | |
| (e) Short-term Loans & Advances | | | |
| | 0 | 104 | |
| (f) Other Current Assets | | | |
| | 38 | 171 | |
| Total Current Assets (a+b+c+d+e+f) | 6455 | 1996 | |
| TOTAL ASSETS (1+2) | 8053 | 3055 | |
| Important Indicators | | | |
| (i) Investment | 4318 | 4318 | |
| (ii) Capital Employed | 2835 | 1594 | |
| (iii) Net Worth | 2835 | 1594 | |
| (iv) Net Current Assets | 1432 | 702 | |
| (v) Cost of Sales | 4197 | 785 | |
| (vi) Net Value Added (at market price) | 1143 | -12 | |
| (vii) Total Regular Employees (Nos.) | 118 | 123 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 33898 | 27304 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 4640 | 272 | |
| Less : Excise Duty | 6 | 17 | |
| Revenue from Operations (Net) | 4634 | 255 | |
| (II) Other Income | | | |
| | 90 | 115 | |
| (III) Total Revenue (I+II) | 4724 | 370 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 3599 | 62 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -597 | 28 | |
| (d) Stores & Spares | 65 | 18 | |
| (e) Power & Fuel | 107 | 64 | |
| (f) Salary, Wages & Benefits/Employees Expense | 480 | 403 | |
| (g) Other Operating/direct/manufacturing Expenses | 341 | 32 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 78 | 41 | |
| Total Expenditure (IV (a to j)) | 4073 | 648 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 651 | -278 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 124 | 137 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 527 | -415 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 41 | 3 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 41 | 3 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 486 | -418 | |
| (XI) Exceptional Items | | | |
| | -110 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 596 | -418 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 596 | -418 | |
| (XV) TAX PROVISIONS | | | |
| | -660 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 1256 | -418 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 1256 | -418 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 163.46 | 16 | |
| (ii) Cost of Sales : Sales | 90.57 | 307.84 | |
| (iii) Salary/Wages : Sales | 10.36 | 158.04 | |
| (iv) Net Profit : Net Worth | 44.3 | -26.22 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.29 | 1.54 | |
| (vii) Trade Recievables : Sales | 59.52 | 41.96 | |
| (viii) Total Inventory : Sales | 42.71 | 58.43 | |

Hindustan Antibiotics Ltd.

The Company

Hindustan Antibiotics Ltd. (HAL) was incorporated in 1954 with the objective of manufacturing and marketing of life saving bulk drugs at affordable prices through network of Government Hospitals. The Company has diversified into production of agriculture & veterinary products.

HAL is a Schedule-‘C’ / BIFR / BRPSE referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals with 100% shareholding by the Government of India. The company employed 1147 regular employees (Executives 271 & Non-Executives 876) as on 31.3.2012. Its Registered and Corporate offices are at Pune, Maharashtra.

Vision / Mission

The Vision of the Company is to focus on selected range of products after revamping the product mix as per the market requirements and introduce newer products in the market as a part of the short term, medium term and long term planning, taking into consideration the company’s strength.

The Mission of the Company is to make life saving drugs available to the common people of the country at affordable prices.

Industrial / Business Operations

HAL is engaged in manufacturing and marketing of life saving drugs through its single operating unit at Pune, Maharashtra. The total number of products manufactured by the company is 70. These are distributed in three segments namely Bulk, Formulation and others.

The company had two sick subsidiaries i.e. Maharashtra Antibiotics & Pharmaceuticals Ltd (MAPL) and Manipur State Drugs & Pharmaceuticals Ltd., which are currently under liquidation. The company is a partner in one joint venture with Hindustan Max-G.B. Ltd. with 50% equity participation.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|--------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Vials | No.in Lakhs | 76.80 | 79.16 |
| Tablets | No. in Lakhs | 977.67 | 1158.71 |
| Capsules | No. in Lakhs | 249.04 | 202.55 |
| I.V. Fluids | No. in Lakhs | 83.27 | 84.18 |

Total Revenue of the company registered a reduction of ₹24.78 crore during 2011-12, which went down from ₹ 99.19 crore in 2010-11 to ₹ 74.41 crore in 2011-12. The loss of the company has gone up by ₹ 21.92 crore to ₹ 72.10 crore in 2011-12, from ₹ 50.18 crore in previous year due to fall in operating income. The other reasons for losses are shortage of working capital and price control under DPCO.

The current ratio of company is at 1.24:1 during 2011-12 as against 1.96:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

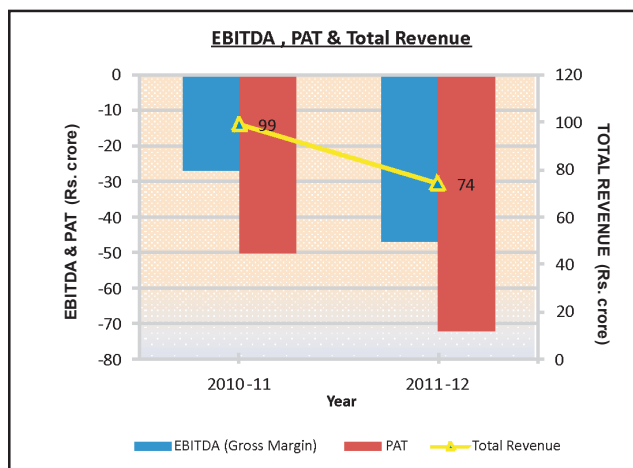


Fig. 1

Strategic issues

Despite three capital restructuring schemes in 1983, 1988 and 1994, the company became sick in 1997. Government of India approved the 4th Rehabilitation Scheme on the basis of the recommendations of BRPSE on 9.3.2006 with a cash assistance of ₹137.59 crore and non-cash assistance of ₹.267.57 crore. The company started implementation of the Rehabilitation Scheme sanctioned by BIFR vide its order dated 05.06.2007 in right earnest. The projects included in the Rehabilitation scheme have been forwarded to administrative Ministry. Between 2007-08 and 2010-11 company has received Rs.37.17 crore for new projects. HAL as a strategy, focused on increasing Trade sale and adopted Business Associate / Pharma Sales Executive (BAPSE) model to enhance the trade sale.

Hindustan Antibiotics Ltd.

Pimpri, Pune-411018

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 4441 | 4441 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -27353 | -20128 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -22912 | -15687 |
| (2) Share application money pending allotment | 2731 | 2731 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 30400 | 29350 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 30400 | 29350 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 11534 | 8051 |
| (d) Short-term provisions | 0 | 1242 |
| Total Current Liabilities 4(a) to 4(d) | 11534 | 9293 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 21753 | 25687 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 21399 | 21807 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15804 | 15725 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 5595 | 6082 |
| (c) Capital work in progress | 1842 | 1423 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7437 | 7505 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1645 | 3050 |
| (c) Trade Recievables | 1580 | 3045 |
| (d) Cash & Bank Balance | 1181 | 3985 |
| (e) Short-term Loans & Advances | 9910 | 8102 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 14316 | 18182 |
| TOTAL ASSETS (1+2) | 21753 | 25687 |
| Important Indicators | | |
| (i) Investment | 37572 | 36522 |
| (ii) Capital Employed | 10219 | 16394 |
| (iii) Net Worth | -20181 | -12956 |
| (iv) Net Current Assets | 2782 | 8889 |
| (v) Cost of Sales | 12617 | 13165 |
| (vi) Net Value Added (at market price) | -752 | 1042 |
| (vii) Total Regular Employees (Nos.) | 1147 | 1174 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 29192 | 27747 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 7202 | 8904 |
| Less : Excise Duty | 398 | 366 |
| Revenue from Operations (Net) | 6804 | 8538 |
| (II) Other Income | 637 | 1381 |
| (III) Total Revenue (I+II) | 7441 | 9919 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2968 | 4060 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 90 | 109 |
| (e) Power & Fuel | 1026 | 933 |
| (f) Salary, Wages & Benefits/Employees Expense | 4018 | 3909 |
| (g) Other Operating/direct/manufacturing Expenses | 3936 | 3514 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 121 | 91 |
| Total Expenditure (IV (a to j)) | 12159 | 12616 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -4718 | -2697 |
| (VI) Depreciation, Depletion & Amortisation | 458 | 549 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -5176 | -3246 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 290 | 344 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1731 | 1425 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 2021 | 1769 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -7197 | -5015 |
| (XI) Exceptional Items | 13 | 3 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7210 | -5018 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7210 | -5018 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7210 | -5018 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -7210 | -5018 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 66.58 | 52.08 |
| (ii) Cost of Sales : Sales | 185.44 | 154.19 |
| (iii) Salary/Wages : Sales | 59.05 | 45.78 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 4.24 | 4.09 |
| (vi) Current Ratio | 1.24 | 1.96 |
| (vii) Trade Recievables : Sales | 23.22 | 35.66 |
| (viii) Total Inventory : Sales | 24.18 | 35.72 |

Hindustan Insecticides Ltd.

The Company

Hindustan Insecticides Limited (HIL) was incorporated in 1954 with the objective to manufacture DDT and its formulations for meeting the demand of National Anti Malaria Programme. The current objective of the Company is to provide quality insecticides and pesticides at reasonable prices for public health and agricultural purposes and earn reasonable return.

HIL is a Schedule-‘C’ / BIFR / BRPSE referred CPSE in chemical & pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals with 100% shareholding by the Government of India. The company employed 1284 regular employees (Executives 279, Non-executives 1005) as on 31.3.2012. Its Registered and Corporate offices are in New Delhi.

Vision / Mission

The Vision of the Company is to be a global player in the field of Crop Protection and Public Health.

The Mission of the Company is to provide quality products a reasonable price, through clean and safe technology which would enhance agriculture productivity & promote Public Health.

Industrial / Business Operations

The product / service range comprises of technical products such as Endosulfan, Dicofol, MalathionButachlor, DDVP etc. and 44 agro formulations at its plants at Udyogamandal (near Cochin, Kerala), Rasayani (Maharashtra) and Bhatinda (Punjab). The company also has a well equipped central R&D complex at UdyogVihar, Gurgaon, Haryana along with an experimental farm.

HIL marketing network is spread all over the country with six Regional Sales offices situated in Delhi, Hyderabad, Kolkata Akola, Coimbatore and Ahmedabad. The Company has a well equipped Central R&D Complex at Udyogvihar, Gurgaon along with experimental farm.

Performance Highlights

HIL today is the largest producer of DDT in the world and the only other producer is in China. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| DDT Technical | MT | 3637 | 3192 |
| DDT Formuation | MT | 6427 | 5875 |

Total revenue of the company registered a marginal decline of ₹ 0.15 crore in 2011-12 which went down to ₹ 263.94 crore in 2011-12 from ₹ 264.09 crore during 2010-11, because of reduction in other income. The net profit of the company, however, increased to ₹ 1.60 crore in 2011-12, an increase of ₹ 0.02 crore over the previous year profit of ₹ 1.58 crore due to increase in operating income. addition of new product range in the company has increased the overall performance of the company.

Addition of new product range in the company has increased the overall performance of the company.

The current ratio of company is at 2.99:1 during 2011-12 as against 2.94:1 in the previous year (Fig.2). Balance Sheet and Profit&Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

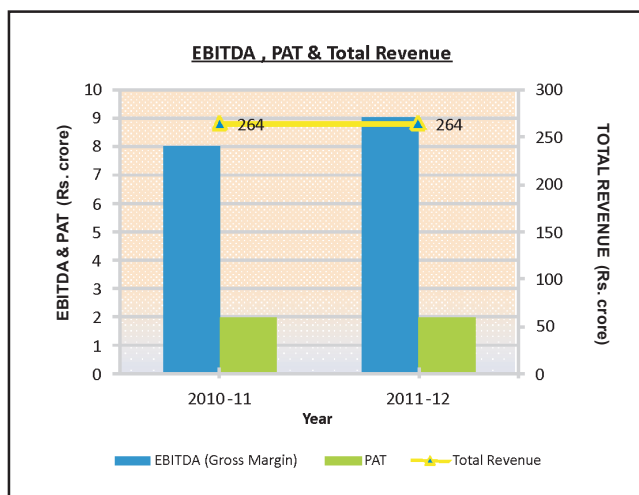


Fig. 1

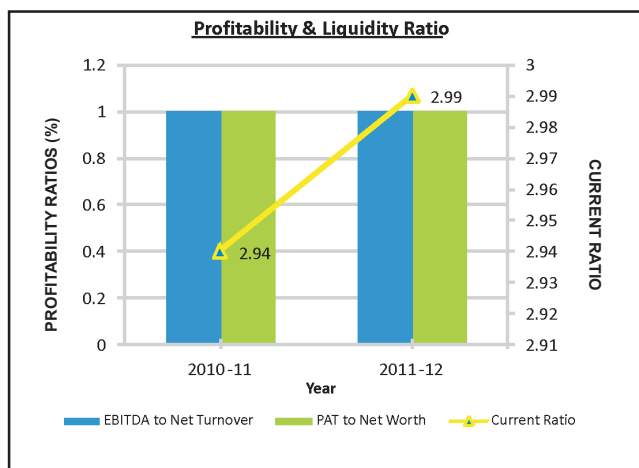


Fig. 2

Strategic issue

HIL is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as “Turnaround CPSE”.

As a part of diversification, company has a marketing tie up with Rashtriya Chemical & Fertilizers Ltd. and Hindustan Petroleum Corporation Limited. The company has also ventured into export of DDT and got orders from Mozambique, Gambia, UNDP-Zimbabwe, MOHSS, Namibia.

Hindustan Insecticides Limited

Scope Complex, Core-6, 2nd Floor, 7 Lodi Road, New Delhi - 110 003.

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 9133 | 9133 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -431 | -591 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 8702 | 8542 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2174 | 2174 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 4651 | 4636 |
| (d) Long-term provisions | 2981 | 3468 |
| Total Non-Current Liabilities 3(a) to 3(d) | 9806 | 10278 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1493 | 922 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 3535 | 4602 |
| (d) Short-term provisions | 1869 | 1478 |
| Total Current Liabilities 4(a) to 4(d) | 6897 | 7002 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 25405 | 25822 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 12301 | 11978 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 9406 | 8996 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 2895 | 2982 |
| (c) Capital work in progress | 878 | 432 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 5 | 5 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 682 | 1646 |
| (h) Other Non-Current Assets | 290 | 153 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4750 | 5218 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 7256 | 6184 |
| (c) Trade Recievables | 12331 | 12977 |
| (d) Cash & Bank Balance | 348 | 544 |
| (e) Short-term Loans & Advances | 682 | 677 |
| (f) Other Current Assets | 38 | 222 |
| Total Current Assets (a+b+c+d+e+f) | 20655 | 20604 |
| TOTAL ASSETS (1+2) | 25405 | 25822 |
| Important Indicators | | |
| (i) Investment | 11307 | 11307 |
| (ii) Capital Employed | 10876 | 10716 |
| (iii) Net Worth | 8702 | 8542 |
| (iv) Net Current Assets | 13758 | 13602 |
| (v) Cost of Sales | 25904 | 25967 |
| (vi) Net Value Added (at market price) | 12168 | 12805 |
| (vii) Total Regular Employees (Nos.) | 1284 | 1371 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 64810 | 58765 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 27982 | 27504 |
| Less : Excise Duty | 2260 | 2544 |
| Revenue from Operations (Net) | 25722 | 24960 |
| (II) Other Income | 672 | 1449 |
| (III) Total Revenue (I+II) | 26394 | 26409 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 9745 | 10249 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -665 | -153 |
| (d) Stores & Spares | 40 | 25 |
| (e) Power & Fuel | 2820 | 2076 |
| (f) Salary, Wages & Benefits/Employees Expense | 9986 | 9668 |
| (g) Other Operating/direct/manufacturing Expenses | 1886 | 1889 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1683 | 1853 |
| Total Expenditure (IV (a to j)) | 25495 | 25607 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 899 | 802 |
| (VI) Depreciation, Depletion & Amortisation | 409 | 360 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 490 | 442 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | | |
| 0 243 | | |
| (c) Others | 209 | 109 |
| (d) Less Finance Cost Capitalised | 0 | 243 |
| (e) Charged to P & L Account (a+b+c+d) | 209 | 109 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEEET)(VIII-IXe) | 281 | 333 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 281 | 333 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 281 | 333 |
| (XV) TAX PROVISIONS | 121 | 175 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 160 | 158 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 160 | 158 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 236.5 | 232.92 |
| (ii) Cost of Sales : Sales | 100.71 | 104.03 |
| (iii) Salary/Wages : Sales | 38.82 | 38.73 |
| (iv) Net Profit : Net Worth | 1.84 | 1.85 |
| (v) Debt : Equity | 0.24 | 0.24 |
| (vi) Current Ratio | 2.99 | 2.94 |
| (vii) Trade Recievables : Sales | 47.94 | 51.99 |
| (viii) Total Inventory : Sales | 28.21 | 24.78 |

Hindustan Organic Chemicals Ltd.

The Company

Hindustan Organic Chemicals Ltd. (HOCL) was incorporated on 12.12.1960 with the objective of attaining self-reliance in basic organic chemicals needs.

HOCL is a Schedule-'B' BIFR / BRPSE referred listed CPSE in Consumer Goods sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals with 80% shareholding by the Government of India. The company employed 1277 regular employees (Executives 477, Non-executives 800) as on 31.3.2012. Its registered office is at Rasayani, Raigad District and Corporate office is at Mumbai, Maharashtra.

Vision / Mission

The Vision of the Company is to produce and market basic chemicals efficiently and economically in an environment friendly manner.

The Mission of the Company is to maintain optimum level of efficiency and productivity in the use of resource and secure optimum return on investment.

Industrial / Business Operations

HOCL is involved in production of chemicals & intermediaries and having a product range of 9 main products and 5 By-products. It is operating through its two units at Rasayani, Raigad District in Maharashtra and at Ambalamugul, Kochi in Kerala. The Company also has one subsidiary i.e. M/s Hindustan Fluorocarbons Limited with a share holding of 60%. The company also has one Joint Venture namely HOC-Chematur Ltd.

Performance Highlights

The average capacity utilization for all the products / services of the company was 42% during 2011-12. The physical performances of the company for last two years are given below:

| Main Segments | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Total Products | MT | 178792 | 251007 |
| Kochi Unit | MT | 126076 | 166886 |
| Rasayani Unit | MT | 52716 | 66798 |

Total Revenue of the company registered a reduction of ₹ 120.52 crore in 2011-12 which went down to ₹ 556.94 crore in 2011-12 from ₹ 677.46 crore during 2010-11. The company incurred a net loss of ₹ 78.07 crore in 2011-12, as against a profit of ₹ 25.72 crore during the previous year due to fall in production & turnover. The other reasons for losses are higher labor cost and high incidence of cost on closed plants of Rasayani Unit

The current ratio of company is at 0.62:1 during 2011-12 as against 1.06:1 in the previous year (Fig.2). Balance Sheet and Profit &

Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

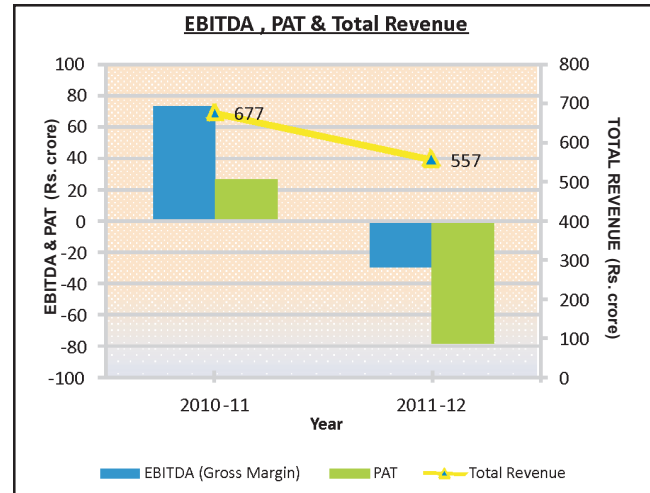


Fig. 1

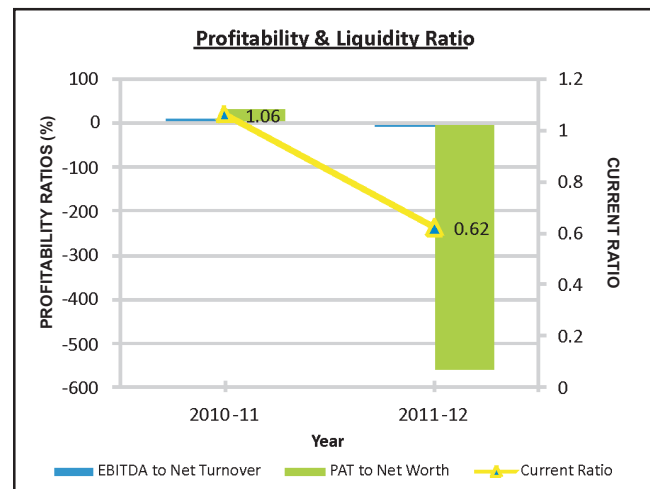


Fig. 2

Strategic issue

The company was referred to BRPSE in 2005. The revival of company is under implementation as per revival plan sanctioned in 2006. GoI guarantee for loans of 100.00 crore are extended until August 2013. The company has decided to operate only those plants which are giving contribution. The company is having an in-house R&D unit.

Hindustan Organic Chemicals Ltd.

P.O.: Rasayani, Maharashtra-410 207

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 37000 | 37000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 30948 | 30948 | |
| (ii) Others | 2779 | 2779 | |
| (b) Reserves & Surplus | -32327 | -24700 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1400 | 9027 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 1787 | 12388 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 6455 | 5110 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 8242 | 17498 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 6715 | 3059 | |
| (b) Trade Payables | 5639 | 6120 | |
| (c) Other current liabilities | 22567 | 11517 | |
| (d) Short-term provisions | 2108 | 2107 | |
| Total Current Liabilities 4(a) to 4(d) | 37029 | 22803 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 46671 | 49328 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 72074 | 71500 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 56022 | 53816 | |
| (a ii) Accumulated Impairment | 87 | 16 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 15965 | 17668 | |
| (c) Capital work in progress | 3602 | 3299 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 1115 | 1113 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 2990 | 2987 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 23672 | 25067 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 10729 | 11017 | |
| (c) Trade Recievables | 4147 | 5141 | |
| (d) Cash & Bank Balance | 3452 | 3099 | |
| (e) Short-term Loans & Advances | 4210 | 4456 | |
| (f) Other Current Assets | 461 | 548 | |
| Total Current Assets (a+b+c+d+e+f) | 22999 | 24261 | |
| TOTAL ASSETS (1+2) | 46671 | 49328 | |
| Important Indicators | | | |
| (i) Investment | 35514 | 46115 | |
| (ii) Capital Employed | 3187 | 21415 | |
| (iii) Net Worth | 1400 | 9027 | |
| (iv) Net Current Assets | -14030 | 1458 | |
| (v) Cost of Sales | 60902 | 63024 | |
| (vi) Net Value Added (at market price) | 7387 | 18769 | |
| (vii) Total Regular Employees (Nos.) | 1277 | 1338 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 77069 | 74757 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 60670 | 73901 | |
| Less : Excise Duty | 5842 | 7068 | |
| Revenue from Operations (Net) | 54828 | 66833 | |
| (II) Other Income | 866 | 913 | |
| (III) Total Revenue (I+II) | 55694 | 67746 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 33910 | 37955 | |
| (b) Purchase of stock-in-trade | 156 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -252 | -3042 | |
| (d) Stores & Spares | 1186 | 1258 | |
| (e) Power & Fuel | 9059 | 8635 | |
| (f) Salary, Wages & Benefits/Employees Expense | 11810 | 12003 | |
| (g) Other Operating/direct/manufacturing Expenses | 888 | 827 | |
| (h) Rent, Royalty & Cess | 77 | 81 | |
| (i) Loss on sale of Assets/Investments | 3 | 11 | |
| (j) Other Expenses | 1732 | 2732 | |
| Total Expenditure (IV (a to j)) | 58569 | 60460 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -2875 | 7286 | |
| (VI) Depreciation, Depletion & Amortisation | 2305 | 2518 | |
| (VII) Impairment | 31 | 57 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -5211 | 4711 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 790 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1584 | 2139 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 2374 | 2139 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -7585 | 2572 | |
| (XI) Exceptional Items | 222 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7807 | 2572 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7807 | 2572 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7807 | 2572 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -7807 | 2572 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 1720.36 | 312.08 | |
| (ii) Cost of Sales : Sales | 111.08 | 94.3 | |
| (iii) Salary/Wages : Sales | 21.54 | 17.96 | |
| (iv) Net Profit : Net Worth | -557.64 | 28.49 | |
| (v) Debt : Equity | 0.05 | 0.37 | |
| (vi) Current Ratio | 0.62 | 1.06 | |
| (vii) Trade Recievables : Sales | 7.56 | 7.69 | |
| (viii) Total Inventory : Sales | 19.57 | 16.48 | |

Hindustan Fluorocarbons Ltd.

The Company

Hindustan Fluorocarbons Ltd. (HFCL) was incorporated on 14.07.1983 (commencement of business in 1987) with the objective to manufacture various grades of Poly Tetra Fluor Ethylene (PTFE) as import substitute and to save foreign exchange. The company is a subsidiary of Hindustan Organic Chemicals Ltd. (HOCL), which holds 56.6% equity of HFCL. The other joint venture partner is the Government of Andhra Pradesh through Andhra Pradesh Industrial Development Corp. (APIDC).

HFCL is a Schedule-'D' listed BIFR / BRPSE referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals. The company employed 146 regular employees (Executives 74 and Non-executives 72) as on 31.3.2012. HFCL's Registered and Corporate offices are at Hyderabad, Andhra Pradesh.

Industrial / Business Operations

HFCL is engaged in production and marketing of Poly Tetra Fluoro Ethylene (PTFE) and CFM-22 through its single operating unit at Medak, Andhra Pradesh.

Performance Highlights

Company has achieved 100% capacity utilization of CFM-22 plant during last two years. The average capacity utilization for all the products / services of the company was 85% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| PTFE | MT | 139 | 125 |
| CFM-22 | MT | 1265 | 1265 |

The Company registered an increase of ₹ 28.23 crore in total revenue during 2011-12 which went up to ₹ 64.16 crore in 2011-12 from ₹ 35.93 crore during 2010-11 due to increase in production. The net profit of the company increased to ₹ 2.52 crore in 2011-12, a growth of ₹0.29 crore over the previous year's profit of ₹ 2.23 crore due to increase in operating revenue.

The current ratio of company is at 0.44:1 during 2011-12 as against 0.77:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

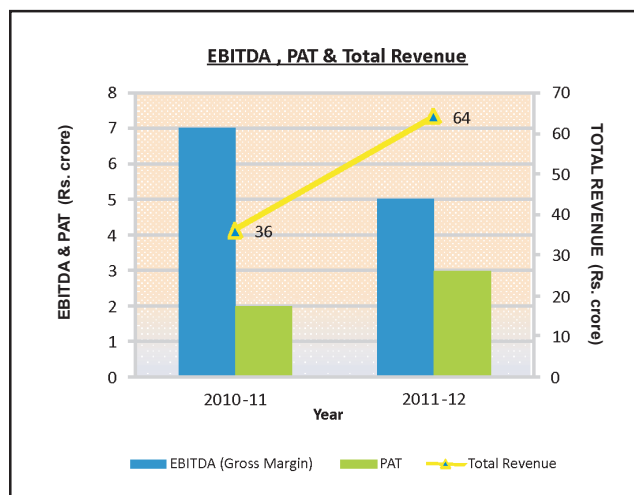


Fig. 1

Strategic issue

The company is registered with BIFR. BRPSE recommended for revival as a PSE on 13.6.2008 and the fresh funds required for revival of the company were to be arranged by HOCL (holding company) from its own resources and/or through banks / financial institutions. HOCL has submitted a rehabilitation plan for HFL to BIFR. The company's shares are listed at stock exchanges of Hyderabad (HSE) and Mumbai (BSE).

PTFE industry is dominated by large integrated players consisting of both Indian and multi nationals. Compared to global scenario, the capacity is very small and operating with old technology. Hence, the traditional product mix is not competitive. In view of this it is difficult to make any sustainable business only on PTFE. To overcome this, company is focusing on the niche area of Fluoro Speciality Chemicals. Continuous efforts are being made for development of these chemicals. Accordingly, one such product namely TFE-ETHER is already commercialized. The company is the only manufacturer of this product in India.

Hindustan Fluorocarbons Ltd.

1402, Babukhan Estate Bashirbagh, Hyderabad, Andhra Pradesh - 500 001.

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 2100 | 2100 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1962 | 1972 |
| (b) Reserves & Surplus | -4425 | -4677 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -2463 | -2705 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1871 | 2414 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 451 | 875 |
| (d) Long-term provisions | 246 | 398 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2568 | 3687 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 28 | 886 |
| (b) Trade Payables | 380 | 539 |
| (c) Other current liabilities | 2694 | 1976 |
| (d) Short-term provisions | 113 | 32 |
| Total Current Liabilities 4(a) to 4(d) | 3215 | 3433 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3320 | 4415 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 6799 | 6672 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 5156 | 5062 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1643 | 1610 |
| (c) Capital work in progress | 120 | 0 |
| (d) Intangible assets under developmet | 62 | 123 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 68 | 51 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1893 | 1784 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 614 | 2080 |
| (c) Trade Recievables | 628 | 284 |
| (d) Cash & Bank Balance | 35 | 6 |
| (e) Short-term Loans & Advances | 150 | 222 |
| (f) Other Current Assets | 0 | 39 |
| Total Current Assets (a+b+c+d+e+f) | 1427 | 2631 |
| TOTAL ASSETS (1+2) | 3320 | 4415 |
| Important Indicators | | |
| (i) Investment | 3833 | 4386 |
| (ii) Capital Employed | -592 | -291 |
| (iii) Net Worth | -2463 | -2705 |
| (iv) Net Current Assets | -1788 | -802 |
| (v) Cost of Sales | 6036 | 3091 |
| (vi) Net Value Added (at market price) | 1511 | 1300 |
| (vii) Total Regular Employees (Nos.) | 146 | 154 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 62614 | 39719 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 710 | 311 |
| Less : Excise Duty | 475 | 313 |
| Revenue from Operations (Net) | 6283 | 3505 |
| (II) Other Income | 133 | 88 |
| (III) Total Revenue (I+II) | 6416 | 3593 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1947 | 1473 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1520 | -180 |
| (d) Stores & Spares | 92 | 69 |
| (e) Power & Fuel | 600 | 503 |
| (f) Salary, Wages & Benefits/Employees Expense | 1097 | 734 |
| (g) Other Operating/direct/manufacturing Expenses | 279 | 91 |
| (h) Rent, Royalty & Cess | 5 | 5 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 341 | 241 |
| Total Expenditure (IV (a to j)) | 5881 | 2936 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 535 | 657 |
| (VI) Depreciation, Depletion & Amortisation | 155 | 155 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 380 | 502 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 128 | 279 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 128 | 279 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 252 | 223 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 252 | 223 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 252 | 223 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 252 | 223 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 252 | 223 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -1061.32 | -1204.47 |
| (ii) Cost of Sales : Sales | 96.07 | 88.19 |
| (iii) Salary/Wages : Sales | 17.46 | 20.94 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.95 | 1.22 |
| (vi) Current Ratio | 0.44 | 0.77 |
| (vii) Trade Recievables : Sales | 10 | 8.1 |
| (viii) Total Inventory : Sales | 9.77 | 59.34 |

Indian Drugs and Pharmaceuticals Ltd.

The Company

Indian Drugs and Pharmaceuticals Ltd. (IDPL) was incorporated on 5.4.1961 with the objective to create self-sufficiency in respect of essential lifesaving medicines in order to free the country from dependence on imports and to provide medicines at affordable prices.

IDPL is a Schedule-‘B’ / BIFR / BRPSE referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals with 100% shareholding by the Government of India. The company employed 212 regular employees (Executives 90 and Non-executives 122) as on 31.3.2012. Its Registered and Corporate offices are at Gurgaon, Haryana.

Industrial / Business Operations

IDPL is involved in the production and marketing of drugs / formulations through its 3 units at Rishikesh in Uttarakhand, Hyderabad in Andhra Pradesh and Gurgaon in Haryana.

The company has currently two operating subsidiaries in the states of Tamil Nadu and Orissa in collaboration with the respective State Government Industrial Development Corporations namely IDPL (TN) Ltd. and Orissa Drugs & Chemicals Ltd.

Rajasthan Drugs & Pharmaceuticals Ltd. was a subsidiary of IDPL. However as per revival plan of RDPL, 51% equity shares held by IDPL in the share capital of the RDPL was transferred to President of India on 17.08.10. Further allotments of equity shares worth ₹ 200 lakhs and ₹ 192 lakhs were made to the President of India and Rajasthan Industrial Development and Investment Corporations (RIICO Ltd.). 51% of equity is now held by GOI and 49% by RIICO Ltd, respectively and RDPL is no longer a subsidiary of IDPL. The Bihar Drugs & Organic Chemicals Ltd. (BDOCL), also a subsidiary of IDPL, is under liquidation.

Performance Highlights

The company has not provided any details of physical performance during last three years. Due to lack of manpower in company the 7 years accounts of the company are in arrears. As per provisional information received, the Company registered a reduction of ₹ 7.55 crore in total income during 2011-12 which went down to ₹ 64.45 crore in 2011-12 from ₹ 72 crore during 2010-11 due to fall in revenue from operations. The net loss of the

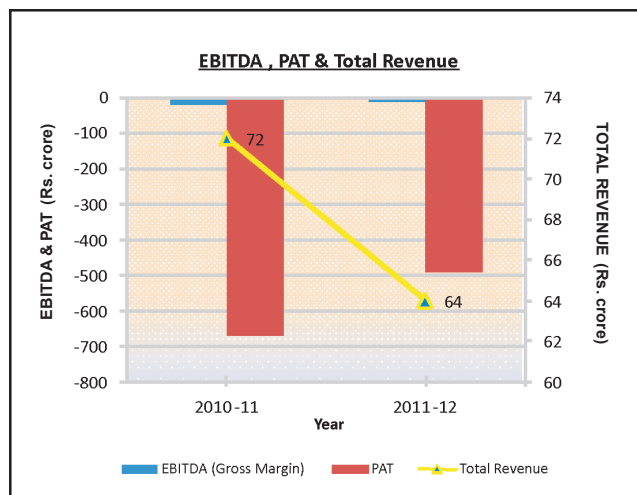


Fig. 1

company reduced to ₹ 489.88 crore in 2011-12, a reduction of ₹ 178.56 crore from the previous year's loss of ₹ 668.44 crore due to reduction in operating expenses.

Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic issue

The company is referred to BIFR and BRPSE. The first revival package had failed and the 2nd revival package is yet to be approved. BRPSE recommended for revival as a CPSE on 9.3.2007, inter alia, with revival package of ₹ 3222.76 crores (cash assistance of ₹ 361 crores and non-cash assistance of ₹ 2861.76 crores) from Government of India and also merger of its subsidiaries viz. IDPL (Tamil Nadu) Ltd., Chennai & Bihar Drugs & Organic Chemicals Ltd., Muzaffarpur, Bihar into IDPL. Based on recommendations of BRPSE, revival proposal was submitted to Cabinet. It was decided to refer the proposal to GoM. Based on the suggestion of GoM, a Consultant was appointed for preparation of revival plan. Based on the report of the Consultant, a revival plan sent by the Company is under consideration of the Ministry.

Indian Drugs and Pharmaceuticals Ltd.

IDPL Complex, Delhi-Gurgaon Road, Dundaheera, Gurgaon, Haryana - 122 016.

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12000 | 12000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 11688 | 11688 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -719218 | -670230 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -707530 | -658542 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 680042 | 636537 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 49600 | 46000 |
| (d) Long-term provisions | 2000 | 1300 |
| Total Non-Current Liabilities 3(a) to 3(d) | 731642 | 683837 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 0 | 0 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 0 | 0 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 24112 | 25295 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 13702 | 13702 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 11776 | 11668 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 1926 | 2034 |
| (c) Capital work in progress | 650 | 650 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 2911 | 2911 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5487 | 5595 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1500 | 1600 |
| (c) Trade Recievables | 2025 | 2250 |
| (d) Cash & Bank Balance | 1300 | 1850 |
| (e) Short-term Loans & Advances | 12000 | 12000 |
| (f) Other Current Assets | 1800 | 2000 |
| Total Current Assets (a+b+c+d+e+f) | 18625 | 19700 |
| TOTAL ASSETS (1+2) | 24112 | 25295 |
| Important Indicators | | |
| (i) Investment | 691730 | 648225 |
| (ii) Capital Employed | -27488 | -22005 |
| (iii) Net Worth | -707530 | -658542 |
| (iv) Net Current Assets | 18625 | 19700 |
| (v) Cost of Sales | 7833 | 9075 |
| (vi) Net Value Added (at market price) | -388 | -300 |
| (vii) Total Regular Employees (Nos.) | 212 | 215 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39308 | 61047 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5245 | 6000 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 5245 | 6000 |
| (II) Other Income | 1200 | 1200 |
| (III) Total Revenue (I+II) | 6445 | 7200 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1500 | 1583 |
| (b) Purchase of stock-in-trade | 2500 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 125 | 0 |
| (e) Power & Fuel | 0 | 2000 |
| (f) Salary, Wages & Benefits/Employees Expense | 1000 | 1575 |
| (g) Other Operating/direct/manufacturing Expenses | 2130 | 3472 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 470 | 337 |
| Total Expenditure (IV (a to j)) | 7725 | 8967 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -1280 | -1767 |
| (VI) Depreciation, Depletion & Amortisation | 108 | 108 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1388 | -1875 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 24200 | 24190 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 23400 | 40779 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 47600 | 64969 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -48988 | -66844 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -48988 | -66844 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -48988 | -66844 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -48988 | -66844 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -48988 | -66844 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -19.08 | -27.27 |
| (ii) Cost of Sales : Sales | 149.34 | 151.25 |
| (iii) Salary/Wages : Sales | 19.07 | 26.25 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 58.18 | 54.46 |
| (vi) Current Ratio | 0 | 0 |
| (vii) Trade Recievables : Sales | 38.61 | 37.5 |
| (viii) Total Inventory : Sales | 28.6 | 26.67 |

Indian Medicines Pharmaceutical Corp. Ltd.

The Company

Indian Medicines Pharmaceutical Corp. Ltd. (IMPCL) was incorporated on 12.7.1978 with the objective to manufacture Ayurvedic, Unani and Siddha Medicines on the basis of classical principles and approved formulae both in domestic and international Market.

IMPCL is a Schedule-'D' Miniratna CPSE in Chemicals & Pharmaceuticals sector under the administrative control of the M/o Health and Family Welfare, D/o AYUSH with 97.61% shareholding by the Government of India. The remaining equity holding is with state Government of Uttarakhand. The company employed 129 regular employees (Executives 18 & Non-Executives 111) as on 31.3.2012. Its Registered and Corporate offices are at Mohan (Almora) in Uttarakhand.

Vision / Mission

The Vision of the company is to become the best Ayurvedic and Unani Medicines manufacturing company in India and contribute to health care through excellence in performance, total customer satisfaction and improved technologies.

The Mission of the company is to make available authentic, classical Ayurvedic and Unani medicines and enhance capacity portfolio covering neutraceuticals, health supplements and cosmetics based on herbals.

Industrial / Business Operations

IMPCL is involved in production of Ayurvedic and Unani Medicines through its single operating unit at Mohan (Almora), Uttarakhand. The installed capacity of the plant is 179 nos. of Ayurvedic and 79 nos of Unani Medicines.

The company has one sale counter at Janakpuri, New Delhi. The Company also has one financial Joint Venture with K.M.V.N. Ltd. (a Uttarakhand State Public Sector Undertaking).

Performance Highlights

The average capacity utilization for all the products / services of the company was 78.77% during 2011-12. The physical performances of the company for last two years are given below:

| Main Segments | Unit | Performance during | |
|-----------------------------|----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ayurvedic & Unani Medicines | Kg./Ltr. | 642387 | 661392 |

Total Revenue of the company registered an increase of ₹ 1.79 crore during 2011-12, which went up from ₹ 24.51 crore in 2010-11 to ₹ 26.30 crore in 2011-12. The profit of the company has gone up by ₹ 1.40 crore to ₹ 1.52 crore in 2011-12, from ₹ 0.12 crore in previous year due to increase in other income.

The current ratio of company is at 2.73:1 during 2011-12 as against 3.12:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

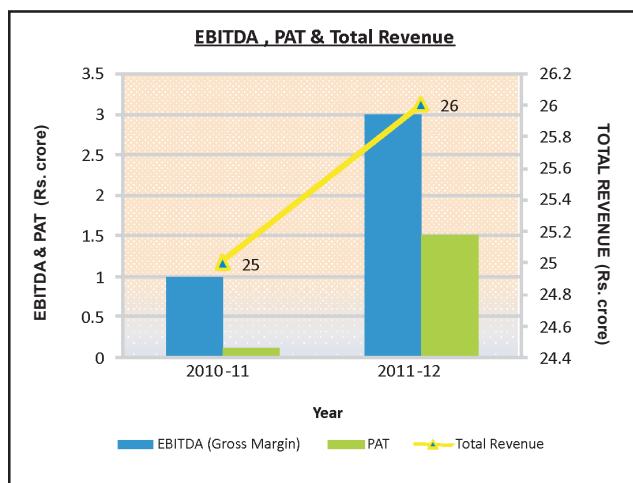


Fig. 1

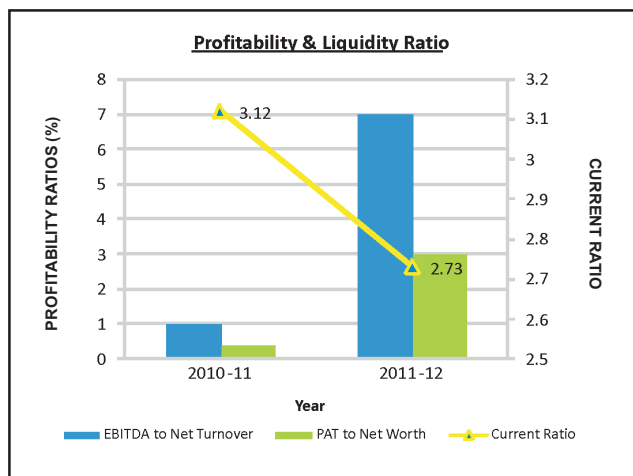


Fig. 2

Strategic issues

The drug licence of the company from licensing authority (G.M.P. Certificate renewed upto 09.06.2015) (Drug licence renewed upto 31.12.2015) is up to 2015.

In view of difficulties faced in procuring standard Ayurvedic and Unani medicines by C.G.H.S. etc., and related Govt. Deptt., the Government of India earlier felt need of having a manufacturing unit under its own control, and Company was set up with the objectives to supply medicines to the Central Government Hospitals and Central Government Research Units all over India (C.C.R.A.S., C.C.R.U.M. etc.) besides sales in the open Market. The Company had appointed certain Stockists /agents in different States in India.

Indian Medicines Pharmaceutical Corp. Ltd.

Mohan, (Via) RamnagarDistt.Almora Uttarakhand - 244 715

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|-------------|-------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 5000 | 5000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 4002 | 0 | |
| (ii) Others | 98 | 1700 | |
| (b) Reserves & Surplus | 527 | 375 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 4627 | 2075 | |
| (2) Share application money pending allotment | 0 | 900 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 8 | 66 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 8 | 1 | |
| (d) Long-term provisions | 0 | 324 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 16 | 391 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 270 | 297 | |
| (b) Trade Payables | 1621 | 504 | |
| (c) Other current liabilities | 139 | 108 | |
| (d) Short-term provisions | 121 | 126 | |
| Total Current Liabilities 4(a) to 4(d) | 2151 | 1035 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6794 | 4401 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1096 | 1082 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 603 | 522 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 493 | 560 | |
| (c) Capital work in progress | 210 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 54 | 68 | |
| (g) Long Term Loans and Advances | 132 | 537 | |
| (h) Other Non-Current Assets | 32 | 10 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 921 | 1175 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 932 | 779 | |
| (c) Trade Recievables | 1595 | 1280 | |
| (d) Cash & Bank Balance | 3297 | 1150 | |
| (e) Short-term Loans & Advances | 13 | 16 | |
| (f) Other Current Assets | 36 | 1 | |
| Total Current Assets (a+b+c+d+e+f) | 5873 | 3226 | |
| TOTAL ASSETS (1+2) | 6794 | 4401 | |
| Important Indicators | | | |
| (i) Investment | 4108 | 2666 | |
| (ii) Capital Employed | 4635 | 3041 | |
| (iii) Net Worth | 4627 | 2975 | |
| (iv) Net Current Assets | 3722 | 2191 | |
| (v) Cost of Sales | 2442 | 2412 | |
| (vi) Net Value Added (at market price) | 936 | 810 | |
| (vii) Total Regular Employees (Nos.) | 129 | 126 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39922 | 41270 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|--|-------------|-------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 2490 | 2441 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 2490 | 2441 | |
| (II) Other Income | 140 | 10 | |
| (III) Total Revenue (I+II) | 2630 | 2451 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 1355 | 1234 | |
| (b) Purchase of stock-in-trade | 93 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -157 | -6 | |
| (d) Stores & Spares | 2 | 2 | |
| (e) Power & Fuel | 133 | 139 | |
| (f) Salary, Wages & Benefits/Employees Expense | 618 | 624 | |
| (g) Other Operating/direct/manufacturing Expenses | 317 | 314 | |
| (h) Rent, Royalty & Cess | 2 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 0 | 0 | |
| Total Expenditure (IV (a to j)) | 2363 | 2307 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 267 | 144 | |
| (VI) Depreciation, Depletion & Amortisation | 79 | 105 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 188 | 39 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 36 | 27 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 36 | 27 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 152 | 12 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 152 | 12 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 152 | 12 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 152 | 12 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 152 | 12 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 53.72 | 80.27 | |
| (ii) Cost of Sales : Sales | 98.07 | 98.81 | |
| (iii) Salary/Wages : Sales | 24.82 | 25.56 | |
| (iv) Net Profit : Net Worth | 3.29 | 0.4 | |
| (v) Debt : Equity | 0 | 0.03 | |
| (vi) Current Ratio | 2.73 | 3.12 | |
| (vii) Trade Recievables : Sales | 64.06 | 52.44 | |
| (viii) Total Inventory : Sales | 37.43 | 31.91 | |

Karnataka Antibiotics and Pharmaceuticals Ltd.

The Company

Karnataka Antibiotics and Pharmaceuticals Ltd. (KAPL) was incorporated on 13.3.1981 as a joint venture company between Hindustan Antibiotics Ltd., and the Government of Karnataka through Karnataka State Industrial Investment and Development Corporation Ltd. (KSIIDC), under the Companies Act, 1956 with an objective to achieve corporate excellence in the field of quality drugs and health care at globally competitive prices.

KAPL is a Schedule-'C' Miniratna CPSE under the administrative control of M/o Chemicals and Fertilizers D/o Pharmaceuticals having its Registered and Corporate Office at Bangalore, Karnataka. The Company employed 714 regular employees (Executives 215 & Non-Executives 499) as on 31.03.2012. Presently the Shares of KAPL are held by Government of India (59.16%) and KSIIDC (40.84%).

Vision / Mission

The Vision of the Company is to achieve excellence in the field of manufacture and marketing of quality drugs and health care products at affordable prices for all.

The Mission of the Company is to have manufacturing facilities complying with international standards, to strengthen the marketing efforts to achieve 10% growth in exports and private trade market every year, to continuously improve the quality of products and services to enhance Customer Satisfaction, to develop highly motivated multi skilled human resources to increase productivity.

Industrial / Business Operations

KAPL is engaged in manufacturing and marketing of Allopathic Formulations through its operating unit at Bangalore, Karnataka. The company manufactures products like injections, capsules, tablets, syrups and suspensions. The product range of the company comprises of 93 products.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| C Tablets | No.in Lacs | 7307 | 6405 |
| Capsules | No.in Lacs | 1638 | 924 |

The total revenue of the company registered an increase of ₹ 17.53 crore during 2011-12 which went up to ₹ 228.32 crore from ₹ 210.79 crore during 2010-11. The net profit of the company increased to ₹ 16.02 crore, a growth of ₹ 5.46 crore over the previous year profit of ₹ 10.56 crore due to increase in turnover, efficiency, reduction in material cost etc.

The current ratio of company is at 1.59:1 during 2011-12 as against 1.47:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2011-12 to 2011-12 can be seen on the adjoining page.

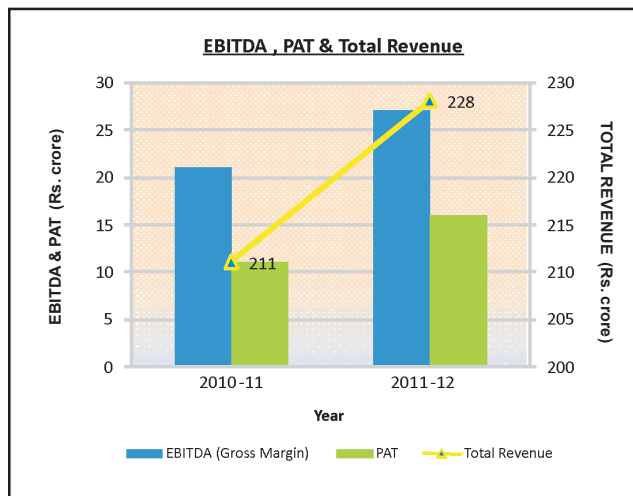


Fig. 1

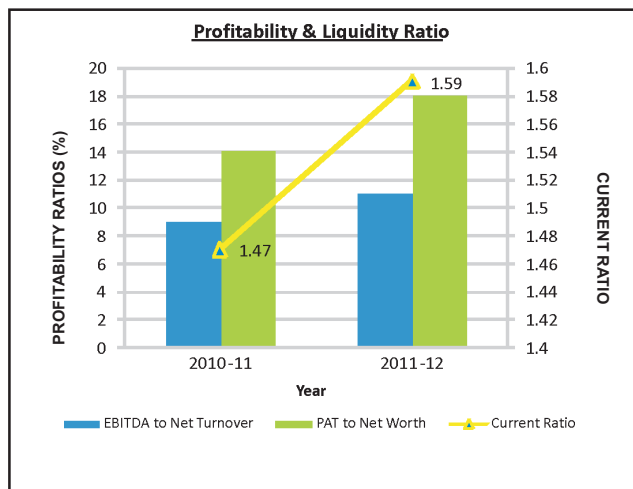


Fig. 2

Strategic Issues

The Company was basically set up to cater to institutional requirements. However, it is also expanding its presence in retail trade segment and exports in order to ensure sustained growth. As such the company aims to modernize and upgrade the manufacturing facilities, to comply with the international standards, to strengthen its marketing efforts to achieve high growth in Exports and Private Trade Market and to continuously improve the quality of products and services to enhance customer satisfaction. The company is constructing a Cephalosporin manufacturing facility at a project cost of 2223 lakhs which is funded by equity from promoters, term loan and balance by internal accruals. The company continued strategic alliance with premier research institutions for R&D and new formulations.

Karnataka Antibiotics and Pharmaceuticals Ltd.

Nirman Bhavan, Dr. Rajkumar Road, 1st Block, Rajaji Nagar Bangalore, Karnataka - 560 010

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1500 | 1500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 443 | 443 |
| (ii) Others | 306 | 306 |
| (b) Reserves & Surplus | 7319 | 5847 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 8068 | 6596 |
| (2) Share application money pending allotment | 600 | 600 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 369 | 294 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 1009 | 921 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1378 | 1215 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 784 | 271 |
| (b) Trade Payables | 7105 | 7750 |
| (c) Other current liabilities | 1502 | 1340 |
| (d) Short-term provisions | 1137 | 1167 |
| Total Current Liabilities 4(a) to 4(d) | 10528 | 10528 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 20574 | 18939 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3700 | 3635 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1536 | 1358 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2164 | 2277 |
| (c) Capital work in progress | 1004 | 789 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 226 | 197 |
| (g) Long Term Loans and Advances | 386 | 236 |
| (h) Other Non-Current Assets | 5 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 3785 | 3499 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 2903 | 2717 |
| (c) Trade Recievables | 9184 | 7611 |
| (d) Cash & Bank Balance | 4209 | 4569 |
| (e) Short-term Loans & Advances | 419 | 490 |
| (f) Other Current Assets | 74 | 53 |
| Total Current Assets (a+b+c+d+e+f) | 16789 | 15440 |
| TOTAL ASSETS (1+2) | 20574 | 18939 |
| Important Indicators | | |
| (i) Investment | 1718 | 1643 |
| (ii) Capital Employed | 9037 | 7490 |
| (iii) Net Worth | 8668 | 7196 |
| (iv) Net Current Assets | 6261 | 4912 |
| (v) Cost of Sales | 20309 | 19128 |
| (vi) Net Value Added (at market price) | 8690 | 7159 |
| (vii) Total Regular Employees (Nos.) | 714 | 715 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 48728 | 43240 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 23355 | 21320 |
| Less : Excise Duty | 909 | 579 |
| Revenue from Operations (Net) | 22446 | 20741 |
| (II) Other Income | 386 | 338 |
| (III) Total Revenue (I+II) | 22832 | 21079 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 8236 | 6709 |
| (b) Purchase of stock-in-trade | 3424 | 5026 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -42 | -268 |
| (d) Stores & Spares | 50 | 39 |
| (e) Power & Fuel | 268 | 248 |
| (f) Salary, Wages & Benefits/Employees Expense | 4175 | 3710 |
| (g) Other Operating/direct/manufacturing Expenses | 2261 | 2036 |
| (h) Rent, Royalty & Cess | 49 | 44 |
| (i) Loss on sale of Assets/Investments | 1 | 3 |
| (j) Other Expenses | 1699 | 1390 |
| Total Expenditure (IV (a to j)) | 20121 | 18937 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 2711 | 2142 |
| (VI) Depreciation, Depletion & Amortisation | 189 | 194 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/ INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VII) | 2522 | 1948 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 112 | 110 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 112 | 110 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET) (VIII-IXe) | 2410 | 1838 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 2410 | 1838 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 2410 | 1838 |
| (XV) TAX PROVISIONS | 808 | 782 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1602 | 1056 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1602 | 1056 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 248.38 | 276.92 |
| (ii) Cost of Sales : Sales | 90.48 | 92.22 |
| (iii) Salary/Wages : Sales | 18.6 | 17.89 |
| (iv) Net Profit : Net Worth | 18.48 | 14.67 |
| (v) Debt : Equity | 0.27 | 0.22 |
| (vi) Current Ratio | 1.59 | 1.47 |
| (vii) Trade Recievables : Sales | 40.92 | 36.7 |
| (viii) Total Inventory : Sales | 12.93 | 13.1 |

Orissa Drugs & Chemicals Ltd.

The Company

Orissa Drugs & Chemicals Ltd. (ODCL) was incorporated on 1.5.1979 as a joint venture of Indian Drugs & Pharmaceuticals Ltd. (IDPL) and Industrial Promotion and Investment Corporation of Orissa Limited (IPICOL) with the objective to manufacture and supply quality life saving drugs to the State Government of Orissa and adjoining States at reasonable price. The Company started its commercial production in September, 1983.

ODCL is a Schedule-'D' BIFR referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals. The company employed 68 Regular employees (Executives 18 & Non-Executives 50) as on 31.3.2012. Its Registered and Corporate offices are at Bhubaneswar, Orissa.

Industrial / Business Operations

ODCL is involved in manufacturing of 247 pharmaceutical formulations in the form of Tablets, Capsules, Injections, Powder and Liquid orals through its single operating unit at Bhubaneswar in Orissa.

Performance Highlights

The average capacity utilization for all the products / services of the company was 78% during 2011-12 as against 42% during previous year.

Total Revenue of the company registered an increase of ₹ 5.34 crore during 2011-12 which went up to ₹ 11.66 crore in 2011-12 from ₹ 6.32 crore during 2010-11. The profit of the company has also gone up by ₹ 0.65 crore to ₹ 0.85 crore in 2011-12, from ₹ 0.20 crore in previous year due to increase in production and operating income.

The current ratio of company is at 0.46:1 during 2011-12 as against 0.40:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

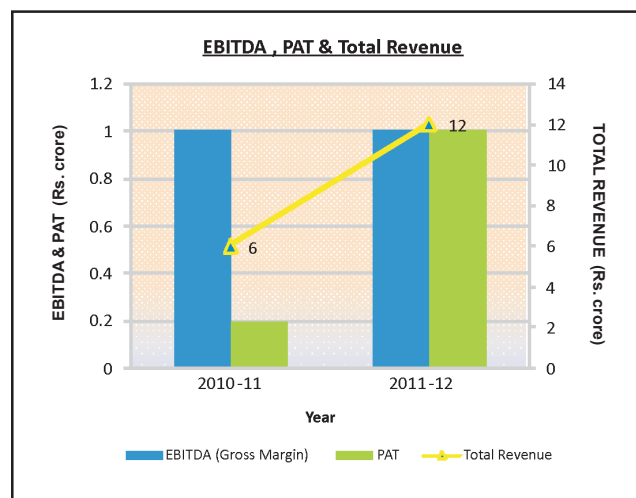


Fig. 1

Strategic issues

BIFR recommended winding up of the company and Orissa High court also ordered for liquidation of the company. However, the holding company IDPL has taken initiative for the revival of the unit and submitted a fresh Revival Project report for ODCL before the Hon'ble High Court of Orissa on 5.8.2010.

Orissa Drugs & Chemicals Ltd.

1, Mancheswar Industrial Estate, Bhubaneswar-751010

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| AUTHORISED CAPITAL | 160 | 160 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 132 | 132 | |
| (b) Reserves & Surplus | -1596 | -1681 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1464 | -1549 | |
| (2) Share application money pending allotment | 17 | 17 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 994 | 994 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 994 | 994 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 230 | 230 | |
| (b) Trade Payables | 115 | 121 | |
| (c) Other current liabilities | 583 | 619 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 928 | 970 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 475 | 432 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 190 | 181 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 143 | 139 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 47 | 42 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 47 | 42 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 330 | 297 | |
| (c) Trade Recievables | 77 | 77 | |
| (d) Cash & Bank Balance | 21 | 16 | |
| (e) Short-term Loans & Advances | 0 | 0 | |
| (f) Other Current Assets | 0 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 428 | 390 | |
| TOTAL ASSETS (1+2) | 475 | 432 | |
| Important Indicators | | | |
| (i) Investment | 1143 | 1143 | |
| (ii) Capital Employed | -453 | -538 | |
| (iii) Net Worth | -1447 | -1532 | |
| (iv) Net Current Assets | -500 | -580 | |
| (v) Cost of Sales | 1029 | 560 | |
| (vi) Net Value Added (at market price) | 325 | 229 | |
| (vii) Total Regular Employees (Nos.) | 68 | 71 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 20711 | 17136 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1166 | 632 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 1166 | 632 | |
| (II) Other Income | 0 | 0 | |
| (III) Total Revenue (I+II) | 1166 | 632 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 653 | 269 | |
| (b) Purchase of stock-in-trade | 0 | 41 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 7 | 6 | |
| (d) Stores & Spares | 4 | 2 | |
| (e) Power & Fuel | 19 | 12 | |
| (f) Salary, Wages & Benefits/Employees Expense | 169 | 146 | |
| (g) Other Operating/direct/manufacturing Expenses | 172 | 79 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 0 | 0 | |
| Total Expenditure (IV (a to j)) | 1024 | 555 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 142 | 77 | |
| (VI) Depreciation, Depletion & Amortisation | 5 | 5 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 137 | 72 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 52 | 52 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 52 | 52 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 85 | 20 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 85 | 20 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 85 | 20 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 85 | 20 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 85 | 20 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -257.4 | -117.47 | |
| (ii) Cost of Sales : Sales | 88.25 | 88.61 | |
| (iii) Salary/Wages : Sales | 14.49 | 23.1 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 6.67 | 6.67 | |
| (vi) Current Ratio | 0.46 | 0.40 | |
| (vii) Trade Recievables : Sales | 6.6 | 12.18 | |
| (viii) Total Inventory : Sales | 28.3 | 46.99 | |

Rajasthan Drugs & Pharmaceuticals Ltd.

The Company

Rajasthan Drugs & Pharmaceuticals Ltd. (RDPL) was incorporated on 02-11-1978 with an objective to supply lifesaving and other essential drugs to the State Government Medical Health Departments.

RDPL was a subsidiary of IDPL. However as per revival plan of RDPL, 51% of equity is now held by GOI and 49% by respectively and RDPL is no longer a subsidiary of IDPL.

RDPL is a Schedule-‘D’ CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals. Its Registered and Corporate offices are at Jaipur, Rajasthan. The company employed 303 Regular employees (Executives 77 & Non-Executives 226) as on 31.3.2012. Its Registered and Corporate offices are at Jaipur, Rajasthan.

Vision / Mission

The Vision of the Company is to be achieve excellence in the field of manufacturing and marketing of Quality drugs & Health care Products at affordable prices of all.

The Mission of the Company is to improve in house facilities to manufacture essential medicines (Generic and Branded medicines) for supply to Government organizations as well as for Open Market, at reasonable prices, to continuously improve the Quality of Products and Services to enhance Customer Satisfaction, to develop highly motivated multi skilled Human Resources to increase Productivity and to meet emergency need of the country for supply of Medicines during Natural Calamities like Epidemics, Earthquakes, floods and in Disaster Management.

Industrial / Business Operations

RDPL is engaged in manufacturing and trading of drugs & pharmaceutical through its single operating unit at Jaipur, Rajasthan.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Tablets | Mil. | 630.76 | 673.52 |
| Capsules | Mil. | 129.61 | 127.67 |

Total Revenue of the company registered an increase of ₹ 1.21 crore during 2011-12 which went up to ₹ 80.08 crore in 2011-12 from ₹ 78.87 crore during 2010-11. The profit of the company has gone up by ₹ 0.24 crore to ₹ 1.44 crore in 2011-12, from ₹ 1.20 crore in previous year due to increase in turnover partially offset by increase in production cost.

The current ratio of company is at 0.98:1 during 2011-12 as against 1.03:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

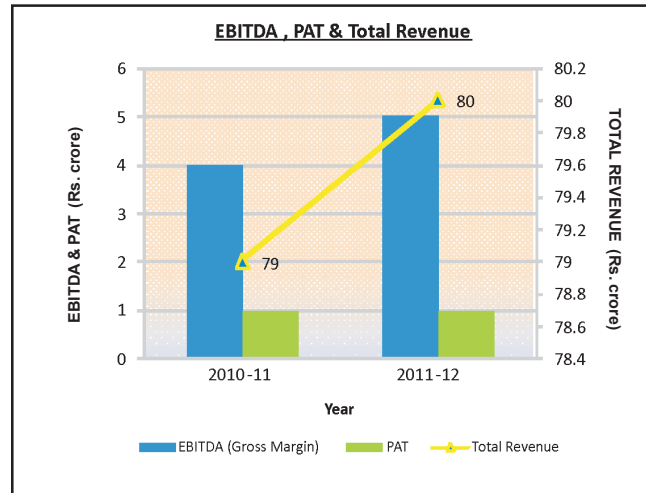


Fig. 1

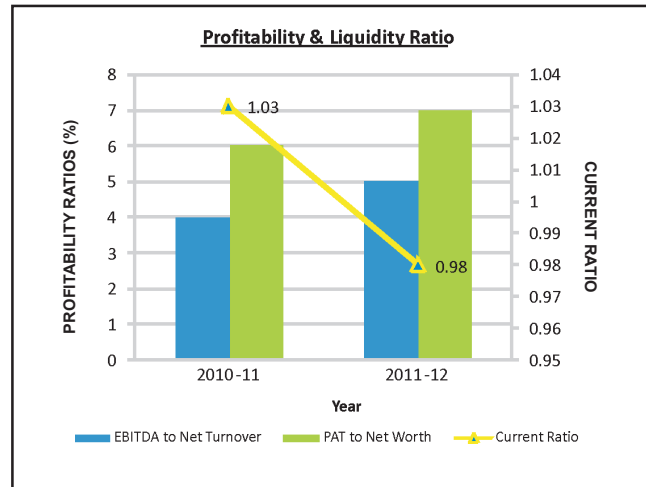


Fig. 2

Strategic Issues

In the interest of continued growth and development of the company, Government has delinked RDPL from holding company IDPL (the original promoter). The company has since then enhanced its manufacturing capacities by installing new machines. The company is diversifying its marketing activities into Pharma Prescription Markets, Veterinary Markets, Marketing of Ayurvedic and other Indian system of medicines.

The expiry of Preferential Purchase Policy (PPP) of Government of India and change in Government of Rajasthan Rate Contract system whereby some purchase preference was available to the company may affect the company’s ongoing business. The proposal for PPP in line with similar preference given by Govt. of Karnataka to KAPL (a CPSE in the similar business) has been submitted to Govt. of Rajasthan, which is under their active consideration.

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1000 | 1000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 255 | 255 |
| (ii) Others | 244 | 244 |
| (b) Reserves & Surplus | 1470 | 1326 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1969 | 1825 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 304 | 527 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 304 | 527 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1005 | 1448 |
| (b) Trade Payables | 3928 | 3396 |
| (c) Other current liabilities | 735 | 729 |
| (d) Short-term provisions | 460 | 383 |
| Total Current Liabilities 4(a) to 4(d) | 6128 | 5956 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8401 | 8308 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1461 | 968 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 400 | 338 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 1061 | 630 |
| (c) Capital work in progress | 591 | 920 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 168 | 149 |
| (g) Long Term Loans and Advances | 559 | 468 |
| (h) Other Non-Current Assets | 11 | 10 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2390 | 2177 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 895 | 1121 |
| (c) Trade Recievables | 4891 | 4831 |
| (d) Cash & Bank Balance | 148 | 98 |
| (e) Short-term Loans & Advances | 60 | 62 |
| (f) Other Current Assets | 17 | 19 |
| Total Current Assets (a+b+c+d+e+f) | 6011 | 6131 |
| TOTAL ASSETS (1+2) | 8401 | 8308 |
| Important Indicators | | |
| (i) Investment | 803 | 1026 |
| (ii) Capital Employed | 2273 | 2352 |
| (iii) Net Worth | 1969 | 1825 |
| (iv) Net Current Assets | -117 | 175 |
| (v) Cost of Sales | 7542 | 7549 |
| (vi) Net Value Added (at market price) | 1819 | 1717 |
| (vii) Total Regular Employees (Nos.) | 303 | 380 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 29703 | 23531 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 8272 | 8067 |
| Less : Excise Duty | 280 | 197 |
| Revenue from Operations (Net) | 7992 | 7870 |
| (II) Other Income | 16 | 17 |
| (III) Total Revenue (I+II) | 8008 | 7887 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3844 | 3550 |
| (b) Purchase of stock-in-trade | 1655 | 2146 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 48 | -249 |
| (d) Stores & Spares | 42 | 35 |
| (e) Power & Fuel | 76 | 74 |
| (f) Salary, Wages & Benefits/Employees Expense | 1080 | 1073 |
| (g) Other Operating/direct/manufacturing Expenses | 59 | 75 |
| (h) Rent, Royalty & Cess | 10 | 2 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 666 | 792 |
| Total Expenditure (IV (a to j)) | 7480 | 7498 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, | 528 | 389 |
| FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | | |
| (VI) Depreciation, Depletion & Amortisation | 62 | 51 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 466 | 338 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 313 | 227 |
| (d) Less Finance Cost Capitalised | 22 | 39 |
| (e) Charged to P & L Account (a+b+c+d) | 291 | 188 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 175 | 150 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 175 | 150 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 175 | 150 |
| (XV) TAX PROVISIONS | 30 | 30 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 145 | 120 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 145 | 120 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 351.61 | 334.61 |
| (ii) Cost of Sales : Sales | 94.37 | 95.92 |
| (iii) Salary/Wages : Sales | 13.51 | 13.63 |
| (iv) Net Profit : Net Worth | 7.36 | 6.58 |
| (v) Debt : Equity | 0.61 | 1.06 |
| (vi) Current Ratio | 0.98 | 1.03 |
| (vii) Trade Recievables : Sales | 61.2 | 61.39 |
| (viii) Total Inventory : Sales | 11.2 | 14.24 |

Bengal Chemicals & Pharmaceuticals Limited

The Company

Bengal Chemicals & Pharmaceuticals Limited (BCPL) was established in 1901 and incorporated as CPSE on 27-3-1981 with the objective to save the company from closure and to support the health programmes of the Government by providing quality medicines at reasonable price, to bridge the gap between demand and supply of life saving drugs and vaccines and to set up and develop Multi Disciplinary Research and Development Centre, inventing new molecules, processes and home products.

BCPL is a Schedule-‘C’ BIFR / BRPSE referred, taken over CPSE in Chemicals & Pharmaceuticals Sector, under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals with 100% shareholding by the Government of India. The company employed 629 regular employees (Executives 111, Non-executives 518) as on 31.3.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision / Mission of the Company is to cater to the needs of consumers for medicines, life saving drugs, chemical and home products.

Industrial / Business Operations

BCPL is involved in manufacturing and sale of Pharmaceutical formulations, chemicals, cosmetics and home products. The Company has four factories in Kolkata, Mumbai and Kanpur, nine Depots and two C&F Agents throughout India.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Product / Services | Unit | Performance during | |
|-------------------------|-------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Alumina Ferric | MT | 3858 | 4692 |
| Phenol | KL | 1681 | 2724 |
| Disinfectant | KL | 621 | 636 |
| Capsule | Lakhs | 402 | 436 |
| Tablet | CR | 27.27 | 8.50 |

The Company registered a growth of ₹ 1.04 crore in total income during 2011-12 which went up to ₹ 68.26 crore in 2011-12 from ₹ 67.22 crore during 2010-11. The net loss of the company increased to ₹ 15.92 crore in 2011-12, an increase of ₹ 6.76 crore over the previous year’s loss of 9.16 crore due to increase in finance cost on account of shortage of working capital. The losses are also due to higher cost of Raw and Packing Materials, high cost of Salaries & Wages compared to volume of Production/ Sales. Non-availability of most of the production facilities due to Schedule ‘M’ implementation / dismantling / renovation, re-construction of factories, etc. lead to lower Sales / Turnover.

The current ratio of company is at 1.01:1 during 2011-12 as against 2.8:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

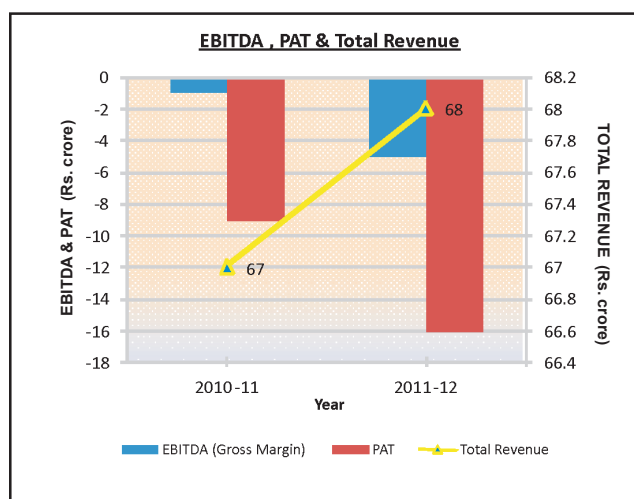


Fig. 1

Strategic issue

All the Pharma units are governed by Drugs & Cosmetics Act. The company had to comply with the norms of Schedule ‘M’ and December, 2007 was the deadline to stop the production. So it become mandatory to renovate / modernize. Modernized Plant are being designed in such a way that productivity is expandable to 3 to 4 times and approachable to WHO-GMP or Foreign Quality Audit to qualify for export to the respective country. The revival/ restructuring plan was sanctioned by BRPSE in 2006.

Bengal Chemicals & Pharmaceuticals Limited

6, Ganesh Chunder Avenue, Kolkata, West Bengal - 700013

| BALANCE SHEET PARTICULARS | ₹ In La khs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 8000 | 8000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 7696 | 7696 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -7872 | -6280 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -176 | 1416 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 14460 | 23210 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 14460 | 23210 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 6433 | 6693 |
| (d) Short-term provisions | 1922 | 1562 |
| Total Current Liabilities 4(a) to 4(d) | 8355 | 8255 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 22639 | 32881 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 4769 | 4770 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2668 | 2419 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2101 | 2351 |
| (c) Capital work in progress | 12118 | 7399 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 14219 | 9750 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1896 | 2564 |
| (c) Trade Recievables | 2209 | 1834 |
| (d) Cash & Bank Balance | 2770 | 16272 |
| (e) Short-term Loans & Advances | 1545 | 2461 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 8420 | 23131 |
| TOTAL ASSETS (1+2) | 22639 | 32881 |
| Important Indicators | | |
| (i) Investment | 22156 | 30906 |
| (ii) Capital Employed | 14284 | 24626 |
| (iii) Net Worth | -176 | 1416 |
| (iv) Net Current Assets | 65 | 14876 |
| (v) Cost of Sales | 7556 | 7066 |
| (vi) Net Value Added (at market price) | 2207 | 2308 |
| (vii) Total Regular Employees (Nos.) | 629 | 689 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28325 | 22315 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ In Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5512 | 5977 |
| Less : Excise Duty | 318 | 379 |
| Revenue from Operations (Net) | 5194 | 5598 |
| (II) Other Income | 1632 | 1124 |
| (III) Total Revenue (I+II) | 6826 | 6722 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3237 | 3327 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 499 | -135 |
| (d) Stores & Spares | 35 | 32 |
| (e) Power & Fuel | 95 | 112 |
| (f) Salary, Wages & Benefits/Employees Expense | 2138 | 1845 |
| (g) Other Operating/direct/manufacturing Expenses | 835 | 1188 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 469 | 416 |
| Total Expenditure (IV (a to j)) | 7308 | 6785 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -482 | -63 |
| (VI) Depreciation, Depletion & Amortisation | 248 | 281 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -730 | -344 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 568 | 364 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 294 | 208 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 862 | 572 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1592 | -916 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1592 | -916 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1592 | -916 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1592 | -916 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1592 | -916 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 36.36 | 22.73 |
| (ii) Cost of Sales : Sales | 145.48 | 126.22 |
| (iii) Salary/Wages : Sales | 41.16 | 32.96 |
| (iv) Net Profit : Net Worth | - | -64.69 |
| (v) Debt : Equity | 1.88 | 3.02 |
| (vi) Current Ratio | 1.01 | 2.8 |
| (vii) Trade Recievables : Sales | 42.53 | 32.76 |
| (viii) Total Inventory : Sales | 36.5 | 45.8 |

Bharat Immunological and Biologicals Corp. Ltd.

The Company

Bharat Immunological and Biologicals Corp. Ltd. (BIBCOL) was incorporated on 10.3.1989 with the objective to produce Oral Polio Vaccine (OPV) to support the target of the Government of India to eradicate Poliomyelitis.

BIBCOL is an un-categorized BIFR referred sick but listed CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Science and Technology, D/o Biotechnology with 59% shareholding by the Government of India. The company employed 118 Regular employees (Executives 37 & Non-Executives 81) as on 31.3.2012. Its Registered and Corporate offices are at Bulandshahr, Uttar Pradesh.

Vision / Mission

The Vision of the Company is to help India to become self reliant in the field of Vaccines, Drugs & Pharmaceuticals by affirming values of Quality, Integrity, Innovation, Performance, Customer focus and Leadership. To emerging as a reliable, high quality, cost effective provider of Vaccines & Drugs for India's Public Health Sector.

The Mission of the Company is to achieve excellence in the field of production of quality vaccines, biological and health care products.

Industrial / Business Operations

The main activity of BIBCOL is to manufacture and supply of formulation of Oral Polio Vaccine (OPV) and production of Zinc Dispersible Tablet through its single operating unit at Bulandshahr, Uttar Pradesh

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Product | Unit | Performance during | |
|-------------------------|-----------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Sale of products | ₹ crore | 46.40 | 2.72 |
| Zinc dispersible tablet | Million Tablets | 12.163 | 37.793 |
| Diarrhea Management Kit | Million Kits | 0.513 | — |

Total Revenue of the company registered an increase of ₹ 43.54 crore during 2011-12 which went up to ₹ 47.24 crore in 2011-12 from ₹ 3.70 crore during 2010-11. The company has shown a profit of ₹ 12.56 crore in 2011-12, as against a loss of ₹ 4.17 crore in previous year due to increase in operating income.

The current ratio of company is at 1.29:1 during 2011-12 as against 1.54:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

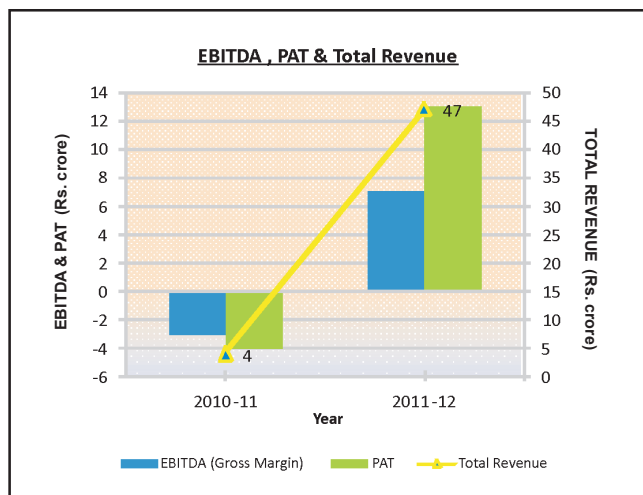


Fig. 1

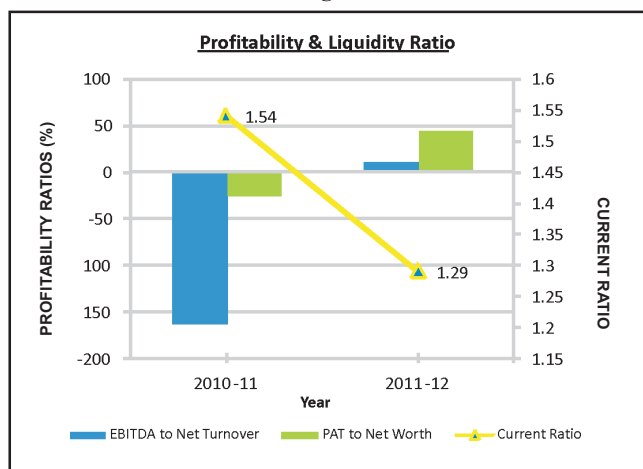


Fig. 2

Strategic issues

BIBCOL was established for supply of OPV for meeting national demand of Government of India in National Immunizations Programme and it contributed significantly to National Immunizations Programme. In the year 2006, the facility was up graded to meet the WHO GMP (Good manufacturing Practice) & revised schedule M of Drug & Cosmetics Act.

To meet the current requirement of Oral Polio Bio-valent Vaccine, BIBCOL has obtained permission for trial batch production of OPV and shall obtain the manufacturing license in due course of time. For future growth the company has added two more products viz. Zinc dispersible tablet and Diarrhea Management Kit (Zinc tablet + ORS) for management of diarrhea among young children. BIBCOL has also established R&D facility for trial batch production of Iron Folic Acid Tablets and Mineral Vitamin Mix.

www.bibcol.com

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|-------------|-------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 5100 | 5100 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2559 | 2559 | |
| (ii) Others | 1759 | 1759 | |
| (b) Reserves & Surplus | -1483 | -2724 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2835 | 1594 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 195 | 167 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 195 | 167 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 686 | 0 | |
| (b) Trade Payables | 2602 | 5 | |
| (c) Other current liabilities | 1735 | 1289 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 5023 | 1294 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8053 | 3055 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3596 | 3471 | |
| (a) Total Gross Fixed Assets | 4449 | 4447 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 853 | 976 | |
| (c) Capital work in progress | 59 | 57 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 660 | 0 | |
| (g) Long Term Loans and Advances | 26 | 26 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1598 | 1059 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | | | |
| | 1979 | 149 | |
| (c) Trade Recievables | | | |
| | 2758 | 107 | |
| (d) Cash & Bank Balance | | | |
| | 1680 | 1465 | |
| (e) Short-term Loans & Advances | | | |
| | 0 | 104 | |
| (f) Other Current Assets | | | |
| | 38 | 171 | |
| Total Current Assets (a+b+c+d+e+f) | 6455 | 1996 | |
| TOTAL ASSETS (1+2) | 8053 | 3055 | |
| Important Indicators | | | |
| (i) Investment | 4318 | 4318 | |
| (ii) Capital Employed | 2835 | 1594 | |
| (iii) Net Worth | 2835 | 1594 | |
| (iv) Net Current Assets | 1432 | 702 | |
| (v) Cost of Sales | 4197 | 785 | |
| (vi) Net Value Added (at market price) | 1143 | -12 | |
| (vii) Total Regular Employees (Nos.) | 118 | 123 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 33898 | 27304 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|--|-------------|-------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 4640 | 272 | |
| Less : Excise Duty | 6 | 17 | |
| Revenue from Operations (Net) | 4634 | 255 | |
| (II) Other Income | | | |
| | 90 | 115 | |
| (III) Total Revenue (I+II) | 4724 | 370 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 3599 | 62 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -597 | 28 | |
| (d) Stores & Spares | 65 | 18 | |
| (e) Power & Fuel | 107 | 64 | |
| (f) Salary, Wages & Benefits/Employees Expense | 480 | 403 | |
| (g) Other Operating/direct/manufacturing Expenses | 341 | 32 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 78 | 41 | |
| Total Expenditure (IV (a to j)) | 4073 | 648 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 651 | -278 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 124 | 137 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 527 | -415 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 41 | 3 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 41 | 3 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 486 | -418 | |
| (XI) Exceptional Items | | | |
| | -110 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 596 | -418 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 596 | -418 | |
| (XV) TAX PROVISIONS | | | |
| | -660 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 1256 | -418 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 1256 | -418 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 163.46 | 16 | |
| (ii) Cost of Sales : Sales | 90.57 | 307.84 | |
| (iii) Salary/Wages : Sales | 10.36 | 158.04 | |
| (iv) Net Profit : Net Worth | 44.3 | -26.22 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.29 | 1.54 | |
| (vii) Trade Recievables : Sales | 59.52 | 41.96 | |
| (viii) Total Inventory : Sales | 42.71 | 58.43 | |

Hindustan Antibiotics Ltd.

The Company

Hindustan Antibiotics Ltd. (HAL) was incorporated in 1954 with the objective of manufacturing and marketing of life saving bulk drugs at affordable prices through network of Government Hospitals. The Company has diversified into production of agriculture & veterinary products.

HAL is a Schedule-‘C’ / BIFR / BRPSE referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals with 100% shareholding by the Government of India. The company employed 1147 regular employees (Executives 271 & Non-Executives 876) as on 31.3.2012. Its Registered and Corporate offices are at Pune, Maharashtra.

Vision / Mission

The Vision of the Company is to focus on selected range of products after revamping the product mix as per the market requirements and introduce newer products in the market as a part of the short term, medium term and long term planning, taking into consideration the company’s strength.

The Mission of the Company is to make life saving drugs available to the common people of the country at affordable prices.

Industrial / Business Operations

HAL is engaged in manufacturing and marketing of life saving drugs through its single operating unit at Pune, Maharashtra. The total number of products manufactured by the company is 70. These are distributed in three segments namely Bulk, Formulation and others.

The company had two sick subsidiaries i.e. Maharashtra Antibiotics & Pharmaceuticals Ltd (MAPL) and Manipur State Drugs & Pharmaceuticals Ltd., which are currently under liquidation. The company is a partner in one joint venture with Hindustan Max-G.B. Ltd. with 50% equity participation.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|--------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Vials | No.in Lakhs | 76.80 | 79.16 |
| Tablets | No. in Lakhs | 977.67 | 1158.71 |
| Capsules | No. in Lakhs | 249.04 | 202.55 |
| I.V. Fluids | No. in Lakhs | 83.27 | 84.18 |

Total Revenue of the company registered a reduction of ₹24.78 crore during 2011-12, which went down from ₹99.19 crore in 2010-11 to ₹74.41 crore in 2011-12. The loss of the company has gone up by ₹21.92 crore to ₹72.10 crore in 2011-12, from ₹50.18 crore in previous year due to fall in operating income. The other reasons for losses are shortage of working capital and price control under DPCO.

The current ratio of company is at 1.24:1 during 2011-12 as against 1.96:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

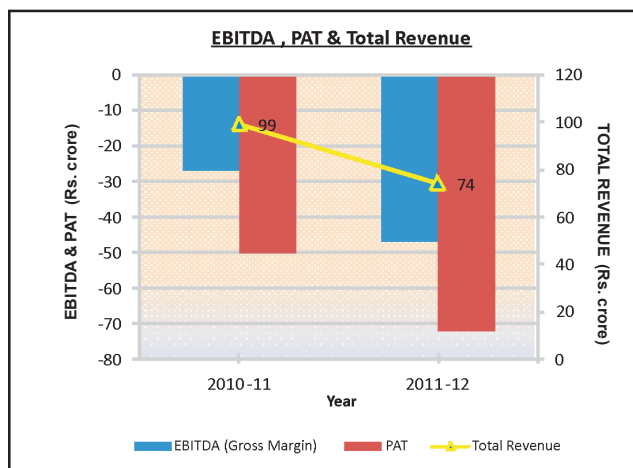


Fig. 1

Strategic issues

Despite three capital restructuring schemes in 1983, 1988 and 1994, the company became sick in 1997. Government of India approved the 4th Rehabilitation Scheme on the basis of the recommendations of BRPSE on 9.3.2006 with a cash assistance of ₹137.59 crore and non-cash assistance of ₹.267.57 crore. The company started implementation of the Rehabilitation Scheme sanctioned by BIFR vide its order dated 05.06.2007 in right earnest. The projects included in the Rehabilitation scheme have been forwarded to administrative Ministry. Between 2007-08 and 2010-11 company has received Rs.37.17 crore for new projects. HAL as a strategy, focused on increasing Trade sale and adopted Business Associate / Pharma Sales Executive (BAPSE) model to enhance the trade sale.

Hindustan Antibiotics Ltd.

Pimpri, Pune-411018

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 4441 | 4441 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -27353 | -20128 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -22912 | -15687 |
| (2) Share application money pending allotment | 2731 | 2731 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 30400 | 29350 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 30400 | 29350 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 11534 | 8051 |
| (d) Short-term provisions | 0 | 1242 |
| Total Current Liabilities 4(a) to 4(d) | 11534 | 9293 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 21753 | 25687 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 21399 | 21807 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15804 | 15725 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 5595 | 6082 |
| (c) Capital work in progress | 1842 | 1423 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7437 | 7505 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1645 | 3050 |
| (c) Trade Recievables | 1580 | 3045 |
| (d) Cash & Bank Balance | 1181 | 3985 |
| (e) Short-term Loans & Advances | 9910 | 8102 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 14316 | 18182 |
| TOTAL ASSETS (1+2) | 21753 | 25687 |
| Important Indicators | | |
| (i) Investment | 37572 | 36522 |
| (ii) Capital Employed | 10219 | 16394 |
| (iii) Net Worth | -20181 | -12956 |
| (iv) Net Current Assets | 2782 | 8889 |
| (v) Cost of Sales | 12617 | 13165 |
| (vi) Net Value Added (at market price) | -752 | 1042 |
| (vii) Total Regular Employees (Nos.) | 1147 | 1174 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 29192 | 27747 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 7202 | 8904 |
| Less : Excise Duty | 398 | 366 |
| Revenue from Operations (Net) | 6804 | 8538 |
| (II) Other Income | 637 | 1381 |
| (III) Total Revenue (I+II) | 7441 | 9919 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2968 | 4060 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 90 | 109 |
| (e) Power & Fuel | 1026 | 933 |
| (f) Salary, Wages & Benefits/Employees Expense | 4018 | 3909 |
| (g) Other Operating/direct/manufacturing Expenses | 3936 | 3514 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 121 | 91 |
| Total Expenditure (IV (a to j)) | 12159 | 12616 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -4718 | -2697 |
| (VI) Depreciation, Depletion & Amortisation | 458 | 549 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -5176 | -3246 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 290 | 344 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1731 | 1425 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 2021 | 1769 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -7197 | -5015 |
| (XI) Exceptional Items | 13 | 3 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7210 | -5018 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7210 | -5018 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7210 | -5018 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -7210 | -5018 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 66.58 | 52.08 |
| (ii) Cost of Sales : Sales | 185.44 | 154.19 |
| (iii) Salary/Wages : Sales | 59.05 | 45.78 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 4.24 | 4.09 |
| (vi) Current Ratio | 1.24 | 1.96 |
| (vii) Trade Recievables : Sales | 23.22 | 35.66 |
| (viii) Total Inventory : Sales | 24.18 | 35.72 |

Hindustan Fluorocarbons Ltd.

The Company

Hindustan Fluorocarbons Ltd. (HFCL) was incorporated on 14.07.1983 (commencement of business in 1987) with the objective to manufacture various grades of Poly Tetra Fluor Ethylene (PTFE) as import substitute and to save foreign exchange. The company is a subsidiary of Hindustan Organic Chemicals Ltd. (HOCL), which holds 56.6% equity of HFCL. The other joint venture partner is the Government of Andhra Pradesh through Andhra Pradesh Industrial Development Corp. (APIDC).

HFCL is a Schedule-'D' listed BIFR / BRPSE referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals. The company employed 146 regular employees (Executives 74 and Non-executives 72) as on 31.3.2012. HFCL's Registered and Corporate offices are at Hyderabad, Andhra Pradesh.

Industrial / Business Operations

HFCL is engaged in production and marketing of Poly Tetra Fluoro Ethylene (PTFE) and CFM-22 through its single operating unit at Medak, Andhra Pradesh.

Performance Highlights

Company has achieved 100% capacity utilization of CFM-22 plant during last two years. The average capacity utilization for all the products / services of the company was 85% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| PTFE | MT | 139 | 125 |
| CFM-22 | MT | 1265 | 1265 |

The Company registered an increase of ₹ 28.23 crore in total revenue during 2011-12 which went up to ₹ 64.16 crore in 2011-12 from ₹ 35.93 crore during 2010-11 due to increase in production. The net profit of the company increased to ₹ 2.52 crore in 2011-12, a growth of ₹0.29 crore over the previous year's profit of ₹ 2.23 crore due to increase in operating revenue.

The current ratio of company is at 0.44:1 during 2011-12 as against 0.77:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

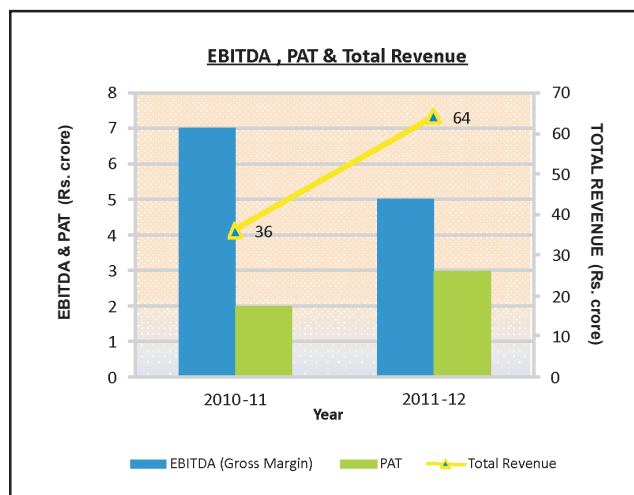


Fig. 1

Strategic issue

The company is registered with BIFR. BRPSE recommended for revival as a PSE on 13.6.2008 and the fresh funds required for revival of the company were to be arranged by HOCL (holding company) from its own resources and/or through banks / financial institutions. HOCL has submitted a rehabilitation plan for HFL to BIFR. The company's shares are listed at stock exchanges of Hyderabad (HSE) and Mumbai (BSE).

PTFE industry is dominated by large integrated players consisting of both Indian and multi nationals. Compared to global scenario, the capacity is very small and operating with old technology. Hence, the traditional product mix is not competitive. In view of this it is difficult to make any sustainable business only on PTFE. To overcome this, company is focusing on the niche area of Fluoro Speciality Chemicals. Continuous efforts are being made for development of these chemicals. Accordingly, one such product namely TFE-ETHER is already commercialized. The company is the only manufacturer of this product in India.

Hindustan Fluorocarbons Ltd.

1402, Babukhan Estate Bashirbagh, Hyderabad, Andhra Pradesh - 500 001.

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 2100 | 2100 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1962 | 1972 |
| (b) Reserves & Surplus | -4425 | -4677 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -2463 | -2705 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1871 | 2414 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 451 | 875 |
| (d) Long-term provisions | 246 | 398 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2568 | 3687 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 28 | 886 |
| (b) Trade Payables | 380 | 539 |
| (c) Other current liabilities | 2694 | 1976 |
| (d) Short-term provisions | 113 | 32 |
| Total Current Liabilities 4(a) to 4(d) | 3215 | 3433 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3320 | 4415 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 6799 | 6672 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 5156 | 5062 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1643 | 1610 |
| (c) Capital work in progress | 120 | 0 |
| (d) Intangible assets under developmet | 62 | 123 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 68 | 51 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1893 | 1784 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 614 | 2080 |
| (c) Trade Recievables | 628 | 284 |
| (d) Cash & Bank Balance | 35 | 6 |
| (e) Short-term Loans & Advances | 150 | 222 |
| (f) Other Current Assets | 0 | 39 |
| Total Current Assets (a+b+c+d+e+f) | 1427 | 2631 |
| TOTAL ASSETS (1+2) | 3320 | 4415 |
| Important Indicators | | |
| (i) Investment | 3833 | 4386 |
| (ii) Capital Employed | -592 | -291 |
| (iii) Net Worth | -2463 | -2705 |
| (iv) Net Current Assets | -1788 | -802 |
| (v) Cost of Sales | 6036 | 3091 |
| (vi) Net Value Added (at market price) | 1511 | 1300 |
| (vii) Total Regular Employees (Nos.) | 146 | 154 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 62614 | 39719 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 710 | 311 |
| Less : Excise Duty | 475 | 313 |
| Revenue from Operations (Net) | 6283 | 3505 |
| (II) Other Income | 133 | 88 |
| (III) Total Revenue (I+II) | 6416 | 3593 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1947 | 1473 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1520 | -180 |
| (d) Stores & Spares | 92 | 69 |
| (e) Power & Fuel | 600 | 503 |
| (f) Salary, Wages & Benefits/Employees Expense | 1097 | 734 |
| (g) Other Operating/direct/manufacturing Expenses | 279 | 91 |
| (h) Rent, Royalty & Cess | 5 | 5 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 341 | 241 |
| Total Expenditure (IV (a to j)) | 5881 | 2936 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 535 | 657 |
| (VI) Depreciation, Depletion & Amortisation | 155 | 155 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 380 | 502 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 128 | 279 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 128 | 279 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 252 | 223 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 252 | 223 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 252 | 223 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 252 | 223 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 252 | 223 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -1061.32 | -1204.47 |
| (ii) Cost of Sales : Sales | 96.07 | 88.19 |
| (iii) Salary/Wages : Sales | 17.46 | 20.94 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.95 | 1.22 |
| (vi) Current Ratio | 0.44 | 0.77 |
| (vii) Trade Recievables : Sales | 10 | 8.1 |
| (viii) Total Inventory : Sales | 9.77 | 59.34 |

Hindustan Insecticides Ltd.

The Company

Hindustan Insecticides Limited (HIL) was incorporated in 1954 with the objective to manufacture DDT and its formulations for meeting the demand of National Anti Malaria Programme. The current objective of the Company is to provide quality insecticides and pesticides at reasonable prices for public health and agricultural purposes and earn reasonable return.

HIL is a Schedule-‘C’ / BIFR / BRPSE referred CPSE in chemical & pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals with 100% shareholding by the Government of India. The company employed 1284 regular employees (Executives 279, Non-executives 1005) as on 31.3.2012. Its Registered and Corporate offices are in New Delhi.

Vision / Mission

The Vision of the Company is to be a global player in the field of Crop Protection and Public Health.

The Mission of the Company is to provide quality products a reasonable price, through clean and safe technology which would enhance agriculture productivity & promote Public Health.

Industrial / Business Operations

The product / service range comprises of technical products such as Endosulfan, Dicofol, MalathionButachlor, DDVP etc. and 44 agro formulations at its plants at Udyogamandal (near Cochin, Kerela), Rasayani (Maharashtra) and Bhatinda (Punjab). The company also has a well equipped central R&D complex at UdyogVihar, Gurgaon, Haryana along with an experimental farm.

HIL marketing network is spread all over the country with six Regional Sales offices situated in Delhi, Hyderabad, Kolkata Akola, Coimbatore and Ahmedabad. The Company has a well equipped Central R&D Complex at Udyogvihar, Gurgaon along with experimental farm.

Performance Highlights

HIL today is the largest producer of DDT in the world and the only other producer is in China. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| DDT Technical | MT | 3637 | 3192 |
| DDT Formuation | MT | 6427 | 5875 |

Total revenue of the company registered a marginal decline of ₹ 0.15 crore in 2011-12 which went down to ₹ 263.94 crore in 2011-12 from ₹ 264.09 crore during 2010-11, because of reduction in other income. The net profit of the company, however, increased to ₹ 1.60 crore in 2011-12, an increase of ₹ 0.02 crore over the previous year profit of ₹ 1.58 crore due to increase in operating income. addition of new product range in the company has increased the overall performance of the company.

Addition of new product range in the company has increased the overall performance of the company.

The current ratio of company is at 2.99:1 during 2011-12 as against 2.94:1 in the previous year (Fig.2). Balance Sheet and Profit&Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

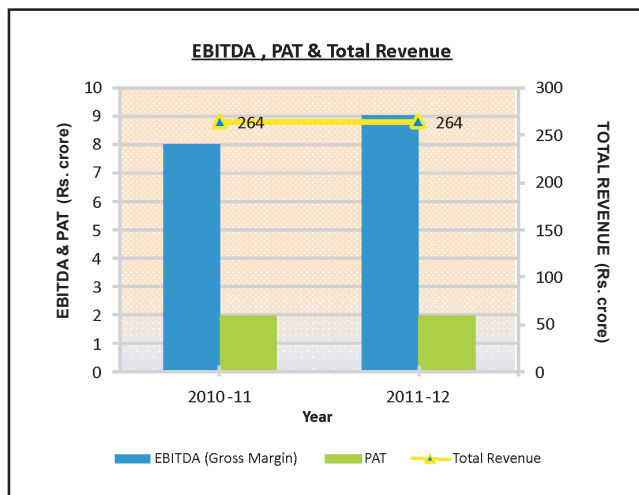


Fig. 1

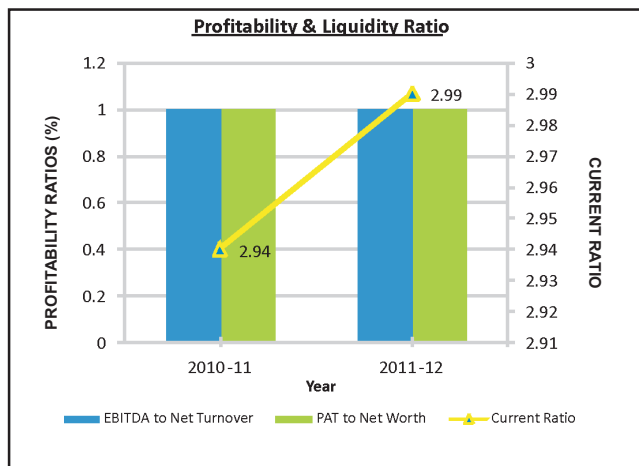


Fig. 2

Strategic issue

HIL is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as “Turnaround CPSE”.

As a part of diversification, company has a marketing tie up with Rashtriya Chemical & Fertilizers Ltd. and Hindustan Petroleum Corporation Limited. The company has also ventured into export of DDT and got orders from Mozambique, Gambia, UNDP-Zimbabwe, MOHSS, Namibia.

Hindustan Insecticides Limited

Scope Complex, Core-6, 2nd Floor, 7 Lodi Road, New Delhi - 110 003.

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 9133 | 9133 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -431 | -591 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 8702 | 8542 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2174 | 2174 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 4651 | 4636 |
| (d) Long-term provisions | 2981 | 3468 |
| Total Non-Current Liabilities 3(a) to 3(d) | 9806 | 10278 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1493 | 922 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 3535 | 4602 |
| (d) Short-term provisions | 1869 | 1478 |
| Total Current Liabilities 4(a) to 4(d) | 6897 | 7002 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 25405 | 25822 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 12301 | 11978 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 9406 | 8996 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 2895 | 2982 |
| (c) Capital work in progress | 878 | 432 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 5 | 5 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 682 | 1646 |
| (h) Other Non-Current Assets | 290 | 153 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4750 | 5218 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 7256 | 6184 |
| (c) Trade Recievables | 12331 | 12977 |
| (d) Cash & Bank Balance | 348 | 544 |
| (e) Short-term Loans & Advances | 682 | 677 |
| (f) Other Current Assets | 38 | 222 |
| Total Current Assets (a+b+c+d+e+f) | 20655 | 20604 |
| TOTAL ASSETS (1+2) | 25405 | 25822 |
| Important Indicators | | |
| (i) Investment | 11307 | 11307 |
| (ii) Capital Employed | 10876 | 10716 |
| (iii) Net Worth | 8702 | 8542 |
| (iv) Net Current Assets | 13758 | 13602 |
| (v) Cost of Sales | 25904 | 25967 |
| (vi) Net Value Added (at market price) | 12168 | 12805 |
| (vii) Total Regular Employees (Nos.) | 1284 | 1371 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 64810 | 58765 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 27982 | 27504 |
| Less : Excise Duty | 2260 | 2544 |
| Revenue from Operations (Net) | 25722 | 24960 |
| (II) Other Income | 672 | 1449 |
| (III) Total Revenue (I+II) | 26394 | 26409 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 9745 | 10249 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -665 | -153 |
| (d) Stores & Spares | 40 | 25 |
| (e) Power & Fuel | 2820 | 2076 |
| (f) Salary, Wages & Benefits/Employees Expense | 9986 | 9668 |
| (g) Other Operating/direct/manufacturing Expenses | 1886 | 1889 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1683 | 1853 |
| Total Expenditure (IV (a to j)) | 25495 | 25607 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 899 | 802 |
| (VI) Depreciation, Depletion & Amortisation | 409 | 360 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 490 | 442 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | | |
| 0 243 | | |
| (c) Others | 209 | 109 |
| (d) Less Finance Cost Capitalised | 0 | 243 |
| (e) Charged to P & L Account (a+b+c+d) | 209 | 109 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEEET)(VIII-IXe) | 281 | 333 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 281 | 333 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 281 | 333 |
| (XV) TAX PROVISIONS | 121 | 175 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 160 | 158 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 160 | 158 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 236.5 | 232.92 |
| (ii) Cost of Sales : Sales | 100.71 | 104.03 |
| (iii) Salary/Wages : Sales | 38.82 | 38.73 |
| (iv) Net Profit : Net Worth | 1.84 | 1.85 |
| (v) Debt : Equity | 0.24 | 0.24 |
| (vi) Current Ratio | 2.99 | 2.94 |
| (vii) Trade Recievables : Sales | 47.94 | 51.99 |
| (viii) Total Inventory : Sales | 28.21 | 24.78 |

Hindustan Organic Chemicals Ltd.

The Company

Hindustan Organic Chemicals Ltd. (HOCL) was incorporated on 12.12.1960 with the objective of attaining self-reliance in basic organic chemicals needs.

HOCL is a Schedule-'B' BIFR / BRPSE referred listed CPSE in Consumer Goods sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals with 80% shareholding by the Government of India. The company employed 1277 regular employees (Executives 477, Non-executives 800) as on 31.3.2012. Its registered office is at Rasayani, Raigad District and Corporate office is at Mumbai, Maharashtra.

Vision / Mission

The Vision of the Company is to produce and market basic chemicals efficiently and economically in an environment friendly manner.

The Mission of the Company is to maintain optimum level of efficiency and productivity in the use of resource and secure optimum return on investment.

Industrial / Business Operations

HOCL is involved in production of chemicals & intermediaries and having a product range of 9 main products and 5 By-products. It is operating through its two units at Rasayani, Raigad District in Maharashtra and at Ambalamugul, Kochi in Kerala. The Company also has one subsidiary i.e. M/s Hindustan Fluorocarbons Limited with a share holding of 60%. The company also has one Joint Venture namely HOC-Chematur Ltd.

Performance Highlights

The average capacity utilization for all the products / services of the company was 42% during 2011-12. The physical performances of the company for last two years are given below:

| Main Segments | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Total Products | MT | 178792 | 251007 |
| Kochi Unit | MT | 126076 | 166886 |
| Rasayani Unit | MT | 52716 | 66798 |

Total Revenue of the company registered a reduction of ₹ 120.52 crore in 2011-12 which went down to ₹ 556.94 crore in 2011-12 from ₹ 677.46 crore during 2010-11. The company incurred a net loss of ₹ 78.07 crore in 2011-12, as against a profit of ₹ 25.72 crore during the previous year due to fall in production & turnover. The other reasons for losses are higher labor cost and high incidence of cost on closed plants of Rasayani Unit

The current ratio of company is at 0.62:1 during 2011-12 as against 1.06:1 in the previous year (Fig.2). Balance Sheet and Profit &

Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

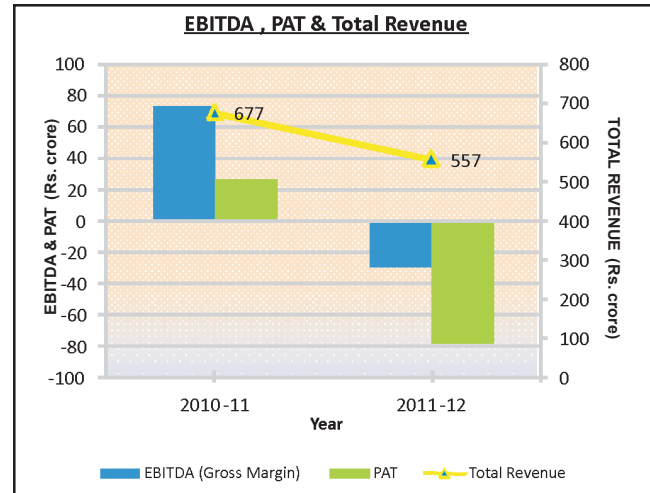


Fig. 1

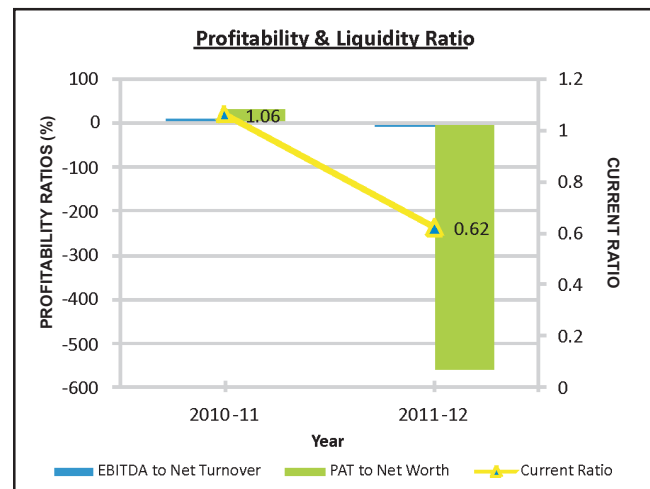


Fig. 2

Strategic issue

The company was referred to BRPSE in 2005. The revival of company is under implementation as per revival plan sanctioned in 2006. GoI guarantee for loans of 100.00 crore are extended until August 2013. The company has decided to operate only those plants which are giving contribution. The company is having an in-house R&D unit.

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 37000 | 37000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 30948 | 30948 | |
| (ii) Others | 2779 | 2779 | |
| (b) Reserves & Surplus | -32327 | -24700 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1400 | 9027 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 1787 | 12388 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 6455 | 5110 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 8242 | 17498 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 6715 | 3059 | |
| (b) Trade Payables | 5639 | 6120 | |
| (c) Other current liabilities | 22567 | 11517 | |
| (d) Short-term provisions | 2108 | 2107 | |
| Total Current Liabilities 4(a) to 4(d) | 37029 | 22803 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 46671 | 49328 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 72074 | 71500 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 56022 | 53816 | |
| (a(ii) Accumulated Impairment | 87 | 16 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 15965 | 17668 | |
| (c) Capital work in progress | 3602 | 3299 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 1115 | 1113 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 2990 | 2987 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 23672 | 25067 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 10729 | 11017 | |
| (c) Trade Recievables | 4147 | 5141 | |
| (d) Cash & Bank Balance | 3452 | 3099 | |
| (e) Short-term Loans & Advances | 4210 | 4456 | |
| (f) Other Current Assets | 461 | 548 | |
| Total Current Assets (a+b+c+d+e+f) | 22999 | 24261 | |
| TOTAL ASSETS (1+2) | 46671 | 49328 | |
| Important Indicators | | | |
| (i) Investment | 35514 | 46115 | |
| (ii) Capital Employed | 3187 | 21415 | |
| (iii) Net Worth | 1400 | 9027 | |
| (iv) Net Current Assets | -14030 | 1458 | |
| (v) Cost of Sales | 60902 | 63024 | |
| (vi) Net Value Added (at market price) | 7387 | 18769 | |
| (vii) Total Regular Employees (Nos.) | 1277 | 1338 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 77069 | 74757 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 60670 | 73901 | |
| Less : Excise Duty | 5842 | 7068 | |
| Revenue from Operations (Net) | 54828 | 66833 | |
| (II) Other Income | 866 | 913 | |
| (III) Total Revenue (I+II) | 55694 | 67746 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 33910 | 37955 | |
| (b) Purchase of stock-in-trade | 156 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -252 | -3042 | |
| (d) Stores & Spares | 1186 | 1258 | |
| (e) Power & Fuel | 9059 | 8635 | |
| (f) Salary, Wages & Benefits/Employees Expense | 11810 | 12003 | |
| (g) Other Operating/direct/manufacturing Expenses | 888 | 827 | |
| (h) Rent, Royalty & Cess | 77 | 81 | |
| (i) Loss on sale of Assets/Investments | 3 | 11 | |
| (j) Other Expenses | 1732 | 2732 | |
| Total Expenditure (IV (a to j)) | 58569 | 60460 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -2875 | 7286 | |
| (VI) Depreciation, Depletion & Amortisation | 2305 | 2518 | |
| (VII) Impairment | 31 | 57 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -5211 | 4711 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 790 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1584 | 2139 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 2374 | 2139 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -7585 | 2572 | |
| (XI) Exceptional Items | 222 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7807 | 2572 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7807 | 2572 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7807 | 2572 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -7807 | 2572 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 1720.36 | 312.08 | |
| (ii) Cost of Sales : Sales | 111.08 | 94.3 | |
| (iii) Salary/Wages : Sales | 21.54 | 17.96 | |
| (iv) Net Profit : Net Worth | -557.64 | 28.49 | |
| (v) Debt : Equity | 0.05 | 0.37 | |
| (vi) Current Ratio | 0.62 | 1.06 | |
| (vii) Trade Recievables : Sales | 7.56 | 7.69 | |
| (viii) Total Inventory : Sales | 19.57 | 16.48 | |

Indian Drugs and Pharmaceuticals Ltd.

The Company

Indian Drugs and Pharmaceuticals Ltd. (IDPL) was incorporated on 5.4.1961 with the objective to create self-sufficiency in respect of essential lifesaving medicines in order to free the country from dependence on imports and to provide medicines at affordable prices.

IDPL is a Schedule-‘B’ / BIFR / BRPSE referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals with 100% shareholding by the Government of India. The company employed 212 regular employees (Executives 90 and Non-executives 122) as on 31.3.2012. Its Registered and Corporate offices are at Gurgaon, Haryana.

Industrial / Business Operations

IDPL is involved in the production and marketing of drugs / formulations through its 3 units at Rishikesh in Uttarakhand, Hyderabad in Andhra Pradesh and Gurgaon in Haryana.

The company has currently two operating subsidiaries in the states of Tamil Nadu and Orissa in collaboration with the respective State Government Industrial Development Corporations namely IDPL (TN) Ltd. and Orissa Drugs & Chemicals Ltd.

Rajasthan Drugs & Pharmaceuticals Ltd. was a subsidiary of IDPL. However as per revival plan of RDPL, 51% equity shares held by IDPL in the share capital of the RDPL was transferred to President of India on 17.08.10. Further allotments of equity shares worth ₹ 200 lakhs and ₹ 192 lakhs were made to the President of India and Rajasthan Industrial Development and Investment Corporations (RIICO Ltd.). 51% of equity is now held by GOI and 49% by RIICO Ltd, respectively and RDPL is no longer a subsidiary of IDPL. The Bihar Drugs & Organic Chemicals Ltd. (BDOCL), also a subsidiary of IDPL, is under liquidation.

Performance Highlights

The company has not provided any details of physical performance during last three years. Due to lack of manpower in company the 7 years accounts of the company are in arrears. As per provisional information received, the Company registered a reduction of ₹ 7.55 crore in total income during 2011-12 which went down to ₹ 64.45 crore in 2011-12 from ₹ 72 crore during 2010-11 due to fall in revenue from operations. The net loss of the

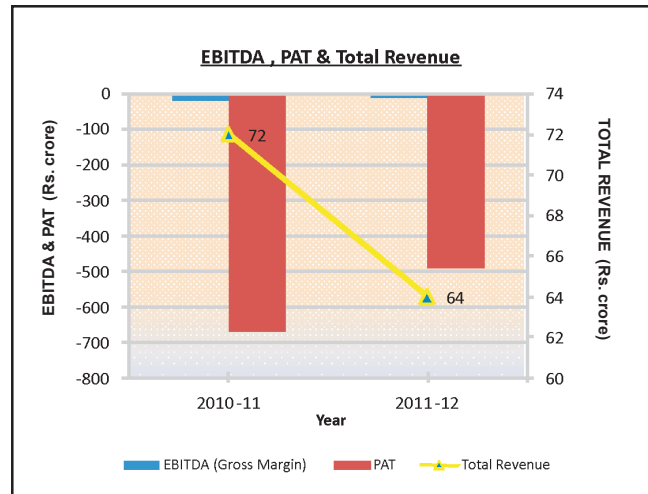


Fig. 1

company reduced to ₹ 489.88 crore in 2011-12, a reduction of ₹ 178.56 crore from the previous year's loss of ₹ 668.44 crore due to reduction in operating expenses.

Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic issue

The company is referred to BIFR and BRPSE. The first revival package had failed and the 2nd revival package is yet to be approved. BRPSE recommended for revival as a CPSE on 9.3.2007, inter alia, with revival package of ₹ 3222.76 crores (cash assistance of ₹ 361 crores and non-cash assistance of ₹ 2861.76 crores) from Government of India and also merger of its subsidiaries viz. IDPL (Tamil Nadu) Ltd., Chennai & Bihar Drugs & Organic Chemicals Ltd., Muzaffarpur, Bihar into IDPL. Based on recommendations of BRPSE, revival proposal was submitted to Cabinet. It was decided to refer the proposal to GoM. Based on the suggestion of GoM, a Consultant was appointed for preparation of revival plan. Based on the report of the Consultant, a revival plan sent by the Company is under consideration of the Ministry.

Indian Drugs and Pharmaceuticals Ltd.

IDPL Complex, Delhi-Gurgaon Road, Dundaheera, Gurgaon, Haryana - 122 016.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 12000 | 12000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 11688 | 11688 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -719218 | -670230 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -707530 | -658542 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 680042 | 636537 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 49600 | 46000 | |
| (d) Long-term provisions | 2000 | 1300 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 731642 | 683837 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 0 | 0 | |
| (c) Other current liabilities | 0 | 0 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 0 | 0 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 24112 | 25295 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 11776 | 11668 | |
| (a) Total Gross Fixed Assets | 13702 | 13702 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1926 | 2034 | |
| (c) Capital work in progress | 650 | 650 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 2911 | 2911 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5487 | 5595 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1500 | 1600 | |
| (c) Trade Recievables | 2025 | 2250 | |
| (d) Cash & Bank Balance | 1300 | 1850 | |
| (e) Short-term Loans & Advances | 12000 | 12000 | |
| (f) Other Current Assets | 1800 | 2000 | |
| Total Current Assets (a+b+c+d+e+f) | 18625 | 19700 | |
| TOTAL ASSETS (1+2) | 24112 | 25295 | |
| Important Indicators | | | |
| (i) Investment | 691730 | 648225 | |
| (ii) Capital Employed | -27488 | -22005 | |
| (iii) Net Worth | -707530 | -658542 | |
| (iv) Net Current Assets | 18625 | 19700 | |
| (v) Cost of Sales | 7833 | 9075 | |
| (vi) Net Value Added (at market price) | -388 | -300 | |
| (vii) Total Regular Employees (Nos.) | 212 | 215 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39308 | 61047 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 5245 | 6000 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 5245 | 6000 | |
| (II) Other Income | | | |
| | 1200 | 1200 | |
| (III) Total Revenue (I+II) | | | |
| | 6445 | 7200 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 1500 | 1583 | |
| (b) Purchase of stock-in-trade | 2500 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 125 | 0 | |
| (e) Power & Fuel | 0 | 2000 | |
| (f) Salary, Wages & Benefits/Employees Expense | 1000 | 1575 | |
| (g) Other Operating/direct/manufacturing Expenses | 2130 | 3472 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 470 | 337 | |
| Total Expenditure (IV (a to j)) | 7725 | 8967 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -1280 | -1767 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 108 | 108 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -1388 | -1875 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 24200 | 24190 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 23400 | 40779 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 47600 | 64969 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -48988 | -66844 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -48988 | -66844 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -48988 | -66844 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -48988 | -66844 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -48988 | -66844 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -19.08 | -27.27 | |
| (ii) Cost of Sales : Sales | 149.34 | 151.25 | |
| (iii) Salary/Wages : Sales | 19.07 | 26.25 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 58.18 | 54.46 | |
| (vi) Current Ratio | 0 | 0 | |
| (vii) Trade Recievables : Sales | 38.61 | 37.5 | |
| (viii) Total Inventory : Sales | 28.6 | 26.67 | |

Karnataka Antibiotics and Pharmaceuticals Ltd.

The Company

Karnataka Antibiotics and Pharmaceuticals Ltd. (KAPL) was incorporated on 13.3.1981 as a joint venture company between Hindustan Antibiotics Ltd., and the Government of Karnataka through Karnataka State Industrial Investment and Development Corporation Ltd. (KSIIDC), under the Companies Act, 1956 with an objective to achieve corporate excellence in the field of quality drugs and health care at globally competitive prices.

KAPL is a Schedule-'C' Miniratna CPSE under the administrative control of M/o Chemicals and Fertilizers D/o Pharmaceuticals having its Registered and Corporate Office at Bangalore, Karnataka. The Company employed 714 regular employees (Executives 215 & Non-Executives 499) as on 31.03.2012. Presently the Shares of KAPL are held by Government of India (59.16%) and KSIIDC (40.84%).

Vision / Mission

The Vision of the Company is to achieve excellence in the field of manufacture and marketing of quality drugs and health care products at affordable prices for all.

The Mission of the Company is to have manufacturing facilities complying with international standards, to strengthen the marketing efforts to achieve 10% growth in exports and private trade market every year, to continuously improve the quality of products and services to enhance Customer Satisfaction, to develop highly motivated multi skilled human resources to increase productivity.

Industrial / Business Operations

KAPL is engaged in manufacturing and marketing of Allopathic Formulations through its operating unit at Bangalore, Karnataka. The company manufactures products like injections, capsules, tablets, syrups and suspensions. The product range of the company comprises of 93 products.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| C Tablets | No.in Lacs | 7307 | 6405 |
| Capsules | No.in Lacs | 1638 | 924 |

The total revenue of the company registered an increase of ₹ 17.53 crore during 2011-12 which went up to ₹ 228.32 crore from ₹ 210.79 crore during 2010-11. The net profit of the company increased to ₹ 16.02 crore, a growth of ₹ 5.46 crore over the previous year profit of ₹ 10.56 crore due to increase in turnover, efficiency, reduction in material cost etc.

The current ratio of company is at 1.59:1 during 2011-12 as against 1.47:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2011-12 to 2011-12 can be seen on the adjoining page.

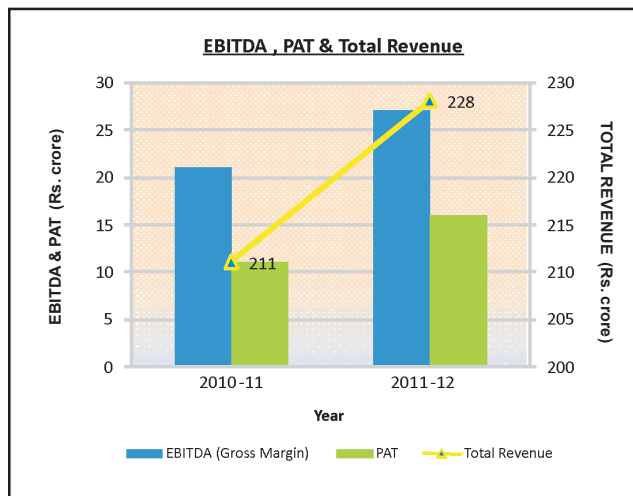


Fig. 1

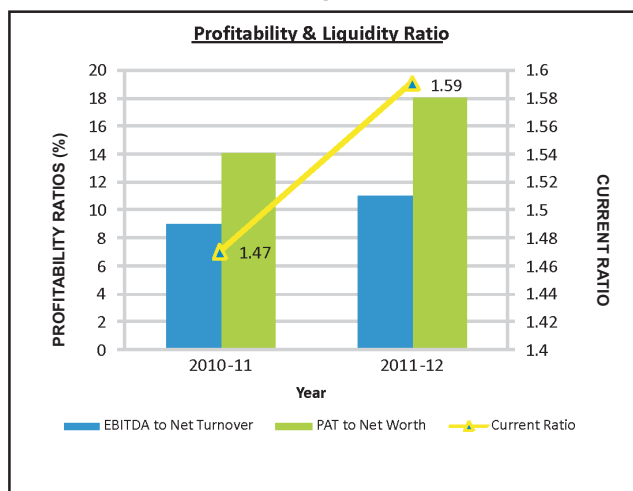


Fig. 2

Strategic Issues

The Company was basically set up to cater to institutional requirements. However, it is also expanding its presence in retail trade segment and exports in order to ensure sustained growth. As such the company aims to modernize and upgrade the manufacturing facilities, to comply with the international standards, to strengthen its marketing efforts to achieve high growth in Exports and Private Trade Market and to continuously improve the quality of products and services to enhance customer satisfaction. The company is constructing a Cephalosporin manufacturing facility at a project cost of ₹ 2223 lakhs which is funded by equity from promoters, term loan and balance by internal accruals. The company continued strategic alliance with premier research institutions for R&D and new formulations.

Karnataka Antibiotics and Pharmaceuticals Ltd.

Nirman Bhavan, Dr. Rajkumar Road, 1st Block, Rajaji Nagar Bangalore, Karnataka - 560 010

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1500 | 1500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 443 | 443 |
| (ii) Others | 306 | 306 |
| (b) Reserves & Surplus | 7319 | 5847 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 8068 | 6596 |
| (2) Share application money pending allotment | 600 | 600 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 369 | 294 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 1009 | 921 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1378 | 1215 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 784 | 271 |
| (b) Trade Payables | 7105 | 7750 |
| (c) Other current liabilities | 1502 | 1340 |
| (d) Short-term provisions | 1137 | 1167 |
| Total Current Liabilities 4(a) to 4(d) | 10528 | 10528 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 20574 | 18939 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3700 | 3635 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1536 | 1358 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2164 | 2277 |
| (c) Capital work in progress | 1004 | 789 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 226 | 197 |
| (g) Long Term Loans and Advances | 386 | 236 |
| (h) Other Non-Current Assets | 5 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 3785 | 3499 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 2903 | 2717 |
| (c) Trade Recievables | 9184 | 7611 |
| (d) Cash & Bank Balance | 4209 | 4569 |
| (e) Short-term Loans & Advances | 419 | 490 |
| (f) Other Current Assets | 74 | 53 |
| Total Current Assets (a+b+c+d+e+f) | 16789 | 15440 |
| TOTAL ASSETS (1+2) | 20574 | 18939 |
| Important Indicators | | |
| (i) Investment | 1718 | 1643 |
| (ii) Capital Employed | 9037 | 7490 |
| (iii) Net Worth | 8668 | 7196 |
| (iv) Net Current Assets | 6261 | 4912 |
| (v) Cost of Sales | 20309 | 19128 |
| (vi) Net Value Added (at market price) | 8690 | 7159 |
| (vii) Total Regular Employees (Nos.) | 714 | 715 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 48728 | 43240 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 23355 | 21320 |
| Less : Excise Duty | 909 | 579 |
| Revenue from Operations (Net) | 22446 | 20741 |
| (II) Other Income | 386 | 338 |
| (III) Total Revenue (I+II) | 22832 | 21079 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 8236 | 6709 |
| (b) Purchase of stock-in-trade | 3424 | 5026 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -42 | -268 |
| (d) Stores & Spares | 50 | 39 |
| (e) Power & Fuel | 268 | 248 |
| (f) Salary, Wages & Benefits/Employees Expense | 4175 | 3710 |
| (g) Other Operating/direct/manufacturing Expenses | 2261 | 2036 |
| (h) Rent, Royalty & Cess | 49 | 44 |
| (i) Loss on sale of Assets/Investments | 1 | 3 |
| (j) Other Expenses | 1699 | 1390 |
| Total Expenditure (IV (a to j)) | 20121 | 18937 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 2711 | 2142 |
| (VI) Depreciation, Depletion & Amortisation | 189 | 194 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/ INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI) | 2522 | 1948 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 112 | 110 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 112 | 110 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET) (VIII-IXe) | 2410 | 1838 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 2410 | 1838 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 2410 | 1838 |
| (XV) TAX PROVISIONS | 808 | 782 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1602 | 1056 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1602 | 1056 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 248.38 | 276.92 |
| (ii) Cost of Sales : Sales | 90.48 | 92.22 |
| (iii) Salary/Wages : Sales | 18.6 | 17.89 |
| (iv) Net Profit : Net Worth | 18.48 | 14.67 |
| (v) Debt : Equity | 0.27 | 0.22 |
| (vi) Current Ratio | 1.59 | 1.47 |
| (vii) Trade Recievables : Sales | 40.92 | 36.7 |
| (viii) Total Inventory : Sales | 12.93 | 13.1 |

Orissa Drugs & Chemicals Ltd.

The Company

Orissa Drugs & Chemicals Ltd. (ODCL) was incorporated on 1.5.1979 as a joint venture of Indian Drugs & Pharmaceuticals Ltd. (IDPL) and Industrial Promotion and Investment Corporation of Orissa Limited (IPICOL) with the objective to manufacture and supply quality life saving drugs to the State Government of Orissa and adjoining States at reasonable price. The Company started its commercial production in September, 1983.

ODCL is a Schedule-'D' BIFR referred CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals. The company employed 68 Regular employees (Executives 18 & Non-Executives 50) as on 31.3.2012. Its Registered and Corporate offices are at Bhubaneswar, Orissa.

Industrial / Business Operations

ODCL is involved in manufacturing of 247 pharmaceutical formulations in the form of Tablets, Capsules, Injections, Powder and Liquid orals through its single operating unit at Bhubaneswar in Orissa.

Performance Highlights

The average capacity utilization for all the products / services of the company was 78% during 2011-12 as against 42% during previous year.

Total Revenue of the company registered an increase of ₹ 5.34 crore during 2011-12 which went up to ₹ 11.66 crore in 2011-12 from ₹ 6.32 crore during 2010-11. The profit of the company has also gone up by ₹ 0.65 crore to ₹ 0.85 crore in 2011-12, from ₹ 0.20 crore in previous year due to increase in production and operating income.

The current ratio of company is at 0.46:1 during 2011-12 as against 0.40:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

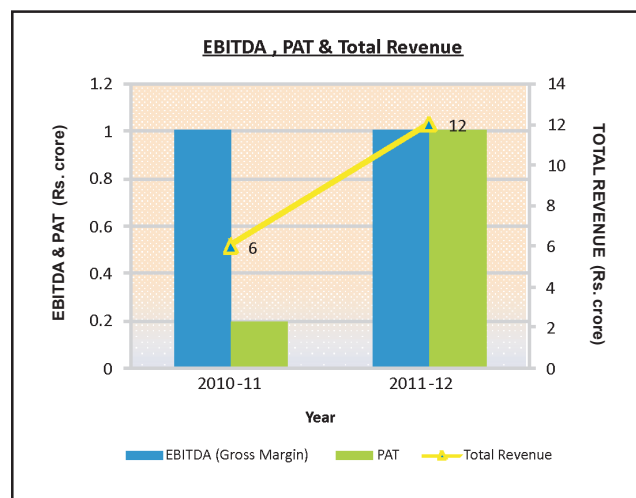


Fig. 1

Strategic issues

BIFR recommended winding up of the company and Orissa High court also ordered for liquidation of the company. However, the holding company IDPL has taken initiative for the revival of the unit and submitted a fresh Revival Project report for ODCL before the Hon'ble High Court of Orissa on 5.8.2010.

Orissa Drugs & Chemicals Ltd.

1, Mancheswar Industrial Estate, Bhubaneswar-751010

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| AUTHORISED CAPITAL | 160 | 160 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 132 | 132 | |
| (b) Reserves & Surplus | -1596 | -1681 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1464 | -1549 | |
| (2) Share application money pending allotment | 17 | 17 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 994 | 994 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 994 | 994 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 230 | 230 | |
| (b) Trade Payables | 115 | 121 | |
| (c) Other current liabilities | 583 | 619 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 928 | 970 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 475 | 432 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 190 | 181 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 143 | 139 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 47 | 42 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 47 | 42 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 330 | 297 | |
| (c) Trade Recievables | 77 | 77 | |
| (d) Cash & Bank Balance | 21 | 16 | |
| (e) Short-term Loans & Advances | 0 | 0 | |
| (f) Other Current Assets | 0 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 428 | 390 | |
| TOTAL ASSETS (1+2) | 475 | 432 | |
| Important Indicators | | | |
| (i) Investment | 1143 | 1143 | |
| (ii) Capital Employed | -453 | -538 | |
| (iii) Net Worth | -1447 | -1532 | |
| (iv) Net Current Assets | -500 | -580 | |
| (v) Cost of Sales | 1029 | 560 | |
| (vi) Net Value Added (at market price) | 325 | 229 | |
| (vii) Total Regular Employees (Nos.) | 68 | 71 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 20711 | 17136 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1166 | 632 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 1166 | 632 | |
| (II) Other Income | 0 | 0 | |
| (III) Total Revenue (I+II) | 1166 | 632 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 653 | 269 | |
| (b) Purchase of stock-in-trade | 0 | 41 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 7 | 6 | |
| (d) Stores & Spares | 4 | 2 | |
| (e) Power & Fuel | 19 | 12 | |
| (f) Salary, Wages & Benefits/Employees Expense | 169 | 146 | |
| (g) Other Operating/direct/manufacturing Expenses | 172 | 79 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 0 | 0 | |
| Total Expenditure (IV (a to j)) | 1024 | 555 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 142 | 77 | |
| (VI) Depreciation, Depletion & Amortisation | 5 | 5 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 137 | 72 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 52 | 52 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 52 | 52 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 85 | 20 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 85 | 20 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 85 | 20 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 85 | 20 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 85 | 20 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -257.4 | -117.47 | |
| (ii) Cost of Sales : Sales | 88.25 | 88.61 | |
| (iii) Salary/Wages : Sales | 14.49 | 23.1 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 6.67 | 6.67 | |
| (vi) Current Ratio | 0.46 | 0.40 | |
| (vii) Trade Recievables : Sales | 6.6 | 12.18 | |
| (viii) Total Inventory : Sales | 28.3 | 46.99 | |

Rajasthan Drugs & Pharmaceuticals Ltd.

The Company

Rajasthan Drugs & Pharmaceuticals Ltd. (RDPL) was incorporated on 02-11-1978 with an objective to supply lifesaving and other essential drugs to the State Government Medical Health Departments.

RDPL was a subsidiary of IDPL. However as per revival plan of RDPL, 51% of equity is now held by GOI and 49% by respectively and RDPL is no longer a subsidiary of IDPL.

RDPL is a Schedule-‘D’ CPSE in Chemicals & Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Pharmaceuticals. Its Registered and Corporate offices are at Jaipur, Rajasthan. The company employed 303 Regular employees (Executives 77 & Non-Executives 226) as on 31.3.2012. Its Registered and Corporate offices are at Jaipur, Rajasthan.

Vision / Mission

The Vision of the Company is to be achieve excellence in the field of manufacturing and marketing of Quality drugs & Health care Products at affordable prices of all.

The Mission of the Company is to improve in house facilities to manufacture essential medicines (Generic and Branded medicines) for supply to Government organizations as well as for Open Market, at reasonable prices, to continuously improve the Quality of Products and Services to enhance Customer Satisfaction, to develop highly motivated multi skilled Human Resources to increase Productivity and to meet emergency need of the country for supply of Medicines during Natural Calamities like Epidemics, Earthquakes, floods and in Disaster Management.

Industrial / Business Operations

RDPL is engaged in manufacturing and trading of drugs & pharmaceutical through its single operating unit at Jaipur, Rajasthan.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Tablets | Mil. | 630.76 | 673.52 |
| Capsules | Mil. | 129.61 | 127.67 |

Total Revenue of the company registered an increase of ₹ 1.21 crore during 2011-12 which went up to ₹ 80.08 crore in 2011-12 from ₹ 78.87 crore during 2010-11. The profit of the company has gone up by ₹ 0.24 crore to ₹ 1.44 crore in 2011-12, from ₹ 1.20 crore in previous year due to increase in turnover partially offset by increase in production cost.

The current ratio of company is at 0.98:1 during 2011-12 as against 1.03:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

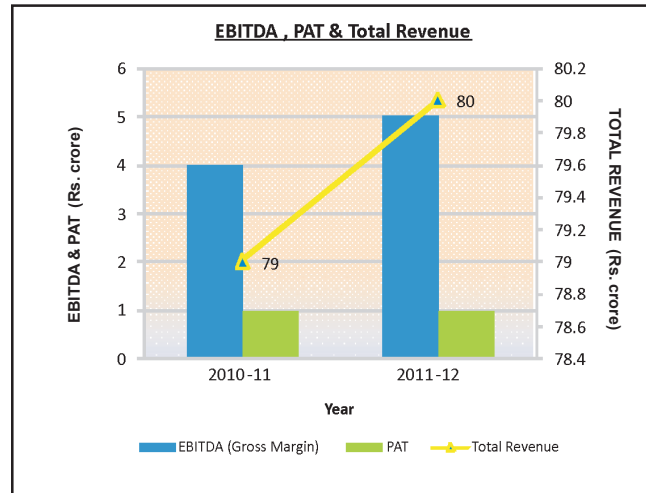


Fig. 1

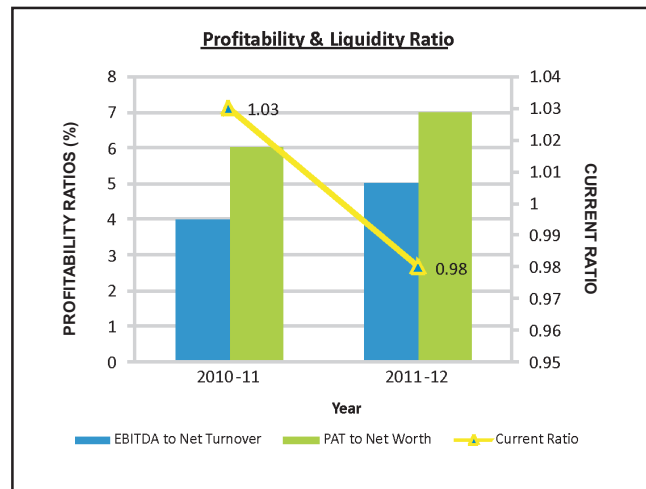


Fig. 2

Strategic Issues

In the interest of continued growth and development of the company, Government has delinked RDPL from holding company IDPL (the original promoter). The company has since then enhanced its manufacturing capacities by installing new machines. The company is diversifying its marketing activities into Pharma Prescription Markets, Veterinary Markets, Marketing of Ayurvedic and other Indian system of medicines.

The expiry of Preferential Purchase Policy (PPP) of Government of India and change in Government of Rajasthan Rate Contract system whereby some purchase preference was available to the company may affect the company’s ongoing business. The proposal for PPP in line with similar preference given by Govt. of Karnataka to KAPL (a CPSE in the similar business) has been submitted to Govt. of Rajasthan, which is under their active consideration.

Rajasthan Drugs & Pharmaceuticals Ltd.
Road No. 12, V.K.I Area, Jaipur-302013

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1000 | 1000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 255 | 255 |
| (ii) Others | 244 | 244 |
| (b) Reserves & Surplus | 1470 | 1326 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1969 | 1825 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 304 | 527 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 304 | 527 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1005 | 1448 |
| (b) Trade Payables | 3928 | 3396 |
| (c) Other current liabilities | 735 | 729 |
| (d) Short-term provisions | 460 | 383 |
| Total Current Liabilities 4(a) to 4(d) | 6128 | 5956 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8401 | 8308 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1461 | 968 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 400 | 338 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1061 | 630 |
| (c) Capital work in progress | 591 | 920 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 168 | 149 |
| (g) Long Term Loans and Advances | 559 | 468 |
| (h) Other Non-Current Assets | 11 | 10 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2390 | 2177 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 895 | 1121 |
| (c) Trade Recievables | 4891 | 4831 |
| (d) Cash & Bank Balance | 148 | 98 |
| (e) Short-term Loans & Advances | 60 | 62 |
| (f) Other Current Assets | 17 | 19 |
| Total Current Assets (a+b+c+d+e+f) | 6011 | 6131 |
| TOTAL ASSETS (1+2) | 8401 | 8308 |
| Important Indicators | | |
| (i) Investment | 803 | 1026 |
| (ii) Capital Employed | 2273 | 2352 |
| (iii) Net Worth | 1969 | 1825 |
| (iv) Net Current Assets | -117 | 175 |
| (v) Cost of Sales | 7542 | 7549 |
| (vi) Net Value Added (at market price) | 1819 | 1717 |
| (vii) Total Regular Employees (Nos.) | 303 | 380 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 29703 | 23531 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 8272 | 8067 |
| Less : Excise Duty | 280 | 197 |
| Revenue from Operations (Net) | 7992 | 7870 |
| (II) Other Income | 16 | 17 |
| (III) Total Revenue (I+II) | 8008 | 7887 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3844 | 3550 |
| (b) Purchase of stock-in-trade | 1655 | 2146 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 48 | -249 |
| (d) Stores & Spares | 42 | 35 |
| (e) Power & Fuel | 76 | 74 |
| (f) Salary, Wages & Benefits/Employees Expense | 1080 | 1073 |
| (g) Other Operating/direct/manufacturing Expenses | 59 | 75 |
| (h) Rent, Royalty & Cess | 10 | 2 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 666 | 792 |
| Total Expenditure (IV (a to j)) | 7480 | 7498 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, | 528 | 389 |
| FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | | |
| (VI) Depreciation, Depletion & Amortisation | 62 | 51 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 466 | 338 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 313 | 227 |
| (d) Less Finance Cost Capitalised | 22 | 39 |
| (e) Charged to P & L Account (a+b+c+d) | 291 | 188 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 175 | 150 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 175 | 150 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 175 | 150 |
| (XV) TAX PROVISIONS | 30 | 30 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 145 | 120 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 145 | 120 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 351.61 | 334.61 |
| (ii) Cost of Sales : Sales | 94.37 | 95.92 |
| (iii) Salary/Wages : Sales | 13.51 | 13.63 |
| (iv) Net Profit : Net Worth | 7.36 | 6.58 |
| (v) Debt : Equity | 0.61 | 1.06 |
| (vi) Current Ratio | 0.98 | 1.03 |
| (vii) Trade Recievables : Sales | 61.2 | 61.39 |
| (viii) Total Inventory : Sales | 11.2 | 14.24 |

HEAVY ENGINEERING

9. Heavy Engineering

As on 31.03.2012, there were 10 Central Public Sector Enterprises in the Heavy Engineering group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation | |
|---------|-----------------------------------|-----------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | Heavy Engineering Corpn. Ltd. | 1958 | |
| 2 | Tungabhadra Steel Products Ltd. | 1960 | |
| 3 | Bharat Heavy Electricals Ltd. | 1964 | |
| 4 | Triveni Structural Ltd. | 1965 | |
| 5 | Bharat Heavy Plate & Vessels Ltd. | 1966 | |
| 6 | Braithwaite & Co. Ltd. | 1976 | |
| 7 | Burn Standard Company Ltd. | 1976 | |
| 8 | Bharat Wagon & Engg. Co. Ltd. | 1978 | |
| 9 | Bharat Bhari Udyog Nigam Ltd. | 1986 | |
| 10 | Bhel Electrical Machines Ltd. | 2011 | |

2. The enterprises falling in this group are mainly engaged in producing and selling of capital goods required by Steel, Fertilizers, Petroleum, Chemicals, Mining, Power Generation compaies/ complex etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. Turnover : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Turnover | |
|---------|-----------------------------------|-----------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Heavy Electricals Ltd. | 50260.81 | 44017.46 |
| 2 | Heavy Engineering Corpn. Ltd. | 735.99 | 689.69 |
| 3 | Braithwaite & Co. Ltd. | 257.98 | 169.71 |
| 4 | Bharat Heavy Plate & Vessels Ltd. | 160.84 | 140.10 |
| 5 | Burn Standard Company Ltd. | 144.96 | 152.95 |
| 6 | Bharat Wagon & Engg. Co. Ltd. | 41.45 | 37.54 |
| 7 | Bhel Electrical Machines Ltd. | 35.14 | 0.00 |
| 8 | Bharat Bhari Udyog Nigam Ltd. | 15.66 | 10.54 |
| 9 | Tungabhadra Steel Products Ltd. | 2.90 | 3.29 |
| 10 | Triveni Structural Ltd. | 1.71 | 2.19 |
| | Sub Total : | 51657.44 | 45223.47 |

5. Net Profit / Loss : The details of enterprises, which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|-----------------------------------|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Heavy Electricals Ltd. | 7039.96 | 6011.20 |
| 2 | Bharat Heavy Plate & Vessels Ltd. | 10.44 | 8.78 |
| 3 | Heavy Engineering Corpn. Ltd. | 8.58 | 38.14 |
| 4 | Braithwaite & Co. Ltd. | 6.89 | 6.18 |
| 5 | Bharat Bhari Udyog Nigam Ltd. | 0.11 | 0.02 |
| 6 | Bhel Electrical Machines Ltd. | -0.38 | 0.00 |
| 7 | Bharat Wagon & Engg. Co. Ltd. | -8.67 | -9.99 |
| 8 | Tungabhadra Steel Products Ltd. | -28.75 | -26.12 |
| 9 | Triveni Structural Ltd. | -52.33 | -53.18 |
| 10 | Burn Standard Company Ltd. | -76.1 | 1162.14 |
| | Sub Total : | 6899.75 | 7137.17 |

6. Dividend : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|-------------------------------|----------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Heavy Electricals Ltd. | 1566.47 | 1524.85 |
| | Group Total : | 1566.47 | 1524.85 |

7. Social Overhead and Township : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 55542 | 53305 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 114.85 | 86.18 |
| | (ii) Medical Facilities | 274.04 | 225.08 |
| | (iii) Others | 129.85 | 107.31 |
| 3 | Capital cost of township (Rupees in Crore) | 253.02 | 217.12 |
| 4 | No. of houses constructed (in numbers) | 44464 | 42734 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

HEAVY ENGINEERING

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 372310 | 367810 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 123557 | 122957 |
| (ii) Others | 21794 | 20754 |
| (b) Reserves & Surplus | 2304286 | 1796581 |
| (c) Money received against share warrants | 325 | 325 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2449962 | 1940617 |
| (2) Share application money pending allotment | 7702 | 6932 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 102352 | 91930 |
| (b) Deferred tax liabilities (Net) | 411 | 630 |
| (c) Other Long-term liabilities | 824666 | 977307 |
| (d) Long-term provisions | 519847 | 509583 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1447276 | 1579450 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 20422 | 22297 |
| (b) Trade Payables | 1064112 | 843488 |
| (c) Other current liabilities | 1682849 | 1515138 |
| (d) Short-term provisions | 272549 | 275098 |
| Total Current Liabilities 4(a) to 4(d) | 3039932 | 2656021 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6944872 | 6183020 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1078028 | 911362 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 588570 | 513358 |
| (aii) Accumulated Impairment | 3169 | 1516 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 486289 | 396488 |
| (c) Capital work in progress | 136130 | 176329 |
| (d) Intangible assets under developmet | 2298 | 1036 |
| (e) Non-Current Investments | 51284 | 51055 |
| (f) Deferred Tax Assets (Net) | 154636 | 217812 |
| (g) Long Term Loans and Advances | 93191 | 94032 |
| (h) Other Non-Current Assets | 978824 | 769303 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1902652 | 1706055 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1387423 | 1119097 |
| (c) Trade Recievables | 2687156 | 2052030 |
| (d) Cash & Bank Balance | 678301 | 971577 |
| (e) Short-term Loans & Advances | 231603 | 260551 |
| (f) Other Current Assets | 57737 | 73710 |
| Total Current Assets (a+b+c+d+e+f) | 5042220 | 4476965 |
| TOTAL ASSETS (1+2) | 6944872 | 6183020 |
| Important Indicators | | |
| (i) Investment | 255730 | 242898 |
| (ii) Capital Employed | 2560016 | 2039479 |
| (iii) Net Worth | 2457664 | 1947549 |
| (iv) Net Current Assets | 2002288 | 1820944 |
| (v) Cost of Sales | 4025178 | 3537166 |
| (vi) Net Value Added (at market price) | 1847074 | 1799064 |
| (vii) Total Regular Employees (Nos.) | 55542 | 53305 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 86515 | 88519 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5165744 | 4522347 |
| Less : Excise Duty | 234760 | 182775 |
| Revenue from Operations (Net) | 4930984 | 4339572 |
| (II) Other Income | 129980 | 106208 |
| (III) Total Revenue (I+II) | 5060964 | 4445780 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2884122 | 2316866 |
| (b) Purchase of stock-in-trade | 0 | 4 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -82503 | -18705 |
| (d) Stores & Spares | 80340 | 69974 |
| (e) Power & Fuel | 55518 | 46315 |
| (f) Salary, Wages & Benefits/Employees Expense | 576628 | 566222 |
| (g) Other Operating/direct/manufacturing Expenses | 136392 | 124229 |
| (h) Rent, Royalty & Cess | 17848 | 21656 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 274542 | 353513 |
| Total Expenditure (IV (a to j)) | 3942887 | 3480074 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1118077 | 965706 |
| (VI) Depreciation, Depletion & Amortisation | 82264 | 56887 |
| (VII) Impairment | 27 | 205 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1035786 | 908614 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 7592 | 7419 |
| (b) On Foreign Loans | 2078 | 0 |
| (c) Others | 4175 | 6210 |
| (d) Less Finance Cost Capitalised | 15 | 14 |
| (e) Charged to P & L Account (a+b+c+d) | 13830 | 13615 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1021956 | 894999 |
| (XI) Exceptional Items | 5589 | -115991 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1016367 | 1010990 |
| (XIII) Extra-Ordinary Items | 14 | -826 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1016353 | 1011816 |
| (XV) TAX PROVISIONS | 326387 | 298106 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 689966 | 713710 |
| (XVII) Profit/Loss from discontinuing operations | 9 | 7 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 9 | 7 |
| (XX) Profit/Loss for the period (XVI+XIX) | 689975 | 713717 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 192.62 | 212.78 |
| (ii) Cost of Sales : Sales | 81.63 | 81.51 |
| (iii) Salary/Wages : Sales | 11.69 | 13.05 |
| (iv) Net Profit : Net Worth | 28.07 | 36.65 |
| (v) Debt : Equity | 0.67 | 0.61 |
| (vi) Current Ratio | 1.66 | 1.69 |
| (vii) Trade Recievables : Sales | 54.5 | 47.29 |
| (viii) Total Inventory : Sales | 28.14 | 25.79 |

Bharat Bhari Udyog Nigam Ltd.

The Company

Bharat Bhari Udyog Nigam Ltd. (BBUNL) was incorporated on 17.9.1986 with the objective of functioning as a 'Holding Company' so as to coordinate the activities of the ten subsidiary companies and monitor their performance, provide need based, time bound services and expertise aimed at establishing principles and practices of sound corporate management & governance, ensuring cohesive working of the group companies and eliminating cross-competition among subsidiaries against same tender. It also functions as an arm of Department of Heavy Industry (DHI) to monitor the implementation of government policies, guidelines, directives, rules & regulations, Acts etc. by the subsidiaries.

BBUNL is a Schedule- 'A' CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises with 100% shareholding by the Government of India. The company employed 23 regular employees (Executives 18 & Non-Executives 5) as on 31.3.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to be a leader in the field of infrastructure development and all types of Steel bridges.

The Mission of the Company is to take advantage of the growing market and strive to increase the Turnover by two and a half times in the next five years- to emerge as a leading infrastructure company specially in the field of manufacturing of Railway Steel Bridge, Civil Structure, Infrastructure development etc - to firm up core sector performance and diversify into non- core sector activities as per Road Map envisaged in the Corporate plan.

Industrial / Business Operations

BBUNL, as holding company does not have any manufacturing activities of its own. However, BBUNL Group now comprises of only one operating subsidiary company namely BBJ Construction Co. Ltd. (BBJ) and two joint ventures namely Lagon Engg. Co. Ltd. and Jessop and Co. Ltd (JCL) with an equity holding of 18.31% and 4.16% respectively after issuance of "Right Share".

The major products of the Group are Steel bridges, civil construction etc. The other activities encompass carrying on business or trade of construction, manufacturing, operating, processing, fabricating, transporting, installing and commissioning, buying, selling, importing, exporting and otherwise dealing in, directly or through subsidiary company or through other agencies / contractor.

Performance Highlights

Total Revenue of the company registered an increase of ₹ 4.94.crore during 2011-12, which went up from ₹ 13.21 crore in 2010-11 to ₹ 18.15 crore in 2011-12. The profit of the company has gone up by ₹ 0.09 crore to ₹ 0.11 crore 2011-12, from ₹ 0.02 crore in previous year due to increase in execution of civil construction projects job by the company.

The current ratio of company is at 1.16:1 during 2011-12 as against 1.16:1 in the pervious year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

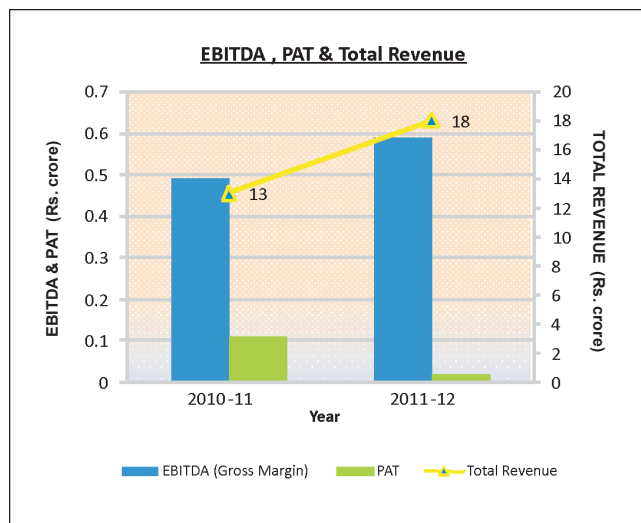


Fig. 1

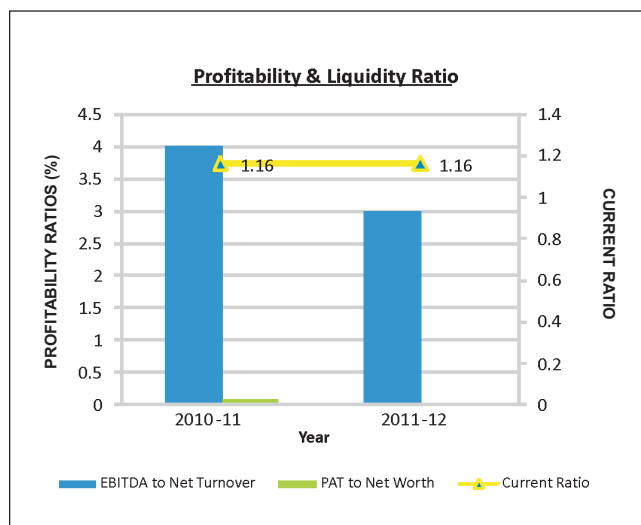


Fig. 2

Strategic issues

The other mission / objectives of BBUNL Group are to achieve a minimum of 20% growth in production and turnover in the year 2012-13 to implement its Short term and Long term strategies as suggested by the consultants in the Corporate Plan; to update the bridge erection system with a new technology; to focus on upgradation of manufacturing facilities and to update design, manufacturing and production facilities as per current requirement and to maintain a continuity of growth in Net Profit, cumulative Profit and Net Worth.

www.bbunl.com

Heavy Engineering

Bharat Bhari Udyog Nigam Ltd.

26 Raja Santosh Road, Alipore Kolkatta, West Bengal-700027

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 34810 | 34810 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 10373 | 10373 | |
| (ii) Others | 1388 | 1388 | |
| (b) Reserves & Surplus | 86 | 75 | |
| (c) Money received against share warrants | 325 | 325 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 12172 | 12161 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 810 | 870 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 810 | 870 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 7253 | 7162 | |
| (b) Trade Payables | 1037 | 912 | |
| (c) Other current liabilities | 36189 | 36160 | |
| (d) Short-term provisions | 111 | 89 | |
| Total Current Liabilities 4(a) to 4(d) | 44590 | 44323 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 57572 | 57354 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 73 | 71 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5 | 7 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 5113 | 5113 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 735 | 820 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5853 | 5940 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 0 | 92 | |
| (c) Trade Recievables | 804 | 639 | |
| (d) Cash & Bank Balance | 1615 | 1573 | |
| (e) Short-term Loans & Advances | 7918 | 7894 | |
| (f) Other Current Assets | 41382 | 41216 | |
| Total Current Assets (a+b+c+d+e+f) | 51719 | 51414 | |
| TOTAL ASSETS (1+2) | 57572 | 57354 | |
| Important Indicators | | | |
| (i) Investment | 12896 | 12956 | |
| (ii) Capital Employed | 12982 | 13031 | |
| (iii) Net Worth | 12172 | 12161 | |
| (iv) Net Current Assets | 7129 | 7091 | |
| (v) Cost of Sales | 1758 | 1274 | |
| (vi) Net Value Added (at market price) | 272 | 275 | |
| (vii) Total Regular Employees (Nos.) | 23 | 27 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 71377 | 67284 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 1566 | 1054 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 1566 | 1054 | |
| (II) Other Income | | | |
| | 249 | 267 | |
| (III) Total Revenue (I+II) | 1815 | 1321 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 0 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 4 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 92 | -66 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 5 | 6 | |
| (f) Salary, Wages & Benefits/Employees Expense | 197 | 218 | |
| (g) Other Operating/direct/manufacturing Expenses | 1406 | 1054 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 56 | 56 | |
| Total Expenditure (IV (a to j)) | 1756 | 1272 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 59 | 49 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 2 | 2 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 57 | 47 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 49 | 44 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 49 | 44 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | 8 | 3 | |
| (XI) Exceptional Items | | | |
| | -3 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 11 | 3 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 1 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 11 | 2 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 11 | 2 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 11 | 2 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 12.06 | 8.09 | |
| (ii) Cost of Sales : Sales | 112.26 | 120.87 | |
| (iii) Salary/Wages : Sales | 12.58 | 20.68 | |
| (iv) Net Profit : Net Worth | 0.09 | 0.02 | |
| (v) Debt : Equity | 0.07 | 0.07 | |
| (vi) Current Ratio | 1.16 | 1.16 | |
| (vii) Trade Recievables : Sales | 51.34 | 60.63 | |
| (viii) Total Inventory : Sales | 0 | 8.73 | |

Bharat Heavy Electrical Ltd.

The Company

Bharat Heavy Electrical Ltd. (BHEL) was incorporated on 13.11.1964 with the objective to have indigenous Heavy Electrical Equipment industry in India. It is a Schedule-A / listed Navratna CPSE in Heavy Engineering sector under the administrative control of Ministry of Heavy Industries and Public Enterprises with 67.72% shareholding by the Government of India. The Company employed 46748 regular employees (Executives 13690 & Non-Executives 35700) as on 31.03.2012. Its Registered and Corporate office are at New Delhi.

Vision / Mission

The Vision of the Company is to be a global engineering enterprise providing solutions for a better tomorrow. The Mission of the Company is providing sustainable business solutions in the fields of Energy, Industry & Infrastructure.

Industrial / Business Operations

BHEL is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing companies in India in terms of turnover. The Company has realised the capability to deliver 20,000 MW power equipment capacity per annum enabling to address growing demand for power generation equipment.

BHEL is engaged in the design, engineering, manufacture, construction, testing, commissioning and servicing to core sectors of the economy viz., Power, Transmission, Industry, Transportation, Renewable Energy, Oil & Gas and Defence. The wide network of BHEL's, 15 manufacturing divisions, 2 repair units, 4 regional offices, 8 service centres, 8 overseas offices and 15 regional centres, 2 subsidiaries and more than 150 Project Sites spread all over India and abroad enables the company to provide most suitable products.

The company has entered into seven joint ventures namely "BHEL GE Gas Turbine Services Ltd." with GEPM, Mauritius, "Power Plant Performance Improvement Ltd." with Siemens AG of Germany, "NTPC BHEL Power Projects Pvt. Ltd." with NTPC, Udangudi Power Corporation Ltd. with Tamil Nadu Electricity Board, Raichur Power Corporation Ltd. with Karnataka Power Corporation Ltd. and Dada Dhuniwale Khandwa Power Ltd. with Madhya Pradesh Power Generating Company Ltd. and Latur Power Company Ltd. with Maharashtra Power Generation Company Ltd.

Performance Highlights

BHEL's operations are organised around three business sectors, namely Power, Industry, Transmission, Transportation, Oil & Gas, Renewable Energy and International Operations. The product range of the company comprises of 180 products. The physical performance of the company during the period 2010-11 to 2011-12 is mentioned below:

| Main Products | Unit | Performance during | |
|---------------------------------------|------|--------------------|-----------------|
| | | 2011-12 | 2010-11 |
| Boiler, Valves and Boiler Auxiliaries | MT | 1010679 | 891624 |
| Steam Turbine / Generators | MW | 17417/ 12939 | 16059/ 11458 |
| Power Transformers | MVA | 32745 | 26202 |

Total Revenue of the company registered an increase of ₹ 5977.21 crore during 2011-12, which went up from ₹ 43267.23

crore in 2010-11 to ₹ 49244.44 crore in 2011-12. Correspondingly, net profit of the company increased to ₹ 7039.96 crore, an increase of ₹ 1028.76 crore over the previous year profit of ₹ 6011.20 crore. Increase in turnover has contributed to the better financial performance during the year.

The current ratio of company is at 1.70:1 during 2011-12 as against 1.74:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

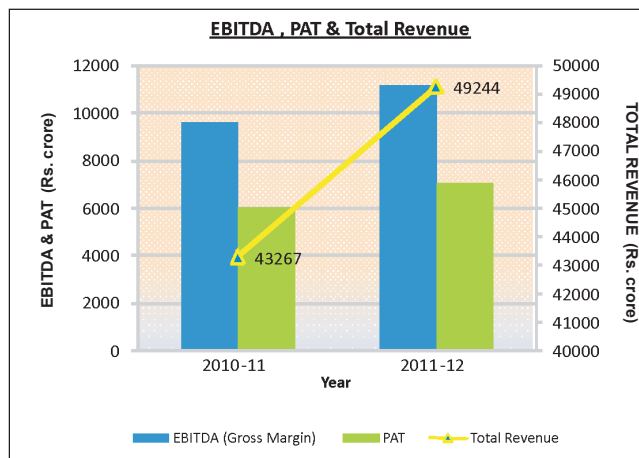


Fig. 1

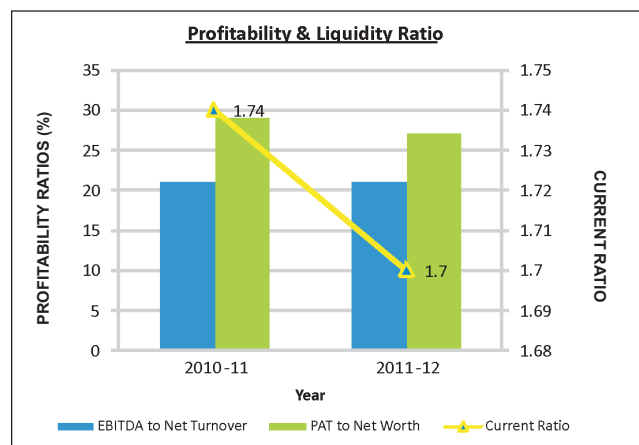


Fig. 2

Strategic Issues

Strategic Plan 2012-17, attempts to steer the company with a vision of becoming a global engineering enterprise. It comprises expanding the offerings in the power sector by building EPC capability, focus on industry businesses, expansion of spares & services and adoption of a collaborative approach. '6-Point agenda' viz. Capability Enhancement, Accelerated Project Execution, Product Cost Competitiveness & Quality, Diversification, Engineering & Technology and People Development are the driving force for the CPSE.

www.bhel.com

Bharat Heavy Electrical Ltd.

BHEL House, Siri Fort, New Delhi-110 049

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 200000 | 200000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 33151 | 33151 | |
| (ii) Others | 15801 | 15801 | |
| (b) Reserves & Surplus | 2488369 | 1966432 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 2537321 | 2015384 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 12343 | 10214 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 755077 | 914240 | |
| (d) Long-term provisions | 500568 | 492323 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 1267988 | 1416777 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 1027131 | 809542 | |
| (c) Other current liabilities | 1581593 | 1416995 | |
| (d) Short-term provisions | 263569 | 267331 | |
| Total Current Liabilities 4(a) to 4(d) | 2872293 | 2493868 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6677602 | 5926029 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 970664 | 804974 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 540983 | 464882 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 429681 | 340092 | |
| (c) Capital work in progress | 132463 | 172340 | |
| (d) Intangible assets under developmet | 2298 | 1036 | |
| (e) Non-Current Investments | 46167 | 43917 | |
| (f) Deferred Tax Assets (Net) | 154624 | 216355 | |
| (g) Long Term Loans and Advances | 90010 | 88291 | |
| (h) Other Non-Current Assets | 950865 | 736212 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1806108 | 1598243 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1344450 | 1085205 | |
| (c) Trade Recievables | 2633613 | 2010350 | |
| (d) Cash & Bank Balance | 667198 | 963015 | |
| (e) Short-term Loans & Advances | 211172 | 238253 | |
| (f) Other Current Assets | 15061 | 30963 | |
| Total Current Assets (a+b+c+d+e+f) | 4871494 | 4327786 | |
| TOTAL ASSETS (1+2) | 6677602 | 5926029 | |
| Important Indicators | | | |
| (i) Investment | 61295 | 59166 | |
| (ii) Capital Employed | 2549664 | 2025598 | |
| (iii) Net Worth | 2537321 | 2015384 | |
| (iv) Net Current Assets | 1999201 | 1833918 | |
| (v) Cost of Sales | 3889090 | 3420706 | |
| (vi) Net Value Added (at market price) | 1814366 | 1645228 | |
| (vii) Total Regular Employees (Nos.) | 49390 | 46748 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 92222 | 96202 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 5026081 | 4401746 | |
| Less : Excise Duty | 228192 | 177087 | |
| Revenue from Operations (Net) | 4797889 | 4224659 | |
| (II) Other Income | 126555 | 102064 | |
| (III) Total Revenue (I+II) | 4924444 | 4326723 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2834396 | 2273921 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -82320 | -12735 | |
| (d) Stores & Spares | 56377 | 46986 | |
| (e) Power & Fuel | 51025 | 40286 | |
| (f) Salary, Wages & Benefits/Employees Expense | 546583 | 539671 | |
| (g) Other Operating/direct/manufacturing Expenses | 121301 | 112598 | |
| (h) Rent, Royalty & Cess | 17477 | 21322 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 264251 | 344245 | |
| Total Expenditure (IV (a to j)) | 3809090 | 3366294 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1115354 | 960429 | |
| (VI) Depreciation, Depletion & Amortisation | 80000 | 54412 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1035354 | 906017 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 139 | |
| (b) On Foreign Loans | 2078 | 0 | |
| (c) Others | 3050 | 5334 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 5128 | 5473 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1030226 | 900544 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1030226 | 900544 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1030226 | 900544 | |
| (XV) TAX PROVISIONS | 326230 | 299424 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 703996 | 601120 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 703996 | 601120 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 188.18 | 208.56 | |
| (ii) Cost of Sales : Sales | 81.06 | 80.97 | |
| (iii) Salary/Wages : Sales | 11.39 | 12.77 | |
| (iv) Net Profit : Net Worth | 27.75 | 29.83 | |
| (v) Debt : Equity | 0.25 | 0.21 | |
| (vi) Current Ratio | 1.7 | 1.74 | |
| (vii) Trade Recievables : Sales | 54.89 | 47.59 | |
| (viii) Total Inventory : Sales | 28.02 | 25.69 | |

Bharat Heavy Plate Vessels Ltd.

The Company

Bharat Heavy Plate Vessels Ltd. (BHPV) was incorporated in the year 1966 under Companies Act, 1956 with the objective of supplying cost effective international quality products and related services for process & other industries through latest technology.

BHPV is a schedule 'B' BIFR/ BRPSE referred CPSE in Heavy Engineering sector under the Administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. BHPV is a 100% subsidiary of BHEL Ltd. since its takeover on 10.05.08. The company employed 1178 regular employees (Executives 203 & Non-Executives 975) as on 31.3.2012. Its registered & corporate offices are at Visakhapatnam, Andhra Pradesh.

Vision/ Mission

The Vision / Mission of the company is to develop the Organization into a viable and profit making EPC company, with a view to becoming an important player supplying quality and cost effective products.

Industrial / Business Operations

Main activities of the company are engineering, procurement, manufacturing, supply, erection & commissioning of process plants, cryogenics and combustion systems through its single manufacturing plant at Visakhapatnam, Andhra Pradesh.

Consequent to the take over by BHEL, focused efforts are being made to upgrade the engineering skills in Bubbling Fluidised Bed Combustion (BFBC) & Heat Recovery Steam Generating (HRSG) Boilers as a part of diversification of its existing business. Cryogenic vessels business has gain picked up after some gap. Manufacturing facilities are being ramped up to meet the increasing load.

Performance Highlights

The capacity utilization during the year 211-12 stood at 35.70%. The physical performance of Company for the last two years is given below:

| Main Products | Unit | Performance during | |
|---|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Fertiliser & chemical equipments including Air & Gas Separation Plants, Multilayer Vessels, Industrial Boilers etc. | MT | 8285 | 12316 |

Total Revenue of the company registered an increase of ₹ 15.37 crore during 2011-12, which went up from ₹ 131.91 crore in 2010-11 to ₹ 147.28 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 10.44 crore, an increase of ₹ 1.66 crore over previous year profit of ₹ 8.78 due to better functioning along with reduction in manufacturing / direct operating expenses, increase in price realization, adhering to schedule and making efforts for lower energy consumption, technology up gradation etc.

The current ratio of company is at 1.15: during 2011-12 as against 1.1: in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

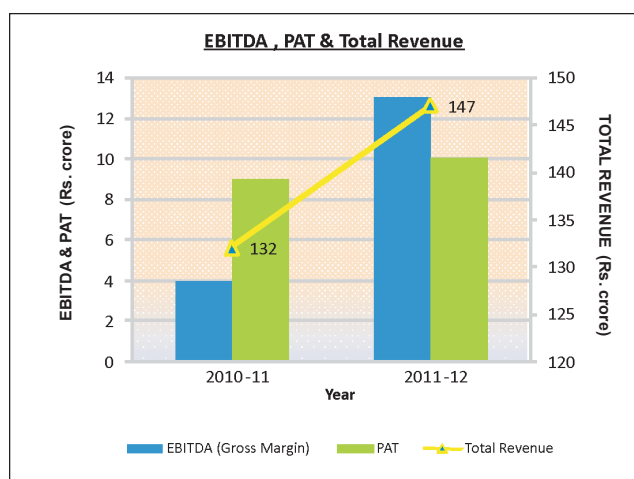


Fig. 1

Strategic Issues

As a part of the revival package, the holding company (BHEL) is investing 230.91 crore towards modernization and capacity expansion. For improving turnover, BHEL's total support has been taken as a strategic initiative to enhance Industrial Boiler & HRSG capability, by sharing the load of Trichy. Engineering knowledge of BFBC & HRSG is obtained from BHEL. Efforts being made to identify technology partner for ASU. The company has order book of 405.44 crore in hand.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 3500 | 3500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 3380 | 3380 | |
| (b) Reserves & Surplus | -25312 | -26355 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | -21932 | -22975 | |
| (2) Share application money pending allotment | | | |
| | 3400 | 3400 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 21887 | 21754 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 2522 | 1755 | |
| (d) Long-term provisions | 526 | 978 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 24935 | 24487 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 206 | 210 | |
| (b) Trade Payables | 4510 | 2845 | |
| (c) Other current liabilities | 12365 | 13497 | |
| (d) Short-term provisions | 2344 | 1734 | |
| Total Current Liabilities 4(a) to 4(d) | 19425 | 18286 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 25828 | 23198 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 7815 | 7713 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 449 | 441 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 274 | 288 | |
| (h) Other Non-Current Assets | 2684 | 2343 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 3408 | 3073 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 6331 | 4955 | |
| (c) Trade Recievables | 11626 | 9754 | |
| (d) Cash & Bank Balance | 1069 | 721 | |
| (e) Short-term Loans & Advances | 3367 | 4670 | |
| (f) Other Current Assets | 27 | 25 | |
| Total Current Assets (a+b+c+d+e+f) | 22420 | 20125 | |
| TOTAL ASSETS (1+2) | 25828 | 23198 | |
| Important Indicators | | | |
| (i) Investment | 28667 | 28534 | |
| (ii) Capital Employed | 3355 | 2179 | |
| (iii) Net Worth | -18532 | -19575 | |
| (iv) Net Current Assets | 2995 | 1839 | |
| (v) Cost of Sales | 13560 | 12948 | |
| (vi) Net Value Added (at market price) | 7775 | 7468 | |
| (vii) Total Regular Employees (Nos.) | 1178 | 1109 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 33864 | 35024 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 16084 | 14010 | |
| Less : Excise Duty | 1398 | 951 | |
| Revenue from Operations (Net) | 14686 | 13059 | |
| (II) Other Income | | | |
| | 42 | 132 | |
| (III) Total Revenue (I+II) | 14728 | 13191 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 7115 | 6252 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -432 | 106 | |
| (d) Stores & Spares | 224 | 183 | |
| (e) Power & Fuel | 365 | 342 | |
| (f) Salary, Wages & Benefits/Employees Expense | 4787 | 4661 | |
| (g) Other Operating/direct/manufacturing Expenses | 255 | 375 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 1144 | 919 | |
| Total Expenditure (IV (a to j)) | 13458 | 12838 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 1270 | 353 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 102 | 110 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIIEET)(V-VI-VII) | | | |
| | 1168 | 243 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 140 | 140 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 140 | 140 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | 1028 | 103 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 1028 | 103 | |
| (XIII) Extra-Ordinary Items | | | |
| | -16 | -775 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 1044 | 878 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 1044 | 878 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 1044 | 878 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 437.73 | 599.31 | |
| (ii) Cost of Sales : Sales | 92.33 | 99.15 | |
| (iii) Salary/Wages : Sales | 32.6 | 35.69 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 3.23 | 3.21 | |
| (vi) Current Ratio | 1.15 | 1.1 | |
| (vii) Trade Recievables : Sales | 79.16 | 74.69 | |
| (viii) Total Inventory : Sales | 43.11 | 37.94 | |

Bharat Wagon & Engineering Company Limited

The Company

Bharat Wagon & Engineering Company Limited (BWEL) was incorporated on 04.12.1978 with the objective of taking over the assets and interest of the erstwhile Arthur Butter & Co. Muzaffarpur and Britanica Engg. Works, Mokama. The main objective of the company is to be a leading Engineering unit with a brand image and eminence in the field of manufacturing of Railway Wagons.

BWEL is a Schedule-‘C’ / BIFR / BRPSE referred CPSE in Heavy Engineering sector under the administrative control of the M/o Railway with 100% shareholding by the Government of India. The company employed 829 regular employees (Executives 101 & Non-Executives 728) as on 31.3.2012. Its Registered and Corporate Offices are at Patna, Bihar.

Vision / Mission

The Vision of the company is to become ‘state of the art’ wagon builder and fabricator in the country with competitive and cost effective prices.

The Mission of the company is to achieve 10% market share in wagon manufacturing in the country and to become a significant player in the area of steel fabrication

Industrial / Business Operations

BWEL is engaged in manufacturing of Railway Wagons for M/o Railways through its two operating units at Mokama and Muzaffarpur works in Bihar. One unit at Muzaffarpur which was manufacturing cylinder, fuel storage and tanks is not in operation.

Performance Highlights

The average capacity utilization for all the products / services of the company was 26% during 2011-12 as against 22% during previous year. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Railway Wagons | VU | 228 | 197 |

Total Revenue of the company registered an increase of ₹ 3.29 crore during 2011-12, which went up from ₹ 37.95 crore in 2010-11 to ₹ 41.24 crore in 2011-12 due to increase in operating income. The losses of the company has gone down by Rs. 1.32 crore to ₹ 8.67 crore in 2011-12, from ₹ 9.99 crore in previous year due to increase in productivity and reduction in other expenses. The margins were also affected due to reduction in sale price of wagons.

The current ratio of company is at 0.71:1 during 2011-12 as against 0.89:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

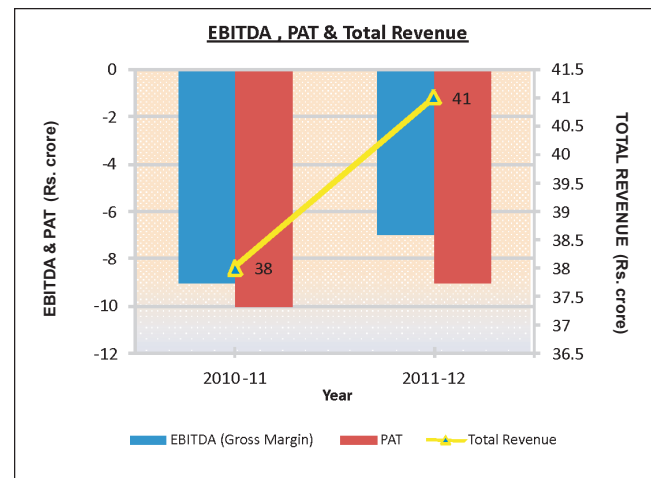


Fig. 1

Strategic Issues

The financial restructuring of the company was approved by DHI, Govt. of India as per the recommendations of BRPSE. As per restructuring plan, the administrative control of company was transferred to M/o Railway (MoR) from D/o Heavy Industries (DHI) since the year 2008-09. The company has drawn a revised revival proposal estimated at ₹ 187.10 crores for onward submission to the BIFR.

Bharat Wagon & Engineering Company Limited

 'C'Block, 5th floor, Maurya Lok Complex, Dak Bunglow Road, Patna-800001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 1000 | 1000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 907 | 907 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -3400 | -2533 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -2493 | -1626 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 500 | 500 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 1377 | 1112 | |
| (d) Long-term provisions | 1050 | 841 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 2927 | 2453 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 409 | 440 | |
| (b) Trade Payables | 769 | 918 | |
| (c) Other current liabilities | 1506 | 1037 | |
| (d) Short-term provisions | 102 | 99 | |
| Total Current Liabilities 4(a) to 4(d) | 2786 | 2494 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3220 | 3321 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1454 | 1392 | |
| (a(ii)) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 812 | 852 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 143 | 158 | |
| (h) Other Non-Current Assets | 276 | 98 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1231 | 1108 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 865 | 919 | |
| (c) Trade Recievables | 444 | 276 | |
| (d) Cash & Bank Balance | 169 | 493 | |
| (e) Short-term Loans & Advances | 511 | 525 | |
| (f) Other Current Assets | 0 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 1989 | 2213 | |
| TOTAL ASSETS (1+2) | 3220 | 3321 | |
| Important Indicators | | | |
| (i) Investment | 1407 | 1407 | |
| (ii) Capital Employed | -1993 | -1126 | |
| (iii) Net Worth | -2493 | -1626 | |
| (iv) Net Current Assets | -797 | -281 | |
| (v) Cost of Sales | 4922 | 4730 | |
| (vi) Net Value Added (at market price) | 732 | 365 | |
| (vii) Total Regular Employees (Nos.) | 829 | 860 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 14666 | 12548 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 4145 | 3754 | |
| Less : Excise Duty | 58 | 8 | |
| Revenue from Operations (Net) | 4087 | 3746 | |
| (II) Other Income | | | |
| | 37 | 49 | |
| (III) Total Revenue (I+II) | 4124 | 3795 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2701 | 2922 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -38 | 112 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 103 | 184 | |
| (f) Salary, Wages & Benefits/Employees Expense | 1459 | 1295 | |
| (g) Other Operating/direct/manufacturing Expenses | 657 | 40 | |
| (h) Rent, Royalty & Cess | 5 | 1 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | -25 | 134 | |
| Total Expenditure (IV (a to j)) | 4862 | 4688 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -738 | -893 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 60 | 42 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | -798 | -935 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 78 | 71 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 78 | 71 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -876 | -1006 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -876 | -1006 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -876 | -1006 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -876 | -1006 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 9 | 7 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 9 | 7 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -867 | -999 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -205.07 | -332.68 | |
| (ii) Cost of Sales : Sales | 120.43 | 126.27 | |
| (iii) Salary/Wages : Sales | 35.7 | 34.57 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.55 | 0.55 | |
| (vi) Current Ratio | 0.71 | 0.89 | |
| (vii) Trade Recievables : Sales | 10.86 | 7.37 | |
| (viii) Total Inventory : Sales | 21.16 | 24.53 | |

BHEL Electrical Machinery Ltd.

The Company

BHEL Electrical Machinery Ltd. (BHEL-EM) was incorporated on 19-01-2011 as a subsidiary of BHEL under a joint venture agreement with Government of Kerala and BHEL-EM to take-over the Kasaragod unit of Kerala Electrical & Allied Engineering Co. Ltd. (a Government of Kerala undertaking).

BHEL-EM is an un-categorized CPSE in Heavy Engineering Sector under the administrative control of Ministry of Heavy Industry & Public Enterprises, D/o Heavy Industry with 51% shareholding by BHEL. The company employed 191 regular employees (Executives 23 & Non-Executives 168) as on 31.3.2012. Its Registered and Corporate offices are at Kasaragod, Kerala.

Vision / Mission

As the company is in the inception stage, the Mission / Vision and objectives statements are being conceived.

Industrial / Business Operations

BHEL-EM is engaged in production of Brushless alternator, Train Lighting Alternators (TLA), D G Sets, DG Sets for Railway Power Car and Traction alternators.

Performance Highlights

Commercial activities of the company commenced in June 2011. The physical performance of the company for the year (nine months) is given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Alternators | Nos. | 274 | - |
| 25 KW TLA | Nos. | 421 | - |
| DG Sets | Nos. | 13 | - |

During 2011-12, the first year of company operation, it achieved a Total Revenue of ₹ 33.33 crore and incurred a net loss of ₹ 0.38 crore due to depreciation amounting to ₹ 0.93 crore. The company has, however, shown a Gross Profit of ₹ 0.65 crore for the year 2011-12.

The current ratio of company is at 1.42:1 during 2011-12 (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

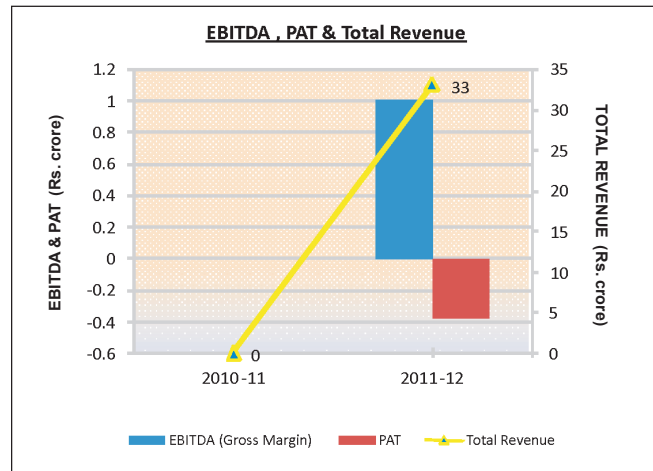


Fig. 1

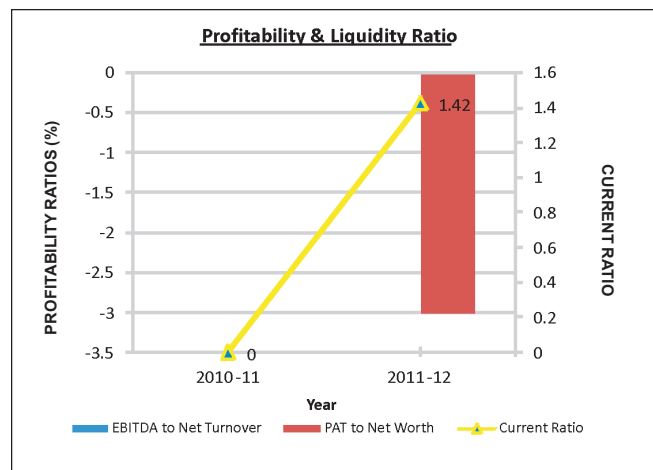


Fig. 2

Strategic issues

The company has plans to develop specialized Alternators in various fields. With the technical assistance from the BHEL (the holding company), the company is venturing into the manufacturing of LT induction motors upto 300 KW.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 1500 | 1500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 1050 | 10 | |
| (b) Reserves & Surplus | -38 | 0 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 1012 | 10 | |
| (2) Share application money pending allotment | 0 | 530 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 237 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 237 | 0 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 186 | 1050 | |
| (b) Trade Payables | 379 | 0 | |
| (c) Other current liabilities | 123 | 0 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 688 | 1050 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1937 | 1590 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1056 | 1050 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 93 | 0 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 963 | 1050 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 963 | 1050 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 403 | 0 | |
| (c) Trade Recievables | 558 | 0 | |
| (d) Cash & Bank Balance | 0 | 531 | |
| (e) Short-term Loans & Advances | 0 | 9 | |
| (f) Other Current Assets | 13 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 974 | 540 | |
| TOTAL ASSETS (1+2) | 1937 | 1590 | |
| Important Indicators | | | |
| (i) Investment | 1050 | 540 | |
| (ii) Capital Employed | 1012 | 540 | |
| (iii) Net Worth | 1012 | 540 | |
| (iv) Net Current Assets | 286 | -510 | |
| (v) Cost of Sales | 3361 | 0 | |
| (vi) Net Value Added (at market price) | 581 | 0 | |
| (vii) Total Regular Employees (Nos.) | 191 | 193 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 21771 | 0 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 3514 | 0 | |
| Less : Excise Duty | 185 | 0 | |
| Revenue from Operations (Net) | 3329 | 0 | |
| (II) Other Income | 4 | 0 | |
| (III) Total Revenue (I+II) | 3333 | 0 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 1474 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -188 | 0 | |
| (d) Stores & Spares | 9 | 0 | |
| (e) Power & Fuel | 35 | 0 | |
| (f) Salary, Wages & Benefits/Employees Expense | 499 | 0 | |
| (g) Other Operating/direct/manufacturing Expenses | 16 | 0 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 1423 | 0 | |
| Total Expenditure (IV (a to j)) | 3268 | 0 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 65 | 0 | |
| (VI) Depreciation, Depletion & Amortisation | 93 | 0 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | -28 | 0 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 10 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 10 | 0 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -38 | 0 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -38 | 0 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -38 | 0 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -38 | 0 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -38 | 0 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 328.95 | 0 | |
| (ii) Cost of Sales : Sales | 100.96 | 0 | |
| (iii) Salary/Wages : Sales | 14.99 | 0 | |
| (iv) Net Profit : Net Worth | -3.75 | 0 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.42 | 0 | |
| (vii) Trade Recievables : Sales | 16.76 | 0 | |
| (viii) Total Inventory : Sales | 12.11 | 0 | |

Braithwaite & Co. Ltd.

The Company

Braithwaite and Co. Ltd. (BCL) was incorporated on 1.12.1976 when the assets acquired by the Government of India under "Braithwaite and Company (India) Limited (Acquisition and Transfer of Undertakings) Act, 1976" were vested with BCL after its take over by the Government.

BCL is a Schedule-'B' / BIFR / BRPSE referred, sick taken over CPSE in Heavy Engineering sector under the administrative control of M/o Railways having its Registered and Corporate offices at Kolkata, West Bengal. The company employed 392 regular employees (Executives 72 and Non-Executives 320) as on 31.3.2012.

Vision / Mission

The Vision of the Company is to be a leader in the wagon manufacture and diversify into engineering and infrastructure business.

The Mission of the Company is to double the Wagon production by 2014-15; to become a Schedule 'A' company by 2014-15; to establish the state of the Art Steel Foundry and to enter in the technology area by leveraging internal resources for manufacturing of BTFNL and BRN22.9 wagons & collaboration for Aluminium wagons.

Industrial / Business Operations

BCL is mainly engaged in the production of Various Engineering products, mainly Railway rolling stocks at its three Works viz. Clive Works & Victoria Works situated in Kolkata and Angus works at Bhadreswar, West Bengal.

Performance Highlights

The physical performances of the company for last three years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Wagon | VU | N.A. | 1059 |
| Bogies | Nos | N.A. | 590 |

N.A. Not Available

The Company registered an increase of ₹ 88.18 crore in total income during 2011-12 which went up to ₹ 258.59 crore in 2011-12 from ₹ 170.41 crore during 2010-11. The net profit of the company correspondingly increased to ₹ 6.89 crore, an increase of ₹ 0.71 crore over the previous year profit of Rs.6.18 crore due to increase in production and turnover. The company has received bulk order of Wagons from Railways after its administrative control has been transferred to M/o Railway as per its revival plan.

The current ratio of company is at 1.36:1 during 2011-12 as against 1.1:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

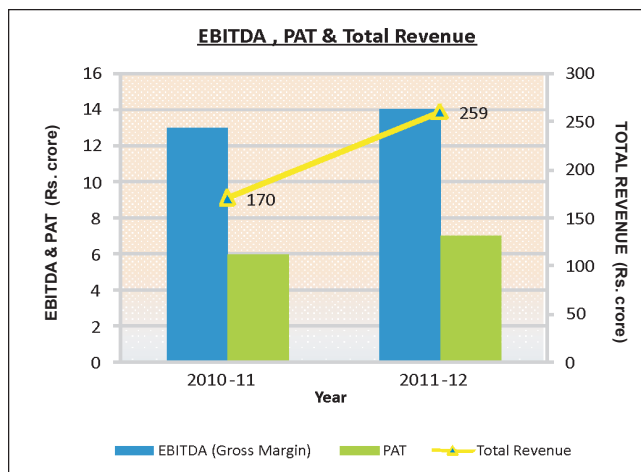


Fig. 1

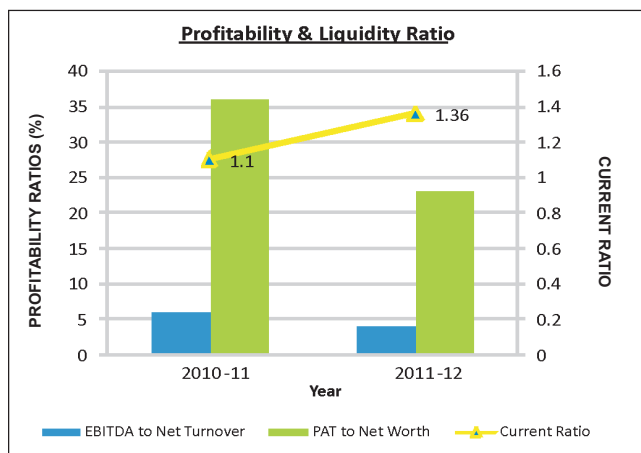


Fig. 2

Strategic Issue

Braithwaite & Co. Ltd. is registered with BIFR since 1992 and also referred to BRPSE. It is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as Turnaround CPSE. It has made a profit before tax in each of three preceding years & has a positive net worth after implementation of revival package. As per the revival package the administrative control of BCL was transferred from D/o Heavy Industry to M/o Railway from 6.8.2010. Further, a plan outlay of Rs.20 crore is made to replace the outdated and broken down plant & machineries of company. An amount of Rs12 crore had been released from M/o Railway during 2011-12.

Besides manufacturing of wagons, the company is also exploring for orders for cranes, structural fabrication, civil construction, power plant etc.

www.braithwaiteindia.com

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 9500 | 9500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2460 | 1860 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 513 | -176 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2973 | 1684 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 710 | 148 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2296 | 711 |
| (d) Long-term provisions | 1192 | 930 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4198 | 1789 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 570 | 1351 |
| (b) Trade Payables | 9576 | 8018 |
| (c) Other current liabilities | 1504 | 2349 |
| (d) Short-term provisions | 386 | 244 |
| Total Current Liabilities 4(a) to 4(d) | 12036 | 11962 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 19207 | 15435 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5446 | 5349 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3604 | 3418 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 1842 | 1931 |
| (c) Capital work in progress | 341 | 383 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 3 | 3 |
| (f) Deferred Tax Assets (Net) | 12 | 0 |
| (g) Long Term Loans and Advances | 11 | 10 |
| (h) Other Non-Current Assets | 650 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2859 | 2327 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 3685 | 1964 |
| (c) Trade Recievables | 8916 | 7784 |
| (d) Cash & Bank Balance | 1767 | 1351 |
| (e) Short-term Loans & Advances | 1586 | 1203 |
| (f) Other Current Assets | 394 | 806 |
| Total Current Assets (a+b+c+d+e+f) | 16348 | 13108 |
| TOTAL ASSETS (1+2) | 19207 | 15435 |
| Important Indicators | | |
| (i) Investment | 3170 | 2008 |
| (ii) Capital Employed | 3683 | 1832 |
| (iii) Net Worth | 2973 | 1684 |
| (iv) Net Current Assets | 4312 | 1146 |
| (v) Cost of Sales | 24676 | 15912 |
| (vi) Net Value Added (at market price) | 3449 | 3179 |
| (vii) Total Regular Employees (Nos.) | 392 | 412 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28082 | 26011 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 25798 | 16971 |
| Less : Excise Duty | 436 | 419 |
| Revenue from Operations (Net) | 25362 | 16552 |
| (II) Other Income | 497 | 489 |
| (III) Total Revenue (I+II) | 25859 | 17041 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 14965 | 11384 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 437 | -328 |
| (d) Stores & Spares | 824 | 323 |
| (e) Power & Fuel | 580 | 556 |
| (f) Salary, Wages & Benefits/Employees Expense | 1321 | 1286 |
| (g) Other Operating/direct/manufacturing Expenses | 5884 | 1756 |
| (h) Rent, Royalty & Cess | 129 | 128 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 350 | 631 |
| Total Expenditure (IV (a to j)) | 24490 | 15736 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1369 | 1305 |
| (VI) Depreciation, Depletion & Amortisation | 186 | 176 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1183 | 1129 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 93 | 87 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 259 | 298 |
| (d) Less Finance Cost Capitalised | 15 | 14 |
| (e) Charged to P & L Account (a+b+c+d) | 337 | 371 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 846 | 758 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 846 | 758 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 846 | 758 |
| (XV) TAX PROVISIONS | 157 | 140 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 689 | 618 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 689 | 618 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 688.62 | 903.49 |
| (ii) Cost of Sales : Sales | 97.3 | 96.13 |
| (iii) Salary/Wages : Sales | 5.21 | 7.77 |
| (iv) Net Profit : Net Worth | 23.18 | 36.7 |
| (v) Debt : Equity | 0.29 | 0.08 |
| (vi) Current Ratio | 1.36 | 1.1 |
| (vii) Trade Recievables : Sales | 35.15 | 47.03 |
| (viii) Total Inventory : Sales | 14.53 | 11.87 |

Burn Standard Co. Ltd.

The Company

Burn Standard Co. Ltd. (BSCL) was incorporated on 01.12.1976 with the objective to take over the assets of nationalized private companies namely Burn and Co. Ltd and Indian Standard Wagon Ltd. under "The Burn Company and The Indian Standard Wagon Company (Nationalization) Act, 1976". The current objective of the company is to maintain leadership as largest wagon builder in the country and to expand business horizon in engineering, refractory and turn key projects.

BSCL is a Schedule-'C', BIFR / BRPSE referred taken over CPSE in Heavy Engineering sector under the administrative control Ministry of Railways(MoR).The company employed 897 regular employees (Executives 55 and Non-executives 842) as on 31.3.2012.Its registered office is at Kolkatta, West Bengal.

Vision / Mission

The Vision of BSCL is to be a leader in the field of wagon manufacture, foundry, structural sand to gradually establish the company as a Global player.

The Mission of the company is to cross the 500crore turnover mark by next five years viz. 2015-16, to make the existing steel foundry capable of taking up new designs of bogies and couplers as per international standard, to firm up core sector performance and diversify into non-core sector activities as per Road Map envisaged in the Corporate Plan, to enter in the new technology area especially through collaboration with reputed global players or through suitable technology tie-up for technology up-gradation and diversification of business.

Industrial / Business Operations

BSCL is engaged in the production of Railway engineering items namely Freight Wagons for Indian Railways at two of its works at Howrah and Burnpur in West Bengal.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Wagon | No | 1166 | 1053 |

The Company registered a reduction of ₹ 5.31 crore in total income during 2011-12 which went down to ₹ 145.66 crore in 2011-12 from ₹ 150.97 crore during 2010-11. The company showed a loss of ₹ 76.09 crore during 2011-12 as against a profit of ₹ 1162.14 crore over previous year due to fall in turnover, less availability of wagons & couplers; infrastructural problems; delay in development of new products; administrative reorganization; break down etc. The profitability during the last year was due to Non-recurring / Extra-Ordinary Income (EOI) of ₹ 1159.79 crore, as per the revival plan.

The current ratio of company is at 1.31:1 during 2011-12 as against 1.06:1 in the previous year (Fig.2). Balance Sheet and Profit& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

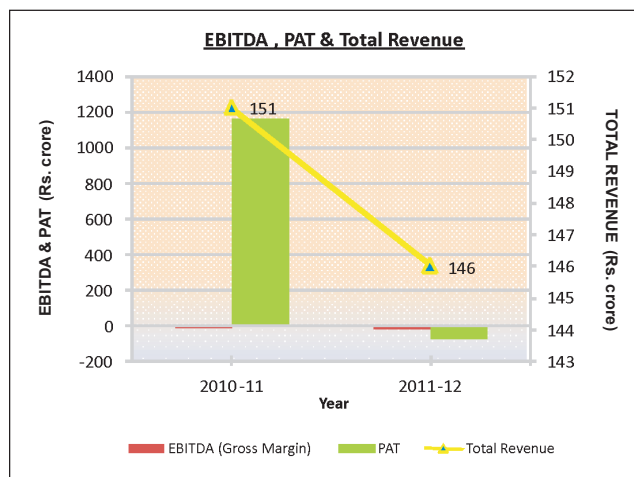


Fig. 1

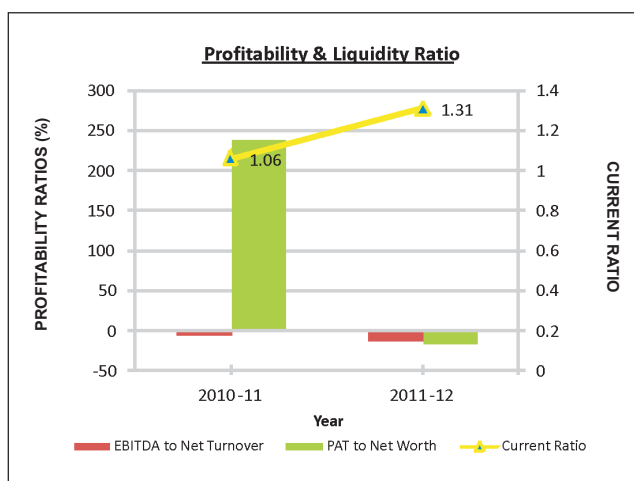


Fig. 2

Strategic issue

As per the revival plan, the restructuring of the company has been done by way of waiver of GoI loans and interest. M/o Railway is supporting a capital expenditure of Rs30 crore to strengthen the Plant and Machinery of the company. The company has also proposed a 50:50 JV with SAIL. A new corporate plan starting from 2012 has been formulated.

<http://www.burnstandard.com/>

Burn Standard Co. Ltd.

22-B, Raja Santosh Road, Kolkata, West Bengal-700 027

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 9500 | 9500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2460 | 1860 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 513 | -176 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2973 | 1684 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 710 | 148 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2296 | 711 |
| (d) Long-term provisions | 1192 | 930 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4198 | 1789 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 570 | 1351 |
| (b) Trade Payables | 9576 | 8018 |
| (c) Other current liabilities | 1504 | 2349 |
| (d) Short-term provisions | 386 | 244 |
| Total Current Liabilities 4(a) to 4(d) | 12036 | 11962 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 19207 | 15435 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5446 | 5349 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3604 | 3418 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1842 | 1931 |
| (c) Capital work in progress | 341 | 383 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 3 | 3 |
| (f) Deferred Tax Assets (Net) | 12 | 0 |
| (g) Long Term Loans and Advances | 11 | 10 |
| (h) Other Non-Current Assets | 650 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2859 | 2327 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 3685 | 1964 |
| (c) Trade Recievables | 8916 | 7784 |
| (d) Cash & Bank Balance | 1767 | 1351 |
| (e) Short-term Loans & Advances | 1586 | 1203 |
| (f) Other Current Assets | 394 | 806 |
| Total Current Assets (a+b+c+d+e+f) | 16348 | 13108 |
| TOTAL ASSETS (1+2) | 19207 | 15435 |
| Important Indicators | | |
| (i) Investment | 3170 | 2008 |
| (ii) Capital Employed | 3683 | 1832 |
| (iii) Net Worth | 2973 | 1684 |
| (iv) Net Current Assets | 4312 | 1146 |
| (v) Cost of Sales | 24676 | 15912 |
| (vi) Net Value Added (at market price) | 3449 | 3179 |
| (vii) Total Regular Employees (Nos.) | 392 | 412 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28082 | 26011 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 14496 | 15295 |
| Less : Excise Duty | 116 | 255 |
| Revenue from Operations (Net) | 14380 | 15040 |
| (II) Other Income | 186 | 57 |
| (III) Total Revenue (I+II) | 14566 | 15097 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 9334 | 7341 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -504 | -728 |
| (d) Stores & Spares | 513 | 984 |
| (e) Power & Fuel | 1116 | 2486 |
| (f) Salary, Wages & Benefits/Employees Expense | 2847 | 3028 |
| (g) Other Operating/direct/manufacturing Expenses | 206 | 276 |
| (h) Rent, Royalty & Cess | 214 | 187 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 2267 | 1903 |
| Total Expenditure (IV (a to j)) | 15993 | 15477 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -1427 | -380 |
| (VI) Depreciation, Depletion & Amortisation | 477 | 568 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -1904 | -948 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 115 | 275 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 115 | 275 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2019 | -1223 |
| (XI) Exceptional Items | 5591 | -115979 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7610 | 114756 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7610 | 114756 |
| (XV) TAX PROVISIONS | 0 | -1458 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7610 | 116214 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -7610 | 116214 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 31.48 | 30.42 |
| (ii) Cost of Sales : Sales | 114.53 | 106.68 |
| (iii) Salary/Wages : Sales | 19.8 | 20.13 |
| (iv) Net Profit : Net Worth | -17.8 | 238.11 |
| (v) Debt : Equity | 0.17 | 0.04 |
| (vi) Current Ratio | 1.31 | 1.06 |
| (vii) Trade Recievables : Sales | 16.02 | 12.65 |
| (viii) Total Inventory : Sales | 26.75 | 13.58 |

195

Heavy Engineering Corporation Ltd.

The Company

Heavy Engineering Corporation Ltd. (HEC) was incorporated on 13.12.1958 with an objective to achieve self-reliance and self-sufficiency in the field of designing and manufacturing of equipment and machinery for Iron and Steel Industry and other core sector industries.

HEC is a Schedule-‘A’ / BIFR / BRPSE referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 2405 regular employees (Executives 1733, Non-executives 672) as on 31.3.2012. Its Registered and Corporate offices are at Ranchi, Jharkhand.

Vision / Mission

The Vision of the Company is to be a major Heavy Engineering Company in India providing quality products and services to Steel, Mining, , Railways and other Strategic Sectors.

The Mission of the Company is to acquire and maintain leading position as suppliers of quality equipment, spares, systems & services for the Steel, Mining,, Railways and other Strategic Sectors and to make the Revival Plan sustainable and expand business into allied areas and other priority sectors of the economy.

Industrial / Business Operations

HEC is engaged in Manufacturing and supply of Iron & Steel castings, Non-ferrous castings, steel plant equipment, mining equipment and structural like Coke Oven, Rolling Mills, Sintering Plants, Blast Furnaces, Converters, EOT Cranes, Excavators, Draglines, OB Drills and Crushers, Conventional and CNC Machine Tools, Medium / Heavy Castings / Forgings, Railway Crankshafts from its 3 operating units. All the Plants are located at Ranchi, Jharkhand.

The company also undertakes consultancy and Turnkey projects in areas of Low temperature Carbonisation Plants, Coal handling Plants, Coal Washeries, Sintering Plants, Continuous Casting Plants and Raw Material handling system etc. The company has entered into collaboration with M/s Hegenscheidt of Germany for manufacture of new generation railway machine tools.

Performance Highlights

The average capacity utilization for all the products / services of the company was 18.04% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| EOT Cranes | in Tons | 3982 | 3399 |
| Medium & Heavy Steel Castings | in Tons | 3374 | 4379 |
| Forging & Forged Rolls | in Tons | 2193 | 2211 |
| 5 Cum Rope Shovel | in Tons | 1242 | 1593 |
| 24/96 Dragline | In Tons | 774 | 1650 |
| Machine Tools & Accessories | in Tons | 415 | 373 |
| Mining Spares | in Tons | 376 | 283 |
| Steel Plant Spares | in Tons | 182 | 748 |
| Steel Plant Replacement items | in Tons | 141 | 445 |

The Company registered an increase of ₹ 37.56crore in total income during 2011-12 which went up to ₹ 715.69crore in 2011-12 from ₹ 678.13crore during 2010-11. The net profit of the company however reduced to ₹ 8.58crore, a reduction of ₹ 29.56crore from previous year profit of 38.14crore due to increase in material & manpower cost (despite reduction in number of total employees).

The current ratio of company is at 1.67:1 during 2011-12 as against 1.38:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

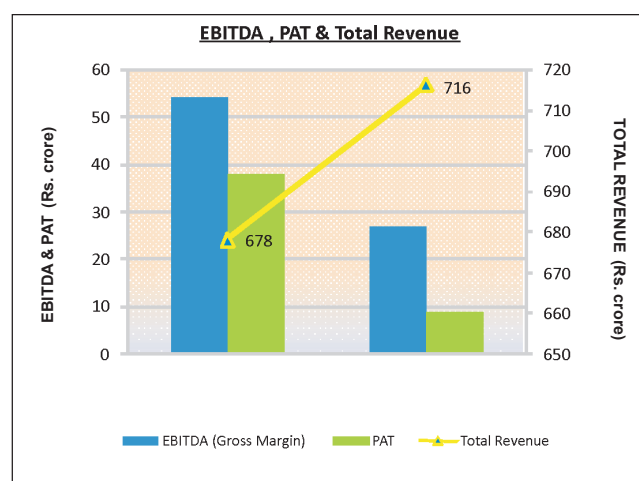


Fig. 1

Strategic Issues

HEC was referred to BRPSE and revival plan was approved by Government in 2005. HEC is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as “Turnaround CPSE”. It has made a profit before tax in each of three preceding years after implementation of revival package.

As a strategic measure, Company is putting more thrust on business of turnkey projects and tied up with M/s Schenck Process for design of Coal Washeries. Company has been successful in securing an order worth ₹ 260 crore from CCCL / CIL. The company has also developed special forgings for Nuclear Sector and this sector has been identified as a potential business area.

www.hecltd.com

Heavy Engineering

Heavy Engineering Corporation Ltd.

Plant Plaza Road, Dhurwa, Ranchi, Jharkhand-834 004

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 100000 | 100000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 60608 | 60608 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -77634 | -78025 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -17026 | -17417 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 60900 | 57339 | |
| (d) Long-term provisions | 13883 | 12322 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 74783 | 69661 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 9441 | 8966 | |
| (b) Trade Payables | 11265 | 12703 | |
| (c) Other current liabilities | 10239 | 8704 | |
| (d) Short-term provisions | 5983 | 5204 | |
| Total Current Liabilities 4(a) to 4(d) | 36928 | 35577 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 94685 | 87821 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 26865 | 26865 | |
| (a(ii)) Accumulated Impairment | 1559 | 1516 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 6113 | 5852 | |
| (c) Capital work in progress | 2629 | 2537 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 1429 | 1065 | |
| (h) Other Non-Current Assets | 22829 | 29212 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 33000 | 38666 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 27375 | 23455 | |
| (c) Trade Recievables | 28725 | 20971 | |
| (d) Cash & Bank Balance | 3136 | 2448 | |
| (e) Short-term Loans & Advances | 2118 | 2043 | |
| (f) Other Current Assets | 331 | 238 | |
| Total Current Assets (a+b+c+d+e+f) | 61685 | 49155 | |
| TOTAL ASSETS (1+2) | 94685 | 87821 | |
| Important Indicators | | | |
| (i) Investment | 60608 | 60608 | |
| (ii) Capital Employed | -17026 | -17417 | |
| (iii) Net Worth | -17026 | -17417 | |
| (iv) Net Current Assets | 24757 | 13578 | |
| (v) Cost of Sales | 70166 | 63959 | |
| (vi) Net Value Added (at market price) | 23794 | 23834 | |
| (vii) Total Regular Employees (Nos.) | 2405 | 2770 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 63313 | 46071 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 73599 | 68969 | |
| Less : Excise Duty | 4362 | 4030 | |
| Revenue from Operations (Net) | 69237 | 64939 | |
| (II) Other Income | | | |
| | 2332 | 2874 | |
| (III) Total Revenue (I+II) | 71569 | 67813 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 14039 | 14825 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 464 | -5117 | |
| (d) Stores & Spares | 22393 | 21498 | |
| (e) Power & Fuel | 2231 | 2374 | |
| (f) Salary, Wages & Benefits/Employees Expense | 18272 | 15314 | |
| (g) Other Operating/direct/manufacturing Expenses | 6539 | 7954 | |
| (h) Rent, Royalty & Cess | 19 | 14 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 4950 | 5546 | |
| Total Expenditure (IV (a to j)) | 68907 | 62408 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 2662 | 5405 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 1257 | 1489 | |
| (VII) Impairment | | | |
| | 2 | 62 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | 1403 | 3854 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 515 | 92 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 515 | 92 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 888 | 3762 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 888 | 3762 | |
| (XIII) Extra-Ordinary Items | | | |
| | 30 | -52 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 858 | 3814 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 858 | 3814 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -406.65 | -372.85 | |
| (ii) Cost of Sales : Sales | 101.34 | 98.49 | |
| (iii) Salary/Wages : Sales | 26.39 | 23.58 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.67 | 1.38 | |
| (vii) Trade Recievables : Sales | 41.49 | 32.29 | |
| (viii) Total Inventory : Sales | 39.54 | 36.12 | |

Triveni Structurals Ltd.

The Company

Triveni Structurals Ltd. (TSL) situated at Naini, Allahabad, was established in July 1965 as a Joint Venture of the Government of India and Voest-Alpine, Austria, with a view to develop the backward area of Naini – Allahabad as well as cater to the need of infra-structure requirement of core sectors e.g., Power Plants, Steel Plants, Nuclear, Defence, Fertilizers, Petrochemicals & Chemical Industries.

TSL is a Scheduled-‘C’ BIFR / BRPSE referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. The company employed 139 regular employees (Executives 32 & Non-Executives 107) as on 31.3.2012. It's Registered and Corporate offices at Allahabad, Uttar Pradesh.

Vision / Mission

The Vision / Mission of the company is to provide quality engineering products and services to Core Sector of the Economy.

Industrial / Business Operations

TSL is engaged in Design, Fabrication and Erection of steel structures from its single units at Allahabad, U.P.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|--|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Fabrication and Erection of steel structures | ₹ in Crore | 1.88 | 1.92 |

Total Revenue of the company registered a decrease of ₹ 0.81 crore during 2011-12, which went down from ₹ 2.65 crore in 2010-11 to ₹ 1.84 crore in 2011-12. The losses of the company has gone down by ₹ 0.85 crore to ₹ 52.33 crore in 2011-12, from ₹ 53.18 crore in previous year due to fall in operating expenses.

The reason for losses are competition, high operating cost, poor capacity utilization, lack of resources, liquidity problems and interest on Central Government loans.

The current ratio of company is at 0.15:1 during 2011-12 as against 0.16:1 in the previous year. Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

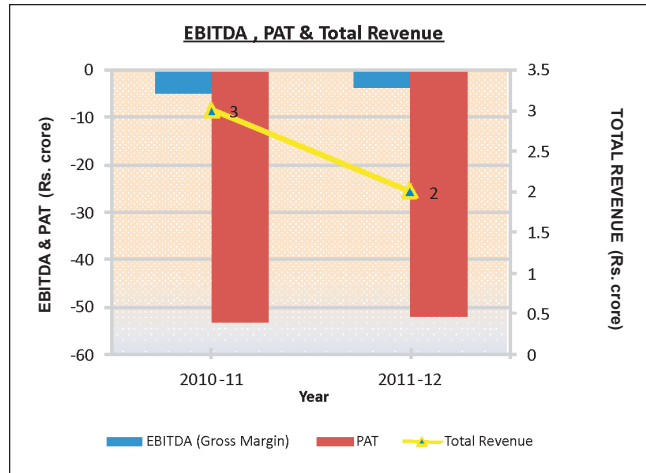


Fig. 1

Strategic Issues

The company was declared sick and was on the verge of closure vide BIFR decision passed on 4th June 2003. BRPSE, however, recommended for its revival as a PSE on 11.6.2006, inter alia, with revival package of ₹ 384.47 crores (cash assistance of ₹ 93.74 crores and non-cash assistance of ₹ 290.73 crores) from Government of India. The efforts for revival through JV were explored but the same have not been fruitful till date. The company's revival case is under consideration of the Government.

Triveni Structurals Ltd.

Naini-Allahabad, Uttar Pradesh 211 010

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 3000 | 3000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2127 | 2127 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -68663 | -63430 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -66536 | -61303 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 62706 | 57389 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 62706 | 57389 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 0 | 0 | |
| (c) Other current liabilities | 5928 | 5873 | |
| (d) Short-term provisions | 0 | 335 | |
| Total Current Liabilities 4(a) to 4(d) | 5928 | 6208 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2098 | 2294 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1700 | 1668 | |
| (a) Total Gross Fixed Assets | 1965 | 1965 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 265 | 297 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 936 | 1004 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1201 | 1301 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 372 | 407 | |
| (c) Trade Recievables | 113 | 113 | |
| (d) Cash & Bank Balance | 52 | 133 | |
| (e) Short-term Loans & Advances | 353 | 340 | |
| (f) Other Current Assets | 7 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 897 | 993 | |
| TOTAL ASSETS (1+2) | 2098 | 2294 | |
| Important Indicators | | | |
| (i) Investment | 64833 | 59516 | |
| (ii) Capital Employed | -3830 | -3914 | |
| (iii) Net Worth | -66536 | -61303 | |
| (iv) Net Current Assets | -5031 | -5215 | |
| (v) Cost of Sales | 610 | 952 | |
| (vi) Net Value Added (at market price) | -48 | -133 | |
| (vii) Total Regular Employees (Nos.) | 139 | 140 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 21763 | 28929 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 171 | 219 | |
| Less : Excise Duty | 2 | 7 | |
| Revenue from Operations (Net) | 169 | 212 | |
| (II) Other Income | | | |
| | 15 | 53 | |
| (III) Total Revenue (I+II) | 184 | 265 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 24 | 52 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 10 | 27 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 47 | 67 | |
| (f) Salary, Wages & Benefits/Employees Expense | 363 | 486 | |
| (g) Other Operating/direct/manufacturing Expenses | 109 | 145 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 0 | 0 | |
| Total Expenditure (IV (a to j)) | 553 | 777 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -369 | -512 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 32 | 32 | |
| (VII) Impairment | | | |
| | 25 | 143 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | -426 | -687 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 4806 | 4643 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 4806 | 4643 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -5232 | -5330 | |
| (XI) Exceptional Items | | | |
| | 1 | -12 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -5233 | -5318 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -5233 | -5318 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -5233 | -5318 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -5233 | -5318 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -4.41 | -5.42 | |
| (ii) Cost of Sales : Sales | 360.95 | 449.06 | |
| (iii) Salary/Wages : Sales | 214.79 | 229.25 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 29.48 | 26.98 | |
| (vi) Current Ratio | 0.15 | 0.16 | |
| (vii) Trade Recievables : Sales | 66.86 | 53.3 | |
| (viii) Total Inventory : | | | |

Tungabhadra Steel Products Limited

The Company

Tungabhadra Steel Products Limited (TSPL) was incorporated on 20-02-1960 under the Companies Act, 1956 as a Joint Venture Project of Government of Karnataka and Andhra Pradesh with an objective to manufacture gates & hoists required for spillways, sluices and canal gates of Tungabhadra Dam. After completing the gates required for Tungabhadra Project, it was felt desirable to utilize indigenous know how and skills development in manufacturing of these Hydro Mechanical equipment into a commercial company. The Company was converted to CPSE in 1967 when Government of India subscribed 50.5% of its paid up capital.

TSPL is a Schedule 'C' BIFR / BRPSE referred CPSE under the Ministry of Heavy Industries and Public Enterprises, Department of Heavy Industry. The company employed 98 regular employees (Executives 31, Non-executives 67) as on 31.3.2012. Its registered and corporate office is at Tungabhadra Dam, Bellary District, Karnataka.

Vision / Mission

The Mission/ Vision of the Company is to achieve viable status/ leader status in designs, engineering, energy project, systems and services required in the core sectors of the economy with increased customer satisfaction through timely supply of quality products and services..

Industrial / Business Operations

TSPL is engaged in design, fabrication, supply and erection of Hydro mechanical and power generation equipments. The company is also generating power at Malaprabha Mini Hydel Plant.

The product range of the company comprises of radial gates, stop-log gates, penstock pipes, EOT cranes, dome walls, skid assembly, diffuser assembly etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|--|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Hydro Mechanical and Power generation equipments | MT | 130 | 297 |
| Power generation | lakh units | 51.15 | 38.58 |

The Company registered a reduction of ₹ 1.92 crore in total revenue during 2011-12 which went down to ₹ 3.42 crore in 2011-12 from ₹ 5.34 crore during 2010-11. The net loss of the company also increased to ₹ 28.75 crore in 2011-12, an increase of ₹ 2.63 crore over the previous year's loss of ₹ 26.12 crore due to fall in operating income, increase in competition, increase in interest burden on Government loans and lack of working capital.

The current ratio of company is at 0.01:1 during 2011-12 as against 0.02:1 in the previous year. Balance Sheet & Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

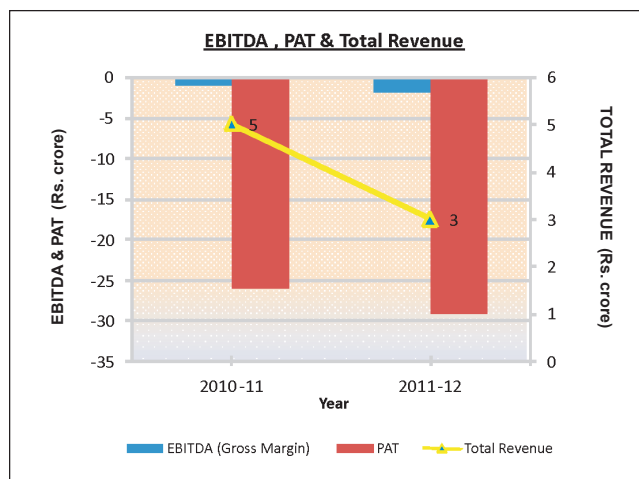


Fig. 1

Strategic issue

The company has been referred to BIFR / BRPSE due to continuous losses. The restructuring proposal of the company is pending with government. The company is at inquiry stage with BIFR. An inter-Ministerial Group has been constituted to finalize Joint Venture Process of the Company with other Public Sector Undertakings.

The company requires working capital and fresh orders. All the sales of the company were made to Government Departments / organizations / agencies. During the year 2011-12, the company received a non-plan assistance of ₹ 2.49 crore for payment of wages & salary to employees. The cumulative Government guarantee was ₹ 5.00 crore as on 31.03.2012.

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1000 | 1000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 669 | 669 |
| (ii) Others | 175 | 175 |
| (b) Reserves & Surplus | -34825 | -31950 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -33981 | -31106 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 466 | 425 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 255 | 218 |
| Total Non-Current Liabilities 3(a) to 3(d) | 721 | 643 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1316 | 1688 |
| (b) Trade Payables | 500 | 510 |
| (c) Other current liabilities | 32537 | 29692 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 34353 | 31890 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1093 | 1427 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2058 | 2087 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 0 | 1583 |
| (aii) Accumulated Impairment | 1610 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 448 | 504 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 55 | 84 |
| (h) Other Non-Current Assets | 143 | 197 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 646 | 785 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 95 | 57 |
| (c) Trade Recievables | 53 | 241 |
| (d) Cash & Bank Balance | 207 | 273 |
| (e) Short-term Loans & Advances | 92 | 71 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 447 | 642 |
| TOTAL ASSETS (1+2) | 1093 | 1427 |
| Important Indicators | | |
| (i) Investment | 1310 | 1269 |
| (ii) Capital Employed | -33515 | -30681 |
| (iii) Net Worth | -33981 | -31106 |
| (iv) Net Current Assets | -33906 | -31248 |
| (v) Cost of Sales | 565 | 640 |
| (vi) Net Value Added (at market price) | 99 | 176 |
| (vii) Total Regular Employees (Nos.) | 98 | 100 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 25510 | 21917 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 290 | 329 |
| Less : Excise Duty | 11 | 18 |
| Revenue from Operations (Net) | 279 | 311 |
| (II) Other Income | 63 | 223 |
| (III) Total Revenue (I+II) | 342 | 534 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 74 | 169 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -24 | 24 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 11 | 14 |
| (f) Salary, Wages & Benefits/Employees Expense | 300 | 263 |
| (g) Other Operating/direct/manufacturing Expenses | 19 | 31 |
| (h) Rent, Royalty & Cess | 4 | 4 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 126 | 79 |
| Total Expenditure (IV (a to j)) | 510 | 584 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -168 | -50 |
| (VI) Depreciation, Depletion & Amortisation | 55 | 56 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -223 | -106 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 2644 | 2506 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 8 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 2652 | 2506 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2875 | -2612 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -2875 | -2612 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -2875 | -2612 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2875 | -2612 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -2875 | -2612 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.83 | -1.01 |
| (ii) Cost of Sales : Sales | 202.51 | 205.79 |
| (iii) Salary/Wages : Sales | 107.53 | 84.57 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.55 | 0.5 |
| (vi) Current Ratio | 0.01 | 0.02 |
| (vii) Trade Recievables : Sales | 19 | 77.49 |
| (viii) Total Inventory : Sales | 34.05 | 18.33 |

Heavy Engineering Corporation Ltd.

The Company

Heavy Engineering Corporation Ltd. (HEC) was incorporated on 13.12.1958 with an objective to achieve self-reliance and self-sufficiency in the field of designing and manufacturing of equipment and machinery for Iron and Steel Industry and other core sector industries.

HEC is a Schedule-‘A’ / BIFR / BRPSE referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 2405 regular employees (Executives 1733, Non-executives 672) as on 31.3.2012. Its Registered and Corporate offices are at Ranchi, Jharkhand.

Vision / Mission

The Vision of the Company is to be a major Heavy Engineering Company in India providing quality products and services to Steel, Mining, , Railways and other Strategic Sectors.

The Mission of the Company is to acquire and maintain leading position as suppliers of quality equipment, spares, systems & services for the Steel, Mining,, Railways and other Strategic Sectors and to make the Revival Plan sustainable and expand business into allied areas and other priority sectors of the economy.

Industrial / Business Operations

HEC is engaged in Manufacturing and supply of Iron & Steel castings, Non-ferrous castings, steel plant equipment, mining equipment and structural like Coke Oven, Rolling Mills, Sintering Plants, Blast Furnaces, Converters, EOT Cranes, Excavators, Draglines, OB Drills and Crushers, Conventional and CNC Machine Tools, Medium / Heavy Castings / Forgings, Railway Crankshafts from its 3 operating units. All the Plants are located at Ranchi, Jharkhand.

The company also undertakes consultancy and Turnkey projects in areas of Low temperature Carbonisation Plants, Coal handling Plants, Coal Washeries, Sintering Plants, Continuous Casting Plants and Raw Material handling system etc. The company has entered into collaboration with M/s Hegenscheidt of Germany for manufacture of new generation railway machine tools.

Performance Highlights

The average capacity utilization for all the products / services of the company was 18.04% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| EOT Cranes | in Tons | 3982 | 3399 |
| Medium & Heavy Steel Castings | in Tons | 3374 | 4379 |
| Forging & Forged Rolls | in Tons | 2193 | 2211 |
| 5 Cum Rope Shovel | in Tons | 1242 | 1593 |
| 24/96 Dragline | In Tons | 774 | 1650 |
| Machine Tools & Accessories | in Tons | 415 | 373 |
| Mining Spares | in Tons | 376 | 283 |
| Steel Plant Spares | in Tons | 182 | 748 |
| Steel Plant Replacement items | in Tons | 141 | 445 |

The Company registered an increase of ₹ 37.56crore in total income during 2011-12 which went up to ₹ 715.69crore in 2011-12 from ₹ 678.13crore during 2010-11. The net profit of the company however reduced to ₹ 8.58crore, a reduction of ₹ 29.56crore from previous year profit of 38.14crore due to increase in material & manpower cost (despite reduction in number of total employees).

The current ratio of company is at 1.67:1 during 2011-12 as against 1.38:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

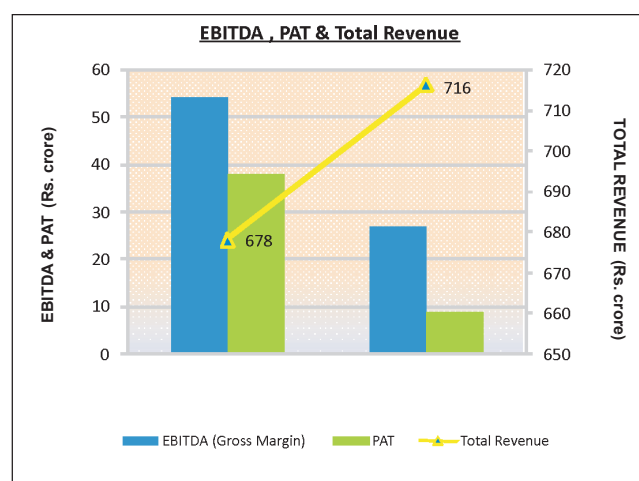


Fig. 1

Strategic Issues

HEC was referred to BRPSE and revival plan was approved by Government in 2005. HEC is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as “Turnaround CPSE”. It has made a profit before tax in each of three preceding years after implementation of revival package.

As a strategic measure, Company is putting more thrust on business of turnkey projects and tied up with M/s Schenck Process for design of Coal Washeries. Company has been successful in securing an order worth ₹ 260 crore from CCCL / CIL. The company has also developed special forgings for Nuclear Sector and this sector has been identified as a potential business area.

www.hecltd.com

Heavy Engineering

Heavy Engineering Corporation Ltd.

Plant Plaza Road, Dhurwa, Ranchi, Jharkhand-834 004

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 100000 | 100000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 60608 | 60608 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -77634 | -78025 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -17026 | -17417 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 60900 | 57339 | |
| (d) Long-term provisions | 13883 | 12322 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 74783 | 69661 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 9441 | 8966 | |
| (b) Trade Payables | 11265 | 12703 | |
| (c) Other current liabilities | 10239 | 8704 | |
| (d) Short-term provisions | 5983 | 5204 | |
| Total Current Liabilities 4(a) to 4(d) | 36928 | 35577 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 94685 | 87821 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 26865 | 26865 | |
| (a(ii)) Accumulated Impairment | 1559 | 1516 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 6113 | 5852 | |
| (c) Capital work in progress | 2629 | 2537 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 1429 | 1065 | |
| (h) Other Non-Current Assets | 22829 | 29212 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 33000 | 38666 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 27375 | 23455 | |
| (c) Trade Recievables | 28725 | 20971 | |
| (d) Cash & Bank Balance | 3136 | 2448 | |
| (e) Short-term Loans & Advances | 2118 | 2043 | |
| (f) Other Current Assets | 331 | 238 | |
| Total Current Assets (a+b+c+d+e+f) | 61685 | 49155 | |
| TOTAL ASSETS (1+2) | 94685 | 87821 | |
| Important Indicators | | | |
| (i) Investment | 60608 | 60608 | |
| (ii) Capital Employed | -17026 | -17417 | |
| (iii) Net Worth | -17026 | -17417 | |
| (iv) Net Current Assets | 24757 | 13578 | |
| (v) Cost of Sales | 70166 | 63959 | |
| (vi) Net Value Added (at market price) | 23794 | 23834 | |
| (vii) Total Regular Employees (Nos.) | 2405 | 2770 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 63313 | 46071 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 73599 | 68969 | |
| Less : Excise Duty | 4362 | 4030 | |
| Revenue from Operations (Net) | 69237 | 64939 | |
| (II) Other Income | | | |
| | 2332 | 2874 | |
| (III) Total Revenue (I+II) | 71569 | 67813 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 14039 | 14825 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 464 | -5117 | |
| (d) Stores & Spares | 22393 | 21498 | |
| (e) Power & Fuel | 2231 | 2374 | |
| (f) Salary, Wages & Benefits/Employees Expense | 18272 | 15314 | |
| (g) Other Operating/direct/manufacturing Expenses | 6539 | 7954 | |
| (h) Rent, Royalty & Cess | 19 | 14 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 4950 | 5546 | |
| Total Expenditure (IV (a to j)) | 68907 | 62408 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 2662 | 5405 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 1257 | 1489 | |
| (VII) Impairment | | | |
| | 2 | 62 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | 1403 | 3854 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 515 | 92 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 515 | 92 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | 888 | 3762 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 888 | 3762 | |
| (XIII) Extra-Ordinary Items | | | |
| | 30 | -52 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 858 | 3814 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 858 | 3814 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 858 | 3814 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -406.65 | -372.85 | |
| (ii) Cost of Sales : Sales | 101.34 | 98.49 | |
| (iii) Salary/Wages : Sales | 26.39 | 23.58 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.67 | 1.38 | |
| (vii) Trade Recievables : Sales | 41.49 | 32.29 | |
| (viii) Total Inventory : Sales | 39.54 | 36.12 | |

9. Heavy Engineering

As on 31.03.2012, there were 10 Central Public Sector Enterprises in the Heavy Engineering group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation | |
|---------|-----------------------------------|-----------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | Heavy Engineering Corpn. Ltd. | 1958 | |
| 2 | Tungabhadra Steel Products Ltd. | 1960 | |
| 3 | Bharat Heavy Electricals Ltd. | 1964 | |
| 4 | Triveni Structural Ltd. | 1965 | |
| 5 | Bharat Heavy Plate & Vessels Ltd. | 1966 | |
| 6 | Braithwaite & Co. Ltd. | 1976 | |
| 7 | Burn Standard Company Ltd. | 1976 | |
| 8 | Bharat Wagon & Engg. Co. Ltd. | 1978 | |
| 9 | Bharat Bhari Udyog Nigam Ltd. | 1986 | |
| 10 | Bhel Electrical Machines Ltd. | 2011 | |

2. The enterprises falling in this group are mainly engaged in producing and selling of capital goods required by Steel, Fertilizers, Petroleum, Chemicals, Mining, Power Generation compaies/ complex etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. Turnover : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Turnover | |
|---------|-----------------------------------|-----------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Heavy Electricals Ltd. | 50260.81 | 44017.46 |
| 2 | Heavy Engineering Corpn. Ltd. | 735.99 | 689.69 |
| 3 | Braithwaite & Co. Ltd. | 257.98 | 169.71 |
| 4 | Bharat Heavy Plate & Vessels Ltd. | 160.84 | 140.10 |
| 5 | Burn Standard Company Ltd. | 144.96 | 152.95 |
| 6 | Bharat Wagon & Engg. Co. Ltd. | 41.45 | 37.54 |
| 7 | Bhel Electrical Machines Ltd. | 35.14 | 0.00 |
| 8 | Bharat Bhari Udyog Nigam Ltd. | 15.66 | 10.54 |
| 9 | Tungabhadra Steel Products Ltd. | 2.90 | 3.29 |
| 10 | Triveni Structural Ltd. | 1.71 | 2.19 |
| | Sub Total : | 51657.44 | 45223.47 |

5. Net Profit / Loss : The details of enterprises, which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|-----------------------------------|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Heavy Electricals Ltd. | 7039.96 | 6011.20 |
| 2 | Bharat Heavy Plate & Vessels Ltd. | 10.44 | 8.78 |
| 3 | Heavy Engineering Corpn. Ltd. | 8.58 | 38.14 |
| 4 | Braithwaite & Co. Ltd. | 6.89 | 6.18 |
| 5 | Bharat Bhari Udyog Nigam Ltd. | 0.11 | 0.02 |
| 6 | Bhel Electrical Machines Ltd. | -0.38 | 0.00 |
| 7 | Bharat Wagon & Engg. Co. Ltd. | -8.67 | -9.99 |
| 8 | Tungabhadra Steel Products Ltd. | -28.75 | -26.12 |
| 9 | Triveni Structural Ltd. | -52.33 | -53.18 |
| 10 | Burn Standard Company Ltd. | -76.1 | 1162.14 |
| | Sub Total : | 6899.75 | 7137.17 |

6. Dividend : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|-------------------------------|----------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Heavy Electricals Ltd. | 1566.47 | 1524.85 |
| | Group Total : | 1566.47 | 1524.85 |

7. Social Overhead and Township : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 55542 | 53305 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 114.85 | 86.18 |
| | (ii) Medical Facilities | 274.04 | 225.08 |
| | (iii) Others | 129.85 | 107.31 |
| 3 | Capital cost of township (Rupees in Crore) | 253.02 | 217.12 |
| 4 | No. of houses constructed (in numbers) | 44464 | 42734 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

HEAVY ENGINEERING

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 372310 | 367810 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 123557 | 122957 |
| (ii) Others | 21794 | 20754 |
| (b) Reserves & Surplus | 2304286 | 1796581 |
| (c) Money received against share warrants | 325 | 325 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2449962 | 1940617 |
| (2) Share application money pending allotment | 7702 | 6932 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 102352 | 91930 |
| (b) Deferred tax liabilities (Net) | 411 | 630 |
| (c) Other Long-term liabilities | 824666 | 977307 |
| (d) Long-term provisions | 519847 | 509583 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1447276 | 1579450 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 20422 | 22297 |
| (b) Trade Payables | 1064112 | 843488 |
| (c) Other current liabilities | 1682849 | 1515138 |
| (d) Short-term provisions | 272549 | 275098 |
| Total Current Liabilities 4(a) to 4(d) | 3039932 | 2656021 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6944872 | 6183020 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1078028 | 911362 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 588570 | 513358 |
| (aii) Accumulated Impairment | 3169 | 1516 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 486289 | 396488 |
| (c) Capital work in progress | 136130 | 176329 |
| (d) Intangible assets under developmet | 2298 | 1036 |
| (e) Non-Current Investments | 51284 | 51055 |
| (f) Deferred Tax Assets (Net) | 154636 | 217812 |
| (g) Long Term Loans and Advances | 93191 | 94032 |
| (h) Other Non-Current Assets | 978824 | 769303 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1902652 | 1706055 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1387423 | 1119097 |
| (c) Trade Recievables | 2687156 | 2052030 |
| (d) Cash & Bank Balance | 678301 | 971577 |
| (e) Short-term Loans & Advances | 231603 | 260551 |
| (f) Other Current Assets | 57737 | 73710 |
| Total Current Assets (a+b+c+d+e+f) | 5042220 | 4476965 |
| TOTAL ASSETS (1+2) | 6944872 | 6183020 |
| Important Indicators | | |
| (i) Investment | 255730 | 242898 |
| (ii) Capital Employed | 2560016 | 2039479 |
| (iii) Net Worth | 2457664 | 1947549 |
| (iv) Net Current Assets | 2002288 | 1820944 |
| (v) Cost of Sales | 4025178 | 3537166 |
| (vi) Net Value Added (at market price) | 1847074 | 1799064 |
| (vii) Total Regular Employees (Nos.) | 55542 | 53305 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 86515 | 88519 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 5165744 | 4522347 |
| Less : Excise Duty | 234760 | 182775 |
| Revenue from Operations (Net) | 4930984 | 4339572 |
| (II) Other Income | 129980 | 106208 |
| (III) Total Revenue (I+II) | 5060964 | 4445780 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2884122 | 2316866 |
| (b) Purchase of stock-in-trade | 0 | 4 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -82503 | -18705 |
| (d) Stores & Spares | 80340 | 69974 |
| (e) Power & Fuel | 55518 | 46315 |
| (f) Salary, Wages & Benefits/Employees Expense | 576628 | 566222 |
| (g) Other Operating/direct/manufacturing Expenses | 136392 | 124229 |
| (h) Rent, Royalty & Cess | 17848 | 21656 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 274542 | 353513 |
| Total Expenditure (IV (a to j)) | 3942887 | 3480074 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1118077 | 965706 |
| (VI) Depreciation, Depletion & Amortisation | 82264 | 56887 |
| (VII) Impairment | 27 | 205 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1035786 | 908614 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 7592 | 7419 |
| (b) On Foreign Loans | 2078 | 0 |
| (c) Others | 4175 | 6210 |
| (d) Less Finance Cost Capitalised | 15 | 14 |
| (e) Charged to P & L Account (a+b+c+d) | 13830 | 13615 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1021956 | 894999 |
| (XI) Exceptional Items | 5589 | -115991 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1016367 | 1010990 |
| (XIII) Extra-Ordinary Items | 14 | -826 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1016353 | 1011816 |
| (XV) TAX PROVISIONS | 326387 | 298106 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 689966 | 713710 |
| (XVII) Profit/Loss from discontinuing operations | 9 | 7 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 9 | 7 |
| (XX) Profit/Loss for the period (XVI+XIX) | 689975 | 713717 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 192.62 | 212.78 |
| (ii) Cost of Sales : Sales | 81.63 | 81.51 |
| (iii) Salary/Wages : Sales | 11.69 | 13.05 |
| (iv) Net Profit : Net Worth | 28.07 | 36.65 |
| (v) Debt : Equity | 0.67 | 0.61 |
| (vi) Current Ratio | 1.66 | 1.69 |
| (vii) Trade Recievables : Sales | 54.5 | 47.29 |
| (viii) Total Inventory : Sales | 28.14 | 25.79 |

Bharat Bhari Udyog Nigam Ltd.

The Company

Bharat Bhari Udyog Nigam Ltd. (BBUNL) was incorporated on 17.9.1986 with the objective of functioning as a 'Holding Company' so as to coordinate the activities of the ten subsidiary companies and monitor their performance, provide need based, time bound services and expertise aimed at establishing principles and practices of sound corporate management & governance, ensuring cohesive working of the group companies and eliminating cross-competition among subsidiaries against same tender. It also functions as an arm of Department of Heavy Industry (DHI) to monitor the implementation of government policies, guidelines, directives, rules & regulations, Acts etc. by the subsidiaries.

BBUNL is a Schedule- 'A' CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises with 100% shareholding by the Government of India. The company employed 23 regular employees (Executives 18 & Non-Executives 5) as on 31.3.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to be a leader in the field of infrastructure development and all types of Steel bridges.

The Mission of the Company is to take advantage of the growing market and strive to increase the Turnover by two and a half times in the next five years- to emerge as a leading infrastructure company specially in the field of manufacturing of Railway Steel Bridge, Civil Structure, Infrastructure development etc - to firm up core sector performance and diversify into non- core sector activities as per Road Map envisaged in the Corporate plan.

Industrial / Business Operations

BBUNL, as holding company does not have any manufacturing activities of its own. However, BBUNL Group now comprises of only one operating subsidiary company namely BBJ Construction Co. Ltd. (BBJ) and two joint ventures namely Lagon Engg. Co. Ltd. and Jessop and Co. Ltd (JCL) with an equity holding of 18.31% and 4.16% respectively after issuance of "Right Share".

The major products of the Group are Steel bridges, civil construction etc. The other activities encompass carrying on business or trade of construction, manufacturing, operating, processing, fabricating, transporting, installing and commissioning, buying, selling, importing, exporting and otherwise dealing in, directly or through subsidiary company or through other agencies / contractor.

Performance Highlights

Total Revenue of the company registered an increase of ₹ 4.94.crore during 2011-12, which went up from ₹ 13.21 crore in 2010-11 to ₹ 18.15 crore in 2011-12. The profit of the company has gone up by ₹ 0.09 crore to ₹ 0.11 crore 2011-12, from ₹ 0.02 crore in previous year due to increase in execution of civil construction projects job by the company.

The current ratio of company is at 1.16:1 during 2011-12 as against 1.16:1 in the pervious year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

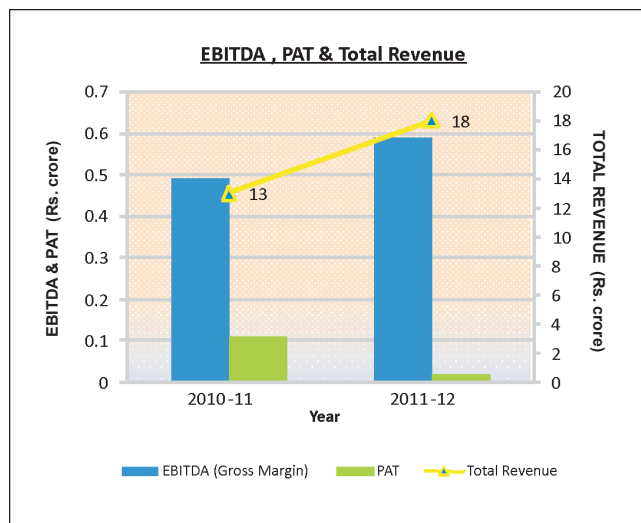


Fig. 1

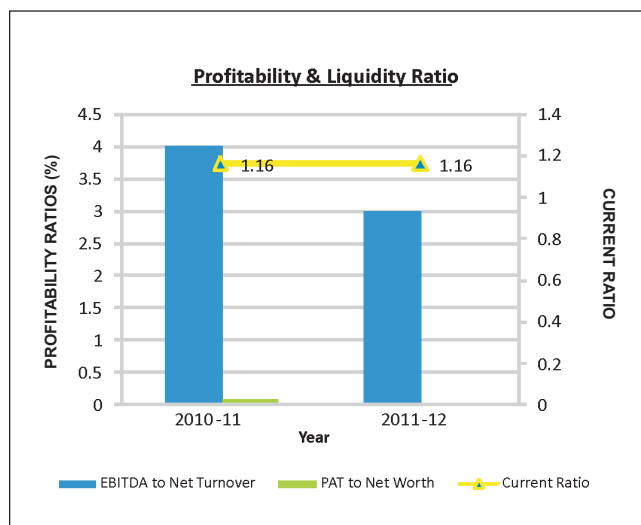


Fig. 2

Strategic issues

The other mission / objectives of BBUNL Group are to achieve a minimum of 20% growth in production and turnover in the year 2012-13 to implement its Short term and Long term strategies as suggested by the consultants in the Corporate Plan; to update the bridge erection system with a new technology; to focus on upgradation of manufacturing facilities and to update design, manufacturing and production facilities as per current requirement and to maintain a continuity of growth in Net Profit, cumulative Profit and Net Worth.

www.bbunl.com

Heavy Engineering

Bharat Bhari Udyog Nigam Ltd.

26 Raja Santosh Road, Alipore Kolkatta, West Bengal-700027

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 34810 | 34810 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 10373 | 10373 | |
| (ii) Others | 1388 | 1388 | |
| (b) Reserves & Surplus | 86 | 75 | |
| (c) Money received against share warrants | 325 | 325 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 12172 | 12161 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 810 | 870 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 810 | 870 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 7253 | 7162 | |
| (b) Trade Payables | 1037 | 912 | |
| (c) Other current liabilities | 36189 | 36160 | |
| (d) Short-term provisions | 111 | 89 | |
| Total Current Liabilities 4(a) to 4(d) | 44590 | 44323 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 57572 | 57354 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 73 | 71 | |
| (a) Total Gross Fixed Assets | 78 | 78 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5 | 7 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 5113 | 5113 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 735 | 820 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5853 | 5940 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | | | |
| | 0 | 92 | |
| (c) Trade Recievables | | | |
| | 804 | 639 | |
| (d) Cash & Bank Balance | | | |
| | 1615 | 1573 | |
| (e) Short-term Loans & Advances | | | |
| | 7918 | 7894 | |
| (f) Other Current Assets | | | |
| | 41382 | 41216 | |
| Total Current Assets (a+b+c+d+e+f) | 51719 | 51414 | |
| TOTAL ASSETS (1+2) | 57572 | 57354 | |
| Important Indicators | | | |
| (i) Investment | 12896 | 12956 | |
| (ii) Capital Employed | 12982 | 13031 | |
| (iii) Net Worth | 12172 | 12161 | |
| (iv) Net Current Assets | 7129 | 7091 | |
| (v) Cost of Sales | 1758 | 1274 | |
| (vi) Net Value Added (at market price) | 272 | 275 | |
| (vii) Total Regular Employees (Nos.) | 23 | 27 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 71377 | 67284 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 1566 | 1054 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 1566 | 1054 | |
| (II) Other Income | | | |
| | 249 | 267 | |
| (III) Total Revenue (I+II) | 1815 | 1321 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 0 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 4 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 92 | -66 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 5 | 6 | |
| (f) Salary, Wages & Benefits/Employees Expense | 197 | 218 | |
| (g) Other Operating/direct/manufacturing Expenses | 1406 | 1054 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 56 | 56 | |
| Total Expenditure (IV (a to j)) | 1756 | 1272 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 59 | 49 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 2 | 2 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 57 | 47 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 49 | 44 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 49 | 44 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | 8 | 3 | |
| (XI) Exceptional Items | | | |
| | -3 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 11 | 3 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 1 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 11 | 2 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 11 | 2 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 11 | 2 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 12.06 | 8.09 | |
| (ii) Cost of Sales : Sales | 112.26 | 120.87 | |
| (iii) Salary/Wages : Sales | 12.58 | 20.68 | |
| (iv) Net Profit : Net Worth | 0.09 | 0.02 | |
| (v) Debt : Equity | 0.07 | 0.07 | |
| (vi) Current Ratio | 1.16 | 1.16 | |
| (vii) Trade Recievables : Sales | 51.34 | 60.63 | |
| (viii) Total Inventory : Sales | 0 | 8.73 | |

Bharat Heavy Electrical Ltd.

The Company

Bharat Heavy Electrical Ltd. (BHEL) was incorporated on 13.11.1964 with the objective to have indigenous Heavy Electrical Equipment industry in India. It is a Schedule-A / listed Navratna CPSE in Heavy Engineering sector under the administrative control of Ministry of Heavy Industries and Public Enterprises with 67.72% shareholding by the Government of India. The Company employed 46748 regular employees (Executives 13690 & Non-Executives 35700) as on 31.03.2012. Its Registered and Corporate office are at New Delhi.

Vision / Mission

The Vision of the Company is to be a global engineering enterprise providing solutions for a better tomorrow. The Mission of the Company is providing sustainable business solutions in the fields of Energy, Industry & Infrastructure.

Industrial / Business Operations

BHEL is an integrated power plant equipment manufacturer and one of the largest engineering and manufacturing companies in India in terms of turnover. The Company has realised the capability to deliver 20,000 MW power equipment capacity per annum enabling to address growing demand for power generation equipment.

BHEL is engaged in the design, engineering, manufacture, construction, testing, commissioning and servicing to core sectors of the economy viz., Power, Transmission, Industry, Transportation, Renewable Energy, Oil & Gas and Defence. The wide network of BHEL's, 15 manufacturing divisions, 2 repair units, 4 regional offices, 8 service centres, 8 overseas offices and 15 regional centres, 2 subsidiaries and more than 150 Project Sites spread all over India and abroad enables the company to provide most suitable products.

The company has entered into seven joint ventures namely "BHEL GE Gas Turbine Services Ltd." with GEPM, Mauritius, "Power Plant Performance Improvement Ltd." with Siemens AG of Germany, "NTPC BHEL Power Projects Pvt. Ltd." with NTPC, Udangudi Power Corporation Ltd. with Tamil Nadu Electricity Board, Raichur Power Corporation Ltd. with Karnataka Power Corporation Ltd. and Dada Dhuniwale Khandwa Power Ltd. with Madhya Pradesh Power Generating Company Ltd. and Latur Power Company Ltd. with Maharashtra Power Generation Company Ltd.

Performance Highlights

BHEL's operations are organised around three business sectors, namely Power, Industry, Transmission, Transportation, Oil & Gas, Renewable Energy and International Operations. The product range of the company comprises of 180 products. The physical performance of the company during the period 2010-11 to 2011-12 is mentioned below:

| Main Products | Unit | Performance during | |
|---------------------------------------|------|--------------------|-----------------|
| | | 2011-12 | 2010-11 |
| Boiler, Valves and Boiler Auxiliaries | MT | 1010679 | 891624 |
| Steam Turbine / Generators | MW | 17417/ 12939 | 16059/ 11458 |
| Power Transformers | MVA | 32745 | 26202 |

Total Revenue of the company registered an increase of ₹ 5977.21 crore during 2011-12, which went up from ₹ 43267.23

crore in 2010-11 to ₹ 49244.44 crore in 2011-12. Correspondingly, net profit of the company increased to ₹ 7039.96 crore, an increase of ₹ 1028.76 crore over the previous year profit of ₹ 6011.20 crore. Increase in turnover has contributed to the better financial performance during the year.

The current ratio of company is at 1.70:1 during 2011-12 as against 1.74:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

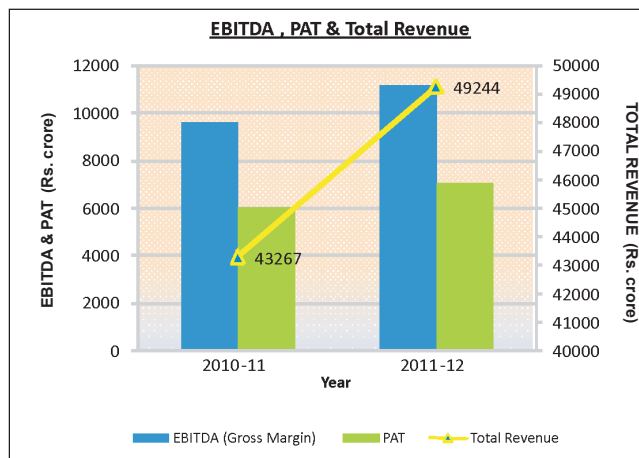


Fig. 1

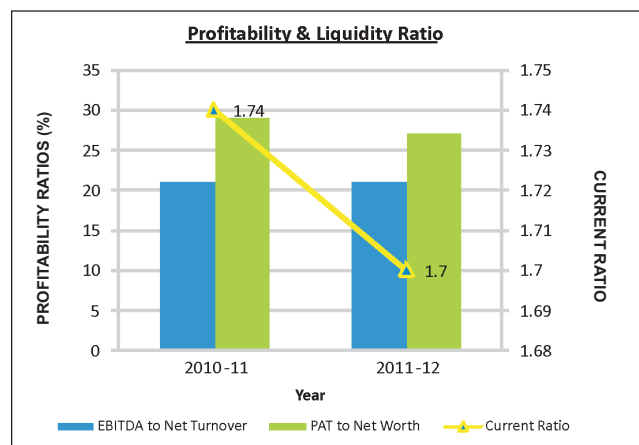


Fig. 2

Strategic Issues

Strategic Plan 2012-17, attempts to steer the company with a vision of becoming a global engineering enterprise. It comprises expanding the offerings in the power sector by building EPC capability, focus on industry businesses, expansion of spares & services and adoption of a collaborative approach. '6-Point agenda' viz. Capability Enhancement, Accelerated Project Execution, Product Cost Competitiveness & Quality, Diversification, Engineering & Technology and People Development are the driving force for the CPSE.

www.bhel.com

Bharat Heavy Electrical Ltd.

BHEL House, Siri Fort, New Delhi-110 049

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 200000 | 200000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 33151 | 33151 | |
| (ii) Others | 15801 | 15801 | |
| (b) Reserves & Surplus | 2488369 | 1966432 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 2537321 | 2015384 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 12343 | 10214 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 755077 | 914240 | |
| (d) Long-term provisions | 500568 | 492323 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 1267988 | 1416777 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 1027131 | 809542 | |
| (c) Other current liabilities | 1581593 | 1416995 | |
| (d) Short-term provisions | 263569 | 267331 | |
| Total Current Liabilities 4(a) to 4(d) | 2872293 | 2493868 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6677602 | 5926029 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 970664 | 804974 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 540983 | 464882 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 429681 | 340092 | |
| (c) Capital work in progress | 132463 | 172340 | |
| (d) Intangible assets under developmet | 2298 | 1036 | |
| (e) Non-Current Investments | 46167 | 43917 | |
| (f) Deferred Tax Assets (Net) | 154624 | 216355 | |
| (g) Long Term Loans and Advances | 90010 | 88291 | |
| (h) Other Non-Current Assets | 950865 | 736212 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1806108 | 1598243 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1344450 | 1085205 | |
| (c) Trade Recievables | 2633613 | 2010350 | |
| (d) Cash & Bank Balance | 667198 | 963015 | |
| (e) Short-term Loans & Advances | 211172 | 238253 | |
| (f) Other Current Assets | 15061 | 30963 | |
| Total Current Assets (a+b+c+d+e+f) | 4871494 | 4327786 | |
| TOTAL ASSETS (1+2) | 6677602 | 5926029 | |
| Important Indicators | | | |
| (i) Investment | 61295 | 59166 | |
| (ii) Capital Employed | 2549664 | 2025598 | |
| (iii) Net Worth | 2537321 | 2015384 | |
| (iv) Net Current Assets | 1999201 | 1833918 | |
| (v) Cost of Sales | 3889090 | 3420706 | |
| (vi) Net Value Added (at market price) | 1814366 | 1645228 | |
| (vii) Total Regular Employees (Nos.) | 49390 | 46748 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 92222 | 96202 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 5026081 | 4401746 | |
| Less : Excise Duty | 228192 | 177087 | |
| Revenue from Operations (Net) | 4797889 | 4224659 | |
| (II) Other Income | 126555 | 102064 | |
| (III) Total Revenue (I+II) | 4924444 | 4326723 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2834396 | 2273921 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -82320 | -12735 | |
| (d) Stores & Spares | 56377 | 46986 | |
| (e) Power & Fuel | 51025 | 40286 | |
| (f) Salary, Wages & Benefits/Employees Expense | 546583 | 539671 | |
| (g) Other Operating/direct/manufacturing Expenses | 121301 | 112598 | |
| (h) Rent, Royalty & Cess | 17477 | 21322 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 264251 | 344245 | |
| Total Expenditure (IV (a to j)) | 3809090 | 3366294 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1115354 | 960429 | |
| (VI) Depreciation, Depletion & Amortisation | 80000 | 54412 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1035354 | 906017 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 139 | |
| (b) On Foreign Loans | 2078 | 0 | |
| (c) Others | 3050 | 5334 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 5128 | 5473 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1030226 | 900544 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1030226 | 900544 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1030226 | 900544 | |
| (XV) TAX PROVISIONS | 326230 | 299424 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 703996 | 601120 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 703996 | 601120 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 188.18 | 208.56 | |
| (ii) Cost of Sales : Sales | 81.06 | 80.97 | |
| (iii) Salary/Wages : Sales | 11.39 | 12.77 | |
| (iv) Net Profit : Net Worth | 27.75 | 29.83 | |
| (v) Debt : Equity | 0.25 | 0.21 | |
| (vi) Current Ratio | 1.7 | 1.74 | |
| (vii) Trade Recievables : Sales | 54.89 | 47.59 | |
| (viii) Total Inventory : Sales | 28.02 | 25.69 | |

Bharat Heavy Plate Vessels Ltd.

The Company

Bharat Heavy Plate Vessels Ltd. (BHPV) was incorporated in the year 1966 under Companies Act, 1956 with the objective of supplying cost effective international quality products and related services for process & other industries through latest technology.

BHPV is a schedule 'B' BIFR/ BRPSE referred CPSE in Heavy Engineering sector under the Administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. BHPV is a 100% subsidiary of BHEL Ltd. since its takeover on 10.05.08. The company employed 1178 regular employees (Executives 203 & Non-Executives 975) as on 31.3.2012. Its registered & corporate offices are at Visakhapatnam, Andhra Pradesh.

Vision/ Mission

The Vision / Mission of the company is to develop the Organization into a viable and profit making EPC company, with a view to becoming an important player supplying quality and cost effective products.

Industrial / Business Operations

Main activities of the company are engineering, procurement, manufacturing, supply, erection & commissioning of process plants, cryogenics and combustion systems through its single manufacturing plant at Visakhapatnam, Andhra Pradesh.

Consequent to the take over by BHEL, focused efforts are being made to upgrade the engineering skills in Bubbling Fluidised Bed Combustion (BFBC) & Heat Recovery Steam Generating (HRSG) Boilers as a part of diversification of its existing business. Cryogenic vessels business has gain picked up after some gap. Manufacturing facilities are being ramped up to meet the increasing load.

Performance Highlights

The capacity utilization during the year 211-12 stood at 35.70%. The physical performance of Company for the last two years is given below:

| Main Products | Unit | Performance during | |
|---|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Fertiliser & chemical equipments including Air & Gas Separation Plants, Multilayer Vessels, Industrial Boilers etc. | MT | 8285 | 12316 |

Total Revenue of the company registered an increase of ₹ 15.37 crore during 2011-12, which went up from ₹ 131.91 crore in 2010-11 to ₹ 147.28 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 10.44 crore, an increase of ₹ 1.66 crore over previous year profit of ₹ 8.78 due to better functioning along with reduction in manufacturing / direct operating expenses, increase in price realization, adhering to schedule and making efforts for lower energy consumption, technology up gradation etc.

The current ratio of company is at 1.15: during 2011-12 as against 1.1: in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

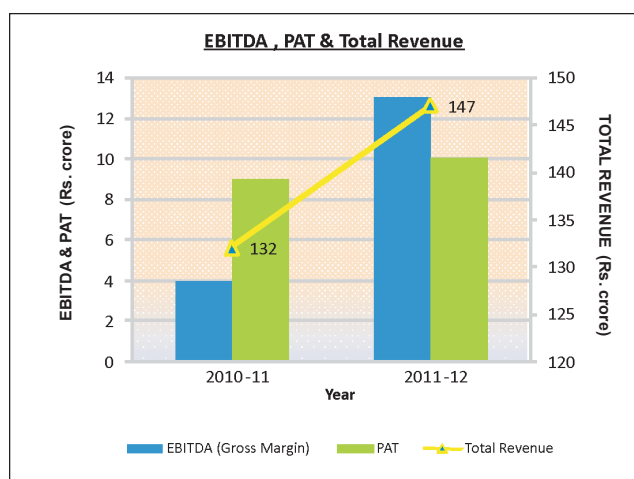


Fig. 1

Strategic Issues

As a part of the revival package, the holding company (BHEL) is investing 230.91 crore towards modernization and capacity expansion. For improving turnover, BHEL's total support has been taken as a strategic initiative to enhance Industrial Boiler & HRSG capability, by sharing the load of Trichy. Engineering knowledge of BFBC & HRSG is obtained from BHEL. Efforts being made to identify technology partner for ASU. The company has order book of 405.44 crore in hand.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 3500 | 3500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 3380 | 3380 | |
| (b) Reserves & Surplus | -25312 | -26355 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | -21932 | -22975 | |
| (2) Share application money pending allotment | | | |
| | 3400 | 3400 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 21887 | 21754 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 2522 | 1755 | |
| (d) Long-term provisions | 526 | 978 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 24935 | 24487 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 206 | 210 | |
| (b) Trade Payables | 4510 | 2845 | |
| (c) Other current liabilities | 12365 | 13497 | |
| (d) Short-term provisions | 2344 | 1734 | |
| Total Current Liabilities 4(a) to 4(d) | 19425 | 18286 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 25828 | 23198 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 7815 | 7713 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 449 | 441 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 274 | 288 | |
| (h) Other Non-Current Assets | 2684 | 2343 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 3408 | 3073 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 6331 | 4955 | |
| (c) Trade Recievables | 11626 | 9754 | |
| (d) Cash & Bank Balance | 1069 | 721 | |
| (e) Short-term Loans & Advances | 3367 | 4670 | |
| (f) Other Current Assets | 27 | 25 | |
| Total Current Assets (a+b+c+d+e+f) | 22420 | 20125 | |
| TOTAL ASSETS (1+2) | 25828 | 23198 | |
| Important Indicators | | | |
| (i) Investment | 28667 | 28534 | |
| (ii) Capital Employed | 3355 | 2179 | |
| (iii) Net Worth | -18532 | -19575 | |
| (iv) Net Current Assets | 2995 | 1839 | |
| (v) Cost of Sales | 13560 | 12948 | |
| (vi) Net Value Added (at market price) | 7775 | 7468 | |
| (vii) Total Regular Employees (Nos.) | 1178 | 1109 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 33864 | 35024 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 16084 | 14010 | |
| Less : Excise Duty | 1398 | 951 | |
| Revenue from Operations (Net) | 14686 | 13059 | |
| (II) Other Income | | | |
| | 42 | 132 | |
| (III) Total Revenue (I+II) | 14728 | 13191 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 7115 | 6252 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -432 | 106 | |
| (d) Stores & Spares | 224 | 183 | |
| (e) Power & Fuel | 365 | 342 | |
| (f) Salary, Wages & Benefits/Employees Expense | 4787 | 4661 | |
| (g) Other Operating/direct/manufacturing Expenses | 255 | 375 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 1144 | 919 | |
| Total Expenditure (IV (a to j)) | 13458 | 12838 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 1270 | 353 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 102 | 110 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIIEET)(V-VI-VII) | | | |
| | 1168 | 243 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 140 | 140 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 140 | 140 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | 1028 | 103 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 1028 | 103 | |
| (XIII) Extra-Ordinary Items | | | |
| | -16 | -775 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 1044 | 878 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 1044 | 878 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 1044 | 878 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 437.73 | 599.31 | |
| (ii) Cost of Sales : Sales | 92.33 | 99.15 | |
| (iii) Salary/Wages : Sales | 32.6 | 35.69 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 3.23 | 3.21 | |
| (vi) Current Ratio | 1.15 | 1.1 | |
| (vii) Trade Recievables : Sales | 79.16 | 74.69 | |
| (viii) Total Inventory : Sales | 43.11 | 37.94 | |

Bharat Wagon & Engineering Company Limited

The Company

Bharat Wagon & Engineering Company Limited (BWEL) was incorporated on 04.12.1978 with the objective of taking over the assets and interest of the erstwhile Arthur Butter & Co. Muzaffarpur and Britanica Engg. Works, Mokama. The main objective of the company is to be a leading Engineering unit with a brand image and eminence in the field of manufacturing of Railway Wagons.

BWEL is a Schedule-‘C’ / BIFR / BRPSE referred CPSE in Heavy Engineering sector under the administrative control of the M/o Railway with 100% shareholding by the Government of India. The company employed 829 regular employees (Executives 101 & Non-Executives 728) as on 31.3.2012. Its Registered and Corporate Offices are at Patna, Bihar.

Vision / Mission

The Vision of the company is to become ‘state of the art’ wagon builder and fabricator in the country with competitive and cost effective prices.

The Mission of the company is to achieve 10% market share in wagon manufacturing in the country and to become a significant player in the area of steel fabrication

Industrial / Business Operations

BWEL is engaged in manufacturing of Railway Wagons for M/o Railways through its two operating units at Mokama and Muzaffarpur works in Bihar. One unit at Muzaffarpur which was manufacturing cylinder, fuel storage and tanks is not in operation.

Performance Highlights

The average capacity utilization for all the products / services of the company was 26% during 2011-12 as against 22% during previous year. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Railway Wagons | VU | 228 | 197 |

Total Revenue of the company registered an increase of ₹ 3.29 crore during 2011-12, which went up from ₹ 37.95 crore in 2010-11 to ₹ 41.24 crore in 2011-12 due to increase in operating income. The losses of the company has gone down by Rs. 1.32 crore to ₹ 8.67 crore in 2011-12, from ₹ 9.99 crore in previous year due to increase in productivity and reduction in other expenses. The margins were also affected due to reduction in sale price of wagons.

The current ratio of company is at 0.71:1 during 2011-12 as against 0.89:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

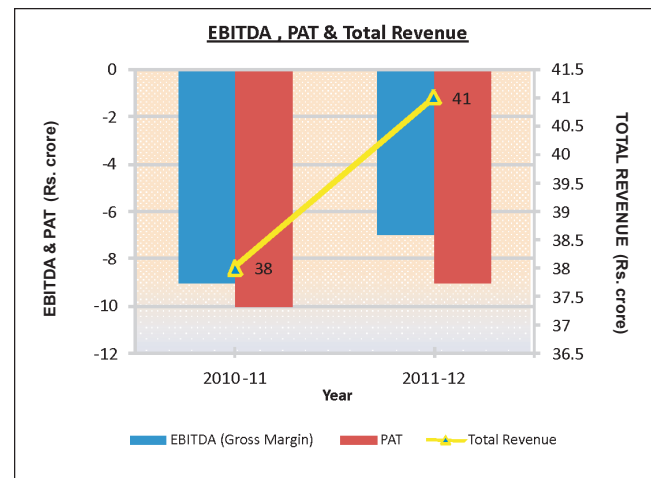


Fig. 1

Strategic Issues

The financial restructuring of the company was approved by DHI, Govt. of India as per the recommendations of BRPSE. As per restructuring plan, the administrative control of company was transferred to M/o Railway (MoR) from D/o Heavy Industries (DHI) since the year 2008-09. The company has drawn a revised revival proposal estimated at ₹ 187.10 crores for onward submission to the BIFR.

Bharat Wagon & Engineering Company Limited

 'C'Block, 5th floor, Maurya Lok Complex, Dak Bunglow Road, Patna-800001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 1000 | 1000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 907 | 907 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -3400 | -2533 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -2493 | -1626 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 500 | 500 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 1377 | 1112 | |
| (d) Long-term provisions | 1050 | 841 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 2927 | 2453 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 409 | 440 | |
| (b) Trade Payables | 769 | 918 | |
| (c) Other current liabilities | 1506 | 1037 | |
| (d) Short-term provisions | 102 | 99 | |
| Total Current Liabilities 4(a) to 4(d) | 2786 | 2494 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3220 | 3321 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1454 | 1392 | |
| (a(ii)) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 812 | 852 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 143 | 158 | |
| (h) Other Non-Current Assets | 276 | 98 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1231 | 1108 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 865 | 919 | |
| (c) Trade Recievables | 444 | 276 | |
| (d) Cash & Bank Balance | 169 | 493 | |
| (e) Short-term Loans & Advances | 511 | 525 | |
| (f) Other Current Assets | 0 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 1989 | 2213 | |
| TOTAL ASSETS (1+2) | 3220 | 3321 | |
| Important Indicators | | | |
| (i) Investment | 1407 | 1407 | |
| (ii) Capital Employed | -1993 | -1126 | |
| (iii) Net Worth | -2493 | -1626 | |
| (iv) Net Current Assets | -797 | -281 | |
| (v) Cost of Sales | 4922 | 4730 | |
| (vi) Net Value Added (at market price) | 732 | 365 | |
| (vii) Total Regular Employees (Nos.) | 829 | 860 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 14666 | 12548 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 4145 | 3754 | |
| Less : Excise Duty | 58 | 8 | |
| Revenue from Operations (Net) | 4087 | 3746 | |
| (II) Other Income | | | |
| | 37 | 49 | |
| (III) Total Revenue (I+II) | 4124 | 3795 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2701 | 2922 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -38 | 112 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 103 | 184 | |
| (f) Salary, Wages & Benefits/Employees Expense | 1459 | 1295 | |
| (g) Other Operating/direct/manufacturing Expenses | 657 | 40 | |
| (h) Rent, Royalty & Cess | 5 | 1 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | -25 | 134 | |
| Total Expenditure (IV (a to j)) | 4862 | 4688 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -738 | -893 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 60 | 42 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | -798 | -935 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 78 | 71 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 78 | 71 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -876 | -1006 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -876 | -1006 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -876 | -1006 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -876 | -1006 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 9 | 7 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 9 | 7 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -867 | -999 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -205.07 | -332.68 | |
| (ii) Cost of Sales : Sales | 120.43 | 126.27 | |
| (iii) Salary/Wages : Sales | 35.7 | 34.57 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.55 | 0.55 | |
| (vi) Current Ratio | 0.71 | 0.89 | |
| (vii) Trade Recievables : Sales | 10.86 | 7.37 | |
| (viii) Total Inventory : Sales | 21.16 | 24.53 | |

BHEL Electrical Machinery Ltd.

The Company

BHEL Electrical Machinery Ltd. (BHEL-EM) was incorporated on 19-01-2011 as a subsidiary of BHEL under a joint venture agreement with Government of Kerala and BHEL-EM to take-over the Kasaragod unit of Kerala Electrical & Allied Engineering Co. Ltd. (a Government of Kerala undertaking).

BHEL-EM is an un-categorized CPSE in Heavy Engineering Sector under the administrative control of Ministry of Heavy Industry & Public Enterprises, D/o Heavy Industry with 51% shareholding by BHEL. The company employed 191 regular employees (Executives 23 & Non-Executives 168) as on 31.3.2012. Its Registered and Corporate offices are at Kasaragod, Kerala.

Vision / Mission

As the company is in the inception stage, the Mission / Vision and objectives statements are being conceived.

Industrial / Business Operations

BHEL-EM is engaged in production of Brushless alternator, Train Lighting Alternators (TLA), D G Sets, DG Sets for Railway Power Car and Traction alternators.

Performance Highlights

Commercial activities of the company commenced in June 2011. The physical performance of the company for the year (nine months) is given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Alternators | Nos. | 274 | - |
| 25 KW TLA | Nos. | 421 | - |
| DG Sets | Nos. | 13 | - |

During 2011-12, the first year of company operation, it achieved a Total Revenue of ₹ 33.33 crore and incurred a net loss of ₹ 0.38 crore due to depreciation amounting to ₹ 0.93 crore. The company has, however, shown a Gross Profit of ₹ 0.65 crore for the year 2011-12.

The current ratio of company is at 1.42:1 during 2011-12 (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

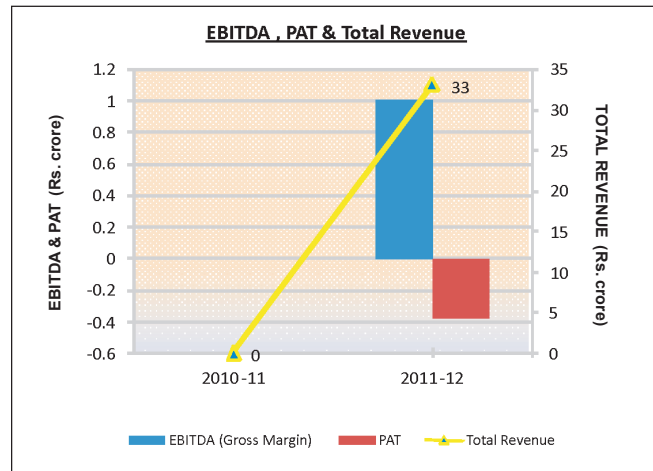


Fig. 1

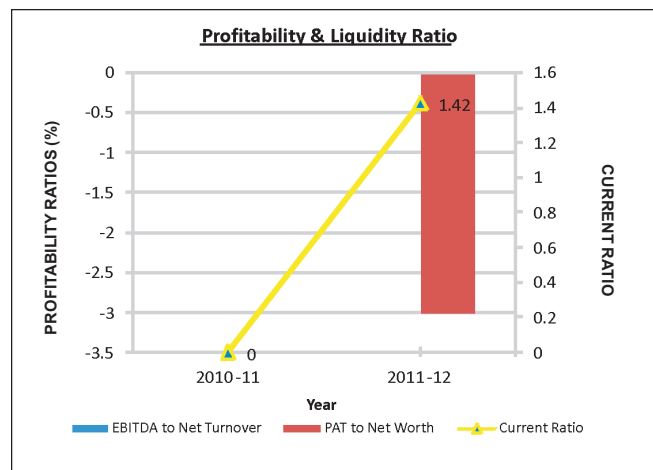


Fig. 2

Strategic issues

The company has plans to develop specialized Alternators in various fields. With the technical assistance from the BHEL (the holding company), the company is venturing into the manufacturing of LT induction motors upto 300 KW.

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 1500 | 1500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 1050 | 10 | |
| (b) Reserves & Surplus | -38 | 0 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 1012 | 10 | |
| (2) Share application money pending allotment | 0 | 530 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 237 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 237 | 0 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 186 | 1050 | |
| (b) Trade Payables | 379 | 0 | |
| (c) Other current liabilities | 123 | 0 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 688 | 1050 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1937 | 1590 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1056 | 1050 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 93 | 0 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 963 | 1050 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 963 | 1050 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 403 | 0 | |
| (c) Trade Recievables | 558 | 0 | |
| (d) Cash & Bank Balance | 0 | 531 | |
| (e) Short-term Loans & Advances | 0 | 9 | |
| (f) Other Current Assets | 13 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 974 | 540 | |
| TOTAL ASSETS (1+2) | 1937 | 1590 | |
| Important Indicators | | | |
| (i) Investment | 1050 | 540 | |
| (ii) Capital Employed | 1012 | 540 | |
| (iii) Net Worth | 1012 | 540 | |
| (iv) Net Current Assets | 286 | -510 | |
| (v) Cost of Sales | 3361 | 0 | |
| (vi) Net Value Added (at market price) | 581 | 0 | |
| (vii) Total Regular Employees (Nos.) | 191 | 193 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 21771 | 0 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 3514 | 0 | |
| Less : Excise Duty | 185 | 0 | |
| Revenue from Operations (Net) | 3329 | 0 | |
| (II) Other Income | 4 | 0 | |
| (III) Total Revenue (I+II) | 3333 | 0 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 1474 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -188 | 0 | |
| (d) Stores & Spares | 9 | 0 | |
| (e) Power & Fuel | 35 | 0 | |
| (f) Salary, Wages & Benefits/Employees Expense | 499 | 0 | |
| (g) Other Operating/direct/manufacturing Expenses | 16 | 0 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 1423 | 0 | |
| Total Expenditure (IV (a to j)) | 3268 | 0 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 65 | 0 | |
| (VI) Depreciation, Depletion & Amortisation | 93 | 0 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | -28 | 0 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 10 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 10 | 0 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -38 | 0 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -38 | 0 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -38 | 0 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -38 | 0 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -38 | 0 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 328.95 | 0 | |
| (ii) Cost of Sales : Sales | 100.96 | 0 | |
| (iii) Salary/Wages : Sales | 14.99 | 0 | |
| (iv) Net Profit : Net Worth | -3.75 | 0 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.42 | 0 | |
| (vii) Trade Recievables : Sales | 16.76 | 0 | |
| (viii) Total Inventory : Sales | 12.11 | 0 | |

Braithwaite & Co. Ltd.

The Company

Braithwaite and Co. Ltd. (BCL) was incorporated on 1.12.1976 when the assets acquired by the Government of India under "Braithwaite and Company (India) Limited (Acquisition and Transfer of Undertakings) Act, 1976" were vested with BCL after its take over by the Government.

BCL is a Schedule-'B' / BIFR / BRPSE referred, sick taken over CPSE in Heavy Engineering sector under the administrative control of M/o Railways having its Registered and Corporate offices at Kolkata, West Bengal. The company employed 392 regular employees (Executives 72 and Non-Executives 320) as on 31.3.2012.

Vision / Mission

The Vision of the Company is to be a leader in the wagon manufacture and diversify into engineering and infrastructure business.

The Mission of the Company is to double the Wagon production by 2014-15; to become a Schedule 'A' company by 2014-15; to establish the state of the Art Steel Foundry and to enter in the technology area by leveraging internal resources for manufacturing of BTFNL and BRN22.9 wagons & collaboration for Aluminium wagons.

Industrial / Business Operations

BCL is mainly engaged in the production of Various Engineering products, mainly Railway rolling stocks at its three Works viz. Clive Works & Victoria Works situated in Kolkata and Angus works at Bhadreswar, West Bengal.

Performance Highlights

The physical performances of the company for last three years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Wagon | VU | N.A. | 1059 |
| Bogies | Nos | N.A. | 590 |

N.A. Not Available

The Company registered an increase of ₹ 88.18 crore in total income during 2011-12 which went up to ₹ 258.59 crore in 2011-12 from ₹ 170.41 crore during 2010-11. The net profit of the company correspondingly increased to ₹ 6.89 crore, an increase of ₹ 0.71 crore over the previous year profit of Rs.6.18 crore due to increase in production and turnover. The company has received bulk order of Wagons from Railways after its administrative control has been transferred to M/o Railway as per its revival plan.

The current ratio of company is at 1.36:1 during 2011-12 as against 1.1:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

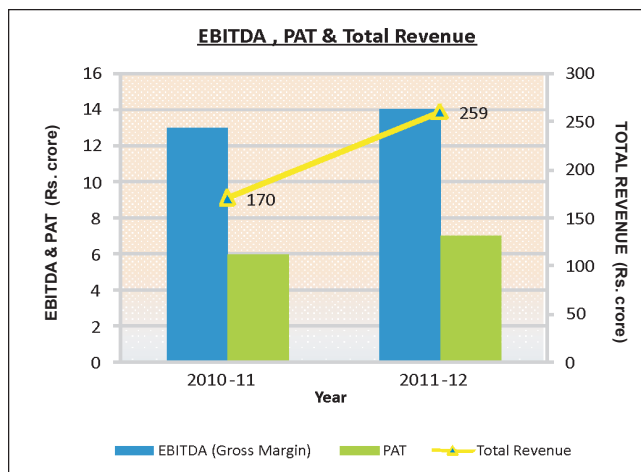


Fig. 1

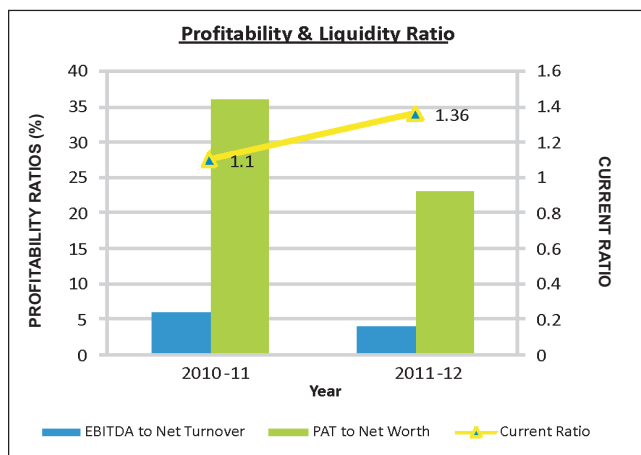


Fig. 2

Strategic Issue

Braithwaite & Co. Ltd. is registered with BIFR since 1992 and also referred to BRPSE. It is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as Turnaround CPSE. It has made a profit before tax in each of three preceding years & has a positive net worth after implementation of revival package. As per the revival package the administrative control of BCL was transferred from D/o Heavy Industry to M/o Railway from 6.8.2010. Further, a plan outlay of Rs.20 crore is made to replace the outdated and broken down plant & machineries of company. An amount of Rs12 crore had been released from M/o Railway during 2011-12.

Besides manufacturing of wagons, the company is also exploring for orders for cranes, structural fabrication, civil construction, power plant etc.

www.braithwaiteindia.com

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 9500 | 9500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2460 | 1860 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 513 | -176 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2973 | 1684 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 710 | 148 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2296 | 711 |
| (d) Long-term provisions | 1192 | 930 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4198 | 1789 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 570 | 1351 |
| (b) Trade Payables | 9576 | 8018 |
| (c) Other current liabilities | 1504 | 2349 |
| (d) Short-term provisions | 386 | 244 |
| Total Current Liabilities 4(a) to 4(d) | 12036 | 11962 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 19207 | 15435 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5446 | 5349 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3604 | 3418 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1842 | 1931 |
| (c) Capital work in progress | 341 | 383 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 3 | 3 |
| (f) Deferred Tax Assets (Net) | 12 | 0 |
| (g) Long Term Loans and Advances | 11 | 10 |
| (h) Other Non-Current Assets | 650 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2859 | 2327 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 3685 | 1964 |
| (c) Trade Recievables | 8916 | 7784 |
| (d) Cash & Bank Balance | 1767 | 1351 |
| (e) Short-term Loans & Advances | 1586 | 1203 |
| (f) Other Current Assets | 394 | 806 |
| Total Current Assets (a+b+c+d+e+f) | 16348 | 13108 |
| TOTAL ASSETS (1+2) | 19207 | 15435 |
| Important Indicators | | |
| (i) Investment | 3170 | 2008 |
| (ii) Capital Employed | 3683 | 1832 |
| (iii) Net Worth | 2973 | 1684 |
| (iv) Net Current Assets | 4312 | 1146 |
| (v) Cost of Sales | 24676 | 15912 |
| (vi) Net Value Added (at market price) | 3449 | 3179 |
| (vii) Total Regular Employees (Nos.) | 392 | 412 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28082 | 26011 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 25798 | 16971 |
| Less : Excise Duty | 436 | 419 |
| Revenue from Operations (Net) | 25362 | 16552 |
| (II) Other Income | 497 | 489 |
| (III) Total Revenue (I+II) | 25859 | 17041 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 14965 | 11384 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 437 | -328 |
| (d) Stores & Spares | 824 | 323 |
| (e) Power & Fuel | 580 | 556 |
| (f) Salary, Wages & Benefits/Employees Expense | 1321 | 1286 |
| (g) Other Operating/direct/manufacturing Expenses | 5884 | 1756 |
| (h) Rent, Royalty & Cess | 129 | 128 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 350 | 631 |
| Total Expenditure (IV (a to j)) | 24490 | 15736 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1369 | 1305 |
| (VI) Depreciation, Depletion & Amortisation | 186 | 176 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 1183 | 1129 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 93 | 87 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 259 | 298 |
| (d) Less Finance Cost Capitalised | 15 | 14 |
| (e) Charged to P & L Account (a+b+c+d) | 337 | 371 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 846 | 758 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 846 | 758 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 846 | 758 |
| (XV) TAX PROVISIONS | 157 | 140 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 689 | 618 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 689 | 618 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 688.62 | 903.49 |
| (ii) Cost of Sales : Sales | 97.3 | 96.13 |
| (iii) Salary/Wages : Sales | 5.21 | 7.77 |
| (iv) Net Profit : Net Worth | 23.18 | 36.7 |
| (v) Debt : Equity | 0.29 | 0.08 |
| (vi) Current Ratio | 1.36 | 1.1 |
| (vii) Trade Recievables : Sales | 35.15 | 47.03 |
| (viii) Total Inventory : Sales | 14.53 | 11.87 |

Burn Standard Co. Ltd.

The Company

Burn Standard Co. Ltd. (BSCL) was incorporated on 01.12.1976 with the objective to take over the assets of nationalized private companies namely Burn and Co. Ltd and Indian Standard Wagon Ltd. under "The Burn Company and The Indian Standard Wagon Company (Nationalization) Act, 1976". The current objective of the company is to maintain leadership as largest wagon builder in the country and to expand business horizon in engineering, refractory and turn key projects.

BSCL is a Schedule-'C', BIFR / BRPSE referred taken over CPSE in Heavy Engineering sector under the administrative control Ministry of Railways(MoR).The company employed 897 regular employees (Executives 55 and Non-executives 842) as on 31.3.2012.Its registered office is at Kolkatta, West Bengal.

Vision / Mission

The Vision of BSCL is to be a leader in the field of wagon manufacture, foundry, structural sand to gradually establish the company as a Global player.

The Mission of the company is to cross the 500crore turnover mark by next five years viz. 2015-16, to make the existing steel foundry capable of taking up new designs of bogies and couplers as per international standard, to firm up core sector performance and diversify into non-core sector activities as per Road Map envisaged in the Corporate Plan, to enter in the new technology area especially through collaboration with reputed global players or through suitable technology tie-up for technology up-gradation and diversification of business.

Industrial / Business Operations

BSCL is engaged in the production of Railway engineering items namely Freight Wagons for Indian Railways at two of its works at Howrah and Burnpur in West Bengal.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Wagon | No | 1166 | 1053 |

The Company registered a reduction of ₹ 5.31 crore in total income during 2011-12 which went down to ₹ 145.66 crore in 2011-12 from ₹ 150.97 crore during 2010-11. The company showed a loss of ₹ 76.09 crore during 2011-12 as against a profit of ₹ 1162.14 crore over previous year due to fall in turnover, less availability of wagons & couplers; infrastructural problems; delay in development of new products; administrative reorganization; break down etc. The profitability during the last year was due to Non-recurring / Extra-Ordinary Income (EOI) of ₹ 1159.79 crore, as per the revival plan.

The current ratio of company is at 1.31:1 during 2011-12 as against 1.06:1 in the previous year (Fig.2). Balance Sheet and Profit& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

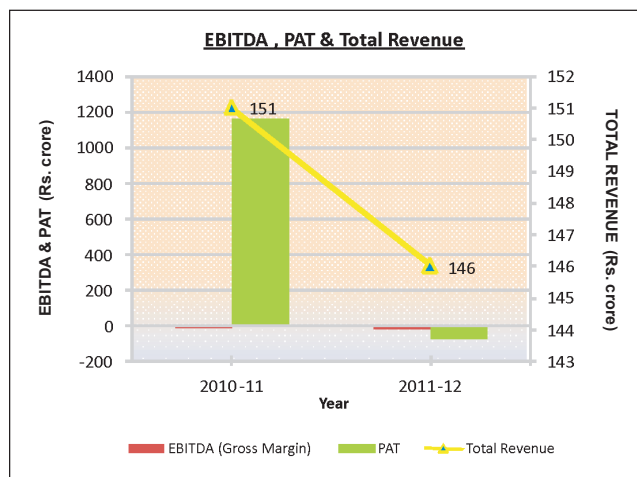


Fig. 1

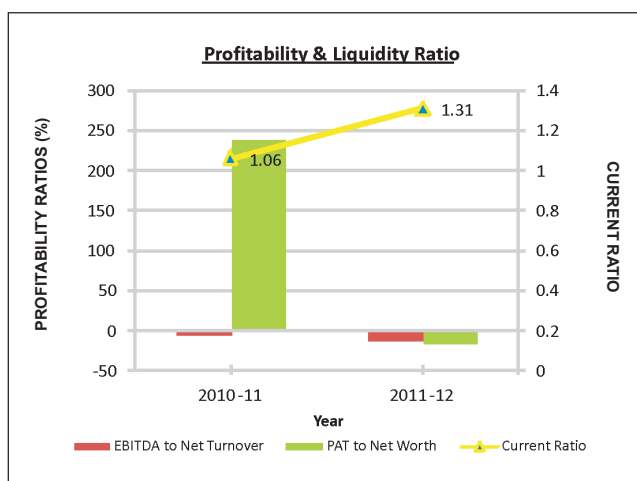


Fig. 2

Strategic issue

As per the revival plan, the restructuring of the company has been done by way of waiver of GoI loans and interest. M/o Railway is supporting a capital expenditure of Rs30 crore to strengthen the Plant and Machinery of the company. The company has also proposed a 50:50 JV with SAIL. A new corporate plan starting from 2012 has been formulated.

<http://www.burnstandard.com/>

Burn Standard Co. Ltd.

22-B, Raja Santosh Road, Kolkata, West Bengal-700 027

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 9500 | 9500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2460 | 1860 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 513 | -176 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2973 | 1684 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 710 | 148 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2296 | 711 |
| (d) Long-term provisions | 1192 | 930 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4198 | 1789 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 570 | 1351 |
| (b) Trade Payables | 9576 | 8018 |
| (c) Other current liabilities | 1504 | 2349 |
| (d) Short-term provisions | 386 | 244 |
| Total Current Liabilities 4(a) to 4(d) | 12036 | 11962 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 19207 | 15435 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5446 | 5349 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3604 | 3418 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 1842 | 1931 |
| (c) Capital work in progress | 341 | 383 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 3 | 3 |
| (f) Deferred Tax Assets (Net) | 12 | 0 |
| (g) Long Term Loans and Advances | 11 | 10 |
| (h) Other Non-Current Assets | 650 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2859 | 2327 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 3685 | 1964 |
| (c) Trade Recievables | 8916 | 7784 |
| (d) Cash & Bank Balance | 1767 | 1351 |
| (e) Short-term Loans & Advances | 1586 | 1203 |
| (f) Other Current Assets | 394 | 806 |
| Total Current Assets (a+b+c+d+e+f) | 16348 | 13108 |
| TOTAL ASSETS (1+2) | 19207 | 15435 |
| Important Indicators | | |
| (i) Investment | 3170 | 2008 |
| (ii) Capital Employed | 3683 | 1832 |
| (iii) Net Worth | 2973 | 1684 |
| (iv) Net Current Assets | 4312 | 1146 |
| (v) Cost of Sales | 24676 | 15912 |
| (vi) Net Value Added (at market price) | 3449 | 3179 |
| (vii) Total Regular Employees (Nos.) | 392 | 412 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28082 | 26011 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 14496 | 15295 |
| Less : Excise Duty | 116 | 255 |
| Revenue from Operations (Net) | 14380 | 15040 |
| (II) Other Income | 186 | 57 |
| (III) Total Revenue (I+II) | 14566 | 15097 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 9334 | 7341 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -504 | -728 |
| (d) Stores & Spares | 513 | 984 |
| (e) Power & Fuel | 1116 | 2486 |
| (f) Salary, Wages & Benefits/Employees Expense | 2847 | 3028 |
| (g) Other Operating/direct/manufacturing Expenses | 206 | 276 |
| (h) Rent, Royalty & Cess | 214 | 187 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 2267 | 1903 |
| Total Expenditure (IV (a to j)) | 15993 | 15477 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -1427 | -380 |
| (VI) Depreciation, Depletion & Amortisation | 477 | 568 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -1904 | -948 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 115 | 275 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 115 | 275 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2019 | -1223 |
| (XI) Exceptional Items | 5591 | -115979 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7610 | 114756 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7610 | 114756 |
| (XV) TAX PROVISIONS | 0 | -1458 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7610 | 116214 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -7610 | 116214 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 31.48 | 30.42 |
| (ii) Cost of Sales : Sales | 114.53 | 106.68 |
| (iii) Salary/Wages : Sales | 19.8 | 20.13 |
| (iv) Net Profit : Net Worth | -17.8 | 238.11 |
| (v) Debt : Equity | 0.17 | 0.04 |
| (vi) Current Ratio | 1.31 | 1.06 |
| (vii) Trade Recievables : Sales | 16.02 | 12.65 |
| (viii) Total Inventory : Sales | 26.75 | 13.58 |

195

Triveni Structurals Ltd.

The Company

Triveni Structurals Ltd. (TSL) situated at Naini, Allahabad, was established in July 1965 as a Joint Venture of the Government of India and Voest-Alpine, Austria, with a view to develop the backward area of Naini – Allahabad as well as cater to the need of infra-structure requirement of core sectors e.g., Power Plants, Steel Plants, Nuclear, Defence, Fertilizers, Petrochemicals & Chemical Industries.

TSL is a Scheduled-‘C’ BIFR / BRPSE referred CPSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. The company employed 139 regular employees (Executives 32 & Non-Executives 107) as on 31.3.2012. It's Registered and Corporate offices at Allahabad, Uttar Pradesh.

Vision / Mission

The Vision / Mission of the company is to provide quality engineering products and services to Core Sector of the Economy.

Industrial / Business Operations

TSL is engaged in Design, Fabrication and Erection of steel structures from its single units at Allahabad, U.P.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|--|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Fabrication and Erection of steel structures | ₹ in Crore | 1.88 | 1.92 |

Total Revenue of the company registered a decrease of ₹ 0.81 crore during 2011-12, which went down from ₹ 2.65 crore in 2010-11 to ₹ 1.84 crore in 2011-12. The losses of the company has gone down by ₹ 0.85 crore to ₹ 52.33 crore in 2011-12, from ₹ 53.18 crore in previous year due to fall in operating expenses.

The reason for losses are competition, high operating cost, poor capacity utilization, lack of resources, liquidity problems and interest on Central Government loans.

The current ratio of company is at 0.15:1 during 2011-12 as against 0.16:1 in the previous year. Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

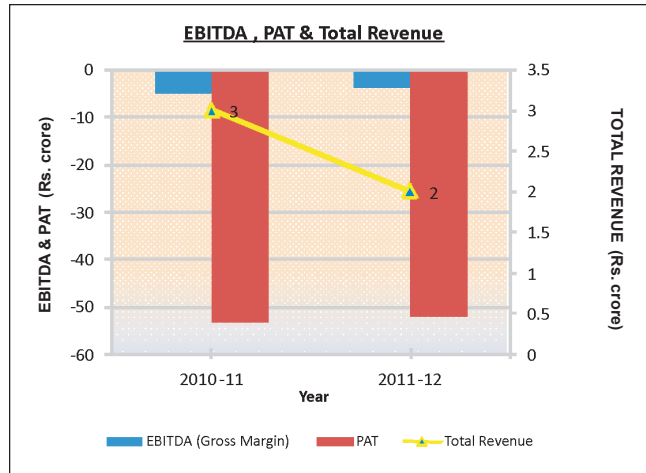


Fig. 1

Strategic Issues

The company was declared sick and was on the verge of closure vide BIFR decision passed on 4th June 2003. BRPSE, however, recommended for its revival as a PSE on 11.6.2006, inter alia, with revival package of ₹ 384.47 crores (cash assistance of ₹ 93.74 crores and non-cash assistance of ₹ 290.73 crores) from Government of India. The efforts for revival through JV were explored but the same have not been fruitful till date. The company's revival case is under consideration of the Government.

Triveni Structurals Ltd.

Naini-Allahabad, Uttar Pradesh 211 010

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 3000 | 3000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2127 | 2127 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -68663 | -63430 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -66536 | -61303 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 62706 | 57389 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 62706 | 57389 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 0 | 0 | |
| (c) Other current liabilities | 5928 | 5873 | |
| (d) Short-term provisions | 0 | 335 | |
| Total Current Liabilities 4(a) to 4(d) | 5928 | 6208 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2098 | 2294 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1700 | 1668 | |
| (a ii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 265 | 297 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 936 | 1004 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1201 | 1301 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 372 | 407 | |
| (c) Trade Recievables | 113 | 113 | |
| (d) Cash & Bank Balance | 52 | 133 | |
| (e) Short-term Loans & Advances | 353 | 340 | |
| (f) Other Current Assets | 7 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 897 | 993 | |
| TOTAL ASSETS (1+2) | 2098 | 2294 | |
| Important Indicators | | | |
| (i) Investment | 64833 | 59516 | |
| (ii) Capital Employed | -3830 | -3914 | |
| (iii) Net Worth | -66536 | -61303 | |
| (iv) Net Current Assets | -5031 | -5215 | |
| (v) Cost of Sales | 610 | 952 | |
| (vi) Net Value Added (at market price) | -48 | -133 | |
| (vii) Total Regular Employees (Nos.) | 139 | 140 | |
| (viii) Avg. Monthly Emoluments per Employee(') | 21763 | 28929 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 171 | 219 | |
| Less : Excise Duty | 2 | 7 | |
| Revenue from Operations (Net) | 169 | 212 | |
| (II) Other Income | | | |
| | 15 | 53 | |
| (III) Total Revenue (I+II) | 184 | 265 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 24 | 52 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 10 | 27 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 47 | 67 | |
| (f) Salary, Wages & Benefits/Employees Expense | 363 | 486 | |
| (g) Other Operating/direct/manufacturing Expenses | 109 | 145 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 0 | 0 | |
| Total Expenditure (IV (a to j)) | 553 | 777 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -369 | -512 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 32 | 32 | |
| (VII) Impairment | | | |
| | 25 | 143 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | | | |
| | -426 | -687 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 4806 | 4643 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 4806 | 4643 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -5232 | -5330 | |
| (XI) Exceptional Items | | | |
| | 1 | -12 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -5233 | -5318 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -5233 | -5318 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -5233 | -5318 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -5233 | -5318 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -4.41 | -5.42 | |
| (ii) Cost of Sales : Sales | 360.95 | 449.06 | |
| (iii) Salary/Wages : Sales | 214.79 | 229.25 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 29.48 | 26.98 | |
| (vi) Current Ratio | 0.15 | 0.16 | |
| (vii) Trade Recievables : Sales | 66.86 | 53.3 | |
| (viii) Total Inventory : | | | |

Tungabhadra Steel Products Limited

The Company

Tungabhadra Steel Products Limited (TSPL) was incorporated on 20-02-1960 under the Companies Act, 1956 as a Joint Venture Project of Government of Karnataka and Andhra Pradesh with an objective to manufacture gates & hoists required for spillways, sluices and canal gates of Tungabhadra Dam. After completing the gates required for Tungabhadra Project, it was felt desirable to utilize indigenous know how and skills development in manufacturing of these Hydro Mechanical equipment into a commercial company. The Company was converted to CPSE in 1967 when Government of India subscribed 50.5% of its paid up capital.

TSPL is a Schedule 'C' BIFR / BRPSE referred CPSE under the Ministry of Heavy Industries and Public Enterprises, Department of Heavy Industry. The company employed 98 regular employees (Executives 31, Non-executives 67) as on 31.3.2012. Its registered and corporate office is at Tungabhadra Dam, Bellary District, Karnataka.

Vision / Mission

The Mission/ Vision of the Company is to achieve viable status/ leader status in designs, engineering, energy project, systems and services required in the core sectors of the economy with increased customer satisfaction through timely supply of quality products and services..

Industrial / Business Operations

TSPL is engaged in design, fabrication, supply and erection of Hydro mechanical and power generation equipments. The company is also generating power at Malaprabha Mini Hydel Plant.

The product range of the company comprises of radial gates, stop-log gates, penstock pipes, EOT cranes, dome walls, skid assembly, diffuser assembly etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|--|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Hydro Mechanical and Power generation equipments | MT | 130 | 297 |
| Power generation | lakh units | 51.15 | 38.58 |

The Company registered a reduction of ₹ 1.92 crore in total revenue during 2011-12 which went down to ₹ 3.42 crore in 2011-12 from ₹ 5.34 crore during 2010-11. The net loss of the company also increased to ₹ 28.75 crore in 2011-12, an increase of ₹ 2.63 crore over the previous year's loss of ₹ 26.12 crore due to fall in operating income, increase in competition, increase in interest burden on Government loans and lack of working capital.

The current ratio of company is at 0.01:1 during 2011-12 as against 0.02:1 in the previous year. Balance Sheet & Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

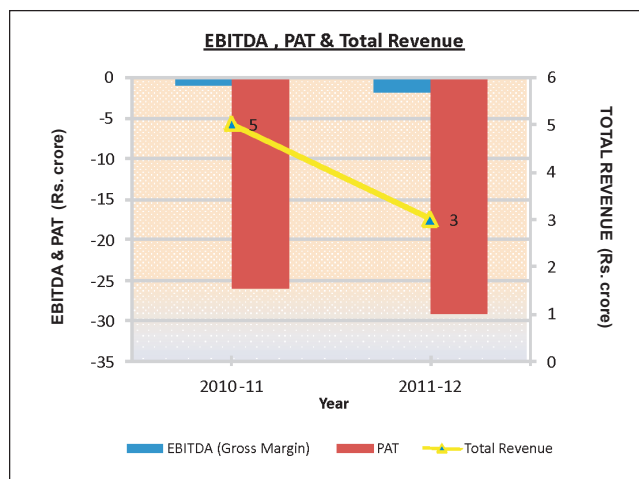


Fig. 1

Strategic issue

The company has been referred to BIFR / BRPSE due to continuous losses. The restructuring proposal of the company is pending with government. The company is at inquiry stage with BIFR. An inter-Ministerial Group has been constituted to finalize Joint Venture Process of the Company with other Public Sector Undertakings.

The company requires working capital and fresh orders. All the sales of the company were made to Government Departments / organizations / agencies. During the year 2011-12, the company received a non-plan assistance of ₹ 2.49 crore for payment of wages & salary to employees. The cumulative Government guarantee was ₹ 5.00 crore as on 31.03.2012.

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1000 | 1000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 669 | 669 |
| (ii) Others | 175 | 175 |
| (b) Reserves & Surplus | -34825 | -31950 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -33981 | -31106 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 466 | 425 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 255 | 218 |
| Total Non-Current Liabilities 3(a) to 3(d) | 721 | 643 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1316 | 1688 |
| (b) Trade Payables | 500 | 510 |
| (c) Other current liabilities | 32537 | 29692 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 34353 | 31890 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1093 | 1427 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2058 | 2087 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 0 | 1583 |
| (aii) Accumulated Impairment | 1610 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 448 | 504 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 55 | 84 |
| (h) Other Non-Current Assets | 143 | 197 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 646 | 785 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 95 | 57 |
| (c) Trade Recievables | 53 | 241 |
| (d) Cash & Bank Balance | 207 | 273 |
| (e) Short-term Loans & Advances | 92 | 71 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 447 | 642 |
| TOTAL ASSETS (1+2) | 1093 | 1427 |
| Important Indicators | | |
| (i) Investment | 1310 | 1269 |
| (ii) Capital Employed | -33515 | -30681 |
| (iii) Net Worth | -33981 | -31106 |
| (iv) Net Current Assets | -33906 | -31248 |
| (v) Cost of Sales | 565 | 640 |
| (vi) Net Value Added (at market price) | 99 | 176 |
| (vii) Total Regular Employees (Nos.) | 98 | 100 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 25510 | 21917 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 290 | 329 |
| Less : Excise Duty | 11 | 18 |
| Revenue from Operations (Net) | 279 | 311 |
| (II) Other Income | 63 | 223 |
| (III) Total Revenue (I+II) | 342 | 534 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 74 | 169 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -24 | 24 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 11 | 14 |
| (f) Salary, Wages & Benefits/Employees Expense | 300 | 263 |
| (g) Other Operating/direct/manufacturing Expenses | 19 | 31 |
| (h) Rent, Royalty & Cess | 4 | 4 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 126 | 79 |
| Total Expenditure (IV (a to j)) | 510 | 584 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -168 | -50 |
| (VI) Depreciation, Depletion & Amortisation | 55 | 56 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -223 | -106 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 2644 | 2506 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 8 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 2652 | 2506 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2875 | -2612 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -2875 | -2612 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -2875 | -2612 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2875 | -2612 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -2875 | -2612 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.83 | -1.01 |
| (ii) Cost of Sales : Sales | 202.51 | 205.79 |
| (iii) Salary/Wages : Sales | 107.53 | 84.57 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.55 | 0.5 |
| (vi) Current Ratio | 0.01 | 0.02 |
| (vii) Trade Recievables : Sales | 19 | 77.49 |
| (viii) Total Inventory : Sales | 34.05 | 18.33 |

MEDIUM AND LIGHT ENGINEERING

10. Medium and Light Engineering

As on 31.03.2012, there were 21 Central Public Sector Enterprises in the Medium & Light Engineering group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation |
|---------|---|-----------------------|
| 1 | Biecco Lawrie & Co. Ltd. | 1919 |
| 2 | Balmer Lawrie & Co. Ltd. | 1924 |
| 3 | I T I Ltd. 1950 | |
| 4 | HMT Ltd. 1953 | |
| 5 | Bharat Electronics Ltd. | 1954 |
| 6 | Instrumentation Ltd. | 1964 |
| 7 | Electronics Corpn. of India Ltd. | 1967 |
| 8 | Bharat Dynamics Ltd. | 1970 |
| 9 | Bharat Pumps & Compressors Ltd. | 1970 |
| 10 | Hindustan Cables Ltd. | 1972 |
| 11 | Richardson & Cruddas (1972) Ltd. | 1972 |
| 12 | Scooters India Ltd. 1972 | |
| 13 | Central Electronics Ltd. | 1974 |
| 14 | Andrew Yule & Company Ltd. | 1979 |
| 15 | HMT Bearings Ltd. | 1981 |
| 16 | Rajasthan Electronics and Instruments Ltd. 1981 | |
| 17 | Vignyan Industries Ltd. | 1984 |
| 18 | BEL Optronics Devices Ltd. | 1990 |
| 19 | IDPL (Tamilnadu) Ltd. | 1994 |
| 20 | HMT Chinar Watches Ltd. | 1999 |
| 21 | HMT Machine Tools Ltd. | 1999 |
| 22 | HMT Watches Ltd. | 1999 |

2. The enterprises falling in this group are mainly engaged in manufacturing of barrels, drums, containers, switch gears, electric motors, exhausters, air-brakes, LPG cylinders, components and instruments, cables, machine tools, watches, tractors, lamps, telephones, teleprinters etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. **Turnover** : The details of turnover of individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Turnover | |
|---------|--|-----------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Electronics Ltd. | 5821.27 | 5643.04 |
| 2 | Balmer Lawrie & Co. Ltd. | 2396.65 | 2107.25 |
| 3 | Electronics Corpn. Of India Ltd. | 1474.14 | 1297.77 |
| 4 | Bharat Dynamics Ltd. | 959.12 | 939.16 |
| 5 | I T I Ltd. | 923.01 | 2139.54 |
| 6 | Andrew Yule & Company Ltd. | 301.95 | 257.25 |
| 7 | HMT Machine Tools Ltd. | 240.47 | 210.68 |
| 8 | Rajasthan Electronics and Instruments Ltd. | 231.35 | 133.14 |
| 9 | Scooters India Ltd. | 226.74 | 174.76 |
| 10 | Instrumentation Ltd. | 192.65 | 250.15 |
| 11 | HMT Ltd. | 161.12 | 200.86 |
| 12 | Central Electronics Ltd. | 160.11 | 153.18 |
| 13 | Bharat Pumps & Compressors Ltd. | 153.51 | 213.37 |
| 14 | Richardson & Cruddas (1972) Ltd. | 75.65 | 86.46 |
| 15 | BEL Optronics Devices Ltd. | 62.74 | 52.36 |
| 16 | Biecco Lawrie & Co. Ltd. | 46.25 | 84.43 |
| 17 | Vignyan Industries Ltd. | 39.21 | 33.84 |
| 18 | HMT Bearings Ltd. | 16.12 | 11.7 |
| 19 | HMT Watches Ltd. | 15.06 | 20.06 |
| 20 | IDPL (Tamilnadu) Ltd. | 7.38 | 7.45 |
| 21 | HMT Chinar Watches Ltd. | 0.08 | 0.11 |
| 22 | Hindustan Cables Ltd. | 0.00 | 0.20 |
| | Sub Total : | 13504.58 | 14016.76 |

5. Net Profit / Loss : The details of enterprises , which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|---------|--|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Electronics Ltd. | 829.9 | 861.47 |
| 2 | Bharat Dynamics Ltd. | 234.96 | 51.70 |
| 3 | Balmer Lawrie & Co. Ltd. | 138.07 | 121.09 |
| 4 | Electronics Corpn. Of India Ltd. | 36.61 | 22.87 |
| 5 | Rajasthan Electronics and Instruments Ltd. | 18.62 | 5.03 |
| 6 | Andrew Yule & Company Ltd. | 11.85 | 41.32 |
| 7 | BEL Optronics Devices Ltd. | 8.16 | 4.45 |
| 8 | Vignyan Industries Ltd. | 0.82 | -1.73 |
| 9 | IDPL (Tamilnadu) Ltd. | -0.36 | -1.62 |
| 10 | Bharat Pumps & Compressors Ltd. | -0.91 | 9.53 |
| 11 | HMT Bearings Ltd. | -10.12 | -21.32 |
| 12 | Central Electronics Ltd. | -15.91 | -17.25 |
| 13 | Richardson & Cruddas(1972) Ltd. | -16.26 | -21.56 |
| 14 | Scooters India Ltd. | -19.94 | -17.11 |
| 15 | Biecco Lawrie & Co. Ltd. | -20.13 | 3.75 |
| 16 | HMT Chinar Watches Ltd. | -44.04 | -45.40 |
| 17 | HMT Machine Tools Ltd. | -46.14 | -93.06 |
| 18 | Instrumentation Ltd. | -67.69 | -36.56 |
| 19 | HMT Ltd. | -82.2 | -79.24 |
| 20 | HMT Watches Ltd. | -224.04 | -253.73 |
| 21 | I T I Ltd. | -369.8 | -357.75 |
| 22 | Hindustan Cables Ltd. | -648.27 | -607.39 |
| | Sub Total : | -286.82 | -432.51 |

6.Dividend : The Details Of Dividend Declared By The Individual Enterprises Are Given Below:

(₹ In Crores)

| Sl. No. | Enterprise | Dividend | |
|---------|--|---------------|---------------|
| | | 2011-12 | 2010-11 |
| 1 | Bharat Electronics Ltd. | 166.4 | 172.80 |
| 2 | Bharat Dynamics Ltd. | 47.00 | 23.00 |
| 3 | Balmer Lawrie & Co. Ltd. | 45.6 | 42.34 |
| 4 | Electronics Corpn. Of India Ltd. | 9.15 | 8.00 |
| 5 | Rajasthan Electronics And Instruments Ltd. | 2.11 | 0.9 |
| 6 | Bharat Pumps & Compressors Ltd. | 0.00 | 0.53 |
| | Group Total : | 270.26 | 247.57 |

7. Social Overhead and Township : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 56997 | 60161 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 106.21 | 115.88 |
| | (ii) Medical Facilities | 29.65 | 28.10 |
| | (iii) Others | 29.93 | 32.02 |
| 3 | Capital cost of township (Rupees in Crore) | 72.09 | 72.04 |
| 4 | No. of houses constructed (in numbers) | 17898 | 17888 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

MEDIUM AND LIGHT ENGINEERING

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|---------------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 444300 | 441800 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 208922 | 236282 | |
| (ii) Others | 124341 | 92705 | |
| (b) Reserves & Surplus | -118656 | -66637 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 214607 | 262350 | |
| (2) Share application money pending allotment | 57700 | 58207 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 535215 | 450280 | |
| (b) Deferred tax liabilities (Net) | 864 | 1390 | |
| (c) Other Long-term liabilities | 160003 | 147151 | |
| (d) Long-term provisions | 93999 | 83421 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 790081 | 682242 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 184173 | 174763 | |
| (b) Trade Payables | 414517 | 451068 | |
| (c) Other current liabilities | 1843715 | 1602642 | |
| (d) Short-term provisions | 113741 | 104366 | |
| Total Current Liabilities 4(a) to 4(d) | 2556146 | 2332839 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3618534 | 3335638 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 877957 | 844340 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 463280 | 440835 | |
| (a ii) Accumulated Impairment | 248 | 253 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 414429 | 403252 | |
| (c) Capital work in progress | 25770 | 23056 | |
| (d) Intangible assets under developmet | 3617 | 209 | |
| (e) Non-Current Investments | 83621 | 84801 | |
| (f) Deferred Tax Assets (Net) | 31624 | 26466 | |
| (g) Long Term Loans and Advances | 33989 | 29861 | |
| (h) Other Non-Current Assets | 188547 | 193414 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 781597 | 761059 | |
| (2) Current Assets | | | |
| (a) Current Investments | 627 | 627 | |
| (b) Inventories | 427607 | 371846 | |
| (c) Trade Recievables | 764962 | 815770 | |
| (d) Cash & Bank Balance | 1213506 | 1154929 | |
| (e) Short-term Loans & Advances | 378361 | 187094 | |
| (f) Other Current Assets | 51874 | 44313 | |
| Total Current Assets (a+b+c+d+e+f) | 2836937 | 2574579 | |
| TOTAL ASSETS (1+2) | 3618534 | 3335638 | |
| Important Indicators | | | |
| (i) Investment | 926178 | 837474 | |
| (ii) Capital Employed | 807522 | 770837 | |
| (iii) Net Worth | 272307 | 320557 | |
| (iv) Net Current Assets | 280791 | 241740 | |
| (v) Cost of Sales | 1326332 | 1346435 | |
| (vi) Net Value Added (at market price) | 541036 | 480411 | |
| (vii) Total Regular Employees (Nos.) | 56997 | 60161 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 43602 | 40513 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|----------------|---------------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1350458 | 1401676 | |
| Less : Excise Duty | 32413 | 31138 | |
| Revenue from Operations (Net) | 1318045 | 1370538 | |
| (II) Other Income | 131420 | 70206 | |
| (III) Total Revenue (I+II) | 1449465 | 1440744 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 790646 | 674601 | |
| (b) Purchase of stock-in-trade | 77614 | 194150 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -21018 | 15790 | |
| (d) Stores & Spares | 11734 | 10177 | |
| (e) Power & Fuel | 13595 | 13266 | |
| (f) Salary, Wages & Benefits/Employees Expense | 298225 | 292475 | |
| (g) Other Operating/direct/manufacturing Expenses | 36501 | 40865 | |
| (h) Rent, Royalty & Cess | 4572 | 3596 | |
| (i) Loss on sale of Assets/Investments | 1192 | 23 | |
| (j) Other Expenses | 87814 | 76344 | |
| Total Expenditure (IV (a to j)) | 1300875 | 1321287 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 148590 | 119457 | |
| (VI) Depreciation, Depletion & Amortisation | 26566 | 25079 | |
| (VII) Impairment | 83 | 92 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 121941 | 94286 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 52012 | 30616 | |
| (b) On Foreign Loans | 0 | 13136 | |
| (c) Others | 50827 | 43653 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 102839 | 87405 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 19102 | 6881 | |
| (XI) Exceptional Items | 3538 | 8423 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 15564 | -1542 | |
| (XIII) Extra-Ordinary Items | -694 | 2109 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 16258 | -3651 | |
| (XV) TAX PROVISIONS | 44940 | 39600 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -28682 | -43251 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -28682 | -43251 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 163.22 | 177.8 | |
| (ii) Cost of Sales : Sales | 100.63 | 98.24 | |
| (iii) Salary/Wages : Sales | 22.63 | 21.34 | |
| (iv) Net Profit : Net Worth | -10.53 | -13.49 | |
| (v) Debt : Equity | 1.37 | 1.16 | |
| (vi) Current Ratio | 1.11 | 1.1 | |
| (vii) Trade Recievables : Sales | 58.04 | 59.52 | |
| (viii) Total Inventory : Sales | 32.44 | 27.13 | |

Andrew Yule & Company Limited

The Company

Andrew Yule & Company Limited (AYCL) was incorporated on 02.06.1919 in the private sector with an objective to work as managing agency. With the abolition of managing agency system, the Company lost its traditional business and Government of India acquired the Company in 1979.

AYCL is a Schedule-"B" listed/takenover BIFR / BRPSE referred CPSE in Medium and Light Engineering sector under the administrative control of M/o. Heavy Industries and Public Enterprises D/o Heavy Industry with 93.00% shareholding by the Government. The company employed 15017 regular employees (Executives 311, Non-executives 14706) as on 31.3.2012. Its Registered Office is at Kolkata, West Bengal.

Vision / Mission

The Vision of the company is to achieve continuous growth. The Mission of the Company is to carry on the business of manufacturing under engineering division, electrical division and under tea division of the Company.

Industrial / Business Operations

AYCL is in the business of both manufacturing and sale of Black Tea, Transformers, Regulators / Rectifiers, Circuit Breakers, Switches, Industrial Fans, Tea Machinery, Turnkey jobs etc. It has six (6) Operating Units at Kalyani, Kolkata (3 Units), Togami and South 24 Parganas in West Bengal and one unit at Chennai in Tamilnadu.

The Company is functioning in three main sectors namely Engineering, Electrical and Tea. Tea Division of the Company has 15 Tea Estates of which 10 are located in Assam, 4 in Dooars and 1 in Darjeeling. As regards Engineering business, the Company is the pioneer of industrial fan technology and has a strong market presence with over 5,000 installations in power, steel, petroleum, cement and other core sectors. The Engineering Division's business also includes Air Pollution Control Equipment & Systems and Effluent Treatment Plant. The Electrical Division of the Company manufactures Switchgears, Transformers and Automatic Voltage Regulators.

AYCL has one wholly owned operational subsidiary namely Hooghly Printing Co. Ltd. As per the revival plan of the company, two subsidiaries namely Yule Engineering Co. Ltd. and Yule Electrical Co. Ltd. have been incorporated. However, transfer of assets & liabilities of these two subsidiaries from AYCL is still pending and transactions of Engineering & Electrical divisions continue to be reflected in the books of accounts of AYCL for the last two years i.e. 2010-11 & 2011-12.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Black Tea | 000 Kgs | 10557 | 10847 |
| Transformer | KVA | 8838.10 | 563590 |
| Regulators/ Rectifiers | KVA | 69428 | 76193 |

Total Revenue of the company registered an increase of ₹ 15.8 crore during 2011-12, which went up from ₹ 286.62 crore in 2010-11 to ₹ 302.42 crore in 2011-12. The net profit of the company

however reduced to ₹ 11.85 crore, a reduction of ₹ 29.47 crore over the previous year's profit of ₹ 41.32 crore due to reduction in other income. The company has focused on major areas as marketing, reduction in manufacturing cycle, value engineering, cost control, product development, up gradation, manpower rationalization etc.

The current ratio of company is at 1.05:1 during 2011-12 as against 1.13:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

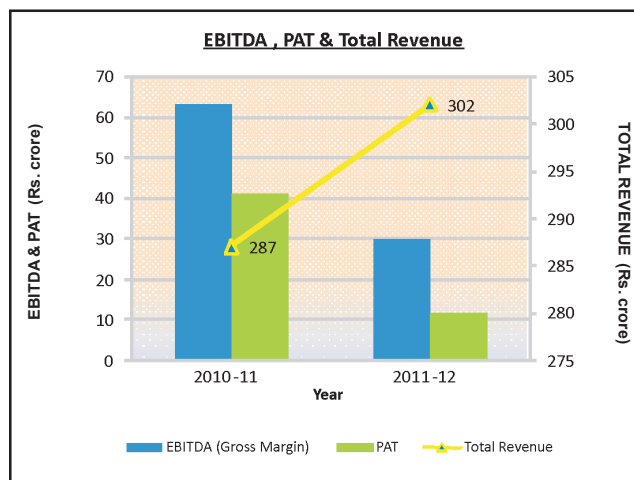


Fig. 1

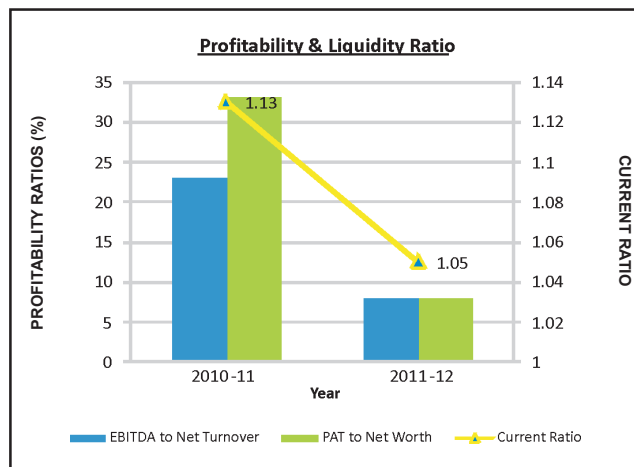


Fig. 2

Strategic issue

AYCL is one of the Turnaround CPSE" as per the guidelines issued by the Government of India for declaring a sick CPSE as "Turnaround CPSE". The performance of all Divisions of the Company has substantially improved mainly due to Revival package received from the Government of India in terms of BIFR approval of Rehabilitation Scheme. All the three Divisions of company namely Tea, Engineering and Electrical Divisions operate on profit centre concept.

Andrew Yule & Company Limited

Yule House, 8, Dr. Rajendra Prasad Sarani, Kolkata-700 001

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 7500 | 7500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 6086 | 5936 |
| (ii) Others | 437 | 437 |
| (b) Reserves & Surplus | 6945 | 5749 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 13468 | 12122 |
| (2) Share application money pending allotment | 150 | 300 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 6851 | 9007 |
| (b) Deferred tax liabilities (Net) | 362 | 342 |
| (c) Other Long-term liabilities | 95 | 214 |
| (d) Long-term provisions | 1073 | 1039 |
| Total Non-Current Liabilities 3(a) to 3(d) | 8381 | 10602 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2606 | 868 |
| (b) Trade Payables | 6070 | 5305 |
| (c) Other current liabilities | 13098 | 12839 |
| (d) Short-term provisions | 700 | 418 |
| Total Current Liabilities 4(a) to 4(d) | 22474 | 19430 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 44473 | 42454 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 23922 | 23136 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 6363 | 5987 |
| (aii) Accumulated Impairment | 136 | 136 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 17423 | 17013 |
| (c) Capital work in progress | 331 | 313 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 863 | 861 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1653 | 2037 |
| (h) Other Non-Current Assets | 529 | 361 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 20799 | 20585 |
| (2) Current Assets | | |
| (a) Current Investments | 2 | 2 |
| (b) Inventories | 3396 | 3712 |
| (c) Trade Recievables | 7581 | 4266 |
| (d) Cash & Bank Balance | 10172 | 10897 |
| (e) Short-term Loans & Advances | 2109 | 2832 |
| (f) Other Current Assets | 414 | 160 |
| Total Current Assets (a+b+c+d+e+f) | 23674 | 21869 |
| TOTAL ASSETS (1+2) | 44473 | 42454 |
| Important Indicators | | |
| (i) Investment | 13524 | 15680 |
| (ii) Capital Employed | 20469 | 21429 |
| (iii) Net Worth | 13618 | 12422 |
| (iv) Net Current Assets | 1200 | 2439 |
| (v) Cost of Sales | 27653 | 22764 |
| (vi) Net Value Added (at market price) | 14141 | 16200 |
| (vii) Total Regular Employees (Nos.) | 15017 | 15107 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 5552 | 5262 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 30195 | 25725 |
| Less : Excise Duty | 1126 | 734 |
| Revenue from Operations (Net) | 29069 | 24991 |
| (II) Other Income | 1173 | 3671 |
| (III) Total Revenue (I+II) | 30242 | 28662 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 9239 | 6955 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 512 | -163 |
| (d) Stores & Spares | 1710 | 1435 |
| (e) Power & Fuel | 1667 | 1692 |
| (f) Salary, Wages & Benefits/Employees Expense | 10005 | 9539 |
| (g) Other Operating/direct/manufacturing Expenses | 1027 | 827 |
| (h) Rent, Royalty & Cess | 203 | 64 |
| (i) Loss on sale of Assets/Investments | 0 | 22 |
| (j) Other Expenses | 2864 | 1992 |
| Total Expenditure (IV (a to j)) | 27227 | 22363 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 3015 | 6299 |
| (VI) Depreciation, Depletion & Amortisation | 426 | 423 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRAORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 2589 | 5876 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 691 | 503 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 959 | 1237 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1650 | 1740 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 939 | 4136 |
| (XI) Exceptional Items | -261 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1200 | 4136 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1200 | 4136 |
| (XV) TAX PROVISIONS | 15 | 4 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1185 | 4132 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1185 | 4132 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 142.01 | 116.62 |
| (ii) Cost of Sales : Sales | 95.13 | 91.09 |
| (iii) Salary/Wages : Sales | 34.42 | 38.17 |
| (iv) Net Profit : Net Worth | 8.7 | 33.26 |
| (v) Debt : Equity | 1.03 | 1.35 |
| (vi) Current Ratio | 1.05 | 1.13 |
| (vii) Trade Recievables : Sales | 26.08 | 17.07 |
| (viii) Total Inventory : Sales | 11.68 | 14.85 |

Balmer Lawrie & Co. Ltd.

The Company

Balmer Lawrie & Co. Ltd. (BL) incorporated in 1867 as a partnership firm became a Private Ltd. Co. in 1924 under the Companies Act, 1913 and was later converted to Public Ltd. Co. in 1936. Subsequently it became a subsidiary of IBP Co. Ltd. in 1972. However, in terms of a scheme of arrangement and reconstruction made under Companies Act, 1956 between IBP and Balmer Lawrie Investments Ltd. (BLIL), BL became a subsidiary of BLIL, w.e.f. 15.10.2001 which holds 61.8% of its equity. The enterprise employed 1488 regular employees (Executives 723 & Non-executives 765) as on 31.3.2012.

The company is a Schedule - 'B' listed Mini-ratna, Category-1 CPSE in Medium and Light Engineering sector under the administrative control of Ministry of Petroleum & Natural Gas, with its Registered Office at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to give better return to its shareholders/ investors by strictly governing its activities and emphasizing on cutting down unnecessary cost.

The Mission of the Company is to gain market leadership in all business segments, make them robust through innovative business process, selective restructuring and efficient / effective use of resources.

Industrial / Business Operations

The company is engaged in manufacturing of barrels and drums, greases and lubricants and performance chemicals and providing services in the areas of tours and travel, logistics services, logistics infrastructure, etc., through its 50 plants, sales offices, branch offices, technical services centres spread all over India. It also has one overseas 100% subsidiary namely Balmer Lawrie (UK) Ltd. (BLUK). The company also has 4 joint ventures companies. Further, the wholly owned subsidiary of the Company i.e., BLUK has a joint venture in Indonesia where it holds 50% of the share capital of the Company.

The product / service range of the company comprises of eight products / services and 4 major segments namely Industrial Packaging, Logistics Infrastructure & Services, Tours & Travel and Greases & Lubricants.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|----------------------|-------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Barrels & Drums | No./Lakhs | 39.40 | 36.09 |
| Greases & Lubricants | MT/KL Lakhs | 0.45 | 0.45 |
| Leather Chemicals | MT | 6479 | 6994 |

Total Revenue of the company registered an increase of ₹ 287.29 crore during 2011-12, which went up from ₹ 2049.88 crore in 2010-11 to ₹ 2337.17 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 138.07 crore, an increase of ₹ 16.98 crore over the previous year's ₹ 121.09 crore. The increase in profitability during 2011-12 compared to previous year is attributed to growth in the revenue from the manufacturing activities and Services

activities respectively partly offset by reduction in lower earnings from investment of short term surplus funds of the company.

The major contribution in the turnover of the company is Tours & Travel (40%) followed by Industrial Packaging (19%), Greases & Lubricants (17%) and Logistics Infrastructure & Services (8%).

The current ratio of company is at 1.72 : 1 during 2011-12 as against 1.55 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

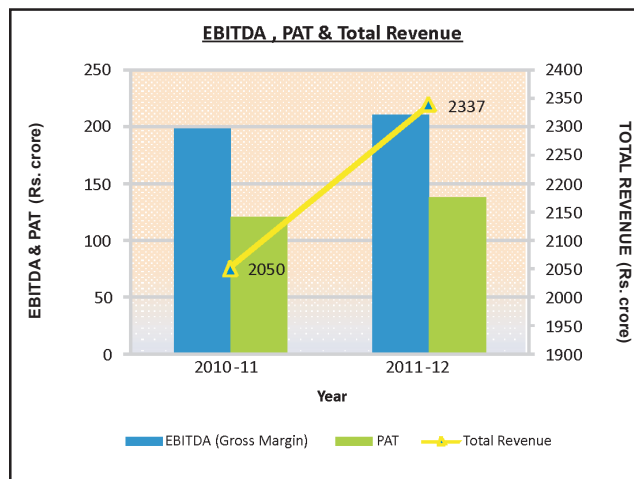


Fig. 1

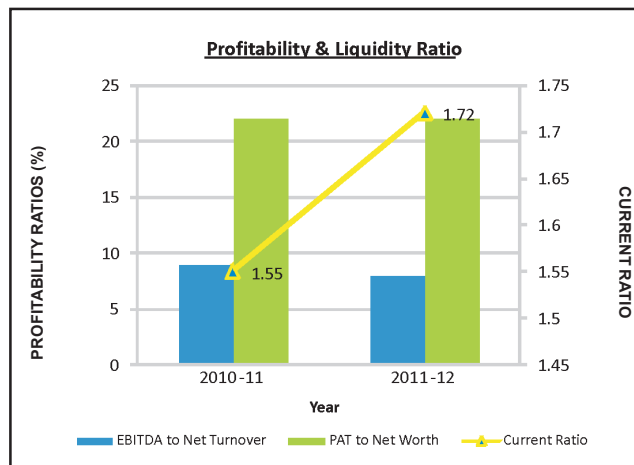


Fig. 2

Strategic Issues

During the year, the company had taken R&D initiatives for development of lubricants, leather chemicals and industrial packaging. These R&D efforts have helped the company to introduce new product range as also to remain cost effective in existing products. R&D expenditure of the company constituted 0.22% of the turnover during 2011-12.

www.balmerlawrie.com

Balmer Lawrie & Co. Ltd.

6, Mayurbhanj Road, Kolkata, West Bengal-700 023

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3000 | 3000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1629 | 1629 |
| (b) Reserves & Surplus | 60262 | 51755 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 61891 | 53384 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 125 | 765 |
| (c) Other Long-term liabilities | 4483 | 4066 |
| (d) Long-term provisions | 56 | 75 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4664 | 4906 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 22523 | 21985 |
| (c) Other current liabilities | 16198 | 16311 |
| (d) Short-term provisions | 10907 | 9782 |
| Total Current Liabilities 4(a) to 4(d) | 49628 | 48078 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 116183 | 106368 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 38803 | 33572 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15887 | 14606 |
| (aii) Accumulated Impairment | 112 | 117 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 22804 | 18849 |
| (c) Capital work in progress | 496 | 3258 |
| (d) Intangible assets under developmet | 76 | 0 |
| (e) Non-Current Investments | 4542 | 5724 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 3073 | 4157 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 30991 | 31988 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 12335 | 11932 |
| (c) Trade Recievables | 35373 | 30919 |
| (d) Cash & Bank Balance | 31636 | 26698 |
| (e) Short-term Loans & Advances | 5320 | 4500 |
| (f) Other Current Assets | 528 | 331 |
| Total Current Assets (a+b+c+d+e+f) | 85192 | 74380 |
| TOTAL ASSETS (1+2) | 116183 | 106368 |
| Important Indicators | | |
| (i) Investment | 1629 | 1629 |
| (ii) Capital Employed | 61891 | 53384 |
| (iii) Net Worth | 61891 | 53384 |
| (iv) Net Current Assets | 35564 | 26302 |
| (v) Cost of Sales | 213029 | 186433 |
| (vi) Net Value Added (at market price) | 52858 | 48435 |
| (vii) Total Regular Employees (Nos.) | 1488 | 1490 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 78864 | 73339 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 239665 | 210725 |
| Less : Excise Duty | 11258 | 9817 |
| Revenue from Operations (Net) | 228407 | 200908 |
| (II) Other Income | 5310 | 4080 |
| (III) Total Revenue (I+II) | 233717 | 204988 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 179527 | 158976 |
| (b) Purchase of stock-in-trade | 33 | 319 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -13 | -1016 |
| (d) Stores & Spares | 594 | 491 |
| (e) Power & Fuel | 2433 | 2062 |
| (f) Salary, Wages & Benefits/Employees Expense | 14082 | 13113 |
| (g) Other Operating/direct/manufacturing Expenses | 2315 | 1408 |
| (h) Rent, Royalty & Cess | 752 | 703 |
| (i) Loss on sale of Assets/Investments | 1192 | 0 |
| (j) Other Expenses | 11788 | 9164 |
| Total Expenditure (IV (a to j)) | 212703 | 185220 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 21014 | 19768 |
| (VI) Depreciation, Depletion & Amortisation | 1518 | 1213 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 19496 | 18555 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 469 | 451 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 469 | 451 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 19027 | 18104 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 19027 | 18104 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 19027 | 18104 |
| (XV) TAX PROVISIONS | 5220 | 5995 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 13807 | 12109 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 13807 | 12109 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 369.05 | 376.34 |
| (ii) Cost of Sales : Sales | 93.27 | 92.8 |
| (iii) Salary/Wages : Sales | 6.17 | 6.53 |
| (iv) Net Profit : Net Worth | 22.31 | 22.68 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.72 | 1.55 |
| (vii) Trade Recievables : Sales | 15.49 | 15.39 |
| (viii) Total Inventory : Sales | 5.4 | 5.94 |

Bharat Dynamics Ltd.

The Company

Bharat Dynamics Ltd. (BDL) was set up on 16.07.1970 with the objective becoming self-reliant and competitive in Guided Missile and Underwater Guided Weapon Technology and Production.

BDL is a schedule-'B'/ BIFR / BRPSE Mini-Ratna-I CPSE in Medium and Light Engineering Sector under the administrative control of Ministry of Defence, Dept of Defence Production with 100% shareholding by the Government of India. The company employed 2869 regular employees (Executives 798 & Non-Executives 2071) as on 31.3.2012. Its Registered and Corporate Offices are at Hyderabad, Andhra Pradesh.

Vision / Mission

The Vision of Bharat Dynamics Ltd. (BDL) is to be a world class enterprise in the Defence industry. The Mission of Bharat Dynamics Ltd. (BDL) is to establish itself as the leading manufacturer in the aerospace and underwater weapons industry in the country and emerge as a world class, sophisticated, state-of-art global enterprise providing total solution to the security system needs of the Nation.

Industrial / Business Operations

BDL is engaged in manufacturing of sophisticated State of art weapon systems for the Armed Forces through its three operating units at Hyderabad, Bhanur in Medak District and Visakhapatnam in Andhra Pradesh. The product range of the company comprises of Anti Tank Missiles, Torpedoes, Mines and Deception Device. The company is exempted from furnishing production details that are classified information.

Performance Highlights

Total Revenue from of the company registered an increase of ₹ 341.07 crore during 2011-12, which went up from ₹ 1080.02 crore in 2010-11 to ₹ 1421.09 crore in 2011-12. The profit of the company has also gone up by ₹ 183.26 crore to ₹ 234.96 crore in 2011-12, from ₹ 51.70 crore in previous year due to increase in other income.

The current ratio of company is at 1.08 : 1 during 2011-12 & 2010-11 (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

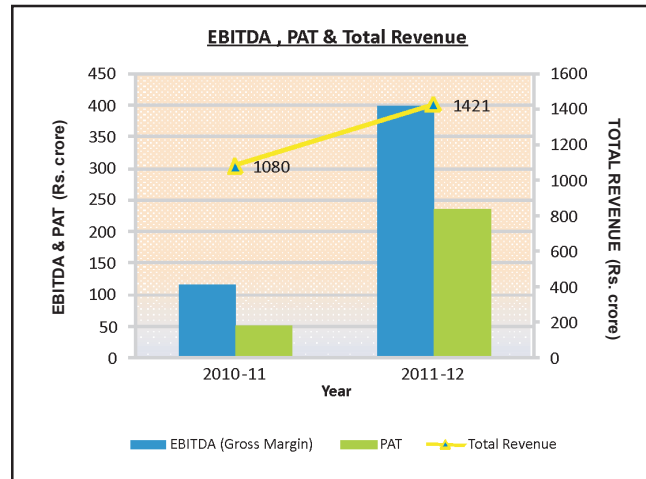


Fig. 1

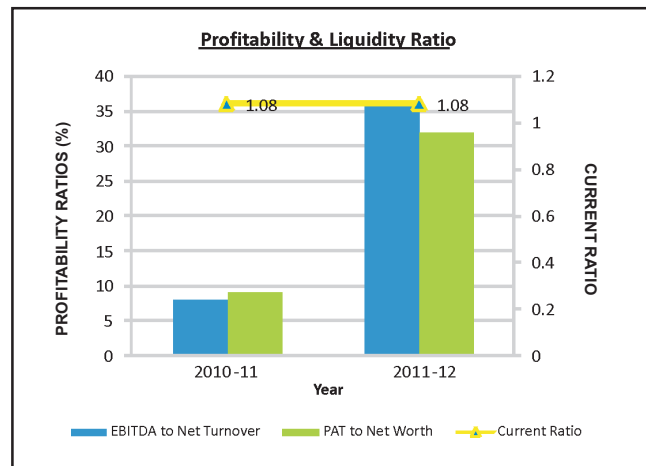


Fig. 2

Strategic issues

To ensure a sustained growth of BDL to attain sales turnover of ₹ 1500 crore by the year 2012-13, constantly striving to convert the planned induction of missiles into actual indents to be proactive and work in close collaboration with DRDO, to become self-reliant and competitive in Guided Missile Technology and Production, to maximize utilization of existing production capacities, to establish modern and cost effective production facilities for new projects, to meet production commitments and maximize customer satisfaction, to maximize share holder wealth (@ of 20% Growth per Annum), to upgrade the company to Schedule - A by 2013 and to develop and nurture Human Resources. The company is having confirmed orders to the tune of ₹ 19,000 crore approximately.

Bharat Dynamics Ltd.

Kanchanbagh, Hyderabad, 500058, Andhra Pradesh

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12500 | 12500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 11500 | 11500 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 61739 | 43705 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 73239 | 55205 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 4890 | 5086 |
| (d) Long-term provisions | 4966 | 3852 |
| Total Non-Current Liabilities 3(a) to 3(d) | 9856 | 8938 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 16286 | 17179 |
| (c) Other current liabilities | 522295 | 417375 |
| (d) Short-term provisions | 20041 | 12323 |
| Total Current Liabilities 4(a) to 4(d) | 558622 | 446877 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 641717 | 511020 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 60424 | 48809 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 39257 | 34696 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 21167 | 14113 |
| (c) Capital work in progress | 3925 | 2210 |
| (d) Intangible assets under developmet | 622 | 0 |
| (e) Non-Current Investments | 54 | 54 |
| (f) Deferred Tax Assets (Net) | 5445 | 2848 |
| (g) Long Term Loans and Advances | 1230 | 2907 |
| (h) Other Non-Current Assets | 4755 | 4945 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 37198 | 27077 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 60257 | 50219 |
| (c) Trade Recievables | 8839 | 4515 |
| (d) Cash & Bank Balance | 429508 | 402083 |
| (e) Short-term Loans & Advances | 95013 | 22664 |
| (f) Other Current Assets | 10902 | 4462 |
| Total Current Assets (a+b+c+d+e+f) | 604519 | 483943 |
| TOTAL ASSETS (1+2) | 641717 | 511020 |
| Important Indicators | | |
| (i) Investment | 11500 | 11500 |
| (ii) Capital Employed | 73239 | 55205 |
| (iii) Net Worth | 73239 | 55205 |
| (iv) Net Current Assets | 45897 | 37066 |
| (v) Cost of Sales | 107270 | 100078 |
| (vi) Net Value Added (at market price) | 65449 | 34502 |
| (vii) Total Regular Employees (Nos.) | 2877 | 2898 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 69610 | 67440 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 95912 | 93916 |
| Less : Excise Duty | 75 | 84 |
| Revenue from Operations (Net) | 95837 | 93832 |
| (II) Other Income | 46272 | 14170 |
| (III) Total Revenue (I+II) | 142109 | 108002 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 63186 | 57671 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -3382 | 2818 |
| (d) Stores & Spares | 167 | 343 |
| (e) Power & Fuel | 906 | 710 |
| (f) Salary, Wages & Benefits/Employees Expense | 24032 | 23453 |
| (g) Other Operating/direct/manufacturing Expenses | 1510 | 1470 |
| (h) Rent, Royalty & Cess | 87 | 135 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 15739 | 9843 |
| Total Expenditure (IV (a to j)) | 102245 | 96443 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 39864 | 11559 |
| (VI) Depreciation, Depletion & Amortisation | 5025 | 3635 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 34839 | 7924 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 20 | 7 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 20 | 7 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 34819 | 7917 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 34819 | 7917 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 34819 | 7917 |
| (XV) TAX PROVISIONS | 11323 | 2747 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 23496 | 5170 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 23496 | 5170 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 130.86 | 169.97 |
| (ii) Cost of Sales : Sales | 111.93 | 106.66 |
| (iii) Salary/Wages : Sales | 25.08 | 24.99 |
| (iv) Net Profit : Net Worth | 32.08 | 9.37 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.08 | 1.08 |
| (vii) Trade Recievables : Sales | 9.22 | 4.81 |
| (viii) Total Inventory : Sales | 62.87 | 53.52 |

BEL Optronic Devices Ltd.

The Company

BEL Optronic Devices Ltd. (BELOP) was earlier a joint venture company promoted by M/s Bharat Electronics Limited (BEL) and M/s Delft Instruments International (DII) of Netherlands. BEL acquired the shares of DII on 30th July 2002 and consequently the company became Government Company w.e.f. 30th July 2002.

BELOP is an un-categorised CPSE in the medium and Light Engineering sector under the administrative control of Ministry of Defence. It is a subsidiary of BEL which holds 92.79% of its equity. The company employed 114 regular employees (Executives 32, Non-executives 82) as on 31.3.2012. It's registered and corporate offices are at Pune (Maharashtra).

Vision / Mission

The Mission of the Company is to be a customer focused technology driven company in the field of Image Intensifiers and other chosen areas.

Industrial / Business Operations

BELOP is engaged in the production of Image Intensifier Tubes and Associated Power Supply Units with its single operating unit at Pune. Image Intensifier Tube (I.I. Tube) is a specialized product used in optical instrument for night vision capability.

Performance Highlights

The Domestic sale of Company's product is only to Defence and Para Military forces. There are no other manufacturers of these products in India.

The Company registered an increase of ₹ 21.66 crore in total revenue during 2011-12 which went up to ₹ 73.77 crore in 2011-12 from ₹ 52.11 crore during 2010-11. The net profit of the company however increased to ₹ 8.16 crore in 2011-12, an increase of ₹ 3.71 crore over the previous year profit of ₹ 4.45 crore due to increase in turnover and productivity.

The company has received exemption from Government of India, Ministry of Company Affairs from compliance of para 5(ii) (a) (1), 5(ii) (a) (2), 5(ii) (e), 5 (iii), 5 (viii)(a), 5 (viii)(b), 5 (viii)(c), 5 (viii)(e), of the revised Schedule VI for the financial year ended on 31st March 2012.

The current ratio of company is at 1.92 : 1 during 2011-12 as against 5.51 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

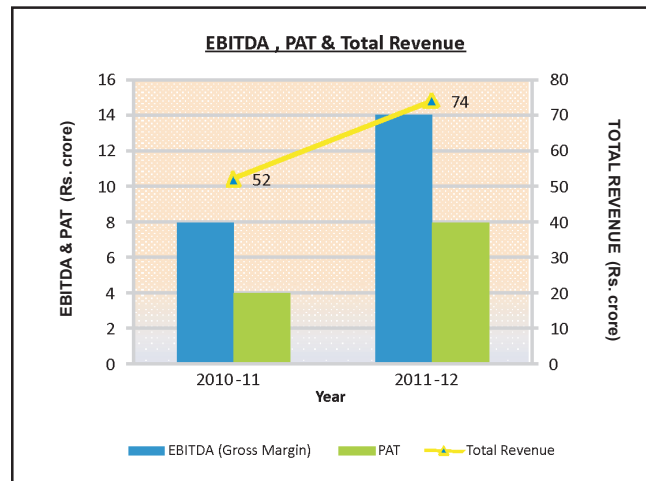


Fig. 1

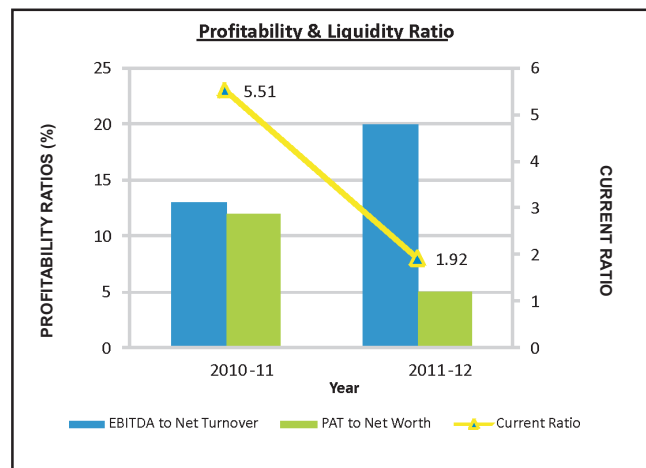


Fig. 2

Strategic Issues

In order to cater to the requirements of its main customer, the Indian Army, BELOP has entered into agreements with M/s Photonis, France during May 2011 for transfer of technology for manufacture of Higher Specification Tubes at BELOP.

www.bel-india.com

BEL Optronics Devices Ltd.

EL-30, J Block, Bohasri Industrial Area, Pune, Maharashtra-411 026

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3500 | 3500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1832 | 1832 |
| (b) Reserves & Surplus | 12769 | 1825 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 14601 | 3657 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1 | 2 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 39 | 5 |
| (d) Long-term provisions | 42 | 32 |
| Total Non-Current Liabilities 3(a) to 3(d) | 82 | 39 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 1997 | 322 |
| (c) Other current liabilities | 7483 | 223 |
| (d) Short-term provisions | 113 | 82 |
| Total Current Liabilities 4(a) to 4(d) | 9593 | 627 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 24276 | 4323 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5067 | 5027 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 4452 | 4356 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 615 | 671 |
| (c) Capital work in progress | 135 | 0 |
| (d) Intangible assets under developmet | 2907 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 7 | 1 |
| (g) Long Term Loans and Advances | 38 | 55 |
| (h) Other Non-Current Assets | 2171 | 140 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5873 | 867 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 4458 | 548 |
| (c) Trade Recievables | 3415 | 1433 |
| (d) Cash & Bank Balance | 4296 | 1378 |
| (e) Short-term Loans & Advances | 5905 | 1 |
| (f) Other Current Assets | 329 | 96 |
| Total Current Assets (a+b+c+d+e+f) | 18403 | 3456 |
| TOTAL ASSETS (1+2) | 24276 | 4323 |
| Important Indicators | | |
| (i) Investment | 1833 | 1834 |
| (ii) Capital Employed | 14602 | 3659 |
| (iii) Net Worth | 14601 | 3657 |
| (iv) Net Current Assets | 8810 | 2829 |
| (v) Cost of Sales | 6109 | 4520 |
| (vi) Net Value Added (at market price) | 2890 | 1598 |
| (vii) Total Regular Employees (Nos.) | 114 | 119 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 38231 | 34314 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|-------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 6274 | 5236 |
| Less : Excise Duty | 71 | 163 |
| Revenue from Operations (Net) | 6203 | 5073 |
| (II) Other Income | 1174 | 138 |
| (III) Total Revenue (I+II) | 7377 | 5211 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 6101 | 3178 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -1768 | 372 |
| (d) Stores & Spares | 55 | 93 |
| (e) Power & Fuel | 113 | 95 |
| (f) Salary, Wages & Benefits/Employees Expense | 523 | 490 |
| (g) Other Operating/direct/manufacturing Expenses | 75 | 77 |
| (h) Rent, Royalty & Cess | 2 | 2 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 912 | 75 |
| Total Expenditure (IV (a to j)) | 6013 | 4382 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1364 | 829 |
| (VI) Depreciation, Depletion & Amortisation | 96 | 138 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1268 | 691 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 19 | 22 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 19 | 22 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1249 | 669 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1249 | 669 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1249 | 669 |
| (XV) TAX PROVISIONS | 433 | 224 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 816 | 445 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 816 | 445 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 42.48 | 138.64 |
| (ii) Cost of Sales : Sales | 98.48 | 89.1 |
| (iii) Salary/Wages : Sales | 8.43 | 9.66 |
| (iv) Net Profit : Net Worth | 5.59 | 12.17 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.92 | 5.51 |
| (vii) Trade Recievables : Sales | 55.05 | 28.25 |
| (viii) Total Inventory : Sales | 71.87 | 10.8 |

Bharat Electronics Ltd.

The Company

Bharat Electronics Limited (BEL) was established on 21.04.1954 with the technical collaboration from CSF, France for manufacturing of Trans-receivers, used by the Indian Army for radio communication.

BEL is a Schedule "A" listed Navratna CPSE in the Medium & Light Engineering sector under the administrative control of Ministry of Defence with 75.86% shareholding of Government of India. The company employed 10791 regular employees (Executives 5502 & Non-Executives 5289) as on 31.3.2012. It's registered and Corporate Office is at Bangalore.

Vision / Mission

The Vision of the Company is to be a world class enterprise in professional electronics.

The Mission of the Company is to be a customer focused globally competitive company in defence electronics and in other chosen areas of professional electronics, through quality, technology and innovation.

Industrial / Business Operations

The company has pioneered the growth of the Electronic Components industry in the country. With a small beginning in the field of Radio Communication, it has become a multi-technology and multi-product company.

BEL has 9 operating units at Bangalore, Ghaziabad, Pune, Machilipatnam, Panchkula, Kotdwara, Navi Mumbai, Chennai and Hyderabad and all units are ISO 9001:2000 certified. It has one subsidiary namely BEL Optronics Devices Ltd. and two financial joint ventures.

BEL has a product range of more than 350 products, which are broadly classified into 8 core business groups including Radars and Sonars, Communication, C⁴I, Electronic Warfare Systems, Electro Optics, Tank electronics, Telecommunication and Broadcasting and Components. About 80% turnover of the company comes from defence business. Being mostly classified information, segment-wise information, is not published.

Performance Highlights

Total Revenue from of the company registered an increase of ₹ 492.06 crore during 2011-12, which went up from ₹ 5861.07 crore in 2010-11 to ₹ 6353.13 crore in 2011-12. However, the profit of the company has gone down by ₹ 31.57 crore to ₹ 829.90 crore in 2011-12, from ₹ 861.47 crore in previous year due to issues like delay in bulk production clearance of new products and partial receipt of items from consortium partners. The higher employees cost (mainly due to implementation of VRS) and high material content and lower value addition in some major products supplied / projects executed also affected profitability.

The current ratio of company is at 1.54 : 1 during 2011-12 as against 1.55 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios

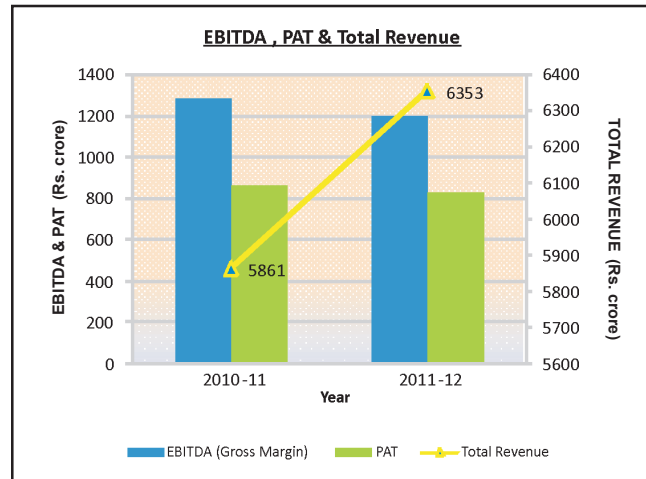


Fig. 1

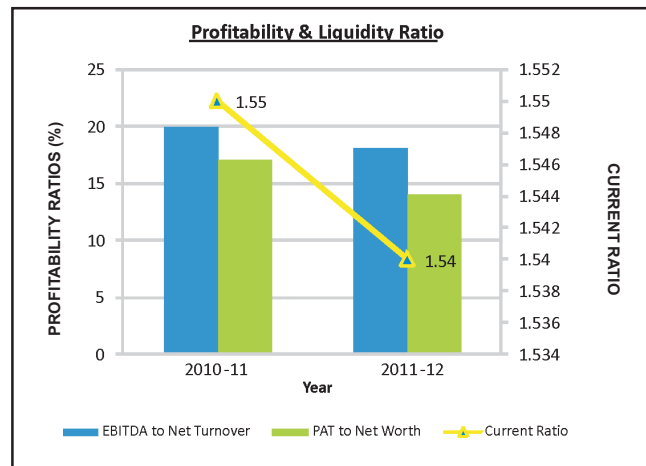


Fig. 2

during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic issues

Indigenously developed products contributed 81% to the turnover out of which 54% came from in-house developments and 27% from products developed by other indigenous agencies. 19% of the turnover was contributed by products using foreign technology.

Backed by a healthy order book, company is targeting a turnover of ₹ 630,0 crore during 2012-13. Segments like Radar, Communications, Network Centric Warfare and Weapon Systems will drive the Company's growth. Defence business segment will provide close to 80% of company's revenues while civilian business will provide the balance.

www.bel-india.com

Bharat Electronics Ltd.

Outer Ring Road, Nagavara, Bangalore, Karnataka – 560 045

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 6069 | 6069 |
| (ii) Others | 1931 | 1931 |
| (b) Reserves & Surplus | 555697 | 492257 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 563697 | 500257 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1 | 13 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 418 | 209 |
| (d) Long-term provisions | 30322 | 25908 |
| Total Non-Current Liabilities 3(a) to 3(d) | 30741 | 26130 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 108142 | 84096 |
| (c) Other current liabilities | 754706 | 674227 |
| (d) Short-term provisions | 28550 | 31453 |
| Total Current Liabilities 4(a) to 4(d) | 891398 | 789776 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1485836 | 1316163 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 190158 | 178901 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 139142 | 130529 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 51016 | 48372 |
| (c) Capital work in progress | 11344 | 5559 |
| (d) Intangible assets under developmet | 12 | 209 |
| (e) Non-Current Investments | 1198 | 1198 |
| (f) Deferred Tax Assets (Net) | 22816 | 18065 |
| (g) Long Term Loans and Advances | 17355 | 11097 |
| (h) Other Non-Current Assets | 11881 | 11087 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 115622 | 95587 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 267380 | 235013 |
| (c) Trade Recievables | 268695 | 289658 |
| (d) Cash & Bank Balance | 677252 | 651936 |
| (e) Short-term Loans & Advances | 150798 | 41734 |
| (f) Other Current Assets | 6089 | 2235 |
| Total Current Assets (a+b+c+d+e+f) | 1370214 | 1220576 |
| TOTAL ASSETS (1+2) | 1485836 | 1316163 |
| Important Indicators | | |
| (i) Investment | 8001 | 8013 |
| (ii) Capital Employed | 563698 | 500270 |
| (iii) Net Worth | 563697 | 500257 |
| (iv) Net Current Assets | 478816 | 430800 |
| (v) Cost of Sales | 527768 | 469919 |
| (vi) Net Value Added (at market price) | 274675 | 262850 |
| (vii) Total Regular Employees (Nos.) | 10791 | 11180 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 83498 | 77658 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 582127 | 564304 |
| Less : Excise Duty | 5363 | 5795 |
| Revenue from Operations (Net) | 576764 | 558509 |
| (II) Other Income | 58549 | 27598 |
| (III) Total Revenue (I+II) | 635313 | 586107 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 304526 | 246887 |
| (b) Purchase of stock-in-trade | 59624 | 63857 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -8995 | 889 |
| (d) Stores & Spares | 2753 | 2186 |
| (e) Power & Fuel | 2690 | 2769 |
| (f) Salary, Wages & Benefits/Employees Expense | 108123 | 104186 |
| (g) Other Operating/direct/manufacturing Expenses | 11097 | 9848 |
| (h) Rent, Royalty & Cess | 2718 | 1764 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 33152 | 25329 |
| Total Expenditure (IV (a to j)) | 515688 | 457715 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEIET)(III-IV) | 119625 | 128392 |
| (VI) Depreciation, Depletion & Amortisation | 12080 | 12204 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 107545 | 116188 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 60 | 73 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 60 | 73 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRAORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 107485 | 116115 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET) (X-XI) | 107485 | 116115 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 107485 | 116115 |
| (XV) TAX PROVISIONS | 24495 | 29968 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 82990 | 86147 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 82990 | 86147 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 102.32 | 111.64 |
| (ii) Cost of Sales : Sales | 91.51 | 84.14 |
| (iii) Salary/Wages : Sales | 18.75 | 18.65 |
| (iv) Net Profit : Net Worth | 14.72 | 17.22 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.54 | 1.55 |
| (vii) Trade Recievables : Sales | 46.59 | 51.86 |
| (viii) Total Inventory : Sales | 46.36 | 42.08 |

Bharat Pumps & Compressors Limited

The Company

Bharat Pumps and Compressor Ltd. (BPCL) was incorporated on 01-01-1970 as an import substitution unit for manufacture of sophisticated process pumps and compressors for core sector industries which were hitherto being imported by them.

It is a schedule-'B' BIFR referred Miniratna CPSE under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. The company employed 984 regular employees (241 Executives, Non-executives 743) as on 31.3.2012. Its registered & corporate offices are at Naini, Allahabad, Uttar Pradesh.

Vision / Mission

The Vision of the Company is to become an Indian MNC in the field of Fluid Handling, Gas Compression, Gas Storage Equipment, Services and Project Management.

The Mission of the Company are to provide quality products and services to core sector industries with special thrust on Oil and Natural Gas, Petro-chemicals, Refineries, Nuclear and Thermal Power Plants, Fertilizers and Public Transport Services complying to Health and Safety norms.

Industrial / Business Operations

The company is engaged in manufacturing and supply of heavy duty Centrifugal Pumps, Reciprocating Pumps, Reciprocating Compressors and High Pressure Seamless Industrial/ CNG Gas Cylinders and Cascades to cater the need of Oil Exploration and Exploitation, Refineries, Petro-chemicals, Chemicals and Fertilizers, Power (including Nuclear Power) Sectors and other process downstream industries from its single operating unit at Allahabad, U.P.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Centrifugal and Reciprocating Pumps | Numbers | 100 | 74 |
| Reciprocating Compressors | Numbers | 7 | 18 |
| Gas Cylinders | Numbers | 35961 | 34240 |

The Company registered a reduction of ₹ 56.15 crore in total revenue during 2011-12 which went down to ₹ 152.99 crore in 2011-12 from ₹ 209.14 crore during 2010-11. The company has shown a loss of ₹ 0.91 crore during 2011-12 as against previous year's profit of ₹ 9.53 crore, an increase in loss of ₹ 10.44 crore, due to fall in production and turnover.

The current ratio of company is at 2.47 :1 during 2011-12 as against 2.22 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios

during the period 2010-11 to 2011-12 can be seen on the adjoining page.

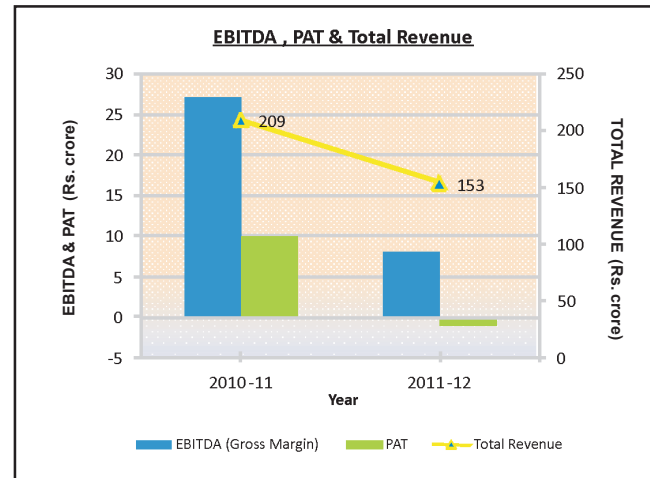


Fig. 1

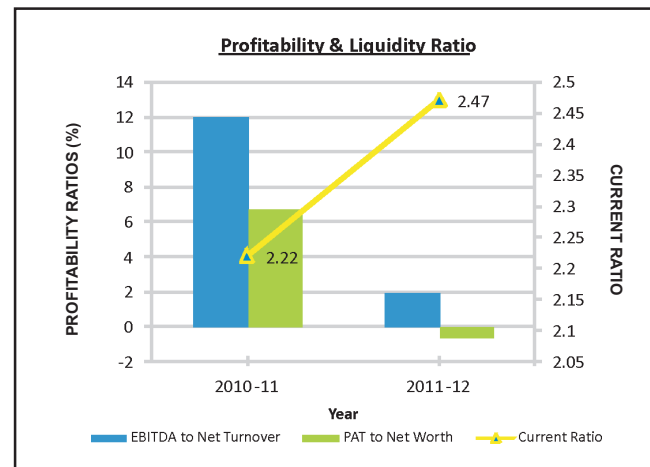


Fig. 2

Strategic issue

Bharat Pumps and Compressor Ltd. (BPCL) was one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as "Turnaround CPSE". BPCL was a sick company till 2004-05 having suffered losses since inception. A restructuring / revival / rehabilitation Plan for BPCL was approved by the Government (of India) in December 2006, which comprised measures such as management support and infusion of equity by BHEL, financial support by ONGC and technology support by EIL and waiver of Plan and Non-Plan loan including interest due and budgetary support to clear outstanding dues, etc. BPCL has taken up development, modification of components and process towards indigenization, efficiency and cost saving.

www.bharatpumps.co.in

Bharat Pumps & Compressors Limited
Naini, Allahabad, Uttar Pradesh 211 010

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 6500 | 6500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5353 | 5353 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 8680 | 8771 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 14033 | 14124 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1600 | 830 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 100 | 800 |
| (d) Long-term provisions | 3500 | 3844 |
| Total Non-Current Liabilities 3(a) to 3(d) | 5200 | 5474 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 2559 | 2773 |
| (c) Other current liabilities | 4447 | 6354 |
| (d) Short-term provisions | 547 | 782 |
| Total Current Liabilities 4(a) to 4(d) | 7553 | 9909 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 26786 | 29507 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 8127 | 7004 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3625 | 3300 |
| (a(ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii)) | 4502 | 3704 |
| (c) Capital work in progress | 1922 | 2548 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 865 | 1083 |
| (g) Long Term Loans and Advances | 789 | 175 |
| (h) Other Non-Current Assets | 15 | 15 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 8093 | 7525 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 5485 | 5176 |
| (c) Trade Recievables | 8478 | 7949 |
| (d) Cash & Bank Balance | 3299 | 7471 |
| (e) Short-term Loans & Advances | 1431 | 1386 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 18693 | 21982 |
| TOTAL ASSETS (1+2) | 26786 | 29507 |
| Important Indicators | | |
| (i) Investment | 6953 | 6183 |
| (ii) Capital Employed | 15633 | 14954 |
| (iii) Net Worth | 14033 | 14124 |
| (iv) Net Current Assets | 11140 | 12073 |
| (v) Cost of Sales | 14881 | 18487 |
| (vi) Net Value Added (at market price) | 8133 | 9549 |
| (vii) Total Regular Employees (Nos.) | 984 | 1072 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 55208 | 46642 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 15351 | 21337 |
| Less : Excise Duty | 1256 | 1175 |
| Revenue from Operations (Net) | 14095 | 20162 |
| (II) Other Income | 1204 | 752 |
| (III) Total Revenue (I+II) | 15299 | 20914 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 6947 | 9471 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -615 | 130 |
| (d) Stores & Spares | 139 | 176 |
| (e) Power & Fuel | 579 | 474 |
| (f) Salary, Wages & Benefits/Employees Expense | 6519 | 6000 |
| (g) Other Operating/direct/manufacturing Expenses | 253 | 267 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 677 | 1649 |
| Total Expenditure (IV (a to j)) | 14499 | 18167 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 800 | 2747 |
| (VI) Depreciation, Depletion & Amortisation | 382 | 320 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 418 | 2427 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 261 | 526 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 261 | 526 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRAORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 157 | 1901 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 157 | 1901 |
| (XIII) Extra-Ordinary Items | 0 | 475 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 157 | 1426 |
| (XV) TAX PROVISIONS | 248 | 473 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -91 | 953 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -91 | 953 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 90.16 | 134.83 |
| (ii) Cost of Sales : Sales | 105.58 | 91.69 |
| (iii) Salary/Wages : Sales | 46.25 | 29.76 |
| (iv) Net Profit : Net Worth | -0.65 | 6.75 |
| (v) Debt : Equity | 0.3 | 0.16 |
| (vi) Current Ratio | 2.47 | 2.22 |
| (vii) Trade Recievables : Sales | 60.15 | 39.43 |
| (viii) Total Inventory : Sales | 38.91 | 25.67 |

Biecco Lawrie Ltd.

The Company

Biecco Lawrie Limited (BLL), formally known as British India Electric Construction Company Ltd. (BIECCO), was established on 23.12.1919. In 1972, it became a Government company after Balmer Lawrie & Co. (a CPSE), acquired majority shares in the Company and the Company was renamed as BLL. In 1979, the Government of India acquired majority shares of this company and it became an independent CPSE.

BLL is a Schedule-‘C’ CPSE in Medium and Light Engineering sector under the administrative control of M/o Petroleum and Natural Gas with 99.57% shareholding by the Government of India (POI=32.24% and OI=67.33%). The company employed 368 regular employees (Executives 78 and Non-executives 290) as on 31.3.2012 Registered and Corporate offices of the company are located at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to be a growing company, and help in sharing energy nation-wide, for improved quality of life. The Mission of the Company is to be an electrical engineering company, improving continuously the quality and technology of its products.

Industrial / Business Operations

BLL is a medium sized engineering Company having two manufacturing units located in Kolkata and it has marketing branches at Delhi, Mumbai, Chennai and Lucknow. The four main business divisions of the Company are manufacturing & marketing of medium voltage Switchgear, Turnkey Electrical Projects, Lube oil blending & filling and Repair of Electrical Rotating machinery.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|------------------|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Sale of Products | Rs. in Cr. | 25.30 | 31.21 |
| Sale of Services | Rs. in Cr. | 20.95 | 53.22 |

The Company registered a decline of ₹ 38.20 crore in total income during 2011-12 which went down to ₹ 45.68 crore in 2011-12 from ₹ 83.88 crore during 2010-11. The company suffered a loss of ₹ 20.13 crore in 2011-2 as against a profit of ₹ 3.75 crore in 2010-11, thereon showing a total decline of ₹ 23.88 crore due to reduction in operating income.

The current ratio of company is at 1.13 : 1 during 2011-12 as against 0.91 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

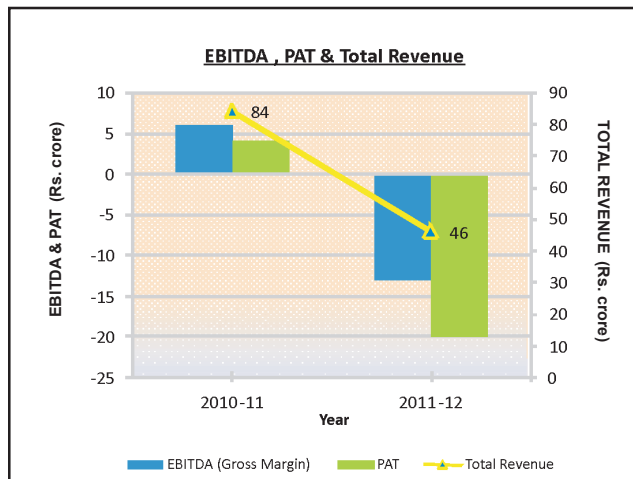


Fig. 1

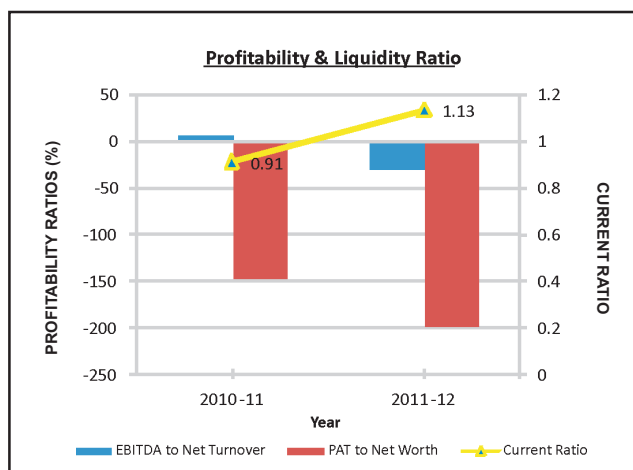


Fig. 2

Strategic Issues

In May-2011, Govt. of India has approved financial restructuring of the company for Strengthening, Modernizing, Reviving and Restructuring of the company as recommended by the BRPSE. Consequent to such approval and issue of shares, OI has become major shareholder of the company.

Company's traditional business i.e. manufacturing and supply of medium voltage Switchgears & Spares is operating in a stiffly competitive market environment.

In the recent years, the Company has been looking into additional areas of business in consonance with the national investment plans in power sector infrastructure as well as small hydropower projects. Thus it is participating in APDRP, RAPDRP and RGGVY schemes of the Government either as a contractor/supplier or as a third party inspection agency for REC.

www.biecco.gov.in

Bienco Lawrie Ltd.

6, Mayurbhanj Road, Kolkata-700023

| BALANCE SHEET | | (` in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 7500 | 5000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2410 | 2410 | |
| (ii) Others | 5066 | 1790 | |
| (b) Reserves & Surplus | -6468 | -4455 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1008 | -255 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 93 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 266 | 269 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 359 | 269 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 905 | 4203 | |
| (b) Trade Payables | 2589 | 2700 | |
| (c) Other current liabilities | 3132 | 3189 | |
| (d) Short-term provisions | 30 | 23 | |
| Total Current Liabilities 4(a) to 4(d) | 6656 | 10115 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8023 | 10129 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1812 | 1763 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1282 | 1217 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 530 | 546 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 366 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 530 | 912 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1439 | 1214 | |
| (c) Trade Recievables | 3244 | 4900 | |
| (d) Cash & Bank Balance | 846 | 1399 | |
| (e) Short-term Loans & Advances | 859 | 1626 | |
| (f) Other Current Assets | 1105 | 78 | |
| Total Current Assets (a+b+c+d+e+f) | 7493 | 9217 | |
| TOTAL ASSETS (1+2) | 8023 | 10129 | |
| Important Indicators | | | |
| (i) Investment | 7476 | 4200 | |
| (ii) Capital Employed | 1008 | -255 | |
| (iii) Net Worth | 1008 | -255 | |
| (iv) Net Current Assets | 837 | -898 | |
| (v) Cost of Sales | 5898 | 7850 | |
| (vi) Net Value Added (at market price) | 752 | 2600 | |
| (vii) Total Regular Employees (Nos.) | 368 | 396 | |
| (viii) Avg. Monthly Emoluments per Employee(`) | 39900 | 35816 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (` in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 4625 | 8443 | |
| Less : Excise Duty | 222 | 295 | |
| Revenue from Operations (Net) | 4403 | 8148 | |
| (II) Other Income | 165 | 240 | |
| (III) Total Revenue (I+II) | 4568 | 8388 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2379 | 2394 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -451 | -10 | |
| (d) Stores & Spares | 26 | 31 | |
| (e) Power & Fuel | 119 | 111 | |
| (f) Salary, Wages & Benefits/Employees Expense | 1762 | 1702 | |
| (g) Other Operating/direct/manufacturing Expenses | 1153 | 2902 | |
| (h) Rent, Royalty & Cess | 78 | 74 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 767 | 580 | |
| Total Expenditure (IV (a to j)) | 5833 | 7784 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -1265 | 604 | |
| (VI) Depreciation, Depletion & Amortisation | 65 | 66 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRAORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1330 | 538 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 194 | 160 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 194 | 160 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1524 | 378 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1524 | 378 | |
| (XIII) Extra-Ordinary Items | 31 | 2 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1555 | 376 | |
| (XV) TAX PROVISIONS | 458 | 1 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2013 | 375 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -2013 | 375 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 436.81 | -3195.29 | |
| (ii) Cost of Sales : Sales | 133.95 | 96.34 | |
| (iii) Salary/Wages : Sales | 40.02 | 20.89 | |
| (iv) Net Profit : Net Worth | -199.7 | - | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.13 | 0.91 | |
| (vii) Trade Recievables : Sales | 73.68 | 60.14 | |
| (viii) Total Inventory : Sales | 32.68 | 14.9 | |

Central Electronics Ltd.

The Company

Central Electronics Ltd. (CEL) was incorporated on 26.06.1974 with the an objective of developing and productionising various electronic materials components and sophisticated systems for which know how on a laboratory scale had been demonstrated in the CSIR, DRDO and other National Laboratories.

CEL is a Schedule-'B' BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Science and Technology, D/o Scientific and Industrial Research with 100% shareholding by the Government of India. The company employed 739 regular employees (Executives 273 & Non-Executives 466) as on 31.3.2012. Its registered office is at New Delhi and Corporate office at Ghaziabad, U.P.

Vision / Mission

The Vision of the company is to be a market leader in the field of Solar Photovoltaic Energy sources, particularly for rural applications, as also in Railway Safety and Signaling Electronics and Microwave Phase Control Modules.

The Mission of the company is to achieve excellence in technology, manufacture and marketing of renewable energy systems and selected materials, components and systems.

Industrial / Business Operations

CEL is engaged in production and marketing of Solar Photovoltaic Products, Railway Electronics, Cathodic Protection Systems, Microwave Electronics and PZT Alumina through its only one operating unit at Sahibabad, U.P.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Solar PV Modules | KW | 3018 | 3196 |
| Axle Counters | Nos. | 301 | 622 |
| Phase Shifters | Nos. | 19078 | 14000 |

Total Revenue of the company registered an increase of ₹ 6.77 crore during 2011-12, which went up from ₹ 155.54 crore in 2010-11 to ₹ 148.77 crore in 2011-12. The loss of the company has gone down by ₹ 1.34 crore to ₹ 15.91 crore in 2011-12, from ₹ 17.24 crore in previous year due to increase in turnover.

The current ratio of company is at 1.15 : 1 during 2011-12 as against 1.3 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

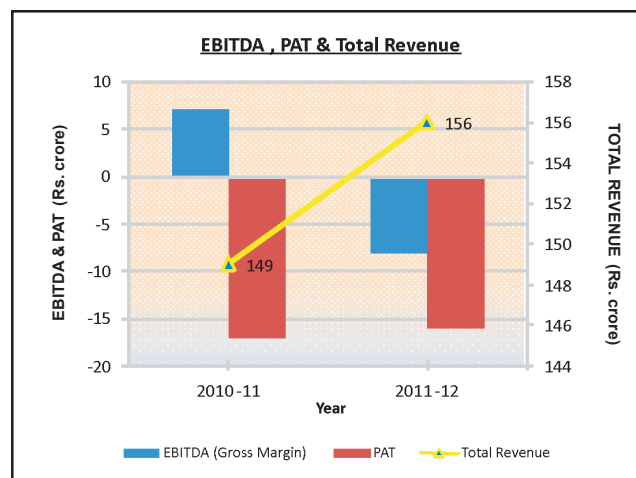


Fig. 1

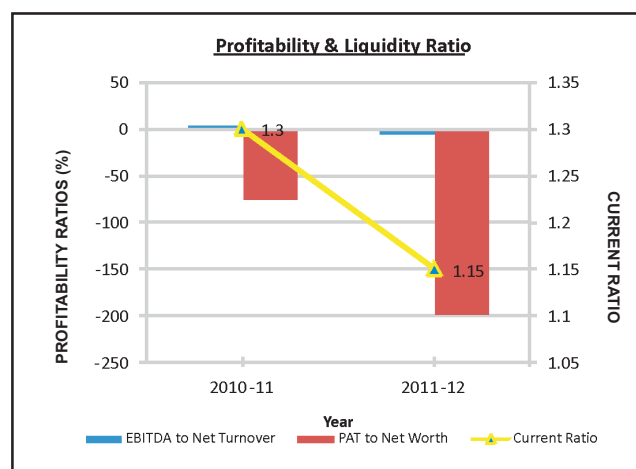


Fig. 2

Strategic issues

The other objectives of the company are to maintain the growth trend and to retain the company's technological leadership in the area of SPV and the chosen fields of electronics through in-house Research & Development as well as collaboration / co-operation with DRDO and CSIR Laboratories, Universities, IITs and other premier academic institutions.

Central Electronics Ltd.

781 Desh Bandhu Gupta Road, Karol Bagh, New Delhi 110 005

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 6000 | 6000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5477 | 5327 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -4674 | -3083 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 803 | 2244 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1832 | 1824 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 532 | 525 |
| (d) Long-term provisions | 3473 | 2982 |
| Total Non-Current Liabilities 3(a) to 3(d) | 5837 | 5331 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 3883 | 1980 |
| (b) Trade Payables | 4089 | 4327 |
| (c) Other current liabilities | 5123 | 4110 |
| (d) Short-term provisions | 248 | 346 |
| Total Current Liabilities 4(a) to 4(d) | 13343 | 10763 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 19983 | 18338 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5386 | 5106 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2561 | 2311 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2825 | 2795 |
| (c) Capital work in progress | 54 | 81 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 550 | 326 |
| (h) Other Non-Current Assets | 1170 | 1157 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4599 | 4359 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 4905 | 4850 |
| (c) Trade Recievables | 7106 | 6921 |
| (d) Cash & Bank Balance | 2178 | 995 |
| (e) Short-term Loans & Advances | 1154 | 1196 |
| (f) Other Current Assets | 41 | 17 |
| Total Current Assets (a+b+c+d+e+f) | 15384 | 13979 |
| TOTAL ASSETS (1+2) | 19983 | 18338 |
| Important Indicators | | |
| (i) Investment | 7309 | 7151 |
| (ii) Capital Employed | 2635 | 4068 |
| (iii) Net Worth | 803 | 2244 |
| (iv) Net Current Assets | 2041 | 3216 |
| (v) Cost of Sales | 16575 | 14416 |
| (vi) Net Value Added (at market price) | 5284 | 4135 |
| (vii) Total Regular Employees (Nos.) | 739 | 742 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60329 | 49461 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 16011 | 15318 |
| Less : Excise Duty | 534 | 468 |
| Revenue from Operations (Net) | 15477 | 14850 |
| (II) Other Income | 77 | 27 |
| (III) Total Revenue (I+II) | 15554 | 14877 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 7999 | 8681 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1133 | -429 |
| (d) Stores & Spares | 348 | 183 |
| (e) Power & Fuel | 196 | 191 |
| (f) Salary, Wages & Benefits/Employees Expense | 5350 | 4404 |
| (g) Other Operating/direct/manufacturing Expenses | 721 | 538 |
| (h) Rent, Royalty & Cess | 13 | 16 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 565 | 591 |
| Total Expenditure (IV (a to j)) | 16325 | 14175 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -771 | 702 |
| (VI) Depreciation, Depletion & Amortisation | 250 | 241 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRAORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1021 | 461 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 92 | 89 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 452 | 361 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 544 | 450 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRAORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1565 | 11 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1565 | 11 |
| (XIII) Extra-Ordinary Items | 26 | 1632 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1591 | -1621 |
| (XV) TAX PROVISIONS | 0 | 104 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1591 | -1725 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1591 | -1725 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 587.36 | 365.04 |
| (ii) Cost of Sales : Sales | 107.09 | 97.08 |
| (iii) Salary/Wages : Sales | 34.57 | 29.66 |
| (iv) Net Profit : Net Worth | -198.13 | -76.87 |
| (v) Debt : Equity | 0.33 | 0.34 |
| (vi) Current Ratio | 1.15 | 1.3 |
| (vii) Trade Recievables : Sales | 45.91 | 46.61 |
| (viii) Total Inventory : Sales | 31.69 | 32.66 |

Electronics Corporation of India Ltd.

The Company

Electronics Corporation of India Ltd. (ECIL) was incorporated on 11.04.1967 as the electronics arm of the Department of Atomic Energy with the objective to make the country self-sufficient in the field of Control & Instrumentation for Nuclear Power Plants and emerge as an important National asset in the field of Strategic sectors like Electronics, Nuclear, Defence, Space, Aviation and Security in addition to various other fields of strategic and economic significance to the country.

The company is a Schedule-'A' CPSE under the administrative control of D/o Atomic Energy with 100% shareholding by the Government of India. The company employed 4125 regular employees (Executive 2640, Non-executive 1485) as on 31.3.2012. Its Registered and Corporate offices are at Hyderabad, Andhra Pradesh.

Vision / Mission

The Vision of the company is to help the country achieve Self-reliance in Strategic Electronics. The Mission of the company is to strengthen its status as a valued technological provider to the Nation in the area of Strategic Electronics meeting the requirements of Atomic Energy, Defence, Space, Civil Aviation, Security and such other sectors of strategic, economic and social importance.

Industrial / Business Operations

ECIL is engaged in meeting the control and instrumentation requirements of nuclear power programme and also in developing & supply of various products and systems to cater to the requirements of Defence, Civil Aviation, Telecommunication, Oil & Gas, Power, Space, Steel & Coal, Agriculture etc.

ECIL has steadily evolved as multi-product, multi-technology company serving various sections of Indian economy through its two operating units at Hyderabad and Tirupati in Andhra Pradesh and 14 Business Divisions handling different kinds of products. It has many regional maintenance Centers spread across the country. The company has a financial joint venture namely ECIL-Rapiscan Ltd. with a share holding of 49%.

Performance Highlights

The company is exempted by Department of Company Affairs from disclosure of quantitative particulars in the annual accounts as required under schedule VI of the Companies Act, 1956 due to the strategic nature of the company's activities in accordance with section 211 (3b) of the Companies Act, 1956.

Total Revenue of the company registered an increase of ₹ 163.96 crore during 2011-12, which went up from ₹ 1296.57 crore in 2010-11 to ₹ 1460.53 crore in 2011-12. The net profit of the company increased to ₹ 36.61 crore, from the previous year's profit of ₹ 22.86 crore an increase of ₹ 13.75 crore due to increase in operating income.

The current ratio of company is at 1.24 : 1 during 2011-12 as against 1.34 : 1 in the previous year (Fig.2). Balance Sheet and

Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

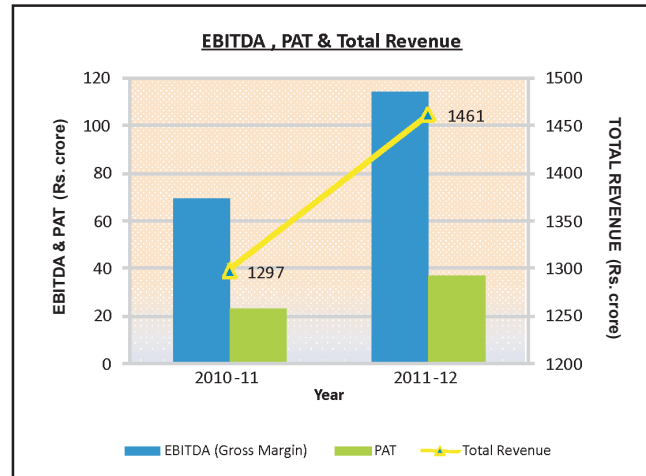


Fig. 1

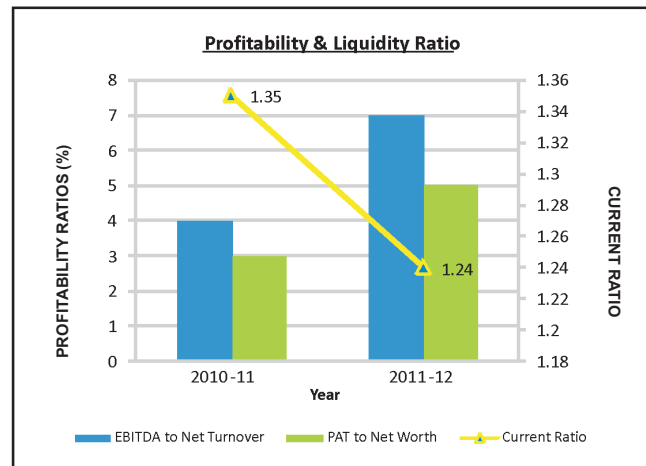


Fig. 2

Strategic issue

The company proposes to orient the activities of ECIL towards fulfilling the needs of strategic sectors by strengthening its technology base.

www.ecil.co.in

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 20000 | 20000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 16337 | 16337 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 46869 | 44299 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 63206 | 60636 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 8807 | 5957 |
| (d) Long-term provisions | 3253 | 3114 |
| Total Non-Current Liabilities 3(a) to 3(d) | 12060 | 9071 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 27016 | 33916 |
| (b) Trade Payables | 36333 | 23612 |
| (c) Other current liabilities | 72785 | 58133 |
| (d) Short-term provisions | 7803 | 7584 |
| Total Current Liabilities 4(a) to 4(d) | 143937 | 123245 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 219203 | 192952 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 25945 | 24153 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15099 | 14295 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 10846 | 9858 |
| (c) Capital work in progress | 1969 | 2276 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 165 | 165 |
| (f) Deferred Tax Assets (Net) | 2491 | 4103 |
| (g) Long Term Loans and Advances | 2876 | 2892 |
| (h) Other Non-Current Assets | 22596 | 7474 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 40943 | 26768 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 19840 | 15661 |
| (c) Trade Recievables | 80190 | 73592 |
| (d) Cash & Bank Balance | 30910 | 27800 |
| (e) Short-term Loans & Advances | 16922 | 13449 |
| (f) Other Current Assets | 30398 | 35682 |
| Total Current Assets (a+b+c+d+e+f) | 178260 | 166184 |
| TOTAL ASSETS (1+2) | 219203 | 192952 |
| Important Indicators | | |
| (i) Investment | 16337 | 16337 |
| (ii) Capital Employed | 63206 | 60636 |
| (iii) Net Worth | 63206 | 60636 |
| (iv) Net Current Assets | 34323 | 42939 |
| (v) Cost of Sales | 135641 | 123619 |
| (vi) Net Value Added (at market price) | 62276 | 54748 |
| (vii) Total Regular Employees (Nos.) | 4125 | 4332 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 72232 | 68283 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 147414 | 129777 |
| Less : Excise Duty | 5713 | 3171 |
| Revenue from Operations (Net) | 141701 | 126606 |
| (II) Other Income | 4352 | 3051 |
| (III) Total Revenue (I+II) | 146053 | 129657 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 91046 | 71974 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2464 | 3961 |
| (d) Stores & Spares | 73 | 854 |
| (e) Power & Fuel | 357 | 354 |
| (f) Salary, Wages & Benefits/Employees Expense | 35755 | 35496 |
| (g) Other Operating/direct/manufacturing Expenses | 4291 | 3388 |
| (h) Rent, Royalty & Cess | 178 | 319 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 5445 | 6391 |
| Total Expenditure (IV (a to j)) | 134681 | 122737 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 11372 | 6920 |
| (VI) Depreciation, Depletion & Amortisation | 960 | 882 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 10412 | 6038 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 4131 | 2849 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 4131 | 2849 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 6281 | 3189 |
| (XI) Exceptional Items | 738 | 953 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 5543 | 2236 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 5543 | 2236 |
| (XV) TAX PROVISIONS | 1882 | -51 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 3661 | 2287 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 3661 | 2287 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 224.19 | 208.8 |
| (ii) Cost of Sales : Sales | 95.72 | 97.64 |
| (iii) Salary/Wages : Sales | 25.23 | 28.04 |
| (iv) Net Profit : Net Worth | 5.79 | 3.77 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.24 | 1.35 |
| (vii) Trade Recievables : Sales | 56.59 | 58.13 |
| (viii) Total Inventory : Sales | 14 | 12.37 |

Hindustan Cables Ltd.

The Company

Hindustan Cables Ltd. (HCL) was incorporated on 04.08.1952 with the objective of making the country self reliant in the manufacturing and supply of various types of telecommunication wires and cables.

HCL is a Schedule-'B' / BIFR / BRPSE referred CPSE in Medium and Light Engineering Sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 99.60% shareholding by the Government of India. HCL is a listed company but its shares are not traded. The company employed 1958 regular employees (Executives 267, Non-executives 1691) as on 31.3.2012. Its Registered and Corporate Officers are at Kolkata, West Bengal.

Industrial / Business Operations

HCL is engaged in manufacturing and supply of telecommunication jelly filled cables, optic fiber cables and telecom turnkey services through its 5 operational units, at Burdwan and Narendrapur in West Bengal, Allahabad in U.P. and Hyderabad in Andhra Pradesh. It also has one R&D centre in Hyderabad. The product range of the company comprises of two segments namely Telecom Cables and Turnkey Projects.

Performance Highlights

In the absence of orders at remunerative price and advance, the operations in all the units of the Company have been totally stopped. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|--------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Turnkey activity (sales) | Cr | Nil | 0.20 |
| Jelly filled cables | LCKM | Nil | Nil |

The Company registered an increase of ₹ 0.04 crore in total income during 2011-12 which went up to ₹ 2.43 crore in 2011-12 from ₹ 2.39 crore during 2010-11 due to increase in other income. The net loss of the company increased to ₹ 648.27 crore in 2011-12, an increase of ₹ 40.88 crore over the previous year's loss of ₹ 607.39 crores due to increase in finance charges. The reasons for falling performance are attributed to absence of orders from BSNL, disproportionate employee cost and non-availability of working capital. As such, production in all the units has come to a halt. During the year, the Company received a non-plan assistance

of ₹ 130.56 crores for payment of wages and salaries & VRS. The Company has availed of a cumulative Government Guarantee of ₹ 112 crore as on 31.3.2012.

The current ratio of company is at 0.09:1 during 2011-12 as against 0.1:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

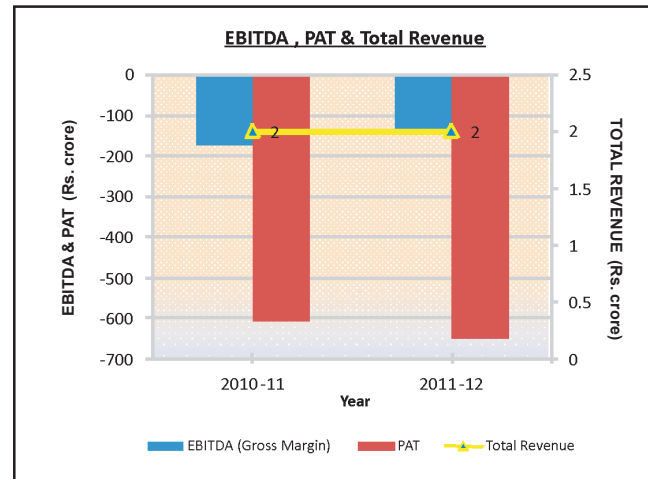


Fig. 1

Strategic issue

Due to introduction of various wireless services, there has been a drastic reduction in laying of Jelly Filled & Optical Fibre Cables in external plant network of BSNL/MTNL. Thus, the chances of getting purchase orders from BSNL / MTNL at remunerative price along with advance is very remote. Various projects may be considered for product diversification if external fund support is provided to the Company.

On the basis of recommendation of BRPSE, the company has invited many CPSEs to form a Joint Venture with HCL. The negotiation in this regards are going on. In search of joint venture partner for revival of HCL, the Ordinance Factory Board (OFB) has shown keen interest to take over all the units of HCL. The OFB has already submitted its proposal to Department of Defence Production, Ministry of Defence.

Hindustan Cables Ltd.

9, Elgin Road, Kolkata, West Bengal - 700 020

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 45000 | 45000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 41769 | 41769 |
| (ii) Others | 167 | 167 |
| (b) Reserves & Surplus | -484691 | -419864 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -442755 | -377928 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 381162 | 323168 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 4035 | 4789 |
| (d) Long-term provisions | 15883 | 12038 |
| Total Non-Current Liabilities 3(a) to 3(d) | 401080 | 339995 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 23310 | 22995 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 51132 | 48766 |
| (d) Short-term provisions | 4931 | 4992 |
| Total Current Liabilities 4(a) to 4(d) | 79373 | 76753 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 37698 | 38820 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 52546 | 52545 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 46956 | 45903 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 5590 | 6642 |
| (c) Capital work in progress | 5338 | 5339 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1618 | 1722 |
| (h) Other Non-Current Assets | 17653 | 17662 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 30199 | 31365 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 4249 | 4257 |
| (c) Trade Recievables | 10 | 9 |
| (d) Cash & Bank Balance | 1623 | 1617 |
| (e) Short-term Loans & Advances | 1617 | 1572 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 7499 | 7455 |
| TOTAL ASSETS (1+2) | 37698 | 38820 |
| Important Indicators | | |
| (i) Investment | 423098 | 365104 |
| (ii) Capital Employed | -61593 | -54760 |
| (iii) Net Worth | -442755 | -377928 |
| (iv) Net Current Assets | -71874 | -69298 |
| (v) Cost of Sales | 16001 | 18848 |
| (vi) Net Value Added (at market price) | -3996 | -6591 |
| (vii) Total Regular Employees (Nos.) | 1958 | 2141 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 49021 | 46030 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 0 | 20 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 0 | 20 |
| (II) Other Income | 243 | 219 |
| (III) Total Revenue (I+II) | 243 | 239 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 6 | -5 |
| (d) Stores & Spares | 0 | 1 |
| (e) Power & Fuel | 52 | 52 |
| (f) Salary, Wages & Benefits/Employees Expense | 11518 | 11826 |
| (g) Other Operating/direct/manufacturing Expenses | 259 | 256 |
| (h) Rent, Royalty & Cess | 45 | 58 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 3068 | 5461 |
| Total Expenditure (IV (a to j)) | 14948 | 17649 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -14705 | -17410 |
| (VI) Depreciation, Depletion & Amortisation | 1053 | 1199 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -15758 | -18609 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 18858 | 16592 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 30208 | 25531 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 49066 | 42123 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -64824 | -60732 |
| (XI) Exceptional Items | 3 | 7 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -64827 | -60739 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -64827 | -60739 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -64827 | -60739 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -64827 | -60739 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 0 | -0.04 |
| (ii) Cost of Sales : Sales | 0 | 94240 |
| (iii) Salary/Wages : Sales | 0 | 59130 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 9.09 | 7.71 |
| (vi) Current Ratio | 0.09 | 0.10 |
| (vii) Trade Recievables : Sales | 0 | 45 |
| (viii) Total Inventory : Sales | 0 | 21285 |

HMT Bearings Ltd.

The Company

HMT Bearings Ltd. (HMTB) was incorporated on 24.10.1964 under the Factories Act 1948 as Indo Nippon Precision Bearings Ltd. The project however, could not take off till Andhra Pradesh Industrial Development Corporation (APIDC) intervened and implemented it in the year 1970 in collaboration with M/s Koyo Seiko Co Ltd, Japan. The commercial production began in 1971. Production started with three lines one each for Ball Bearing, Taper Roller Bearing and Cylindrical Roller Bearing. The initial installed capacity was 11 Lac nos. per annum. The company was taken over by HMT Ltd. in the year 1981.

It is a Schedule-'C' sick BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 74 regular employees (Executives 31 & Non-Executives 43) as on 31.3.2012. Its registered office is at Hyderabad and Corporate office at Karnatka. It is a subsidiary of HMT Limited which is holding its 97% equity shares.

Vision / Mission

The Vision of the company is to be a leading Engineering Enterprise of International repute, providing innovative products & best value for its stake holders.

The Mission of the company is to establish itself as one of the preferred domestic source of supply of bearings and other Engineering Products, to achieve sustained growth in capacity utilization and unit value addition on behalf of Stakeholders and to be a good employer and be transparent in dealing with all stakeholders.

Industrial / Business Operations

HBL is engaged in manufacturing and selling of Ball and Taper Roller bearings & Cylindrical Roller Bearings through its single operating unit and Marketing Head Quarter at Hyderabad and Regional Sales Offices at Chennai, Kolkata, Delhi and Pune. Bearing is an essential intermediate engineering product.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|-----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Bearings | Lakh Nos. | 8.03 | 5.61 |

Total Revenue of the company registered an increase of ₹ 5.72 crore during 2011-12, which went up from ₹ 13.05 crore in 2010-

11 to ₹ 18.77 crore in 2011-12. The losses of the company has gone down by ₹ 11.20 crore to ₹ 10.12 crore in 2011-12, from ₹ 21.32 crore in previous year due to increase in operating income & other income. The reasons for sub-optimal performance were order receipt & working capital shortage.

The current ratio of company is at 0.30:1 during 2011-12 as against 0.26:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

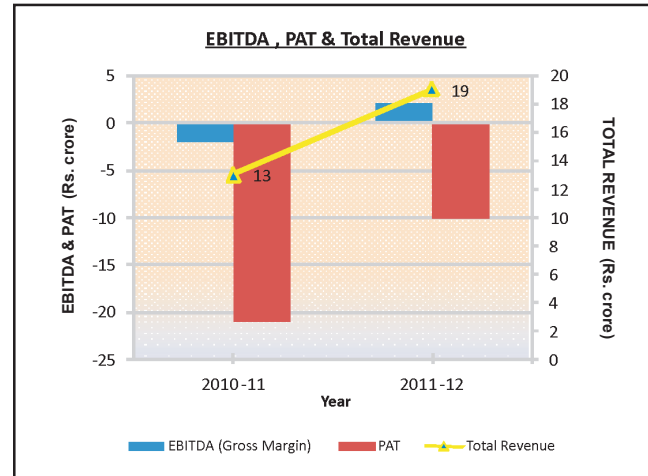


Fig. 1

Strategic issues

The Company is registered with BIFR since 2007-08. Company had sought time from BIFR for disinvestment through JV route on approval by the Government of India and BIFR kept in abeyance its order based on the submission by DHI / Company to revive the Company through IMG route. During July 2010, based on the statement of DHI that a resolution is being brought in the parliament for privatisation of the Company, BIFR decided to wait for decision of parliament before taking any view on the matter. During February 2011, DHI sought fresh formulation of Business plans by an experienced consultant with focus on growth. M/s PWC were appointed as consultants during March 2011. PWC submitted the Business Plans during August 2011. Revised proposal was submitted to DHI on 1.12.2011 for consideration of BRPSE.

HMT Bearings Ltd.

HMT' Bhavan, 59, Bellary Road, Bangalore, Karnataka-560032

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 4500 | 4500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 3771 | 3771 | |
| (b) Reserves & Surplus | -11256 | -10245 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7485 | -6474 | |
| (2) Share application money pending allotment | | | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 3567 | 2717 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 67 | 62 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 3634 | 2779 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 2956 | 2629 | |
| (b) Trade Payables | 562 | 1070 | |
| (c) Other current liabilities | 2509 | 1769 | |
| (d) Short-term provisions | 47 | 101 | |
| Total Current Liabilities 4(a) to 4(d) | 6074 | 5569 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2223 | 1874 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 3023 | 3023 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2861 | 2813 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 162 | 210 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 201 | 201 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 32 | 32 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 395 | 443 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 372 | 324 | |
| (c) Trade Recievables | 507 | 440 | |
| (d) Cash & Bank Balance | 767 | 405 | |
| (e) Short-term Loans & Advances | 182 | 262 | |
| (f) Other Current Assets | 0 | 0 | |
| Total Current Assets (a+b+c+d+e+f) | 1828 | 1431 | |
| TOTAL ASSETS (1+2) | 2223 | 1874 | |
| Important Indicators | | | |
| (i) Investment | 7338 | 6488 | |
| (ii) Capital Employed | -3918 | -3757 | |
| (iii) Net Worth | -7485 | -6474 | |
| (iv) Net Current Assets | -4246 | -4138 | |
| (v) Cost of Sales | 1723 | 1569 | |
| (vi) Net Value Added (at market price) | 780 | -621 | |
| (vii) Total Regular Employees (Nos.) | 74 | 89 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 47860 | 52341 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1612 | 1170 | |
| Less : Excise Duty | 169 | 128 | |
| Revenue from Operations (Net) | 1443 | 1042 | |
| (II) Other Income | 434 | 263 | |
| (III) Total Revenue (I+II) | 1877 | 1305 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 1011 | 715 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -54 | -61 | |
| (d) Stores & Spares | 92 | 71 | |
| (e) Power & Fuel | 62 | 63 | |
| (f) Salary, Wages & Benefits/Employees Expense | 425 | 559 | |
| (g) Other Operating/direct/manufacturing Expenses | 38 | 28 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 101 | 146 | |
| Total Expenditure (IV (a to j)) | 1675 | 1521 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 202 | -216 | |
| (VI) Depreciation, Depletion & Amortisation | 48 | 48 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 154 | -264 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 632 | 382 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 534 | 421 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 1166 | 803 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1012 | -1067 | |
| (XI) Exceptional Items | 0 | 1065 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1012 | -2132 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1012 | -2132 | |
| (XV) TAX PROVISIONS | | | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1012 | -2132 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -1012 | -2132 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -36.83 | -27.73 | |
| (ii) Cost of Sales : Sales | 119.4 | 150.58 | |
| (iii) Salary/Wages : Sales | 29.45 | 53.65 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.95 | 0.72 | |
| (vi) Current Ratio | 0.30 | 0.26 | |
| (vii) Trade Recievables : Sales | 35.14 | 42.23 | |
| (viii) Total Inventory : Sales | 25.78 | 31.09 | |

HMT Chinar Watches Ltd.

The Company

HMT Chinar Watches Ltd. (HCWL) was incorporated in the year 2000-01 with the objective to de-merge the units engaged in the watch business from the HMT Ltd. (as per the restructuring plan of HMT Ltd.) and to boost industrial activity in the state of J&K.

HCWL is a Schedule-'C' sick BRPSE referred CPSE under the administrative control of M/o Heavy Industries and Public Enterprises, D/O Heavy Industry (DHI). It is a 100% subsidiary of HMT Ltd. The company employed 111 regular employees (Executives 3 & Non-Executives 108) as on 31.3.2012. Its registered office is at Bari Brahmani, Jammu (J&K) and Corporate office at Bangalore, Karnataka.

Industrial / Business Operations

HCWL is engaged in manufacturing of hand wound mechanical and quartz watches at their two watch factories located at Zainakot (Srinagar) and watch assembly unit at Bari Brahmani (Jammu).

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Watches | Nos | Nil | 1201 |

Total Revenue of the company registered a reduction of ₹ 0.10 crore during 2011-12, which went down from ₹ 0.47 crore in 2010-11 to ₹ 0.37 crore in 2011-12. However, the losses of the company

has gone down by ₹ 1.36 crore to ₹ 44.04 crore in 2011-12, from ₹ 45.40 crore in previous year due to reduction in operating expenses.

The current ratio of company is at 0.06:1 during 2011-12 as against 0.07:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

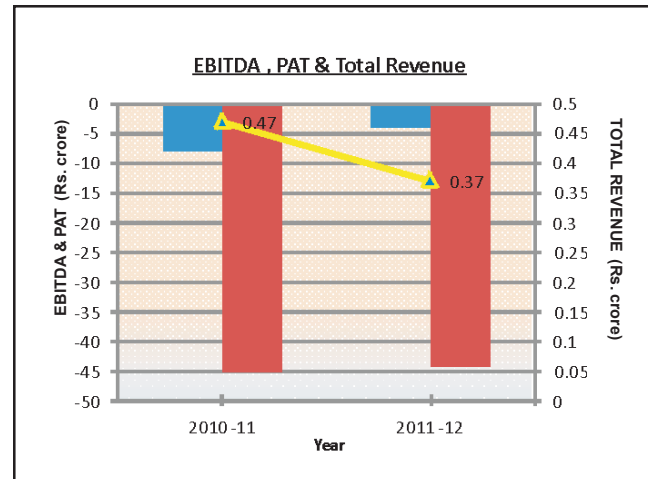


Fig. 1

Strategic issues

The BRPSE in its recommendations submitted to DHI have proposed handing over of the subsidiary to the Govt. of Jammu & Kashmir as one of its first option. The DHI has accordingly submitted the proposal to the State Government for take over of the company. The proposal is under their consideration.

HMT Chinar Watches Ltd.

Zainakot, Srinagar, Jammu & Kashmir 190012

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 200 | 200 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 166 | 166 |
| (b) Reserves & Surplus | -43280 | -38876 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -43114 | -38710 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 22872 | 21450 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2161 | 2152 |
| (d) Long-term provisions | 611 | 570 |
| Total Non-Current Liabilities 3(a) to 3(d) | 25644 | 24172 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 18652 | 15733 |
| (d) Short-term provisions | 74 | 67 |
| Total Current Liabilities 4(a) to 4(d) | 18726 | 15800 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1256 | 1262 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1216 | 1216 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1030 | 1019 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 186 | 197 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 186 | 197 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 733 | 680 |
| (c) Trade Recievables | 32 | 35 |
| (d) Cash & Bank Balance | 230 | 277 |
| (e) Short-term Loans & Advances | 75 | 73 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 1070 | 1065 |
| TOTAL ASSETS (1+2) | 1256 | 1262 |
| Important Indicators | | |
| (i) Investment | 23038 | 21616 |
| (ii) Capital Employed | -20242 | -17260 |
| (iii) Net Worth | -43114 | -38710 |
| (iv) Net Current Assets | -17656 | -14735 |
| (v) Cost of Sales | 434 | 861 |
| (vi) Net Value Added (at market price) | 34 | -339 |
| (vii) Total Regular Employees (Nos.) | 111 | 112 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 32357 | 35342 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|-----------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 8 | 11 |
| Less : Excise Duty | 1 | 1 |
| Revenue from Operations (Net) | 7 | 10 |
| (II) Other Income | 30 | 37 |
| (III) Total Revenue (I+II) | 37 | 47 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -53 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 1 | 2 |
| (f) Salary, Wages & Benefits/Employees Expense | 431 | 475 |
| (g) Other Operating/direct/manufacturing Expenses | 0 | 0 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 43 | 372 |
| Total Expenditure (IV (a to j)) | 422 | 849 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEIET)(III-IV) | -385 | -802 |
| (VI) Depreciation, Depletion & Amortisation | 12 | 12 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | -397 | -814 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 3648 | 3347 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 359 | 379 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 4007 | 3726 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -4404 | -4540 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -4404 | -4540 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -4404 | -4540 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -4404 | -4540 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -4404 | -4540 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.03 | -0.06 |
| (ii) Cost of Sales : Sales | 6200 | 8610 |
| (iii) Salary/Wages : Sales | 6157.14 | 4750 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 137.78 | 129.22 |
| (vi) Current Ratio | 0.06 | 0.07 |
| (vii) Trade Recievables : Sales | 457.14 | 350 |
| (viii) Total Inventory : Sales | 10471.43 | 6800 |

HMT Limited

The Company

HMT Limited (HMT) was incorporated on 07.02.1953 with the objective to manufacture and sell Tractors and Food Processing Machines.

The Company is a Schedule-'A' BRPSE referred listed CPSE under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 98.88% shareholding by the Government of India. The company employed 1699 Regular employees (Executives 340 & Non-Executives 1359) as on 31.3.2012. Its Registered and Corporate offices are at Bangalore.

Vision / Mission

The Vision of the Company is to be a leading Engineering Enterprises of international repute, providing innovative products & best value for its stake holders.

The Mission of the Company is to be a significant contributor to the country's agriculture and farming sectors by providing appropriate products, admired Indian Tractor Manufacturing company, to achieve sustained growth and profitability and to be an organization that people enjoy working for & doing business with.

Industrial / Business Operations

HMT is engaged in manufacturing and selling of Tractors and Food Processing Machines (FPM) from its 4 units (two manufacturing units and two service divisions) at Pinjore, Mohali, Hyderabad and Aurangabad and 15 Area Offices of Tractor Division.

It has five subsidiaries namely HMT Bearings Limited, HMT Chinar Watches Limited, HMT (International) Limited, HMT Machine Tools Limited and HMT Watches Limited.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-----------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Tractors | Nos. | 4453 | 4812 |
| Food Processing Machineries | Nos. | 186 | 247 |

Total Revenue of the company registered a reduction of ₹ 47.91 crore during 2011-12 which went down to ₹ 206.14 crore in 2011-12 from ₹ 254.05 crore during 2010-11. The losses of the company has also gone up by ₹ 2.96 crore to ₹ 82.20 crore in 2011-12, from ₹ 79.24 crore in previous year due to reduction in operating income & margins and increase in domestic competition.

The current ratio of company is at 1.34:1 during 2011-12 as against 1.36:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

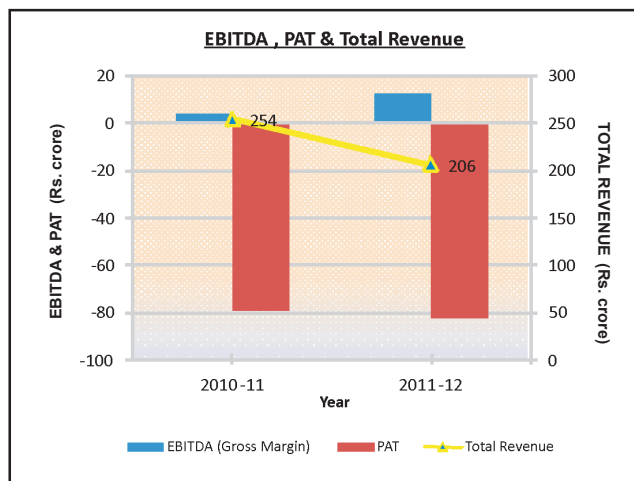


Fig. 1

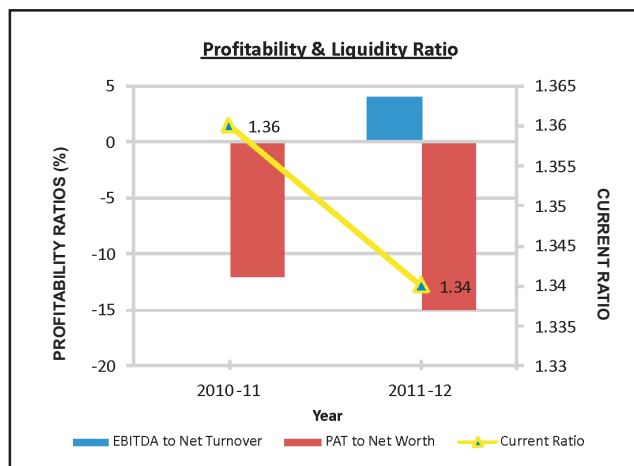


Fig. 2

Strategic issues

The Revival Plan proposal as recommended by BRPSE has been under consideration of GoI. The total cash and non-cash assistance sought under financial restructuring is 980.21 crore. The company is exploring possibilities for future expansion, development through Joint Venture arrangements etc.

www.hmtindia.com

HMT Limited

59, Bellary Road, Bangalore- 560032

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 145000 | 145000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 75185 | 75185 |
| (ii) Others | 850 | 850 |
| (b) Reserves & Surplus | -66755 | -58535 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 9280 | 17500 |
| (2) Share application money pending allotment | 44300 | 44300 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 40235 | 31976 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 4054 | 3827 |
| Total Non-Current Liabilities 3(a) to 3(d) | 44289 | 35803 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 5321 | 6479 |
| (b) Trade Payables | 4855 | 4415 |
| (c) Other current liabilities | 39371 | 33756 |
| (d) Short-term provisions | 3266 | 3728 |
| Total Current Liabilities 4(a) to 4(d) | 52813 | 48378 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 150682 | 145981 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 13978 | 13648 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 10471 | 10040 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 3507 | 3608 |
| (c) Capital work in progress | 0 | 260 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 76556 | 76556 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 92 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 80155 | 80424 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 5614 | 2836 |
| (c) Trade Recievables | 6454 | 6936 |
| (d) Cash & Bank Balance | 362 | 383 |
| (e) Short-term Loans & Advances | 57429 | 55002 |
| (f) Other Current Assets | 668 | 400 |
| Total Current Assets (a+b+c+d+e+f) | 70527 | 65557 |
| TOTAL ASSETS (1+2) | 150682 | 145981 |
| Important Indicators | | |
| (i) Investment | 160570 | 152311 |
| (ii) Capital Employed | 93815 | 93776 |
| (iii) Net Worth | 53580 | 61800 |
| (iv) Net Current Assets | 17714 | 17179 |
| (v) Cost of Sales | 19879 | 25421 |
| (vi) Net Value Added (at market price) | 8853 | 8742 |
| (vii) Total Regular Employees (Nos.) | 1699 | 1904 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 36781 | 36638 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 16112 | 20086 |
| Less : Excise Duty | 156 | 156 |
| Revenue from Operations (Net) | 15956 | 19930 |
| (II) Other Income | 4658 | 5475 |
| (III) Total Revenue (I+II) | 20614 | 25405 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 11007 | 12521 |
| (b) Purchase of stock-in-trade | 581 | 582 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2795 | 79 |
| (d) Stores & Spares | 530 | 643 |
| (e) Power & Fuel | 474 | 444 |
| (f) Salary, Wages & Benefits/Employees Expense | 7499 | 8371 |
| (g) Other Operating/direct/manufacturing Expenses | 361 | 449 |
| (h) Rent, Royalty & Cess | 40 | 26 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1742 | 1919 |
| Total Expenditure (IV (a to j)) | 19439 | 25034 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 1175 | 371 |
| (VI) Depreciation, Depletion & Amortisation | 440 | 387 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 735 | -16 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 7125 | 5010 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1830 | 2898 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 8955 | 7908 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -8220 | -7924 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -8220 | -7924 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -8220 | -7924 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -8220 | -7924 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -8220 | -7924 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 17.01 | 21.25 |
| (ii) Cost of Sales : Sales | 124.59 | 127.55 |
| (iii) Salary/Wages : Sales | 47 | 42 |
| (iv) Net Profit : Net Worth | -15.34 | -12.82 |
| (v) Debt : Equity | 0.33 | 0.27 |
| (vi) Current Ratio | 1.34 | 1.36 |
| (vii) Trade Recievables : Sales | 40.45 | 34.8 |
| (viii) Total Inventory : Sales | 35.18 | 14.23 |

HMT Watches Ltd.

The Company

HMT Watches Ltd. (HWL) was incorporated on 09.08.1999 with the objective of acquiring all the assets, properties and liabilities of watch business of HMT Ltd, as a part of Restructuring Plan of the Holding Company.

HWL is a Schedule-'C' CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. It is a 100% subsidiary of HMT Ltd. The company employed 1219 Regular employees (Executives 241 & Non-Executives 978) as on 31.3.2012. Its Registered and Corporate offices are at Bangalore, Karnataka.

Vision / Mission

The Vision of the company is to be a leading Engineering Enterprise of International repute, providing innovation products & best value for its stake holders

The Mission of the company is to be to introduce a broad range of Watches & Clocks to satisfy all segments of society and to strengthen HMT Brand and create lasting impression on the Customer.

Industrial / Business Operations

HWL is engaged in manufacturing and marketing of Wrist Watches through its 4 operating units at Bangalore and Tumkur in Karnataka and Ranibagh (Nanital) in Uttarakhand.

Performance Highlights

The average capacity utilization for all the products / services of the company was 2.25% during 2011-12 as against 1.85% during previous year. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Watches | Nos. | 153088 | 128000 |

Total Revenue of the company registered a reduction of ₹ 5.30 crore during 2011-12 which went down to ₹ 14.00 crore in 2011-12 from ₹ 19.30 crore during 2010-11. The Losses of the company has also gone down by ₹ 29.69 crore to ₹ 224.04 crore in 2011-12, from ₹ 253.73 crore in previous year due to lower operating expenditure.

The current ratio of company is at 0.04:1 during 2011-12 & 2010-11. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

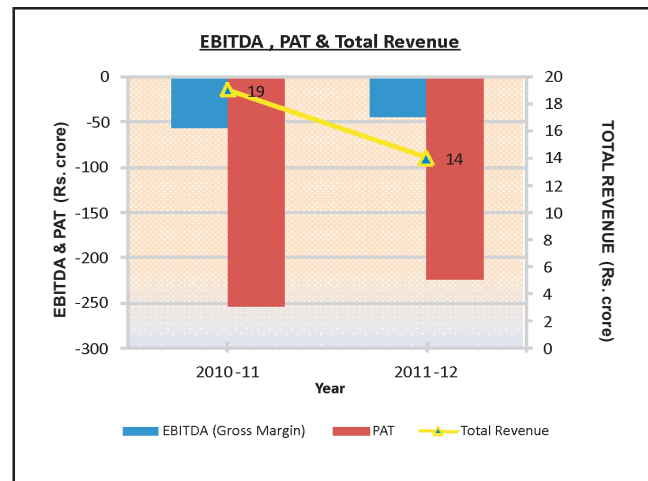


Fig. 1

Strategic issues

The company has drawn various strategies and action plans to improve the performance of the company. In this direction, the Company submitted Revival / Restructuring proposal to Government of India, revalidated by a consultant as per the direction from DHI after incorporating the recommendations from them on the strategy to be adopted for improvement.

www.hmtwatches.in

HMT Limited

HMT Bhavan, 59, Bellary Road, Bangalore, Karnataka-560032

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 700 | 700 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 649 | 649 | |
| (b) Reserves & Surplus | -177666 | -155262 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -177017 | -154613 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 60990 | 42659 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 5405 | 4655 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 66395 | 47314 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 44373 | 41839 | |
| (b) Trade Payables | 328 | 350 | |
| (c) Other current liabilities | 72261 | 71415 | |
| (d) Short-term provisions | 0 | 0 | |
| Total Current Liabilities 4(a) to 4(d) | 116962 | 113604 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6340 | 6305 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 18908 | 18910 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 17969 | 17889 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 939 | 1021 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 123 | 122 | |
| (h) Other Non-Current Assets | 244 | 160 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1306 | 1303 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 3441 | 3274 | |
| (c) Trade Recievables | 0 | 0 | |
| (d) Cash & Bank Balance | 315 | 377 | |
| (e) Short-term Loans & Advances | 1258 | 1331 | |
| (f) Other Current Assets | 20 | 20 | |
| Total Current Assets (a+b+c+d+e+f) | 5034 | 5002 | |
| TOTAL ASSETS (1+2) | 6340 | 6305 | |
| Important Indicators | | | |
| (i) Investment | 61639 | 43308 | |
| (ii) Capital Employed | -116027 | -111954 | |
| (iii) Net Worth | -177017 | -154613 | |
| (iv) Net Current Assets | -111928 | -108602 | |
| (v) Cost of Sales | 5980 | 7769 | |
| (vi) Net Value Added (at market price) | -1832 | -6056 | |
| (vii) Total Regular Employees (Nos.) | 1219 | 1417 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 32663 | 35903 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1506 | 2006 | |
| Less : Excise Duty | 106 | 76 | |
| Revenue from Operations (Net) | 1400 | 1930 | |
| (II) Other Income | 0 | 0 | |
| (III) Total Revenue (I+II) | 1400 | 1930 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 490 | 255 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -137 | 17 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 0 | 0 | |
| (f) Salary, Wages & Benefits/Employees Expense | 4778 | 6105 | |
| (g) Other Operating/direct/manufacturing Expenses | 0 | 0 | |
| (h) Rent, Royalty & Cess | 0 | 0 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 766 | 1300 | |
| Total Expenditure (IV (a to j)) | 5897 | 7677 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -4497 | -5747 | |
| (VI) Depreciation, Depletion & Amortisation | 0 | 0 | |
| (VII) Impairment | 83 | 92 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | -4580 | -5839 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 15688 | 0 | |
| (b) On Foreign Loans | 0 | 13136 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 15688 | 13136 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -20268 | -18975 | |
| (XI) Exceptional Items | 2628 | 6398 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -22896 | -25373 | |
| (XIII) Extra-Ordinary Items | -492 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -22404 | -25373 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -22404 | -25373 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -22404 | -25373 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -1.21 | -1.72 | |
| (ii) Cost of Sales : Sales | 427.14 | 402.54 | |
| (iii) Salary/Wages : Sales | 341.29 | 316.32 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 93.98 | 65.73 | |
| (vi) Current Ratio | 0.04 | 0.04 | |
| (vii) Trade Recievables : Sales | 0 | 0 | |
| (viii) Total Inventory : Sales | 245.79 | 169.64 | |

HMT Machine Tools Ltd.

The Company

HMT Machine Tools Ltd. (HMTL) was incorporated on 09.08.1999 with the objective of providing manufacturing solutions and manufacturing/marketing of machine tools, as 100% subsidiary of HMT Ltd. under the Companies Act, 1956 as a part of restructuring plan of HMT.

It is a Schedule-'C' / sick BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 3278 regular employees (Executives 1020, Non-executives 2258) as on 31.3.2012. Its Registered and Corporate offices are at Bangalore, Karnataka.

Vision/Mission

The Vision of the company is to be an engineering company of international repute, providing best of products & services with contemporary technologies to its customer needs.

The Mission of the company is to be established as world's premier company in the engineering field having strong international competitiveness, achieve market leadership and to achieve sustained growth in the earnings of the group.

Industrial / Business Operations

HMTL (including praga Tools Division) is engaged in manufacturing of wide range of products catering to the requirement of advanced manufacturing like machine tools, Industrial machinery, peripherals etc. as well as providing services in reconditioning and refurbishing of machines, project consultancy etc. through its 7 operating units at Bangalore in Karnataka, Pinjore in Haryana, Kalamassery in Kerala, Hyderabad in Andhra Pradesh and Ajmer in Rajasthan and Marketing Division in Bangalore.

Performance Highlights

The average capacity utilization for all the products / services of the company was 55.23% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Machine Tools | No | 579 | 503 |

The Company registered a growth of ₹ 32.94 crore in total revenue during 2011-12 which went up to ₹ 239.22 crore in 2011-12 from ₹ 206.28 crore during 2010-11. The net loss of the company decreased to ₹ 46.14 crore, a reduction of ₹ 46.92 crore from the

previous year loss of ₹ 93.06 due to increase in operating income & other income and reduction in operating expenses.

The current ratio of company is at 0.58:1 during 2011-12 as against 0.63:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

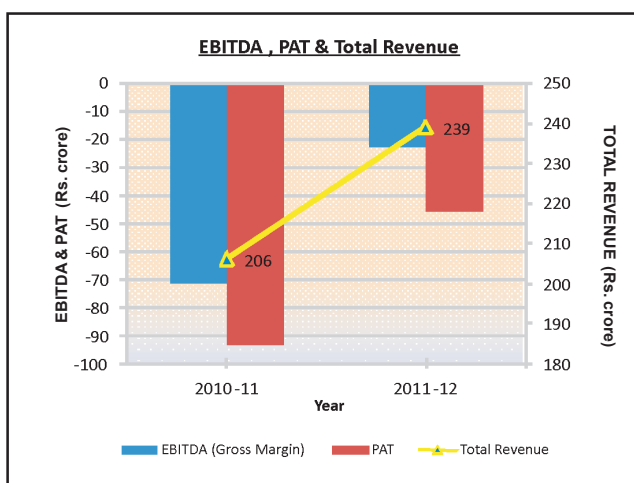


Fig. 1

Strategic Issues

During the year 2007, a revival plan envisaging infusion of funds by way of preferential and equity capital, conversion of long term loan into equity capital and waiver of interest was sanctioned by the Government of India with a view to address the negative net-worth of the company. Simultaneously steps for JV formation with majority shareholding being held by JV partner were to be taken. The revival plan is under implementation. The company was to pay 443 crore to the Government against money received towards Preference Share Capital by 31st March, 2011 out of sale of identified surplus assets, in line with the revival plan and BIFR order. The company has requested the Government for extension of one year for the redemption of Preference Shares i.e. up to 31st December 2012.

About 30% of country's Machine Tools consumption is addressed by domestic Machine Tools manufactures' and the rest is from imports. It is estimated that during 12th Five year Plan, the Machine Tools industry will show a compound annual growth rate (CAGR) of 15%.

HMT Machine Tools Ltd.

'HMT' Bhaan, 59, Bellary Road, Bangalore, Karnataka -560032

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 80000 | 80000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 27660 |
| (ii) Others | 71960 | 44300 |
| (b) Reserves & Surplus | -87761 | -83147 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -15801 | -11187 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 8197 | 8252 |
| Total Non-Current Liabilities 3(a) to 3(d) | 8197 | 8252 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 5322 | 6102 |
| (b) Trade Payables | 4006 | 4174 |
| (c) Other current liabilities | 24181 | 17859 |
| (d) Short-term provisions | 5553 | 5858 |
| Total Current Liabilities 4(a) to 4(d) | 39062 | 33993 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 31458 | 31058 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 33157 | 32900 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 24718 | 23857 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 8439 | 9043 |
| (c) Capital work in progress | 49 | 343 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 323 | 229 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 8811 | 9615 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 8522 | 7816 |
| (c) Trade Recievables | 5689 | 5046 |
| (d) Cash & Bank Balance | 3935 | 3906 |
| (e) Short-term Loans & Advances | 4180 | 4405 |
| (f) Other Current Assets | 321 | 270 |
| Total Current Assets (a+b+c+d+e+f) | 22647 | 21443 |
| TOTAL ASSETS (1+2) | 31458 | 31058 |
| Important Indicators | | |
| (i) Investment | 71960 | 71960 |
| (ii) Capital Employed | -15801 | -11187 |
| (iii) Net Worth | -15801 | -11187 |
| (iv) Net Current Assets | -16415 | -12550 |
| (v) Cost of Sales | 27196 | 28673 |
| (vi) Net Value Added (at market price) | 13378 | 9448 |
| (vii) Total Regular Employees (Nos.) | 3278 | 3652 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 35245 | 34794 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 24047 | 21068 |
| Less : Excise Duty | 2196 | 1812 |
| Revenue from Operations (Net) | 21851 | 19256 |
| (II) Other Income | 2071 | 1372 |
| (III) Total Revenue (I+II) | 23922 | 20628 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 5722 | 4331 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -556 | 1606 |
| (d) Stores & Spares | 4261 | 2777 |
| (e) Power & Fuel | 966 | 790 |
| (f) Salary, Wages & Benefits/Employees Expense | 13864 | 15248 |
| (g) Other Operating/direct/manufacturing Expenses | 314 | 393 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1647 | 2543 |
| Total Expenditure (IV (a to j)) | 26218 | 27688 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -2296 | -7060 |
| (VI) Depreciation, Depletion & Amortisation | 978 | 985 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -3274 | -8045 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 446 | 429 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1153 | 832 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1599 | 1261 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -4873 | -9306 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -4873 | -9306 |
| (XIII) Extra-Ordinary Items | -259 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -4614 | -9306 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -4614 | -9306 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -4614 | -9306 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -138.29 | -172.13 |
| (ii) Cost of Sales : Sales | 124.46 | 148.9 |
| (iii) Salary/Wages : Sales | 63.45 | 79.19 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.58 | 0.63 |
| (vii) Trade Recievables : Sales | 26.04 | 26.2 |
| (viii) Total Inventory : Sales | 39 | 40.59 |

IDPL (Tamilnadu) Ltd.

The Company

IDPL (Tamilnadu) Ltd. (IDPL-TN) was incorporated in 1994 with the objective of manufacturing surgical Instruments, Drugs, hospital Equipments and aids and appliances for handicapped persons. It was established as a wholly owned subsidiary of the Indian Drugs & Pharmaceuticals Ltd. (IDPL).

IDPL (Tamilnadu) Ltd. is an uncategorised CPSE in Medium & Light Engineering sector under the administrative control of M/o Chemicals and Fertilizers, Department of Pharmaceuticals. The company employed 56 regular employees (Executives 10 and Non-executives 46) as on 31.3.2012. Its Registered and Corporate offices are at Chennai, Tamilnadu.

Industrial / Business Operations

The company is involved in production of surgical instruments, fabrication, general engineering, hospital equipment and formulations such as tablets, capsules, vials and ampoules and liquid orals. The company mostly manufactures 50 types of generic products.

Performance Highlights

The company has not provided any details of physical performance during last four years. The accounts of the company have been finalized only upto year 2005-06. The company has submitted provisional information for the year 2010-11 & 2011-12.

The Company registered a marginal decline of ₹ 0.01 crore in total revenue during 2011-12 which went down to ₹ 7.44 crore in 2011-12 from ₹ 7.45 crore during 2010-11. The net loss of the company however reduced to ₹ 0.36 crore, a reduction of ₹ 1.26

crore from previous year's loss of ₹ 1.62 crore due to reduction in operating expenses.

The current ratio of company is at 0.18 : 1 during 2011-12 as against 0.09 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

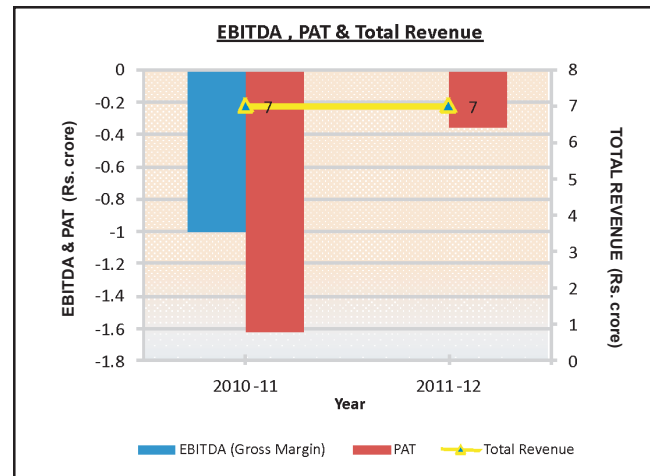


Fig. 1

Strategic issue

The restructuring proposal for merger of IDPL-TN with holding company IDPL is before the Group of Ministers, GoI for approval.

IDPL (Tamilnadu) Ltd.

IDPL (Tamil Nadu) Ltd., Nandambakkam, Guindy Chennai, Tamil Nadu -600089

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 4000 | 4000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 2127 | 2127 |
| (b) Reserves & Surplus | -3690 | -3609 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1563 | -1482 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 4466 | 4255 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4466 | 4255 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 3911 | 3640 |
| (d) Short-term provisions | 117 | 68 |
| Total Current Liabilities 4(a) to 4(d) | 4028 | 3708 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6931 | 6481 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 6073 | 6721 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 36 | 649 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 6037 | 6072 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 150 | 86 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 6187 | 6158 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 344 | 115 |
| (c) Trade Recievables | 263 | 169 |
| (d) Cash & Bank Balance | 137 | 39 |
| (e) Short-term Loans & Advances | 0 | 0 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 744 | 323 |
| TOTAL ASSETS (1+2) | 6931 | 6481 |
| Important Indicators | | |
| (i) Investment | 6593 | 6382 |
| (ii) Capital Employed | 2903 | 2773 |
| (iii) Net Worth | -1563 | -1482 |
| (iv) Net Current Assets | -3284 | -3385 |
| (v) Cost of Sales | 780 | 907 |
| (vi) Net Value Added (at market price) | 113 | -9 |
| (vii) Total Regular Employees (Nos.) | 56 | 56 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 22173 | 22768 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 738 | 745 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 738 | 745 |
| (II) Other Income | 6 | 0 |
| (III) Total Revenue (I+II) | 744 | 745 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 527 | 351 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -228 | 84 |
| (d) Stores & Spares | 0 | 1 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 149 | 153 |
| (g) Other Operating/direct/manufacturing Expenses | 92 | 85 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 204 | 193 |
| Total Expenditure (IV (a to j)) | 744 | 867 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 0 | -122 |
| (VI) Depreciation, Depletion & Amortisation | 36 | 40 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -36 | -162 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -36 | -162 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -36 | -162 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -36 | -162 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -36 | -162 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -36 | -162 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 25.42 | 26.87 |
| (ii) Cost of Sales : Sales | 105.69 | 121.74 |
| (iii) Salary/Wages : Sales | 20.19 | 20.54 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 2.1 | 2 |
| (vi) Current Ratio | 0.18 | 0.09 |
| (vii) Trade Recievables : Sales | 35.64 | 22.68 |
| (viii) Total Inventory : Sales | 46.61 | 15.44 |

Instrumentation Limited

The Company

Instrumentation Limited (IL) was incorporated on 21.3.1964 with the objective to attain self-reliance in control & instrumentation for core sector process industries of economy such as thermal power, steel, fertilizer, refineries & other process industries, nuclear application and Defence. Subsequently, the Company diversified in a major way into the manufacturing of Telecom Exchanges (based on C-DOT technology), Railway Signaling systems, special products for Defence, Power Electronics (UPS etc.), service sectors of specialized offshore projects of Oil & Natural Gas and Photo Identity jobs of Election Commissions.

IL is a Schedule-'B' / BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 1333 regular employees (Executives 897, Non-executives 436) as on 31.3.2012. Its Registered and Corporate offices are at Kota, Rajasthan.

Vision / Mission

The Vision / Mission of the Company is to make the nation self-sufficient in the field of Process Control Industry.

Industrial / Business Operations

The company has two ISO 9002 accredited units at Kota in Rajasthan and Palakkad in Kerala. The Kota unit encompasses modern manufacturing infrastructure of Telecom equipment, Instruments and Automation products, Panels / Cabinets, Gas analyzers, Defence products, Railway signaling relays and systems, Power electronics etc. in addition to a few special application products.

The Palakkad unit in Kerala, manufactures Control elements like Control valves, Butterfly valves, Safety Relief Valves, Bellow Sealed Valves, Pneumatic / Electric Actuators etc., and related products, Customer-built special products like Valve stand etc.

The company also has one subsidiary namely Rajasthan Electronics and Instruments Ltd. (REIL), Jaipur (Rajasthan) established as 51:49 joint venture with RIICO.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Electronic range of Instruments | Nos. | 302 | 146 |
| Control Panels & Control Desks | Nos. | 283 | 707 |
| Telecom Products | Nos. | 741 | 3156 |
| Process Control Valves | Nos. | 3101 | 3469 |

The Company registered a reduction of ₹ 58.65 crore in total revenue during 2011-12 which went down to ₹ 190.28 crore in 2011-12 from ₹ 248.93 crore during 2010-11 due to fall in operating income. The losses of the company increased by ₹ 31.13 crore to ₹ 67.69 crore in 2011-12, as against the previous year's loss of ₹ 36.56 crore due to decrease in turnover and fall in margins as a result of acute competition.

The current ratio of company is at 0.95 : 1 during 2011-12 as against 1.15 : 1 in the previous year. Balance Sheet & Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

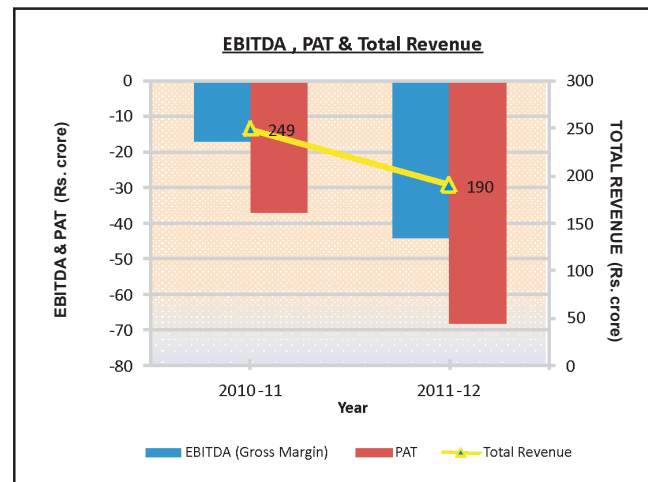


Fig. 1

Strategic Issues

Govt. of India had approved revival package of the Company on 11.02.2009 as per the recommendations of BRPSE (Board for Reconstruction of Public Sector Enterprises). BIFR in its meeting held on 25.02.2010 has approved the Modified Revival Scheme (MRS) of the Company. The implementation of MRS is under way which is crucial for achieving continued sustained profitable operations apart from consolidation of business strengths to make the Company attractive enough for any kind of growth oriented alternatives like expansion, market alliances, consortium, new ventures etc.

The MRS envisaged interest free mobilization advance of Rs. 30 crores from BHEL to IL to be liquidated by IL in 5 years in equal installments through supplies to be made to BHEL against their orders. The advance would be utilized by IL for its technological up-gradation and diversification programmes. During FY 2011-12, IL has received Rs4.93 crores from BHEL.

Instrumentation Limited

Jhalawar Road, Kota, Rajasthan -324 005

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 2500 | 2500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2405 | 2405 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -18464 | -12271 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -16059 | -9866 |
| (2) Share application money pending allotment | 12201 | 12201 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 7323 | 6957 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 1 | 3 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 7324 | 6960 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 7991 | 8009 |
| (b) Trade Payables | 6839 | 9592 |
| (c) Other current liabilities | 15546 | 10796 |
| (d) Short-term provisions | 680 | 642 |
| Total Current Liabilities 4(a) to 4(d) | 31056 | 29039 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 34522 | 38334 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 7474 | 7075 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 6102 | 6004 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1372 | 1071 |
| (c) Capital work in progress | 9 | 67 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 1 | 1 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 3684 | 3660 |
| (h) Other Non-Current Assets | 18 | 17 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5084 | 4816 |
| (2) Current Assets | | |
| (a) Current Investments | 625 | 625 |
| (b) Inventories | 6877 | 6118 |
| (c) Trade Recievables | 18568 | 23084 |
| (d) Cash & Bank Balance | 1000 | 1593 |
| (e) Short-term Loans & Advances | 1870 | 1716 |
| (f) Other Current Assets | 498 | 382 |
| Total Current Assets (a+b+c+d+e+f) | 29438 | 33518 |
| TOTAL ASSETS (1+2) | 34522 | 38334 |
| Important Indicators | | |
| (i) Investment | 21929 | 21563 |
| (ii) Capital Employed | 3465 | 9292 |
| (iii) Net Worth | -3858 | 2335 |
| (iv) Net Current Assets | -1618 | 4479 |
| (v) Cost of Sales | 24128 | 27299 |
| (vi) Net Value Added (at market price) | 2846 | 5781 |
| (vii) Total Regular Employees (Nos.) | 1333 | 1357 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 43092 | 39966 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 19265 | 25015 |
| Less : Excise Duty | 915 | 863 |
| Revenue from Operations (Net) | 18350 | 24152 |
| (II) Other Income | 678 | 741 |
| (III) Total Revenue (I+II) | 19028 | 24893 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 10264 | 9973 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -668 | 10 |
| (d) Stores & Spares | 194 | 235 |
| (e) Power & Fuel | 235 | 233 |
| (f) Salary, Wages & Benefits/Employees Expense | 6893 | 6508 |
| (g) Other Operating/direct/manufacturing Expenses | 4560 | 7905 |
| (h) Rent, Royalty & Cess | 35 | 43 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1932 | 1707 |
| Total Expenditure (IV (a to j)) | 23445 | 26614 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -4417 | -1721 |
| (VI) Depreciation, Depletion & Amortisation | 683 | 685 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -5100 | -2406 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 325 | 283 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1344 | 967 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1669 | 1250 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -6769 | -3656 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -6769 | -3656 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -6769 | -3656 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -6769 | -3656 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -6769 | -3656 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 529.58 | 259.92 |
| (ii) Cost of Sales : Sales | 131.49 | 113.03 |
| (iii) Salary/Wages : Sales | 37.56 | 26.95 |
| (iv) Net Profit : Net Worth | - | -156.57 |
| (v) Debt : Equity | 0.5 | 0.48 |
| (vi) Current Ratio | 0.95 | 1.15 |
| (vii) Trade Recievables : Sales | 101.19 | 95.58 |
| (viii) Total Inventory : Sales | 37.48 | 25.33 |

ITI Limited

The Company

ITI was incorporated on 25.01.1950 under the Companies Act 1956 and was the first Public sector undertaking set up by the Government of India with the objective to assist the Government in sensitive and strategic Telecommunication fields as also to tap the opportunities of convergence of Communications, Internet and entertainment business.

The company is a Schedule "A" listed / BIFR / BRPSE referred CPSE in Medium and Light Engineering Sector under the administrative control of Ministry of Telecommunication and Information Technology, D/o Telecommunication with 92.87% share holding by the Government of India. The company employed 9512 regular employees (Executives 4348 & Non-Executives 5164) as on 31.3.2012. Its registered and Corporate Office are at Bangalore, Karnataka.

Vision / Mission

The Mission of the Company is to attain leadership in manufacturing and supply of telecom products based on state-of-the-art technology and also to retain status of top turnkey solution provider.

Industrial / Business Operations

ITI is involved in manufacturing and supply of Telecom equipments covering whole spectrum of switching Equipments, Transmission products like GSM (BTS), C-DoT equipment's, SMPS, STM, Telephones etc. through its 6 operating Units at Bangalore (Karnataka), Mankapur (UP), Naini(UP), Rae Bareli (UP), Palakkad (Kerala) and Srinagar (J&K).

As per ITI diversification and sustainable Business Plan, it is also working on the projects related to National Population Register (NPR), Solar Panel, LED based products, Broad Band to rural Panchayats, Network for Spectrum (NFS) for defence, Banking Products etc. ITI also has one Joint Venture namely, India Satcom Ltd. with 49% share holding with M/s Chris Tech Systems Pvt.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|-------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| ROs/ CCO/IT | crore | 197.89 | 125.28 |
| GSM-WZ | crore | 32.9 | 909.09 |
| G-PoN | crore | 24.24 | 119.98 |
| GSM-SZ | crore | 13.64 | 593.08 |

Total Revenue from of the company registered a reduction of ₹ 1224.59.crore during 2011-12, which went down from ₹ 2173.58 crore in 2010-11 to ₹ 948.99 crore in 2011-12 due to reduction in operations as market share of telecom CPSEs (BSNL & MTNL) declined during the year and many orders could not be finalized. The loss of the company has increased by ₹ 11.11 crore to ₹ 375.48 crore, from ₹ 364.37 crore in previous year due to reduction in turnover.

The current ratio of company is at 0.79 : 1 during 2011-12 as against 0.82 : 1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

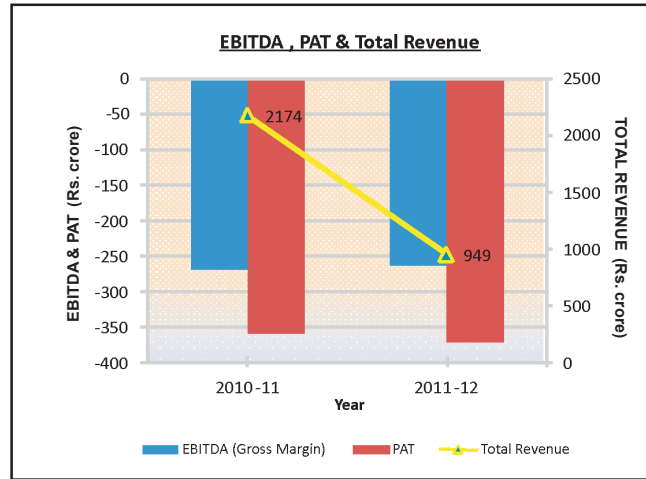


Fig. 1

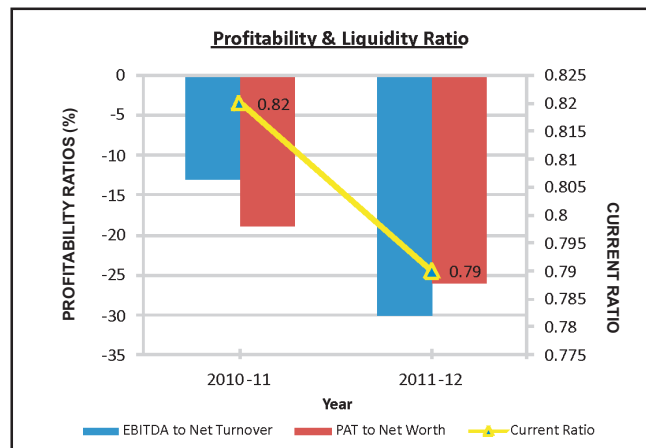


Fig. 2

Strategic issues

All along ITI has been predominantly dependent on BSNL and MTNL and concentrated in telecom business only. Due to fast change of technologies and very weak in-house R&D of ITI there is hardly any product of its own in the global market. Accordingly, ITI is putting thrust on diversified businesses including defence products. The company is focusing on the National Population Register (NPR) project and is also expecting a good business in the Unique Identification (UID) project.

The company was declared sick by BIFR with effect from 31.3.2004 and Draft Rehabilitation Scheme (DRS) was prepared by ITI Ltd., which is under active consideration of the Government.

www.itiltld-india.com

Medium & Light Engineering

ITI Limited

ITI Bhawan, Doorvaninagar, Banglore-560 016

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 70000 | 70000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 26747 | 26747 | |
| (ii) Others | 32053 | 32053 | |
| (b) Reserves & Surplus | 82521 | 121861 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 141321 | 180661 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 133543 | 122546 | |
| (d) Long-term provisions | 12669 | 12723 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 146212 | 135269 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 48300 | 34104 | |
| (b) Trade Payables | 187757 | 261718 | |
| (c) Other current liabilities | 170794 | 169094 | |
| (d) Short-term provisions | 28894 | 25273 | |
| Total Current Liabilities 4(a) to 4(d) | 435745 | 490189 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 723278 | 806119 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 369138 | 368390 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 117464 | 113623 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 251674 | 254767 | |
| (c) Capital work in progress | 178 | 683 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 41 | 41 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 16 | 16 | |
| (h) Other Non-Current Assets | 127041 | 150170 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 378950 | 405677 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 11262 | 11789 | |
| (c) Trade Recievables | 299783 | 347713 | |
| (d) Cash & Bank Balance | 2126 | 9369 | |
| (e) Short-term Loans & Advances | 31033 | 31525 | |
| (f) Other Current Assets | 124 | 46 | |
| Total Current Assets (a+b+c+d+e+f) | 344328 | 400442 | |
| TOTAL ASSETS (1+2) | 723278 | 806119 | |
| Important Indicators | | | |
| (i) Investment | 58800 | 58800 | |
| (ii) Capital Employed | 141321 | 180661 | |
| (iii) Net Worth | 141321 | 180661 | |
| (iv) Net Current Assets | -91417 | -89747 | |
| (v) Cost of Sales | 123241 | 246530 | |
| (vi) Net Value Added (at market price) | 17768 | 23711 | |
| (vii) Total Regular Employees (Nos.) | 9512 | 10616 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 35170 | 30516 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 92301 | 213954 | |
| Less : Excise Duty | 705 | 3987 | |
| Revenue from Operations (Net) | 91596 | 209967 | |
| (II) Other Income | 3303 | 7391 | |
| (III) Total Revenue (I+II) | 94899 | 217358 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 57695 | 57043 | |
| (b) Purchase of stock-in-trade | 16041 | 128179 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -284 | 8675 | |
| (d) Stores & Spares | 334 | 324 | |
| (e) Power & Fuel | 1670 | 2185 | |
| (f) Salary, Wages & Benefits/Employees Expense | 40145 | 38875 | |
| (g) Other Operating/direct/manufacturing Expenses | 1854 | 3672 | |
| (h) Rent, Royalty & Cess | 314 | 341 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 3342 | 5009 | |
| Total Expenditure (IV (a to j)) | 121111 | 244303 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -26212 | -26945 | |
| (VI) Depreciation, Depletion & Amortisation | 2130 | 2227 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -28342 | -29172 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 8525 | 6603 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 8525 | 6603 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -36867 | -35775 | |
| (XI) Exceptional Items | 113 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -36980 | -35775 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -36980 | -35775 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -36980 | -35775 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -36980 | -35775 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 64.81 | 116.22 | |
| (ii) Cost of Sales : Sales | 134.55 | 117.41 | |
| (iii) Salary/Wages : Sales | 43.83 | 18.51 | |
| (iv) Net Profit : Net Worth | -26.17 | -19.8 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 0.79 | 0.82 | |
| (vii) Trade Recievables : Sales | 327.29 | 165.6 | |
| (viii) Total Inventory : Sales | 12.3 | 5.61 | |

Rajasthan Electronics & Instruments Ltd.

The Company

The Rajasthan Electronics & Instruments Ltd., Jaipur (REIL) was incorporated in the year 1981 under the Companies Act, 1956 as a joint venture of Instrumentation Ltd. and Rajasthan State Industrial Development and Investment Corporation Ltd. with an objective to identifying customer's specific needs, translating them into quality products and providing dependable after sales services. The Company aims at relating its primacy in the area of rural electronic, non-conventional energy systems & information technology by developing, manufacturing and marketing quality products and by offering quality services.

REIL is a Schedule-'C' / Mini Ratna CPSE in Medium and Light Engineering Sector under the administrative control of Ministry of Heavy Industries and Public Enterprises, Department of Heavy Industry, with its Registered and Corporate Office at Jaipur, Rajasthan. The Company employed 242 regular employees (Executives 137 & Non-Executives 105) as on 31.03.2012. REIL is a subsidiary of Instrumentation Ltd., Kota which is holding its 51% equity.

Vision / Mission

The Vision of the Company is to strive to be leader in the area of Rural Electronics, Non-Conventional energy systems and Information Technology by developing, manufacturing and marketing quality products in these and other emerging areas by offering quality services.

The Mission of the Company is to Commitment to total Customer Satisfaction by identifying their specific needs, translating them into quality products, providing dependable after sales service and to work for continual improvement of Quality Management System by developing/marketing quality products.

Industrial / Business Operations

REIL is ISO 9001 & 14001:2004 enterprises in the manufacturing of Agro dairy Electronic Items, Solar Photo Voltaic Modules/Systems, IT Solutions and power generation through Wind Energy.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Electronic Milk Analysers | Nos. | 6319 | 6326 |
| SPV Modules/ Systems | Nos. | 4825 | 2855 |

The company registered an increase of ₹ 100.57 crore in total revenue, which went up to ₹ 234.11 crore in 2011-12 from ₹ 133.54 crore in 2010-11. The net profit of the company correspondingly increased to ₹ 18.62 crore, an increase of ₹ 13.59 crore over the

previous year's profit of ₹ 5.03 crore due to overall increase in production levels and better operational efficiencies.

The current ratio of company is at 1.35 : 1 during 2011-12 as against 1.32 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

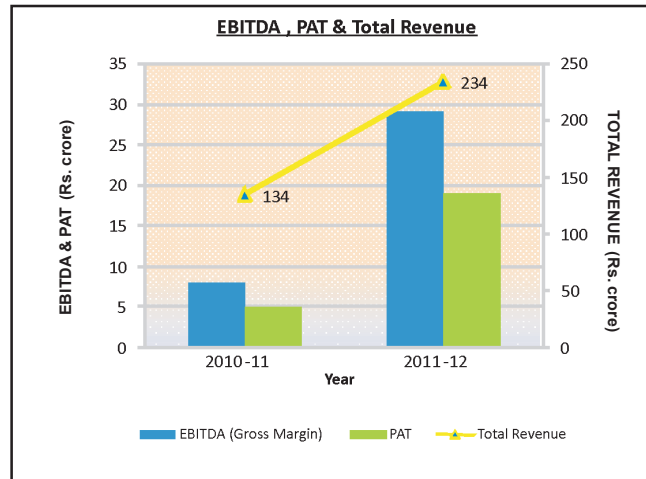


Fig. 1

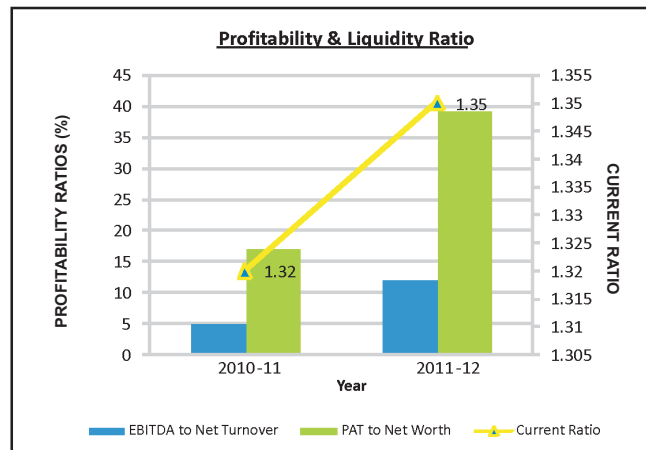


Fig. 2

Strategic issue

Company has plans to fully automate its Solar Module Manufacturing Line which will enhance its production capacity substantially. The company installed new SPV laminator and an oven, thus increasing the capacity to 7MW. A new automated 12 MW SPV module production line is to be installed at factory premises.

www.itiltld-india.com

Rajasthan Electronics & Instruments Ltd.
Kanakpura Industrial Area, Sirsi Road, Jaipur

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1500 | 1500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1225 | 525 |
| (b) Reserves & Surplus | 3541 | 1924 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 4766 | 2449 |
| (2) Share application money pending allotment | 0 | 357 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 103 | 163 |
| (b) Deferred tax liabilities (Net) | 193 | 126 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 296 | 289 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 328 | 551 |
| (b) Trade Payables | 4709 | 2693 |
| (c) Other current liabilities | 4723 | 2226 |
| (d) Short-term provisions | 1041 | 651 |
| Total Current Liabilities 4(a) to 4(d) | 10801 | 6121 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 15863 | 9216 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2136 | 1927 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 843 | 858 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1293 | 1069 |
| (c) Capital work in progress | 0 | 13 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 25 | 24 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1318 | 1106 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1106 | 1607 |
| (c) Trade Recievables | 7588 | 4722 |
| (d) Cash & Bank Balance | 5469 | 1534 |
| (e) Short-term Loans & Advances | 173 | 209 |
| (f) Other Current Assets | 209 | 38 |
| Total Current Assets (a+b+c+d+e+f) | 14545 | 8110 |
| TOTAL ASSETS (1+2) | 15863 | 9216 |
| Important Indicators | | |
| (i) Investment | 1328 | 1045 |
| (ii) Capital Employed | 4869 | 2969 |
| (iii) Net Worth | 4766 | 2806 |
| (iv) Net Current Assets | 3744 | 1989 |
| (v) Cost of Sales | 20588 | 12641 |
| (vi) Net Value Added (at market price) | 5819 | 2736 |
| (vii) Total Regular Employees (Nos.) | 242 | 231 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 69869 | 59199 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 23135 | 13314 |
| Less : Excise Duty | 153 | 150 |
| Revenue from Operations (Net) | 22982 | 13164 |
| (II) Other Income | 429 | 190 |
| (III) Total Revenue (I+II) | 23411 | 13354 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 15865 | 9621 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 168 | -292 |
| (d) Stores & Spares | 20 | 3 |
| (e) Power & Fuel | 34 | 32 |
| (f) Salary, Wages & Benefits/Employees Expense | 2029 | 1641 |
| (g) Other Operating/direct/manufacturing Expenses | 186 | 125 |
| (h) Rent, Royalty & Cess | 85 | 30 |
| (i) Loss on sale of Assets/Investments | 0 | 1 |
| (j) Other Expenses | 2099 | 1386 |
| Total Expenditure (IV (a to j)) | 20486 | 12547 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 2925 | 807 |
| (VI) Depreciation, Depletion & Amortisation | 102 | 95 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 2823 | 712 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 78 | 87 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 78 | 87 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 2745 | 625 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 2745 | 625 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 2745 | 625 |
| (XV) TAX PROVISIONS | 883 | 122 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1862 | 503 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1862 | 503 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 472.01 | 443.38 |
| (ii) Cost of Sales : Sales | 89.58 | 96.03 |
| (iii) Salary/Wages : Sales | 8.83 | 12.47 |
| (iv) Net Profit : Net Worth | 39.07 | 17.93 |
| (v) Debt : Equity | 0.08 | 0.18 |
| (vi) Current Ratio | 1.35 | 1.32 |
| (vii) Trade Recievables : Sales | 33.02 | 35.87 |
| (viii) Total Inventory : Sales | 4.81 | 12.21 |

Richardson & Cruddas (1972) Ltd.

The Company

Richardson and Cruddas (1972) Ltd. (R&C) was incorporated as CPSE on 15.03.1973 with the objective of taking over the assets and liabilities of the old engineering company viz. R&C under the provisions of the Richardson and Cruddas Ltd. (Acquisition and Transfer of Undertaking) Act, 1972. Originally the company was set up in the year 1858. The current objective of the company is to manufacture capital infrastructure engineering products.

R&C is a Schedule-'C' sick BIFR / BRPSE referred taken over CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by Government of India. The company employed 50 regular employees (Executives 26 & Non-Executives 24) as on 31.3.2012. Its Registered and Corporate offices are at Mumbai, Maharashtra.

Vision / Mission

The Vision / Mission of the Company is to grow and become a major engineering enterprise catering to core sector of economy.

Industrial / Business Operations

R&C is engaged in manufacturing of medium and heavy structurals through its 4 operating units. Two units are located at Mumbai (Mulund (West) & Byculla), one at Nagpur in Maharashtra and one in Chennai, Tamilnadu. The main products of the company are Switch Expansion Joints, Railway Points & Crossings, Structure for War Ships like Hull, Seats, Boiler Equipments Drums, Sub Sea templates and Submarine parts, Sugar Plants Equipments & Rubber Machineries and Offshore Platforms & On shore drilling rigs. The sector served by the company are Infrastructure & Power, Transportations, Capital goods like Steel, Oil & Natural Gas and manufacturing of Sugar plants, Fertilizer etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Structural fabrication | MT | 26,967 | 29,853 |

Total Revenue of the company registered a reduction of ₹ 3.29 crore during 2011-12, which went down from ₹ 86.50 crore in 2010-11 to ₹ 83.21 crore in 2011-12. The losses of the company has gone down by ₹ 5.30 crore to ₹ 16.26 crore in 2011-12, from ₹ 21.56 crore in previous year due to fall in operating expenses and

increase in other income. The other reasons given for the losses are slow down in economy and stiff competition.

The current ratio of company is at 0.17 : 1 during 2011-12 as against 0.16 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

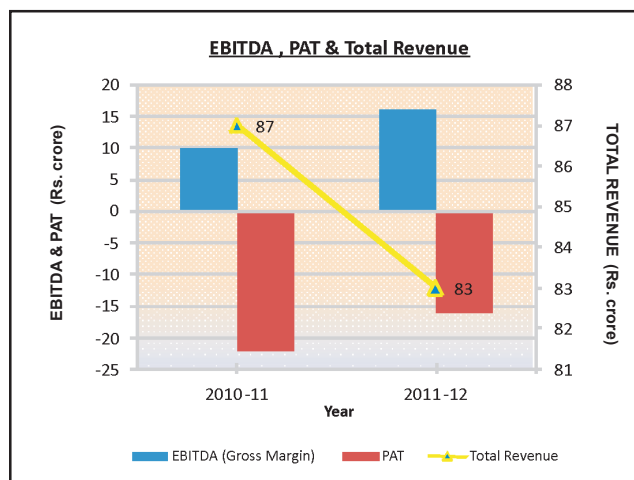


Fig. 1

Strategic issues

The company is under reference to BIFR since 1992. The revival scheme sanctioned by the BIFR in November, 1995 was ultimately declared as failed in January, 2000 and the Board further issued orders for its winding up. The company was referred to BRPSE in 2005. After due deliberations in the meeting held on 10.6.2005 on three options viz. (1) closure of the company; (2) revival as a PSE; and (3) revival through joint venture with PSE or disinvestment in favor of private ownership, the BRPSE recommended for pursuing the third option and to explore the realization of land value at Mulund by open bid. Based on the recommendations of the BRPSE, the Government has accorded 'in principle approval' for exploring the options for revival of the company through joint venture, and directed that other specific proposal (s), if any, towards revival of the company may thereafter be brought for consideration. The company will submit the Revival Plan to the administrative Ministry / Department.

Richardson & Cruddas (1972)Ltd.

Byculla Iron Works, Byculla Sir J J Road, Mumbai - Maharashtra 400 008

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 6500 | 6500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5484 | 5484 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -41361 | -39735 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -35877 | -34251 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 643 | 540 |
| (d) Long-term provisions | 162 | 179 |
| Total Non-Current Liabilities 3(a) to 3(d) | 805 | 719 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 10177 | 10222 |
| (b) Trade Payables | 1706 | 2021 |
| (c) Other current liabilities | 32124 | 29202 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 44007 | 41445 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8935 | 7913 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3205 | 3205 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2398 | 2329 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 807 | 876 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 474 | 226 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1281 | 1102 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 250 | 256 |
| (c) Trade Recievables | 2903 | 3161 |
| (d) Cash & Bank Balance | 4193 | 3130 |
| (e) Short-term Loans & Advances | 170 | 216 |
| (f) Other Current Assets | 138 | 48 |
| Total Current Assets (a+b+c+d+e+f) | 7654 | 6811 |
| TOTAL ASSETS (1+2) | 8935 | 7913 |
| Important Indicators | | |
| (i) Investment | 5484 | 5484 |
| (ii) Capital Employed | -35877 | -34251 |
| (iii) Net Worth | -35877 | -34251 |
| (iv) Net Current Assets | -36353 | -34634 |
| (v) Cost of Sales | 6816 | 7700 |
| (vi) Net Value Added (at market price) | 1844 | 1619 |
| (vii) Total Regular Employees (Nos.) | 50 | 59 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 34833 | 28107 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 7565 | 8646 |
| Less : Excise Duty | 131 | 470 |
| Revenue from Operations (Net) | 7434 | 8176 |
| (II) Other Income | 887 | 474 |
| (III) Total Revenue (I+II) | 8321 | 8650 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 380 | 505 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -8 | -33 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 188 | 203 |
| (f) Salary, Wages & Benefits/Employees Expense | 209 | 199 |
| (g) Other Operating/direct/manufacturing Expenses | 5978 | 6757 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 0 | 0 |
| Total Expenditure (IV (a to j)) | 6747 | 7631 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 1574 | 1019 |
| (VI) Depreciation, Depletion & Amortisation | 69 | 69 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1505 | 950 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 3131 | 3106 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 3131 | 3106 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1626 | -2156 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1626 | -2156 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1626 | -2156 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1626 | -2156 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1626 | -2156 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -20.72 | -23.87 |
| (ii) Cost of Sales : Sales | 91.69 | 94.18 |
| (iii) Salary/Wages : Sales | 2.81 | 2.43 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.17 | 0.16 |
| (vii) Trade Recievables : Sales | 39.05 | 38.66 |
| (viii) Total Inventory : Sales | 3.36 | 3.13 |

Vignyan Industries Ltd.

The Company

Vignyan Industries Ltd. (VIL) was incorporated on 21.09.1963 with the objective of manufacturing steel castings for rolling mills as a Private Ltd. Company (Converted to Public limited company on 13.01.1966) with Polish collaboration.

The Company became 'sick' in December, 1974. Thereafter, the Government of Karnataka took over its management control and handed over to Bharat Earth Movers Limited (BEML). The Company was rehabilitated with the assistance of financial institutions and became a deemed Government company in January, 1975. Consequent upon acquisition of 74.45% shares of VIL in October, 1984 by BEML, it became subsidiary of that Company. Presently BEML holds 96.56% shares of VIL. The current objective of the Company is to carry on business relating to ferrous / non-ferrous industries. BIFR declared the company 'no longer sick' after it's net worth became positive.

VIL is an uncategorised / BIFR referred CPSE in light engineering sector under the administrative control of Ministry of Defence, Department of Defence Production. The company employed 165 regular employees (Executives 26 & Non-Executives 139) as on 31.3.2012. Its registered office is at Tarikere, Karnataka and Corporate office at Bangalore, Karnataka.

Vision / Mission

The Vision of the Company is to be a leading player in the manufacture and supply of Ferrous Castings, Stainless Steel Castings primarily to sectors such as Mining and Construction, Rail and Metro, Defence and Aerospace.

The Mission of the Company is to manufacture and supply Castings of high integrity and provide metallurgical solutions to all their customers, with a thrust on profitability.

Industrial / Business Operations

VIL is involved in the production of Steel Castings for engineering industries, railways, constructions and infrastructure industries. Its only operating unit is at Tarikere, Karnataka.

Performance Highlights

The average capacity utilization for all the products / services of the company during last two years was 41%. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Steel Castings | MT | 4085 | 4120 |

Total Revenue from of the company registered an increase of ₹ 4.56 crore during 2011-12, which went up from ₹ 30.86 crore in 2010-11 to ₹ 35.42 crore in 2011-12. The profit of the company has also gone up to ₹ 0.82 crore in 2011-12 as against a loss of ₹ 1.73 crore in previous year, showing a increase of ₹ 2.55 crore due to increase in sale price of casting.

The current ratio of company is at 0.86:1 during 2011-12 as against 0.88:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

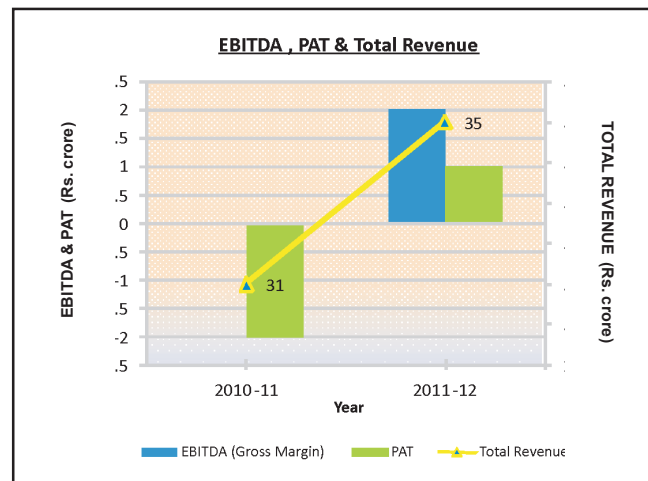


Fig. 1

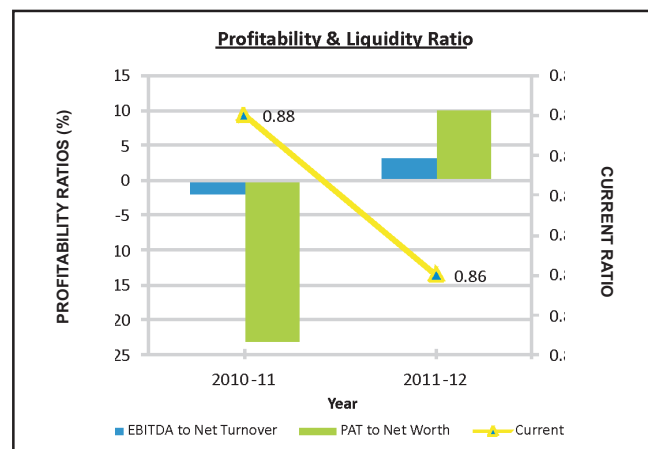


Fig. 2

Strategic issues

The Company was registered with BIFR in 1992-93. The BIFR sanctioned a rehabilitation package for revival of the Company, the successful implementation of which enabled the VIL to turn its net worth positive. Later on the BIFR declared the company as 'no longer sick' in May, 2003. Government of Karnataka has come forward to identify and allocates 38 acres of land to the Company in and around Tarikere to meet the future expansion plans of the company.

The company has drawn perspective plan for next five years starting from 2011-12 to 2015-16 with a total capital outlay of 20 crores out of which 10 crores would be invested in the first phase for balancing the production capacity and upgrading the existing facilities for improving overall performance of the Company. In the second phase, the plan would be reviewed and investment of the remaining 10 crores would be considered.

www.vignyan.com

Vignyan Industries Ltd.

Haliypur P.B.No 4, B.H.Road Tarikere, Karnataka - 577 228

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|-------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 400 | 400 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 279 | 279 |
| (b) Reserves & Surplus | 534 | 452 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 813 | 731 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 190 |
| (b) Deferred tax liabilities (Net) | 91 | 157 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 91 | 347 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 377 | 436 |
| (b) Trade Payables | 371 | 392 |
| (c) Other current liabilities | 1022 | 309 |
| (d) Short-term provisions | 130 | 142 |
| Total Current Liabilities 4(a) to 4(d) | 1900 | 1279 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2804 | 2357 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1655 | 1652 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 594 | 518 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1061 | 1134 |
| (c) Capital work in progress | 9 | 9 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 96 | 90 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1166 | 1233 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1503 | 895 |
| (c) Trade Recievables | 4 | 0 |
| (d) Cash & Bank Balance | 1 | 0 |
| (e) Short-term Loans & Advances | 126 | 225 |
| (f) Other Current Assets | 4 | 4 |
| Total Current Assets (a+b+c+d+e+f) | 1638 | 1124 |
| TOTAL ASSETS (1+2) | 2804 | 2357 |
| Important Indicators | | |
| (i) Investment | 279 | 469 |
| (ii) Capital Employed | 813 | 921 |
| (iii) Net Worth | 813 | 731 |
| (iv) Net Current Assets | -262 | -155 |
| (v) Cost of Sales | 3411 | 3176 |
| (vi) Net Value Added (at market price) | 1090 | 631 |
| (vii) Total Regular Employees (Nos.) | 165 | 179 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 33434 | 26304 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|-------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 3921 | 3384 |
| Less : Excise Duty | 388 | 316 |
| Revenue from Operations (Net) | 3533 | 3068 |
| (II) Other Income | 9 | 18 |
| (III) Total Revenue (I+II) | 3542 | 3086 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2315 | 1893 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -609 | -186 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 487 | 452 |
| (f) Salary, Wages & Benefits/Employees Expense | 662 | 565 |
| (g) Other Operating/direct/manufacturing Expenses | 177 | 210 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 302 | 165 |
| Total Expenditure (IV (a to j)) | 3334 | 3099 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 208 | -13 |
| (VI) Depreciation, Depletion & Amortisation | 77 | 77 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | 131 | -90 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 66 | 70 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 66 | 70 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 65 | -160 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 65 | -160 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 65 | -160 |
| (XV) TAX PROVISIONS | -17 | 13 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 82 | -173 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 82 | -173 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 434.56 | 333.12 |
| (ii) Cost of Sales : Sales | 96.55 | 103.52 |
| (iii) Salary/Wages : Sales | 18.74 | 18.42 |
| (iv) Net Profit : Net Worth | 10.09 | -23.67 |
| (v) Debt : Equity | 0 | 0.68 |
| (vi) Current Ratio | 0.86 | 0.88 |
| (vii) Trade Recievables : Sales | 0.11 | 0 |
| (viii) Total Inventory : Sales | 42.54 | 29.17 |

Scooters India Limited

The Company

Scooters India Limited (SIL) was incorporated on 07.09.1972 under the Companies Act, 1956 with an objective to manufacture two wheelers and three wheelers.

SIL is a Schedule-'B' BIFR/BRPSE referred listed CPSE in Transportation Equipment sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 95.38 % shareholding by the Government of India. The Company employed 796 regular employees (184 Executives, 612 Non-executives) as on 31.03.2012. Its Registered and Corporate offices are at Lucknow, U.P

Vision/ Mission

The Vision of the company is to improve the performance of the company so as to be competitive and profitable through constantly improving existing products, adding new products and expanding customer base. The Mission is to fulfill customers' needs for economic and safe mode of road transport and quality engineering products through contemporary technologies.

Objectives of the company are to achieve 10% increase in production, to achieve 5% decrease in cost, to Rationalize Manpower and to reduce energy consumption.

Industrial / Business Operations

SIL is engaged in developing / manufacturing / marketing of three wheelers and quality engineering products through its single operating unit at Lucknow, U.P. and Regional Offices at Delhi, Kolkata, Lucknow, Pune, Hyderabad and Chennai.

Performance Highlights

The capacity utilization during the year 211-12 stood at 106.13% as against 87.16% during 2010-11. The performance details for last two years are as follows:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| 3-Wheelers | Nos. | 17512 | 14381 |

Total Revenue of the company registered an increase of ₹ 48.97 crore during 2011-12, which went up from ₹ 162.98 crore in 2010-11 to ₹ 211.95 crore in 2011-12. The net loss of the company however increased to ₹ 19.94 crore, an increase of ₹ 2.83 crore, despite improvement in sales and production performance, as

against ₹ 17.11 crore during the previous year due to increase in cost of operation including finance cost.

The current ratio of company is at 0.66 : 1 during 2011-12 as against 0.82 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

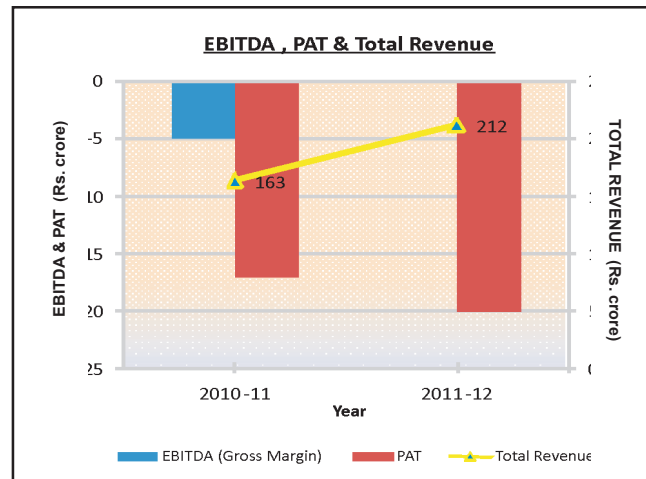


Fig. 1

Strategic Issues

The main Challenges faced by the Company are the need for consistency in quality demands for enhanced investment in R&D and upgradation of plant & machinery. Existing over-lived plant & machinery is a cause of concern. Manpower cost in the company is high and so is the average age profile of the employees. Retention of young officers who joined in the last couple of years is difficult as private/other PSUs are offering substantially higher remuneration. Though 3-wheelers as an industry continue to grow but increase in competition and availability of 4-wheelers in 1.0 ton and sub 1.0 ton category is expected to impact the volumes and margins. Strict regulatory laws concerning pollution and their strict implementation by banning sale of diesel vehicles in certain states shall act as deterrent for company growth. SIL has lesser presence in small 3-wheeler segment which has strong market preference.

Scooters India Limited

P.B. No. 1, Sarojani Nagar Lucknow 226008 Uttar Pradesh

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 7500 | 7500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 4100 | 4100 | |
| (ii) Others | 199 | 199 | |
| (b) Reserves & Surplus | -12147 | -10153 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7848 | -5854 | |
| (2) Share application money pending allotment | 1049 | 1049 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 4212 | 5069 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 256 | 259 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 4468 | 5328 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 1308 | 430 | |
| (b) Trade Payables | 2796 | 2344 | |
| (c) Other current liabilities | 8222 | 5316 | |
| (d) Short-term provisions | 69 | 51 | |
| Total Current Liabilities 4(a) to 4(d) | 12395 | 8141 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 10064 | 8664 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 5804 | 5657 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 4170 | 4036 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1634 | 1621 | |
| (c) Capital work in progress | 11 | 97 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 266 | 234 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1911 | 1952 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 3839 | 3554 | |
| (c) Trade Recievables | 240 | 302 | |
| (d) Cash & Bank Balance | 3251 | 1642 | |
| (e) Short-term Loans & Advances | 737 | 1170 | |
| (f) Other Current Assets | 86 | 44 | |
| Total Current Assets (a+b+c+d+e+f) | 8153 | 6712 | |
| TOTAL ASSETS (1+2) | 10064 | 8664 | |
| Important Indicators | | | |
| (i) Investment | 9560 | 10417 | |
| (ii) Capital Employed | -2587 | 264 | |
| (iii) Net Worth | -6799 | -4805 | |
| (iv) Net Current Assets | -4242 | -1429 | |
| (v) Cost of Sales | 21331 | 16955 | |
| (vi) Net Value Added (at market price) | 7881 | 6742 | |
| (vii) Total Regular Employees (Nos.) | 797 | 1012 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 36303 | 29373 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 22674 | 17476 | |
| Less : Excise Duty | 1875 | 1477 | |
| Revenue from Operations (Net) | 20799 | 15999 | |
| (II) Other Income | 396 | 299 | |
| (III) Total Revenue (I+II) | 21195 | 16298 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 14420 | 11206 | |
| (b) Purchase of stock-in-trade | 1335 | 1213 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 243 | -656 | |
| (d) Stores & Spares | 438 | 330 | |
| (e) Power & Fuel | 366 | 352 | |
| (f) Salary, Wages & Benefits/Employees Expense | 3472 | 3567 | |
| (g) Other Operating/direct/manufacturing Expenses | 240 | 260 | |
| (h) Rent, Royalty & Cess | 22 | 21 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 659 | 529 | |
| Total Expenditure (IV (a to j)) | 21195 | 16822 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | | | |
| | 0 | -524 | |
| (VI) Depreciation, Depletion & Amortisation | 136 | 133 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -136 | -657 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 1376 | 875 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 165 | 179 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 1541 | 1054 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -1677 | -1711 | |
| (XI) Exceptional Items | 317 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -1994 | -1711 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -1994 | -1711 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -1994 | -1711 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -1994 | -1711 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -803.98 | 6060.23 | |
| (ii) Cost of Sales : Sales | 102.56 | 105.98 | |
| (iii) Salary/Wages : Sales | 16.69 | 22.3 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.79 | 0.95 | |
| (vi) Current Ratio | 0.66 | 0.82 | |
| (vii) Trade Recievables : Sales | 1.15 | 1.89 | |
| (viii) Total Inventory : Sales | 18.46 | 22.21 | |

Andrew Yule & Company Limited

The Company

Andrew Yule & Company Limited (AYCL) was incorporated on 02.06.1919 in the private sector with an objective to work as managing agency. With the abolition of managing agency system, the Company lost its traditional business and Government of India acquired the Company in 1979.

AYCL is a Schedule-"B" listed/takenover BIFR / BRPSE referred CPSE in Medium and Light Engineering sector under the administrative control of M/o. Heavy Industries and Public Enterprises D/o Heavy Industry with 93.00% shareholding by the Government. The company employed 15017 regular employees (Executives 311, Non-executives 14706) as on 31.3.2012. Its Registered Office is at Kolkata, West Bengal.

Vision / Mission

The Vision of the company is to achieve continuous growth. The Mission of the Company is to carry on the business of manufacturing under engineering division, electrical division and under tea division of the Company.

Industrial / Business Operations

AYCL is in the business of both manufacturing and sale of Black Tea, Transformers, Regulators / Rectifiers, Circuit Breakers, Switches, Industrial Fans, Tea Machinery, Turnkey jobs etc. It has six (6) Operating Units at Kalyani, Kolkata (3 Units), Togami and South 24 Parganas in West Bengal and one unit at Chennai in Tamilnadu.

The Company is functioning in three main sectors namely Engineering, Electrical and Tea. Tea Division of the Company has 15 Tea Estates of which 10 are located in Assam, 4 in Dooars and 1 in Darjeeling. As regards Engineering business, the Company is the pioneer of industrial fan technology and has a strong market presence with over 5,000 installations in power, steel, petroleum, cement and other core sectors. The Engineering Division's business also includes Air Pollution Control Equipment & Systems and Effluent Treatment Plant. The Electrical Division of the Company manufactures Switchgears, Transformers and Automatic Voltage Regulators.

AYCL has one wholly owned operational subsidiary namely Hooghly Printing Co. Ltd. As per the revival plan of the company, two subsidiaries namely Yule Engineering Co. Ltd. and Yule Electrical Co. Ltd. have been incorporated. However, transfer of assets & liabilities of these two subsidiaries from AYCL is still pending and transactions of Engineering & Electrical divisions continue to be reflected in the books of accounts of AYCL for the last two years i.e. 2010-11 & 2011-12.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Black Tea | 000 Kgs | 10557 | 10847 |
| Transformer | KVA | 8838.10 | 563590 |
| Regulators/ Rectifiers | KVA | 69428 | 76193 |

Total Revenue of the company registered an increase of ₹ 15.8 crore during 2011-12, which went up from ₹ 286.62 crore in 2010-11 to ₹ 302.42 crore in 2011-12. The net profit of the company

however reduced to ₹ 11.85 crore, a reduction of ₹ 29.47 crore over the previous year's profit of ₹ 41.32 crore due to reduction in other income. The company has focused on major areas as marketing, reduction in manufacturing cycle, value engineering, cost control, product development, up gradation, manpower rationalization etc.

The current ratio of company is at 1.05:1 during 2011-12 as against 1.13:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

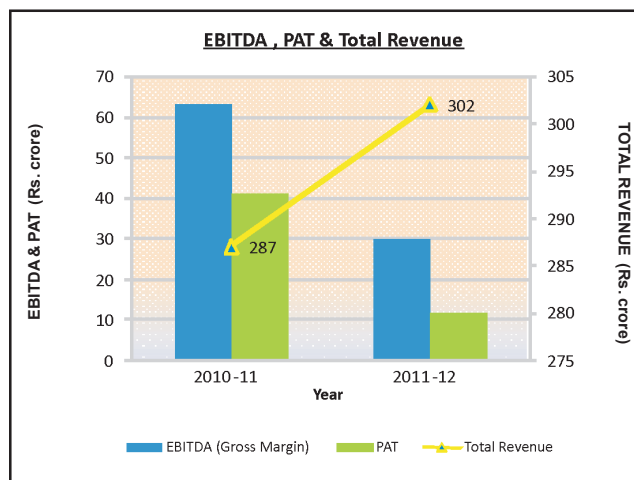


Fig. 1

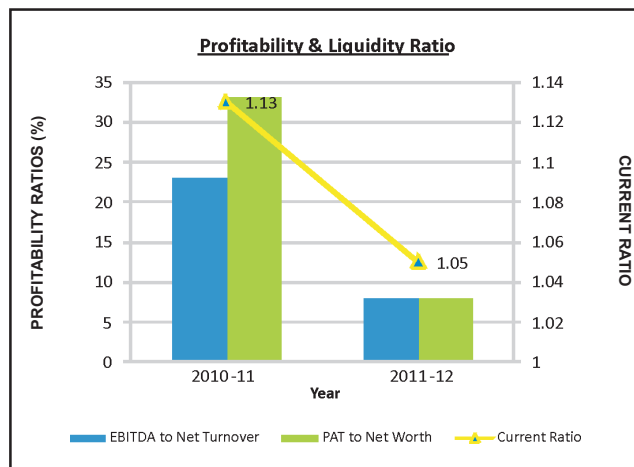


Fig. 2

Strategic issue

AYCL is one of the Turnaround CPSE" as per the guidelines issued by the Government of India for declaring a sick CPSE as "Turnaround CPSE". The performance of all Divisions of the Company has substantially improved mainly due to Revival package received from the Government of India in terms of BIFR approval of Rehabilitation Scheme. All the three Divisions of company namely Tea, Engineering and Electrical Divisions operate on profit centre concept.

Andrew Yule & Company Limited

Yule House, 8, Dr. Rajendra Prasad Sarani, Kolkata-700 001

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 7500 | 7500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 6086 | 5936 |
| (ii) Others | 437 | 437 |
| (b) Reserves & Surplus | 6945 | 5749 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 13468 | 12122 |
| (2) Share application money pending allotment | 150 | 300 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 6851 | 9007 |
| (b) Deferred tax liabilities (Net) | 362 | 342 |
| (c) Other Long-term liabilities | 95 | 214 |
| (d) Long-term provisions | 1073 | 1039 |
| Total Non-Current Liabilities 3(a) to 3(d) | 8381 | 10602 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2606 | 868 |
| (b) Trade Payables | 6070 | 5305 |
| (c) Other current liabilities | 13098 | 12839 |
| (d) Short-term provisions | 700 | 418 |
| Total Current Liabilities 4(a) to 4(d) | 22474 | 19430 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 44473 | 42454 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 23922 | 23136 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 6363 | 5987 |
| (aii) Accumulated Impairment | 136 | 136 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 17423 | 17013 |
| (c) Capital work in progress | 331 | 313 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 863 | 861 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1653 | 2037 |
| (h) Other Non-Current Assets | 529 | 361 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 20799 | 20585 |
| (2) Current Assets | | |
| (a) Current Investments | 2 | 2 |
| (b) Inventories | 3396 | 3712 |
| (c) Trade Recievables | 7581 | 4266 |
| (d) Cash & Bank Balance | 10172 | 10897 |
| (e) Short-term Loans & Advances | 2109 | 2832 |
| (f) Other Current Assets | 414 | 160 |
| Total Current Assets (a+b+c+d+e+f) | 23674 | 21869 |
| TOTAL ASSETS (1+2) | 44473 | 42454 |
| Important Indicators | | |
| (i) Investment | 13524 | 15680 |
| (ii) Capital Employed | 20469 | 21429 |
| (iii) Net Worth | 13618 | 12422 |
| (iv) Net Current Assets | 1200 | 2439 |
| (v) Cost of Sales | 27653 | 22764 |
| (vi) Net Value Added (at market price) | 14141 | 16200 |
| (vii) Total Regular Employees (Nos.) | 15017 | 15107 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 5552 | 5262 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 30195 | 25725 |
| Less : Excise Duty | 1126 | 734 |
| Revenue from Operations (Net) | 29069 | 24991 |
| (II) Other Income | 1173 | 3671 |
| (III) Total Revenue (I+II) | 30242 | 28662 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 9239 | 6955 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 512 | -163 |
| (d) Stores & Spares | 1710 | 1435 |
| (e) Power & Fuel | 1667 | 1692 |
| (f) Salary, Wages & Benefits/Employees Expense | 10005 | 9539 |
| (g) Other Operating/direct/manufacturing Expenses | 1027 | 827 |
| (h) Rent, Royalty & Cess | 203 | 64 |
| (i) Loss on sale of Assets/Investments | 0 | 22 |
| (j) Other Expenses | 2864 | 1992 |
| Total Expenditure (IV (a to j)) | 27227 | 22363 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 3015 | 6299 |
| (VI) Depreciation, Depletion & Amortisation | 426 | 423 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRAORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 2589 | 5876 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 691 | 503 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 959 | 1237 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1650 | 1740 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 939 | 4136 |
| (XI) Exceptional Items | -261 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1200 | 4136 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1200 | 4136 |
| (XV) TAX PROVISIONS | 15 | 4 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1185 | 4132 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1185 | 4132 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 142.01 | 116.62 |
| (ii) Cost of Sales : Sales | 95.13 | 91.09 |
| (iii) Salary/Wages : Sales | 34.42 | 38.17 |
| (iv) Net Profit : Net Worth | 8.7 | 33.26 |
| (v) Debt : Equity | 1.03 | 1.35 |
| (vi) Current Ratio | 1.05 | 1.13 |
| (vii) Trade Recievables : Sales | 26.08 | 17.07 |
| (viii) Total Inventory : Sales | 11.68 | 14.85 |

Balmer Lawrie & Co. Ltd.

The Company

Balmer Lawrie & Co. Ltd. (BL) incorporated in 1867 as a partnership firm became a Private Ltd. Co. in 1924 under the Companies Act, 1913 and was later converted to Public Ltd. Co. in 1936. Subsequently it became a subsidiary of IBP Co. Ltd. in 1972. However, in terms of a scheme of arrangement and reconstruction made under Companies Act, 1956 between IBP and Balmer Lawrie Investments Ltd. (BLIL), BL became a subsidiary of BLIL, w.e.f. 15.10.2001 which holds 61.8% of its equity. The enterprise employed 1488 regular employees (Executives 723 & Non-executives 765) as on 31.3.2012.

The company is a Schedule - 'B' listed Mini-ratna, Category-1 CPSE in Medium and Light Engineering sector under the administrative control of Ministry of Petroleum & Natural Gas, with its Registered Office at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to give better return to its shareholders/ investors by strictly governing its activities and emphasizing on cutting down unnecessary cost.

The Mission of the Company is to gain market leadership in all business segments, make them robust through innovative business process, selective restructuring and efficient / effective use of resources.

Industrial / Business Operations

The company is engaged in manufacturing of barrels and drums, greases and lubricants and performance chemicals and providing services in the areas of tours and travel, logistics services, logistics infrastructure, etc., through its 50 plants, sales offices, branch offices, technical services centres spread all over India. It also has one overseas 100% subsidiary namely Balmer Lawrie (UK) Ltd. (BLUK). The company also has 4 joint ventures companies. Further, the wholly owned subsidiary of the Company i.e., BLUK has a joint venture in Indonesia where it holds 50% of the share capital of the Company.

The product / service range of the company comprises of eight products / services and 4 major segments namely Industrial Packaging, Logistics Infrastructure & Services, Tours & Travel and Greases & Lubricants.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|----------------------|-------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Barrels & Drums | No./Lakhs | 39.40 | 36.09 |
| Greases & Lubricants | MT/KL Lakhs | 0.45 | 0.45 |
| Leather Chemicals | MT | 6479 | 6994 |

Total Revenue of the company registered an increase of ₹ 287.29 crore during 2011-12, which went up from ₹ 2049.88 crore in 2010-11 to ₹ 2337.17 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 138.07 crore, an increase of ₹ 16.98 crore over the previous year's ₹ 121.09 crore. The increase in profitability during 2011-12 compared to previous year is attributed to growth in the revenue from the manufacturing activities and Services

activities respectively partly offset by reduction in lower earnings from investment of short term surplus funds of the company.

The major contribution in the turnover of the company is Tours & Travel (40%) followed by Industrial Packaging (19%), Greases & Lubricants (17%) and Logistics Infrastructure & Services (8%).

The current ratio of company is at 1.72 : 1 during 2011-12 as against 1.55 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

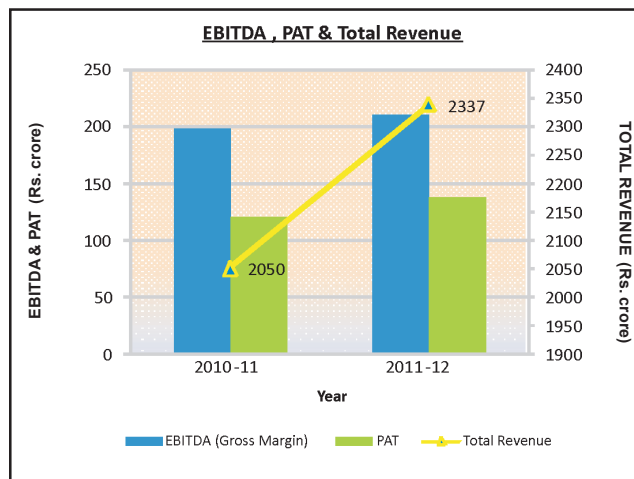


Fig. 1

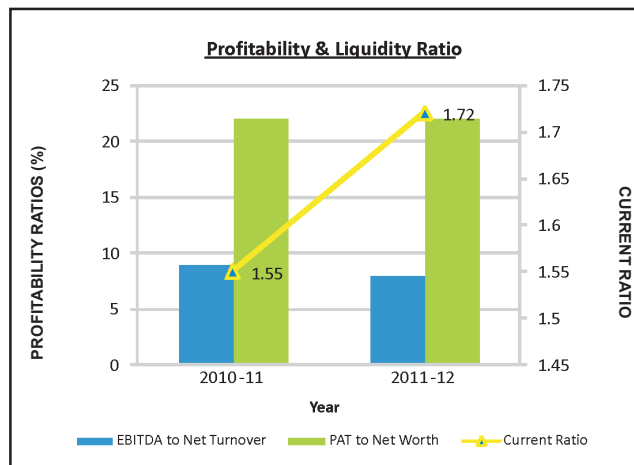


Fig. 2

Strategic Issues

During the year, the company had taken R&D initiatives for development of lubricants, leather chemicals and industrial packaging. These R&D efforts have helped the company to introduce new product range as also to remain cost effective in existing products. R&D expenditure of the company constituted 0.22% of the turnover during 2011-12.

www.balmerlawrie.com

Balmer Lawrie & Co. Ltd.

6, Mayurbhanj Road, Kolkata, West Bengal-700 023

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3000 | 3000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1629 | 1629 |
| (b) Reserves & Surplus | 60262 | 51755 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 61891 | 53384 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 125 | 765 |
| (c) Other Long-term liabilities | 4483 | 4066 |
| (d) Long-term provisions | 56 | 75 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4664 | 4906 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 22523 | 21985 |
| (c) Other current liabilities | 16198 | 16311 |
| (d) Short-term provisions | 10907 | 9782 |
| Total Current Liabilities 4(a) to 4(d) | 49628 | 48078 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 116183 | 106368 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 38803 | 33572 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15887 | 14606 |
| (aii) Accumulated Impairment | 112 | 117 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 22804 | 18849 |
| (c) Capital work in progress | 496 | 3258 |
| (d) Intangible assets under developmet | 76 | 0 |
| (e) Non-Current Investments | 4542 | 5724 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 3073 | 4157 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 30991 | 31988 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 12335 | 11932 |
| (c) Trade Recievables | 35373 | 30919 |
| (d) Cash & Bank Balance | 31636 | 26698 |
| (e) Short-term Loans & Advances | 5320 | 4500 |
| (f) Other Current Assets | 528 | 331 |
| Total Current Assets (a+b+c+d+e+f) | 85192 | 74380 |
| TOTAL ASSETS (1+2) | 116183 | 106368 |
| Important Indicators | | |
| (i) Investment | 1629 | 1629 |
| (ii) Capital Employed | 61891 | 53384 |
| (iii) Net Worth | 61891 | 53384 |
| (iv) Net Current Assets | 35564 | 26302 |
| (v) Cost of Sales | 213029 | 186433 |
| (vi) Net Value Added (at market price) | 52858 | 48435 |
| (vii) Total Regular Employees (Nos.) | 1488 | 1490 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 78864 | 73339 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 239665 | 210725 |
| Less : Excise Duty | 11258 | 9817 |
| Revenue from Operations (Net) | 228407 | 200908 |
| (II) Other Income | 5310 | 4080 |
| (III) Total Revenue (I+II) | 233717 | 204988 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 179527 | 158976 |
| (b) Purchase of stock-in-trade | 33 | 319 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -13 | -1016 |
| (d) Stores & Spares | 594 | 491 |
| (e) Power & Fuel | 2433 | 2062 |
| (f) Salary, Wages & Benefits/Employees Expense | 14082 | 13113 |
| (g) Other Operating/direct/manufacturing Expenses | 2315 | 1408 |
| (h) Rent, Royalty & Cess | 752 | 703 |
| (i) Loss on sale of Assets/Investments | 1192 | 0 |
| (j) Other Expenses | 11788 | 9164 |
| Total Expenditure (IV (a to j)) | 212703 | 185220 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 21014 | 19768 |
| (VI) Depreciation, Depletion & Amortisation | 1518 | 1213 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 19496 | 18555 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 469 | 451 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 469 | 451 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 19027 | 18104 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 19027 | 18104 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 19027 | 18104 |
| (XV) TAX PROVISIONS | 5220 | 5995 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 13807 | 12109 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 13807 | 12109 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 369.05 | 376.34 |
| (ii) Cost of Sales : Sales | 93.27 | 92.8 |
| (iii) Salary/Wages : Sales | 6.17 | 6.53 |
| (iv) Net Profit : Net Worth | 22.31 | 22.68 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.72 | 1.55 |
| (vii) Trade Recievables : Sales | 15.49 | 15.39 |
| (viii) Total Inventory : Sales | 5.4 | 5.94 |

BEL Optronic Devices Ltd.

The Company

BEL Optronic Devices Ltd. (BELOP) was earlier a joint venture company promoted by M/s Bharat Electronics Limited (BEL) and M/s Delft Instruments International (DII) of Netherlands. BEL acquired the shares of DII on 30th July 2002 and consequently the company became Government Company w.e.f. 30th July 2002.

BELOP is an un-categorised CPSE in the medium and Light Engineering sector under the administrative control of Ministry of Defence. It is a subsidiary of BEL which holds 92.79% of its equity. The company employed 114 regular employees (Executives 32, Non-executives 82) as on 31.3.2012. It's registered and corporate offices are at Pune (Maharashtra).

Vision / Mission

The Mission of the Company is to be a customer focused technology driven company in the field of Image Intensifiers and other chosen areas.

Industrial / Business Operations

BELOP is engaged in the production of Image Intensifier Tubes and Associated Power Supply Units with its single operating unit at Pune. Image Intensifier Tube (I.I. Tube) is a specialized product used in optical instrument for night vision capability.

Performance Highlights

The Domestic sale of Company's product is only to Defence and Para Military forces. There are no other manufacturers of these products in India.

The Company registered an increase of ₹ 21.66 crore in total revenue during 2011-12 which went up to ₹ 73.77 crore in 2011-12 from ₹ 52.11 crore during 2010-11. The net profit of the company however increased to ₹ 8.16 crore in 2011-12, an increase of ₹ 3.71 crore over the previous year profit of ₹ 4.45 crore due to increase in turnover and productivity.

The company has received exemption from Government of India, Ministry of Company Affairs from compliance of para 5(ii) (a) (1), 5(ii) (a) (2), 5(ii) (e), 5 (iii), 5 (viii)(a), 5 (viii)(b), 5 (viii)(c), 5 (viii)(e), of the revised Schedule VI for the financial year ended on 31st March 2012.

The current ratio of company is at 1.92 : 1 during 2011-12 as against 5.51 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

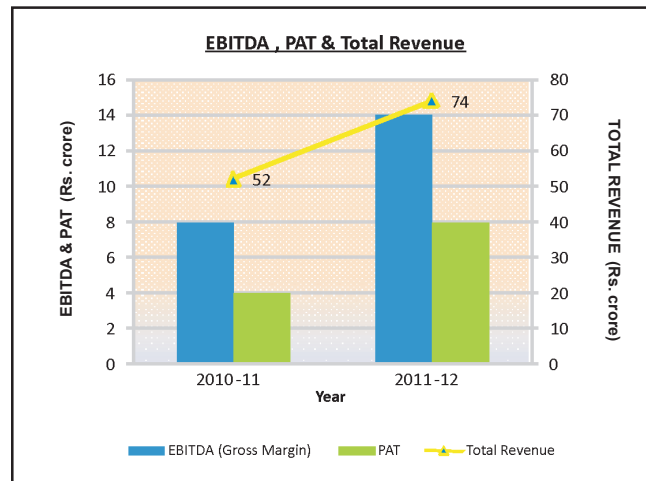


Fig. 1

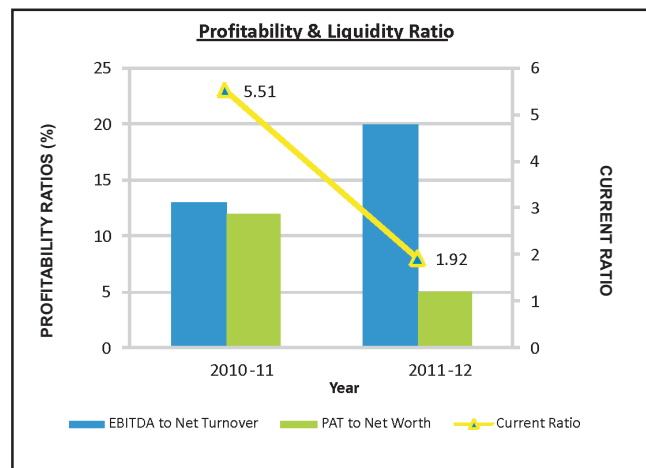


Fig. 2

Strategic Issues

In order to cater to the requirements of its main customer, the Indian Army, BELOP has entered into agreements with M/s Photonis, France during May 2011 for transfer of technology for manufacture of Higher Specification Tubes at BELOP.

www.bel-india.com

BEL Optronics Devices Ltd.

EL-30, J Block, Bohasri Industrial Area, Pune, Maharashtra-411 026

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3500 | 3500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1832 | 1832 |
| (b) Reserves & Surplus | 12769 | 1825 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 14601 | 3657 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1 | 2 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 39 | 5 |
| (d) Long-term provisions | 42 | 32 |
| Total Non-Current Liabilities 3(a) to 3(d) | 82 | 39 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 1997 | 322 |
| (c) Other current liabilities | 7483 | 223 |
| (d) Short-term provisions | 113 | 82 |
| Total Current Liabilities 4(a) to 4(d) | 9593 | 627 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 24276 | 4323 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5067 | 5027 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 4452 | 4356 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 615 | 671 |
| (c) Capital work in progress | 135 | 0 |
| (d) Intangible assets under developmet | 2907 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 7 | 1 |
| (g) Long Term Loans and Advances | 38 | 55 |
| (h) Other Non-Current Assets | 2171 | 140 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5873 | 867 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 4458 | 548 |
| (c) Trade Recievables | 3415 | 1433 |
| (d) Cash & Bank Balance | 4296 | 1378 |
| (e) Short-term Loans & Advances | 5905 | 1 |
| (f) Other Current Assets | 329 | 96 |
| Total Current Assets (a+b+c+d+e+f) | 18403 | 3456 |
| TOTAL ASSETS (1+2) | 24276 | 4323 |
| Important Indicators | | |
| (i) Investment | 1833 | 1834 |
| (ii) Capital Employed | 14602 | 3659 |
| (iii) Net Worth | 14601 | 3657 |
| (iv) Net Current Assets | 8810 | 2829 |
| (v) Cost of Sales | 6109 | 4520 |
| (vi) Net Value Added (at market price) | 2890 | 1598 |
| (vii) Total Regular Employees (Nos.) | 114 | 119 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 38231 | 34314 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 6274 | 5236 |
| Less : Excise Duty | 71 | 163 |
| Revenue from Operations (Net) | 6203 | 5073 |
| (II) Other Income | 1174 | 138 |
| (III) Total Revenue (I+II) | 7377 | 5211 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 6101 | 3178 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -1768 | 372 |
| (d) Stores & Spares | 55 | 93 |
| (e) Power & Fuel | 113 | 95 |
| (f) Salary, Wages & Benefits/Employees Expense | 523 | 490 |
| (g) Other Operating/direct/manufacturing Expenses | 75 | 77 |
| (h) Rent, Royalty & Cess | 2 | 2 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 912 | 75 |
| Total Expenditure (IV (a to j)) | 6013 | 4382 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1364 | 829 |
| (VI) Depreciation, Depletion & Amortisation | 96 | 138 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1268 | 691 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 19 | 22 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 19 | 22 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1249 | 669 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1249 | 669 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1249 | 669 |
| (XV) TAX PROVISIONS | 433 | 224 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 816 | 445 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 816 | 445 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 42.48 | 138.64 |
| (ii) Cost of Sales : Sales | 98.48 | 89.1 |
| (iii) Salary/Wages : Sales | 8.43 | 9.66 |
| (iv) Net Profit : Net Worth | 5.59 | 12.17 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.92 | 5.51 |
| (vii) Trade Recievables : Sales | 55.05 | 28.25 |
| (viii) Total Inventory : Sales | 71.87 | 10.8 |

Bharat Dynamics Ltd.

The Company

Bharat Dynamics Ltd. (BDL) was set up on 16.07.1970 with the objective becoming self-reliant and competitive in Guided Missile and Underwater Guided Weapon Technology and Production.

BDL is a schedule-'B'/ BIFR / BRPSE Mini-Ratna-I CPSE in Medium and Light Engineering Sector under the administrative control of Ministry of Defence, Dept of Defence Production with 100% shareholding by the Government of India. The company employed 2869 regular employees (Executives 798 & Non-Executives 2071) as on 31.3.2012. Its Registered and Corporate Offices are at Hyderabad, Andhra Pradesh.

Vision / Mission

The Vision of Bharat Dynamics Ltd. (BDL) is to be a world class enterprise in the Defence industry. The Mission of Bharat Dynamics Ltd. (BDL) is to establish itself as the leading manufacturer in the aerospace and underwater weapons industry in the country and emerge as a world class, sophisticated, state-of-art global enterprise providing total solution to the security system needs of the Nation.

Industrial / Business Operations

BDL is engaged in manufacturing of sophisticated State of art weapon systems for the Armed Forces through its three operating units at Hyderabad, Bhanur in Medak District and Visakhapatnam in Andhra Pradesh. The product range of the company comprises of Anti Tank Missiles, Torpedoes, Mines and Deception Device. The company is exempted from furnishing production details that are classified information.

Performance Highlights

Total Revenue from of the company registered an increase of ₹ 341.07 crore during 2011-12, which went up from ₹ 1080.02 crore in 2010-11 to ₹ 1421.09 crore in 2011-12. The profit of the company has also gone up by ₹ 183.26 crore to ₹ 234.96 crore in 2011-12, from ₹ 51.70 crore in previous year due to increase in other income.

The current ratio of company is at 1.08 : 1 during 2011-12 & 2010-11 (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

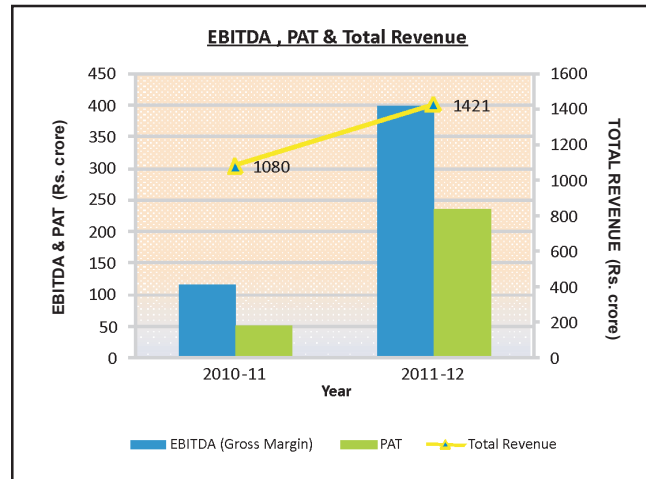


Fig. 1

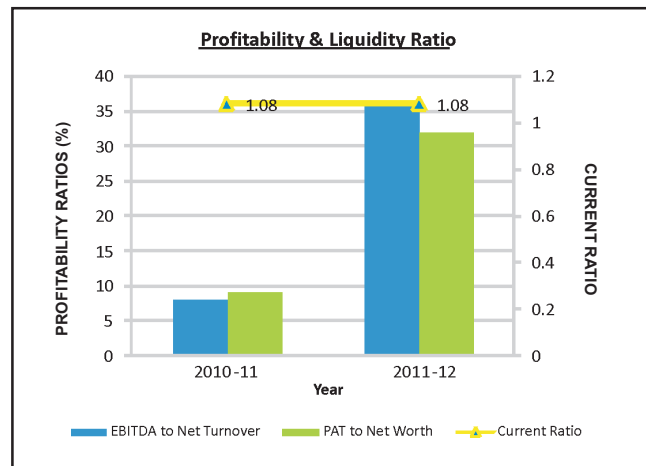


Fig. 2

Strategic issues

To ensure a sustained growth of BDL to attain sales turnover of ₹ 1500 crore by the year 2012-13, constantly striving to convert the planned induction of missiles into actual indents to be proactive and work in close collaboration with DRDO, to become self-reliant and competitive in Guided Missile Technology and Production, to maximize utilization of existing production capacities, to establish modern and cost effective production facilities for new projects, to meet production commitments and maximize customer satisfaction, to maximize share holder wealth (@ of 20% Growth per Annum), to upgrade the company to Schedule - A by 2013 and to develop and nurture Human Resources. The company is having confirmed orders to the tune of ₹ 19,000 crore approximately.

Bharat Dynamics Ltd.

Kanchanbagh, Hyderabad, 500058, Andhra Pradesh

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12500 | 12500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 11500 | 11500 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 61739 | 43705 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 73239 | 55205 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 4890 | 5086 |
| (d) Long-term provisions | 4966 | 3852 |
| Total Non-Current Liabilities 3(a) to 3(d) | 9856 | 8938 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 16286 | 17179 |
| (c) Other current liabilities | 522295 | 417375 |
| (d) Short-term provisions | 20041 | 12323 |
| Total Current Liabilities 4(a) to 4(d) | 558622 | 446877 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 641717 | 511020 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 60424 | 48809 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 39257 | 34696 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 21167 | 14113 |
| (c) Capital work in progress | 3925 | 2210 |
| (d) Intangible assets under developmet | 622 | 0 |
| (e) Non-Current Investments | 54 | 54 |
| (f) Deferred Tax Assets (Net) | 5445 | 2848 |
| (g) Long Term Loans and Advances | 1230 | 2907 |
| (h) Other Non-Current Assets | 4755 | 4945 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 37198 | 27077 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 60257 | 50219 |
| (c) Trade Recievables | 8839 | 4515 |
| (d) Cash & Bank Balance | 429508 | 402083 |
| (e) Short-term Loans & Advances | 95013 | 22664 |
| (f) Other Current Assets | 10902 | 4462 |
| Total Current Assets (a+b+c+d+e+f) | 604519 | 483943 |
| TOTAL ASSETS (1+2) | 641717 | 511020 |
| Important Indicators | | |
| (i) Investment | 11500 | 11500 |
| (ii) Capital Employed | 73239 | 55205 |
| (iii) Net Worth | 73239 | 55205 |
| (iv) Net Current Assets | 45897 | 37066 |
| (v) Cost of Sales | 107270 | 100078 |
| (vi) Net Value Added (at market price) | 65449 | 34502 |
| (vii) Total Regular Employees (Nos.) | 2877 | 2898 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 69610 | 67440 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 95912 | 93916 |
| Less : Excise Duty | 75 | 84 |
| Revenue from Operations (Net) | 95837 | 93832 |
| (II) Other Income | 46272 | 14170 |
| (III) Total Revenue (I+II) | 142109 | 108002 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 63186 | 57671 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -3382 | 2818 |
| (d) Stores & Spares | 167 | 343 |
| (e) Power & Fuel | 906 | 710 |
| (f) Salary, Wages & Benefits/Employees Expense | 24032 | 23453 |
| (g) Other Operating/direct/manufacturing Expenses | 1510 | 1470 |
| (h) Rent, Royalty & Cess | 87 | 135 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 15739 | 9843 |
| Total Expenditure (IV (a to j)) | 102245 | 96443 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 39864 | 11559 |
| (VI) Depreciation, Depletion & Amortisation | 5025 | 3635 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 34839 | 7924 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 20 | 7 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 20 | 7 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 34819 | 7917 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 34819 | 7917 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 34819 | 7917 |
| (XV) TAX PROVISIONS | 11323 | 2747 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 23496 | 5170 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 23496 | 5170 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 130.86 | 169.97 |
| (ii) Cost of Sales : Sales | 111.93 | 106.66 |
| (iii) Salary/Wages : Sales | 25.08 | 24.99 |
| (iv) Net Profit : Net Worth | 32.08 | 9.37 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.08 | 1.08 |
| (vii) Trade Recievables : Sales | 9.22 | 4.81 |
| (viii) Total Inventory : Sales | 62.87 | 53.52 |

Bharat Electronics Ltd.

The Company

Bharat Electronics Limited (BEL) was established on 21.04.1954 with the technical collaboration from CSF, France for manufacturing of Trans-receivers, used by the Indian Army for radio communication.

BEL is a Schedule "A" listed Navratna CPSE in the Medium & Light Engineering sector under the administrative control of Ministry of Defence with 75.86% shareholding of Government of India. The company employed 10791 regular employees (Executives 5502 & Non-Executives 5289) as on 31.3.2012. It's registered and Corporate Office is at Bangalore.

Vision / Mission

The Vision of the Company is to be a world class enterprise in professional electronics.

The Mission of the Company is to be a customer focused globally competitive company in defence electronics and in other chosen areas of professional electronics, through quality, technology and innovation.

Industrial / Business Operations

The company has pioneered the growth of the Electronic Components industry in the country. With a small beginning in the field of Radio Communication, it has become a multi-technology and multi-product company.

BEL has 9 operating units at Bangalore, Ghaziabad, Pune, Machilipatnam, Panchkula, Kotdwara, Navi Mumbai, Chennai and Hyderabad and all units are ISO 9001:2000 certified. It has one subsidiary namely BEL Optronics Devices Ltd. and two financial joint ventures.

BEL has a product range of more than 350 products, which are broadly classified into 8 core business groups including Radars and Sonars, Communication, C⁴I, Electronic Warfare Systems, Electro Optics, Tank electronics, Telecommunication and Broadcasting and Components. About 80% turnover of the company comes from defence business. Being mostly classified information, segment-wise information, is not published.

Performance Highlights

Total Revenue from of the company registered an increase of ₹ 492.06 crore during 2011-12, which went up from ₹ 5861.07 crore in 2010-11 to ₹ 6353.13 crore in 2011-12. However, the profit of the company has gone down by ₹ 31.57 crore to ₹ 829.90 crore in 2011-12, from ₹ 861.47 crore in previous year due to issues like delay in bulk production clearance of new products and partial receipt of items from consortium partners. The higher employees cost (mainly due to implementation of VRS) and high material content and lower value addition in some major products supplied / projects executed also affected profitability.

The current ratio of company is at 1.54 : 1 during 2011-12 as against 1.55 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios

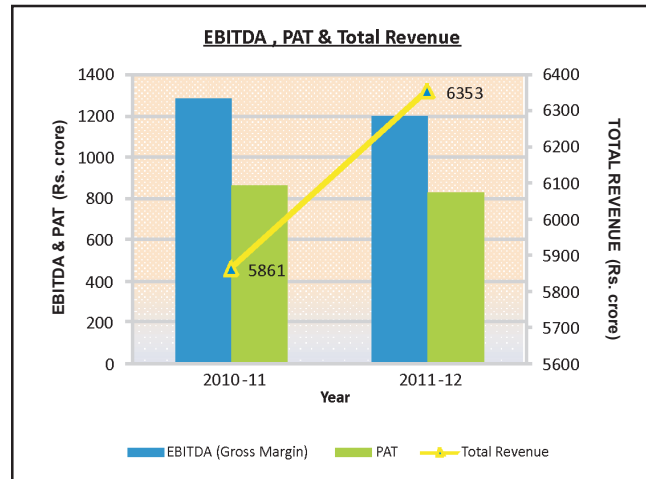


Fig. 1

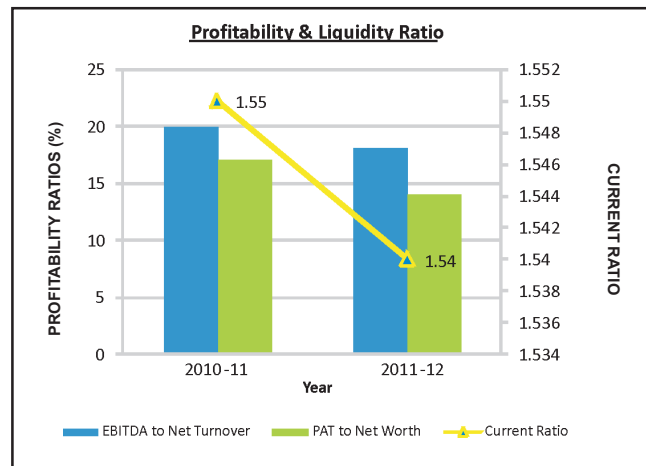


Fig. 2

during the period 2010-11 to 2011-12 can be seen on the adjoining page.

Strategic issues

Indigenously developed products contributed 81% to the turnover out of which 54% came from in-house developments and 27% from products developed by other indigenous agencies. 19% of the turnover was contributed by products using foreign technology.

Backed by a healthy order book, company is targeting a turnover of ₹ 630,0 crore during 2012-13. Segments like Radar, Communications, Network Centric Warfare and Weapon Systems will drive the Company's growth. Defence business segment will provide close to 80% of company's revenues while civilian business will provide the balance.

www.bel-india.com

Bharat Electronics Ltd.

Outer Ring Road, Nagavara, Bangalore, Karnataka – 560 045

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 6069 | 6069 |
| (ii) Others | 1931 | 1931 |
| (b) Reserves & Surplus | 555697 | 492257 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 563697 | 500257 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1 | 13 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 418 | 209 |
| (d) Long-term provisions | 30322 | 25908 |
| Total Non-Current Liabilities 3(a) to 3(d) | 30741 | 26130 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 108142 | 84096 |
| (c) Other current liabilities | 754706 | 674227 |
| (d) Short-term provisions | 28550 | 31453 |
| Total Current Liabilities 4(a) to 4(d) | 891398 | 789776 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1485836 | 1316163 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 190158 | 178901 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 139142 | 130529 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 51016 | 48372 |
| (c) Capital work in progress | 11344 | 5559 |
| (d) Intangible assets under developmet | 12 | 209 |
| (e) Non-Current Investments | 1198 | 1198 |
| (f) Deferred Tax Assets (Net) | 22816 | 18065 |
| (g) Long Term Loans and Advances | 17355 | 11097 |
| (h) Other Non-Current Assets | 11881 | 11087 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 115622 | 95587 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 267380 | 235013 |
| (c) Trade Recievables | 268695 | 289658 |
| (d) Cash & Bank Balance | 677252 | 651936 |
| (e) Short-term Loans & Advances | 150798 | 41734 |
| (f) Other Current Assets | 6089 | 2235 |
| Total Current Assets (a+b+c+d+e+f) | 1370214 | 1220576 |
| TOTAL ASSETS (1+2) | 1485836 | 1316163 |
| Important Indicators | | |
| (i) Investment | 8001 | 8013 |
| (ii) Capital Employed | 563698 | 500270 |
| (iii) Net Worth | 563697 | 500257 |
| (iv) Net Current Assets | 478816 | 430800 |
| (v) Cost of Sales | 527768 | 469919 |
| (vi) Net Value Added (at market price) | 274675 | 262850 |
| (vii) Total Regular Employees (Nos.) | 10791 | 11180 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 83498 | 77658 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 582127 | 564304 |
| Less : Excise Duty | 5363 | 5795 |
| Revenue from Operations (Net) | 576764 | 558509 |
| (II) Other Income | 58549 | 27598 |
| (III) Total Revenue (I+II) | 635313 | 586107 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 304526 | 246887 |
| (b) Purchase of stock-in-trade | 59624 | 63857 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -8995 | 889 |
| (d) Stores & Spares | 2753 | 2186 |
| (e) Power & Fuel | 2690 | 2769 |
| (f) Salary, Wages & Benefits/Employees Expense | 108123 | 104186 |
| (g) Other Operating/direct/manufacturing Expenses | 11097 | 9848 |
| (h) Rent, Royalty & Cess | 2718 | 1764 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 33152 | 25329 |
| Total Expenditure (IV (a to j)) | 515688 | 457715 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 119625 | 128392 |
| (VI) Depreciation, Depletion & Amortisation | 12080 | 12204 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 107545 | 116188 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 60 | 73 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 60 | 73 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRAORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 107485 | 116115 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET) (X-XI) | 107485 | 116115 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 107485 | 116115 |
| (XV) TAX PROVISIONS | 24495 | 29968 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 82990 | 86147 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 82990 | 86147 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 102.32 | 111.64 |
| (ii) Cost of Sales : Sales | 91.51 | 84.14 |
| (iii) Salary/Wages : Sales | 18.75 | 18.65 |
| (iv) Net Profit : Net Worth | 14.72 | 17.22 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.54 | 1.55 |
| (vii) Trade Recievables : Sales | 46.59 | 51.86 |
| (viii) Total Inventory : Sales | 46.36 | 42.08 |

Bharat Pumps & Compressors Limited

The Company

Bharat Pumps and Compressor Ltd. (BPCL) was incorporated on 01-01-1970 as an import substitution unit for manufacture of sophisticated process pumps and compressors for core sector industries which were hitherto being imported by them.

It is a schedule-'B' BIFR referred Miniratna CPSE under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. The company employed 984 regular employees (241 Executives, Non-executives 743) as on 31.3.2012. Its registered & corporate offices are at Naini, Allahabad, Uttar Pradesh.

Vision / Mission

The Vision of the Company is to become an Indian MNC in the field of Fluid Handling, Gas Compression, Gas Storage Equipment, Services and Project Management.

The Mission of the Company are to provide quality products and services to core sector industries with special thrust on Oil and Natural Gas, Petro-chemicals, Refineries, Nuclear and Thermal Power Plants, Fertilizers and Public Transport Services complying to Health and Safety norms.

Industrial / Business Operations

The company is engaged in manufacturing and supply of heavy duty Centrifugal Pumps, Reciprocating Pumps, Reciprocating Compressors and High Pressure Seamless Industrial/ CNG Gas Cylinders and Cascades to cater the need of Oil Exploration and Exploitation, Refineries, Petro-chemicals, Chemicals and Fertilizers, Power (including Nuclear Power) Sectors and other process downstream industries from its single operating unit at Allahabad, U.P.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------------------------|---------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Centrifugal and Reciprocating Pumps | Numbers | 100 | 74 |
| Reciprocating Compressors | Numbers | 7 | 18 |
| Gas Cylinders | Numbers | 35961 | 34240 |

The Company registered a reduction of ₹ 56.15 crore in total revenue during 2011-12 which went down to ₹ 152.99 crore in 2011-12 from ₹ 209.14 crore during 2010-11. The company has shown a loss of ₹ 0.91 crore during 2011-12 as against previous year's profit of ₹ 9.53 crore, an increase in loss of ₹ 10.44 crore, due to fall in production and turnover.

The current ratio of company is at 2.47 :1 during 2011-12 as against 2.22 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios

during the period 2010-11 to 2011-12 can be seen on the adjoining page.

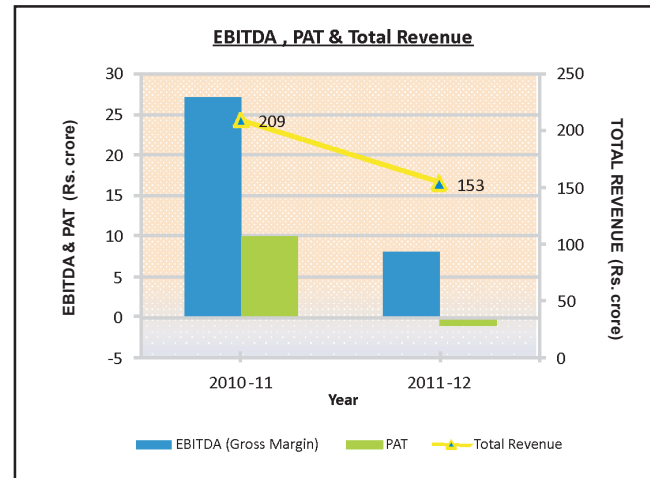


Fig. 1

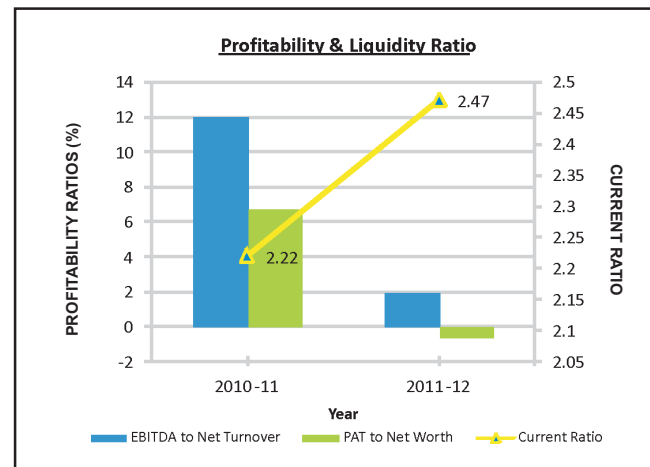


Fig. 2

Strategic issue

Bharat Pumps and Compressor Ltd. (BPCL) was one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as "Turnaround CPSE". BPCL was a sick company till 2004-05 having suffered losses since inception. A restructuring / revival / rehabilitation Plan for BPCL was approved by the Government (of India) in December 2006, which comprised measures such as management support and infusion of equity by BHEL, financial support by ONGC and technology support by EIL and waiver of Plan and Non-Plan loan including interest due and budgetary support to clear outstanding dues, etc. BPCL has taken up development, modification of components and process towards indigenization, efficiency and cost saving.

www.bharatpumps.co.in

Bharat Pumps & Compressors Limited
Naini, Allahabad, Uttar Pradesh 211 010

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 6500 | 6500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5353 | 5353 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 8680 | 8771 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 14033 | 14124 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1600 | 830 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 100 | 800 |
| (d) Long-term provisions | 3500 | 3844 |
| Total Non-Current Liabilities 3(a) to 3(d) | 5200 | 5474 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 2559 | 2773 |
| (c) Other current liabilities | 4447 | 6354 |
| (d) Short-term provisions | 547 | 782 |
| Total Current Liabilities 4(a) to 4(d) | 7553 | 9909 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 26786 | 29507 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 8127 | 7004 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3625 | 3300 |
| (a(ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii)) | 4502 | 3704 |
| (c) Capital work in progress | 1922 | 2548 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 865 | 1083 |
| (g) Long Term Loans and Advances | 789 | 175 |
| (h) Other Non-Current Assets | 15 | 15 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 8093 | 7525 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 5485 | 5176 |
| (c) Trade Recievables | 8478 | 7949 |
| (d) Cash & Bank Balance | 3299 | 7471 |
| (e) Short-term Loans & Advances | 1431 | 1386 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 18693 | 21982 |
| TOTAL ASSETS (1+2) | 26786 | 29507 |
| Important Indicators | | |
| (i) Investment | 6953 | 6183 |
| (ii) Capital Employed | 15633 | 14954 |
| (iii) Net Worth | 14033 | 14124 |
| (iv) Net Current Assets | 11140 | 12073 |
| (v) Cost of Sales | 14881 | 18487 |
| (vi) Net Value Added (at market price) | 8133 | 9549 |
| (vii) Total Regular Employees (Nos.) | 984 | 1072 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 55208 | 46642 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 15351 | 21337 |
| Less : Excise Duty | 1256 | 1175 |
| Revenue from Operations (Net) | 14095 | 20162 |
| (II) Other Income | 1204 | 752 |
| (III) Total Revenue (I+II) | 15299 | 20914 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 6947 | 9471 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -615 | 130 |
| (d) Stores & Spares | 139 | 176 |
| (e) Power & Fuel | 579 | 474 |
| (f) Salary, Wages & Benefits/Employees Expense | 6519 | 6000 |
| (g) Other Operating/direct/manufacturing Expenses | 253 | 267 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 677 | 1649 |
| Total Expenditure (IV (a to j)) | 14499 | 18167 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 800 | 2747 |
| (VI) Depreciation, Depletion & Amortisation | 382 | 320 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 418 | 2427 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 261 | 526 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 261 | 526 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRAORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 157 | 1901 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 157 | 1901 |
| (XIII) Extra-Ordinary Items | 0 | 475 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 157 | 1426 |
| (XV) TAX PROVISIONS | 248 | 473 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -91 | 953 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -91 | 953 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 90.16 | 134.83 |
| (ii) Cost of Sales : Sales | 105.58 | 91.69 |
| (iii) Salary/Wages : Sales | 46.25 | 29.76 |
| (iv) Net Profit : Net Worth | -0.65 | 6.75 |
| (v) Debt : Equity | 0.3 | 0.16 |
| (vi) Current Ratio | 2.47 | 2.22 |
| (vii) Trade Recievables : Sales | 60.15 | 39.43 |
| (viii) Total Inventory : Sales | 38.91 | 25.67 |

Biecco Lawrie Ltd.

The Company

Biecco Lawrie Limited (BLL), formally known as British India Electric Construction Company Ltd. (BIECCO), was established on 23.12.1919. In 1972, it became a Government company after Balmer Lawrie & Co. (a CPSE), acquired majority shares in the Company and the Company was renamed as BLL. In 1979, the Government of India acquired majority shares of this company and it became an independent CPSE.

BLL is a Schedule-‘C’ CPSE in Medium and Light Engineering sector under the administrative control of M/o Petroleum and Natural Gas with 99.57% shareholding by the Government of India (POI=32.24% and OI=67.33%). The company employed 368 regular employees (Executives 78 and Non-executives 290) as on 31.3.2012 Registered and Corporate offices of the company are located at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to be a growing company, and help in sharing energy nation-wide, for improved quality of life. The Mission of the Company is to be an electrical engineering company, improving continuously the quality and technology of its products.

Industrial / Business Operations

BLL is a medium sized engineering Company having two manufacturing units located in Kolkata and it has marketing branches at Delhi, Mumbai, Chennai and Lucknow. The four main business divisions of the Company are manufacturing & marketing of medium voltage Switchgear, Turnkey Electrical Projects, Lube oil blending & filling and Repair of Electrical Rotating machinery.

Performance Highlights

The physical performance of the company for last two years is given below:

| Main Products | Unit | Performance during | |
|------------------|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Sale of Products | Rs. in Cr. | 25.30 | 31.21 |
| Sale of Services | Rs. in Cr. | 20.95 | 53.22 |

The Company registered a decline of ₹ 38.20 crore in total income during 2011-12 which went down to ₹ 45.68 crore in 2011-12 from ₹ 83.88 crore during 2010-11. The company suffered a loss of ₹ 20.13 crore in 2011-2 as against a profit of ₹ 3.75 crore in 2010-11, thereon showing a total decline of ₹ 23.88 crore due to reduction in operating income.

The current ratio of company is at 1.13 : 1 during 2011-12 as against 0.91 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

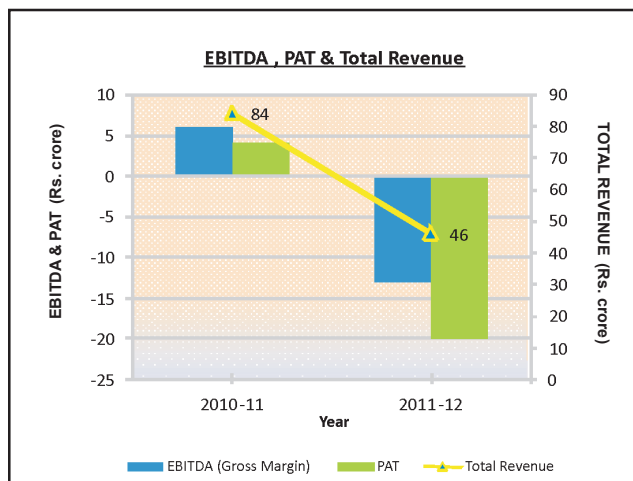


Fig. 1

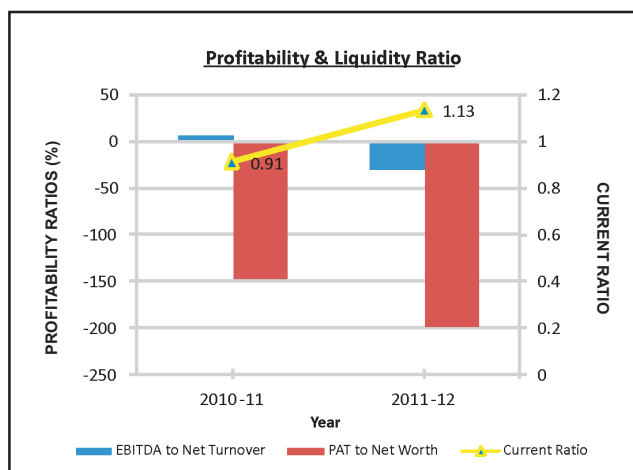


Fig. 2

Strategic Issues

In May-2011, Govt. of India has approved financial restructuring of the company for Strengthening, Modernizing, Reviving and Restructuring of the company as recommended by the BRPSE. Consequent to such approval and issue of shares, OI has become major shareholder of the company.

Company's traditional business i.e. manufacturing and supply of medium voltage Switchgears & Spares is operating in a stiffly competitive market environment.

In the recent years, the Company has been looking into additional areas of business in consonance with the national investment plans in power sector infrastructure as well as small hydropower projects. Thus it is participating in APDRP, RAPDRP and RGGVY schemes of the Government either as a contractor/supplier or as a third party inspection agency for REC.

www.biecco.gov.in

Bienco Lawrie Ltd.

6, Mayurbhanj Road, Kolkata-700023

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 7500 | 5000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2410 | 2410 | |
| (ii) Others | 5066 | 1790 | |
| (b) Reserves & Surplus | -6468 | -4455 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1008 | -255 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 93 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 266 | 269 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 359 | 269 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 905 | 4203 | |
| (b) Trade Payables | 2589 | 2700 | |
| (c) Other current liabilities | 3132 | 3189 | |
| (d) Short-term provisions | 30 | 23 | |
| Total Current Liabilities 4(a) to 4(d) | 6656 | 10115 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8023 | 10129 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1812 | 1763 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1282 | 1217 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 530 | 546 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 366 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 530 | 912 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1439 | 1214 | |
| (c) Trade Recievables | 3244 | 4900 | |
| (d) Cash & Bank Balance | 846 | 1399 | |
| (e) Short-term Loans & Advances | 859 | 1626 | |
| (f) Other Current Assets | 1105 | 78 | |
| Total Current Assets (a+b+c+d+e+f) | 7493 | 9217 | |
| TOTAL ASSETS (1+2) | 8023 | 10129 | |
| Important Indicators | | | |
| (i) Investment | 7476 | 4200 | |
| (ii) Capital Employed | 1008 | -255 | |
| (iii) Net Worth | 1008 | -255 | |
| (iv) Net Current Assets | 837 | -898 | |
| (v) Cost of Sales | 5898 | 7850 | |
| (vi) Net Value Added (at market price) | 752 | 2600 | |
| (vii) Total Regular Employees (Nos.) | 368 | 396 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39900 | 35816 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 4625 | 8443 | |
| Less : Excise Duty | 222 | 295 | |
| Revenue from Operations (Net) | 4403 | 8148 | |
| (II) Other Income | 165 | 240 | |
| (III) Total Revenue (I+II) | 4568 | 8388 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 2379 | 2394 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -451 | -10 | |
| (d) Stores & Spares | 26 | 31 | |
| (e) Power & Fuel | 119 | 111 | |
| (f) Salary, Wages & Benefits/Employees Expense | 1762 | 1702 | |
| (g) Other Operating/direct/manufacturing Expenses | 1153 | 2902 | |
| (h) Rent, Royalty & Cess | 78 | 74 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 767 | 580 | |
| Total Expenditure (IV (a to j)) | 5833 | 7784 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -1265 | 604 | |
| (VI) Depreciation, Depletion & Amortisation | 65 | 66 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRAORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1330 | 538 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 194 | 160 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 194 | 160 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1524 | 378 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1524 | 378 | |
| (XIII) Extra-Ordinary Items | 31 | 2 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1555 | 376 | |
| (XV) TAX PROVISIONS | | | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2013 | 375 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -2013 | 375 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 436.81 | -3195.29 | |
| (ii) Cost of Sales : Sales | 133.95 | 96.34 | |
| (iii) Salary/Wages : Sales | 40.02 | 20.89 | |
| (iv) Net Profit : Net Worth | -199.7 | - | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 1.13 | 0.91 | |
| (vii) Trade Recievables : Sales | 73.68 | 60.14 | |
| (viii) Total Inventory : Sales | 32.68 | 14.9 | |

Central Electronics Ltd.

The Company

Central Electronics Ltd. (CEL) was incorporated on 26.06.1974 with the an objective of developing and productionising various electronic materials components and sophisticated systems for which know how on a laboratory scale had been demonstrated in the CSIR, DRDO and other National Laboratories.

CEL is a Schedule-'B' BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Science and Technology, D/o Scientific and Industrial Research with 100% shareholding by the Government of India. The company employed 739 regular employees (Executives 273 & Non-Executives 466) as on 31.3.2012. Its registered office is at New Delhi and Corporate office at Ghaziabad, U.P.

Vision / Mission

The Vision of the company is to be a market leader in the field of Solar Photovoltaic Energy sources, particularly for rural applications, as also in Railway Safety and Signaling Electronics and Microwave Phase Control Modules.

The Mission of the company is to achieve excellence in technology, manufacture and marketing of renewable energy systems and selected materials, components and systems.

Industrial / Business Operations

CEL is engaged in production and marketing of Solar Photovoltaic Products, Railway Electronics, Cathodic Protection Systems, Microwave Electronics and PZT Alumina through its only one operating unit at Sahibabad, U.P.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Solar PV Modules | KW | 3018 | 3196 |
| Axle Counters | Nos. | 301 | 622 |
| Phase Shifters | Nos. | 19078 | 14000 |

Total Revenue of the company registered an increase of ₹ 6.77 crore during 2011-12, which went up from ₹ 155.54 crore in 2010-11 to ₹ 148.77 crore in 2011-12. The loss of the company has gone down by ₹ 1.34 crore to ₹ 15.91 crore in 2011-12, from ₹ 17.24 crore in previous year due to increase in turnover.

The current ratio of company is at 1.15 : 1 during 2011-12 as against 1.3 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

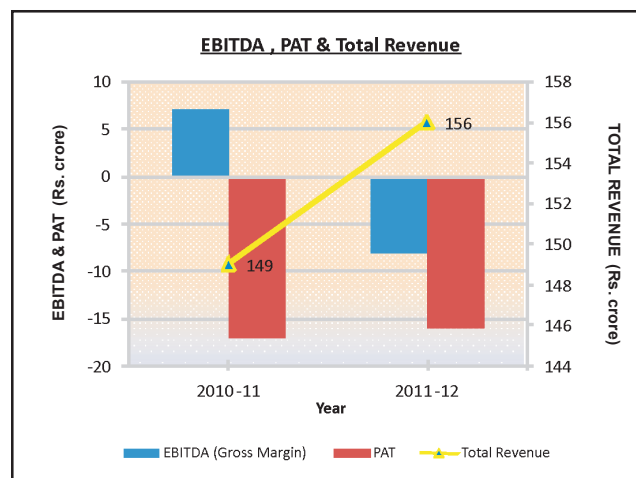


Fig. 1

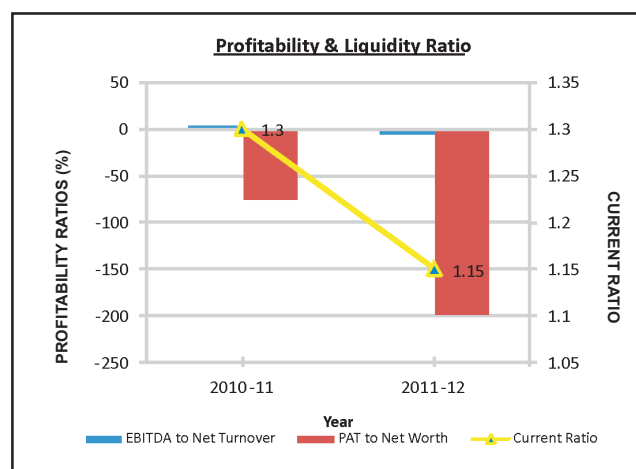


Fig. 2

Strategic issues

The other objectives of the company are to maintain the growth trend and to retain the company's technological leadership in the area of SPV and the chosen fields of electronics through in-house Research & Development as well as collaboration / co-operation with DRDO and CSIR Laboratories, Universities, IITs and other premier academic institutions.

Central Electronics Ltd.

781 Desh Bandhu Gupta Road, Karol Bagh, New Delhi 110 005

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 6000 | 6000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5477 | 5327 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -4674 | -3083 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 803 | 2244 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1832 | 1824 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 532 | 525 |
| (d) Long-term provisions | 3473 | 2982 |
| Total Non-Current Liabilities 3(a) to 3(d) | 5837 | 5331 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 3883 | 1980 |
| (b) Trade Payables | 4089 | 4327 |
| (c) Other current liabilities | 5123 | 4110 |
| (d) Short-term provisions | 248 | 346 |
| Total Current Liabilities 4(a) to 4(d) | 13343 | 10763 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 19983 | 18338 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 5386 | 5106 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2561 | 2311 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 2825 | 2795 |
| (c) Capital work in progress | 54 | 81 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 550 | 326 |
| (h) Other Non-Current Assets | 1170 | 1157 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4599 | 4359 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 4905 | 4850 |
| (c) Trade Recievables | 7106 | 6921 |
| (d) Cash & Bank Balance | 2178 | 995 |
| (e) Short-term Loans & Advances | 1154 | 1196 |
| (f) Other Current Assets | 41 | 17 |
| Total Current Assets (a+b+c+d+e+f) | 15384 | 13979 |
| TOTAL ASSETS (1+2) | 19983 | 18338 |
| Important Indicators | | |
| (i) Investment | 7309 | 7151 |
| (ii) Capital Employed | 2635 | 4068 |
| (iii) Net Worth | 803 | 2244 |
| (iv) Net Current Assets | 2041 | 3216 |
| (v) Cost of Sales | 16575 | 14416 |
| (vi) Net Value Added (at market price) | 5284 | 4135 |
| (vii) Total Regular Employees (Nos.) | 739 | 742 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60329 | 49461 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 16011 | 15318 |
| Less : Excise Duty | 534 | 468 |
| Revenue from Operations (Net) | 15477 | 14850 |
| (II) Other Income | 77 | 27 |
| (III) Total Revenue (I+II) | 15554 | 14877 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 7999 | 8681 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1133 | -429 |
| (d) Stores & Spares | 348 | 183 |
| (e) Power & Fuel | 196 | 191 |
| (f) Salary, Wages & Benefits/Employees Expense | 5350 | 4404 |
| (g) Other Operating/direct/manufacturing Expenses | 721 | 538 |
| (h) Rent, Royalty & Cess | 13 | 16 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 565 | 591 |
| Total Expenditure (IV (a to j)) | 16325 | 14175 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -771 | 702 |
| (VI) Depreciation, Depletion & Amortisation | 250 | 241 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRAORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1021 | 461 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 92 | 89 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 452 | 361 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 544 | 450 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRAORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1565 | 11 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1565 | 11 |
| (XIII) Extra-Ordinary Items | 26 | 1632 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1591 | -1621 |
| (XV) TAX PROVISIONS | 0 | 104 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1591 | -1725 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1591 | -1725 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 587.36 | 365.04 |
| (ii) Cost of Sales : Sales | 107.09 | 97.08 |
| (iii) Salary/Wages : Sales | 34.57 | 29.66 |
| (iv) Net Profit : Net Worth | -198.13 | -76.87 |
| (v) Debt : Equity | 0.33 | 0.34 |
| (vi) Current Ratio | 1.15 | 1.3 |
| (vii) Trade Recievables : Sales | 45.91 | 46.61 |
| (viii) Total Inventory : Sales | 31.69 | 32.66 |

Electronics Corporation of India Ltd.

The Company

Electronics Corporation of India Ltd. (ECIL) was incorporated on 11.04.1967 as the electronics arm of the Department of Atomic Energy with the objective to make the country self-sufficient in the field of Control & Instrumentation for Nuclear Power Plants and emerge as an important National asset in the field of Strategic sectors like Electronics, Nuclear, Defence, Space, Aviation and Security in addition to various other fields of strategic and economic significance to the country.

The company is a Schedule-'A' CPSE under the administrative control of D/o Atomic Energy with 100% shareholding by the Government of India. The company employed 4125 regular employees (Executive 2640, Non-executive 1485) as on 31.3.2012. Its Registered and Corporate offices are at Hyderabad, Andhra Pradesh.

Vision / Mission

The Vision of the company is to help the country achieve Self-reliance in Strategic Electronics. The Mission of the company is to strengthen its status as a valued technological provider to the Nation in the area of Strategic Electronics meeting the requirements of Atomic Energy, Defence, Space, Civil Aviation, Security and such other sectors of strategic, economic and social importance.

Industrial / Business Operations

ECIL is engaged in meeting the control and instrumentation requirements of nuclear power programme and also in developing & supply of various products and systems to cater to the requirements of Defence, Civil Aviation, Telecommunication, Oil & Gas, Power, Space, Steel & Coal, Agriculture etc.

ECIL has steadily evolved as multi-product, multi-technology company serving various sections of Indian economy through its two operating units at Hyderabad and Tirupati in Andhra Pradesh and 14 Business Divisions handling different kinds of products. It has many regional maintenance Centers spread across the country. The company has a financial joint venture namely ECIL-Rapiscan Ltd. with a share holding of 49%.

Performance Highlights

The company is exempted by Department of Company Affairs from disclosure of quantitative particulars in the annual accounts as required under schedule VI of the Companies Act, 1956 due to the strategic nature of the company's activities in accordance with section 211 (3b) of the Companies Act, 1956.

Total Revenue of the company registered an increase of ₹ 163.96 crore during 2011-12, which went up from ₹ 1296.57 crore in 2010-11 to ₹ 1460.53 crore in 2011-12. The net profit of the company increased to ₹ 36.61 crore, from the previous year's profit of ₹ 22.86 crore an increase of ₹ 13.75 crore due to increase in operating income.

The current ratio of company is at 1.24 : 1 during 2011-12 as against 1.34 : 1 in the previous year (Fig.2). Balance Sheet and

Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

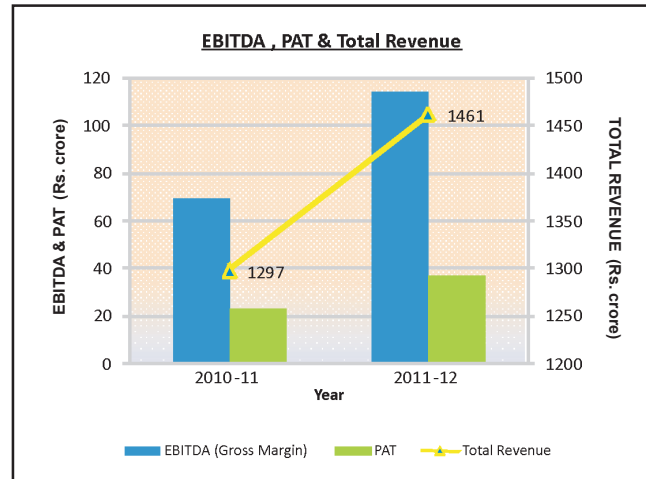


Fig. 1

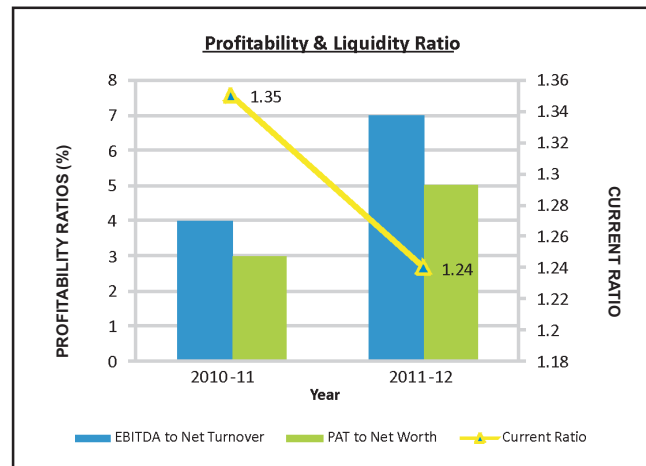


Fig. 2

Strategic issue

The company proposes to orient the activities of ECIL towards fulfilling the needs of strategic sectors by strengthening its technology base.

www.ecil.co.in

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 20000 | 20000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 16337 | 16337 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 46869 | 44299 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 63206 | 60636 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 8807 | 5957 |
| (d) Long-term provisions | 3253 | 3114 |
| Total Non-Current Liabilities 3(a) to 3(d) | 12060 | 9071 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 27016 | 33916 |
| (b) Trade Payables | 36333 | 23612 |
| (c) Other current liabilities | 72785 | 58133 |
| (d) Short-term provisions | 7803 | 7584 |
| Total Current Liabilities 4(a) to 4(d) | 143937 | 123245 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 219203 | 192952 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 25945 | 24153 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15099 | 14295 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 10846 | 9858 |
| (c) Capital work in progress | 1969 | 2276 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 165 | 165 |
| (f) Deferred Tax Assets (Net) | 2491 | 4103 |
| (g) Long Term Loans and Advances | 2876 | 2892 |
| (h) Other Non-Current Assets | 22596 | 7474 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 40943 | 26768 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 19840 | 15661 |
| (c) Trade Recievables | 80190 | 73592 |
| (d) Cash & Bank Balance | 30910 | 27800 |
| (e) Short-term Loans & Advances | 16922 | 13449 |
| (f) Other Current Assets | 30398 | 35682 |
| Total Current Assets (a+b+c+d+e+f) | 178260 | 166184 |
| TOTAL ASSETS (1+2) | 219203 | 192952 |
| Important Indicators | | |
| (i) Investment | 16337 | 16337 |
| (ii) Capital Employed | 63206 | 60636 |
| (iii) Net Worth | 63206 | 60636 |
| (iv) Net Current Assets | 34323 | 42939 |
| (v) Cost of Sales | 135641 | 123619 |
| (vi) Net Value Added (at market price) | 62276 | 54748 |
| (vii) Total Regular Employees (Nos.) | 4125 | 4332 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 72232 | 68283 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 147414 | 129777 |
| Less : Excise Duty | 5713 | 3171 |
| Revenue from Operations (Net) | 141701 | 126606 |
| (II) Other Income | 4352 | 3051 |
| (III) Total Revenue (I+II) | 146053 | 129657 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 91046 | 71974 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2464 | 3961 |
| (d) Stores & Spares | 73 | 854 |
| (e) Power & Fuel | 357 | 354 |
| (f) Salary, Wages & Benefits/Employees Expense | 35755 | 35496 |
| (g) Other Operating/direct/manufacturing Expenses | 4291 | 3388 |
| (h) Rent, Royalty & Cess | 178 | 319 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 5445 | 6391 |
| Total Expenditure (IV (a to j)) | 134681 | 122737 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 11372 | 6920 |
| (VI) Depreciation, Depletion & Amortisation | 960 | 882 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 10412 | 6038 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 4131 | 2849 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 4131 | 2849 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 6281 | 3189 |
| (XI) Exceptional Items | 738 | 953 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 5543 | 2236 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 5543 | 2236 |
| (XV) TAX PROVISIONS | 1882 | -51 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 3661 | 2287 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 3661 | 2287 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 224.19 | 208.8 |
| (ii) Cost of Sales : Sales | 95.72 | 97.64 |
| (iii) Salary/Wages : Sales | 25.23 | 28.04 |
| (iv) Net Profit : Net Worth | 5.79 | 3.77 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.24 | 1.35 |
| (vii) Trade Recievables : Sales | 56.59 | 58.13 |
| (viii) Total Inventory : Sales | 14 | 12.37 |

HMT Bearings Ltd.

The Company

HMT Bearings Ltd. (HMTB) was incorporated on 24.10.1964 under the Factories Act 1948 as Indo Nippon Precision Bearings Ltd. The project however, could not take off till Andhra Pradesh Industrial Development Corporation (APIDC) intervened and implemented it in the year 1970 in collaboration with M/s Koyo Seiko Co Ltd, Japan. The commercial production began in 1971. Production started with three lines one each for Ball Bearing, Taper Roller Bearing and Cylindrical Roller Bearing. The initial installed capacity was 11 Lac nos. per annum. The company was taken over by HMT Ltd. in the year 1981.

It is a Schedule-'C' sick BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 74 regular employees (Executives 31 & Non-Executives 43) as on 31.3.2012. Its registered office is at Hyderabad and Corporate office at Karnatka. It is a subsidiary of HMT Limited which is holding its 97% equity shares.

Vision / Mission

The Vision of the company is to be a leading Engineering Enterprise of International repute, providing innovative products & best value for its stake holders.

The Mission of the company is to establish itself as one of the preferred domestic source of supply of bearings and other Engineering Products, to achieve sustained growth in capacity utilization and unit value addition on behalf of Stakeholders and to be a good employer and be transparent in dealing with all stakeholders.

Industrial / Business Operations

HBL is engaged in manufacturing and selling of Ball and Taper Roller bearings & Cylindrical Roller Bearings through its single operating unit and Marketing Head Quarter at Hyderabad and Regional Sales Offices at Chennai, Kolkata, Delhi and Pune. Bearing is an essential intermediate engineering product.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|-----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Bearings | Lakh Nos. | 8.03 | 5.61 |

Total Revenue of the company registered an increase of ₹ 5.72 crore during 2011-12, which went up from ₹ 13.05 crore in 2010-

11 to ₹ 18.77 crore in 2011-12. The losses of the company has gone down by ₹ 11.20 crore to ₹ 10.12 crore in 2011-12, from ₹ 21.32 crore in previous year due to increase in operating income & other income. The reasons for sub-optimal performance were order receipt & working capital shortage.

The current ratio of company is at 0.30:1 during 2011-12 as against 0.26:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

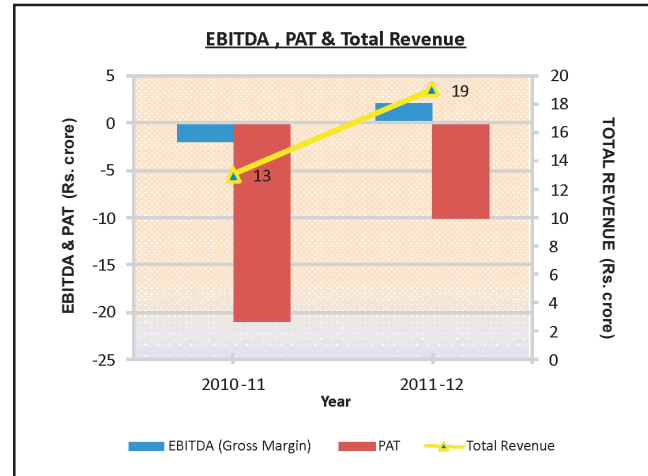


Fig. 1

Strategic issues

The Company is registered with BIFR since 2007-08. Company had sought time from BIFR for disinvestment through JV route on approval by the Government of India and BIFR kept in abeyance its order based on the submission by DHI / Company to revive the Company through IMG route. During July 2010, based on the statement of DHI that a resolution is being brought in the parliament for privatisation of the Company, BIFR decided to wait for decision of parliament before taking any view on the matter. During February 2011, DHI sought fresh formulation of Business plans by an experienced consultant with focus on growth. M/s PWC were appointed as consultants during March 2011. PWC submitted the Business Plans during August 2011. Revised proposal was submitted to DHI on 1.12.2011 for consideration of BRPSE.

HMT Bearings Ltd.

HMT' Bhavan, 59, Bellary Road, Bangalore, Karnataka-560032

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 4500 | 4500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 3771 | 3771 |
| (b) Reserves & Surplus | -11256 | -10245 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7485 | -6474 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 3567 | 2717 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 67 | 62 |
| Total Non-Current Liabilities 3(a) to 3(d) | 3634 | 2779 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2956 | 2629 |
| (b) Trade Payables | 562 | 1070 |
| (c) Other current liabilities | 2509 | 1769 |
| (d) Short-term provisions | 47 | 101 |
| Total Current Liabilities 4(a) to 4(d) | 6074 | 5569 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2223 | 1874 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3023 | 3023 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2861 | 2813 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 162 | 210 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 201 | 201 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 32 | 32 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 395 | 443 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 372 | 324 |
| (c) Trade Recievables | 507 | 440 |
| (d) Cash & Bank Balance | 767 | 405 |
| (e) Short-term Loans & Advances | 182 | 262 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 1828 | 1431 |
| TOTAL ASSETS (1+2) | 2223 | 1874 |
| Important Indicators | | |
| (i) Investment | 7338 | 6488 |
| (ii) Capital Employed | -3918 | -3757 |
| (iii) Net Worth | -7485 | -6474 |
| (iv) Net Current Assets | -4246 | -4138 |
| (v) Cost of Sales | 1723 | 1569 |
| (vi) Net Value Added (at market price) | 780 | -621 |
| (vii) Total Regular Employees (Nos.) | 74 | 89 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 47860 | 52341 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1612 | 1170 |
| Less : Excise Duty | 169 | 128 |
| Revenue from Operations (Net) | 1443 | 1042 |
| (II) Other Income | 434 | 263 |
| (III) Total Revenue (I+II) | 1877 | 1305 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1011 | 715 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -54 | -61 |
| (d) Stores & Spares | 92 | 71 |
| (e) Power & Fuel | 62 | 63 |
| (f) Salary, Wages & Benefits/Employees Expense | 425 | 559 |
| (g) Other Operating/direct/manufacturing Expenses | 38 | 28 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 101 | 146 |
| Total Expenditure (IV (a to j)) | 1675 | 1521 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 202 | -216 |
| (VI) Depreciation, Depletion & Amortisation | 48 | 48 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 154 | -264 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 632 | 382 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 534 | 421 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1166 | 803 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1012 | -1067 |
| (XI) Exceptional Items | 0 | 1065 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1012 | -2132 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1012 | -2132 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1012 | -2132 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1012 | -2132 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -36.83 | -27.73 |
| (ii) Cost of Sales : Sales | 119.4 | 150.58 |
| (iii) Salary/Wages : Sales | 29.45 | 53.65 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.95 | 0.72 |
| (vi) Current Ratio | 0.30 | 0.26 |
| (vii) Trade Recievables : Sales | 35.14 | 42.23 |
| (viii) Total Inventory : Sales | 25.78 | 31.09 |

HMT Bearings Ltd.

The Company

HMT Bearings Ltd. (HMTB) was incorporated on 24.10.1964 under the Factories Act 1948 as Indo Nippon Precision Bearings Ltd. The project however, could not take off till Andhra Pradesh Industrial Development Corporation (APIDC) intervened and implemented it in the year 1970 in collaboration with M/s Koyo Seiko Co Ltd, Japan. The commercial production began in 1971. Production started with three lines one each for Ball Bearing, Taper Roller Bearing and Cylindrical Roller Bearing. The initial installed capacity was 11 Lac nos. per annum. The company was taken over by HMT Ltd. in the year 1981.

It is a Schedule-'C' sick BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 74 regular employees (Executives 31 & Non-Executives 43) as on 31.3.2012. Its registered office is at Hyderabad and Corporate office at Karnatka. It is a subsidiary of HMT Limited which is holding its 97% equity shares.

Vision / Mission

The Vision of the company is to be a leading Engineering Enterprise of International repute, providing innovative products & best value for its stake holders.

The Mission of the company is to establish itself as one of the preferred domestic source of supply of bearings and other Engineering Products, to achieve sustained growth in capacity utilization and unit value addition on behalf of Stakeholders and to be a good employer and be transparent in dealing with all stakeholders.

Industrial / Business Operations

HBL is engaged in manufacturing and selling of Ball and Taper Roller bearings & Cylindrical Roller Bearings through its single operating unit and Marketing Head Quarter at Hyderabad and Regional Sales Offices at Chennai, Kolkata, Delhi and Pune. Bearing is an essential intermediate engineering product.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|-----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Bearings | Lakh Nos. | 8.03 | 5.61 |

Total Revenue of the company registered an increase of ₹ 5.72 crore during 2011-12, which went up from ₹ 13.05 crore in 2010-

11 to ₹ 18.77 crore in 2011-12. The losses of the company has gone down by ₹ 11.20 crore to ₹ 10.12 crore in 2011-12, from ₹ 21.32 crore in previous year due to increase in operating income & other income. The reasons for sub-optimal performance were order receipt & working capital shortage.

The current ratio of company is at 0.30:1 during 2011-12 as against 0.26:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

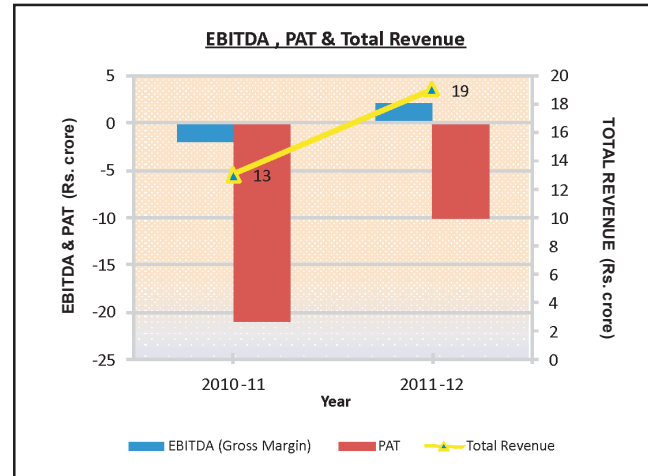


Fig. 1

Strategic issues

The Company is registered with BIFR since 2007-08. Company had sought time from BIFR for disinvestment through JV route on approval by the Government of India and BIFR kept in abeyance its order based on the submission by DHI / Company to revive the Company through IMG route. During July 2010, based on the statement of DHI that a resolution is being brought in the parliament for privatisation of the Company, BIFR decided to wait for decision of parliament before taking any view on the matter. During February 2011, DHI sought fresh formulation of Business plans by an experienced consultant with focus on growth. M/s PWC were appointed as consultants during March 2011. PWC submitted the Business Plans during August 2011. Revised proposal was submitted to DHI on 1.12.2011 for consideration of BRPSE.

HMT Bearings Ltd.

HMT' Bhavan, 59, Bellary Road, Bangalore, Karnataka-560032

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 4500 | 4500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 3771 | 3771 |
| (b) Reserves & Surplus | -11256 | -10245 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7485 | -6474 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 3567 | 2717 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 67 | 62 |
| Total Non-Current Liabilities 3(a) to 3(d) | 3634 | 2779 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 2956 | 2629 |
| (b) Trade Payables | 562 | 1070 |
| (c) Other current liabilities | 2509 | 1769 |
| (d) Short-term provisions | 47 | 101 |
| Total Current Liabilities 4(a) to 4(d) | 6074 | 5569 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2223 | 1874 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3023 | 3023 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2861 | 2813 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 162 | 210 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 201 | 201 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 32 | 32 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 395 | 443 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 372 | 324 |
| (c) Trade Recievables | 507 | 440 |
| (d) Cash & Bank Balance | 767 | 405 |
| (e) Short-term Loans & Advances | 182 | 262 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 1828 | 1431 |
| TOTAL ASSETS (1+2) | 2223 | 1874 |
| Important Indicators | | |
| (i) Investment | 7338 | 6488 |
| (ii) Capital Employed | -3918 | -3757 |
| (iii) Net Worth | -7485 | -6474 |
| (iv) Net Current Assets | -4246 | -4138 |
| (v) Cost of Sales | 1723 | 1569 |
| (vi) Net Value Added (at market price) | 780 | -621 |
| (vii) Total Regular Employees (Nos.) | 74 | 89 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 47860 | 52341 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1612 | 1170 |
| Less : Excise Duty | 169 | 128 |
| Revenue from Operations (Net) | 1443 | 1042 |
| (II) Other Income | 434 | 263 |
| (III) Total Revenue (I+II) | 1877 | 1305 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1011 | 715 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -54 | -61 |
| (d) Stores & Spares | 92 | 71 |
| (e) Power & Fuel | 62 | 63 |
| (f) Salary, Wages & Benefits/Employees Expense | 425 | 559 |
| (g) Other Operating/direct/manufacturing Expenses | 38 | 28 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 101 | 146 |
| Total Expenditure (IV (a to j)) | 1675 | 1521 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 202 | -216 |
| (VI) Depreciation, Depletion & Amortisation | 48 | 48 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 154 | -264 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 632 | 382 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 534 | 421 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1166 | 803 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1012 | -1067 |
| (XI) Exceptional Items | 0 | 1065 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1012 | -2132 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1012 | -2132 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1012 | -2132 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1012 | -2132 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -36.83 | -27.73 |
| (ii) Cost of Sales : Sales | 119.4 | 150.58 |
| (iii) Salary/Wages : Sales | 29.45 | 53.65 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.95 | 0.72 |
| (vi) Current Ratio | 0.30 | 0.26 |
| (vii) Trade Recievables : Sales | 35.14 | 42.23 |
| (viii) Total Inventory : Sales | 25.78 | 31.09 |

HMT Chinar Watches Ltd.

The Company

HMT Chinar Watches Ltd. (HCWL) was incorporated in the year 2000-01 with the objective to de-merge the units engaged in the watch business from the HMT Ltd. (as per the restructuring plan of HMT Ltd.) and to boost industrial activity in the state of J&K.

HCWL is a Schedule-'C' sick BRPSE referred CPSE under the administrative control of M/o Heavy Industries and Public Enterprises, D/O Heavy Industry (DHI). It is a 100% subsidiary of HMT Ltd. The company employed 111 regular employees (Executives 3 & Non-Executives 108) as on 31.3.2012. Its registered office is at Bari Brahmani, Jammu (J&K) and Corporate office at Bangalore, Karnataka.

Industrial / Business Operations

HCWL is engaged in manufacturing of hand wound mechanical and quartz watches at their two watch factories located at Zainakot (Srinagar) and watch assembly unit at Bari Brahmani (Jammu).

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Watches | Nos | Nil | 1201 |

Total Revenue of the company registered a reduction of ₹ 0.10 crore during 2011-12, which went down from ₹ 0.47 crore in 2010-11 to ₹ 0.37 crore in 2011-12. However, the losses of the company

has gone down by ₹ 1.36 crore to ₹ 44.04 crore in 2011-12, from ₹ 45.40 crore in previous year due to reduction in operating expenses.

The current ratio of company is at 0.06:1 during 2011-12 as against 0.07:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

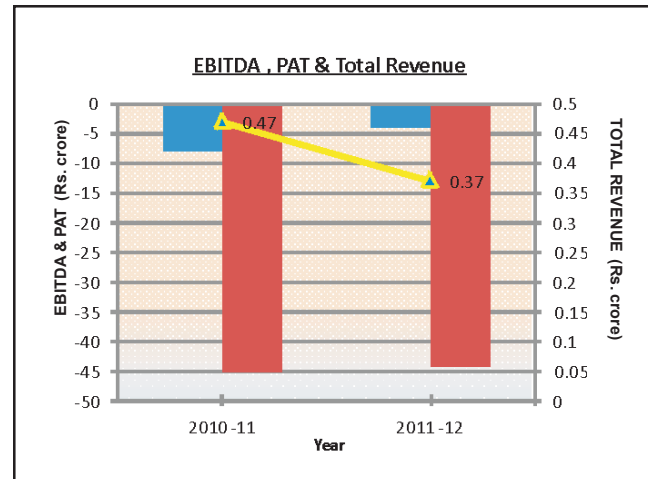


Fig. 1

Strategic issues

The BRPSE in its recommendations submitted to DHI have proposed handing over of the subsidiary to the Govt. of Jammu & Kashmir as one of its first option. The DHI has accordingly submitted the proposal to the State Government for take over of the company. The proposal is under their consideration.

HMT Chinar Watches Ltd.

Zainakot, Srinagar, Jammu & Kashmir 190012

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 200 | 200 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 166 | 166 |
| (b) Reserves & Surplus | -43280 | -38876 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -43114 | -38710 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 22872 | 21450 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2161 | 2152 |
| (d) Long-term provisions | 611 | 570 |
| Total Non-Current Liabilities 3(a) to 3(d) | 25644 | 24172 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 18652 | 15733 |
| (d) Short-term provisions | 74 | 67 |
| Total Current Liabilities 4(a) to 4(d) | 18726 | 15800 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1256 | 1262 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1216 | 1216 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1030 | 1019 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 186 | 197 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 186 | 197 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 733 | 680 |
| (c) Trade Recievables | 32 | 35 |
| (d) Cash & Bank Balance | 230 | 277 |
| (e) Short-term Loans & Advances | 75 | 73 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 1070 | 1065 |
| TOTAL ASSETS (1+2) | 1256 | 1262 |
| Important Indicators | | |
| (i) Investment | 23038 | 21616 |
| (ii) Capital Employed | -20242 | -17260 |
| (iii) Net Worth | -43114 | -38710 |
| (iv) Net Current Assets | -17656 | -14735 |
| (v) Cost of Sales | 434 | 861 |
| (vi) Net Value Added (at market price) | 34 | -339 |
| (vii) Total Regular Employees (Nos.) | 111 | 112 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 32357 | 35342 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|-----------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 8 | 11 |
| Less : Excise Duty | 1 | 1 |
| Revenue from Operations (Net) | 7 | 10 |
| (II) Other Income | 30 | 37 |
| (III) Total Revenue (I+II) | 37 | 47 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -53 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 1 | 2 |
| (f) Salary, Wages & Benefits/Employees Expense | 431 | 475 |
| (g) Other Operating/direct/manufacturing Expenses | 0 | 0 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 43 | 372 |
| Total Expenditure (IV (a to j)) | 422 | 849 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEIET)(III-IV) | -385 | -802 |
| (VI) Depreciation, Depletion & Amortisation | 12 | 12 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | -397 | -814 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 3648 | 3347 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 359 | 379 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 4007 | 3726 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -4404 | -4540 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -4404 | -4540 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -4404 | -4540 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -4404 | -4540 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -4404 | -4540 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.03 | -0.06 |
| (ii) Cost of Sales : Sales | 6200 | 8610 |
| (iii) Salary/Wages : Sales | 6157.14 | 4750 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 137.78 | 129.22 |
| (vi) Current Ratio | 0.06 | 0.07 |
| (vii) Trade Recievables : Sales | 457.14 | 350 |
| (viii) Total Inventory : Sales | 10471.43 | 6800 |

HMT Limited

The Company

HMT Limited (HMT) was incorporated on 07.02.1953 with the objective to manufacture and sell Tractors and Food Processing Machines.

The Company is a Schedule-'A' BRPSE referred listed CPSE under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 98.88% shareholding by the Government of India. The company employed 1699 Regular employees (Executives 340 & Non-Executives 1359) as on 31.3.2012. Its Registered and Corporate offices are at Bangalore.

Vision / Mission

The Vision of the Company is to be a leading Engineering Enterprises of international repute, providing innovative products & best value for its stake holders.

The Mission of the Company is to be a significant contributor to the country's agriculture and farming sectors by providing appropriate products, admired Indian Tractor Manufacturing company, to achieve sustained growth and profitability and to be an organization that people enjoy working for & doing business with.

Industrial / Business Operations

HMT is engaged in manufacturing and selling of Tractors and Food Processing Machines (FPM) from its 4 units (two manufacturing units and two service divisions) at Pinjore, Mohali, Hyderabad and Aurangabad and 15 Area Offices of Tractor Division.

It has five subsidiaries namely HMT Bearings Limited, HMT Chinar Watches Limited, HMT (International) Limited, HMT Machine Tools Limited and HMT Watches Limited.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-----------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Tractors | Nos. | 4453 | 4812 |
| Food Processing Machineries | Nos. | 186 | 247 |

Total Revenue of the company registered a reduction of ₹ 47.91 crore during 2011-12 which went down to ₹ 206.14 crore in 2011-12 from ₹ 254.05 crore during 2010-11. The losses of the company has also gone up by ₹ 2.96 crore to ₹ 82.20 crore in 2011-12, from ₹ 79.24 crore in previous year due to reduction in operating income & margins and increase in domestic competition.

The current ratio of company is at 1.34:1 during 2011-12 as against 1.36:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

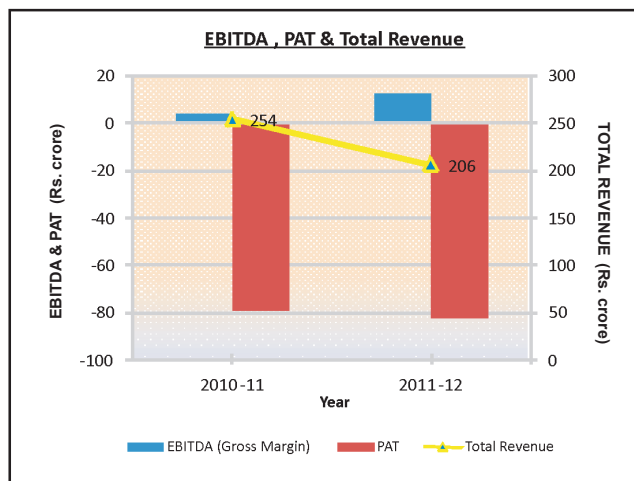


Fig. 1

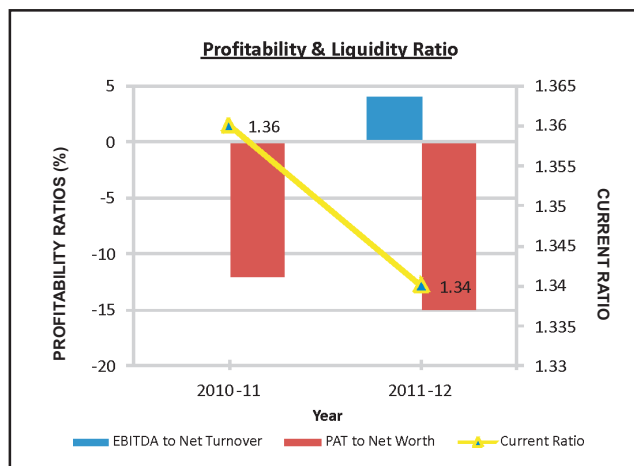


Fig. 2

Strategic issues

The Revival Plan proposal as recommended by BRPSE has been under consideration of GoI. The total cash and non-cash assistance sought under financial restructuring is 980.21 crore. The company is exploring possibilities for future expansion, development through Joint Venture arrangements etc.

www.hmtindia.com

HMT Limited

59, Bellary Road, Bangalore- 560032

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | | | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 75185 | 75185 | |
| (ii) Others | 850 | 850 | |
| (b) Reserves & Surplus | -66755 | -58535 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 9280 | 17500 | |
| (2) Share application money pending allotment | 44300 | 44300 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 40235 | 31976 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 4054 | 3827 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 44289 | 35803 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 5321 | 6479 | |
| (b) Trade Payables | 4855 | 4415 | |
| (c) Other current liabilities | 39371 | 33756 | |
| (d) Short-term provisions | 3266 | 3728 | |
| Total Current Liabilities 4(a) to 4(d) | 52813 | 48378 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 150682 | 145981 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 13978 | 13648 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 10471 | 10040 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 3507 | 3608 | |
| (c) Capital work in progress | 0 | 260 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 76556 | 76556 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 92 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 80155 | 80424 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 5614 | 2836 | |
| (c) Trade Recievables | 6454 | 6936 | |
| (d) Cash & Bank Balance | 362 | 383 | |
| (e) Short-term Loans & Advances | 57429 | 55002 | |
| (f) Other Current Assets | 668 | 400 | |
| Total Current Assets (a+b+c+d+e+f) | 70527 | 65557 | |
| TOTAL ASSETS (1+2) | 150682 | 145981 | |
| Important Indicators | | | |
| (i) Investment | 160570 | 152311 | |
| (ii) Capital Employed | 93815 | 93776 | |
| (iii) Net Worth | 53580 | 61800 | |
| (iv) Net Current Assets | 17714 | 17179 | |
| (v) Cost of Sales | 19879 | 25421 | |
| (vi) Net Value Added (at market price) | 8853 | 8742 | |
| (vii) Total Regular Employees (Nos.) | 1699 | 1904 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 36781 | 36638 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 16112 | 20086 | |
| Less : Excise Duty | 156 | 156 | |
| Revenue from Operations (Net) | 15956 | 19930 | |
| (II) Other Income | 4658 | 5475 | |
| (III) Total Revenue (I+II) | 20614 | 25405 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 11007 | 12521 | |
| (b) Purchase of stock-in-trade | 581 | 582 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2795 | 79 | |
| (d) Stores & Spares | 530 | 643 | |
| (e) Power & Fuel | 474 | 444 | |
| (f) Salary, Wages & Benefits/Employees Expense | 7499 | 8371 | |
| (g) Other Operating/direct/manufacturing Expenses | 361 | 449 | |
| (h) Rent, Royalty & Cess | 40 | 26 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 1742 | 1919 | |
| Total Expenditure (IV (a to j)) | 19439 | 25034 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 1175 | 371 | |
| (VI) Depreciation, Depletion & Amortisation | 440 | 387 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 735 | -16 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 7125 | 5010 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1830 | 2898 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 8955 | 7908 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -8220 | -7924 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -8220 | -7924 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -8220 | -7924 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -8220 | -7924 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -8220 | -7924 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 17.01 | 21.25 | |
| (ii) Cost of Sales : Sales | 124.59 | 127.55 | |
| (iii) Salary/Wages : Sales | 47 | 42 | |
| (iv) Net Profit : Net Worth | -15.34 | -12.82 | |
| (v) Debt : Equity | 0.33 | 0.27 | |
| (vi) Current Ratio | 1.34 | 1.36 | |
| (vii) Trade Recievables : Sales | 40.45 | 34.8 | |
| (viii) Total Inventory : Sales | 35.18 | 14.23 | |

HMT Machine Tools Ltd.

The Company

HMT Machine Tools Ltd. (HMTL) was incorporated on 09.08.1999 with the objective of providing manufacturing solutions and manufacturing/marketing of machine tools, as 100% subsidiary of HMT Ltd. under the Companies Act, 1956 as a part of restructuring plan of HMT.

It is a Schedule-'C' / sick BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 3278 regular employees (Executives 1020, Non-executives 2258) as on 31.3.2012. Its Registered and Corporate offices are at Bangalore, Karnataka.

Vision/Mission

The Vision of the company is to be an engineering company of international repute, providing best of products & services with contemporary technologies to its customer needs.

The Mission of the company is to be established as world's premier company in the engineering field having strong international competitiveness, achieve market leadership and to achieve sustained growth in the earnings of the group.

Industrial / Business Operations

HMTL (including praga Tools Division) is engaged in manufacturing of wide range of products catering to the requirement of advanced manufacturing like machine tools, Industrial machinery, peripherals etc. as well as providing services in reconditioning and refurbishing of machines, project consultancy etc. through its 7 operating units at Bangalore in Karnataka, Pinjore in Haryana, Kalamassery in Kerala, Hyderabad in Andhra Pradesh and Ajmer in Rajasthan and Marketing Division in Bangalore.

Performance Highlights

The average capacity utilization for all the products / services of the company was 55.23% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Machine Tools | No | 579 | 503 |

The Company registered a growth of ₹ 32.94 crore in total revenue during 2011-12 which went up to ₹ 239.22 crore in 2011-12 from ₹ 206.28 crore during 2010-11. The net loss of the company decreased to ₹ 46.14 crore, a reduction of ₹ 46.92 crore from the

previous year loss of ₹ 93.06 due to increase in operating income & other income and reduction in operating expenses.

The current ratio of company is at 0.58:1 during 2011-12 as against 0.63:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

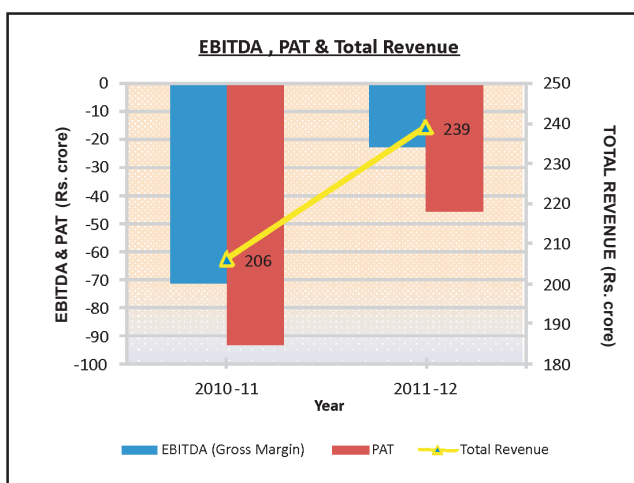


Fig. 1

Strategic Issues

During the year 2007, a revival plan envisaging infusion of funds by way of preferential and equity capital, conversion of long term loan into equity capital and waiver of interest was sanctioned by the Government of India with a view to address the negative net-worth of the company. Simultaneously steps for JV formation with majority shareholding being held by JV partner were to be taken. The revival plan is under implementation. The company was to pay 443 crore to the Government against money received towards Preference Share Capital by 31st March, 2011 out of sale of identified surplus assets, in line with the revival plan and BIFR order. The company has requested the Government for extension of one year for the redemption of Preference Shares i.e. up to 31st December 2012.

About 30% of country's Machine Tools consumption is addressed by domestic Machine Tools manufactures' and the rest is from imports. It is estimated that during 12th Five year Plan, the Machine Tools industry will show a compound annual growth rate (CAGR) of 15%.

HMT Machine Tools Ltd.

'HMT' Bhaan, 59, Bellary Road, Bangalore, Karnataka -560032

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 80000 | 80000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 27660 |
| (ii) Others | 71960 | 44300 |
| (b) Reserves & Surplus | -87761 | -83147 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -15801 | -11187 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 8197 | 8252 |
| Total Non-Current Liabilities 3(a) to 3(d) | 8197 | 8252 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 5322 | 6102 |
| (b) Trade Payables | 4006 | 4174 |
| (c) Other current liabilities | 24181 | 17859 |
| (d) Short-term provisions | 5553 | 5858 |
| Total Current Liabilities 4(a) to 4(d) | 39062 | 33993 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 31458 | 31058 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 33157 | 32900 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 24718 | 23857 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 8439 | 9043 |
| (c) Capital work in progress | 49 | 343 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 323 | 229 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 8811 | 9615 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 8522 | 7816 |
| (c) Trade Recievables | 5689 | 5046 |
| (d) Cash & Bank Balance | 3935 | 3906 |
| (e) Short-term Loans & Advances | 4180 | 4405 |
| (f) Other Current Assets | 321 | 270 |
| Total Current Assets (a+b+c+d+e+f) | 22647 | 21443 |
| TOTAL ASSETS (1+2) | 31458 | 31058 |
| Important Indicators | | |
| (i) Investment | 71960 | 71960 |
| (ii) Capital Employed | -15801 | -11187 |
| (iii) Net Worth | -15801 | -11187 |
| (iv) Net Current Assets | -16415 | -12550 |
| (v) Cost of Sales | 27196 | 28673 |
| (vi) Net Value Added (at market price) | 13378 | 9448 |
| (vii) Total Regular Employees (Nos.) | 3278 | 3652 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 35245 | 34794 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 24047 | 21068 |
| Less : Excise Duty | 2196 | 1812 |
| Revenue from Operations (Net) | 21851 | 19256 |
| (II) Other Income | 2071 | 1372 |
| (III) Total Revenue (I+II) | 23922 | 20628 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 5722 | 4331 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -556 | 1606 |
| (d) Stores & Spares | 4261 | 2777 |
| (e) Power & Fuel | 966 | 790 |
| (f) Salary, Wages & Benefits/Employees Expense | 13864 | 15248 |
| (g) Other Operating/direct/manufacturing Expenses | 314 | 393 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1647 | 2543 |
| Total Expenditure (IV (a to j)) | 26218 | 27688 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -2296 | -7060 |
| (VI) Depreciation, Depletion & Amortisation | 978 | 985 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -3274 | -8045 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 446 | 429 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1153 | 832 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1599 | 1261 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -4873 | -9306 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -4873 | -9306 |
| (XIII) Extra-Ordinary Items | -259 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -4614 | -9306 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -4614 | -9306 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -4614 | -9306 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -138.29 | -172.13 |
| (ii) Cost of Sales : Sales | 124.46 | 148.9 |
| (iii) Salary/Wages : Sales | 63.45 | 79.19 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.58 | 0.63 |
| (vii) Trade Recievables : Sales | 26.04 | 26.2 |
| (viii) Total Inventory : Sales | 39 | 40.59 |

SAIL Refractory Co. Ltd.

The Company

Salem Refractory Unit of Burn Standard Company Limited (BSCL) became a wholly-owned subsidiary of SAIL w.e.f. December 16, 2011 as per the financial restructuring of BSCL. The unit has now been renamed as SAIL Refractory Company Limited (SRCL).

SRCL is an un-catgrazied CPSE in Steel sector under the administrative control of Ministry of Steel with 100% shareholding by M/s SAIL. The company employed 336 regular employees (Executives 48 & Non-Executives 288) as on 31.3.2012. Its registered office is at Salem, Tamilnadu.

Vision / Mission

The Vision / Mission of the company is to be a respected world class corporation and the leader in Indian steel business in quality, productivity, profitability and customer satisfaction.

Industrial / Business Operations

SRCL range of products includes Magnesite bricks, Magnesite-chrome bricks, Chrome-magnesite bricks, Magnesite-carbon bricks, Bulk & monolithics, Dunite & dunite fractions and Ground calcined magnesite. It also endowed with 1718.3 acres of leasehold mining land spread over three locations, SRCL's estimated quantum of magnesite reserves is about 10 MT and about 9 MT of dunite. The open cast mines are adequately equipped with heavy earth moving machinery.

SRCL's products are used by all SAIL steel plants, Rail Wheel Factory, Metal & Steel Factory, Bharat Heavy Electricals Ltd, Hindustan Copper Ltd, JSW Steel Co. Ltd, etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Refractory Bricks | Tonnes | 6641 | - |

During 2011-12, the first year of company operation, it achieved a Total Revenue of ₹ 31.01 crore and registered a net profit of ₹ 0.63 crore.

The current ratio of company is at 2.1:1 during 2011-12 (Fig.2). Balance Sheet & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

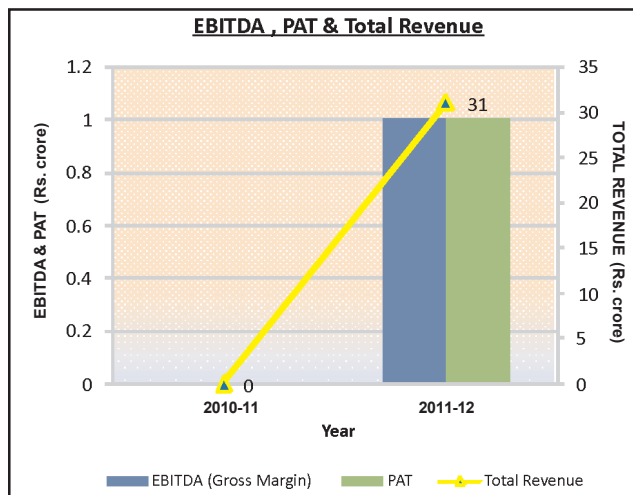


Fig. 1

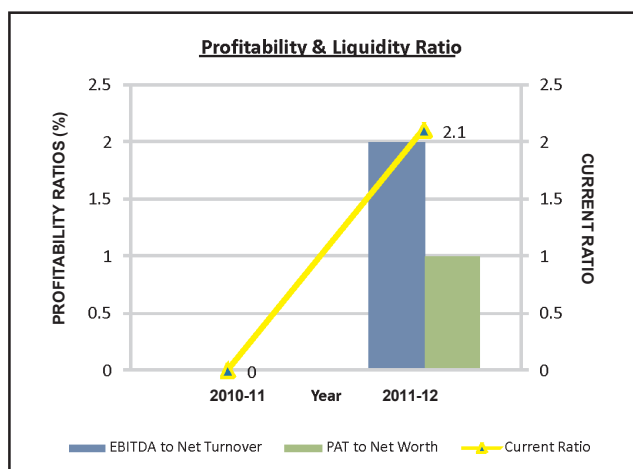


Fig. 2

Strategic Issues

In 1976, the Government of India took over Burn Standard Co. Ltd. (BSCL) as a subsidiary of Bharat Bhari Udyog Nigam Limited under the administrative control of the Ministry of Heavy Industries. Soon after, BSCL underwent a modernisation & expansion programme in order to meet the growing demand of high quality basic refractories in the modern steel plants of SAIL and other private sector steel processors of non-ferrous, cement and glass industries. Since refractory material is a critical input required for iron & steel plants based on the basic oxygen furnace route, SRCL's merger with SAIL is expected to go a long way in ensuring mutual benefit and growth.

SAIL Refractory Co Ltd.

SALEM Steel Plant, Post Box No. 565, Salem, Tamilnadu - 636 005

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|----------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 5 | |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 5 | 0 |
| (b) Reserves & Surplus | 4423 | |
| (c) Money received against share warrants | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 4428 | 0 |
| (2) Share application money pending allotment | 0 | |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | |
| (c) Other Long-term liabilities | 0 | |
| (d) Long-term provisions | 814 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 814 | |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 478 | |
| (c) Other current liabilities | 522 | |
| (d) Short-term provisions | 1547 | |
| Total Current Liabilities 4(a) to 4(d) | 2547 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 7789 | |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1892 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 0 | |
| (aii) Accumulated Impairment | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1892 | |
| (c) Capital work in progress | 475 | |
| (d) Intangible assets under developmet | 0 | |
| (e) Non-Current Investments | 0 | |
| (f) Deferred Tax Assets (Net) | 66 | |
| (g) Long Term Loans and Advances | 0 | |
| (h) Other Non-Current Assets | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2433 | |
| (2) Current Assets | | |
| (a) Current Investments | 0 | |
| (b) Inventories | 2016 | |
| (c) Trade Recievables | 999 | |
| (d) Cash & Bank Balance | 1849 | |
| (e) Short-term Loans & Advances | 269 | |
| (f) Other Current Assets | 223 | |
| Total Current Assets (a+b+c+d+e+f) | 5356 | |
| TOTAL ASSETS (1+2) | 7789 | |
| Important Indicators | | |
| (i) Investment | 5 | 0 |
| (ii) Capital Employed | 4428 | 0 |
| (iii) Net Worth | 4428 | 0 |
| (iv) Net Current Assets | 2809 | 0 |
| (v) Cost of Sales | 3008 | 0 |
| (vi) Net Value Added (at market price) | 905 | 0 |
| (vii) Total Regular Employees (Nos.) | 336 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 14955 | 0 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|---------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 3240 | |
| Less : Excise Duty | 139 | |
| Revenue from Operations (Net) | 3101 | |
| (II) Other Income | 0 | |
| (III) Total Revenue (I+II) | 3101 | |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 327 | |
| (b) Purchase of stock-in-trade | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 160 | |
| (d) Stores & Spares | 213 | |
| (e) Power & Fuel | 1178 | |
| (f) Salary, Wages & Benefits/Employees Expense | 603 | |
| (g) Other Operating/direct/manufacturing Expenses | 64 | |
| (h) Rent, Royalty & Cess | 26 | |
| (i) Loss on sale of Assets/Investments | 0 | |
| (j) Other Expenses | 393 | |
| Total Expenditure (IV (a to j)) | 2964 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 137 | |
| (VI) Depreciation, Depletion & Amortisation | 44 | |
| (VII) Impairment | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 93 | |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | |
| (b) On Foreign Loans | | |
| 0 | | |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 0 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 93 | |
| (XI) Exceptional Items | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 93 | |
| (XIII) Extra-Ordinary Items | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 93 | |
| (XV) TAX PROVISIONS | 30 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 63 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 63 | |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 70.03 | 0 |
| (ii) Cost of Sales : Sales | 97 | 0 |
| (iii) Salary/Wages : Sales | 19.45 | 0 |
| (iv) Net Profit : Net Worth | 1.42 | 0 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 2.1 | 0 |
| (vii) Trade Recievables : Sales | 32.22 | 0 |
| (viii) Total Inventory : Sales | 65.01 | 0 |

ITI Limited

The Company

ITI was incorporated on 25.01.1950 under the Companies Act 1956 and was the first Public sector undertaking set up by the Government of India with the objective to assist the Government in sensitive and strategic Telecommunication fields as also to tap the opportunities of convergence of Communications, Internet and entertainment business.

The company is a Schedule "A" listed / BIFR / BRPSE referred CPSE in Medium and Light Engineering Sector under the administrative control of Ministry of Telecommunication and Information Technology, D/o Telecommunication with 92.87% share holding by the Government of India. The company employed 9512 regular employees (Executives 4348 & Non-Executives 5164) as on 31.3.2012. Its registered and Corporate Office are at Bangalore, Karnataka.

Vision / Mission

The Mission of the Company is to attain leadership in manufacturing and supply of telecom products based on state-of-the-art technology and also to retain status of top turnkey solution provider.

Industrial / Business Operations

ITI is involved in manufacturing and supply of Telecom equipments covering whole spectrum of switching Equipments, Transmission products like GSM (BTS), C-DoT equipment's, SMPS, STM, Telephones etc. through its 6 operating Units at Bangalore (Karnataka), Mankapur (UP), Naini(UP), Rae Bareli (UP), Palakkad (Kerala) and Srinagar (J&K).

As per ITI diversification and sustainable Business Plan, it is also working on the projects related to National Population Register (NPR), Solar Panel, LED based products, Broad Band to rural Panchayats, Network for Spectrum (NFS) for defence, Banking Products etc. ITI also has one Joint Venture namely, India Satcom Ltd. with 49% share holding with M/s Chris Tech Systems Pvt.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|-------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| ROs/ CCO/IT | crore | 197.89 | 125.28 |
| GSM-WZ | crore | 32.9 | 909.09 |
| G-PoN | crore | 24.24 | 119.98 |
| GSM-SZ | crore | 13.64 | 593.08 |

Total Revenue from of the company registered a reduction of ₹ 1224.59.crore during 2011-12, which went down from ₹ 2173.58 crore in 2010-11 to ₹ 948.99 crore in 2011-12 due to reduction in operations as market share of telecom CPSEs (BSNL & MTNL) declined during the year and many orders could not be finalized. The loss of the company has increased by ₹ 11.11 crore to ₹ 375.48 crore, from ₹ 364.37 crore in previous year due to reduction in turnover.

The current ratio of company is at 0.79 : 1 during 2011-12 as against 0.82 : 1 in the pervious year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

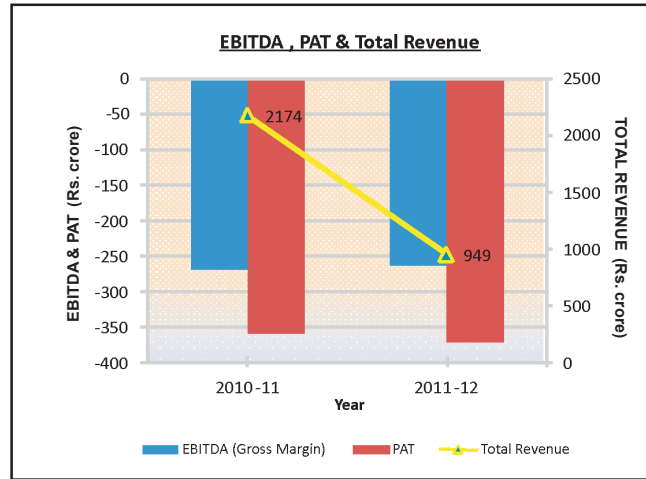


Fig. 1

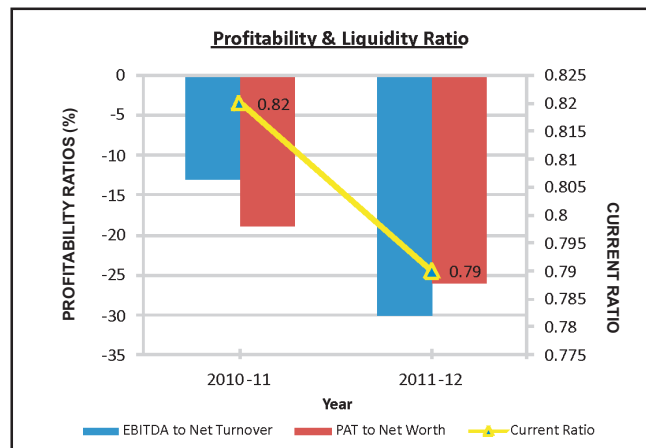


Fig. 2

Strategic issues

All along ITI has been predominantly dependent on BSNL and MTNL and concentrated in telecom business only. Due to fast change of technologies and very weak in-house R&D of ITI there is hardly any product of its own in the global market. Accordingly, ITI is putting thrust on diversified businesses including defence products. The company is focusing on the National Population Register (NPR) project and is also expecting a good business in the Unique Identification (UID) project.

The company was declared sick by BIFR with effect from 31.3.2004 and Draft Rehabilitation Scheme (DRS) was prepared by ITI Ltd., which is under active consideration of the Government.

www.itiltld-india.com

Medium & Light Engineering

ITI Limited

ITI Bhawan, Doorvaninagar, Bangalore-560 016

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 70000 | 70000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 26747 | 26747 | |
| (ii) Others | 32053 | 32053 | |
| (b) Reserves & Surplus | 82521 | 121861 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 141321 | 180661 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 0 | 0 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 133543 | 122546 | |
| (d) Long-term provisions | 12669 | 12723 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 146212 | 135269 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 48300 | 34104 | |
| (b) Trade Payables | 187757 | 261718 | |
| (c) Other current liabilities | 170794 | 169094 | |
| (d) Short-term provisions | 28894 | 25273 | |
| Total Current Liabilities 4(a) to 4(d) | 435745 | 490189 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 723278 | 806119 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 369138 | 368390 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 117464 | 113623 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 251674 | 254767 | |
| (c) Capital work in progress | 178 | 683 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 41 | 41 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 16 | 16 | |
| (h) Other Non-Current Assets | 127041 | 150170 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 378950 | 405677 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 11262 | 11789 | |
| (c) Trade Recievables | 299783 | 347713 | |
| (d) Cash & Bank Balance | 2126 | 9369 | |
| (e) Short-term Loans & Advances | 31033 | 31525 | |
| (f) Other Current Assets | 124 | 46 | |
| Total Current Assets (a+b+c+d+e+f) | 344328 | 400442 | |
| TOTAL ASSETS (1+2) | 723278 | 806119 | |
| Important Indicators | | | |
| (i) Investment | 58800 | 58800 | |
| (ii) Capital Employed | 141321 | 180661 | |
| (iii) Net Worth | 141321 | 180661 | |
| (iv) Net Current Assets | -91417 | -89747 | |
| (v) Cost of Sales | 123241 | 246530 | |
| (vi) Net Value Added (at market price) | 17768 | 23711 | |
| (vii) Total Regular Employees (Nos.) | 9512 | 10616 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 35170 | 30516 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|--|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 92301 | 213954 | |
| Less : Excise Duty | 705 | 3987 | |
| Revenue from Operations (Net) | 91596 | 209967 | |
| (II) Other Income | 3303 | 7391 | |
| (III) Total Revenue (I+II) | 94899 | 217358 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 57695 | 57043 | |
| (b) Purchase of stock-in-trade | 16041 | 128179 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -284 | 8675 | |
| (d) Stores & Spares | 334 | 324 | |
| (e) Power & Fuel | 1670 | 2185 | |
| (f) Salary, Wages & Benefits/Employees Expense | 40145 | 38875 | |
| (g) Other Operating/direct/manufacturing Expenses | 1854 | 3672 | |
| (h) Rent, Royalty & Cess | 314 | 341 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 3342 | 5009 | |
| Total Expenditure (IV (a to j)) | 121111 | 244303 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -26212 | -26945 | |
| (VI) Depreciation, Depletion & Amortisation | 2130 | 2227 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -28342 | -29172 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 8525 | 6603 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 8525 | 6603 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -36867 | -35775 | |
| (XI) Exceptional Items | 113 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -36980 | -35775 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -36980 | -35775 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -36980 | -35775 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -36980 | -35775 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 64.81 | 116.22 | |
| (ii) Cost of Sales : Sales | 134.55 | 117.41 | |
| (iii) Salary/Wages : Sales | 43.83 | 18.51 | |
| (iv) Net Profit : Net Worth | -26.17 | -19.8 | |
| (v) Debt : Equity | 0 | 0 | |
| (vi) Current Ratio | 0.79 | 0.82 | |
| (vii) Trade Recievables : Sales | 327.29 | 165.6 | |
| (viii) Total Inventory : Sales | 12.3 | 5.61 | |

IDPL (Tamilnadu) Ltd.

The Company

IDPL (Tamilnadu) Ltd. (IDPL-TN) was incorporated in 1994 with the objective of manufacturing surgical Instruments, Drugs, hospital Equipments and aids and appliances for handicapped persons. It was established as a wholly owned subsidiary of the Indian Drugs & Pharmaceuticals Ltd. (IDPL).

IDPL (Tamilnadu) Ltd. is an uncategorised CPSE in Medium & Light Engineering sector under the administrative control of M/o Chemicals and Fertilizers, Department of Pharmaceuticals. The company employed 56 regular employees (Executives 10 and Non-executives 46) as on 31.3.2012. Its Registered and Corporate offices are at Chennai, Tamilnadu.

Industrial / Business Operations

The company is involved in production of surgical instruments, fabrication, general engineering, hospital equipment and formulations such as tablets, capsules, vials and ampoules and liquid orals. The company mostly manufactures 50 types of generic products.

Performance Highlights

The company has not provided any details of physical performance during last four years. The accounts of the company have been finalized only upto year 2005-06. The company has submitted provisional information for the year 2010-11 & 2011-12.

The Company registered a marginal decline of ₹ 0.01 crore in total revenue during 2011-12 which went down to ₹ 7.44 crore in 2011-12 from ₹ 7.45 crore during 2010-11. The net loss of the company however reduced to ₹ 0.36 crore, a reduction of ₹ 1.26

crore from previous year's loss of ₹ 1.62 crore due to reduction in operating expenses.

The current ratio of company is at 0.18 : 1 during 2011-12 as against 0.09 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

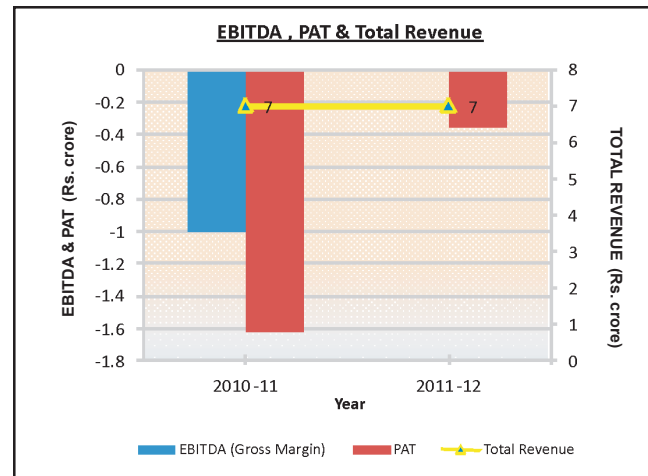


Fig. 1

Strategic issue

The restructuring proposal for merger of IDPL-TN with holding company IDPL is before the Group of Ministers, GoI for approval.

IDPL (Tamilnadu) Ltd.

IDPL (Tamil Nadu) Ltd., Nandambakkam, Guindy Chennai, Tamil Nadu -600089

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 4000 | 4000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 2127 | 2127 |
| (b) Reserves & Surplus | -3690 | -3609 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -1563 | -1482 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 4466 | 4255 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4466 | 4255 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 0 | 0 |
| (c) Other current liabilities | 3911 | 3640 |
| (d) Short-term provisions | 117 | 68 |
| Total Current Liabilities 4(a) to 4(d) | 4028 | 3708 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6931 | 6481 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 6073 | 6721 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 36 | 649 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 6037 | 6072 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 150 | 86 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 6187 | 6158 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 344 | 115 |
| (c) Trade Recievables | 263 | 169 |
| (d) Cash & Bank Balance | 137 | 39 |
| (e) Short-term Loans & Advances | 0 | 0 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 744 | 323 |
| TOTAL ASSETS (1+2) | 6931 | 6481 |
| Important Indicators | | |
| (i) Investment | 6593 | 6382 |
| (ii) Capital Employed | 2903 | 2773 |
| (iii) Net Worth | -1563 | -1482 |
| (iv) Net Current Assets | -3284 | -3385 |
| (v) Cost of Sales | 780 | 907 |
| (vi) Net Value Added (at market price) | 113 | -9 |
| (vii) Total Regular Employees (Nos.) | 56 | 56 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 22173 | 22768 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 738 | 745 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 738 | 745 |
| (II) Other Income | 6 | 0 |
| (III) Total Revenue (I+II) | 744 | 745 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 527 | 351 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -228 | 84 |
| (d) Stores & Spares | 0 | 1 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 149 | 153 |
| (g) Other Operating/direct/manufacturing Expenses | 92 | 85 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 204 | 193 |
| Total Expenditure (IV (a to j)) | 744 | 867 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 0 | -122 |
| (VI) Depreciation, Depletion & Amortisation | 36 | 40 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -36 | -162 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -36 | -162 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -36 | -162 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -36 | -162 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -36 | -162 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -36 | -162 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 25.42 | 26.87 |
| (ii) Cost of Sales : Sales | 105.69 | 121.74 |
| (iii) Salary/Wages : Sales | 20.19 | 20.54 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 2.1 | 2 |
| (vi) Current Ratio | 0.18 | 0.09 |
| (vii) Trade Recievables : Sales | 35.64 | 22.68 |
| (viii) Total Inventory : Sales | 46.61 | 15.44 |

Instrumentation Limited

The Company

Instrumentation Limited (IL) was incorporated on 21.3.1964 with the objective to attain self-reliance in control & instrumentation for core sector process industries of economy such as thermal power, steel, fertilizer, refineries & other process industries, nuclear application and Defence. Subsequently, the Company diversified in a major way into the manufacturing of Telecom Exchanges (based on C-DOT technology), Railway Signaling systems, special products for Defence, Power Electronics (UPS etc.), service sectors of specialized offshore projects of Oil & Natural Gas and Photo Identity jobs of Election Commissions.

IL is a Schedule-'B' / BIFR / BRPSE referred CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 1333 regular employees (Executives 897, Non-executives 436) as on 31.3.2012. Its Registered and Corporate offices are at Kota, Rajasthan.

Vision / Mission

The Vision / Mission of the Company is to make the nation self-sufficient in the field of Process Control Industry.

Industrial / Business Operations

The company has two ISO 9002 accredited units at Kota in Rajasthan and Palakkad in Kerala. The Kota unit encompasses modern manufacturing infrastructure of Telecom equipment, Instruments and Automation products, Panels / Cabinets, Gas analyzers, Defence products, Railway signaling relays and systems, Power electronics etc. in addition to a few special application products.

The Palakkad unit in Kerala, manufactures Control elements like Control valves, Butterfly valves, Safety Relief Valves, Bellow Sealed Valves, Pneumatic / Electric Actuators etc., and related products, Customer-built special products like Valve stand etc.

The company also has one subsidiary namely Rajasthan Electronics and Instruments Ltd. (REIL), Jaipur (Rajasthan) established as 51:49 joint venture with RIICO.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Electronic range of Instruments | Nos. | 302 | 146 |
| Control Panels & Control Desks | Nos. | 283 | 707 |
| Telecom Products | Nos. | 741 | 3156 |
| Process Control Valves | Nos. | 3101 | 3469 |

The Company registered a reduction of ₹ 58.65 crore in total revenue during 2011-12 which went down to ₹ 190.28 crore in 2011-12 from ₹ 248.93 crore during 2010-11 due to fall in operating income. The losses of the company increased by ₹ 31.13 crore to ₹ 67.69 crore in 2011-12, as against the previous year's loss of ₹ 36.56 crore due to decrease in turnover and fall in margins as a result of acute competition.

The current ratio of company is at 0.95 : 1 during 2011-12 as against 1.15 : 1 in the previous year. Balance Sheet & Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

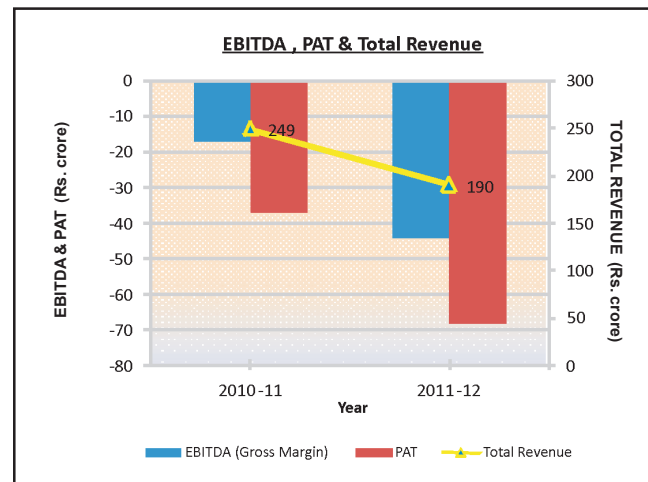


Fig. 1

Strategic Issues

Govt. of India had approved revival package of the Company on 11.02.2009 as per the recommendations of BRPSE (Board for Reconstruction of Public Sector Enterprises). BIFR in its meeting held on 25.02.2010 has approved the Modified Revival Scheme (MRS) of the Company. The implementation of MRS is under way which is crucial for achieving continued sustained profitable operations apart from consolidation of business strengths to make the Company attractive enough for any kind of growth oriented alternatives like expansion, market alliances, consortium, new ventures etc.

The MRS envisaged interest free mobilization advance of Rs. 30 crores from BHEL to IL to be liquidated by IL in 5 years in equal installments through supplies to be made to BHEL against their orders. The advance would be utilized by IL for its technological up-gradation and diversification programmes. During FY 2011-12, IL has received Rs4.93 crores from BHEL.

Instrumentation Limited

Jhalawar Road, Kota, Rajasthan -324 005

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 2500 | 2500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2405 | 2405 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -18464 | -12271 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -16059 | -9866 |
| (2) Share application money pending allotment | 12201 | 12201 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 7323 | 6957 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 1 | 3 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 7324 | 6960 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 7991 | 8009 |
| (b) Trade Payables | 6839 | 9592 |
| (c) Other current liabilities | 15546 | 10796 |
| (d) Short-term provisions | 680 | 642 |
| Total Current Liabilities 4(a) to 4(d) | 31056 | 29039 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 34522 | 38334 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 7474 | 7075 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 6102 | 6004 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1372 | 1071 |
| (c) Capital work in progress | 9 | 67 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 1 | 1 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 3684 | 3660 |
| (h) Other Non-Current Assets | 18 | 17 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 5084 | 4816 |
| (2) Current Assets | | |
| (a) Current Investments | 625 | 625 |
| (b) Inventories | 6877 | 6118 |
| (c) Trade Recievables | 18568 | 23084 |
| (d) Cash & Bank Balance | 1000 | 1593 |
| (e) Short-term Loans & Advances | 1870 | 1716 |
| (f) Other Current Assets | 498 | 382 |
| Total Current Assets (a+b+c+d+e+f) | 29438 | 33518 |
| TOTAL ASSETS (1+2) | 34522 | 38334 |
| Important Indicators | | |
| (i) Investment | 21929 | 21563 |
| (ii) Capital Employed | 3465 | 9292 |
| (iii) Net Worth | -3858 | 2335 |
| (iv) Net Current Assets | -1618 | 4479 |
| (v) Cost of Sales | 24128 | 27299 |
| (vi) Net Value Added (at market price) | 2846 | 5781 |
| (vii) Total Regular Employees (Nos.) | 1333 | 1357 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 43092 | 39966 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 19265 | 25015 |
| Less : Excise Duty | 915 | 863 |
| Revenue from Operations (Net) | 18350 | 24152 |
| (II) Other Income | 678 | 741 |
| (III) Total Revenue (I+II) | 19028 | 24893 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 10264 | 9973 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -668 | 10 |
| (d) Stores & Spares | 194 | 235 |
| (e) Power & Fuel | 235 | 233 |
| (f) Salary, Wages & Benefits/Employees Expense | 6893 | 6508 |
| (g) Other Operating/direct/manufacturing Expenses | 4560 | 7905 |
| (h) Rent, Royalty & Cess | 35 | 43 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1932 | 1707 |
| Total Expenditure (IV (a to j)) | 23445 | 26614 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -4417 | -1721 |
| (VI) Depreciation, Depletion & Amortisation | 683 | 685 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | -5100 | -2406 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 325 | 283 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1344 | 967 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1669 | 1250 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -6769 | -3656 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -6769 | -3656 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -6769 | -3656 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -6769 | -3656 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -6769 | -3656 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 529.58 | 259.92 |
| (ii) Cost of Sales : Sales | 131.49 | 113.03 |
| (iii) Salary/Wages : Sales | 37.56 | 26.95 |
| (iv) Net Profit : Net Worth | - | -156.57 |
| (v) Debt : Equity | 0.5 | 0.48 |
| (vi) Current Ratio | 0.95 | 1.15 |
| (vii) Trade Recievables : Sales | 101.19 | 95.58 |
| (viii) Total Inventory : Sales | 37.48 | 25.33 |

Rajasthan Electronics & Instruments Ltd.

The Company

The Rajasthan Electronics & Instruments Ltd., Jaipur (REIL) was incorporated in the year 1981 under the Companies Act, 1956 as a joint venture of Instrumentation Ltd. and Rajasthan State Industrial Development and Investment Corporation Ltd. with an objective to identifying customer's specific needs, translating them into quality products and providing dependable after sales services. The Company aims at relating its primacy in the area of rural electronic, non-conventional energy systems & information technology by developing, manufacturing and marketing quality products and by offering quality services.

REIL is a Schedule-'C' / Mini Ratna CPSE in Medium and Light Engineering Sector under the administrative control of Ministry of Heavy Industries and Public Enterprises, Department of Heavy Industry, with its Registered and Corporate Office at Jaipur, Rajasthan. The Company employed 242 regular employees (Executives 137 & Non-Executives 105) as on 31.03.2012. REIL is a subsidiary of Instrumentation Ltd., Kota which is holding its 51% equity.

Vision / Mission

The Vision of the Company is to strive to be leader in the area of Rural Electronics, Non-Conventional energy systems and Information Technology by developing, manufacturing and marketing quality products in these and other emerging areas by offering quality services.

The Mission of the Company is to Commitment to total Customer Satisfaction by identifying their specific needs, translating them into quality products, providing dependable after sales service and to work for continual improvement of Quality Management System by developing/marketing quality products.

Industrial / Business Operations

REIL is ISO 9001 & 14001:2004 enterprises in the manufacturing of Agro dairy Electronic Items, Solar Photo Voltaic Modules/Systems, IT Solutions and power generation through Wind Energy.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Electronic Milk Analysers | Nos. | 6319 | 6326 |
| SPV Modules/ Systems | Nos. | 4825 | 2855 |

The company registered an increase of ₹ 100.57 crore in total revenue, which went up to ₹ 234.11 crore in 2011-12 from ₹ 133.54 crore in 2010-11. The net profit of the company correspondingly increased to ₹ 18.62 crore, an increase of ₹ 13.59 crore over the

previous year's profit of ₹ 5.03 crore due to overall increase in production levels and better operational efficiencies.

The current ratio of company is at 1.35 : 1 during 2011-12 as against 1.32 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

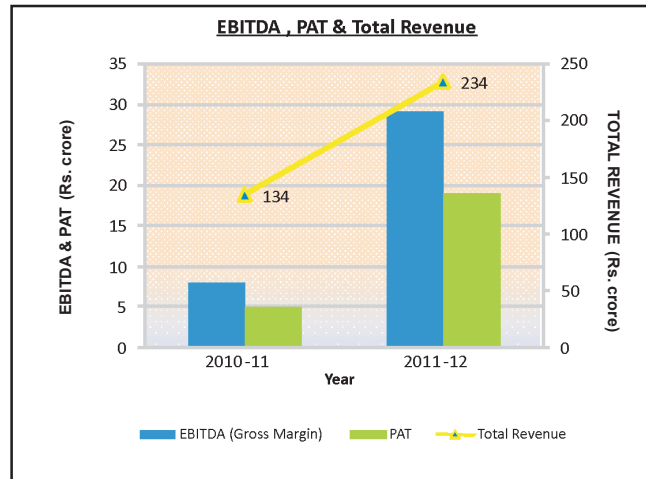


Fig. 1

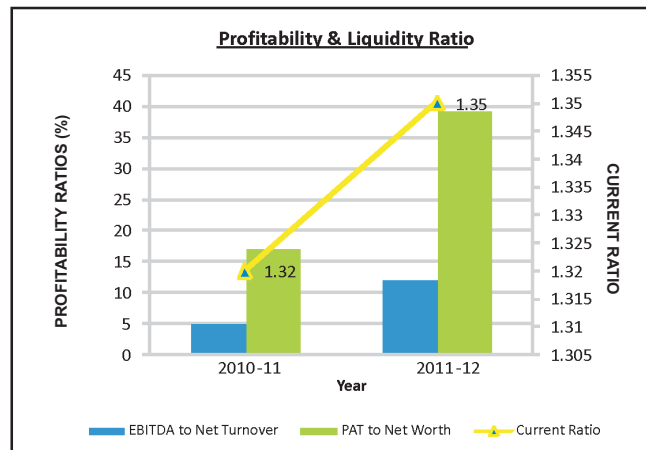


Fig. 2

Strategic issue

Company has plans to fully automate its Solar Module Manufacturing Line which will enhance its production capacity substantially. The company installed new SPV laminator and an oven, thus increasing the capacity to 7MW. A new automated 12 MW SPV module production line is to be installed at factory premises.

www.itiltld-india.com

Rajasthan Electronics & Instruments Ltd.
Kanakpura Industrial Area, Sirsi Road, Jaipur

| BALANCE SHEET | | ₹ in Lakhs) | |
|---|--------------|-------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 1500 | 1500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 1225 | 525 | |
| (b) Reserves & Surplus | 3541 | 1924 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 4766 | 2449 | |
| (2) Share application money pending allotment | 0 | 357 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 103 | 163 | |
| (b) Deferred tax liabilities (Net) | 193 | 126 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 296 | 289 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 328 | 551 | |
| (b) Trade Payables | 4709 | 2693 | |
| (c) Other current liabilities | 4723 | 2226 | |
| (d) Short-term provisions | 1041 | 651 | |
| Total Current Liabilities 4(a) to 4(d) | 10801 | 6121 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 15863 | 9216 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 2136 | 1927 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 843 | 858 | |
| (a(ii)) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 1293 | 1069 | |
| (c) Capital work in progress | 0 | 13 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 25 | 24 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1318 | 1106 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 1106 | 1607 | |
| (c) Trade Recievables | 7588 | 4722 | |
| (d) Cash & Bank Balance | 5469 | 1534 | |
| (e) Short-term Loans & Advances | 173 | 209 | |
| (f) Other Current Assets | 209 | 38 | |
| Total Current Assets (a+b+c+d+e+f) | 14545 | 8110 | |
| TOTAL ASSETS (1+2) | 15863 | 9216 | |
| Important Indicators | | | |
| (i) Investment | 1328 | 1045 | |
| (ii) Capital Employed | 4869 | 2969 | |
| (iii) Net Worth | 4766 | 2806 | |
| (iv) Net Current Assets | 3744 | 1989 | |
| (v) Cost of Sales | 20588 | 12641 | |
| (vi) Net Value Added (at market price) | 5819 | 2736 | |
| (vii) Total Regular Employees (Nos.) | 242 | 231 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 69869 | 59199 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 23135 | 13314 | |
| Less : Excise Duty | 153 | 150 | |
| Revenue from Operations (Net) | 22982 | 13164 | |
| (II) Other Income | 429 | 190 | |
| (III) Total Revenue (I+II) | 23411 | 13354 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 15865 | 9621 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 168 | -292 | |
| (d) Stores & Spares | 20 | 3 | |
| (e) Power & Fuel | 34 | 32 | |
| (f) Salary, Wages & Benefits/Employees Expense | 2029 | 1641 | |
| (g) Other Operating/direct/manufacturing Expenses | 186 | 125 | |
| (h) Rent, Royalty & Cess | 85 | 30 | |
| (i) Loss on sale of Assets/Investments | 0 | 1 | |
| (j) Other Expenses | 2099 | 1386 | |
| Total Expenditure (IV (a to j)) | 20486 | 12547 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 2925 | 807 | |
| (VI) Depreciation, Depletion & Amortisation | 102 | 95 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 2823 | 712 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 78 | 87 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 78 | 87 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 2745 | 625 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 2745 | 625 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 2745 | 625 | |
| (XV) TAX PROVISIONS | 883 | 122 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1862 | 503 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 1862 | 503 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 472.01 | 443.38 | |
| (ii) Cost of Sales : Sales | 89.58 | 96.03 | |
| (iii) Salary/Wages : Sales | 8.83 | 12.47 | |
| (iv) Net Profit : Net Worth | 39.07 | 17.93 | |
| (v) Debt : Equity | 0.08 | 0.18 | |
| (vi) Current Ratio | 1.35 | 1.32 | |
| (vii) Trade Recievables : Sales | 33.02 | 35.87 | |
| (viii) Total Inventory : Sales | 4.81 | 12.21 | |

Richardson & Cruddas (1972) Ltd.

The Company

Richardson and Cruddas (1972) Ltd. (R&C) was incorporated as CPSE on 15.03.1973 with the objective of taking over the assets and liabilities of the old engineering company viz. R&C under the provisions of the Richardson and Cruddas Ltd. (Acquisition and Transfer of Undertaking) Act, 1972. Originally the company was set up in the year 1858. The current objective of the company is to manufacture capital infrastructure engineering products.

R&C is a Schedule-'C' sick BIFR / BRPSE referred taken over CPSE in Medium & Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by Government of India. The company employed 50 regular employees (Executives 26 & Non-Executives 24) as on 31.3.2012. Its Registered and Corporate offices are at Mumbai, Maharashtra.

Vision / Mission

The Vision / Mission of the Company is to grow and become a major engineering enterprise catering to core sector of economy.

Industrial / Business Operations

R&C is engaged in manufacturing of medium and heavy structurals through its 4 operating units. Two units are located at Mumbai (Mulund (West) & Byculla), one at Nagpur in Maharashtra and one in Chennai, Tamilnadu. The main products of the company are Switch Expansion Joints, Railway Points & Crossings, Structure for War Ships like Hull, Seats, Boiler Equipments Drums, Sub Sea templates and Submarine parts, Sugar Plants Equipments & Rubber Machineries and Offshore Platforms & On shore drilling rigs. The sector served by the company are Infrastructure & Power, Transportations, Capital goods like Steel, Oil & Natural Gas and manufacturing of Sugar plants, Fertilizer etc.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Structural fabrication | MT | 26,967 | 29,853 |

Total Revenue of the company registered a reduction of ₹ 3.29 crore during 2011-12, which went down from ₹ 86.50 crore in 2010-11 to ₹ 83.21 crore in 2011-12. The losses of the company has gone down by ₹ 5.30 crore to ₹ 16.26 crore in 2011-12, from ₹ 21.56 crore in previous year due to fall in operating expenses and

increase in other income. The other reasons given for the losses are slow down in economy and stiff competition.

The current ratio of company is at 0.17 : 1 during 2011-12 as against 0.16 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

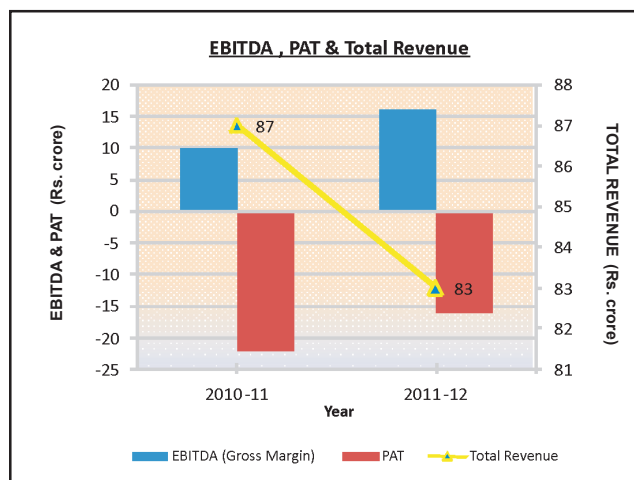


Fig. 1

Strategic issues

The company is under reference to BIFR since 1992. The revival scheme sanctioned by the BIFR in November, 1995 was ultimately declared as failed in January, 2000 and the Board further issued orders for its winding up. The company was referred to BRPSE in 2005. After due deliberations in the meeting held on 10.6.2005 on three options viz. (1) closure of the company; (2) revival as a PSE; and (3) revival through joint venture with PSE or disinvestment in favor of private ownership, the BRPSE recommended for pursuing the third option and to explore the realization of land value at Mulund by open bid. Based on the recommendations of the BRPSE, the Government has accorded 'in principle approval' for exploring the options for revival of the company through joint venture, and directed that other specific proposal (s), if any, towards revival of the company may thereafter be brought for consideration. The company will submit the Revival Plan to the administrative Ministry / Department.

Richardson & Cruddas (1972)Ltd.

Byculla Iron Works, Byculla Sir J J Road, Mumbai - Maharashtra 400 008

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 6500 | 6500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5484 | 5484 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -41361 | -39735 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -35877 | -34251 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 643 | 540 |
| (d) Long-term provisions | 162 | 179 |
| Total Non-Current Liabilities 3(a) to 3(d) | 805 | 719 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 10177 | 10222 |
| (b) Trade Payables | 1706 | 2021 |
| (c) Other current liabilities | 32124 | 29202 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 44007 | 41445 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 8935 | 7913 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 3205 | 3205 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 2398 | 2329 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 807 | 876 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 474 | 226 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1281 | 1102 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 250 | 256 |
| (c) Trade Recievables | 2903 | 3161 |
| (d) Cash & Bank Balance | 4193 | 3130 |
| (e) Short-term Loans & Advances | 170 | 216 |
| (f) Other Current Assets | 138 | 48 |
| Total Current Assets (a+b+c+d+e+f) | 7654 | 6811 |
| TOTAL ASSETS (1+2) | 8935 | 7913 |
| Important Indicators | | |
| (i) Investment | 5484 | 5484 |
| (ii) Capital Employed | -35877 | -34251 |
| (iii) Net Worth | -35877 | -34251 |
| (iv) Net Current Assets | -36353 | -34634 |
| (v) Cost of Sales | 6816 | 7700 |
| (vi) Net Value Added (at market price) | 1844 | 1619 |
| (vii) Total Regular Employees (Nos.) | 50 | 59 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 34833 | 28107 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 7565 | 8646 |
| Less : Excise Duty | 131 | 470 |
| Revenue from Operations (Net) | 7434 | 8176 |
| (II) Other Income | 887 | 474 |
| (III) Total Revenue (I+II) | 8321 | 8650 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 380 | 505 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -8 | -33 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 188 | 203 |
| (f) Salary, Wages & Benefits/Employees Expense | 209 | 199 |
| (g) Other Operating/direct/manufacturing Expenses | 5978 | 6757 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 0 | 0 |
| Total Expenditure (IV (a to j)) | 6747 | 7631 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 1574 | 1019 |
| (VI) Depreciation, Depletion & Amortisation | 69 | 69 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1505 | 950 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 3131 | 3106 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 3131 | 3106 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1626 | -2156 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1626 | -2156 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1626 | -2156 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1626 | -2156 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1626 | -2156 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -20.72 | -23.87 |
| (ii) Cost of Sales : Sales | 91.69 | 94.18 |
| (iii) Salary/Wages : Sales | 2.81 | 2.43 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.17 | 0.16 |
| (vii) Trade Recievables : Sales | 39.05 | 38.66 |
| (viii) Total Inventory : Sales | 3.36 | 3.13 |

Scooters India Limited

The Company

Scooters India Limited (SIL) was incorporated on 07.09.1972 under the Companies Act, 1956 with an objective to manufacture two wheelers and three wheelers.

SIL is a Schedule-'B' BIFR/BRPSE referred listed CPSE in Transportation Equipment sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 95.38 % shareholding by the Government of India. The Company employed 796 regular employees (184 Executives, 612 Non-executives) as on 31.03.2012. Its Registered and Corporate offices are at Lucknow, U.P

Vision/ Mission

The Vision of the company is to improve the performance of the company so as to be competitive and profitable through constantly improving existing products, adding new products and expanding customer base. The Mission is to fulfill customers' needs for economic and safe mode of road transport and quality engineering products through contemporary technologies.

Objectives of the company are to achieve 10% increase in production, to achieve 5% decrease in cost, to Rationalize Manpower and to reduce energy consumption.

Industrial / Business Operations

SIL is engaged in developing / manufacturing / marketing of three wheelers and quality engineering products through its single operating unit at Lucknow, U.P. and Regional Offices at Delhi, Kolkata, Lucknow, Pune, Hyderabad and Chennai.

Performance Highlights

The capacity utilization during the year 211-12 stood at 106.13% as against 87.16% during 2010-11. The performance details for last two years are as follows:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| 3-Wheelers | Nos. | 17512 | 14381 |

Total Revenue of the company registered an increase of ₹ 48.97 crore during 2011-12, which went up from ₹ 162.98 crore in 2010-11 to ₹ 211.95 crore in 2011-12. The net loss of the company however increased to ₹ 19.94 crore, an increase of ₹ 2.83 crore, despite improvement in sales and production performance, as

against ₹ 17.11 crore during the previous year due to increase in cost of operation including finance cost.

The current ratio of company is at 0.66 : 1 during 2011-12 as against 0.82 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

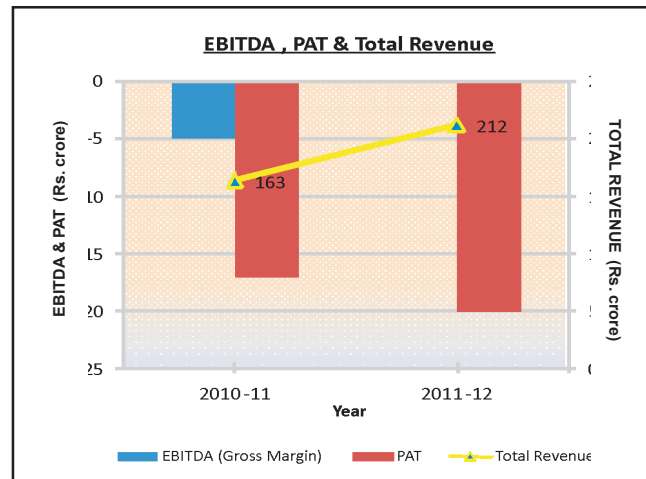


Fig. 1

Strategic Issues

The main Challenges faced by the Company are the need for consistency in quality demands for enhanced investment in R&D and upgradation of plant & machinery. Existing over-lived plant & machinery is a cause of concern. Manpower cost in the company is high and so is the average age profile of the employees. Retention of young officers who joined in the last couple of years is difficult as private/other PSUs are offering substantially higher remuneration. Though 3-wheelers as an industry continue to grow but increase in competition and availability of 4-wheelers in 1.0 ton and sub 1.0 ton category is expected to impact the volumes and margins. Strict regulatory laws concerning pollution and their strict implementation by banning sale of diesel vehicles in certain states shall act as deterrent for company growth. SIL has lesser presence in small 3-wheeler segment which has strong market preference.

Scooters India Limited

P.B. No. 1, Sarojani Nagar Lucknow 226008 Uttar Pradesh

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 7500 | 7500 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 4100 | 4100 | |
| (ii) Others | 199 | 199 | |
| (b) Reserves & Surplus | -12147 | -10153 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7848 | -5854 | |
| (2) Share application money pending allotment | 1049 | 1049 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 4212 | 5069 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 256 | 259 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 4468 | 5328 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 1308 | 430 | |
| (b) Trade Payables | 2796 | 2344 | |
| (c) Other current liabilities | 8222 | 5316 | |
| (d) Short-term provisions | 69 | 51 | |
| Total Current Liabilities 4(a) to 4(d) | 12395 | 8141 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 10064 | 8664 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 5804 | 5657 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 4170 | 4036 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1634 | 1621 | |
| (c) Capital work in progress | 11 | 97 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 266 | 234 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1911 | 1952 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 3839 | 3554 | |
| (c) Trade Recievables | 240 | 302 | |
| (d) Cash & Bank Balance | 3251 | 1642 | |
| (e) Short-term Loans & Advances | 737 | 1170 | |
| (f) Other Current Assets | 86 | 44 | |
| Total Current Assets (a+b+c+d+e+f) | 8153 | 6712 | |
| TOTAL ASSETS (1+2) | 10064 | 8664 | |
| Important Indicators | | | |
| (i) Investment | 9560 | 10417 | |
| (ii) Capital Employed | -2587 | 264 | |
| (iii) Net Worth | -6799 | -4805 | |
| (iv) Net Current Assets | -4242 | -1429 | |
| (v) Cost of Sales | 21331 | 16955 | |
| (vi) Net Value Added (at market price) | 7881 | 6742 | |
| (vii) Total Regular Employees (Nos.) | 797 | 1012 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 36303 | 29373 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 22674 | 17476 | |
| Less : Excise Duty | 1875 | 1477 | |
| Revenue from Operations (Net) | 20799 | 15999 | |
| (II) Other Income | 396 | 299 | |
| (III) Total Revenue (I+II) | 21195 | 16298 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 14420 | 11206 | |
| (b) Purchase of stock-in-trade | 1335 | 1213 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 243 | -656 | |
| (d) Stores & Spares | 438 | 330 | |
| (e) Power & Fuel | 366 | 352 | |
| (f) Salary, Wages & Benefits/Employees Expense | 3472 | 3567 | |
| (g) Other Operating/direct/manufacturing Expenses | 240 | 260 | |
| (h) Rent, Royalty & Cess | 22 | 21 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 659 | 529 | |
| Total Expenditure (IV (a to j)) | 21195 | 16822 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | | | |
| (VI) Depreciation, Depletion & Amortisation | 136 | 133 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -136 | -657 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 1376 | 875 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 165 | 179 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 1541 | 1054 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1677 | -1711 | |
| (XI) Exceptional Items | 317 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1994 | -1711 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1994 | -1711 | |
| (XV) TAX PROVISIONS | | | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1994 | -1711 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -1994 | -1711 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -803.98 | 6060.23 | |
| (ii) Cost of Sales : Sales | 102.56 | 105.98 | |
| (iii) Salary/Wages : Sales | 16.69 | 22.3 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.79 | 0.95 | |
| (vi) Current Ratio | 0.66 | 0.82 | |
| (vii) Trade Recievables : Sales | 1.15 | 1.89 | |
| (viii) Total Inventory : Sales | 18.46 | 22.21 | |

Vignyan Industries Ltd.

The Company

Vignyan Industries Ltd. (VIL) was incorporated on 21.09.1963 with the objective of manufacturing steel castings for rolling mills as a Private Ltd. Company (Converted to Public limited company on 13.01.1966) with Polish collaboration.

The Company became 'sick' in December, 1974. Thereafter, the Government of Karnataka took over its management control and handed over to Bharat Earth Movers Limited (BEML). The Company was rehabilitated with the assistance of financial institutions and became a deemed Government company in January, 1975. Consequent upon acquisition of 74.45% shares of VIL in October, 1984 by BEML, it became subsidiary of that Company. Presently BEML holds 96.56% shares of VIL. The current objective of the Company is to carry on business relating to ferrous / non-ferrous industries. BIFR declared the company 'no longer sick' after it's net worth became positive.

VIL is an uncategorised / BIFR referred CPSE in light engineering sector under the administrative control of Ministry of Defence, Department of Defence Production. The company employed 165 regular employees (Executives 26 & Non-Executives 139) as on 31.3.2012. Its registered office is at Tarikere, Karnataka and Corporate office at Bangalore, Karnataka.

Vision / Mission

The Vision of the Company is to be a leading player in the manufacture and supply of Ferrous Castings, Stainless Steel Castings primarily to sectors such as Mining and Construction, Rail and Metro, Defence and Aerospace.

The Mission of the Company is to manufacture and supply Castings of high integrity and provide metallurgical solutions to all their customers, with a thrust on profitability.

Industrial / Business Operations

VIL is involved in the production of Steel Castings for engineering industries, railways, constructions and infrastructure industries. Its only operating unit is at Tarikere, Karnataka.

Performance Highlights

The average capacity utilization for all the products / services of the company during last two years was 41%. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Steel Castings | MT | 4085 | 4120 |

Total Revenue from of the company registered an increase of ₹ 4.56 crore during 2011-12, which went up from ₹ 30.86 crore in 2010-11 to ₹ 35.42 crore in 2011-12. The profit of the company has also gone up to ₹ 0.82 crore in 2011-12 as against a loss of ₹ 1.73 crore in previous year, showing a increase of ₹ 2.55 crore due to increase in sale price of casting.

The current ratio of company is at 0.86:1 during 2011-12 as against 0.88:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

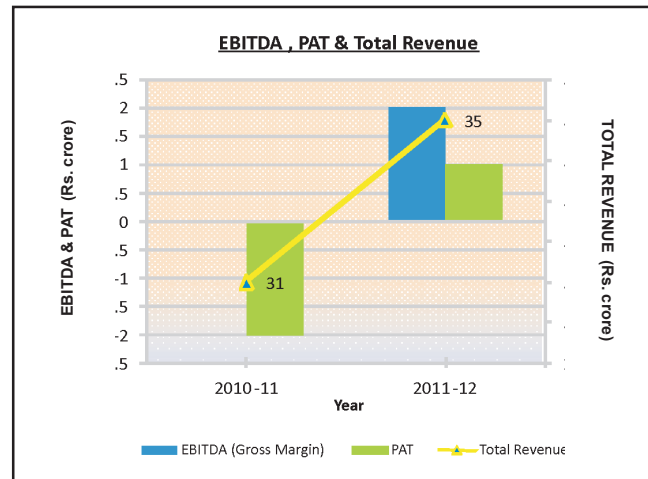


Fig. 1

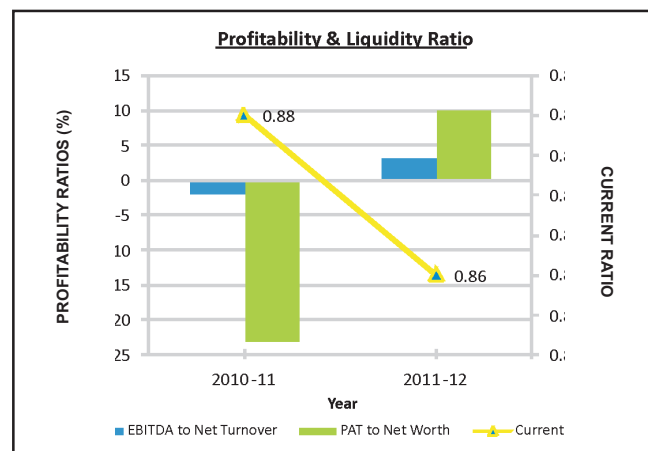


Fig. 2

Strategic issues

The Company was registered with BIFR in 1992-93. The BIFR sanctioned a rehabilitation package for revival of the Company, the successful implementation of which enabled the VIL to turn its net worth positive. Later on the BIFR declared the company as 'no longer sick' in May, 2003. Government of Karnataka has come forward to identify and allocates 38 acres of land to the Company in and around Tarikere to meet the future expansion plans of the company.

The company has drawn perspective plan for next five years starting from 2011-12 to 2015-16 with a total capital outlay of 20 crores out of which 10 crores would be invested in the first phase for balancing the production capacity and upgrading the existing facilities for improving overall performance of the Company. In the second phase, the plan would be reviewed and investment of the remaining 10 crores would be considered.

www.vignyan.com

Vignyan Industries Ltd.

Haliypur P.B.No 4, B.H.Road Tarikere, Karnataka - 577 228

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 400 | 400 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 279 | 279 |
| (b) Reserves & Surplus | 534 | 452 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 813 | 731 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 190 |
| (b) Deferred tax liabilities (Net) | 91 | 157 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 91 | 347 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 377 | 436 |
| (b) Trade Payables | 371 | 392 |
| (c) Other current liabilities | 1022 | 309 |
| (d) Short-term provisions | 130 | 142 |
| Total Current Liabilities 4(a) to 4(d) | 1900 | 1279 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2804 | 2357 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1655 | 1652 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 594 | 518 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1061 | 1134 |
| (c) Capital work in progress | 9 | 9 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 96 | 90 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1166 | 1233 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1503 | 895 |
| (c) Trade Recievables | 4 | 0 |
| (d) Cash & Bank Balance | 1 | 0 |
| (e) Short-term Loans & Advances | 126 | 225 |
| (f) Other Current Assets | 4 | 4 |
| Total Current Assets (a+b+c+d+e+f) | 1638 | 1124 |
| TOTAL ASSETS (1+2) | 2804 | 2357 |
| Important Indicators | | |
| (i) Investment | 279 | 469 |
| (ii) Capital Employed | 813 | 921 |
| (iii) Net Worth | 813 | 731 |
| (iv) Net Current Assets | -262 | -155 |
| (v) Cost of Sales | 3411 | 3176 |
| (vi) Net Value Added (at market price) | 1090 | 631 |
| (vii) Total Regular Employees (Nos.) | 165 | 179 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 33434 | 26304 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 3921 | 3384 |
| Less : Excise Duty | 388 | 316 |
| Revenue from Operations (Net) | 3533 | 3068 |
| (II) Other Income | 9 | 18 |
| (III) Total Revenue (I+II) | 3542 | 3086 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2315 | 1893 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -609 | -186 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 487 | 452 |
| (f) Salary, Wages & Benefits/Employees Expense | 662 | 565 |
| (g) Other Operating/direct/manufacturing Expenses | 177 | 210 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 302 | 165 |
| Total Expenditure (IV (a to j)) | 3334 | 3099 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 208 | -13 |
| (VI) Depreciation, Depletion & Amortisation | 77 | 77 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBEET)(V-VI-VII) | 131 | -90 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 66 | 70 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 66 | 70 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 65 | -160 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 65 | -160 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 65 | -160 |
| (XV) TAX PROVISIONS | -17 | 13 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 82 | -173 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 82 | -173 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 434.56 | 333.12 |
| (ii) Cost of Sales : Sales | 96.55 | 103.52 |
| (iii) Salary/Wages : Sales | 18.74 | 18.42 |
| (iv) Net Profit : Net Worth | 10.09 | -23.67 |
| (v) Debt : Equity | 0 | 0.68 |
| (vi) Current Ratio | 0.86 | 0.88 |
| (vii) Trade Recievables : Sales | 0.11 | 0 |
| (viii) Total Inventory : Sales | 42.54 | 29.17 |

TRANSPORTATION EQUIPMENT

11. Transportation Equipment

As on 31.03.2012, there were 9 Central Public Sector Enterprises in the Transportation Equipment group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation |
|---------|--|-----------------------|
| 1 | Mazagon Dock Ltd. | 1934 |
| 2 | Hindustan Shipyard Ltd. | 1952 |
| 3 | Garden Reach Shipbuilders & Engineers Ltd. | 1960 |
| 4 | BEML Ltd. | 1964 |
| 5 | Hindustan Aeronautics Ltd. | 1964 |
| 6 | Goa Shipyard Ltd. | 1967 |
| 7 | Cochin Shipyard Ltd. | 1972 |
| 8 | Hooghly Dock And Port Engineers Ltd. | 1984 |

2. The enterprises falling in this group are mainly engaged in manufacturing, repairing overhauling and selling of transportation equipments viz, aircrafts, helicopters, ships, tugs, barges, trawlers, assault boats, floating docks, dredgers, heavy moving equipments, rail coaches, road rollers, scooters, trucks etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. **Turnover** : The details of turnover of individual enterprises are given below:

| Sl. No. | Enterprise | Turnover | |
|--------------------|--|-----------------|-----------------|
| | | 2011-12 | 2010-11 |
| 1 | Hindustan Aeronautics Ltd. | 14212.3 | 13125.16 |
| 2 | BEML Ltd. | 2920.58 | 2826.17 |
| 3 | Mazagon Dock Ltd. | 2275.76 | 666.78 |
| 4 | Cochin Shipyard Ltd. | 1416.62 | 1461.72 |
| 5 | Garden Reach Shipbuilders & Engineers Ltd. | 1297.29 | 1052.96 |
| 6 | Goa Shipyard Ltd. | 681.71 | 991.05 |
| 7 | Hindustan Shipyard Ltd. | 564.04 | 659 |
| 8 | Hooghly Dock And Port Engineers Ltd. | 1.17 | 3.44 |
| Sub Total : | | 23369.47 | 20786.28 |

5. **Net Profit / Loss** : The details of enterprises , which earned net profit or sustained net loss (-) are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss | |
|--------------------|--|--------------------------------|----------------|
| | | 2011-12 | 2010-11 |
| 1 | Hindustan Aeronautics Ltd. | 2539.43 | 2114.26 |
| 2 | Mazagon Dock Ltd. | 494.31 | 243.52 |
| 3 | Hooghly Dock And Port Engineers Ltd. | 452.93 | -62.25 |
| 4 | Cochin Shipyard Ltd. | 172.33 | 227.53 |
| 5 | Garden Reach Shipbuilders & Engineers Ltd. | 108.03 | 115.71 |
| 6 | Goa Shipyard Ltd. | 82.76 | 176.13 |
| 7 | Beml Ltd. | 57.25 | 149.76 |
| 8 | Hindustan Shipyard Ltd. | -85.98 | 55.00 |
| Sub Total : | | 3821.06 | 3019.66 |

6. **Dividend** : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. No. | Enterprise | Dividend | |
|----------------------|--|---------------|---------------|
| | | 2011-12 | 2010-11 |
| 1 | Hindustan Aeronautics Ltd. | 814 | 423.12 |
| 2 | Mazagon Dock Ltd. | 99.6 | 50.64 |
| 3 | Garden Reach Shipbuilders & Engineers Ltd. | 24.77 | 24.77 |
| 4 | Beml Ltd. | 20.82 | 41.64 |
| 5 | Cochin Shipyard Ltd. | 19.73 | 16.87 |
| 6 | Goa Shipyard Ltd. | 17.17 | 35.5 |
| Group Total : | | 996.09 | 592.54 |

7. **Social Overhead and Township** : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

| Sl. No. | Enterprise | Township and Social Overheads | |
|---------|--|-------------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | No. of employees (in number) | 66733 | 68204 |
| 2 | Social overheads: (Rupees in Crore) | | |
| | (i) Educational | 132.35 | 112.08 |
| | (ii) Medical Facilities | 63.51 | 32.95 |
| | (iii) Others | 61.56 | 52.82 |
| 3 | Capital cost of township (Rupees in Crore) | 217.85 | 200.08 |
| 4 | No. of houses constructed (in numbers) | 21611 | 21609 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

TRANSPORTATION EQUIPMENT

| BALANCE SHEET | (₹ in Lakhs) | |
|---|----------------|----------------|
| PARTICULARS | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 133272 | 133272 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 96393 | 100393 |
| (ii) Others | 3350 | 3350 |
| (b) Reserves & Surplus | 1561855 | 1295861 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1661598 | 1399604 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 72686 | 87846 |
| (b) Deferred tax liabilities (Net) | 150316 | 150405 |
| (c) Other Long-term liabilities | 1124832 | 1129480 |
| (d) Long-term provisions | 134311 | 105875 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1482145 | 1473606 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 80328 | 76849 |
| (b) Trade Payables | 483366 | 381399 |
| (c) Other current liabilities | 5500659 | 5182593 |
| (d) Short-term provisions | 314979 | 242993 |
| Total Current Liabilities 4(a) to 4(d) | 6379332 | 5883834 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 9523075 | 8757044 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 678931 | 625476 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 341274 | 309255 |
| (aii) Accumulated Impairment | 67 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 337590 | 316221 |
| (c) Capital work in progress | 34398 | 33071 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 53807 | 41190 |
| (f) Deferred Tax Assets (Net) | 11722 | 7803 |
| (g) Long Term Loans and Advances | 161893 | 165589 |
| (h) Other Non-Current Assets | 561927 | 545706 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1161337 | 1109580 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 3672556 | 3472223 |
| (c) Trade Recievables | 612428 | 529959 |
| (d) Cash & Bank Balance | 2995989 | 2627272 |
| (e) Short-term Loans & Advances | 853265 | 769987 |
| (f) Other Current Assets | 227500 | 248023 |
| Total Current Assets (a+b+c+d+e+f) | 8361738 | 7647464 |
| TOTAL ASSETS (1+2) | 9523075 | 8757044 |
| Important Indicators | | |
| (i) Investment | 172429 | 191589 |
| (ii) Capital Employed | 1734284 | 1487450 |
| (iii) Net Worth | 1661598 | 1399604 |
| (iv) Net Current Assets | 1982406 | 1763630 |
| (v) Cost of Sales | 2177102 | 1957353 |
| (vi) Net Value Added (at market price) | 1132922 | 963669 |
| (vii) Total Regular Employees (Nos.) | 66733 | 68204 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60315 | 53055 |

| PROFIT & LOSS ACCOUNT | (₹ in Lakhs) | |
|--|----------------|----------------|
| PARTICULARS | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 2336947 | 2078628 |
| Less : Excise Duty | 24125 | 20588 |
| Revenue from Operations (Net) | 2312822 | 2058040 |
| (II) Other Income | 389045 | 295586 |
| (III) Total Revenue (I+II) | 2701867 | 2353626 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 1050500 | 1636218 |
| (b) Purchase of stock-in-trade | 30457 | 53566 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 72776 | -547264 |
| (d) Stores & Spares | 15498 | 13141 |
| (e) Power & Fuel | 22396 | 20260 |
| (f) Salary, Wages & Benefits/Employees Expense | 483000 | 434228 |
| (g) Other Operating/direct/manufacturing Expenses | 126876 | 119163 |
| (h) Rent, Royalty & Cess | 3400 | 7354 |
| (i) Loss on sale of Assets/Investments | 16 | 152 |
| (j) Other Expenses | 288706 | 130169 |
| Total Expenditure (IV (a to j)) | 2093625 | 1866987 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 608242 | 486639 |
| (VI) Depreciation, Depletion & Amortisation | 83493 | 90518 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 524749 | 396121 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 61 | 4793 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 15751 | 11304 |
| (d) Less Finance Cost Capitalised | 53 | 79 |
| (e) Charged to P & L Account (a+b+c+d) | 15759 | 16018 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 508990 | 380103 |
| (XI) Exceptional Items | -2742 | -1513 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 511732 | 381616 |
| (XIII) Extra-Ordinary Items | 31 | -45088 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 511701 | 426704 |
| (XV) TAX PROVISIONS | 129595 | 124738 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 382106 | 301966 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 382106 | 301966 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 133.36 | 138.36 |
| (ii) Cost of Sales : Sales | 94.13 | 95.11 |
| (iii) Salary/Wages : Sales | 20.88 | 21.1 |
| (iv) Net Profit : Net Worth | 23 | 21.58 |
| (v) Debt : Equity | 0.73 | 0.85 |
| (vi) Current Ratio | 1.31 | 1.3 |
| (vii) Trade Recievables : Sales | 26.48 | 25.75 |
| (viii) Total Inventory : Sales | 158.79 | 168.72 |

BEML Limited

The Company

BEML Limited (formerly Bharat Earth Movers Limited), incorporated on 11th May 1964 as a Public Sector Undertaking for manufacturing of Defence products, Rail products and Mining equipment. The Company has been renamed as BEML Limited since 11.09.2007.

BEML Ltd is a Schedule 'A' listed 'Miniratna' CPSE in Transportation Equipment sector under the administrative control of Department of Defence Production, Ministry of Defence with 54% shareholding by the Government of India. The Company employed 11644 regular employees (Executives 2872, Non-Executives 8772) as on 31.03.2012. Its Registered and Corporate offices are at "Bangalore, Karnataka.

Vision / Mission

The Vision of the Company is to become a market leader, as a diversified Company supplying quality products and services to sectors such as Mining and Construction, Rail & Metro and Defence & Aerospace and to emerge as a prominent international player.

The Mission of the Company is to improve competitiveness and pursuing business & market opportunities in domestic and international markets, to maintain and strive for dominant positions in design, development, manufacturing, marketing of defense, mining, construction equipment, Rail & Metro equipment, aerospace and dredging equipment.

Industrial / Business Operations

BEML is engaged in the design, manufacturing, marketing and after-sales-service of a wide range of Mining and Construction equipment, Defence products and Railway and Metro products. The Company services the core sectors of the economy such as mining, steel, cement, power, irrigation, construction, road building, Defence, Railway and Metro transportation system and Aerospace.

BEML also provides e-engineering solutions through its Technology Division and trades non-Company products, Performance Highlights

The company has been exempt from providing segment wise data of its business by SEBI. The physical performance of Company for last two years are given below:

| Main Products | Unit | Performance during | |
|--------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| EM Equipment | Nos | 1199 | 1042 |
| Railway products | Nos | 723 | 623 |
| Defence products | Nos | 329 | 559 |
| Defence aggregates | Nos | 203 | 147 |

Total Revenue of the company registered a reduction of ₹ 83.42 crore during 2011-12, which went down from ₹ 2855.00 crore in 2010-11 to ₹ 2771.58 crore in 2011-12 due to fall in other income. The net profit of the company also reduced to ₹ 57.25 crore in 2011-12 from ₹ 149.76 crore in 2010-11, a reduction of ₹ 92.51 crore due to change in product mix, less sale of Defence products and also low margin due to stiff competition along with increase in the financial charges.

The current ratio of company is at 2.04:1 during 2011-12 as against 1.89:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

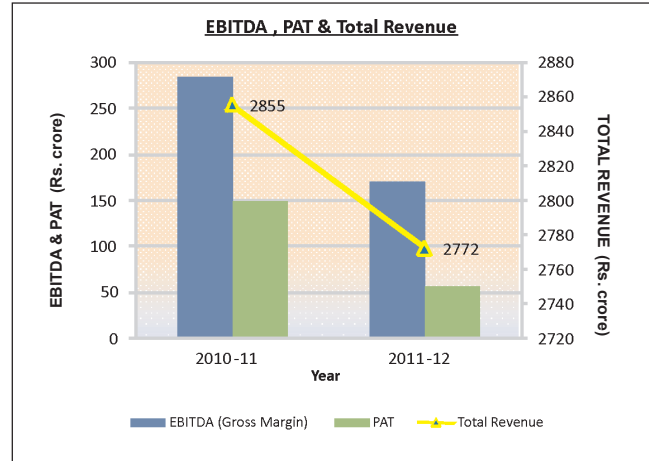


Fig.1

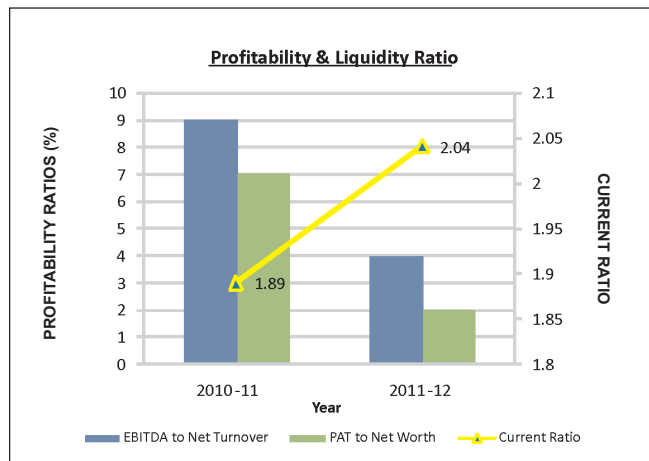


Fig.2

Strategic Issues

To cater to the growing need of high technology underground products, BEML has acquired assets of West Bengal-based sick PSU, Mining and Allied Machinery Corporation (MAMC) which was engaged in manufacturing of underground mining equipment, through a JV formed with government-owned Coal India Ltd and Damodar Valley Corporation, by investing ₹ 100 crore. BEML owns 48% in the acquired venture while Coal India and Damodar Valley hold 26% each. This buy out of MAMC assets and formation of JV Company MAMC Industries Limited will help BEML to extend its product range in this sector further with assured business from CIL and DVC for next 10 years. The Company is expecting to generate ₹ 500 crore business per year through MAMC alone in the next five years.

www.beml.co.in

BEML Limited

Unity Building, I.C. Road Bangalore 560002. Karnataka

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2250 | 2250 |
| (ii) Others | 1927 | 1927 |
| (b) Reserves & Surplus | 213031 | 209726 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 217208 | 213903 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 24769 | 12780 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 41707 | 8203 |
| (d) Long-term provisions | 12113 | 7537 |
| Total Non-Current Liabilities 3(a) to 3(d) | 78589 | 28520 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 69525 | 67164 |
| (b) Trade Payables | 47482 | 44006 |
| (c) Other current liabilities | 60916 | 46506 |
| (d) Short-term provisions | 19788 | 24377 |
| Total Current Liabilities 4(a) to 4(d) | 197711 | 182053 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 493508 | 424476 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 112845 | 94542 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 59923 | 55590 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 52922 | 38952 |
| (c) Capital work in progress | 2386 | 7946 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 443 | 820 |
| (f) Deferred Tax Assets (Net) | 6277 | 4604 |
| (g) Long Term Loans and Advances | 28099 | 27123 |
| (h) Other Non-Current Assets | 523 | 580 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 90650 | 80025 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 242064 | 188891 |
| (c) Trade Recievables | 79246 | 116804 |
| (d) Cash & Bank Balance | 19247 | 4828 |
| (e) Short-term Loans & Advances | 40741 | 21891 |
| (f) Other Current Assets | 21560 | 12037 |
| Total Current Assets (a+b+c+d+e+f) | 402858 | 344451 |
| TOTAL ASSETS (1+2) | 493508 | 424476 |
| (i) Investment | 28946 | 16957 |
| (ii) Capital Employed | 241977 | 226683 |
| (iii) Net Worth | 217208 | 213903 |
| (iv) Net Current Assets | 205147 | 162398 |
| (v) Cost of Sales | 264520 | 260516 |
| (vi) Net Value Added (at market price) | 148805 | 146327 |
| (vii) Total Regular Employees (Nos.) | 11644 | 11798 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 51630 | 48125 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 292058 | 282617 |
| Less : Excise Duty | 19409 | 17393 |
| Revenue from Operations (Net) | 272649 | 265224 |
| (II) Other Income | 4509 | 20276 |
| (III) Total Revenue (I+II) | 277158 | 285500 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 179328 | 160819 |
| (b) Purchase of stock-in-trade | 4592 | 5061 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -42881 | -14800 |
| (d) Stores & Spares | 1036 | 763 |
| (e) Power & Fuel | 3443 | 2923 |
| (f) Salary, Wages & Benefits/Employees Expense | 72142 | 68134 |
| (g) Other Operating/direct/manufacturing Expenses | 8773 | 6593 |
| (h) Rent, Royalty & Cess | 259 | 253 |
| (i) Loss on sale of Assets/Investments | 1 | 2 |
| (j) Other Expenses | 33436 | 27406 |
| Total Expenditure (IV (a to j)) | 260129 | 257154 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 17029 | 28346 |
| (VI) Depreciation, Depletion & Amortisation | 4392 | 3364 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 12637 | 24982 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 8895 | 6223 |
| (d) Less Finance Cost Capitalised | 53 | 96 |
| (e) Charged to P & L Account (a+b+c+d) | 8842 | 6127 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 3795 | 18855 |
| (XI) Exceptional Items | -2882 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 6677 | 18855 |
| (XIII) Extra-Ordinary Items | 31 | 180 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 6646 | 18675 |
| (XV) TAX PROVISIONS | 921 | 3699 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 5725 | 14976 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 5725 | 14976 |
| (i) Sales : Capital Employed | 112.68 | 117 |
| (ii) Cost of Sales : Sales | 97.02 | 98.22 |
| (iii) Salary/Wages : Sales | 26.46 | 25.69 |
| (iv) Net Profit : Net Worth | 2.64 | 7 |
| (v) Debt : Equity | 5.93 | 3.06 |
| (vi) Current Ratio | 2.04 | 1.89 |
| (vii) Trade Recievables : Sales | 29.07 | 44.04 |
| (viii) Total Inventory : Sales | 88.78 | 71.22 |

Cochin Shipyard Ltd.

The Company

Cochin Shipyard Ltd (CSL) was set up in 1972 with the objective to take over the erstwhile Cochin Shipyard project under technical collaboration with M/s Mitsubishi, Japan. The main objective of the company is to build and repair vessels of international standards and provide value added engineering services. Cochin Shipyard commenced shipbuilding activities in 1975 and the first vessel 'Rani Padmini', a bulk carrier built for Shipping Corporation India, Mumbai was launched in 1980. Presently Cochin Shipyard is considered as the biggest and the most modern shipyard in India. CSL ventured into ship repair business in the year 1981.

CSL is a Schedule 'B' / Mini Ratna CPSE under the administrative control of M/o Shipping, D/o Shipping, with 100% shareholding by the Govt of India. The Company employed 1900 regular employees (Executives 472, Non-executives 1428) as on 31.03.2012. Its Registered and Corporate Offices are at Kochi, Kerala.

Vision/Mission

The Vision of the Company is to emerge as an internationally competitive shipyard to construct world class ships and water borne crafts.

The Mission of the company is to build and repair vessels to international standards and provide value added engineering services.

Industrial / Business Operations

CSL is engaged in ship building, ship repair and Marine Engineering Training. It has the largest shipyard in the country with its operating unit at Kochi, Kerala. CSL also runs a 'state of the art' Marine Engineering Training Institute which conducts Marine Engineering Training and Basic and Advanced Fire Fighting Courses. CSL has delivered 5 ships in the financial year 2011-12.

Performance Highlights

CSL is presently growing in the hi-tech offshore vessels segment in the small ship division. The aircraft carrier for the Indian Navy is also being built simultaneously. Major projects undertaken in the recent past has been the oil rigs of both ONGC and other foreign owners. The segment wise performance of company for last two years is shown below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ship Building | DWT | 157910 | 140251 |
| Ship Repair | Crs | 145.36 | 141.75 |

Total Revenue of the company registered a reduction of ₹ 107.63 crore during 2011-12, which went down from ₹ 1589.17 crore in 2010-11 to ₹ 1481.54 crore in 2011-12.

The net profit of the company came down to ₹ 172.33 crore in 2011-12 from ₹ 227.53 during previous year resulting in a reduction of ₹ 55.20 crore due to reduction in turnover.

The current ratio of company is at 1.47:1 during 2011-12 as against 1.4:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

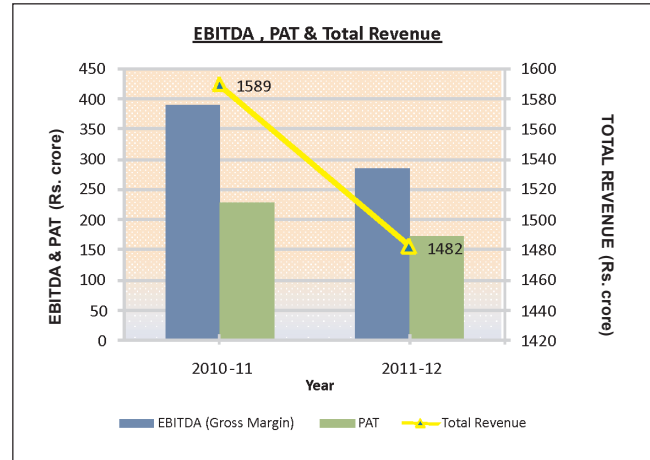


Fig.1

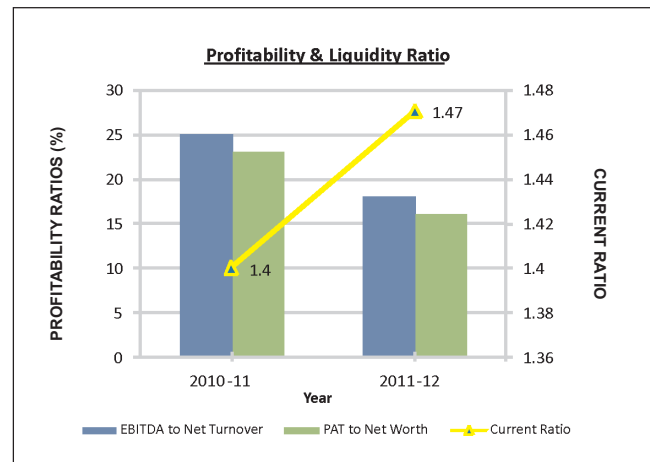


Fig.2

Strategic Issues

CSL which was originally building one ship every 3 years, is now delivering 5 to 7 ships a year. As on 31.03.2012, CSL has 30 ships in its order book. The clientele includes foreign owners of nations like Cyprus etc In order to overcome capacity constraint, and for becoming a fully developed international shipyard, CSL is going ahead with expansion plans and with capital investment in the Small Ship Division.

www.cochinshipyard.com

Transportation Equipment

COCHIN SHIPYARD LTD

XXXIX/6080 Administrative Building Perumanoor, Kochi, Ernakulam, Kerala 682015

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 25000 | 25000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 15242 | 19242 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 89841 | 77538 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 105083 | 96780 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 497 | 981 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 497 | 981 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 39063 | 22800 |
| (c) Other current liabilities | 97035 | 106945 |
| (d) Short-term provisions | 18560 | 28153 |
| Total Current Liabilities 4(a) to 4(d) | 154658 | 157898 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 260238 | 255659 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 37673 | 36210 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 18412 | 17143 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 19261 | 19067 |
| (c) Capital work in progress | 6362 | 3717 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 19 | 19 |
| (f) Deferred Tax Assets (Net) | 972 | 2312 |
| (g) Long Term Loans and Advances | 614 | 661 |
| (h) Other Non-Current Assets | 5745 | 8125 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 32973 | 33901 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 36254 | 23476 |
| (c) Trade Recievables | 77992 | 110261 |
| (d) Cash & Bank Balance | 90890 | 69025 |
| (e) Short-term Loans & Advances | 14164 | 7338 |
| (f) Other Current Assets | 7965 | 11658 |
| Total Current Assets (a+b+c+d+e+f) | 227265 | 221758 |
| TOTAL ASSETS (1+2) | 260238 | 255659 |
| Important Indicators | | |
| (i) Investment | 15242 | 19242 |
| (ii) Capital Employed | 105083 | 96780 |
| (iii) Net Worth | 105083 | 96780 |
| (iv) Net Current Assets | 72607 | 63860 |
| (v) Cost of Sales | 121545 | 121540 |
| (vi) Net Value Added (at market price) | 46462 | 48983 |
| (vii) Total Regular Employees (Nos.) | 1900 | 1818 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 72855 | 76320 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 141662 | 146172 |
| Less : Excise Duty | 1177 | 0 |
| Revenue from Operations (Net) | 140485 | 146172 |
| (II) Other Income | 7669 | 12745 |
| (III) Total Revenue (I+II) | 148154 | 158917 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 67193 | 71590 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1700 | -1363 |
| (d) Stores & Spares | 1149 | 1274 |
| (e) Power & Fuel | 1683 | 1574 |
| (f) Salary, Wages & Benefits/Employees Expense | 16611 | 16650 |
| (g) Other Operating/direct/manufacturing Expenses | 23257 | 25951 |
| (h) Rent, Royalty & Cess | 17 | 17 |
| (i) Loss on sale of Assets/Investments | 0 | 56 |
| (j) Other Expenses | 8128 | 4141 |
| Total Expenditure (IV (a to j)) | 119738 | 119890 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 28416 | 39027 |
| (VI) Depreciation, Depletion & Amortisation | 1807 | 1706 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 26609 | 37321 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1312 | 2898 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1312 | 2898 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 25297 | 34423 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 25297 | 34423 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 25297 | 34423 |
| (XV) TAX PROVISIONS | 8064 | 11670 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 17233 | 22753 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 17233 | 22753 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 133.69 | 151.04 |
| (ii) Cost of Sales : Sales | 86.52 | 83.15 |
| (iii) Salary/Wages : Sales | 11.82 | 11.39 |
| (iv) Net Profit : Net Worth | 16.4 | 23.51 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.47 | 1.4 |
| (vii) Trade Recievables : Sales | 55.52 | 75.43 |
| (viii) Total Inventory : Sales | 25.81 | 16.06 |

Garden Reach Shipbuilders & Engineers Ltd.

The Company

Garden Reach Shipbuilders & Engineers Ltd. (GRSE) was incorporated on 26.02.1934 with the objective to construct warships and auxiliary vessels for the Navy and Coast Guard. The company was set up in 1884 as River Steam Navigation Co. and was subsequently converted into a limited liability company in the year 1934 under the name of Garden Reach Workshop Ltd. The company was taken over by the Government of India in on 12.04.1960 due to its strategic potential and to achieve self-sufficiency in the defence requirements. The company was renamed as Garden Reach Shipbuilders & Engineers Ltd. in the year 1977 due to its diversified product range as a result of rapid diversification, through taking over of a number of sick engineering units.

GRSE is a Schedule-'B'- Miniratna, taken over CPSE, in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production with 100% shareholding by the Government of India. The Company employed 3774 regular employees (Executives 748 & Non-Executives 3026) as on 31.03.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision and Mission of the company is to become a world class shipbuilding and engineering company in terms of quality of products, ship repairer and manufacturer of ship borne machinery and systems and deliver these products and services in a time bound and cost efficient manner to the fullest satisfaction of the customers.

Industrial / Business Operations

GRSE is manufacturing a wide range of high tech ships from modern warships to Hovercraft viz. Frigates, Corvettes, LST(L), Fleet replacement Tankers etc. and is also engaged in manufacturing of Bailey Bridges and Deck Machinery along with value engineering items like Diesel Engine through its 7 operating units at Kolkata and Ranchi. The product / service range of the company comprises of three segments namely shipbuilding, Engineering and Marine Engine.

Performance highlights

The physical performance of company during last 2 years is mentioned below:

| Main Products | Unit | Performance during | |
|---------------------|-------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| General Engineering | Tons | 419 | 515 |
| Ship Building | Metric Tons | 2302 | 1935 |
| Engine | Nos. | 9 | 14 |

Total Revenue of the company registered an increase of ₹ 192.34 crore during 2011-12, which went up from ₹ 1136.26 crore in 2010-11 to ₹ 1328.60 crore in 2011-12. The net

profit of the company was ₹ 108.03 crore, a reduction of ₹ 7.68 crore from the previous year's profit of ₹ 115.71 crore due to increase in operating expenses.

The current ratio of company is at 1.1:1 during 2011-12 as against 1.12:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2011-12 to 2011-12 can be seen on the adjoining page.

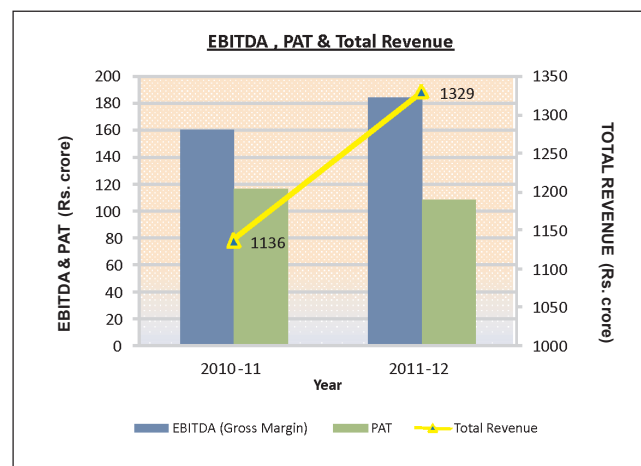


Fig.1

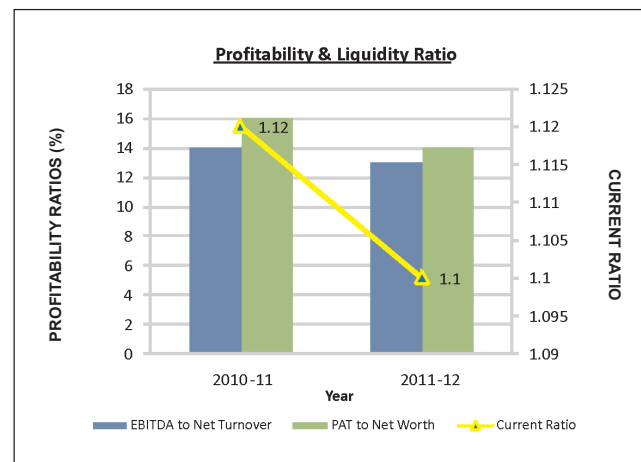


Fig.2

Strategic Issues

GRSE with a sound Corporate Policy based on consolidation, optimisation, controlled diversification and optimum utilisation of the skills has graduated in building modern high-tech warships like Frigates, Corvettes, LST(L)s, Fleet Tanker, Hovercraft etc. GRSE is one of the very few shipyards with its own multi-dimensional activities, like Engineering and Engine divisions, manufacturing/assembling Deck Machinery equipment and marine engines.

www.grse.co.in

Garden Reach Shipbuilders & Engineers Ltd.

43/46, Garden Reach Road Calcutta 700024 West Bengal

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12500 | 12500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 12384 | 12384 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 63871 | 55947 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 76255 | 68331 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 60 | 0 |
| (c) Other Long-term liabilities | 458 | 462 |
| (d) Long-term provisions | 638 | 719 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1156 | 1181 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 47079 | 41346 |
| (c) Other current liabilities | 374698 | 249940 |
| (d) Short-term provisions | 3819 | 4155 |
| Total Current Liabilities 4(a) to 4(d) | 425596 | 295441 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 503007 | 364953 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 31030 | 29613 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 13438 | 12210 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 17592 | 17403 |
| (c) Capital work in progress | 6049 | 3267 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 237 |
| (g) Long Term Loans and Advances | 10877 | 12177 |
| (h) Other Non-Current Assets | 129 | 236 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 34647 | 33320 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 331707 | 230695 |
| (c) Trade Recievables | 11792 | 14142 |
| (d) Cash & Bank Balance | 68602 | 18567 |
| (e) Short-term Loans & Advances | 53851 | 67628 |
| (f) Other Current Assets | 2408 | 601 |
| Total Current Assets (a+b+c+d+e+f) | 468360 | 331633 |
| TOTAL ASSETS (1+2) | 503007 | 364953 |
| Important Indicators | | |
| (i) Investment | 12384 | 12384 |
| (ii) Capital Employed | 76255 | 68331 |
| (iii) Net Worth | 76255 | 68331 |
| (iv) Net Current Assets | 42764 | 36192 |
| (v) Cost of Sales | 115766 | 98678 |
| (vi) Net Value Added (at market price) | 48758 | 46529 |
| (vii) Total Regular Employees (Nos.) | 3774 | 4083 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 61005 | 53074 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 129729 | 105296 |
| Less : Excise Duty | 440 | 599 |
| Revenue from Operations (Net) | 129289 | 104697 |
| (II) Other Income | 3571 | 8929 |
| (III) Total Revenue (I+II) | 132860 | 113626 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 61990 | 46991 |
| (b) Purchase of stock-in-trade | 10869 | 10322 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -544 | -486 |
| (d) Stores & Spares | 115 | 264 |
| (e) Power & Fuel | 817 | 788 |
| (f) Salary, Wages & Benefits/Employees Expense | 27628 | 26004 |
| (g) Other Operating/direct/manufacturing Expenses | 8964 | 10402 |
| (h) Rent, Royalty & Cess | 131 | 126 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 4512 | 3220 |
| Total Expenditure (IV (a to j)) | 114482 | 97631 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 18378 | 15995 |
| (VI) Depreciation, Depletion & Amortisation | 1284 | 1047 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 17094 | 14948 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 19 | 185 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 19 | 185 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 17075 | 14763 |
| (XI) Exceptional Items | 140 | -1513 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 16935 | 16276 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 16935 | 16276 |
| (XV) TAX PROVISIONS | 6132 | 4705 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 10803 | 11571 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 10803 | 11571 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 169.55 | 153.22 |
| (ii) Cost of Sales : Sales | 89.54 | 94.25 |
| (iii) Salary/Wages : Sales | 21.37 | 24.84 |
| (iv) Net Profit : Net Worth | 14.17 | 16.93 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.1 | 1.12 |
| (vii) Trade Recievables : Sales | 9.12 | 13.51 |
| (viii) Total Inventory : Sales | 256.56 | 220.35 |

Goa Shipyard Ltd.

The Company

GSL was incorporated on 29.09.1967 with an objective of modernize the shipyard so as to improve productivity and build quality products commensurate with international standards, to maintain a high standard of quality through strict quality control measures to the satisfaction of the customer and to create a brand name and to diversify and expand existing business.

GSL is a Schedule - 'B' Miniratna listed CPSE under the administrative control of Ministry of Defence, Department of Defence Production with 51.09% shareholding by the Government of India. 47.21% equity of GSL is held by the Mazagon Dock Ltd. The company employed 1602 regular employees (Executive 458 & Non-Executives 1144) as on 31.3.2012. Its Registered and Corporate offices are at Vasco da Gama Goa.

Vision / Mission

The Vision of the Company is to be a contemporary organization in ship design, construction, ship repairs & general engineering solutions"

The Mission of the Company is to be a world class shipbuilding yard to meet the maritime needs of indigenous and export market by designing, building, repairing and delivering products and engineering services on time at competitive price"

Industrial / Business Operations

GSL is engaged in shipbuilding, ship repair and General Engineering Services for defence and commercial sector having shipyard (GSL main Unit) at Vasco da Gama (Goa). GSL has also set up dedicated facilities, GSL Unit II and III for GRP boats construction at Sancoale, Goa. Recently Unit - IV is acquired at same location to support SR & GES activities.

The product range includes Offshore Patrol Vessels, Missile Crafts, Sail Training Ships, Tugs, Boats, Fishing Vessels, Passenger Vessels, etc. GSL is one of the few shipyards internationally who have the capacity and capability to carry out basic design of ships.

Performance Highlights

The average capacity utilization for all the products / services of the company was 79.24% during 2011-12 as against 109.61 during previous year. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Shipbuilding | SSU | 4.64 | 6.41 |

SSU - Standard Ship Unit

Total Revenue of the company registered a reduction of ₹ 304.51 crore during 2011-12, which went down from ₹ 1027.39 crore in 2010-11 to ₹ 722.88 crore in 2011-12. The profit of the company has also gone down by ₹ 93.37 crore to

₹ 82.76 crore in 2011-12, from ₹ 176.13 crore in previous year due to lack of order book. The current ratio of company is at 1.24:1 during 2011-12 as against 1.26:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

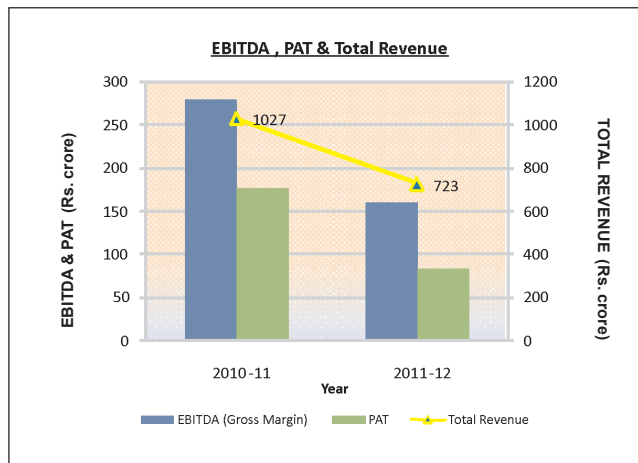


Fig.1

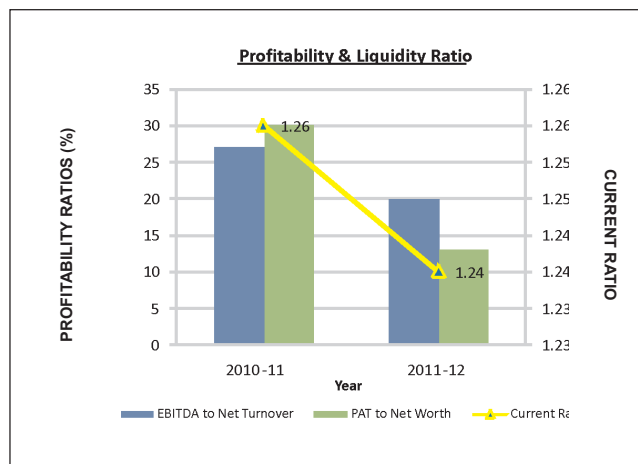


Fig.2

Strategic issues

To meet the qualitative and quantitative objectives and future challenges in terms of technology and workload, GSL has embarked on the modernization programme. The modernization Plan at a total estimated outlay of approximately Rs 800 crore is planned to be executed in four phases.

The work on Phase 1 & 2 has been completed. The facilities created under Phase 1 & 2 includes 6000 Tonne shiplift & transfer system, two repair berths, transfer area, hardstand, electrical substation with distribution network. The investment on Phases 3 & 4 will be taken up progressively in due course.

www.goashipyard.com

Transportation Equipment

Goa Shipyard Ltd.

Vaddem Vasco da Gama, Goa-403802

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 4000 | 4000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 1487 | 1487 |
| (ii) Others | 1423 | 1423 |
| (b) Reserves & Surplus | 60273 | 54001 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 63183 | 56911 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1129 | 1175 |
| (b) Deferred tax liabilities (Net) | 2558 | 1850 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 614 | 379 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4301 | 3404 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 6730 | 14157 |
| (c) Other current liabilities | 80282 | 55564 |
| (d) Short-term provisions | 2905 | 5052 |
| Total Current Liabilities 4(a) to 4(d) | 89917 | 74773 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 157401 | 135088 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 42057 | 41648 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 8316 | 6708 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 33741 | 34940 |
| (c) Capital work in progress | 7242 | 1088 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 5027 | 4955 |
| (h) Other Non-Current Assets | 165 | 165 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 46175 | 41148 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 35597 | 29993 |
| (c) Trade Recievables | 13724 | 14845 |
| (d) Cash & Bank Balance | 49212 | 32002 |
| (e) Short-term Loans & Advances | 10548 | 15208 |
| (f) Other Current Assets | 2145 | 1892 |
| Total Current Assets (a+b+c+d+e+f) | 111226 | 93940 |
| TOTAL ASSETS (1+2) | 157401 | 135088 |
| Important Indicators | | |
| (i) Investment | 4039 | 4085 |
| (ii) Capital Employed | 64312 | 58086 |
| (iii) Net Worth | 63183 | 56911 |
| (iv) Net Current Assets | 21309 | 19167 |
| (v) Cost of Sales | 57973 | 75687 |
| (vi) Net Value Added (at market price) | 27614 | 39805 |
| (vii) Total Regular Employees (Nos.) | 1602 | 1666 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 57891 | 53716 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 68171 | 99105 |
| Less : Excise Duty | 9 | 3 |
| Revenue from Operations (Net) | 68162 | 99102 |
| (II) Other Income | 4126 | 3637 |
| (III) Total Revenue (I+II) | 72288 | 102739 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 36218 | 54317 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 1 | 7 |
| (e) Power & Fuel | 195 | 201 |
| (f) Salary, Wages & Benefits/Employees Expense | 11129 | 10739 |
| (g) Other Operating/direct/manufacturing Expenses | 5505 | 5115 |
| (h) Rent, Royalty & Cess | 24 | 21 |
| (i) Loss on sale of Assets/Investments | 6 | 42 |
| (j) Other Expenses | 3273 | 4436 |
| Total Expenditure (IV (a to j)) | 56351 | 74878 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 15937 | 27861 |
| (VI) Depreciation, Depletion & Amortisation | 1628 | 851 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 14309 | 27010 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1706 | 531 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1706 | 531 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 12603 | 26479 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 12603 | 26479 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 12603 | 26479 |
| (XV) TAX PROVISIONS | 4327 | 8866 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 8276 | 17613 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 8276 | 17613 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 105.99 | 170.61 |
| (ii) Cost of Sales : Sales | 85.05 | 76.37 |
| (iii) Salary/Wages : Sales | 16.33 | 10.84 |
| (iv) Net Profit : Net Worth | 13.1 | 30.95 |
| (v) Debt : Equity | 0.39 | 0.4 |
| (vi) Current Ratio | 1.24 | 1.26 |
| (vii) Trade Recievables : Sales | 20.13 | 14.98 |
| (viii) Total Inventory : Sales | 52.22 | 30.26 |

Hindustan Aeronautics Limited

The Company

Hindustan aeronautics Limited was incorporated on 1.10.1964 with the objective to manufacture, assemble, integrate, repair, overhaul of aeroplanes, airships, seaplanes, balloon helicopters, gliders, parachutes and aircraft and aero engine of every description required for civil, commercial or military defence purpose and requirements.

It is a Schedule-'A' Navratna CPSE in Transportation Equipment sector under the administrative control of M/o of Defence with 100% shareholding by the Government of India. The company employed 32659 regular employees (Executives 9543 & Non-Executives 23116) as on 31.3.2012. Its registered and corporate office is at Bangalore, Karnataka.

Vision / Mission

The Vision of the company is to become a global player in the aerospace industry. The Mission of the company is to achieve self reliance in design, development, manufacture, up-gradation and maintenance of aerospace equipment, diversifying into related areas and managing the business in a climate of growing professional competence to achieve world class performance standards for global competitiveness and growth in exports.

Industrial / Business Operations

The main activities of HAL includes design and development of Fixed Wing Aircraft, Rotary Wing and their systems / accessories / avionics and manufacturing of Aircraft (Fighter, Trainers & Transport), Helicopters and associated Aero engines, Accessories & Avionics for both military and civil applications. Company is also in the business of production and overhaul of Marine & Industrial Gas turbines engines, manufacturing of integrated assemblies and structures for aerospace Launch Vehicles / satellites and Cryogenic engines.

The Company has 29 division in all located at Bangalore Complex (8), Design Complex (3), Helicopter Complex (5), MIG Complex (6) and Accessories Complex (7) at Bangalore (Karnataka), Barrackpor (West Bengal), Nasik (Maharashtra), Koraput (Orissa), Kanpur, Korwa & Lucknow (Uttar Pradesh) and Hyderabad (Andhra Pradesh). The company is a partner in 11 joint ventures.

The Company has been granted exemption from adherence to the provision of Accounting Standards 17, regarding segment reporting due to its nature of business and sensitive nature of disclosure.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------------------|----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Production in terms of SMH | Lakh SMH | 333.1 | 323.28 |
| Capacity utilization | % | 118 | 112 |

Total Revenue of the company registered an increase of ₹ 1310.48 crore during 2011-12, which went up from ₹ 15411.04 crore in 2010-11 to ₹ 16721.52 crore in 2011-12. The

profit of the company has gone up by ₹ 425.17 crore to ₹ 2539.43 crore in 2011-12, from ₹ 2114.26 crore in previous year due to reduction in cost of material consumed and increase in total revenue and other income.

The current ratio of company is at 1.50:1 during 2011-12 as against 1.51:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

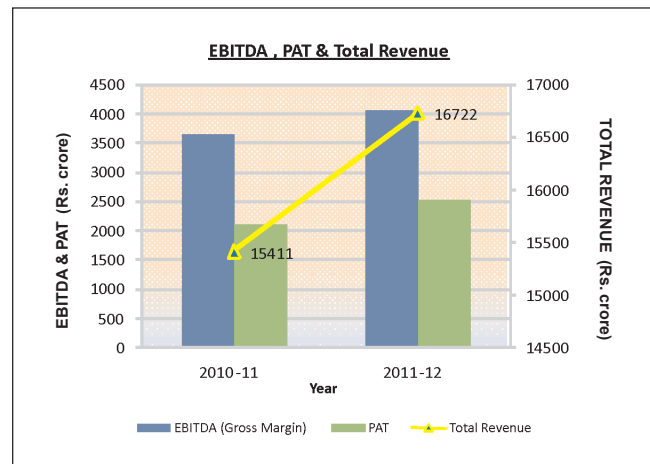


Fig.1

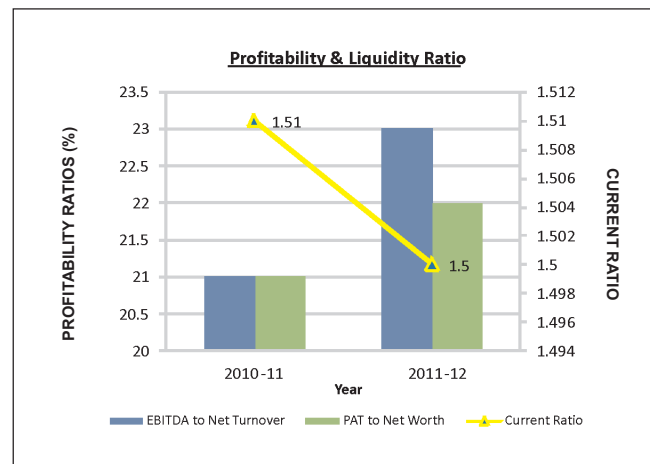


Fig.2

Strategic issues

The Defence industry in India is in its expansion cycle driven by the modernisation plans and India's growing attractiveness as defence sourcing hub. The opening up of the Defence production for the private sector and Foreign Direct Investment has attracted many large industrial houses and global aerospace companies to invest in the Defence sector. This will augment the policy of Government to indigenize the Defence production. The company is geared up to meet the challenges in the emerging business scenario.

www.hal-india.com

Hindustan Aeronautics Limited

15/1, Cubbon Road, Bangalore, Karnataka-560 001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 16000 | 16000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 12050 | 12050 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | 1121810 | 962472 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1133860 | 974522 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 505 | 530 | |
| (b) Deferred tax liabilities (Net) | 147698 | 148555 | |
| (c) Other Long-term liabilities | 1046778 | 1118635 | |
| (d) Long-term provisions | 89075 | 77982 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 1284056 | 1345702 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 135105 | 125413 | |
| (c) Other current liabilities | 2756855 | 2629415 | |
| (d) Short-term provisions | 220637 | 160778 | |
| Total Current Liabilities 4(a) to 4(d) | 3112597 | 2915606 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 5530513 | 5235830 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 204987 | 182431 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 193828 | 186005 | |
| (c) Capital work in progress | 6998 | 11842 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 52745 | 39751 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 70161 | 76772 | |
| (h) Other Non-Current Assets | 538937 | 517779 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 862669 | 832149 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 1608583 | 1737578 | |
| (c) Trade Recievables | 387249 | 230663 | |
| (d) Cash & Bank Balance | 2193252 | 2009929 | |
| (e) Short-term Loans & Advances | 310359 | 222797 | |
| (f) Other Current Assets | 168401 | 202714 | |
| Total Current Assets (a+b+c+d+e+f) | 4667844 | 4403681 | |
| TOTAL ASSETS (1+2) | 5530513 | 5235830 | |
| Important Indicators | | | |
| (i) Investment | 12555 | 12580 | |
| (ii) Capital Employed | 1134365 | 975052 | |
| (iii) Net Worth | 1133860 | 974522 | |
| (iv) Net Current Assets | 1555247 | 1488075 | |
| (v) Cost of Sales | 1339300 | 1257152 | |
| (vi) Net Value Added (at market price) | 644065 | 529423 | |
| (vii) Total Regular Employees (Nos.) | 32659 | 33681 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 70470 | 55577 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 1421230 | 1312516 | |
| Less : Excise Duty | 124 | 143 | |
| Revenue from Operations (Net) | 1421106 | 1312373 | |
| (II) Other Income | | | |
| | 251046 | 228731 | |
| (III) Total Revenue (I+II) | 1672152 | 1541104 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 561131 | 1139059 | |
| (b) Purchase of stock-in-trade | 14996 | 38183 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 150910 | -333390 | |
| (d) Stores & Spares | 9893 | 8758 | |
| (e) Power & Fuel | 14441 | 13019 | |
| (f) Salary, Wages & Benefits/Employees Expense | 276179 | 224628 | |
| (g) Other Operating/direct/manufacturing Expenses | 25560 | 22633 | |
| (h) Rent, Royalty & Cess | 1528 | 1872 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 212431 | 60910 | |
| Total Expenditure (IV (a to j)) | 1267069 | 1175672 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 405083 | 365432 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 72231 | 81480 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 332852 | 283952 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 332852 | 283952 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 332852 | 283952 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 332852 | 283952 | |
| (XV) TAX PROVISIONS | | | |
| | 78909 | 72526 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 253943 | 211426 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 253943 | 211426 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 125.28 | 134.6 | |
| (ii) Cost of Sales : Sales | 94.24 | 95.79 | |
| (iii) Salary/Wages : Sales | 19.43 | 17.12 | |
| (iv) Net Profit : Net Worth | 22.4 | 21.7 | |
| (v) Debt : Equity | 0.04 | 0.04 | |
| (vi) Current Ratio | 1.50 | 1.51 | |
| (vii) Trade Recievables : Sales | 27.25 | 17.58 | |
| (viii) Total Inventory : Sales | 113.19 | 132.4 | |

Hindustan Shipyard Ltd.

The Company

Hindustan Shipyard Ltd. was incorporated on 21.01.1952 with the objective to operate strong and efficient shipbuilding, ship repair and retrofitting of submarines to meet the growing requirements of Mercantile, Marine, Oil and Defence sectors with good management and improved efficiency to improve the financial performance and profitability.

The company is a Schedule-'B', taken over, BRPSE referred CPSE in Transportation Equipment sector under the administrative control of M/o Defence with 100% share holding by the Government of India. The company employed 2446 regular employees (Executives 424 & Non-Executives 2022) as on 31.3.2012. Its registered office is at Delhi and Corporate office at Gandhigram, Visakhapatnam, Andhra Pradesh.

Vision / Mission

The Vision of the Company is to make Hindustan Shipyard Ltd a 'World Class Shipyard' with modernization and upgradation of infrastructural facilities to construct hi-tech defence vessels for Indian Navy & Coast Guard.

The Mission of the Company is to operate a strong and efficient shipbuilding, ship repair and retrofitting of submarines yard to meet the growing requirements of Defence (Indian Navy and Coast Guard), Mercantile Marine, Oil & Port Sectors with good management and improved efficiency.

Industrial / Business Operations

The main activities of HSL include shipbuilding, ship repair, submarine retrofit, offshore platform construction and structural fabrication. The company has its operating yards at Visakhapatnam, Andhra Pradesh.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ship-building | DWT | 56437 | 61920 |

Total Revenue from of the company registered a decrease of ₹ 87.00 crore during 2011-12, which went down from ₹ 661.68 crore in 2010-11 to ₹ 574.68 crore in 2011-12. The

company has incurred a loss of ₹ 85.98 crore as against a profit of ₹ 55.00 crore in previous year due to negative contribution in some shipbuilding orders, lean order book position, fall in contribution from Ship repair and retrofit activity and increase in pay & benefits. During 2010-11, the company had received ₹ 452.68 crores as grant in aid from Government of India (GoI) towards financial restructuring to clear the old liabilities.

The current ratio of company is at 0.75:1 during 2011-12 as against 0.97:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

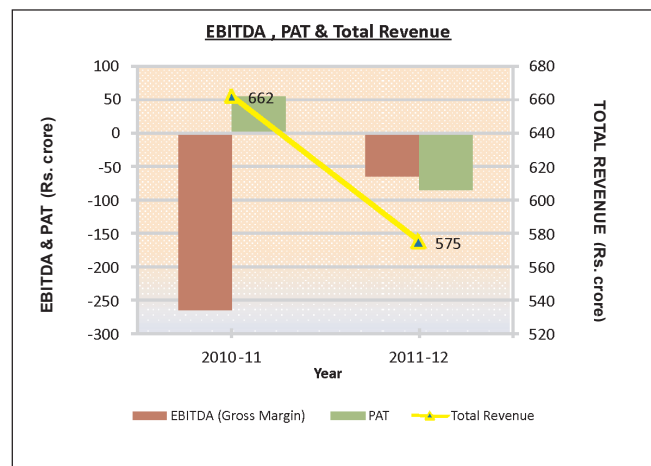


Fig.1

Strategic issues

HSL is a major shipyard on the East Coast of India. HSL was a profit making company till 1980. Subsequent to its modernization commencing 1981-85 and expansion, the yard started making losses. The company was referred to BRPSE. The yard has been brought under the administrative control of Ministry of Defence in Feb 2010 as per the revival plan. Accordingly, the yard needs to realign its business strategy towards warship and submarine building for the Indian Navy and Indian Coast Guard. The Ministry of Defence has nominated the yard for construction of Landing Platform Dock (LPDs) and construction of strategic vessels are also planned in near future. Both, Indian Navy and Indian Coast Guard have embarked upon massive acquisition plans and accordingly the future of the yard depends upon orders from Indian Navy.

www.hsl.nic.in

Hindustan Shipyard Ltd.

Gandhigram (PO), Visakhapatnam-530005, India

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 30400 | 30400 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 30199 | 30199 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -101599 | -93000 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -71400 | -62801 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 37221 | 62767 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 982 | 1199 | |
| (d) Long-term provisions | 17910 | 15762 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 56113 | 79728 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 10482 | 9320 | |
| (b) Trade Payables | 16685 | 16906 | |
| (c) Other current liabilities | 97861 | 67972 | |
| (d) Short-term provisions | 18230 | 12320 | |
| Total Current Liabilities 4(a) to 4(d) | 143258 | 106518 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 127971 | 123445 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 22967 | 22777 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15429 | 14813 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 7538 | 7964 | |
| (c) Capital work in progress | 1444 | 1240 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | | | |
| | 0 | 0 | |
| (g) Long Term Loans and Advances | 11267 | 317 | |
| (h) Other Non-Current Assets | 0 | 10434 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 20249 | 19955 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 25319 | 33165 | |
| (c) Trade Recievables | 12878 | 13961 | |
| (d) Cash & Bank Balance | 51959 | 30586 | |
| (e) Short-term Loans & Advances | 7605 | 14728 | |
| (f) Other Current Assets | 9961 | 11050 | |
| Total Current Assets (a+b+c+d+e+f) | 107722 | 103490 | |
| TOTAL ASSETS (1+2) | 127971 | 123445 | |
| Important Indicators | | | |
| (i) Investment | 67420 | 92966 | |
| (ii) Capital Employed | -34179 | -34 | |
| (iii) Net Worth | -71400 | -62801 | |
| (iv) Net Current Assets | -35536 | -3028 | |
| (v) Cost of Sales | 64881 | 93482 | |
| (vi) Net Value Added (at market price) | 14576 | 42621 | |
| (vii) Total Regular Employees (Nos.) | 2446 | 2728 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 68104 | 78653 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 56404 | 65900 | |
| Less : Excise Duty | 2966 | 2450 | |
| Revenue from Operations (Net) | 53438 | 63450 | |
| (II) Other Income | 4030 | 2718 | |
| (III) Total Revenue (I+II) | 57468 | 66168 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 23784 | 48211 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 1801 | 770 | |
| (e) Power & Fuel | 645 | 592 | |
| (f) Salary, Wages & Benefits/Employees Expense | 19990 | 25748 | |
| (g) Other Operating/direct/manufacturing Expenses | 10983 | 9038 | |
| (h) Rent, Royalty & Cess | 147 | 100 | |
| (i) Loss on sale of Assets/Investments | 3 | 0 | |
| (j) Other Expenses | 6734 | 8255 | |
| Total Expenditure (IV (a to j)) | 64087 | 92714 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -6619 | -26546 | |
| (VI) Depreciation, Depletion & Amortisation | 797 | 768 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -7416 | -27314 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1182 | 1435 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 1182 | 1435 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -8598 | -28749 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -8598 | -28749 | |
| (XIII) Extra-Ordinary Items | 0 | -45268 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -8598 | 16519 | |
| (XV) TAX PROVISIONS | 0 | 11019 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -8598 | 5500 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -8598 | 5500 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -156.35 | 18661765 | |
| (ii) Cost of Sales : Sales | 121.41 | 147.33 | |
| (iii) Salary/Wages : Sales | 37.41 | 40.58 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 1.23 | 2.08 | |
| (vi) Current Ratio | 0.75 | 0.97 | |
| (vii) Trade Recievables : Sales | 24.1 | 22 | |
| (viii) Total Inventory : Sales | 47.38 | 52.27 | |

Hooghly Dock & Port Engineers Ltd.

The Company

Hooghly Dock & Port Engineers Ltd.(HDPEL) was incorporated in the year 1984 with the objective of acquiring the business of the Hooghly Docking and Engineering Co. Ltd., one of the oldest shipyards established in private sector in India, under the Hooghly Docking and Engineering Co. Ltd. (Acquisition and Transfer of Undertakings) Act, 1984.

HDPEL is a Schedule-'C' sick BRPSE referred CPSE in Transportation Equipment sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping with 100% shareholding by the Government of India. The company employed 478 regular employees (Executives 53, Non-Executives 425) as on 31.3.2012. Its Registered and Corporate offices are at Kolkatta, West Bengal.

Industrial / Business Operations

HDPEL is engaged in shipbuilding and ship repairing through its 2 operating units at Salkia and Nazirgunge in Howrah, West Bengal. Both the units have the potential for construction of various types of ships, tugs, crafts, dredgers, floating dry docks, fire flot, mooring launches, fishing trawlers, pontoons and sophisticated vessels like offshore platform, supply-cum-support vessels, multipurpose harbour vessels, grab hopper dredger, lighthouse tender vessels, oil pollution control vessels etc.

The yard has the capacity to build vessels of about 400-500 passenger cum cargo carrying capacity and also 300 ton capacity Cargo Vessels. The Company also undertakes repair of vessels at KOPT Dry Docks from an outfit adjacent to Kidderpore Dock complex of Kolkata Port Trust.

Performance Highlights

The company has not provided any information on its physical parameters during last four years. The Company registered an increase of ₹ 605.66crore in total revenue during 2011-12 which

went up to ₹ 610.61crore in 2011-12 from ₹ 4.95 crore during 2010-11 due to high other income (provision no longer required written back). The net loss of the company accordingly reduced and the company showed a profit of ₹ 452.93 crore as against the previous year's loss of ₹ 62.25 crore due to financial restructuring.

The current ratio of company is at 0.45:1 during 2011-12 as against 0.18:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

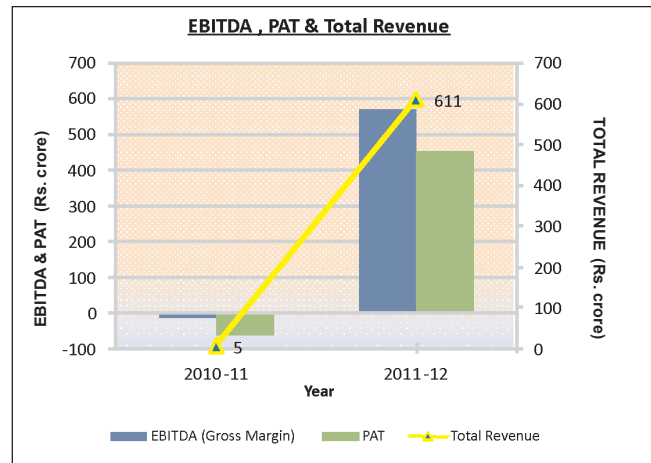


Fig.1

Strategic issue

BRPSE recommended for revival of the company as a Public Sector Enterprises on 22.6.2007. Government approved the revival plan on October 13, 2011. Cash assistance includes non plan support, non cash assistance include waiver of loans, waiver of interest, waiver of penal interest and budgetary support for VRS etc.

<http://hooghlydock.gov.in>

Hooghly Dock & Port Engineers Ltd.

Martin Burn House, 2nd Floor, 1, R.N. Mukherjee Road Kolkata, West Bengal-700 001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 3000 | 3000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 2861 | 2861 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -17309 | -64905 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -14448 | -62044 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 891 | 3408 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 767 | 705 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 1658 | 4113 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 321 | 365 | |
| (b) Trade Payables | 1730 | 2140 | |
| (c) Other current liabilities | 12236 | 72097 | |
| (d) Short-term provisions | 13760 | 23 | |
| Total Current Liabilities 4(a) to 4(d) | 28047 | 74625 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 15257 | 16694 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1624 | 1651 | |
| (a) Total Gross Fixed Assets | 2063 | 2063 | |
| (aii) Accumulated Impairment | 67 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 372 | 412 | |
| (c) Capital work in progress | 102 | 124 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 1421 | 1830 | |
| (h) Other Non-Current Assets | 718 | 902 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2613 | 3268 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 11105 | 11796 | |
| (c) Trade Recievables | 298 | 342 | |
| (d) Cash & Bank Balance | 1222 | 1283 | |
| (e) Short-term Loans & Advances | 7 | 2 | |
| (f) Other Current Assets | 12 | 3 | |
| Total Current Assets (a+b+c+d+e+f) | 12644 | 13426 | |
| TOTAL ASSETS (1+2) | 15257 | 16694 | |
| Important Indicators | | | |
| (i) Investment | 3752 | 6269 | |
| (ii) Capital Employed | -13557 | -58636 | |
| (iii) Net Worth | -14448 | -62044 | |
| (iv) Net Current Assets | -15403 | -61199 | |
| (v) Cost of Sales | 4178 | 1895 | |
| (vi) Net Value Added (at market price) | 57827 | -219 | |
| (vii) Total Regular Employees (Nos.) | 478 | 482 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 19892 | 20367 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|-------|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 117 | 344 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 117 | 344 | |
| (II) Other Income | | | |
| | 60944 | 151 | |
| (III) Total Revenue (I+II) | 61061 | 495 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 258 | 168 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 15 | 0 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 45 | 47 | |
| (f) Salary, Wages & Benefits/Employees Expense | 1141 | 1178 | |
| (g) Other Operating/direct/manufacturing Expenses | 96 | 190 | |
| (h) Rent, Royalty & Cess | 3 | 3 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 2580 | 263 | |
| Total Expenditure (IV (a to j)) | 4138 | 1849 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 56923 | -1354 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 40 | 46 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 56883 | -1400 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 61 | 4793 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 34 | 32 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 95 | 4825 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 56788 | -6225 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 56788 | -6225 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 56788 | -6225 | |
| (XV) TAX PROVISIONS | | | |
| | 11495 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 45293 | -6225 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 45293 | -6225 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | | -0.86 | -0.59 |
| (ii) Cost of Sales : Sales | 3570.94 | 550.87 | |
| (iii) Salary/Wages : Sales | 975.21 | 342.44 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 0.31 | 1.19 | |
| (vi) Current Ratio | 0.45 | 0.18 | |
| (vii) Trade Recievables : Sales | 254.7 | 99.42 | |
| (viii) Total Inventory : Sales | 9491.45 | 3429.07 | |

Mazagon Dock Ltd.

The Company

Mazagon Dock Ltd. (MDL) was incorporated on 26.2.1934 as a ship-repair yard and subsequently it was taken over by the Government of India in 1960 with the objective to cater to the needs of nation's strategic defence requirements.

MDL is a Schedule-'A' Miniratna CPSE in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production and Supplies with 100% shareholding by the Government of India. The company employed 12230 regular employees (Executives 1056, Non executives 11174) as on 31.3.2012. Its Registered and Corporate offices are at Mumbai, Maharashtra.

Vision / Mission

The Vision / Mission of the company is to deliver quality ships on time with the vision to be recognized worldwide.

Industrial / Business Operations

MDL is engaged in ship construction, ship-repair, offshore fabrication work, construction and refitting of submarines through its 2 operating units at Mumbai and Nhava (Raigarh) in Maharashtra. The main divisions of the company are Shipbuilding, Submarine and Commercial Vessels.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---|--------------------------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Destroyers, Frigates, Submarine, Dredger, Submarine Refit | Tonnage | 274.66 | 552.65 |
| | Value of production ₹ in crore | 2524 | 2611 |
| Capacity Utilization | % | 105.36 | 108.81 |

The decrease in value of production is mainly due to the accounting of Multi Support Vessels project as an inventory instead of turnover and non-receipt of equipment from Suppliers for on-going projects.

The Company registered a growth of ₹ 1956.49 crore in total revenue during 2011-12 which went up to ₹ 2807.26 crore in 2011-12 from ₹ 850.77 crore during 2010-11. The net profit of the company increased to ₹ 494.31 crore, an increase of ₹ 250.79 crore over the previous year's profit of ₹ 243.52 crore due to higher turnover.

The current ratio of company is at 1.06:1 during 2011-12 as against 1.03:1 in the previous year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

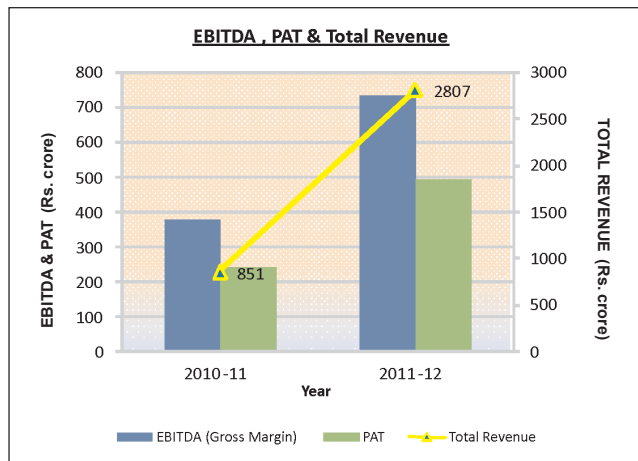


Fig.1

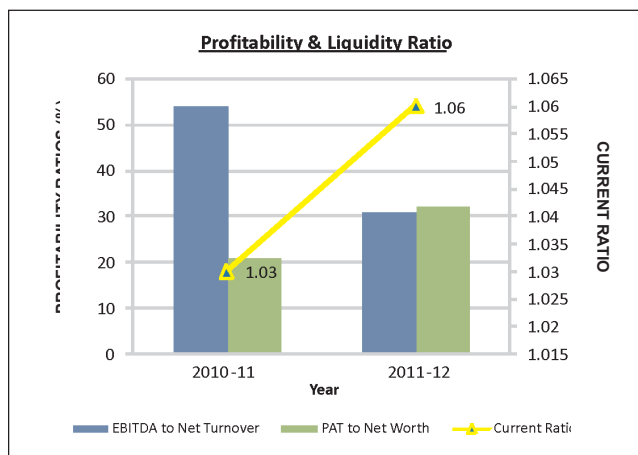


Fig.2

Strategic issue

MDL is presently constructing 3 Stealth Frigates (all are delivered), 6 Submarines and 4 Missile Destroyers for the Indian Navy. MDL is already short listed by Govt. of India for building Four P-17 Class of Frigates of follow on of P17 Stealth Class of Ships and assume "Lead Yard" role to GRSE (a CPSE) to build three of the same class of ships there.

MDL also has embarked on a massive modernization project to upgrade and enhance its facilities leading to increased production capacity to take on new projects.

www.mazagondock.gov.in

Transportation Equipment

Mazagon Dock Ltd.

Mazdock House, Dockyard Road, Mazagon, Mumbai, Maharashtra-400010

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 32372 | 32372 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 19920 | 19920 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 131937 | 94082 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 151857 | 114002 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 8171 | 7186 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 34410 | 0 |
| (d) Long-term provisions | 13194 | 2791 |
| Total Non-Current Liabilities 3(a) to 3(d) | 55775 | 9977 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 189492 | 114631 |
| (c) Other current liabilities | 2020776 | 1954154 |
| (d) Short-term provisions | 17280 | 8135 |
| Total Current Liabilities 4(a) to 4(d) | 2227548 | 2076920 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2435180 | 2200899 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 31481 | 30187 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 19145 | 18709 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 12336 | 11478 |
| (c) Capital work in progress | 3815 | 3847 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 600 | 600 |
| (f) Deferred Tax Assets (Net) | 4473 | 650 |
| (g) Long Term Loans and Advances | 34427 | 41754 |
| (h) Other Non-Current Assets | 15710 | 7485 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 71361 | 65814 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1381927 | 1216629 |
| (c) Trade Recievables | 29249 | 28941 |
| (d) Cash & Bank Balance | 521605 | 461052 |
| (e) Short-term Loans & Advances | 415990 | 420395 |
| (f) Other Current Assets | 15048 | 8068 |
| Total Current Assets (a+b+c+d+e+f) | 2363819 | 2135085 |
| TOTAL ASSETS (1+2) | 2435180 | 2200899 |
| Important Indicators | | |
| (i) Investment | 28091 | 27106 |
| (ii) Capital Employed | 160028 | 121188 |
| (iii) Net Worth | 151857 | 114002 |
| (iv) Net Current Assets | 136271 | 58165 |
| (v) Cost of Sales | 208939 | 48403 |
| (vi) Net Value Added (at market price) | 144815 | 110200 |
| (vii) Total Regular Employees (Nos.) | 12230 | 11948 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39643 | 42648 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 227576 | 66678 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 227576 | 66678 |
| (II) Other Income | 53150 | 18399 |
| (III) Total Revenue (I+II) | 280726 | 85077 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 120598 | 115063 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -36424 | -197225 |
| (d) Stores & Spares | 1503 | 1305 |
| (e) Power & Fuel | 1127 | 1116 |
| (f) Salary, Wages & Benefits/Employees Expense | 58180 | 61147 |
| (g) Other Operating/direct/manufacturing Expenses | 43738 | 39241 |
| (h) Rent, Royalty & Cess | 1291 | 4962 |
| (i) Loss on sale of Assets/Investments | 6 | 52 |
| (j) Other Expenses | 17612 | 21538 |
| Total Expenditure (IV (a to j)) | 207631 | 47199 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 73095 | 37878 |
| (VI) Depreciation, Depletion & Amortisation | 1314 | 1256 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 71781 | 36622 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 2603 | 0 |
| (d) Less Finance Cost Capitalised | 0 | -17 |
| (e) Charged to P & L Account (a+b+c+d) | 2603 | 17 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 69178 | 36605 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 69178 | 36605 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 69178 | 36605 |
| (XV) TAX PROVISIONS | 19747 | 12253 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 49431 | 24352 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 49431 | 24352 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 142.21 | 55.02 |
| (ii) Cost of Sales : Sales | 91.81 | 72.59 |
| (iii) Salary/Wages : Sales | 25.57 | 91.7 |
| (iv) Net Profit : Net Worth | 32.55 | 21.36 |
| (v) Debt : Equity | 0.41 | 0.36 |
| (vi) Current Ratio | 1.06 | 1.03 |
| (vii) Trade Recievables : Sales | 12.85 | 43.4 |
| (viii) Total Inventory : Sales | 607.24 | 1824.63 |

BEML Limited

The Company

BEML Limited (formerly Bharat Earth Movers Limited), incorporated on 11th May 1964 as a Public Sector Undertaking for manufacturing of Defence products, Rail products and Mining equipment. The Company has been renamed as BEML Limited since 11.09.2007.

BEML Ltd is a Schedule 'A' listed 'Miniratna' CPSE in Transportation Equipment sector under the administrative control of Department of Defence Production, Ministry of Defence with 54% shareholding by the Government of India. The Company employed 11644 regular employees (Executives 2872, Non-Executives 8772) as on 31.03.2012. Its Registered and Corporate offices are at "Bangalore, Karnataka.

Vision / Mission

The Vision of the Company is to become a market leader, as a diversified Company supplying quality products and services to sectors such as Mining and Construction, Rail & Metro and Defence & Aerospace and to emerge as a prominent international player.

The Mission of the Company is to improve competitiveness and pursuing business & market opportunities in domestic and international markets, to maintain and strive for dominant positions in design, development, manufacturing, marketing of defense, mining, construction equipment, Rail & Metro equipment, aerospace and dredging equipment.

Industrial / Business Operations

BEML is engaged in the design, manufacturing, marketing and after-sales-service of a wide range of Mining and Construction equipment, Defence products and Railway and Metro products. The Company services the core sectors of the economy such as mining, steel, cement, power, irrigation, construction, road building, Defence, Railway and Metro transportation system and Aerospace.

BEML also provides e-engineering solutions through its Technology Division and trades non-Company products, Performance Highlights

The company has been exempt from providing segment wise data of its business by SEBI. The physical performance of Company for last two years are given below:

| Main Products | Unit | Performance during | |
|--------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| EM Equipment | Nos | 1199 | 1042 |
| Railway products | Nos | 723 | 623 |
| Defence products | Nos | 329 | 559 |
| Defence aggregates | Nos | 203 | 147 |

Total Revenue of the company registered a reduction of ₹ 83.42 crore during 2011-12, which went down from ₹ 2855.00 crore in 2010-11 to ₹ 2771.58 crore in 2011-12 due to fall in other income. The net profit of the company also reduced to ₹ 57.25 crore in 2011-12 from ₹ 149.76 crore in 2011-12, a reduction of ₹ 92.51 crore due to change in product mix, less sale of Defence products and also low margin due to stiff competition along with increase in the financial charges.

The current ratio of company is at 2.04:1 during 2011-12 as against 1.89:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

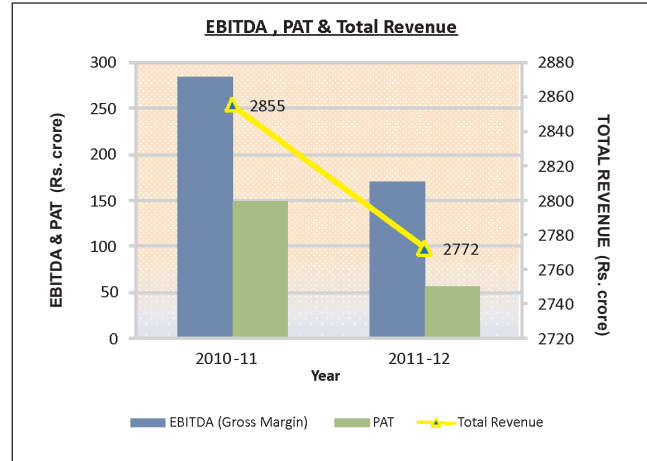


Fig.1

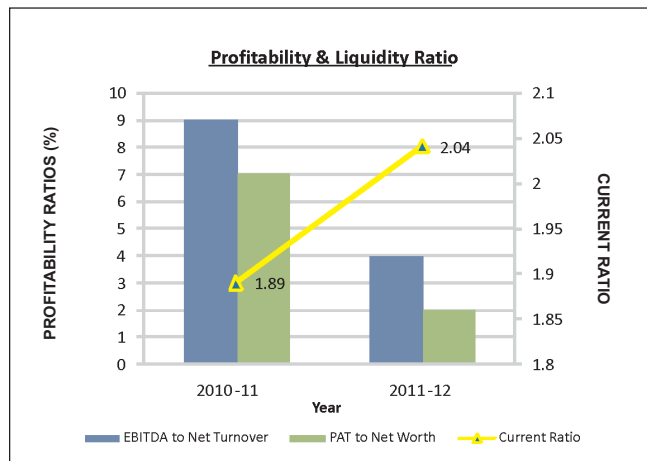


Fig.2

Strategic Issues

To cater to the growing need of high technology underground products, BEML has acquired assets of West Bengal-based sick PSU, Mining and Allied Machinery Corporation (MAMC) which was engaged in manufacturing of underground mining equipment, through a JV formed with government-owned Coal India Ltd and Damodar Valley Corporation, by investing ₹ 100 crore. BEML owns 48% in the acquired venture while Coal India and Damodar Valley hold 26% each. This buy out of MAMC assets and formation of JV Company MAMC Industries Limited will help BEML to extend its product range in this sector further with assured business from CIL and DVC for next 10 years. The Company is expecting to generate ₹ 500 crore business per year through MAMC alone in the next five years.

www.beml.co.in

BEML Limited

Unity Building, I.C. Road Bangalore 560002. Karnataka

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2250 | 2250 |
| (ii) Others | 1927 | 1927 |
| (b) Reserves & Surplus | 213031 | 209726 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 217208 | 213903 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 24769 | 12780 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 41707 | 8203 |
| (d) Long-term provisions | 12113 | 7537 |
| Total Non-Current Liabilities 3(a) to 3(d) | 78589 | 28520 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 69525 | 67164 |
| (b) Trade Payables | 47482 | 44006 |
| (c) Other current liabilities | 60916 | 46506 |
| (d) Short-term provisions | 19788 | 24377 |
| Total Current Liabilities 4(a) to 4(d) | 197711 | 182053 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 493508 | 424476 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 112845 | 94542 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 59923 | 55590 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 52922 | 38952 |
| (c) Capital work in progress | 2386 | 7946 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 443 | 820 |
| (f) Deferred Tax Assets (Net) | 6277 | 4604 |
| (g) Long Term Loans and Advances | 28099 | 27123 |
| (h) Other Non-Current Assets | 523 | 580 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 90650 | 80025 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 242064 | 188891 |
| (c) Trade Recievables | 79246 | 116804 |
| (d) Cash & Bank Balance | 19247 | 4828 |
| (e) Short-term Loans & Advances | 40741 | 21891 |
| (f) Other Current Assets | 21560 | 12037 |
| Total Current Assets (a+b+c+d+e+f) | 402858 | 344451 |
| TOTAL ASSETS (1+2) | 493508 | 424476 |
| (i) Investment | 28946 | 16957 |
| (ii) Capital Employed | 241977 | 226683 |
| (iii) Net Worth | 217208 | 213903 |
| (iv) Net Current Assets | 205147 | 162398 |
| (v) Cost of Sales | 264520 | 260516 |
| (vi) Net Value Added (at market price) | 148805 | 146327 |
| (vii) Total Regular Employees (Nos.) | 11644 | 11798 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 51630 | 48125 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 292058 | 282617 |
| Less : Excise Duty | 19409 | 17393 |
| Revenue from Operations (Net) | 272649 | 265224 |
| (II) Other Income | 4509 | 20276 |
| (III) Total Revenue (I+II) | 277158 | 285500 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 179328 | 160819 |
| (b) Purchase of stock-in-trade | 4592 | 5061 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -42881 | -14800 |
| (d) Stores & Spares | 1036 | 763 |
| (e) Power & Fuel | 3443 | 2923 |
| (f) Salary, Wages & Benefits/Employees Expense | 72142 | 68134 |
| (g) Other Operating/direct/manufacturing Expenses | 8773 | 6593 |
| (h) Rent, Royalty & Cess | 259 | 253 |
| (i) Loss on sale of Assets/Investments | 1 | 2 |
| (j) Other Expenses | 33436 | 27406 |
| Total Expenditure (IV (a to j)) | 260129 | 257154 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 17029 | 28346 |
| (VI) Depreciation, Depletion & Amortisation | 4392 | 3364 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 12637 | 24982 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 8895 | 6223 |
| (d) Less Finance Cost Capitalised | 53 | 96 |
| (e) Charged to P & L Account (a+b+c+d) | 8842 | 6127 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 3795 | 18855 |
| (XI) Exceptional Items | -2882 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 6677 | 18855 |
| (XIII) Extra-Ordinary Items | 31 | 180 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 6646 | 18675 |
| (XV) TAX PROVISIONS | 921 | 3699 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 5725 | 14976 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 5725 | 14976 |
| (i) Sales : Capital Employed | 112.68 | 117 |
| (ii) Cost of Sales : Sales | 97.02 | 98.22 |
| (iii) Salary/Wages : Sales | 26.46 | 25.69 |
| (iv) Net Profit : Net Worth | 2.64 | 7 |
| (v) Debt : Equity | 5.93 | 3.06 |
| (vi) Current Ratio | 2.04 | 1.89 |
| (vii) Trade Recievables : Sales | 29.07 | 44.04 |
| (viii) Total Inventory : Sales | 88.78 | 71.22 |

Cochin Shipyard Ltd.

The Company

Cochin Shipyard Ltd (CSL) was set up in 1972 with the objective to take over the erstwhile Cochin Shipyard project under technical collaboration with M/s Mitsubishi, Japan. The main objective of the company is to build and repair vessels of international standards and provide value added engineering services. Cochin Shipyard commenced shipbuilding activities in 1975 and the first vessel 'Rani Padmini', a bulk carrier built for Shipping Corporation India, Mumbai was launched in 1980. Presently Cochin Shipyard is considered as the biggest and the most modern shipyard in India. CSL ventured into ship repair business in the year 1981.

CSL is a Schedule 'B' / Mini Ratna CPSE under the administrative control of M/o Shipping, D/o Shipping, with 100% shareholding by the Govt of India. The Company employed 1900 regular employees (Executives 472, Non-executives 1428) as on 31.03.2012. Its Registered and Corporate Offices are at Kochi, Kerala.

Vision/Mission

The Vision of the Company is to emerge as an internationally competitive shipyard to construct world class ships and water borne crafts.

The Mission of the company is to build and repair vessels to international standards and provide value added engineering services.

Industrial / Business Operations

CSL is engaged in ship building, ship repair and Marine Engineering Training. It has the largest shipyard in the country with its operating unit at Kochi, Kerala. CSL also runs a 'state of the art' Marine Engineering Training Institute which conducts Marine Engineering Training and Basic and Advanced Fire Fighting Courses. CSL has delivered 5 ships in the financial year 2011-12.

Performance Highlights

CSL is presently growing in the hi-tech offshore vessels segment in the small ship division. The aircraft carrier for the Indian Navy is also being built simultaneously. Major projects undertaken in the recent past has been the oil rigs of both ONGC and other foreign owners. The segment wise performance of company for last two years is shown below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ship Building | DWT | 157910 | 140251 |
| Ship Repair | Crs | 145.36 | 141.75 |

Total Revenue of the company registered a reduction of ₹ 107.63 crore during 2011-12, which went down from ₹ 1589.17 crore in 2010-11 to ₹ 1481.54 crore in 2011-12.

The net profit of the company came down to ₹ 172.33 crore in 2011-12 from ₹ 227.53 during previous year resulting in a reduction of ₹ 55.20 crore due to reduction in turnover.

The current ratio of company is at 1.47:1 during 2011-12 as against 1.4:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

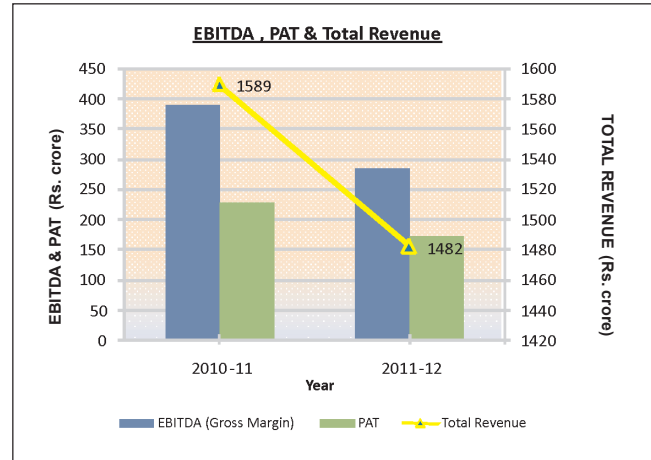


Fig.1

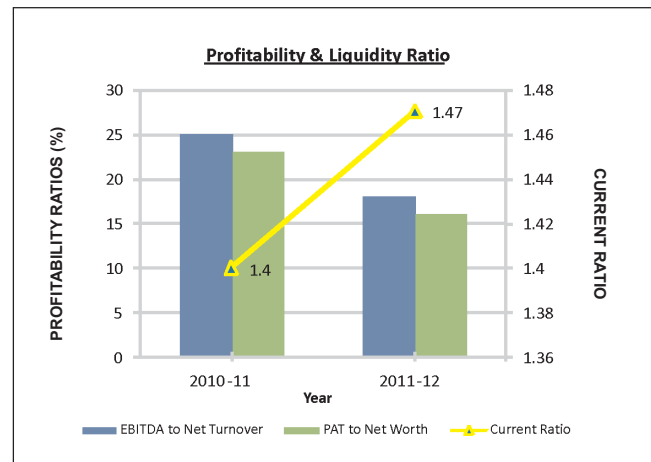


Fig.2

Strategic Issues

CSL which was originally building one ship every 3 years, is now delivering 5 to 7 ships a year. As on 31.03.2012, CSL has 30 ships in its order book. The clientele includes foreign owners of nations like Cyprus etc In order to overcome capacity constraint, and for becoming a fully developed international shipyard, CSL is going ahead with expansion plans and with capital investment in the Small Ship Division.

www.cochinshipyard.com

Transportation Equipment

COCHIN SHIPYARD LTD

XXXIX/6080 Administrative Building Perumanoor, Kochi, Ernakulam, Kerala 682015

| BALANCE SHEET PARTICULARS | ₹ in Lakhs | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 25000 | 25000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 15242 | 19242 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 89841 | 77538 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 105083 | 96780 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 497 | 981 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 497 | 981 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 39063 | 22800 |
| (c) Other current liabilities | 97035 | 106945 |
| (d) Short-term provisions | 18560 | 28153 |
| Total Current Liabilities 4(a) to 4(d) | 154658 | 157898 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 260238 | 255659 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 37673 | 36210 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 18412 | 17143 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 19261 | 19067 |
| (c) Capital work in progress | 6362 | 3717 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 19 | 19 |
| (f) Deferred Tax Assets (Net) | 972 | 2312 |
| (g) Long Term Loans and Advances | 614 | 661 |
| (h) Other Non-Current Assets | 5745 | 8125 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 32973 | 33901 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 36254 | 23476 |
| (c) Trade Recievables | 77992 | 110261 |
| (d) Cash & Bank Balance | 90890 | 69025 |
| (e) Short-term Loans & Advances | 14164 | 7338 |
| (f) Other Current Assets | 7965 | 11658 |
| Total Current Assets (a+b+c+d+e+f) | 227265 | 221758 |
| TOTAL ASSETS (1+2) | 260238 | 255659 |
| Important Indicators | | |
| (i) Investment | 15242 | 19242 |
| (ii) Capital Employed | 105083 | 96780 |
| (iii) Net Worth | 105083 | 96780 |
| (iv) Net Current Assets | 72607 | 63860 |
| (v) Cost of Sales | 121545 | 121540 |
| (vi) Net Value Added (at market price) | 46462 | 48983 |
| (vii) Total Regular Employees (Nos.) | 1900 | 1818 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 72855 | 76320 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 141662 | 146172 |
| Less : Excise Duty | 1177 | 0 |
| Revenue from Operations (Net) | 140485 | 146172 |
| (II) Other Income | 7669 | 12745 |
| (III) Total Revenue (I+II) | 148154 | 158917 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 67193 | 71590 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 1700 | -1363 |
| (d) Stores & Spares | 1149 | 1274 |
| (e) Power & Fuel | 1683 | 1574 |
| (f) Salary, Wages & Benefits/Employees Expense | 16611 | 16650 |
| (g) Other Operating/direct/manufacturing Expenses | 23257 | 25951 |
| (h) Rent, Royalty & Cess | 17 | 17 |
| (i) Loss on sale of Assets/Investments | 0 | 56 |
| (j) Other Expenses | 8128 | 4141 |
| Total Expenditure (IV (a to j)) | 119738 | 119890 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 28416 | 39027 |
| (VI) Depreciation, Depletion & Amortisation | 1807 | 1706 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 26609 | 37321 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1312 | 2898 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1312 | 2898 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 25297 | 34423 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 25297 | 34423 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 25297 | 34423 |
| (XV) TAX PROVISIONS | 8064 | 11670 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 17233 | 22753 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 17233 | 22753 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 133.69 | 151.04 |
| (ii) Cost of Sales : Sales | 86.52 | 83.15 |
| (iii) Salary/Wages : Sales | 11.82 | 11.39 |
| (iv) Net Profit : Net Worth | 16.4 | 23.51 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.47 | 1.4 |
| (vii) Trade Recievables : Sales | 55.52 | 75.43 |
| (viii) Total Inventory : Sales | 25.81 | 16.06 |

Garden Reach Shipbuilders & Engineers Ltd.

The Company

Garden Reach Shipbuilders & Engineers Ltd. (GRSE) was incorporated on 26.02.1934 with the objective to construct warships and auxiliary vessels for the Navy and Coast Guard. The company was set up in 1884 as River Steam Navigation Co. and was subsequently converted into a limited liability company in the year 1934 under the name of Garden Reach Workshop Ltd. The company was taken over by the Government of India in on 12.04.1960 due to its strategic potential and to achieve self-sufficiency in the defence requirements. The company was renamed as Garden Reach Shipbuilders & Engineers Ltd. in the year 1977 due to its diversified product range as a result of rapid diversification, through taking over of a number of sick engineering units.

GRSE is a Schedule-'B'- Miniratna, taken over CPSE, in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production with 100% shareholding by the Government of India. The Company employed 3774 regular employees (Executives 748 & Non-Executives 3026) as on 31.03.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision and Mission of the company is to become a world class shipbuilding and engineering company in terms of quality of products, ship repairer and manufacturer of ship borne machinery and systems and deliver these products and services in a time bound and cost efficient manner to the fullest satisfaction of the customers.

Industrial / Business Operations

GRSE is manufacturing a wide range of high tech ships from modern warships to Hovercraft viz. Frigates, Corvettes, LST(L), Fleet replacement Tankers etc. and is also engaged in manufacturing of Bailey Bridges and Deck Machinery along with value engineering items like Diesel Engine through its 7 operating units at Kolkata and Ranchi. The product / service range of the company comprises of three segments namely shipbuilding, Engineering and Marine Engine.

Performance highlights

The physical performance of company during last 2 years is mentioned below:

| Main Products | Unit | Performance during | |
|---------------------|-------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| General Engineering | Tons | 419 | 515 |
| Ship Building | Metric Tons | 2302 | 1935 |
| Engine | Nos. | 9 | 14 |

Total Revenue of the company registered an increase of ₹ 192.34 crore during 2011-12, which went up from ₹ 1136.26 crore in 2010-11 to ₹ 1328.60 crore in 2011-12. The net

profit of the company was ₹ 108.03 crore, a reduction of ₹ 7.68 crore from the previous year's profit of ₹ 115.71 crore due to increase in operating expenses.

The current ratio of company is at 1.1:1 during 2011-12 as against 1.12:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2011-12 to 2011-12 can be seen on the adjoining page.

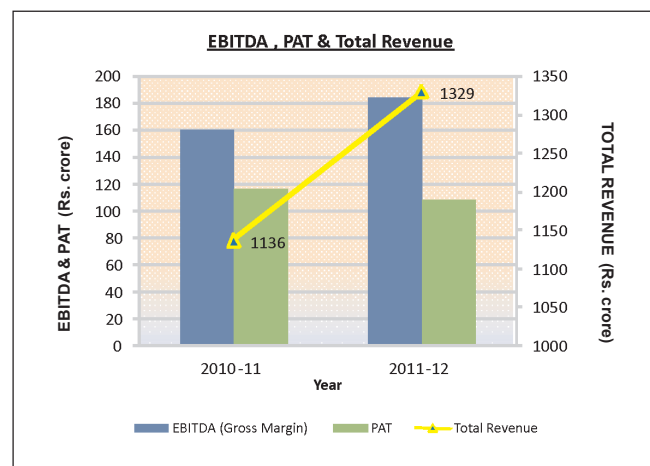


Fig.1

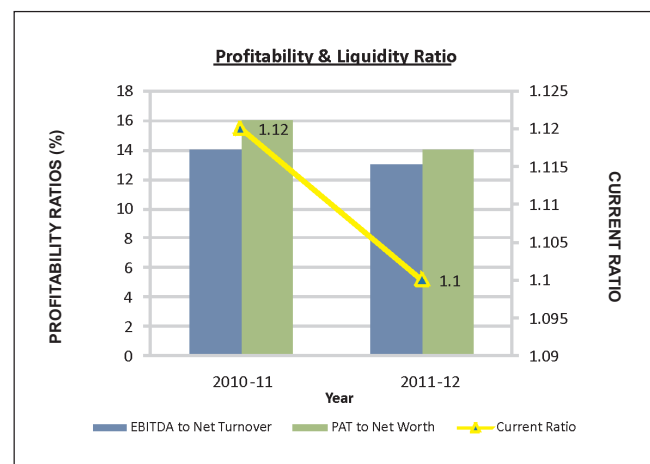


Fig.2

Strategic Issues

GRSE with a sound Corporate Policy based on consolidation, optimisation, controlled diversification and optimum utilisation of the skills has graduated in building modern high-tech warships like Frigates, Corvettes, LST(L)s, Fleet Tanker, Hovercraft etc. GRSE is one of the very few shipyards with its own multi-dimensional activities, like Engineering and Engine divisions, manufacturing/assembling Deck Machinery equipment and marine engines.

www.grse.co.in

Garden Reach Shipbuilders & Engineers Ltd.

43/46, Garden Reach Road Calcutta 700024 West Bengal

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12500 | 12500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 12384 | 12384 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 63871 | 55947 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 76255 | 68331 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 60 | 0 |
| (c) Other Long-term liabilities | 458 | 462 |
| (d) Long-term provisions | 638 | 719 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1156 | 1181 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 47079 | 41346 |
| (c) Other current liabilities | 374698 | 249940 |
| (d) Short-term provisions | 3819 | 4155 |
| Total Current Liabilities 4(a) to 4(d) | 425596 | 295441 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 503007 | 364953 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 31030 | 29613 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 13438 | 12210 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 17592 | 17403 |
| (c) Capital work in progress | 6049 | 3267 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 237 |
| (g) Long Term Loans and Advances | 10877 | 12177 |
| (h) Other Non-Current Assets | 129 | 236 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 34647 | 33320 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 331707 | 230695 |
| (c) Trade Recievables | 11792 | 14142 |
| (d) Cash & Bank Balance | 68602 | 18567 |
| (e) Short-term Loans & Advances | 53851 | 67628 |
| (f) Other Current Assets | 2408 | 601 |
| Total Current Assets (a+b+c+d+e+f) | 468360 | 331633 |
| TOTAL ASSETS (1+2) | 503007 | 364953 |
| Important Indicators | | |
| (i) Investment | 12384 | 12384 |
| (ii) Capital Employed | 76255 | 68331 |
| (iii) Net Worth | 76255 | 68331 |
| (iv) Net Current Assets | 42764 | 36192 |
| (v) Cost of Sales | 115766 | 98678 |
| (vi) Net Value Added (at market price) | 48758 | 46529 |
| (vii) Total Regular Employees (Nos.) | 3774 | 4083 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 61005 | 53074 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 129729 | 105296 |
| Less : Excise Duty | 440 | 599 |
| Revenue from Operations (Net) | 129289 | 104697 |
| (II) Other Income | 3571 | 8929 |
| (III) Total Revenue (I+II) | 132860 | 113626 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 61990 | 46991 |
| (b) Purchase of stock-in-trade | 10869 | 10322 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -544 | -486 |
| (d) Stores & Spares | 115 | 264 |
| (e) Power & Fuel | 817 | 788 |
| (f) Salary, Wages & Benefits/Employees Expense | 27628 | 26004 |
| (g) Other Operating/direct/manufacturing Expenses | 8964 | 10402 |
| (h) Rent, Royalty & Cess | 131 | 126 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 4512 | 3220 |
| Total Expenditure (IV (a to j)) | 114482 | 97631 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 18378 | 15995 |
| (VI) Depreciation, Depletion & Amortisation | 1284 | 1047 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 17094 | 14948 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 19 | 185 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 19 | 185 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 17075 | 14763 |
| (XI) Exceptional Items | 140 | -1513 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 16935 | 16276 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 16935 | 16276 |
| (XV) TAX PROVISIONS | 6132 | 4705 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 10803 | 11571 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 10803 | 11571 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 169.55 | 153.22 |
| (ii) Cost of Sales : Sales | 89.54 | 94.25 |
| (iii) Salary/Wages : Sales | 21.37 | 24.84 |
| (iv) Net Profit : Net Worth | 14.17 | 16.93 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 1.1 | 1.12 |
| (vii) Trade Recievables : Sales | 9.12 | 13.51 |
| (viii) Total Inventory : Sales | 256.56 | 220.35 |

Goa Shipyard Ltd.

The Company

GSL was incorporated on 29.09.1967 with an objective of modernize the shipyard so as to improve productivity and build quality products commensurate with international standards, to maintain a high standard of quality through strict quality control measures to the satisfaction of the customer and to create a brand name and to diversify and expand existing business.

GSL is a Schedule - 'B' Miniratna listed CPSE under the administrative control of Ministry of Defence, Department of Defence Production with 51.09% shareholding by the Government of India. 47.21% equity of GSL is held by the Mazagon Dock Ltd. The company employed 1602 regular employees (Executive 458 & Non-Executives 1144) as on 31.3.2012. Its Registered and Corporate offices are at Vasco da Gama Goa.

Vision / Mission

The Vision of the Company is to be a contemporary organization in ship design, construction, ship repairs & general engineering solutions"

The Mission of the Company is to be a world class shipbuilding yard to meet the maritime needs of indigenous and export market by designing, building, repairing and delivering products and engineering services on time at competitive price"

Industrial / Business Operations

GSL is engaged in shipbuilding, ship repair and General Engineering Services for defence and commercial sector having shipyard (GSL main Unit) at Vasco da Gama (Goa). GSL has also set up dedicated facilities, GSL Unit II and III for GRP boats construction at Sancoale, Goa. Recently Unit - IV is acquired at same location to support SR & GES activities.

The product range includes Offshore Patrol Vessels, Missile Crafts, Sail Training Ships, Tugs, Boats, Fishing Vessels, Passenger Vessels, etc. GSL is one of the few shipyards internationally who have the capacity and capability to carry out basic design of ships.

Performance Highlights

The average capacity utilization for all the products / services of the company was 79.24% during 2011-12 as against 109.61 during previous year. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Shipbuilding | SSU | 4.64 | 6.41 |

SSU - Standard Ship Unit

Total Revenue of the company registered a reduction of ₹ 304.51 crore during 2011-12, which went down from ₹ 1027.39 crore in 2010-11 to ₹ 722.88 crore in 2011-12. The profit of the company has also gone down by ₹ 93.37 crore to

₹ 82.76 crore in 2011-12, from ₹ 176.13 crore in previous year due to lack of order book. The current ratio of company is at 1.24:1 during 2011-12 as against 1.26:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

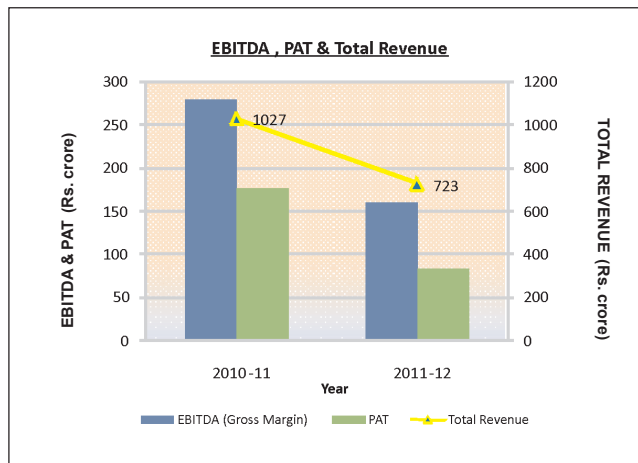


Fig.1

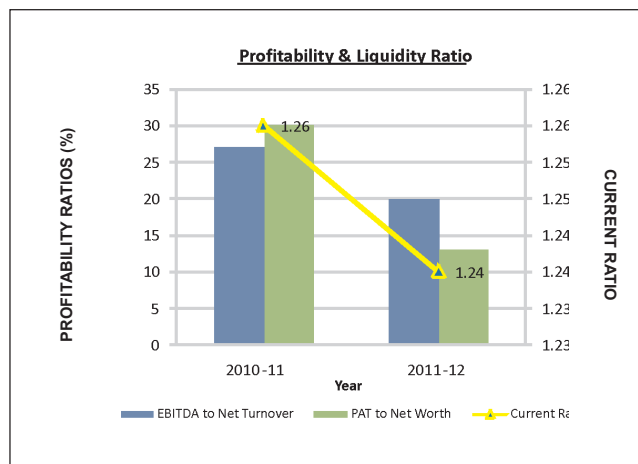


Fig.2

Strategic issues

To meet the qualitative and quantitative objectives and future challenges in terms of technology and workload, GSL has embarked on the modernization programme. The modernization Plan at a total estimated outlay of approximately Rs 800 crore is planned to be executed in four phases.

The work on Phase 1 & 2 has been completed. The facilities created under Phase 1 & 2 includes 6000 Tonne shiplift & transfer system, two repair berths, transfer area, hardstand, electrical substation with distribution network. The investment on Phases 3 & 4 will be taken up progressively in due course.

www.goashipyard.com

Transportation Equipment

Goa Shipyard Ltd.

Vaddem Vasco da Gama, Goa-403802

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 4000 | 4000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 1487 | 1487 |
| (ii) Others | 1423 | 1423 |
| (b) Reserves & Surplus | 60273 | 54001 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 63183 | 56911 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1129 | 1175 |
| (b) Deferred tax liabilities (Net) | 2558 | 1850 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 614 | 379 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4301 | 3404 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 6730 | 14157 |
| (c) Other current liabilities | 80282 | 55564 |
| (d) Short-term provisions | 2905 | 5052 |
| Total Current Liabilities 4(a) to 4(d) | 89917 | 74773 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 157401 | 135088 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 42057 | 41648 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 8316 | 6708 |
| (a(ii)) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 33741 | 34940 |
| (c) Capital work in progress | 7242 | 1088 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 5027 | 4955 |
| (h) Other Non-Current Assets | 165 | 165 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 46175 | 41148 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 35597 | 29993 |
| (c) Trade Recievables | 13724 | 14845 |
| (d) Cash & Bank Balance | 49212 | 32002 |
| (e) Short-term Loans & Advances | 10548 | 15208 |
| (f) Other Current Assets | 2145 | 1892 |
| Total Current Assets (a+b+c+d+e+f) | 111226 | 93940 |
| TOTAL ASSETS (1+2) | 157401 | 135088 |
| Important Indicators | | |
| (i) Investment | 4039 | 4085 |
| (ii) Capital Employed | 64312 | 58086 |
| (iii) Net Worth | 63183 | 56911 |
| (iv) Net Current Assets | 21309 | 19167 |
| (v) Cost of Sales | 57973 | 75687 |
| (vi) Net Value Added (at market price) | 27614 | 39805 |
| (vii) Total Regular Employees (Nos.) | 1602 | 1666 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 57891 | 53716 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 68171 | 99105 |
| Less : Excise Duty | 9 | 3 |
| Revenue from Operations (Net) | 68162 | 99102 |
| (II) Other Income | 4126 | 3637 |
| (III) Total Revenue (I+II) | 72288 | 102739 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 36218 | 54317 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 1 | 7 |
| (e) Power & Fuel | 195 | 201 |
| (f) Salary, Wages & Benefits/Employees Expense | 11129 | 10739 |
| (g) Other Operating/direct/manufacturing Expenses | 5505 | 5115 |
| (h) Rent, Royalty & Cess | 24 | 21 |
| (i) Loss on sale of Assets/Investments | 6 | 42 |
| (j) Other Expenses | 3273 | 4436 |
| Total Expenditure (IV (a to j)) | 56351 | 74878 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 15937 | 27861 |
| (VI) Depreciation, Depletion & Amortisation | 1628 | 851 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 14309 | 27010 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1706 | 531 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1706 | 531 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 12603 | 26479 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 12603 | 26479 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 12603 | 26479 |
| (XV) TAX PROVISIONS | 4327 | 8866 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 8276 | 17613 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 8276 | 17613 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 105.99 | 170.61 |
| (ii) Cost of Sales : Sales | 85.05 | 76.37 |
| (iii) Salary/Wages : Sales | 16.33 | 10.84 |
| (iv) Net Profit : Net Worth | 13.1 | 30.95 |
| (v) Debt : Equity | 0.39 | 0.4 |
| (vi) Current Ratio | 1.24 | 1.26 |
| (vii) Trade Recievables : Sales | 20.13 | 14.98 |
| (viii) Total Inventory : Sales | 52.22 | 30.26 |

Hindustan Aeronautics Limited

The Company

Hindustan aeronautics Limited was incorporated on 1.10.1964 with the objective to manufacture, assemble, integrate, repair, overhaul of aeroplanes, airships, seaplanes, balloon helicopters, gliders, parachutes and aircraft and aero engine of every description required for civil, commercial or military defence purpose and requirements.

It is a Schedule-'A' Navratna CPSE in Transportation Equipment sector under the administrative control of M/o of Defence with 100% shareholding by the Government of India. The company employed 32659 regular employees (Executives 9543 & Non-Executives 23116) as on 31.3.2012. Its registered and corporate office is at Bangalore, Karnataka.

Vision / Mission

The Vision of the company is to become a global player in the aerospace industry. The Mission of the company is to achieve self reliance in design, development, manufacture, up-gradation and maintenance of aerospace equipment, diversifying into related areas and managing the business in a climate of growing professional competence to achieve world class performance standards for global competitiveness and growth in exports.

Industrial / Business Operations

The main activities of HAL includes design and development of Fixed Wing Aircraft, Rotary Wing and their systems / accessories / avionics and manufacturing of Aircraft (Fighter, Trainers & Transport), Helicopters and associated Aero engines, Accessories & Avionics for both military and civil applications. Company is also in the business of production and overhaul of Marine & Industrial Gas turbines engines, manufacturing of integrated assemblies and structures for aerospace Launch Vehicles / satellites and Cryogenic engines.

The Company has 29 division in all located at Bangalore Complex (8), Design Complex (3), Helicopter Complex (5), MIG Complex (6) and Accessories Complex (7) at Bangalore (Karnataka), Barrackpor (West Bengal), Nasik (Maharashtra), Koraput (Orissa), Kanpur, Korwa & Lucknow (Uttar Pradesh) and Hyderabad (Andhra Pradesh). The company is a partner in 11 joint ventures.

The Company has been granted exemption from adherence to the provision of Accounting Standards 17, regarding segment reporting due to its nature of business and sensitive nature of disclosure.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|----------------------------|----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Production in terms of SMH | Lakh SMH | 333.1 | 323.28 |
| Capacity utilization | % | 118 | 112 |

Total Revenue of the company registered an increase of ₹ 1310.48 crore during 2011-12, which went up from ₹ 15411.04 crore in 2010-11 to ₹ 16721.52 crore in 2011-12. The

profit of the company has gone up by ₹ 425.17 crore to ₹ 2539.43 crore in 2011-12, from ₹ 2114.26 crore in previous year due to reduction in cost of material consumed and increase in total revenue and other income.

The current ratio of company is at 1.50:1 during 2011-12 as against 1.51:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

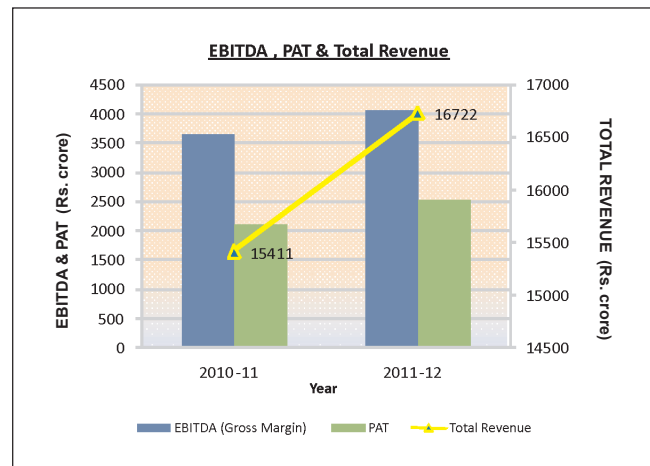


Fig.1

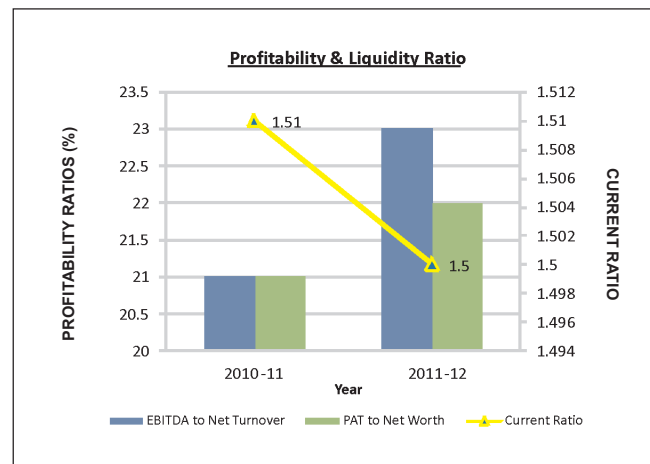


Fig.2

Strategic issues

The Defence industry in India is in its expansion cycle driven by the modernisation plans and India's growing attractiveness as defence sourcing hub. The opening up of the Defence production for the private sector and Foreign Direct Investment has attracted many large industrial houses and global aerospace companies to invest in the Defence sector. This will augment the policy of Government to indigenize the Defence production. The company is geared up to meet the challenges in the emerging business scenario.

www.hal-india.com

Hindustan Aeronautics Limited

15/1, Cubbon Road, Bangalore, Karnataka-560 001

| BALANCE SHEET | | ₹ in Lakhs | |
|---|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 16000 | 16000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 12050 | 12050 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | 1121810 | 962472 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 1133860 | 974522 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 505 | 530 | |
| (b) Deferred tax liabilities (Net) | 147698 | 148555 | |
| (c) Other Long-term liabilities | 1046778 | 1118635 | |
| (d) Long-term provisions | 89075 | 77982 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 1284056 | 1345702 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 135105 | 125413 | |
| (c) Other current liabilities | 2756855 | 2629415 | |
| (d) Short-term provisions | 220637 | 160778 | |
| Total Current Liabilities 4(a) to 4(d) | 3112597 | 2915606 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 5530513 | 5235830 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 204987 | 182431 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 193828 | 186005 | |
| (c) Capital work in progress | 6998 | 11842 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 52745 | 39751 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 70161 | 76772 | |
| (h) Other Non-Current Assets | 538937 | 517779 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 862669 | 832149 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 1608583 | 1737578 | |
| (c) Trade Recievables | 387249 | 230663 | |
| (d) Cash & Bank Balance | 2193252 | 2009929 | |
| (e) Short-term Loans & Advances | 310359 | 222797 | |
| (f) Other Current Assets | 168401 | 202714 | |
| Total Current Assets (a+b+c+d+e+f) | 4667844 | 4403681 | |
| TOTAL ASSETS (1+2) | 5530513 | 5235830 | |
| Important Indicators | | | |
| (i) Investment | 12555 | 12580 | |
| (ii) Capital Employed | 1134365 | 975052 | |
| (iii) Net Worth | 1133860 | 974522 | |
| (iv) Net Current Assets | 1555247 | 1488075 | |
| (v) Cost of Sales | 1339300 | 1257152 | |
| (vi) Net Value Added (at market price) | 644065 | 529423 | |
| (vii) Total Regular Employees (Nos.) | 32659 | 33681 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 70470 | 55577 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs | |
|--|----------------|----------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 1421230 | 1312516 | |
| Less : Excise Duty | 124 | 143 | |
| Revenue from Operations (Net) | 1421106 | 1312373 | |
| (II) Other Income | | | |
| | 251046 | 228731 | |
| (III) Total Revenue (I+II) | 1672152 | 1541104 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 561131 | 1139059 | |
| (b) Purchase of stock-in-trade | 14996 | 38183 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 150910 | -333390 | |
| (d) Stores & Spares | 9893 | 8758 | |
| (e) Power & Fuel | 14441 | 13019 | |
| (f) Salary, Wages & Benefits/Employees Expense | 276179 | 224628 | |
| (g) Other Operating/direct/manufacturing Expenses | 25560 | 22633 | |
| (h) Rent, Royalty & Cess | 1528 | 1872 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 212431 | 60910 | |
| Total Expenditure (IV (a to j)) | 1267069 | 1175672 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | 405083 | 365432 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 72231 | 81480 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | 332852 | 283952 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 332852 | 283952 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | 332852 | 283952 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 332852 | 283952 | |
| (XV) TAX PROVISIONS | | | |
| | 78909 | 72526 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 253943 | 211426 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 253943 | 211426 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 125.28 | 134.6 | |
| (ii) Cost of Sales : Sales | 94.24 | 95.79 | |
| (iii) Salary/Wages : Sales | 19.43 | 17.12 | |
| (iv) Net Profit : Net Worth | 22.4 | 21.7 | |
| (v) Debt : Equity | 0.04 | 0.04 | |
| (vi) Current Ratio | 1.50 | 1.51 | |
| (vii) Trade Recievables : Sales | 27.25 | 17.58 | |
| (viii) Total Inventory : Sales | 113.19 | 132.4 | |

Hindustan Shipyard Ltd.

The Company

Hindustan Shipyard Ltd. was incorporated on 21.01.1952 with the objective to operate strong and efficient shipbuilding, ship repair and retrofitting of submarines to meet the growing requirements of Mercantile, Marine, Oil and Defence sectors with good management and improved efficiency to improve the financial performance and profitability.

The company is a Schedule-'B', taken over, BRPSE referred CPSE in Transportation Equipment sector under the administrative control of M/o Defence with 100% share holding by the Government of India. The company employed 2446 regular employees (Executives 424 & Non-Executives 2022) as on 31.3.2012. Its registered office is at Delhi and Corporate office at Gandhigram, Visakhapatnam, Andhra Pradesh.

Vision / Mission

The Vision of the Company is to make Hindustan Shipyard Ltd a 'World Class Shipyard' with modernization and upgradation of infrastructural facilities to construct hi-tech defence vessels for Indian Navy & Coast Guard.

The Mission of the Company is to operate a strong and efficient shipbuilding, ship repair and retrofitting of submarines yard to meet the growing requirements of Defence (Indian Navy and Coast Guard), Mercantile Marine, Oil & Port Sectors with good management and improved efficiency.

Industrial / Business Operations

The main activities of HSL include shipbuilding, ship repair, submarine retrofit, offshore platform construction and structural fabrication. The company has its operating yards at Visakhapatnam, Andhra Pradesh.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Ship-building | DWT | 56437 | 61920 |

Total Revenue from of the company registered a decrease of ₹ 87.00 crore during 2011-12, which went down from ₹ 661.68 crore in 2010-11 to ₹ 574.68 crore in 2011-12. The

company has incurred a loss of ₹ 85.98 crore as against a profit of ₹ 55.00 crore in previous year due to negative contribution in some shipbuilding orders, lean order book position, fall in contribution from Ship repair and retrofit activity and increase in pay & benefits. During 2010-11, the company had received ₹ 452.68 crores as grant in aid from Government of India (GoI) towards financial restructuring to clear the old liabilities.

The current ratio of company is at 0.75:1 during 2011-12 as against 0.97:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

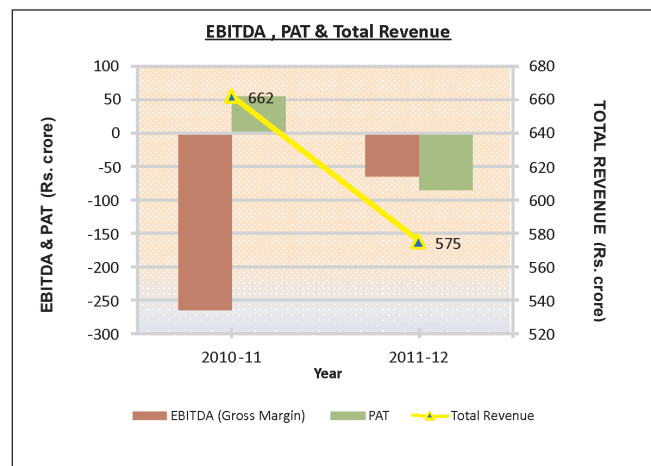


Fig.1

Strategic issues

HSL is a major shipyard on the East Coast of India. HSL was a profit making company till 1980. Subsequent to its modernization commencing 1981-85 and expansion, the yard started making losses. The company was referred to BRPSE. The yard has been brought under the administrative control of Ministry of Defence in Feb 2010 as per the revival plan. Accordingly, the yard needs to realign its business strategy towards warship and submarine building for the Indian Navy and Indian Coast Guard. The Ministry of Defence has nominated the yard for construction of Landing Platform Dock (LPDs) and construction of strategic vessels are also planned in near future. Both, Indian Navy and Indian Coast Guard have embarked upon massive acquisition plans and accordingly the future of the yard depends upon orders from Indian Navy.

www.hsl.nic.in

Hindustan Shipyard Ltd.

Gandhigram (PO), Visakhapatnam-530005, India

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 30400 | 30400 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 30199 | 30199 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -101599 | -93000 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -71400 | -62801 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 37221 | 62767 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 982 | 1199 | |
| (d) Long-term provisions | 17910 | 15762 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 56113 | 79728 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 10482 | 9320 | |
| (b) Trade Payables | 16685 | 16906 | |
| (c) Other current liabilities | 97861 | 67972 | |
| (d) Short-term provisions | 18230 | 12320 | |
| Total Current Liabilities 4(a) to 4(d) | 143258 | 106518 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 127971 | 123445 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 22967 | 22777 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 15429 | 14813 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 7538 | 7964 | |
| (c) Capital work in progress | 1444 | 1240 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | | | |
| | 0 | 0 | |
| (g) Long Term Loans and Advances | 11267 | 317 | |
| (h) Other Non-Current Assets | 0 | 10434 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 20249 | 19955 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 25319 | 33165 | |
| (c) Trade Recievables | 12878 | 13961 | |
| (d) Cash & Bank Balance | 51959 | 30586 | |
| (e) Short-term Loans & Advances | 7605 | 14728 | |
| (f) Other Current Assets | 9961 | 11050 | |
| Total Current Assets (a+b+c+d+e+f) | 107722 | 103490 | |
| TOTAL ASSETS (1+2) | 127971 | 123445 | |
| Important Indicators | | | |
| (i) Investment | 67420 | 92966 | |
| (ii) Capital Employed | -34179 | -34 | |
| (iii) Net Worth | -71400 | -62801 | |
| (iv) Net Current Assets | -35536 | -3028 | |
| (v) Cost of Sales | 64881 | 93482 | |
| (vi) Net Value Added (at market price) | 14576 | 42621 | |
| (vii) Total Regular Employees (Nos.) | 2446 | 2728 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 68104 | 78653 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 56404 | 65900 | |
| Less : Excise Duty | 2966 | 2450 | |
| Revenue from Operations (Net) | 53438 | 63450 | |
| (II) Other Income | 4030 | 2718 | |
| (III) Total Revenue (I+II) | 57468 | 66168 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 23784 | 48211 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 1801 | 770 | |
| (e) Power & Fuel | 645 | 592 | |
| (f) Salary, Wages & Benefits/Employees Expense | 19990 | 25748 | |
| (g) Other Operating/direct/manufacturing Expenses | 10983 | 9038 | |
| (h) Rent, Royalty & Cess | 147 | 100 | |
| (i) Loss on sale of Assets/Investments | 3 | 0 | |
| (j) Other Expenses | 6734 | 8255 | |
| Total Expenditure (IV (a to j)) | 64087 | 92714 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -6619 | -26546 | |
| (VI) Depreciation, Depletion & Amortisation | 797 | 768 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -7416 | -27314 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 1182 | 1435 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 1182 | 1435 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -8598 | -28749 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -8598 | -28749 | |
| (XIII) Extra-Ordinary Items | 0 | -45268 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -8598 | 16519 | |
| (XV) TAX PROVISIONS | 0 | 11019 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -8598 | 5500 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -8598 | 5500 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | -156.35 | 18661765 | |
| (ii) Cost of Sales : Sales | 121.41 | 147.33 | |
| (iii) Salary/Wages : Sales | 37.41 | 40.58 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 1.23 | 2.08 | |
| (vi) Current Ratio | 0.75 | 0.97 | |
| (vii) Trade Recievables : Sales | 24.1 | 22 | |
| (viii) Total Inventory : Sales | 47.38 | 52.27 | |

Hooghly Dock & Port Engineers Ltd.

The Company

Hooghly Dock & Port Engineers Ltd.(HDPEL) was incorporated in the year 1984 with the objective of acquiring the business of the Hooghly Docking and Engineering Co. Ltd., one of the oldest shipyards established in private sector in India, under the Hooghly Docking and Engineering Co. Ltd. (Acquisition and Transfer of Undertakings) Act, 1984.

HDPEL is a Schedule-'C' sick BRPSE referred CPSE in Transportation Equipment sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping with 100% shareholding by the Government of India. The company employed 478 regular employees (Executives 53, Non-Executives 425) as on 31.3.2012. Its Registered and Corporate offices are at Kolkatta, West Bengal.

Industrial / Business Operations

HDPEL is engaged in shipbuilding and ship repairing through its 2 operating units at Salkia and Nazirgunge in Howrah, West Bengal. Both the units have the potential for construction of various types of ships, tugs, crafts, dredgers, floating dry docks, fire flot, mooring launches, fishing trawlers, pontoons and sophisticated vessels like offshore platform, supply-cum-support vessels, multipurpose harbour vessels, grab hopper dredger, lighthouse tender vessels, oil pollution control vessels etc.

The yard has the capacity to build vessels of about 400-500 passenger cum cargo carrying capacity and also 300 ton capacity Cargo Vessels. The Company also undertakes repair of vessels at KOPT Dry Docks from an outfit adjacent to Kidderpore Dock complex of Kolkata Port Trust.

Performance Highlights

The company has not provided any information on its physical parameters during last four years. The Company registered an increase of ₹ 605.66crore in total revenue during 2011-12 which

went up to ₹ 610.61crore in 2011-12 from ₹ 4.95 crore during 2010-11 due to high other income (provision no longer required written back). The net loss of the company accordingly reduced and the company showed a profit of ₹ 452.93 crore as against the previous year's loss of ₹ 62.25 crore due to financial restructuring.

The current ratio of company is at 0.45:1 during 2011-12 as against 0.18:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

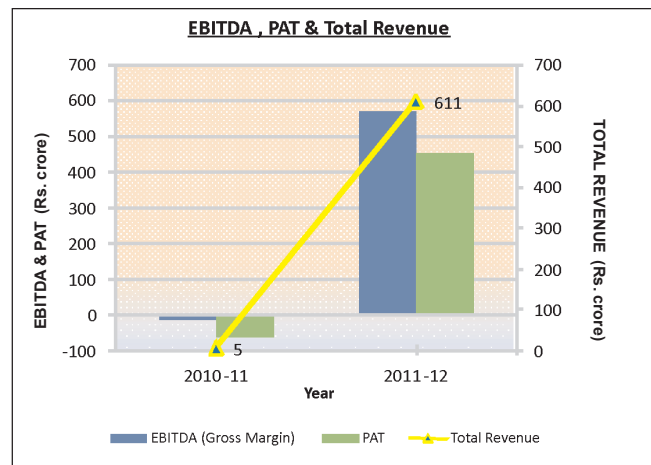


Fig.1

Strategic issue

BRPSE recommended for revival of the company as a Public Sector Enterprises on 22.6.2007. Government approved the revival plan on October 13, 2011. Cash assistance includes non plan support, non cash assistance include waiver of loans, waiver of interest, waiver of penal interest and budgetary support for VRS etc.

<http://hooghlydock.gov.in>

Hooghly Dock & Port Engineers Ltd.

Martin Burn House, 2nd Floor, 1, R.N. Mukherjee Road Kolkata, West Bengal-700 001

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3000 | 3000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2861 | 2861 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -17309 | -64905 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -14448 | -62044 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 891 | 3408 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 767 | 705 |
| Total Non-Current Liabilities 3(a) to 3(d) | 1658 | 4113 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 321 | 365 |
| (b) Trade Payables | 1730 | 2140 |
| (c) Other current liabilities | 12236 | 72097 |
| (d) Short-term provisions | 13760 | 23 |
| Total Current Liabilities 4(a) to 4(d) | 28047 | 74625 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 15257 | 16694 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2063 | 2063 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1624 | 1651 |
| (a(ii)) Accumulated Impairment | 67 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 372 | 412 |
| (c) Capital work in progress | 102 | 124 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1421 | 1830 |
| (h) Other Non-Current Assets | 718 | 902 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 2613 | 3268 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 11105 | 11796 |
| (c) Trade Recievables | 298 | 342 |
| (d) Cash & Bank Balance | 1222 | 1283 |
| (e) Short-term Loans & Advances | 7 | 2 |
| (f) Other Current Assets | 12 | 3 |
| Total Current Assets (a+b+c+d+e+f) | 12644 | 13426 |
| TOTAL ASSETS (1+2) | 15257 | 16694 |
| Important Indicators | | |
| (i) Investment | 3752 | 6269 |
| (ii) Capital Employed | -13557 | -58636 |
| (iii) Net Worth | -14448 | -62044 |
| (iv) Net Current Assets | -15403 | -61199 |
| (v) Cost of Sales | 4178 | 1895 |
| (vi) Net Value Added (at market price) | 57827 | -219 |
| (vii) Total Regular Employees (Nos.) | 478 | 482 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 19892 | 20367 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 117 | 344 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 117 | 344 |
| (II) Other Income | 60944 | 151 |
| (III) Total Revenue (I+II) | 61061 | 495 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 258 | 168 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 15 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 45 | 47 |
| (f) Salary, Wages & Benefits/Employees Expense | 1141 | 1178 |
| (g) Other Operating/direct/manufacturing Expenses | 96 | 190 |
| (h) Rent, Royalty & Cess | 3 | 3 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 2580 | 263 |
| Total Expenditure (IV (a to j)) | 4138 | 1849 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 56923 | -1354 |
| (VI) Depreciation, Depletion & Amortisation | 40 | 46 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 56883 | -1400 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 61 | 4793 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 34 | 32 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 95 | 4825 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 56788 | -6225 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 56788 | -6225 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 56788 | -6225 |
| (XV) TAX PROVISIONS | 11495 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 45293 | -6225 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 45293 | -6225 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.86 | -0.59 |
| (ii) Cost of Sales : Sales | 3570.94 | 550.87 |
| (iii) Salary/Wages : Sales | 975.21 | 342.44 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.31 | 1.19 |
| (vi) Current Ratio | 0.45 | 0.18 |
| (vii) Trade Recievables : Sales | 254.7 | 99.42 |
| (viii) Total Inventory : Sales | 9491.45 | 3429.07 |

Mazagon Dock Ltd.

The Company

Mazagon Dock Ltd. (MDL) was incorporated on 26.2.1934 as a ship-repair yard and subsequently it was taken over by the Government of India in 1960 with the objective to cater to the needs of nation's strategic defence requirements.

MDL is a Schedule-'A' Miniratna CPSE in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production and Supplies with 100% shareholding by the Government of India. The company employed 12230 regular employees (Executives 1056, Non executives 11174) as on 31.3.2012. Its Registered and Corporate offices are at Mumbai, Maharashtra.

Vision / Mission

The Vision / Mission of the company is to deliver quality ships on time with the vision to be recognized worldwide.

Industrial / Business Operations

MDL is engaged in ship construction, ship-repair, offshore fabrication work, construction and refitting of submarines through its 2 operating units at Mumbai and Nhava (Raigarh) in Maharashtra. The main divisions of the company are Shipbuilding, Submarine and Commercial Vessels.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---|--------------------------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Destroyers, Frigates, Submarine, Dredger, Submarine Refit | Tonnage | 274.66 | 552.65 |
| | Value of production ₹ in crore | 2524 | 2611 |
| Capacity Utilization | % | 105.36 | 108.81 |

The decrease in value of production is mainly due to the accounting of Multi Support Vessels project as an inventory instead of turnover and non-receipt of equipment from Suppliers for on-going projects.

The Company registered a growth of ₹ 1956.49 crore in total revenue during 2011-12 which went up to ₹ 2807.26 crore in 2011-12 from ₹ 850.77 crore during 2010-11. The net profit of the company increased to ₹ 494.31 crore, an increase of ₹ 250.79 crore over the previous year's profit of ₹ 243.52 crore due to higher turnover.

The current ratio of company is at 1.06:1 during 2011-12 as against 1.03:1 in the previous year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

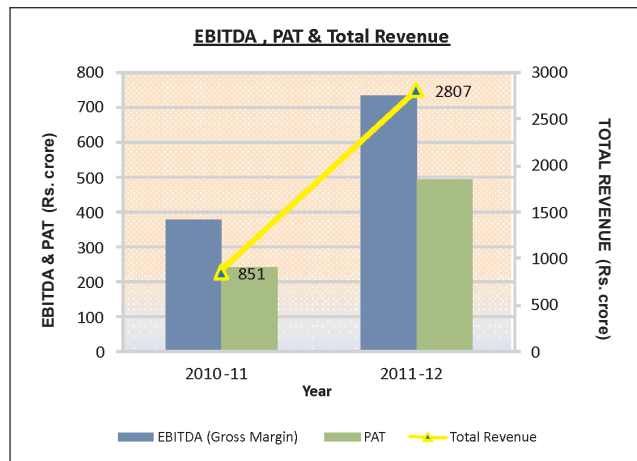


Fig.1

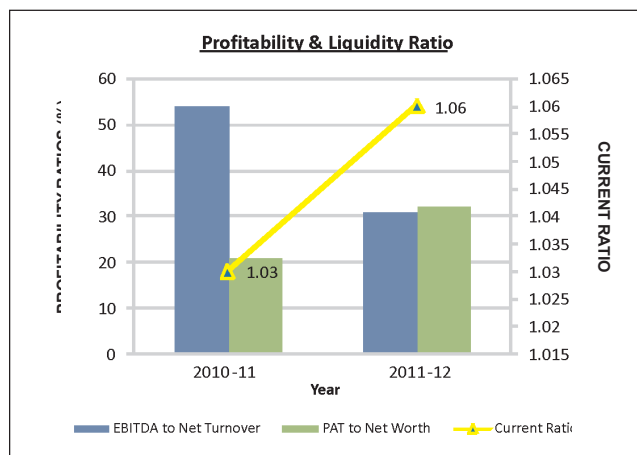


Fig.2

Strategic issue

MDL is presently constructing 3 Stealth Frigates (all are delivered), 6 Submarines and 4 Missile Destroyers for the Indian Navy. MDL is already short listed by Govt. of India for building Four P-17 Class of Frigates of follow on of P17 Stealth Class of Ships and assume "Lead Yard" role to GRSE (a CPSE) to build three of the same class of ships there.

MDL also has embarked on a massive modernization project to upgrade and enhance its facilities leading to increased production capacity to take on new projects.

www.mazagondock.gov.in

Transportation Equipment

Mazagon Dock Ltd.

Mazdock House, Dockyard Road, Mazagon, Mumbai, Maharashtra-400010

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 32372 | 32372 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 19920 | 19920 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 131937 | 94082 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 151857 | 114002 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 8171 | 7186 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 34410 | 0 |
| (d) Long-term provisions | 13194 | 2791 |
| Total Non-Current Liabilities 3(a) to 3(d) | 55775 | 9977 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 189492 | 114631 |
| (c) Other current liabilities | 2020776 | 1954154 |
| (d) Short-term provisions | 17280 | 8135 |
| Total Current Liabilities 4(a) to 4(d) | 2227548 | 2076920 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2435180 | 2200899 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 31481 | 30187 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 19145 | 18709 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 12336 | 11478 |
| (c) Capital work in progress | 3815 | 3847 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 600 | 600 |
| (f) Deferred Tax Assets (Net) | 4473 | 650 |
| (g) Long Term Loans and Advances | 34427 | 41754 |
| (h) Other Non-Current Assets | 15710 | 7485 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 71361 | 65814 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 1381927 | 1216629 |
| (c) Trade Recievables | 29249 | 28941 |
| (d) Cash & Bank Balance | 521605 | 461052 |
| (e) Short-term Loans & Advances | 415990 | 420395 |
| (f) Other Current Assets | 15048 | 8068 |
| Total Current Assets (a+b+c+d+e+f) | 2363819 | 2135085 |
| TOTAL ASSETS (1+2) | 2435180 | 2200899 |
| Important Indicators | | |
| (i) Investment | 28091 | 27106 |
| (ii) Capital Employed | 160028 | 121188 |
| (iii) Net Worth | 151857 | 114002 |
| (iv) Net Current Assets | 136271 | 58165 |
| (v) Cost of Sales | 208939 | 48403 |
| (vi) Net Value Added (at market price) | 144815 | 110200 |
| (vii) Total Regular Employees (Nos.) | 12230 | 11948 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39643 | 42648 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 227576 | 66678 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 227576 | 66678 |
| (II) Other Income | 53150 | 18399 |
| (III) Total Revenue (I+II) | 280726 | 85077 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 120598 | 115063 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -36424 | -197225 |
| (d) Stores & Spares | 1503 | 1305 |
| (e) Power & Fuel | 1127 | 1116 |
| (f) Salary, Wages & Benefits/Employees Expense | 58180 | 61147 |
| (g) Other Operating/direct/manufacturing Expenses | 43738 | 39241 |
| (h) Rent, Royalty & Cess | 1291 | 4962 |
| (i) Loss on sale of Assets/Investments | 6 | 52 |
| (j) Other Expenses | 17612 | 21538 |
| Total Expenditure (IV (a to j)) | 207631 | 47199 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 73095 | 37878 |
| (VI) Depreciation, Depletion & Amortisation | 1314 | 1256 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 71781 | 36622 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 2603 | 0 |
| (d) Less Finance Cost Capitalised | 0 | -17 |
| (e) Charged to P & L Account (a+b+c+d) | 2603 | 17 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 69178 | 36605 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 69178 | 36605 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 69178 | 36605 |
| (XV) TAX PROVISIONS | 19747 | 12253 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 49431 | 24352 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 49431 | 24352 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 142.21 | 55.02 |
| (ii) Cost of Sales : Sales | 91.81 | 72.59 |
| (iii) Salary/Wages : Sales | 25.57 | 91.7 |
| (iv) Net Profit : Net Worth | 32.55 | 21.36 |
| (v) Debt : Equity | 0.41 | 0.36 |
| (vi) Current Ratio | 1.06 | 1.03 |
| (vii) Trade Recievables : Sales | 12.85 | 43.4 |
| (viii) Total Inventory : Sales | 607.24 | 1824.63 |

CONSUMER GOODS

12. Consumer Goods

As on 31.03.2012, there were 14 Central Public Sector Enterprises in the Consumer Goods group. The name of these enterprises along with their year of incorporation in chronological order are given below:-

| Sl. No. | Enterprise | Year of Incorporation |
|---------|---|-----------------------|
| 1 | NEPA LTD. | 1947 |
| 2 | HINDUSTAN SALTS LTD. | 1959 |
| 3 | HINDUSTAN PHOTO FILMS MANUFACTURING CO. LTD. | 1960 |
| 4 | SAMBHAR SALTS LTD. | 1964 |
| 5 | CEMENT CORPN. OF INDIA LTD. | 1965 |
| 6 | HLL LIFECARE LTD. | 1966 |
| 7 | HINDUSTAN PAPER CORPORATION LTD. | 1970 |
| 8 | NAGALAND PULP & PAPER COMPANY LTD. | 1971 |
| 9 | ARTIFICIAL LIMBS MFG. CORPN. OF INDIA | 1973 |
| 10 | HOOGHLY PRINTING COMPANY LTD. | 1979 |
| 11 | HINDUSTAN NEWSPRINT LTD. | 1982 |
| 12 | HINDUSTAN VEGETABLE OILS CORPN. LTD. | 1984 |
| 13 | TYRE CORPORATION OF INDIA LTD. | 1984 |
| 14 | SECURITY PRINTING & MINTING CORPN. INDIA LTD. | 2006 |

2. The enterprises falling in this group are mainly engaged in manufacturing, and selling of consumer goods like artificial limbs and rehabilitation aids, equipments, postal stationery, cement, films, lens, newsprint, contraceptives, vegetable oils, tyres, papers, stamps, non-judicial stamp papers etc.

3. The consolidated financial position the working results and the important management ratios of these enterprises are appended.

4. **Turnover :** The details of turnover of individual enterprises are given below:

| Sl. No. | Enterprise | Turnover (₹ in Crores) | |
|---------|---|------------------------|---------|
| | | 2011-12 | 2010-11 |
| 1 | SECURITY PRINTING & MINTING CORPN. INDIA LTD. | 3499.92 | 3230.64 |
| 2 | HINDUSTAN PAPER CORPORATION LTD. | 726.34 | 661.79 |
| 3 | HLL LIFECARE LTD. | 610.08 | 534.38 |
| 4 | CEMENT CORPN. OF INDIA LTD. | 372.87 | 333.17 |
| 5 | HINDUSTAN NEWSPRINT LTD. | 315.09 | 301.74 |

| | | | |
|--------------------|--|----------------|----------------|
| 6 | NEPA LTD. | 151.64 | 104.96 |
| 7 | ARTIFICIAL LIMBS MFG. CORPN. OF INDIA | 81.83 | 57.64 |
| 8 | SAMBHAR SALTS LTD. | 18.93 | 9.91 |
| 9 | HOOGHLY PRINTING COMPANY LTD. | 15.79 | 11.26 |
| 10 | HINDUSTAN PHOTO FILMS MANUFACTURING CO. LTD. | 12.56 | 37.18 |
| 11 | TYRE CORPORATION OF INDIA LTD. | 10.02 | 24.59 |
| 12 | HINDUSTAN SALTS LTD. | 9.62 | 13.25 |
| 13 | NAGALAND PULP & PAPER COMPANY LTD. | 1.24 | 0.00 |
| 14 | HINDUSTAN VEGETABLE OILS CORPN. LTD. | 0.14 | 0.72 |
| Sub Total : | | 5826.07 | 5321.23 |

5. **Net Profit / Loss :** The details of enterprises , which earned net profit or sustained net loss (-) are given below:

| Sl. No. | Enterprise | Adjusted Net Profit / Net Loss (₹ in Crores) | |
|--------------------|---|--|----------------|
| | | 2011-12 | 2010-11 |
| 1 | SECURITY PRINTING & MINTING CORPN. INDIA LTD. | 582.47 | 577.19 |
| 2 | HLL LIFECARE LTD. | 20.54 | 18.43 |
| 3 | CEMENT CORPN. OF INDIA LTD. | 19.43 | 27.13 |
| 4 | ARTIFICIAL LIMBS MFG. CORPN. OF INDIA | 11.7 | 5.51 |
| 5 | HINDUSTAN NEWSPRINT LTD. | 6.89 | 5.04 |
| 6 | SAMBHAR SALTS LTD. | 1.06 | -4.13 |
| 7 | HOOGHLY PRINTING COMPANY LTD. | 0.47 | 0.28 |
| 8 | HINDUSTAN SALTS LTD. | 0.22 | -0.49 |
| 9 | NAGALAND PULP & PAPER COMPANY LTD. | -11.9 | -13.44 |
| 10 | TYRE CORPORATION OF INDIA LTD. | -20.86 | -13.23 |
| 11 | HINDUSTAN VEGETABLE OILS CORPN. LTD. | -23.78 | -22.69 |
| 12 | NEPA LTD. | -72.90 | -70.40 |
| 13 | HINDUSTAN PAPER CORPORATION LTD. | -95.20 | -63.34 |
| 14 | HINDUSTAN PHOTO FILMS MANUFACTURING CO. LTD. | -1352.32 | -1156.66 |
| Sub Total : | | -934.18 | -710.80 |

6. Dividend : The details of dividend declared by the individual enterprises are given below:

(₹ in Crores)

| Sl. Enterprise No. | Dividend | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| 1 SECURITY PRINTING & MINTING CORPN. INDIA LTD. | 116.49 | 115.44 |
| 2 HLL LIFECARE LTD. | 2.33 | 2.33 |
| 3 HOOGHLY PRINTING COMPANY LTD. | 0.05 | 0.00 |
| 4 HINDUSTAN NEWSPRINT LTD. | 0.00 | 4.00 |
| Group Total : | 118.87 | 121.77 |

7. Social Overhead and Township : The total number of persons employed and the expenditure incurred on social overheads and townships are given below:

(₹ in Crores)

| Sl. Enterprise No. | Township and Social Overheads | |
|--|-------------------------------|---------|
| | 2011-12 | 2010-11 |
| 1 No. of employees (in number) | 21540 | 22685 |
| 2 Social overheads: (Rupees in Crore) | | |
| (i) Educational | 13.83 | 11.32 |
| (ii) Medical Facilities | 38.7 | 24.76 |
| (iii) Others | 19.18 | 16.59 |
| 3 Capital cost of township (Rupees in Crore) | 148.85 | 138.44 |
| 4 No. of houses constructed (in numbers) | 12251 | 13707 |

8. Company wise details in respect of Balance Sheet, Profit and Loss account, Important Indicators and Financial Ratios along with the write up of individual company are given in the pages below.

CONSUMER GOODS

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 548773 | 548273 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 180494 | 179910 |
| (ii) Others | 13564 | 13564 |
| (b) Reserves & Surplus | -551806 | -451688 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -357748 | -258214 |
| (2) Share application money pending allotment | 17995 | 10220 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 354085 | 309017 |
| (b) Deferred tax liabilities (Net) | 3033 | 3386 |
| (c) Other Long-term liabilities | 84450 | 72660 |
| (d) Long-term provisions | 35803 | 35386 |
| Total Non-Current Liabilities 3(a) to 3(d) | 477371 | 420449 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 678081 | 581021 |
| (b) Trade Payables | 54709 | 39519 |
| (c) Other current liabilities | 98282 | 120521 |
| (d) Short-term provisions | 113590 | 105001 |
| Total Current Liabilities 4(a) to 4(d) | 944662 | 846062 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 1082280 | 1018517 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 550827 | 534412 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 364724 | 347142 |
| (a(ii)) Accumulated Impairment | 1238 | 94 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 184865 | 187176 |
| (c) Capital work in progress | 27093 | 32437 |
| (d) Intangible assets under developmet | 1501 | 1591 |
| (e) Non-Current Investments | 32471 | 22475 |
| (f) Deferred Tax Assets (Net) | 14669 | 12307 |
| (g) Long Term Loans and Advances | 57603 | 56621 |
| (h) Other Non-Current Assets | 61798 | 48525 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 380000 | 361132 |
| (2) Current Assets | | |
| (a) Current Investments | 10011 | 10178 |
| (b) Inventories | 156829 | 138985 |
| (c) Trade Recievables | 166673 | 141887 |
| (d) Cash & Bank Balance | 225130 | 243071 |
| (e) Short-term Loans & Advances | 131302 | 116370 |
| (f) Other Current Assets | 12335 | 6894 |
| Total Current Assets (a+b+c+d+e+f) | 702280 | 657385 |
| TOTAL ASSETS (1+2) | 1082280 | 1018517 |
| Important Indicators | | |
| (i) Investment | 566138 | 512711 |
| (ii) Capital Employed | 14332 | 61023 |
| (iii) Net Worth | -339753 | -247994 |
| (iv) Net Current Assets | -242382 | -188677 |
| (v) Cost of Sales | 532082 | 488698 |
| (vi) Net Value Added (at market price) | 205347 | 199061 |
| (vii) Total Regular Employees (Nos.) | 21540 | 22685 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 49039 | 44110 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 582607 | 532123 |
| Less : Excise Duty | 7276 | 5302 |
| Revenue from Operations (Net) | 575331 | 526821 |
| (II) Other Income | 30820 | 32904 |
| (III) Total Revenue (I+II) | 606151 | 559725 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 240832 | 211758 |
| (b) Purchase of stock-in-trade | 10130 | 9233 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -6137 | 2854 |
| (d) Stores & Spares | 12912 | 10454 |
| (e) Power & Fuel | 42006 | 37971 |
| (f) Salary, Wages & Benefits/Employees Expense | 126755 | 120076 |
| (g) Other Operating/direct/manufacturing Expenses | 32654 | 25669 |
| (h) Rent, Royalty & Cess | 1028 | 1090 |
| (i) Loss on sale of Assets/Investments | 1192 | 24 |
| (j) Other Expenses | 51284 | 49850 |
| Total Expenditure (IV (a to j)) | 512656 | 468979 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 93495 | 90746 |
| (VI) Depreciation, Depletion & Amortisation | 19474 | 19738 |
| (VII) Impairment | 1144 | 5 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 72877 | 71003 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 17539 | 18910 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 123510 | 103644 |
| (d) Less Finance Cost Capitalised | 85 | 2 |
| (e) Charged to P & L Account (a+b+c+d) | 140964 | 122552 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -68087 | -51549 |
| (XI) Exceptional Items | -420 | -3000 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -67667 | -48549 |
| (XIII) Extra-Ordinary Items | 157 | 445 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -67824 | -48994 |
| (XV) TAX PROVISIONS | 25594 | 22086 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -93418 | -71080 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -93418 | -71080 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 4014.31 | 863.32 |
| (ii) Cost of Sales : Sales | 92.48 | 92.76 |
| (iii) Salary/Wages : Sales | 22.03 | 22.79 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 1.67 | 1.52 |
| (vi) Current Ratio | 0.74 | 0.78 |
| (vii) Trade Recievables : Sales | 28.97 | 26.93 |
| (viii) Total Inventory : Sales | 27.26 | 26.38 |

Artificial Limbs Manufacturing Corporation of India

The Company

Artificial Limbs Manufacturing Corporation of India (ALIMCO) was incorporated on 30.11.1972 as a non-profit organization registered under Section 25 of Companies Act, 1956 with the objective of benefiting the disabled persons to the maximum extent possible through manufacture and supply of quality Rehabilitation Aids and Appliances. The company started its manufacturing activities from October 1976.

ALIMCO is a Schedule-'C' CPSE in Consumer Goods sector under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government of India. The Company employed 209 regular employees (Executives 72 & Non-Executives 137) as on 31.3.2012. Its Registered and Corporate offices are at Kanpur, Uttar Pradesh.

Vision / Mission

The Vision / Mission of the Company empowering differently abled persons by manufacturing and supplying quality rehabilitation aids and appliances for needy persons in India and abroad at reasonable price.

Industrial / Business Operations

ALIMCO is engaged in the manufacturing of Artificial Limbs, Components and Rehabilitation Aids and Appliances for physically challenged persons. It also has four Auxiliary Production Centres (APC) situated at Bhubaneswar (Orissa), Jabalpur (M.P.), Banguluru (Karnataka), and Chanalon (Punjab). The Corporation markets its products within the country through its offices at Delhi, Kolkata, Mumbai, Guwahati, Bhubaneswar, Banguluru, and Jabalpur. ALIMCO has been granted licence by BIS for IS marking on 17 categories of products totaling 92 products.

Performance Highlights

The company is also functioning as implementing agency for distribution of rehabilitation aids and appliances under the "Assistance to Disabled Persons Scheme" (ADIP Scheme) Sarva Shiksha Abhiyan (SSA) and also functioning as implementing agency for appointment of Clearing & Forwarding agents and transporters to the M/o Social Justice and Empowerment. The physical performance of company during last 2 years is mentioned below :

| Main Products/ Services | Unit | Performance during | |
|-------------------------|------|--------------------|----------|
| | | 2011-12 | 2010-11 |
| Tricycles | Nos. | 50867 | 36,540 |
| Wheel Chairs | Nos. | 33813 | 21,922 |
| Crutches | Nos. | 25171 | 26,800 |
| Prosthetic Upper | Nos. | 15041 | 7,466 |
| Prosthetic Lower | Nos. | 6673 | 1,470 |
| Orthotic Lower | Nos. | 24780 | 1,87,715 |
| Hearing Aids | Nos. | 33732 | 26,305 |

Total Revenue of the company registered an increase of ₹ 26.83 crore during 2011-12, which went up from ₹ 61.55 crore in 2010-11 to ₹ 88.38 crore in 2011-12. The net profit of the company increased to ₹ 11.69 which was ₹ 5.50 crore previous year showing an increase of ₹ 6.19 crore due to increase in turnover and increase in the other income / interest income .

The current ratio of company is at 1.95:1 during 2011-12 as against 2.04:1 in the previous year (Fig.2). Balance Sheet & Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

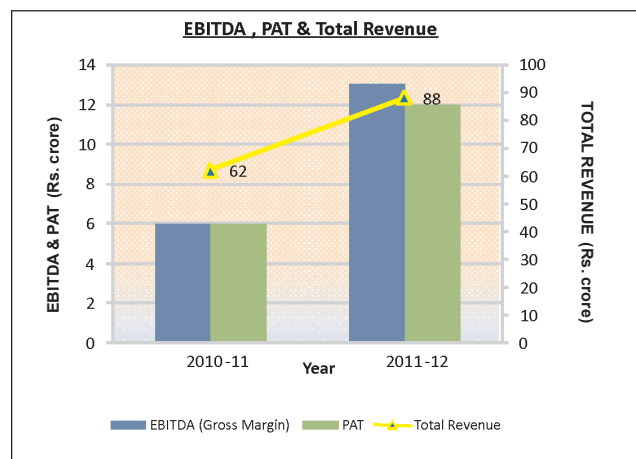


Fig. 1

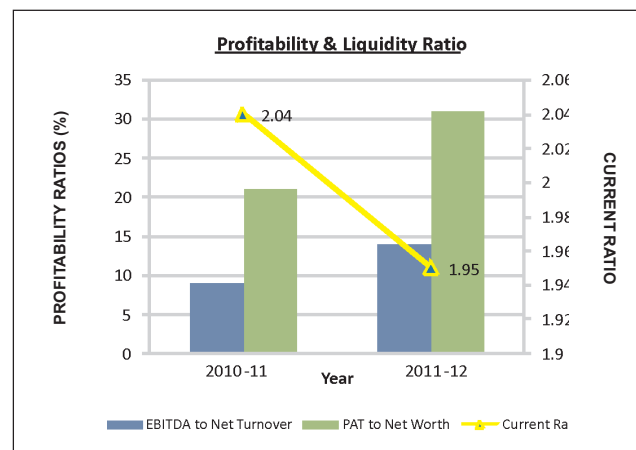


Fig. 2

Strategic issue

The Corporation has ambitious future plans for upgradation of present facilities with State-of-the-Art Technology, expansion of existing manufacturing base through setting up of additional production centers, widening of present product range and training and research & development through collaboration with institutions at National / International level.

www.artlimbs.com

Consumer Goods

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 300 | 300 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 197 | 197 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 3490 | 2320 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 3687 | 2517 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 3953 | 3953 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 109 | 2086 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4062 | 6039 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 268 | 82 |
| (c) Other current liabilities | 5993 | 5545 |
| (d) Short-term provisions | 279 | 1110 |
| Total Current Liabilities 4(a) to 4(d) | 6540 | 6737 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 14289 | 15293 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2653 | 2613 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1380 | 1294 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1273 | 1319 |
| (c) Capital work in progress | 241 | 247 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1514 | 1566 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 2438 | 2123 |
| (c) Trade Recievables | 780 | 2519 |
| (d) Cash & Bank Balance | 8708 | 8787 |
| (e) Short-term Loans & Advances | 96 | 88 |
| (f) Other Current Assets | 753 | 210 |
| Total Current Assets (a+b+c+d+e+f) | 12775 | 13727 |
| TOTAL ASSETS (1+2) | 14289 | 15293 |
| Important Indicators | | |
| (i) Investment | 4150 | 4150 |
| (ii) Capital Employed | 7640 | 6470 |
| (iii) Net Worth | 3687 | 2517 |
| (iv) Net Current Assets | 6235 | 6990 |
| (v) Cost of Sales | 7668 | 5604 |
| (vi) Net Value Added (at market price) | 158 | -565 |
| (vii) Total Regular Employees (Nos.) | 209 | 210 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 124721 | 106032 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 8183 | 5764 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 8183 | 5764 |
| (II) Other Income | 655 | 391 |
| (III) Total Revenue (I+II) | 8838 | 6155 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3171 | 1988 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -103 | -283 |
| (d) Stores & Spares | 181 | 132 |
| (e) Power & Fuel | 130 | 120 |
| (f) Salary, Wages & Benefits/Employees Expense | 3128 | 2672 |
| (g) Other Operating/direct/manufacturing Expenses | 640 | 571 |
| (h) Rent, Royalty & Cess | 2 | 2 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 432 | 317 |
| Total Expenditure (IV (a to j)) | 7581 | 5519 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1257 | 636 |
| (VI) Depreciation, Depletion & Amortisation | 87 | 85 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1170 | 551 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1170 | 551 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1170 | 551 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1170 | 551 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1170 | 551 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1170 | 551 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 107.11 | 89.09 |
| (ii) Cost of Sales : Sales | 93.71 | 97.22 |
| (iii) Salary/Wages : Sales | 38.23 | 46.36 |
| (iv) Net Profit : Net Worth | 31.73 | 21.89 |
| (v) Debt : Equity | 20.07 | 20.07 |
| (vi) Current Ratio | 1.95 | 2.04 |
| (vii) Trade Recievables : Sales | 9.53 | 43.7 |
| (viii) Total Inventory : Sales | 29.79 | 36.83 |

Cement Corporation of India Limited

The Company

Cement Corporation of India Limited (CCI) was incorporated on 18.01.1965 with the objective to explore limestone reserves and setting up of sufficient manufacturing capacity of cement in the public sector to meet the domestic requirement.

CCI is a Schedule-'B' / BIFR / BRPSE referred CPSE in Consumer Goods sector under the administrative control of Ministry of Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 909 regular employees (Executives 124 & Non-Executives 785) as on 31.3.2012. Its Registered and Corporate Offices are at New Delhi.

Vision / Mission

The Vision of the Company is to emerge as one of the best cement companies committed to contribute to the economy and to enhance value for the stakeholders.

The Mission of the Company is to augment the wealth creation for the Company, deliver superior product and sustained value.

Industrial / Business Operations

CCI is engaged in manufacturing of cement through its 3 operating units at Bokajan, District Karbi Anglong in Assam, Rajban, District Sirmaur in Himachal Pradesh and Tandur, District Rangareddy in Andhra Pradesh.

7 of its units at Adilabad in Andhra Pradesh, Mandhar and Akaltara in Chattisgarh, Nayagaon in Madhya Pradesh, Kurkunta in Karnataka, Charkhi Dadri in Haryana and Delhi Grinding Unit are non operating. All 6 Units except Adilabad were closed with effect from 31.10.2008 and VSS / closure compensation was given to all the Supervisors and workman. VSS / Closure at Adilabad could not be implemented as the matter is pending before the Hon'ble High Court of Andhra Pradesh.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Cement | LMT | 8.55 | 9.00 |

Total Revenue of the company registered an increase of ₹ 36.08 crore during 2011-12, which went up from ₹ 330.90 crore in 2010-11 to ₹ 366.98 crore in 2011-12. The profit of the company has gone down by ₹ 7.70 crore to ₹ 19.43 crore in 2011-12, from ₹ 27.13 crore in previous year due to increase in other expenses.

The current ratio of company is at 3.82:1 during 2011-12 as against 4.19:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

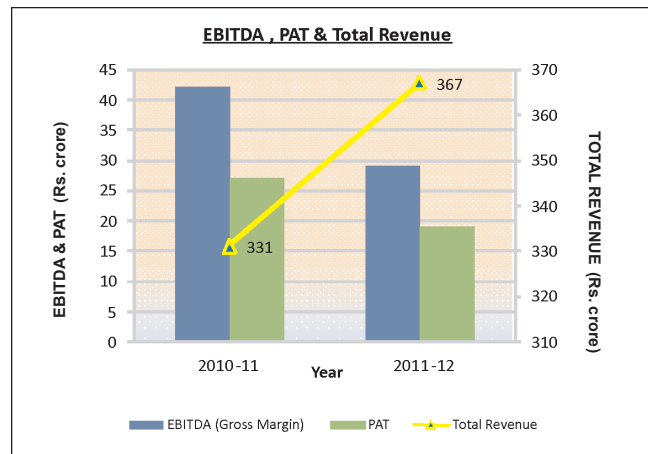


Fig. 1

Strategic issues

Cement Corporation of India Limited (CCI) was referred to BRPSE and revival plan was approved by Government in 2006. CCI is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as "Turnaround CPSE".

The plants of the Company are more than 29-30 years old and no substantial technological up gradation/modernization work could be done due to sickness of the Company resulting in production loss besides increase in the production cost. The up gradation/modernization work could not be undertaken due to delay in sale process of non-operating units, as the required funds for this purpose were envisaged to be available from the sale proceeds of the non-operating units. To expedite the sale process, BIFR has constituted the Assets Sale Committee. The sale of non-operating unit is proposed to be effected through E-auction. The Appointment of E-auctioneer and E-auditor has been completed and sale process in progress.

Cement Corpn. of India Ltd.

G.T. Road, Kanpur, Uttar Pradesh-208016

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 90000 | 90000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 76965 | 76965 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -96167 | -98110 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -19202 | -21145 |
| (2) Share application money pending allotment | 4175 | 4175 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 18790 | 18790 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 37652 | 37421 |
| (d) Long-term provisions | 6011 | 5266 |
| Total Non-Current Liabilities 3(a) to 3(d) | 62453 | 61477 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 1089 | 749 |
| (c) Other current liabilities | 5231 | 3440 |
| (d) Short-term provisions | 4302 | 4643 |
| Total Current Liabilities 4(a) to 4(d) | 10622 | 8832 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 58048 | 53339 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 67032 | 66746 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 57167 | 56520 |
| (aia) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aia)) | 9865 | 10226 |
| (c) Capital work in progress | 3971 | 1893 |
| (d) Intangible assets under developmet | 1498 | 1567 |
| (e) Non-Current Investments | 228 | 228 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1897 | 2436 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 17459 | 16350 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 15966 | 13003 |
| (c) Trade Recievables | 2186 | 1776 |
| (d) Cash & Bank Balance | 19041 | 19509 |
| (e) Short-term Loans & Advances | 3396 | 2701 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 40589 | 36989 |
| TOTAL ASSETS (1+2) | 58048 | 53339 |
| Important Indicators | | |
| (i) Investment | 99930 | 99930 |
| (ii) Capital Employed | 3763 | 1820 |
| (iii) Net Worth | -15027 | -16970 |
| (iv) Net Current Assets | 29967 | 28157 |
| (v) Cost of Sales | 34489 | 29704 |
| (vi) Net Value Added (at market price) | 15065 | 17453 |
| (vii) Total Regular Employees (Nos.) | 909 | 990 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60304 | 45640 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 37287 | 33317 |
| Less : Excise Duty | 3820 | 3085 |
| Revenue from Operations (Net) | 33467 | 30232 |
| (II) Other Income | 3231 | 2858 |
| (III) Total Revenue (I+II) | 36698 | 33090 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3388 | 3407 |
| (b) Purchase of stock-in-trade | 989 | 146 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2340 | -83 |
| (d) Stores & Spares | 1690 | 1703 |
| (e) Power & Fuel | 4919 | 4853 |
| (f) Salary, Wages & Benefits/Employees Expense | 6578 | 5422 |
| (g) Other Operating/direct/manufacturing Expenses | 7779 | 5904 |
| (h) Rent, Royalty & Cess | 26 | 28 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 10727 | 7559 |
| Total Expenditure (IV (a to j)) | 33756 | 28939 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 2942 | 4151 |
| (VI) Depreciation, Depletion & Amortisation | 733 | 765 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 2209 | 3386 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 167 | 2914 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 744 | 769 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 911 | 3683 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1298 | -297 |
| (XI) Exceptional Items | -645 | -3010 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1943 | 2713 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1943 | 2713 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1943 | 2713 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1943 | 2713 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 889.37 | 1661.1 |
| (ii) Cost of Sales : Sales | 103.05 | 98.25 |
| (iii) Salary/Wages : Sales | 19.66 | 17.93 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.23 | 0.23 |
| (vi) Current Ratio | 3.82 | 4.19 |
| (vii) Trade Recievables : Sales | 6.53 | 5.87 |
| (viii) Total Inventory : Sales | 47.71 | 43.01 |

Hindustan Salts Limited

The Company

Hindustan Salts Limited (HSL) was incorporated in the year 1958 under the Companies Act, 1956 with an objective to take over and manage the departmentally managed salt works at Kharaghoda (Gujarat), Sambhar Lake (Rajasthan) and Mandi (Himachal Pradesh). Subsequently to manage Sambhar Salt source, a separate Company, Sambhar Salt Ltd. as a subsidiary of HSL was formed on 30. 09.1964.

HSL is a Schedule-'C'/CPSE in Chemicals and Pharmaceuticals Sector under the administrative control of M/o Heavy Industries and Public Enterprises, Department of Heavy Industry (DHI) with 100% shareholding by the Government of India. The company employed 110 regular employees (Executives 16 & Non-Executives 94) as on 31.3.2012. Its registered and corporate offices are at Jaipur, Rajasthan.

Vision / Mission

The Vision of the Company is to be an efficient producer of Salt, Bromine, and Bittern based high value products.

The Mission of the company is to produce / supply good quality of value added products and to accelerate the process of modernization / mechanization of manufacture of salt and distribution system. The company further seeks to optimally mobilize the resources in order to increase the Market Share.

Industrial / Business Operations

HSL is involved in production and distribution of good quality industrial and edible salt and liquid Bromine at a reasonable price through its 2 operating units at Kharaghoda in Gujarat, Mandi in Himachal Pradesh. The production of Rock Salt is nil and production of Bromine was increased by 38.82%. Sale of Common Salt was decreased by 58.49%. The Company has one subsidiary namely Sambhar Salts Ltd. to manage Sambhar Salt source.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Bromine | MT | 319 | 152 |
| Rock Salt | MT | 1836 | 1233 |

Total Revenue from of the company registered a reduction of ₹ 2.83 crore during 2011-12, which went down from ₹ 16.81 crore in 2010-11 to ₹ 13.98 crore in 2011-12. However, the profit of the company has gone up by ₹ 0.71 crore to ₹ 0.22 crore, from a loss of ₹ 0.49 crore in previous year due to increase in trading activities and other income along with reduction in operating expenses.

The current ratio of company is at 1.58 : 1 during 2011-12 as against 1.70 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

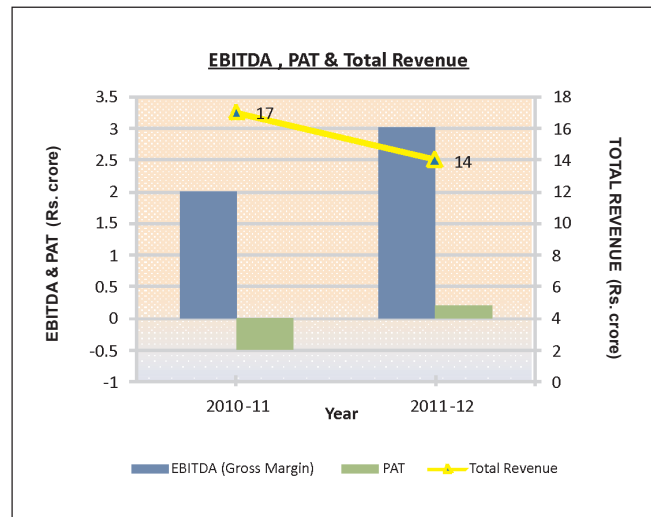


Fig. 1

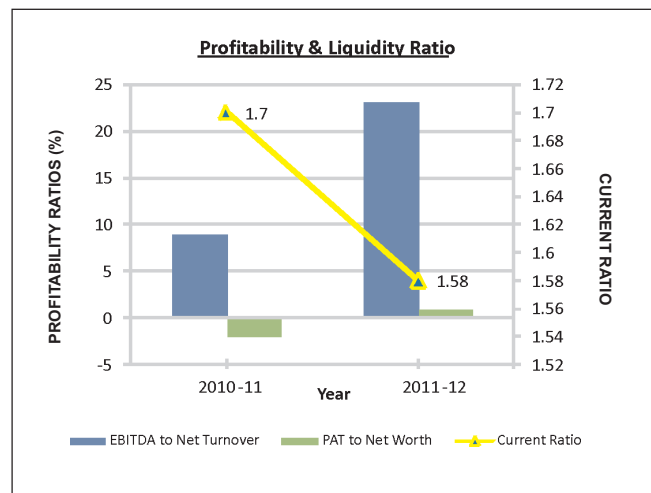


Fig. 2

Strategic issues

The company was declared as sick in 2004. Government of India has approved rehabilitation scheme for the company on the basis of the recommendations of BRPSE and BIFR in 2006. Further GOI has agreed to take over the assets and liabilities of Pension Fund Trust as on 1.4.2005 or to provide Grant-in-aid to the company for payment of pension. The matter regarding transfer of Pension Fund Trust is under process with DHI.

The Company also plans to diversify its activities in Wind Energy, Solar Energy and production of Vacuum Salt Potash. These projects are proposed to be undertaken on PPP mode or on Joint Venture basis.

www.indiansalt.com

Hindustan Salts Ltd.

B-427, PradhanMarg, Malviya Nagar, Jaipur, Rajasthan - 302 017

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3000 | 2500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2556 | 2256 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -127 | -149 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2429 | 2107 |
| (2) Share application money pending allotment | 0 | 300 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2221 | 2001 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 143 | 140 |
| (d) Long-term provisions | 217 | 195 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2581 | 2336 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 390 | 415 |
| (b) Trade Payables | 326 | 214 |
| (c) Other current liabilities | 310 | 128 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 1026 | 757 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6036 | 5500 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1017 | 988 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 621 | 568 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 396 | 420 |
| (c) Capital work in progress | 30 | 22 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 60 | 60 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 3750 | 3502 |
| (h) Other Non-Current Assets | 182 | 212 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4418 | 4216 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 63 | 70 |
| (c) Trade Recievables | 84 | 56 |
| (d) Cash & Bank Balance | 1357 | 1073 |
| (e) Short-term Loans & Advances | 17 | 40 |
| (f) Other Current Assets | 97 | 45 |
| Total Current Assets (a+b+c+d+e+f) | 1618 | 1284 |
| TOTAL ASSETS (1+2) | 6036 | 5500 |
| Important Indicators | | |
| (i) Investment | 4777 | 4557 |
| (ii) Capital Employed | 4650 | 4408 |
| (iii) Net Worth | 2429 | 2407 |
| (iv) Net Current Assets | 592 | 527 |
| (v) Cost of Sales | 1181 | 1561 |
| (vi) Net Value Added (at market price) | 635 | 467 |
| (vii) Total Regular Employees (Nos.) | 110 | 107 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 25758 | 23442 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 962 | 1325 |
| Less : Excise Duty | 45 | 20 |
| Revenue from Operations (Net) | 917 | 1305 |
| (II) Other Income | 481 | 376 |
| (III) Total Revenue (I+II) | 1398 | 1681 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 186 | 71 |
| (b) Purchase of stock-in-trade | 451 | 994 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 19 | -19 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 36 | 65 |
| (f) Salary, Wages & Benefits/Employees Expense | 340 | 301 |
| (g) Other Operating/direct/manufacturing Expenses | 16 | 15 |
| (h) Rent, Royalty & Cess | 8 | 5 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 74 | 73 |
| Total Expenditure (IV (a to j)) | 1130 | 1505 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 268 | 176 |
| (VI) Depreciation, Depletion & Amortisation | 51 | 56 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 217 | 120 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 147 | 145 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 48 | 25 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 195 | 170 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 22 | -50 |
| (XI) Exceptional Items | 0 | -1 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 22 | -49 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 22 | -49 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 22 | -49 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 22 | -49 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 19.72 | 29.61 |
| (ii) Cost of Sales : Sales | 128.79 | 119.62 |
| (iii) Salary/Wages : Sales | 37.08 | 23.07 |
| (iv) Net Profit : Net Worth | 0.91 | -2.04 |
| (v) Debt : Equity | 0.87 | 0.78 |
| (vi) Current Ratio | 1.58 | 1.7 |
| (vii) Trade Recievables : Sales | 9.16 | 4.29 |
| (viii) Total Inventory : Sales | 6.87 | 5.36 |

Hindustan Vegetable Oils Corp. Ltd.

The Company

Hindustan Vegetable Oils Corp. Ltd. (HVOCL) was incorporated in 1984 with the objective of merger of two nationalized companies namely M/s Ganesh Floors Mills and M/s Amritsar Oil Works for promoting edible oil supply to the consumers at competitive price.

It is a Schedule-'B' / sick BIFR / BRPSE referred CPSE in consumer goods sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution with 100% shareholding by the Government of India. The company employed 112 regular employees (Executives 32 & Non-Executives 80) as on 31.3.2012. Its Registered and Corporate offices are at New Delhi.

Industrial / Business Operations

HVOC is one of the taken over enterprises and was involved in production of ready to eat extruded food through its single unit at Delhi. The other units of the company producing edible oil are closed since 2001. The breakfast foods unit at Delhi was producing wheat / corn flakes.

The working capital of the unit got eroded. Most of the Plant & Machineries of the Unit are old and outlived. With the entry of new entrants, the market of Breakfast Cereal has become very competitive. The Unit reached a point where it was not possible to recover the incremental cost from the meagre sales. Therefore, the production activities were discontinued w.e.f. June 2011.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Breakfast foods | MT | 12 | 94 |

Total Revenue of the company registered an increase of ₹ 3.70 crore during 2011-12, which went up from ₹ 2.15 crore in 2010-11 to ₹ 5.85 crore in 2011-12 due to increase in other income. The losses of the company have gone up by ₹ 1.09 crore to ₹ 23.78 crore in 2011-12, from ₹ 22.69 crore in previous year due to fall in operating income.

The current ratio of company is at 0.07 : 1 during 2011-12 as against 0.06 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

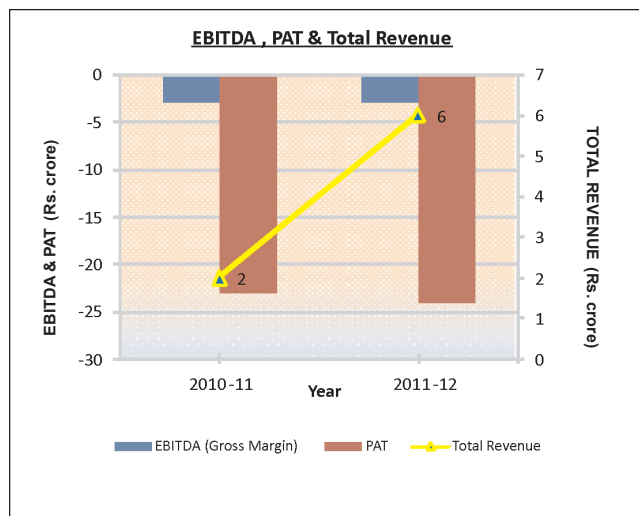


Fig. 1

Strategic issues

In the year 2001, BIFR recommended for winding up of the company. The company is under liquidation now. The Government has granted an unsecured non-plan loan for a total amount of 95.62 crore till 31.3.2012 for implementing the Voluntary Separation Scheme and to clear the outstanding salary dues and subsequently to meet the administrative expenses of the closed units and corporate office with a clause that the Government shall have right to convert the loan into equity.

The liquidator appointed by the Government with the permission of the Hon'ble Delhi High Court is presently engaged in disposal of the moveable assets of the closed units and settlement of private liabilities. As regards the land assets owned by the company, the Government has submitted to the Delhi High Court that the same will be transferred to the Government for use by other Departments/ Ministry. During the year 2011-12, the liquidator disposed off the moveable assets of Amritsar and Bangalor units. The disposals of Kanpur unit is presently in progress. As regards, Breakfast unit, the Government is seized of the matter and a decision is expected to be taken shortly.

Hindustan Vegetable Oils Corpn. Ltd.

Satguru Ram Singh Marg, Kirti Nagar Indl. Area, Najafgarh Road, New Delhi -110 015

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1000 | 1000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 771 | 771 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -33906 | -31528 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -33135 | -30757 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 0 | 0 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 9562 | 9562 |
| (b) Trade Payables | 540 | 548 |
| (c) Other current liabilities | 25749 | 23053 |
| (d) Short-term provisions | 405 | 385 |
| Total Current Liabilities 4(a) to 4(d) | 36256 | 33548 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3121 | 2791 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1282 | 1794 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 921 | 1301 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 361 | 493 |
| (c) Capital work in progress | 38 | 52 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 63 | 89 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 462 | 634 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 85 | 153 |
| (c) Trade Recievables | 0 | 0 |
| (d) Cash & Bank Balance | 2433 | 1477 |
| (e) Short-term Loans & Advances | 138 | 527 |
| (f) Other Current Assets | 3 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 2659 | 2157 |
| TOTAL ASSETS (1+2) | 3121 | 2791 |
| Important Indicators | | |
| (i) Investment | 771 | 771 |
| (ii) Capital Employed | -33135 | -30757 |
| (iii) Net Worth | -33135 | -30757 |
| (iv) Net Current Assets | -33597 | -31391 |
| (v) Cost of Sales | 934 | 489 |
| (vi) Net Value Added (at market price) | -26 | 27 |
| (vii) Total Regular Employees (Nos.) | 112 | 119 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 24033 | 21078 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 14 | 72 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 14 | 72 |
| (II) Other Income | 571 | 143 |
| (III) Total Revenue (I+II) | 585 | 215 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2 | 36 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 11 | 10 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 6 | 18 |
| (f) Salary, Wages & Benefits/Employees Expense | 323 | 301 |
| (g) Other Operating/direct/manufacturing Expenses | 5 | 11 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 585 | 111 |
| Total Expenditure (IV (a to j)) | 932 | 487 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -347 | -272 |
| (VI) Depreciation, Depletion & Amortisation | 2 | 2 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -349 | -274 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 2029 | 1995 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 2029 | 1995 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2378 | -2269 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -2378 | -2269 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -2378 | -2269 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2378 | -2269 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -2378 | -2269 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.04 | -0.23 |
| (ii) Cost of Sales : Sales | 6671.43 | 679.17 |
| (iii) Salary/Wages : Sales | 2307.14 | 418.06 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.07 | 0.06 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 607.14 | 212.5 |

HLL Lifecare Ltd.

The Company

HLL Lifecare Ltd. (formerly Hindustan Latex Ltd.), [HLL] was incorporated on 1st March 1966 under the Companies Act, 1956 and set up in the rubber rich state of Kerala in 1969, with the objective of providing quality Male condoms for Government of India's National Family Welfare Programme .

HLL is a Schedule 'B' Miniratna CPSE in the Consumer Goods sector under the administrative control of the M/o Health and Family Welfare, D/o Family Welfare with 100% shareholding by the Government of India. The company employed 1914 regular employees (Executives 513 & Non-Executives 1401) as on 31.3.2012. Its Registered and Corporate office is at Thiruvananthapuram in Kerala.

Vision / Mission

The Vision of the Company is to establish itself as the leader in its core activities, through a process of continuous innovation and participatory approach in order to provide best value to the customer, to be an employer of choice and to promote the cause of family health in general, and women's health in particular.

The Mission of the Company is to be a world class health care company with the focus on five key areas i.e. business, Customer, Innovation, Employees and Social Sector Initiatives.

Industrial / Business Operations

HLL has engaged in manufacturing and supply of contraceptives and healthcare products like Condoms, Intra-uterine devices (IUD), Blood Bags, Surgical Sutures, OCP's etc. through its seven production units - two at Thiruvananthapuram & one each at Kochi in Kerala , Belgaum, Indore , Hyderabad and Manesar. The range of services includes Infrastructure Development, Procurement Consultancy and Facility Management. The business of HLL Lifecare Ltd. is organized under three strategic Business units namely Contraceptives & Pharmaceuticals, Hospital Products and Services.

The company has one subsidiary namely HLL Biotech Ltd. with 100% shareholding. The company also has one 50:50 joint venture namely Life Spring Hospitals Private Limited.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products/ | Unit | Performance during | |
|------------------------------------|-----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Condoms | M. Pcs. | 1349.01 | 1327.85 |
| Steroidal Oral Contraceptive Pills | M. Cycles | 55.38 | 58.68 |

Total Revenue from of the company registered an increase of ₹ 77.73 crore during 2011-12, which went up from ₹ 541.20 crore in 2010-11 to ₹ 618.93 crore in 2011-12 due to increase in turnover. The profit of the company, however, increased by ₹ 2.11 crore to ₹ 20.54 crore, from ₹ 18.43.crore in previous year due to increase in operating cost along with finance cost. The rupee depreciation resulted in exchange loss on imports & loan repayments.

The current ratio of company is at 1.15 : 1 during 2011-12 as against 1.12 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

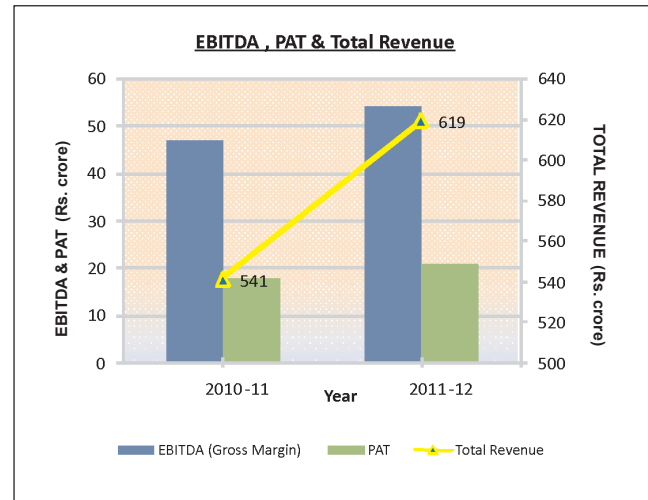


Fig. 1

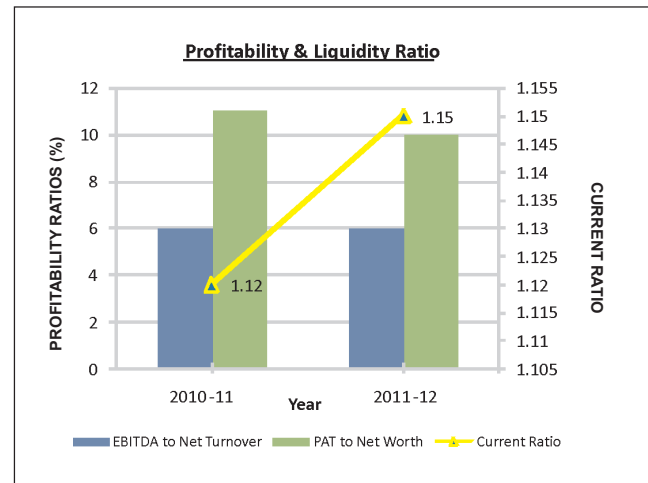


Fig. 2

Strategic issues

The company has set up Sanitary napkins manufacturing units for making available sanitary napkins to adolescent girls in India. The production from the unit currently caters to the need M/o Health & Family Welfare, Govt of India and other State Governments.

Corporate Research & Development Division of HLL has been successful in developing Natural Rubber based Female Condoms. The company is setting up a manufacturing facility for Natural Rubber based Female Condoms at an estimated project cost of Rs. 1.96 Cr.

www.lifecarehll.com

HLL Lifecare Ltd.

HLL Bhawan, Poojappura, Thiruvananthapuram, Kerala-695012

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 2000 | 2000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 1553 | 1553 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 15912 | 14043 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 17465 | 15596 |
| (2) Share application money pending allotment | 2800 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1847 | 2250 |
| (b) Deferred tax liabilities (Net) | 354 | 351 |
| (c) Other Long-term liabilities | 41588 | 30073 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 43789 | 32674 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 13270 | 13512 |
| (b) Trade Payables | 7911 | 8295 |
| (c) Other current liabilities | 13195 | 11462 |
| (d) Short-term provisions | 1972 | 1981 |
| Total Current Liabilities 4(a) to 4(d) | 36348 | 35250 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 100402 | 83520 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 25999 | 23013 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 12809 | 11338 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 13190 | 11675 |
| (c) Capital work in progress | 3062 | 1581 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 786 | 785 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 41588 | 30073 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 58626 | 44114 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 7435 | 5740 |
| (c) Trade Recievables | 24422 | 22699 |
| (d) Cash & Bank Balance | 1424 | 5092 |
| (e) Short-term Loans & Advances | 6446 | 4365 |
| (f) Other Current Assets | 2049 | 1510 |
| Total Current Assets (a+b+c+d+e+f) | 41776 | 39406 |
| TOTAL ASSETS (1+2) | 100402 | 83520 |
| Important Indicators | | |
| (i) Investment | 6200 | 3803 |
| (ii) Capital Employed | 22112 | 17846 |
| (iii) Net Worth | 20265 | 15596 |
| (iv) Net Current Assets | 5428 | 4156 |
| (v) Cost of Sales | 58046 | 50824 |
| (vi) Net Value Added (at market price) | 16656 | 13548 |
| (vii) Total Regular Employees (Nos.) | 1917 | 1939 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 47101 | 42350 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 61008 | 53438 |
| Less : Excise Duty | 152 | 127 |
| Revenue from Operations (Net) | 60856 | 53311 |
| (II) Other Income | 1037 | 809 |
| (III) Total Revenue (I+II) | 61893 | 54120 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 12270 | 12128 |
| (b) Purchase of stock-in-trade | 8663 | 8093 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -937 | 8 |
| (d) Stores & Spares | 1680 | 1655 |
| (e) Power & Fuel | 2680 | 2206 |
| (f) Salary, Wages & Benefits/Employees Expense | 10835 | 9854 |
| (g) Other Operating/direct/manufacturing Expenses | 10042 | 5159 |
| (h) Rent, Royalty & Cess | 198 | 186 |
| (i) Loss on sale of Assets/Investments | 16 | 23 |
| (j) Other Expenses | 11034 | 10096 |
| Total Expenditure (IV (a to j)) | 56481 | 49408 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | 5412 | 4712 |
| (VI) Depreciation, Depletion & Amortisation | 1581 | 1439 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 3831 | 3273 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 860 | 526 |
| (d) Less Finance Cost Capitalised | 85 | 2 |
| (e) Charged to P & L Account (a+b+c+d) | 775 | 524 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 3056 | 2749 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 3056 | 2749 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 3056 | 2749 |
| (XV) TAX PROVISIONS | 1002 | 906 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 2054 | 1843 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 2054 | 1843 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 275.22 | 298.73 |
| (ii) Cost of Sales : Sales | 95.38 | 95.33 |
| (iii) Salary/Wages : Sales | 17.8 | 18.48 |
| (iv) Net Profit : Net Worth | 10.14 | 11.82 |
| (v) Debt : Equity | 0.42 | 1.45 |
| (vi) Current Ratio | 1.15 | 1.12 |
| (vii) Trade Recievables : Sales | 40.13 | 42.58 |
| (viii) Total Inventory : Sales | 12.22 | 10.77 |

Hindustan Newsprint Ltd.

The Company

Hindustan Newsprint Ltd. (HNL) was incorporated as a wholly owned subsidiary of Hindustan Paper Corporation Ltd. (HPC) on June 7, 1983 with the main objective of taking over the business of Kerala Newsprint Project, a unit of Hindustan Paper Corporation Ltd.

HNL is a Schedule-' B 'Miniratna' CPSE in Consumer Goods Sector under the administrative control of Ministry of Heavy Industries & Public Enterprises, Department of Heavy Industry. The company employed 809 Regular employees (Executives 228 & Non-Executives 581) as on 31.3.2012. Its Registered and Corporate offices are at Kottayam, Kerala.

Vision / Mission

The Vision of the company is to be the preferred manufacturer of quality newsprint in India.

The Mission of the company is to install, enhance and operate large capacity newsprint on sound commercial basis, to continuously upgrade and upscale production output to enhance market share.

Industrial / Business Operations

HNL is engaged in production of Newsprint using forest raw materials, waste paper (both imported and indigenous) from its single operating unit at Kottayam, Kerala. HNL meets a major portion of its requirement of fibrous raw materials from State Government forest sources. The Company also maintains Captive Plantations in about 3625 ha. of forest land obtained under lease from Government of Kerala.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-----------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Newsprint | MT | 102450 | 104911 |
| Capacity Utilization | % | 102.45 | 105 |
| Domestic Market Share | % | 15.76 | 16.14 |

Total Revenue of the company registered an increase of ₹ 24.74 crore during 2011-12 which went up to ₹ 339.92 crore in 2011-12 from ₹ 315.18 crore during 2010-11. The profit of the company has gone up by ₹ 1.85 crore to ₹ 6.89 crore in 2011-12, from ₹ 5.04 crore in previous year due to increase in operating income.

The current ratio of company is at 2.20:1 during 2011-12 as against 1.81:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

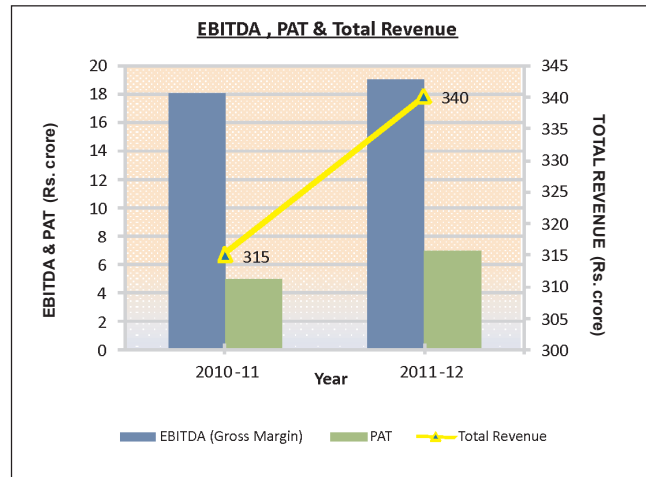


Fig. 1

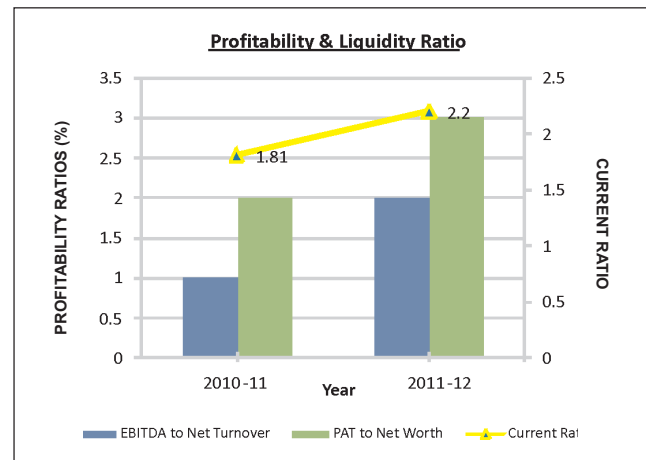


Fig. 2

Strategic issues

The company has been facing severe encroachment problems in the Captive Plantation areas located in Munnar Division. The programme for extraction of material from Captive Plantation areas was disrupted due to encroachment. Earlier proposal for Expansion-cum-Diversification Project (EDP) could not be implemented due to steep increase in project cost. However, it is planned to move ahead with EDP in a phased manner.

Hindustan Newsprint Ltd.

Newsprint Nagar PO, Kottayam, Kerala 68661

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 10000 | 10000 |
| (b) Reserves & Surplus | 9903 | 9214 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 19903 | 19214 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 2664 | 3017 |
| (c) Other Long-term liabilities | 1172 | 1099 |
| (d) Long-term provisions | 55 | 81 |
| Total Non-Current Liabilities 3(a) to 3(d) | 3891 | 4197 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 3835 | 1367 |
| (b) Trade Payables | 2405 | 2187 |
| (c) Other current liabilities | 483 | 3602 |
| (d) Short-term provisions | 308 | 1389 |
| Total Current Liabilities 4(a) to 4(d) | 7031 | 8545 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 30825 | 31956 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 41916 | 41960 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 28209 | 27273 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 13707 | 14687 |
| (c) Capital work in progress | 39 | 42 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1624 | 1736 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 15370 | 16465 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 7204 | 6909 |
| (c) Trade Recievables | 2747 | 2868 |
| (d) Cash & Bank Balance | 406 | 3504 |
| (e) Short-term Loans & Advances | 2692 | 1514 |
| (f) Other Current Assets | 2406 | 696 |
| Total Current Assets (a+b+c+d+e+f) | 15455 | 15491 |
| TOTAL ASSETS (1+2) | 30825 | 31956 |
| Important Indicators | | |
| (i) Investment | 10000 | 10000 |
| (ii) Capital Employed | 19903 | 19214 |
| (iii) Net Worth | 19903 | 19214 |
| (iv) Net Current Assets | 8424 | 6946 |
| (v) Cost of Sales | 33221 | 30915 |
| (vi) Net Value Added (at market price) | 7220 | 6978 |
| (vii) Total Regular Employees (Nos.) | 809 | 909 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 61032 | 53759 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 31509 | 30174 |
| Less : Excise Duty | 5 | 8 |
| Revenue from Operations (Net) | 31504 | 30166 |
| (II) Other Income | 2489 | 1352 |
| (III) Total Revenue (I+II) | 33993 | 31518 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 10281 | 9360 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -57 | -17 |
| (d) Stores & Spares | 4491 | 3885 |
| (e) Power & Fuel | 8953 | 8528 |
| (f) Salary, Wages & Benefits/Employees Expense | 5925 | 5864 |
| (g) Other Operating/direct/manufacturing Expenses | 1850 | 1274 |
| (h) Rent, Royalty & Cess | 6 | 7 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 617 | 838 |
| Total Expenditure (IV (a to j)) | 32066 | 29739 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1927 | 1779 |
| (VI) Depreciation, Depletion & Amortisation | 1155 | 1176 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 772 | 603 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 368 | 62 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 368 | 62 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 404 | 541 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 404 | 541 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 404 | 541 |
| (XV) TAX PROVISIONS | -285 | 37 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 689 | 504 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 689 | 504 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 158.29 | 157 |
| (ii) Cost of Sales : Sales | 105.45 | 102.48 |
| (iii) Salary/Wages : Sales | 18.81 | 19.44 |
| (iv) Net Profit : Net Worth | 3.46 | 2.62 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 2.2 | 1.81 |
| (vii) Trade Recievables : Sales | 8.72 | 9.51 |
| (viii) Total Inventory : Sales | 22.87 | 22.9 |

Hooghly Printing Co. Ltd.

The Company

Hooghly Printing was incorporated on 03.01.1922 with the objective to cater to the printing and stationery requirements of Andrew Yule Group of Companies.

Hooghly Printing is a schedule 'B' CPSE in the Consumer Goods sector under the administrative control of Ministry of Heavy Industry & Public Enterprises, Department of Heavy Industry. The Company employed 56 regular employees (Executives 15, Non-executives 41) as on 31.03.2012. Its Registered and Corporate Offices are at Kolkata, West Bengal. Hooghly Printing is a 100% Subsidiary of Andrew Yule & Co. Ltd.

Vision / Mission

The Vision/ Mission of the company is to make the company a category 'A' printer in the eastern region.

Industrial / Business Operations

Hooghly Printing is a taken over subsidiary enterprise engaged in multicolour offset printing on paper / paper board in its Press at Kolkata. The Company also prints material for its customers, customized as per their requirement. The company has been registered under the Micro, Small and Medium Enterprises Act, 2006. The company has ISO 9001:2008 certification.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products/ Services | Unit | Performance during | |
|-------------------------|-----------------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Printed articles | No. of Jobs completed | 256 | 271 |

The Company registered an increase of ₹ 4.54 crore in total revenue during 2011-12 which went up to ₹ 15.82 crore in 2011-12 from ₹ 11.28 crore during 2010-11. The net profit of the company correspondingly increased to ₹ 0.47 crore, an increase of ₹ 0.19 crore over the previous year's profit of ₹ 0.28 crore due to execution of higher value jobs and effective cost control.

The current ratio of company is at 0.99 : 1 during 2011-12 as against 1 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

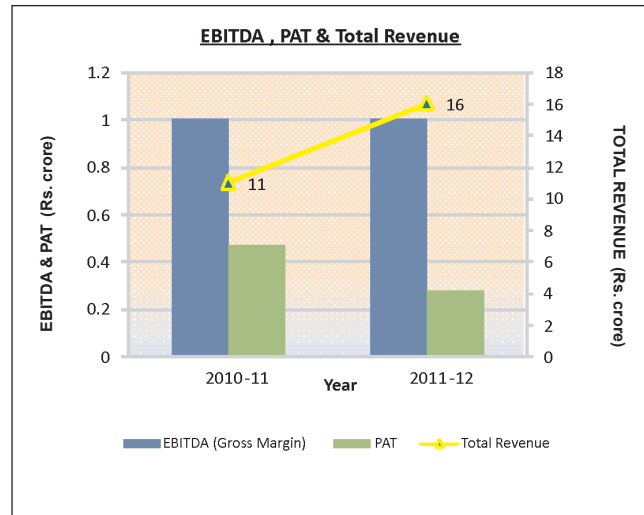


Fig. 1

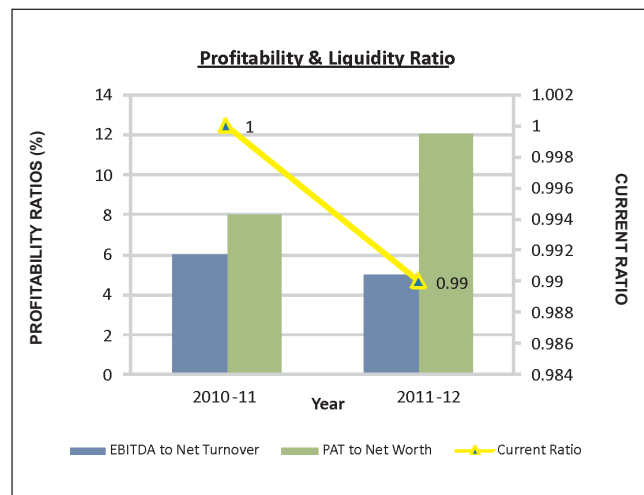


Fig. 2

Strategic issue

The Company was incorporated mainly for the purpose of catering to the printing and stationery requirements of the Companies under the "Andrew Yule Group". Such captive requirements were drastically reduced with the nationalization of the company. Thereafter the Company had to look for the outside jobs for its survival.

Hooghly Printing Company Ltd.

"Yule House" 8, Dr Rajendra Prasad, Sarani, Kolkata-700001

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 105 | 105 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 103 | 103 |
| (b) Reserves & Surplus | 263 | 222 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 366 | 325 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 102 | 125 |
| (b) Deferred tax liabilities (Net) | 15 | 18 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 81 | 57 |
| Total Non-Current Liabilities 3(a) to 3(d) | 198 | 200 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 73 |
| (b) Trade Payables | 105 | 113 |
| (c) Other current liabilities | 208 | 248 |
| (d) Short-term provisions | 6 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 319 | 434 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 883 | 959 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 638 | 637 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 274 | 236 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 364 | 401 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 202 | 122 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 566 | 523 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 8 | 19 |
| (c) Trade Recievables | 231 | 412 |
| (d) Cash & Bank Balance | 77 | 5 |
| (e) Short-term Loans & Advances | 0 | 0 |
| (f) Other Current Assets | 1 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 317 | 436 |
| TOTAL ASSETS (1+2) | 883 | 959 |
| Important Indicators | | |
| (i) Investment | 205 | 228 |
| (ii) Capital Employed | 468 | 450 |
| (iii) Net Worth | 366 | 325 |
| (iv) Net Current Assets | -2 | 2 |
| (v) Cost of Sales | 1495 | 1059 |
| (vi) Net Value Added (at market price) | 366 | 295 |
| (vii) Total Regular Employees (Nos.) | 56 | 55 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39881 | 32576 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1579 | 1126 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 1579 | 1126 |
| (II) Other Income | 3 | 2 |
| (III) Total Revenue (I+II) | 1582 | 1128 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 792 | 510 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 4 | 0 |
| (d) Stores & Spares | 1 | 3 |
| (e) Power & Fuel | 8 | 7 |
| (f) Salary, Wages & Benefits/Employees Expense | 268 | 215 |
| (g) Other Operating/direct/manufacturing Expenses | 248 | 184 |
| (h) Rent, Royalty & Cess | 10 | 10 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 126 | 88 |
| Total Expenditure (IV (a to j)) | 1457 | 1017 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 125 | 111 |
| (VI) Depreciation, Depletion & Amortisation | 38 | 42 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 87 | 69 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 33 | 38 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 33 | 38 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 54 | 31 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 54 | 31 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 54 | 31 |
| (XV) TAX PROVISIONS | 7 | 3 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 47 | 28 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 47 | 28 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 337.39 | 250.22 |
| (ii) Cost of Sales : Sales | 94.68 | 94.05 |
| (iii) Salary/Wages : Sales | 16.97 | 19.09 |
| (iv) Net Profit : Net Worth | 12.84 | 8.62 |
| (v) Debt : Equity | 0.99 | 1.21 |
| (vi) Current Ratio | 0.99 | 1 |
| (vii) Trade Recievables : Sales | 14.63 | 36.59 |
| (viii) Total Inventory : Sales | 0.51 | 1.69 |

Hindustan Paper Corporation Ltd.

The Company

Hindustan Paper Corporation Ltd (HPC) was incorporated on 29.05.1970 with the objective of establishing pulp and paper / newsprint mills in the Country to make paper available for mass communication.

HPC is a schedule 'A' Miniratna CPSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industry and Public Enterprises, D/o Heavy Industry with 100 % share holding by the Government of India. The company employed 2417 regular employees (Executives 645 & Non-Executives 1772) as on 31.3.2012. Its Registered Office is at Delhi and corporate office is at Kolkata.

Vision / Mission

The Vision of the Company is to continue to be a dominant player in the mass consumption varieties of Writing and Printing Paper and a significant producer of value added variety of paper.

The Mission of the Company is to install, enhance and operate large capacity Newsprint/Paper Mills on sound commercial principles; to continuously upgrade and upscale production output and enhance market share.

Industrial / Business Operations

HPC is engaged in manufacturing of Writing and Printing Paper and marketing the same throughout the country. It has two units in Assam namely (i) Nagaon Paper Mill (NPM) in District:Morigaon and (ii) Cachar Paper Mill (CPM) in District: Hailakandi each having an installed production capacity of 1,00,000 tonnes per annum (tpa).

It has three subsidiary companies namely (i) Hindustan Newsprint Limited (HNL), with Registered Office at Newsprint Nagar in District Kottayam, Kerala, (ii) Nagaland Pulp and Paper Co. Ltd (NPPC) with registered Office at Tuli in District Mokochung , Nagaland and (iii) Jagdishpur Paper Mills Ltd (JPML), with the Registered Office at Lucknow, Uttar Pradesh. The product range of the company comprises of Writing and Printing Paper, Caustic and Chlorine.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products/ Services | Unit | Performance during | |
|----------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Writing and Printing Paper | MT | 180262 | 154783 |

Total Revenue from of the company registered an increase of ₹ 66.77 crore during 2011-12, which went up from ₹ 669.00 crore in 2010-11 to ₹ 735.77 crore in 2011-12. The losses of the company has gone up by ₹ 31.85 crore to ₹ 95.19 crore in 2011-12, from ₹ 63.34 crore in previous year due to increased cost of production.

The current ratio of company is at 1.17:1 during 2011-12 as against 1.75 : 1 in the previous year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

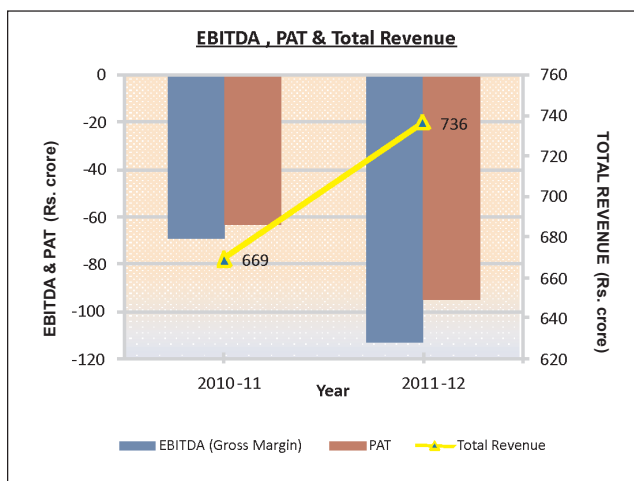


Fig. 1

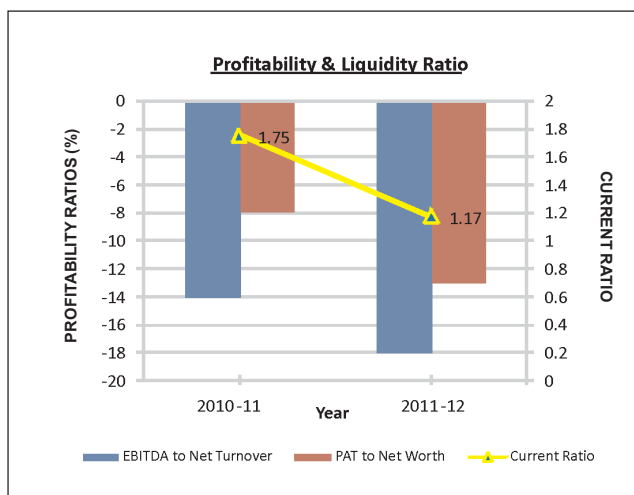


Fig. 2

Strategic issues

The landlocked positioning of Cachar Paper Mill (CPM) in the highly infrastructure-deficient region makes it unviable to procure fibre raw material from alternative sources. During 2011-12, supply of bamboo from the major source i.e. Mizoram was totally suspended on account of restriction imposed by Govt. of Mizoram on issue of permits for supply of bamboo to CPM. This source accounts for around 60% of the total fibre raw material requirement of CPM and as such procurement of fibrous raw material was done from non-conventional sources. Further, state Govt. of Assam has imposed entry tax on raw materials and agriculture cess on bamboo procured by the HPC mills.

www.hindpaper.in

Consumer Goods

Hindustan Paper Corporation Ltd.

4th Floor, South Tower, Laxmi Nagar, District Centre, Delhi 110092

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 113668 | 113668 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 66270 | 66270 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -3510 | 6011 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 62760 | 72281 |
| (2) Share application money pending allotment | 5460 | 5460 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 16879 | 15876 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 48 | 0 |
| (d) Long-term provisions | 1928 | 932 |
| Total Non-Current Liabilities 3(a) to 3(d) | 18855 | 16808 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 7523 | 0 |
| (b) Trade Payables | 19293 | 12965 |
| (c) Other current liabilities | 6574 | 6537 |
| (d) Short-term provisions | 127 | 63 |
| Total Current Liabilities 4(a) to 4(d) | 33517 | 19565 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 120592 | 114114 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 97684 | 95071 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 71890 | 69913 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 25794 | 25158 |
| (c) Capital work in progress | 1051 | 3494 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 21397 | 21397 |
| (f) Deferred Tax Assets (Net) | 7330 | 2960 |
| (g) Long Term Loans and Advances | 25798 | 26770 |
| (h) Other Non-Current Assets | 48 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 81418 | 79779 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 21824 | 11771 |
| (c) Trade Recievables | 8499 | 13013 |
| (d) Cash & Bank Balance | 4281 | 6739 |
| (e) Short-term Loans & Advances | 4339 | 2719 |
| (f) Other Current Assets | 231 | 93 |
| Total Current Assets (a+b+c+d+e+f) | 39174 | 34335 |
| TOTAL ASSETS (1+2) | 120592 | 114114 |
| Important Indicators | | |
| (i) Investment | 88609 | 87606 |
| (ii) Capital Employed | 85099 | 93617 |
| (iii) Net Worth | 68220 | 77741 |
| (iv) Net Current Assets | 5657 | 14770 |
| (v) Cost of Sales | 86857 | 75972 |
| (vi) Net Value Added (at market price) | 3800 | 7278 |
| (vii) Total Regular Employees (Nos.) | 2417 | 2563 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 57806 | 51857 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 72634 | 66179 |
| Less : Excise Duty | 2605 | 1497 |
| Revenue from Operations (Net) | 70029 | 64682 |
| (II) Other Income | 3548 | 2218 |
| (III) Total Revenue (I+II) | 73577 | 66900 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 35860 | 23861 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -942 | 4687 |
| (d) Stores & Spares | 909 | 507 |
| (e) Power & Fuel | 20117 | 16515 |
| (f) Salary, Wages & Benefits/Employees Expense | 16766 | 15949 |
| (g) Other Operating/direct/manufacturing Expenses | 2168 | 3251 |
| (h) Rent, Royalty & Cess | 258 | 363 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 9711 | 8656 |
| Total Expenditure (IV (a to j)) | 84847 | 73789 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -11270 | -6889 |
| (VI) Depreciation, Depletion & Amortisation | 2010 | 2183 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -13280 | -9072 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 610 | 97 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 610 | 97 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -13890 | -9169 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -13890 | -9169 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -13890 | -9169 |
| (XV) TAX PROVISIONS | -4370 | -2835 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -9520 | -6334 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -9520 | -6334 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 82.29 | 69.09 |
| (ii) Cost of Sales : Sales | 124.03 | 117.45 |
| (iii) Salary/Wages : Sales | 23.94 | 24.66 |
| (iv) Net Profit : Net Worth | -13.95 | -8.15 |
| (v) Debt : Equity | 0.24 | 0.22 |
| (vi) Current Ratio | 1.17 | 1.75 |
| (vii) Trade Recievables : Sales | 12.14 | 20.12 |
| (viii) Total Inventory : Sales | 31.16 | 18.2 |

Hindustan Photofilm Mfg. Co. Ltd.

The Company

Hindustan Photofilm Mfg Co. Ltd (HPF) was incorporated on 30-11-1960 with an objective to make optimum use of available resources and generate maximum possible contribution and compete in the market and secure a share in the domestic and international market.

HPF is a Schedule - 'C' BIFR / BRPSE/ listed CPSE under the administrative control of Ministry of Heavy Industries & Public Enterprises, Department of Heavy Industry (DHI) with 51% shareholding by the Government of India. The company employed 714 Regular employees (Executives 290 & Non-Executives 424) as on 31.3.2012. Its Registered office at Indunagar, Udhamandalam.

Vision / Mission

The Vision of the Company is to have integrated manufacturing facilities of the photosensitized products, expecting greater domestic market share for its products, to develop digital technology and enter that market, improve R & D efforts for production needs and toward conversion of techniques into technology of the latest products i.e., Digital Imaging Film, Medical Imaging Film, Laser Printing Film, Inkjet paper etc., improve productivity thereby reducing cost and adopting import substitution methods for the purchase of raw materials from abroad.

The Mission of the Company is to meet the Country's Medical X-ray needs at competitive price and at the same time ensuring good quality, to restrict multinationals players from price domination and high profits, to help the Country in its Defence infrastructure needs by supplying Aerial film and Industrial X-ray and avoiding the Country's Dependence on foreign suppliers and risk in time of sanctions etc., and to provide employment directly and indirectly to the native people of Nilgiris District, the backward hilly District of Tamilnadu.

Industrial / Business Operations

HPF is engaged in manufacturing of X-Ray films, Polyester based X-ray (Medical and Industrial) and Graphic Arts Films, Magnetic Auto Tapes, Cine Colour Positive Films and Chemicals for X-Ray films through its 4 operating units (three units at Udhamandalam and one at Chennai) in Tamil Nadu.

Performance Highlights

The average capacity utilization for all the products / services of the company was 0.05% during 2011-12 as against 5.78% during previous year. The physical performances of the company for last two years are given below:

| Main Products/ Services | Unit | Performance during | |
|-------------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| X-ray Films | M.Sq.m | 0.14 | 1.153 |
| Graphics Arts | MRM | 0.001 | 0.446 |
| Processing Chemicals | Tonnes | 62.00 | 48.61 |

Total Revenue of the company registered a reduction of ₹ 21.60 crore during 2011-12 which went down to ₹ 14.21 crore in 2011-12 from ₹ 35.81 crore during 2010-11. The losses of the company has gone up by ₹ 195.66 crore to ₹ 1352.32 crore in 2011-12, from ₹ 1156.66 crore in previous year due to fall in operating income and production.

The current ratio of company is at 0.01 : 1 during 2011-12 and 2010-11. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

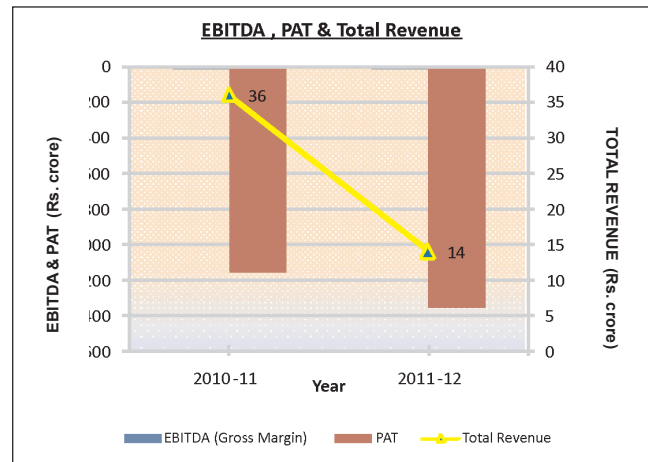


Fig. 1

Strategic issues

HPF was registered with BIFR and BRPSE Based on the recommendations of BRPSE and COS, a revival proposal was considered by Government on 23.08.2012. The directions of the Government are awaited.

www.hpfi-india.com

Hindustan Photo Films Manufacturing Co. Ltd.
G.T. Road, Kanpur, Uttar Pradesh-208016

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 21000 | 21000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 18668 | 18568 |
| (ii) Others | 1919 | 1919 |
| (b) Reserves & Surplus | -954325 | -819093 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -933738 | -798606 |
| (2) Share application money pending allotment | 100 | 100 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 305864 | 264115 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 305864 | 264115 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 643249 | 555315 |
| (b) Trade Payables | 1913 | 1850 |
| (c) Other current liabilities | 7158 | 6501 |
| (d) Short-term provisions | 715 | 597 |
| Total Current Liabilities 4(a) to 4(d) | 653035 | 564263 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 25261 | 29872 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 71585 | 71566 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 51591 | 48444 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 19994 | 23122 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 130 | 117 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 20124 | 23239 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 942 | 1541 |
| (c) Trade Recievables | 835 | 1943 |
| (d) Cash & Bank Balance | 1576 | 2332 |
| (e) Short-term Loans & Advances | 1772 | 811 |
| (f) Other Current Assets | 12 | 6 |
| Total Current Assets (a+b+c+d+e+f) | 5137 | 6633 |
| TOTAL ASSETS (1+2) | 25261 | 29872 |
| Important Indicators | | |
| (i) Investment | 326551 | 284702 |
| (ii) Capital Employed | -627774 | -534391 |
| (iii) Net Worth | -933638 | -798506 |
| (iv) Net Current Assets | -647898 | -557630 |
| (v) Cost of Sales | 6190 | 8014 |
| (vi) Net Value Added (at market price) | -3095 | -2880 |
| (vii) Total Regular Employees (Nos.) | 714 | 731 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 18301 | 15812 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1256 | 3718 |
| Less : Excise Duty | 71 | 360 |
| Revenue from Operations (Net) | 1185 | 3358 |
| (II) Other Income | 236 | 223 |
| (III) Total Revenue (I+II) | 1421 | 3581 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 170 | 2900 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 495 | -274 |
| (d) Stores & Spares | 34 | 40 |
| (e) Power & Fuel | 261 | 425 |
| (f) Salary, Wages & Benefits/Employees Expense | 1568 | 1387 |
| (g) Other Operating/direct/manufacturing Expenses | 223 | 161 |
| (h) Rent, Royalty & Cess | 34 | 38 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 258 | 171 |
| Total Expenditure (IV (a to j)) | 3043 | 4848 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -1622 | -1267 |
| (VI) Depreciation, Depletion & Amortisation | 3147 | 3166 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -4769 | -4433 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 9749 | 9054 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 120557 | 101734 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 130306 | 110788 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -135075 | -115221 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -135075 | -115221 |
| (XIII) Extra-Ordinary Items | 157 | 445 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -135232 | -115666 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -135232 | -115666 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -135232 | -115666 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.19 | -0.63 |
| (ii) Cost of Sales : Sales | 522.36 | 238.65 |
| (iii) Salary/Wages : Sales | 132.32 | 41.3 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 14.79 | 12.83 |
| (vi) Current Ratio | 0.01 | 0.01 |
| (vii) Trade Recievables : Sales | 70.46 | 57.86 |
| (viii) Total Inventory : Sales | 79.49 | 45.89 |

Nagaland Pulp and Paper Co. Ltd.

The Company

Nagaland Pulp and Paper Co. Ltd. (NPPC) was incorporated in 1971 with the objective to construct and manage a modern integrated pulp and paper mill at Tuli in Nagaland. The commercial production commenced in 1982. It was incorporated as a Joint Venture between Government of Nagaland and Hindustan Paper Corporation (HPC). NPPC is a joint venture subsidiary of HPC Ltd. where-in, HPC holds 94.78% equity and Govt. of Nagaland holds 5.22% equity.

NPPC is a Schedule-'C' / BIFR / BRPSE referred CPSE in Consumer Goods Sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 221 regular employees (Executives 26 & Non-Executives 195) as on 31.3.2012. Its registered office at Nagaland and Corporate office at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to take a leading role in the industrial development of Nagaland.

The Mission of the Company is to operate large capacity Pulp & Paper mill in the remote industrially backward state of Nagaland.

Industrial / Business Operations

NPPC manufactures, sells pulp, paper, newspaper and plantations of various cellulosic raw material. The production in its mill has been suspended for the last 18 (eighteen) years due to escalation of project cost, non-performance of defectively designed coal-fired boilers, inadequate and erratic grid power, non-availability of feed, deficient infrastructure in transport / telecommunication, shortage of skilled man power etc.

Performance Highlights

In the current financial year, the company has produced Bamboo Chips which is not the main product of the company.

Total Revenue of the company registered an increase of ₹ 1.28 crore during 2011-12, which went up from ₹ 0.34 crore in 2010-11 to ₹ 1.62 crore in 2011-12. The loss of the company has gone down by ₹ 1.54 crore to ₹ 11.90 crore in 2011-12, from ₹ 13.44 crore in previous year due to increase in operating revenue.

The current ratio of company is at 1.08 : 1 during 2011-12 as against 0.01 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

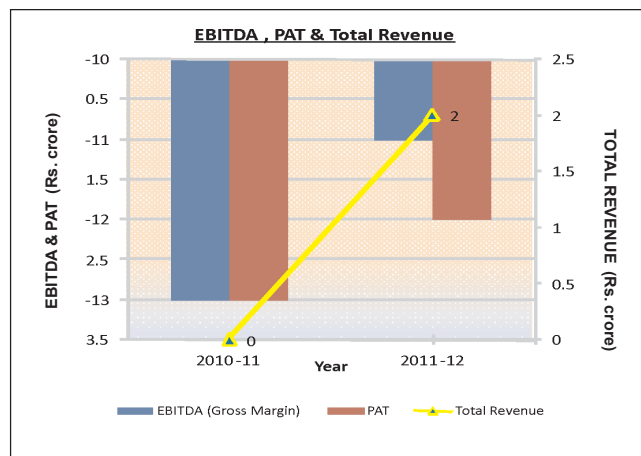


Fig. 1

Strategic issues

The company is registered with BIFR since 1992 which earlier recommended 'winding up' of the company. However, based on the initiatives taken by the Government, the revival plan is under consideration.

The first revival scheme was sanctioned in 1994. However, the production could not be carried out due to lack of captive power generation at NPPC and as such the company was again referred to BIFR in 1998. BIFR had recommended winding up of the company in 2002. The company was also referred to BRPSE. However, BRPSE remitted the case to administrative ministry with a remark that PIB is to consider the case in the first instance.

Since the rehabilitation plan of the BIFR could not take off within the stipulated time period, the management has approached the GoI with a revised rehabilitation proposal at the cost of 879 crore in 2 phases. This approval is currently pending.

Nagaland Pulp & Paper Company Ltd.

Tuli, P.O. Papernagar, Distt. Mokokchung, Nagaland -798623

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 15000 | 15000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1202 | 1202 |
| (b) Reserves & Surplus | -8378 | -7189 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7176 | -5987 |
| (2) Share application money pending allotment | 5460 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2229 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 587 | 597 |
| (d) Long-term provisions | 778 | 787 |
| Total Non-Current Liabilities 3(a) to 3(d) | 3594 | 1384 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 18 | 43 |
| (c) Other current liabilities | 20 | 6448 |
| (d) Short-term provisions | 136 | 67 |
| Total Current Liabilities 4(a) to 4(d) | 174 | 6558 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2052 | 1955 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 6429 | 6544 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 5849 | 5970 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 580 | 574 |
| (c) Capital work in progress | 1277 | 1266 |
| (d) Intangible assets under developmet | 3 | 24 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1 | 1 |
| (h) Other Non-Current Assets | 3 | 3 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1864 | 1868 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 9 | 20 |
| (c) Trade Recievables | 0 | 0 |
| (d) Cash & Bank Balance | 34 | 62 |
| (e) Short-term Loans & Advances | 11 | 5 |
| (f) Other Current Assets | 134 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 188 | 87 |
| TOTAL ASSETS (1+2) | 2052 | 1955 |
| Important Indicators | | |
| (i) Investment | 8891 | 1202 |
| (ii) Capital Employed | 513 | -5987 |
| (iii) Net Worth | -1716 | -5987 |
| (iv) Net Current Assets | 14 | -6471 |
| (v) Cost of Sales | 1259 | 1378 |
| (vi) Net Value Added (at market price) | -56 | -360 |
| (vii) Total Regular Employees (Nos.) | 221 | 253 |
| (viii) Avg. Monthly Emoluments per Employeee(₹) | 39253 | 32411 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 124 | 0 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 124 | 0 |
| (II) Other Income | 38 | 34 |
| (III) Total Revenue (I+II) | 162 | 34 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 26 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 1041 | 984 |
| (g) Other Operating/direct/manufacturing Expenses | 172 | 350 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 0 | 0 |
| Total Expenditure (IV (a to j)) | 1239 | 1334 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -1077 | -1300 |
| (VI) Depreciation, Depletion & Amortisation | 20 | 44 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1097 | -1344 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 93 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 93 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1190 | -1344 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1190 | -1344 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1190 | -1344 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1190 | -1344 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1190 | -1344 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 24.17 | 0 |
| (ii) Cost of Sales : Sales | 1015.32 | 0 |
| (iii) Salary/Wages : Sales | 839.52 | 0 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.33 | 0 |
| (vi) Current Ratio | 1.08 | 0.01 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 7.26 | 0 |

NEPA Limited

The Company

NEPA Limited (NEPA) was incorporated in the year 1947 as "National Newsprint and Paper Mills" in the private sector and subsequently taken over by the Central Province and Berar (now Madhya Pradesh) in October, 1949. The Central Government acquired controlling interest in 1959. The name of the company was changed to NEPA Limited in 1989.

It is a Schedule-'C' / BIFR / BRPSE referred CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 96.07 % shareholding by the Government of India. The company employed 1000 regular employees (Executives 156, Non-executives 844) as on 31.3.2012. Its Registered and Corporate offices are at Napanagar, district Burhanpur, Madhya Pradesh.

Vision / Mission

The Vision/ Mission of the Company is to make NEPA a viable and sustainable producer of newsprint & writing printing paper.

Industrial / Business Operations

NEPA Limited is a pioneer newsprint company of India, with an installed capacity of 30,000 TPA, which now stands at 88000 TPA. The company holds licence for production of newsprint and writing and printing paper.

NEPA Limited is engaged in the production and sale of newsprint and writing and printing paper through its only operating unit at Napanagar, Madhya Pradesh and 3 marketing offices at Delhi, Mumbai and Bhopal and a Plantation Unit at Hempur (Uttanchal).

Performance Highlights

The average capacity utilization for all the products / services of the company was between 62 to 65% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Newsprint | M.T. | 59205 | 47425 |

The Company registered an increase of ₹46.89 crore in total revenue during 2011-12 which went up to ₹ 165.20 crore in 2011-12 from ₹ 118.31 crore during 2010-11 . The net loss of the company however increased to ₹ 72.90 crore, an increase of ₹ 2.50 crore over the previous year loss of ₹ 70.40 crore due to increase in operating expenses / high manufacturing costs. Further interest on Central Government loans is also adversely impacting the profitability of the company.

The current ratio of company is at 0.68 : 1 during 2011-12 as against 0.66 : 1 in the previous year (Fig.2). Balance Sheet and

Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

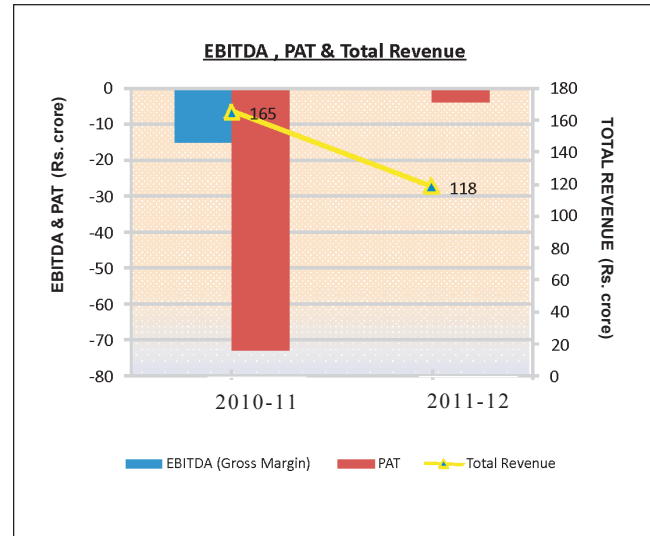


Fig. 1

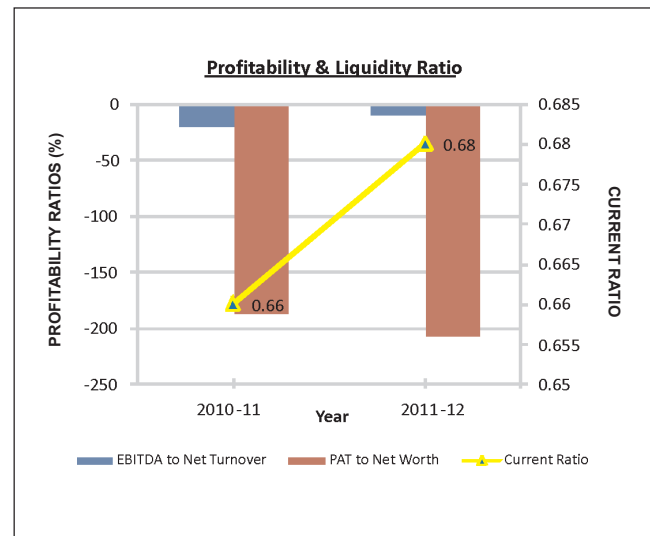


Fig. 2

Strategic issue

There are bottlenecks in operations because of old technology. BRPSE gave its recommendation on 28.09.2011. The revival plan was approved by the Government on 06.09.2012.

The Company strives to sustain the plant; ensure optimum utilization of existing resources to generate margin; utilization of locally available byproducts and waste for gainful purpose; implementation of technological upgradation.

www.nepamills.co.in

NEPALtd.

Nepanagar, District Burhnapur, Madhya Pradesh 450221

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12500 | 12500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 10546 | 10362 |
| (ii) Others | 240 | 240 |
| (b) Reserves & Surplus | -7279 | -7029 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 3507 | 3573 |
| (2) Share application money pending allotment | 0 | 185 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 319 | 319 |
| (d) Long-term provisions | 188 | 188 |
| Total Non-Current Liabilities 3(a) to 3(d) | 507 | 507 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 11 | 453 |
| (b) Trade Payables | 548 | 296 |
| (c) Other current liabilities | 9719 | 9098 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 10278 | 9847 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 14292 | 14112 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 16151 | 16054 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 8973 | 8860 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 7178 | 7194 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 134 | 134 |
| (h) Other Non-Current Assets | 0 | 308 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7312 | 7636 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 2009 | 1473 |
| (c) Trade Recievables | 242 | 408 |
| (d) Cash & Bank Balance | 4419 | 3578 |
| (e) Short-term Loans & Advances | 310 | 936 |
| (f) Other Current Assets | 0 | 81 |
| Total Current Assets (a+b+c+d+e+f) | 6980 | 6476 |
| TOTAL ASSETS (1+2) | 14292 | 14112 |
| Important Indicators | | |
| (i) Investment | 10786 | 10787 |
| (ii) Capital Employed | 3507 | 3758 |
| (iii) Net Worth | 3507 | 3758 |
| (iv) Net Current Assets | -3298 | -3371 |
| (v) Cost of Sales | 18169 | 13978 |
| (vi) Net Value Added (at market price) | 952 | 728 |
| (vii) Total Regular Employees (Nos.) | 1000 | 1060 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 23550 | 22689 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 15164 | 10496 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 15164 | 10496 |
| (II) Other Income | 1356 | 1335 |
| (III) Total Revenue (I+II) | 16520 | 11831 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 8787 | 6129 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -180 | -80 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 2826 | 2886 |
| (g) Other Operating/direct/manufacturing Expenses | 5416 | 4882 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1207 | 58 |
| Total Expenditure (IV (a to j)) | 18056 | 13875 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -1536 | -2044 |
| (VI) Depreciation, Depletion & Amortisation | 113 | 103 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1649 | -2147 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 5354 | 4802 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 62 | 80 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 5416 | 4882 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -7065 | -7029 |
| (XI) Exceptional Items | 225 | 11 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7290 | -7040 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7290 | -7040 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7290 | -7040 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -7290 | -7040 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 432.39 | 279.3 |
| (ii) Cost of Sales : Sales | 119.82 | 133.17 |
| (iii) Salary/Wages : Sales | 18.64 | 27.5 |
| (iv) Net Profit : Net Worth | -207.87 | -187.33 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.68 | 0.66 |
| (vii) Trade Recievables : Sales | 1.6 | 3.89 |
| (viii) Total Inventory : Sales | 13.25 | 14.03 |

Sambhar Salts Limited

The Company

Sambhar Salts Limited (SSL) was incorporated in the year 1964 under the Companies Act, 1956 with an objective to manage Sambhar Salt source.

SSL is a Schedule - 'C' CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate offices at Jaipur, Rajasthan. The Company employed 97 regular employees (Executives 08, Non-Executives 89) as on 31.03.2012. The company is a subsidiary of Hindustan Salts Ltd. (HSL) which holds 60% shares of the company and 40% shares are held by the Government of Rajasthan.

Vision / Mission

The vision of the company is to be an efficient producer of salt and high value added products and double the production of salt in 5 years' time from current level of 1.52 lakhs MT.

The vision of the company is to produce good quality value added products, to accelerate the process of modernization/mechanization of manufacture of salt and other bye products, to make quality iodized Salt available to weaker section through Public Distribution System and efficient Resource Mobilization.

Industrial / Business Operations

SSL is one of the Center-State joint venture engaged in production of edible and industrial salt through its operating unit at Sambhar Lake Works in Rajasthan. The production range of the company comprises of two products. The manufacturing of salt is seasonal and its output depends on natural factors.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Common Salt | MT | 151683 | 80584 |
| Process Salt | MT | 46005 | 23788 |

The Company registered a growth of ₹ 9.72 crore in total revenue during 2011-12 which increased to ₹ 20.53 crore in 2011-12 from ₹ 10.81 crore during 2010-11. The company showed a profit of ₹ 1.06 crore during 2011-12 as against a loss of ₹ 4.03 crore during 2010-11 due to increase in operations as a result of favorable climate conditions during the year.

The current ratio of company is at 1.59 : 1 during 2011-12 as against 1.60 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

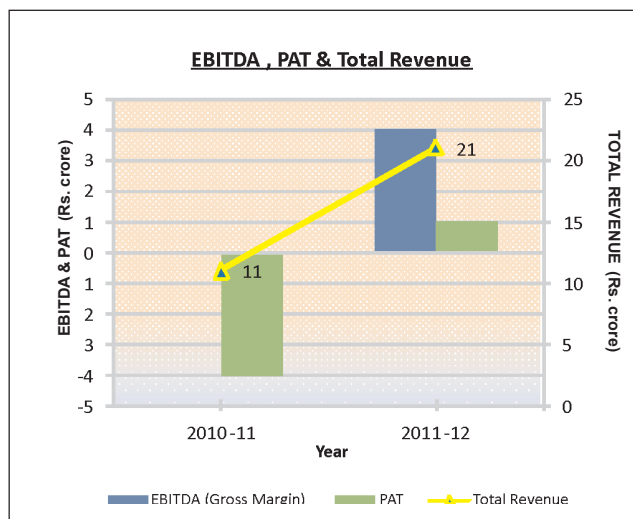


Fig. 1

Strategic issue

Market for salt remains stable and forward looking. Salt production based on saline water resources is dependent on climatic conditions. The installation & commissioning of One LMT salt refinery is completed and trial runs are in progress. To improve the haulage of salt production, action for replacement of old railway lines, sleepers, locomotives, wagons are being taken. SSL has location and logistical advantage which results in reduced transportation cost to Northern and Central parts of India.

As the company has become sick in terms of SICA Act it has been referred to BIFR but BIFR declined to register it as sick due to lesser investment in the plant and machinery as prescribed.

Sambhar Salts Ltd.

B-427, PradhanMarg, Malviya Nagar Jaipur, Rajasthan -302017

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 200 | 200 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 100 | 100 | |
| (b) Reserves & Surplus | -474 | -581 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -374 | -481 | |
| (2) Share application money pending allotment | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 2200 | 1907 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 411 | 590 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 2611 | 2497 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 241 | 324 | |
| (b) Trade Payables | 299 | 243 | |
| (c) Other current liabilities | 493 | 406 | |
| (d) Short-term provisions | 161 | 156 | |
| Total Current Liabilities 4(a) to 4(d) | 1194 | 1129 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3431 | 3145 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | 1684 | 1464 | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 955 | 854 | |
| (a ii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 729 | 610 | |
| (c) Capital work in progress | 772 | 725 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 0 | 0 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 28 | 2 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1529 | 1337 | |
| (2) Current Assets | | | |
| (a) Current Investments | 0 | 0 | |
| (b) Inventories | 619 | 438 | |
| (c) Trade Recievables | 39 | 46 | |
| (d) Cash & Bank Balance | 1114 | 1122 | |
| (e) Short-term Loans & Advances | 2 | 2 | |
| (f) Other Current Assets | 128 | 200 | |
| Total Current Assets (a+b+c+d+e+f) | 1902 | 1808 | |
| TOTAL ASSETS (1+2) | 3431 | 3145 | |
| Important Indicators | | | |
| (i) Investment | 2300 | 2007 | |
| (ii) Capital Employed | 1826 | 1426 | |
| (iii) Net Worth | -374 | -481 | |
| (iv) Net Current Assets | 708 | 679 | |
| (v) Cost of Sales | 1720 | 1191 | |
| (vi) Net Value Added (at market price) | 684 | 218 | |
| (vii) Total Regular Employees (Nos.) | 97 | 97 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28952 | 26375 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|---|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | 1893 | 991 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 1893 | 991 | |
| (II) Other Income | 160 | 90 | |
| (III) Total Revenue (I+II) | 2053 | 1081 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 0 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -45 | 8 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 0 | 0 | |
| (f) Salary, Wages & Benefits/Employees Expense | 337 | 307 | |
| (g) Other Operating/direct/manufacturing Expenses | 758 | 451 | |
| (h) Rent, Royalty & Cess | 4 | 4 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 570 | 339 | |
| Total Expenditure (IV (a to j)) | 1624 | 1109 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | | | |
| (VI) Depreciation, Depletion & Amortisation | 96 | 82 | |
| (VII) Impairment | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIEET)(V-VI-VII) | 333 | -110 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 0 | 0 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 227 | 303 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 227 | 303 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 106 | -413 | |
| (XI) Exceptional Items | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 106 | -413 | |
| (XIII) Extra-Ordinary Items | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 106 | -413 | |
| (XV) TAX PROVISIONS | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 106 | -413 | |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | 106 | -413 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 103.67 | 69.5 | |
| (ii) Cost of Sales : Sales | 90.86 | 120.18 | |
| (iii) Salary/Wages : Sales | 17.8 | 30.98 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 22 | 19.07 | |
| (vi) Current Ratio | 1.59 | 1.6 | |
| (vii) Trade Recievables : Sales | 2.06 | 4.64 | |
| (viii) Total Inventory : Sales | 32.7 | 44.2 | |

Security Printing & Minting Corporation of India Ltd.

The Company

Security Printing and Minting Corporation of India Ltd. (SPMCIL) was incorporated on 13.01.2006 with the objective of corporatisation of nine Mints / Presses / Mills which were working earlier under the Ministry of Finance as Industrial Departmental Organizations.

The Company is Schedule 'A' Miniratna CPSE in Consumer Goods sector under the administrative control of M/o Finance, D/o Economic Affairs with 100% shareholding by the Government of India. The company employed 12821 regular employees (Executives 684, Non-executives 12137) as on 31.3.2012. Its Registered and Corporate offices are at Delhi.

Vision / Mission

The Vision of the Company is to excel in the development of Cost Effective high quality security products of international standards.

The Mission of the Company is meeting fully the requirement of Central Government and State Governments for security products and currency & coin indents of RBI.

Industrial / Business Operations

The Company is engaged in the manufacture of security paper, minting of coins, printing of currency and bank notes, non-judicial stamp papers, postage stamps, travel documents, cheques, etc. from its nine units including four mints (at Mumbai, Hyderabad, Kolkata and Noida), four presses (at Nashik, Dewas and Hyderabad) and one paper mill (Hoshangabad) to meet the requirements of RBI for Currency Notes and Coins and State Governments for Non-Judicial Stamp Papers and Postal Departments for postal stationery, stamps etc. and Ministry of External Affairs for passports, visa stickers and other travel documents. Other products are commemorative coins, MICR and Non-MICR cheques etc.

The company has incorporated a JV company namely Bank Note Paper Mill India Private Limited in 2010 with equity holding from Reserve Bank Note Mudran Pvt. Ltd.

Performance Highlights

The physical performances of the company for last two years are given below:

Total Revenue of the company registered an increase of ₹ 205.56 crore during 2011-12, which went up from ₹ 3456.89 crore in 2010-11 to ₹ 3662.45 crore in 2011-12. The net profit of the company correspondingly increased to ₹ 582.47 crore, an increase of ₹ 5.28 crore over the previous year's profit of ₹ 577.19 crore

| Main Products | Unit | Performance during | |
|---------------------------|----------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Circulating Coins | Million Pieces | 6282 | 6070 |
| Bank Notes | Million Pieces | 6541 | 5472 |
| Non judicial stamp papers | Million Pieces | 331 | 285 |

due to enhanced productivity per employee, re-engineering of production processes and operational efficiency.

The current ratio of company is at 3.64 : 1 during 2011-12 as against 3.33 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

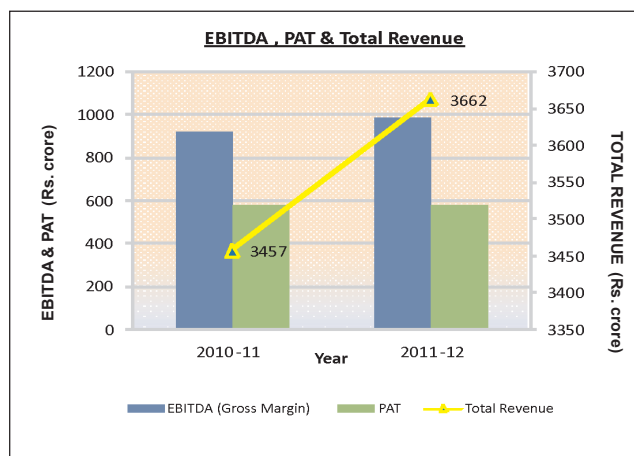


Fig. 1

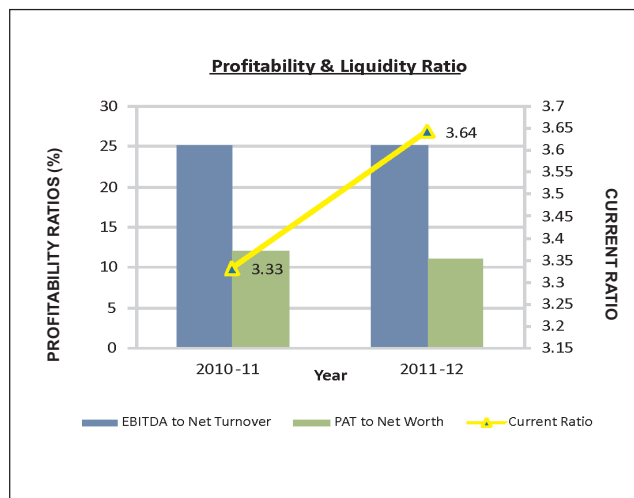


Fig. 2

Strategic Issues

SPMCIL has taken up development of new products / clients in 2011-12 in order to gain experience and diversify in the printing of currency for other countries. SPMCIL bagged two contracts for the Nepalese Rashtriya Bank through global competitive bidding.

With the commissioning of two lines at JV Paper Mill and one new line at SPM Hoshangabad, 85% of the CWBN paper requirement of the country shall be met indigenously as against 95% import at present.

www.spmcil.com

Security Printing & Minting Corpn. India Ltd.

16th Floor, Jawahar Vyapar Bhawan, Janpath, Cannought Place, New Delhi

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 250000 | 250000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 5 | 5 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 525001 | 480304 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 525006 | 480309 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 2530 | 2421 |
| (d) Long-term provisions | 26207 | 25530 |
| Total Non-Current Liabilities 3(a) to 3(d) | 28737 | 27951 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 19177 | 11120 |
| (c) Other current liabilities | 22407 | 43656 |
| (d) Short-term provisions | 104684 | 94221 |
| Total Current Liabilities 4(a) to 4(d) | 146268 | 148997 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 700011 | 657257 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 204794 | 194007 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 113355 | 104425 |
| (a(ii)) Accumulated Impairment | 1198 | 56 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 90241 | 89526 |
| (c) Capital work in progress | 16602 | 23098 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 10000 | 5 |
| (f) Deferred Tax Assets (Net) | 7339 | 9347 |
| (g) Long Term Loans and Advances | 23823 | 21593 |
| (h) Other Non-Current Assets | 19908 | 17886 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 167913 | 161455 |
| (2) Current Assets | | |
| (a) Current Investments | 10011 | 10178 |
| (b) Inventories | 97984 | 95555 |
| (c) Trade Recievables | 126587 | 96101 |
| (d) Cash & Bank Balance | 179056 | 187578 |
| (e) Short-term Loans & Advances | 111993 | 102462 |
| (f) Other Current Assets | 6467 | 3928 |
| Total Current Assets (a+b+c+d+e+f) | 532098 | 495802 |
| TOTAL ASSETS (1+2) | 700011 | 657257 |
| Important Indicators | | |
| (i) Investment | 5 | 5 |
| (ii) Capital Employed | 525006 | 480309 |
| (iii) Net Worth | 525006 | 480309 |
| (iv) Net Current Assets | 385830 | 346805 |
| (v) Cost of Sales | 277582 | 263994 |
| (vi) Net Value Added (at market price) | 164189 | 155424 |
| (vii) Total Regular Employees (Nos.) | 12821 | 13483 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 49535 | 45288 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|---------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 349992 | 323064 |
| Less : Excise Duty | 512 | 204 |
| Revenue from Operations (Net) | 349480 | 322860 |
| (II) Other Income | 16765 | 22829 |
| (III) Total Revenue (I+II) | 366245 | 345689 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 165223 | 151163 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2012 | -1102 |
| (d) Stores & Spares | 3910 | 2435 |
| (e) Power & Fuel | 4445 | 3938 |
| (f) Salary, Wages & Benefits/Employees Expense | 76210 | 73274 |
| (g) Other Operating/direct/manufacturing Expenses | 2533 | 2418 |
| (h) Rent, Royalty & Cess | 477 | 444 |
| (i) Loss on sale of Assets/Investments | 1176 | 1 |
| (j) Other Expenses | 15791 | 21405 |
| Total Expenditure (IV (a to j)) | 267753 | 253976 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 98492 | 91713 |
| (VI) Depreciation, Depletion & Amortisation | 9863 | 10019 |
| (VII) Impairment | 1142 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 87487 | 81694 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 87487 | 81694 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 87487 | 81694 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 87487 | 81694 |
| (XV) TAX PROVISIONS | 29240 | 23975 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 58247 | 57719 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 58247 | 57719 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 66.57 | 67.22 |
| (ii) Cost of Sales : Sales | 79.43 | 81.77 |
| (iii) Salary/Wages : Sales | 21.81 | 22.7 |
| (iv) Net Profit : Net Worth | 11.09 | 12.02 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 3.64 | 3.33 |
| (vii) Trade Recievables : Sales | 36.22 | 29.77 |
| (viii) Total Inventory : Sales | 28.04 | 29.6 |

Tyre Corporation of India Limited

The Company

Tyre Corporation of India Limited (TCIL) was incorporated on 24.02.1984 under the Companies Act 1956 when erstwhile M/s. Inchek Tyres Ltd. and M/s. National Rubber Manufactures Ltd. were nationalised by an ordinance dated 14.02.1984 with an objective to protect the employment of around 4000 employees and to ensure supply of automotive tyres to different STUs, Government Departments and Defence.

TCIL is a Schedule-'B' / taken over / BIFR / BRPSE referred CPSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 148 regular employees (Executives 32 & Non-Executives 116) as on 31.3.2012. It's Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision / Mission of the company is to turnaround the company from a loss making to profit making company by financial restructuring and strategic alliance.

Industrial / Business Operations

TCIL is one of the taken over enterprises engaged in manufacturing and marketing of automotive tyres through its single operating unit at Kankinara, West Bengal. The company is doing 100% jobbing work w.e.f. 1.4.2002 for other tyre manufactures in the absence of working capital support from banking system due to its reference to BIFR. The Company is not manufacturing own brand tyres since 1.4.2002.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Automotive Tyres | MT | 1279 | 10161 |
| Compound Mixing | MT | 407 | 173 |

Total Revenue from of the company registered a reduction of ₹ 15.16 crore during 2011-12, which went down from ₹ 27.02 crore in 2010-11 to ₹ 11.86 crore in 2011-12. The losses of the company have increased by ₹ 7.63 crore to ₹ 20.86 crore in 2011-12, from ₹ 13.23 crore in previous year due to fall in operating income as a result of change in the market demand pattern. Company could not secure any significant jobbing order during the F.Y. 2011-2012.

The current ratio of company is at 0.78: 1 during 2011-12 as against 1.72:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

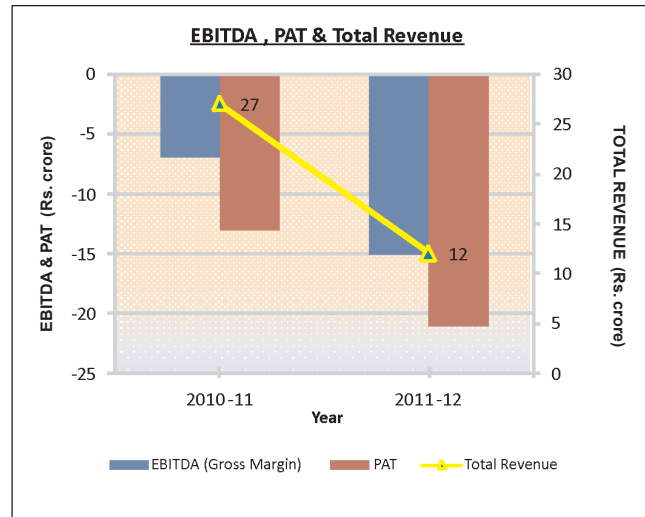


Fig. 1

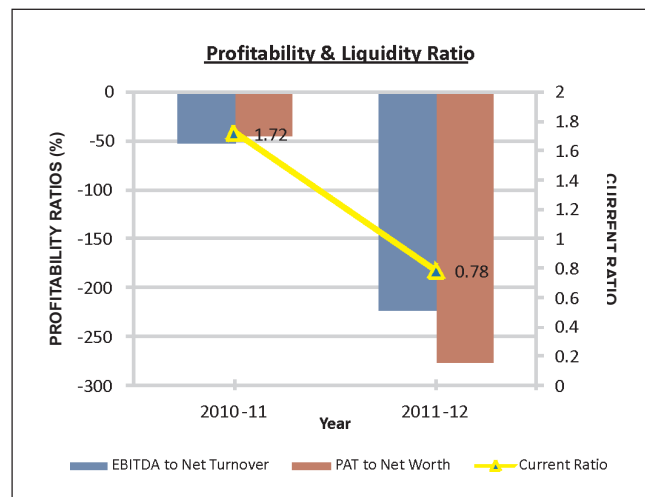


Fig. 2

Strategic issues

Since last two financial years company is passing through crisis due to non-availability of jobbing order. Capacity utilization is low and sometimes plant remained totally idle. The company is registered with BRPSE and BIFR. BIFR has sanctioned the Revival Scheme vide their order dated 03.03.2010 in line with CCEA approval for cleaning the Balance Sheet to make the Net Worth position positive to attract the new entrepreneur. TCIL's Disinvestment of ownership Bill 2007 has been passed from both the Houses of the Parliament. Disinvestment / Outright Sale proposal of the unit is in advance stage of implementation by D/o Disinvestment.

www.tcilcorp.gov.in

Consumer Goods

Tyre Corporation of India Ltd.

Jawaharlal Nehru Road Kolkata, West Bengal 700 087

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 30000 | 30000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2963 | 2963 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -2209 | -123 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 754 | 2840 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 229 | 264 |
| Total Non-Current Liabilities 3(a) to 3(d) | 229 | 264 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 817 | 814 |
| (c) Other current liabilities | 742 | 397 |
| (d) Short-term provisions | 495 | 389 |
| Total Current Liabilities 4(a) to 4(d) | 2054 | 1600 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3037 | 4704 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 11963 | 11955 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 10730 | 10146 |
| (aii) Accumulated Impairment | 40 | 38 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1193 | 1771 |
| (c) Capital work in progress | 10 | 17 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 181 | 121 |
| (h) Other Non-Current Assets | 41 | 41 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1425 | 1950 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 243 | 170 |
| (c) Trade Recievables | 21 | 46 |
| (d) Cash & Bank Balance | 1204 | 2213 |
| (e) Short-term Loans & Advances | 90 | 200 |
| (f) Other Current Assets | 54 | 125 |
| Total Current Assets (a+b+c+d+e+f) | 1612 | 2754 |
| TOTAL ASSETS (1+2) | 3037 | 4704 |
| Important Indicators | | |
| (i) Investment | 2963 | 2963 |
| (ii) Capital Employed | 754 | 2840 |
| (iii) Net Worth | 754 | 2840 |
| (iv) Net Current Assets | -442 | 1154 |
| (v) Cost of Sales | 3271 | 4015 |
| (vi) Net Value Added (at market price) | -1201 | 450 |
| (vii) Total Regular Employees (Nos.) | 148 | 169 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 34347 | 32544 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1002 | 2459 |
| Less : Excise Duty | 66 | 1 |
| Revenue from Operations (Net) | 936 | 2458 |
| (II) Other Income | 250 | 244 |
| (III) Total Revenue (I+II) | 1186 | 2702 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 676 | 205 |
| (b) Purchase of stock-in-trade | 27 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -50 | -1 |
| (d) Stores & Spares | 16 | 94 |
| (e) Power & Fuel | 451 | 1296 |
| (f) Salary, Wages & Benefits/Employees Expense | 610 | 660 |
| (g) Other Operating/direct/manufacturing Expenses | 804 | 1038 |
| (h) Rent, Royalty & Cess | 5 | 3 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 152 | 139 |
| Total Expenditure (IV (a to j)) | 2691 | 3434 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -1505 | -732 |
| (VI) Depreciation, Depletion & Amortisation | 578 | 576 |
| (VII) Impairment | 2 | 5 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -2085 | -1313 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1 | 10 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1 | 10 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2086 | -1323 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -2086 | -1323 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -2086 | -1323 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2086 | -1323 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -2086 | -1323 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 124.14 | 86.55 |
| (ii) Cost of Sales : Sales | 349.47 | 163.34 |
| (iii) Salary/Wages : Sales | 65.17 | 26.85 |
| (iv) Net Profit : Net Worth | -276.66 | -46.58 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.78 | 1.72 |
| (vii) Trade Recievables : Sales | 2.24 | 1.87 |
| (viii) Total Inventory : Sales | 25.96 | 6.92 |

Artificial Limbs Manufacturing Corporation of India

The Company

Artificial Limbs Manufacturing Corporation of India (ALIMCO) was incorporated on 30.11.1972 as a non-profit organization registered under Section 25 of Companies Act, 1956 with the objective of benefiting the disabled persons to the maximum extent possible through manufacture and supply of quality Rehabilitation Aids and Appliances. The company started its manufacturing activities from October 1976.

ALIMCO is a Schedule-'C' CPSE in Consumer Goods sector under the administrative control of M/o Social Justice and Empowerment with 100% shareholding by the Government of India. The Company employed 209 regular employees (Executives 72 & Non-Executives 137) as on 31.3.2012. Its Registered and Corporate offices are at Kanpur, Uttar Pradesh.

Vision / Mission

The Vision / Mission of the Company empowering differently abled persons by manufacturing and supplying quality rehabilitation aids and appliances for needy persons in India and abroad at reasonable price.

Industrial / Business Operations

ALIMCO is engaged in the manufacturing of Artificial Limbs, Components and Rehabilitation Aids and Appliances for physically challenged persons. It also has four Auxiliary Production Centres (APC) situated at Bhubaneswar (Orissa), Jabalpur (M.P.), Banguluru (Karnataka), and Chanalon (Punjab). The Corporation markets its products within the country through its offices at Delhi, Kolkata, Mumbai, Guwahati, Bhubaneswar, Banguluru, and Jabalpur. ALIMCO has been granted licence by BIS for IS marking on 17 categories of products totaling 92 products.

Performance Highlights

The company is also functioning as implementing agency for distribution of rehabilitation aids and appliances under the "Assistance to Disabled Persons Scheme" (ADIP Scheme) Sarva Shiksha Abhiyan (SSA) and also functioning as implementing agency for appointment of Clearing & Forwarding agents and transporters to the M/o Social Justice and Empowerment. The physical performance of company during last 2 years is mentioned below :

| Main Products/ Services | Unit | Performance during | |
|-------------------------|------|--------------------|----------|
| | | 2011-12 | 2010-11 |
| Tricycles | Nos. | 50867 | 36,540 |
| Wheel Chairs | Nos. | 33813 | 21,922 |
| Crutches | Nos. | 25171 | 26,800 |
| Prosthetic Upper | Nos. | 15041 | 7,466 |
| Prosthetic Lower | Nos. | 6673 | 1,470 |
| Orthotic Lower | Nos. | 24780 | 1,87,715 |
| Hearing Aids | Nos. | 33732 | 26,305 |

Total Revenue of the company registered an increase of ₹ 26.83 crore during 2011-12, which went up from ₹ 61.55 crore in 2010-11 to ₹ 88.38 crore in 2011-12. The net profit of the company increased to ₹ 11.69 which was ₹ 5.50 crore previous year showing an increase of ₹ 6.19 crore due to increase in turnover and increase in the other income / interest income .

The current ratio of company is at 1.95:1 during 2011-12 as against 2.04:1 in the previous year (Fig.2). Balance Sheet & Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

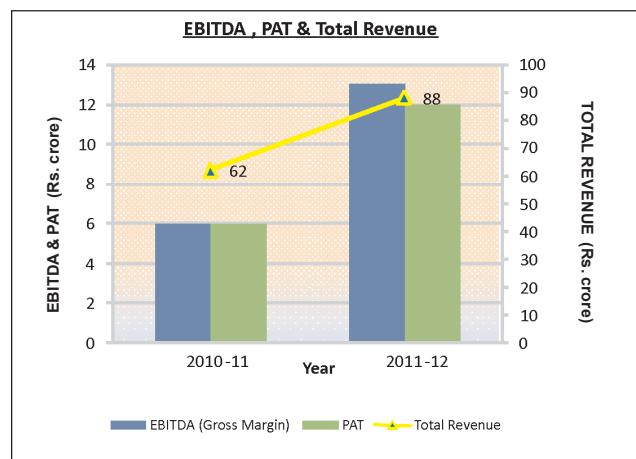


Fig. 1

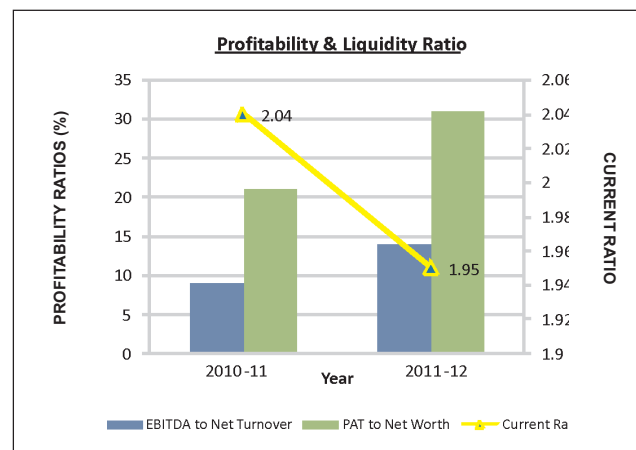


Fig. 2

Strategic issue

The Corporation has ambitious future plans for upgradation of present facilities with State-of-the-Art Technology, expansion of existing manufacturing base through setting up of additional production centers, widening of present product range and training and research & development through collaboration with institutions at National / International level.

www.artlimbs.com

Consumer Goods

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 300 | 300 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 197 | 197 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 3490 | 2320 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 3687 | 2517 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 3953 | 3953 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 109 | 2086 |
| Total Non-Current Liabilities 3(a) to 3(d) | 4062 | 6039 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 268 | 82 |
| (c) Other current liabilities | 5993 | 5545 |
| (d) Short-term provisions | 279 | 1110 |
| Total Current Liabilities 4(a) to 4(d) | 6540 | 6737 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 14289 | 15293 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 2653 | 2613 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 1380 | 1294 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1273 | 1319 |
| (c) Capital work in progress | 241 | 247 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1514 | 1566 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 2438 | 2123 |
| (c) Trade Recievables | 780 | 2519 |
| (d) Cash & Bank Balance | 8708 | 8787 |
| (e) Short-term Loans & Advances | 96 | 88 |
| (f) Other Current Assets | 753 | 210 |
| Total Current Assets (a+b+c+d+e+f) | 12775 | 13727 |
| TOTAL ASSETS (1+2) | 14289 | 15293 |
| Important Indicators | | |
| (i) Investment | 4150 | 4150 |
| (ii) Capital Employed | 7640 | 6470 |
| (iii) Net Worth | 3687 | 2517 |
| (iv) Net Current Assets | 6235 | 6990 |
| (v) Cost of Sales | 7668 | 5604 |
| (vi) Net Value Added (at market price) | 158 | -565 |
| (vii) Total Regular Employees (Nos.) | 209 | 210 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 124721 | 106032 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 8183 | 5764 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 8183 | 5764 |
| (II) Other Income | 655 | 391 |
| (III) Total Revenue (I+II) | 8838 | 6155 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3171 | 1988 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -103 | -283 |
| (d) Stores & Spares | 181 | 132 |
| (e) Power & Fuel | 130 | 120 |
| (f) Salary, Wages & Benefits/Employees Expense | 3128 | 2672 |
| (g) Other Operating/direct/manufacturing Expenses | 640 | 571 |
| (h) Rent, Royalty & Cess | 2 | 2 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 432 | 317 |
| Total Expenditure (IV (a to j)) | 7581 | 5519 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1257 | 636 |
| (VI) Depreciation, Depletion & Amortisation | 87 | 85 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 1170 | 551 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 0 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1170 | 551 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1170 | 551 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1170 | 551 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1170 | 551 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1170 | 551 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 107.11 | 89.09 |
| (ii) Cost of Sales : Sales | 93.71 | 97.22 |
| (iii) Salary/Wages : Sales | 38.23 | 46.36 |
| (iv) Net Profit : Net Worth | 31.73 | 21.89 |
| (v) Debt : Equity | 20.07 | 20.07 |
| (vi) Current Ratio | 1.95 | 2.04 |
| (vii) Trade Recievables : Sales | 9.53 | 43.7 |
| (viii) Total Inventory : Sales | 29.79 | 36.83 |

Cement Corporation of India Limited

The Company

Cement Corporation of India Limited (CCI) was incorporated on 18.01.1965 with the objective to explore limestone reserves and setting up of sufficient manufacturing capacity of cement in the public sector to meet the domestic requirement.

CCI is a Schedule-'B' / BIFR / BRPSE referred CPSE in Consumer Goods sector under the administrative control of Ministry of Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 909 regular employees (Executives 124 & Non-Executives 785) as on 31.3.2012. Its Registered and Corporate Offices are at New Delhi.

Vision / Mission

The Vision of the Company is to emerge as one of the best cement companies committed to contribute to the economy and to enhance value for the stakeholders.

The Mission of the Company is to augment the wealth creation for the Company, deliver superior product and sustained value.

Industrial / Business Operations

CCI is engaged in manufacturing of cement through its 3 operating units at Bokajan, District Karbi Anglong in Assam, Rajban, District Sirmaur in Himachal Pradesh and Tandur, District Rangareddy in Andhra Pradesh.

7 of its units at Adilabad in Andhra Pradesh, Mandhar and Akaltara in Chattisgarh, Nayagaon in Madhya Pradesh, Kurkunta in Karnataka, Charkhi Dadri in Haryana and Delhi Grinding Unit are non operating. All 6 Units except Adilabad were closed with effect from 31.10.2008 and VSS / closure compensation was given to all the Supervisors and workman. VSS / Closure at Adilabad could not be implemented as the matter is pending before the Hon'ble High Court of Andhra Pradesh.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Cement | LMT | 8.55 | 9.00 |

Total Revenue of the company registered an increase of ₹ 36.08 crore during 2011-12, which went up from ₹ 330.90 crore in 2010-11 to ₹ 366.98 crore in 2011-12. The profit of the company has gone down by ₹ 7.70 crore to ₹ 19.43 crore in 2011-12, from ₹ 27.13 crore in previous year due to increase in other expenses.

The current ratio of company is at 3.82:1 during 2011-12 as against 4.19:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

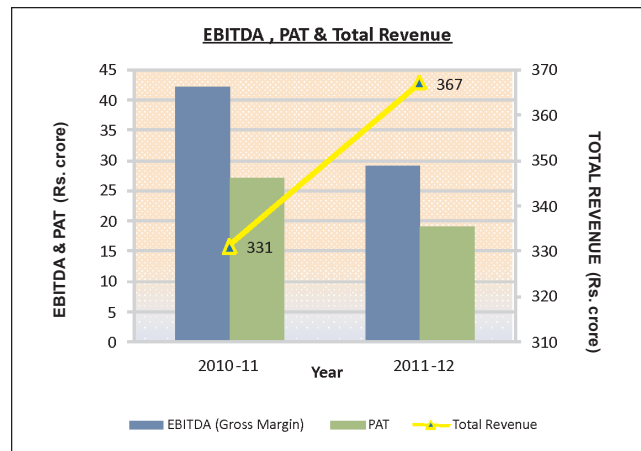


Fig. 1

Strategic issues

Cement Corporation of India Limited (CCI) was referred to BRPSE and revival plan was approved by Government in 2006. CCI is one of the Turnaround CPSE as per the guidelines issued by the Government of India for declaring a sick CPSE as "Turnaround CPSE".

The plants of the Company are more than 29-30 years old and no substantial technological up gradation/modernization work could be done due to sickness of the Company resulting in production loss besides increase in the production cost. The up gradation/modernization work could not be undertaken due to delay in sale process of non-operating units, as the required funds for this purpose were envisaged to be available from the sale proceeds of the non-operating units. To expedite the sale process, BIFR has constituted the Assets Sale Committee. The sale of non-operating unit is proposed to be effected through E-auction. The Appointment of E-auctioneer and E-auditor has been completed and sale process in progress.

Cement Corpn. of India Ltd.

G.T. Road, Kanpur, Uttar Pradesh-208016

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 90000 | 90000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 76965 | 76965 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -96167 | -98110 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -19202 | -21145 |
| (2) Share application money pending allotment | 4175 | 4175 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 18790 | 18790 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 37652 | 37421 |
| (d) Long-term provisions | 6011 | 5266 |
| Total Non-Current Liabilities 3(a) to 3(d) | 62453 | 61477 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 1089 | 749 |
| (c) Other current liabilities | 5231 | 3440 |
| (d) Short-term provisions | 4302 | 4643 |
| Total Current Liabilities 4(a) to 4(d) | 10622 | 8832 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 58048 | 53339 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 67032 | 66746 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 57167 | 56520 |
| (aia) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aia)) | 9865 | 10226 |
| (c) Capital work in progress | 3971 | 1893 |
| (d) Intangible assets under developmet | 1498 | 1567 |
| (e) Non-Current Investments | 228 | 228 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1897 | 2436 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 17459 | 16350 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 15966 | 13003 |
| (c) Trade Recievables | 2186 | 1776 |
| (d) Cash & Bank Balance | 19041 | 19509 |
| (e) Short-term Loans & Advances | 3396 | 2701 |
| (f) Other Current Assets | 0 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 40589 | 36989 |
| TOTAL ASSETS (1+2) | 58048 | 53339 |
| Important Indicators | | |
| (i) Investment | 99930 | 99930 |
| (ii) Capital Employed | 3763 | 1820 |
| (iii) Net Worth | -15027 | -16970 |
| (iv) Net Current Assets | 29967 | 28157 |
| (v) Cost of Sales | 34489 | 29704 |
| (vi) Net Value Added (at market price) | 15065 | 17453 |
| (vii) Total Regular Employees (Nos.) | 909 | 990 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 60304 | 45640 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 37287 | 33317 |
| Less : Excise Duty | 3820 | 3085 |
| Revenue from Operations (Net) | 33467 | 30232 |
| (II) Other Income | 3231 | 2858 |
| (III) Total Revenue (I+II) | 36698 | 33090 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3388 | 3407 |
| (b) Purchase of stock-in-trade | 989 | 146 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2340 | -83 |
| (d) Stores & Spares | 1690 | 1703 |
| (e) Power & Fuel | 4919 | 4853 |
| (f) Salary, Wages & Benefits/Employees Expense | 6578 | 5422 |
| (g) Other Operating/direct/manufacturing Expenses | 7779 | 5904 |
| (h) Rent, Royalty & Cess | 26 | 28 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 10727 | 7559 |
| Total Expenditure (IV (a to j)) | 33756 | 28939 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 2942 | 4151 |
| (VI) Depreciation, Depletion & Amortisation | 733 | 765 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 2209 | 3386 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 167 | 2914 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 744 | 769 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 911 | 3683 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 1298 | -297 |
| (XI) Exceptional Items | -645 | -3010 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 1943 | 2713 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 1943 | 2713 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 1943 | 2713 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 1943 | 2713 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 889.37 | 1661.1 |
| (ii) Cost of Sales : Sales | 103.05 | 98.25 |
| (iii) Salary/Wages : Sales | 19.66 | 17.93 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.23 | 0.23 |
| (vi) Current Ratio | 3.82 | 4.19 |
| (vii) Trade Recievables : Sales | 6.53 | 5.87 |
| (viii) Total Inventory : Sales | 47.71 | 43.01 |

Hindustan Newsprint Ltd.

The Company

Hindustan Newsprint Ltd. (HNL) was incorporated as a wholly owned subsidiary of Hindustan Paper Corporation Ltd. (HPC) on June 7, 1983 with the main objective of taking over the business of Kerala Newsprint Project, a unit of Hindustan Paper Corporation Ltd.

HNL is a Schedule-' B 'Miniratna' CPSE in Consumer Goods Sector under the administrative control of Ministry of Heavy Industries & Public Enterprises, Department of Heavy Industry. The company employed 809 Regular employees (Executives 228 & Non-Executives 581) as on 31.3.2012. Its Registered and Corporate offices are at Kottayam, Kerala.

Vision / Mission

The Vision of the company is to be the preferred manufacturer of quality newsprint in India.

The Mission of the company is to install, enhance and operate large capacity newsprint on sound commercial basis, to continuously upgrade and upscale production output to enhance market share.

Industrial / Business Operations

HNL is engaged in production of Newsprint using forest raw materials, waste paper (both imported and indigenous) from its single operating unit at Kottayam, Kerala. HNL meets a major portion of its requirement of fibrous raw materials from State Government forest sources. The Company also maintains Captive Plantations in about 3625 ha. of forest land obtained under lease from Government of Kerala.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-----------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Newsprint | MT | 102450 | 104911 |
| Capacity Utilization | % | 102.45 | 105 |
| Domestic Market Share | % | 15.76 | 16.14 |

Total Revenue of the company registered an increase of ₹ 24.74 crore during 2011-12 which went up to ₹ 339.92 crore in 2011-12 from ₹ 315.18 crore during 2010-11. The profit of the company has gone up by ₹ 1.85 crore to ₹ 6.89 crore in 2011-12, from ₹ 5.04 crore in previous year due to increase in operating income.

The current ratio of company is at 2.20:1 during 2011-12 as against 1.81:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

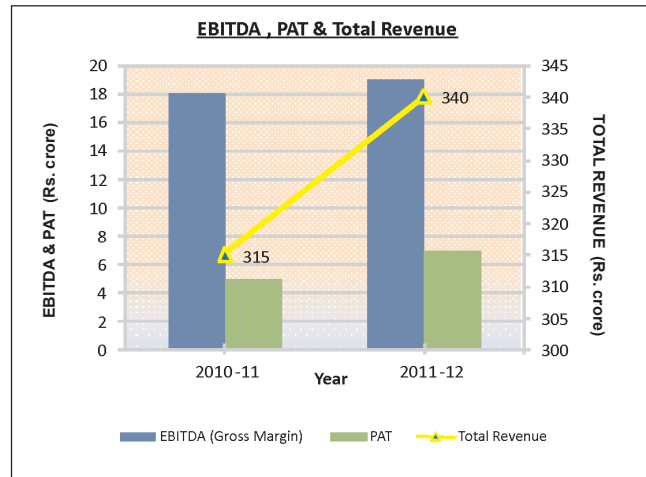


Fig. 1

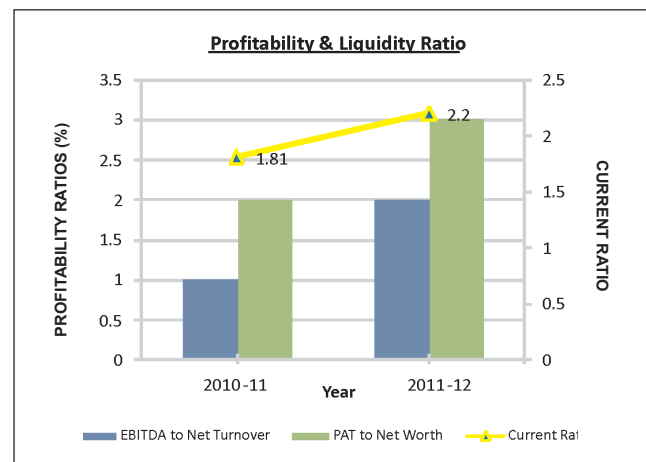


Fig. 2

Strategic issues

The company has been facing severe encroachment problems in the Captive Plantation areas located in Munnar Division. The programme for extraction of material from Captive Plantation areas was disrupted due to encroachment. Earlier proposal for Expansion-cum-Diversification Project (EDP) could not be implemented due to steep increase in project cost. However, it is planned to move ahead with EDP in a phased manner.

www.hnlonline.com

Hindustan Newsprint Ltd.

Newsprint Nagar PO, Kottayam, Kerala 68661

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 10000 | 10000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 10000 | 10000 |
| (b) Reserves & Surplus | 9903 | 9214 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 19903 | 19214 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 2664 | 3017 |
| (c) Other Long-term liabilities | 1172 | 1099 |
| (d) Long-term provisions | 55 | 81 |
| Total Non-Current Liabilities 3(a) to 3(d) | 3891 | 4197 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 3835 | 1367 |
| (b) Trade Payables | 2405 | 2187 |
| (c) Other current liabilities | 483 | 3602 |
| (d) Short-term provisions | 308 | 1389 |
| Total Current Liabilities 4(a) to 4(d) | 7031 | 8545 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 30825 | 31956 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 41916 | 41960 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 28209 | 27273 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 13707 | 14687 |
| (c) Capital work in progress | 39 | 42 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1624 | 1736 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 15370 | 16465 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 7204 | 6909 |
| (c) Trade Recievables | 2747 | 2868 |
| (d) Cash & Bank Balance | 406 | 3504 |
| (e) Short-term Loans & Advances | 2692 | 1514 |
| (f) Other Current Assets | 2406 | 696 |
| Total Current Assets (a+b+c+d+e+f) | 15455 | 15491 |
| TOTAL ASSETS (1+2) | 30825 | 31956 |
| Important Indicators | | |
| (i) Investment | 10000 | 10000 |
| (ii) Capital Employed | 19903 | 19214 |
| (iii) Net Worth | 19903 | 19214 |
| (iv) Net Current Assets | 8424 | 6946 |
| (v) Cost of Sales | 33221 | 30915 |
| (vi) Net Value Added (at market price) | 7220 | 6978 |
| (vii) Total Regular Employees (Nos.) | 809 | 909 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 61032 | 53759 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 31509 | 30174 |
| Less : Excise Duty | 5 | 8 |
| Revenue from Operations (Net) | 31504 | 30166 |
| (II) Other Income | 2489 | 1352 |
| (III) Total Revenue (I+II) | 33993 | 31518 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 10281 | 9360 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -57 | -17 |
| (d) Stores & Spares | 4491 | 3885 |
| (e) Power & Fuel | 8953 | 8528 |
| (f) Salary, Wages & Benefits/Employees Expense | 5925 | 5864 |
| (g) Other Operating/direct/manufacturing Expenses | 1850 | 1274 |
| (h) Rent, Royalty & Cess | 6 | 7 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 617 | 838 |
| Total Expenditure (IV (a to j)) | 32066 | 29739 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 1927 | 1779 |
| (VI) Depreciation, Depletion & Amortisation | 1155 | 1176 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 772 | 603 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 368 | 62 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 368 | 62 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA- ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 404 | 541 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 404 | 541 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 404 | 541 |
| (XV) TAX PROVISIONS | -285 | 37 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 689 | 504 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 689 | 504 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 158.29 | 157 |
| (ii) Cost of Sales : Sales | 105.45 | 102.48 |
| (iii) Salary/Wages : Sales | 18.81 | 19.44 |
| (iv) Net Profit : Net Worth | 3.46 | 2.62 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 2.2 | 1.81 |
| (vii) Trade Recievables : Sales | 8.72 | 9.51 |
| (viii) Total Inventory : Sales | 22.87 | 22.9 |

Hindustan Paper Corporation Ltd.

The Company

Hindustan Paper Corporation Ltd (HPC) was incorporated on 29.05.1970 with the objective of establishing pulp and paper / newsprint mills in the Country to make paper available for mass communication.

HPC is a schedule 'A' Miniratna CPSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industry and Public Enterprises, D/o Heavy Industry with 100 % share holding by the Government of India. The company employed 2417 regular employees (Executives 645 & Non-Executives 1772) as on 31.3.2012. Its Registered Office is at Delhi and corporate office is at Kolkata.

Vision / Mission

The Vision of the Company is to continue to be a dominant player in the mass consumption varieties of Writing and Printing Paper and a significant producer of value added variety of paper.

The Mission of the Company is to install, enhance and operate large capacity Newsprint/Paper Mills on sound commercial principles; to continuously upgrade and upscale production output and enhance market share.

Industrial / Business Operations

HPC is engaged in manufacturing of Writing and Printing Paper and marketing the same throughout the country. It has two units in Assam namely (i) Nagaon Paper Mill (NPM) in District:Morigaon and (ii) Cachar Paper Mill (CPM) in District: Hailakandi each having an installed production capacity of 1,00,000 tonnes per annum (tpa).

It has three subsidiary companies namely (i) Hindustan Newsprint Limited (HNL), with Registered Office at Newsprint Nagar in District Kottayam, Kerala, (ii) Nagaland Pulp and Paper Co. Ltd (NPPC) with registered Office at Tuli in District Mokochung , Nagaland and (iii) Jagdishpur Paper Mills Ltd (JPML), with the Registered Office at Lucknow, Uttar Pradesh. The product range of the company comprises of Writing and Printing Paper, Caustic and Chlorine.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products/ Services | Unit | Performance during | |
|----------------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Writing and Printing Paper | MT | 180262 | 154783 |

Total Revenue from of the company registered an increase of ₹ 66.77 crore during 2011-12, which went up from ₹ 669.00 crore in 2010-11 to ₹ 735.77 crore in 2011-12. The losses of the company has gone up by ₹ 31.85 crore to ₹ 95.19 crore in 2011-12, from ₹ 63.34 crore in previous year due to increased cost of production.

The current ratio of company is at 1.17:1 during 2011-12 as against 1.75 : 1 in the previous year (Fig.2). Balance Sheet and Profit

& Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

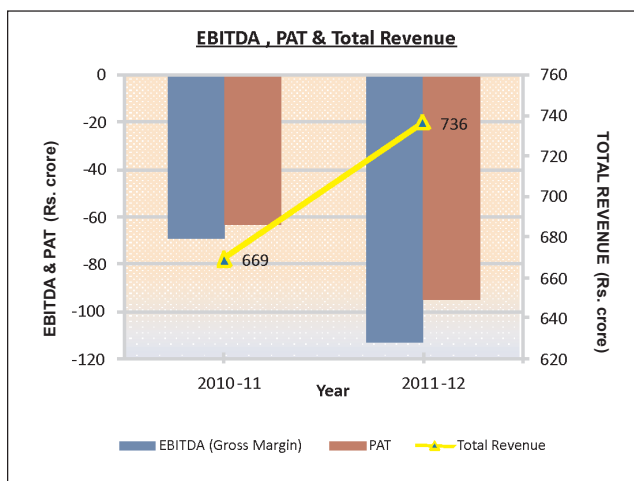


Fig. 1

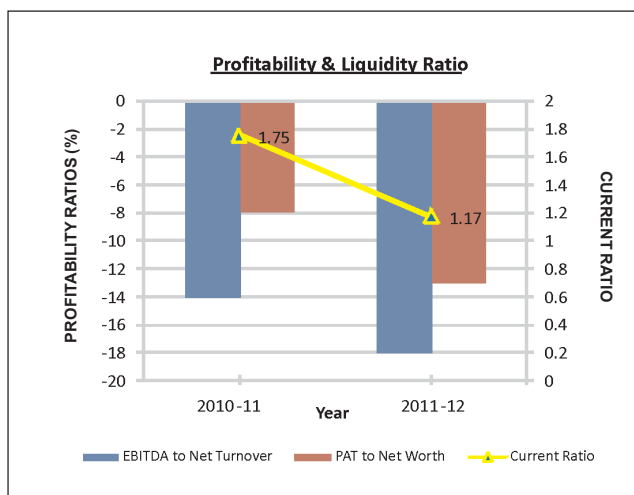


Fig. 2

Strategic issues

The landlocked positioning of Cachar Paper Mill (CPM) in the highly infrastructure-deficient region makes it unviable to procure fibre raw material from alternative sources. During 2011-12, supply of bamboo from the major source i.e. Mizoram was totally suspended on account of restriction imposed by Govt. of Mizoram on issue of permits for supply of bamboo to CPM. This source accounts for around 60% of the total fibre raw material requirement of CPM and as such procurement of fibrous raw material was done from non-conventional sources. Further, state Govt. of Assam has imposed entry tax on raw materials and agriculture cess on bamboo procured by the HPC mills.

www.hindpaper.in

Consumer Goods

Hindustan Paper Corporation Ltd.

4th Floor, South Tower, Laxmi Nagar, District Centre, Delhi 110092

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 113668 | 113668 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 66270 | 66270 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -3510 | 6011 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 62760 | 72281 |
| (2) Share application money pending allotment | 5460 | 5460 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 16879 | 15876 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 48 | 0 |
| (d) Long-term provisions | 1928 | 932 |
| Total Non-Current Liabilities 3(a) to 3(d) | 18855 | 16808 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 7523 | 0 |
| (b) Trade Payables | 19293 | 12965 |
| (c) Other current liabilities | 6574 | 6537 |
| (d) Short-term provisions | 127 | 63 |
| Total Current Liabilities 4(a) to 4(d) | 33517 | 19565 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 120592 | 114114 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 97684 | 95071 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 71890 | 69913 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 25794 | 25158 |
| (c) Capital work in progress | 1051 | 3494 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 21397 | 21397 |
| (f) Deferred Tax Assets (Net) | 7330 | 2960 |
| (g) Long Term Loans and Advances | 25798 | 26770 |
| (h) Other Non-Current Assets | 48 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 81418 | 79779 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 21824 | 11771 |
| (c) Trade Recievables | 8499 | 13013 |
| (d) Cash & Bank Balance | 4281 | 6739 |
| (e) Short-term Loans & Advances | 4339 | 2719 |
| (f) Other Current Assets | 231 | 93 |
| Total Current Assets (a+b+c+d+e+f) | 39174 | 34335 |
| TOTAL ASSETS (1+2) | 120592 | 114114 |
| Important Indicators | | |
| (i) Investment | 88609 | 87606 |
| (ii) Capital Employed | 85099 | 93617 |
| (iii) Net Worth | 68220 | 77741 |
| (iv) Net Current Assets | 5657 | 14770 |
| (v) Cost of Sales | 86857 | 75972 |
| (vi) Net Value Added (at market price) | 3800 | 7278 |
| (vii) Total Regular Employees (Nos.) | 2417 | 2563 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 57806 | 51857 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|---------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 72634 | 66179 |
| Less : Excise Duty | 2605 | 1497 |
| Revenue from Operations (Net) | 70029 | 64682 |
| (II) Other Income | 3548 | 2218 |
| (III) Total Revenue (I+II) | 73577 | 66900 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 35860 | 23861 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -942 | 4687 |
| (d) Stores & Spares | 909 | 507 |
| (e) Power & Fuel | 20117 | 16515 |
| (f) Salary, Wages & Benefits/Employees Expense | 16766 | 15949 |
| (g) Other Operating/direct/manufacturing Expenses | 2168 | 3251 |
| (h) Rent, Royalty & Cess | 258 | 363 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 9711 | 8656 |
| Total Expenditure (IV (a to j)) | 84847 | 73789 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -11270 | -6889 |
| (VI) Depreciation, Depletion & Amortisation | 2010 | 2183 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -13280 | -9072 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 610 | 97 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 610 | 97 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -13890 | -9169 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -13890 | -9169 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -13890 | -9169 |
| (XV) TAX PROVISIONS | -4370 | -2835 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -9520 | -6334 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -9520 | -6334 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 82.29 | 69.09 |
| (ii) Cost of Sales : Sales | 124.03 | 117.45 |
| (iii) Salary/Wages : Sales | 23.94 | 24.66 |
| (iv) Net Profit : Net Worth | -13.95 | -8.15 |
| (v) Debt : Equity | 0.24 | 0.22 |
| (vi) Current Ratio | 1.17 | 1.75 |
| (vii) Trade Recievables : Sales | 12.14 | 20.12 |
| (viii) Total Inventory : Sales | 31.16 | 18.2 |

Hindustan Photofilm Mfg. Co. Ltd.

The Company

Hindustan Photofilm Mfg Co. Ltd (HPF) was incorporated on 30-11-1960 with an objective to make optimum use of available resources and generate maximum possible contribution and compete in the market and secure a share in the domestic and international market.

HPF is a Schedule - 'C' BIFR / BRPSE/ listed CPSE under the administrative control of Ministry of Heavy Industries & Public Enterprises, Department of Heavy Industry (DHI) with 51% shareholding by the Government of India. The company employed 714 Regular employees (Executives 290 & Non-Executives 424) as on 31.3.2012. Its Registered office at Indunagar, Udhamandalam.

Vision / Mission

The Vision of the Company is to have integrated manufacturing facilities of the photosensitized products, expecting greater domestic market share for its products, to develop digital technology and enter that market, improve R & D efforts for production needs and toward conversion of techniques into technology of the latest products i.e., Digital Imaging Film, Medical Imaging Film, Laser Printing Film, Inkjet paper etc., improve productivity thereby reducing cost and adopting import substitution methods for the purchase of raw materials from abroad.

The Mission of the Company is to meet the Country's Medical X-ray needs at competitive price and at the same time ensuring good quality, to restrict multinationals players from price domination and high profits, to help the Country in its Defence infrastructure needs by supplying Aerial film and Industrial X-ray and avoiding the Country's Dependence on foreign suppliers and risk in time of sanctions etc., and to provide employment directly and indirectly to the native people of Nilgiris District, the backward hilly District of Tamilnadu.

Industrial / Business Operations

HPF is engaged in manufacturing of X-Ray films, Polyester based X-ray (Medical and Industrial) and Graphic Arts Films, Magnetic Auto Tapes, Cine Colour Positive Films and Chemicals for X-Ray films through its 4 operating units (three units at Udhamandalam and one at Chennai) in Tamil Nadu.

Performance Highlights

The average capacity utilization for all the products / services of the company was 0.05% during 2011-12 as against 5.78% during previous year. The physical performances of the company for last two years are given below:

| Main Products/ Services | Unit | Performance during | |
|-------------------------|--------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| X-ray Films | M.Sq.m | 0.14 | 1.153 |
| Graphics Arts | MRM | 0.001 | 0.446 |
| Processing Chemicals | Tonnes | 62.00 | 48.61 |

Total Revenue of the company registered a reduction of ₹ 21.60 crore during 2011-12 which went down to ₹ 14.21 crore in 2011-12 from ₹ 35.81 crore during 2010-11. The losses of the company has gone up by ₹ 195.66 crore to ₹ 1352.32 crore in 2011-12, from ₹ 1156.66 crore in previous year due to fall in operating income and production.

The current ratio of company is at 0.01 : 1 during 2011-12 and 2010-11. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

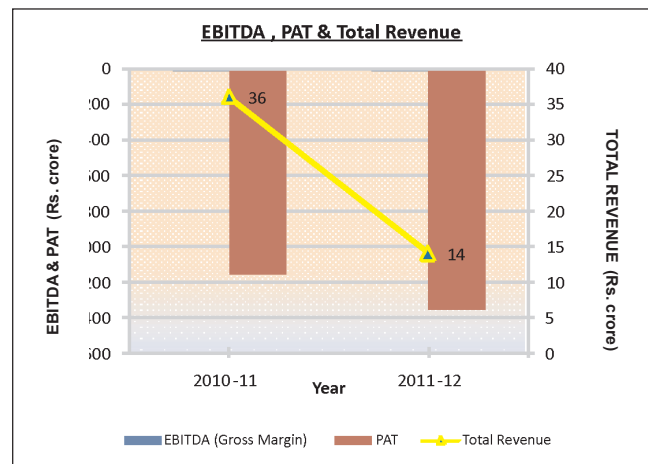


Fig. 1

Strategic issues

HPF was registered with BIFR and BRPSE Based on the recommendations of BRPSE and COS, a revival proposal was considered by Government on 23.08.2012. The directions of the Government are awaited.

www.hpfi-india.com

Hindustan Photo Films Manufacturing Co. Ltd.
G.T. Road, Kanpur, Uttar Pradesh-208016

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 21000 | 21000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 18668 | 18568 |
| (ii) Others | 1919 | 1919 |
| (b) Reserves & Surplus | -954325 | -819093 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -933738 | -798606 |
| (2) Share application money pending allotment | 100 | 100 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 305864 | 264115 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 305864 | 264115 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 643249 | 555315 |
| (b) Trade Payables | 1913 | 1850 |
| (c) Other current liabilities | 7158 | 6501 |
| (d) Short-term provisions | 715 | 597 |
| Total Current Liabilities 4(a) to 4(d) | 653035 | 564263 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 25261 | 29872 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 71585 | 71566 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 51591 | 48444 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 19994 | 23122 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 130 | 117 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 20124 | 23239 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 942 | 1541 |
| (c) Trade Recievables | 835 | 1943 |
| (d) Cash & Bank Balance | 1576 | 2332 |
| (e) Short-term Loans & Advances | 1772 | 811 |
| (f) Other Current Assets | 12 | 6 |
| Total Current Assets (a+b+c+d+e+f) | 5137 | 6633 |
| TOTAL ASSETS (1+2) | 25261 | 29872 |
| Important Indicators | | |
| (i) Investment | 326551 | 284702 |
| (ii) Capital Employed | -627774 | -534391 |
| (iii) Net Worth | -933638 | -798506 |
| (iv) Net Current Assets | -647898 | -557630 |
| (v) Cost of Sales | 6190 | 8014 |
| (vi) Net Value Added (at market price) | -3095 | -2880 |
| (vii) Total Regular Employees (Nos.) | 714 | 731 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 18301 | 15812 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|----------------|----------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1256 | 3718 |
| Less : Excise Duty | 71 | 360 |
| Revenue from Operations (Net) | 1185 | 3358 |
| (II) Other Income | 236 | 223 |
| (III) Total Revenue (I+II) | 1421 | 3581 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 170 | 2900 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 495 | -274 |
| (d) Stores & Spares | 34 | 40 |
| (e) Power & Fuel | 261 | 425 |
| (f) Salary, Wages & Benefits/Employees Expense | 1568 | 1387 |
| (g) Other Operating/direct/manufacturing Expenses | 223 | 161 |
| (h) Rent, Royalty & Cess | 34 | 38 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 258 | 171 |
| Total Expenditure (IV (a to j)) | 3043 | 4848 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -1622 | -1267 |
| (VI) Depreciation, Depletion & Amortisation | 3147 | 3166 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -4769 | -4433 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 9749 | 9054 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 120557 | 101734 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 130306 | 110788 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -135075 | -115221 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -135075 | -115221 |
| (XIII) Extra-Ordinary Items | 157 | 445 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -135232 | -115666 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -135232 | -115666 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -135232 | -115666 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.19 | -0.63 |
| (ii) Cost of Sales : Sales | 522.36 | 238.65 |
| (iii) Salary/Wages : Sales | 132.32 | 41.3 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 14.79 | 12.83 |
| (vi) Current Ratio | 0.01 | 0.01 |
| (vii) Trade Recievables : Sales | 70.46 | 57.86 |
| (viii) Total Inventory : Sales | 79.49 | 45.89 |

Hindustan Salts Limited

The Company

Hindustan Salts Limited (HSL) was incorporated in the year 1958 under the Companies Act, 1956 with an objective to take over and manage the departmentally managed salt works at Kharaghoda (Gujarat), Sambhar Lake (Rajasthan) and Mandi (Himachal Pradesh). Subsequently to manage Sambhar Salt source, a separate Company, Sambhar Salt Ltd. as a subsidiary of HSL was formed on 30. 09.1964.

HSL is a Schedule-'C'/CPSE in Chemicals and Pharmaceuticals Sector under the administrative control of M/o Heavy Industries and Public Enterprises, Department of Heavy Industry (DHI) with 100% shareholding by the Government of India. The company employed 110 regular employees (Executives 16 & Non-Executives 94) as on 31.3.2012. Its registered and corporate offices are at Jaipur, Rajasthan.

Vision / Mission

The Vision of the Company is to be an efficient producer of Salt, Bromine, and Bittern based high value products.

The Mission of the company is to produce / supply good quality of value added products and to accelerate the process of modernization / mechanization of manufacture of salt and distribution system. The company further seeks to optimally mobilize the resources in order to increase the Market Share.

Industrial / Business Operations

HSL is involved in production and distribution of good quality industrial and edible salt and liquid Bromine at a reasonable price through its 2 operating units at Kharaghoda in Gujarat, Mandi in Himachal Pradesh. The production of Rock Salt is nil and production of Bromine was increased by 38.82%. Sale of Common Salt was decreased by 58.49%. The Company has one subsidiary namely Sambhar Salts Ltd. to manage Sambhar Salt source.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Bromine | MT | 319 | 152 |
| Rock Salt | MT | 1836 | 1233 |

Total Revenue from of the company registered a reduction of ₹ 2.83 crore during 2011-12, which went down from ₹ 16.81 crore in 2010-11 to ₹ 13.98 crore in 2011-12. However, the profit of the company has gone up by ₹ 0.71 crore to ₹ 0.22 crore, from a loss of ₹ 0.49 crore in previous year due to increase in trading activities and other income along with reduction in operating expenses.

The current ratio of company is at 1.58 : 1 during 2011-12 as against 1.70 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

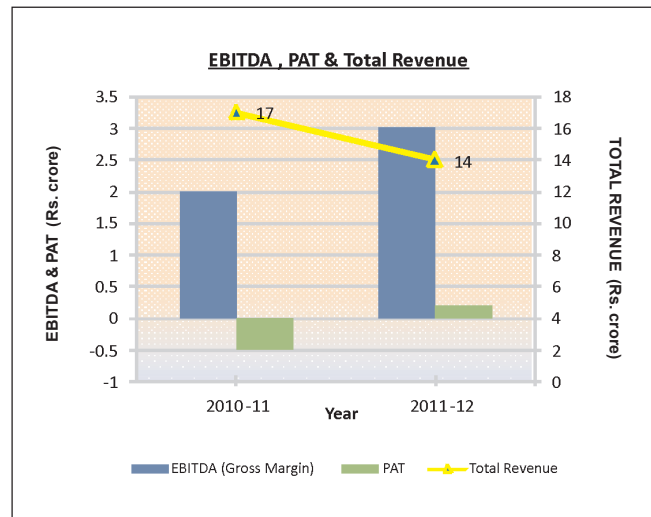


Fig. 1

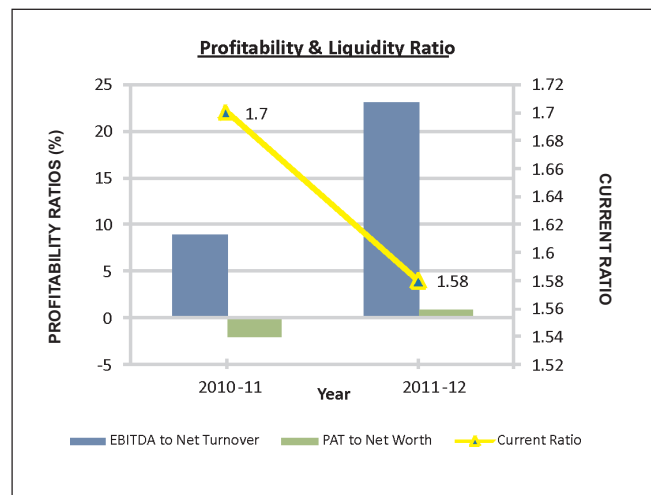


Fig. 2

Strategic issues

The company was declared as sick in 2004. Government of India has approved rehabilitation scheme for the company on the basis of the recommendations of BRPSE and BIFR in 2006. Further GOI has agreed to take over the assets and liabilities of Pension Fund Trust as on 1.4.2005 or to provide Grant-in-aid to the company for payment of pension. The matter regarding transfer of Pension Fund Trust is under process with DHI.

The Company also plans to diversify its activities in Wind Energy, Solar Energy and production of Vacuum Salt Potash. These projects are proposed to be undertaken on PPP mode or on Joint Venture basis.

www.indiansalt.com

Hindustan Salts Ltd.

B-427, PradhanMarg, Malviya Nagar, Jaipur, Rajasthan - 302 017

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 3000 | 2500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2556 | 2256 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -127 | -149 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 2429 | 2107 |
| (2) Share application money pending allotment | 0 | 300 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2221 | 2001 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 143 | 140 |
| (d) Long-term provisions | 217 | 195 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2581 | 2336 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 390 | 415 |
| (b) Trade Payables | 326 | 214 |
| (c) Other current liabilities | 310 | 128 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 1026 | 757 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6036 | 5500 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1017 | 988 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 621 | 568 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 396 | 420 |
| (c) Capital work in progress | 30 | 22 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 60 | 60 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 3750 | 3502 |
| (h) Other Non-Current Assets | 182 | 212 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 4418 | 4216 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 63 | 70 |
| (c) Trade Recievables | 84 | 56 |
| (d) Cash & Bank Balance | 1357 | 1073 |
| (e) Short-term Loans & Advances | 17 | 40 |
| (f) Other Current Assets | 97 | 45 |
| Total Current Assets (a+b+c+d+e+f) | 1618 | 1284 |
| TOTAL ASSETS (1+2) | 6036 | 5500 |
| Important Indicators | | |
| (i) Investment | 4777 | 4557 |
| (ii) Capital Employed | 4650 | 4408 |
| (iii) Net Worth | 2429 | 2407 |
| (iv) Net Current Assets | 592 | 527 |
| (v) Cost of Sales | 1181 | 1561 |
| (vi) Net Value Added (at market price) | 635 | 467 |
| (vii) Total Regular Employees (Nos.) | 110 | 107 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 25758 | 23442 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 962 | 1325 |
| Less : Excise Duty | 45 | 20 |
| Revenue from Operations (Net) | 917 | 1305 |
| (II) Other Income | 481 | 376 |
| (III) Total Revenue (I+II) | 1398 | 1681 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 186 | 71 |
| (b) Purchase of stock-in-trade | 451 | 994 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 19 | -19 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 36 | 65 |
| (f) Salary, Wages & Benefits/Employees Expense | 340 | 301 |
| (g) Other Operating/direct/manufacturing Expenses | 16 | 15 |
| (h) Rent, Royalty & Cess | 8 | 5 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 74 | 73 |
| Total Expenditure (IV (a to j)) | 1130 | 1505 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 268 | 176 |
| (VI) Depreciation, Depletion & Amortisation | 51 | 56 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 217 | 120 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 147 | 145 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 48 | 25 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 195 | 170 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 22 | -50 |
| (XI) Exceptional Items | 0 | -1 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 22 | -49 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 22 | -49 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 22 | -49 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 22 | -49 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 19.72 | 29.61 |
| (ii) Cost of Sales : Sales | 128.79 | 119.62 |
| (iii) Salary/Wages : Sales | 37.08 | 23.07 |
| (iv) Net Profit : Net Worth | 0.91 | -2.04 |
| (v) Debt : Equity | 0.87 | 0.78 |
| (vi) Current Ratio | 1.58 | 1.7 |
| (vii) Trade Recievables : Sales | 9.16 | 4.29 |
| (viii) Total Inventory : Sales | 6.87 | 5.36 |

Hindustan Vegetable Oils Corp. Ltd.

The Company

Hindustan Vegetable Oils Corp. Ltd. (HVOCL) was incorporated in 1984 with the objective of merger of two nationalized companies namely M/s Ganesh Floors Mills and M/s Amritsar Oil Works for promoting edible oil supply to the consumers at competitive price.

It is a Schedule-'B' / sick BIFR / BRPSE referred CPSE in consumer goods sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution with 100% shareholding by the Government of India. The company employed 112 regular employees (Executives 32 & Non-Executives 80) as on 31.3.2012. Its Registered and Corporate offices are at New Delhi.

Industrial / Business Operations

HVOC is one of the taken over enterprises and was involved in production of ready to eat extruded food through its single unit at Delhi. The other units of the company producing edible oil are closed since 2001. The breakfast foods unit at Delhi was producing wheat / corn flakes.

The working capital of the unit got eroded. Most of the Plant & Machineries of the Unit are old and outlived. With the entry of new entrants, the market of Breakfast Cereal has become very competitive. The Unit reached a point where it was not possible to recover the incremental cost from the meagre sales. Therefore, the production activities were discontinued w.e.f. June 2011.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|-----------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Breakfast foods | MT | 12 | 94 |

Total Revenue of the company registered an increase of ₹ 3.70 crore during 2011-12, which went up from ₹ 2.15 crore in 2010-11 to ₹ 5.85 crore in 2011-12 due to increase in other income. The losses of the company have gone up by ₹ 1.09 crore to ₹ 23.78 crore in 2011-12, from ₹ 22.69 crore in previous year due to fall in operating income.

The current ratio of company is at 0.07 : 1 during 2011-12 as against 0.06 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

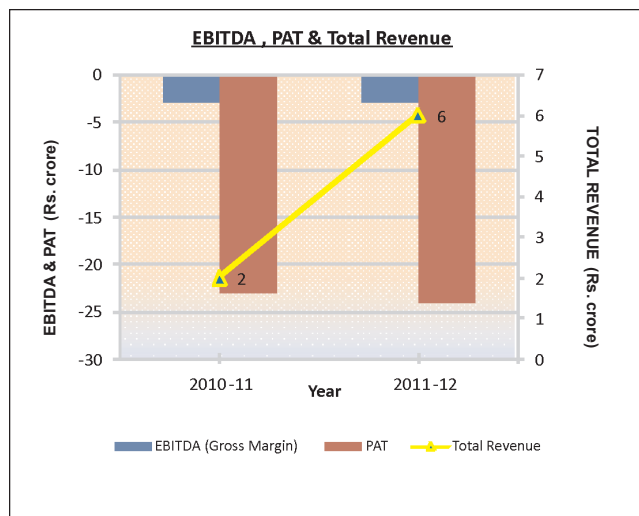


Fig. 1

Strategic issues

In the year 2001, BIFR recommended for winding up of the company. The company is under liquidation now. The Government has granted an unsecured non-plan loan for a total amount of 95.62 crore till 31.3.2012 for implementing the Voluntary Separation Scheme and to clear the outstanding salary dues and subsequently to meet the administrative expenses of the closed units and corporate office with a clause that the Government shall have right to convert the loan into equity.

The liquidator appointed by the Government with the permission of the Hon'ble Delhi High Court is presently engaged in disposal of the moveable assets of the closed units and settlement of private liabilities. As regards the land assets owned by the company, the Government has submitted to the Delhi High Court that the same will be transferred to the Government for use by other Departments/ Ministry. During the year 2011-12, the liquidator disposed off the moveable assets of Amritsar and Bangalor units. The disposal of Kanpur unit is presently in progress. As regards, Breakfast unit, the Government is seized of the matter and a decision is expected to be taken shortly.

Hindustan Vegetable Oils Corpn. Ltd.

Satguru Ram Singh Marg, Kirti Nagar Indl. Area, Najafgarh Road, New Delhi -110 015

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 1000 | 1000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 771 | 771 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -33906 | -31528 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -33135 | -30757 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 0 | 0 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 9562 | 9562 |
| (b) Trade Payables | 540 | 548 |
| (c) Other current liabilities | 25749 | 23053 |
| (d) Short-term provisions | 405 | 385 |
| Total Current Liabilities 4(a) to 4(d) | 36256 | 33548 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3121 | 2791 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1282 | 1794 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 921 | 1301 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 361 | 493 |
| (c) Capital work in progress | 38 | 52 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 63 | 89 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 462 | 634 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 85 | 153 |
| (c) Trade Recievables | 0 | 0 |
| (d) Cash & Bank Balance | 2433 | 1477 |
| (e) Short-term Loans & Advances | 138 | 527 |
| (f) Other Current Assets | 3 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 2659 | 2157 |
| TOTAL ASSETS (1+2) | 3121 | 2791 |
| Important Indicators | | |
| (i) Investment | 771 | 771 |
| (ii) Capital Employed | -33135 | -30757 |
| (iii) Net Worth | -33135 | -30757 |
| (iv) Net Current Assets | -33597 | -31391 |
| (v) Cost of Sales | 934 | 489 |
| (vi) Net Value Added (at market price) | -26 | 27 |
| (vii) Total Regular Employees (Nos.) | 112 | 119 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 24033 | 21078 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 14 | 72 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 14 | 72 |
| (II) Other Income | 571 | 143 |
| (III) Total Revenue (I+II) | 585 | 215 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 2 | 36 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 11 | 10 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 6 | 18 |
| (f) Salary, Wages & Benefits/Employees Expense | 323 | 301 |
| (g) Other Operating/direct/manufacturing Expenses | 5 | 11 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 585 | 111 |
| Total Expenditure (IV (a to j)) | 932 | 487 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -347 | -272 |
| (VI) Depreciation, Depletion & Amortisation | 2 | 2 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -349 | -274 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 2029 | 1995 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 2029 | 1995 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2378 | -2269 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -2378 | -2269 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -2378 | -2269 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2378 | -2269 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -2378 | -2269 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -0.04 | -0.23 |
| (ii) Cost of Sales : Sales | 6671.43 | 679.17 |
| (iii) Salary/Wages : Sales | 2307.14 | 418.06 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.07 | 0.06 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 607.14 | 212.5 |

HLL Lifecare Ltd.

The Company

HLL Lifecare Ltd. (formerly Hindustan Latex Ltd.), [HLL] was incorporated on 1st March 1966 under the Companies Act, 1956 and set up in the rubber rich state of Kerala in 1969, with the objective of providing quality Male condoms for Government of India's National Family Welfare Programme .

HLL is a Schedule 'B' Miniratna CPSE in the Consumer Goods sector under the administrative control of the M/o Health and Family Welfare, D/o Family Welfare with 100% shareholding by the Government of India. The company employed 1914 regular employees (Executives 513 & Non-Executives 1401) as on 31.3.2012. Its Registered and Corporate office is at Thiruvananthapuram in Kerala.

Vision / Mission

The Vision of the Company is to establish itself as the leader in its core activities, through a process of continuous innovation and participatory approach in order to provide best value to the customer, to be an employer of choice and to promote the cause of family health in general, and women's health in particular.

The Mission of the Company is to be a world class health care company with the focus on five key areas i.e. business, Customer, Innovation, Employees and Social Sector Initiatives.

Industrial / Business Operations

HLL has engaged in manufacturing and supply of contraceptives and healthcare products like Condoms, Intra-uterine devices (IUD), Blood Bags, Surgical Sutures, OCP's etc. through its seven production units - two at Thiruvananthapuram & one each at Kochi in Kerala , Belgaum, Indore , Hyderabad and Manesar. The range of services includes Infrastructure Development, Procurement Consultancy and Facility Management. The business of HLL Lifecare Ltd. is organized under three strategic Business units namely Contraceptives & Pharmaceuticals, Hospital Products and Services.

The company has one subsidiary namely HLL Biotech Ltd. with 100% shareholding. The company also has one 50:50 joint venture namely Life Spring Hospitals Private Limited.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products/ | Unit | Performance during | |
|------------------------------------|-----------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Condoms | M. Pcs. | 1349.01 | 1327.85 |
| Steroidal Oral Contraceptive Pills | M. Cycles | 55.38 | 58.68 |

Total Revenue from of the company registered an increase of ₹ 77.73 crore during 2011-12, which went up from ₹ 541.20 crore in 2010-11 to ₹ 618.93 crore in 2011-12 due to increase in turnover. The profit of the company, however, increased by ₹ 2.11 crore to ₹ 20.54 crore, from ₹ 18.43 crore in previous year due to increase in operating cost along with finance cost. The rupee depreciation resulted in exchange loss on imports & loan repayments.

The current ratio of company is at 1.15 : 1 during 2011-12 as against 1.12 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

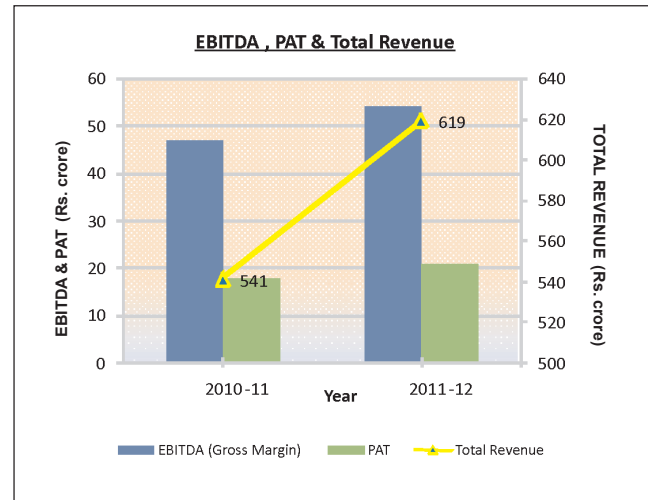


Fig. 1

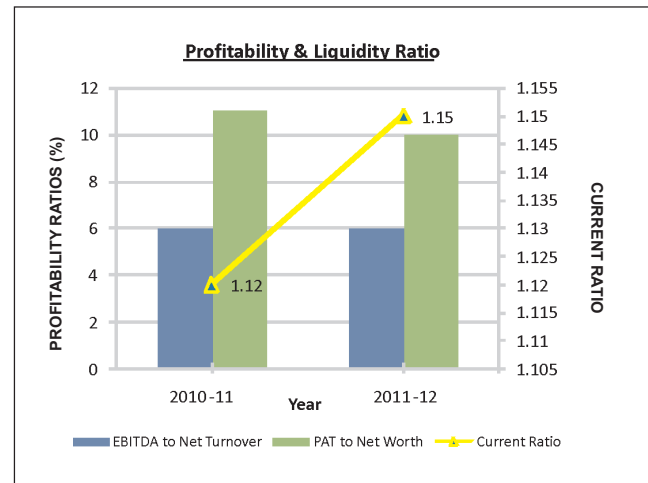


Fig. 2

Strategic issues

The company has set up Sanitary napkins manufacturing units for making available sanitary napkins to adolescent girls in India. The production from the unit currently caters to the need M/o Health & Family Welfare, Govt of India and other State Governments.

Corporate Research & Development Division of HLL has been successful in developing Natural Rubber based Female Condoms. The company is setting up a manufacturing facility for Natural Rubber based Female Condoms at an estimated project cost of Rs. 1.96 Cr.

www.lifecarehll.com

HLL Lifecare Ltd.

HLL Bhawan, Poojappura, Thiruvananthapuram, Kerala-695012

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 2000 | 2000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 1553 | 1553 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | 15912 | 14043 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 17465 | 15596 |
| (2) Share application money pending allotment | 2800 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 1847 | 2250 |
| (b) Deferred tax liabilities (Net) | 354 | 351 |
| (c) Other Long-term liabilities | 41588 | 30073 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 43789 | 32674 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 13270 | 13512 |
| (b) Trade Payables | 7911 | 8295 |
| (c) Other current liabilities | 13195 | 11462 |
| (d) Short-term provisions | 1972 | 1981 |
| Total Current Liabilities 4(a) to 4(d) | 36348 | 35250 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 100402 | 83520 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 25999 | 23013 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 12809 | 11338 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 13190 | 11675 |
| (c) Capital work in progress | 3062 | 1581 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 786 | 785 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 41588 | 30073 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 58626 | 44114 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 7435 | 5740 |
| (c) Trade Recievables | 24422 | 22699 |
| (d) Cash & Bank Balance | 1424 | 5092 |
| (e) Short-term Loans & Advances | 6446 | 4365 |
| (f) Other Current Assets | 2049 | 1510 |
| Total Current Assets (a+b+c+d+e+f) | 41776 | 39406 |
| TOTAL ASSETS (1+2) | 100402 | 83520 |
| Important Indicators | | |
| (i) Investment | 6200 | 3803 |
| (ii) Capital Employed | 22112 | 17846 |
| (iii) Net Worth | 20265 | 15596 |
| (iv) Net Current Assets | 5428 | 4156 |
| (v) Cost of Sales | 58046 | 50824 |
| (vi) Net Value Added (at market price) | 16656 | 13548 |
| (vii) Total Regular Employees (Nos.) | 1917 | 1939 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 47101 | 42350 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 61008 | 53438 |
| Less : Excise Duty | 152 | 127 |
| Revenue from Operations (Net) | 60856 | 53311 |
| (II) Other Income | 1037 | 809 |
| (III) Total Revenue (I+II) | 61893 | 54120 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 12270 | 12128 |
| (b) Purchase of stock-in-trade | 8663 | 8093 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -937 | 8 |
| (d) Stores & Spares | 1680 | 1655 |
| (e) Power & Fuel | 2680 | 2206 |
| (f) Salary, Wages & Benefits/Employees Expense | 10835 | 9854 |
| (g) Other Operating/direct/manufacturing Expenses | 10042 | 5159 |
| (h) Rent, Royalty & Cess | 198 | 186 |
| (i) Loss on sale of Assets/Investments | 16 | 23 |
| (j) Other Expenses | 11034 | 10096 |
| Total Expenditure (IV (a to j)) | 56481 | 49408 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | 5412 | 4712 |
| (VI) Depreciation, Depletion & Amortisation | 1581 | 1439 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 3831 | 3273 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 860 | 526 |
| (d) Less Finance Cost Capitalised | 85 | 2 |
| (e) Charged to P & L Account (a+b+c+d) | 775 | 524 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 3056 | 2749 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 3056 | 2749 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 3056 | 2749 |
| (XV) TAX PROVISIONS | 1002 | 906 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 2054 | 1843 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 2054 | 1843 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 275.22 | 298.73 |
| (ii) Cost of Sales : Sales | 95.38 | 95.33 |
| (iii) Salary/Wages : Sales | 17.8 | 18.48 |
| (iv) Net Profit : Net Worth | 10.14 | 11.82 |
| (v) Debt : Equity | 0.42 | 1.45 |
| (vi) Current Ratio | 1.15 | 1.12 |
| (vii) Trade Recievables : Sales | 40.13 | 42.58 |
| (viii) Total Inventory : Sales | 12.22 | 10.77 |

Hooghly Printing Co. Ltd.

The Company

Hooghly Printing was incorporated on 03.01.1922 with the objective to cater to the printing and stationery requirements of Andrew Yule Group of Companies.

Hooghly Printing is a schedule 'B' CPSE in the Consumer Goods sector under the administrative control of Ministry of Heavy Industry & Public Enterprises, Department of Heavy Industry. The Company employed 56 regular employees (Executives 15, Non-executives 41) as on 31.03.2012. Its Registered and Corporate Offices are at Kolkata, West Bengal. Hooghly Printing is a 100% Subsidiary of Andrew Yule & Co. Ltd.

Vision / Mission

The Vision/ Mission of the company is to make the company a category 'A' printer in the eastern region.

Industrial / Business Operations

Hooghly Printing is a taken over subsidiary enterprise engaged in multicolour offset printing on paper / paper board in its Press at Kolkata. The Company also prints material for its customers, customized as per their requirement. The company has been registered under the Micro, Small and Medium Enterprises Act, 2006. The company has ISO 9001:2008 certification.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products/ Services | Unit | Performance during | |
|-------------------------|-----------------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Printed articles | No. of Jobs completed | 256 | 271 |

The Company registered an increase of ₹ 4.54 crore in total revenue during 2011-12 which went up to ₹ 15.82 crore in 2011-12 from ₹ 11.28 crore during 2010-11. The net profit of the company correspondingly increased to ₹ 0.47 crore, an increase of ₹ 0.19 crore over the previous year's profit of ₹ 0.28 crore due to execution of higher value jobs and effective cost control.

The current ratio of company is at 0.99 : 1 during 2011-12 as against 1 : 1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

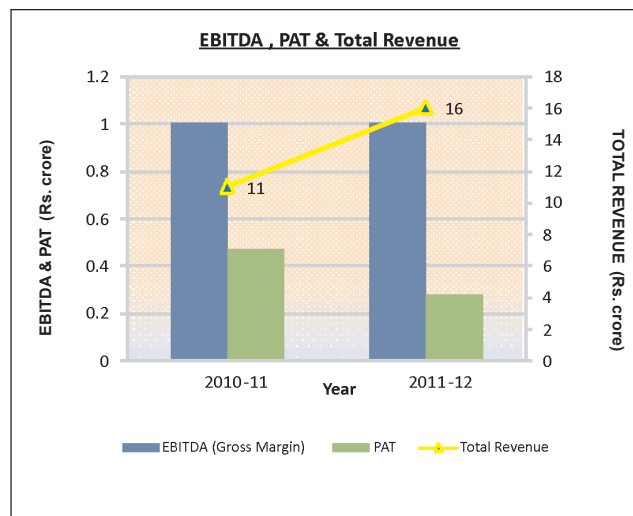


Fig. 1

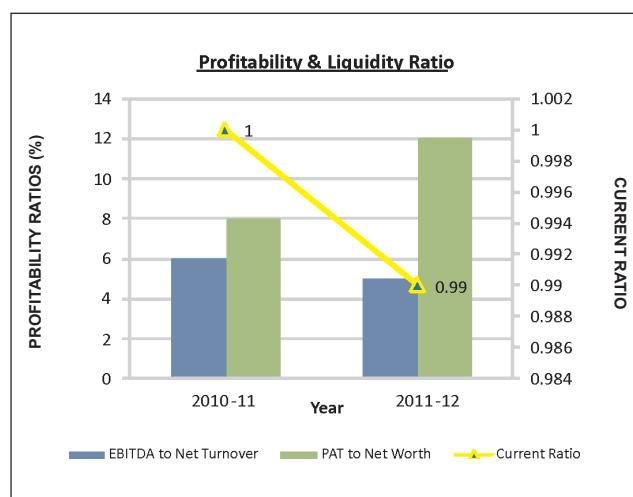


Fig. 2

Strategic issue

The Company was incorporated mainly for the purpose of catering to the printing and stationery requirements of the Companies under the "Andrew Yule Group". Such captive requirements were drastically reduced with the nationalization of the company. Thereafter the Company had to look for the outside jobs for its survival.

Hooghly Printing Company Ltd.

"Yule House" 8, Dr Rajendra Prasad, Sarani, Kolkata-700001

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|-------------|------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 105 | 105 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 103 | 103 |
| (b) Reserves & Surplus | 263 | 222 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 366 | 325 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 102 | 125 |
| (b) Deferred tax liabilities (Net) | 15 | 18 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 81 | 57 |
| Total Non-Current Liabilities 3(a) to 3(d) | 198 | 200 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 73 |
| (b) Trade Payables | 105 | 113 |
| (c) Other current liabilities | 208 | 248 |
| (d) Short-term provisions | 6 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 319 | 434 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 883 | 959 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 638 | 637 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 274 | 236 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 364 | 401 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 202 | 122 |
| (h) Other Non-Current Assets | 0 | 0 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 566 | 523 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 8 | 19 |
| (c) Trade Recievables | 231 | 412 |
| (d) Cash & Bank Balance | 77 | 5 |
| (e) Short-term Loans & Advances | 0 | 0 |
| (f) Other Current Assets | 1 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 317 | 436 |
| TOTAL ASSETS (1+2) | 883 | 959 |
| Important Indicators | | |
| (i) Investment | 205 | 228 |
| (ii) Capital Employed | 468 | 450 |
| (iii) Net Worth | 366 | 325 |
| (iv) Net Current Assets | -2 | 2 |
| (v) Cost of Sales | 1495 | 1059 |
| (vi) Net Value Added (at market price) | 366 | 295 |
| (vii) Total Regular Employees (Nos.) | 56 | 55 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39881 | 32576 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|---|-------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1579 | 1126 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 1579 | 1126 |
| (II) Other Income | 3 | 2 |
| (III) Total Revenue (I+II) | 1582 | 1128 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 792 | 510 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 4 | 0 |
| (d) Stores & Spares | 1 | 3 |
| (e) Power & Fuel | 8 | 7 |
| (f) Salary, Wages & Benefits/Employees Expense | 268 | 215 |
| (g) Other Operating/direct/manufacturing Expenses | 248 | 184 |
| (h) Rent, Royalty & Cess | 10 | 10 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 126 | 88 |
| Total Expenditure (IV (a to j)) | 1457 | 1017 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 125 | 111 |
| (VI) Depreciation, Depletion & Amortisation | 38 | 42 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 87 | 69 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 33 | 38 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 33 | 38 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 54 | 31 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 54 | 31 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 54 | 31 |
| (XV) TAX PROVISIONS | 7 | 3 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 47 | 28 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 47 | 28 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 337.39 | 250.22 |
| (ii) Cost of Sales : Sales | 94.68 | 94.05 |
| (iii) Salary/Wages : Sales | 16.97 | 19.09 |
| (iv) Net Profit : Net Worth | 12.84 | 8.62 |
| (v) Debt : Equity | 0.99 | 1.21 |
| (vi) Current Ratio | 0.99 | 1 |
| (vii) Trade Recievables : Sales | 14.63 | 36.59 |
| (viii) Total Inventory : Sales | 0.51 | 1.69 |

Nagaland Pulp and Paper Co. Ltd.

The Company

Nagaland Pulp and Paper Co. Ltd. (NPPC) was incorporated in 1971 with the objective to construct and manage a modern integrated pulp and paper mill at Tuli in Nagaland. The commercial production commenced in 1982. It was incorporated as a Joint Venture between Government of Nagaland and Hindustan Paper Corporation (HPC). NPPC is a joint venture subsidiary of HPC Ltd. where-in, HPC holds 94.78% equity and Govt. of Nagaland holds 5.22% equity.

NPPC is a Schedule-'C' / BIFR / BRPSE referred CPSE in Consumer Goods Sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. The company employed 221 regular employees (Executives 26 & Non-Executives 195) as on 31.3.2012. Its registered office at Nagaland and Corporate office at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to take a leading role in the industrial development of Nagaland.

The Mission of the Company is to operate large capacity Pulp & Paper mill in the remote industrially backward state of Nagaland.

Industrial / Business Operations

NPPC manufactures, sells pulp, paper, newspaper and plantations of various cellulosic raw material. The production in its mill has been suspended for the last 18 (eighteen) years due to escalation of project cost, non-performance of defectively designed coal-fired boilers, inadequate and erratic grid power, non-availability of feed, deficient infrastructure in transport / telecommunication, shortage of skilled man power etc.

Performance Highlights

In the current financial year, the company has produced Bamboo Chips which is not the main product of the company.

Total Revenue of the company registered an increase of ₹ 1.28 crore during 2011-12, which went up from ₹ 0.34 crore in 2010-11 to ₹ 1.62 crore in 2011-12. The loss of the company has gone down by ₹ 1.54 crore to ₹ 11.90 crore in 2011-12, from ₹ 13.44 crore in previous year due to increase in operating revenue.

The current ratio of company is at 1.08 : 1 during 2011-12 as against 0.01 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

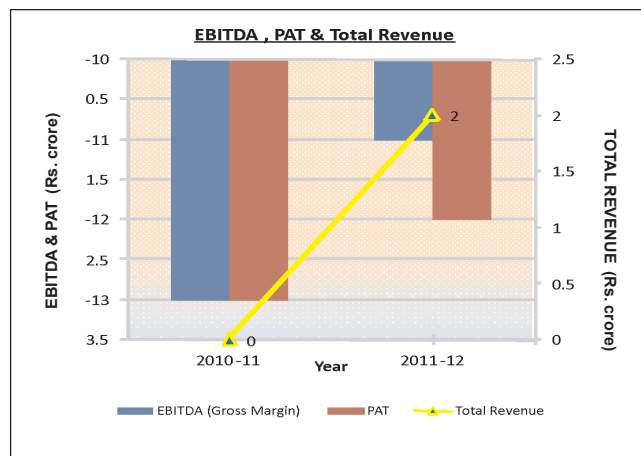


Fig. 1

Strategic issues

The company is registered with BIFR since 1992 which earlier recommended 'winding up' of the company. However, based on the initiatives taken by the Government, the revival plan is under consideration.

The first revival scheme was sanctioned in 1994. However, the production could not be carried out due to lack of captive power generation at NPPC and as such the company was again referred to BIFR in 1998. BIFR had recommended winding up of the company in 2002. The company was also referred to BRPSE. However, BRPSE remitted the case to administrative ministry with a remark that PIB is to consider the case in the first instance.

Since the rehabilitation plan of the BIFR could not take off within the stipulated time period, the management has approached the GoI with a revised rehabilitation proposal at the cost of ₹ 879 crore in 2 phases. This approval is currently pending.

Nagaland Pulp & Paper Company Ltd.

Tuli, P.O. Papernagar, Dist. Mokokchung, Nagaland -798623

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 15000 | 15000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 1202 | 1202 |
| (b) Reserves & Surplus | -8378 | -7189 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -7176 | -5987 |
| (2) Share application money pending allotment | 5460 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2229 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 587 | 597 |
| (d) Long-term provisions | 778 | 787 |
| Total Non-Current Liabilities 3(a) to 3(d) | 3594 | 1384 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 18 | 43 |
| (c) Other current liabilities | 20 | 6448 |
| (d) Short-term provisions | 136 | 67 |
| Total Current Liabilities 4(a) to 4(d) | 174 | 6558 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 2052 | 1955 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 6429 | 6544 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 5849 | 5970 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 580 | 574 |
| (c) Capital work in progress | 1277 | 1266 |
| (d) Intangible assets under developmet | 3 | 24 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 1 | 1 |
| (h) Other Non-Current Assets | 3 | 3 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1864 | 1868 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 9 | 20 |
| (c) Trade Recievables | 0 | 0 |
| (d) Cash & Bank Balance | 34 | 62 |
| (e) Short-term Loans & Advances | 11 | 5 |
| (f) Other Current Assets | 134 | 0 |
| Total Current Assets (a+b+c+d+e+f) | 188 | 87 |
| TOTAL ASSETS (1+2) | 2052 | 1955 |
| Important Indicators | | |
| (i) Investment | 8891 | 1202 |
| (ii) Capital Employed | 513 | -5987 |
| (iii) Net Worth | -1716 | -5987 |
| (iv) Net Current Assets | 14 | -6471 |
| (v) Cost of Sales | 1259 | 1378 |
| (vi) Net Value Added (at market price) | -56 | -360 |
| (vii) Total Regular Employees (Nos.) | 221 | 253 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 39253 | 32411 |

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 124 | 0 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 124 | 0 |
| (II) Other Income | 38 | 34 |
| (III) Total Revenue (I+II) | 162 | 34 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 26 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 1041 | 984 |
| (g) Other Operating/direct/manufacturing Expenses | 172 | 350 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 0 | 0 |
| Total Expenditure (IV (a to j)) | 1239 | 1334 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -1077 | -1300 |
| (VI) Depreciation, Depletion & Amortisation | 20 | 44 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1097 | -1344 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 93 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 0 | 0 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 93 | 0 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -1190 | -1344 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1190 | -1344 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1190 | -1344 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1190 | -1344 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -1190 | -1344 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 24.17 | 0 |
| (ii) Cost of Sales : Sales | 1015.32 | 0 |
| (iii) Salary/Wages : Sales | 839.52 | 0 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 0.33 | 0 |
| (vi) Current Ratio | 1.08 | 0.01 |
| (vii) Trade Recievables : Sales | 0 | 0 |
| (viii) Total Inventory : Sales | 7.26 | 0 |

NEPA Limited

The Company

NEPA Limited (NEPA) was incorporated in the year 1947 as "National Newsprint and Paper Mills" in the private sector and subsequently taken over by the Central Province and Berar (now Madhya Pradesh) in October, 1949. The Central Government acquired controlling interest in 1959. The name of the company was changed to NEPA Limited in 1989.

It is a Schedule-'C' / BIFR / BRPSE referred CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 96.07 % shareholding by the Government of India. The company employed 1000 regular employees (Executives 156, Non-executives 844) as on 31.3.2012. Its Registered and Corporate offices are at Napanagar, district Burhanpur, Madhya Pradesh.

Vision / Mission

The Vision/ Mission of the Company is to make NEPA a viable and sustainable producer of newsprint & writing printing paper.

Industrial / Business Operations

NEPA Limited is a pioneer newsprint company of India, with an installed capacity of 30,000 TPA, which now stands at 88000 TPA. The company holds licence for production of newsprint and writing and printing paper.

NEPA Limited is engaged in the production and sale of newsprint and writing and printing paper through its only operating unit at Napanagar, Madhya Pradesh and 3 marketing offices at Delhi, Mumbai and Bhopal and a Plantation Unit at Hempur (Uttanchal).

Performance Highlights

The average capacity utilization for all the products / services of the company was between 62 to 65% during 2011-12. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Newsprint | M.T. | 59205 | 47425 |

The Company registered an increase of ₹46.89 crore in total revenue during 2011-12 which went up to ₹ 165.20 crore in 2011-12 from ₹ 118.31 crore during 2010-11 . The net loss of the company however increased to ₹ 72.90 crore, an increase of ₹ 2.50 crore over the previous year loss of ₹ 70.40 crore due to increase in operating expenses / high manufacturing costs. Further interest on Central Government loans is also adversely impacting the profitability of the company.

The current ratio of company is at 0.68 : 1 during 2011-12 as against 0.66 : 1 in the previous year (Fig.2). Balance Sheet and

Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

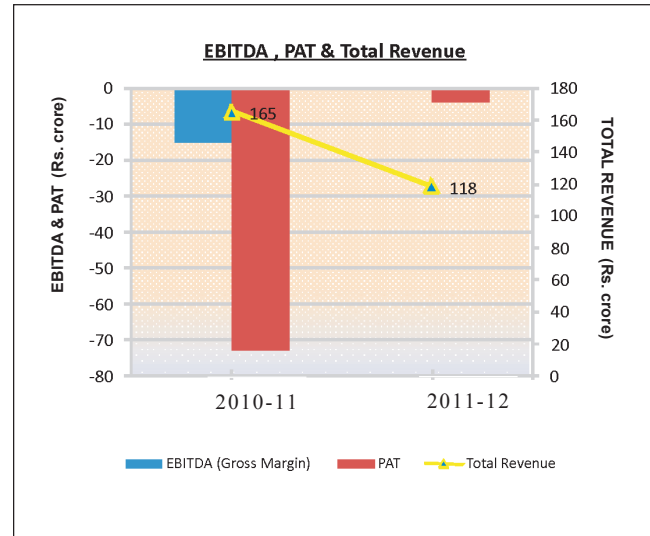


Fig. 1

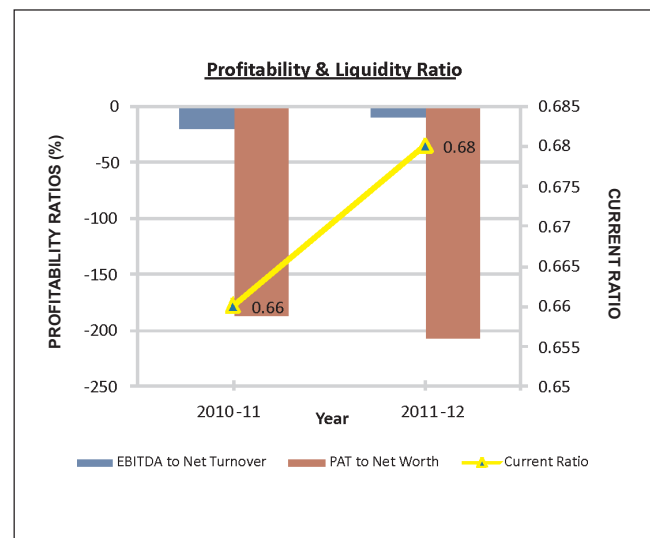


Fig. 2

Strategic issue

There are bottlenecks in operations because of old technology. BRPSE gave its recommendation on 28.09.2011. The revival plan was approved by the Government on 06.09.2012.

The Company strives to sustain the plant; ensure optimum utilization of existing resources to generate margin; utilization of locally available byproducts and waste for gainful purpose; implementation of technological upgradation.

www.nepamills.co.in

NEPALtd.

Nepanagar, District Burhnapur, Madhya Pradesh 450221

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 12500 | 12500 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 10546 | 10362 |
| (ii) Others | 240 | 240 |
| (b) Reserves & Surplus | -7279 | -7029 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 3507 | 3573 |
| (2) Share application money pending allotment | 0 | 185 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 319 | 319 |
| (d) Long-term provisions | 188 | 188 |
| Total Non-Current Liabilities 3(a) to 3(d) | 507 | 507 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 11 | 453 |
| (b) Trade Payables | 548 | 296 |
| (c) Other current liabilities | 9719 | 9098 |
| (d) Short-term provisions | 0 | 0 |
| Total Current Liabilities 4(a) to 4(d) | 10278 | 9847 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 14292 | 14112 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 16151 | 16054 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 8973 | 8860 |
| (aii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 7178 | 7194 |
| (c) Capital work in progress | 0 | 0 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 134 | 134 |
| (h) Other Non-Current Assets | 0 | 308 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 7312 | 7636 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 2009 | 1473 |
| (c) Trade Recievables | 242 | 408 |
| (d) Cash & Bank Balance | 4419 | 3578 |
| (e) Short-term Loans & Advances | 310 | 936 |
| (f) Other Current Assets | 0 | 81 |
| Total Current Assets (a+b+c+d+e+f) | 6980 | 6476 |
| TOTAL ASSETS (1+2) | 14292 | 14112 |
| Important Indicators | | |
| (i) Investment | 10786 | 10787 |
| (ii) Capital Employed | 3507 | 3758 |
| (iii) Net Worth | 3507 | 3758 |
| (iv) Net Current Assets | -3298 | -3371 |
| (v) Cost of Sales | 18169 | 13978 |
| (vi) Net Value Added (at market price) | 952 | 728 |
| (vii) Total Regular Employees (Nos.) | 1000 | 1060 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 23550 | 22689 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 15164 | 10496 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 15164 | 10496 |
| (II) Other Income | 1356 | 1335 |
| (III) Total Revenue (I+II) | 16520 | 11831 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 8787 | 6129 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -180 | -80 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 2826 | 2886 |
| (g) Other Operating/direct/manufacturing Expenses | 5416 | 4882 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 1207 | 58 |
| Total Expenditure (IV (a to j)) | 18056 | 13875 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | -1536 | -2044 |
| (VI) Depreciation, Depletion & Amortisation | 113 | 103 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -1649 | -2147 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 5354 | 4802 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 62 | 80 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 5416 | 4882 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -7065 | -7029 |
| (XI) Exceptional Items | 225 | 11 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -7290 | -7040 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -7290 | -7040 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -7290 | -7040 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -7290 | -7040 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 432.39 | 279.3 |
| (ii) Cost of Sales : Sales | 119.82 | 133.17 |
| (iii) Salary/Wages : Sales | 18.64 | 27.5 |
| (iv) Net Profit : Net Worth | -207.87 | -187.33 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.68 | 0.66 |
| (vii) Trade Recievables : Sales | 1.6 | 3.89 |
| (viii) Total Inventory : Sales | 13.25 | 14.03 |

Sambhar Salts Limited

The Company

Sambhar Salts Limited (SSL) was incorporated in the year 1964 under the Companies Act, 1956 with an objective to manage Sambhar Salt source.

SSL is a Schedule - 'C' CPSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate offices at Jaipur, Rajasthan. The Company employed 97 regular employees (Executives 08, Non-Executives 89) as on 31.03.2012. The company is a subsidiary of Hindustan Salts Ltd. (HSL) which holds 60% shares of the company and 40% shares are held by the Government of Rajasthan.

Vision / Mission

The vision of the company is to be an efficient producer of salt and high value added products and double the production of salt in 5 years' time from current level of 1.52 lakhs MT.

The vision of the company is to produce good quality value added products, to accelerate the process of modernization/mechanization of manufacture of salt and other bye products, to make quality iodized Salt available to weaker section through Public Distribution System and efficient Resource Mobilization.

Industrial / Business Operations

SSL is one of the Center-State joint venture engaged in production of edible and industrial salt through its operating unit at Sambhar Lake Works in Rajasthan. The production range of the company comprises of two products. The manufacturing of salt is seasonal and its output depends on natural factors.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Common Salt | MT | 151683 | 80584 |
| Process Salt | MT | 46005 | 23788 |

The Company registered a growth of ₹ 9.72 crore in total revenue during 2011-12 which increased to ₹ 20.53 crore in 2011-12 from ₹ 10.81 crore during 2010-11. The company showed a profit of ₹ 1.06 crore during 2011-12 as against a loss of ₹ 4.03 crore during 2010-11 due to increase in operations as a result of favorable climate conditions during the year.

The current ratio of company is at 1.59 : 1 during 2011-12 as against 1.60 : 1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

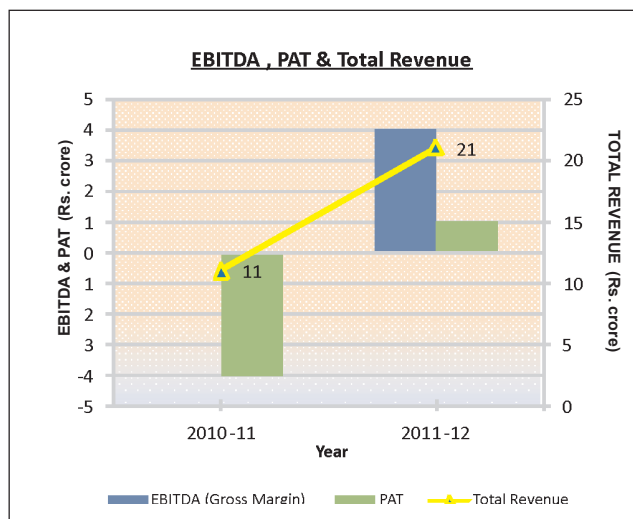


Fig. 1

Strategic issue

Market for salt remains stable and forward looking. Salt production based on saline water resources is dependent on climatic conditions. The installation & commissioning of One LMT salt refinery is completed and trial runs are in progress. To improve the haulage of salt production, action for replacement of old railway lines, sleepers, locomotives, wagons are being taken. SSL has location and logistical advantage which results in reduced transportation cost to Northern and Central parts of India.

As the company has become sick in terms of SICA Act it has been referred to BIFR but BIFR declined to register it as sick due to lesser investment in the plant and machinery as prescribed.

Sambhar Salts Ltd.

B-427, PradhanMarg, Malviya Nagar Jaipur, Rajasthan -302017

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 200 | 200 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 0 | 0 |
| (ii) Others | 100 | 100 |
| (b) Reserves & Surplus | -474 | -581 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -374 | -481 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 2200 | 1907 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 411 | 590 |
| (d) Long-term provisions | 0 | 0 |
| Total Non-Current Liabilities 3(a) to 3(d) | 2611 | 2497 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 241 | 324 |
| (b) Trade Payables | 299 | 243 |
| (c) Other current liabilities | 493 | 406 |
| (d) Short-term provisions | 161 | 156 |
| Total Current Liabilities 4(a) to 4(d) | 1194 | 1129 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3431 | 3145 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 1684 | 1464 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 955 | 854 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 729 | 610 |
| (c) Capital work in progress | 772 | 725 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 0 | 0 |
| (h) Other Non-Current Assets | 28 | 2 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1529 | 1337 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 619 | 438 |
| (c) Trade Recievables | 39 | 46 |
| (d) Cash & Bank Balance | 1114 | 1122 |
| (e) Short-term Loans & Advances | 2 | 2 |
| (f) Other Current Assets | 128 | 200 |
| Total Current Assets (a+b+c+d+e+f) | 1902 | 1808 |
| TOTAL ASSETS (1+2) | 3431 | 3145 |
| Important Indicators | | |
| (i) Investment | 2300 | 2007 |
| (ii) Capital Employed | 1826 | 1426 |
| (iii) Net Worth | -374 | -481 |
| (iv) Net Current Assets | 708 | 679 |
| (v) Cost of Sales | 1720 | 1191 |
| (vi) Net Value Added (at market price) | 684 | 218 |
| (vii) Total Regular Employees (Nos.) | 97 | 97 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 28952 | 26375 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|-------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1893 | 991 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 1893 | 991 |
| (II) Other Income | 160 | 90 |
| (III) Total Revenue (I+II) | 2053 | 1081 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 0 | 0 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -45 | 8 |
| (d) Stores & Spares | 0 | 0 |
| (e) Power & Fuel | 0 | 0 |
| (f) Salary, Wages & Benefits/Employees Expense | 337 | 307 |
| (g) Other Operating/direct/manufacturing Expenses | 758 | 451 |
| (h) Rent, Royalty & Cess | 4 | 4 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 570 | 339 |
| Total Expenditure (IV (a to j)) | 1624 | 1109 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIET)(III-IV) | 429 | -28 |
| (VI) Depreciation, Depletion & Amortisation | 96 | 82 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | 333 | -110 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 227 | 303 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 227 | 303 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | 106 | -413 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | 106 | -413 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | 106 | -413 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | 106 | -413 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | 106 | -413 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 103.67 | 69.5 |
| (ii) Cost of Sales : Sales | 90.86 | 120.18 |
| (iii) Salary/Wages : Sales | 17.8 | 30.98 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 22 | 19.07 |
| (vi) Current Ratio | 1.59 | 1.6 |
| (vii) Trade Recievables : Sales | 2.06 | 4.64 |
| (viii) Total Inventory : Sales | 32.7 | 44.2 |

Tyre Corporation of India Limited

The Company

Tyre Corporation of India Limited (TCIL) was incorporated on 24.02.1984 under the Companies Act 1956 when erstwhile M/s. Inchek Tyres Ltd. and M/s. National Rubber Manufactures Ltd. were nationalised by an ordinance dated 14.02.1984 with an objective to protect the employment of around 4000 employees and to ensure supply of automotive tyres to different STUs, Government Departments and Defence.

TCIL is a Schedule-'B' / taken over / BIFR / BRPSE referred CPSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with 100% shareholding by the Government of India. The company employed 148 regular employees (Executives 32 & Non-Executives 116) as on 31.3.2012. It's Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision / Mission of the company is to turnaround the company from a loss making to profit making company by financial restructuring and strategic alliance.

Industrial / Business Operations

TCIL is one of the taken over enterprises engaged in manufacturing and marketing of automotive tyres through its single operating unit at Kankinara, West Bengal. The company is doing 100% jobbing work w.e.f. 1.4.2002 for other tyre manufactures in the absence of working capital support from banking system due to its reference to BIFR. The Company is not manufacturing own brand tyres since 1.4.2002.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|------------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Automotive Tyres | MT | 1279 | 10161 |
| Compound Mixing | MT | 407 | 173 |

Total Revenue from of the company registered a reduction of ₹ 15.16 crore during 2011-12, which went down from ₹ 27.02 crore in 2010-11 to ₹ 11.86 crore in 2011-12. The losses of the company have increased by ₹ 7.63 crore to ₹ 20.86 crore in 2011-12, from ₹ 13.23 crore in previous year due to fall in operating income as a result of change in the market demand pattern. Company could not secure any significant jobbing order during the F.Y. 2011-2012.

The current ratio of company is at 0.78 : 1 during 2011-12 as against 1.72:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

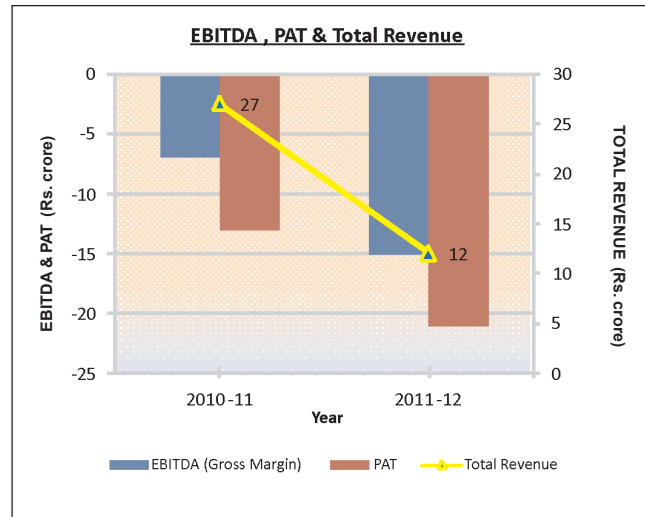


Fig. 1

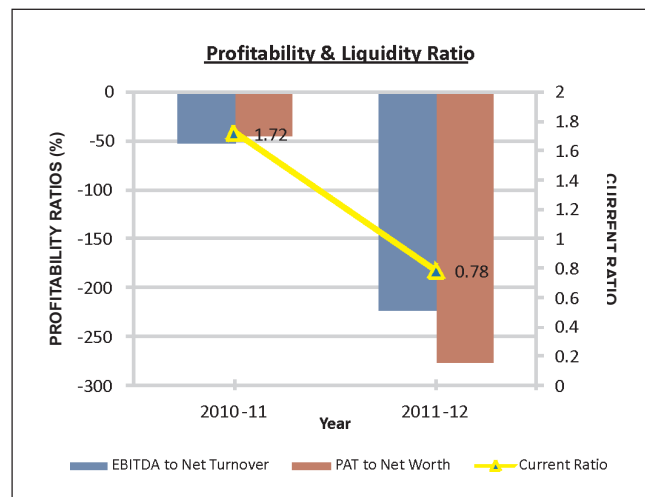


Fig. 2

Strategic issues

Since last two financial years company is passing through crisis due to non-availability of jobbing order. Capacity utilization is low and sometimes plant remained totally idle. The company is registered with BRPSE and BIFR. BIFR has sanctioned the Revival Scheme vide their order dated 03.03.2010 in line with CCEA approval for cleaning the Balance Sheet to make the Net Worth position positive to attract the new entrepreneur. TCIL's Disinvestment of ownership Bill 2007 has been passed from both the Houses of the Parliament. Disinvestment / Outright Sale proposal of the unit is in advance stage of implementation by D/o Disinvestment.

www.tcilcorp.gov.in

Consumer Goods

Tyre Corporation of India Ltd.

Jawaharlal Nehru Road Kolkata, West Bengal 700 087

| BALANCE SHEET PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 30000 | 30000 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 2963 | 2963 |
| (ii) Others | 0 | 0 |
| (b) Reserves & Surplus | -2209 | -123 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds 1(a)+1(b)+1(c) | 754 | 2840 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 0 | 0 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 0 | 0 |
| (d) Long-term provisions | 229 | 264 |
| Total Non-Current Liabilities 3(a) to 3(d) | 229 | 264 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 0 | 0 |
| (b) Trade Payables | 817 | 814 |
| (c) Other current liabilities | 742 | 397 |
| (d) Short-term provisions | 495 | 389 |
| Total Current Liabilities 4(a) to 4(d) | 2054 | 1600 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 3037 | 4704 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 11963 | 11955 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 10730 | 10146 |
| (a ii) Accumulated Impairment | 40 | 38 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 1193 | 1771 |
| (c) Capital work in progress | 10 | 17 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 0 | 0 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 181 | 121 |
| (h) Other Non-Current Assets | 41 | 41 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1425 | 1950 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 243 | 170 |
| (c) Trade Recievables | 21 | 46 |
| (d) Cash & Bank Balance | 1204 | 2213 |
| (e) Short-term Loans & Advances | 90 | 200 |
| (f) Other Current Assets | 54 | 125 |
| Total Current Assets (a+b+c+d+e+f) | 1612 | 2754 |
| TOTAL ASSETS (1+2) | 3037 | 4704 |
| Important Indicators | | |
| (i) Investment | 2963 | 2963 |
| (ii) Capital Employed | 754 | 2840 |
| (iii) Net Worth | 754 | 2840 |
| (iv) Net Current Assets | -442 | 1154 |
| (v) Cost of Sales | 3271 | 4015 |
| (vi) Net Value Added (at market price) | -1201 | 450 |
| (vii) Total Regular Employees (Nos.) | 148 | 169 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 34347 | 32544 |

| PROFIT & LOSS ACCOUNT PARTICULARS | (₹ in Lakhs) | |
|---|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 1002 | 2459 |
| Less : Excise Duty | 66 | 1 |
| Revenue from Operations (Net) | 936 | 2458 |
| (II) Other Income | 250 | 244 |
| (III) Total Revenue (I+II) | 1186 | 2702 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 676 | 205 |
| (b) Purchase of stock-in-trade | 27 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -50 | -1 |
| (d) Stores & Spares | 16 | 94 |
| (e) Power & Fuel | 451 | 1296 |
| (f) Salary, Wages & Benefits/Employees Expense | 610 | 660 |
| (g) Other Operating/direct/manufacturing Expenses | 804 | 1038 |
| (h) Rent, Royalty & Cess | 5 | 3 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 152 | 139 |
| Total Expenditure (IV (a to j)) | 2691 | 3434 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDEET)(III-IV) | -1505 | -732 |
| (VI) Depreciation, Depletion & Amortisation | 578 | 576 |
| (VII) Impairment | 2 | 5 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -2085 | -1313 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 0 | 0 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 1 | 10 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1 | 10 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -2086 | -1323 |
| (XI) Exceptional Items | 0 | 0 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -2086 | -1323 |
| (XIII) Extra-Ordinary Items | 0 | 0 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -2086 | -1323 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -2086 | -1323 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -2086 | -1323 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | 124.14 | 86.55 |
| (ii) Cost of Sales : Sales | 349.47 | 163.34 |
| (iii) Salary/Wages : Sales | 65.17 | 26.85 |
| (iv) Net Profit : Net Worth | -276.66 | -46.58 |
| (v) Debt : Equity | 0 | 0 |
| (vi) Current Ratio | 0.78 | 1.72 |
| (vii) Trade Recievables : Sales | 2.24 | 1.87 |
| (viii) Total Inventory : Sales | 25.96 | 6.92 |

Birds Jute & Export Limited

The Company

Birds Jute & Export Limited (BJEL) was incorporated on 02.07.1904 under the name and style of the Lansdowne Jute Company Limited with the objective of taking over as a going concern, the business of the manufacturing jute goods at Dakhindari from the Arathoon Jute Mills Limited. The name of the company has been changed to M/s Birds Jute & Export Limited with effect from the 15th December, 1971 and was decided to be run as a processing factory for Bleaching, Dyeing, Cotton and Blended Fabrics. It became a 100% subsidiary of National Jute Manufactures Corp. Ltd. (NJMC) on 20.11.1986 after remaining closed for around 7 years due to financial stringency.

BJEL is an un-categorized / BIFR / BRPSE / Taken over sick CPSE in Textiles sector under the administrative control of M/o Textiles. The company employed only 2 regular executives employees as on 31.3.2012. Its Registered and Corporate offices are at Kolkata, West Bengal.

Industrial / Business Operations

BJEL was engaged in processing jute / jute blending fabrics, dyeing and printing of jute cotton and blended fabrics / curtain etc.

BIFR concluded that no public interest would be served by reviving this company and recommended for its winding up. Therefore, the establishment of the company has been closed since October, 2002.

Performance Highlights

The company has no operational income. Total Revenue of the company registered an increase of ₹ 0.01 crore during 2011-12, which went up from ₹ 0.08 crore in 2010-11 to ₹ 0.09 crore in 2011-12 due to increase in other income. The loss of the company has gone up by ₹ 3.37 crore to ₹ 11.09 crore in 2011-12, from ₹ 7.72 crore in previous year due to increase in interest on Central Government Loans. The losses during the year

are mainly on account of finance cost and payment of ₹ 2.37 crore towards VRS and arrear payment under composite package.

The current ratio of company is at 0.04:1 during 2011-12 & 2010-11. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

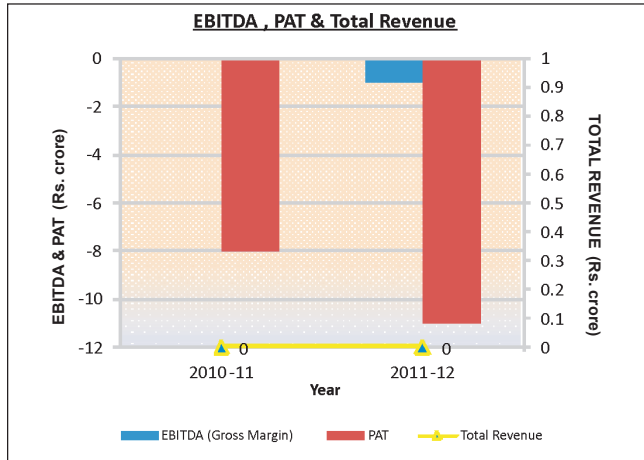


Fig.1

Strategic issues

Due to continuous losses and negative net worth, the company was referred to BIFR. BIFR had appointed IDBI Bank Ltd. as operating agency for Preparation of Rehabilitation Scheme. The revival proposal was prepared through IDBI and submitted to BRPSE. BRPSE has in principle, approved the scheme and the revival plan consisting of financial restructuring of Rs.137.88 crore was also approved by BIFR on 2.8.2012. The revival package includes modernization, diversification, liquidation of dues, sale of surplus land and induction of fresh manpower as per industry norms.

Birds Jute & Export Limited

Chartered Bank Building, 4, NetajiSubhash Road, Kolkata-700 001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 39 | 39 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 0 | 0 | |
| (ii) Others | 39 | 39 | |
| (b) Reserves & Surplus | -9618 | -8509 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -9579 | -8470 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 2274 | 1973 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 7 | 7 | |
| (d) Long-term provisions | 0 | 0 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 2281 | 1980 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 618 | 618 | |
| (b) Trade Payables | 0 | 0 | |
| (c) Other current liabilities | 6895 | 6044 | |
| (d) Short-term provisions | 139 | 133 | |
| Total Current Liabilities 4(a) to 4(d) | 7652 | 6795 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 354 | 305 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 246 | 245 | |
| (a(ii)) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(a(ii))) | 22 | 23 | |
| (c) Capital work in progress | 0 | 0 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 10 | 11 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 33 | 41 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| (b) Inventories | 0 | 0 | |
| (c) Trade Recievables | 212 | 203 | |
| (d) Cash & Bank Balance | 86 | 43 | |
| (e) Short-term Loans & Advances | 3 | 10 | |
| (f) Other Current Assets | 20 | 8 | |
| Total Current Assets (a+b+c+d+e+f) | 321 | 264 | |
| TOTAL ASSETS (1+2) | 354 | 305 | |
| Important Indicators | | | |
| (i) Investment | 2313 | 2012 | |
| (ii) Capital Employed | -7305 | -6497 | |
| (iii) Net Worth | -9579 | -8470 | |
| (iv) Net Current Assets | -7331 | -6531 | |
| (v) Cost of Sales | 64 | 58 | |
| (vi) Net Value Added (at market price) | -286 | -30 | |
| (vii) Total Regular Employees (Nos.) | 2 | 3 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 20833 | 36111 | |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|--------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 0 | 0 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 0 | 0 | |
| (II) Other Income | | | |
| | 9 | 8 | |
| (III) Total Revenue (I+II) | 9 | 8 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 0 | 0 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 0 | 0 | |
| (d) Stores & Spares | 0 | 0 | |
| (e) Power & Fuel | 12 | 11 | |
| (f) Salary, Wages & Benefits/Employees Expense | 5 | 13 | |
| (g) Other Operating/direct/manufacturing Expenses | 0 | 0 | |
| (h) Rent, Royalty & Cess | 3 | 3 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 43 | 30 | |
| Total Expenditure (IV (a to j)) | 63 | 57 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -54 | -49 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 1 | 1 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -55 | -50 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 381 | 371 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 434 | 355 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 815 | 726 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -870 | -776 | |
| (XI) Exceptional Items | | | |
| | 237 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -1107 | -776 | |
| (XIII) Extra-Ordinary Items | | | |
| | 2 | -4 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -1109 | -772 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -1109 | -772 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | -1109 | -772 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 0 | 0 | |
| (ii) Cost of Sales : Sales | 0 | 0 | |
| (iii) Salary/Wages : Sales | 0 | 0 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 58.31 | 50.59 | |
| (vi) Current Ratio | 0.04 | 0.04 | |
| (vii) Trade Recievables : Sales | 0 | 0 | |
| (viii) Total Inventory : Sales | 0 | 0 | |

British India Corp. Ltd.

The company

British India Corp. Ltd. (BIC) was incorporated in the year 1920 in the private sector and was nationalized in 1981 under B.I.C. Ltd. (Acquisition of Shares) Act with the objective to take over the controlling shares from private hands.

BIC is a Schedule-'B'/ BIFR / BRPSE referred / taken over CPSE in Textile Sector under the administrative control of M/o Textiles with 100% shareholding by the Government of India. The company employed 1971 regular employees (Executives 197 and Non-executives 1774) as on 31.3.2012. Its Registered and Corporate offices are at Kanpur, Uttar Pradesh.

Vision / Mission

The Vision of the Company is to provide quality products of Woolen Fabrics to the consumers at reasonable prices.

The Mission of the Company is to increase the production/turnover, productivity and cost effectiveness through the best use of available resources. It also seeks to leverage the brand image for increasing the market share of its products in the country and to take up product diversification and quality enhancement.

Industrial / Business Operations

BIC is involved in manufacturing of woollen / worsted fabrics through its two units at Kanpur in U.P. and Dhariwal in Punjab. It has three subsidiaries namely Elgin Mills Co. Ltd., Cownpore Textiles Ltd. and Brushware Ltd. The establishments of these subsidiaries have been closed.

Performance Highlights

The average capacity utilization for all the products / services of the company was 1.14% during 2011-12 as against 0.80% during previous year. The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|--|---------------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Total Production (Lohis, Shawls, & Blankets) | Mts in Lacs DISCOMS | 0.17 | 0.067 |

The Company registered a reduction of ₹ 0.28 crore in total revenue during 2011-12 which went down to ₹ 1.70 crore in 2011-12 from ₹ 1.98 crore during 2010-11. The net loss of the company increased to ₹ 58.34 crore in 2011-12, an increase of ₹ 5.40 crore over the previous year's loss of ₹ 52.94 crore due to reduction in operating income, increase in operating expenses and lack of working capital.

The current ratio of company is at 0.70:1 during 2011-12 as against 0.47:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

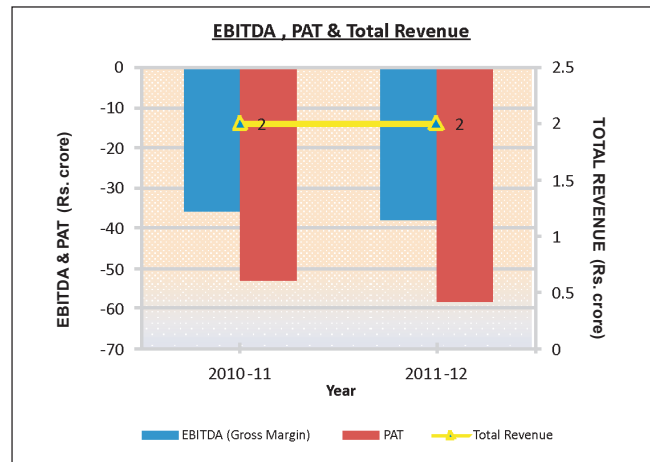


Fig.1

Strategic issue

Government of India has approved the revival of the company in 2011 which was recommended by BRPSE on 28.07.2010. Implementation of the scheme will start as soon as NOC from the Government of Uttar Pradesh is received for the sale of surplus land and the formalities with the BIFR are completed.

British India Corp. Ltd.

11/6, Smt. Parvati Bangla Road, P.B. No.77, Kanpur Uttar Pradesh-208 002

| BALANCE SHEET PARTICULARS | ₹ in Lakhs) | |
|---|---------------|---------------|
| | 2011-12 | 2010-11 |
| I. EQUITY & LIABILITIES | | |
| AUTHORISED CAPITAL | 30462 | 30462 |
| (1) Shareholders' Funds | | |
| (a) Share Capital | | |
| (i) Central Govt | 3162 | 3162 |
| (ii) Others | 9 | 9 |
| (b) Reserves & Surplus | -35942 | -30108 |
| (c) Money received against share warrants | 0 | 0 |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -32771 | -26937 |
| (2) Share application money pending allotment | 0 | 0 |
| (3) Non-current Liabilities | | |
| (a) Long Term Borrowings | 28901 | 20582 |
| (b) Deferred tax liabilities (Net) | 0 | 0 |
| (c) Other Long-term liabilities | 334 | 334 |
| (d) Long-term provisions | 3182 | 3182 |
| Total Non-Current Liabilities 3(a) to 3(d) | 32417 | 24098 |
| (4) Current Liabilities | | |
| (a) Short Term Borrowings | 1670 | 2566 |
| (b) Trade Payables | 183 | 183 |
| (c) Other current liabilities | 4443 | 4825 |
| (d) Short-term provisions | 905 | 905 |
| Total Current Liabilities 4(a) to 4(d) | 7201 | 8479 |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 6847 | 5640 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Total Gross Fixed Assets | 4149 | 4149 |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 3329 | 3289 |
| (a ii) Accumulated Impairment | 0 | 0 |
| (b) Total Net Fixed Assets ((a)-(ai)-(a ii)) | 820 | 860 |
| (c) Capital work in progress | 334 | 334 |
| (d) Intangible assets under developmet | 0 | 0 |
| (e) Non-Current Investments | 4 | 4 |
| (f) Deferred Tax Assets (Net) | 0 | 0 |
| (g) Long Term Loans and Advances | 421 | 321 |
| (h) Other Non-Current Assets | 196 | 106 |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1775 | 1625 |
| (2) Current Assets | | |
| (a) Current Investments | 0 | 0 |
| (b) Inventories | 773 | 791 |
| (c) Trade Recievables | 274 | 274 |
| (d) Cash & Bank Balance | 3628 | 2925 |
| (e) Short-term Loans & Advances | 5 | 1 |
| (f) Other Current Assets | 392 | 24 |
| Total Current Assets (a+b+c+d+e+f) | 5072 | 4015 |
| TOTAL ASSETS (1+2) | 6847 | 5640 |
| Important Indicators | | |
| (i) Investment | 32072 | 23753 |
| (ii) Capital Employed | -3870 | -6355 |
| (iii) Net Worth | -32771 | -26937 |
| (iv) Net Current Assets | -2129 | -4464 |
| (v) Cost of Sales | 4053 | 3820 |
| (vi) Net Value Added (at market price) | -233 | -445 |
| (vii) Total Regular Employees (Nos.) | 1971 | 2132 |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 15432 | 13008 |

2011-12 Provisional

Public Enterprises Survey 2011-2012: Vol-II

| PROFIT & LOSS ACCOUNT PARTICULARS | ₹ in Lakhs) | |
|--|--------------|--------------|
| | 2011-12 | 2010-11 |
| (I) Revenue from Operations (Gross) | 150 | 191 |
| Less : Excise Duty | 0 | 0 |
| Revenue from Operations (Net) | 150 | 191 |
| (II) Other Income | 20 | 7 |
| (III) Total Revenue (I+II) | 170 | 198 |
| (IV) Expenditure on: | | |
| (a) Cost of materials consumed | 3 | 3 |
| (b) Purchase of stock-in-trade | 0 | 0 |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 61 | 149 |
| (d) Stores & Spares | 5 | 6 |
| (e) Power & Fuel | 82 | 85 |
| (f) Salary, Wages & Benefits/Employees Expense | 3650 | 3328 |
| (g) Other Operating/direct/manufacturing Expenses | 103 | 102 |
| (h) Rent, Royalty & Cess | 0 | 0 |
| (i) Loss on sale of Assets/Investments | 0 | 0 |
| (j) Other Expenses | 99 | 115 |
| Total Expenditure (IV (a to j)) | 4003 | 3788 |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | -3833 | -3590 |
| (VI) Depreciation, Depletion & Amortisation | 50 | 32 |
| (VII) Impairment | 0 | 0 |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | -3883 | -3622 |
| (IX) Finance Cost | | |
| (a) On Central Government Loans | 1701 | 1272 |
| (b) On Foreign Loans | 0 | 0 |
| (c) Others | 250 | 249 |
| (d) Less Finance Cost Capitalised | 0 | 0 |
| (e) Charged to P & L Account (a+b+c+d) | 1951 | 1521 |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -5834 | -5143 |
| (XI) Exceptional Items | 0 | 13 |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | -5834 | -5156 |
| (XIII) Extra-Ordinary Items | 0 | 138 |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | -5834 | -5294 |
| (XV) TAX PROVISIONS | 0 | 0 |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | -5834 | -5294 |
| (XVII) Profit/Loss from discontinuing operations | 0 | 0 |
| (XVIII) Tax expenses of discontinuing operations | 0 | 0 |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | 0 | 0 |
| (XX) Profit/Loss for the period (XVI+XIX) | -5834 | -5294 |
| Financial Ratios | | |
| (i) Sales : Capital Employed | -3.88 | -3.01 |
| (ii) Cost of Sales : Sales | 2702 | 2000 |
| (iii) Salary/Wages : Sales | 2433.33 | 1742.41 |
| (iv) Net Profit : Net Worth | - | - |
| (v) Debt : Equity | 9.11 | 6.49 |
| (vi) Current Ratio | 0.70 | 0.47 |
| (vii) Trade Recievables : Sales | 182.67 | 143.46 |
| (viii) Total Inventory : Sales | 515.33 | 414.14 |

National Jute Manufactures Corporation Ltd.

The Company

National Jute Manufactures Corporation Ltd. (NJMC) was incorporated on 3.6.1980 with the objective to take over six jute mills, the management of which was earlier taken over by the Government of India under the Industries (Development and Regulation) Act, 1951.

NJMC is a Schedule 'B' / sick BIFR / BRPSE referred CPSE in Textile sector under the administrative control of M/o Textiles with 100% shareholding by the Government of India. The company employed only one Regular Executive employee as on 31.3.2012. As per decision of the Union Cabinet, VRS was offered to all the officers under Composite Package and all officers / Executives have been released w.e.f. 30.10.2011. The day to day affairs of NJMC are being looked after by a Board comprising 3 Directors (including Government Directors). Its Registered and Corporate offices are at Kolkata, West Bengal.

Vision / Mission

The Vision of the Company is to make the Company viable and sustainable by 2015-16. The Mission of the Company is to modernize the 3 Revival Jute Mills of the Company as specified in the Revival Scheme and to implement the Revival Plan as approved from Union Cabinet / BIFR.

Industrial / Business Operations

NJMC is engaged in manufacturing of jute goods through its 3 operating units at North 24 Paraganas, Howrah and Kolkata in West Bengal and Katihar in Bihar. The company also has one subsidiary namely Bird Jute Export Ltd. with 59.87% share holding.

NJMC has been suffering cash loss since inception due to unfavorable market conditions, unfavorable product mix and absence of strategy, inadequate investment, obsolescence in machinery and technology, poor capacity utilization, very low machinery and labour productivity, very high idle manpower, high wastage generation and high manufacturing cost. Due to disconnection of power supply in all six units of NJMC, there was no production activity for more than eight years since 2003-04. Regular production of the company has started in 3 units during 2011-12 after approval of revival plan. The mills which are revived are; Khardah, Kinnison in West Bengal and RBHM in Bihar. The production is started by engagement of more than 2000 contract workers. As per revival plan the engagement of workforce under contract basis initially for two years to avoid fixed cost till modernization is complete.

Performance Highlights

The physical performances of the company for last two years are given below:

| Main Products | Unit | Performance during | |
|---------------|------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Jute | MT | 4886 | 714 |

Total Revenue of the company registered an increase of ₹ 13.52 crore during 2011-12 which went up to ₹ 32.18 crore in 2011-12 from ₹ 18.66 crore during 2010-11. The losses of the company has gone down by ₹ 91.23 crore to ₹ 38.21 crore in 2011-12, from ₹ 129.44 crore in previous year due to increase in operating income and decrease in operating expenditure as provisions for VRS and arrear for salary etc. reduced during the year.

The current ratio of company is at 2.43:1 during 2011-12 as against 1.49:1 in the previous year. Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

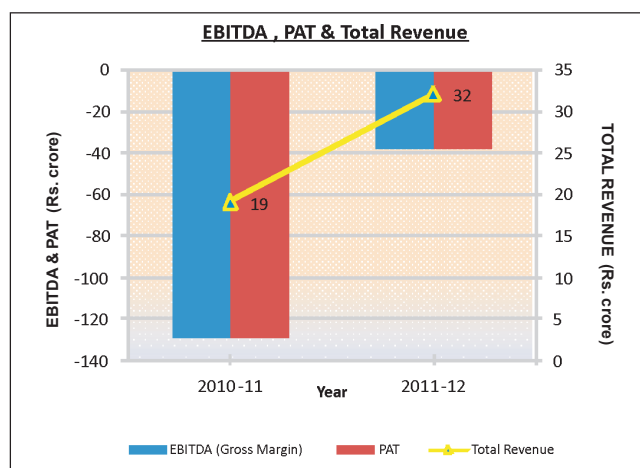


Fig.1

Strategic issues

The company was referred to BIFR on 11-08-1992. NJMC was also referred to BRPSE and Union Cabinet approved revival scheme of the company on 19-3-2010, which envisaged revival of three mills viz. Khardah, Kinnison in West Bengal and RBHM in Bihar and closure of remaining three mills. The closure of the other units is under process. The revised cost of scheme is 1562.98 crore and Net Worth of the company is expected to be positive by 2015-16. BIFR has also approved the scheme on 31.3.2011. The revised repayment period of the loans granted to NJMC is 2013-14 to 2024-25. The company will focus on modernization to get the desired productivity as envisaged in the Revival Plan.

National Jute Manufactures Corporation Ltd.

Chartered Bank Building, 2nd Floor, 4, Netaji Subhas Road, Kolkata, West Bengal - 700 001

| BALANCE SHEET | | ₹ in Lakhs | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 6000 | 6000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 5580 | 5580 | |
| (ii) Others | 0 | 0 | |
| (b) Reserves & Surplus | -27744 | -23923 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | -22164 | -18343 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 35897 | 30161 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 0 | 0 | |
| (d) Long-term provisions | 8 | 67 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 35905 | 30228 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 0 | 0 | |
| (b) Trade Payables | 2741 | 16614 | |
| (c) Other current liabilities | 5832 | 5613 | |
| (d) Short-term provisions | 189 | 189 | |
| Total Current Liabilities 4(a) to 4(d) | 8762 | 22416 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 22503 | 34301 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 4444 | 4415 | |
| (a) Total Gross Fixed Assets | 5624 | 5196 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 1180 | 781 | |
| (c) Capital work in progress | 0 | 14 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | | | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 0 | 0 | |
| (h) Other Non-Current Assets | 0 | 0 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 1180 | 795 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | | | |
| | 2145 | 2080 | |
| (c) Trade Recievables | | | |
| | 6 | 0 | |
| (d) Cash & Bank Balance | | | |
| | 17336 | 20606 | |
| (e) Short-term Loans & Advances | | | |
| | 747 | 416 | |
| (f) Other Current Assets | | | |
| | 1089 | 10404 | |
| Total Current Assets (a+b+c+d+e+f) | 21323 | 33506 | |
| TOTAL ASSETS (1+2) | 22503 | 34301 | |
| Important Indicators | | | |
| (i) Investment | 41477 | 35741 | |
| (ii) Capital Employed | 13733 | 11818 | |
| (iii) Net Worth | -22164 | -18343 | |
| (iv) Net Current Assets | 12561 | 11090 | |
| (v) Cost of Sales | 7009 | 14780 | |
| (vi) Net Value Added (at market price) | -45 | -4629 | |
| (vii) Total Regular Employees (Nos.) | 1 | 175 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 18900000 | 390524 | |

| PROFIT & LOSS ACCOUNT | | ₹ in Lakhs | |
|--|-------------|--------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 1576 | 0 | |
| Less : Excise Duty | 0 | 0 | |
| Revenue from Operations (Net) | 1576 | 0 | |
| (II) Other Income | | | |
| | 1642 | 1866 | |
| (III) Total Revenue (I+II) | 3218 | 1866 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 1668 | 565 | |
| (b) Purchase of stock-in-trade | 0 | 0 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -800 | -407 | |
| (d) Stores & Spares | 188 | 43 | |
| (e) Power & Fuel | 289 | 200 | |
| (f) Salary, Wages & Benefits/Employees Expense | 2268 | 8201 | |
| (g) Other Operating/direct/manufacturing Expenses | 1952 | 1081 | |
| (h) Rent, Royalty & Cess | 20 | 20 | |
| (i) Loss on sale of Assets/Investments | 0 | 0 | |
| (j) Other Expenses | 1395 | 5062 | |
| Total Expenditure (IV (a to j)) | 6980 | 14765 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -3762 | -12899 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 29 | 15 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -3791 | -12914 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 30 | 30 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 0 | 0 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 30 | 30 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | | | |
| | -3821 | -12944 | |
| (XI) Exceptional Items | | | |
| | 0 | 0 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -3821 | -12944 | |
| (XIII) Extra-Ordinary Items | | | |
| | 0 | 0 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | -3821 | -12944 | |
| (XV) TAX PROVISIONS | | | |
| | 0 | 0 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | -3821 | -12944 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax) (XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | -3821 | -12944 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 11.48 | 0 | |
| (ii) Cost of Sales : Sales | 444.73 | 0 | |
| (iii) Salary/Wages : Sales | 143.91 | 0 | |
| (iv) Net Profit : Net Worth | - | - | |
| (v) Debt : Equity | 6.43 | 5.41 | |
| (vi) Current Ratio | 2.43 | 1.49 | |
| (vii) Trade Recievables : Sales | 0.38 | 0 | |
| (viii) Total Inventory : Sales | 136.1 | 0 | |

National Textile Corporation Ltd.

The Company

National Textile Corporation Ltd. (NTC) was established in 1968 with the main objective of managing the affairs of 124 sick textile mills taken over by the Government of India in three series of Nationalization Acts viz., The Sick Textile Undertakings (Nationalisation) Act, 1974, The Swadeshi Cotton Mills Company Limited (Acquisition and Transfer of Undertakings) Act, 1986 and The Textile Undertakings (Nationalisation) Act, 1995.

NTC is a Schedule-'A' BIFR / BRPSE referred CPSE in Textile sector under the administrative control of M/o Textiles with 100% shareholding by the Government of India. The company employed 8379 regular employees (Executives 1565, Non-executives 6814) as on 31.3.2012. Its Registered and Corporate offices are at New Delhi.

Vision / Mission

The Vision of the Company is to be a world class eco-friendly integrated textile company, catering primarily to the clothing needs of the nation. The Mission of the company is to be a leading textile enterprise steadily improving capacity utilization, economy of operations, productivity, quality, brand image, market share & export.

Industrial / Business Operations

The main activities of the company are spinning, weaving and retail marketing yarn & cloth. Now, NTC has 23 working mills (as per BIFR / GOI approved strategy) in the State of Andhra Pradesh (1), Gujarat (1), Karnataka (1), Kerala (4), Madhya Pradesh (2), Maharashtra (5), Puducherry (1), Tamilnadu (7) and West Bengal (1) with good infrastructure for the production of a variety of yarns and woven fabrics. The Company has mills in cotton growing areas and cotton centers to market its products. ISO 9001-2008 certifications have been awarded to 17 textile mills of NTC.

Performance Highlights

The physical performance of Company for last two years is given below:

| Main Products | Unit | Performance during | |
|---------------|------------|--------------------|---------|
| | | 2011-12 | 2010-11 |
| Yarn | Kg | 350.20 | 346.03 |
| Cloth | Lakh Meter | 120.25 | 89.91 |

The Company registered an increase of ₹ 179.52 crore in total revenue during 2011-12 which went up to ₹ 893.37 crore in 2011-12 from ₹ 713.85 crore during 2010-11 due to increase in operating and other income. However, the net profit of the company has gone down to ₹ 130.14 crore in 2011-12, a decline of ₹ 1174.10 crore from the previous year profit of ₹ 1304.24 crore. The total income increased due to increase in Sale rate of Cloth coupled with increase in production quantity. The company is making operating losses during last two years. However these losses reduced during the year 2011-12 due to increase in productivity as

a result of modernization. The net profit is due to Extra-Ordinary Items of ₹ 326.00 crore during 2011-12 as against ₹ 1982.88 crore during previous year due to sale of assets for implementation of revival scheme.

The current ratio of company is at 2.71:1 during 2011-12 as against 2.39:1 in the previous year (Fig.2). Balance Sheet and Profit & Loss Account of the company and selected financial ratios during the period 2010-11 to 2011-12 can be seen on the adjoining page.

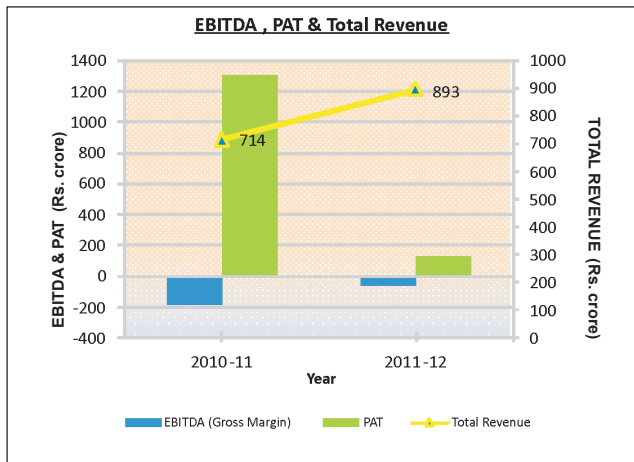


Fig.1

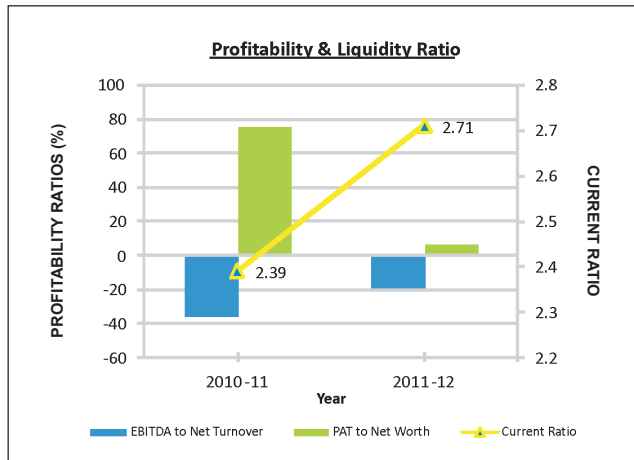


Fig.2

Strategic Issues

On account of obsolete technology; excess manpower; poor productivity, etc. 8 of its 9 subsidiaries were referred to BIFR in the year 1992-93. The BIFR approved Revival Schemes for all the 9 subsidiaries - 8 of them in the year 2002-03 and 9th in the year 2005. The Company has been implementing the Revival Scheme since then. The entire funds required for the implementation of the Revival Scheme is generated through sale of assets of the closed mills and surplus assets of the viable mills.

www.ntcltd.co.in

Textiles

National Textile Corporation Ltd.

Surya Kiran Building 19, K.G. Marg, New Delhi 110001

| BALANCE SHEET | | (₹ in Lakhs) | |
|---|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| I. EQUITY & LIABILITIES | | | |
| AUTHORISED CAPITAL | 500000 | 500000 | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | | | |
| (i) Central Govt | 305488 | 305488 | |
| (ii) Others | 728 | 728 | |
| (b) Reserves & Surplus | -120182 | -133196 | |
| (c) Money received against share warrants | 0 | 0 | |
| Total Shareholders' Funds (1(a)+1(b)+1(c)) | 186034 | 173020 | |
| (2) Share application money pending allotment | | | |
| | 0 | 0 | |
| (3) Non-current Liabilities | | | |
| (a) Long Term Borrowings | 44033 | 39699 | |
| (b) Deferred tax liabilities (Net) | 0 | 0 | |
| (c) Other Long-term liabilities | 15125 | 8267 | |
| (d) Long-term provisions | 19022 | 19457 | |
| Total Non-Current Liabilities 3(a) to 3(d) | 78180 | 67423 | |
| (4) Current Liabilities | | | |
| (a) Short Term Borrowings | 688 | 752 | |
| (b) Trade Payables | 17162 | 20755 | |
| (c) Other current liabilities | 35674 | 45267 | |
| (d) Short-term provisions | 31488 | 29631 | |
| Total Current Liabilities 4(a) to 4(d) | 85012 | 96405 | |
| TOTAL EQUITY & LIABILITIES (1+2+3+4) | 349226 | 336848 | |
| II. ASSETS | | | |
| (1) Non-Current Assets | | | |
| (a) Total Gross Fixed Assets | | | |
| (ai) Accumulated Depreciation, Depletion & Amortisation | 38750 | 32153 | |
| (aii) Accumulated Impairment | 0 | 0 | |
| (b) Total Net Fixed Assets ((a)-(ai)-(aii)) | 79991 | 74292 | |
| (c) Capital work in progress | 32058 | 26183 | |
| (d) Intangible assets under developmet | 0 | 0 | |
| (e) Non-Current Investments | 1811 | 1811 | |
| (f) Deferred Tax Assets (Net) | 0 | 0 | |
| (g) Long Term Loans and Advances | 2503 | 890 | |
| (h) Other Non-Current Assets | 2595 | 3217 | |
| Total Non-Current Assets (b+c+d+e+f+g+h) | 118958 | 106393 | |
| (2) Current Assets | | | |
| (a) Current Investments | | | |
| | 0 | 0 | |
| (b) Inventories | 25622 | 24965 | |
| (c) Trade Recievables | 4142 | 2581 | |
| (d) Cash & Bank Balance | 167567 | 177415 | |
| (e) Short-term Loans & Advances | 12483 | 5765 | |
| (f) Other Current Assets | 20454 | 19729 | |
| Total Current Assets (a+b+c+d+e+f) | 230268 | 230455 | |
| TOTAL ASSETS (1+2) | 349226 | 336848 | |
| Important Indicators | | | |
| (i) Investment | 350249 | 345915 | |
| (ii) Capital Employed | 230067 | 212719 | |
| (iii) Net Worth | 186034 | 173020 | |
| (iv) Net Current Assets | 145256 | 134050 | |
| (v) Cost of Sales | 102945 | 80961 | |
| (vi) Net Value Added (at market price) | 44614 | 203299 | |
| (vii) Total Regular Employees (Nos.) | 8379 | 8478 | |
| (viii) Avg. Monthly Emoluments per Employee(₹) | 22762 | 25609 | |

| PROFIT & LOSS ACCOUNT | | (₹ in Lakhs) | |
|--|---------------|---------------|--|
| PARTICULARS | 2011-12 | 2010-11 | |
| (I) Revenue from Operations (Gross) | | | |
| | 69234 | 63666 | |
| Less : Excise Duty | 11 | 12 | |
| Revenue from Operations (Net) | 69223 | 63654 | |
| (II) Other Income | | | |
| | 20114 | 7731 | |
| (III) Total Revenue (I+II) | 89337 | 71385 | |
| (IV) Expenditure on: | | | |
| (a) Cost of materials consumed | 45935 | 40895 | |
| (b) Purchase of stock-in-trade | 6155 | 1835 | |
| (c) Changes in inventories of finished goods, work-in-progress and stock in trade | -2622 | -8591 | |
| (d) Stores & Spares | 2488 | 2200 | |
| (e) Power & Fuel | 12901 | 11238 | |
| (f) Salary, Wages & Benefits/Employees Expense | 22887 | 26054 | |
| (g) Other Operating/direct/manufacturing Expenses | 2789 | 2149 | |
| (h) Rent, Royalty & Cess | 199 | 164 | |
| (i) Loss on sale of Assets/Investments | 0 | 13751 | |
| (j) Other Expenses | 5020 | 0 | |
| Total Expenditure (IV (a to j)) | 95752 | 89695 | |
| (V) PROFIT BEFORE DEPRECIATION, & IMPAIRMENT, FINANCE CHARGES/INTEREST, EXCEPTIONAL & EXTRAORDINARY ITEMS & TAXES (PBDIEET)(III-IV) | | | |
| | -6415 | -18310 | |
| (VI) Depreciation, Depletion & Amortisation | | | |
| | 7193 | 5017 | |
| (VII) Impairment | | | |
| | 0 | 0 | |
| (VIII) PROFIT BEFORE FINANCE COST/INTEREST, EXCEPTIONAL, EXTRA-ORDINARY ITEMS & TAXES (PBIET)(V-VI-VII) | | | |
| | -13608 | -23327 | |
| (IX) Finance Cost | | | |
| (a) On Central Government Loans | 4335 | 4158 | |
| (b) On Foreign Loans | 0 | 0 | |
| (c) Others | 533 | 1241 | |
| (d) Less Finance Cost Capitalised | 0 | 0 | |
| (e) Charged to P & L Account (a+b+c+d) | 4868 | 5399 | |
| (X) PROFIT BEFORE EXCEPTIONAL & EXTRA-ORDINARY ITEMS & TAX (PBEET)(VIII-IXe) | -18476 | -28726 | |
| (XI) Exceptional Items | | | |
| | 204 | 526 | |
| (XII) PROFIT BEFORE EXTRA-ORDINARY ITEMS & TAX (PBET)(X-XI) | | | |
| | -18680 | -29252 | |
| (XIII) Extra-Ordinary Items | | | |
| | -32600 | -198288 | |
| (XIV) PROFIT BEFORE TAX (PBT)(XII-XIII) | | | |
| | 13920 | 169036 | |
| (XV) TAX PROVISIONS | | | |
| | 906 | 38613 | |
| (XVI) NET PROFIT / LOSS FOR THE PERIOD FROM CONTINUING OPERATIONS AFTER TAX(XIV-XV) | | | |
| | 13014 | 130423 | |
| (XVII) Profit/Loss from discontinuing operations | | | |
| | 0 | 0 | |
| (XVIII) Tax expenses of discontinuing operations | | | |
| | 0 | 0 | |
| (XIX) Profit/Loss from discontinuing operations (after Tax)(XVII-XVIII) | | | |
| | 0 | 0 | |
| (XX) Profit/Loss for the period (XVI+XIX) | | | |
| | 13014 | 130423 | |
| Financial Ratios | | | |
| (i) Sales : Capital Employed | 30.09 | 29.92 | |
| (ii) Cost of Sales : Sales | 148.72 | 127.19 | |
| (iii) Salary/Wages : Sales | 33.06 | 40.93 | |
| (iv) Net Profit : Net Worth | 7 | 75.38 | |
| (v) Debt : Equity | 0.14 | 0.13 | |
| (vi) Current Ratio | 2.71 | 2.39 | |
| (vii) Trade Recievables : Sales | 5.98 | 4.05 | |
| (viii) Total Inventory : Sales | 37.01 | 39.22 | |