

There were 7 enterprises in the public sector as on 31.3.2005 which were engaged in producing steel and allied products. The names of these enterprises alongwith their year of incorporation in chronological order are given below :

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Indian Iron & Steel Co. Ltd.	1972
2.	Mishra Dhatu Nigam Ltd.	1973
3.	Steel Authority of India Ltd.	1973
4.	Maharashtra Elektros melt Ltd.	1974
5.	Sponge Iron India Ltd.	1978
6.	Ferro Scrap Nigam Ltd.	1979
7.	Rashtriya Ispat Nigam Ltd.	1982

2. The enterprises falling in this group are mainly engaged in production of saleable steel, spun pipes, castings, sponge iron, special steel and various allied products.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net profit/Loss:** The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below :

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Steel Authority of India Ltd.	6816.97
2.	Rashtriya Ispat Nigam Ltd.	2008.09
3.	Maharashtra Elektros melt Ltd.	52.23
4.	Indian Iron & Steel Co. Ltd.	46.59
5.	Mishra Dhatu Nigam Ltd.	6.86
6.	Ferro Scrap Nigam Ltd.	5.41
7.	Sponge Iron India Ltd.	3.93
<b>Total Net Profit/Loss (-)</b>		<b>8940.08</b>

5. **Dividends :** The following enterprises declared dividend as per details given below :

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Steel Authority of India Ltd.	1363.03
2.	Sponge Iron India Ltd.	1.79
3.	Mishra Dhatu Nigam Ltd.	1.37
4.	Ferro Scrap Nigam Ltd.	1.08
<b>Total Dividend</b>		<b>1367.27</b>

6. **Township & Social Overheads :**

The operating results of these enterprises after setting off township maintenance and other social overheads

such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below :

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	312.59
2.	Gross expenditure on Township	28.36
3.	Less : Rent receipt and other income	14.17
4.	Net expenditure on Township	14.19
5.	Social Overheads: Educational, Med. facilities, etc.	67.35
6.	Total Social Overheads	81.54
7.	No. of employees	163292
8.	Per capita expend. on Social Overheads (Rs.)	4994.00
9.	No. of houses constructed	165577
10.	No. of houses under construction	132
11.	Housing satisfaction (%)	101.40

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

## STEEL

## SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	1378800	1378800	1378800
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	1157362	1157362	1157362
OTHERS	100020	100020	100020
(B) SHARE APPLICATION MONEY	0	0	0
(C) RESERVES & SURPLUS	632662	103606	127949
TOTAL (A)+(B)+(C)	1890044	1360988	1385331
(2) LOAN FUNDS			
(A) SECURED LOANS	169328	345707	640019
(B) UNSECURED LOANS	437940	558182	794866
TOTAL (A)+(B)	607268	903889	1434885
(3) DEFERRED TAX LIABILITY	201826	854	1024
TOTAL (1)+(2)+(3)	2699138	2265731	2821240
II. APPLICATION FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	3803491	3763570	3745007
(B) LESS: DEPRECIATION	2268327	2068023	1915374
(C) NET BLOCK	1535164	1695547	1829633
(D) CAPITAL WORK IN PROGRESS	45318	43709	39963
TOTAL (C)+(D)	1580482	1739256	1869596
(2) INVESTMENTS	75507	71639	55364
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	583448	403242	484641
(B) SUNDRY DEBTORS	208824	177033	203293
(C) CASH & BANK BALANCES	1044630	367223	132604
(D) OTHER CURRENT ASSETS	25848	11776	10656
(E) LOAN & ADVANCES	257048	190227	157932
TOTAL (A+B+C+D+E)	2119798	1149501	989126
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	654530	636004	659199
(B) PROVISIONS	643965	500463	323278
TOTAL (A+B)	1298495	1136467	982477
NET CURRENT ASSETS	821303	13034	6649
(4) DEFERRED REVENUE/PRE. EXPENDITURE	39985	50411	61996
(5) DEFERRED TAX ASSET	0	0	750
(6) PROFIT & LOSS ACCOUNT (DR)	181861	391391	826885
TOTAL (1+2+3+4+5+6)	2699138	2265731	2821240

## STEEL

## SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	4230731	3205911	2580950
EXCISE DUTY	444707	373611	311075
NET SALES	3786024	2832300	2269875
OTHER INCOME/RECEIPTS	158826	96263	92802
ACCRETION/DEPLETION IN STOCKS	78055	-51167	-75339
TOTAL	4022905	2877396	2287338
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	1301279	934968	843241
STORES & SPARES	262074	237845	215600
POWER & FUEL	261340	254539	244178
MANUFACTURING/DIRECT/OPERATING EXPENSES	6606	4947	3870
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	513770	567235	458749
OTHER EXPENSES	186782	137982	144083
PROVISIONS	10634	23053	21397
TOTAL	2542485	2160569	1931118
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	1480420	716827	356220
DEPRECIATION	215200	161753	162146
DRE/PREL. EXPENSES WRITTEN OFF	18687	34443	35485
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	1246533	520631	158589
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	0	5	54
ON FOREIGN LOANS	7670	8479	11086
OTHERS	56805	89029	143678
LESS INTEREST CAPITALISED	169	802	1138
CHARGED TO P & L ACCOUNT	64306	96711	153680
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	1182227	423920	4909
TAX PROVISIONS	282500	12751	-1053
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	899727	411169	5962
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	5719	-620	1290
NET PROFIT/LOSS(-)	894008	411789	4672
DIVIDEND DECLARED	136727	594	174
DIVIDEND TAX	18581	76	9
RETAINED PROFIT	738700	411119	4489

## STEEL

## MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	1806171	1993996	2306641
CAPITAL EMPLOYED	2356467	1708581	1836282
NET WORTH	1668198	919186	496450
COST OF PRODUCTION	2840678	2453476	2282429
COST OF SALES	2762623	2504643	2357768
VALUE ADDED	2039386	1353781	891517
R AND D EXPENDITURE	6810	7545	5790
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	163292	169261	177593
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	26219	27927	21526
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES	56	52	78
SEMI/FINISHED GOODS : SALES	26	25	39
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	160.67	165.77	123.61
MATERIAL COST : COST OF PRODUCTION	45.81	38.11	36.94
MANPOWER COST : COST OF PRODUCTION	18.09	23.12	20.10
COST OF SALES: SALES	72.97	88.43	103.87
PBDITEP : CAPITAL EMPLOYED	62.82	41.95	19.40
PBITEP : CAPITAL EMPLOYED	52.90	30.47	8.64
PBITEP : SALES	32.92	18.38	6.99
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	70.87	46.12	0.99
NET PROFIT : NET WORTH	53.59	44.80	0.94
R AND D EXPENDITURE : SALES	0.18	0.27	0.26
SUNDRY DEBTORS : SALES (NO. OF DAYS)	20	23	33

## Ferro Scrap Nigam Ltd. (FSNL)

### 1. Company Profile

FSNL was incorporated in the year 1979 under the Companies Act, 1956 to take over the running business of Heckett Engineering Co. in India with an objective to Indigenise the entire scrap recovery process in the steel sector under SAIL, RINL and IISCO. FSNL is a Schedule-'C' / Mini Ratna PSE in Steel sector under the administrative control M/o Steel having its registered and corporate office at Bhilai, Chhattisgarh. FSNL is a 100% subsidiary of MSTC Ltd.

### 2. Industrial / Business Activities

FSNL is one of the subsidiary enterprises processing and recovering iron and steel from slog and also executing Job of slog handling at 8 steel plants namely IISCO, Rourkela and NINL, Bhilai, Bokaro, Vizag, Durgapur, and Ispat Metallics India Ltd. in the States of West Bengal, Orissa, Chhattisgarh, Jharkhand, Andhra Pradesh and Maharashtra respectively. The enterprise is driven by a workforce of 1155 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
Processing and recovery of Iron & Steel Scrap	MT	2174047	1936118	1629288

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	90.78	82.01	73.49
Net Profit/Loss(-)	5.41	5.36	5.10
Net Worth	124.55	119.66	117.96
Paid up capital	2.00	2.00	2.00
Share of Holding Co.	2.00	2.00	2.00

### 5. Key Performance Factors

- Profitability did not increase in proportion to increase in turnover due to increase in input cost like diesel, power and steel price etc., where as the service charges rates are fixed without price escalation.
- In order to increase the production level, the company invests in capital equipment every year either for addition or replacement.

### 6. Strategic Issues

- Efforts are being made for extending operations in other areas in public and private sector steel plants.

## Indian Iron & Steel Co. Ltd. IISCO)

### 1. Company Profile

IISCO was incorporated in the year 1918 and taken over by the Government of India on 14.07.72. The Company became a 100% subsidiary of Steel Authority of India Ltd. (SAIL) with effect from 01.05.78. The objective of the company is to carry out manufacturing of iron and steel materials. IISCO is a Schedule-'B' / BIFR referred / takeover PSE in Steel sector under the administrative control of M/o Steel having its registered office at Kolkata, West Bengal.

### 2. Industrial / Business Activities

IISCO is one of the subsidiary enterprises in the manufacturing of iron and steel materials, coal raising and raising of Iron Ore, having its 6 operating units at Burdwan in West Bengal and Singbhum and Dhanbad in Jharkand. The enterprise is driven by a workforce of 16218 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Saleable Steel	'000t	274 (34.25)	241 (30.12)	264 (33.00)	46.97%
Pig Iron	'000t	182	222	280	14.22%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1371.11	948.42	826.41
Net Profit/Loss(-)	46.59	27.09	-182.23
Net Worth	-574.12	-620.22	-588.69
Paid up capital	387.66	387.66	387.66
Share of Holding Co.	387.66	387.66	387.66

#### 5. Key Performance Factors

- The major factor contributed towards improved profitability is increase in volume and price.
- The company has substantial carry forward losses and unabsorbed depreciation under the Income Tax Act, 1961 and accordingly deferred tax assets reduced by deferred tax liability of about Rs.478.83 crore as on 31.3.2005. However, as a prudent practice, the above deferred tax assets have not been recognized in the financial statements and the same would be considered at appropriate time keeping in view the availability of sufficient taxable income against which the deferred tax can be realized.

#### 6. Strategic Issues

- A revival plan for the company was sanctioned by the Government of India in June-2002 with a total financial package of Rs. 881 crore. BIFR approved the revival package on 20.11.03. So far an amount of Rs.68.0 crore have been spent. IISCO is in the process of merger with SAIL and it is also expected that funding will be managed by SAIL.
- During the year, 924 employees left the company out of which 249 availed of VRS, 583 retired on superannuation and 92 left on other grounds. Up-to 31.3.2005, total 4682 employees have taken VRS.

## Maharashtra Electros melt Ltd. (MEL)

#### 1. Company Profile

MEL was incorporated in the year 1974 under the Companies Act, 1956 and promoted by the State Industrial and Investment Corporation of Maharashtra with an objective to develop the Chandrapur area in Maharashtra which had vast deposits of good grade iron ore. MEL is an uncategorised BIFR referred PSE in Steel sector under the administrative control of M/o Steel having its registered office at Mumbai and corporate office at Chandrapur, Maharashtra. MEL is a subsidiary of Steel Authority of India Ltd. (SAIL) which holds 99% of its equity.

#### 2. Industrial / Business Activities

MEL is one of the subsidiary enterprises in the manufacturing of Ferro Alloys having its operating unit at Chandrapur, Maharashtra. The enterprise is driven by a workforce of 812 employees as on 31.3.2005.

#### 3. Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
HC FeMn	MT	65245	24531	57849	64.02%
SiMn	MT	33078	35670	35318	30.48%
MC FeMn	MT	2218	1443	1939	5.21%
Capacity Utilization	%	118	82	114	-

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	222.95	125.33	156.70
Net Profit/Loss(-)	52.23	6.30	1.12
Net Worth	33.92	-18.20	-24.25
Paid up capital	24.00	24.00	24.00
Share of Holding Co.	23.76	23.76	23.76

### 5. Key Performance Factors

- The profitability has increased due to cost control.
- The company is registered with stock exchanges of Mumbai and Ahmedabad since 1975, however there is no floor trading of its shares.

### 6. Strategic Issues

- The company's status with BIFR is now listed as 'Dropped' as net worth has become positive.
- During the year, 13 employees left the company out of which 12 availed of VRS, and 1 left on other grounds. Up-to 31.3.2005, total 198 employees have taken VRS.

## Mishra Dhatu Nigam Ltd. (MIDHANI)

### 1. Company Profile

MIDHANI was incorporated in the year 1973 under the Companies Act, 1956 with an objective to manufacture Super-alloys, Titanium alloys and Special purpose steel required in strategic sectors like Space, Aeronautics, Defence and Atomic Energy etc. MIDHANI is a schedule-'B' PSE in Steel sector under the administrative control of M/o Defence, D/o Defence Production and Supplies having 100% Government holding with its registered and corporate office at Hyderabad, Andhra Pradesh.

### 2. Industrial / Business Activities

MIDHANI is one of the pioneering enterprises in the manufacturing of some of the very complex alloys like super alloys, maraging steel and welding electrodes having its single operating unit at Hyderabad, Andhra Pradesh. The enterprise is driven by a workforce of 1321 employees as on 31.3.2005.

### 3. Opening Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Super alloys	MT	1337	1819	1975
Special Stainless Steel & Titanium Based alloys		(49%)	(67%)	(72%)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	123.64	116.49	82.97
Net Profit/Loss(-)	6.86	6.89	-2.16
Net Worth	144.69	138.66	132.26
Paid up capital	137.34	137.34	137.34
Share of Central Govt.	137.34	137.34	137.34

### 5. Key Performance Factors

- Major customers are DRDO, ISRO, HAL, DAE and OFB.
- The overall capacity utilization for the year was 48%.
- Thrust on booking and executing high value orders having good profit margins.
- Thrust on production and supply of value related items.
- Company has 'Excellent' MOU rating during the year 2004-05.
- Performance on export front is not encouraging.

### 6. Strategic Issues

- Thrust on R&D is to be given.
- MIDHANI is wholly dependent on Government customers. It has to develop its product for export areas also.

## Rashtriya Ispat Nigam Ltd. (RINL)

### 1. Company Profile

RINL was incorporated on 18.2.1982 under the Companies Act, 1956 with an objective to be a self supporting, growing company with continuous improvement in productivity, quality and customer satisfaction. RINL is a schedule 'A' PSE in Steel sector under the administrative control of M/o Steel having 100% Government holding with its registered and corporate office at Visakhapatnam, Andhra Pradesh.



## 2. Industrial / Business Activities

RINL is one of the enterprises in the production and marketing of basic grade pig iron and steel products having its one operating unit at Visakhapatnam, Andhra Pradesh. The enterprise is driven by a workforce of 16613 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Saleable Steel	'000T	3173 (119)	3169 (119)	3056 (115)	93.7%
Pig Iron	'000T	273 (49)	439 (79)	517 (93)	4.2 %
By Products	'000 T	-	-	-	1.8%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	7359.84	5463.50	4464.63
Net Profit/Loss(-)	2008.09	1547.19	520.69
Net Worth	6878.32	4851.78	3286.01
Paid up capital	7827.32	7827.32	7827.32
Share of Central Govt.	7827.32	7827.32	7827.32

## 5. Key Performance Factors

- Improvement in production volumes, product mix, higher realisation, cost savings and interest cost containment are the main reasons for improvement in financial performance.
- Company is having market share of 51% in Pig Iron, 41% in saleable steel and 50% in finished steel.
- Company has been making production surpassing its rated capacity.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

The company has a plan to attain 10 million ton liquid steel capacity through

technological up-gradation, operational efficiency and expansion.

- The company intends to wipe out accumulated losses by 2006-07
- Price of steel is cyclic in nature. Financial performance is also affected due to changes in prices of finished products.

## Sponge Iron India Ltd. (SIIL)

### 1. Company Profile

SIIL was incorporated in the year 1978 under the Companies Act, 1956 with an objective to produce sponge iron and Ferro Alloys and to develop new technology in the field of production of coal based sponge iron. SIIL is a schedule 'C' PSE in Steel sector under the administrative control of M/o Steel having 98.73% Government holding with its registered and corporate office at Hyderabad, Andhra Pradesh.

### 2. Industrial / Business Activities

SIIL is one of the pioneering enterprises in the manufacturing of Sponge Iron and generation of power having its operating unit at Khammam, Andhra Pradesh. The enterprise is driven by a workforce of 316 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Sponge Iron	MT	96	116	119	94%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	61.98	58.86	44.14
Net Profit/Loss(-)	3.93	12.98	8.51
Net Worth	62.90	61.01	52.28
Paid up capital	65.10	65.10	65.10
Share of Central Govt.	64.27	64.27	64.27

### 5. Key Performance Factors

- Improved market conditions with higher sales realization.
- Company has 'Very Good' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Improved quality of Iron Ore / Coal will lead to improved operation of the company.
- The proposal to merge the company with M/s. RINL is under consideration of the administrative Ministry.
- A plant for production of 8300 tones of sileo manganese and with an-asset base of Rs. 39 crore is not in operation due to un-remunerative price.
- During the year, 6 employees left the company out of which 2 availed of VRS, 1 retired on superannuation and 3 left on other grounds.

## Steel Authority of India Ltd (SAIL)

### 1. Company Profile

SAIL was incorporated on 24.1.1973 under the Companies Act, 1956 with an objective to plan, promote and organise an integrated and efficient development of iron and steel and associated input industries. SAIL is a schedule 'A' / Navratna PSE in Steel sector under the administrative control of M/o Steel having 85.82% Government holding with its registered and corporate office at Delhi.

### 2. Industrial / Business Activities

SAIL is one of the pioneering enterprises in the production of Iron and Steel and other by-products having its 7 operating plants at Bhilai in Chhattisgarh, Durgapur in West Bengal, Rourkela in Orissa, Bokaro in Jharkhand, Salem in Tamilnadu and Bhadravati in Karnataka. It has two subsidiaries namely Indian Iron & Steel Co. Ltd. and Maharashtra Electros melt Ltd. The company also has 11 financial joint ventures and 10 other units. The enterprise is driven by a workforce of 1,26,857 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Semis	'000t	1751	2146	2057
Finished	'000t	8900	8581	8029
Total Saleable	'000t	11030	11026	10352
Steel		(104)	(104)	(97)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	28629.94	21528.39	17050.41
Net Profit/Loss(-)	6816.97	2512.08	-304.31
Net Worth	10011.72	4659.17	1988.93
Paid up capital	4130.40	4130.40	4130.40
Share of Central Govt.	3544.69	3544.69	3544.69

### 5. Key Performance Factors

- Turnover and profitability of the company increased due to product-mix, value added products and higher sale realisation.
- Profitability of SAIL also increased due to improved techno-economic parameters viz. Coke rate reduced by 1% over previous year to reach the best ever level of 536 kg / thm and reduction in debt, resulting in substantial savings in interest.
- SAIL was ranked 16<sup>th</sup> largest steel producer in the world during 2004.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 20 to Rs. 70.30 during the year 2004-05 as compared to Rs. 8.75 to Rs. 61.40 during 2003-04.

### 6. Strategic Issues

- SAIL has adopted a market-oriented product-mix, reinforcing sales and marketing efforts with greater focus on customer satisfaction. It is also concentrating on Cost control / Fund Management, Rightsizing Manpower,

Purchase Cost Optimisation and Inventory Management.

- Corporate Plan 2012 of SAIL envisages increase in products per requirement. Projects worth over Rs. 3000 crore are at various stages of implementation and approval in the company.
- SAIL has a strategy for continuous product development. New products development include SAIL HITEN 690 AR grade plate used for ATM chests, a prototype “noise barrier” to mitigate noise pollution emanating from increased traffic density etc.
- SAIL has made joint ventures and is trying to acquire coking coal mining mines in India and abroad. Merging of IISCO with SAIL has been approved.
- To improve effectiveness of SAIL’s working, reforms are also required in the areas of Grant / renewal of Mining Lease and Infrastructure development.
- During the year, 5053 employees left the company out of which 1440 availed of VRS and 3613 retired on superannuation.

There were 10 enterprises in the public sector as on 31.3.2005 which were engaged in Mining and Allied activities. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprises	Year of Incorporation
1.	Indian Rare Earths Ltd.	1950
2.	National Mineral Development Corporation Ltd.	1958
3.	Hindustan Copper Ltd.	1967
4.	Uraium Corporation of India Ltd.	1967
5.	Bharat Refractories Ltd.	1974
6.	Kudremukh Iron Ore Co. Ltd.	1976
7.	Manganese Ore (India) Ltd.	1977
8.	National Aluminium Company Ltd.	1977
9.	J&K Mineral Development Corporation Ltd.	1989
10.	FCI Aravali Gypsum and Minerals (India) Ltd.	2003

2. The enterprises falling in this group are mainly engaged in recovering, refining and extracting basic raw materials such as aluminium, copper, iron, rare earth chemicals, lead, manganese and manufacturing of fire/silica bricks, etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crores)

Sl. No.	Name of Enterprise	2004-05
1.	National Aluminium Company Ltd.	1234.84
2.	National Mineral Development Corporation Ltd.	755.44
3.	Kudrmukh Iron Ore Co. Ltd.	649.84
4.	Manganese Ore (India) Ltd.	126.90
5.	Hindustan Copper Ltd.	55.98
6.	Uranium Corporation of India Ltd.	29.26
7.	Indian Rare Earths Ltd.	24.01
8.	FCI Aravali Gypsum and Minerals (India) Ltd.)	6.05
9.	J&K Mineral Development Corporation	-0.72
10.	Bharat Refractories Ltd.	-5.21
<b>Total Net Profit/Loss (-)</b>		<b>2876.39</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	National Aluminium Company Ltd.	257.72
2.	National Mineral Development Corporation Ltd.	151.32
3.	Kudremukh Iron Ore Co. Ltd.	130.08
4.	Manganese Ore (India) Ltd.	9.20
5.	Uranium Corporation of India Ltd.	6.00
6.	Indian Rare Earths Ltd.	5.07
7.	FCI Aravali Gypsum and Minerals (India) Ltd.)	1.47
<b>Total Dividend</b>		<b>560.86</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	524.07
2.	Gross expenditure on Township	81.84
3.	Less : Rent receipt and other income	9.18
4.	Net expenditure on Township	72.66
5.	Social Overheads: Educational, Med. facilities, etc.	102.68
6.	Total Social Overheads	175.34
7.	No. of employees	36139
8.	Per capita expend. on Social Overheads (Rs.)	48518.00
9.	No. of houses constructed	37345
10.	No. of houses under construction	329
11.	Housing satisfaction (%)	103.30

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**MINERALS AND METALS**  
**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	428100	408100	377100
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	311491	267217	257784
OTHERS	10297	10297	10297
<b>(B) SHARE APPLICATION MONEY</b>	10550	36574	25150
<b>(C) RESERVES &amp; SURPLUS</b>	823214	604887	492355
TOTAL (A)+(B)+(C)	1155552	918975	785586
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	39923	108370	176834
<b>(B) UNSECURED LOANS</b>	25453	29067	31872
TOTAL (A)+(B)	65376	137437	208706
<b>(3) DEFERRED TAX LIABILITY</b>	73171	68972	72616
TOTAL (1)+(2)+(3)	1294099	1125384	1066908
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	1291856	1214801	1111641
<b>(B) LESS: DEPRECIATION</b>	722551	654299	595445
<b>(C) NET BLOCK</b>	569305	560502	516196
<b>(D) CAPITAL WORK IN PROGRESS</b>	67021	122553	173607
TOTAL (C)+(D)	636326	683055	689803
<b>(2) INVESTMENTS</b>	7406	29106	28491
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	115222	102545	104695
<b>(B) SUNDRY DEBTORS</b>	58361	53447	46596
<b>(C) CASH &amp; BANK BALANCES</b>	471417	231976	149837
<b>(D) OTHER CURRENT ASSETS</b>	11198	10071	40301
<b>(E) LOAN &amp; ADVANCES</b>	201859	145452	133149
TOTAL (A+B+C+D+E)	858057	543491	474578
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	153110	130860	140997
<b>(B) PROVISIONS</b>	179297	131942	117281
TOTAL (A+B)	332407	262802	258278
<b>NET CURRENT ASSETS</b>	525650	280689	216300
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	5262	10971	8867
<b>(5) DEFERRED TAX ASSET</b>	3231	2709	9038
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	116224	118854	114409
TOTAL (1+2+3+4+5+6)	1294099	1125384	1066908

**MINERALS AND METALS**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	1015304	715963	584631
EXCISE DUTY	46542	34001	27419
NET SALES	968762	681962	557212
OTHER INCOME/RECEIPTS	49910	38267	42343
ACCRETION/DEPLETION IN STOCKS	8842	37	-10870
TOTAL	1027514	720266	588685
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	57543	54291	48055
STORES & SPARES	42771	38083	36643
POWER & FUEL	127462	116454	108177
MANUFACTURING/DIRECT/OPERATING EXPENSES	53482	46554	38804
SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	93535	86271	87214
OTHER EXPENSES	102613	78842	79260
PROVISIONS	5681	4892	2118
TOTAL	483087	425387	400271
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	544427	294879	188414
DEPRECIATION	68567	61319	51726
DRE/PREL. EXPENSES WRITTEN OFF	5299	5535	4739
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	470561	228025	131949
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	1222	1235	677
ON FOREIGN LOANS	0	0	0
OTHERS	10696	16772	20999
LESS INTEREST CAPITALISED	0	695	2769
CHARGED TO P & L ACCOUNT	11918	17312	18907
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	458643	210713	113042
TAX PROVISIONS	168992	64910	38410
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	289651	145803	74632
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	2012	-936	-905
NET PROFIT/LOSS(-)	287639	146739	75537
DIVIDEND DECLARED	56086	36281	45899
DIVIDEND TAX	7731	4650	5873
RETAINED PROFIT	223822	105808	23765

**MINERALS AND METALS**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	380066	436156	437088
CAPITAL EMPLOYED	1094955	841191	732496
NET WORTH	1034066	789150	662310
COST OF PRODUCTION	568871	509553	475643
COST OF SALES	560029	509516	486513
VALUE ADDED	749828	473171	353467
R AND D EXPENDITURE	1694	1829	1099
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	36139	36660	38717
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	21568	19611	18772
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	43	55	69
SEMI/FINISHED GOODS : SALES	21	25	30
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	88.48	81.07	76.07
MATERIAL COST : COST OF PRODUCTION	10.12	10.65	10.10
MANPOWER COST : COST OF PRODUCTION	16.44	16.93	18.34
COST OF SALES: SALES	57.81	74.71	87.31
PBDITEP : CAPITAL EMPLOYED	49.72	35.05	25.72
PBITEP : CAPITAL EMPLOYED	42.98	27.11	18.01
PBITEP : SALES	48.57	33.44	23.68
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	44.35	26.70	17.07
NET PROFIT : NET WORTH	27.82	18.59	11.41
R AND D EXPENDITURE : SALES	0.17	0.27	0.20
SUNDRY DEBTORS : SALES (NO. OF DAYS)	22	29	31



## Bharat Refractories Ltd. (BRL)

### 1. Company Profile

BRL was incorporated on 22.7.1974 under the Companies Act, 1956 with an objective to run the production unit of Bhandaridah Refractories Plant, which was earlier acquired by the Government of India in 1972 and was placed under the management of Bokaro Steel Ltd. BRL is a schedule 'C' PSE in Minerals and Metals sector under the administrative control of M/o Steel having 99.87% Government holding with its registered and Corporate office at Bokaro, Jharkhand. The company is registered with BIFR since 1992 and present status is stated as 'Remanded by the Court'.

### 2. Industrial / Business Activities

BRL is one of the enterprises in the manufacturing and supply of various kinds of refractories to the integrated / mini steel plants having its 4 operating units at Bokaro and Hazaribagh in Jharkhand and Bhilai in Chhattisgarh. The enterprise is driven by a workforce of 1704 employees as on 31.3.2005.

### 3. Production /Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Basic Bricks	MT	17373 (30)	10902 (19)	3868 (7)	31%
Fireclay Bricks	MT	21686 (32)	15151 (22)	11104 (16)	28%
Mortar	MT	25785	27063	20076	40%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	109.35	86.40	58.27
Net Profit/Loss(-)	-5.21	-9.40	-74.50
Net Worth	-159.37	-161.30	-159.04
Paid up capital	215.79	208.79	201.79
Share of Central Govt.	215.50	208.50	201.50

### 5. Key Performance Factors

- Over the years, 3 revival plans were approved in the years 1996, 1998 and 2002. The reasons for failure of previous schemes were delay in the implementation of the scheme, under utilization of capacity, low manpower utilization and changing demand pattern of refractories.
- MOU are signed with SAIL and raw material suppliers to ensure advance planning for procurement of inputs and production and to maintain price line.
- Strengthening of marketing and after sale service.

### 6. Strategic Issues

- Successful and timely implementation of revival plan is very important as two revival plans have failed.
- During the year, 11 employees left the company out of which 1 availed of VRS and 10 retired on superannuation.

## FCI Aravali Gypsum & Minerals (India) Ltd. (FAGMIL)

### 1. Company Profile

FAGMIL was incorporated on 14.02.2003 (after de-merging of Jodhpur Mining Organisation from Fertilizer Corporation of India (FCI) as per BIFR order) under the Companies Act, 1956 with an objective to take over the entire

unit of FCI namely Jodhpur Mining Organisation (JMO) and to produce and market Gypsum and other Minerals and their by-products. FAGMIL is a schedule 'C' PSE in Minerals & Metals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 100% Government holding with its registered and corporate office at Jodhpur, Rajasthan.

### 2. Industrial / Business Activities

FAGMIL is one of the enterprises in the mining of gypsum and other minerals and production of their by-products, having its 9 Mines at Jaisalmer, Barmer, Bikaner and Sriganganagar in Rajasthan. The enterprise is driven by a workforce of 137 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Mining Selling of Gypsum	MT	772945	463507	N.A.	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	29.94	19.40	0.00
Net Profit/Loss(-)	6.05	2.61	0.00
Net Worth	14.20	9.79	0.00
Paid up capital	7.33	7.33	0.00
Share of Central Govt.	7.33	7.33	0.00

### 5. Key Performance Factors

- Company was incorporated as per revival plan of Fertilizer Corp. of India Ltd. and shown profits during its last two years of operation.
- Market share of the major products in India / abroad has come down from 20% in 2003-04 to 16% in 2004-05.

## Hindustan Copper Ltd. (HCL)

### 1. Company Profile

HCL was incorporated on 9.11.1967 under the Companies Act, 1956 with an objective to takeover assets from National Mineral Development Corp. Ltd. when Government of India nationalised Indian Copper Complex Ltd. and handed over its Management to HCL. HCL is a schedule-'A' PSE in Minerals and Metals sector under the administrative control of M/o Mines having 99.58% Government holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial / Business Activities

HCL is one of the pioneering enterprises in the exploration, mining, beneficiation, smelting, refining and production of cathodes, wire bar and other by-products associated with copper ore having its 4 operating units at Khetrinagar in Rajasthan, Ghatsila in Jharkhand, Malanjkhand in Madhya Pradesh and Taloja in Maharashtra. The enterprise is driven by a workforce of 5665 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Wire Rod	MT	23203 (38.67)	28003 (46.67)	30346 (50.58)	87.75%
Cathodes	MT	24186 (50.92)	30598 (64.42)	36575 (77)	8.97%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	483.27	449.71	435.36
Net Profit/Loss(-)	55.98	-56.16	-147.70
Net Worth	177.25	76.83	21.97
Paid up capital	908.95	543.61	543.61
Share of Central Govt.	905.15	539.81	539.81

## 5. Key Performance Factors

- The variation in financial performance is attributed to increased sales realisation due to increase in LME price of copper, decrease in staff expenses and financing charges due to repayment of high cost bonds / debentures and reduction in interest rates for cash credit limit.
- During last three years the market share of the company in major copper products has comedown to 6.75% in 2004-05 from 14.56% in 2002-03.
- Company has 'Very Good' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 27.25 to Rs. 81.50 during the year, 2004-05 as compared to Rs.26 to Rs.70 during 2003-04.

## 6. Strategic Issues

- The Government has sanctioned two restructuring plans during 1999 and 2002. During the year company has received Rs.40 crore from GOI towards equity application money, which is pending allotment.
- During the year, 330 employees left the company out of which 265 availed of VRS and 65 retired on superannuation. Up-to 31.3.2005, total 12142 employees have taken VRS.

# Indian Rare Earths Ltd. (IREL)

## 1. Company Profile

IREL was incorporated in the year, 1950 under the Companies Act, 1913 as a joint venture with the then Government of Travancore, Cochin. It became a wholly owned Central Government enterprise in 1963 with an objective of global marketing of beach sand minerals and value added products thereof. IREL is a schedule-'B' PSE in Minerals and Metals sector under the administrative control of D/o Atomic Energy having 100%

Government holding with its registered and corporate office at Mumbai, Maharashtra.

## 2. Industrial / Business Activities

IREL is one of the pioneering enterprises in the production of Ilmenite, Monazite, Rutile, Zircon, Garnet and Sillimanite having its 4 operating units at Chavara and Udyogamandal in Kerala, Manavalakurichi in Tamilnadu and Chatrapur in Orissa. The enterprise is driven by a workforce of 2768 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Ilmenite	MT	417275 (89.74)	414631 (89.16)	34869 (73.95)
Zircon	MT	23376 (101.63)	23634 (102.76)	22619 (98.34)
Rutile	MT	16317 (67.99)	15753 (65.63)	13414 (55.89)

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	295.48	266.81	236.32
Net Profit/Loss(-)	24.01	22.57	35.20
Net Worth	232.98	214.26	199.45
Paid up capital	86.37	85.97	85.97
Share of Central Govt.	86.37	85.97	85.97

## 5. Key Performance Factors

- The turnover and profit of the company has increased due to improvement in product quality and recovery of various mineral products / production of value added products.
- The company's market share in international market for Ilmenite has increased to 14.50% during the year.
- Company has 'Very Good' MOU rating during the year 2004-05.

## 6. Strategic Issues

- The company has planned to increase the capacity of all the three Mineral operating Plants at Chavara, Manavalakurichi and OSCOM.
- During the year, 64 employees left the company out of which 18 availed of VRS and 46 retired on superannuation. Up-to 31.3.2005, total 380 employees left under VRS.

## J&K Mineral Development Corp. Ltd. (JKMDCL)

### 1. Company Profile

JKMDCL was incorporated on 19.5.1989 as a joint venture of NMDC and J&K Government under the Companies Act, 1956 with an objective to undertake exploration, mining of Magnesite / Manganese ore and other mineral deposits. JKMDCL is an uncategorised PSE in Minerals and Metals Sector under the administrative control of M/o Steel having its registered and corporate office at Jammu, Jammu and Kashmir. It is a subsidiary of National Mineral Development Corporation (NMDC) having 83.54% holding in it.

### 2. Industrial / Business Activities

JKMDCL is one of the subsidiary enterprises in the mining of raw Magnesite ore at Udhampur, Jammu and Kashmir. The enterprise is driven by a workforce of 8 employees as on 31.3.2005.

### 3. Production / Operational Profile

The company is under closure and in the process of winding up. There is no production during last three years.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.00	0.00	0.01
Net Profit/Loss(-)	-0.72	-1.23	-0.88
Net Worth	-1.32	-0.92	-0.03
Paid up capital	4.74	4.74	4.74
Share of Holding Co.	3.96	3.96	3.96

## 5. Key Performance Factors

- There is no production in the company. The company was to take up the development of magnesite deposit and set up a DBM Plant. However, due to fall in international prices of DBM and reduction of import duty, the project could not progress. Due to locational disadvantage and less demand due to technological change by steel plants, the demand for raw magnesite is not as good as envisaged earlier.

## 6. Strategic Issues

- The Board of Directors decided for winding up of the company. Approvals from Govt. of India and State Govt. of Jammu and Kashmir are still awaited.

## Kudremukh Iron Ore Co. Ltd. (KIOCL)

### 1. Company Profile

KIOCL was incorporated in the year 1976 under the Companies Act, 1956 with an objective to meet the long term requirement of Iron Ore for the steel mills of Iron. However, due to political developments in Iran, company diversified into Pellet. KIOCL is a schedule 'A' Mini-ratna PSE in Mineral and Metal sector under the administrative control of M/o Steel having 99% holding with its registered and corporate office at Bangalore, Karnataka.

## 2. Industrial / Business Activities

KIOCL is one of the pioneering enterprises in the mining of Iron Ore, beneficiation of Iron Ore into concentrate, production and export of Iron Ore Concentrate and also Iron Oxide Pellets, having its operating units at Kudremukh and Mangalore districts of Karnataka. The company has one financial Joint Venture with MECON Ltd. and MSTC Ltd. namely Kudremukh Iron and Steel Co. Ltd. (KISCO) to manufacture low sulphur, low phosphorous, Pig iron and Ductile Iron Spun pipes at Mangalore. The enterprise is driven by a workforce of 1942 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Iron Ore Concentrate	MT	5,090 (76)	5,532 (83)	5,410 (81)	8.66%
Iron Oxide Pellets	MT	3,671 (92)	3,450 (86)	3,215 (92)	91.34%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1806.75	1005.73	714.57
Net Profit/Loss(-)	649.84	300.70	87.53
Net Worth	1846.78	1339.37	1083.21
Paid up capital	634.51	634.51	634.51
Share of Central Govt.	628.14	628.14	628.14

## 5. Key Performance Factors

- One of the largest 100% EOUs of the country and a Golden Star Trading House with ISO 9001-2000 certification.
- The company has achieved 108% of its target.
- The market share of company's products in India as well as abroad is declining.

- There has been substantial reduction in energy, heating and oil consumption.
- Certain portion of shaft pelletisation plant is not performing and Rs. 29.82 crore has been provided for the year 2004-05.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The company's shares are quoted at Rs.7.14 during the year, which is below its face value of Rs. 10/-.

## 6. Strategic Issues

- The Hon'ble Supreme Court of India has permitted the company to mine at Kudremukh till December, 2005. In the absence of long term mining lease, no major projects were undertaken during the year 2004-05.
- A proposal seeking approval of the Government for merger of KISCO Joint Venture with KIOCL is under consideration.
- The company has submitted applications for grant of Mining lease in the States of Karnataka and Orissa and the proposal of taking over Kalinga Iron works (now known as IICOL), Orissa is under examination.
- During the year, 231 employees left the company out of which 200 taken VRS, 20 retired on super annuation and 11 left on other grounds.

## Manganese Ore (India) Ltd. (MOIL)

### 1. Company Profile

MOIL (originally setup in 1896) was incorporated as CPSE in 1962 (after taking over from British company in 1962) as a Joint venture between GOI and Central Provinces Manganese Ore Co. Ltd. (CPMO) (the Share holding of CPMO was transferred to GOI in 1977) under the Companies Act, 1956 with

an objective to cater to the requirement of high grade manganese ore of domestic steel industries. MOIL is a schedule-'B' / Mini-ratna PSE in Minerals and Metals sector under the administrative control of M/o Steel having 81.54% Government holding, the remaining equity is with State Governments of Maharashtra and Madhya Pradesh with its registered and corporate office at Nagpur, Maharashtra.

## 2. Industrial / Business activities

MOIL is one of the enterprises engaged in the mining of various grades of Manganese Ore, Electrolytic manganese Di-oxide and Ferro Manganese, having total 10 operating Mines out of which 6 are in the State of Maharashtra and 4 are in Madhya Pradesh. The enterprise is driven by a workforce of 7166 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Manganese Ore	Tonnes	943169	799096	713986	90%
Electrolytic Manganese Di-oxide	Tonnes	1123 (112)	975 (97)	930 (93)	2%
Ferro Manganese	Tonnes	10325 (103)	10899 (109)	5996 (60)	8%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	374.77	224.02	174.38
Net Profit/Loss(-)	126.90	28.51	17.78
Net Worth	257.27	139.77	117.14
Paid up capital	15.33	15.33	15.33
Share of Central Govt.	12.50	12.50	12.50

## 5. Key Performance Factors

- MOIL is the largest indigenous producer of high grade Manganese Ore which is the raw material for manufacturing ferro

alloys, an essential input for steel making and dioxide ore for manufacturing dry batteries.

- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- The company is having 42% of market share.

# National Aluminium Co. Ltd. (NALCO)

## 1. Company Profile

NALCO was incorporated on 7.01.1981 under the Companies Act, 1956 with an objective to be a company of global repute in Aluminium sector. NALCO is a schedule-'A' Mini-ratna PSE in Minerals and Metals sector under the administrative control of M/o Mines having 87.15% Government holding with its registered and corporate office at Bhubaneswar, Orissa.

## 2. Industrial / Business Activities

NALCO is one of the pioneering enterprises in the production of Alumina and Aluminium metal having its 5 operating units (Bauxite Mines, Alumina Refinery, Aluminium Smelter, Captive Power Plant and Rolled Product unit) at Koraput and Angul district of Orissa and one port facilities area at Visakhapatnam in Andhra Pradesh. The enterprise is driven by a workforce of 7085 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Aluminium Metal	MT	338483 (106)	298207 (102)	244708	72%
Calcined Alumina	MT	1575500 (99)	1556100 (98)	1480600 (94)	27%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	4123.96	3124.07	2564.30
Net Profit/Loss(-)	1234.84	737.37	520.92
Net Worth	4697.81	3756.67	3308.90
Paid up capital	644.31	644.31	644.31
Share of Central Govt.	561.50	561.50	561.50

#### 5. Key Performance Factors

- Sales and profit of the company increased due to increase in output and better price realisation.
- NALCO is an ISO 9000 certified company. Company has been upgrading the plants from time to time by adopting latest technology improvements. 8<sup>th</sup> unit of CPP and 120 pots of Smelter (phase-I) expansion were put to commercial operation during the year.
- NALCO's share in domestic and world market of Aluminium products is around 27.28% and 1.03% respectively.
- NALCO has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 103.60 to Rs. 209 during the year 2004-05 as against Rs.70 to Rs.206 during 2003-04.

#### 6. Strategic Issues

- Govt. of India has approved II phase of expansion of NALCO during the year. The proposed expansion will augment the capacity of Bauxite Mines to 63 lakhs tones from 48 lakhs tones, Alumina Refinery to 21 lakhs tones from 15.75 lakhs tones, Smelter to 4.6 lakhs tones from 3.45 lakhs tones and power generation to 1200 MW from 960 MW.
- During the year, 66 employees left the company out of which 11 availed of VRS, 5 retired on superannuation and 50 left on other grounds. Up-to 31.3.2005, total 186 employees have taken VRS.

## National Mineral Development Corp. Ltd. (NMDC)

#### 1. Company Profile

NMDC was incorporated on 15.11.1958 under the Companies Act, 1956 with an objective to emerge as a global mining organisation with international standards of excellence. NMDC is a schedule 'A' PSE in Mineral and Metals sector under the administrative control of M/o Steel having 98.39% Government holding with its registered and corporate office at Hyderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

NMDC is one of the pioneering enterprises in the production of iron ore and mining of diamond, having its 3 operating units for iron ore at Chhattisgarh and Karnataka, one diamond unit in Madhya Pradesh and one silica sand project at Allahabad in Uttar Pradesh. The company has two financial joint ventures in the Republic of Madagascar and in the Republic of Namibia. It has one subsidiary namely J&K Mineral Development Corp. The enterprise is driven by a workforce of 5620 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
IRON Ore	Lakh	207.43	179.59	169.72	98%
	Tonnes	(110)	(103)	(109)	
Diamonds	Carats	78217	71163	84348	2%
		(93)	(85)	(100)	

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2229.99	1453.69	1214.23
Net Profit/Loss(-)	755.44	432.63	312.21
Net Worth	2568.94	1968.82	1593.78
Paid up capital	132.16	132.16	132.16
Share of Central Govt.	130.03	130.03	130.03

### 5. Key Performance Factors

- The company is having a market share of 15% for its major products.
- Increase in production coupled with better price realisation are the basic factors for improvement in performance.
- Company has 'Very Good' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs.195 to Rs.1280 during the year, 2004-05.

## Uranium Corporation of India Ltd. (UCIL)

### 1. Company Profile

UCIL was incorporated on 04.10.1967 under the Companies Act, 1956 with an objective to mine and refine uranium ore to produce concentrate and recover by-products at the most economic cost and market them efficiently to meet the requirement of Nuclear Power Programme. UCIL is a schedule 'B' Miniratna PSE in Minerals and Metals sector under the administrative control of D/o Atomic Energy having 100% Government holding with its registered office and corporate office at Singbhum East, Jharkhand.

### 2. Industrial / Business Activities

UCIL is one of the pioneering enterprises in the Mining and processing of Uranium Ore having its 4 operating mines at Jaduguda, Bhatin, Narwapahar and Turamdih in Jharkhand. The enterprise is driven by a workforce of 4044 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
U308	KG.	109.81	100.53	83.69	99%
Magnetite	Ton.	78.62	71.09	68.80	1%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	234.11	189.79	174.68
Net Profit/Loss(-)	29.26	9.79	4.81
Net Worth	706.12	548.21	457.72
Paid up capital	568.39	498.39	418.39
Share of Central Govt.	568.39	498.39	418.39

### 5. Key Performance Factors

- UCIL is working under monopolistic conditions with 100% market share.
- Company has 'Very Good' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Emphasis has been laid on import substitution of certain valuable spares and better inventory management.
- The performance of the company depends on Nuclear Power programme of the Government.
- The company has given major emphasis on reduction of manpower, which accounted for around 40% of the total cost. During the year, 83 employees left the company out of which 14 separated under VRS and 69 left on other grounds.



There were 9 enterprises in the public sector as on 31.3.2005 which were engaged in production of Coal and Lignite. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Neyveli Lignite Corpn. Ltd.	1956
2.	Bharat Coking Coal Ltd.	1972
3.	Coal India Ltd.	1973
4.	Central Coalfields Ltd.	1975
5.	Eastern Coalfields Ltd.	1975
6.	Western Coalfields Ltd.	1975
7.	Northern Coalfields Ltd.	1985
8.	South Eastern Coalfields Ltd.	1985
9.	Mahanadi Coalfields Ltd.	1993

2. The enterprises falling in this group are mainly engaged in the production of coking coal, non-coking coal and lignite.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below :

(Rs. in crores)

Sl. No.	Name of Enterprise	2004-05
1.	Coal India Ltd.	1324.92
2.	Neyveli Lignite Corpn. Ltd.	1215.00
3.	Northern Coalfields Ltd.	1148.77
4.	South Eastern Coalfields Ltd.	1058.77
5.	Mahanadi Coalfields Ltd.	927.18
6.	Western Coalfields Ltd.	510.16
7.	Central Coalfields Ltd.	279.86
8.	Eastern Coalfields Ltd.	-679.20
9.	Bharat Coking Coal Ltd.	-959.43
<b>Total Net Profit/Loss (-)</b>		<b>4826.03</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Northern Coalfields Ltd.	459.51
2.	South Eastern Coalfields Ltd.	424.45
3.	Mahanadi Coalfields Ltd.	405.20
4.	Neyveli Lignite Corpn. Ltd.	335.54
5.	Coal India Ltd.	274.54
6.	Western Coalfields Ltd.	270.06
<b>Total Dividend</b>		<b>2169.30</b>

6. **Township and Social Overheads**

The operating results of these enterprises after setting off township

maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	2544.77
2.	Gross expenditure on Township	247.68
3.	Less : Rent receipt and other income	214.08
4.	Net expenditure on Township	33.60
5.	Social Overheads: Educational, Med. facilities, etc.	955.88
6.	Total Social Overheads	989.48
7.	No. of employees	483394
8.	Per capita expend. on Social Overheads (Rs.)	20469.00
9.	No. of houses constructed	404886
10.	No. of houses under construction	2578
11.	Housing satisfaction (%)	83.80

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**COAL AND LIGNITE**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	2100418	2100418	2100418
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	788600	788600	879018
OTHERS	640539	640539	730957
<b>(B) SHARE APPLICATION MONEY</b>	0	0	0
<b>(C) RESERVES &amp; SURPLUS</b>	2127507	1740703	1394125
<b>TOTAL (A)+(B)+(C)</b>	3556646	3169842	3004100
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	60232	75323	154887
<b>(B) UNSECURED LOANS</b>	839767	894624	999859
<b>TOTAL (A)+(B)</b>	899999	969947	1154746
<b>(3) DEFERRED TAX LIABILITY</b>	106546	120673	101625
<b>TOTAL (1)+(2)+(3)</b>	4563191	4260462	4260471
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	3710921	3640827	3459000
<b>(B) LESS: DEPRECIATION</b>	2270417	2079896	1905937
<b>(C) NET BLOCK</b>	1440504	1560931	1553063
<b>(D) CAPITAL WORK IN PROGRESS</b>	151241	134287	199066
<b>TOTAL (C)+(D)</b>	1591745	1695218	1752129
<b>(2) INVESTMENTS</b>	1759878	1594889	1293697
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	280281	249452	253038
<b>(B) SUNDRY DEBTORS</b>	266022	295940	661410
<b>(C) CASH &amp; BANK BALANCES</b>	993123	414172	184632
<b>(D) OTHER CURRENT ASSETS</b>	57414	430911	20941
<b>(E) LOAN &amp; ADVANCES</b>	1080738	792708	1009868
<b>TOTAL (A+B+C+D+E)</b>	2677578	2183183	2129889
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	2250308	1938920	1731700
<b>(B) PROVISIONS</b>	512154	395449	305232
<b>TOTAL (A+B)</b>	2762462	2334369	2036932
<b>NET CURRENT ASSETS</b>	-84884	-151186	92957
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	613	2231	54633
<b>(5) DEFERRED TAX ASSET</b>	25240	12372	16154
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	1270599	1106938	1050901
<b>TOTAL (1+2+3+4+5+6)</b>	4563191	4260462	4260471

COAL AND LIGNITE

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	3369844	2904761	2692006
EXCISE DUTY	478859	433334	382965
NET SALES	2890985	2471427	2309041
OTHER INCOME/RECEIPTS	428248	489229	292278
ACCRETION/DEPLETION IN STOCKS	27301	286	6939
TOTAL	3346534	2960942	2608258
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	3402	3164	5429
STORES & SPARES	379743	346900	333344
POWER & FUEL	161643	149867	150959
MANUFACTURING/DIRECT/OPERATING EXPENSES	120388	103958	90834
SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	1150725	955706	851150
OTHER EXPENSES	493676	437358	344530
PROVISIONS	24122	19814	72811
TOTAL	2333699	2016767	1849057
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	1012835	944175	759201
DEPRECIATION	185731	189535	165113
DRE/PREL. EXPENSES WRITTEN OFF	0	0	0
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	827104	754640	594088
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	1986	2013	11539
ON FOREIGN LOANS	11712	11647	15436
OTHERS	51494	47812	55572
LESS INTEREST CAPITALISED	4769	4414	13562
CHARGED TO P & L ACCOUNT	60423	57058	68985
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	766681	697582	525103
TAX PROVISIONS	291733	212836	200192
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	474948	484746	324911
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-7655	-39088	21441
NET PROFIT/LOSS(-)	482603	523834	303470
DIVIDEND DECLARED	216930	180880	120655
DIVIDEND TAX	29496	23224	15459
RETAINED PROFIT	236177	319730	167356

**COAL AND LIGNITE**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	2293173	2355912	2665439
CAPITAL EMPLOYED	1355620	1409745	1646020
NET WORTH	2285434	2060673	1898566
COST OF PRODUCTION	2579853	2263360	2083155
COST OF SALES	2552552	2263074	2076216
VALUE ADDED	2373498	1971782	1826248
R AND D EXPENDITURE	0	483	461
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	483394	499872	516311
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	19838	15933	13738
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	35	37	40
SEMI/FINISHED GOODS : SALES	17	17	18
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	213.26	175.31	140.28
MATERIAL COST : COST OF PRODUCTION	0.13	0.14	0.26
MANPOWER COST : COST OF PRODUCTION	44.60	42.23	40.86
COST OF SALES: SALES	88.29	91.57	89.92
PBDITEP : CAPITAL EMPLOYED	74.71	66.97	46.12
PBITEP : CAPITAL EMPLOYED	61.01	53.53	36.09
PBITEP : SALES	28.61	30.53	25.73
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	33.55	33.85	27.66
NET PROFIT : NET WORTH	21.12	25.42	15.98
R AND D EXPENDITURE : SALES	0.00	0.02	0.02
SUNDRY DEBTORS : SALES (NO. OF DAYS)	34	44	105

## Bharat Coking Coal Ltd. (BCCL)

### 1. Company Profile

BCCL was incorporated on 1.1.1972 under the Companies Act, 1956 with an objective to take over the private coal mines and produce targeted quantity of coal economically with due regard to safety conservation and consumer satisfaction. BCCL is schedule-'B' / BIFR referred / takeover PSE in coal sector under the administrative control of M/o Coal having its registered and corporate office at Dhanbad, Jharkhand. BCCL is a 100% subsidiary of Coal India Ltd. The company is registered with BIFR since 2001 with 'Under Inquiry' status.

### 2. Industrial / Business Activities

BCCL is one of the subsidiary enterprises in the extraction of coking coal for supply and non-coking coal for power houses, fertilizer, cement and other sectors, having its 80 operating mines and 8 washries at Jharkhand. The enterprise is driven by a workforce of 92268 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Raw Coal	MT	22.31 (NA)	22.68 (61.4)	24.15 (59.26)
Washed Coal	MT	1.87 (NA)	1.86 (37.7)	2.16 (36.82)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2540.61	2258.26	2048.84
Net Profit/Loss(-)	-959.43	-569.85	-507.13
Net Worth	-4926.02	-3779.83	-3223.16
Paid up capital	2118.00	2118.00	2118.00
Share of Holding Co.	2118.00	2118.00	2118.00

### 5. Key Performance Factors

- During last five years total number of employees have comedown from 113738 in 2001 to 92268 in 2005 but salary still constitute 50% of total cost of production. However, output per man shift has increased to 1.23 in 2004-05 as compared to 1.13 in 2000-01.
- The reason for variation in production / increase in losses is attributed to continued non-availability of land together with under investment and provision for arrear payment to the extent of Rs.822.35 crore along with provision for interest on the delayed payment of provident fund of Rs.79.79 crore.

### 6. Strategic Issues

- Land acquisition activities are to step up.
- Revival plan of the company submitted to BIFR on 12.4.2004 and a modified rehabilitation scheme is also expected to be submitted to BRPSE during 2005-06.
- During the year, 4842 employees left the company out of which 1230 availed of VRS and 3612 retired on superannuation or left on other grounds. The reduction in manpower is below the target due to financial crunch for implementation of VRS.

## Central Coalfields Ltd. (CCL)

### 1. Company Profile

CCL was incorporated on 1.11.1975 under the Companies Act, 1956 with an objective to manage the nationalised takeover coalmines of central division of Coal Mine Authority, now Coal India Ltd. CCL is a schedule 'B', BIFR referred PSE in Coal and Lignite sector under the administrative control of M/o Coal having its registered and corporate office at Ranchi, Jharkhand. CCL is a 100% subsidiary of Coal India Ltd. The company's status under BIFR is as "dismissed as non-maintainable".

## Coal India Ltd. (CIL)

### 2. Industrial / Business Activities

CCL is one of the subsidiary enterprises in the production and sale of coal, having its 71 operating mines at Hazaribagh, Ranchi and Bokaro in Jharkhand. The enterprise is driven by a workforce of 66871 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
COAL	Lakh T.	373.89	373.31	369.75	57.66%
Coking Coal	Lakh T.	26.44 (54.97)	23.65 (49.17)	21.75 (45.22)	18.64%
Non-Coking Coal	Lakh T.	57.57 (66.63)	55.89 (64.79)	57.49 (66.54)	16.49%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3492.12	2955.79	2855.52
Net Profit/Loss(-)	279.86	335.86	384.65
Net Worth	896.37	629.05	148.99
Paid up capital	940.00	940.00	940.00
Share of Holding Co.	940.00	940.00	940.00

### 5. Key Performance Factors

- Variation in financial performance is due to increase in price accompanied with increase in volume.

### 6. Strategic Issues

- 2\*10 MV capacity captive power plants having depreciated value of Rs.25.98 crore is non-performing assets.
- Higher cost of production is the area which needs attention.
- During the year, 2728 employees left the company out of which 891 availed of VRS, 1558 retired on superannuation and 279 left on other grounds.

### 1. Company Profile

CIL was incorporated on 14.6.1973 under Coal Mines (Nationalisation) Act as Coal Mines Authority Ltd. This company was merged with Bharat Coking Coal Ltd. in 1975 and renamed as CIL. The objective was to produce and market the planned quantity of Coal and Coal products efficiently and economically with due regard to environment, social obligation and quality of production. CIL is a schedule-'A' PSE in Coal and Lignite sector under the administrative control of M/o Coal having 100% Government holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial / Business Activities

Coal India carry on the business of Coal mining, acquisition of coal mining, manufacturing of Coke and other business to explore, produce, sale and distribute through its 3 units (North Eastern Coalfields and two marketing offices at Delhi and Kokatta) and 8 subsidiaries, out of which 7 engaged in production and sale of coal and one in Research and Development of coal mining in the States of Assam, Chhattisgarh, Jharkhand, Madhya Pradesh, Maharashtra, Orissa, Uttar Pradesh and West Bengal. The 8 subsidiaries of CIL are BCCL, CCL, ECL, SECL, MCL, WCL, NCL and CMPDIL. The enterprise is driven by a workforce of 4690 employees as on 31.3.2005.

### 3. Production / Operational Profile

Coal India Ltd. being a holding company provides guidance and direction to its subsidiaries and plays a vital role in the national energy scenario. The income source of company is dividend and interest received from its subsidiary companies.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	91.55	124.51	86.60
Net Profit/Loss(-)	1324.92	1332.98	245.58
Net Worth	10878.08	9697.17	9426.97
Paid up capital	6316.36	6316.36	7220.54
Share of Central Govt.	6316.36	6316.36	7220.54

#### 5. Key Performance Factors

- Profit increased in 2004-05 despite decrease in turnover due to increase in receipt of dividend from subsidiary companies.
- To boost sales and demand the system of coal through E-Auction has been introduced in order to put more transparency in marketing of coal.
- Company has 'Excellent' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- To increase the competitiveness and diversification of the products the long term measures taken are exploration of non-conventional energy sources like Coal Bed Methane (CBM), Exploration of Underground Coal gasification (UCG), Coal liquefaction and Over Ground Coal Gasification (OCG) etc.
- CIL also poised to venture into coal business potentialities abroad either through acquisition of equity in any existing Coal company or through Coal mining on green fields area in order to ensure energy security of the country.
- During the year, 137 employees left the company of which 9 availed VRS, 85 retired on superannuation and 43 left on other grounds. Up-till 31.3.2005, a total of 376 employees had taken VRS.

### Eastern Coalfields Ltd. (ECL)

#### 1. Company Profile

ECL was incorporated as a subsidiary of Coal India Ltd. on 1.11.1975 under the Companies Act, 1956 with an objective to reorganise the nationalised coal industry (as per Coal Mines (Nationalisation) Act 1973) by conversion of one of the production division of erstwhile Coal Mines Authority Ltd. i.e. Eastern Division. The objective was to produce coal efficiently and economically with due consideration to safety, conservation and quality. ECL is a schedule- 'B' / BIFR referred PSE in Coal and Lignite sector under the administrative control of M/o Coal having its registered and corporate office at Burdwan, West Bengal. ECL is a 100% subsidiary of Coal India Ltd.

#### 2. Industrial / Business Activities

ECL is one of the subsidiary enterprises to manage all the non-coking mines spread over Raniganj Coalfield, Saharjuri (Chitra) Coalfield and Rajamaahl Group of coal fields for producing coal for the power sector through its 112 operating fields at Burdwan, Bankura and Purulia in West Bengal and Dhanbad, Godda, Deoghar and Pakur in Jharkhand. The enterprise is driven by a workforce of 105692 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Information for 2004-05 is not available.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3048.19	2746.24	2729.06
Net Profit/Loss(-)	-679.20	-326.38	-338.78
Net Worth	-3399.88	-2570.84	-2267.81
Paid up capital	2218.45	2218.45	2218.45
Share of Holding Co.	2218.45	2218.45	2218.45



## 5. Key Performance Factors

- The variation in performance is mainly due to increase in volume of sales in current year and revision in sale price by 16% w.e.f 17.06.2004.
- The loss in 2004-05 was increased mainly due to provision for NCWA VII of Rs. 525 crores.

## 6. Strategic Issues

- BIFR has circulated draft revival scheme for the company.

# Mahanadi Coalfields Ltd. (MCL)

### 1. Company Profile

MCL was incorporated on 3.4.1993 under the Companies Act, 1956 with an objective to acquire and take over business of the coalfields of Orissa region of South Eastern Coalfields Ltd. with due regard to environment, social obligation and quality of production. MCL is a schedule-'B' PSE in Coal and Lignite sector under the administrative control of M/o Coal having its registered and corporate office at Sambhalpur, Orissa. MCL is a 100% subsidiary of Coal India Ltd.

### 2. Industrial / Business Activities

MCL is one of the subsidiary enterprises in the mining of coal, having its 10 areas consisting of 22 Mining Projects at Angul, Jharsuguda and Sundargarh district of Orissa. The enterprise is driven by a workforce of 21298 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Coal	MT	66.080	60.048	52.229	-

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2897.67	2336.44	2004.10
Net Profit/Loss(-)	927.18	932.34	502.01
Net Worth	2804.71	2343.15	2032.79
Paid up capital	186.40	186.40	390.58
Share of Holding Co.	186.40	186.40	390.58

## 5. Key Performance Factors

- The profitability has gone up due to internal absorbing of escalation in the cost of various inputs.
- The productivity in terms of output per man-shift (OMS) increased to 12.93 tonnes from previous year's achievement of 12.46 tonne.

## 6. Strategic Issues

- There are 31 sanctioned mining projects with production capacity of 98.31 MTY and sanctioned capital outlay of Rs. 3387.98 crore, out of which 16 have been completed with a capacity of 43.23 MTY and sanctioned capital outlay of Rs. 1714.49 crore.
- During the year, 576 employees left the company out of which 67 availed of VRS and 509 retired on superannuation.

# Neyveli Lignite Corp. Ltd. (NLC)

### 1. Company Profile

NLC was incorporated in the year 1956 under the Companies Act, 1956 with an objective to meet the electricity demand of southern states of India by excavating Lignite used for generation of power. NLC is a schedule-'A' Mini-ratna PSE in Coal and Lignite sector under the administrative control of M/o Coal

having 93.56% Government holding with its registered office at Chennai, Tamilnadu and corporate office at Neyveli, Tamilnadu.

## 2. Industrial / Business Activities

NLC is one of the pioneering enterprises in the excavation of Lignite and generation / sale of power, having its two mines and three thermal power stations at Neyveli, Tamilnadu. The enterprise is driven by a workforce of 18873 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Lignite	MT	21.5	20.6	18.6	6.57%
Power	MU	15062	14824	13447	93.42%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3001.94	2806.82	2681.48
Net Profit/Loss(-)	1215.00	1143.51	1148.40
Net Worth	7673.05	6824.25	5947.55
Paid up capital	1677.71	1677.71	1677.71
Share of Central Govt.	1569.64	1569.64	1569.64

## 5. Key Performance Factors

- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 38 to Rs. 82 during the year 2004-05 as against between Rs. 26 to Rs. 85 during 2003-04.

## 6. Strategic Issues

- NLC is implementing two power and mining projects at a total cost of Rs. 5560 crore. Completion of these projects with no time and cost escalation is crucial.
- NLC has also proposal to set up power projects for a total capacity of 4000 MW at a total cost of Rs.19500 crore.

- During the year, 286 employees left the company out of which 133 availed of VRS, 77 retired on superannuation and 76 left on other grounds. Up to 31.3.2005, total 953 employees left under VRS.

# Northern Coalfields Ltd. (NCL)

## 1. Company Profile

NCL was incorporated on 28.11.1985 under the Companies Act, 1956 with an objective to reorganise the nationalised Coal industry and to carry on the trade of coal mining business. NCL is a schedule-'B' Mini-ratna PSE in Coal and Lignite sector under the administrative control of M/o Coal, having its registered and corporate office at Sidhi (Singrauli), Madhya Pradesh. NCL is a 100% subsidiary of Coal India Ltd.

## 2. Industrial / Business Activities

NCL's main activity is Coal extraction from its 8 operating mining projects at Jhingurda, Jayant, Amlohri, Nigahi in Madhya Pradesh and Bina, Kakri, Dudhichua and Khadia in U.P. The enterprise is driven by a workforce of 17174 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
COAL	Million Ton	49.950	47.033	45.101	100%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	4357.38	3661.01	3244.18
Net Profit/Loss(-)	1148.77	1007.66	748.74
Net Worth	4017.65	3303.37	2798.89
Paid up capital	177.67	177.67	577.67
Share of Holding Co.	177.67	177.67	577.67

### 5. Key Performance Factors

- Turnover and profit of NCL increased due to increase in production.

### 6. Strategic Issues

- Five new open-cast projects have been identified in NCL command area namely Krishnashil OCP, Bina-extension OCP, Block'B OCP, Khadia-extension OCP and Amlori-Extension OCP.

## South Eastern Coalfields Ltd. (SECL)

### 1. Company Profile

SECL was incorporated in the year, 1985 under the Companies Act, 1956 with an objective to acquire and take over business of the Bilaspur division of Western Coalfields and Talchar area of Central Coalfields Ltd. (Talchar area was taken out in 1992 to form Mahanadi Coalfields) to produce and market the planned quantity of coal and coal products efficiently and economically. SECL is a schedule-'B' PSE in Coal and Lignite sector under the administrative control of M/o Coal, having its registered and corporate office at Bilaspur, Chhattisgarh. SECL is a 100% subsidiary of Coal India Ltd.

### 2. Industrial / Business Activities

SECL is one of the subsidiary enterprises in the production and selling of the coal having its 16 operating areas at Korba, Raigarh, Korea and Sunguja in Chhattisgarh and Sahhdol in Madhya Pradesh. The enterprise is driven by a workforce of 87590 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
COAL	MT	78.55	71.01	66.60	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	5539.04	4465.46	4240.87
Net Profit/Loss(-)	1058.77	920.57	571.45
Net Worth	2946.57	2414.43	2713.67
Paid up capital	359.70	359.70	659.70
Share of Holding Co.	359.70	359.70	659.70

### 5. Key Performance Factors

- The company has 24.5% of market share for its product.
- Due to monopolistic product, there is no competition.

### 6. Strategic Issues

- Focus on higher production, productivity and safety.
- During the year, 2580 employees left the company out of which 105 availed of VRS, 1177 retired on superannuation and 1298 left on other grounds.

## Western Coalfields Ltd. (WCL)

### 1. Company Profile

WCL was incorporated on 29.10.1975 under the Companies Act, 1956 with an objective to reorganise the nationalised coal industry and to produce the coal efficiently and economically with due regard to safety conservation and quality. WCL is a schedule-'B' PSE in Coal and Lignite sector under the administrative control of M/o Coal, having its

registered and corporate office at Nagpur, Maharashtra. WCL is a 100% subsidiary of Coal India Ltd.

## 2. Industrial / Business Activities

WCL is one of the subsidiary enterprises in the mining / extraction of coal, having its operating mines in Nagpur and Chandrapur in Maharashtra and Betul and Chindwara in Madhya Pradesh. The enterprise is driven by a workforce of 68938 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
COAL	MT.	41.41 (109)	39.53 (105)	37.82 (104)	100 %

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3941.35	3359.74	3199.76
Net Profit/Loss(-)	510.16	461.65	279.78
Net Worth	1963.81	1745.98	1407.77
Paid up capital	297.10	297.10	297.10
Share of Holding Co.	297.10	297.10	297.10

## 5. Key Performance Factors

- Improvement in physical and financial performance is due to increase in price accompanied with increase in volume.
- During the year 2004-05 the productivity in terms of output per manshift increased to 2.23 from 2.17 in 2003-04.

## 6. Strategic Issues

- There are 24 new mining projects in X<sup>th</sup> Plan, mostly to make up the decreasing

production from existing mines and completed projects, with marginal growth. Out of 24 new projects, 17 projects have already been approved.

- In XI Plan total projects with a capacity of 14.00 Mty. and estimated capital investment of Rs.1000 crore, have been identified.

There were 7 enterprises in the public sector as on 31.3.2005 which were engaged in production of Power. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	National Hydroelectric Power Corpn. Ltd.	1975
2.	National Thermal Power Corporation Ltd.	1975
3.	North Eastern Electric Power Corporation Ltd.	1976
4.	Nuclear Power Corpn. of India Ltd.	1987
5.	Satluj Jal Vidyut Nigam Ltd.	1988
6.	Narmada Hydro Electric Development Corpn. Ltd.	2000
7.	NTPC Vidyut Vyapar Nigam Ltd.	2003

2. The enterprises falling in this group are mainly engaged in generating and distribution of all kinds of Power viz. hydel, thermal and nuclear (excluding solar).

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below :

(Rs. in crores)

Sl. No.	Name of Enterprise	2004-05
1.	National Thermal Power Corporation Ltd.	5807.01
2.	Nuclear Power Corpn. of India Ltd.	1704.59
3.	National Hydroelectric Power Corpn. Ltd.	684.58
4.	Satluj Jal Vidyut Nigam Ltd.	298.43
5.	North Eastern Electric Power Corporation Ltd.	196.19
6.	Narmada Hydro Electric Development Corpn. Ltd.	33.95
7.	NTPC Vidyut Vyapar Nigam Ltd.	5.74
<b>Total Net Profit/Loss (-)</b>		<b>8730.49</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	National Thermal Power Corporation Ltd.	1978.92
2.	Nuclear Power Corpn. of India Ltd.	341.51
3.	Satluj Jal Vidyut Nigam Ltd.	143.15
4.	National Hydroelectric Power Corpn. Ltd.	140.00
5.	North Eastern Electric Power Corporation Ltd.	30.00
6.	Narmada Hydro Electric Development Corporation Ltd.	6.80
7.	NTPC Vidyut Vyapar Nigam Ltd.	2.00
<b>Total Dividend</b>		<b>2642.38</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	613.52
2.	Gross expenditure on Township	131.49
3.	Less : Rent receipt and other income	18.60
4.	Net expenditure on Township	112.89
5.	Social Overheads: Educational, Med. facilities, etc.	233.60
6.	Total Social Overheads	346.49
7.	No. of employees	54406
8.	Per capita expend. on Social Overheads (Rs.)	63686.00
9.	No. of houses constructed	46149
10.	No. of houses under construction	8886
11.	Housing satisfaction (%)	84.80

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

## POWER

## SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	5102000	5102000	3251000
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	3212979	2952895	2410923
OTHERS	354538	259625	5
(B) SHARE APPLICATION MONEY	81289	126809	90813
(C) RESERVES & SURPLUS	4903373	4137504	3237262
TOTAL (A)+(B)+(C)	8552179	7476833	5739003
(2) LOAN FUNDS			
(A) SECURED LOANS	1918722	1737161	1213394
(B) UNSECURED LOANS	2077201	1956639	1677677
TOTAL (A)+(B)	3995923	3693800	2891071
(3) DEFERRED TAX LIABILITY	13	13	12
TOTAL (1)+(2)+(3)	12548115	11170646	8630086
II. APPLICATION FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	7907930	7220420	5772076
(B) LESS: DEPRECIATION	2832899	2517009	2199292
(C) NET BLOCK	5075031	4703411	3572784
(D) CAPITAL WORK IN PROGRESS	3412179	2758965	2053333
TOTAL (C)+(D)	8487210	7462376	5626117
(2) INVESTMENTS	2856038	2461222	622635
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	220842	220933	211978
(B) SUNDRY DEBTORS	284221	223010	1841894
(C) CASH & BANK BALANCES	1232243	689530	472535
(D) OTHER CURRENT ASSETS	151049	881578	270585
(E) LOAN & ADVANCES	350366	370770	267828
TOTAL (A+B+C+D+E)	2238721	2385821	3064820
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	734128	861257	492462
(B) PROVISIONS	301960	289206	198902
TOTAL (A+B)	1036088	1150463	691364
NET CURRENT ASSETS	1202633	1235358	2373456
(4) DEFERRED REVENUE/PRE. EXPENDITURE	2234	2381	2036
(5) DEFERRED TAX ASSET	0	0	1
(6) PROFIT & LOSS ACCOUNT (DR)	0	9309	5841
TOTAL (1+2+3+4+5+6)	12548115	11170646	8630086

## POWER

## SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	3000951	2532088	2527064
EXCISE DUTY	0	0	0
NET SALES	3000951	2532088	2527064
OTHER INCOME/RECEIPTS	410767	921090	139448
ACCRETION/DEPLETION IN STOCKS	0	0	0
TOTAL	3411718	3453178	2666512
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	149939	111462	131890
STORES & SPARES	4165	3543	4168
POWER & FUEL	1392946	1240020	1118278
MANUFACTURING/DIRECT/OPERATING EXPENSES	155644	131696	135315
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	142864	134937	127617
OTHER EXPENSES	34706	66277	77615
PROVISIONS	3113	61442	57013
TOTAL	1883377	1749377	1651896
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	1528341	1703801	1014616
DEPRECIATION	305022	299974	234337
DRE/PREL. EXPENSES WRITTEN OFF	969	355	156
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	1222350	1403472	780123
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	14914	26406	40799
ON FOREIGN LOANS	34710	34310	33808
OTHERS	324799	447492	189117
LESS INTEREST CAPITALISED	84985	71899	66997
CHARGED TO P & L ACCOUNT	289438	436309	196727
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	932912	967163	583396
TAX PROVISIONS	53994	102935	29592
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	878918	864228	553804
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	5869	3699	31890
NET PROFIT/LOSS(-)	873049	860529	521914
DIVIDEND DECLARED	264238	173133	105238
DIVIDEND TAX	35712	22183	7717
RETAINED PROFIT	573099	665213	408959



## POWER

## MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	7530045	6801210	5202749
CAPITAL EMPLOYED	6277664	5938769	5946240
NET WORTH	8549945	7465143	5731126
COST OF PRODUCTION	2478806	2486015	2083116
COST OF SALES	2478806	2486015	2083116
VALUE ADDED	1453901	1177063	1272728
R AND D EXPENDITURE	1871	1540	1863
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	54406	54349	51746
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	21882	20690	20552
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES	27	32	31
SEMI/FINISHED GOODS : SALES	1	0	0
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	47.80	42.64	42.50
MATERIAL COST : COST OF PRODUCTION	6.05	4.48	6.33
MANPOWER COST : COST OF PRODUCTION	5.76	5.43	6.13
COST OF SALES: SALES	82.60	98.18	82.43
PBDITEP : CAPITAL EMPLOYED	24.35	28.69	17.06
PBITEP : CAPITAL EMPLOYED	19.47	23.63	13.12
PBITEP : SALES	40.73	55.43	30.87
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	10.91	12.96	10.18
NET PROFIT : NET WORTH	10.21	11.53	9.11
R AND D EXPENDITURE : SALES	0.06	0.06	0.07
SUNDRY DEBTORS : SALES (NO. OF DAYS)	35	32	266

## Narmada Hydroelectric Development Corp. Ltd. (NHDC)

NHDC was incorporated on 1.8.2000 under the Companies Act, 1956 with an objective to plan, promote, organize an integrated and efficient development of Hydro power potential of Narmada river and its tributaries in Madhya Pradesh for generation and distribution of hydroelectric power. NHDC is a uncatagorised PSE in Power sector under the administrative control of M/o Power, having 51% share holding by its Holding company National Hydroelectric Power Corp. Ltd. (NHPC) with its registered and Corporate office at Bhopal, Madhya Pradesh. The balance 49% share holding of the company is with the State Govt. of Madhya Pradesh.

### 2. Industrial / Business Activities

NHDC is one of the subsidiary enterprises in the generation and distribution of hydro-electricity. Currently company is running two projects namely Indira Sagar Project (ISP) and Omkare Shwar Project (OSP) in Madhya Pradesh. The enterprise is driven by a workforce of 517 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Power Electricity	MUs	1331.85	196.54	-	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	177.67	27.34	0.00
Net Profit/Loss(-)	33.95	12.37	0.00
Net Worth	2809.39	2303.21	1775.51
Paid up capital	1632.35	1632.35	1077.06
Share of Holding Co.	832.50	832.50	549.30

### 5. Key Performance Factors

- Company has commissioned 4 units of 125 MW each of Indira Sagar Project ahead of schedule. Company has started commercial operation since 2003-04 and is earning profit.

### 6. Strategic Issues

- NHDC is a joint venture of NHPC and Government of Madhya Pradesh. 4 out of 8 units of Indira Sagar Project have been commissioned and Omkare Shwar Project is under construction.

## National Hydroelectric Power Corporation Ltd. (NHPC)

### 1. Company Profile

NHPC was incorporated on 7.11.1975 under the Companies Act, 1956 with an objective to become a world class, diversified and transnational organization for sustainable development of hydro power and water resources with strong environment conscience. NHPC is a schedule 'A' PSE in power sector under the administrative control of M/o Power having 100% Government holding, with its registered and corporate office at Faridabad, Haryana.

### 2. Industrial / Business Activities

NHPC is one of the pioneering enterprises in the generation of hydroelectric power, having its 10 operating power station at Baira Siul and Chamera (I&II) in Himachal Pradesh, Loktak in Manipur, Salal and Uri in J&K, Tanakpur and Dhauliganga in Uttaranchal, Rangit in Sikkim and Indira Sagar in Madhya Pradesh. The company is having one subsidiary joint venture namely Narmada Hydroelectric Development Corp. Ltd. (NHDC) with 51% equity. The enterprise is driven by a workforce of 13470 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Power Electricity	MU	11286 (95.30)	11046 (96.82)	9863 (96.62)	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1449.98	1276.09	1172.23
Net Profit/Loss(-)	684.58	621.38	510.50
Net Worth	15171.73	13161.99	10091.80
Paid up capital	9425.62	7775.63	6693.40
Share of Central Govt.	9425.62	7775.63	6693.40

### 5. Key Performance Factors

- Company has 'Excellent' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Development of vast hydro potential at faster pace and optimum cost, eliminating time and cost over run.
- During the year, 711 employees left the company out of which 524 availed of VRS, 53 retired on superannuation and 134 left on other grounds. From the year 2001 to 2004-05, 1005 employees have taken VRS.

**National Thermal Power Corp.  
Ltd. (NTPC)**

### 1. Company Profile

NTPC was incorporated on 7.11.1975 under the Companies Act, 1956 with an objective to plan, promote and organize integrated and efficient development of Thermal / Hydro Power. NTPC is a schedule 'A' / Navratna PSE in Power sector under the administrative control of M/o Power having 89.50% Government holding with its registered and corporate office at Delhi.

### 2. Industrial / Business Activities

NTPC is one of the pioneering enterprises in the efficient development of Thermal / Hydro power and power through Non-Conventional / Renewable energy sources. NTPC has 13 coal based and 7 Gas / Liquid Fuel based projects at Delhi, U.P., Rajasthan, Haryana, Gujarat, Kerala, Himachal Pradesh, Chhattisgarh, Andhra Pradesh, Orissa, Madhya Pradesh, Bihar and West Bengal. It has four subsidiaries namely Pipavav Power Development Co., NTPC Electric Supply Co. Ltd., NTPC Vidyut Vyapar Nigam Ltd. and NTPC Hydro Ltd. The company also has 6 joint venture projects with a share holding of 50% in each JV, except one where share holding is 8%. The enterprise is driven by a workforce of 23,385 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Power Electricity	MUs	159110 (87.51)	149161 (84.4)	140868 (83.57)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	22564.92	18868.40	19047.55
Net Profit/Loss(-)	5807.01	5260.77	3607.56
Net Worth	41776.29	36087.61	31531.11
Paid up capital	8245.46	7812.55	7812.55
Share of Central Govt.	7379.63	7812.55	7812.55

### 5. Key Performance Factors

- NTPC contributes more than one-fourth of India's total power generation with less than one-fifth capacity.
- During the year 2004-05, 4 units of 500 MW each were commissioned ahead of schedule.

- The company made a fresh public issue along with disinvestment by Government of India shares during the year 2004-05. The market price of the company's shares was between Rs. 68 to Rs. 95 during the year 2004-05.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- NTPC plans to add 9160 MW during Tenth Plan period of 2002-07, out of which 4000 MW capacity has been added. For the XI<sup>th</sup> plan period the target is 17000 MW.
- Timely completion of Projects at minimum cost is one of the critical area. NTPC will continue to bring down the project implementation time with rigorous planning and mini missing interest during construction. NTPC is also examining setting up Power plant of higher capacity to optimize cost of production. NTPC has also taken various initiatives for diversification like lateral integration into hydro-power, backward integration in area of coal mines, sourcing of LNG / NG, forward integration in areas of trading and distribution. For this purpose, 4 subsidiaries and 6 joint ventures have already been formed.
- During the year, 135 employees left the company out of which 33 availed of VRS, 59 retired on superannuation and 43 left on other grounds.

## North Eastern Electric Power Corp. Ltd. (NEEPCO)

### 1. Company Profile

NEEPCO was incorporated in the year 1976 under the Companies Act, 1956 with an objective to explore and utilise the power potential of the North Eastern Region.

NEEPCO is a schedule 'B' PSE in Power sector under the administrative control of M/o Power, having 100% Government holding with its registered and corporate office at Shillong, Meghalaya.

### 2. Industrial / Business Activities

NEEPCO is one of the enterprises in the generation of electricity and construction of power projects, having its 5 operating units at Umrongso, district N.C.Hills and Bokuloni, district Dibrugarh in Assam, Ramchandranagar, district West Tripura in Tripura, Doyang, district Wokha in Nagaland and Yazali, district Lower Subansiri in Arunachal Pradesh. The enterprise is driven by a workforce of 3,233 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Power Electricity	MU	5195 (93.35)	4148 (74.34)	2993 (53.79)	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	798.97	670.31	412.30
Net Profit/Loss(-)	196.19	197.58	-408.15
Net Worth	2452.93	2141.89	1941.20
Paid up capital	2097.60	1926.99	1906.11
Share of Central Govt.	2097.60	1926.99	1906.11

### 5. Key Performance Factors

- Increase in turnover / operating income is mainly due to increase in generation of power. Reduction of interest and depreciation cost due to restructuring and repayment of loan have contributed in profitability.
- Company has 'Very Good' MOU rating during the year 2004-05.

## NTPC Vidyut Vyapar Nigam Ltd. (NVVN)

### 1. Company Profile

NVVN was incorporated in the year 2003 under the Companies Act, 1956 with an objective to be a catalyst in development of wholesale power market in India to enable trading of surplus power. NVVN is an un-categorised PSE in power sector under the administrative control of M/o Power with its registered and corporate office at New Delhi. NVVN is a 100% subsidiary of NTPC Ltd.

### 2. Industrial / Business Activities

NVVN is one of the subsidiary enterprises to undertake the business of purchase of all forms of electrical power from any source including import and to sell such power to any source including export i.e., trading in electricity. The enterprise is driven by a workforce of 30 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Power Electricity	KWH (in Lakh)	26162.53	9622.36	211.00	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	574.97	219.02	3.95
Net Profit/Loss(-)	5.74	2.13	-0.02
Net Worth	24.85	21.40	0.01
Paid up capital	20.00	20.00	0.05
Share of Holding Co.	20.00	20.00	0.05

### 5. Key Performance Factors

- Increase in quantity of surplus power is the basic reason for increase in turnover and profit.

### 6. Strategic Issues

- Availability of surplus power and reforms in electricity distribution and transmission are the main concern for performance of the company.

## Nuclear Power Corp. of India Ltd. (NPCIL)

### 1. Company Profile

The NPCIL was incorporated on 17.9.1987 under the Companies Act, 1956 and within the provisions of Atomic Energy Act, 1962, with an objective to develop Nuclear power technology and to produce Nuclear power as a safe, environmentally benign and an economically viable source of energy. NPCIL is a schedule 'B' PSE in Power sector under the administrative control D/o Atomic Energy having 100% Government holding with its registered and corporate office at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

NPCIL is one of the pioneering enterprises in the generation of electricity with nuclear energy having its 6 operating units at Thane Maharashtra, Kota Rajasthan, Chennai Tamilnadu, Narora U.P., Anumala, district Surat Gujarat and Karwar, district Uttar Kannada, Karnataka. The company at present owns and operates 13 nuclear power reactors. The enterprise is driven by a workforce of 12,044 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Power Electricity	MU	16709 (76)	17785 (81)	19242 (90)	100%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3344.72	4042.79	4634.61
Net Profit/Loss(-)	1704.59	2604.16	1509.25
Net Worth	19112.38	16984.21	13747.14
Paid up capital	10145.33	8932.17	7697.17
Share of Central Govt.	10145.33	8932.17	7697.17

#### 5. Key Performance Factors

- The turnover of the company has come down due to reduction in production.
- Company has 'Excellent' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- Vision 2020 of D/o Atomic Energy envisages a nuclear power capacity of about 20,000 MWe from present capacity of 2670 MWe. However, the implementation of this ambitious plan depends on availability of fuel, which is imported and depends upon the diplomatic relations with exporting countries.

### Satluj Jal Vidyut Nigam Ltd. (SJVNL)

#### 1. Company Profile

The SJVNL (formally Nathpa Jhakri power Corporation Ltd. – NJPC) was incorporated on 24.5.1988 under the Companies Act, 1956 with an objective to develop Hydro-electric power projects in river Satluj Basin (Himachal Pradesh) and at any other place optimally and economically. SJVNL is a schedule-'B' PSE in Power sector under the administrative control of M/o Power having 75.00% Government holding with its registered and corporate office at New Shimla, Himachal Pradesh.

#### 2. Industrial / Business Activities

SJVNL is one of the Center- State joint venture enterprises in the generation of Hydro power and rendering technical consultancy services in major civil works, having its operating unit at Jhakri (Shimla), Himachal Pradesh. The enterprise is driven by a workforce of 1727 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Hydro Power Electricity	KWH	5147.342	1195.939	-	100%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1098.28	216.93	0.00
Net Profit/Loss(-)	298.43	-93.10	0.00
Net Worth	4151.88	3951.12	3923.64
Paid up capital	4108.81	4025.51	3825.51
Share of Central Govt.	3081.61	3081.61	3081.61

#### 5. Key Performance Factors

- The first project of the company namely Nathpa Jhakri hydro Electric Project, the largest underground hydro project, with its all 6 units was commissioned by May, 18 2004.
- The company's tariff is quite competitive amongst the various power generators.
- Company has 'Good' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- For 5 projects namely Luhri HEP (700 MW), Khab HEP (636 MW), Devsari Dam HEP (300 MW), Jakhol Sankari HEP (33 MW) and Devra Mori (35 MW) the survey and investigation is on.
- One project namely Rampur HEP (412 MW) is on pre- construction stage.

There were 14 enterprises in the public sector as on 31.3.2005 which were engaged in production of Petroleum. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Oil and Natural Gas Corporation Ltd.	1956
2.	Kochi Refineries Ltd.	1963
3.	Indian Oil Blending Ltd.	1963
4.	Indian Oil Corporation Ltd.	1964
5.	ONGC Videsh Ltd.	1965
6.	Chennai Petroleum Corporation Ltd.	1965
7.	I.B.P. Co. Ltd.	1971
8.	Bongaigaon Refinery and Petrochemicals Ltd.	1974
9.	Bharat Petroleum Corpn. Ltd.	1976
10.	Hindustan Petroleum Corpn. Ltd.	1976
11.	Oil India Ltd.	1981
12.	GAIL (India) Ltd.	1984
13.	Mangalore Refinery and Petrochemicals Ltd.	1988
14.	Numaligarh Refinery Ltd.	1993

2. The enterprises falling in this group are mainly engaged in extraction and exploration of crude oil, refining and selling petroleum and petroleum products such as diesel, kerosene, naphtha, gas lubes, greases, chemical additives, lubricants etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss:**The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below :

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Oil and Natural Gas Corporation Ltd.	12983.05
2.	Indian Oil Corporation Ltd.	4891.38
3.	GAIL (India) Ltd.	1953.91
4.	Hindustan Petroleum Corpn. Ltd.	1277.33
5.	Oil India Ltd.	1061.68
6.	Bharat Petroleum Corpn. Ltd.	965.80
7.	Mangalore Refinery and Petrochemicals Ltd.	879.76
8.	Kochi Refineries Ltd.	842.12
9.	Chennai Petroleum Corporation Ltd.	596.97
10.	Bongaigaon Refinery and Petrochemicals Ltd.	478.29
11.	Numaligarh Refinery Ltd.	409.15
12.	ONGC Videsh Ltd.	402.98
13.	I.B.P. Co. Ltd.	58.87
14.	Indian Oil Blending Ltd.	-4.88
<b>Total Net Profit/Loss (-)</b>		<b>26796.41</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Oil and Natural Gas Corporation Ltd.	5703.74
2.	Indian Oil Corporation Ltd.	1693.62
3.	Gail (India) Ltd.	676.52
4.	Hindustan Petroleum Corpn. Ltd.	509.00
5.	Bharat Petroleum Corpn. Ltd.	375.00
6.	Oil India Ltd.	342.41
7.	Bongaigaon Refinery and Petrochemicals Ltd.	239.78
8.	Chennai Petroleum Corporation Ltd.	178.71
9.	Mangalore Refinery and Petrochemicals Ltd.	175.26
10.	Numaligarh Refinery Ltd.	125.06
11.	ONGC Videsh Ltd.	105.00
12.	Kochi Refineries Ltd.	77.55
13.	I.B.P. Co. Ltd.	22.15
<b>Total Dividend</b>		<b>10223.80</b>

## 6. Township and Social Overheads

The operating result of these enterprises after setting off township

maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	762.26
2.	Gross expenditure on Township	171.56
3.	Less : Rent receipt and other income	23.35
4.	Net expenditure on Township	148.21
5.	Social Overheads: Educational, Med. facilities, etc.	149.05
6.	Total Social Overheads	297.26
7.	No. of employees	110929
8.	Per capita expend. on Social Overheads (Rs.)	26797.00
9.	No. of houses constructed	48499
10.	No. of houses under construction	1248
11.	Housing satisfaction (%)	43.70

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III



**PETROLEUM**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	2375040	2375040	2375040
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	308207	308207	299500
OTHERS	451772	451769	421315
<b>(B) SHARE APPLICATION MONEY</b>	0	0	0
<b>(C) RESERVES &amp; SURPLUS</b>	10379894	8948634	7605893
<b>TOTAL (A)+(B)+(C)</b>	<b>11139873</b>	<b>9708610</b>	<b>8326708</b>
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	800441	1059741	1295760
<b>(B) UNSECURED LOANS</b>	3851532	2956532	2626553
<b>TOTAL (A)+(B)</b>	<b>4651973</b>	<b>4016273</b>	<b>3922313</b>
<b>(3) DEFERRED TAX LIABILITY</b>	2385867	2353877	1443232
<b>TOTAL (1)+(2)+(3)</b>	<b>18177713</b>	<b>16078760</b>	<b>13692253</b>
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	19614757	18347607	14385947
<b>(B) LESS: DEPRECIATION</b>	10615593	9565793	6664579
<b>(C) NET BLOCK</b>	8999164	8781814	7721368
<b>(D) CAPITAL WORK IN PROGRESS</b>	2293789	1372094	1083979
<b>TOTAL (C)+(D)</b>	<b>11292953</b>	<b>10153908</b>	<b>8805347</b>
<b>(2) INVESTMENTS</b>	3110153	2942236	2559851
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	4227306	3248232	2980826
<b>(B) SUNDRY DEBTORS</b>	1671570	1205688	1362945
<b>(C) CASH &amp; BANK BALANCES</b>	1726527	1442687	1203998
<b>(D) OTHER CURRENT ASSETS</b>	99986	57946	43533
<b>(E) LOAN &amp; ADVANCES</b>	2138864	2015534	1781905
<b>TOTAL (A+B+C+D+E)</b>	<b>9864253</b>	<b>7970087</b>	<b>7373207</b>
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	5233091	4298725	4186263
<b>(B) PROVISIONS</b>	927151	883068	1135997
<b>TOTAL (A+B)</b>	<b>6160242</b>	<b>5181793</b>	<b>5322260</b>
<b>NET CURRENT ASSETS</b>	3704011	2788294	2050947
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	62798	72563	33981
<b>(5) DEFERRED TAX ASSET</b>	7798	59045	123676
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	0	62714	118451
<b>TOTAL (1+2+3+4+5+6)</b>	<b>18177713</b>	<b>16078760</b>	<b>13692253</b>

PETROLEUM

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	42172529	34182488	31596140
EXCISE DUTY	3313283	3372273	3012081
NET SALES	38859246	30810215	28584059
OTHER INCOME/RECEIPTS	655871	756505	676392
ACCRETION/DEPLETION IN STOCKS	432329	124082	579662
TOTAL	39947446	31690802	29840113
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	30467285	23238062	21778166
STORES & SPARES	116824	107549	102798
POWER & FUEL	112920	102956	101766
MANUFACTURING/DIRECT/OPERATING EXPENSES	2321405	1870309	1752837
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	567079	495512	492468
OTHER EXPENSES	1112210	1012041	856296
PROVISIONS	39481	28256	254800
TOTAL	34737204	26854685	25339131
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	5210242	4836117	4500982
DEPRECIATION	1170053	1029908	845862
DRE/PREL. EXPENSES WRITTEN OFF	4289	6408	3580
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	4035900	3799801	3651540
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	349	454	593
ON FOREIGN LOANS	32676	23565	36679
OTHERS	118148	134720	226557
LESS INTEREST CAPITALISED	3383	17681	15960
CHARGED TO P & L ACCOUNT	147790	141058	247869
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	3888110	3658743	3403671
TAX PROVISIONS	1192192	1226459	1132340
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	2695918	2432284	2271331
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	16277	-5151	-6575
NET PROFIT/LOSS(-)	2679641	2437435	2277906
DIVIDEND DECLARED	1022380	865987	886346
DIVIDEND TAX	140538	110951	71531
RETAINED PROFIT	1516723	1460497	1320029

**PETROLEUM**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	3485977	3525977	3459888
CAPITAL EMPLOYED	12703175	11570108	9772315
NET WORTH	11077075	9573333	8174276
COST OF PRODUCTION	36059336	28032059	26436442
COST OF SALES	35627007	27907977	25856780
VALUE ADDED	8594546	7485730	7180991
R AND D EXPENDITURE	21624	21616	18545
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	110929	114266	117274
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	42601	36137	34994
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	40	38	38
SEMI/FINISHED GOODS : SALES	24	25	25
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	305.90	266.29	292.50
MATERIAL COST : COST OF PRODUCTION	84.49	82.90	82.38
MANPOWER COST : COST OF PRODUCTION	1.57	1.77	1.86
COST OF SALES: SALES	91.68	90.58	90.46
PBDITEP : CAPITAL EMPLOYED	41.02	41.80	46.06
PBITEP : CAPITAL EMPLOYED	31.77	32.84	37.37
PBITEP : SALES	10.39	12.33	12.77
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	35.10	38.22	41.64
NET PROFIT : NET WORTH	24.19	25.46	27.87
R AND D EXPENDITURE : SALES	0.06	0.07	0.06
SUNDRY DEBTORS : SALES (NO. OF DAYS)	16	14	17

# Bharat Petroleum Corporation Limited (BPCL)

## 1. Company Profile

BPCL was incorporated in the year 1976 under the Burmah-Shell (Acquisition of Undertakings in India) Act, 1976 with an objective to undertake refining and marketing of Petroleum products. BPCL is a schedule-'A' / Navratna PSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas, having 66.2% Govt. holding with its registered office at Mumbai.

## 2. Industrial / Business Activities

BPCL is one of the nationalised enterprises in the field of refining and marketing of petroleum products having its one refinery at Mumbai and Lube blending / filling plant at Mumbai, Calcutta, Delhi and Chennai. In addition, company has depots, installations and LPG plants across India. It has two subsidiaries namely Kochi Refineries Ltd. and Numaligarh Refinery Ltd. with an equity holding of 54.81% and 62.96% respectively. The company has eleven financial joint ventures with a equity participation of 3.54% to 50% in the respective JV. The enterprise is driven by a workforce of 12029 employees.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Fuel Refinery	MMT	9.14 (132.46)	8.76 (126.95)	8.71 (126.23)	73.24
Benzene	MT	44243 (41.86)	43178 (40.45)	69798 (66.03)	-
Toulene	MT	10042 (58.72)	12759 (55.94)	20013 (125.26)	-
Lubricants*	MT	106287 (58.72)	101245 (55.94)	112730 (125.26)*	1.14

\* Installed capacity for lubricants in 2002-+03 was 90,000 MT as against current capacity of 1,8100 MT.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	58969.99	48254.30	43569.46
Net Profit/Loss(-)	965.80	1694.57	1250.02
Net Worth	6388.43	5849.72	4747.43
Paid up capital	300.00	300.00	300.00
Share of Central Govt.	198.60	198.60	198.60

## 5. Key Performance Factors

- Though production in physical terms has increased, profit has declined due to higher subsidy under recovery, lower marketing margin and absence of pool claims.
- The company has 26% market share of LPG (Bulk and Packed), 30% share in Motor Spirit, 20% share in Aviation Turbine fuel and 23% share in High Speed Diesel.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 215 to Rs. 519 during the year 2004-05.

## 6. Strategic Issues

- There are currently five major projects under implementation namely Refinery Modernization project, Production of High Quality Lube oil base stock (LOBS), Extension of the Mumbai-Manmad Pipeline to Piyala with feeder line from Piyala to Bijwasan (Delhi), Investment in Petronet LNG Ltd. and Central-UP Gas Project. Refinery modernization project has commissioned in August, 2005.
- During the year, 672 employees left the company out of which 430 availed of VRS, 68 retired on superannuation and 174 left on other grounds.

## Bongaigaon Refinery & Petrochemicals Ltd. (BRPL)

### 1. Company Profile

BRPL was incorporated on 28.2.1974 under the Companies Act, 1956 with an objective to supply quality products and services to ensure competitive edge. BRPL is a schedule B / Mini-Ratna PSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas. 74.46% equity is held by Holding company IOC and its registered and corporate offices are at Bongaigaon (Assam).

### 2. Industrial / Business Activities

BRPL is one of the subsidiaries of IOC, engaged in refinery of crude oil and production and marketing of value added petrochemicals and polyester staple fibre products. Its three operating units are at Bongaigaon (Assam). The petroleum products of BRPL are marketed by IOC. The enterprise is driven by a workforce of 1744 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
HSD	MT	1013425	892424	509117	41%
SKO	MT	235637	228338	133599	9%
LDO	MT	237826	262447	241876	8%
MS	MT	212159	195933	159834	9%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	4543.11	2927.92	1916.17
Net Profit/Loss(-)	478.29	303.75	178.45
Net Worth	757.90	550.07	418.91
Paid up capital	199.82	199.82	199.82
Share of Holding Co.	148.79	148.79	148.79

### 5. Key Performance Factors

- The over all capacity utilization during 2004-05 was 98% as against 90% during 2003-04.
- Performance improved due to higher crude throughput, production of more high value products and better margin.
- IOC is marketing the major products of the company.
- The market price of the company's shares was between Rs. 40 to Rs. 107 during the year 2004-05.

## Chennai Petroleum Corpn. Ltd. (CPCL)

### 1. Company Profile

CPCL was incorporated on 13.12.1965 as Madras Refineries Ltd. under the Companies Act, 1956 with an objective to be in dominant presence in South India. CPCL is a schedule- 'B' / Mini-Ratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas. 51.88% equity holding vests with Indian Oil Corporation (IOC) with its registered and corporate office at Chennai, Tamilnadu.

### 2. Industrial / Business Activities

CPCL is one of the joint venture subsidiary companies of IOC engaged in refining of crude oil and manufacturing of petroleum products, having its two refineries at Manali and Nagapattinam districts of Tamilnadu. The company has two financial joint ventures namely Indian Additives Ltd. and National Aromatics and Petrochemicals Corp. Ltd. However, company has withdrawn from 2<sup>nd</sup> joint venture. In Indian Additive Ltd., CPCL has an equity participation of 50% with M/s. Chevron Oronite of USA. The enterprise is driven by a workforce of 1699 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Diesel	'000 MT	3069	2332	2193	42%
MS	'000 MT	583	399	383	12%
SK	'000 MT	808	605	582	10%
Naphtha	'000 MT	762	801	780	8%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	14213.60	8739.03	8069.56
Net Profit/Loss(-)	596.97	400.05	302.89
Net Worth	2003.46	1609.91	1293.33
Paid up capital	149.00	149.00	149.00
Share of Holding Co.	77.30	77.30	77.30

### 5. Key Performance factors

- Performance improvement is due to higher throughput aided by higher refining margins.
- IOC is marketing the major products of the company.
- The market of the company's shares was between Rs. 92 to Rs. 249 during the year 2004-05.

### 6. Strategic Issues

- There are currently five major projects under implementation namely (a) New Zero discharge project (Rs. 11 crore), (b) Replacement of existing 2 boilers with new 100 TPH Boiler (Rs. 23.75 crore), (c) Additional 2.5 MGD capacity sewage reclamation plant (Rs. 43 crore), (d) Offsite automation project (Rs. 26.77 crore) and (e) Desalination Project (Rs. 193.31 crore).
- Three major projects completed during the year are (a) 3 MMTPA Manali Refinery cum modernization project (Rs. 2280

crore), (b) FCCU Revamp project (Rs. 91.45 crore) and (c) TTP Revamp Project (Rs. 8 crore).

- CPCL is continuously implementing suitable development strategies to remain competitive and for sustained growth.

## GAIL (India) Ltd. (GAIL)

### 1. Company Profile

GAIL was incorporated on 16.8.1984 under the Companies Act, 1956 with an objective to undertake transportation of natural gas. GAIL is a schedule-'A' / Navratna PSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 57.34% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

GAIL is one of the pioneering enterprises in supplying of natural gas to industrial consumers, producing LPG, Propane, Pentane, SBP and Polymers, transporting LPG and providing infrastructure facilities for Telecom by leasing bandwidth capacity and entered into ISP business. GAIL has its 5 operating units at Vijapur in Madhya Pradesh, Vaghodia in Gujarat, Pata in Uttar Pradesh, Raigad in Maharashtra and Godhra in Gujarat. The company has laid down and maintains HBJ gas pipeline to supply natural gas in the States of Gujarat, Madhya Pradesh, Rajasthan, Uttar Pradesh and Haryana. The company has 6 financial joint ventures namely Mahanagar Gas Ltd., Petronet LNG Ltd., Indraprastha Gas Ltd., Bhagyanagar Gas Ltd., Central UP Gas Ltd. and Tripura Natural Gas Co. Ltd. with a share of 49.75%, 12.50%, 22.50%, 22.50%, 22.50% and 29% respectively. During the year GAIL has formed a wholly owned overseas subsidiary company namely GAIL (Global) Singapore Pte. Ltd. The enterprise is driven by a workforce of 3349 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Natural Gas (HVJ)	MMSCMD	31.75	32.23	33.03
Natural Gas (Others)	MMSCMD	36.35	30.61	30.37
LPG	MT	1094835	1088686	1114423

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	13591.38	11945.18	11343.21
Net Profit/Loss(-)	1953.91	1869.34	1639.11
Net Worth	8626.11	7445.15	6339.02
Paid up capital	845.65	845.65	845.65
Share of Central Govt.	484.94	484.94	569.50

### 5. Key Performance Factors

- De-bottlenecking of the downstream plant has resulted in production capacity increase by 19%.
- GAIL TEL has played major role in linking different GAIL offices for ERP purpose.
- The company has assigned highest priority on Quality Management through TQM approach.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 101 to Rs. 270 during the year 2004-005 as against Rs. 74 to Rs. 240 during 2003-04.

### 6. Strategic Issues

- At present the company has 11 blocks (7 in east coast, 3 in west coast and one in Myanmar) through unincorporated joint ventures, in partnership with various exploration operators for Gas discovery.

Exploration, development and operations of all the blocks would entail significant capital expenditure in the future.

- Government has permitted GAIL to market LPG w.e.f. 01.04.2006.
- Two pipe line projects South Gujrat pipeline project and Lucknow and Kanpur feeder pipeline projects commissioned in this year. Naranam Kulharam Pipeline Project completed in June, 2005.
- Some of the major projects under execution include Thulendi – Phulpur Pipeline Project, Vizapur Pipeline Project, Jagoti-Dewas-Pilhanpur Project, Kelaras-Malanpur Pipeline project and Petrochemical Expansion project.

## Hindustan Petroleum Corporation Ltd. (HPCL)

### 1. Company Profile

HPCL was incorporated in the year 1952 as Standard Vacuum Refinery Co. of India Ltd. and renamed as ESSO Standard Refining Co. of India Ltd. in 1962. It was taken over by GOI through Lube India and ESSO Standard Refinery Co. of India Ltd. by an amalgamation order of 1974 and renamed as HPCL. In the year 1976, Caltex and in 1979, Kosangas Co. Ltd. were merged with HPCL. HPCL is a schedule-'A' / Navaratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas, having 51.07% Government holding with its registered and corporate office at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

HPCL is one of the Nationalised enterprises in the refining and marketing of petroleum products having its two refineries at Mumbai in Maharashtra and Visakhapatnam in Andhra Pradesh. In addition, company has Lube refinery, 6 Lube Blending Plants, 36 terminals, 100 Depots, 10 ASFs, 40 LPG Bottling plants and 6667 retail outlets. The company also

owns two multi product, cross country pipelines viz. Mumbai-Pune and Vijaywada-Secunderbad pipeline. It has one subsidiary namely Guru Govind Singh Refineries Ltd.. The company has 7 financial joint ventures in the field of exploration, production, refining and marketing. The enterprise is driven by a workforce of 10561 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
HSD	MT	5166	4646	4567	45%
Motor Spirit	MT	986	994	930	19%
LPG	MT	469	485	434	10%
Naptha	MT	1557	1541	1263	9%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	59264.55	50339.10	47047.72
Net Profit/Loss(-)	1277.33	1903.94	1537.36
Net Worth	8440.85	7742.81	6678.85
Paid up capital	338.93	338.90	338.83
Share of Central Govt.	173.08	173.08	173.08

### 5. Key Performance factors

- The variation in financial performance is attributed to increase in crude prices and decrease in marketing margin.
- The company's lube refinery accounts for over 40% of the country's total Lube Base Oil production.
- The company has put in special efforts in servicing the core sector industries/ organisations like Railways, Army, Coal, Steel and Transport segments.
- Company has 'Excellent' MOU rating during the year 2004-05.
- It is one of the four Indian companies listed in the fortune 500 Global list of companies.

- The market price of the company's shares was between Rs. 225 to Rs. 538 during the year 2004-05 as compared to Rs. 268 to Rs 542 in 2003-04.

### 6. Strategic Issues

- State of art tank trucks made of special aluminium grade is to be launched during 2005-06.
- Vehicle management system for monitoring tank trucks movements on real time basis is under implementation in 172 company owned tank trucks all over India.
- Mega projects under implementation are Mumbai Refinery Green Fuels and Emussion Control Project (Rs. 1152 crore) and Visakh Refinery Clean Fuels Project (Rs. 1635 crore).
- Other projects include Pune Salapur Pipeline Project (Rs. 335.17 crore), Mundra Delhi pipeline project (Rs. 1623.84 crore).
- During the year, 602 employees left the company out of which 530 availed of VRS and 68 retired on superannuation.

## IBP Co. Ltd. (IBP)

### 1. Company Profile

IBP was incorporated in 1909 and became a Government company in 1971 when IOC purchased the majority shares of the company. In 1972, GOI acquired IOC's share holding in IBP. However, in 2002, IOC again purchased the majority holding in IBP through disinvestment route. IBP is a schedule-'B' PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas, 53.58% shares are held by holding company IOC, with its registered and corporate office at Kolkata in West Bengal.

### 2. Industrial / Business Activities

IBP is one of the subsidiary enterprises in the business of Petroleum, Explosives and



Cryogenics, having its operating unit at Nasik for cryocontainers, Kaeba for Industrial Explosives and Site mixed slurry explosives at Singaravli, Kudermukh, Ramagundam, Dhanbad, Rampur, Agucha, Kusmunda, Talcher, Rajmahat etc. The company does not have any of its own sources of supply of petroleum products. The company has one financial joint venture with 2% share holding, namely Petronet India Ltd along with other oil marketing companies. The enterprise is driven by a workforce of 2148 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Explosives	MT	51204 (43)	52266 (61)	55899 (65)
Cryocontainers	Nos	10381 (63)	7496 (45)	10489 (64)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	13418.21	10263.73	8531.77
Net Profit/Loss(-)	58.87	214.66	87.75
Net Worth	659.57	626.01	498.86
Paid up capital	22.15	22.15	22.15
Share of Holding Co.	11.87	11.87	11.87

### 5. Key Performance Factors

- Though sales of IBP has increased but profit of the company has come down due to under recovery / subsidy in price of petroleum products.
- The market price of the company's shares was between Rs. 340 to Rs. 685 during the year 2004-05 as against between Rs. 193 to Rs. 703 during 2003-04.

### 6. Strategic Issues

- IBP is proposed to be merged with IOC.
- During the year, 50 employees left the company out of which 33 availed of VRS and 17 retired on superannuation.

## Indian Oil Blending Ltd. (IOBL)

### 1. Company Profile

IOBL was incorporated in the year 1963 under the Companies Act, 1956 as a joint venture (50:50) between Indian Oil Corp. (IOC) and Mobil Petroleum Corp. Inc. with an objective to indigenise blending of Lube Oil. The agreement with MOBIL ended in 1974 and IOBL became a subsidiary of IOC. IOBL is a schedule-'B' PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 100% Government holding through its holding company namely IOC with its registered office and corporate office at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

IOBL is one of the subsidiary enterprises in the production of blending lube oils and greases having its 3 operating units at Kolkata in West Bengal and Trombay in Maharashtra for lube blending and grease plant at Vashi in Maharashtra. The enterprise is driven by a workforce of 464 employees.

### 3. Production / Operational Profile

Details not furnished by the company.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	27.23	29.57	29.19
Net Profit/Loss(-)	-4.88	0.57	1.14
Net Worth	63.94	68.30	67.18
Paid up capital	0.40	0.40	0.40
Share of Central Govt.	0.40	0.40	0.40

### 5. Key Performance Factors

Details not furnished by the company.

## Indian Oil Corporation Ltd. (IOC)

### 1. Company Profile

IOC was incorporated on 1.9.1964 by merging Indian Oil Company (established in 1959) with Indian Refineries Ltd. (established in 1958) under the Companies Act, 1956. In 1981 Assam Oil Co. Ltd. was also merged with IOC. The main objective of IOC is to serve the national interest in the oil and related sectors by ensuring and maintaining continuous and smooth supplies of petroleum products by way of crude refining, transportation and marketing activities. IOC is a schedule-'A' / Navratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 82.03% central Government holding with its registered office at Mumbai and corporate and refineries Head Office at New Delhi.

### 2. Industrial / Business Activities

IOC is one of the major diversified transnational integrated energy company in the field of refinery, pipelines and marketing of petroleum products having its 6 refineries at Barauni, Gujarat, Guwahati, Haldia, Mathura and Panipat. It has 8 subsidiary units namely Indian Oil Blending Ltd., Chennai Petroleum Corp. Ltd., Bongaigaon Refinery and Petrochemicals Ltd., IBP Co. Ltd., Indian Oil Technologies Ltd., Indian Strategic Petroleum Reserves Ltd., Indian Oil Mauritius Ltd. and Lanka IOC Ltd. The last 2 subsidiaries do not come under the preview of Public Enterprises Survey. The company also has 11 financial joint ventures in the field of petroleum and petrochemicals projects namely Indian Oil Panipat Power Consortium Ltd., Indian Oil Petronas Pvt. Ltd., Indian Oil TCG Petrochem Ltd., Lubrizol India Pvt. Ltd., Petronet CTM Ltd., ONGIO International Private Ltd., Avi Oil India Pvt. Ltd., Petronet India Ltd., Petronet V.K. Ltd. and Petronet CI Ltd. with a share holding ranging between 12 to 50%. The enterprise is driven by a workforce of 30430 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
HSD	TMT	3095.7	3578.8	3274.8
MS	TMT	13975.6	14603.0	13540.1
LPG	TMT	1193.5	1211.6	1006.1

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	137659.83	115874.75	108322.30
Net Profit/Loss(-)	4891.38	7004.82	6114.89
Net Worth	25951.27	22974.12	18829.07
Paid up capital	1168.01	1168.01	778.67
Share of Central Govt.	958.08	958.08	638.72

### 5. Key Performance Factors

- For the year 2004-05, pipeline network achieved the throughput of 43.03 MMT as against 45.17 MMT during 2003-04.
- The crude oil throughput of 36.63 MMT was attained during 2004-05 as against 37.66MMT during 2003-04.
- Though Net Sales / Turnover of the company has increased, the decrease in profit is mainly due to under realization on sale of MS, HSD, SKO (PDS), LPG (Domestic) due to non-revision of prices in line with international prices.
- The company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 275 to Rs. 580 during the year 2004-05 as against Rs. 232 to Rs. 558 during 2003-04.

### 6. Strategic Issues

- There is a proposal for merger of subsidiaries Indian Oil Blending Ltd. and IBP with the holding company.

- Project implementation is accorded high priority. During the year, 7 projects were completed, 12 projects are ongoing and 10 new projects have been started. Some of the major projects include Panipat Refinery Expansion from 6 to 12 million tones per annum, Pasaxlene / Purified Phlhalie ACD (PXIPTA) unit at Refinery, MS Quality improvement projects at Haldia and Gujrat Refineries, Paradeep Refinery Project.
- IOC has also decided and is trying to acquire some oil fields in India and abroad. For this purpose, it has entered into an MOU with Oil India Ltd.
- During the year, 951 employees left the company out of which 165 availed of VRS, 570 retired on superannuation and 216 left on other grounds.

## Kochi Refineries Ltd. (KRL)

### 1. Company Profile

KRL was incorporated in the year 1963 as Cochin Refineries (name changed to Kochi Refineries w.e.f. 31.05.2000) under the Companies Act, 1956 with an objective to grow into the energy and petrochemical sectors and to develop downstream industries based on feedstock from KRL. KRL is a schedule-'B' / Miniratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 54.81% equity holding through its holding company Bharat Petroleum Co. Ltd. (BPCL) with its registered and corporate office at Ernakulam, Kerala.

### 2. Industrial / Business Activities

KRL is one of the subsidiary enterprises in the refining of crude oil to manufacture petroleum products, having its single operating unit at Ernakulam (Kerala). The company has one financial joint venture with a share of 23% for putting a product pipeline connecting Kochi, Coimbatore and Kurnul in Kerala. The enterprise is driven by a workforce of 1924 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Throughput	MMT	7.924	7.853	7.580	-
HSD	MT	3062166	2938778	2963550	46%
Motor Spirit	MT	732298	745411	741129	12%
Naphtha	MT	769324	779890	704069	10%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	13145.07	10066.59	9267.63
Net Profit/Loss(-)	842.12	555.09	456.02
Net Worth	2559.34	1801.03	1437.70
Paid up capital	138.47	138.47	138.47
Share of Holding Co.	75.90	75.90	75.90

### 5. Key Performance factors

- The overall capacity utilization of 19 products of the company taken together is 105.65%.
- The variation in financial performance is due to higher throughput and higher price realisation consequent to rising crude prices and due to lower interest payments.
- The market price of the company's shares was between Rs. 130 to Rs. 243 during the year 2004-05 as against Rs 41 to Rs 216 during 2003-04.

### 6. Strategic Issues

- There is a proposal of merger of KRL with BPCL, its holding company.
- Two projects with an estimated cost of Rs.1094 crore are under execution.
- Joint ventures are planned to increase the value and reduce the cost impact of fixed assets.

## Mangalore Refinery and Petro chemicals Ltd. MRPL)

### 1. Company Profile

MRPL was incorporated on 2.8.1988 under the Companies Act, 1956 with an objective to form a joint venture between HPCL and Indian Rayon and Industries Ltd. (IRIL). However, as per diversification plan of ONGC, it acquired 71.62% share holding of IRIL and MRPL became a subsidiary of ONGC on 30.3.2003. MRPL is a schedule 'B' PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having its registered and corporate office at Mangalore, Karnataka.

### 2. Industrial / Business Activities

MRPL is one of the subsidiary enterprises in the refining of crude oil having its operating unit at Mangalore, Karnataka. The enterprise is driven by a workforce of 970 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Crude Oil Processing	MT	11.84 (122)	10.04 (104)	7.25 (75%)	-
HSD	MT	4236878	3702871	2784583	42%
MS	MT	783086	811102	871056	13%
SKO	MT	1213802	502376	624250	11%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	18508.33	11390.64	8058.77
Net Profit/Loss(-)	879.76	459.41	-411.80
Net Worth	2133.10	1422.66	929.94
Paid up capital	1761.80	1761.80	1759.60
Share of Holding Co.	1261.80	1261.80	1260.22

### 5. Key Performance factors

- The performance improvement is attributed to increased capacity utilization and better product prices.
- The market price of the company's shares was between Rs.31 to Rs.62 during the year 2004-05 as compare to Rs.8 to Rs.69 during 2003-04.

## Numaligarh Refinery Ltd. (NRL)

### 1. Company Profile

NRL was incorporated on 22.4.1993 under the Companies Act, 1956 with an objective to fulfill the commitment made by GOI in Assam Accord of 1985 for providing required thrust towards industrial and economic development of Assam. NRL is a schedule-'B' Mini-Ratna PSE in petroleum sector under the administrative control of M/o Petroleum and Natural Gas, having its registered and corporate offices at Dispur, Guwahati, Assam. NRL is a subsidiary of Bharat Petroleum Corp. Ltd. (BPCL) which holds 51% equity shares of NRL (12.35% holding is with Government of Assam, 12.35% with Oil India Ltd. and 12.34% with Oil Industry Development Board).

### 2. Industrial / Business Activities

NRL is one of the subsidiary enterprises in the refinery of indigenous crude oil having its single operating unit at Golaghat, Assam. The enterprise is driven by a workforce of 684 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
LPG	'000 MT	47	46	37
MS	'000 MT	85	45	33
BIS HSD	'000 MT	723	1259	1154
HSD BS-2	'000 MT	394	-	-
Naphtha	'000 MT	144	197	153
SKO	'000 MT	267	297	202

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3917.23	2892.88	2546.21
Net Profit/Loss(-)	409.15	214.95	174.59
Net Worth	1401.46	1135.37	991.60
Paid up capital	735.63	735.63	735.63
Share of Holding Co.	375.17	375.17	375.17

#### 5. Key Performance factors

- NRL is basically a refining company and its main products are marketed through BPCL and other oil marketing companies. The company has recently entered into the field of retail marketing of petrol and diesel in a small way through its 12 outlets in the States of Assam, Meghalaya and Haryana. NRL's presence in the retail segment would provide stability in terms of overall margin on a long term basis.

#### 6. Strategic Issues

- NRL received authorization from the Govt. of India for setting up 510 Retail Outlets (RO) in different parts of the country. The company has drawn up a plan to set up these RO in phases over a period of 4 to 5 years. 50 ROs are planned to be set up during 2005-06.
- In view of changing scenario of availability of Natural gas and the likely benefits, NRL has signed agreement with Oil India Ltd. for purchase of Natural Gas, which replace Naphtha as feed in its Hydrogen Plant and as fuel for its power plants.

## Oil and Natural Gas Corporation Ltd. (ONGC)

#### 1. Company Profile

ONGC was incorporated on 23.6.1993 under the Companies Act, 1956 after transforming

a statutory commission namely Oil and Natural Gas Commission into a Public Ltd. company through an Act of Parliament with an objective to take over the business of Oil and Natural Gas Commission w.e.f. 1.2.94. ONGC is a schedule-'A' / Navratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 74.14% Government holding with its registered office at New Delhi and corporate office at Dehradun, Uttranchal.

#### 2. Industrial / Business activities

ONGC is one of the pioneering enterprises in the Hydrocarbon exploration and development of petroleum resources like production of crude oil and natural gas in India and overseas. ONGC also produces value added products at its plants at Hazira, Uran and Ankleshwar and Mini refinery at Tatipaka. It has 2 subsidiaries namely ONGC Videsh Ltd. and Mangalore Refinery and Petrochemicals Ltd. The company has 6 financial joint ventures namely Petronet LNG Ltd., Petronet MHB Ltd., ONGIO International Pvt. Ltd., Pawan Hans Helicopters Ltd., Dahej SEZ Ltd. and Tripura Power Development Co. Pvt. Ltd. with a share of 12.5%, 23%, 50%, 21.5%, 23% and 26% respectively. The company also has 44 production sharing / exploration contracts and JVs. The enterprise is driven by a workforce of 36185 employees.

#### 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
Crude Oil	MMT	28.13	27.72	27.59
Natural gas	BCM	25.23	25.70	25.92
VAP	MMT	3.48	3.63	3.79

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	46364.37	32078.38	34231.92
Net Profit/Loss(-)	12983.05	8664.43	10529.32
Net Worth	46314.26	40002.41	35608.19
Paid up capital	1425.93	1425.93	1425.93
Share of Central Govt.	1057.37	1057.37	1199.34

#### 5. Key Performance Factors

- The revenue and Net profit of ONGC has improved as compared to previous year. However, financial performance suffered due to subsidy paid to the public sector oil marketing companies by way of discounts in the prices of crude oil, LPG and SKO.
- Company has 'Very Good' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 510 to Rs. 1000 during the year 2004-05 as against Rs. 725 to Rs 1000 during 2003-04.

#### 6. Strategic Issues

- To be a world class oil & gas company integrated in energy business with dominant Indian leadership and global presence and have chalked out plans for doubling its current in place reserve base from 6 billion tonnes of oil and gas equivalent (BTOE) to 12 BTOE in next 20 years.
- ONGC is making forays into related sectors of energy through alliances for diversifying its portfolio.
- Initiatives taken to implement improved recovery projects in 15 major fields including redevelopment of Mumbai High.
- During the year, 1509 employees left the company out of which 479 availed of VRS, 838 retired on superannuation and 192 left on other grounds.

## Oil India Ltd. (OIL)

### 1. Company Profile

OIL was incorporated on 18.2.1959 as a partnership venture between Government of India and Burmah Oil Company under the Companies Act, 1956 with an objective to manage oilfields of Naharkatigu in Assam. The objective of the company is to find an answer to the energy requirements of the nation. The company became a central public sector enterprise in 1981. OIL is a schedule- A / Mini-ratna PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas having 98.13% Government holding with its registered office at Dibrugarh, Assam and corporate office at New Delhi.

### 2. Industrial / Business Activities

OIL is one of the enterprises in the exploration and production of crude oil and natural gas, extraction and bottling of LPG and transportation of crude oil having its operating units at Dibrugarh and Guwahati in Assam, Bhubaneshwar in Orissa, NOIDA in U.P., Jodhpur in Rajasthan and Tripoli in Libya. The Company has 22 unincorporated joint ventures (Production Sharing Contracts) in Arunachal Pradesh, Rajasthan, Gujarat, Orissa, Andhra Pradesh, Libya, Sudan and Iran. The enterprise is driven by a workforce of 8690 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Crude Oil	MMT	3.20	3.002	2.950	90.91
Natural Gas	MMSCUM	2009.48	1886.97	1743.11	5.96
LPG	MT	49500	51510	54320	1.21

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3888.04	3143.46	2896.83
Net Profit/Loss(-)	1061.68	949.71	916.73
Net Worth	4710.69	4028.65	3456.89
Paid up capital	214.00	214.00	214.00
Share of Central Govt.	210.00	210.00	210.00

#### 5. Key Performance Factors

- The crude oil and natural gas production increased due to various production enhancement measures taken and increase in crude oil and LPG price.
- The production of LPG was lower due to shutdown of LPG plant for maintenance during the year.
- During the year no employee has taken VRS as compared to 647 employees gone under VRS in 2003-04.

#### 6. Strategic Issues

- Company has undertaken organization restructuring including HR issues like succession plan / competency profiling performance based appraisal system, ERP implementation.
- Total investment in fixed assets including production properties during the year is 473.63 crore.
- OIL is taking all initiatives for acquiring E&P properties overseas, for this purpose, an MOU has been signed with IOC.

## ONGC Videsh Ltd. (OVL)

#### 1. Company Profile

OVL was incorporated as Hydro Carbon India (Pvt.) Ltd. on 5.3.1965 under the Companies Act, 1956 with an objective to takeover assets and liabilities of Oil and Natural gas

Corporation (ONGC) under the joint venture agreement operating in Iran. However, when the JV agreement was declared null and void by the Iran Government, the company started marketing the expertise of ONGC abroad and to facilitate international marketing the name of the company was changed to OVL in 1989. OVL is a schedule-'B' PSE in Petroleum sector under the administrative control of M/o Petroleum and Natural Gas with its registered and corporate office at Delhi. OVL is a 100% subsidiary of ONGC Ltd.

#### 2. Industrial / Business Activities

OVL is one of the subsidiary enterprises in exploring, drilling, extracting, producing, exporting and generally dealing in or with petroleum or other crude oils etc. in India and abroad. There is no operating unit of the company. It has 7 overseas offices at Vietnam, Russia, Netherlands, Sudan, Iran, Iraq and Dubai (UAE). It has one subsidiary namely ONGC Nile Ganga B.V. in Netherlands and 11 financial joint ventures in Vietnam, Russia, Sudan, Myanmar, Iran, Libya, Syria, Sudan and Australia with equity participation ranging from 20% to 90%. The enterprise is driven by a workforce of 85 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
GAS	'000 M3	1349038	523383	69507
Condensate	MT	39104	21822	3528

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1081.52	156.62	9.85
Net Profit/Loss(-)	402.98	139.06	2.59
Net Worth	760.37	477.12	445.79
Paid up capital	300.00	300.00	300.00
Share of Holding Co.	300.00	300.00	300.00

## **5. Key Performance Factors**

- Improvement in performance during the year is due to increase in commercial production of Gas and Condensate from Vietnam Project and revenue from pipeline project.
- OVL has been operating with optimally required manpower seconded from the parent company, ONGC.
- OVL along with its wholly owned subsidiary ONGC Nile Ganga B.V. invested approx Rs.4300.14 crore in exploration, development, producing and pipeline projects.

## **6. Strategic Issues**

- During 2004-05, 6 new projects have been sanctioned / completed abroad.
- During the year, 5 employees left the company out of which 1 availed of VRS and 4 retired on superannuation.



The were 8 enterprises in the public sector as on 31.3.2005 which were engaged in production of fertilizers. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Fertilizers and Chemicals (Travancore) Ltd.	1943
2.	Pyrites, Phosphates and Chemicals Ltd.	1960
3.	Fertilizer Corpn. of India Ltd.	1961
4.	Madras Fertilizers Ltd.	1966
5.	National Fertilizers Ltd.	1974
6.	Hindustan Fertilizer Corpn. Ltd.	1978
7.	Rashtriya Chemicals and Fertilizers Ltd.	1978
8.	Brahmaputra Valley Fertilizer Corpn. Ltd.	2002

2. The enterprises falling in this group are mainly engaged in producing and selling of chemicals and fertilizers like Urea, Phosphates, Complex Fertilizers and other items like DAP, Phosphate Acid Ammonia, Sulphuric Acid etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crores)

Sl. No.	Name of Enterprise	2004-05
1.	National Fertilizers Ltd.	160.91
2.	Rashriya Chemicals and Fertilizers Ltd.	140.96
3.	Brahmaputra Valley Fertilizer Corpn. Ltd.	22.54
4.	Pyrites, Phosphates and Chemicals Ltd.	0.00
5.	Madras Fertilizers Ltd.	-58.49
6.	Fertilizers and Chemicals (Travancore) Ltd.	-167.96
7.	Hindustan Fertilizer Corpn. Ltd.	-878.00
8.	Fertilizer Corpn. of India Ltd.	-1209.85
<b>Total Net Profit/Loss (-)</b>		<b>-1989.79</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Rashtriya Chemicals and Fertilizers Ltd.	93.79
2.	National Fertilizers Ltd.	48.27
<b>Total Dividend</b>		<b>142.06</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	108.70
2.	Gross expenditure on Township	36.93
3.	Less : Rent receipt and other income	13.68
4.	Net expenditure on Township	23.25
5.	Social Overheads: Educational, Med. facilities, etc.	35.95
6.	Total Social Overheads	59.20
7.	No. of employees	16156
8.	Per capita expend. on Social Overheads (Rs.)	36643.00
9.	No. of houses constructed	17981
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	111.30

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**FERTILIZERS**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	477500	477500	477500
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	327053	327053	297082
OTHERS	12854	12854	12854
<b>(B) SHARE APPLICATION MONEY</b>	445	0	30703
<b>(C) RESERVES &amp; SURPLUS</b>	143986	130067	118627
<b>TOTAL (A)+(B)+(C)</b>	<b>484338</b>	<b>469974</b>	<b>459266</b>
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	113021	146916	177334
<b>(B) UNSECURED LOANS</b>	2126022	1911391	1716998
<b>TOTAL (A)+(B)</b>	<b>2239043</b>	<b>2058307</b>	<b>1894332</b>
<b>(3) DEFERRED TAX LIABILITY</b>	39121	43741	43828
<b>TOTAL (1)+(2)+(3)</b>	<b>2762502</b>	<b>2572022</b>	<b>2397426</b>
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	968097	951183	946472
<b>(B) LESS: DEPRECIATION</b>	619146	584043	548071
<b>(C) NET BLOCK</b>	348951	367140	398401
<b>(D) CAPITAL WORK IN PROGRESS</b>	64743	56591	47063
<b>TOTAL (C)+(D)</b>	<b>413694</b>	<b>423731</b>	<b>445464</b>
<b>(2) INVESTMENTS</b>	159	239	239
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	133128	134640	167146
<b>(B) SUNDRY DEBTORS</b>	108535	123092	181342
<b>(C) CASH &amp; BANK BALANCES</b>	45546	58328	55380
<b>(D) OTHER CURRENT ASSETS</b>	1431	1482	1441
<b>(E) LOAN &amp; ADVANCES</b>	92903	74824	74845
<b>TOTAL (A+B+C+D+E)</b>	<b>381543</b>	<b>392366</b>	<b>480154</b>
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	216764	199327	239603
<b>(B) PROVISIONS</b>	38422	37195	48691
<b>TOTAL (A+B)</b>	<b>255186</b>	<b>236522</b>	<b>288294</b>
<b>NET CURRENT ASSETS</b>	126357	155844	191860
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	6491	8844	9973
<b>(5) DEFERRED TAX ASSET</b>	0	0	0
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	2215801	1983364	1749890
<b>TOTAL (1+2+3+4+5+6)</b>	<b>2762502</b>	<b>2572022</b>	<b>2397426</b>

**FERTILIZERS**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	899920	802889	827971
EXCISE DUTY	13244	10278	10427
NET SALES	886676	792611	817544
OTHER INCOME/RECEIPTS	17954	16751	25297
ACCRETION/DEPLETION IN STOCKS	-6138	-21763	-16813
TOTAL	898492	787599	826028
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	425902	354843	337367
STORES & SPARES	19343	16910	18407
POWER & FUEL	219881	194172	191788
MANUFACTURING/DIRECT/OPERATING EXPENSES	49195	47533	50876
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	49645	54343	100791
OTHER EXPENSES	59314	65243	81412
PROVISIONS	3865	9859	6938
TOTAL	827145	742903	787579
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	71347	44696	38449
DEPRECIATION	30756	31254	37690
DRE/PREL. EXPENSES WRITTEN OFF	2515	5150	4581
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	38076	8292	-3822
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	215704	195047	168816
ON FOREIGN LOANS	0	12	43
OTHERS	12887	20436	31772
LESS INTEREST CAPITALISED	105	32	1432
CHARGED TO P & L ACCOUNT	228486	215463	199199
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-190410	-207171	-203021
TAX PROVISIONS	12455	12292	11651
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-202865	-219463	-214672
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-3886	-9021	18234
NET PROFIT/LOSS(-)	-198979	-210442	-232906
DIVIDEND DECLARED	14206	11930	30000
DIVIDEND TAX	1984	1536	3844
RETAINED PROFIT	-215169	-223908	-266750

**FERTILIZERS**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	1371013	2230962	2022775
CAPITAL EMPLOYED	475308	522984	590261
NET WORTH	-1737954	-1522234	-1300597
COST OF PRODUCTION	1088902	994770	1029049
COST OF SALES	1095040	1016533	1045862
VALUE ADDED	215412	204923	253169
R AND D EXPENDITURE	141	156	196
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	16156	18173	21172
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	25607	24919	39672
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	55	62	75
SEMI/FINISHED GOODS : SALES	20	25	34
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	186.55	151.56	138.51
MATERIAL COST : COST OF PRODUCTION	39.11	35.67	32.78
MANPOWER COST : COST OF PRODUCTION	4.56	5.46	9.79
COST OF SALES: SALES	123.50	128.25	127.93
PBDITEP : CAPITAL EMPLOYED	15.01	8.55	6.51
PBITEP : CAPITAL EMPLOYED	8.01	1.59	-0.65
PBITEP : SALES	4.29	1.05	-0.47
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-	-
NET PROFIT : NET WORTH	-	-	-
R AND D EXPENDITURE : SALES	0.02	0.02	0.02
SUNDRY DEBTORS : SALES (NO. OF DAYS)	45	57	81

## Brahmaputra Valley Fertilizer Corp. Ltd. (BVFCL)

### 1. Company Profile

BVFCL was incorporated on 5.4.2002 under the Companies Act, 1956 with an objective to de-merge the Namrup I, II & III plants from Hindustan Fertilizer Corp. Ltd. BVFCL is a schedule 'B' PSE in fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 100% Government holding with its registered and corporate office at Namrup, Assam.

### 2. Industrial / Business activities

BVFCL is one of the enterprises in the production of chemical fertilizers having its 3 operating units at Namrup, Assam. The enterprise is driven by a workforce of 1612 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
UREA	MT	203060 (64.50)	240590 (76.40)	186500 (59.20)	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	148.33	144.82	78.43
Net Profit/Loss(-)	22.54	-44.17	-32.06
Net Worth	256.99	229.60	273.37
Paid up capital	307.03	307.03	0.00
Share of Central Govt.	307.03	307.03	0.00

### 5. Key Performance Factors

- Revival package sanctioned by GOI for Namrup II and III plants. Plants under Namrup-III unit started production and Namrup II unit is expected to start production from the end of Sep. 2005. Cost of revamp plan has increased from

Rs.350 cr. in 1997 to Rs.610.24 cr. for which approval is pending.

- The company has received ISO-9001 : 2000 certification for quality standards for Namrup – III.
- Company has 'Good' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Steps are being taken to start Bio- fertilizer production.

## Fertilizer Corporation of India Ltd. (FCIL)

### 1. Company Profile

FCIL was incorporated in the year 1961 under the Companies Act, 1956 with an objective to carry out all kinds of business relating to fertilizers, heavy chemicals etc. FCIL is a schedule-'B' / BIFR referred PSE in Fertilizers sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 100% Government holding with its registered and corporate office at New Delhi. The company is registered with BIFR since 1992 and currently has seen recommended for 'winding up'.

### 2. Industrial / Business Activities

FCIL was one of the pioneering enterprises in the manufacturing and marketing of fertilizers, however Government has decided to close down the company. The enterprise is driven by a workforce of 69 VSS optee employees (which are retained) as on 31.3.2005.

### 3. Production / Operational Profile

There was no production activities during last two years.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.33	12.96	149.83
Net Profit/Loss(-)	-1209.85	-1109.53	-1166.30
Net Worth	-10690.64	-9480.79	-8363.98
Paid up capital	750.92	750.92	758.24
Share of Central Government	750.92	750.92	758.24

#### 5. Key Performance Factors

- Government has taken a decision to close down FCIL, majority of the manpower has been relieved under VSS. Activities at plants are restricted to security arrangements and settlement of dues of employees. During the year 7 more employees have taken VSS.
- The operating losses of the company for the year 2004-05 are Rs.5.38 crore as against Rs.6.44 crore during 2003-04. The net losse has been arrived after charging interest of Rs.1203.40 crore (previous year Rs.1100.65 crore) including penal interest on Government of India loans of Rs.721.82 crore (previous year Rs.621.14 crore).

### Fertilisers and Chemicals (Travancore) Ltd. (FACT)

#### 1. Company Profile

FACT was incorporated in the year 1943 and became central public sector enterprise in 1962 when Government of India became its major shareholders. FACT is a schedule-'A' / Mini-ratna PSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 97.38% Government holding with its registered and corporate office at district Ernakulam, Kochi, Kerala.

#### 2. Industrial / Business Activities

FACT is one of the pioneering enterprises in

the production of fertilizer having its 2 production units at Udyogamandal and Ambalamedu and 2 Engineering / Fabrication units at Udyogamandal and Kochi in Kerala. The enterprise is driven by a workforce of 4134 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Capro-lactam	MT	44932 (90)	41794 (84)	40409 (81)	48%
Factamfos 20:20	MT	560788 (89)	567678 (90)	673678 (106)	39%
Ammonium Sulphate	MT	200564 (89)	190268 (85)	182222 (81)	13%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1184.17	929.94	1116.82
Net Profit/Loss(-)	-167.96	-167.22	-199.93
Net Worth	-176.41	20.07	212.46
Paid up capital	354.77	354.77	354.77
Share of Central Government	345.47	345.47	345.47

#### 5. Key Performance Factors

- Performance of the company for the last three years was marked by severe financial crisis due to un-economic realization. The increase in cost of all major raw materials and utilities aggravated the crisis.
- Company has 'Very Good' MOU rating during the year 2004-05.
- The market price of company's share during 2004-05 was between Rs.21.95 to Rs.38.90.
- Govt. of India (GOI) has sanctioned financial assistance in 2001-02 and a financial restructuring package in 2003 consisting of wavier of interest / penalty interest and reduction in interest rates on GOI loans etc.

## 6. Strategic Issues

- During the year, complete net worth of the company has been eroded and the same has been reported to BIFR in accordance with provisions of the Sick Industrial companies (Special Provisions) Act, 1985.
- As a part of expansion and diversification, FACT has decided to invite Expression of Interest (EOI) for setting up of the new plants under Build, Own, Operate and Transfer basis.
- During the year, 277 employees left the company out of which 115 availed of VRS, 124 retired on superannuation and 38 left on other grounds. Up-to 31.3.2005, total 1750 employees have taken VRS.

### Hindustan Fertilizer Corporation Ltd. (HFC)

#### 1. Company Profile

HFC was incorporated in the year 1978 after re-organisation of Fertilizer Corporation of India Ltd. under the Companies Act, 1956 with an objective to manufacture and market quality chemical fertilizers and by product. HFC is a schedule-'B' / BIFR referred PSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers, having 100% Government holding with its registered office at New Delhi and corporate office at NOIDA, U.P.

#### 2. Industrial / Business Activities

After de-merge of the Namrup units into a new company under the name of "Brahmaputra Valley Corporation Ltd. (BVFCL) w.e.f. 1.2.2002, HFC has three units at Durgapur and Haldia (East Midnapore) in West Bengal and Barauni (Begusarai) in Bihar. The company also has one Fertilizer Promotion & Agriculture research Division. As the operations of all these three units became techno-economic non-viable, Government has decided to close the company. Almost all

the employees have opted for the VRS and only 55 employees as on 31.3.2005 are on the rolls of the company to carry out post closure activities.

#### 3. Production / Operational Profile

In view of the decision for closure of the corporation, there was no production and marketing during the year.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.58	0.21	1.47
Net Profit/Loss(-)	-878.00	-858.40	-1058.90
Net Worth	-8733.58	-7855.58	-6904.50
Paid up capital	686.54	686.54	686.5
Share of Central Govt./Holding Co.	686.54	686.54	686.54

### Madras Fertilizers Ltd. (MFL)

#### 1. Company Profile

MFL was incorporated in 1966 under the Companies Act, 1956 as a joint venture between Government of India and AMOCO of USA. MFL commenced commercial production on 1.11.1971. In the year 1972, National Iranian Oil Company of Iran (NIOC) joined in MFL but in the year 1985 AMOCO disinvested its share holding in MFL, which were acquired by GOI and NIOC. MFL is a schedule-'B' sick PSE in fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 59.12% Government holding (25.77% equity holding is with NIOC and 14.73 equity is with public), with its registered and corporate office at Manali, Tamilnadu.

#### 2. Industrial / Business Activities

MFL is one of the Indian foreign joint venture enterprises in the manufacturing of UREA and NPK, complex, having its 3 Bio-Fertilizer Plants at Chennai, Bangalore and Vijayawada.



The company has two financial joint ventures one each with M/s Fortune Biotech Ltd (FBL) and another with M/s Indian Potash Ltd. with an investment of 1.25 cr. and Rs.1.01 crore respectively. The Enterprise is driven by a workforce of 1126 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
NPK 17:17:17	MT	315720	328542	351470	59%
UREA	MT	473032	387678	401249	34%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1286.22	1139.75	1139.06
Net Profit/Loss(-)	-58.39	-63.74	4.12
Net Worth	-104.39	-50.69	-10.32
Paid up capital	162.14	162.14	162.14
Share of Central Government	95.85	95.85	95.85

### 5. Key Performance factors

- Phos Acid stock out situation due to severe financial constraints posed restriction on NPK productivity and resulting in fall in production.
- Company's market share in complex fertilizer fell from 23% in 2003-04 to 14% in 2004-05.
- Investment in FBL is for manufacturing and marketing of Neem based pesticides. MFL has recently received EPA approval from USA for Neem based products. MFL has the exclusive rights to market the Neem based products in South India.
- Company has 'Fair' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 10.20 to Rs. 19.90 during the year 2004-05 as compared to Rs.7 to Rs.34 during 2003-04

### 6. Strategic Issues

- Company has taken steps to reduce the cost like reduction in manpower through VRS, entering into one time settlement agreement with ICICI leading to reduction in interest.
- An agreement was signed between GOI and NIOC on 27.5.2003 under which NIOC would disinvest all its shares in MFL along with a part of GOI's shares in the market. However, during the year there was no action on disinvestment of the company
- During the year, 69 employees left the company out of which 15 availed of VRS, 7 retired on superannuation and 47 left on other grounds.

## National Fertilizers Ltd. NFL)

### 1. Company Profile

NFL was incorporated on 23.8.1974 under the Companies Act, 1956 with an objective to carry out all kinds of business relating to fertilizer. NFL is a schedule-'A' / Mini-ratna PSE in fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizer, having 97.64% Government holding with its registered office at New Delhi and corporate office at NOIDA, U.P.

### 2. Industrial / Business activities

NFL is one of the pioneering enterprises in the production and marketing of fertilizers having its 5 operating units at Nangal and Bhatinda in Punjab, Panipat in Haryana and Vijaipur in Madhya Pradesh. The company also produces and markets bio-fertilizers besides various industrial products. The enterprise is driven by a workforce of 4853 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Urea	Lakh/ MT	34.32 (106.2)	32.50 (00.6)	32.12 (99.4)	96.4%
Methanole	Lakh/ MT	0.29 (131.8)	0.30 (36.4)	0.23 (104.5)	1.2%
Cane	Lakh/	0.14 (4.4)	0.64 (20.1)	0.54 (17.0)	0.4%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3474.06	3387.62	3653.71
Net Profit/Loss(-)	160.91	85.04	286.27
Net Worth	1169.66	1053.56	990.08
Paid up capital	490.58	490.58	490.58
Share of Central Government	479.00	479.00	479.00

### 5. Key Performance Factors

- Turnover has increased due to increase in production / price of UREA.
- Profitability has increased due to increase in turnover, savings in interest and prior period adjustment.
- The company has 17% market share in production of UREA in India. Three of the five plants of NFL are now more than 26 years old. Despite being of vintage these plants have been maintained in good health.
- In respect of CAN, Ammonia old plant at Nangal, NMP-I plant has become un-economical due to steep hike in the prices of Naphtha and was closed during 2004. Further, the CAN plant has also been stopped w.e.f. 1.4.2005 due to unviable operations.
- Earning per share increased from Rs. 1.73 in 2003-04 to Rs. 3.28 during 2004-05.

- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 33 to Rs. 48 during the year 2004-05 as compared to Rs. 31 to Rs. 81 during last year.

## Pyrites, Phosphates and Chemicals Ltd. (PPCL)

### 1. Company Profile

PPCL was incorporated on 27.3.1960 under the Companies Act, 1956 with an objective to explore and mining of pyrites and rock phosphate deposits in the country for agriculture. PPCL is a schedule-'C' / BIFR referred PSE in Fertilizer sector under the administrative control of M/o Chemicals and Fertilizers, D/o Fertilizers having 100% Govt. holding with its registered office at Rohtas, Bihar and Corporate office at Noida, Uttar Pradesh. The company is registered with BIFR since 1999 and placed under 'Winding up recommended' status.

### 2. Industrial / Business Activities

PPCL was in the production of SSP products sold under the brand name of "Mussoorie Phos". However, Government of India has approved closure of all its three units situated at Amjhore in Bihar, Deharadun in Uttaranchal and Saladipira in Rajasthan with effect from 2002-2003. There is no employee now on the roll of the company.

**The company has not furnished any physical and financial information for last four years.**

## Rashtriya Chemicals and Fertilizers Ltd. (RCF)

### 1. Company Profile

RCF was incorporated on 6.3.1978 as a result of the re-organisation of the erstwhile Fertilizer

Corporation of India Ltd. under the Companies Act, 1956 with an objective to carry on business relating to fertilizers, industrial chemicals and derivatives. RCF is a schedule-'A' / Mini-ratna PSE in Fertilizers sector under the administrative control of M/o Chemicals & Fertilizers, D/o Fertilizers having 92.5% Government holding with its registered and corporate office at Mumbai, Maharashtra.

## 2. Industrial / Business Activities

RCF is one of the pioneering enterprises in the manufacturing of Nitrogenous, Phosphatic and Pottassic fertilizers and Industrial Chemicals having its two operating units at Trombay and Thal in Maharashtra. The enterprise is driven by a workforce of 4307 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
UREA	MT	1790020 (105)	1687310 (99)	1492666 (88)	59.81%
Suphala	MT	350010 (117)	292502 (98)	303755 (101)	12.45%
A.N.P.	MT	223000 (62)	234750 (65)	248590 (69)	7.47%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2773.07	2298.96	2024.27
Net Profit/Loss(-)	140.96	167.79	-48.07
Net Worth	1271.42	1234.08	1169.51
Paid up capital	551.69	551.69	551.69
Share of Central Government	510.32	510.32	510.32

## 5. Key Performance Factors

- The profitability of NFL has been affected due to an extra-ordinary expenditure of Rs.111.29 cr. in 2002-03 and an extra ordinary income of Rs.111.56 cr. in 2003-04.
- The company's market share of fertilizers is about 10% for UREA and about 12% for complex fertilizer.

- The company's UREA and Ammonia plant at Trombay are currently not in operation due to feed stock limitations.
- The company has done a revamp of its Thal plant, which resulted in higher production.
- The variation in turnover is mainly due to change in price of Naphtha, which is an input for manufacturing of UREA. The change in price of Naphtha affects the subsidy income as well as manufacturing cost.
- Earning per share dropped from Rs. 3.04 in 2003-04 to Rs. 2.56 during 2004-05.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 22.50 to Rs. 54.15 during the year, 2004-05 as compared to Rs. 12.90 to Rs. 65.60 during 2003-04.

## 6. Strategic Issues

- The company is considering a proposal to set up a joint venture plant for manufacturing of DAP with Rajasthan State Mines and Minerals Ltd.
- The company also plans to setup additional Ammonia, Urea complex at Thal with a projected cost of Rs. 1841 crores. The project is under consideration of D/o Fertilizers.
- Availability of feed stock for ammonia plant is critical for running of its closed plants.
- Technological up-gradation of Trombay Ammonia Plant is under implementation and is expected to be completed by April, 2006.
- During the year, 98 employees left the company out of which 23 availed of VRS and 75 retired on superannuation.

There were 14 enterprises in the public sector as on 31.3.2005 which were engaged in producing, refining and selling of Chemicals and Pharmaceuticals. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Hindustan Antibiotics Ltd.	1954
2.	Hindustan Insecticides Ltd.	1954
3.	Hindustan Salts Ltd.	1959
4.	Hindustan Organic Chemicals Ltd.	1960
5.	Indian Drugs and Pharmaceuticals Ltd.	1961
6.	Sambhar Salts Ltd.	1964
7.	Projects and Development India Ltd.	1978
8.	Rajasthan Drugs and Pharmaceuticals Ltd.	1978
9.	Indian Medicines and Pharmaceuticals Corpn. Ltd.	1979
10.	Orissa Drugs and Chemicals Ltd.	1979
11.	Karnataka Antibiotics and Pharmaceuticals Ltd.	1981
12.	Bengal Chemicals and Pharmaceuticals Ltd.	1981
13.	Hindustan Fluorocarbons Ltd.	1983
14.	Bharat Immunologicals and Biologicals Corp. Ltd.	1989

2. The enterprises falling in this group are mainly engaged in producing pharmaceuticals, surgical instruments,

ayurvedic intermedicates, common salt, pesticides etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Projects and Development India Ltd.	10.06
2.	Hindustan Salts Ltd.	8.34
3.	Hindustan Organic Chemicals Ltd.	6.40
4.	Karnataka Antibiotics and Pharmaceuticals Ltd.	3.27
5.	Sambhar Salts Ltd.	2.35
6.	Bharat Immunological and Biologicals Corporation Ltd.	1.33
7.	Indian Medicines and Pharmaceuticals Corp. Ltd.	0.52
8.	Rajasthan Drugs and Pharmaceuticals Ltd.	0.39
9.	Oriss Drugs and Chemicals Ltd.	0.00
10.	Bengal Chemicals and Pharmaceuticals Ltd.	-2.44
11.	Hindustan Fluorocarbons Ltd.	-8.19
12.	Hindustan Antibiotics Ltd.	-22.93
13.	Hindustan Insecticides Ltd.	-26.47
14.	Indian Drugs and Pharmaceuticals Ltd.	-512.43
<b>Total Net Profit/Loss (-)</b>		<b>-539.80</b>

**5. Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Karnataka Antibiotics and Pharmaceuticals Ltd.	0.37
2.	Rajasthan Drugs and Pharmaceuticals Ltd.	0.11
<b>Total Dividend</b>		<b>0.48</b>

**6. Township and Social Overheads**

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	7.85
2.	Gross expenditure on Township	0.74
3.	Less : Rent receipt and other income	0.85
4.	Net expenditure on Township	-0.08
5.	Social Overheads:- Educational, med. facilities, etc.	3.09
6.	Total Social Overheads	3.01
7.	No. of employees	8201
8.	Per capita expend. on Social Overheads (Rs.)	3670.00
9.	No. of houses Constructed	2754
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	33.60

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**CHEMICALS AND PHARMACEUTICALS**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	49260	51660	51660
<b>I. SOURCES OF FUNDS</b>			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	37007	39022	38333
OTHERS	6987	7348	6097
(B) SHARE APPLICATION MONEY	5974	9711	22557
(C) RESERVES & SURPLUS	19808	17900	19581
TOTAL (A)+(B)+(C)	69776	73981	86568
(2) LOAN FUNDS			
(A) SECURED LOANS	56348	124894	71810
(B) UNSECURED LOANS	190482	272086	156437
TOTAL (A)+(B)	246830	396980	228247
(3) DEFERRED TAX LIABILITY	38	75	545
TOTAL (1)+(2)+(3)	316644	471036	315360
<b>II. APPLICATION FUNDS</b>			
(1) FIXED ASSETS			
(A) GROSS BLOCK	129854	130643	129312
(B) LESS: DEPRECIATION	81316	77962	73726
(C) NET BLOCK	48538	52681	55586
(D) CAPITAL WORK IN PROGRESS	4872	5326	5274
TOTAL (C)+(D)	53410	58007	60860
(2) INVESTMENTS	6902	10697	15739
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	19993	19318	19958
(B) SUNDRY DEBTORS	21938	22155	21276
(C) CASH & BANK BALANCES	14646	18768	17000
(D) OTHER CURRENT ASSETS	974	942	3991
(E) LOAN & ADVANCES	29565	33640	27282
TOTAL (A+B+C+D+E)	87116	94823	89507
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	199410	82334	158201
(B) PROVISIONS	10578	12926	12847
TOTAL (A+B)	209988	95260	171048
NET CURRENT ASSETS	-122872	-437	-81541
(4) DEFERRED REVENUE/PRE. EXPENDITURE	4307	5475	6327
(5) DEFERRED TAX ASSET	202	267	5385
(6) PROFIT & LOSS ACCOUNT (DR)	374695	397027	308590
TOTAL (1+2+3+4+5+6)	316644	471036	315360

**CHEMICALS AND PHARMACEUTICALS**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	130002	104458	101844
EXCISE DUTY	15568	11918	10712
NET SALES	114434	92540	91132
OTHER INCOME/RECEIPTS	4611	7725	8043
ACCRETION/DEPLETION IN STOCKS	1368	1927	2062
TOTAL	120413	102192	101237
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	65817	50004	47821
STORES & SPARES	1936	1804	1959
POWER & FUEL	10091	12393	14461
MANUFACTURING/DIRECT/OPERATING EXPENSES	6785	7150	6784
SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	19853	23992	28804
OTHER EXPENSES	5355	6657	6234
PROVISIONS	1661	8076	1367
TOTAL	111498	110076	107430
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	8915	-7884	-6193
DEPRECIATION	4656	4637	4638
DRE/PREL. EXPENSES WRITTEN OFF	453	367	387
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	3806	-12888	-11218
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	12497	13301	11292
ON FOREIGN LOANS	0	0	0
OTHERS	19659	20820	20184
LESS INTEREST CAPITALISED	7	48	90
CHARGED TO P & L ACCOUNT	32149	34073	31386
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-28343	-46961	-42604
TAX PROVISIONS	346	3202	251
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-28689	-50163	-42855
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	25291	-7085	-15663
NET PROFIT/LOSS(-)	-53980	-43078	-27192
DIVIDEND DECLARED	48	48	53
DIVIDEND TAX	6	6	7
RETAINED PROFIT	-54034	-43132	-27252

**CHEMICALS AND PHARMACEUTICALS**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	259790	343903	232406
CAPITAL EMPLOYED	-74334	52244	-25955
NET WORTH	-309226	-328521	-228349
COST OF PRODUCTION	148756	149153	143841
COST OF SALES	147388	147226	141779
VALUE ADDED	37958	30266	28953
R AND D EXPENDITURE	159	251	1271
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	8201	9845	14764
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	20173	20308	16258
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	64	76	80
SEMI/FINISHED GOODS : SALES	36	46	39
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	-	177.13	-
MATERIAL COST : COST OF PRODUCTION	44.24	33.53	33.25
MANPOWER COST : COST OF PRODUCTION	13.35	16.09	20.02
COST OF SALES: SALES	128.80	159.09	155.58
PBDITEP : CAPITAL EMPLOYED	-	-15.09	-
PBITEP : CAPITAL EMPLOYED	-	-24.67	-
PBITEP : SALES	3.33	-13.93	-12.31
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-	-
NET PROFIT : NET WORTH	-	-	-
R AND D EXPENDITURE : SALES	0.14	0.27	1.39
SUNDRY DEBTORS : SALES (NO. OF DAYS)	70	87	85



## Bengal Chemicals and Pharmaceuticals Ltd. (BCPL)

### 1. Company Profile

BCPL was incorporated in the year 1981 under the Companies Act, 1956 (taken over from private sector management under Section 18A of I (D and R) Act, 1951 in the year 1977), with an objective to save the company from closure. BCPL is a Schedule-'C' / BIFR referred/takenover PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having 100% Government holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial / Business Activities

BCPL is one of the takeover enterprises in the manufacturing and sale of pharmaceuticals, chemicals and cosmetics and home products like sulphuric acid, alum, soap, phenol, pharmaceutical products, hair oil and perfumeries etc. The enterprise is driven by a workforce of 846 employees as on 31.3.2005.

### 3. Production / Operational Profile

The Company has not furnished any operational information for the year 2004-05.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	38.46	37.05	35.11
Net Profit/Loss(-)	-2.44	7.95	2.12
Net Worth	-0.80	1.46	-30.61
Paid up capital	13.96	13.96	13.96
Share of Central Government	13.96	13.96	13.96

### 5. Key Performance Factors

- In the absence of detail information from company no performance factors are furnished.

## Bharat Immunologicals and Biologicals Corp. Ltd. (BIBCL)

### 1. Company Profile

BIBCL was incorporated on 10.3.1989 under the Companies Act, 1956 with an objective to manufacture Oral Polio Vaccine (OPV). BIBCL is an uncategorised / BIFR referred PSE in Chemical and Pharmaceuticals sector under the administrative control of M/o Science and Technology, D/o Biotechnology having 59.26% Government holding with its registered and corporate office at Bulandshahr, Uttar Pradesh.

### 2. Industrial / Business Activities

BIBCL is the only Central Government enterprise in the manufacturing of Oral Polio Vaccine (OPV) having its one operating unit at Bulandshahr, Uttar Pradesh. The enterprise is driven by a workforce of 122 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Oral Polio Vaccine	Million Doses	119.6 (20)	70 (12)	125 (21)

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	53.25	21.59	37.80
Net Profit/Loss(-)	1.33	66.78	-17.93
Net Worth	38.98	37.66	-46.91
Paid up capital	43.18	43.18	25.39
Share of Central Government	25.59	25.59	20.87

#### 5. Key Performance Factors

- Performance of company depends upon receipt of sufficient supply orders from the M/o Health and Family Welfare.
- The market price of the company's shares was between Rs. 9.82 to Rs. 39.80 during the year 2004-05 as compare to Rs. 4 to Rs. 25 during 2003-04.

#### 6. Strategic Issues

- The company is now debt-free.
- The company has non-performing assets amounting to Rs.111.34 cr.and no steps has been taken to make these assets perform or to dispose off.

### Hindustan Antibiotics Ltd. (HAL)

#### 1. Company Profile

HAL was incorporated in the year 1954 with an objective to manufacture and marketing of life saving drugs at affordable prices through network of Government Hospitals. HAL is a Schedule-'C'/BIFR referred PSE in Chemicals and Pharmaceuticals sector under the

administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having 100% Government holding with its registered and corporate office at Pune, Maharashtra. As per BIFR status 'winding up' notice has been issued.

#### 2. Industrial / Business Activities

HAL is one of the pioneering enterprises in the manufacturing and marketing of pharmaceutical products having its operating unit at Pune, Maharashtra. It has three subsidiaries namely Karnataka Antibiotic and Pharmaceuticals Ltd., Maharashtra Antibiotic and Pharmaceuticals Ltd. and Manipur State Drugs and Pharmaceuticals Ltd. The company has one financial joint venture namely Hindustan Max-G.B.Ltd. with 50% equity participation. The enterprise is driven by a workforce of 1859 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
IV Fluids	No. in Lakhs	84 (70)	89 (74)	92 (77)
Tablets	No. in Lakhs	1172 (49)	1890 (79)	1617 (67)
Vials	No. in Lakhs	474 (36)	356 (27)	311 (24)
Capsules	No. in Lakhs	591 (24)	842 (89)	963 (39)

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	65.35	92.00	112.75
Net Profit/Loss(-)	-22.93	-16.37	-3.52
Net Worth	-195.23	-149.55	-137.03
Paid up capital	44.41	44.41	44.41
Share of Central Government	44.41	44.41	44.41

### 5. Key Performance Factors

- Lack of orders and higher financial cost are basic reasons for reduction in sale and increasing losses.

### 6. Strategic Issues

- Capital restructuring has taken place three times in HAL during 1983 and 1994. HAL became sick in 1997 and current rehabilitation plan is under consideration of the Government.

## Hindustan Fluorocarbons Ltd. (HFCL)

### 1. Company Profile

HFCL was incorporated in the year 1983 as a joint venture company between Hindustan Organic Chemicals Ltd. (a CPSE) and Andhra Pradesh Industrial Development Corp. (APIDC) under the Companies Act, 1956 with an objective to manufacture various grades of Polytetra Ethylene Ftvare (PTFE). The company commenced its business in 1987. HFCL is a Schedule-'D' / BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemical and Fertilizers, D/o Chemicals and Petrochemicals having 56.6% equity holding through holding company Hindustan Organic Chemicals Ltd. with its registered and corporate office at Hyderabad, Andhra Pradesh.

### 2. Industrial / Business Activities

HFCL is one of the BIFR referred subsidiary enterprises in the production / marketing of

PTFE, having its single operating unit at Medak, Andhra Pradesh. The enterprise is driven by a workforce of 213 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
PTFE		(70.1%)	(53.08%)	(80.27%)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	17.57	16.25	19.27
Net Profit/Loss(-)	-8.19	-10.13	-4.59
Net Worth	-53.61	-45.44	-35.31
Paid up capital	19.61	19.61	19.61
Share of Holding Co.	11.10	11.10	11.10

### 5. Key Performance Factors

- The company is registered with BIFR and a revival scheme has been sanctioned.

## Hindustan Insecticides Ltd. (HIL)

### 1. Company Profile

HIL was incorporated in the year 1954 with an objective to manufacture DDT and its formulation to meet the demand of National Anti Malaria Programme. The objective of the company is to provide quality insecticides and pesticides at fair prices and earn reasonable return. HIL is a Schedule-'C' / BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o

Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having 100% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business Activities

HIL is one of the pioneering enterprises in the manufacturing of agro-pesticides formulations having its 3 operating units at Bhatinda in Punjab, Udyogmandal in Kerala and Rasayani in Maharashtra. The enterprise is driven by a workforce of 1715 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
DDT Technical	MT	4087	4471	2902
DDT Formulation	MT	8500	8223	5305

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	155.58	148.90	136.47
Net Profit/Loss(-)	-26.47	-21.92	-15.48
Net Worth	-84.18	-59.46	-39.66
Paid up capital	59.78	58.28	58.18
Share of Central Government	59.78	58.28	58.18

## 5. Key Performance Factors

- Turnover of the company increased mainly due to sales made to NVBDCP amounting to Rs 90.31 crore (previous year Rs. 69.70 crore). However, exports during the year were Rs.17 crore only (previous year Rs. 13.97 crore).
- The decline in operating results is primarily due to the burden of payment of idle wages.

- The company has added several agro-pesticides formulation to its product range during the last couple of years.
- New marketing tie-ups have been made with M/s Rashtriya Chemicals & Fertilizers Ltd. (RCF) and M/s. Hindustan Petroleum Corporation Ltd. (HPCL).
- The Rasayani unit of the company received ISO 9001:2000 certificate during the year.
- HIL had a subsidiary company namely Southern Pesticides Corp. Ltd. (SPEC) which has been closed w.e.f 2.4.2002. The investment in SPCL amounting to Rs. 4.97 crore has been written off during 2003-04. The outstanding loans due from SPEC remains at Rs.28.64 crores as on 31.3.2005.

## 6. Strategic Issues

- A modified capital restructuring proposal has been submitted to Government and BRPSE.

# Hindustan Organic Chemicals Ltd. (HOCL)

## 1. Company Profile

HOCL was incorporated on 12.12.1960 under the Companies Act, 1956 with an objective of setting up chemical manufacturing units for production of organic chemicals and chemical intermediaries. HOCL is a Schedule-'B' / BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having 58.69% Government

holding with its registered office at Rasayani, Raigad Distt. and corporate office at Mumbai, Maharashtra.

## 2. Industrial / Business Activities

HOCL is one of the pioneering enterprises in the production of organic chemicals and chemical fertilizers having a product range of 20 products from its two operating units at Rasayani, Raigad District in Maharashtra and at Ambalamugul, Cochin in Kerala. The company also has one subsidiary i.e. M/s Hindustan Fluorocarbons Ltd. The enterprise is driven by a workforce of 1526 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Phenol	TPA	48403 (121)	40094 (100)	42431 (107)	47.45%
Acetone	TPA	30277 (123)	25057 (102)	26513 (108)	20.75%
Aniline	TPA	15977 (64)	14482 (58)	15992 (64)	15.60%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	647.55	414.76	400.04
Net Profit/Loss(-)	6.40	-164.62	-43.12
Net Worth	-69.89	-80.00	100.07
Paid up capital	67.27	67.27	67.27
Share of Central Government	39.48	39.48	39.48

## 5. Key Performance Factors

- The company is incurring losses continuously for previous three years, though losses during 2004-05 have comedown as compared to losses in 2003-04.

- The over all capacity utilization during the year was 77%. The company is having 47% market share in India for Phenol and 42% share in Acetone product.

- The market price of the company's shares was between Rs. 11.50 to Rs. 28.65 during the year 2004-05.

## 6. Strategic Issues

- The company status with BIFR is "under inquiry".
- Revival package is under consideration of Government.

## Hindustan Salts Ltd. (HSL)

### 1. Company Profile

HSL was incorporated in the year 1959 under the Companies Act, 1956 with an objective to take over and manage the departmentally managed salt works. HSL is a Schedule-'C' / BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Jaipur, Rajasthan.

### 2. Industrial / Business Activities

HSL is one of the sick enterprises in the production of salt for industrial and edible use having its 3 operating units at Kharoghoda in Gujarat, Mandi in Himachal Pradesh and Ramnagar in Uttaranchal. It has two sales depots at Gandhinagar and Bharuch in Gujarat and one subsidiary namely Sambhar Salts Ltd.

in Rajasthan to manage sambhar salt source. The enterprise is driven by a workforce of 140 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Common Salt	MT	31653	57125	62920	61.24%
Rock Salt	MT	3072	1813	1620	9.22%
Bromine	MT	326	215	218	29.54%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	6.52	5.42	6.13
Net Profit/Loss(-)	8.34	-2.41	-2.78
Net Worth	11.65	-8.95	-8.03
Paid up capital	12.70	9.87	8.36
Share of Central Government	12.70	9.87	8.36

### 5. Key Performance Factors

- The reasons for variation in financial performance are attributed to fall in salt prices due to cut-throat competition with private sector and intently reduction in production and high liability of payment of minimum wages as fixed by the Government of Gujarat resulting in increase in cost of production.

### 6. Strategic Issues

- Initiating action to increase Bromine Plant capacity; decision to install 2 salt upgradation plant and efforts to improve the quality of salt are the measures being taken for performance improvement.

- Government of India has approved rehabilitation scheme on the basis of the recommendations of BRPSE.
- During the year no employees has opted for VRS. As on 31.3.2005 a total of 226 employees have taken VRS.

## Indian Drugs and Pharmaceuticals Ltd. (IDPL)

### 1. Company Profile

IDPL was incorporated on 5.4.1961 under the Companies Act, 1956 with an objective to create self-sufficiency in respect of essential life saving medicines to free the country from dependence on imports and to provide medicines at affordable prices. IDPL is a Schedule-‘B’ / BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having 100% Government holding with its registered and corporate office at Gurgaon, Haryana. The company is registered with BIFR since 1992 and is under ‘winding up recommended’ status.

### 2. Industrial / Business Activities

IDPL was one of the pioneering enterprises in the production and marketing of drugs / formulations having its 3 units at Rishikesh in Uttaranchal, Hyderabad in Andhra Pradesh and Gurgaon in Haryana. It has two joint ventures at Chennai and Muzaffarpur. The company has three subsidiaries in the States of Rajasthan, Uttar Pradesh and Orissa in collaboration with the respective State Government Industrial Development

Corporations. There were 375 employees as on 31.3.2005 on the roll of the company.

### 3. Production / Operational Profile

The manufacturing activities have been closed for want of funds. All the employees have opted for VRS.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	8.07	7.58	7.08
Net Profit/Loss(-)	-512.43	-267.62	-276.36
Net Worth	-2804.09	-2762.29	-1864.84
Paid up capital	116.88	116.88	116.88
Share of Central Government	116.88	116.88	116.88

### 5. Key Performance Factors

- In the absence of detail information from company no performance factors are furnished.

**Indian Medicines  
Pharmaceutical Corp. Ltd.  
(IMPCL)**

### 1. Company Profile

IMPCL was incorporated on 12.7.1978 under the Companies Act, 1956 with an objective to be market leader in the field of Ayurvedic, Unani and Siddha Medicines manufacturing on the basis of classical principles and approved formula both in domestic and international Market. IMPCL is a Schedule-'D' / Miniratna PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Health and Family Welfare, D/o AYUSH having 51% Government holding with its registered and

corporate office at Mohan (Almora) in Uttaranchal.

### 2. Industrial / Business Activities

IMPCL is one of the pioneering enterprises in the production of 327 Ayurvedic and 321 Unani Medicines having its single operating unit at Mohan (Almora), Uttaranchal. The Company has one financial Joint Ventures with KMVN Ltd. The enterprise is driven by a workforce of 127 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Ayurvedic and Unani Medicines	KG/ Ltr	252	259	221	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	6.22	4.56	3.28
Net Profit/Loss(-)	0.52	0.20	0.02
Net Worth	4.42	3.96	1.85
Paid up capital	2.00	2.00	2.00
Share of Central Government	2.00	1.02	1.02

### 5. Key Performance Factors

- The company is mainly catering to the needs of Central Government Hospitals / CGHS at cost plus pricing system.
- Company has 'Fair' MOU rating during the year 2004-05.

### 6. Strategic Issues

- The company has a target for sales/turnover of Rs. 30 crore by the year 2009-10.
- Steps are being taken for II phase of modernization.

- Company needs to market its product at competitive price in open market for long term sustainability.

## Karnataka Antibiotics and Pharmaceuticals Ltd. (KAPL)

### 1. Company Profile

KAPL was incorporated on 13.3.1981 as a joint venture company between Hindustan Antibiotics Ltd. and the Government of Karnataka through Karnataka State Industrial Investment and Development Corp. Ltd. under the Companies Act, 1956 with an objective to supply life saving drugs at reasonable price. KAPL is a Schedule-'D'/Miniratna PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having its registered and corporate office at Bangalore, Karnataka. The company is a subsidiary of Hindustan Antibiotics Ltd. which is having 59.06% of its equity.

### 2. Industrial / Business Activities

KAPL is one of the subsidiary enterprises in the manufacturing and marketing of formulations, having its one operating unit at Bangalore, Karnataka. The enterprise is driven by a workforce of 542 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Dry Powder	No. in Lacs	638 (103)	580 (94)	471 (76)	37.51%
Tablets	No. in Lacs	765 (57)	845 (63)	767 (57)	9.08%
Capsules	No. in Lacs	500 (132)	564 (149)	573 (152)	6.70%
Liquid Parenterals	No. in Lacs	119 (87)	211 (88)	142 (104)	6.56%
Others	Rs. in Cr.	35.68	-	-	40.15%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	82.87	73.65	69.36
Net Profit/Loss(-)	3.27	2.87	2.93
Net Worth	25.70	22.85	20.40
Paid up capital	1.49	1.49	1.49
Share of Holding Co.	0.88	0.88	0.88

### 5. Key Performance Factors

- Exports of the company are showing upward trend amounting to Rs 16.67 cr. in 2004-05 as against Rs. 11.96 cr. in 2003-04.
- Process improvements have been carried out in order to reduce the cost.
- The capacity utilization of the company is 81% for all the products taken together.
- Company has 'Excellent' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Efforts to achieve corporate excellence in the field of quality drugs and health care at globally competitive prices are being made.
- During the year, 79 employees left the company out of which 18 availed of VRS and 61 left on other grounds.

## Orissa Drugs & Chemicals Ltd. (ODCL)

### 1. Company Profile

ODCL was incorporated in the year 1979 under the Companies Act, 1956 as a joint venture of IDPL with State Government of Orissa with an objective to manufacture and supply life saving drugs to the State Government of Orissa at low price. ODCL is



a Schedule-‘D’/BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemicals having its registered and corporate office at Bhubaneswar, Orissa. The company is registered with BIFR since 1992 and currently is placed under ‘winding up recommended’ status. The company is a subsidiary of IDPL, which is having 50.76% of its equity.

## 2. Industrial / Business Activities

ODCL is one of the subsidiary joint venture enterprises in the manufacturing of pharmaceutical products having its single operating unit at Bhubaneswar in Orissa.

Company has not furnished any information for the last three years i.e. 2002-03, 2003-04 and 2004-05.

## Project and Development India Ltd. (PDIL)

### 1. Company Profile

PDIL was incorporated on 1.4. 1978 under the Companies Act, 1956 with an objective to develop basic knowledge and to act as store house of technical knowledge and to develop self sufficiency in fertilizer and allied chemical industry. PDIL is a Schedule-‘B’ / BIFR referred PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizer, D/o Fertilizers having 100% Government holding with its registered and corporate office at Noida, Uttar Pradesh.

## 2. Industrial / Business Activities

PDIL is one of the pioneering enterprises in the engineering and consultancy / construction / commissioning of fertilizer plants, production of catalyst and R&D in fertilizers, chemicals and allied fields. The engineering divisions are at Noida, U.P and Baroda in Maharashtra and one catalyst plant is at Sindhri, Jharkhand. The enterprise is driven by a workforce of 449 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Catalyst	MT	362 (28.73)	982 (77.94)	462 (36.67)	13.35%
Projects Services	Rs. in Cr.	29.98	-	-	75.23%
Engg. Services	Rs. in Cr.	4.55	-	-	11.42%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	39.86	42.93	21.94
Net Profit/Loss(-)	10.06	32.60	108.49
Net Worth	38.83	28.78	-4.13
Paid up capital	55.27	55.02	55.02
Share of Central Government	55.27	55.02	55.02

## 5. Key Performance Factors

- Performance improved mainly due to increased turnover by Rs.4.57 crore of E&C division even in depressed investment conditions in fertilizer sector. The company has diversified its activities in the field of oil and gas, pipeline, coal, power and infrastructure development.

## 6. Strategic Issues

- The company is registered with BIFR since 1992. BIFR has sanctioned two restructuring schemes on 11/7/1997 and on 26/03/2004 with a total budgetary support of Rs.136.51 cr.

### Rajasthan Drugs and Pharmaceuticals Ltd. (RDPL)

#### 1. Company Profile

RDPL was incorporated on 2.11.1978 as a joint venture company with Rajasthan State Industrial Development and Investment Corp. Ltd. (RIICO) and Indian Drugs and Pharmaceuticals Ltd. (IDPL) under the Companies Act, 1956 with an objective to supply life saving and other essential drugs to the state Government Medical Health Deptt. RDPL is a Schedule-‘D’ Miniratna PSE in Chemicals and Pharmaceuticals sector under the administrative control of M/o Chemicals and Fertilizers, D/o Chemicals and Petrochemical having its registered and corporate office at Jaipur, Rajasthan. The company is a subsidiary of IDPL, which is having 51.40% of its equity.

#### 2. Industrial / Business Activities

RDPL is one of the joint venture subsidiary enterprises in the manufacturing of various pharmaceutical medicines having its one operating unit at Jaipur, Rajasthan. The enterprise is driven by a workforce of 147 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Tablets	Million	378.14	347.68	411.98	60.70%
Capsules	Million	32.83	26.50	65.62	19.02%
Liquid Orals	K.L.	328.38	269.53	319.90	12.45%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	15.59	17.04	18.25
Net Profit/Loss(-)	0.39	0.77	1.02
Net Worth	6.12	5.85	5.20
Paid up capital	1.07	1.07	1.07
Share of Holding Co.	0.55	0.55	0.55

#### 5. Key Performance Factors

- The fall in profitability is attributed to fall in production due to procurement policies of state Government and increased expenditure on sales activities.
- The labour problem during the year also caused production loss.

## 6. Strategic Issues

- To meet the statutory requirements of WHO-GMP and due certifications under Schedule-M, the company is heading towards improvements in the infrastructure facilities by infusing necessary capital investment.

### Sambhar Salts Ltd. (SSL)

#### 1. Company Profile

SSL was incorporated in the year 1964 under the Companies Act, 1956 with an objective to manage Sambhar Salt source. SSL is a schedule-‘C’ PSE in Chemicals and Pharmaceutics sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry

having its registered and corporate office at Jaipur, Rajasthan. 60% share holding of the company is with Hindustan Salts Ltd. and 40% with the Government of Rajasthan.

## 2. Industrial / Business Activities

SSL is one of the center-state joint venture subsidiary enterprises in the production of edible and industrial salt having its operating unit at Sambar Lake works in Rajasthan. The enterprise is driven by a workforce of 140 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Common Salt	MT	118565	125076	180193	82.06%
Processed Salt	MT	4686	3941	3738	17.89%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	7.45	5.52	6.46
Net Profit/Loss(-)	2.35	-3.11	-2.66
Net Worth	-1.87	-13.47	-10.52
Paid up capital	1.00	1.00	1.00
Share of Holding Co.	0.60	0.60	0.60

## 5. Key Performance Factors

- The main reasons for loss during the year is increase in cost of production due to increase in salary, minimum wages and other inputs.
- The demand of the industrial salt from Rajasthan has been affected as the salt manufactured by the company needs

upgradation for chlor alkali plants in Rajasthan.

- Efforts are being made to improve performance by installation of salt refining; capturing one Kg. Market, pursuing State Govt. to take salt from the company for PDS and upgradation of Iodised Salt Plant at Sambhar Lake.

## 6. Strategic Issues

- Government of India has approved rehabilitation scheme for the holding company i.e. HSL, which further waived the 100% non plan and 50% plan loan of Rs.9.25 crore and interest of Rs. 4.77 crore for the SSL. The penal interest for earlier years as on 31.3.2005 has also been waived by the holding company.
- During 2004-05, 66 employees have left the company out of which 40 have availed of VRS, 18 retired under superannuation and 8 on other grounds.
- Up-to 31.3.2005, total 246 employees have taken VRS.

There were 10 enterprises in the public sector as on 31.3.2005 which were engaged in producing and selling of Heavy Engineering Equipments. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Heavy Engineering Corpn. Ltd.	1958
2.	Tungabhadra Steel Products Ltd.	1960
3.	Bharat Heavy Electricals Ltd.	1964
4.	Triveni Structural Ltd.	1965
5.	Bharat Heavy Plate and Vessels Ltd.	1966
6.	Braithwaite and Co. Ltd.	1976
7.	Burn Standard Company Ltd.	1976
8.	Bharat Wagon and Engg. Co. Ltd.	1978
9.	Bharat Bhari Udyog Nigam Ltd.	1986
10.	Bharat Yantra Nigam Ltd.	1986

2. The enterprises falling in this group are mainly engaged in production of capital goods required by Steel, Fertilizers, Petroleum, Chemicals, Mining, Power Generation complexes etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Bharat Heavy Electricals Ltd.	953.40
2.	Bharat Bhari Udyog Nigam Ltd.	0.06
3.	Bharat Yantra Nigam Ltd.	0.01
4.	Triveni Structural Ltd.	0.00
5.	Braithwaite and Co. Ltd.	-21.90
6.	Bharat Wagon and Engg. Co. Ltd.	-28.10
7.	Tungabhadra Steel Products Ltd.	-57.52
8.	Bharat Heavy Plate and Vessels Ltd.	-78.23
9.	Burn Standard Company Ltd.	-118.72
10.	Heavy Engineering Corpn. Ltd.	-284.58
<b>Total Net Profit/Loss (-)</b>		<b>364.42</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Bharat Heavy Electricals Ltd.	195.81
2.	Bharat Bhari Udyog Nigam Ltd.	0.05
<b>Total Dividend</b>		<b>195.86</b>

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical

facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	201.60
2.	Gross expenditure on Township	69.52
3.	Less : Rent receipt and other income	20.49
4.	Net expenditure on Township	49.03
5.	Social Overheads : Educational, Med. facilities, etc.	278.85
6.	Total Social Overheads	327.88
7.	No. of employees	51903
8.	Per capita expend. on Social Overheads (Rs.)	63172.00
9.	No. of houses constructed	46828
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	90.20

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**HEAVY ENGINEERING**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	168310	168310	178310
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	112600	112217	111396
OTHERS	37466	37466	46584
(B) SHARE APPLICATION MONEY	3601	1531	9466
(C) RESERVES & SURPLUS	583422	510006	460031
TOTAL (A)+(B)+(C)	737089	661220	627477
<b>(2) LOAN FUNDS</b>			
(A) SECURED LOANS	96309	94996	106688
(B) UNSECURED LOANS	459047	376670	325989
TOTAL (A)+(B)	555356	471666	432677
(3) DEFERRED TAX LIABILITY	0	0	284
TOTAL (1)+(2)+(3)	1292445	1132886	1060438
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
(A) GROSS BLOCK	424131	406773	406389
(B) LESS: DEPRECIATION	305317	282140	270893
(C) NET BLOCK	118814	124633	135496
(D) CAPITAL WORK IN PROGRESS	13057	14615	10030
TOTAL (C)+(D)	131871	139248	145526
(2) INVESTMENTS	263360	174176	153485
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
(A) INVENTORIES	315035	231197	230197
(B) SUNDRY DEBTORS	622745	488124	438958
(C) CASH & BANK BALANCES	326578	278721	145832
(D) OTHER CURRENT ASSETS	13016	65904	47362
(E) LOAN & ADVANCES	144487	127173	146343
TOTAL (A+B+C+D+E)	1421861	1191119	1008692
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
(A) CURRENT LIABILITIES	834111	645345	520688
(B) PROVISIONS	148227	128737	96688
TOTAL (A+B)	982338	774082	617376
NET CURRENT ASSETS	439523	417037	391316
(4) DEFERRED REVENUE/PRE. EXPENDITURE	10945	16605	24743
(5) DEFERRED TAX ASSET	51828	49852	40739
(6) PROFIT & LOSS ACCOUNT (DR)	394918	335968	304629
TOTAL (1+2+3+4+5+6)	1292445	1132886	1060438

**HEAVY ENGINEERING**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	1082233	904059	801259
EXCISE DUTY	84609	66806	58009
NET SALES	997624	837253	743250
OTHER INCOME/RECEIPTS	79535	68830	71591
ACCRETION/DEPLETION IN STOCKS	55658	-6844	-5130
TOTAL	1132817	899239	809711
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	511792	363932	319353
STORES & SPARES	23783	21225	23650
POWER & FUEL	27196	25105	24532
MANUFACTURING/DIRECT/OPERATING EXPENSES	45217	41446	36719
SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	178781	177482	169234
OTHER EXPENSES	139506	117555	112883
PROVISIONS	16929	3330	3266
TOTAL	943204	750075	689637
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	189613	149164	120074
DEPRECIATION	23113	21138	20145
DRE/PREL. EXPENSES WRITTEN OFF	4268	4269	4321
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	162232	123757	95608
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	29287	23998	20490
ON FOREIGN LOANS	0	0	0
OTHERS	24208	21565	22328
LESS INTEREST CAPITALISED	0	0	337
CHARGED TO P & L ACCOUNT	53495	45563	42481
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	108737	78194	53127
TAX PROVISIONS	62824	35661	35796
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	45913	42533	17331
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	9471	30786	22934
NET PROFIT/LOSS(-)	36442	11747	-5603
DIVIDEND DECLARED	19586	14691	9796
DIVIDEND TAX	2665	1901	1255
RETAINED PROFIT	14191	-4845	-16654

**HEAVY ENGINEERING**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	578373	510788	426604
CAPITAL EMPLOYED	558337	541670	526812
NET WORTH	331226	308647	298105
COST OF PRODUCTION	1024080	821045	756584
COST OF SALES	968422	827889	761714
VALUE ADDED	490511	420147	370585
R AND D EXPENDITURE	12526	10416	8175
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	51903	53631	60078
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	28704	27578	23474
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	115	101	113
SEMI/FINISHED GOODS : SALES	67	56	67
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	178.68	154.57	141.08
MATERIAL COST : COST OF PRODUCTION	49.98	44.33	42.21
MANPOWER COST : COST OF PRODUCTION	17.46	21.62	22.37
COST OF SALES: SALES	97.07	98.88	102.48
PBDITEP : CAPITAL EMPLOYED	33.96	27.54	22.79
PBITEP : CAPITAL EMPLOYED	29.06	22.85	18.15
PBITEP : SALES	16.26	14.78	12.86
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	32.83	25.33	17.82
NET PROFIT : NET WORTH	11.00	3.81	-1.88
R AND D EXPENDITURE : SALES	1.26	1.24	1.10
SUNDRY DEBTORS : SALES (NO. OF DAYS)	228	213	216



## **Bharat Bhari Udyog Nigam Ltd. (BBUNL)**

### **1. Company Profile**

BBUNL was incorporated as a holding company in September, 1986 under the Companies Act, 1956 with an objective to carry on the business of manufacturing, operating, processing, fabricating, transporting, installing and commissioning, buying, selling, importing, exporting and otherwise dealing directly or through its subsidiary companies. BBUNL is a Schedule-‘A’ PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Kolkata, West Bengal.

### **2. Industrial / Business activities**

BBUNL is one of the Non-manufacturing holding companies. It has no operating units of its own other than 4 operating subsidiaries namely Burn Standard Co. Ltd. (BSCL), Braithwaite and Co. Ltd. (BCL), Bharat Wagon and Engineering Co. Ltd. (BWEL) and Braithwaite Burn and Jessop Construction Co. Ltd. (BBJ). Four subsidiary companies had been closed namely Bharat Process and Mechanical Engineers Ltd. (BPMEL) and its subsidiary Weighbird India Ltd. (WIL) and Bharat Brakes and Valves Ltd. (BBVL) and RBL Ltd. (RBL), both subsidiaries of BSCL. Jessop and Co. Ltd. (JCL) was disinvested on 29.8.2003. The residual shares of Lagon Jute Machinery Co. (LJMC) and M/s Jessop and Co. Ltd. (JCL) are still with BBUNL. BBUNL Group’s major products are Wagons, Cranes, Refractories, Steel bridges, Ash Handling plants and other Capital Goods

items. The Enterprise is driven by a workforce of 30 employees as on 31.3.2005.

### **3. Production / Operational Profile**

BBUNL, as holding company, does not have any manufacturing activities. However, BBUNL has executed export orders for supply of wagons, Loco wheels etc. after manufacturing the same by the subsidiary units and others.

### **4. Major Financial Highlights**

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2.09	1.72	2.15
Net Profit/Loss(-)	0.06	0.06	0.18
Net Worth	358.30	342.62	341.86
Paid up capital	342.88	339.47	314.87
Share of Central Government	342.88	339.47	314.87

### **5. Key Performance Factors**

- The financial restructuring proposals of all the operating subsidiary units were prepared by BBUNL in consultation with the respective units and were submitted to DHI / BRPSE for consideration.

## **Bharat Heavy Electrical Ltd. (BHEL)**

### **1. Company Profile**

BHEL was incorporated on 13.11.1964 under the Companies Act, 1956 with an objective to be an Indian Multinational Engineering enterprise providing total business solutions through quality products. BHEL is a Schedule-

'A' / Navaratna PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 67.72% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business activities

BHEL is one of the pioneering enterprises in the manufacturing of products in the field of power generation and transmission, transportation, telecommunications, renewable energy, defence etc. having its 14 manufacturing plants, 4 power sector regions, 8 service centers and 18 regional offices. The 14 operating units are at Hyderabad in Andhra Pradesh, Bangalore in Karnataka, Bhopal in Madhya Pradesh, Amritsar in Punjab, Trichuripalli and Ranipet in Tamilnadu, Jhansi and Sultanpur in U.P and Haridwar and Rudrapur in Uttaranchal. The company has two financial joint ventures with Siemens AG of Germany and GE Pacific (Mauritus) namely Power Plant Performance Implementation Ltd. and BHEL-GE Gas Turbine Service Pvt. Ltd. respectively. The enterprise is driven by a workforce of 43302 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Thermal Sets incl. Gas & Hydro Sets	MW Comp- letion	2317 (40)	3429 (59)	3936 (67)	33.41%
Boilers Valves & Boiler Auxiliaries	MT	215586 (128)	171741 (102)	154027 (91)	19.33%
Industrial Turbo Sets	MW Comp- letion	432 (526)	784 (428)	76 (732)	4.77%

\* The overall capacity utilization for Thermal TG Sets including Gas and Hydro sets, Boilers & Auxiliaries based on the Machine

Hours utilized ranges from 75 to 80% in major plants of BHEL.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	9527.14	8019.03	6930.30
Net Profit/Loss(-)	953.40	658.15	444.51
Net Worth	6026.89	5278.02	4708.17
Paid up capital	244.76	244.76	244.76
Share of Central Government	165.76	165.76	165.76

## 5. Key Performance Factors

- BHEL's products and systems are highly technology intensive in nature and the company has been updating technology through collaborative tie-ups with world leaders as well as in house R&D efforts regularly.
- BHEL, over the years, has established its presence in over 60 countries of the world.
- The earning per share of the company has increased from Rs. 26.89 to Rs. 39.95
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 375 to Rs. 883 during the year 2004-05 as compared to Rs. 332 to Rs. 429 in the year 2003-04.

## 6. Strategic Issues

- The Indian power sector is on the threshold of transformation to be a self-sustaining and viable sector. As part of the implementation of the 'Strategic Plan

2007' BHEL major initiatives include capacity enhancement, enhancement of competitive edge, New Technology and R&D and after-market services business. Government's plan of addition of more than 60,000 MW of power in XI plan is expected to create ample opportunities for BHEL.

## Bharat Heavy Plate & Vessels Ltd. (BHPV)

### 1. Company Profile

BHPV was incorporated in the year 1966 under the Companies Act, 1956 with an objective to fabricate equipment required for processing industries in core sectors like fertilizers, petrochemicals, refineries and chemicals industries. BHPV is a Schedule-'B' PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Visakhapatnam, Andhra Pradesh. BHPV is a 100% subsidiary of Bharat Yantra Nigam Ltd.

### 2. Industrial / Business activities

BHPV is one of the subsidiary enterprises in the manufacturing of process plants, cryogenics and combustion systems having its single operating unit at Visakhapatnam, Andhra Pradesh. The enterprise is driven by a workforce of 1518 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Process Plants Cryogenics and Systems	M.T.	6431 (27.71)	2710 (11.68)	7770 (33.48)	15.11%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	99.10	56.19	139.52
Net Profit/Loss(-)	-78.23	-152.92	-187.63
Net Worth	-432.70	-353.88	49.07
Paid up capital	33.80	33.80	33.80
Share of Holding Co.	33.80	33.80	33.80

### 5. Key Performance Factors

- The company has been facing problems in regard to order inflow due to competition from within and outside the country.

### 6. Strategic Issues

- During the year, 173 employees left the company out of which 128 availed of VRS, 41 retired on superannuation and 4 left on other grounds. Up-to 31.3.2005, total 2383 employees have taken VRS.

## Bharat Wagon & Engineering Co. Ltd. (BWEL)

### 1. Company Profile

BWEL was incorporated with an objective to take over the assets and interests of the erstwhile Arthur Butter & Co. Muzaffarpur and Britanica Engg. Works, Mokameh by the Act of Parliament in 1978. BWEL is a Schedule-'C' / BIFR referred / takeover PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry. 99.99% share holding of BWEL is vested with Bharat Bhari Udyog Nigam Ltd. and its registered office is at Patna, Bihar.

## 2. Industrial / Business activities

BWEL is one of the takeover enterprises in the manufacturing of all type of wagons for Indian Railways in addition to casting, sugar mill machineries, LPG Cylinders and fuel storage tanks etc., having its 3 operating units at Muzaffarpur and Mokama in Bihar. The enterprise is driven by a workforce of 958 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Wagon	FWU	440 (17.60)	285 (11.40)	927.50 (37.10)	-
Structurals	MT	-	2.63 (0.22)	219.72 (18.31)	-

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	8.63	5.53	17.57
Net Profit/Loss(-)	-28.10	-24.05	-10.58
Net Worth	-103.61	-79.99	-55.06
Paid up capital	9.99	9.99	9.99
Share of Holding Co.	9.99	9.99	9.99

## 5. Key Performance Factors

- Loss of the company has been increasing continuously due to low production.

## 6. Strategic Issues

- The company was referred to BIFR in year 2000. Revival / Restructuring proposal is under consideration of the Government/ BRPSE.
- During the year, 24 employees left the company out of which 8 availed of VRS and 16 retired on superannuation.

# Bharat Yantra Nigam Ltd. (BYNL)

## 1. Company Profile

BYNL was incorporated on 9.7.1986 under the Companies Act, 1956 with an objective to bring CPSEs engaged in allied and complementary production activities under one umbrella of a holding company. Accordingly, 6 CPSEs had become subsidiaries of BYNL in 1987. The current objective of the company is to meet the customers' needs by providing goods and services consistent with their requirement. BYNL is a Schedule-'A' PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Allahabad, Uttar Pradesh.

## 2. Industrial / Business activities

BYNL was set up as a holding company to integrate, monitor and coordinate the activities of the subsidiary companies, it does not have any operating unit. It has 6 subsidiaries namely Bharat Heavy Plate & Vessels Ltd., Bharat Pumps and Compressors Ltd., Bridge and Roof Co. (India) Ltd., Richardson and Crudas Ltd., Triveni Structural Ltd. and Tungabhadra Steel Products Ltd. The enterprise is driven by a workforce of 31 employees as on 31.3.2005.

## 3. Production / Operational Profile

BYNL is primarily a corporate policy formulation and monitoring organisation for ensuring effective functioning of subsidiary

companies in the area of investment, production rationalisation, capacity utilization, human resource development etc. The company is not engaged in any manufacturing / production activity.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.46	1.49	2.03
Net Profit/Loss(-)	0.01	0.00	0.00
Net Worth	190.33	184.98	185.22
Paid up capital	185.21	185.21	185.21
Share of Central Government	185.21	185.21	185.21

#### 5. Key Performance Factors

- Three of the subsidiaries of BYNL namely BPCL, TSL and R&C are registered with BIFR and winding up notices have been issued for these companies.

## Braithawaite and Co. Ltd. (BCL)

#### 1. Company Profile

BCL was incorporated as a Government company on 1.12.1976. The company became a subsidiary of Bharat Bhari Udyog Nigam Ltd. (BBUNL) in 1986. BCL is a Schedule-'B' / BIFR referred-sick takeover PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered office at Kolkata, West Bengal. The 100% share holding of the company is with BBUNL.

#### 2. Industrial / Business activities

BCL is one of the takeover subsidiary enterprises in the manufacturing of Wagons for Railways and Non-Railways, cranes, Jute Machinery etc. having its 3 operating units at Kolkata and Hooghly in West Bengal. The enterprise is driven by a workforce of 550 employees as on 31.3.2005.

#### 3. Production / Operational Profile

The relevant information is not available for 2004-05.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	27.99	27.94	34.13
Net Profit/Loss(-)	-21.90	-23.56	-29.21
Net Worth	-120.84	-105.16	-51.91
Paid up capital	94.90	94.90	94.90
Share of Holding Co.	94.90	94.90	94.90

#### 5. Key Performance Factors

- The variation in performance is attributed to shortage of free supply items of railway wagons, bought out items of export orders and shortage of working capital along with sudden price hike of steel.

#### 6. Strategic Issues

- The company is registered with BIFR since 1992. BIFR has sanctioned Revival scheme on 17.10.2005.
- Efforts are being made to secure orders for revamping and servicing of cranes with high profitability along with securing more

wagon orders from private sector. Sustained efforts are being made for improvement in productivity and cost control measures; reallocation of human resources etc.

- During the year, 23 employees left the company out of which 2 availed of VRS, 18 retired on superannuation and 3 left on other grounds. Up-till 31.3.2005, total 819 employees have taken VRS.

## Burn Standard Co. Ltd. (BSCL)

### 1. Company Profile

BSCL was incorporated on 1.12. 1976 under the Companies Act, 1956 with an objective to take over the assets of nationalized private company Burn and Co. Ltd and Indian Standard Wagon Ltd. under "The Burn Company and The Indian Standard Wagon Company (Nationalisation) Act 1976. The current objective of the company is to maintain leadership as largest wagon builder in the country. BSCL is a Schedule-'B' / BIFR referred/takeover PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered office at Kolkatta, West Bengal. BSCL is a 100% subsidiary of Bharat Bhari Udyog Nigam Ltd.

### 2. Industrial / Business activities

BSCL is one of the subsidiary / takeover enterprises in the manufacturing of Railway engineering items mainly freight wagons, having its 3 engineering operating units at Howrah, Burnpur and Kolkata in West Bengal, and one refractory unit at Salem in

Tamil Nadu. It had 2 subsidiaries namely Bharat Brakes and Valves Ltd. (BBVL) and RBI Ltd. which have been closed on the recommendation of BIFR. The liquidators have taken charge of BBVL & RBL on 31.7.2003. The enterprise is driven by a workforce of 1556 employees as on 31.3.2005.

### 3. Production / Operational

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Rolling Stock	FWU	2225 (25.69)	2145 (24.77)	3154 (36.42)	39.80%
BASIC Bricks	Tonne	12835	11879	10033	13.21%
CRUDE Magnesite	Tonne	110146	90813	52549	15.11%
OTHERS		-	-	-	18.71%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	127.24	113.27	123.31
Net Profit/Loss(-)	-118.72	-110.65	-73.74
Net Worth	-635.24	-547.51	-458.79
Paid up capital	127.51	127.51	127.51
Share of Holding Co.	127.51	127.51	127.51

### 5. Key Performance Factors

- Crisis of working capital, non-availability of free supply of steel and wheel sets in matched set affected the production and financial performance.
- Fall in wagon prices as well as hike in costs of inputs also reduced profitability.
- Due to discontinuation of production

incentive scheme the industrial relations were affected and production could not be achieved as per delivery commitment.

## 6. Strategic Issues

- The restructuring proposal has been submitted to administrative Ministry and BRPSE.
- The company has non-performing assets amounting to Rs. 9.00 crore lying closed and non-operating units.
- Efforts have been made to tap order from miscellaneous parties as well as from export areas.
- During the year, 81 employees left the company out of which 48 availed of VRS, 25 left on account of superannuation and 8 on other grounds.

# Heavy Engineering Corp. Ltd. (HEC)

## 1. Company Profile

HEC was incorporated on 13.12.1958 under the Companies Act, 1956 and commenced its business in 1964-65 with an objective to achieve self-reliance and self-sufficiency in the field of designed manufacturing of equipment and machinery for Iron and Steel Industry and other core sector industries. HEC is a Schedule-'A' / BIFR referred PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Ranchi, Jharkhand. BIFR has recommended HEC for 'winding up'.

## 2. Industrial / Business activities

HEC has been one of the pioneering enterprises in the manufacturing of Iron steel and Non-ferrous castings, steel plants and mining equipments, having its 3 operating units at Ranchi, Jharkhand. The enterprise is driven by a workforce of 3610 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products*	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
HMBP	MT	5470 (13.7)	3601 (9.0)	4389 (11.0)	61%
FFP	MT	6507 (14.7)	5486 (12.3)	4357 (9.8)	34%
HMTPT	MT	1 (72.6)	7 (68.4)	18 (67.8)	5%

\* HMBP-Heavy Machine Building Plant FFP-Foundry Forge Plant  
HMTPT-Heavy Machine Tools Plant

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	174.46	134.73	129.10
Net Profit/Loss(-)	-284.58	-129.59	-120.58
Net Worth	-1623.15	-1341.76	-1200.39
Paid up capital	432.15	431.73	448.12
Share of Central Government	432.15	431.73	448.12

## 5. Key Performance Factors

- Shortage of working capital affected timely arrangement of inputs and upkeep of the equipments.
- The company leased its surplus unutilized assets (quarters and land) to overcome the working capital problem.
- Incurring of operating cash losses (profit before depreciation, interest and taxes) indicate that the operations of the company are not viable at present.

## 6. Strategic Issues

- The company is registered with BIFR since 1992. Company has prepared a revival plan at a total cost of Rs.2187 crore including fresh capital expenditure of Rs. 100 crore for up gradation of facilities/equipments.
- HEC and GOI had filled appeals before AAIFR for quashing / staying the winding-up order of BIFR.
- Company has surplus land, non-residential buildings, Residential Buildings. The efforts to dispose off / utilize these assets are in progress.

### Triveni Structurals Ltd. (TSL)

#### 1. Company Profile

TSL was incorporated on 2.7.1965 as a Joint venture with Voest-Alpine of Austria (however JV came to an end in 1990) under the Companies Act, 1956 with an objective to meet the demand of fabricated structures, to encourage ancillary to develop skills in the line of production and to provide employment opportunities. TSL is a Scheduled-'C'/BIFR referred PSE in Heavy Engineering sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry with its registered and corporate office at Allahabad, Uttar Pradesh. The company is a 100% subsidiary of Bharat Yantra Nigam Ltd. (BYNL). The company is registered with BIFR since 1992 and currently is placed under 'winding up notice' status.

## 2. Industrial / Business Activities

TSL is one of the subsidiary enterprises in the manufacturing of sophisticated steel structural products at work site of the projects under execution.

**Company has not furnished information for the last three years i.e. 2002-03, 2003-04 and 2004-05.**

### Tungabhadra Steel Products Ltd. (TSPL)

#### 1. Company Profile

TSPL was incorporated on 20.2.1960 under the Companies Act, 1956 as a joint venture of Government of Karnataka and Andhra Pradesh with an objective to manufacture canal gates of Tungabhadra Dam. After completing the gates required for Tungabhadra project, it was felt desirable to convert know how and skills to develop into a commercial company. The company became a central PSE in 1967 when Government of India subscribed 50.5% of its paid up capital. TSPL is a Schedule-'C' / BIFR referred PSE under the Ministry of Heavy Industries and Public Enterprises, D/o Heavy Industry, having its registered and corporate office at Bellary, Karnataka. TSPL became a subsidiary of Bharat Yantra Nigam Ltd. (BYNL) in 1987.

#### 2. Industrial / Business activities

TSPL is one of the enterprises in the design, fabrication, supply and erection of hydro mechanical equipments for irrigation, power and other core sectors. The enterprise is driven by a workforce of 348 employees as on 31.3.2005.



### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Hydro Mechanical equipments	MT	388 (5)	933 (12)	2063 (25)	94.21%
Power Generation	Rs.in crore	16.21 (32.36)	3.11 (6.20)	3.63 (7.24)	5.79%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	8.13	12.63	11.32
Net Profit/Loss(-)	-57.52	-99.97	-2.63
Net Worth	-153.11	-96.24	16.37
Paid up capital	8.44	8.44	8.44
Share of Holding Co.	6.69	6.69	6.69

### 5. Key Performance Factors

- The company is equipped with well-established quality system and is accredited with ISO 9001: 2000 certificate. However, the plant and equipments in the company are suitable only for hydro mechanical equipments.
- Search of suitable JV partner is in the process for diversification into the allied fields such as fabrication and supply of heavy duty EOT crane, penstock pipes using high yield materials etc.
- The company is incurring cash losses at present. Revival plan has been submitted to GOI for consideration.
- During the year 68 employees have taken VRS.

There were 25 enterprises in the public sector as on 31.3.2005 which were engaged in producing and selling of Medium and Light Engineering Equipments. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Biecco Lawarie Ltd.	1919
2.	Balmer Lawarie and Co. Ltd.	1924
3.	Praga Tools Ltd.	1943
4.	I T I Ltd.	1950
5.	HMT Ltd.	1953
6.	Bharat Electronics Ltd.	1954
7.	National Instruments Ltd.	1957
8.	Instrumentation Ltd.	1964
9.	Electronics Corpn. of India Ltd.	1967
10.	Bharat Dynamics Ltd.	1970
11.	Bharat Pumps and Compressors Ltd.	1970
12.	Hindustan Cables Ltd.	1972
13.	Richrdson and Cruddas (1972) Ltd.	1972
14.	Central Electronics Ltd.	1974
15.	Semi-Conductor Complex Ltd.	1978
16.	Andrew Yule and Company Ltd.	1979
17.	HMT Bearings Ltd.	1981
18.	Rajasthan Electronics and Instruments Ltd.	1981
19.	Vignyan Industries Ltd.	1984
20.	BEL Optronics Ltd.	1990
21.	Antrix Corporation Ltd.	1993
22.	IDPL (Tamilnadu) Ltd.	1994
23.	HMT Watches Ltd.	1999
24.	HMT Machine Tools Ltd.	1999
25.	HMT Chinar Watches Ltd.	1999

2. The enterprises falling in this group are mainly engaged in manufacturing of barrels, drums, containers, switch gears, electric motors, exhausters, air-brakes, LPG

cylinders, components and instruments, cables, machine tools, watches, tractors, lamps, telephones, teleprinters etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Bharat Electronics Ltd.	446.32
2.	Antrix Corporation Ltd.	39.44
3.	Electronics Corpn. of India Ltd.	37.13
4.	Bharat Dynamics Ltd.	30.66
5.	Balmer Lawrie and Co. Ltd.	29.83
6.	HMT Ltd.	5.98
7.	BEL Optronics Ltd.	4.58
8.	Rajasthan Electronics and Instruments Ltd.	2.00
9.	Biecco Lawrie Ltd.	1.28
10.	Vignyan Industries Ltd.	0.42
11.	Central Electronics Ltd.	-0.56
12.	IDPL (Tamilnadu) Ltd.	-0.56
13.	National Instruments Ltd.	-8.71
14.	Bharat Pumps and Compressors Ltd.	-10.86
15.	HMT Bearings Ltd.	-11.08
16.	Instrumentation Ltd.	-16.98
17.	Semi-Conductor Complex Ltd.	-22.88
18.	HMT Chinar Watches Ltd.	-25.23
19.	Richardson and Cruddas (1972) Ltd.	-33.06
20.	Praga Tools Ltd.	-34.39
21.	HMT Machine Tools Ltd.	-73.80
22.	Andrew Yule and Company Ltd.	-75.44
23.	HMT Watches Ltd.	-134.53
24.	Hindustan Cables Ltd.	-270.88
25.	I T I Ltd.	-309.82
<b>Total Net Profit/Loss (-)</b>		<b>-431.14</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Bharat Electronics Ltd.	89.60
2.	Bharat Dynamics Ltd.	23.00
3.	Electronics Corpn. of India Ltd.	21.11
4.	Balmer Lawrie and Co. Ltd.	8.96
5.	Antrix Corporation Ltd.	7.90
6.	Rajasthan Electronics and Instruments Ltd.	0.25
<b>Total Dividend</b>		<b>150.82</b>

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	146.61
2.	Gross expenditure on Township	31.16
3.	Less : Rent receipt and other income	4.99
4.	Net expenditure on Township	26.17
5.	Social Overheads: Educational, Med. facilities, etc.	128.76
6.	Total Social Overheads	154.93
7.	No. of employees	71892
8.	Per capita expend. on Social Overheads (Rs.)	21550.00
9.	No. of houses constructed	29656
10.	No. of houses under construction	65
11.	Housing satisfaction (%)	41.30

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios of three years are given in Volume-III.

**MEDIUM AND LIGHT ENGINEERING**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	273450	249550	224550
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	182827	161377	159996
OTHERS	56880	54598	34598
<b>(B) SHARE APPLICATION MONEY</b>	17649	14857	25851
<b>(C) RESERVES &amp; SURPLUS</b>	272049	223054	189161
TOTAL (A)+(B)+(C)	529405	453886	409606
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	312267	328222	302600
<b>(B) UNSECURED LOANS</b>	363650	280556	232946
TOTAL (A)+(B)	675917	608778	535546
<b>(3) DEFERRED TAX LIABILITY</b>	5253	4676	4513
TOTAL (1)+(2)+(3)	1210575	1067340	949665
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	471694	450652	437520
<b>(B) LESS: DEPRECIATION</b>	327236	306314	291834
<b>(C) NET BLOCK</b>	144458	144338	145686
<b>(D) CAPITAL WORK IN PROGRESS</b>	12579	11272	11717
TOTAL (C)+(D)	157037	155610	157403
<b>(2) INVESTMENTS</b>	106514	90083	83418
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	259575	259947	280911
<b>(B) SUNDRY DEBTORS</b>	340869	319022	334468
<b>(C) CASH &amp; BANK BALANCES</b>	343631	334172	264373
<b>(D) OTHER CURRENT ASSETS</b>	3038	2858	3364
<b>(E) LOAN &amp; ADVANCES</b>	201752	159586	153874
TOTAL (A+B+C+D+E)	1148865	1075585	1036990
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	756486	776795	705802
<b>(B) PROVISIONS</b>	133189	87279	76972
TOTAL (A+B)	889675	864074	782774
<b>NET CURRENT ASSETS</b>	259190	211511	254216
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	48125	78285	75737
<b>(5) DEFERRED TAX ASSET</b>	13157	10021	4797
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	626552	521830	374094
TOTAL (1+2+3+4+5+6)	1210575	1067340	949665

**MEDIUM AND LIGHT ENGINEERING**  
**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	844302	786361	794590
EXCISE DUTY	30297	36297	41860
NET SALES	814005	750064	752730
OTHER INCOME/RECEIPTS	92608	30308	44069
ACCRETION/DEPLETION IN STOCKS	332	-21758	-14962
TOTAL	906945	758614	781837
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	519453	446031	445990
STORES & SPARES	14574	16509	22852
POWER & FUEL	12327	12942	13647
MANUFACTURING/DIRECT/OPERATING EXPENSES	44153	45459	34996
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	158800	158865	155791
OTHER EXPENSES	36669	45586	54530
PROVISIONS	15098	14724	9796
TOTAL	801074	740116	737602
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	105871	18498	44235
DEPRECIATION	19975	19760	19139
DRE/PREL. EXPENSES WRITTEN OFF	31627	13957	11354
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	54269	-15219	13742
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	15619	10308	6483
ON FOREIGN LOANS	0	0	53
OTHERS	49505	47743	47858
LESS INTEREST CAPITALISED	4476	3557	3259
CHARGED TO P & L ACCOUNT	60648	54494	51135
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-6379	-69713	-37393
TAX PROVISIONS	32733	23733	20137
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-39112	-93446	-57530
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	4002	4265	11156
NET PROFIT/LOSS(-)	-43114	-97711	-68686
DIVIDEND DECLARED	15082	12012	8815
DIVIDEND TAX	2095	1540	1087
RETAINED PROFIT	-60291	-111263	-78588

**MEDIUM AND LIGHT ENGINEERING**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	692845	609642	560791
CAPITAL EMPLOYED	403648	355849	399902
NET WORTH	-145272	-146229	-40225
COST OF PRODUCTION	913324	828327	819230
COST OF SALES	912992	850085	834192
VALUE ADDED	267983	252824	255279
R AND D EXPENDITURE	21587	24533	19225
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	71892	73819	80297
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	18407	17934	16168
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	116	126	136
SEMI/FINISHED GOODS : SALES	52	62	73
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	201.66	210.78	188.23
MATERIAL COST : COST OF PRODUCTION	56.87	53.85	54.44
MANPOWER COST : COST OF PRODUCTION	17.39	19.18	19.02
COST OF SALES: SALES	112.16	113.33	110.82
PBDITEP : CAPITAL EMPLOYED	26.23	5.20	11.06
PBITEP : CAPITAL EMPLOYED	13.44	-4.28	3.44
PBITEP : SALES	6.67	-2.03	1.83
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-	-
NET PROFIT : NET WORTH	-	-	-
R AND D EXPENDITURE : SALES	2.65	3.27	2.55
SUNDRY DEBTORS : SALES (NO. OF DAYS)	153	155	162

## Andrew Yule & Company Ltd. (AYCL)

### 1. Company Profile

AYCL was incorporated on 2.6.1919 in the private sector with an objective to work as managing agency. With the abolition of managing agency system, the company lost its traditional business and GOI acquired the company in 1979. AYCL is a Schedule-'B' / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry, having 93.26% Government holding with its registered office at Kolkata, West Bengal. The company is 'under enquiry' status of BIFR.

### 2. Industrial / Business Activities

AYCL is one of the takeover enterprises in the manufacturing and sale of Black Tea, Transformers / Rectifiers etc. The Company also takes turnkey jobs towards installation / commissioning of electrical equipments. It has 6 operating units at West Bengal and one unit in Tamilnadu. It has one subsidiary namely Hooghly Printing Co. Ltd. AYCL has one financial joint venture namely Phoenix Yule Ltd. in West Bengal with 26% equity. The enterprise is driven by a workforce of 15902 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Black Tea	000Kgs	8634	7703	8196	53.09%
Transformer	KVA	648320	717060	636210	20.76%
Regulators Rectifiers	KVA	27700	28000	33182	1.96%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	117.31	99.01	108.89
Net Profit/Loss(-)	-75.44	-54.63	-60.67
Net Worth	-13.02	54.09	16.40
Paid up capital	58.27	58.27	53.96
Share of Central Government	54.34	54.34	50.03

### 5. Key Performance Factors

- The company has 1.3% of market share in Tea and 0.5% share in Transformers in India.
- The earning per share of the company reduced from Rs. (-)9.84 in 2003-04 to Rs. (-)12.95 in 2004-05.
- The market price of the company's share was between Rs.13 to Rs.34 during the year 2004-05 as compared to Rs.10 to Rs. 36 during 2003-04.

### 6. Strategic Issues

- The draft rehabilitation scheme is under process for approval/sanction.
- During the year, 192 employees left the company out of which 169 availed of VRS and 23 retired on superannuation.

## Antrix Corporation Ltd. (ACL)

### 1. Company Profile

ACL was incorporated on 28.9.1992 under the Companies Act, 1956 with an objective to work as commercial marketing arm of Indian Space Research Organisation (ISRO). The Company is an uncategorised PSE in Medium and Light Engineering sector under the administrative control of D/o Space with 100% Government holding, having its registered office at Bangalore, Karnataka.

## 2. Industrial / Business Activities

ACL is engaged in providing space technology, design, invention and patents to foreign enterprises worldwide. It also exports space products and provides technical expertise. The Company does not have its own manufacturing or production units but gets the space products manufactured / fabricated at various ISRO centers. The enterprise is driven by a workforce of 16 employees as on 31.3.2005.

## 3. Production / Operational Profile

The company's scientists work in conjunction with ISRO on Indian Remote Sensing Satellites (IRS). The company's income is earned out of space products, services, royalty, access fee and leasing of satellite products / applications.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	348.71	294.24	98.91
Net Profit/Loss(-)	39.44	23.65	18.56
Net Worth	108.28	77.86	59.55
Paid up capital	1.00	1.00	1.00
Share of Central Government	1.00	1.00	1.00

## 5. Key Performance Factors

- The satellites IRS 1-C and 1-D were invented/designed by the scientists and most of their critical parts and components were patented. There were put in the orbit for being used by Indian and foreign enterprises. For the use of these designs and inventions outside India, the company receives income by way of royalty and access fee.

## Balmer Lawrie & Co. Ltd. (BL)

### 1. Company Profile

BL which was incorporated in the year 1867, as a partnership firm, became a Private Ltd. Co. in 1924 under the companies Act, 1913 and later converted to Public Ltd. Co. in 1936 and thereafter became a subsidiary of IBP Co. Ltd. in 1972. However, in terms of schemes of arrangement and reconstruction made under Companies Act, 1956 between IBP and Balmer Lawrie Investment Ltd (BLIL) BL became a subsidiary of BLIL in 2001. The Company is a Schedule- 'B' Mini-ratna PSE in Medium and Light Engineering sector under the administrative control of M/o Petroleum & Natural Gas, having its registered office at Kolkata, West Bengal. BL is now a subsidiary of BLIL, wherein BLIL holds 61.8% equity.

### 2. Industrial / Business Activities

BL is one of the takeover, diversified enterprises involved in the field of Industrial Packaging, manufacturing of greases and lubricant, Tea, Travels & Tours, Logistics, Infrastructure & Services and Project Engineering & Consultancy. The company is having 56 operating units all over India. It also has two overseas subsidiaries namely Balmer Lawrie (UK) Ltd. and Balmer Lawrie (Tea) Ltd. The company has 6 financial joint venture companies in the field of industrial purchasing, container and suction, blending and packaging of special tea. The enterprise is driven by a workforce of 1453 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Barrels & Drums	No. Lakhs	35.24 (93)	34.32 (91)	37.13 (98)	20%
Grease	MT/KL	0.34	0.32	0.30	10%
	Lakhs	(47)	(45)	(42)	
Leather	MT	4089	3494	3528	3%
Chemicals		(136)	(116)	(118)	
Others	-	-	-	-	67%



#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	988.47	917.65	794.15
Net Profit/Loss(-)	29.83	18.58	16.49
Net Worth	183.02	153.29	135.94
Paid up capital	16.29	16.29	16.29
Share of Holding Co.	10.07	10.07	10.07

#### 5. Key Performance Factors

- The company is having 33% market share in greases and approximately 50% share of Barrels & Drums market.
- The growth in turnover and profitability is primarily due to increase in Travel & Tour and Logistics Infrastructure & Service business and reduction in interest cost.
- Company has 'Excellent' MOU rating during the year 2004-05.

### Bharat Dynamics Ltd. (BDL)

#### 1. Company Profile

BDL was incorporated in the year 1970 under the Companies Act, 1956 with an objective to become self reliant and globally competitive in missile technology and production. BDL is Schedule-'B' / Mini-ratna PSE in Medium and Light Engineering sector under the administrative control of M/o Defence, D/o Defence Production and Supplies having 100% Government holding with its registered and corporate office at Hyderabad, Andhra Pradesh.

#### 2. Industrial / Business Activities

BDL is one of the pioneering enterprises in the manufacturing of defence related equipments through its two operating units at Hyderabad and Medak in Andhra Pradesh. The enterprise is driven by a workforce of 2909 employees as on 31.3.2005.

#### 3. Operational Profile

BDL is the only Indian company manufacturing missiles.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	454.06	523.97	277.45
Net Profit/Loss(-)	30.66	50.56	64.53
Net Worth	408.11	398.78	384.20
Paid up capital	115.00	115.00	115.00
Share of Central Government	115.00	115.00	115.00

#### 5. Key Performance Factors

- Lower margin on new products.
- Company has 'Fair' MOU rating during the year 2004-05.

### Bharat Electronics Ltd. (BEL)

#### 1. Company Profile

BEL was incorporated in the year 1954 with an objective to manufacture Transreceivers used by Indian army for radio communication. Company is a Schedule-'A' / Mini-ratna PSE in Medium and Light Engineering sector under the administrative control of M/o Defence, Department of Defence Production and Supplies, having 75.86% Govt. holding with its registered office at Bangalore.

#### 2. Industrial / Business Activities

BEL is one of the pioneering enterprises in the manufacturing of electronics components / products for defence services like radars and telecommunication equipments for M/o Information and Broadcasting and other Government organisations, having its 9 operating units at Bangalore, Ghaziabad, Pune, Machilipatnam, Punchakula, Kotdwara, Navi Mumbai, Chennai and Hyderabad. It has

one subsidiary namely BEL Optronics Devices Ltd. The Company also has two financial joint ventures namely GE-BE Ltd. and BEL Multitone Ltd. The enterprise is driven by a workforce of 12390 employees as on 31.3.2005.

### 3. Operational Profile

The relevant information is not available.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3185.33	2739.60	2465.92
Net Profit/Loss(-)	446.32	316.10	260.62
Net Worth	1589.61	1241.87	986.62
Paid up capital	80.00	80.00	80.00
Share of Central Government	60.69	60.69	60.69

### 5. Key Performance Factors

- BEL is spending about 4-5% of its turnover on R&D. About 60% of its turnover is from indigenous technology developed in-house and provided by DRDO laboratories.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs.345 to Rs.754 during the year 2004-05 as compared to Rs.181 to Rs. 699 during 2003-04.

### 6. Strategic Issues

- To meet the future business plans BEL is developing and coming out with newer products. Some of the areas on which BEL is working are Futuristic Radars, Armoured Fighting Vehicle Radios, Electronic Warfare System, Tank and Gun up-gradation etc.

## Bharat Pumps & Compressors Ltd. (BPC)

### 1. Company Profile

BPC was incorporated on 1.1.1970 under the Companies Act, 1956 with an objective to manufacture special purpose fluid handling equipments for supply to oil exploration, fertilizer, chemical and other sectors. BPC is a Schedule-'B' / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries & Public Enterprises, D/o Heavy Industry, having its registered and corporate office at Allahabad, U.P. The company is a 100% subsidiary of Bharat Yantra Nigam Ltd. BIFR has issued 'winding up' notice for the company.

### 2. Industrial / Business Activities

BPC is one of the subsidiary enterprises in the manufacturing of pumps, compressors and gas / CNG cylinders, having its single operating unit at Allahabad, U.P. The enterprise is driven by a workforce of 1244 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Centrifugal/ Reciprocating Pumps	Nos.	103 (27.84)	40 (10.81)	53 (14.32)	75.67%
Recipro- Compressors	Nos.	3	5	3	15.61%
Gas Cylinders	Nos.	8949	6056	8512	8.72 %

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	61.33	45.74	56.04
Net Profit/Loss(-)	-10.86	-24.94	-12.92
Net Worth	-121.61	-113.40	-84.70
Paid up capital	53.53	53.53	53.53
Share of Holding Co.	53.53	53.53	53.53

### 5. Key Performance Factors

- Efforts are being made to reduce losses by judicious product mix and to optimize the utilization of available resources through import substitution, technology up-gradation and reduction of manpower through VRS.

### 6. Strategic Issues

- BIFR revival scheme sanctioned in 1995 is declared as failed in the year 2001. A new revival package is under consideration of BRPSE / Government.
- Up-to 31.3.2005, total 547 employees have taken VRS.

<b>BEL Optronics Devices Ltd. (BELOP)</b>
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### 1. Company Profile

BELOP was incorporated on 10.11.1990 under the Companies Act, 1956 as a joint venture of Bharat Electronic Ltd. (BEL) and Delft Instruments International (DII) of Netherlands. BEL acquired the shares of DII on 30.7.2002 and it became a Government company with an objective to be market leader in defence electronics and other chosen fields and products. BELOP is an uncategorised PSE in Medium and Light Engineering sector under the administrative control of M/o Defence, Department of Defence Production and Supplies, having its registered and corporate office at Pune, Maharashtra. BEL holds 92.79% of BELOP equity shares.

### 2. Industrial / Business Activities

BELOP is one of the subsidiary enterprises in the production of Image Intensifier Tubes and Associated Power Supply Units having its single operating unit at Pune. The enterprise is driven by a workforce of 129 employees as on 31.3.2005.

### 3. Operational Profile

Image Intensifier Tube is a specialized product used in optical instruments for night vision capability. The company has been granted exemption under section 211 of the companies act, 1956 for not publishing quantitative details in Annual Report.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	43.15	-	-
Net Profit/Loss(-)	4.58	-	-
Net Worth	20.15	-	-
Paid up capital	18.32	-	-
Share of Holding Co.	17.00	-	-

### 5. Key Performance Factors

- The company's product is sold only to defence and para military forces. There are no other manufactures of this product in India.
- The company was referred to BIFR as a sick company during the year 1998-99. The company's net worth became positive as on 31.3.2003 due to various measures taken including financial restructuring, one time settlement with creditors etc. Consequently, the company was de-registered from BIFR w.e.f. 31.3.2003.

### 6. Strategic Issues

- The company is making continuous efforts to develop 18mm SuperGen I.I. Tubes and ANVIS Power Supply Units (PSU) through in-house R&D efforts. ANVIS PSUs have a good export potential and the company plans to tap this export market in future years.

## Biecco Lawrie Ltd. (BLL)

### 1. Company Profile

BLL was incorporated on 23.12.1919 as British India Electric Construction Co. Ltd. (BIECC) under the Indian Companies Act, 1913. In 1972 BIECC was takenover by Balmer Lowrie Co. (a PSE) became a Govt. Company under section 617 of the Companies Act, 1956. It was renamed as BLL and in 1979 it became an independent Government Company. BLL is a Schedule-‘C’ / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Petroleum and Natural Gas having 57.38% Government holding with its registered and corporate office at Kolkata, West Bengal. BIFR status of the company is ‘Non-maintainable’.

### 2. Industrial / Business Activities

BLL is one of the takeover enterprises in the manufacturing of switchgear and providing services in project execution, spares and petroleum trading through its two operating units at Kolkata. The enterprise is driven by a workforce of 518 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Switchger	Nos.	1134 (82.47)	996 (72.44)	788 (57.31)	90%
Lubricating Oil	KLs	4138 (41.38)	3886 (38.86)	1595 (15.95)	1.62%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	34.89	26.25	20.02
Net Profit/Loss(-)	1.28	-2.96	-9.20
Net Worth	-22.28	-23.82	-21.23
Paid up capital	42.00	42.00	42.00
Share of Central Government	24.10	24.10	24.10

### 5. Key Performance Factors

- The increase in profitability can be attributed to application of outsourcing, revision of standard cost and deployment of major work forces to the product assembly line.
- Special thrust has been given on development of VCB variants, customer specific product feature and meeting the latest international standard.

### 6. Strategic Issues

- The company has prepared a Restructuring Plan (which include merger with a company having business synergy) for revival and sustainable performance, which is submitted to the Govt. for onward submission to BRPSE.

## Central Electronics Ltd. (CEL)

### 1. Company Profile

CEL was incorporated in the year 1974 under the Companies Act, 1956 with an objective of developing and producing various electronics materials, components and sophisticated systems for which know how on a laboratory scale had been demonstrated in the CSIR, DRDO and other laboratories so as to productionise indigenous know-how. CEL is a Schedule-‘B’ PSE in Medium and Light Engineering sector under the administrative control of M/o Science and Technology, D/o Scientific and Industrial Research having 100% Government holding with its registered office at New Delhi, and corporate office at Sahibabad, U.P.

### 2. Industrial / Business Activities

CEL is one of the pioneering enterprises in the production and marketing of Solar Photovoltaic Products, Railway Electronics, Cathodic Protection Systems, Microwave Electronics and PZT Alumina, having its only

one operating unit at Sahibabad, U.P. The enterprise is driven by a workforce of 691 employees as on 31.3.2005.

## Electronics Corporation of India Ltd. (ECIL)

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Solar PV Modules & System	KW	2149 (107)	1419 (71)	1557 (78)	41%
Axle Counters	Nos.	1396 (140)	1062 (106)	529 (88)	35%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	87.68	60.06	63.27
Net Profit/Loss(-)	-0.56	-2.36	-2.80
Net Worth	4.43	4.59	6.40
Paid up capital	37.77	37.77	37.77
Share of Central Government	37.77	37.77	37.77

### 5. Key Performance Factors

- During the year losses have been reduced as a result of reduction in manpower through VRS and technology up-gradation.

### 6. Strategic Issues

- Company has submitted a capital restructuring proposal to Government. A sum of Rs. 25 crore comprising of equity, loan and grant was sanctioned for up-gradation and up-scaling of solar photovoltaic operations to 10 MW per annum. Out of this, a sum of Rs. 2 crore was released as loan during 2004-05.
- During the year, 5 employees left the company out of which 3 have availed of VRS and 2 retired on superannuation. Up to 31.3.2005, total 230 employees have taken VRS.

### 1. Company Profile

ECIL was incorporated on 11.4.1967 under the Companies Act, 1956 with an objective to promote and develop industrial electronics with indigenous know how and to attain self-sufficiency in Atomic Energy programme. The Company is a Schedule-'A' PSE in Medium and Light Engineering sector under the administrative control of D/o Atomic Energy having 100% Government holding with its registered and corporate office at Hyderabad, Andhra Pradesh.

### 2. Industrial / Business Activities

ECIL is one of the pioneering enterprises in the manufacturing of nuclear industrial instruments, radio communicating systems, telecommunication equipments, electronic voting machines etc., having its two operating units in Hyderabad and Tirupati in Andhra Pradesh. The company has one financial joint venture namely ECIL-Rapiscan Ltd. The enterprise is driven by a workforce of 5108 employees as on 31.3.2005.

### 3. Operational Profile

ECIL being multi product and multi technology unit, holding large projects as per end user requirements and schedules, the capacity utilization is not applicable.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	720.04	838.59	892.18
Net Profit/Loss(-)	37.13	97.68	53.25
Net Worth	321.54	299.28	201.68
Paid up capital	145.88	136.88	129.88
Share of Central Government	145.88	136.88	129.88

## 5. Key Performance Factors

- During the year turnover and profitability fell due to non-receipt of orders. The change of product mix with lower contribution has also brought down profitability.
- Company has 50% market share for electronic voting machines and 8% shares in telephone switching products.
- Company has 'Good' MOU rating during the year 2004-05.

## 6. Strategic Issues

- Reoriented the operations towards high technology and low volume projects/products.
- During the year, 214 employees left the company out of which 131 availed of VRS, 10 retired on superannuation and 73 left on other grounds. Up-to 31.3.2005, a total of 2217 employees left under VRS.

# Hindustan Cables Ltd. (HCL)

## 1. Company Profile

HCL was incorporated in the year 1972 with an objective to make the country self reliant in the manufacturing and supply of various types of telecommunication wires and cables. HCL is a Schedule-'B' / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 99.60% Government holding with its registered and corporate office at Kolkata, West Bengal. The company is registered with BIFR since 2002 and is placed 'under inquiry' status.

## 2. Industrial / Business Activities

HCL is one of the pioneering enterprises in the manufacturing and selling of telecommunication jelly filled cables, optic

fiber cables and telecom turnkey services, having its 5 operating units at Burdwan and Narendrapur in West Bengal, Allahabad in U.P. and Hyderabad in Andhra Pradesh. The Company also has one R&D centre in Hyderabad. The enterprise is driven by a workforce of 3178 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Turnkey Projects	Rs. Cr.	2089.21	-	-	87.82%
Jelly Filled Cables	LCKM	0.03	40.04	50.79	1.11%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	21.15	105.41	356.40
Net Profit/Loss(-)	-270.88	-307.87	-256.31
Net Worth	-1236.75	-976.36	-686.90
Paid up capital	419.36	419.36	419.36
Share of Central Government	417.69	417.69	417.69

## 5. Key Performance Factors

- The reasons for falling performance are attributed to absence of orders from BSNL, disproportionate employee cost and non-availability of working capital.
- The shares of the company are listed but are not traded.

## 6. Strategic Issue

- Company has been following up with BSNL for order of Telephone Cables under the policy of reservation of order along with advance at negotiated rate.
- The revival plan for the company was sanctioned once on 27.1.99 and the total financial involvement was Rs.309.89

crores but the actual cash infusion was made Rs.143 crores.

- During the year, 22 employees left the company out of which 16 availed of VRS and 6 left on other grounds.

## HMT Bearings Ltd. (HBL)

### 1. Company Profile

HBL was incorporated in the year 1964 under the Companies Act, 1956 as Indo Nippon Precision Bearings Ltd., the commercial production began in 1970 and the company was takenover by HMT Ltd. in the year 1981. The Company is a Schedule-'C' PSE in Medium and Light Engineering Sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. 97% equity of the HBL is held by the HMT Ltd. Its registered office is at Hyderabad and corporate office at Bangalore, Karnataka.

### 2. Industrial / Business Activities

HBL is one of the takeover enterprises in the manufacturing, sales and services of ball and roller bearings, having its operating units at Hyderabad. The enterprise is driven by a workforce of 356 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Ball & Roller Bearing	Number	837375 (34.58)	997776 (41.29)	943990 (38.03)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	25.23	25.43	22.10
Net Profit/Loss(-)	-11.08	-10.35	-10.56
Net Worth	-30.37	-21.62	-13.60
Paid up capital	9.23	8.73	8.73
Share of Holding Co.	8.95	8.47	8.47

## 5. Key Performance Factors

- The fall in turnover and profitability is attributed to sluggish market condition & recession in Automobile industry coupled with import of cheap quality bearings.

## HMT Chinar Watches Ltd. (HCWL)

### 1. Company Profile

HCWL was incorporated, as 100% subsidiary of HMT Ltd. under the Companies Act, 1956, during the year 1999 as a part of restructuring plan of HMT Ltd. with an objective to de-merge the units engaged in the watch business from the HMT Ltd. and to boost industrial activity in the State of J&K. HCWL is a schedule-'C' / sick PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/O Heavy Industry with its registered office at Bari Brahmani, Jammu (J&K) and corporate office at Bangalore, Karnataka.

### 2. Industrial / Business Activities

HCWL is manufacturing hand wound mechanical and quartz watches at their two watch factories located at Zainakot (Srinagar) and watch assembly unit at Bari Brahmani (Jammu). The enterprise is driven by a workforce of 633 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Watches	No.	5492 (1.10)	41964 (8.39)	61487 (12.30)	32.46%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.76	1.15	1.09
Net Profit/Loss(-)	-25.23	-21.92	-6.31
Net Worth	-111.97	-85.75	-64.85
Paid up capital	1.41	1.41	1.41
Share of Holding Co.	1.41	1.41	1.41

### 5. Key Performance Factors

- New series of Quartz Watches under the name "GALAXY" has been introduced and launched in the market.

### 6. Strategic Issues

- Revival plan is being submitted to Govt.
- During the year, 27 employees left the company out of which 26 availed of VRS and 1 retired on superannuation. Up-to 31.3.2005, total 179 employees left under VRS.

## HMT Ltd.(HMT)

#### 1. Company Profile

HMT was incorporated on 7.2.1953 with an objective to manufacture and carry on the business of agricultural machineries i.e. Tractors. Company is a Schedule-'A' PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 98.21% Govt. holding with its registered and corporate office at Bangalore, Karnataka.

#### 2. Industrial / Business Activities

HMT is one of the pioneering enterprises in the manufacturing and selling of tractors, Food Processing Machines (FPM), having its 4 operating units (two Manufacturing and two service divisions) at Pinjore, Mohali and Hyderabad. It has six subsidiaries namely HMT Machine Tools, HMT watches, HMT Chinar Watches, HMT (International), HMT Bearing and Praga Tools Ltd. The company has two financial joint ventures namely SUDMO HMT Process Engineers (I) Ltd. and Nigeria Machine Tools Ltd. with equity participation of 50% and 15% respectively. The enterprise is driven by a workforce of 2489 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Tractors	Nos.	7007 (39)	5601 (31)	6361 (35)	98.70%
Food Processing Machines	Rs. in Cr.	2.73	-	-	1.30%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	197.29	138.76	159.97
Net Profit/Loss(-)	5.98	-7.97	-34.41
Net Worth	24.91	11.16	15.36
Paid up capital	476.17	470.67	468.17
Share of Central Government	467.67	462.17	459.67

### 5. Key Performance Factors

- The improvement in financial performance is attributed to application of value engineering to bring improvement in product appearance, utility and during the process achieved reduction in cost, in spite of increase in steel price.
- Tie up with many Nationalized banks for financing of Tractors directly by the Banks as per the Govt. directives to banks to increase rural lending.
- The market price of the company's share was between Rs. 14.45 to Rs. 54.50 during the year 2004-05 as compared to Rs.16 to Rs. 31 during 2003-04.

## HMT Machine Tools Ltd. (HMTL)

#### 1. Company Profile

HMTL was incorporated on 9.8.1999 as 100% subsidiary of HMT Ltd. under the Companies Act, 1956 as a part of restructuring plan of HMT with an objective to provide



manufacturing solutions and manufacturing / marketing of machine tools. HMTL is a Schedule-‘B’ / sick PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Bangalore, Karnataka.

## 2. Industrial / Business Activities

HMTL is one of the subsidiary enterprises in the manufacturing of wide range of products catering to requirement of advanced manufacturing like machine tools , Industrial machinery, peripherals etc. and servicing of machines, having its 9 operating units at Bangalore in Karnataka, Pinjore in Haryana, Kalarassery in Kerala, Hyderabad in Andhra Pradesh and Ajmer in Rajasthan. The enterprise is driven by a workforce of 4531 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Machine Tools etc.	Nos.	670 (58)	672 (61)	693 (65)

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	204.34	173.55	205.33
Net Profit/Loss(-)	-73.80	-119.08	-102.17
Net Worth	-616.82	-565.59	-474.69
Paid up capital	10.70	10.70	10.70
Share of Holding Co.	10.70	10.70	10.70

## 5. Key Performance Factors

- The market share of the company products falls from 35% in 2002-03 to 19% in 2004-05.
- During the year there was fall in net losses

of the company. However, other expenses increased by 9.6%.

## 6. Strategic Issues

- The company has non-performing assets in the form of surplus land which will be disposed off in phased manner over a period of 3 years.
- During the year, 75 employees left the company after availing of VRS. Up-to 31.3.2005, total 4834 employees left under VRS.

## HMT Watches Ltd. (HWL)

### 1. Company Profile

HWL was incorporated on 9.8.1999 as a 100% subsidiary of HMT Ltd. under the Companies Act, 1956 with an objective to acquire all the assets, properties and liabilities of HMT Ltd.'s watch business as a part of restructuring plan of the HMT Ltd. HWL is a Schedule-‘B’ PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Bangalore, Karnataka.

### 2. Industrial / Business Activities

HWL is one of the subsidiary enterprises in the manufacturing / production of all kinds of watches and its components, having its 4 operating units at Bangalore and Tumkur in Karnataka and Ranibagh (Nanital) in Uttaranchal. The enterprise is driven by a workforce of 2180 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Wrist Watches	Nos.	298686 (4.60)	381155 (5.86)	584665 (8.99)	89%
Non Watch Operations	Rs. in	2.39	-	-	11%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	21.25	24.38	40.29
Net Profit/Loss(-)	-134.53	-134.81	-112.92
Net Worth	-657.80	-538.66	-413.91
Paid up capital	5.49	5.49	5.49
Share of Holding Co.	5.49	5.49	5.49

#### 5. Key Performance Factors

- Financial performance is deteriorating over the years due to liquidity crunch and declining demand for Mechanical Watches.

#### 6. Strategic Issues

- The revival / restructuring plan has been submitted to Government.
- Steps are being taken for disposal of non-performing assets (NPA) consisting of land and buildings valued at Rs. 210 crore in a phased manner.
- During the year, a loan of Rs.3.69 crore was provided by GOI for VRS and Rs.53.78 crore for payment of pending salary and wages.
- During the year, 46 employees left the company out of which 38 availed of VRS, 2 retired on superannuation and 6 left on other grounds. Since 1.4.2000, the company has reduced its manpower from 5492 to 2180 as on 31.3.2005.

### IDPL (Tamilnadu) Ltd.

#### 1. Company Profile

The company was established in 1994 as a wholly owned subsidiary of the Indian Drugs & Pharmaceuticals Ltd. with the objectives to manufacture surgical Instruments, Drugs, hospital Equipments and aids and appliances

for handicapped. IDPL (Tamilnadu) Ltd. is an uncategoryed PSE in Medium and Light Engineering sector under the administrative control of M/o Chemicals and Fertilizers having its registered and corporate office at Chennai, Tamilnadu.

#### 2. Industrial / Business Activities

The company is involved in production of surgical instruments, fabrication, general engineering, hospital equipment and formulations such as tablets, capsules, vials and ampoules and liquid orals. The enterprise is driven by a workforce of 31 employees as on 31.3.2005.

#### 3. Operational Profile

The production is based on receipts of orders.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.82	1.95	0.00
Net Profit/Loss(-)	-0.56	-8.30	0.00
Net Worth	-12.51	0.00	0.00
Paid up capital	4.00	0.00	0.00
Share of Holding Co.	4.00	0.00	0.00

### ITI Limited (ITI)

#### 1. Company Profile

ITI was incorporated on 25.10.1950 under the Mysore Companies Act, 1938 and was the first public sector undertaking to be set up by the GOI to assist the Govt. in sensitive and strategic telecommunication fields and also to tap the opportunities of convergence of communication, internet and entertainment business. The Company is a Schedule-'A' / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of Ministry of Communication,

D/o Telecommunications having 92.87% of Govt. holding with its registered and corporate office at Bangalore, Karnataka. The company is Under Inquiry (Pending determination of sickness)/status with BIFR.

## 2. Industrial / Business Activities

ITI is one of the pioneering enterprises in the manufacturing of telecom equipments including Cellular Mobile, having its 6 operating units at Bangalore (Karnataka), Gonda, Allahabad and Rae Bareli (U.P.), Palakkad (Kerala) and Srinagar (J&K). The company has three financial joint ventures namely India Satcom Ltd., ITI Communications Pte Ltd. (Singapore) and Fibcom India Ltd. with an equity participation of 49%, 49% and 40% respectively. The enterprise is driven by a workforce of 14635 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Trunkey Projects	Rs.Cr.	450	318	395	30%
GSM-INFRA	KL	1000	105.38	608	20.8%
WLL-INFRA	KL	1105	-	150	13.2%
Others	Rs.CR	479	-	-	36%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1317.87	1197.86	1701.11
Net Profit/Loss(-)	-309.82	-705.83	-374.87
Net Worth	-583.77	-772.04	54.42
Paid up capital	588.00	388.00	188.00
Share of Central Government	546.08	360.34	126.84

## 5. Key Performance Factors

- Reduction in losses is due to increase in production, accounting of grants received from Govt. and due to reduction in employee cost.

- Continuous depletion of R&D engineers resulting in no indigenous R&D efforts attempted in time.
- The market price of the company's shares was between Rs. 14.35 to Rs. 34.25 during the year 2004-05 as against Rs.12 to Rs.29 during 2003-04.
- The company has "Good" MOU rating during 2004-05.

## 6. Strategic Issues

- Revival plan was sanctioned on 24.12.2004 with an estimated cost of Rs.1025 crore. Accordingly, substantial modernization has been made at Mankapur Plant at a cost of Rs.44 crore & Rae Barelui plant at a cost of Rs.34 crore for manufacturing of GSM equipments and other related equipments. Funding for these modernization are being source from the revival package received from the Govt.
- Focus is to be put on wireless technology equipments. Steps are being taken for technology tie-ups. Also revamping of manpower is to undertake to suit the technology.
- During the year, 724 employees left the company out of which 299 availed of VRS, 262 retired on superannuation and 163 left on other grounds. Up-to 31.3.2005, total 12802 employees left under VRS.

## Instrumentation Ltd. (IL)

### 1. Company Profile

IL was incorporated in 1964 under the Companies Act, 1956 with an objective to attain self reliance in providing instrumentation and control systems to key sectors of economy such as thermal power, steel, fertilizer, petroleum refineries etc. IL is a Schedule-'B' / BIFR referred PSE in Medium and Light Engineering sector under the

administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Kota, Rajasthan.

## 2. Industrial / Business Activities

IL is one of the pioneering enterprises in the manufacturing of sophisticated electronic and pneumatic control instruments, having its four operating units at Kota and Jaipur in Rajasthan and one at Palghat in Kerala. The company has one subsidiary namely Rajasthan Electronics and Instruments Ltd. The Rajasthan Electronics & Instruments Ltd., Jaipur has been established as joint venture with RIICO. The enterprise is driven by a workforce of 1752 employees as on 31.3.2005.

## 3. Operational Profile

Major Products *	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Electronic range of Instruments	No.	2303	621	598
Telecom Products	Lines	28,000	23,000	102,000

\* The production of company depends on product mix desired by customer.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	162.89	139.49	120.48
Net Profit/Loss(-)	-16.98	-29.02	-29.18
Net Worth	-179.16	-167.68	-130.85
Paid up capital	24.05	24.05	24.05
Share of Central Government	24.05	24.05	24.05

## 5. Key Performance Factors

- Stiff competition due to entry of multinational companies, high interest and high cost of production due to surplus manpower are some of the causes

responsible for sickness of the company.

- The company is making efforts to reduce the losses by reduction in surplus manpower, reduction in inventory and outstandings and various other means for economisation of costs.

## 6. Strategic Issues

- The company is registered with BIFR since 1993 and Revival Scheme was sanctioned in 1999. A revised modified revival scheme is under consideration of BRPSE.
- During the year, 33 employees left the company after availing of VRS.

## National Instruments Ltd. (NIL)

### 1. Company Profile

NIL was incorporated in the year 1830 in the name of Mathematical Instruments office associated with Survey of India Department and became a PSE in 1957 under the Companies Act, 1956 with an objective to manufacture and import substitution of surveying instruments. NIL is a schedule-'C' / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Kolkata, West Bengal. The company is registered with BIFR since 1992 and placed under 'winding up recommended' status.

### 2. Industrial / Business Activities

NIL is one of the pioneering enterprises in the manufacturing of surveying equipments and devices, having its single operating unit at Kolkata, West Bengal. The enterprise is driven by a workforce of 70 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Survey & weather instruments	Rs. Lakhs	21.87 (3)	32.97 (4)	35.07 (4)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3.67	3.67	6.17
Net Profit/Loss(-)	-8.71	-8.70	-12.16
Net Worth	-240.49	-240.49	-231.77
Paid up capital	8.31	8.31	8.31
Share of Central Government	8.31	8.31	8.31

### 5. Key Performance Factors

- During the year, Government of India has provided a sum of Rs.2.87 crore towards the payment of salary and wages including statutory dues.

### 6. Strategic Issues

- The company has made an appeal to AAIFR against the BIFR winding up order as per directions of administrative Ministry. The case is still pending. Meanwhile Jadavpur and Calcutta Universities have expressed their interest to take over the assets and liabilities including the existing employees of NIL. The proposals of both the universities are under the consideration of administrative Ministry.

## Praga Tools Ltd. (PTL)

### 1. Company Profile

PTL was incorporated in 1943 in the private sector and the Government of India acquired controlling interest in the company in 1959 under the Companies Act, 1956 with an

objective to manufacture machine tools of international quality at reasonable cost. PTL is a Schedule-'C' / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 45.40% Government holding with its registered and corporate office at Secunderabad, Andhra Pradesh. The company is a subsidiary of HMT Ltd., which is holding 53% of its shares since 1988. The company is registered with BIFR since 1998 and declared as sick.

### 2. Industrial / Business Activities

PTL is one of the subsidiary enterprises in the manufacturing of machine tools/ accessories and CNC machining centers having its two operating units at Secunderabad and Hyderabad in Andhra Pradesh. The enterprise is driven by a workforce of 554 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Machine Tools	Nos.	246 (82)	225 (78)	143 (49)	49.65%
CNC Machining	Nos.	1 (8)	1 (8)	1 (8)	8.33%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	10.34	7.64	5.89
Net Profit/Loss(-)	-34.39	16.04	-37.50
Net Worth	-278.38	-245.80	-261.88
Paid up capital	35.00	35.00	35.00
Share of Holding Co.	18.55	18.55	18.55

### 5. Key Performance Factors

- The fall in turnover and profitability is attributed to poor inflow of orders and lack of need based working capital.

## 6. Strategic Issue

- BIFR revival plan was approved in 1999 and currently under implementation, which include Bank Guarantee, implementation of VRS, sale of surplus land etc. However, request of the company to provide need based working capital was not accepted by the banker pending finalisation of Revival plan by Government of India. Immediate extension of Govt. guarantee to bank is required for maintaining normal operations. The revival package is updated as per directive of BIFR and is submitted to Govt. / BRPSE for its approval.
- During the year, 13 employees left the company out of which 10 availed of VRS and 3 left on other grounds. A total of 716 employees were relived under the VRS during last 3 years.

## Rajasthan Electronics & Instruments Ltd. (REIL)

### 1. Company Profile

REIL was incorporated in the year 1981 under the Companies Act, 1956 as a joint venture of Instruments Ltd. and Rajasthan Industries Development and Investment Corpn. Ltd. with an objective to identifying customer's specific needs, translating them into quality products and providing dependable after sales services. The Company is a Schedule-'C' / Mini-ratna PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry, with its registered and corporate office at Jaipur, Rajasthan. REIL is a subsidiary of Instrumentation Ltd., which is holding its 51% equity.

### 2. Industrial / Business Activities

REIL is one of the joint venture ISO 9001 enterprises in the manufacturing of Agro Dairy

Electronic Items, Solar Photo voltaic / Modules / Systems, Electronic Energy meters having its sole operating unit at Jaipur. The enterprise is driven by a workforce of 196 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Electronic Milk Analysers	Nos.	5556	4861	356	40.57
SPV Modules/ Systems	Nos.	24246	22819	17178	59.35
Electronic Energy Meter	Nos.	130	-	9039	0.08

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	57.33	53.03	45.78
Net Profit/Loss(-)	2.00	1.96	2.14
Net Worth	10.31	7.59	5.84
Paid up capital	1.25	1.25	1.25
Share of Holding Co.	0.64	0.64	0.64

### 5. Key Performance Factors

- Stress on marketing activities leads to good order position in hand.
- Indigenisation of the imported components.
- Company has 'Very Good' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Up gradation of existing SPV Module manufacturing line.
- To diversify in the area of Wind Power Project and manufacturing of solar cell project.

## Richardson and Cruddas (1972) Ltd. (R&C)

### 1. Company Profile

R&C was incorporated in the year 1972 under the provisions of the Richardson and Cruddas Ltd. (Acquisition and Transfer of Undertaking Act, 1972) with an objective to take over the assets and liabilities of the old engineering company viz. R&C. The current objective of the company is to manufacture capital infrastructure engineering products. R&C is a Schedule-'C' / BIFR referred / takeover PSE in Medium and Light Engineering sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Mumbai, Maharashtra. The company is a 100% subsidiary of Bharat Yantra Nigam Ltd. (BYNL). BIFR has recommended 'winding up' of the company.

### 2. Industrial / Business Activities

R&C is one of the takeover subsidiary enterprises in the manufacturing of medium and heavy structurals having its 4 operating units at Mumbai, Mulund (West) and Nagpur in Maharashtra and Chennai in Tamilnadu. The enterprise is driven by a workforce of 77 employees as on 31.3.2005.

### 3. Operational Profile

The relevant information is not available.

### 4. Major Financial highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	26.16	20.10	34.86
Net Profit/Loss(-)	-33.06	-39.26	-28.22
Net Worth	-136.31	-111.67	-71.27
Paid up capital	54.84	54.84	54.84
Share of Holding Co.	54.84	54.84	54.84

### 5. Key Performance Factors

- In the absence of detail information from the company no performance factors are furnished.

## Semi Conductor Complex Ltd. (SCCL)

### 1. Company Profile

SCCL was incorporated in 1978 under the Companies Act, 1956 with an objective to design, develop and manufacture very large scale integrated circuits (VLSIs) to fulfill strategic needs of the country in the area of microelectronics. The Company is a Schedule- 'B' PSE in Medium and Light Engineering Sector under the administrative control of D/o Space having 100% Government holding with its registered and corporate office at S.A.S. Nagar (Mohali) Punjab.

### 2. Industrial / Business Activities

SCCL is one of the pioneering enterprises in the Research & Development, VLSI manufacturing, providing services (ASCI / MEMS / IT) and development of VLSI based systems, Boards & Electronics Energy Meters through its one operating unit at S.A.S. Nagar, Punjab. The enterprise is driven by a workforce of 623 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Board Level	Nos.	248.12	251.95	85.50	48%
Assembly Sub-System					
Services	Rs.inCr.	14.98	-	-	47%
COB /ECBs	Nos.	58	128	255	5%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	30.43	50.10	39.01
Net Profit/Loss(-)	-22.88	-23.69	-18.09
Net Worth	114.60	148.65	183.76
Paid up capital	188.41	188.41	188.41
Share of Central Government	188.41	188.41	188.41

## 5. Key Performance Factors

- Fall in turnover and profitability is attributed to delay in development of some products as well as delay in confirmation of advance purchase orders due to price issue.
- The company is having 75% of market shares in its products marketed in India.

## 6. Strategic Issues

- During the year, the administrative control of the company shifted from D/o Information Technology to D/o Space.
- The steps taken for increasing the competitiveness of the company's products include rationalization of manpower, developing high end products offering better value addition and diversifying into emerging areas such as Micro Electro Mechanical Systems (MEMS).
- During the year, 73 employees left the company out of which 46 availed of VRS, 2 retired on superannuation and 25 left on other grounds. Up-till 31.3.2005, total 82 employees have taken VRS.

## Vignyan Industries Ltd. (VIL)

### 1. Company Profile

VIL was incorporated in the year 1965 as Private Ltd. company with Polish collaboration under the Companies Act, 1956 with an objective to manufacture steel casting for the railway, heavy engineering and steel sectors. However, the company became sick and was takenover by Bharat Earth Movers Ltd. (BEML) in 1984. The current objective of the company is to carry on business relating to ferrous, non ferrous industries. VIL is an uncatagorised / BIFR referred PSE in Medium and Light Engineering sector under the administrative control of M/o Defence, D/o Defence Production and Supplies having its registered office at Tarikere, Karnataka and corporate office at Bangalore, Karnataka.

BEML holds 74.55% of VIL equity. The company was registered with BIFR in 1992 and now has been declared as 'no longer sick'.

### 2. Industrial / Business Activities

VIL is one of the subsidiary enterprises in the manufacturing of all kind of tools and production of steal castings having its one operating unit at Tarikere, Karnataka. The enterprise is driven by a workforce of 227 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Ispat Casting	MT	3136	2342	2338

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	18.55	13.01	11.99
Net Profit/Loss(-)	0.42	0.01	5.84
Net Worth	3.56	3.43	3.23
Paid up capital	2.79	2.79	2.79
Share of Holding Co.	2.08	2.08	2.08

### 5. Key Performance Factors

- The company is poised for tremendous growth by increasing production and supply to different groups of customers. Order book position is comfortable.
- VRS was introduced during the year. Expenditure on VRS is treated as deferred revenue expenditure and to be amortised over a period of five years.

### 6. Strategic Issues

- The company is planning to explore tremendous potential in export front in near future. It has plans to increase the production by at least 50 MTs per month.
- During the year, 9 employees left the company after availing of VRS.



There were 10 enterprises in the public sector as on 31.3.2005 which were engaged in producing and selling of Transportation Equipments. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Mazagon Dock Ltd.	1934
2.	Hindustan Shipyard Ltd.	1952
3.	Garden Reach Shipbuilders and Engineers Ltd.	1960
4.	Bharat Earth Movers Ltd.	1964
5.	Hindustan Aeronautics Ltd.	1964
6.	Central Inland Water Transport Corpn. Ltd.	1967
7.	Goa Shipyard Ltd.	1967
8.	Cochin Shipyard Ltd.	1972
9.	Scooters India Ltd.	1972
10.	Hooghly Dock and Port Engineers Ltd.	1984

2. The enterprises falling in this group are mainly engaged in manufacturing, repairings overhauling and selling of transportation equipments viz. aircrafts, helicopters, ships, tugs, barges, trawlers, assault boats, floating docks, dredgers, heavy moving equipments, rail coaches, road rollers, scooters, trucks etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Hindsutan Aeronautics Ltd.	501.07
2.	Bharat Earth Movers Ltd.	175.28
3.	Mazagon Dock Ltd.	69.14
4.	Garden Reach Shipbuilders and Engineers Ltd.	27.53
5.	Cochin Shipyard Ltd.	12.10
6.	Goa Shipyard Ltd.	9.92
7.	Scooters India Ltd.	1.39
8.	Hindustan Shipyard Ltd.	-7.90
9.	Hoogly Dock and Port Engineers Ltd.	-41.92
10.	Central Inland Water Transport Corpn. Ltd.	-67.26
<b>Total Net Profit/Loss</b>		<b>679.35</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Hindustan Aeronautics Ltd.	100.21
2.	Bharat Earth Movers Ltd.	36.74
3.	Garden Reach Shipbuilders and Engineers Ltd.	11.02
4.	Cochin Shipyard Ltd.	8.34
5.	Goa Shipyard Ltd.	6.40
<b>Total Dividend</b>		<b>162.71</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Capital cost of Township	184.72
2.	Gross expenditure on Township	36.18
3.	Less : Rent receipt and other income	13.13
4.	Net expenditure on Township	23.05
5.	Social Overheads: Educational, Med. facilities, etc.	104.22
6.	Total Social Overheads	127.27
7.	No. of employees	66170
8.	Per capita expend. on Social Overheads (Rs.)	19234.00
9.	No. of houses constructed	4679
10.	No. of houses under construction	175
11.	Housing satisfaction (%)	7.10

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

TRANSPORTATION EQUIPMENT

SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	134372	131372	131372
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	113619	112738	111738
OTHERS	2613	2613	2613
<b>(B) SHARE APPLICATION MONEY</b>	704	301	250
<b>(C) RESERVES &amp; SURPLUS</b>	374793	318034	301172
TOTAL (A)+(B)+(C)	491729	433686	415773
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	64777	51258	49073
<b>(B) UNSECURED LOANS</b>	169730	160551	145130
TOTAL (A)+(B)	234507	211809	194203
<b>(3) DEFERRED TAX LIABILITY</b>	48221	30181	20295
TOTAL (1)+(2)+(3)	774457	675676	630271
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	435584	357065	299620
<b>(B) LESS: DEPRECIATION</b>	196506	185356	176267
<b>(C) NET BLOCK</b>	239078	171709	123353
<b>(D) CAPITAL WORK IN PROGRESS</b>	30701	15249	12257
TOTAL (C)+(D)	269779	186958	135610
<b>(2) INVESTMENTS</b>	1410	1370	2754
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	758336	617486	562891
<b>(B) SUNDRY DEBTORS</b>	221584	183872	132432
<b>(C) CASH &amp; BANK BALANCES</b>	1168844	890540	818359
<b>(D) OTHER CURRENT ASSETS</b>	17676	10224	22511
<b>(E) LOAN &amp; ADVANCES</b>	481182	335047	204314
TOTAL (A+B+C+D+E)	2647622	2037169	1740507
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	2431896	1805403	1482703
<b>(B) PROVISIONS</b>	90653	84652	62693
TOTAL (A+B)	2522549	1890055	1545396
<b>NET CURRENT ASSETS</b>	125073	147114	195111
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	178721	147910	107691
<b>(5) DEFERRED TAX ASSET</b>	3443	3600	22648
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	196031	188724	166457
TOTAL (1+2+3+4+5+6)	774457	675676	630271

TRANSPORTATION EQUIPMENT

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	811993	696219	650463
EXCISE DUTY	14721	11771	13104
NET SALES	797272	684448	637359
OTHER INCOME/RECEIPTS	56503	43208	32245
ACCRETION/DEPLETION IN STOCKS	56738	20567	57971
TOTAL	910513	748223	727575
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	455867	347496	353985
STORES & SPARES	5210	5355	6278
POWER & FUEL	14357	14188	13650
MANUFACTURING/DIRECT/OPERATING EXPENSES	17508	15626	28599
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	175095	170485	162695
OTHER EXPENSES	70440	78908	70616
PROVISIONS	23105	15794	13807
TOTAL	761582	647852	649630
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	148931	100371	77945
DEPRECIATION	12329	10812	9795
DRE/PREL. EXPENSES WRITTEN OFF	10903	11674	7591
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	125699	77885	60559
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	6621	4860	4228
ON FOREIGN LOANS	245	512	0
OTHERS	5873	6322	7244
LESS INTEREST CAPITALISED	78	47	19
CHARGED TO P & L ACCOUNT	12661	11647	11453
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	113038	66238	49106
TAX PROVISIONS	44811	27163	9300
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	68227	39075	39806
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	292	9733	984
NET PROFIT/LOSS(-)	67935	29342	38822
DIVIDEND DECLARED	16271	11433	9671
DIVIDEND TAX	2229	1469	1239
RETAINED PROFIT	49435	16440	27912

TRANSPORTATION EQUIPMENT

MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	322127	316142	300675
CAPITAL EMPLOYED	364151	318823	318464
NET WORTH	116977	97052	141625
COST OF PRODUCTION	797475	681985	678469
COST OF SALES	740737	661418	620498
VALUE ADDED	378576	337976	321417
R AND D EXPENDITURE	32623	32437	22379
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	66170	68397	70336
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	22051	20772	19276
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES	347	329	322
SEMI/FINISHED GOODS : SALES	196	202	200
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	218.94	214.68	200.14
MATERIAL COST : COST OF PRODUCTION	57.16	50.95	52.17
MANPOWER COST : COST OF PRODUCTION	21.96	25.00	23.98
COST OF SALES: SALES	92.91	96.64	97.35
PBDITEP : CAPITAL EMPLOYED	40.90	31.48	24.48
PBITEP : CAPITAL EMPLOYED	34.52	24.43	19.02
PBITEP : SALES	15.77	11.38	9.50
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	96.63	68.25	34.67
NET PROFIT : NET WORTH	58.08	30.23	27.41
R AND D EXPENDITURE : SALES	4.09	4.74	3.51
SUNDRY DEBTORS : SALES (NO. OF DAYS)	101	98	76

## Bharat Earth Movers Ltd. (BEML)

### 1. Company Profile

BEML was incorporated in the year 1964-65 under the Companies Act, 1956 with an objective to provide total engineering solutions for defence, earth moving and infrastructure sectors. Company is a Schedule-‘A’ / PSE in ‘Transportation Equipment’ sector under the administrative control of M/o Defence, D/o Defence Production and Supplies having 61.03% Govt. holding with its registered and corporate office at Bangalore (Karnataka)

### 2. Industrial / Business Activities

BEML is one of the pioneering enterprises in the manufacturing and supply of wide range of construction, mining and earth moving equipments, Railway and Defence vehicles from its three operating units at Bangalore, Mysore and Belavadi (Karnataka). It has one subsidiary namely Vignyan Industries Ltd. The enterprise is driven by a workforce of 12189 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
EM Equipments	Nos.	692 (69)	484 (48)	317 (31)	39%
Others/ Trucks	Nos.	489 (>100)	805 (>100)	851 (>100)	16%
Railway Products	Nos.	342 (86)	323 (81)	80 (20)	6%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1732.79	1672.19	1571.12
Net Profit/Loss(-)	175.28	24.17	26.10
Net Worth	694.39	568.88	532.19
Paid up capital	36.87	36.87	36.87
Share of Central Government	22.50	22.50	22.50

### 5. Key Performance Factors

- The highest profit earned by the company during the year could be possible by controlling the product mix of equipments, spares manufactured and sold and cost control measures.
- The company has been able to save Rs.11.79 crore on account of introduction of VRS during the year.
- Company has ‘Very Good’ MOU rating during the year 2004-05.
- The market price of the company’s shares was between Rs.99 to Rs. 376 during the year 2004-05 as compare to Rs.55 to 259 during 2003-04.

### 6. Strategic Issues

- Company is planning for diversification into allied and non-allied areas of business.
- During the year, 779 employees left the company out of which 571 availed of VRS, 149 retired on superannuation and 59 left on other grounds. Up-to 31.3.2005, total 4336 employees have taken VRS.

## Central Inland Water Transport Corp. Ltd (CIWTC)

### 1. Company Profile

CIWTC was incorporated on 22.2.1967 under the Companies Act, 1956 by taking over the assets of the erstwhile Rivers Steams Navigation Company Ltd. with an objective to develop the Inland Water Transport (IWT) services. CIWTC is a Schedule-‘C’ / sick takeover PSE in Transport Equipment sector under the administrative control of D/o Shipping having 99.78% Government holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial / Business Activities

CIWTC is one of the sick takeover enterprises in the small and medium size ship building and ship repair / transportation of Cargo through IWT routes and Bangladesh, having its two operating units at Kolkata, West Bengal. The enterprise is driven by a workforce of 1136 employees .

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Transportation of cargo	MT	54502 (21)	66158 (25)	85669 (33)	52%
Ship Repairing	Rs. in Lakh	432 (69)	563 (89)	453 (72)	48%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	6.56	5.32	13.59
Net Profit/Loss(-)	-67.26	-147.91	-39.39
Net Worth	-241.24	-181.32	-39.21
Paid up capital	130.45	124.99	122.49
Share of Central Government	130.17	124.71	122.21

### 5. Key Performance Factors

- The company has resorted to outsourcing of job at RBO in order to overcome time and cost overrun of the project. In case of river services division vessels have been given to different parties on charter hire to increase the revenue earning.

### 6. Strategic Issues

- Revival plan was sanctioned by GOI in 2001 with a total financial implication of Rs. 474 crore.
- During 2004-05, 209 employees have left the company out of which 134 availed of VRS, 66 retired on superannuation and 9 left on other grounds. Up-till 31.3.2005, total 1975 employees have taken VRS.

## Cochin Shipyard Ltd. (CSL)

### 1. Company Profile

CSL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to take over the erstwhile Cochin Shipyard Project. CSL is a Schedule-‘B’ PSE in Transport Equipment sector under the administrative control of D/o Shipping having 100% Govt. holding with its registered office at Kochi, Kerala.

### 2. Industrial / Business Activities

CSL is one of the pioneering enterprises in the shipbuilding, ship repair and Marine Engineering Training. It has the largest shipyard in the country having its operating unit at Kochi, Kerala. The enterprise is driven by a workforce of 2109 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			%of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Ship building	DWT	62517	25125	68166	46.46%
Ship repair	Rs. Lakhs	14802	18985	10972	53.54%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	276.48	228.44	235.16
Net Profit/Loss(-)	12.10	17.78	16.49
Net Worth	269.26	266.61	258.28
Paid up capital	232.42	232.42	232.42
Share of Central Government	232.42	232.42	232.42

### 5. Key Performance Factors

- During the year profitability reduced despite increase in turnover.
- Company has 'Fair' MOU rating during the year 2004-05.

### 6. Strategic Issues

- During the year, 75 employees left the company out of which 25 availed of VRS and 50 retired on superannuation. Up-to 31.3.2005, total 357 employees have taken VRS.

## Garden Reach Shipbuilders & Engineers Ltd. (GRSE)

### 1. Company Profile

GRSE was incorporated in the year 1934 under Indian Companies Act, 1913 as Garden

Reach Workshop Ltd. The company was takenover by Govt. of India in 1960 due to its strategic potential and to achieve self-sufficiency in the defence requirement. The company was renamed as GRSE in the year 1977 due to its diversified product range as a result of rapid diversification through taking over of a number of sick engineering units. The primary objective of the company is to construct warships and auxiliary vessels for the Navy and the Coast Guard. GRSE is a Schedule-'D' / takeover PSE in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production & Supplies having 100% of Govt. holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial / Business Activities

GRSE is one of the takeover enterprises in the manufacturing of ships, pumps and diesel engine, ship repair and general engineering, having its 6 operating units at Kolkata and Ranchi. The Enterprise is driven by a workforce of 5524 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Ship-building	Ton.	2939 (54)	3043 (56)	2066 (38)	91%
General Egg.	Ton.	4202 (168)	306 (132)	3047 (112)	5%
Diesel Engine	No.	8 (22)	4 (11)	4 (11)	3%



#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	876.44	386.95	150.47
Net Profit/Loss(-)	27.53	29.31	21.33
Net Worth	298.79	283.89	266.08
Paid up capital	123.84	123.84	123.84
Share of Central Government	123.84	123.84	123.84

#### 5. Key Performance Factors

- GRSE is one of the very few Shipyards with its own multi-dimensional activities, with Engineering and Engine divisions. The company is a taken over enterprise which had become sick. However, with the implementation of the restructuring plan in the mid 80's, the company started earning profits from the year 1988-89 onwards. Today with a sound corporate policy based consolidation, optimally controlled diversification and skill utilization, the company has graduated in building modern high-tech warships. Company is producing mainly for Indian Navy and Cost Guard. During the year the turnover increased but profit margins were fallen.

- Company has 'Very Good' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- During the year, 353 employees left the company. Since the year 2000-01 up-to 31.3.2005, total 371 employees have taken VRS.

## Goa Shipyard Limited (GSL)

#### 1. Company Profile

GSL was incorporated in the year 1957 by the Portuguese and later taken over by Mazagaon Dock Ltd. after the liberation of Goa and renamed as Goa Shipyard in 1967. GSL was created with an objective to produce quality ships and hi-tech components for defence and commercial sectors at competitive prices. The Company is a Schedule-'B' / takeover PSE in Transport Equipment sector, under the administrative control of M/o Defence, D/o Defence Production and Supplies having 51.08% Govt. holding with its registered and corporate office at Vasco Da Gama, Goa.

#### 2. Industrial / Business Activities

GSL is one of the enterprises in the manufacturing of shipbuilding, ship repair (defence and commercial) and Engineering Services from its one shipyard at Vasco Da Gama (Goa). The enterprise is driven by a workforce of 1544 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Medium Sized Ships	Standard Ship Unit	53.43	30.31	41.34

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	83.49	296.92	386.50
Net Profit/Loss(-)	9.92	31.88	17.83
Net Worth	175.29	172.61	180.82
Paid up capital	19.40	19.40	19.40
Share of Central Government	9.91	9.91	9.91

## 5. Key Performance Factors

- Financial performance is linked to the actual execution of construction of Vessels and delivery. This activity range between 18 to 36 months. During the year one SSTF was delivered to ONGC. One AOPV and Five XFPV are under construction.
- Company has 'Very Good' MOU rating during the year 2004-05.

## 6. Strategic Issues

- The Yard is in the process of preparing a complete Master Plan for modernization through internal accruals and commercial borrowing. Efforts are also being made to seek project funding through Navy.
- During the year, 11 employees left the company out of which 6 availed of VRS and 5 retired on superannuation.

# Hindustan Aeronautics Ltd. (HAL)

### 1. Company Profile

HAL was incorporated on 1.10.1964 under the Aircraft Companies Amalgamation order issued by company Law Board for Merging Hindustan Aircraft Ltd. with Aeronautics India Ltd. incorporated in 1940 and 1963 respectively. HAL was created with an objective to manufacture and overhaul the agreed number of aircrafts, aero-engines and rotules as required by the Defence Services and Coast Guards. Company is a Schedule-'A' / Mini-ratna PSE in 'Transportation Equipment' sector under the administrative control of M/o Defence, D/o Defence

Production and Supplies having 100% Govt. holding with its registered and corporate office at Bangalore, Karnataka.

### 2. Industrial / Business Activities

HAL is one of the pioneering enterprises in the design and development, manufacturing, upgradation and overhauling of fighter trainer, transport aircraft, helicopters, and associated aero-engines, avionics, systems / equipment for both military and civil applications through its 16 operating units at Bangalore (Karnataka), Nasik (Maharashtra), Koraput (Orissa), Lucknow, Korwa and Kanpur in U.P. and Hyderabad (A.P.). There are also 9 R&D centers co-located with these production units. The company has two financial joint ventures namely Indo Russian Aviation Ltd. and BAeHAL Software Ltd. with an equity participation of 48% and 49% respectively. The enterprise is driven by a workforce of 29807 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Production in terms of Standard Man Hours (SMH)	SMH	259 (95)	247 (94)	232 (91)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	4533.80	3799.79	3120.42
Net Profit/Loss(-)	501.07	409.79	389.96
Net Worth	882.07	799.72	928.18
Paid up capital	120.50	120.50	120.50
Share of Central Government	120.50	120.50	120.50

## 5. Key Performance Factors

- Company is mainly catering to the needs of Indian defence forces in monopolistic conditions. Over the years, HAL indigenously designed and produced 11 types of aircraft, including the advanced light Helicopter (Dhruv). Production / delivery of SU30MKI and PTA (Lakshya) commenced during the year.
- Out of total turnover of Rs.4533.80 crores the exports were of the value of Rs.150 crores.
- All production divisions of HAL have ISO 9001-2000 accreditations and 10 divisions have obtained ISO 14001-1996 Environment Management System certifications.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- About 40% of the gross margin is allocated for modernization / augmentation of facilities.
- A joint venture company with Snecma France is being set up to produce precision aero-engine components for world market. Production is expected to commence from 2006.
- Up-to 31.3.2005 , total 3486 employees have taken VRS.

## Hindustan Shipyard Ltd. (HSL)

### 1. Company Profile

HSL was incorporated in the year 1952 under the Indian Companies Act, with an objective to takeover the private sector company of the

same name, established in 1941. The mission of the company is to operate a strong and efficient shipbuilding, ship repair and retrofitting of submarines to meet the growing requirements of Mercantile Marine, Oil and Defence sector. Company is a Schedule-B / takeover PSE in 'Transport Equipment' sector under the administrative control of M/o Shipping, Road Transport and Highways, D/o shipping having 100% Government holding with its registered office at Delhi and corporate office at Visakhapatnam, Andhra Pradesh.

### 2. Industrial / Business Activities

HSL is one of the takeover enterprises and the main activities of the company are shipbuilding, Ship Repair, Submarine Retrofit, offshore platforms construction and structural fabrication. The company has its operating yards at Visakhapatnam, Andhra Pradesh. The enterprise is driven by a workforce of 3579 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Ship- building	DWT	1.47 (42%)	0.49 (14%)	0.58 (17%)	32.69
Ship repairs	NA	NA	NA	NA	62.47%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	225.25	118.91	150.88
Net Profit/Loss(-)	-7.90	-52.03	2.46
Net Worth	-1026.44	-1026.05	-981.53
Paid up capital	131.81	129.31	121.81
Share of Central Government	131.81	129.31	121.81

### 5. Key Performance Factors

- The losses have been reduced this year due to increase in productivity and good order book position in ship building division.
- Company has 'Fair' MOU rating during the year 2004-05.

## Hooghly Dock & Port Engineers Ltd. (HDPEL)

#### 1. Company Profile

HDPEL was incorporated in the year 1984 under the Hooghly Docking and Engineering Co. Ltd. (Acquisition and Transfer of Undertakings) Act, 1984 with an objective to acquire the business of the Hooghly Docking and Engineering Co. Ltd., one of the oldest shipyards in India. HDPEL is a Schedule-'C' sick PSE in Transportation Equipment sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping having 100% Government holding with its registered and corporate office at Kolkatta, West Bengal.

#### 2. Industrial / Business Activities

HDPEL is one of the takeover enterprises in the manufacturing of shipbuilding and ship repairing having its 2 operating units at Howrah, West Bengal. The enterprise is driven by a workforce of 746 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Ship-building	Ton.	321 (29)	653 (59)	463 (42)	47%
Ship-repairing	No.	25 (167)	7 (47)	11 (73)	53%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	17.55	9.65	49.83
Net Profit/Loss(-)	-41.92	-30.65	-25.08
Net Worth	-289.94	-248.85	-218.20
Paid up capital	25.86	25.01	25.01
Share of Central Government	25.86	25.01	25.01

#### 5. Key Performance Factors

- Cost effective measures have been taken to match the time-schedule with respect to production targets.
- Presently HDPEL is taking orders on competitive basis.

#### 6. Strategic Issues

- Efforts for leasing out non-performing foundry shop since 1999 with an estimated value of Rs.1.19 crore have been taken without success.
- Restructuring / revival plan is under consideration of Government.
- Up-till 31.3.2005, a total of 877 employees have taken VRS.

## Mazagon Dock Ltd. (MDL)

#### 1. Company Profile

MDL was a ship repair yard incorporated in the year 1934 and taken over by Government of India in 1960 with an objective to cater to the needs of Defence sector. The current

objective of the company is to achieve reasonable return on investment. MDL is a Schedule-'A' / PSE in Transportation Equipment sector under the administrative control of M/o Defence, D/o Defence Production and Supplies having 100% Government holding with its registered and corporate office at Mumbai, Maharashtra.

## 2. Industrial / Business Activities

MDL is one of the pioneering enterprises in the construction of Naval ships, submarines, Coast Guard ships, merchant vessels, fabrication of offshore platforms etc., having its 3 operating units at Mumbai and Nhova in Maharashtra. The enterprise is driven by a workforce of 7789 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
Production	Rs.Cr.	540.63	49.77	539.52

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	99.54	191.00	569.27
Net Profit/Loss(-)	69.14	7.92	-24.13
Net Worth	348.10	278.96	257.51
Paid up capital	298.18	298.18	298.18
Share of Central Government	298.18	298.18	298.18

## 5. Key Performance Factors

- The shortfall in sales was mainly because of no major commissioning / delivery during last two years (except BOP / BSF Boats).
- During the year work on extension of shipway in south yard has been

completed which now caters more effectively to the needs of launching of larger vessels.

## 6. Strategic Issues

- The company is in the process of carrying out modernization named "Mazdock Modernisation Project (MMP)" which includes creation of facilities viz. wet basin, workshop etc.

# Scooters India Ltd. (SIL)

## 1. Company Profile

SIL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to manufacture two wheelers and three wheelers. The current objective of the company is to deal in automobile of all types. Company is a Schedule-'B' / BIFR referred PSE in Transport Equipment sector under the administrative control of M/o Heavy Industry and Public Enterprises, D/o Heavy Industry having 95.37% Govt. holding with its registered and corporate office at Lucknow, U.P. BIFR has declared SIL, 'no longer sick'.

## 2. Industrial / Business Activities

SIL is one of the pioneering enterprises in developing / manufacturing / marketing of three wheelers and quality engineering products, having its single operating unit at Lucknow, U.P. The enterprise is driven by a workforce of 1747 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
3-Wheelers	Rs.Cr.	12863 (77.96)	15494 (93.90)	14088 (85.38)

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	120.82	135.31	126.35
Net Profit/Loss(-)	1.39	3.16	2.65
Net Worth	59.49	56.07	232.13
Paid up capital	42.99	42.99	42.99
Share of Central Government	41.00	41.00	41.00

#### 5. Key Performance Factors

- Fall in turnover and profitability is attributed to non-registration of CNG vehicles in Delhi, which remained suspended for almost 11 months resulting in loss of sales of about 2700 numbers. Similarly suspense of vehicles registration in Uttar Pradesh for two months resulted in loss of sales of about 1000 vehicles.
- Company is having a market share of 4.22% for its products.
- The company has upgraded its products to meet Bharat Stage II emission norms applicable w.e.f. April,2005.

Company has 'Good' MOU rating during the year 2004-05.

- The market price of the company's shares was between Rs.7.90 to Rs.24 during the year 2004-05

#### 6. Strategic Issues

- The company is vigorously following up to rescind the restriction on registration of 3-wheelers by State Governments.
- During the year, 64 employees left the company out of which 2 availed of VRS and 62 retired on superannuation. Up-to 31.3.2005, total 1145 employees left under VRS.

There were 11 enterprises in the public sector as on 31.3.2005 which were engaged in producing and selling of Consumer Goods. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	NEPA Ltd.	1947
2.	Hindustan Photo Films Manufacturing Corpn. Ltd.	1960
3.	Cement Corpn. of India Ltd.	1965
4.	Hindustan Latex Ltd.	1966
5.	Hindustan Paper Corporation Ltd.	1970
6.	Nagaland Pulp and Paper Company Ltd.	1971
7.	Bharat Ophthalmic Glass Ltd.	1972
8.	Hoogly Printing Company Ltd.	1979
9.	Hindustan Newsprint Ltd.	1982
10.	Hindustan Vegetable Oils Corpn. Ltd.	1984
11.	Tyre Corporation of India Ltd.	1984

2. The enterprises falling in this group are mainly engaged in manufacturing and selling consumer goods like cement, films, lens, newsprint, contraceptives, vegetable oils, tyres, papers etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit

or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Hindsutan Paper Corporation Ltd.	34.16
2.	Hindustan Latex Ltd.	18.08
3.	Hindustan Newsprint Ltd.	4.22
4.	Hoogly Printing Company Ltd.	0.99
5.	Bharat Ophthalmic Glass Ltd.	0.00
6.	Hindustan Vegetable Oils Corpn. Ltd.	0.00
7.	Nagaland Pulp and Paper Company Ltd.	-12.90
8.	NEPA Ltd.	-48.02
9.	Tyre Corporation of India Ltd.	-56.86
10.	Cement Corpn. of India Ltd.	-218.94
11.	Hindustan Photo Films Manufacturing Co. Ltd.	-496.41
<b>Total Net Profit/Loss (-)</b>		<b>-775.68</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Hindustan Latex Ltd.	3.62
2.	Hindustan Newsprint Ltd.	2.48
3.	Hooghly Printing Company Ltd.	0.26
<b>Total Dividend</b>		<b>6.36</b>

## 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	81.91
2.	Gross expenditure on Township	12.80
3.	Less : Rent receipt and other income	2.06
4.	Net expenditure on Township	10.74
5.	Social Overheads: Educational, Med. facilities, etc.	11.48
6.	Total Social Overheads	22.22
7.	No. of employees	10520
8.	Per capita expend. on Social Overheads (Rs.)	21122.00
9.	No. of houses constructed	7514
10.	No. of houses under construction	40
11.	Housing satisfaction (%)	71.40

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.



**CONSUMER GOODS**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	215073	215073	215073
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	153683	153683	153508
OTHERS	22535	22535	22535
<b>(B) SHARE APPLICATION MONEY</b>	0	0	75
<b>(C) RESERVES &amp; SURPLUS</b>	24554	20443	18721
<b>TOTAL (A)+(B)+(C)</b>	200772	196661	194839
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	270096	236454	205349
<b>(B) UNSECURED LOANS</b>	390084	352407	336915
<b>TOTAL (A)+(B)</b>	660180	588861	542264
<b>(3) DEFERRED TAX LIABILITY</b>	6498	5271	4371
<b>TOTAL (1)+(2)+(3)</b>	867450	790793	741474
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	300520	293827	290849
<b>(B) LESS: DEPRECIATION</b>	188890	180153	170995
<b>(C) NET BLOCK</b>	111630	113674	119854
<b>(D) CAPITAL WORK IN PROGRESS</b>	3784	4429	3065
<b>TOTAL (C)+(D)</b>	115414	118103	122919
<b>(2) INVESTMENTS</b>	47238	45704	40702
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	38557	36372	38764
<b>(B) SUNDRY DEBTORS</b>	18947	22557	20282
<b>(C) CASH &amp; BANK BALANCES</b>	21158	16445	21726
<b>(D) OTHER CURRENT ASSETS</b>	281	90	386
<b>(E) LOAN &amp; ADVANCES</b>	14135	13567	16786
<b>TOTAL (A+B+C+D+E)</b>	93078	89031	97944
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	78198	75409	83637
<b>(B) PROVISIONS</b>	10851	9738	10705
<b>TOTAL (A+B)</b>	89049	85147	94342
<b>NET CURRENT ASSETS</b>	4029	3884	3602
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	5200	7433	8095
<b>(5) DEFERRED TAX ASSET</b>	0	0	-5
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	695569	615669	566161
<b>TOTAL (1+2+3+4+5+6)</b>	867450	790793	741474

CONSUMER GOODS

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	132138	131091	124068
EXCISE DUTY	6500	8170	8260
NET SALES	125638	122921	115808
OTHER INCOME/RECEIPTS	5860	9368	6949
ACCRETION/DEPLETION IN STOCKS	-32	856	-2637
TOTAL	131466	133145	120120
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	36216	34438	32965
STORES & SPARES	8593	8723	8441
POWER & FUEL	23818	22681	22372
MANUFACTURING/DIRECT/OPERATING EXPENSES	9917	9160	8893
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	23071	24151	25988
OTHER EXPENSES	17406	22669	21933
PROVISIONS	1100	1830	1369
TOTAL	120121	123652	121961
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	11345	9493	-1841
DEPRECIATION	9257	9203	9155
DRE/PREL. EXPENSES WRITTEN OFF	1857	1441	465
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	231	-1151	-11461
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	28043	28443	30698
ON FOREIGN LOANS	0	0	0
OTHERS	45387	40466	35306
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	73430	68909	66004
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-73199	-70060	-77465
TAX PROVISIONS	4290	3304	2737
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-77489	-73364	-80202
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	79	-15844	-8130
NET PROFIT/LOSS(-)	-77568	-57520	-72072
DIVIDEND DECLARED	636	650	324
DIVIDEND TAX	87	84	9
RETAINED PROFIT	-78291	-58254	-72405

**CONSUMER GOODS**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	412890	554253	510145
CAPITAL EMPLOYED	115659	117558	123456
NET WORTH	-499997	-426441	-379417
COST OF PRODUCTION	204665	203205	197585
COST OF SALES	204697	202349	200222
VALUE ADDED	56979	57935	49393
R AND D EXPENDITURE	223	151	162
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	10520	10899	11869
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	18276	18466	18246
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	112	108	122
SEMI/FINISHED GOODS : SALES	27	27	26
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	108.63	104.56	93.81
MATERIAL COST : COST OF PRODUCTION	17.70	16.95	16.68
MANPOWER COST : COST OF PRODUCTION	11.27	11.89	13.15
COST OF SALES: SALES	162.93	164.62	172.89
PBDITEP : CAPITAL EMPLOYED	9.81	8.08	-1.49
PBITEP : CAPITAL EMPLOYED	0.20	-0.98	-9.28
PBITEP : SALES	0.18	-0.94	-9.90
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-	-
NET PROFIT : NET WORTH	-	-	-
R AND D EXPENDITURE : SALES	0.18	0.12	0.14
SUNDRY DEBTORS : SALES (NO. OF DAYS)	55	67	64

## Bharat Ophthalmic Glass Ltd. (BOGL)

### 1. Company Profile

BOGL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to take over the Ophthalmic Glass Plant at Durgapur from National Instruments Ltd. which was first conceived in 1957 as part of credit agreement between India and erstwhile USSR. BOGL is a Schedule-‘C’ / BIFR referred PSE in consumer goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Durgapur, West Bengal. The company is registered with BIFR since 1992, BIFR has recommended for winding up of the company.

### 2. Industrial / Business Activities

BOGL is in the manufacturing of bifocal lenses/optical raw glass having its single operating unit at Durgapur, West Bengal.

**Company has not furnished any information for the last two years i.e. 2003-04 and 2004-05.**

## Cement Corporation of India Ltd. (CCI)

### 1. Company Profile

CCI was incorporated in the year 1965 under the Companies Act, 1956 with an objective to explore and providing of limestone reserves and setting up of sufficient manufacturing capacity of cement in the public sector to meet the domestic requirement. CCI is a

Schedule-‘B’ / BIFR referred PSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

CCI is one of the pioneering enterprises in the manufacturing of cement having, its 9 operating units at Raipur, Mandasour and Bilaspur in Madhya Pradesh, Gulbarga in Karnataka, Karbi Anglong in Assam, Sirmour in Himachal Pradesh, Bhiwani in Haryana and Adilabad and Tandri in Andhra Pradesh. The enterprise is driven by 1586 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Cement	MTS	805910	584740	533828

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	149.42	112.33	106.02
Net Profit/Loss(-)	-218.94	-80.95	-215.36
Net Worth	-1764.28	-1561.20	-1478.22
Paid up capital	429.28	429.28	428.28
Share of Central Government	429.28	429.28	428.28

### 5. Key Performance Factors

- Losses are higher due to interest burden on Government loans.

### 6. Strategic Issues

- A Revival scheme for CCI has been recommended by BPRPSE.

- During the year, 3167 employees left the company out of which 2993 availed of VRS and 174 retired on superannuation.

## Hindustan Latex Ltd. (HLL)

### 1. Company Profile

HLL was incorporated on 1.1.1966 under the Companies Act, 1956 with an objective to be a leader in the field of contraceptives and healthcare products and to assist in the National Family Welfare Programme. HLL is a Schedule-'C' PSE in consumer goods sector under the administrative control of M/o Health and Family Welfare, D/o Family Welfare having 100% Government holding with its registered and corporate office at Thiruvananthapuram in Kerala.

### 2. Industrial / Business Activities

HLL is one of the pioneering enterprises in manufacturing, sale and trading of contraceptives and healthcare products, having its three operating units at Thiruvananthapuram in Kerala and Belgam in Karnataka. The enterprise is driven by a workforce of 1850 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Condoms	Million	925.97	856.12	813	73.27 %
	Pcs.	(138)	(128)	(121)	
Sterodal OCP	Million	58.04	55	50	8.34%
	Cycles	(193)	(183)	(166)	
Blood Bag	Million	3.50	3.64	2.58	5.65%
	(Pcs.)	(175)	(182)	129	
Copper T	Million	4.16	0.34	1.29	3.33%
	Pcs.	(104)	(9)	(32)	

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	194.31	162.54	141.02
Net Profit/Loss(-)	18.08	18.81	14.14
Net Worth	81.37	67.39	52.84
Paid up capital	15.54	15.54	15.54
Share of Central Government	15.54	15.54	15.54

### 5. Key Performance Factors

- Financial performance of the company is improving every year due to increased production, thrust on export and diversification. However, margins have come under pressure during 2004-05.
- The company is having 17.40% of market share in India for condoms and 51% market share for Blood Collection Bags.
- During the year the company has set up a bulk drug plant at its Kanagala factory.
- The company has taken measures to substitute imported items along with outsourcing of non-core activities to reduce cost.
- Company has 'Excellent' MOU rating during the year 2004-05.

### 6. Strategic Issues

- The company also entered into marketing and manufacturing alliance with other health companies from India and abroad.
- During the year, 58 employees left the company out of which 14 availed of VRS, 8 retired on superannuation and 36 left on other grounds. Up-to 31.3.2005, total 412 employees has taken VRS.

## Hindustan Newsprint Ltd. (HNL)

### 1. Company Profile

HNL was incorporated in the year 1982 under the Companies Act, 1956 as a 100% subsidiary of Hindustan Paper Corp. Ltd. (HPC) with an objective to takeover the assets and liabilities of Kerala Newsprint Project of HPC. HNL is a Schedule-'C' / Mini-ratna PSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its registered and corporate office at Kottayam, Kerala.

### 2. Industrial / Business Activities

HNL is one of the subsidiary enterprises in the manufacturing and marketing of newsprint, having its single operating unit at Kottayam, Kerala. The enterprise is driven by a workforce of 1086 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Newsprint	Lakh MT	112202 (112)	112555 (113)	100495 (100)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	273.93	252.68	214.58
Net Profit/Loss(-)	4.22	5.02	-4.89
Net Worth	190.16	187.01	183.01
Paid up capital	82.54	82.54	82.54
Share of Holding Co.	82.54	82.54	82.54

### 5. Key Performance Factors

- The performance of the company has improved in 2004-05 due to better price realisation though profit after tax has marginally come down due to higher provision for tax.
- The increase in expenditure on power and fuel is attributed to lower calorific value of imported coal. Steps are being taken to import better calorific value of coal.
- During the year, the company has installed a 7 MW captive power plant at an investment of Rs.14 crore.

### 6. Strategic Issues

- The company has submitted a major expansion-cum-diversification project for enhancement capacity to 240000 TPA, at an investment of Rs.700 crore to Government.

## Hindustan Paper Corp. Ltd. (HPC)

### 1. Company Profile

HPC was incorporated on 29.5.1970 (but started its commercial production in 1985 and 1988) under the Companies Act, 1956 with an objective to establish pulp and paper / newsprint mills in the country to make paper available for mass consumption. HPC is a Schedule-'B' PSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Govt. holding with its registered office at Delhi and corporate office at Kolkata.

## 2. Industrial / Business Activities

HPC is one of the pioneering enterprises in the manufacturing of writing and printing paper and marketing the same through out the country, having its paper mills at Morigaon and Hailakandi districts of Assam namely Nagaon Paper Mills (NPM) and Cachar Paper Mills (CPM) respectively. It has two subsidiary Units namely Hindustan Newsprint Ltd. and Nagaland Pulp and Paper Co. Ltd. The enterprise is driven by a workforce of 2903 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Writing & Printing Paper	MT	197312 (98.96)	210015 (105)	200793 (100)	98%
Caustic Soda	MT	21080 (58.07)	22249 (61.29)	21526 (59.39)	2%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	560.65	576.40	576.65
Net Profit/Loss(-)	34.16	40.95	19.52
Net Worth	673.24	639.09	598.14
Paid up capital	700.38	700.38	700.38
Share of Central Government	700.38	700.38	700.38

## 5. Key Performance Factors

- Financial performance of the company in terms of turnover and profit has shown downward trend in 2004-05 as capacity utilization has also come down.
- The market share of company's products has comedown from 12.5% in 2003-04 to 11.2% in 2004-05.

- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- Modernisation / upgradation and Technological upgradation scheme has been planned and to be implemented out of internal resources and commercial borrowings only.
- During the year, 62 employees left the company out of which 18 availed of VRS, 28 retired on superannuation and 16 left on other grounds. Up-to 31.3.2005, total 399 employees have taken VRS.

## Hindustan Photo Films Mfg. Co. Ltd. (HPF)

### 1. Company Profile

HPF was incorporated in the year 1960 under the Companies Act, 1956 with an objective to make India self-reliant in the field of photographic goods. The company commenced its business during 1967. HPL is a Schedule-'C' / BIFR referred PSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 90.40% Government holding with its registered and corporate office at Ootacamund, Tamilnadu. The company is registered with BIFR since 1995. BIFR has recommended 'winding up' of the company.

### 2. Industrial / Business Activities

HPF is one of the pioneering enterprises in the manufacturing of X-Ray films, graphic art films, cine colour positive films and chemicals for X-Ray films, having its four operating units at Ootacamund and Chennai in Tamilnadu. The enterprise is driven by a workforce of 1084 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Speciality	M.Sq.m	0.759	1.590	1.221	92.96%
Films		(5.21)	(10.91)	(8.37)	
Processing	Tones	126.04	132.18	113.95	6.33%
Chemicals		(31.51)	(33.05)	28.49)	

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	15.27	24.14	23.72
Net Profit/Loss(-)	-496.41	-443.03	-385.39
Net Worth	-2931.48	-2435.07	-1995.18
Paid up capital	199.87	199.87	199.12
Share of Central Government	180.68	180.68	179.93

### 5. Key Performance Factors

- The company has been incurring losses and became sick and does not have working capital to carry on the business. The company is also not in a position to face present competition in the market.
- MD - HMT (Machine Tools Ltd.) has taken the additional charge of CMD post of HPF.
- The shares of the company are not traded although it is a listed company.

### 6. Strategic Issues

- The company has obtained an interim stay from the Madras High Court against winding up order of BIFR / AAIFR.
- During the year, 10 employees left the company out of which 1 availed of VRS, 5 retired on superannuation and 4 left on other grounds. Up-to 31.3.2005, total 1440 employees have taken VRS.

## Hindustan Vegetable Oils Corp. Ltd. (HVOC)

### 1. Company Profile

HVOC was incorporated in the year 1984 under the Companies Act, 1956 by merger of two nationalised companies namely M/s Ganesh Floors mills and M/s Amritsar Oil Works with an objective to promote the edible oil supply to the consumers at competitive price. HVOC is a Schedule-'B' / BIFR referred PSE in Consumer Goods sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution having 100% Government holding with its registered and corporate office at New Delhi. The company is registered with BIFR since 1999. BIFR has recommended winding up of the company.

### 2. Industrial / Business Activities

HVOC is one of the takeover enterprises in production of edible oil and ready to-eat extruded food having its one operating unit at Delhi. The enterprise is driven by a workforce of 127 employees as on 31.3.2004.

**Company has not furnished any information for the year 2004-05.**

## Hooghly Printing Co. Ltd. (HPCL)

### 1. Company Profile

HPCL was incorporated on 03.1.1922 under the Indian Companies Act, 1913 and became a Government company on 10.05.1979 with an objective to cater to the printing and stationery requirements of the Andrew Yule Group companies. The Company is an uncategory PSE in Consumer Goods



sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its registered and corporate office at Kolkata, West Bengal. HPCL is a 100% subsidiary of Andrew Yule Co. Ltd.

## 2. Industrial / Business Activities

HPCL is one of the takeover subsidiary enterprises engaged in printing on Paper / Paper Board through its single unit at Kolkata. The enterprise is driven by a workforce of 63 employees as on 31.3.2005.

## 3. Production / Operational Profile

The company prints material for its customers as per their requirement.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	10.00	8.83	11.26
Net Profit/Loss(-)	0.99	0.73	1.04
Net Worth	2.88	2.17	1.72
Paid up capital	1.03	1.03	1.03
Share of Holding Co.	1.03	1.03	1.03

## 5. Key Performance Factors

- 90% of the order booking of the company is from Central and State Government departments.

## Nagaland Pulp and Paper Co. Ltd. (NPPC)

### 1. Company Profile

NPPC was incorporated in the year 1971 as a Joint Venture between Government of Nagaland and Hindustan Paper Corporation

(HPC) under the Companies Act, 1956 with an objective to construct and manage a modern integrated pulp and paper mill at Tuli in Nagaland. The commercial production commenced in 1982. NPPC is a Schedule-'C' / BIFR referred PSE in Consume Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry with its registered office at Mokochung, Nagaland and corporate office at Kolkata. The company is registered with BIFR since 1992 and 'winding up' has been recommended. NPPC is a joint venture subsidiary of HPC Ltd. where in HPC holds 94.78% equity and Govt. of Nagaland holds 5.22% equity.

## 2. Industrial / Business Activities

NPPC is one of the subsidiary enterprises in the production of writing and printing paper, however production in its mill is suspended since 1992. The enterprise is driven by a workforce of 298 employees as on 31.3.2005.

## 3. Production / Operational Profile

There is no Production in the company since 1992.

## NEPA Ltd. (NL)

### 1. Company Profile

NL was incorporated in the year 1947 in the private sector and taken over by Government of India in 1958 under the Companies Act, 1956 with an objective to manufacture and sell newsprint, writing and printing paper. NL is Schedule-'C' / BIFR referred PSE in Consumer Goods sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 97.73% Government holding with its registered and corporate office at Neapanagar,

Madhya Pradesh. The company is registered with BIFR since 1998 and in 'under inquiry' status.

## 2. Industrial / Business Activities

NL is one of the takeover enterprises in the production of newsprint having operating unit at Neapanagar, Madhya Pradesh. The enterprise is driven by a workforce of 1215 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Newsprint	MT	-	22000	220000
			25	23

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	38.42	38.91	48.01
Net Profit/Loss(-)	-48.02	-39.26	-50.89
Net Worth	-195.06	-151.73	-117.16
Paid up capital	105.39	105.39	105.39
Share of Central Government	103.00	103.00	103.00

## 5. Key Performance Factors

- In the absence of detail information from company no performance factors are furnished.

## Tyre Corporation of India Ltd. (TCIL)

### 1. Company Profile

TCIL was incorporated on 5.3.1984 under the Companies Act, 1956 when erstwhile M/s Incheek Tyres Ltd. and M/s National Rubber Manufacturers Ltd. were nationalised by an ordinance dated 14.2.1984 with an objective to protect the employment of around 4000 employees. TCIL is a Schedule-'B' / takeover

/ BIFR referred PSE in 'Consumer Goods' sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Kolkata, West Bengal.

## 2. Industrial / Business Activities

TCIL is one of the takeover enterprises in the manufacturing and marketing of automotive tyres, having its single operating unit at Kankinara, West Bengal. The enterprise is driven by a workforce of 308 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Automotive Tyres	MT	6171 (26)	17006 (73)	12914 (55)	100%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	14.38	49.27	32.46
Net Profit/Loss(-)	-56.86	4.55	-16.91
Net Worth	-543.69	-511.87	-516.47
Paid up capital	93.10	93.10	93.10
Share of Central Government	93.10	93.10	93.10

## 5. Key Performance Factors

- Presently the company doing 100% jobbing work for other tyre manufactures.
- The fall in turnover and profitability is attributed to non-availability of adequate jobbing order due to recession in market and hike in input cost along with increased interest charges as a result of default in loan installments.

## 6. Strategic Issues

- BRPSE has agreed in principle for financial restructuring. As a first step the company is going to approach profit making CPSEs for their Expression of Interest failing which next course of action will be initiated.

There were 4 enterprises in the public sector as on 31.3.2005 which were engaged in producing and selling of Agro-Based Products. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	National Seeds Corpn. Ltd.	1963
2.	State Farms Corporation of India Ltd.	1969
3.	Andaman and Nicobar Islands. Forest and Plant. Dev. Corpn. Ltd.	1977
4.	North Eastern Regional Agri. Marketing Corp. Ltd.	1982

2. The enterprises falling in this group are mainly engaged in producing and selling of Agro-Based Products including the activities like forestry, growing of rubber plants, red palm trees etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit

or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	National Seeds Corpn. Ltd.	1.37
2.	North Eastern Regional Agri. Marketing Corporation Ltd.	-0.78
3.	State Farms Corporation of India Ltd.	-13.10
4.	Andaman and Nicobar Islands. Forest and Plant Dev. Corp.	-13.13
<b>Total Net Profit/Loss (-)</b>		<b>-25.64</b>

5. **Dividend** : During the year 2004-05, no company has declared dividend.

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies, etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	0.00
2.	Gross expenditure on Township	0.21
3.	Less : Rent receipt and other income	0.21
4.	Net expenditure on Township	-0.00
5.	Social Overheads: Educational, Med. facilities, etc.	0.08
6.	Total Social Overheads	0.08
7.	No. of employees	4650
8.	Per capita expend. on Social Overheads (Rs.)	172
9.	No. of houses constructed	871
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	18.70

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**AGRO-BASED INDUSTRIES**  
**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	6200	6200	6200
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	5602	5602	5602
OTHERS	0	0	0
<b>(B) SHARE APPLICATION MONEY</b>	0	0	0
<b>(C) RESERVES &amp; SURPLUS</b>	6182	6087	6569
<b>TOTAL (A)+(B)+(C)</b>	<b>11784</b>	<b>11689</b>	<b>12171</b>
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	282	4160	2328
<b>(B) UNSECURED LOANS</b>	11412	9778	9158
<b>TOTAL (A)+(B)</b>	<b>11694</b>	<b>13938</b>	<b>11486</b>
<b>(3) DEFERRED TAX LIABILITY</b>	0	0	0
<b>TOTAL (1)+(2)+(3)</b>	<b>23478</b>	<b>25627</b>	<b>23657</b>
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	8693	12197	12065
<b>(B) LESS: DEPRECIATION</b>	4797	5602	5467
<b>(C) NET BLOCK</b>	3896	6595	6598
<b>(D) CAPITAL WORK IN PROGRESS</b>	72	200	138
<b>TOTAL (C)+(D)</b>	<b>3968</b>	<b>6795</b>	<b>6736</b>
<b>(2) INVESTMENTS</b>	907	907	907
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	6906	7844	6802
<b>(B) SUNDRY DEBTORS</b>	2665	5779	5623
<b>(C) CASH &amp; BANK BALANCES</b>	1847	1290	1127
<b>(D) OTHER CURRENT ASSETS</b>	183	147	59
<b>(E) LOAN &amp; ADVANCES</b>	2751	2751	1760
<b>TOTAL (A+B+C+D+E)</b>	<b>14352</b>	<b>17811</b>	<b>15371</b>
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	6704	8352	7493
<b>(B) PROVISIONS</b>	3001	2909	2554
<b>TOTAL (A+B)</b>	<b>9705</b>	<b>11261</b>	<b>10047</b>
<b>NET CURRENT ASSETS</b>	4647	6550	5324
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	126	109	37
<b>(5) DEFERRED TAX ASSET</b>	0	0	0
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	13830	11266	10653
<b>TOTAL (1+2+3+4+5+6)</b>	<b>23478</b>	<b>25627</b>	<b>23657</b>

**AGRO-BASED INDUSTRIES**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	14952	15806	14247
EXCISE DUTY	0	0	0
NET SALES	14952	15806	14247
OTHER INCOME/RECEIPTS	1028	733	758
ACCRETION/DEPLETION IN STOCKS	-862	1062	-82
TOTAL	15118	17601	14923
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	6585	7359	5104
STORES & SPARES	128	196	144
POWER & FUEL	566	507	433
MANUFACTURING/DIRECT/OPERATING EXPENSES	839	782	683
SALARY, WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	6753	6693	6563
OTHER EXPENSES	990	685	600
PROVISIONS	28	160	445
TOTAL	15889	16382	13972
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	-771	1219	951
DEPRECIATION	266	364	351
DRE/PREL. EXPENSES WRITTEN OFF	23	34	21
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	-1060	821	579
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	1188	1002	950
ON FOREIGN LOANS	0	0	0
OTHERS	556	777	725
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	1744	1779	1675
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-2804	-958	-1096
TAX PROVISIONS	185	126	52
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-2989	-1084	-1148
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-425	-13	242
NET PROFIT/LOSS(-)	-2564	-1071	-1390
DIVIDEND DECLARED	0	0	0
DIVIDEND TAX	0	0	0
RETAINED PROFIT	-2564	-1071	-1390

**AGRO-BASED INDUSTRIES**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	7066	6359	5621
CAPITAL EMPLOYED	8543	13145	11922
NET WORTH	-2172	314	1481
COST OF PRODUCTION	17922	18559	16019
COST OF SALES	18784	17497	16101
VALUE ADDED	6811	8806	8484
R AND D EXPENDITURE	0	0	0
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	4650	5533	5711
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	12102	10080	9577
<b>INVENTORIES (IN TERMS OF NO. OF DAYS)</b>			
TOTAL INVENTORY : SALES	169	181	174
SEMI/FINISHED GOODS : SALES	158	169	155
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	175.02	120.24	119.50
MATERIAL COST : COST OF PRODUCTION	36.74	39.65	31.86
MANPOWER COST : COST OF PRODUCTION	37.68	36.06	40.97
COST OF SALES: SALES	125.63	110.70	113.01
PBDITEP : CAPITAL EMPLOYED	-9.02	9.27	7.98
PBITEP : CAPITAL EMPLOYED	-12.41	6.25	4.86
PBITEP : SALES	-7.09	5.19	4.06
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-305.10	-74.00
NET PROFIT : NET WORTH	-	-341.08	-93.86
R AND D EXPENDITURE : SALES	0.00	0.00	0.00
SUNDRY DEBTORS : SALES (NO. OF DAYS)	65	133	144

# Andman & Nicobar Islands Forest and Plantation Dev. Corp. Ltd. (ANIFPDC)

## 1. Company Profile

ANIFDC was incorporated in the year 1977 under the Companies Act, 1956 with an objective of scientific harvesting, natural regeneration and development of forest resources on the principle of sustainable yield. The company was established as per the recommendations of the National Commission on Agriculture 1972. ANIFPDC is a Schedule-‘C’ PSE in Agro Based Industries sector under the administrative control of M/o Environment and Forests having 100% Government holding with its registered and corporate office at Port Blair, Andaman and Nicobar.

## 2. Industrial / Business Activities

ANIFPDC is engaged in forestry operation, cultivation and marketing of Red Oil Palm and Rubber Plantation. The company has four operating units for red oil palm along with rubber estate. The enterprise is driven by a workforce of 1723 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Crude Palm Oil	MT	1475	2044	1697	73.72%
Rubber	MT	189	282	259	19.81%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	5.38	6.88	6.76
Net Profit/Loss(-)	-13.13	-5.51	-6.39
Net Worth	-10.48	2.65	8.17
Paid up capital	3.59	3.59	3.59
Share of Central Government	3.59	3.59	3.59

## 5. Key Performance Factors

- The company has been incurring heavy losses for the last 4 years. Due to Earthquake and Tsunami on 26.12.04 affecting the infrastructures very badly as well as difficulty in marketing of products resulting in adverse effect on turnover increased the losses. Further, there was additional demand of LIC on accounts of arrears of group gratuity.
- ANIFPDC, which was generating approximately 75% of turnover through harvesting of timber turned to loss making due to the ban imposed by the Hon'ble Supreme Court of India on timber harvesting.
- Expansion of rubber projects and red oil palm is constrained by the Natural Forest Policy, 1988 which discourages conversion of natural forests to man made plantations.

## 6. Strategic Issues

- All the assets with net value of Rs. 4.37 lakhs classified as "Logging Equipment" are at present non-performing due to the ban on harvesting of timber as per the interim order of the Hon'ble Supreme court.



- The matter regarding re-structuring/ revival of the corporation is under consideration of the Government.

<b>National Seeds Corporation Ltd. (NSC)</b>
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### 1. Company Profile

NSC was incorporated on 19.3.1963 under the Companies Act, 1956 with an objective to promote development of seed industry in the country. NSC is a Schedule-‘C’ PSE in Agro Based Industries sector under the administrative control of M/o Agriculture, D/o Agriculture and Corporation having 100% Govt. holding with its registered and corporate office at Delhi.

### 2. Industrial / Business Activities

NSC is one of the pioneering enterprises in the production / sale and purchase of seeds covering 590 varieties of 80 different crops and Hybrids of cereals, millets, pulses, oilseeds, fodder, fiber and vegetables at its three farms located at Bangalore (Karnataka), Nandikottur (Andhra Pradesh) and Kullu, Himachal Pradesh and through its 11 regional offices spread all over India. The enterprise is driven by a workforce of 791 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
SEEDS	Qtls.	459466 (79.81)	411856 (71.54)	370521 (64.36)

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	79.84	88.82	77.08
Net Profit/Loss(-)	1.37	2.30	1.19
Net Worth	27.43	26.12	24.56
Paid up capital	20.62	20.62	20.62
Share of Central Government	20.62	20.62	20.62

### 5. Key Performance Factors

- The decline in the gross turnover and profit was mainly on account of the shortfall in sale of wheat and soybean seeds.
- NSC accounts only for 5% of the total seeds distributed in the country by the organized sector.
- During the year, the company completed work of two Seed stores at a cost of Rs. 64.83 lakhs.
- Company has ‘ Good’ MOU rating during the year 200.

<b>North Eastern Regional Agricultural Marketing Corp. Ltd. (NERAMC)</b>
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### 1. Company Profile

NERAMC was incorporated in the year 1982 under the Companies Act, 1956 with an objective to act as an intervention agency for commercially viable prices in North Eastern region. NERAMC is a Schedule-‘C’ / BIFR referred PSE in Agro Based Industries sector under the administrative control of D/o Development of North Eastern Region having

100% Government holding with its registered and corporate office at Guwahati, Assam. BIFR has declared the company 'no longer sick'.

## 2. Industrial / Business Activities

NERAMC is mainly involved in trading and marketing along with production of Agro products like fruit juice and cashew nut from its 3 operating units. The enterprise is driven by a workforce of 48 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Pine Apple Juice	MT	35.319	89.700	49.335	23.44%
Cashew nut	MT	10.300	12.598	13.363	3.13%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	6.77	8.40	4.88
Net Profit/Loss(-)	-0.78	-0.48	-0.56
Net Worth	3.05	4.94	6.39
Paid up capital	7.62	7.62	7.62
Share of Central Government	7.62	7.62	7.62

## 5. Key Performance Factors

- Detailed information is not available.

# State Farms Corporation of India Ltd. (SFCI)

## 1. Company Profile

SFCI was incorporated in the year 1969 under the Companies Act, 1956 with an objective to maintain Central Government Farms in different States for production of quality seeds. SFCI is a Schedule-'C' PSE in Agro Based Industries sector under the administrative

control of M/o Agriculture, D/o Agriculture and Co-operation having 100% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business Activities

SFCI is maintaining 6 central/state farms for production of Test stocks, Breeder, Foundation and certified seeds of different crops. The company also undertakes activities like plantation and maintenance of fruit crops, multiplication of quality seedlings of Horticultural crops, production of vegetable seeds, cultivation of Bio-fuel & Medicinal plants and forestry plantations on wastelands. The land under possession at these 6 farms is 25736 ha., out of which cultivable land is 19616 ha. Central Government owns 4 Farms namely Suratgarh, Sardargarh and Jetsur in Rajasthan and one in Raichur, Karnataka; other 2 farms are in Hisar, Haryana and Bahraich in U.P and on lease from respective State Governments. The enterprise is driven by a workforce of 2088 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales Turnover in 2004-05
		2004-05	2003-04	2002-03	
Gram	Qntls.	43991	5832	63634	33.45%
Oil Seeds	Qntls.	24642	30624	17032	27.34%
Wheat	Qntls.	40872	67266	50384	13.34%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	57.53	53.96	53.75
Net Profit/Loss(-)	-13.10	-7.02	-8.14
Net Worth	-41.72	-30.57	-24.31
Share of Central Govt./Holding Co.	24.19	24.19	24.19
Paid up capital	24.19	24.19	24.19

## **5. Key Performance Factors**

- The fall in income and profitability is due to variation in respect of Paddy production due to drought and reduced irrigation water supply in the canal and less rains at Rajasthan and Haryana Farms.
- High employee cost and interest burden directly affected the operating profit of the company.
- Due to continuous losses the company is not having working capital and is depend on budgetary support.
- Inadequate irrigation facilities at the farms.

## **6. Strategic Issues**

- The company is sick but has been not referred to BIFR. A revival / restructuring proposal has been submitted to BRPSE
- Six Farms of the company had been closed over the year due to poor performance. Four farms have been handed over to the respective state Governments. However in case of Chengam Farm in Tamilnadu, the handing over of the land is being delayed as the state Govt. has not yet arranged to pay the value of assets to be handed over to them. The handing over of the Raibareli Farm in UP is also in the advance stage. The State Govt. has agreed in principle to take over the Farm Land.
- In order to reduce the cost, VRS has been extended to employees. During the year, 791 employees left the company out of which 18 availed VRS, 13 retired on superannuation and 760 left on other grounds.

There were 15 enterprises in the public sector as on 31.3.2005 which were engaged in producing and selling of Textile Products. The names of these enterprises alongwith their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	National Textile Corpn. (Holding Co.) Ltd.	1968
2.	NTC (A. Pradesh, Karnataka, Kerala and Mahe) Ltd.	1974
3.	NTC (Delhi, Punjab and Rajasthan) Ltd.	1974
4.	NTC (Gujarat) Ltd.	1974
5.	NTC (Madhya Pradesh) Ltd.	1974
6.	NTC (Maharashtra North) Ltd.	1974
7.	NTC (South Maharashtra) Ltd.	1974
8.	NTC (Tamilnadu and Pondicherry) Ltd.	1974
9.	NTC (Uttar Pradesh) Ltd.	1974
10.	NTC (West Bengal, Assam, Bihar and Orissa) Ltd.	1974
11.	National Jute Manufacturers Corporation Ltd.	1980
12.	Brushware Ltd.	1981
13.	British India Corporation Ltd.	1981
14.	National Handlooms Development Corporation Ltd.	1983
15.	Birds, Jute and Exports Ltd.	1987

2. The enterprises falling in this group are mainly engaged in producing and selling

textile products such as yarn, worsted and woollen cloth, blankets, hosiery, polyester suiting, shirting etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	NTC (A. Pradesh , Karnataka, Kerala and Mahe) Ltd.	21.95
2.	National Handlooms Development Corporation Ltd.	0.78
3.	Brushware Ltd.	0.00
4.	British Inida Corporation Ltd.	0.00
5.	Birds Jute and Exports Ltd.	0.00
6.	National Textile Corpn. (Holding Co.)	-6.62
7.	NTC (Tamilandu and Pondicherry) Ltd.	-40.83
8.	NTC (Madhya Pradesh) Ltd.	-44.56
9.	NTC (Uttar Pradesh) Ltd.	-46.33
10.	NTC (Delhi, Punjab and Rajasthan) Ltd.	-56.84
11.	NTC (West Bengal, Assam, Bihar and Orissa) Ltd.	-65.08
12.	NTC (Gujarat) Ltd.	-92.90
13.	NTC (Maharashtra North) Ltd.	-262.66
14.	NTC (South Maharashtra) Ltd.	-272.99
15.	National Jute Manufacturers Corporation Ltd.	-425.06
<b>Total Net Profit/Loss (-)</b>		<b>-1291.14</b>

**5. Dividend :** Only one enterprise declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	National Handlooms Development Corporation	0.16

**6. Township and Social Overheads**

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	1.41
2.	Gross expenditure on Township	0.13
3.	Less : Rent receipt and other income	0.35
4.	Net expenditure on Township	-0.22
5.	Social Overheads: Educational, Med. facilities, etc.	3.36
6.	Total Social Overheads	3.14
7.	No. of employees	53641
8.	Per capita expend. on Social Overheads (Rs. )	585.00
9.	No. of houses constructed	4108
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	7.70

**7.** To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

TEXTILES

SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	121544	121544	121544
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	64564	69048	65909
OTHERS	42957	38473	42907
<b>(B) SHARE APPLICATION MONEY</b>	442463	442462	5090
<b>(C) RESERVES &amp; SURPLUS</b>	25645	26559	26226
<b>TOTAL (A)+(B)+(C)</b>	575629	576542	140132
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	22735	24856	25798
<b>(B) UNSECURED LOANS</b>	1930000	1635715	2096242
<b>TOTAL (A)+(B)</b>	1952735	1660571	2122040
<b>(3) DEFERRED TAX LIABILITY</b>	112	111	118
<b>TOTAL (1)+(2)+(3)</b>	2528476	2237224	2262290
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	69373	73920	78034
<b>(B) LESS: DEPRECIATION</b>	42672	46465	50273
<b>(C) NET BLOCK</b>	26701	27455	27761
<b>(D) CAPITAL WORK IN PROGRESS</b>	462	534	567
<b>TOTAL (C)+(D)</b>	27163	27989	28328
<b>(2) INVESTMENTS</b>	1013501	897243	925183
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	18586	20056	16272
<b>(B) SUNDRY DEBTORS</b>	6729	5785	7149
<b>(C) CASH &amp; BANK BALANCES</b>	35794	23375	29411
<b>(D) OTHER CURRENT ASSETS</b>	38056	27238	12594
<b>(E) LOAN &amp; ADVANCES</b>	13015	11397	22695
<b>TOTAL (A+B+C+D+E)</b>	112180	87851	88121
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	126347	145103	168623
<b>(B) PROVISIONS</b>	33422	36982	41535
<b>TOTAL (A+B)</b>	159769	182085	210158
<b>NET CURRENT ASSETS</b>	-47589	-94234	-122037
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	130	148	60
<b>(5) DEFERRED TAX ASSET</b>	0	0	0
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	1535271	1406078	1430756
<b>TOTAL (1+2+3+4+5+6)</b>	2528476	2237224	2262290

TEXTILES

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	84935	82548	94001
EXCISE DUTY	1674	5498	6276
NET SALES	83261	77050	87725
OTHER INCOME/RECEIPTS	91193	96597	76236
ACCRETION/DEPLETION IN STOCKS	-1121	3259	1798
TOTAL	173333	176906	165759
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	60189	57974	63191
STORES & SPARES	2546	2613	2570
POWER & FUEL	10462	10819	12347
MANUFACTURING/DIRECT/OPERATING EXPENSES	2817	3353	3787
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	47719	66566	101196
OTHER EXPENSES	3202	2922	3189
PROVISIONS	542	2636	613
TOTAL	127477	146883	186893
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	45856	30023	-21134
DEPRECIATION	432	566	850
DRE/PREL. EXPENSES WRITTEN OFF	3	14	11
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	45421	29443	-21995
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	78606	71517	86460
ON FOREIGN LOANS	0	0	0
OTHERS	89835	76727	81186
LESS INTEREST CAPITALISED	3	0	0
CHARGED TO P & L ACCOUNT	168438	148244	167646
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-123017	-118801	-189641
TAX PROVISIONS	54	79	152
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-123071	-118880	-189793
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	6043	-161334	6329
NET PROFIT/LOSS(-)	-129114	42454	-196122
DIVIDEND DECLARED	16	30	43
DIVIDEND TAX	2	4	5
RETAINED PROFIT	-129132	42420	-196170

TEXTILES

MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	1966308	1745642	2212367
CAPITAL EMPLOYED	-20888	-66779	-94276
NET WORTH	-959772	-829684	-1290684
COST OF PRODUCTION	296350	295707	355400
COST OF SALES	297471	292448	353602
VALUE ADDED	8943	8903	11415
R AND D EXPENDITURE	53	61	101
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	53641	67096	89256
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	7413	8268	9448
INVENTORIES (IN TERMS OF NO. OF DAYS)			
TOTAL INVENTORY : SALES	81	95	68
SEMI/FINISHED GOODS : SALES	63	73	52
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	-	-	-
MATERIAL COST : COST OF PRODUCTION	20.31	19.61	17.78
MANPOWER COST : COST OF PRODUCTION	16.10	22.51	28.47
COST OF SALES: SALES	357.28	379.56	403.08
PBDITEP : CAPITAL EMPLOYED	-	-	-
PBITEP : CAPITAL EMPLOYED	-	-	-
PBITEP : SALES	54.55	38.21	-25.07
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-	-
NET PROFIT : NET WORTH	-	-	-
R AND D EXPENDITURE : SALES	0.06	0.08	0.12
SUNDRY DEBTORS : SALES (NO. OF DAYS)	29	27	30



## Birds Jute & Exports Ltd. (BJEL)

### 1. Company Profile

BJEL was incorporated on 2<sup>nd</sup> July, 1904 in private sector. It became a subsidiary of National Jute Manufacturers Corp. Ltd. (NJMC) on 20.11.1986 after remaining closed for around 7 years due to financial stringency. BJEL is a uncategorised / BIFR referred/ Takenover PSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Kolkata, West Bengal. BJEL is a 100% subsidiary of NJMC Ltd. The company is registered with BIFR since 1999 and has been recommended for winding up.

### 2. Industrial / Business Activities

BJEL is one of the takenover subsidiary enterprises engaged in processing, blending, dyeing and printing of jute cotton and blended fabrics. However, the company has become sick and referred to BIFR. It was concluded that no public interest would be served by reviving this company and as such all the employees except 11 officers have been given VRS benefit. The officers union has filed an appeal before the AAFIR, which has stayed the winding up order of BIFR and has sought the opinion of the Government regarding the proposal of the Officers' Union.

- **Company has not furnished any information for the year 2004-05.**

## British India Corp. Ltd. (BIC)

### 1. Company Profile

BIC was incorporated in the year 1920 in private sector and was nationalized in 1981 with an objective to take over the controlling shares from private hands. BIC is a Schedule-

'B' / BIFR referred / takenover PSE in Textiles sector under the administrative control of M/o Textiles having 96.94% Government holding with its registered and corporate office at Kanpur, Uttar Pradesh. The company is registered with BIFR since 1992 and a revival scheme sanctioned on 18.12.2002 is under implementation.

### 2. Industrial / Business Activities

BIC is one of the takenover enterprises in the manufacturing of woolen / worsted fabrics having its two operating units at Kanpur in U.P. and Dhariwal in Punjab. It has three subsidiaries namely Elgin Mills Co. Ltd., Cownpore Textiles Ltd. and Brushware Ltd. The enterprise is driven by a workforce of 2899 employees.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Yarn	Lakh Kgs.	3.24	2.55	-
Cloth	Lakh Mtrs.	12.28	11.15	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	*2004-05	2003-04	2002-03
Turnover	0.00	12.48	12.53
Net Profit/Loss(-)	0.00	21.75	65.37
Net Worth	-114.37	-114.37	-385.07
Paid up capital	31.71	31.71	44.66
Share of Central Government	30.74	30.74	42.96

\*Company has not furnished information

### 5. Key Performance Factors

- BIC has suffered a loss during 2004-05 due to obsolete machinery, excess manpower, shortage of working capital etc.

- The modernization programme has been delayed because of non-availability of funds through the sale of surplus land as Government of U.P. has not allowed the conversion of leasehold land into free hold either free of cost or at concessional rate.
- As per the directions of the Cabinet, an Inter-Minister Group (IMG) under the chairmanship of Secretary (Textile) has been setup to finalise the modalities for leasing the BIC mills to private partners.
- **Company has not furnished any information for the year 2004-05, but certain information has been made available by the M/o Textiles.**

## Brushware Ltd. (BL)

### 1. Company Profile

BL was incorporated in the year 1893 in private sector and was nationalised in the year 1981. BL is a uncategorised / takeover PSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Kanpur, Uttar Pradesh. The company is a subsidiary of British India Corp. (BIC), which holds 57.2% of its equity shares.

### 2. Industrial / Business Activities

BL is one of the takeover subsidiary enterprises in the manufacturing of all types of brushes like industrial, domestic, personal and paint brushes catering to the needs of Defence, Railway, HAL, Sugar mills, textile mills, road ways etc. However, production activity of the company is almost closed since 1994-95. There is virtually no work force on the roll of the company.

The company was not referred to BIFR as it being a small-scale unit. Also due to the non-availability of funds for working capital no steps could be taken to improve upon its operational activity.

The application for closure of the company under the I.D. Act has been turned down by Ministry of Labor.

**Company has not furnished any information for the last four years i.e. from 2001-02 to 2004-05.**

## National Handlooms Development Corp. Ltd. (NHDCL)

### 1. Company Profile

NHDCL was incorporated in the year 1983 under the Companies Act, 1956 with an objective to serve as a national level agency for development of the Handloom sector. The Company is a Schedule-‘C’ PSE in textile sector under the administrative control of M/o Textile having 100% Government holding with its registered and corporate office at Lucknow, U.P.

### 2. Industrial / Business Activities

NHDCL is one of the pioneering enterprises to ensure the availability of raw material like yarn, dyes and chemicals to handloom weavers and supply of handloom fabrics through its 8 regional offices situated all over India. The enterprise is driven by a workforce of 227 employees as on 31.3.2005.

### 3. Production / Operational Profile

Serves as a national level agency for development of Handloom sector.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	241.72	284.75	392.39
Net Profit/Loss(-)	0.78	1.45	2.11
Net Worth	26.56	31.46	31.27
Paid up capital	19.00	19.00	19.00
Share of Central Government	19.00	19.00	19.00

## 5. Key Performance Factors

- Fall in turnover and profitability is attributed to yarn supply adversely affected due to withdrawal of CENVAT, resulting in supplies becoming less attractive to the exporters. Also many of the state agencies are not lifting the products due to financial crises at their end or are not in operation.
- Company has 'Very Good' MOU rating during the year 2004-05.

## 6. Strategic Issues

- During the year, 6 employees left the company out of which 4 availed of VRS, 1 retired on superannuation and 1 left on other grounds.

# National Jute Manufacturers Corp. Ltd. (NJMC)

## 1. Company Profile

NJMC was incorporated on 3.6.1980 under the Companies Act, 1956 with an objective to take over the six jute mills, the management of which was earlier taken over by the Government of India under the Industries (Development and Regulation) Act, 1951. NJMC is a Schedule-'B' / BIFR referred PSE in Textile sector under the administrative control of M/o Textiles having 100% Government holding with its registered and corporate office at Kolkata, West Bengal. The Company is registered with BIFR since 1994 and has been recommended for 'winding up' on 8.7.2004.

## 2. Industrial / Business Activities

NJMC is one of the enterprises in the manufacturing of Jute goods having its 6 operating units at North 24 Paraganas,

Howrah and Kolkata in West Bengal and Katihar in Bihar. It has one subsidiary namely Birds Jute and Exports Ltd. The enterprise is driven by a workforce of 19746 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Jute Goods	M.T.	28	8144 (7)	13199 (14)

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.20	11.68	34.11
Net Profit/Loss(-)	-425.06	-437.13	-427.91
Net Worth	-4356.79	-3931.73	-3066.66
Paid up capital	55.80	55.80	55.80
Share of Central Government	55.80	55.80	55.80

## 5. Key Performance Factors

- There is no production activity in the company during 2004-05 except conversion of minimum process stock to finished stock due to disconnection of power supply by CESC / BSEB for non payment of bills.
- NJMC had been suffering cash loss since inception. Hon'ble High Court of Calcutta has passed the order for winding up of the company on 6.1.2005 and has directed the official liquidator to take possession of assets of the company. Presently the matter is pending before the Division Bench of Calcutta High court for review. The AAIFR has also granted stay order against the order of BIFR.

## National Textile Corp. Ltd. (NTC)

### 1. Company Profile

NTC was incorporated on 1.4.1968 under the Companies Act, 1956 with an objective to manage the affairs of Sick Textile units of its 9 subsidiaries. NTC is a Schedule-'A' / PSE in Textile sector under the administrative control of M/o Textiles having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

NTC is one of the holding enterprises which arrange funds (for working capital and VRS etc.) from GOI and provide them to its units / subsidiaries as per their requirement. It has 9 subsidiaries namely NTC (DPandR), NTC (Guj.), NTC (UP), NTC (SM), NTC (MN), NTC (WBABO), NTC (APKKM), NTC (MP) and NTC (TNP). The enterprises is driven by a workforce of 122 employees as on 31.3.2005.

### 3. Production / Operational Profile

NTC is a holding company as such there is no production activities of its own.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.00	0.00	35.16
Net Profit/Loss(-)	-6.62	-10.33	-66.27
Net Worth	2930.99	2937.60	146.19
Paid up capital	540.10	540.10	540.10
Share of Central Government	540.10	540.10	540.10

### 5. Key Performance Factors

- The corporation has been charging interest from the subsidiaries for the loans advanced after 31.3.2001 as the GOI has been advancing interest-bearing loans.

However, this is not in conformity with the scheme of BIFR.

- The corporation has not undertaken any manufacturing / sale or exports activity during the year.
- Statutory auditors have made comments regarding underestimation of losses and non-reconciliation of certain assets / liabilities and no provision on certain losses.

### 6. Strategic Issues

- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- During the year, 112 employees left the company out of which 106 availed of VRS, 5 retired on superannuation and 1 left on other grounds. Till 31.3.2005, total 163 employees have taken VRS. No VRS Grant was sanctioned / released by the Government during the year.

## National Textile Corp. Ltd. (APKK&M) [NTC (APKK&M)]

### 1. Company Profile

NTC (APKK&M) was incorporated on 23.10.1974 under the Sick Textile Undertaking (Nationalisation) Act, 1974 as a 100% subsidiary of NTC Ltd. with an objective to manage the business of nationalised textile mills situated in the States of Andhra Pradesh, Karnataka, Kerala and Mahe(Pondicherry). NTC (APKK&M) is a Schedule-'B' / BIFR referred/ takeover PSE in textile sector under the administrative control of M/o Textiles with its registered and corporate office at Bangalore, Karantaka. BIFR has sanctioned revival scheme for the company.

## 2. Industrial / Business Activities

NTC (APKKandM) is one of the subsidiary enterprises of NTC in the manufacturing of textile yarn of cotton blends, 100% synthetic and textile fabric of cotton blends etc. from its ten operating mills at Chittoor, Tadapateri in Andhra Pradesh, Bangalore and Tolhuse in Karnataka, Kollam, Trissur, Kannur, Thiruvmalu in Kerala and Mahe (Pondicherry). The enterprise is driven by a workforce of 4863 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
YARN	LAKH	118.98	92.30	108.36
	KG	(81.36)	(74.34)	75.68)
CLOTH	LAKH	11.70	27.21	39.44
	MTRS.	(30.61)	(50.84)	(55.73)

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	126.14	94.48	102.62
Net Profit/Loss(-)	21.95	-41.93	-139.14
Net Worth	-771.17	-793.12	-751.19
Paid up capital	58.29	58.29	58.29
Share of Holding Co.	58.29	58.29	58.29

## 5. Key Performance Factors

- As compared to the previous year, performance has improved. Uneconomical activities have been curtailed by stopping old plain loom shed, auto loom shed in two mills. Loss making retail show rooms were closed giving VRS to the employees.
- During the year, good machinery available in closed mills has been shifted to working mills.

## 6. Strategic Issues

- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- The modernization of plant and machinery as per the 'Sanctioned Scheme' is being initiated. Negotiations and tie-up through sale of surplus land are being arranged. Funds assistance is being received from NTC Ltd.
- During the year, 1034 employees left the company out of which 899 availed of VRS, 110 retired on superannuation and 25 left on other grounds. Till 31.3.2005, total 8489 employees have taken VRS.

**National Textile Corp.  
(DP&R) Ltd. [NTC (DP&R)]**

## 1. Company Profile

NTC (DP&R) was incorporated in the year 1974 under the Sick Textile Undertaking (Nationalisation) Act, 1974 as a 100% subsidiary of NTC Ltd. with an objective to rehabilitate and run the nationalised sick textile mills. NTC (DP&R) is a Schedule-B / BIFR referred/takenover PSE in Textile sector under the administrative control of M/o Textiles. 100% equity is held by NTC and its registered and corporate offices are at Delhi. BIFR has sanctioned revival scheme for the company.

## 2. Industrial / Business Activities

NTC (DP&R) is one of the subsidiary enterprises of NTC in the manufacturing and selling of cotton / blended / woollen yarn and woollen cloth having its 6 operating units at Beawar, Bijainagar and Udaipur in Rajasthan and Kharar and Malout in Punjab. The enterprise is driven by a workforce of 2839 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
YARN	Spdl. Nos.	48.38	37.56	2.39	88.08%
Cotton Cloth	Loom Nos	-	0.04	0.32	11.76%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	50.12	40.94	20.09
Net Profit/Loss(-)	-56.84	80.03	-67.78
Net Worth	-431.84	-375.00	-541.32
Paid up capital	28.43	28.43	28.43
Share of Holding Co.	28.43	28.43	28.43

### 5. Key Performance Factors

- The company has been incurring losses and is under revival plan.
- Company has started production of its own yarn.
- Substantial payment of amount for VRS due to closure of 3 units during the year as per sanctioned scheme of BIFR was made.

### 6. Strategic Issues

- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- The revival scheme envisaged modernization of five viable mills and closure of the remaining four mills, out of which three since have been closed. Steps are being taken to dispose off non-performing assets with an estimated value of 0.93 lakhs.
- During the year, 408 employees left the company out of which 119 availed of VRS, 85 retired on superannuation and 204 left on other grounds. Till 31.3.2005, total 1537 employees have taken VRS.

## National Textile Corp. (Gujarat) Ltd. [NTC (Gujarat)]

### 1. Company Profile

NTC (Gujarat) was incorporated in the year 1974 in pursuant to Sick Textile Undertaking (Nationalisation) Act, 1974 wherein 11 nationalised textile mills of Gujarat had been vested with the corporation under the Companies Act, 1956 with an objective to take over the assets and liabilities of the nationalised mills. NTC (Gujarat) is a Schedule-'B' / BIFR referred PSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Ahmedabad, Gujarat. NTC (Gujarat) is a 100% subsidiary of NTC Ltd. The company is registered with BIFR since 1992 and BIFR has sanctioned revival scheme for the company.

### 2. Industrial/Business Activities

NTC (Gujarat) is one of the subsidiary enterprises of NTC in the production of cotton and P.V. Yarn having its 11 operating mills at Ahmedabad, Bhavnagar, Rajkot, Pellod and Virungom in Gujarat. The enterprise is driven by 1395 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Cotton / PV Yarn	Lac Kgs	15.16 (89.42)	15.25 (78.03)	8.13 (65.51)	95.61%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	17.15	15.40	6.79
Net Profit/Loss(-)	-92.90	301.35	-240.08
Net Worth	-561.66	-468.76	-1293.11
Paid up capital	24.84	24.84	24.84
Share of Holding Co.	24.84	24.84	24.84

## 5. Key Performance Factors

- The company has been incurring losses and is under revival plan.
- Substantial payment of amount for VRS due to closure of 3 units as per sanctioned scheme of BIFR.

## 6. Strategic Issues

- On the recommendation of BRPSE Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- The revival scheme envisaged modernization of five viable mills and closure of the remaining four mills, out of which three since have been closed. Steps are being taken to dispose off non-performing assets with an estimated value of 138.29 lakhs.
- During the year, 1024 employees left the company out of which 1019 availed of VRS, 3 retired on superannuation and 2 left on other grounds. Till 31.3.2005, total 6843 employees have taken VRS.

## National Textile Corp. (Madhya Pradesh) Ltd. [NTC (MP)]

### 1. Company Profile

NTC(MP) was incorporated on 1.11.1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to Manage the affairs of seven sick textile mills in Madhya Pradesh which were nationalised under Sick Textile Undertakings (Nationalisation) Act, 1974. NTC (MP) is a Schedule-'B' / BIFR referred PSE in Textile sector under the administrative control of M/o Textiles with its registered and corporate office at Indore, Madhya Pradesh. BIFR has sanctioned revival scheme for the company.

## 2. Industrial / Business Activities

NTC (MP) is one of the subsidiary enterprises of NTC in the manufacturing of yarn and cotton cloth, having its two operating units at Burhanpur and Bhopal in Madhya Pradesh. The enterprise is driven by a workforce of 1089 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
YARN	Spinning	(86.17)	(87.52)	(74.36)
Cotton Yarn	Lc Kg.	13.33	8.22	3.17
Job Work	Lc Kg.	-	0.92	5.06

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	13.28	11.37	6.52
Net Profit/Loss(-)	-44.56	247.73	-210.04
Net Worth	-469.68	-425.14	-1109.02
Paid up capital	33.57	33.57	33.57
Share of Holding Co.	33.57	33.57	33.57

## 5. Key Performance Factors

- The company has been incurring losses and is under revival plan.
- Holding company (NTC Ltd.) has made available a sum of Rs. 10.63 crore as working capital loan for payment of wages, salaries and other dues during the year.
- Gross loss has come down mainly due to saving in wages & salaries on account of reduction of employees under VRS.

## 6. Strategic Issues

- Revival scheme of the company was

approved by BIFR during 2002 under which five mills were closed during the year 2002-03 and employees of these mills have been relieved after giving compensation under VRS during 2002-03, 2003-04 and 2004-05.

- The implementation of revival scheme is affected due to various factors such as non-realisation of funds from sale of assets mainly land, because of non-receipt of permission from the State Governments of Madhya Pradesh and Chhattisgarh.
- On the recommendation of BRPSE, Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- During the year, 982 employees left the company after availing of VRS.

## National Textile Corp. (MN) Ltd. [NTC (MN)]

### 1. Company Profile

NTC (MN) was incorporated in the year 1974 under the Sick Textile Undertakings (Nationalisation) Act, 1974 as a 100% subsidiary of NTC Ltd. with an objective to own and manage 11 nationalised textiles mills (seven more mills were entrusted to corporation w.e.f. 1.4-1997). NTC (MN) is a Schedule-'B' / BIFR referred PSE in textile sector under the administrative control of M/o Textiles with its registered and corporate office at Mumbai, Maharashtra. BIFR has sanctioned revival scheme for the company.

### 2. Industrial / Business Activities

NTC (MN) is one of the subsidiary enterprises of NTC in the manufacturing and marketing of yarn and fabric having its 8 operating units at Mumbai and Akola in Maharashtra. The enterprise is driven by a workforce of 5337 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Fabric	Lac	68.10	103.13	121.28	65%
	Mtrs.	(80.66)	(56.16)	(29.17)	
Market Yarn	Lac Kgs	54.76 (80.32)	66.83 (67.64)	81.69 (56.21)	35%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	64.71	59.44	53.30
Net Profit/Loss(-)	-262.66	-37.88	-249.93
Net Worth	-1855.44	-1593.39	-1759.15
Paid up capital	59.59	59.59	59.59
Share of Holding Co.	59.59	59.59	59.59

### 5. Key Performance Factors

- As compared to last year turnover and capacity utilization increased during the year due to increase in production of own products instead of job work product.
- Net loss decreased mainly due to saving of wage cost on account of closure of mills.
- Company has entered into MOU with viable mills for achieving the targets fixed.

### 6. Strategic Issues

- BIFR had approved revival of 8 mills and closure of 10 mills. The book value of surplus assets due to the closure of the mills is Rs.6.47 crore as against approximate market value of Rs.3112.11 crore.
- On the recommendation of BRPSE, Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- During the year, 1881 employees left the company out of which 1578 availed of VRS and 303 retired on superannuation. Up-till 31.3.2005 total 16986 employees have taken VRS.



## National Textile Corporation (South Maharashtra) [NTC(SM)]

### 1. Company Profile

NTC (SM) was incorporated on 1.4.1974 under the Companies Act, 1956 as a 100% subsidiary of NTC Ltd. with an objective to manage the affairs of 17 sick textile mills in Maharashtra which were nationalised under Sick Textile Undertakings (Nationalisation) Act, 1974. NTC (SM) is a Schedule-'B' / BIFR referred / takeover PSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Mumbai, Maharashtra. BIFR has sanctioned revival scheme for the company which is under implementation.

### 2. Industrial / Business Activities

NTC(SM) is one of the subsidiary enterprises of NTC in the manufacturing of cloth and yarn and job conversion of cloth yarn, having its 15 operating units at Mumbai, Maharashtra. The enterprise is driven by a workforce of 5220 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during		
		2004-05	2003-04	2002-03
Yarn	Lakhs Kgs.	70.47	45.2	36.8
Cloth	Lakhs Mts.	56.25	19.0	6.9

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	95.82	83.73	80.80
Net Profit/Loss(-)	-272.99	-430.01	-153.52
Net Worth	-2111.79	-1838.80	-1408.80
Paid up capital	49.10	49.10	49.10
Share of Holding Co.	49.10	49.10	49.10

### 5. Key Performance Factors

- On the recommendation of BRPSE, Govt. has sanctioned revival scheme for NTC and its subsidiaries including NTC (SM).

## National Textile Corp. (TN&P) Ltd. [NTC (TN&P)]

### 1. Company Profile

NTC (TN&P) was incorporated in the year 1974 under the Sick Textile Undertakings (Nationalisation) Act, 1974 as a 100% subsidiary of NTC Ltd. with an objective to own and manage 15 sick textile units in the State of Tamilnadu and Pondicherry. NTC (TN&P) is a Schedule-'B' / BIFR referred / takeover PSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Coimbatore, Tamilnadu. The company's status with BIFR is Under Inquiry (Pending determination of sickness).

### 2. Industrial / Business Activities

NTC (TN&P) is one of the takeover subsidiary enterprises of NTC engaged in production of yarn having its 8 operating units in the State of Tamilnadu after restructuring effected in recent years. The enterprise is driven by a workforce of 5051 employees as on 31.3.2005.

### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Yarn	Lakhs kg.	120 (87)	89 (56)	78 (70)
Cloth	Lakhs Mts.	39 (81)	40 (59)	38 (83)

\* Variation in capacity utilization is due to closure / transfer of mills to the company from Holding Company.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	194.14	129.00	117.02
Net Profit/Loss(-)	-40.83	-20.05	-17.68
Net Worth	-264.89	-219.20	88.29
Paid up capital	88.91	88.91	88.91
Share of Holding Co.	88.91	88.91	88.91

#### 5. Key Performance Factors

- The variation in financial performance is linked to capacity utilization. The overall capacity utilization during the year 2004-05 was 86%. The transfer of 5 mills from holding company to NTC (TN&P) has affected the profitability adversely during 2003-04 and 2004-05.

#### 6. Strategic Issues

- On the recommendation of BRPSE, Govt. has sanctioned revival scheme for NTC and its subsidiaries. The original revival package for the company contemplated closure of 6 unviable mills and revival of 9 viable mills as per the Techno-Economic viability study conducted by South India Textile Research Association. 5 of 6 unviable mills had already been closed. During 2004-05, two mills in Pondicherry have been transferred to Pondicherry Government with effect from 1.4.2005.
- During the year, 249 employees left the company out of which 136 availed of VRS and 113 retired on superannuation. Up-till 31.3.2005, total 2041 employees have taken VRS.

## National Textile Corp. (UP) Ltd. [NTC (UP)]

#### 1. Company Profile

NTC (UP) was incorporated in the year 1974 under the Sick Textile Undertakings (Nationalisation) Act, 1974 as a 100% subsidiary of NTC Ltd. with an objective to manage the business of 11 textile mills situated in the State of U.P. and nationalised by Central Government. The current objective of the company is to produce cheaper cloth and yarns for the weaker sections. NTC (U.P.) is a Schedule-'B' / BIFR referred / takeover PSE in textile sector under the administrative control of M/o Textiles having its registered and corporate office at Kanpur, U.P. BIFR has sanctioned revival scheme for the company.

#### 2. Industrial / Business Activities

NTC (UP) is one of the subsidiary enterprises of NTC in the production of yarn, having its two operating units namely Swadeshi Cotton Mill at Allahabad and Bhanjan in U.P. The enterprise is driven by a workforce of 2051 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Yarn	L. Kgs.	15.60 (74.35)	19.87 (73.09)	12.69 (60.65)	56.60%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	15.98	17.25	8.19
Net Profit/Loss(-)	-46.33	435.12	-329.96
Net Worth	-1134.14	-1087.97	-1522.94
Paid up capital	40.61	40.61	40.61
Share of Holding Co.	40.61	40.61	40.61

## 5. Key Performance Factors

- Cash losses of the company are reimbursed by holding company.
- Presently business operation in all Show Rooms of the company has been stopped.

## 6. Strategic Issues

- As per BIFR revival plan of 2002, nine units were selected for closure and two units at Bhonjan and Allahabad were to be revived. Accordingly, 9 out of 11 units have been closed. Production of yarn is going on in only two units.
- On the recommendation of BRPSE, Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- The value of surplus land is estimated at Rs.307.17 crore.

# National Textile Corp. (WBAB&O) Ltd. [NTC(WBAB&O)]

## 1. Company Profile

NTC (WBAB&O) was incorporated in the year 1974 in pursuant to Sick Textile Undertaking (nationalisation) Act, 1974 wherein nationalised 16 textile mills of the region have had been vested with the corporation with an objective to take over the assets and liabilities of nationalised mills. NTC (WBAB&O) is a 100% subsidiary of NTC Ltd. It is a Schedule-'B' / BIFR referred PSE in Textile sector under the administrative control of M/o Textiles having its registered and corporate office at Kolkata, West Bengal. The company is registered with BIFR since 1993 and BIFR has sanctioned revival scheme for the company.

## 2. Industrial/Business Activities

NTC (WBAB&O) is one of the subsidiary enterprises of NTC in the production of cotton yarn and cloth having its 6 operating units in West Bengal. The enterprise is driven by a

workforce of 2671 employees as on 31.3.2005.

## 3. Production / Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Mkt. Yarn	L.Kgs.	11.09	9.04	5.02	97%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	13.35	9.98	7.72
Net Profit/Loss(-)	-65.08	323.85	-121.87
Net Worth	-428.14	-363.06	-1300.27
Paid up capital	44.84	44.84	44.84
Share of Holding Co.	44.84	44.84	44.84

## 5. Key Performance Factors

- The company has been incurring losses and is under revival package. During last three years the company has received Rs.82.66 crore from the holding company as wage support.

## 6. Strategic Issues

- As per BIFR revival plan of 2002, ten units were selected for closure and six units were to be revived. Cost of revival scheme was estimated at Rs.253.56 crore. Accordingly, 10 units have been closed. Modernisation of six revivable mills is under process. Modernization fund is being arranged out of sale proceeds of assets. The value of surplus land is estimated at Rs.184 Crore.
- On the recommendation of BRPSE, Govt. has sanctioned revival scheme for NTC and its subsidiaries.
- During the year, 475 employees left the company out of which 423 availed of VRS and 52 retired on superannuation.

There were 14 enterprises in the public sector as on 31.3.2005 which were engaged in Trading and Marketing Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	State Trading Corpn. of India Ltd.	1956
2.	Central Warehousing Corpn.	1957
3.	Handicrafts and Handlooms Exports Corp. India Ltd.	1962
4.	MMTC Ltd.	1963
5.	MSTC Ltd.	1964
6.	Food Corpn. of India	1965
7.	Cotton Corpn. of India Ltd.	1970
8.	Jute Corpn. of India Ltd.	1971
9.	PEC Ltd.	1971
10.	HMT (International) Ltd.	1975
11.	Central Cottage Industries Corp. of India Ltd.	1976
12.	Bharat Leather Corpn. Ltd.	1977
13.	North Eastern Handicrafts and Handloom Dev. Corpn. Ltd.	1977
14.	STCL Ltd.	1982

2. The enterprises falling in this group are mainly engaged in following activities:

- (i) to regulate trade in certain sensitive products;
- (ii) to control and eliminate to the extend possible speculative activity in the trade of certain products vital to the community;
- (iii) to provide support prices to agricultural products of certain cash crops;
- (iv) to ensure availability of essential

consumer products to all sections of the community;

- (v) to arrange import of certain industries in the small sectors with or without high export potential;

- (vi) to provide adequate scientific storage facilities for agricultural products etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	MMTC Ltd.	107.18
2.	Central Warehousing Corpn.	41.30
3.	MSTC Ltd.	38.30
4.	Cotton Corpn. of India Ltd.	27.04
5.	State Trading Corpn. of India Ltd.	25.03
6.	PEC Ltd.	14.55
7.	Jute Corpn. of India Ltd.	4.74
8.	STCL Ltd.	3.58
9.	Handicrafts and Handlooms Exports Corp. India Ltd.	1.30
10.	Central Cottage Industries Corpn. Of India Ltd.	1.18
11.	HMT (International) Ltd.	0.01
12.	Food Corpn. of India	0.00
13.	Bharat Leather Corpn. Ltd.	0.00
13.	North Eastern Handicrafts and Handloom Dev. Corp.Ltd.	-2.11
<b>Total Net Profit/Loss</b>		<b>262.10</b>

**5. Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	MMTC Ltd.	22.50
2.	State Trading Corpn. of India Ltd.	9.00
3.	Central Warehousing Corpn.	8.15
4.	MSTC Ltd.	7.68
5.	Cotton Corpn. of India Ltd.	5.41
6.	PEC Ltd.	3.80
7.	Handicrafts and Handlooms Exports Corpn. India Ltd.	0.69
8.	STCL Ltd.	0.60
9.	Central Cottage Industries Corpn. of India Ltd.	0.24
<b>Total Dividend</b>		<b>58.07</b>

#### 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads

such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	27.82
2.	Gross expenditure on Township	2.35
3.	Less : Rent receipt and other income	1.96
4.	Net expenditure on Township	0.39
5.	Social Overheads: Educational, Med. facilities, etc.	21.01
6.	Total Social Overheads	21.40
7.	No. of employees	57671
8.	Per capita expend. on Social Overheads (Rs.)	3711.00
9.	No. of houses constructed	1174
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	2.00

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

TRADING AND MARKETING SERVICES

SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	287400	287900	289400
<b>I. SOURCES OF FUNDS</b>			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	261824	257773	253827
OTHERS	3582	3582	4696
(B) SHARE APPLICATION MONEY	0	0	0
(C) RESERVES & SURPLUS	235872	202655	208988
TOTAL (A)+(B)+(C)	501278	464010	467511
(2) LOAN FUNDS			
(A) SECURED LOANS	3589188	2692755	2987721
(B) UNSECURED LOANS	189950	137164	100983
TOTAL (A)+(B)	3779138	2829919	3088704
(3) DEFERRED TAX LIABILITY	6036	1773	171
TOTAL (1)+(2)+(3)	4286452	3295702	3556386
<b>II. APPLICATION FUNDS</b>			
(1) FIXED ASSETS			
(A) GROSS BLOCK	235756	225464	208365
(B) LESS: DEPRECIATION	106940	101915	96017
(C) NET BLOCK	128816	123549	112348
(D) CAPITAL WORK IN PROGRESS	4856	5572	6623
TOTAL (C)+(D)	133672	129121	118971
(2) INVESTMENTS	41929	39704	40094
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	1471178	1465882	1873807
(B) SUNDRY DEBTORS	3029697	2258681	1742123
(C) CASH & BANK BALANCES	1386118	1003807	338557
(D) OTHER CURRENT ASSETS	97540	132987	106148
(E) LOAN & ADVANCES	155500	136938	176219
TOTAL (A+B+C+D+E)	6140033	4998295	4236854
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	2040433	1900131	892694
(B) PROVISIONS	47041	23616	19342
TOTAL (A+B)	2087474	1923747	912036
NET CURRENT ASSETS	4052559	3074548	3324818
(4) DEFERRED REVENUE/PRE. EXPENDITURE	37869	6641	9276
(5) DEFERRED TAX ASSET	12541	6677	7903
(6) PROFIT & LOSS ACCOUNT (DR)	7882	39011	55324
TOTAL (1+2+3+4+5+6)	4286452	3295702	3556386

TRADING AND MARKETING SERVICES  
SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	8587875	8339130	7393492
EXCISE DUTY	151	106	0
NET SALES	8587724	8339024	7393492
OTHER INCOME/RECEIPTS	125537	69439	47531
ACCRETION/DEPLETION IN STOCKS	84219	-495064	-889512
TOTAL	8797480	7913399	6551511
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	7709464	6805621	5424145
STORES & SPARES	2438	2159	5960
POWER & FUEL	2180	2070	2175
MANUFACTURING/DIRECT/OPERATING EXPENSES	40017	50920	22420
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	193380	167092	169789
OTHER EXPENSES	509000	589683	552324
PROVISIONS	7122	6388	8521
TOTAL	8463601	7623933	6185334
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	333879	289466	366177
DEPRECIATION	6817	7140	6435
DRE/PREL. EXPENSES WRITTEN OFF	2395	2289	2693
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	324667	280037	357049
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	0	5593	5487
ON FOREIGN LOANS	0	0	0
OTHERS	283210	251441	352129
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	283210	257034	357616
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	41457	23003	-567
TAX PROVISIONS	15515	7856	3308
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	25942	15147	-3875
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-268	1164	1542
NET PROFIT/LOSS(-)	26210	13983	-5417
DIVIDEND DECLARED	5807	4045	3311
DIVIDEND TAX	794	520	273
RETAINED PROFIT	19609	9418	-9001

TRADING AND MARKETING SERVICES

MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	683337	276355	285010
CAPITAL EMPLOYED	4181375	3198097	3437166
NET WORTH	455527	418358	402911
R AND D EXPENDITURE	0	1	5
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	57671	68645	76067
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	27943	20285	18601
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	205.38	260.75	215.10
PBDITEP : CAPITAL EMPLOYED	7.98	9.05	10.65
PBITEP : CAPITAL EMPLOYED	7.76	8.76	10.39
PBITEP : SALES	3.78	3.36	4.83
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	9.10	5.50	-0.14
NET PROFIT : NET WORTH	5.75	3.34	-1.34
R AND D EXPENDITURE : SALES	0.00	0.00	0.00
SUNDRY DEBTORS : SALES (NO. OF DAYS)	129	99	86



## Bharat Leather Corporation Ltd. (BLC)

### 1. Company Profile

BLC was incorporated in 1977 under the Companies Act, 1956 with an objective to act as apex body for the promotion and development of leather and leather products. BLC is a Schedule-‘C’ PSE in Trading and Marketing Services sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding with its registered and corporate office at Agra, Uttar Pradesh.

### 2. Industrial / Business Activities

All the units and offices of the company have already been closed except Head Office. At present there is no employee on the roll of the company.

### 3. Operational Profile

The company operation has been closed in the month of Sep. 2001 and the winding up process is going on.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.00	0.00	0.00
Net Profit/Loss(-)	0.00	-3.19	-3.09
Net Worth	-31.23	-31.23	-28.04
Paid up capital	5.72	5.72	5.72
Share of Central Government	5.72	5.72	5.72

### 5. Key Performance Factors

- The decision of winding up has been approved by the Cabinet on 7.1.2004.
- All the employees have taken VRS in the month of April, 2001.

- Company has not furnished any information for the year 2004-05.

## Central Cottage Industries Corp. of India (CCICI)

### 1. Company Profile

CCICI was incorporated on 4.2.1976 under the Companies Act, 1956 as a Central Public Sector Enterprise with an objective to promote, develop, aid, counsel and assist Cottage Industries by organizing their sale in India and abroad. CCICI is a Schedule-‘C’ PSE in Trading and Marketing Services sector under the administrative control of M/o Textile having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

CCICI is one of the pioneering enterprises providing services in the field of retail trading of handicrafts and handlooms procured from all over the country. Company is also engaged in export activity. The six operating units of the corporation are situated at Mumbai (Maharashtra), Kolkata (West Bengal), Bangalore (Karnataka), Chennai (Tamilnadu), Secunderabad (Andhra Pradesh) and Gurgaon (Haryana). The corporation has entered into a 50:50 joint venture with Handicraft and Handlooms, Exports Corp. of India (HHEC) for sale of 24 carat gold coins. The enterprise is driven by a workforce of 386 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Exports	Rs. Lakhs	321	338	-	5.24%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	61.22	58.42	53.91
Net Profit/Loss(-)	1.18	-0.07	0.75
Net Worth	18.16	17.30	17.25
Paid up capital	10.85	10.85	10.85
Share of Central Government	10.85	10.85	10.85

#### 5. Key Performance Factors

- The increase in profit is due to increase in turnover and reduction in expenditure including interest.
- Company has 'Very Good' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- Stress is being given on increasing turnover and reducing expenditure through better-cost control measures.
- During the year, 145 employees left the company out of which 112 availed of VRS, 22 retired on superannuation and 11 left on other grounds.

## Central Warehousing Corp. (CWC)

#### 1. Company Profile

CWC was incorporated in 1957 under the Agricultural Produce (Development and Warehousing) Act, 1956. However this Act was repealed and re-enacted by the Parliament as the Warehousing Corp. Act, 1962 with an objective to provide scientific storage facilities for agricultural inputs and produce and other notified commodities.

CWC is a Schedule-'B' / Mini-ratna PSE in Trading and Marketing Services sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution having 55.01% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial/Business Activities

CWC is one of the pioneering enterprises providing services in the field of storage facilities for agricultural produce and inputs and industrial trade through its 501 warehouses including 95 custom bonded warehouses. CWC also runs 2 Air Cargo complex, 34 container freight stations / inland clearance depots and 3 temperature controlled warehouses. It has 17 State Warehousing Corporations (SWCs) subsidiaries. The company has one financial joint venture namely NRCE with a share of 26%. The enterprise is driven by a workforce of 6690 employees as on 31.3.2005.

#### 3. Operational Profile

Major Products	Unit	Value of Services during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Warehousing Facilities	Lakh Metric Tonnes	62.58 (63)	55.24 (60)	67.75 (74)

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	485.22	436.85	438.87
Net Profit/Loss(-)	41.30	22.43	43.29
Net Worth	920.40	765.17	790.48
Paid up capital	68.02	68.02	68.02
Share of Central Government	37.42	37.42	37.42

## 5. Key Performance Factors

- During the year the performance of the company improved in terms of turnover and profitability.
- 34 new warehousing units were opened and 14 closed down.
- The CWC offers a rebate of 30% in its storage charges for the farmers stocks.
- The corporation has introduced VRS during the year 2004-05 in order to reduce the establishment cost.
- Company has 'Excellent' MOU rating during the its 2004-05.

## 6. Strategic Issues

- CWC formed its first Joint Venture in the shape of first demutualised electronic multi-commodity exchange in the country – National multi Commodity Exchange of India Ltd. (NMCE).
- The corporation is planning to enter into the field of controlled atmospheric cold storage infrastructure.

# Cotton Corp. of India Ltd. (CCI)

## 1. Corporation Profile

CCI was incorporated in 1970 under the Companies Act, 1956 with an objective to act as a canalizing agency for Import of cotton particularly for long and extra long staple varieties. The role of the corporation underwent changes on several occasions during last 34 years and currently the main objective of the Corporation is to ensure remunerative and competitive prices to the cotton farmers. CCI is a Schedule-'B'

Miniratna PSE in Trading and Marketing Services sector under the administrative control of M/o Textile having 100% Govt. holding with its registered and corporate office at Mumbai, Maharashtra.

## 2. Industrial/Business Activities

CCI is one of the pioneering enterprises providing services in the field of Import / Export of cotton, price support (through its 20 branch offices and 256 procurement centers in various cotton growing states) and other development activities related to productivity and quality of cotton. The enterprise is driven by a workforce of 1090 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Domestic Sale	Rs.Cr.	1378.85	960.48	930.31
Exports	Rs. Cr.	35.23	51.04	14.01

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1414.08	1011.52	944.32
Net Profit/Loss(-)	27.04	10.21	3.09
Net Worth	266.98	246.11	241.47
Paid up capital	25.00	25.00	25.00
Share of Central Government	25.00	25.00	25.00

## 5. Key Performance Factors

- During the year the corporation had to undertake massive MSP operations due to bumper cotton production. Presently cotton is under OGL with 10% import duty and mills are allowed to import cotton from

any country. As such company has not imported any cotton during the year 2004-05. Also till January 2005 the international prices were ruling lower, there was no export parity. The demand for cotton in international market picked up only from February, 2005 onward. Despite these adverse market conditions, the profitability improved due to higher turnover, keeping lower margins, saving in interest cost, supplying quality cotton and providing better after sales service.

- Company has 'Excellent' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- Technology Mission on Cotton (TMC) is a joint effort of M/o Agriculture and the M/o Textiles under which CCI is an implementing agency for improvement of marketing infrastructure and setting up of Farmer's Information Centers.
- The corporation has also introduced a scheme for supply of cotton to mills at stable prices under Godown Storage Facility (GSF).

## Food Corporation of India Ltd. (FCI)

#### 1. Corporation Profile

FCI was incorporated in 1965 under the Companies Act, 1956 as per Food Corporations Act, 1964 with an objective to act as main agency of the Central Government for procurement, movement, storage and distribution of foodgrains and to achieve the main objectives of the food policy of Government namely Price Support and Public

Distribution System and maintain buffer stocks of foodgrains to ensure national food security. FCI is a Schedule-'A' PSE in Trading and Marketing Services sector under the administrative control of M/o Consumer Affairs, Food and Public Distribution, D/o Food and Public Distribution having 100% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial/Business Activities

FCI is one of the pioneering enterprises providing services in the field of procurement and distribution of food grains through its 171 district offices spread all over the country. The enterprise is driven by a workforce of 54908 employees as on 31.3.2005.

#### 3. Operational Profile

Company runs on "no profit no loss" basis.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	46396.95	52809.68	56992.87
Net Profit/Loss(-)	0.00	0.00	0.00
Net Worth	2071.61	2370.68	2331.22
Paid up capital	2437.47	2392.46	2353.00
Share of Central Government	2437.47	2392.46	2353.00

#### 5. Key Performance Factors

- The procurement and issue price of food grains are fixed by Government of India and the difference between the economic cost and rates realisation is reimbursed by the government as subsidy.

## Handicrafts & Handlooms Export Corp. India Ltd. (HHEC)

### 1. Company Profile

HHEC was incorporated in the year 1962 under the Companies Act, 1956 with an objective to develop, promote and aggressively market the products of India crafts and skills abroad thereby providing a marketing channel for Craftsmen and Artisans. It undertakes exports of handicrafts, handlooms and khadi products of village industries. HHEC is a Schedule-‘B’ PSE in Trading and Marketing Services sector under the administrative control of M/o Textiles having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

HHEC is one of the pioneering enterprises providing services in the field of export of handicrafts, handlooms, readymade garments, carpets, gold and silver jewellery and import of bullion, silk, timber and cotton. Company is also engaged in retail sale of handicrafts and handlooms goods. The company is operating through its four regional offices situated at Delhi, Chennai (Tamilnadu), Mumbai (Maharashtra) and Kolkata (West Bengal). The company also has four branches at Bhudohi (U.P.), Srinagar (J&K), Ahmedabad (Gujart) and Jaipur (Rajasthan). The enterprise is driven by a workforce of 212 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Export (Direct & Indirect)	Rs. in Cr.	78.18	80.88	-
Import of Bullion	Rs. in Cr.	1221	1700	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1302.18	1784.36	390.51
Net Profit/Loss(-)	1.30	1.52	2.50
Net Worth	24.43	23.89	23.23
Paid up capital	13.82	13.82	13.82
Share of Central Government	13.82	13.82	13.82

### 5. Key Performance Factors

- The decline in turnover during the year is due to shifting of bullion imports from LC terms to consignment basis whereas the designated banks / other nominated agencies have an edge. Bullion can be imported against the Usance LC's established by the nominated agency as per RBI order of 2003.
- The decline in profit is due to decline in volume as well as margins in bullion import and decrease in duty drawback rate and decrease in selling price due to competition and depreciation of US dollar.
- Company has 'Good' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Efforts are being made to close unviable foreign branches and consolidation of units to reduce cost.
- During the year, 6 employees left the company out of which 1 availed of VRS, 4 retired on superannuation and 1 left on other grounds. Up-till 31.3.2005, total 167 employees have taken VRS.

## HMT (International) Ltd. [HMT(I)]

### 1. Company Profile

HMT(I) was incorporated in the year 1975 under the Companies Act, 1956 with an objective to carry on the business of HMT products and other engineering products in India and abroad as exporters, importers and consultants. HMT(I) is a Schedule-‘B’ / Miniratna PSE in Trading and Marketing Services sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having 100% Government holding through its holding company HMT Ltd. with its registered and corporate office at Bangalore, Karnataka.

### 2. Industrial/Business Activities

HMT(I) is one of the subsidiary enterprises having a status of Export House providing services in the field of technical services, export of HMT and Non-HMT products and import of components and other parts for holding company units. The company has one financial joint venture namely Gulf Metal Foundry, Dubai having a share of Rs. 29.66 lakhs in equity. The enterprise is driven by a workforce of 76 employees as on 31.3.2005.

### 3. Operational Profile

Major Service During 2004-05	Unit	Hmt Products	Associate	Projects & Services
Exports	Rs. in Cr.	13.02	1.53	10.08

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	28.17	29.94	37.97
Net Profit/Loss(-)	0.01	0.04	0.20
Net Worth	20.39	20.38	20.43
Paid up capital	0.48	0.48	0.48
Share of Holding Co.	0.48	0.48	0.48

### 5. Key Performance Factors

- Adverse political developments in Middle East affected orders for machine tools and financial performance has been declining.

### 6. Strategic Issues

- Focus on export of high value machines, project and services and exploring opportunities underlines of credit extended by GOI.
- Company has engaged IIM, Bangalore to workout a revised business model to achieve the quantum jump in levels of operations.

## Jute Corporation of India Ltd. (JCI)

### 1. Company Profile

JCI was incorporated in the year 1971 under the Companies Act, 1956 with an objective to ensure the reasonable price for jute growers for their produce by undertaking purchase of raw jute from the growers at the minimum support price. JCI is a Schedule-‘C’ PSE in Trading and Marketing Services sector under the administrative control of M/o Textiles having 100% Government holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial/Business Activities

JCI is to conduct purchase operation to ensure the maintenance of minimum support price (MSP) of raw jute and to procure and maintain a buffer stock as and when advised by the Government i.e. to serve as stabilizing agency in the raw jute sector. The company is having its regional offices in 7 jute growing

states namely Assam, Meghalaya, Tripura, Bihar, Orissa, Andhra Pradesh and West Bengal. The enterprise is driven by a workforce of 1394 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Procurement	Bale (180 Kg)	355628	1121697	1308897	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	188.75	233.70	121.81
Net Profit/Loss(-)	4.74	16.85	-44.31
Net Worth	24.93	-122.32	-139.18
Paid up capital	5.00	5.00	5.00
Share of Central Government	5.00	5.00	5.00

### 5. Key Performance Factors

- The volume of procurement of raw jute / turnover of the company solely depends on the market behavior as procurement is conducted when ruling price touches the Minimum Support Price (MSP) as declared by GOI.
- The corporation receives subsidy in reimbursement of losses on price support account.

### 6. Strategic Issues

- The company has signed MOU for the year 2005-06. The company is to under take commercial operation to generate more revenue. Govt. would help in persuading the State governments to implement the provisions of their

Agricultural Produce Marketing Acts, by not allowing marketing of jute outside the market yards and by introducing an open auction system.

- Up-to 31.3.2005, total 279 employees have taken VRS

## MMTC Ltd. (MMTC)

### 1. Company Profile

MMTC was incorporated in the year 1963 under the Companies Act, 1956 with an objective to become a leading international trading house in India to render high quality services to all categories of customers specially to the medium and small scale sectors. MMTC is a Schedule-'A' / Mini-ratna PSE in Trading and Marketing Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce having 99.34% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

MMTC is one of the pioneering enterprises providing services in the field of international trading of minerals and metals, coal, fertilizers, diamonds, gems, jewellery and other products. It has one subsidiary namely MTPL Transnational Pte. Ltd. registered at Singapore with 100% equity holding. The company has one financial joint ventures namely Neelachal Ispat Nigam Ltd. with a share in equity. The enterprise is driven by a workforce of 2062 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Gold	Rs. Cr.	7911	-	-	52.31%
Iron Ore	Rs. Cr.	2137	-	-	14.13%
Lam Coke	Rs. Cr.	1201	-	-	7.94%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	15138.07	9141.78	6259.20
Net Profit/Loss(-)	107.18	50.62	25.04
Net Worth	745.30	654.98	611.95
Paid up capital	50.00	50.00	50.00
Share of Central Government	49.67	49.67	49.67

#### 5. Key Performance Factors

- The turnover and profit of MMTC have increased substantially during 2004-05 as compared to 2003-04. As against a total export of Rs. 3031 crore the company has under taken imports of Rs. 11032 crore. The domestic trading amounts to Rs. 1060 crore.
- To reduce cost and increase competitiveness, company has taken long-term tie-ups with suppliers along with e auctioning. Logistics management is improved to increase efficiency and reduce cost of inventory.
- During the year one of company's financial joint venture namely Konark Met Coke Ltd. is merged with Neelachal Ispat Nigam Ltd. (NINL).
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 213 to Rs. 368 during the year 2004-05 as compared to Rs.123 to Rs.178 during 2003-04.

#### 6. Strategic Issues

- MMTC is setting up free trade & warehousing zones at different sites in India.

- MMTC plans to set up a portal for e-tendering for increasing its reach to both customers and suppliers.
- During the year, 75 employees left the company out of which 35 availed of VRS, 24 retired on superannuation and 16 left on other grounds. Up-to 31.3.2005, total 2256 employees have taken VRS.

### MSTC Ltd. (MSTC)

#### 1. Company Profile

MSTC was incorporated in 1964 under the Companies Act, 1956 as Metal Scrap Trade Corp. Ltd. with an objective to undertake disposal of ferrous / non-ferrous scrap and other secondary steel arising from integrated steel plant and surplus from other PSUs / Departments of Government of India. MSTC is a Schedule-'C' / Mini-ratna PSE in Trading and Marketing Services sector under the administrative control of M/o Steel having 90% Government holding with its registered and corporate office at Kolkata, West Bengal.

#### 2. Industrial / Business Activities

MSTC is one of the pioneering enterprises providing services in the field of selling of ferrous / non-ferrous scrap and marketing / import of steel melting scrap for the use of secondary steel industry from its four regional (Delhi, Mumbai, Kolkata and Chennai) and six branch offices (Bangalore, Vishakhapatnam, Tiruchirapali, Bhopal, Vadodara and Surat). It has one subsidiary namely Ferro Scrap Nigam Ltd. (FSNL). The enterprise is driven by a workforce of 291 employees as on 31.3.2005.



### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Marketing	Rs. in Cr.	4649	3427	2041	81.20
Selling Agency Activities	Rs. in Cr.	1077	738	628	18.80
Exports	Rs. in Cr.	23.61	16.28	-	-
Imports	Rs. in Cr.	4496.34	2765.33	-	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	4898.62	3309.54	2058.81
Net Profit/Loss(-)	38.30	18.74	9.05
Net Worth	112.45	82.79	68.72
Paid up capital	2.20	2.20	2.20
Share of Central Government	1.98	1.98	1.98

### 5. Key Performance Factors

- Turnover as well as profit of the company have increased due to multiply marketing activities in finished iron and steel items, petroleum products etc. in addition to steel melting scrap.
- Company has 'Excellent' MOU rating during the year 2004-05.

### 6. Strategic Issues

- MSTC is planning to diversify its activities into the field of manufacturing of iron and steel related items through joint ventures.
- During 10th plan, company is planning to set up stockyard warehousing facilities at an estimated cost of Rs. 15 crores.

## North Eastern Handicrafts & Handloom Development Corp. Ltd. (NEHHDC)

### 1. Company Profile

NEHHDC was incorporated on 31.3.1977 under the Companies Act, 1956 with an objective to promote and develop handicrafts and handlooms industries in the North-Eastern Region. NEHHDC is a Schedule-'C' PSE in Trading and Marketing Services sector under the administrative control of D/o Development of North-Eastern Region having 100% Government holding with its registered and corporate office at Shilong, Meghalaya.

### 2. Industrial / Business Activities

NEHHDC is providing services in the field of Marketing of handicrafts and handlooms product through its regional offices situated at Guwahati (Assam) and Delhi along with 5 emporiums and craft development center. The enterprise is driven by a workforce of 144 employees as on 31.3.2005.

### 3. Operational Profile

Company operates 5 sales emporiums at Shillong, Guwahati, Bangalore, Chennai and Kolkata along with one craft development center at Silchar.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	8.21	5.88	5.80
Net Profit/Loss(-)	-2.11	-2.25	-1.82
Net Worth	-15.98	-13.97	-12.15
Paid up capital	2.00	2.00	2.00
Share of Central Government	2.00	2.00	2.00

## PEC Ltd. (PEC)

### 1. Company Profile

PEC was incorporated in 1971 under the Companies Act, 1956 with an objective to focus on export of engineering projects and equipment specially for small and medium enterprises and to trade internationally in commodities such as agricultural products, industrial raw materials, chemicals and bullion. PEC is a Schedule-‘B’ / Mini-ratna PSE in Trading and Marketing Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

PEC is one of the pioneering enterprises providing services in the field of export of projects, equipments, capital goods, agricultural commodities and import of agricultural commodities, industrial raw materials and bullion through its 21 indian and one foreign branch offices. The enterprise is driven by a workforce of 195 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Export	Rs. Cr.	887	1641	2244	14.78%
Imports	Rs. Cr.	4993	4089	1440	83.75%
Domestic	Rs. Cr.	87	124	176	1.46%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	5961.32	5853.62	3859.88
Net Profit/Loss(-)	14.55	24.37	13.34
Net Worth	64.82	54.57	37.40
Paid up capital	2.00	1.50	1.50
Share of Central Government	2.00	1.50	1.50

### 5. Key Performance Factors

- The change in financial performance is attributed to change in trade mix as per business environment. During the year ratio of exports reduced in total turnover. However there is impressive increase in imports resulting in net increase in turnover as compared to previous year. Despite increase in turnover, the profit has comedown substantially.
- Company has ‘Excellent’ MOU rating during the year 2004-05.

### 6. Strategic Issues

- To reduce cost, company is undertaking consolidation of existing lines of business and selective diversification into sustainable business areas for improving operational efficiency.
- During the year, 6 employees left the company out of which 2 availed of VRS, 3 retired on superannuation and one left on other ground. Up-to 31.3.2005, total 52 employees have taken VRS.

## STCL Ltd. (STCL)

### 1. Company Profile

STCL was incorporated in 1982 under the Companies Act, 1956 as ‘Cardamon Trading Corp. Ltd.’ and renamed as Spices Trading Corp. of India Ltd. in 1987 (further renamed as STCL Ltd. ) with an objective to trade, process and manufacture spices and agricultural products of international standards. STCL is a Schedule-‘C’ PSE in Trading and Marketing Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce having its registered and corporate office at Bangalore, Kamataka. STCL is a 100% subsidiary of STCLtd.

## 2. Industrial/Business Activities

STCL is one of the subsidiary enterprises providing services in the field of trading of spices, agricultural commodities and agricultural inputs. Company is also engaged in export and import of spices and other commodities through its 8 branch offices situated at Kanpur, Kochi, Madikeri, Tirupathi, New Delhi, Kolkata, Sakleshpur and Kumily. The enterprise is driven by a workforce of 33 employees as on 31.3.2005.

### 3. Operational Profile

STCL is a trading company.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	431.96	315.23	222.96
Net Profit/Loss(-)	3.58	2.50	1.57
Net Worth	13.02	10.09	8.10
Paid up capital	1.50	1.50	1.50
Share of Holding Co.	1.50	1.50	1.50

### 5. Key Performance Factors

- The company's market share in National and Global market is negligible.
- The turnover of the company have increased many fold but administrative overhead (operating expenses) have been kept under control. It has resulted increase in profit from Rs.157.88 lakhs in 2002-03 to Rs.358.13 lakhs in 2004-05.

## State Trading Corp. of India Ltd. (STC)

### 1. Company Profile

STC was incorporated in 1956 under the Companies Act, 1956 with an objective to

trade with East European countries and to supplement the efforts of private trade and industry in developing exports from the country. STC is a Schedule-'A' / Mini-ratna PSE in Trading and Marketing Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce having 91.03% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial/Business Activities

STC is one of the pioneering enterprises providing services in the field of exports, imports and domestic trading in a large basket of items through its 11 branch offices, mostly located at major port towns of the country. It has one subsidiary namely Spices Trading Corp. Ltd. (STCL). The enterprise is driven by a workforce of 942 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Export	Rs. Cr.	8407	6978	1753	88.3%
Imports	Rs. Cr.	568	1192	691	6.0%
Domestic	Rs. Cr.	547	179	89	5.7%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	9562.49	8394.98	2537.37
Net Profit/Loss(-)	25.03	19.73	-83.17
Net Worth	319.99	286.20	259.44
Paid up capital	30.00	30.00	30.00
Share of Central Government	27.31	27.31	27.31

### 5. Key Performance Factors

- The change in financial performance attributed to higher volume of business

that concentrates on items yielding higher trading margins. 60% of turnover consists of import of Gold / Silver in 2004-05. Profit of the company increased due to higher trading profit and better cost control.

- Company has 'Excellent' MOU rating during the year 2004-05.
- During 2004-05 the company closed one of its branch office at Vizag.
- The market price of the company's shares was between Rs. 65 to Rs. 158 during the year 2004-05 as compared to Rs 166 to Rs. 167 during 2003-04.

#### **6. Strategic Issues**

- To exploit new business opportunities opening up globally , diversification into exports of iron ore, petro-products and imports of non-ferrous metals, defence items has been undertaken.
- STC has been nominated by the Govt. of Uzbekistan as a nodal agency for imports from / exports to India.
- Up-to 31.3.2005, total 1288 employees have taken VRS.

There were 11 enterprises in the public sector as on 31.3.2005 which were engaged in Transportation Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Air India Ltd.	1953
2.	Indian Airlines Ltd.	1953
3.	Shipping Corporation of India Ltd.	1961
4.	Air India Charters Ltd.	1972
5.	Dredging Corpn. of India Ltd.	1977
6.	Airline Allied Services Ltd.	1983
7.	Pawan Hans Helicopters Ltd.	1985
8.	Container Corporation of India Ltd.	1988
8.	Airports Authority of India Ltd.	1996
10.	Ennore Port Ltd.	1999
11.	Air India Air Transport Services Ltd.	2003

2. The enterprises falling in this group are mainly engaged in providing transport by Air, Road and Sea, management of national as well as international airports, creating and maintaining required depth in ports and rivers, providing helicopter services etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss :** The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Shipping Corporation of India Ltd.	1419.91
2.	Container Corporation of India Ltd.	428.60
3.	Airports Authority of India	325.38
4.	Dredging Corpn. of India Ltd.	113.29
5.	Air India Ltd.	96.36
6.	Indian Airlines Ltd.	65.61
7.	Pawan Hans Helicopters Ltd.	40.69
8.	Ennore Port Ltd.	8.38
9.	Air India Charters Ltd.	0.00
10.	Air India Air Transport Services Ltd.	-0.02
11.	Airline Allied Services Ltd.	-26.15
<b>Total Net Profit/Loss (-)</b>		<b>2472.05</b>

5. **Dividend :** The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Shipping Corporation of India Ltd.	197.61
2.	Container Corporation of India Ltd.	94.23
3.	Airports Authority of India Ltd.	83.33
4.	Dredging Corpn. of India Ltd.	33.60
5.	Pawan Hans Helicopters Ltd.	17.50
6.	Air India Ltd.	15.38
<b>Total Dividend</b>		<b>441.65</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	213.90
2.	Gross expenditure on Township	26.75
3.	Less : Rent receipt and other income	0.87
4.	Net expenditure on Township	25.88
5.	Social Overheads Educational, Med. facilities, etc.	26.40
6.	Total Social Overheads	52.28
7.	No. of employees	58571
8.	Per capita expend. on Social Overheads (Rs.)	8926.00
9.	No. of houses constructed	6854
10.	No. of houses under construction	619
11.	Housing satisfaction (%)	11.70

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

TRANSPORTATION SERVICES

SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	330505	280505	270505
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	127106	105606	125062
OTHERS	21296	41296	20731
<b>(B) SHARE APPLICATION MONEY</b>	0	0	0
<b>(C) RESERVES &amp; SURPLUS</b>	963836	757292	682465
<b>TOTAL (A)+(B)+(C)</b>	<b>1112238</b>	<b>904194</b>	<b>828258</b>
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	<b>240703</b>	<b>269593</b>	<b>306112</b>
<b>(B) UNSECURED LOANS</b>	<b>128583</b>	<b>148185</b>	<b>221130</b>
<b>TOTAL (A)+(B)</b>	<b>369286</b>	<b>417778</b>	<b>527242</b>
<b>(3) DEFERRED TAX LIABILITY</b>	<b>40063</b>	<b>72744</b>	<b>106508</b>
<b>TOTAL (1)+(2)+(3)</b>	<b>1521587</b>	<b>1394716</b>	<b>1462008</b>
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	<b>2782147</b>	<b>2643911</b>	<b>2496982</b>
<b>(B) LESS: DEPRECIATION</b>	<b>1620589</b>	<b>1487164</b>	<b>1342594</b>
<b>(C) NET BLOCK</b>	<b>1161558</b>	<b>1156747</b>	<b>1154388</b>
<b>(D) CAPITAL WORK IN PROGRESS</b>	<b>83156</b>	<b>100316</b>	<b>121850</b>
<b>TOTAL (C)+(D)</b>	<b>1244714</b>	<b>1257063</b>	<b>1276238</b>
<b>(2) INVESTMENTS</b>	<b>34277</b>	<b>19116</b>	<b>24802</b>
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	<b>57772</b>	<b>58168</b>	<b>58675</b>
<b>(B) SUNDRY DEBTORS</b>	<b>280692</b>	<b>258931</b>	<b>260397</b>
<b>(C) CASH &amp; BANK BALANCES</b>	<b>528603</b>	<b>350617</b>	<b>292749</b>
<b>(D) OTHER CURRENT ASSETS</b>	<b>57081</b>	<b>74889</b>	<b>67512</b>
<b>(E) LOAN &amp; ADVANCES</b>	<b>331660</b>	<b>285135</b>	<b>275752</b>
<b>TOTAL (A+B+C+D+E)</b>	<b>1255808</b>	<b>1027740</b>	<b>955085</b>
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	<b>814457</b>	<b>762557</b>	<b>718880</b>
<b>(B) PROVISIONS</b>	<b>326984</b>	<b>281722</b>	<b>267578</b>
<b>TOTAL (A+B)</b>	<b>1141441</b>	<b>1044279</b>	<b>986458</b>
<b>NET CURRENT ASSETS</b>	<b>114367</b>	<b>-16539</b>	<b>-31373</b>
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	<b>2547</b>	<b>4475</b>	<b>7303</b>
<b>(5) DEFERRED TAX ASSET</b>	<b>3</b>	<b>139</b>	<b>34601</b>
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	<b>125679</b>	<b>130462</b>	<b>150437</b>
<b>TOTAL (1+2+3+4+5+6)</b>	<b>1521587</b>	<b>1394716</b>	<b>1462008</b>

TRANSPORTATION SERVICES

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	2254839	1911917	1668245
EXCISE DUTY	5	3	0
NET SALES	2254834	1911914	1668245
OTHER INCOME/RECEIPTS	63344	78463	87211
ACCRETION/DEPLETION IN STOCKS	8	-15	378
TOTAL	2318186	1990362	1755834
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	56527	44879	36607
STORES & SPARES	67692	51998	51861
POWER & FUEL	451374	321013	284142
MANUFACTURING/DIRECT/OPERATING EXPENSES	658462	555246	497233
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	366495	347149	337262
OTHER EXPENSES	259846	251092	227897
PROVISIONS	9526	21982	12868
TOTAL	1869922	1593359	1447870
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	448264	397003	307964
DEPRECIATION	157262	154576	149451
DRE/PREL. EXPENSES WRITTEN OFF	1870	2325	2630
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	289132	240102	155883
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	541	1533	1726
ON FOREIGN LOANS	5674	7549	13600
OTHERS	12371	14572	15965
LESS INTEREST CAPITALISED	850	1365	1319
CHARGED TO P & L ACCOUNT	17736	22289	29972
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	271396	217813	125911
TAX PROVISIONS	64377	41525	39982
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	207019	176288	85929
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-40186	9741	-1866
NET PROFIT/LOSS(-)	247205	166547	87795
DIVIDEND DECLARED	44165	68225	25982
DIVIDEND TAX	5903	8767	2098
RETAINED PROFIT	197137	89555	59715



TRANSPORTATION SERVICES

MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	467777	465976	539481
CAPITAL EMPLOYED	1275925	1140208	1123015
NET WORTH	984012	769257	670518
R AND D EXPENDITURE	282	7	3936
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	58571	58566	60668
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	52144	49396	46326
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	176.72	167.68	148.55
PBDITEP : CAPITAL EMPLOYED	35.13	34.82	27.42
PBITEP : CAPITAL EMPLOYED	22.66	21.06	13.88
PBITEP : SALES	12.82	12.56	9.34
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	27.58	28.31	18.78
NET PROFIT : NET WORTH	25.12	21.65	13.09
R AND D EXPENDITURE : SALES	0.01	0.00	0.24
SUNDRY DEBTORS : SALES (NO. OF DAYS)	45	49	57

## Air India Air Transport Services Ltd. (AIATS)

### 1. Company Profile

AIATS was incorporated on 9.6.2003 under the Companies Act, 1956 with an objective to carry on the business of providing all types of services at airports. AIATS is a uncategorised PSE in Transportation services sector under the administrative control of M/o Civil Aviation having its registered office at New Delhi and corporate office at Mumbai, Maharashtra. AIATS is 100% subsidiary of Air India Ltd.

### 2. Industrial / Business Activities

AIATS is one of the subsidiary enterprises providing services at airports to any entities or persons engaged in transporting passengers, goods, mail and cargo by air. The enterprise is driven by a workforce of 159 employees as on 31.3.2005.

### 3. Operational Profile

The company is providing services at the airports.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.53	0.42	0.00
Net Profit/Loss(-)	-0.02	-0.01	0.00
Net Worth	-0.58	-0.64	0.00
Paid up capital	0.05	0.05	0.00
Share of Holding Co.	0.05	0.05	0.00

## Air India Charters Ltd. (AICL)

### 1. Company Profile

AICL was incorporated in the year 1972 under the Companies Act, 1956 with an objective to undertake Charter operations / Flights and

overcome the situation created by discounting of fares by Arab carriers and other non-scheduled operators. However, in 1988 through an amendment, the objective of the company changed to provide quality services to the client airlines. AICL is an uncategorised PSE in Transportation Services sector under the administrative control of M/o Civil Aviation having its registered and corporate office at Mumbai, Maharashtra. AICL is a 100% subsidiary of Air India Ltd.

### 2. Industrial / Business Activities

AICL is one of the subsidiary enterprises providing various ground handling services to foreign carriers. The enterprise is driven by a workforce of 30 employees as on 31.3.2004.

### 3. Operational Profile

Information not furnished for the year 2004-05.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.00	15.91	9.00
Net Profit/Loss(-)	0.00	0.11	0.09
Net Worth	0.29	0.29	0.18
Paid up capital	0.05	0.05	0.05
Share of Holding Co.	0.05	0.05	0.05

## Air India Ltd. (AI)

### 1. Company Profile

AI was incorporated on 15.10.1932 as Tata Airlines and renamed Air India in 1946. The company was nationalised in 1953 and split into two corporations namely Air India and Indian Airlines with an objective to operate as International carrier and domestic carrier respectively. The main objective of nationalization was to provide safe, efficient, adequate and economical and properly coordinated Air Services to the best

advantage. In 1992, Air India Ltd. was incorporated as a Public Limited Company under the Companies Act, 1956. As per Air Corporation (Transfer of Undertaking and Repeal) Ordinance, 1994, Air India was transferred to and vested in Air India Ltd. AI is a Schedule-'A' PSE in Transportation Services sector under the administrative control of M/o Civil Aviation having 100% Government holding with its registered office at New Delhi and corporate office at Mumbai, Maharashtra.

## 2. Industrial / Business Activities

AI is one of the pioneering enterprises providing services in the field of air transport and carry out all other forms of aerial works whether on charter terms or otherwise through its offices situated all over India and abroad. It has three subsidiaries namely Hotel Corporation of India Ltd., Air India Charters Ltd and Air India Air Transport Services Ltd. The enterprise is driven by a workforce of 15535 employees as on 31.3.2005.

## 3. Operational Profile

Engaged in rendering international air transport services to different countries.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	7588.17	5987.98	5275.91
Net Profit/Loss(-)	96.36	92.33	133.86
Net Worth	321.25	238.62	141.94
Paid up capital	153.84	153.84	153.84
Share of Central Government	153.84	153.84	153.84

## 5. Key Performance Factors

- The variation in performance is attributed to global economic recession resulting in erosion in passenger traffic especially business traffic and hike in fuel prices.

## 6. Strategic Issues

- The company is planning rationalization of operations by reducing operations of the

uneconomic B747-200 aircraft type and replacing them with the more economic A310-300 aircraft type, wherever possible. Dry lease of aircraft to increase frequencies to the existing stations and to operate services to new stations, pending the acquisition of new aircraft.

- During the year, 601 employees left the company out of which 109 availed of VRS, 364 retired on superannuation and 128 left on other grounds. Up-till 31.3.2005, total 438 employees have taken VRS.

## Airline Allied Services Ltd. (AASL)

### 1. Company Profile

AASL was incorporated on 13.9.1983 under the Companies Act, 1956 with an objective to create a profit center under the subsidiary company structure for speedy and flexible decision-making and also to utilize the fleet effectively. AASL is a Schedule-'C' PSE in Transportation Services sector under the administrative control of M/o Civil Aviation having its registered and corporate office at New Delhi. AASL is a 100% subsidiary of Indian Airlines Ltd. (IA).

### 2. Industrial/Business Activities

AASL is one of the subsidiary enterprises providing services in the field of Airline business through operation of B-737 aircraft and ATR-42-320 Air Cargo. AASL is a schedule domestic airline. The enterprise is driven by a workforce of 823 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Scheduled operation	Aviation km. (million)	147.28 (64)	171.33 (62.2)	169.91 (59.9)

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	613.74	616.65	501.98
Net Profit/Loss(-)	-26.15	2.05	-82.48
Net Worth	-224.54	-201.17	-205.21
Paid up capital	2.25	2.25	2.25
Share of Holding Co.	2.25	2.25	2.25

#### 5. Key Performance Factors

- Rs. 35 crore received as budgetary support from North Eastern Council for operation of 4 ATR aircraft.
- The company has plan to take one A 319 aircraft from M/s. Druk Air of Bhutan on wet lease and 6 ATR-42-320 aircraft on dry lease for improving the connectivity network of AASL / IA.

### Airports Authority of India (AAI)

#### 1. Company Profile

AAI was incorporated in the year 1996 under the Companies Act, 1956 through an Act of Parliament with an objective to merge International Airport Authority of India and National Airports Authority and to accelerate the integrated development, expansion and modernization of the airports in India to international standards. AAI is a Schedule-'A' PSE in Transportation Services sector under the administrative control of M/o Civil Aviation having 100% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial/Business Activities

AAI is providing services in the field of development of airports and Air Traffic services all over India. Currently AAI manages 11 International airports, 87 domestic airports and 26 civil enclaves. The enterprise is driven by a workforce of 19959 employees as on 31.3.2005.

#### 3. Operational Profile

Details not furnished by the company.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2794.17	2360.05	2212.57
Net Profit/Loss(-)	325.38	314.96	282.07
Net Worth	3408.03	3019.18	2722.65
Paid up capital	431.63	416.63	405.59
Share of Central Government	431.63	416.63	405.59

#### 5. Key Performance Factors

- The revenue and profit have increased due to increase in aircraft and passenger movement on account of lesser cost of air travel, introduction of new duty free shops and increase in license fee of oil companies. However, profit increase is proportionately less due to provision for deferred tax liability in 2004-05.
- Company has 'Very Good' MOU rating during the year 2004-05.

#### 6. Strategic Issues

- The company is participating in two Joint ventures (JVs) with State Governments of Karnataka and Andhra Pradesh for the development of new airports at Bangalore and Hyderabad respectively. AAI will hold 26% equity in each of these JVs.
- During the year, 507 employees left the company out of which 4 availed of VRS, 443 retired on superannuation and 60 left on other grounds.

### Container Corporation of India Ltd. (CONCOR)

#### 1. Company Profile

CONCOR was incorporated on 19<sup>th</sup> May, 1988 under the Companies Act, 1956 with an objective to serve as a catalyst for boosting India's international and Internal trade by organizing multi-model containerisation. CONCOR is a schedule-'A' / Mini-ratna PSE

in Transportation Services Sector under the administrative control of M/o Railways having 63.07% Govt. holding with its registered and corporate office at New Delhi.

## 2. Industrial/Business Activities

CONCOR is one of the pioneering enterprises providing services in all fields of Freight, Handling and Transportation of Container through its 51 terminals, of which 44 are export-import container depots and 7 exclusive domestic container depots. CONCOR's network use approximately 5300 wagons, of which as many as 60% are owned by the company. The company has one subsidiary namely Himalayan Terminals Pvt. Ltd. with a 60% share/holding. The company has four financial joint ventures namely Star Track Terminals Pvt. Ltd., Trident Terminals Pvt. Ltd., Albatross CFS Pvt. Ltd., and Gateway Terminals India Pvt. Ltd., with a share/holding of 49%, 49%, 49% and 26% respectively. In addition company has a business arrangement with Hindustan Aeronautics Ltd. and Mysore Sales International Ltd. namely JWG-Air Cargo complex for air cargo business at Bangalore. The enterprise is driven by a workforce of 977 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Freight	Rs.in Cr.	1502	-	-	74.96%
Handling	Rs. in Cr.	243	-	-	12.14%
Transportation	Rs. in Cr.	27	-	-	4.34 %
Others	Rs. in Cr.	171	-	-	8.56%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2003.49	1764.43	1483.44
Net Profit/Loss(-)	428.60	367.59	272.85
Net Worth	1698.76	1377.24	1101.51
Paid up capital	64.99	64.99	64.99
Share of Central Government	40.99	40.99	40.99

## 5. Key Performance Factors

- Company has 'Excellent' MOU rating during the year 2004-05.
- The Market price of the company's shares was between Rs. 500 to Rs. 1000 during the year 2004-05.

## 6. Strategic Issues

- Currently 1905 new high-speed wagons are deployed and procurement action for the third Tranche of another 1320 wagons is under way.
- Construction of new terminals at Desur, Ankleswar, Tirupur and Kota. The company expects the number of terminals to increase to 60 in the next few years.
- To provide multi-model transportation and logistics consultancy services to its potential users.
- Employment of the 'hub and spoke' system to serve the customers completely at their doorstep.
- To become a third party logistics (3PL) services provider by expanding the core business to value added services.

## Dredging Corporation of India Ltd. (DCI)

### 1. Company Profile

DCI was incorporated in the year 1976 under the Companies Act, 1956 with an objective to provide integrated dredging and related marine services for promoting the country's national and international maritime trade, nourishment, reclamation etc.. DCI is a schedule-'B'/Mini-ratna PSE in Transportation Services Sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping, having 78.56% Government holding with its registered office at Delhi and corporate office at Visakhapatnam, Andhra Pradesh.

## 2. Industrial/Business Activities

DCI is one of the pioneering enterprises providing services in the field of ocean dredging, beach nourishment and land reclamation from its 11 project offices located in the states of Andhra Pradesh, Karnataka, Kerala, Tamilnadu, Maharashtra, GOA, Gujarat, Orissa and West Bengal and one overseas office at Bahrain. The enterprise is driven by a workforce of 934 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Dredging Sand, silt, clay, rock	Lakhs Cubic mtrs.	723.11 (91)	750.85 (94)	812.18 (102)	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	524.79	520.63	492.80
Net Profit/Loss(-)	113.29	169.40	172.33
Net Worth	864.44	789.36	657.87
Paid up capital	28.00	28.00	28.00
Share of Central Government	22.00	22.00	27.60

### 5. Key Performance Factors

- The market share of the company has comedown to 66.13% during the year as compared to 88.90% during previous years.
- Company has 'Very Good' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs.349 to Rs.625 during the year 2004-05 as compared to Rs.232 to Rs.645 during 2003-04.

### 6. Strategic Issues

- Extensive sediment transportation studies were carried out at Hooghly river through NIOT, Chennai followed by design and

execution of water injection system on experimental basis to achieve the depth.

- During the year, 61 employees left the company out of which 8 availed of VRS, 19 retired on superannuation and 34 left on other grounds. Up-to 31.3.2005, total 145 employees have taken VRS

## Ennore Port Ltd. (EPL)

### 1. Company Profile

EPL was incorporated on 11.10.1999 under the Companies Act, 1956 with an objective to provide world class port and transshipment hubs. EPL is a Schedule- 'B' PSE in Transportation Services sector under the administrative control of M/o Shipping, Road Transport & Highways, D/o Shipping having 66.67% Government holding with its registered and corporate office at Chennai, Tamilnadu.

### 2. Industrial / Business Activities

EPL is one of the enterprise providing services in the field of cargo handling and port services. The enterprise is driven by a workforce of 21 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Coal Terminal	MT	9.479	9.277	8.411	100%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	92.00	85.65	76.87
Net Profit/Loss(-)	8.38	-4.80	5.62
Net Worth	273.99	264.39	268.00
Paid up capital	300.00	300.00	300.00
Share of Central Government	200.00	200.00	200.00

### 5. Key Performance Factors

- Ennore port is the first corporate port under which most of the port services are outsourced and the port discharges only certain statutory and regulatory functions.
- At present the port is catering to the requirements of a single customer, namely, Tamil Nadu Electricity Board.

### 6. Strategic Issues

- The company is exploring the possibility of swapping the relatively high cost debt (14% p.a.) obtained from GOI and Chennai Port Trust with low interest bearing debt.
- The company has initiated steps for expanding the port facilities through implementation of new projects such as Marine liquids terminals, coal terminals, and iron ore terminals through private sector participation on BOT basis.

## Indian Airlines Ltd. (IA)

### 1. Company Profile

IA was incorporated under Air Corporations Act 1953 along with Air India as Indian Airlines. In 1991 Indian Airlines Ltd. was incorporated under the Companies Act, 1956 with an objective to take over all the assets and liabilities of IA after the repeal of Air Corporation Act, 1953 and to provide safe, efficient, adequate, economical and properly co-ordinated air transport services. IA is a Schedule-'A' PSE in Transportation services sector under the administrative control of M/o Civil Aviation having 100% Govt. holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

IA is one of the pioneering enterprises providing services in the field of Air transportation through its 4 A-300, 41 A-320 and 11 B-737 aircrafts. It has one subsidiary namely Airline Allied Services Ltd., which operate as Alliance Air. Vayudoot Ltd. continued to be a shell company with Indian Airline (pending finalisation of various legal formalities). The enterprise driven by a workforce of 18715 employees as on 31.3.2005.

### 3. Operational Profile

Information not available for 2004-05 in this regard.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	5333.12	4649.80	4101.50
Net Profit/Loss(-)	65.61	44.17	-196.56
Net Worth	-333.66	-399.05	-447.27
Share of Central Govt./Holding Co.	107.14	107.14	107.14
Paid up capital	107.14	107.14	107.14

### 5. Key Performance Factors

Company has 'Very Good' MOU rating during the year 2004.05.

## Pawan Hans Helicopters Ltd. (PHHL)

### 1. Company Profile

PHHL was incorporated on 15.10.1985 under the Companies Act, 1956 with an objective to provide helicopter support services to meet the requirement of Petroleum sector, to connect remote and inaccessible areas and to operate tourist charters. PHHL is a Schedule-'B' PSE in Transportation Services sector under the administrative control of M/o Civil Aviation having 78.47% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

PHHL is one of the pioneering enterprises providing Helicopter Support Services to ONGC and some state Governments. PHHL operates Dauphin Helicopter carried ONGC men and vital supplies round the clock drilling rigs in Bombay High. It is also providing Helicopter services to PSEs viz NHPC, apart from Hardy Oil Exploration through its fleet of 30 helicopters. The enterprise is driven by a workforce of 582 employees as on 31.3.2005.

### 3. Operational Profile

The company is using 80% of its Helicopter Fleet.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	202.19	184.72	151.87
Net Profit/Loss(-)	40.69	52.68	15.39
Net Worth	256.46	235.55	202.65
Paid up capital	113.77	113.77	113.77
Share of Central Government	89.27	89.27	89.27

#### 5. Key Performance Factors

- PHHL is the biggest helicopter operator in India and one of the largest in Asia. It is the only helicopter operator with ISO 9001:2000 certification in Asia for its entire gamut of business activities.
- Long-term contracts with institutional clients mainly Oil industry and State Governments leads to improvement in performance.
- Meticulous maintenance checks with upgraded capability and extensive workshops with in house facilities provide the back up for achieving excellence.

#### 6. Strategic Issues

- ONGC Ltd., a Navratna CPSE, has taken over 21.5% share holding of the company.

## Shipping Corporation of India Ltd. (SCI)

#### 1. Company Profile

SCI was incorporated on 2.10.1961 under the Companies Act, 1956 with an objective to merge the two shipping companies namely Eastern Shipping Corp. and Western Shipping Corp. In the year 1973, the ailing Jayanti Shipping Co. (JSC) was taken over by the GOI and amalgamated with SCI. The Mogul Line Ltd., a Government of India enterprise, was also merged with SCI in 1986. SCI is a Schedule-'A' / Mini-ratna PSE in Transportation services sector under the administrative control of D/o Shipping having 80.12% Government holding with its registered and corporate office at Mumbai, Maharashtra.

#### 2. Industrial/Business Activities

SCI is one of the pioneering enterprises providing services in the field of ship transportation in India and abroad with a fleet size of 87 vessels of 2.67 million GT and also has one vessel of 16834 GT on lease. The company has two financial joint ventures namely Irono Hind Shipping Co. and Petronet LNG Project with a share of 49% and 29.08% respectively. SCI caters to the movement of all type of dry bulk cargos such as steel, coal, Iron ore, fertilizers etc for India's export-import requirement. It also helps in costal movement of bulk cargo. The enterprise is driven by a workforce of 1047 employees as on 31.3.2005.

#### 3. Operational Profile

The fleet of SCI constitute ten different types of vessels i.e. dry cargo vessels, cellular container vessels, bulk carriers, crude carriers, product carriers, combination carriers, LPG / Ammonia carriers, phosphoric acid / chemical carriers, off share supply vessels and passenger cum-cargo vessels. In addition, SCI manages 52 vessels on behalf of others and of which 22 vessels are managed on behalf of ONGC Ltd., 20 vessels for Andaman and Nicobar Islands, 5 for, UT of Lakshadweep, 3 for Geological Survey of India and 2 for D/o Ocean Development.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3396.14	2932.90	2376.51
Net Profit/Loss(-)	1419.91	626.99	274.78
Net Worth	3575.68	2368.80	2262.86
Paid up capital	282.30	282.30	282.30
Share of Central Government	226.19	226.19	226.19

#### 5. Key Performance Factors

- SCI owns over 40.5% of Indian shipping fleet tonnage.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The market price of the company's shares was between Rs. 69.10 to Rs. 187.50 during the year 2004-05 as compared to Rs.203 to Rs. 251 during 2003-04.



There were 10 enterprises in the public sector as on 31.3.2005 which were engaged in Contract and Construction Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Hindustan Prefab Ltd.	1953
2.	National Projects Construction Corpn. Ltd.	1957
3.	National Bldg. Constn. Corpn. Ltd.	1960
4.	Hindustan Steel works Costn. Ltd.	1964
5.	Bridge and Roof Co. (India) Ltd.	1972
6.	Mineral Exploration Corpn. Ltd.	1972
7.	IRCON International Ltd.	1976
8.	BBJ Construction Company Ltd.	1984
9.	Konkan Railway Corporation Ltd.	1990
10.	Mumbai Railway Vikas Corporation Ltd.	1999

2. The enterprises falling in this group are mainly engaged in construction of houses, railway lines, roads and bridges and providing consultancy services in allied fields and works etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	IRCON International Ltd.	88.83
2.	National Bldg. Constn. Corpn. Ltd.	15.46
3.	Mumbai Railway Vikas Corporation Ltd.	10.60
4.	Mineral Exploration Corpn. Ltd.	3.95
5.	Bridge and Roof Co. (India) Ltd.	0.94
6.	BBJ Construction Company Ltd.	0.33
7.	Hindustan Prefab Ltd.	-13.40
8.	National Projects Construction Corpn.Ltd.	-70.84
9.	Hindustan Steel works Costn. Ltd.	-94.21
10.	Konkan Railway Corporation Ltd.	-305.48
<b>Total Net Profit/Loss (-)</b>		<b>-363.82</b>

5. **Dividend** : The following enterprise declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Ircon International Ltd.	20.29

## 6. Township and Social Overheads

The operating result of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	63.70
2.	Gross expenditure on Township	4.48
3.	Less : Rent receipt and other income	10.16
4.	Net expenditure on Township	-5.38
5.	Social Overheads: Educational, Med. facilities, etc.	12.64
6.	Total Social Overheads	7.26
7.	No. of employees	15966
8.	Per capita expend. on Social Overheads (Rs.)	4547
9.	No. of houses constructed	5608
10.	No. of houses under construction	5
11.	Housing satisfaction (%)	35.10

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**CONTRACT AND CONSTRUCTION SERVICES**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	128747	128747	128747
<b>I. SOURCES OF FUNDS</b>			
-----			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	77459	77259	77259
OTHERS	40789	40704	40241
(B) SHARE APPLICATION MONEY	2505	16	16
(C) RESERVES & SURPLUS	82129	76096	71559
TOTAL (A)+(B)+(C)	202882	194075	189075
(2) LOAN FUNDS			
(A) SECURED LOANS	334439	323404	322333
(B) UNSECURED LOANS	418587	441099	303065
TOTAL (A)+(B)	753026	764503	625398
(3) DEFERRED TAX LIABILITY	845	0	0
TOTAL (1)+(2)+(3)	956753	958578	814473
<b>II. APPLICATION FUNDS</b>			
(1) FIXED ASSETS			
(A) GROSS BLOCK	427504	419538	410909
(B) LESS: DEPRECIATION	93410	86380	78863
(C) NET BLOCK	334094	333158	332046
(D) CAPITAL WORK IN PROGRESS	3417	1858	740
TOTAL (C)+(D)	337511	335016	332786
(2) INVESTMENTS	20028	91921	6578
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	44468	42926	38812
(B) SUNDRY DEBTORS	105537	90636	96075
(C) CASH & BANK BALANCES	172298	132064	101950
(D) OTHER CURRENT ASSETS	12804	11028	6719
(E) LOAN & ADVANCES	104730	93923	78481
TOTAL (A+B+C+D+E)	439837	370577	322037
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	283026	236634	209044
(B) PROVISIONS	45297	52657	40279
TOTAL (A+B)	328323	289291	249323
NET CURRENT ASSETS	111514	81286	72714
(4) DEFERRED REVENUE/PRE. EXPENDITURE	7236	13221	19342
(5) DEFERRED TAX ASSET	4336	3333	3382
(6) PROFIT & LOSS ACCOUNT (DR)	476128	433801	379671
TOTAL (1+2+3+4+5+6)	956753	958578	814473

**CONTRACT AND CONSTRUCTION SERVICES**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	321191	271315	243054
EXCISE DUTY	29	38	125
NET SALES	321162	271277	242929
OTHER INCOME/RECEIPTS	16919	11332	10325
ACCRETION/DEPLETION IN STOCKS	-446	-20	735
TOTAL	337635	282589	253989
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	71860	63796	59441
STORES & SPARES	853	740	737
POWER & FUEL	8219	6264	5305
MANUFACTURING/DIRECT/OPERATING EXPENSES	160972	129124	99700
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	30613	30695	36514
OTHER EXPENSES	35774	32717	32775
PROVISIONS	1143	1584	-1247
TOTAL	309434	264920	233225
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	28201	17669	20764
DEPRECIATION	9876	9761	10367
DRE/PREL. EXPENSES WRITTEN OFF	8171	8022	7404
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	10154	-114	2993
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	18072	15900	9571
ON FOREIGN LOANS	0	0	140
OTHERS	25997	28207	32557
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	44069	44107	42268
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	-33915	-44221	-39275
TAX PROVISIONS	2951	1348	3082
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	-36866	-45569	-42357
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-484	1878	-884
NET PROFIT/LOSS(-)	-36382	-47447	-41473
DIVIDEND DECLARED	2029	1909	1909
DIVIDEND TAX	285	250	245
RETAINED PROFIT	-38696	-49606	-43627

**CONTRACT AND CONSTRUCTION SERVICES**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	845292	855440	720103
CAPITAL EMPLOYED	445608	414444	404760
NET WORTH	-280482	-252947	-209938
R AND D EXPENDITURE	107	0	4215
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	15966	17179	17987
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	15978	14890	16917
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	72.07	65.46	60.02
PBDITEP : CAPITAL EMPLOYED	6.33	4.26	5.13
PBITEP : CAPITAL EMPLOYED	2.28	-0.03	0.74
PBITEP : SALES	3.16	-0.04	1.23
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	-	-	-
NET PROFIT : NET WORTH	-	-	-
R AND D EXPENDITURE : SALES	0.03	0.00	1.74
SUNDRY DEBTORS : SALES (NO. OF DAYS)	120	122	144

## BBJ Construction Co. Ltd. (BBJ)

### 1. Company Profile

BBJ was incorporated in the year 1935 in the private sector and nationalized in the year 1984 with an objective to maintain market leadership in the field of design, fabrication and erection of steel bridges. BBJ is a Schedule-'B' / takeover PSE in Contract and Construction Services sector under the administrative control of M/o Heavy Industries and Public Enterprises, D/o Heavy Industry having its registered and corporate office at Kolkata, West Bengal. BBJ is a 100% subsidiary of Bharat Bhari Udyog Nigam Ltd. (BBUNL).

### 2. Industrial/Business Activities

BBJ is one of the subsidiary enterprises providing services in the field of bridge construction, fabrication of steel structures, industrial structures and civil construction. The temporary project construction sites are located all over India. The enterprise is driven by a workforce of 244 employees as on 31.3.2005.

### 3. Operational Profile

Major Services	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Fabrication & Erection of Steel Bridges / Structures	Rs. Cr.	22.55	14.25	34.53	64.45%
Marine Structure & Civil Construction	Rs. Cr	15.74	12.33	12.06	35.55%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	42.50	28.38	41.94
Net Profit/Loss(-)	0.33	-24.29	-4.39
Net Worth	9.10	-28.60	-4.30
Paid up capital	1.97	1.97	1.97
Share of Holding Co.	1.97	1.97	1.97

### 5. Key Performance Factors

- The company is having 40% of market share for erection of steel bridges.
- As the work in the traditional bridge building is gradually shrinking, the company has successfully diversified into the allied engineering fields.

### 6. Strategic Issues

- The financial restructuring sanctioned by the Government on 4.7.2005 is under implementation. Although there is no cash infusion the non-cash assistance under the financial restructuring works out to Rs.54.61 crore.

## Bridge & Roof Co. (India) Ltd. (B&R)

### 1. Company Profile

B&R was incorporated in the year 1920 as a wholly owned subsidiary of Balmer Lawrie and Co. Ltd. In 1972, it became a public sector company under the M/o Petroleum and Natural Gas. In June, 1986 its control was transferred to M/o Heavy Industries and Public Enterprises, D/o Heavy Industry. B&R is a Schedule-'C' / takeover PSE in Contract and Construction services sector having its registered and corporate office at Kolkata (West Bengal). B&R became a 100% subsidiary of Bharat Yantra Nigam Ltd. (BYNL) in 1987.

### 2. Industrial/Business Activities

B&R is one of the takeover subsidiary enterprises providing services in the field of civil / mechanical construction in the areas of

refineries, power, roads and highways, petrochemicals, housing and urban development, cross country pipeline, ferrary and non-ferrary metals, enviornmental projects etc. It is a versatile construction company having presence all over India. The enterprise is driven by a workforce of 1268 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Structural / Wagon	MT	4093	3274	3968
Bailey Bridges	MT	932	2251	3396

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	442.90	367.77	351.04
Net Profit/Loss(-)	0.94	1.19	2.25
Net Worth	55.75	43.80	42.93
Paid up capital	13.98	13.98	13.98
Share of Holding Co.	13.98	13.98	13.98

### 5. Key Performance Factors

- The company has incurred a loss of Rs.30.42 crore in 2004-05. However, due to extra ordinary receipts of Rs.31.91 crore, the company is showing profit.
- The company is having record orders in hand for Rs.860 crores.

### 6. Strategic Issues

- The railway wagon market is reasonably good and can increase the turnover and profitability for which capital investment is required. The financial restructuring package with a plan assistance of Rs.60 crore and conversion/waivers has been

recently approved by BRPSE/ Government.

- A comprehensive plan to increase turnover and profit has been down up for the 5 years. With the surplus thus generated the company is expected to achieve a Compounded Annual Growth Rate of 16%.

## Hindustan Prefab Ltd. (HPL)

### 1. Company Profile

HPL was incorporated in the year 1953 with an objective to carry on business of manufacturing of PCC and RCC components, construction works and maintenance work etc. HPL is a Schedule-'D' PSE in Contract and Construction Services sector under the administrative control of M/o Urban Employment and Poverty Alleviation having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

HPL is one of the pioneering enterprises providing services in the field of construction work, maintenance of building and manufacturing of concrete PC Poles, PRC railway sleepers, RCC products. The enterprise is driven by a workforce of 408 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
PC Poles	Nos.	1915 (13.09)	4256 (11.37)	4666 (14.47)
PSC Railway Sleepers	Nos.	2960 (1.61)	27008 (14.60)	88006

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	9.54	7.65	9.57
Net Profit/Loss(-)	-13.40	-12.25	-11.01
Net Worth	-90.26	-76.86	-64.62
Paid up capital	6.97	6.97	6.97
Share of Central Government	6.97	6.97	6.97

#### 5. Key Performance Factors

- Production of PRC Railway sleepers and PC Poles has been stopped since mid 2004 for want of viable order and shortage of working capital.
- High manpower cost and high rate of interest on Government loans have also caused for increasing losses.

#### 6. Strategic Issues

- Company has been referred to BRPSE for capital restructuring / revival.
- During the year, 25 employees left the company out of which 22 availed of VRS and 3 left on other grounds.

## Hindustan Steelworks Const. Ltd. (HSCL)

#### 1. Company Profile

HSCL was incorporated in the year 1964 under the Companies Act, 1956 with an objective of creating in the Public Sector an organization capable of undertaking complete construction of modern Steel plants. HSCL is a Schedule-'B' PSE in Contract and Construction services sector under the administrative control of M/o Steel having 100% Government holding with its registered and corporate office at Kolkata, West Bengal.

#### 2. Industrial/Business Activities

HSCL is one of the pioneering enterprises providing services in infrastructure sectors like steel plant, power, oil and gas sector, construction, roads / highways, bridges, industrial and township complexes etc. involving high degree of planning, co-ordination and modern sophisticated techniques. The enterprise is driven by a workforce of 1924 employees as on 31.3.2005.

#### 3. Operational Profile

HSCL is not a production enterprise but involved in contract and construction activities.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	313.94	295.60	266.46
Net Profit/Loss(-)	-94.21	-88.50	-116.35
Net Worth	-1108.82	-1070.22	-1035.18
Paid up capital	117.10	117.10	117.10
Share of Central Government	117.10	117.10	117.10

#### 5. Key Performance Factors

- Turnover of the company is on the rising trend and operational profit have increased. Net loss has gone up due to rise in interest on GOI loan and VRS expenditure. The manpower cost has been reduced as compared to the previous year. The company has received interest subsidy on VRS loan from Government of India amounting to Rs.254.23 crore till 31.3.2005.
- As per financial restructuring approved for the company, during the year a non-plan loan of Rs.71.89 crore was sanctioned for payment of outstanding salaries, wages



and statutory dues. Guarantee with full subsidy to secure further loan of Rs.250 crore from Banks for funding VRS expenditure was also extended.

- Company has 'Good' MOU rating during the year 2004-05.

### 6. Strategic Issues

- Company has secured loan of Rs.518.36 crore from Banks in two phases under Government Guarantee.
- It has entered into new areas of business with an order booking value of Rs.521 cr. during 2004-05.
- During the year a total of 470 employees left the company out of which 418 have taken VRS and 52 retired on superannuation / other grounds. Up-to 31.3.2005, total 11290 employees have taken VRS.

<b>IRCON International Ltd. (IRCON)</b>
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### 1. Company Profile

IRCON was incorporated in the year 1976 under the Companies Act, 1956 with an objective to carry on business relating to Railway and other construction including turn key projects and consultancy / advisory services in India and abroad. IRCON is a Schedule-'B'/ Miniratna PSE in Contract and Construction Services sector under the administrative control of M/o Railways having 99.80% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

IRCON is one of the pioneering enterprises providing services in the field of laying of rail tracks, electrification of railway lines,

construction of highways, bridges, tunnel and airport runway and signaling and telecommunication work / building electricity transmission substations etc. The company has 7 financial Joint Ventures having a share of 24% to 100% with participation from Spain, Australia, Bangladesh, Malaysia, Korea and Japan. The enterprise is driven by a workforce of 968 employees as on 31.3.2005.

### 3. Operational Profile

Major Services	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Total Foreign Exchange Earnings	Rs. Cr.	160	224	-	15.78%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	972.45	747.97	785.00
Net Profit/Loss(-)	88.83	61.61	103.51
Net Worth	777.72	712.33	671.99
Paid up capital	4.95	4.95	4.95
Share of Central Government	4.94	4.94	4.94

### 5. Key Performance Factors

- During the year company has completed 12 projects in India out of which eight projects are of over Rs.100 million each. Also overseas projects related to improvement of 11 road intersections in the city of Dhaka, Bangladesh and a road project in Indonesia were also completed during the year. These projects were secured in 2002 and 2004 respectively. In addition two service contracts with Balfour Beatty Rail GmbH, Germany were also completed during the year. These projects were started in 2003.

- During the year the projects secured in India relates to Metro Rail, Railway, Power Grid Corp. and Road / Highway works. The company is also having 11 new / ongoing projects in various countries namely Bangladesh, Brazil, Ethiopia, Malaysia, Mozambique, Nepal and UK. Efforts are on to secure contracts in Sudan, Turkey, Afghanistan and Syria.
- Company has 'Excellent' MOU rating during the year 2004-05.
- The minority shares of the company were disinvested in the year 1991, however company shares are not traded.

## Konkan Railway Corp. Ltd. (KRCL)

### 1. Company Profile

KRCL was incorporated in the year 1990 under the Companies Act, 1956 with an objective to construct a new broad gauge rail line between Rohu and Mangalore by raising the finance from Non-Government sources. KRCL is a Schedule-'A' PSE in Contract and Construction Services sector under the administrative control of M/o Railways having 52.07% Government holding (the remaining holding is with Governments of Maharashtra, Karnataka and Goa) with its registered office at Delhi and corporate office at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

KRCL is one of the Central- State Government Joint Venture providing services in the field of construction/maintenance of railway line and operation of railway traffic from Roha in Maharashtra to Mangalore in Karnataka via Panaji in Goa through 58 stations. The

enterprise is driven by a workforce of 3659 employees as on 31.3.2005.

### 3. Operational Profile

KRCL provide safety, comfort, punctuality, on time loading, in time delivery and value added logistic support.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	271.76	235.36	212.01
Net Profit/Loss(-)	-305.48	-357.73	-322.99
Net Worth	-1859.18	-1558.39	-1210.70
Paid up capital	789.92	789.07	784.44
Share of Central Government	411.29	411.29	411.29

### 5. Key Performance Factors

- In the absence of detail information from company no performance factors are furnished.
- Company has 'Fair' MOU rating during the year 2004-05.

## Mineral Exploration Corp. Ltd. (MECL)

### 1. Company Profile

MECL was incorporated on 21.10.1972 under the Companies Act, 1956 with an objective to systematically explore minerals to bridge the gap between the initial discovery of a prospect and its eventual exploitation. MECL is a Schedule-'B' PSE in Contract and Construction Services sector under the administrative control of M/o Coal and Mines, D/o Mines having 100% Government holding with its registered and corporate office at Nagpur, Maharashtra.

## 2. Industrial / Business Activities

MECL is the premier minerals exploration agency in the country. It carries out exploration activities for coal, lignite and other minerals on behalf of and funded by the Govt. of India. It also takes contractual work on behalf of other agencies. The enterprise is driven by a workforce of 2281 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Drilling	Meters	173144 (101)	172281 (100)	119994 (70)	62%
Developmental Mining	Meters	7525 (188)	3357 (84)	3371 (84)	13%

## 4. Major Performance Factors

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	73.55	62.44	40.55
Net Profit/Loss(-)	3.95	-2.49	-17.58
Net Worth	-18.50	-26.57	-26.47
Paid up capital	72.75	70.75	70.75
Share of Central Government	72.75	70.75	70.75

## 5. Key Performance Factors

- The rigorous marketing efforts to obtain sufficient job from public / private sectors and optimum utilization of available resources have resulted in improvement in drilling production and productivity.
- During 2004-05 a total of 35 drilling projects were operated while in Developmental Mining 7 units were in operation. Company has taken up the prestigious project for geo-technical studies for the proposed tunnel on Jammu

– Udhampur railway track. The company earned a net profit after a gap of 14 years.

- Company has 'Very Good' MOU rating during the year 2004-05.

## 6. Strategic Issues

- For long term sustenance of the company and to meet the requirement of the mineral industry, company has drawn up technological up-gradation / modernization plan.
- The financial restructuring package for consideration by Board of Reconstruction of Public Sector Enterprises (BRPSE) has been submitted to D/o Mines.

## Mumbai Railway Vikas Corp. Ltd. (MRVC)

### 1. Company Profile

MRVC was incorporated on 12.7.1999 under the Companies Act, 1956 with an objective to augment transport capacity in the city of Mumbai to match the continual growth in the number of commuters. MRVC is a Schedule-'A' PSE in Contract and Construction Services sector under the administrative control of M/o Railways having 51% Government equity, the remaining holding is with Government of Maharashtra with its registered and corporate office at Mumbai, Maharashtra.

### 2. Industrial/Business Activities

MRVC is one of the Central-State Government Joint Venture providing services in the field of rail infrastructure project. i.e. Mumbai Urban Transport Project (MUTP). The enterprise is driven by a workforce of 117 employees as on 31.3.2005.

### 3. Operational Profile

MRVC will implement the MUTP in two phases. The cost of the project will be shared between M/o Railways and State Government of Maharashtra on a 50:50 basis.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.51	4.11	1.30
Net Profit/Loss(-)	10.60	4.19	0.39
Net Worth	42.12	31.50	27.29
Paid up capital	25.00	25.00	25.00
Share of Central Government	12.75	12.75	12.75

### 5. Key Performance Factors

- The World Bank Loan for Phase-1 of the project has been sanctioned. This loan shall be serviced through surcharge on Mumbai suburban tickets.
- The company is registered under section 11A of the Income Tax Act, 1961, where by it is exempted from payment of Income Tax.

**National Bldg. Const. Corp. Ltd.**  
**(NBCC)**

### 1. Company Profile

NBCC was incorporated in the year 1960 under the Companies Act, 1956 with an objective to become a leading company in the construction engineering and consultancy services providing efficient and quality execution of projects. NBCC is a Schedule-'B' PSE in Contract and Construction Services sector under the administrative control of M/o Urban Development and Poverty Alleviation, D/o Urban Development having 100%

Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

NBCC is one of the pioneering enterprises providing services in the field of turnkey construction, consultancy and project management services of diverse nature and development of real estate projects. The company has two financial Joint Ventures in Botswana and Delhi with a share of 49% and 30% respectively in these projects. The enterprise is driven by a workforce of 2591 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Construction and related services	Rs.in Cr.	801.59	660.62	501.53

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	778.02	660.62	494.09
Net Profit/Loss(-)	15.46	14.97	7.18
Net Worth	44.72	30.18	15.20
Paid up capital	120.00	120.00	120.00
Share of Central Government	120.00	120.00	120.00

### 5. Key Performance Factors

- There is an increase of 18% in production over previous year due to steps taken by company like concentrating on time, cost and quality of the projects for further improvements.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- Large value projects to be taken up by forming Joint Venture / Tie-ups.
- During the year, 96 employees left the company out of which 49 availed of VRS, 33 retired on superannuation and 14 left on other grounds

## National Projects Construction Corp. Ltd. (NPCC)

### 1. Company Profile

NPCC was incorporated in the year 1957 as a private company under the Companies Act, 1956 with an objective to compete with the domestic and international construction organizations in the field of planning, design, consultancy / construction of large civil / allied projects and serve as a price deterrent to the private contractor. NPCC is a Schedule-'B' PSE in Contract and Construction Services sector under the administrative control of M/o Water Resources having 96.48% Government holding with its registered office at New Delhi and Corporate office at Faridabad, Haryana.

### 2. Industrial/Business Activities

NPCC is one of the pioneering enterprises providing services in the field of construction of large Civil and allied projects in sectors relating to irrigation, river valley projects, barrages, canals, flood control, hydel power, thermal power etc. The enterprise is driven by a workforce of 2506 employees as on 31.3.2005.

### 3. Operational Profile

Over the last 48 years, company has completed more than 218 projects of national importance all over the country and in most remote and hazardous locations. It has executed works in the Middle-east countries, Nepal and Bhutan.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	305.45	302.87	227.33
Net Profit/Loss(-)	-70.84	-71.17	-55.74
Net Worth	-657.47	-586.64	-515.52
Paid up capital	29.84	29.84	29.84
Share of Central Government	28.79	28.79	28.79

## 5. Key Performance Factors

- The company is currently having 155 units out of which in 58 cases the work in hand has either been completed or temporarily suspended due to lack of funds or otherwise.
- NPCC has a very good order booking position of Rs.1547.10 crore out of which order worth Rs.691.89 crore have been bagged during 2004-05. However, it is a loss making company and the losses are due to fixed cost that includes heavy interest on Government loans and expenditure on surplus manpower.

## 6. Strategic Issues

- In order to improve the performance thrust areas have been identified and being pursued aggressively.
- A Revival plan submitted to the administrative Ministry and in turn to BRPSE envisaging restructuring of operations and manpower, waiver of interest, conversion of loan to equity, financial grants etc. is under consideration.
- During the year, 48 employees left the company out of which 13 availed of VRS, 20 retired on superannuation and 15 left on other grounds. Up-to 31.3.2005, total 2834 employees have taken VRS.

# 17 INDUSTRIAL DEVELOPMENT AND TECHNICAL CONSULTANCY SERVICES

There were 15 enterprises in the public sector as on 31.3.2005 which were engaged in Industrial Development and Technical Consultancy Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	National Small Industries Corpn. Ltd.	1955
2.	Engineers India Ltd.	1965
3.	Water and Power Consultancy Services (India) Ltd.	1969
4.	Engineering Projects (India) Ltd.	1970
5.	MECON Ltd.	1973
6.	RITES Ltd.	1974
7.	Central Mine Planning and Design Institute Ltd.	1975
8.	Telecommunications Consultants (India) Ltd.	1978
9.	Educational Consultants (India) Ltd.	1981
10.	HSCC (India) Ltd.	1983
11.	Power Grid Corporation of India Ltd.	1989
12.	Certification Engineers International Ltd.	1994
13.	Broadcast Engg. Consultants India Ltd.	1995
14.	NTPC Electric Supply Co. Ltd.	2003
15.	Indian Oil Technologies Ltd.	2003

2. The enterprises falling in this group are mainly engaged in rendering engineering, technical and educational consultancy services for construction of all types of projects, plants, installation, certification etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Power Grid Corporation of India Ltd.	785.52
2.	Engineers India Ltd.	112.64
3.	RITES Ltd.	41.20
4.	Telecommunications Consultants (India) Ltd.	32.93
5.	MECON Ltd.	10.73
6.	Engineering Projects (India) Ltd.	7.19
7.	Certification Engineers International Ltd.	6.71
8.	Water and Power Consultancy Services (India) Ltd.	5.08
9.	HSCC (India) Ltd.	4.18
10.	Broadcast Engg. Consultants India Ltd.	1.30
11.	Central Mine Planning and Design Institute Ltd.	1.02
12.	Educational Consultants (India) Ltd.	0.69
13.	Indian Oil Technologies Ltd.	0.42
14.	NTPC Electric Supply Co. Ltd.	0.04
15.	National Small Industries Corpn. Ltd.	-11.48
<b>Total Net Profit/Loss (-)</b>		<b>998.17</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Power Grid Corporation of India Ltd.	184.00
2.	Engineers India Ltd.	42.12
3.	Telecommunications Consultants (India) Ltd.	21.60
4.	RITES Ltd.	12.00
5.	Engineering Projects (India) Ltd.	5.31
6.	Certification Engineers International Ltd.	2.00
7.	Water and Power Consultancy Services (India) Ltd.	1.05
8.	HSCC (India) Ltd.	0.88
9.	Educational Consultants (India) Ltd.	0.50
10.	Broadcast Engg. Consultants India Ltd.	0.27
<b>Total Dividend</b>		<b>269.73</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township

maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	365.04
2.	Gross expenditure on Township	22.07
3.	Less : Rent receipt and other income	2.93
4.	Net expenditure on Township	19.14
5.	Social Overheads: Educational, Med. facilities, etc.	57.01
6.	Total Social Overheads	76.15
7.	No. of employees	20392
8.	Per capita expend. on Social Overheads (Rs.)	37343.00
9.	No. of houses constructed	9213
10.	No. of houses under construction	710
11.	Housing satisfaction (%)	45.20

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**INDUSTRIAL DEV. AND TECH. CONSULTANCY SERVICES**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	632690	630990	626994
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	353872	335274	418897
OTHERS	702	2548	2562
<b>(B) SHARE APPLICATION MONEY</b>	1500	3931	3881
<b>(C) RESERVES &amp; SURPLUS</b>	754928	707830	622428
<b>TOTAL (A)+(B)+(C)</b>	1111002	1049583	1047768
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	906658	770117	688694
<b>(B) UNSECURED LOANS</b>	474957	501753	533203
<b>TOTAL (A)+(B)</b>	1381615	1271870	1221897
<b>(3) DEFERRED TAX LIABILITY</b>	85180	57824	23449
<b>TOTAL (1)+(2)+(3)</b>	2577797	2379277	2293114
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	2259276	2053457	1958960
<b>(B) LESS: DEPRECIATION</b>	595837	529893	463723
<b>(C) NET BLOCK</b>	1663439	1523564	1495237
<b>(D) CAPITAL WORK IN PROGRESS</b>	503214	388242	259799
<b>TOTAL (C)+(D)</b>	2166653	1911806	1755036
<b>(2) INVESTMENTS</b>	212310	210193	101649
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	115760	85711	103775
<b>(B) SUNDRY DEBTORS</b>	166153	152970	266781
<b>(C) CASH &amp; BANK BALANCES</b>	217363	220659	135339
<b>(D) OTHER CURRENT ASSETS</b>	51785	50546	49006
<b>(E) LOAN &amp; ADVANCES</b>	204339	208773	204754
<b>TOTAL (A+B+C+D+E)</b>	755400	718659	759655
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	520936	421267	365397
<b>(B) PROVISIONS</b>	84667	95437	91811
<b>TOTAL (A+B)</b>	605603	516704	457208
<b>NET CURRENT ASSETS</b>	149797	201955	302447
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	8887	12461	9204
<b>(5) DEFERRED TAX ASSET</b>	4720	1860	1148
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	35430	41002	123630
<b>TOTAL (1+2+3+4+5+6)</b>	2577797	2379277	2293114



**INDUSTRIAL DEV. AND TECH. CONSULTANCY SERVICES**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	545818	542722	444709
EXCISE DUTY	1604	1151	846
NET SALES	544214	541571	443863
OTHER INCOME/RECEIPTS	53357	80903	64298
ACCRETION/DEPLETION IN STOCKS	540	-22946	22649
TOTAL	598111	599528	530810
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	40368	23258	56562
STORES & SPARES	4609	12490	19132
POWER & FUEL	4189	3663	3191
MANUFACTURING/DIRECT/OPERATING EXPENSES	127010	132805	102725
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	82138	82398	75408
OTHER EXPENSES	58989	61738	42471
PROVISIONS	9714	5819	14985
TOTAL	327017	322171	314474
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	271094	277357	216336
DEPRECIATION	66882	63351	48889
DRE/PREL. EXPENSES WRITTEN OFF	3610	4209	2244
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	200602	209797	165203
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	1107	12328	27256
ON FOREIGN LOANS	17777	17776	20125
OTHERS	83606	88944	64948
LESS INTEREST CAPITALISED	19005	16162	37440
CHARGED TO P & L ACCOUNT	83485	102886	74889
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	117117	106911	90314
TAX PROVISIONS	21911	5822	17558
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	95206	101089	72756
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-4611	2606	-3889
NET PROFIT/LOSS(-)	99817	98483	76645
DIVIDEND DECLARED	26973	20407	15439
DIVIDEND TAX	5455	2623	1055
RETAINED PROFIT	67389	75453	60151

**INDUSTRIAL DEV. AND TECH. CONSULTANCY SERVICES**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	1671991	1604779	1620028
CAPITAL EMPLOYED	1813236	1725519	1797684
NET WORTH	1066685	996120	914934
R AND D EXPENDITURE	920	210	428
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	20392	19934	21296
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	33566	34446	29508
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	30.01	31.39	24.69
PBDITEP : CAPITAL EMPLOYED	14.95	16.07	12.03
PBITEP : CAPITAL EMPLOYED	11.06	12.16	9.19
PBITEP : SALES	36.86	38.74	37.22
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	10.98	10.73	9.87
NET PROFIT : NET WORTH	9.36	9.89	8.38
R AND D EXPENDITURE : SALES	0.17	0.04	0.10
SUNDRY DEBTORS : SALES (NO. OF DAYS)	111	103	219

## Broadcast Engineering Consultants India Ltd. (BECIL)

### 1. Company Profile

BECIL was incorporated on 24.3.1995 under the Companies Acts 1956 with an objective to provide consultancy in Broadcast Engineering and share the expertise of AIR and Doordarshan with Indian companies. BECIL is a Schedule-‘C’ PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Information and Broadcasting having 100% Government holding with its registered office at NOIDA, U.P. and Corporate office at New Delhi.

### 2. Industrial / Business Activities

BECIL is one of the pioneering enterprises providing consultancy services including turnkey jobs in the field of terrestrial & satellite broadcasting, MMDS, CATV network, data broadcasting and studios. The company also undertakes the operation and maintenance of broadcast systems of all types and descriptions in India and abroad. The enterprise is driven by a workforce of 13 employees as on 31.3.2005.

### 3. Operational Profile

The company provides flexible, tailor-made solutions to every customer’s unique requirements.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	35.75	11.23	10.55
Net Profit/Loss(-)	1.30	1.09	0.90
Net Worth	5.91	5.01	4.23
Paid up capital	1.37	1.37	1.37
Share of Central Government	1.37	1.37	1.37

### 5. Key Performance Factors

- Company is executing orders for various projects including restoration / revamping of information set up in Afghanistan and restoration / augmentation of Television Hardware in Jalalabad and Nangarhar provinces of Afghanistan.
- The company has signed various agreements with private TV channel for rendering services involving system design to system integration.
- Under the Government policy for grant of license under Private FM phase-II scheme for 91 cities, the BECIL is appointed as system integrator for providing the common transmission infrastructure. Company will construct towers in 6 cities for Ministry of Information and Broadcasting.

### 6. Strategic Issue

- The company is diversifying more to Television Broadcasting.
- The company has signed Memorandum of Understanding (MOU) with Ministry of Information and Broadcasting for financial year 2005-06.

## Central Mine Planning & Design Institute Ltd. (CMPDI)

### 1. Company Profile

CMPDI was incorporated on 1.11.1975 under the Companies Act, 1956 with an objective to provide total consultancy in coal / mineral, exploration, mining, engineering and allied fields. CMPDI is a Schedule-'B' PSE in Industrial Dev. and Technical Consultancy services under the administrative control of M/o Coal having its registered and corporate office at Ranchi, Jharkhand. CMPDI is a 100% subsidiary of Coal India Ltd. (CIL).

### 2. Industrial/Business Activities

CMPDI is one of the subsidiary enterprises providing consultancy and other allied services in the field of geological exploration, remote sensing, design of system and sub-system for mines, coal, power and other units and preparation of feasibility reports etc. CMPDI is operating through its headquarter at Ranchi and seven regional institutes located at Dhanbad and Ranchi (Jharkhand), Bilaspur (Chhattisgarh), Singrauli (Madhya Pradesh), Asansol (West Bengal), Nagpur (Maharashtra) and Bhubaneshwar (Orissa). The enterprise is driven by a workforce of 3290 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Drilling	Meters	201649	203165	202501
Projects	No.	252	237	266

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	151.15	142.30	123.39
Net Profit/Loss(-)	1.02	-1.45	4.64
Net Worth	59.81	58.78	59.33
Paid up capital	19.04	19.04	19.04
Share of Holding Co.	19.04	19.04	19.04

### 5. Key Performance Factors

- During the year CMPDI provided assistance to the M/o Coal in scrutinizing the proposals for allocation of captive mining blocks.
- It is serving as nodal agency for all Science and Technology schemes funded by Ministry of Coal and R&D schemes funded by R&D Board of CIL.

### 6. Strategic Issues

- Steps are being taken to diversify the activities especially outside Coal India Ltd.
- During the year, 119 employees left the company out of which 12 availed of VRS, 53 retired on superannuation and 54 left on other grounds. Up-to 31.3.2005, total 148 employees have taken VRS.

## Certification Engineers International Ltd. (CEI)

### 1. Company Profile

CEI was incorporated in the year 1994 under

the Companies Act, 1956 with an objective to undertake activities related to certification, re-certification, safety audit in the hydrocarbon and other quality sensitive sectors of the industry. CEI is a schedule 'C' PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Petroleum and Natural Gas having its registered office at New Delhi and Corporate office at Mumbai, Maharashtra. CEI is a 100% subsidiary of Engineers India Ltd. (EIL).

## 2. Industrial / Business Activities

CEI is one of the subsidiary enterprises providing services in the field of certification, re-certification, third party inspection, risk analysis, health, safety and environment audits, energy audit, quality audit and vendor assessment. The enterprise is driven by a workforce of 17 employees as on 31.3.2005.

## 3. Operational Profile

Relevant information is not available for 2004-05.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	21.19	9.63	6.84
Net Profit/Loss(-)	6.71	2.47	2.04
Net Worth	17.06	12.62	11.31
Paid up capital	1.00	1.00	1.00
Share of Holding Co.	1.00	1.00	1.00

## 5. Key Performance Factors

- The company intends to expand client base and explore overseas business for further growth.

# Educational Consultants (India) Ltd. (Ed.CIL)

## 1. Company Profile

Ed.CIL was incorporated in the year 1981 under the Companies Act, 1956 with an objective to promote Indian education abroad, provide technical assistance, work as testing agency, undertake supply of educational aids and institutional development. Ed. CIL is a Schedule-'C' / Mini-ratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Human Resource Development having 100% Government holding with its registered office at New Delhi and corporate office at NOIDA, U.P.

## 2. Industrial / Business Activities

Ed.CIL is one of the pioneering enterprises providing consultancy services in all the areas of education ranging from feasibility studies and detailed project reports to establishment of educational institutes with ancillaries, on a turnkey basis. The enterprise is driven by a workforce of 89 employees as on 31.3.2005.

## 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Placement	Rs. Cr.	9.58	7.49	10.92	41%
Institutional Development	Rs. Cr.	5.71	6.82	36.94	24%
Technical Assistance Projects	Rs. Cr.	4.74	9.59	7.16	20%
Testing	Rs. Cr.	2.65	4.43	3.26	11%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	23.61	42.21	62.94
Net Profit/Loss(-)	0.69	1.96	2.05
Net Worth	10.91	10.78	9.95
Paid up capital	1.25	1.25	1.25
Share of Central Government	1.25	1.25	1.25

## 5. Key Performance Factors

- The turnover from testing projects fell due to shifting of private clients to All India Engineering Entrance Examination (AIEEE) being conducted by CBSE.
- Fall in profitability is attributed to fall in turnover and for creating provision for doubtful debts ageing more than 3 years.
- Company has 'Fair' MOU rating during the year 2004-05.

## 6. Strategic Issue

- The company is re-focusing on its core activities viz., promotion of Indian education abroad, technical assistance, secondment of teachers and experts. It is decided to undertake at least 50% business outside the M/o Human Resource Development projects and 25% of over all business shall be from the international business.

# Engineering Projects (India) Ltd. (EPI)

## 1. Company Profile

EPI was incorporated on 16.4.1970 under the Companies Act, 1956 as Indian Consortium of Industrial Projects Ltd, (the name was changed to EPI on 14.12.1970) with an objective to undertake turnkey projects in India and abroad mainly in the fields of civil and structural, material handling, metallurgy, mining, fertilizers and other industrial projects. EPI is a Schedule-'B' PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Heavy Industries and Public

Enterprises, D/o Heavy Industry having 100% Government holding with its registered office at Ranchi, Jharkhand and corporate office at New Delhi.

## 2. Industrial / Business Activities

EPI is one of pioneering enterprises providing services in the specialized field of feasibility studies, detailed project reports, design and engineering, supply of plant and equipment, quality assurance, civil and structural works etc. The enterprise is driven by a workforce of 456 employees as on 31.3.2005.

## 3. Operational Profile

The company has been a pioneer in the field of turnkey project management and project exports from concept to commissioning.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	515.38	388.47	340.78
Net Profit/Loss(-)	7.19	29.66	3.00
Net Worth	88.37	85.17	111.33
Paid up capital	35.42	35.42	909.44
Share of Central Government	35.42	35.42	909.26

## 5. Key Performance Factors

- Despite stiff competition EPI has an all time high turnover of Rs.515.38 crore during 2004-05.
- The main reasons for fall in net profit during the year 2004-05 are attributed to exchange variation income and write back contingency provisions in respect of completed overseas and home projects during 2003-04.
- Company has 'Good' MOU rating during the year 2004-05.

## 6. Strategic Issue

- Cost reduction assumes great significance as the company is operating in a highly competitive field.
- Up-to 31.3.2005, total 350 employees have taken VRS.

## Engineers India Ltd. (EIL)

### 1. Company Profile

EIL was incorporated in the year 1965 under the Companies Act, 1956 with an objective to become a globally competitive EPC (Engineering, Procurement, Construction) and consultancy organisation. EIL is a Schedule-‘A’ / Mini-ratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Petroleum and Natural Gas having 90.40% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

EIL is one of the pioneering enterprises providing project services in the field of process design, engineering procurement, construction management and commissioning from its three regional, one branch office in India and two overseas offices in U.A.E. and Qatar. It has two subsidiaries namely EIL Asia Pacific and Certification Engineers International Ltd. registered at Malaysia and India respectively. The enterprise is driven by a workforce of 2738 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Manpower Utilization	%	82	81	76

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	907.48	1281.84	600.29
Net Profit/Loss(-)	112.64	80.18	64.16
Net Worth	845.86	762.61	713.30
Paid up capital	56.16	56.16	56.16
Share of Central Government	50.77	50.77	50.76

### 5. Key Performance Factors

- Fall in turnover is due to lower revenue from the LSTK business.
- Increase in profitability is attributed to emphasis on productivity (like out sourcing for non-critical engineering, great use of electronic media and business process improvement) and stringent cost control.
- Company has ‘Very Good’ MOU rating during the year 2004-05.
- The market price of the company’s shares was between Rs. 200 to Rs. 405 during the year 2004-05 as compared to Rs.244 to Rs. 408 during 2003-04.

## 6. Strategic Issue

- During the year, 127 employees left the company out of which 7 availed of VRS, 45 retired on superannuation and 75 left on other grounds. Up-to 31.3.2005 (since 1983) total 617 employees have taken VRS.

## HSCC (India) Ltd.

### 1. Company Profile

HSCC was incorporated on 30.3.1983 under the Companies Act, 1956 with an objective to

be a market leader in providing innovative, high quality knowledge based services in health and social sectors by seeking opportunities in special market niches. HSCC is a schedule – ‘B’ / Miniratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Health and Family Welfare, D/o Health having 100% Government holding with its registered office at Delhi and corporate office at Noida, U.P.

## 2. Industrial / Business Activities

HSCC is one of the pioneering enterprises providing specialized consultancy services in the health care and other social sector which include studies in architectural planning / design, project management, procurement, acquisition of technology, information technology / recruitment / training in the field of hospitals and medical related institutes and laboratories. The enterprise is driven by a workforce of 125 employees as on 31.3.2005.

## 3. Operational Profile

Major Services	Unit	Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Consultancy	Rs. in Crore	0.43	0.94	1.08	100%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	10.78	20.10	17.25
Net Profit/Loss(-)	4.18	10.28	9.37
Net Worth	39.98	36.82	28.92
Paid up capital	1.60	1.60	0.40
Share of Central Government	1.60	1.60	0.40

## 5. Key Performance Factors

- HSCC has been continuously making profit for the last 20 years. However, the

profitability and turnover were adversely affected due to inadequate orders during 2004-05.

- Company has ‘Good’ MOU rating during the year 2004-05.

## 6. Strategic Issues

- The thrust of the company is on diversifying and expanding field of operation as also the client base by exploring business opportunities in SAARC and CIS group of countries and to tap the prospects in the corporate sector.
- During the year, 13 employees left the company out of which 1 availed of VRS, 1 retired on superannuation and 11 left on other grounds.

# Indian Oil Technologies Ltd. (IOTL)

## 1. Company Profile

IOTL was incorporated on 20.6.2003 under the Companies Act, 1956 with an objective to work as the technology-marketing arm for the entire range of technologies developed at Indian Oil's R&D center. IOTL is an uncategorised PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Petroleum & Natural Gas with its registered office at Delhi and corporate office at Faridabad, Haryana. The company is a 100% subsidiary of Indian Oil Corporation (IOC).

## 2. Industrial / Business activities

IOTL is one of the subsidiary enterprises of IOC, involved in marketing of technologies, products and quality services and solutions developed by IOC's R&D Center to oil companies in India and abroad and also participate in seminars / exhibitions to create



visibility of company's expertise and to enlarge customer base for IOC's, R&D. The technology basket of the company consists of process technologies, products and specialized services. Currently, the enterprise has 5 employees as on 31.3.2005.

### 3. Operational Profile

The R&D center of IOC, set up over three decades ago, has developed several technologies and technical expertise both in refining and lubricant sector. IOTL markets the R&D developed lubricants technology. IOTL also offers state-of-the-art sludge disposal technology based on biotechnology for hydrocarbon sector.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.09	0.01	0.00
Net Profit/Loss(-)	0.42	-0.01	0.00
Net Worth	0.94	0.51	0.00
Paid up capital	0.55	0.05	0.00
Share of Holding Co.	0.55	0.05	0.00

### 5. Key Performance Factors

- The year 2003-04 was the first year of operation of the company and it operated only for one month in that year.

## MECON Ltd. (MECON)

### 1. Company Profile

MECON was incorporated on 31.3.1973 under the Companies Act, 1956 with an objective to reduce the dependency on foreign consultants and build indigenous capability for design and consultancy of steel plants in the country. MECON is a Schedule- 'A' / Mini-

ratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Steel having 100% Government holding with its registered and corporate office at Ranchi, Jharkhand.

### 2. Industrial / Business Activities

MECON is one of the pioneering enterprises providing services in the field of design, engineering and consultancy services for the iron and steel industries including setting up of the integrated steel plants. The company has 3 financial joint ventures namely KIOCL, Neelanchal Ispat Nigam Ltd. and Global Procurement Consultant Ltd. with a share in equity. The enterprise is driven by a workforce of 1539 employees.

### 3. Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales / Turnover in 2004-05
		2004-05	2003-04	2002-03	
Consultancy	Rs. in Cr.	107.62	-	-	61.90%
Construction Contracts	Rs. in Cr.	66.24	-	-	38.10%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	173.86	271.15	283.50
Net Profit/Loss(-)	10.73	-10.72	-70.83
Net Worth	-206.04	-227.62	-194.04
Paid up capital	2.42	2.42	2.42
Share of Central Government	2.42	2.42	2.42

### 5. Key Performance Factors

- MECON is an ISO 9001 accredited company.
- The company has booked large value orders in consultancy and supply.

- In view of the cyclic demand / investments in the steel sector, company has made forays into a number of diversified sectors of the economy especially in oil and gas, power and infrastructure.
- Company has 'Very Good' MOU rating during the year 2004-05.

#### 6. Strategic Issue

- In order to capitalize the upsurge in the steel sector especially for technologically oriented turnkey projects the company needs financial restructuring for which the proposal is under consideration of the Government.
- During the year, 67 employees left the company out of which 31 availed of VRS, 20 retired on superannuation and 16 left on other grounds.

### NTPC Electric Supply Co. Ltd. (NESCL)

#### 1. Company Profile

NESCL was incorporated in the year 2002 under the Companies Act, 1956 with an objective to acquire, establish and operate electrical systems etc. for distribution and supply of electric energy. NESCL is an un-categorised PSE in power sector under the administrative control of M/o Power with its registered and corporate office at New Delhi. NESCL is a 100% subsidiary of NTPC Ltd.

#### 2. Industrial / Business Activities

NESCL is one of the subsidiary enterprises to purchase and sale of electrical energy and coordinate with other companies. The enterprise is driven by a workforce of 85 employees as on 31.3.2005.

#### 3. Production / Operational Profile

Major Products	Unit	Production during (% Capacity Utilization)			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Consultancy	Rs. CR.	6.11	-	-	100%

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	6.12	0.00	0.00
Net Profit/Loss(-)	0.04	0.00	0.00
Net Worth	0.11	0.01	0.00
Paid up capital	0.08	0.08	0.05
Share of Holding Co.	0.08	0.08	0.05

#### 5. Key Performance Factors

- The company has not commenced distribution of electricity during the year 2004-05.
- The company is Advisor-cum-Consultant to M/o Power for the APDRP programme and undertakes other consultancy assignments of PMS in MP along with turnkey execution of RE work in WB.
- All the employees are from the parent company NTPC Ltd. on secondment to NESCL.
- Increase in quantity of surplus power is the basic reason for increase in turnover and profit.

#### 6. Strategic Issues

- Availability of surplus power and reforms in electricity distribution and transmission.

### National Small Industries Corp. Ltd. (NSIC)

#### 1. Company Profile

NSIC was incorporated in the year 1955 with an objective to aid, counsel, assist, finance, protect and promote the interest of small industries in India and also to provide capital, credit, means, resources and technical and managerial assistance. NSIC is a Schedule-

'B' PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Small Scale Industries and Agro & Rural Industries having 100% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business Activities

NSIC is one of the pioneering enterprises providing services in the field of marketing, technology (exports of projects and products) and financing credit support to small industries and strengthen the linkages with large and medium enterprises. NSIC is one of the nodal agencies at Kolkata, Howrah, Hooghly, Durgapur, Ranchi, Burnpur, Bokaro and Dhanbad under the CRR scheme of D/o Public Enterprises. The enterprise is driven by a workforce of 935 employees as on 31.3.2005.

## 3. Operational Profile

During the year, capital goods to the tune of Rs.54.87 lakhs were imported and goods to the tune of Rs. 369.05 lakhs were exported.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	355.63	148.09	170.45
Net Profit/Loss(-)	-11.48	0.77	-12.95
Net Worth	54.94	51.68	31.54
Paid up capital	187.99	187.99	167.99
Share of Central Government	187.99	187.99	167.99

## 5. Key Performance Factors

- The company is trying to reach a larger number of SSI units through the concept of cluster development in selected sectors.
- The focus of activities has been shifted from financing to non-financing activities.

Efforts are made in increasing the business in respect of non-financing schemes like distribution of Raw Material (Steel, Aluminium & Copper), marketing of products of small scale industries, Government purchase registration, intermediary services etc.

- Company has 'Good' MOU rating during the year 2004-05.

## 6. Strategic Issues

- The restructuring plan of the company is under implementation, which calls for re-orientation of the company's activities. As per restructuring plan, company has to adopt a sectoral / cluster focus and to focus on the role of a facilitator instead of direct operator. The plan call for an infusion of equity support of Rs.65 crores during the period 2003-07.
- Accordingly, during the year the company received an equity support of Rs.15.00 crore and a grant of Rs.16.93 crore from Government.
- During the year, 26 employees left the company out of which 13 availed of VRS, 5 retired on superannuation and 13 left on other grounds.

# Power Grid Corporation of India Ltd. (POWERGRID)

## 1. Company Profile

POWERGRID was incorporated on 23.10.1989 under the Companies Act, 1956 with an objective to take over the transmission assets and manpower from the power sector undertakings namely NTPC, NHPC, NEEPCO, NLC, NPC, THDC, NTPC and CEA. POWERGRID is a Schedule-'A' / Miniratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Power having

100% Government holding with its registered office at New Delhi and corporate office at Gurgaon, Haryana.

## 2. Industrial/Business Activities

POWERGRID is one of the pioneering enterprises providing services in the field of electric power transmission across the country through inter-state transmission system by way of construction, operation and maintenance of extra High Voltage AC and High Voltage DC transmission lines, sub-stations, load dispatch centers and communication facilities.

The company has 7 regional offices, 85 sub-stations, 5 regional load dispatch and communication centers and 50750 ckt kms of transmission lines at various locations all over the country. In addition, company has diversified into Telecom Business to utilize spare telecommunication capacity inherent with ULDC schemes and leveraging its ROW along countrywide transmission infrastructure use. It has laid down an optical fiber network of over 16,000 Km on its transmission lines across the country for leasing out telecom network bandwidth.

In 2003-04, a shell company "BINA DEHGAM TRANSMISSION COMPANY LIMITED", has been formed to facilitate private investment in transmission sector. The company has one financial Joint Venture with Tata Power namely Power links Transmission Ltd. with 49% stake. The enterprise is driven by a workforce of 6881 employees as on 31.3.2005.

## 3. Operational Profile

Company's transmission system is being maintained consistently over 99.5% on annual basis by deploying best Operation and Maintenance practices at par with the International utilities. About 45% of total power generation in the country is being transmitted over POWERGRID owned transmission network.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2513.07	2263.03	2083.93
Net Profit/Loss(-)	785.52	748.20	642.59
Net Worth	9001.24	8489.29	7759.68
Paid up capital	3204.06	3035.25	3035.25
Share of Central Government	3204.06	3035.25	3035.25

## 5. Key Performance Factors

- During FY 2004-05, POWERGRID commissioned about 3000 CKm. of transmission lines, 3 new substations, transformation capacity of 3000 MVA leading to an accreditation of Gross Asset Base of about Rs.2050 Crore. Inter-regional capacity was enhanced to 9500 MW from 8500 MW.
- POWERGRID has received Net Budgetary Support of Rs. 130 Crore as equity to supplement its resources from Government of India in FY 2004-05.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- POWERGRID has envisaged establishing Telecom network of about 19,000 Kms. interconnecting about 60 major cities including Metros and all State capitals at a cost of about Rs. 934 Crore. Out of this, company has already commissioned about 16,000 Kms as on 31<sup>st</sup> March, 2005. The balance network is expected to be completed shortly.
- The company also planned for establishment of an integrated National Power Grid, in a phased manner, for strengthening the regional grids (five grids structured on geographical contiguity

basis) and to support the generation capacity addition program of about 1,00,000 MW during X & XI Plans. Inter-regional power transfer capacity of 9500 MW by the end of FY 2004-05 is expected to be enhanced to 30,000 MW by year 2012. For creation of such a National Grid, total investment requirement in the central transmission sector during X & XI plan periods has been envisaged to be about Rs. 71,000 Crore. Out of this, POWERGRID plans to invest about Rs. 50,000 Crore and balance Rs. 21,000 Crore is envisaged to be mobilized through Private Participation.

## RITES Ltd.

### 1. Company Profile

RITES was incorporated in the year 1974 under the Companies Act, 1956 with an objective to enhance the technological image of the country and earn foreign exchange through export of consultancy and supply / operation / maintenance of railway rolling stock and other transport related services and equipment. RITES is a Schedule-'B' / Mini-ratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Railways having 100% Government holding with its registered office at New Delhi and Corporate office at Gurgaon, Haryana.

### 2. Industrial / Business Activities

RITES is one of the pioneering enterprises providing consultancy, engineering and project management services in the field of transportation, infrastructure and related technological areas. The company has two subsidiaries namely RITES (AFRIKA) and RITES Colombia Ltd. The company has three financial joint ventures for *concessioning* of Rail Network at Colombia, Austria and Mozambique with an equity share of 5%, 13% and 26% respectively. The enterprise is driven by a workforce of 2493 employees as on 31.3.2005.

### 3. Operational Profile

Major Services	Unit	Turnover of Services Provided			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Consultancy	Rs. Cr.	163.69	-	-	68%
Inspection	Rs. Cr.	30.37	-	-	12.6%
Exports	Rs.Cr.	18.26	-	-	7.6%
Leasing	Rs. Cr.	18.34	-	-	7.6%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	221.96	266.95	254.37
Net Profit/Loss(-)	41.20	47.70	95.03
Net Worth	310.91	282.80	241.15
Paid up capital	4.00	4.00	2.00
Share of Central Government	4.00	4.00	2.00

### 5. Key Performance Factors

- The fall in turnover / profit during the year is attributed to the fact that new rail projects in Malaysia being on hold on account of change of Govt. and no new business coming from UK. The fall in exports is due to delay in funding arrangements by the client countries.
- To develop the export market for railway rolling stock, development of various technologies is funded by RITES and the development is carried out in RDSO, which is nodal agency for rail related R&D in the country.
- Company has 'Very Good' MOU rating during the year 2004-05.

### 6. Strategic Issue

- The company operates in all countries of SAARC region except in Pakistan and Maldives besides other 40 countries. Efforts are on to capture privatization and concessioning of railway system in developing countries.
- Up-to 31.3.2005, total 34 employees have taken VRS.

## Telecommunications Consultants India Ltd. (TCIL)

### 1. Company Profile

TCIL was incorporated on 10.3.1978 under the Companies Act, 1956 with an objective of extending the wide-ranging telecom expertise available with DOT to friendly developing countries. TCIL is a Schedule-‘A’ Mini-ratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Communications and Information Technology, D/o Telecommunications having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

TCIL is one of the pioneering enterprises providing services in the field of telecommunication and information technology sectors in India and abroad specially in network projects, software support, switching and transmission systems, cellular services, rural telecommunication and optical fibre based backbone network. The company operates from its 3 regional and 13 foreign based offices / branches. The company also has 7 financial Joint Ventures namely Intelligent Communication System Ltd., Tamilnadu Telecommunications Ltd., TCIL Saudi Ltd., TCIL Bell South Ltd., USA, Telecommunication Consultants Nigeria Ltd., Hexacon India Ltd., Canada and United Telecom Ltd., Nepal, with a share in equity. The enterprise is driven by a workforce of 1228 employees as on 31.3.2005.

### 3. Operational Profile.

Major Services	Unit	Value of Services provided during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Exports	Rs. Cr.	327.08	387.92	-	72.82%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	418.49	508.94	443.11
Net Profit/Loss(-)	32.93	75.60	39.89
Net Worth	395.85	410.11	387.52
Paid up capital	28.80	28.80	14.40
Share of Central Government	28.80	28.80	14.40

### 5. Key Performance Factors

- The company adopted world-class communication and IT technologies for catering to the local needs of countries mainly in developing world. The company secures business by participating in international competitive bidding.
- Company has ‘Fair’ MOU rating during the year 2004-05.

## Water & Power Consultancy Services (India) Ltd. (WAPCOS)

### 1. Company Profile

WAPCOS was incorporated on 26.6.1969 under the Companies Act, 1956 with an objective to become a leading consultancy organisation in the water, power, infrastructure development and allied sectors in India and abroad. WAPCOS is a Schedule-‘C’ Miniratna PSE in Industrial Development and Technical Consultancy Services sector under the administrative control of M/o Water Resources having 100% Government holding with its registered office at New Delhi and Corporate office at Gurgaon, Haryana.

### 2. Industrial / Business Activities

WAPCOS is one of the pioneering enterprises providing consultancy services in the field of

development process of water resources, power and infrastructure projects covering all aspects from concept to commissioning and operation and maintenance of projects. The enterprises is driven by a workforce of 498 employees as on 31.3.2005.

### **3. Operational Profile**

WAPCOS is a technical consultancy providing organisation.

### **4. Major Financial Highlights**

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	86.58	61.76	41.22
Net Profit/Loss(-)	5.08	6.93	0.85
Net Worth	41.00	37.10	31.75
Paid up capital	2.00	2.00	2.00
Share of Central Government	2.00	2.00	2.00

### **5. Key Performance Factors**

- The company has diversified in Roads & Bridges; Rural Development including undertaking project in power sector on turnkey basis.
- For restructuring of business, company's strategic plan and establishment of productivity benchmark have been prepared by an independent agency.
- Company has 'Excellent' MOU rating during the year 2004-05.

There were 9 enterprises in the public sector as on 31.3.2005 which were engaged in rendering Tourist Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	India Tourism Dev. Corpn. Ltd.	1966
2.	Hotel Corpn. of India Ltd.	1971
3.	Ranchi Ashok Bihar Hotel Corpn. Ltd.	1983
4.	Utkal Ashok Hotel Corpn. Ltd.	1983
5.	Assam Ashok Hotel Corpn. Ltd.	1985
6.	Donyi Polo Ashok Hotel Ltd.	1985
7.	Madhy Pradesh Ashok Hotel Corpn. Ltd.	1985
8.	Pondicherry Ashok Hotel Corpn. Ltd.	1986
9.	Indian Railway Catering and Tourism Corpn. Ltd.	1999

2. The enterprises falling in this group are mainly engaged in Construction and Management of Hotels, Restaurants, Tourist Bungalows, Duty Free Trade etc.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	India Tourism Dev. Corpn. Ltd.	16.69
2.	Indian Railway Catering and Tourism Corpn. Ltd.	5.21
3.	Donyi Polo Ashok Hotel Ltd.	0.15
4.	Ranchi Ashok Bihar Hotel Corpn. Ltd.	-0.02
5.	Pondicherry Ashok Hotel Corpn. Ltd.	-0.09
6.	Assam Ashok Hotel Corpn. Ltd.	(-) 0.10
7.	Madhya Pradesh Ashok Hotel Corpn. Ltd.	-0.21
8.	Utkal Ashok Hotel Corpn. Ltd.	-1.08
9.	Hotel Corpn. of India Ltd.	-7.76
<b>Total Net Profit/Loss (-)</b>		<b>12.79</b>

5. **Dividend** : Only one enterprise declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Indian Railway Catering and Tourism Corpn. Ltd.	1.00
<b>Total Dividend</b>		<b>1.00</b>



## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	0.00
2.	Gross expenditure on Township	0.00
3.	Less : Rent receipt and other income	0.00
4.	Net expenditure on Township	0.00
5.	Social Overheads: Educational, Med. facilities, etc.	0.15
6.	Total Social Overheads	0.15
7.	No. of employees	6983
8.	Per capita expend. on Social Overheads (Rs.)	215.00
9.	No. of houses constructed	0
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	0.0

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

TOURIST SERVICES

SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	18020	18020	18020
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
<b>(A) PAID-UP CAPITAL</b>			
CENTRAL GOVT.	8177	8112	8075
OTHERS	5607	5672	5709
<b>(B) SHARE APPLICATION MONEY</b>	0	0	0
<b>(C) RESERVES &amp; SURPLUS</b>	15221	12699	13643
<b>TOTAL (A)+(B)+(C)</b>	<b>29005</b>	<b>26483</b>	<b>27427</b>
<b>(2) LOAN FUNDS</b>			
<b>(A) SECURED LOANS</b>	2013	466	805
<b>(B) UNSECURED LOANS</b>	5349	6396	1032
<b>TOTAL (A)+(B)</b>	<b>7362</b>	<b>6862</b>	<b>1837</b>
<b>(3) DEFERRED TAX LIABILITY</b>	71	151	38
<b>TOTAL (1)+(2)+(3)</b>	<b>36438</b>	<b>33496</b>	<b>29302</b>
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
<b>(A) GROSS BLOCK</b>	21457	20921	18976
<b>(B) LESS: DEPRECIATION</b>	12025	11253	10544
<b>(C) NET BLOCK</b>	9432	9668	8432
<b>(D) CAPITAL WORK IN PROGRESS</b>	295	374	1352
<b>TOTAL (C)+(D)</b>	<b>9727</b>	<b>10042</b>	<b>9784</b>
<b>(2) INVESTMENTS</b>	12316	12316	12315
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
<b>(A) INVENTORIES</b>	3926	3922	3444
<b>(B) SUNDRY DEBTORS</b>	6530	4932	3994
<b>(C) CASH &amp; BANK BALANCES</b>	19437	14333	6991
<b>(D) OTHER CURRENT ASSETS</b>	462	460	144
<b>(E) LOAN &amp; ADVANCES</b>	11923	11190	11291
<b>TOTAL (A+B+C+D+E)</b>	<b>42278</b>	<b>34837</b>	<b>25864</b>
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
<b>(A) CURRENT LIABILITIES</b>	25980	23061	18374
<b>(B) PROVISIONS</b>	4964	3786	3040
<b>TOTAL (A+B)</b>	<b>30944</b>	<b>26847</b>	<b>21414</b>
<b>NET CURRENT ASSETS</b>	11334	7990	4450
<b>(4) DEFERRED REVENUE/PRE. EXPENDITURE</b>	915	970	622
<b>(5) DEFERRED TAX ASSET</b>	0	0	0
<b>(6) PROFIT &amp; LOSS ACCOUNT (DR)</b>	2146	2178	2131
<b>TOTAL (1+2+3+4+5+6)</b>	<b>36438</b>	<b>33496</b>	<b>29302</b>

TOURIST SERVICES

SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	51219	38142	32307
EXCISE DUTY	236	93	0
NET SALES	50983	38049	32307
OTHER INCOME/RECEIPTS	4017	3000	2919
ACCRETION/DEPLETION IN STOCKS	122	117	0
TOTAL	55122	41166	35226
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	19858	12503	9015
STORES & SPARES	3256	1820	1523
POWER & FUEL	2990	2632	2731
MANUFACTURING/DIRECT/OPERATING EXPENSES	510	324	119
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	11961	11131	10892
OTHER EXPENSES	11615	11536	10265
PROVISIONS	6	4	2
TOTAL	50196	39950	34547
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	4926	1216	679
DEPRECIATION	879	852	699
DRE/PREL. EXPENSES WRITTEN OFF	112	335	435
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	3935	29	-455
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	0	0	0
ON FOREIGN LOANS	0	0	0
OTHERS	713	388	234
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	713	388	234
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	3222	-359	-689
TAX PROVISIONS	1750	426	1505
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	1472	-785	-2194
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	193	209	-17967
NET PROFIT/LOSS(-)	1279	-994	15773
DIVIDEND DECLARED	100	100	2150
DIVIDEND TAX	13	12	1754
RETAINED PROFIT	1166	-1106	11869

TOURIST SERVICES

MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	18765	18758	15064
CAPITAL EMPLOYED	20766	17658	12882
NET WORTH	25944	23335	24674
R AND D EXPENDITURE	0	16	0
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	6983	6507	6063
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	14274	14255	14971
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	245.51	215.48	250.79
PBDITEP : CAPITAL EMPLOYED	23.72	6.89	5.27
PBITEP : CAPITAL EMPLOYED	18.95	0.16	-3.53
PBITEP : SALES	7.72	0.08	-1.41
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	12.42	-1.54	-2.79
NET PROFIT : NET WORTH	4.93	-4.26	63.93
R AND D EXPENDITURE : SALES	0.00	0.04	0.00
SUNDRY DEBTORS : SALES (NO. OF DAYS)	47	47	45

## Assam Ashok Hotel Corp. Ltd. (AAHCL)

### 1. Company Profile

AAHCL was incorporated in the year 1985 under the Companies Act, 1956 and commenced its business in 1987 as a joint venture of ITDC and Government of Assam with an objective to promote domestic tourism and to have a close coordination between the Central and State efforts to disperse benefits of tourism. AAHCL is an uncategorised PSE in Tourist Services Sector under the administrative control of M/o Tourism having its registered and corporate office at Guwahati, Assam. AAHCL is a subsidiary of ITDC Ltd. wherein ITDC holds 51% equity.

### 2. Industrial/Business Activities

AAHCL is one of the subsidiary center-state joint venture enterprises providing services in the field of Hotel Business through its one 50 Room hotel (Hotel Brahmaputra Ashok ) at Guwahati, Assam. The enterprise is driven by a workforce of 84 employees.

### 3. Operational Profile

Major Services	Unit	Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Room Occupancy	%	44	50	51	41%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3.30	3.29	3.56
Net Profit/Loss(-)	-0.10	0.71	0.34
Net Worth	-1.31	-1.20	-1.91
Paid up capital	1.00	1.00	1.00
Share of Holding Co.	0.51	0.51	0.51

### 5. Key Performance Factors

- AAHCL has turned to a loss making company though its turnover has marginally increased.
- The fall in turnover and profitability is attributed to low occupancy due to market competition and low inflow of tourism in NE States.

## Donyi Polo Ashok Hotel Ltd. (DPAHL)

### 1. Company Profile

DPAHL was incorporated in the year 1985 under the Companies Act, 1956 as a joint venture of ITDC and Government of Arunachal Pradesh with an objective to promote domestic tourism and to have a close coordination between the Central and State efforts to disperse benefits of tourism. DPAHL is an uncategorised PSE in Tourist Services sector under the administrative control of M/o Tourism having its registered and corporate office at Itanagar, Arunachal Pradesh. DPAHL is a subsidiary of ITDC Ltd. wherein ITDC holds 51% equity.

### 2. Industrial / Business Activities

DPAHL is one of the subsidiary joint venture enterprises providing services in the field of boarding and lodging through operating hotel at Itanagar, Arunachal Pradesh. The enterprise is driven by a workforce of 43 employees.

### 3. Operational Profile

Company operates Hotel Donyi Polo Ashok at Itanagar.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.38	1.33	0.94
Net Profit/Loss(-)	0.15	0.30	0.17
Net Worth	1.16	1.05	0.76
Paid up capital	1.00	1.00	1.00
Share of Holding Co.	0.51	0.51	0.51

#### 5. Key Performance Factors

- The profit of the company has decreased despite increase in turnover.

### Hotel Corporation of India Ltd. (HCI)

#### 1. Company Profile

HCI was incorporated in 1971 under the Companies Act, 1956 as a subsidiary of Air India Ltd. with an objective to carry on the business of Hotels and Flight Catering Services. HCI is a Schedule-‘C’ PSE in Tourist Services sector under the administrative control of M/o Civil Aviation having its registered office at Mumbai, Maharashtra. The 100% equity of the company is held by Air India Ltd.

#### 2. Industrial/Business Activities

HCI is providing services in the field of hotel and on board air catering through its 2 Hotels at Delhi and Srinagar. The company is also running two flight catering units at Delhi and Mumbai by the name of Chefair. The enterprise is driven by a workforce of 1715 employees.

#### 3. Operational Profile

Until last year company was at advance stage of disinvestment. As such, the two hotels of the corporation were put up for disinvestment and expression of interests were carried for

disposal of hotels along with Chefair catering service. However, there was delay in calling the financial bids.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	40.70	31.41	39.16
Net Profit/Loss(-)	-7.76	-15.08	159.98
Net Worth	111.49	119.23	134.32
Paid up capital	40.60	40.60	40.60
Share of Holding Co.	40.60	40.60	40.60

#### 5. Key Performance Factors

- During the year the turnover recorded an increase due to revenue generated from Hotels and Flight kitchen resulting in reduction in losses.

### India Tourism Dev. Corp. Ltd. (ITDC)

#### 1. Company Profile

ITDC was incorporated in the year 1966 under the Companies Act, 1956 with an objective to construct, manage hotels and to provide transport, entertainment, duty free trade and consultancy services. ITDC is a Schedule-‘B’ / Mini-ratna PSE in Tourist Services sector under the administrative control of M/o Tourism having 89.97% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial/Business Activities

ITDC is one of the pioneering enterprises providing services in the field of hotel management having a network of Ashok Group of Hotels, 5 restaurants, including four airport restaurant, 11 Ashok Travel and Tour Units, 36 Duty free shops and one sound and light division. It has six joint venture

subsidiaries to manage hotels at Guwahati, Ranchi, Puri, Pondicherry, Bhopal and Itanagar namely Assam Ashok Hotel, Ranchi Ashok Bihar Hotel, Utkal Ashok Hotel, Pondicherry Ashok Hotel, M.P. Ashok Hotel and Donyi Polo Ashok Hotel respectively. The enterprise is driven by a workforce of 2962 employees.

### 3. Operational Profile

Major Products	Unit	Value of services during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Occupancy	%	58	47.44	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	337.67	273.87	225.50
Net Profit/Loss(-)	16.69	1.19	-6.70
Net Worth	127.11	98.04	98.39
Paid up capital	67.52	67.52	67.52
Share of Central Government	60.75	60.75	60.75

### 5. Key Performance Factors

- The company has recorded tremendous increase in overall performance.
- Company has 'Very Good' MOU rating during the year 2004-05.
- The shares of the company are listed but not traded.

## Indian Railway Catering and Tourism Corp. Ltd. (IRCTC)

### 1. Company Profile

IRCTC was incorporated on 27.9.1999 under the Companies Act, 1956 with an objective to strengthen railway's marketing and service capabilities in the areas of rail catering, tourism and passenger amenities. IRCTC is a

Schedule-'B' PSE in Tourist Services sector under the administrative control of M/o Railways having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

IRCTC is providing services in the field of on board catering to Indian Railway along with hospitality services at stations, internet based ticketing and producing/distribution of packaged drinking water. The company is also involved in promotion of value added tours. The company has two operating bottling plants at Delhi and Danapur in Bihar and fifty other units. The enterprise is driven by a workforce of 1983 employees.

### 3. Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Packaged Drinking Water	Bottles in Lakhs	60.09	36.33	Nil	7.72%

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	121.42	64.96	49.18
Net Profit/Loss(-)	5.21	4.12	5.55
Net Worth	31.79	27.47	24.97
Paid up capital	20.00	20.00	20.00
Share of Central Government	20.00	20.00	20.00

### 5. Key Performance Factors

- The business of the company has increased over the period in turnover and profitability. However, the ratio of Net profit to turnover has come down.
- Managing the departmental catering business of 17 divisions of Indian Railways and producing drinking water for Indian railway passengers. Also efforts are under way for upgradation of Rail Yatri Niwas.

- Value engineering exercise carried out resulted in cost reduction / quality improvements.

#### 6. Strategic Issues

- To upgrade, professionalise and manage catering and hospitality services at stations, on train and other locations.
- To promote domestic and international tourism through developments of hotels through public / private partnership.

### M.P. Ashok Hotel Corp. Ltd. (MAHCL)

#### 1. Company Profile

MAHCL was incorporated on 30.01.1985 under the Companies Act, 1956 as a joint venture of ITDC and Government of Madhya Pradesh through M.P. State Tourism Development Corp. with an objective to develop tourism in the State of Madhya Pradesh. MAHCL is an uncategorised PSE in Tourist Services sector under the administrative control of M/o Tourism having its registered and corporate office at Bhopal, Madhya Pradesh. MAHCL is a subsidiary of ITDC Ltd. wherein ITDC holds 51% equity.

#### 2. Industrial/Business Activities

MAHCL is one of the subsidiary joint venture enterprises providing services in the field of lodging and boarding through its one hotel at Bhopal, Madhya Pradesh. The enterprise is driven by a workforce of 67 employees as on 31.3.2005.

#### 3. Operational Profile

Company operates Hotel Lake view Ashok.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2.31	2.17	2.04
Net Profit/Loss(-)	-0.21	-0.10	-0.11
Net Worth	-0.84	-2.45	-2.32
Paid up capital	1.60	1.60	1.60
Share of Holding Co.	0.82	0.82	0.82

### Pondicherry Ashok Hotel Corp. Ltd. (PAHCL)

#### 1. Company Profile

PAHCL was incorporated on 16.6.1986 under the Companies Act, 1956 as a Joint Venture of ITDC Ltd. and Government of Pondicherry through PIPDTC, a state Government undertaking with an objective to promote and develop tourism in Pondicherry. PAHCL is an uncategorised PSE in Tourist Services sector under the administrative control of M/o Tourism with its registered and corporate office at Union Territory of Pondicherry. PAHCL is a subsidiary of ITDC Ltd. wherein ITDC holds 51% equity.

#### 2. Industrial/Business Activities

PAHCL is one of the subsidiary joint venture enterprises providing services in the field of lodging and boarding through its beach resort hotel namely Hotel Pondicherry Ashok. The enterprise is driven by a workforce of 25 employees.

#### 3. Operational Profile

Company operates Hotel Pondicherry Ashok.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.14	1.18	0.59
Net Profit/Loss(-)	-0.09	-0.05	-0.22
Net Worth	-0.32	-0.21	-0.04
Paid up capital	0.60	0.60	0.60
Share of Holding Co.	0.31	0.31	0.31



## Ranchi Ashok Bihar Hotel Corp. Ltd. (RABHCL)

### 1. Company Profile

RABHCL was incorporated in the year 1983 under the Companies Act, 1956 as a joint venture of ITDC Ltd. and Bihar State Tourism Development Corp. Ltd. with an objective to promote tourism particularly in the state of Jharkhand. RABHCL is an uncategorized PSE in Tourist Services sector under the administrative control of M/o Tourism having its registered office at Patna in Bihar and corporate office at Ranchi, Jharkhand. RABHCL is a subsidiary of ITDC Ltd. wherein ITDC holds 51% equity.

### 2. Industrial/Business Activities

RABHCL is one of the subsidiary joint venture enterprises providing services in the field of lodging and boarding through its one hotel in Ranchi, Jharkhand. The enterprise is driven by a workforce of 49 employees as on 31.3.2005.

### 3. Operational Profile

Company operates Hotel Ranchi Ashok at Ranchi.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.83	1.96	1.71
Net Profit/Loss(-)	-0.02	0.13	-0.16
Net Worth	-2.89	-2.90	-2.92
Paid up capital	0.72	0.72	0.72
Share of Holding Co.	0.37	0.37	0.37

## Utkal Ashok Hotel Corp. Ltd. (UAHCL)

### 1. Company Profile

UAHCL was incorporated in the year 1983 under the Companies Act, 1956 with an objective to promote domestic tourism and to have a close coordination between the central and the state efforts to disperse benefits of tourism and to relieve the direct strains on budgetary resources of the Center and States by eliminating duplicate efforts. UAHCL is an uncategorized PSE in Tourist Service Sector under the administrative control of M/o Tourism having its registered and corporate office at Puri, Orissa. UAHCL is a subsidiary of ITDC Ltd. wherein ITDC holds 51% equity.

### 2. Industrial/Business Activities

UAHCL is one of the subsidiary enterprises providing services in the field of Hotel business (accommodation and catering) through its one operating hotel at Puri, Orissa. The enterprise is driven by a workforce of 55 employees.

### 3. Operational Profile

The company operates Hotel Nilachal Ashok.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.08	0.32	0.39
Net Profit/Loss(-)	-1.08	-1.16	-1.12
Net Worth	-6.75	-5.68	-4.51
Paid up capital	4.80	4.80	4.80
Share of Holding Co.	2.45	2.45	2.45

### 5. Key Performance Factors

- The performance of the company has deteriorated due to drop in room sales and food and beverage sales due to disconnection of power w.e.f. 21.01.2004 till date.

The were 9 enterprises in the public sector as on 31.3.2005 which were engaged in rendering Financial Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	Export Credit Guarrantee Corpn. of India Ltd.	1957
2.	Rural Electrification Corpn. Ltd.	1969
3.	Housing and Urban Dev. Corpn. Ltd.	1970
4.	National Film Dev. Corpn. Ltd.	1975
5.	Power Finance Corporation Ltd.	1986
6.	Indian Railway Finance Corporation Ltd.	1986
7.	Indian Renewable Energy Devt. Agency Ltd.	1987
8.	Balmer Lawrie Investments Ltd.	2001
9.	Kumarakuppa Frontier Hotels Ltd.	2001

2. The enterprises falling in this group are mainly engaged in rendering financial services such as lending and debt services.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	Power Finance Corporation Ltd.	984.12
2.	Rural Electrification Corpn. Ltd.	781.36
3.	Indian Railway Finance Corporation Ltd.	404.77
4.	Housing and Urban Dev. Corpn. Ltd.	396.77
5.	Export Credit Guarantee Corpn. of India Ltd.	76.14
6.	Indian Renewable Energy Devt. Agency Ltd.	30.14
7.	Kumarakuppa Frontier Hotels Ltd.	4.83
8.	Balmer Lawrie Investments Ltd.	3.43
9.	National Film Dev. Corpn. Ltd.	-5.12
<b>Total Net Profit/Loss (-)</b>		<b>2676.71</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

Sl. No.	Name of the Enterprise	2004-05
1.	Power Finance Corporation Ltd.	385.00
2.	Rural Electrification Corpn. Ltd.	234.50
3.	Indian Railway Finance Corporation Ltd.	115.00
4.	Housing and Urban Dev. Corpn. Ltd.	80.71
5.	Export Credit Guarantee Corpn. of India Ltd.	15.23
6.	Indian Renwable Energy Devt. Agency Ltd.	6.10
7.	Kumarakuppa Frontier Hotels Ltd.	3.00
8.	Balmer Lawrie Investments Ltd.	2.22
<b>Total Dividend</b>		<b>841.76</b>

## 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	0.00
2.	Gross expenditure on Township	0.00
3.	Less : Rent receipt and other income	0.00
4.	Net expenditure on Township	0.00
5.	Social Overheads: Educational, Med. facilities, etc.	0.00
6.	Total Social Overheads	0.00
7.	No. of employees	3053
8.	Per capita expend. on Social Overheads (Rs.)	0.00
9.	No. of houses constructed	0
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	0

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

**FINANCIAL SERVICES**

**SUMMARISED BALANCE SHEET**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	764000	763900	763900
<b>I. SOURCES OF FUNDS</b>			
<b>(1) SHAREHOLDERS FUND</b>			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	504755	479425	440865
OTHERS	993	895	895
(B) SHARE APPLICATION MONEY	0	0	5000
(C) RESERVES & SURPLUS	1357492	1216108	1029581
TOTAL (A)+(B)+(C)	1863240	1696428	1476341
<b>(2) LOAN FUNDS</b>			
(A) SECURED LOANS	3261318	2877835	2319066
(B) UNSECURED LOANS	4899781	4613561	4237009
TOTAL (A)+(B)	8161099	7491396	6556075
(3) DEFERRED TAX LIABILITY	161138	131	13
TOTAL (1)+(2)+(3)	10185477	9187955	8032429
<b>II. APPLICATION FUNDS</b>			
<b>(1) FIXED ASSETS</b>			
(A) GROSS BLOCK	62310	60329	70605
(B) LESS: DEPRECIATION	38164	35260	39482
(C) NET BLOCK	24146	25069	31123
(D) CAPITAL WORK IN PROGRESS	1499	825	430
TOTAL (C)+(D)	25645	25894	31553
(2) INVESTMENTS	2346299	2002161	1790965
<b>(3) CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
(A) INVENTORIES	152	348	277
(B) SUNDRY DEBTORS	3161	2497377	2097877
(C) CASH & BANK BALANCES	667220	509253	370954
(D) OTHER CURRENT ASSETS	105711	193203	71336
(E) LOAN & ADVANCES	7615582	4540719	4185952
TOTAL (A+B+C+D+E)	8391826	7740900	6726396
<b>LESS: CURRENT LIABILITIES &amp; PROVN.</b>			
(A) CURRENT LIABILITIES	400833	393987	383687
(B) PROVISIONS	189122	217768	158157
TOTAL (A+B)	589955	611755	541844
NET CURRENT ASSETS	7801871	7129145	6184552
(4) DEFERRED REVENUE/PRE. EXPENDITURE	4079	4906	4496
(5) DEFERRED TAX ASSET	6495	25274	20863
(6) PROFIT & LOSS ACCOUNT (DR)	1088	575	0
TOTAL (1+2+3+4+5+6)	10185477	9187955	8032429

**FINANCIAL SERVICES**

**SUMMARISED PROFIT AND LOSS ACCOUNT**

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	1058921	1102836	980620
EXCISE DUTY	724	985	0
NET SALES	1058197	1101851	980620
OTHER INCOME/RECEIPTS	39303	26434	27082
ACCRETION/DEPLETION IN STOCKS	0	0	0
TOTAL	1097500	1128285	1007702
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	0	0	0
STORES & SPARES	2	19	56
POWER & FUEL	220	236	226
MANUFACTURING/DIRECT/OPERATING EXPENSES	46632	62660	12476
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	13830	13322	14370
OTHER EXPENSES	32011	32130	63039
PROVISIONS	18350	15254	31849
TOTAL	111045	123621	122016
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	986455	1004664	885686
DEPRECIATION	1371	5344	5500
DRE/PREL. EXPENSES WRITTEN OFF	1202	1652	2388
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	983882	997668	877798
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	16853	30056	57204
ON FOREIGN LOANS	23237	22191	26081
OTHERS	561054	562872	506622
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	601144	615119	589907
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	382738	382549	287891
TAX PROVISIONS	112038	83812	47473
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	270700	298737	240418
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	3029	-2653	-796
NET PROFIT/LOSS(-)	267671	301390	241214
DIVIDEND DECLARED	84176	69962	57742
DIVIDEND TAX	11325	8977	2259
RETAINED PROFIT	172170	222451	181213

**FINANCIAL SERVICES**

**MANAGEMENT RATIO**

DETAILS	2004-05	2003-04	2002-03
<b>GENERAL (RS. IN LAKHS)</b>			
INVESTMENT	8009983	7416543	6419271
CAPITAL EMPLOYED	7826017	7154214	6215675
NET WORTH	1858073	1690947	1471845
R AND D EXPENDITURE	0	0	0
<b>PERSONNEL</b>			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	3053	3082	3294
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	37750	36021	36354
<b>FINANCIAL RATIOS (%)</b>			
SALES : CAPITAL EMPLOYED	13.52	15.40	15.78
PBDITEP : CAPITAL EMPLOYED	12.60	14.04	14.25
PBITEP : CAPITAL EMPLOYED	12.57	13.95	14.12
PBITEP : SALES	92.98	90.54	89.51
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	20.60	22.62	19.56
NET PROFIT : NET WORTH	14.41	17.82	16.39
R AND D EXPENDITURE : SALES	0.00	0.00	0.00
SUNDRY DEBTORS : SALES (NO. OF DAYS)	1	827	781

## Balmer Lawrie Investments Ltd. (BLIL)

### 1. Company Profile

BLIL was incorporated on 20.9.2001 under the Companies Act, 1956 with an objective to facilitate disinvestment of IBP Co. Ltd., wherein the share holding of IBP Co. in Balmer Lawrie and Co. Ltd. was de-merged in favour of BLIL with effect from 15.10.2001. BLIL is a uncategorised PSE in Financial Services sector under the administrative control of M/o Finance, D/o Disinvestment having 59.68% Government holding with its registered and corporate office at Kolkata, West Bengal.

### 2. Industrial/Business Activities

BLIL is one of the holding enterprises providing a specific service i.e. to hold the equity shares of its subsidiary Balmer Lawrie and Co. Ltd. The equity shares of the company are under compulsory demat mode and the shares are listed in the stock exchange. The company does not have any employee of its own except its Company Secretary whose services were seconded from Balmer Lawrie & Co. Ltd.

### 3. Operational Profile

The company is neither engaged in any production activity nor provided any services. BLIL is registered with RBI as a Non-Banking Finance Company.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3.52	3.12	1.81
Net Profit/Loss(-)	3.43	2.86	1.21
Net Worth	34.80	33.91	33.05
Paid up capital	22.20	22.20	22.20
Share of Central Government	13.25	13.25	13.25

### 5. Key Performance Factors

- The only major income of the company is dividend received from its subsidiary, Balmer Lawrie & Co. Ltd.
- All services for the company in the nature of accounts, finance, taxation, legal, secretarial, administration etc. are obtained from Balmer Lawrie & Co. Ltd. under a service agreement.

## Export Credit Guarantee Corp. of India Ltd. (ECGC)

### 1. Company Profile

ECGC was incorporated on 20.7.1957 in the name of "Export Risk Insurance Corporation of India Ltd.", under the Companies Act, 1956 with an objective to support and strengthen the export promotion efforts of the country by issuing credit insurance covers to protect the exporters against non-realisation on account of commercial and political risk. ECGC is a schedule 'C' PSE in Financial Services sector under the administrative control of M/o Commerce and Industry, D/o Commerce having 100% Government holding with its registered and corporate office at Mumbai, Maharashtra.

### 2. Industrial/Business Activities

ECGC is one of the pioneering enterprises providing cost effective insurance and trade related services and extending financial guarantees to the exporters and banks respectively, through its 5 regional and 42 branch offices spread all over India. The enterprise is driven by a workforce of 622 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of services during (% Capacity Utilization)		
		2004-05	2003-04	2002-03
Premium	Rs. Cr.	476.13	445.48	374.78
Income				
Claims Paid	Rs. Cr.	352.13	449.26	437.0

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	476.13	587.04	330.26
Net Profit/Loss(-)	76.14	68.56	48.64
Net Worth	825.88	666.96	920.48
Paid up capital	600.00	500.00	440.00
Share of Central Government	600.00	500.00	440.00

### 5. Key Performance Factors

- During 2004-05, ECGC has recorded improvement in performance in profitability as compared to previous year.
- Company is market leader in the credit insurance business with almost 100% market share since inception.
- Company has 'Very Good' MOU rating during the year 2004-05.

## Housing & Urban Development Corp. Ltd. (HUDCO)

### 1. Company Profile

HUDCO was incorporated in the year 1970 under the Companies Act, 1956 with an objective to provide long-term finance for undertaking housing and urban development programmes in the country. HUDCO is a

Schedule-'A' PSE in Financial Services sector under the administrative control of M/o Urban Empowerment and Poverty Alleviation having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

HUDCO is one of the pioneering enterprises providing services in the field of financing housing schemes, infrastructure development, building technology, consultancy, research and training in Human settlements from its 66 offices spread all over India. It has emerged as the leading national techno-financing institution with the major objective of financing / encouraging the housing activities in the country thereby alleviating housing shortage of all groups in rural and urban areas. The enterprise is driven by a workforce of 1113 employees as on 31.3.2005.

### 3. Operational Profile

Till 31.3.2005, HUDCO has sanctioned 15437 projects involving total cost of Rs.1, 60,601 crore with a sanctioned loan of Rs.69,345 crore. Annual sanction during 2004-05 was Rs.13,861 crore.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2773.47	2742.27	2710.14
Net Profit/Loss(-)	396.77	332.44	266.54
Net Worth	3370.51	3217.71	2724.05
Paid up capital	2001.90	1898.60	1613.00
Share of Central Government	2001.90	1898.60	1613.00



## 5. Key Performance Factors

- Financial assistance are made available to agencies like State Housing Boards, Rural Housing Boards, Slum Clearance boards, Development Authorities, Improvement Trusts, Municipal Corporations, Primary Cooperative Societies, NGO's Private Developers, Joint Sector and individuals.
- Of the total 151.77 lakhs dwellings sanctioned by HUDCO, Urban dwellings constitute 57.34 lakhs as against 94.43 lakhs of rural dwellings. 84.24% dwellings were sanctioned to Economically Weaker Sections (EWS) during the year.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- Expansion of lending to housing and urban infrastructure/ housing delivery through expanded avenues with due regards to Profitability and Social Justice.

# Indian Railway Finance Corp. Ltd. (IRFC)

## 1. Company Profile

IRFC was incorporated on 12.12.1986 under the Companies Act, 1956 with an objective to raise financial resources to part finance the annual plan funding needs of the railways. IRFC is a Schedule-'B' PSE in Financial Services sector under the administrative control of M/o Railways having 100% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business Activities

IRFC is providing financial services by borrowing from the commercial markets, domestic as well as overseas to finance the acquisition of rolling stock assets to be leased to Indian Railways. The enterprise is driven by a workforce of 16 employees as on 31.3.2005.

## 3. Operational Profile

IRFC is the market-borrowing arm of the Railways. It has so far funded rolling stock assets worth Rs. 32,086 crore for the Indian Railways which constitutes approximately 65% of the Indian Railways' rolling stock fleet.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1827.23	1776.35	1797.68
Net Profit/Loss(-)	404.77	378.85	334.51
Net Worth	2392.91	2578.60	2323.96
Paid up capital	232.00	232.00	232.00
Share of Central Government	232.00	232.00	232.00

## 5. Key Performance Factors

- As a result of IRFC operations the incremental cost of lending to M/o Railways has come down from as high as 15% in 1996-97 to 6.20% in 2003-04 and further to 6.10% in 2004-05.
- Profit before tax has increased by more than 23%. The increase is mainly on account of other income to the extent of Rs.41.59 crore which includes a gain of Rs.29.36 crore on account of the maiden asset securitization. There is also a reduction in the interest expenditure.
- Company has 'Excellent' MOU rating during the year 2004-05.

## Indian Renewable Energy Dev. Agency Ltd. (IREDA)

### 1. Company Profile

IREDA was incorporated in the year 1987 under the Companies Act, 1956 with an objective to finance and promote investment in renewable energy sources. IREDA is a Schedule-'C' PSE in Financial Services sector under the administrative control of M/o Non conventional Energy sources having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

IREDA is one of the pioneering enterprises providing services to assist and develop technologies and infrastructure for new and renewable sources of energy area by extending financial assistance on soft term basis. The company has one financial Joint Venture namely MP Wind Farms Ltd. with an investment of 12 lakhs in equity. The enterprise is driven by a workforce of 127 employees as on 31.3.2005.

### 3. Operational Profile

Provides financial assistance and services for promotion of non conventional energy resources.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	241.03	237.91	235.80
Net Profit/Loss(-)	30.41	23.34	17.33
Net Worth	629.05	563.90	506.66
Paid up capital	375.35	325.35	285.35
Share of Central Government	375.35	325.35	285.35

### 5. Key Performance Factors

- IREDA took steps to prepay costlier loans and renegotiated with banks for reduced interest rates. These measures enabled the company to reduce the cost and became more competitive.
- During last three years the non-performing assets of the company in doubtful category increased from Rs.184.53 crore in 2002-03 to Rs. 232.24 crore in 2004-05.
- The company has issued 50 Lakhs shares @Rs.100 per share during the financial year 2004-05.
- Company has 'Good' MOU rating during the year 2004-05.

## Kumarakruppa Frontier Hotels Ltd. (KFH)

### 1. Company Profile

KFH was incorporated on 23.08.2001 under the Companies Act, 1956 with an objective to receive lands building and assets and liabilities of the hotel properties given on lease-cum-management contract, to administer the lease-cum-management contract and to receive lease payments from time to time. KFH is un-categorised CPSE in Financial Services sector under the administrative control of M/o Tourism having 89.80% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

The main and only activity of the company is to receive lease rent from Bharat Hotels for

the leased property. The enterprise is driven by a workforce of 4 employees as on 31.03.2005.

### 3. Operational Profile

The company has no business other than receiving lease payments.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.00	0.00	0.00
Net Profit/Loss(-)	4.83	0.00	0.00
Net Worth	10.11	0.00	0.00
Paid up capital	0.98	0.00	0.00
Share of Central Government	0.88	0.00	0.00

### 5. Key Performance Factors

- Most of its revenues (lease rentals) become a distributable net profit.

## National Film Development Corp. Ltd. (NFDC)

### 1. Company Profile

NFDC was incorporated in the year 1975 under the Companies Act, 1956 with an objective to plan, promote and organise an integrated and efficient development of the film industry in accordance with the National economic policy and objectives laid down by the Central Government from time to time. The objectives embody the spirit of service to the film industry and undertake to foster excellence in cinema and to develop the state-of-the-art infrastructure as well as quality software in the audio-visual and related fields.

NFDC is a schedule-'C'/ Mini-ratna PSE in Financial Services sector under the administrative control of M/o Information and Broadcasting having 100% Government holding with its registered and corporate office at Mumbai, Maharashtra.

### 2. Industrial / Business Activities

NFDC is one of the pioneering enterprises providing services in the field of financing / producing / distribution / export / import of quality films with socially relevant themes, creative and artistic excellence / experimental in form. The company also ensures the welfare of the Cine Artistes through the Cine Artistes Welfare Fund of India set up by the company. The company has three regional offices in Chennai, Delhi and Kolkata and four branch offices at Hyderabad, Trivandrum, Bangalore and Guwahati. The enterprise is driven by a workforce of 231 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of services during		
		2004-05	2003-04	2002-03
Export	Rs. Lakhs	133	141	172
Import	Rs. Lakhs	-	3	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	20.40	34.77	75.41
Net Profit/Loss(-)	-5.12	-8.31	-6.58
Net Worth	2.51	8.27	16.58
Paid up capital	14.00	14.00	14.00
Share of Central Government	14.00	14.00	14.00

## 5. Key Performance Factors

- The shortfall in turnover is attributed to scaling down of activities in respect of Television Free Commercial Time (FCT) marketing due to discontinuation of marketing of FCT in DD-1 Friday feature film slot owing to its commercial viability and competition in the service projects from new entrants.
- During the year 4 films were completed by the company.
- Company has 'Fair' MOU rating during the year 2004-05.

## 6. Strategic Issues

- With the changing trends of broadcasting the corporation is aiming towards the upgrading of its facilities with financial assistance from M/o Information & Broadcasting.
- During the year, 9 employees left the company after availing of VRS. Up-to 31.3.2005 total 12 employees have taken VRS.

# Power Finance Corporation Ltd. (PFC)

## 1. Company Profile

PFC was incorporated on 16.7.1986 under the Companies Act, 1956 with an objective to excel as a pivotal developmental financial institution in the power sector for the development of power and associate sectors

by channeling the resources and Financial Assistance for the development and creation of an economically sustainable Indian Power sector. PFC is a Schedule-'A' / Mini-ratna PSE in Financial Services sector under the administrative control of M/o Power having 100% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business Activities

PFC is one of the pioneering enterprises providing services in the field of extending financial assistance to power projects in the area of generation, transmission, distribution, system improvement etc. The enterprise is driven by a workforce of 270 employees.

## 3. Operational Profile

The product range of the company comprises of Rupee Term Loan, Foreign Currency Term Loan, Line of Credit, Suppliers Credit, Working Capital Loan, Bridge Loan, Bill discounting, Lease Finance, Debt Re-financing, Take out Financing, Financial Assistance to Equipment Manufacturers, Guarantees and Consultancy Services.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3040.38	3652.16	2621.50
Net Profit/Loss(-)	984.12	1606.99	1171.89
Net Worth	7536.05	6575.75	5332.02
Paid up capital	1030.45	1030.45	1030.45
Share of Central Government	1030.45	1030.45	1030.45

## 5. Key Performance Factors

- Regular interaction and feedback from borrowers ensures a fair assessment of the market trends and requirements.

## 6. Strategic Issues

- To be a dominant player in financing and developing sustainable and globally competitive power sector.
- Reduction in Non Performing Assets (NPA) is necessary for ensuring continuous growth.

## Rural Electrification Corp. Ltd. (REC)

### 1. Company Profile

REC was incorporated on 25.7.1969 under the Companies Act, 1956 with an objective to extend financial assistance for rural electrification schemes in the country. REC is a Schedule-‘A’ / Mini-ratna PSE in Financial Services sector under the administrative control of M/o Power having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

REC is one of the pioneering enterprises providing services in the field of financing projects / schemes of power generation, transmission, distribution, rural electrification, systems improvement, renovation and modernization of power plants in both public and private sectors. The enterprise is driven by a workforce of 669 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Amount Mobilized	Rs. Crore	8501	4014	4213	-
Disbursement	Rs. Crore	7885	6017	6607	-

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	2199.81	1984.89	2033.60
Net Profit/Loss(-)	781.36	609.17	578.60
Net Worth	3778.91	3264.37	2861.65
Paid up capital	780.60	780.60	780.60
Share of Central Government	780.60	780.60	780.60

### 5. Key Performance Factors

- REC reduced average cost of borrowing by raising funds from market at competitive rates, pre-paid high cost Govt. loans and pre-paid bondholders by exercising call options on bonds carrying higher interest rates.
- REC's debt instruments enjoy 'AAA' rating – the highest rating assigned by the rating agencies CRISIL, CARE & FITCH.
- Company has 'Excellent' MOU rating during the year 2004-05.

## 6. Strategic Issues

- Term loans becoming non-performing assets amounting to Rs. 662.12 crores as on 31.3.2005.
- During the year, 20 employees left the company out of which 6 availed of VRS, 9 retired on superannuation and 5 left on other grounds. Up-to 31.3.2005, total 217 employees have taken VRS.

There were 4 enterprises in the public sector as on 31.3.2005 which were engaged in rendering Telecommunication and Internet Services. The names of these enterprises along with their year of incorporation in chronological order are given below:

SI. No.	Name of Enterprise	Year of Incorporation
1.	Mahanagar Telephone Nigam Ltd.	1986
2.	Bharat Sanchar Nigam Ltd.	2000
3.	Millennium Telecom Ltd.	2000
4.	RailTel Corporation India Ltd.	2000

2. The enterprises falling in this group are mainly engaged in rendering Telecommunication and Internet Services.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprises which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

SI. No.	Name of Enterprise	2004-05
1.	Bharat Sanchar Nigam Ltd.	10183.29
2.	Mahanagar Telephone Nigam Ltd.	938.98
3.	Millennium Telecom Ltd.	0.66
4.	RailTel Corporation India Ltd.	-19.50
<b>Total Net Profit/Loss (-)</b>		<b>11103.43</b>

5. **Dividend** : The following enterprises declared dividend as per details given below:

(Rs. in crore)

SI. No.	Name of the Enterprise	2004-05
1.	Bharat Sanchar Nigam Ltd.	1175.00
2.	Mahanagar Telephone Nigam Ltd.	283.50
<b>Total Dividend</b>		<b>1458.50</b>

#### 6. Township and Social Overheads

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	0.00
2.	Gross expenditure on Township	0.00
3.	Less : Rent receipt and other income	0.00
4.	Net expenditure on Township	0.00
5.	Social Overheads: Educational, Med. facilities, etc.	0.00
6.	Total Social Overheads	0.00
7.	No. of employees	394431
8.	Per capita expend. on Social Overheads (Rs.)	0.00
9.	No. of houses constructed	0
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	0.0

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.

## TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY SERVICES

## SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	1940000	1940000	1940000
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	1308878	1301242	1286938
OTHERS	27851	27851	27662
(B) SHARE APPLICATION MONEY	0	7635	0
(C) RESERVES & SURPLUS	7063104	6021770	5228960
TOTAL (A)+(B)+(C)	8399833	7358498	6543560
(2) LOAN FUNDS			
(A) SECURED LOANS	2000	0	51000
(B) UNSECURED LOANS	837091	840769	803832
TOTAL (A)+(B)	839091	840769	854832
(3) DEFERRED TAX LIABILITY	361802	536681	503639
TOTAL (1)+(2)+(3)	9600726	8735948	7902031
II. APPLICATION FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	11920484	10972733	9801890
(B) LESS: DEPRECIATION	5016304	3979479	2947923
(C) NET BLOCK	6904180	6993254	6853967
(D) CAPITAL WORK IN PROGRESS	531496	638981	1032380
TOTAL (C)+(D)	7435676	7632235	7886347
(2) INVESTMENTS	59747	58070	57369
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	243236	243301	332009
(B) SUNDRY DEBTORS	840471	563388	612206
(C) CASH & BANK BALANCES	2448675	1415406	532239
(D) OTHER CURRENT ASSETS	23643	6961	61428
(E) LOAN & ADVANCES	1861745	1952645	1350317
TOTAL (A+B+C+D+E)	5417770	4181701	2888199
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	2009634	2011502	2212526
(B) PROVISIONS	1306554	1126386	790494
TOTAL (A+B)	3316188	3137888	3003020
NET CURRENT ASSETS	2101582	1043813	-114821
(4) DEFERRED REVENUE/PRE. EXPENDITURE	60	120	180
(5) DEFERRED TAX ASSET	0	0	72820
(6) PROFIT & LOSS ACCOUNT (DR)	3661	1710	136
TOTAL (1+2+3+4+5+6)	9600726	8735948	7902031



## TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY SERVICES

## SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
<b>INCOME</b>			
SALES/OPERATING INCOME	3907610	3778047	3110465
EXCISE DUTY	0	0	0
NET SALES	3907610	3778047	3110465
OTHER INCOME/RECEIPTS	313228	283516	82342
ACCRETION/DEPLETION IN STOCKS	0	0	0
TOTAL	4220838	4061563	3192807
<b>EXPENDITURE</b>			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	0	10195	0
STORES & SPARES	0	0	0
POWER & FUEL	122039	114486	105094
MANUFACTURING/DIRECT/OPERATING EXPENSES	716738	707183	520352
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	1026037	799697	770075
OTHER EXPENSES	509423	475260	459825
PROVISIONS	26403	56054	48463
TOTAL	2400640	2162875	1903809
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	1820198	1898688	1288998
DEPRECIATION	1024119	1043290	1041894
DRE/PREL. EXPENSES WRITTEN OFF	41	41	41
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	796038	855357	247063
<b>INTEREST</b>			
ON CENTRAL GOVERNMENT LOANS	0	0	0
ON FOREIGN LOANS	0	0	0
OTHERS	8227	13837	40818
LESS INTEREST CAPITALISED	733	1083	1081
CHARGED TO P & L ACCOUNT	7494	12754	39737
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	788544	842603	207326
TAX PROVISIONS	-199592	347104	157358
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	988136	495499	49968
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-122207	-215716	-182170
NET PROFIT/LOSS(-)	1110343	711215	232138
DIVIDEND DECLARED	145850	56475	53350
DIVIDEND TAX	20216	7308	3632
RETAINED PROFIT	944277	647432	175156

## TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY SERVICES

## MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	2160820	2162497	2130888
CAPITAL EMPLOYED	9005762	8037067	6739146
NET WORTH	8396112	7356668	6543244
R AND D EXPENDITURE	0	0	0
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	394431	401731	420437
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	21678	16589	15263
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	43.39	47.01	46.16
PBDITEP : CAPITAL EMPLOYED	20.21	23.62	19.13
PBITEP : CAPITAL EMPLOYED	8.84	10.64	3.67
PBITEP : SALES	20.37	22.64	7.94
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	9.39	11.45	3.17
NET PROFIT : NET WORTH	13.22	9.67	3.55
R AND D EXPENDITURE : SALES	0.00	0.00	0.00
SUNDRY DEBTORS : SALES (NO. OF DAYS)	79	54	72

## Bharat Sanchar Nigam Ltd. (BSNL)

### 1. Company Profile

BSNL was incorporated on 15.9.2000 under the Companies Act, 1956 with an objective to take over the business of providing services and network of erstwhile D/o Telecommunications along with all assets and liabilities, contractual rights and obligations. BSNL is a Schedule-‘A’ PSE in Telecommunication and IT Services sector under the administrative control of M/o Communication and Information Technology, D/o Telecommunications having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

BSNL is one of the largest enterprises providing all type of telecommunication services in 30-telecom circles spread all over India other than cities of Delhi and Mumbai. The enterprise is driven by a workforce of 339853 employees as on 31.3.2005.

### 3. Operational Profile

BSNL has a network of over 450 Lakhs lines covering 5000 towns with over 350 lakhs telephone connections.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	33450.04	31399.34	25293.15
Net Profit/Loss(-)	10183.29	5976.52	1444.45
Net Worth	72779.11	63018.33	55921.80
Paid up capital	12500.00	12500.00	12500.00
Share of Central Government	12500.00	12500.00	12500.00

### 5. Key Performance Factors

- Turnover and profitability has increased due to rapid expansion in the cellular and other value added operations.
- Company is having “Excellent” MOU rating during 2004-05.

## Mahanagar Telephone Nigam Ltd. (MTNL)

### 1. Company Profile

MTNL was incorporated in the year 1986 under the Companies Act, 1956 with an objective to take over the management, control and operation of Telecom Network at Mumbai and Delhi for its up-gradation and raise necessary financial resources for development needs of its area of operations. MTNL is a Schedule-‘A’ / Navaratna PSE in Telecommunications and Information Technology Services sector under the administrative control of M/o Communication and Information Technology, D/o Telecommunications having 56.25% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

MTNL is one of the pioneering enterprises providing services in the field of all type of Telecommunication services including Basic Telephone services, Cellular (GSM and CDMA), Mobile services, internet and value added services in Delhi and Mumbai through its 526 exchanges. It has two wholly owned subsidiaries namely Millennium Telecom Ltd and Mahanagar Telephone Mauritius Ltd. The company has one financial Joint Venture namely United Telecom Ltd. with a share of

26.68% along with VSNL, TCIL and NVPL (Local Partner in Nepal) to provide CDMA based basic service in Nepal. The enterprise is driven by a workforce of 54399 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Direct Exchange Lines (including WLL)	Million	4.21	6.57#	-
GSM Cellular	No.	8,81,696	-	-
Internet	No.	10,37,340	7,61,978	

# including WLL Fixed, WLL (M) & GSM

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	5592.39	6369.60	5806.53
Net Profit/Loss(-)	938.98	1150.47	877.16
Net Worth	10943.83	10327.63	9496.97
Paid up capital	630.00	630.00	630.00
Share of Central Government	354.37	354.37	354.38

### 5. Key Performance Factors

- The earning per share of the company has reduced from Rs.18.26 in 2003-04 to Rs.14.90 in 2004-05.
- In the past 19 years, the company has taken rapid strides to emerge as India's leading and one of Asia's largest telecom operating companies. Besides having a strong financial base, MTNL has achieved a customer base of over 5 million.
- The company has also been in the forefront of technology induction by

converting 100% of its telephone exchange network into the state-of-the-art digital mode.

- Company has 'Very Good' MOU rating during the year 2004-05.
- The Market price of the company's shares was between Rs.92.90 to Rs.170.05 during the year 2004-05 as against Rs.85 to Rs.157 during 2003-04.

### 6. Strategic Issues

- In the year 2005-06, the company would focus on widening the cellular and CDMA-based WLL customer base, introducing 3G services and achieving at least 5,00,000 broadband customers and rolling out of telecom services in Mauritius through its subsidiary.
- During the year, a total of 3233 employees left the company out of which 2015 employees have taken VRS and 1218 employees gone on account of superannuation.

## Millennium Telecom Ltd. (MTL)

### 1. Company Profile

MTL was incorporated on 22.11.2000 under the Companies Act, 1956 with an objective to provide Internet and Information Technology enabled services. MTL is an uncategorised PSE in Telecommunication and Information Technology Services sector under the administrative control of M/o Communication and Information Technology, D/o

Telecommunications having its registered and corporate office at Mumbai, Maharashtra. MTL is a 100% subsidiary of MTNL.

## 2. Industrial/Business Activities

MTL is one of the subsidiary enterprises providing services in the field of Internet and related value added services (ISDN, Multimedia, Paging etc.). The Enterprise is driven by a workforce of 9 employees as on 31.3.2005.

## 3. Operational Profile

MTL intends to be a Universal Telecom solution provider to meet the needs of the customers, both Telecom and its Applications, on a one stop basis through Service Level Agreements using Multi Service, Flexible, customized access supported by a strong billing system. It intends to roll out a router-based packetised telecom network and create facilities like Application Development Center, Internet Data Center, STP facilities and payment gateway. Presently, it has a category 'A' ISP licence and is in the process of application development and rolling out services.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.29	1.74	2.62
Net Profit/Loss(-)	0.66	0.91	0.93
Net Worth	5.06	4.32	1.43
Paid up capital	2.88	2.88	1.00
Share of Holding Co.	2.88	2.88	1.00

## 5. Key Performance Factors

- The earning per share of the company has reduced from Rs.24.04 in 2003-04 to Rs.2.28 in 2004-05.
- The company has signed MOUs for co-operation with West Bengal Electronics Limited and Karnataka State Electronics Limited. The company is in the process of signing further MOUs with Bihar State Electronics Corporation and Kerala State Electronics Corporation.

## RailTel Corp. of India Ltd. (RTCL)

### 1. Company Profile

RTCL was incorporated on 26.9.2000 under the Companies Act, 1956 with an objective to build a nation wide telecom multimedia network for laying optical fibre cable and to modernize Indian Railways communication system and to generate revenue through commercial operation of the system. RTCL is a Schedule-'A' PSE in Telecommunications and Information Technology Services sector under the administrative control of M/o Railways having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

RTCL is engaged in the business of laying Optic Fibre Cable network on the side of the railway track along with leasing of bandwidth, ISP and other services. The enterprise is driven by a workforce of 170 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Bandwith	Els	1233	190	50

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	32.38	9.79	2.35
Net Profit/Loss(-)	-19.50	-15.75	-1.16
Net Worth	233.12	216.40	12.24
Paid up capital	234.41	158.05	15.00
Share of Central Government	234.41	158.05	15.00

### 5. Key Performance Factors

- The company has obtained Infrastructure Provider-I (IP-I) , IP-II and Internet Service Provider (ISP) licenses in 2002.
- The company has first time signed MOU for the year 2005-06.

### 6. Strategic Issues

- RailTel have plans to complete the network spanning 40,000 Route Kms (RKms) by March, 2008.
- RailTel had signed an MOU with BSNL for using RailTel's OFC infrastructure at railway stations for providing rural telephony and continuous coverage of their Cell One mobile phones along with the track.

There were 11 enterprises in the public sector as on 31.3.2005 which were engaged in promotion of commerce, art, science, charity or other useful purposes as prescribed under section 25 of the Companies Act. The names of these enterprises along with their year of incorporation in chronological order are given below:

Sl. No.	Name of Enterprise	Year of Incorporation
1.	National Research Development Corpn. of India.	1953
2.	Artificial Limbs Mfg. Corpn. of India	1973
3.	India Trade Promotion Organisation	1976
4.	National Scheduled Caste Finance and Devp. Corpn.	1989
5.	National Backward Classes Finance and Development Corp.	1992
6.	National Minorities Development and Finance Corporation	1997
7.	National Safai Karamcharis Finance and Devpt. Corpn.	1997
8.	National Handicapped Finance and Devpt. Corpn.	2000
9.	Karnataka Trade Promotion Organisaion	2000
10.	Tamil Nadu Trade Promotion Organisation	2000
11.	National Scheduled Tribes Finance and Devp. Corpn.	2001

2. The enterprises falling in this group are mainly engaged in promotion of commerce, art, science, charity or other

useful purposes as prescribed under section 25 of the Companies Act.

3. The consolidated financial position, the working results and the important management ratios of these enterprises are appended.

4. **Net Profit/Loss** : The details of individual enterprise which earned net profit or sustained net loss (-) in ranking order are given below:

(Rs. in crore)

Sl. No.	Name of Enterprise	2004-05
1.	India Trade Promotion Organisation	55.22
2.	National Backward Classes Finance and Development Corp.	12.08
3.	National Scheduled Caste Finance and Development Corp.	10.15
4.	National Minorities Development and Finance Corp.	9.45
5.	National Scheduled Tribes Finance and Development Corp.	8.16
6.	National Safai Karamcharis' Finance and Dev. Corporation	4.11
7.	Tamil Nadu Trade Promotion Organisation	3.48
8.	Artificial Limbs Mfg. Corpn. of India	3.41
9.	National Handicapped Finance and Dev. Corp.	1.73
10.	National Research Development Corpn. of India	0.07
11.	Karnataka Trade Promotion Organisation	-0.16
<b>Total Net profit/Loss</b>		<b>107.7</b>

5. **Dividend** : During the year 2004-05, no company had declared dividend.

**6. Township and Social Overheads**

The operating results of these enterprises after setting off township maintenance and other social overheads such as maintenance of schools, medical facilities, social overheads and cultural subsidies etc. are given below:

(Rs. in crore)

Sl. No.	Particulars	2004-05
1.	Capital cost of Township	0.34
2.	Gross expenditure on Township	0.01
3.	Less : Rent receipt and other income	0.14
4.	Net expenditure on Township	-0.13
5.	Social Overheads: Educational, Med. facilities, etc.	1.41
6.	Total Social Overheads	1.28
7.	No. of employees	2114
8.	Per capita expend. on Social Overheads (Rs.)	6055.00
9.	No. of houses constructed	85
10.	No. of houses under construction	0
11.	Housing satisfaction (%)	4

7. To appreciate the performance of each enterprise falling in this group, the details about their financial position, working results and important management ratios for three years are given in Volume-III.



## SECTION 25 COMPANIES

## SUMMARISED BALANCE SHEET

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
AUTHORISED CAPITAL	333400	331600	331450
I. SOURCES OF FUNDS			
(1) SHAREHOLDERS FUND			
(A) PAID-UP CAPITAL			
CENTRAL GOVT.	145199	118816	117046
OTHERS	7029	5905	4305
(B) SHARE APPLICATION MONEY	7072	23291	20611
(C) RESERVES & SURPLUS	92583	75938	63878
TOTAL (A)+(B)+(C)	251883	223950	205840
(2) LOAN FUNDS			
(A) SECURED LOANS	418	0	1
(B) UNSECURED LOANS	3953	4610	5899
TOTAL (A)+(B)	4371	4610	5900
(3) DEFERRED TAX LIABILITY	47	7	7
TOTAL (1)+(2)+(3)	256301	228567	211747
II. APPLICATION FUNDS			
(1) FIXED ASSETS			
(A) GROSS BLOCK	13986	11230	9660
(B) LESS: DEPRECIATION	5288	4644	4059
(C) NET BLOCK	8698	6586	5601
(D) CAPITAL WORK IN PROGRESS	518	1661	876
TOTAL (C)+(D)	9216	8247	6477
(2) INVESTMENTS	2871	1188	5113
(3) CURRENT ASSETS, LOANS & ADVANCES			
(A) INVENTORIES	983	1144	929
(B) SUNDRY DEBTORS	3706	2452	2523
(C) CASH & BANK BALANCES	55785	48075	38505
(D) OTHER CURRENT ASSETS	3290	3453	3928
(E) LOAN & ADVANCES	190646	172832	162882
TOTAL (A+B+C+D+E)	254410	227956	208767
LESS: CURRENT LIABILITIES & PROVN.			
(A) CURRENT LIABILITIES	9587	7477	8311
(B) PROVISIONS	3541	4549	4337
TOTAL (A+B)	13128	12026	12648
NET CURRENT ASSETS	241282	215930	196119
(4) DEFERRED REVENUE/PRE. EXPENDITURE	49	47	52
(5) DEFERRED TAX ASSET	0	-50	-42
(6) PROFIT & LOSS ACCOUNT (DR)	2883	3205	4028
TOTAL (1+2+3+4+5+6)	256301	228567	211747

## SECTION 25 COMPANIES

## SUMMARISED PROFIT AND LOSS ACCOUNT

(Rs. in Lakhs)

PARTICULARS	2004-05	2003-04	2002-03
INCOME			
SALES/OPERATING INCOME	21705	22779	21146
EXCISE DUTY	40	31	0
NET SALES	21665	22748	21146
OTHER INCOME/RECEIPTS	4444	4657	4025
ACCRETION/DEPLETION IN STOCKS	-167	253	128
TOTAL	25942	27658	25299
EXPENDITURE			
PURCHASE OF FINISHED GOODS/ CONSUMPTION OF RAW MATERIALS	2000	1771	1476
STORES & SPARES	172	147	124
POWER & FUEL	489	276	376
MANUFACTURING/DIRECT/OPERATING EXPENSES	86	88	53
SALARY,WAGES AND BENEFITS/EMPLOYEE EXPENDITURE	5666	5254	5523
OTHER EXPENSES	6567	7591	6858
PROVISIONS	782	411	293
TOTAL	15762	15538	14703
PROFIT BEFORE DEP, INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA(PBDITEP)	10180	12120	10596
DEPRECIATION	645	563	478
DRE/PREL. EXPENSES WRITTEN OFF	13	6	2
PROFIT BEFORE INTEREST, TAXES, EXTRA- ORDINARY ITEMS & PPA (PBITEP)	9522	11551	10116
INTEREST			
ON CENTRAL GOVERNMENT LOANS	13	241	352
ON FOREIGN LOANS	0	0	0
OTHERS	21	20	4
LESS INTEREST CAPITALISED	0	0	0
CHARGED TO P & L ACCOUNT	34	261	356
PROFIT BEFORE TAX, EXTRA-ORDINARY ITEMS & PPA (PBTEP)	9488	11290	9760
TAX PROVISIONS	20	96	38
NET PROFIT/LOSS BEFORE EXTRA-ORDINARY ITEM	9468	11194	9722
NET EXTRA-ORDINARY ITEMS & PRIOR PERIOD ADJUSTMENT	-1302	56	325
NET PROFIT/LOSS(-)	10770	11138	9397
DIVIDEND DECLARED	0	0	0
DIVIDEND TAX	0	0	0
RETAINED PROFIT	10770	11138	9397

## SECTION 25 COMPANIES

## MANAGEMENT RATIO

DETAILS	2004-05	2003-04	2002-03
GENERAL (RS. IN LAKHS)			
INVESTMENT	159300	152622	147861
CAPITAL EMPLOYED	249980	222516	201720
NET WORTH	248951	220698	201760
R AND D EXPENDITURE	2	1	1
PERSONNEL			
EMPLOYEES(OTHER THAN CASUAL) (NOS)	2114	2120	2149
AVERAGE MONTHLY EMOLUMENTS PER EMPLOYEE(Rs)	22335	20653	21417
FINANCIAL RATIOS (%)			
SALES : CAPITAL EMPLOYED	8.67	10.22	10.48
PBDITEP : CAPITAL EMPLOYED	4.07	5.45	5.25
PBITEP : CAPITAL EMPLOYED	3.81	5.19	5.01
PBITEP : SALES	43.95	50.78	47.84
PROFIT BEFORE TAX & EP(PBTEP): NET WORTH	3.81	5.12	4.84
NET PROFIT : NET WORTH	4.33	5.05	4.66
R AND D EXPENDITURE : SALES	0.01	0.00	0.00
SUNDRY DEBTORS : SALES (NO. OF DAYS)	62	39	44

## Artificial Limbs Manufacturing Corp. of India (ALIMCO)

### 1. Company Profile

ALIMCO was incorporated in the year 1973 under the Companies Act, 1956 with an objective of benefiting the disabled persons to the maximum extent possible by manufacturing and supply of quality rehabilitation aids and appliances. ALIMCO is a Schedule-‘C’ PSE in section 25 companies group under the administrative control of M/o Social Justice and Empowerment having 100% Government holding with its registered and corporate office at Kanpur, Uttar Pradesh.

### 2. Industrial / Business Activities

ALIMCO is one of the pioneering enterprises engaged in the manufacturing of artificial limbs, components and rehabilitation aids and appliances for disabled persons through its one operating unit at Kanpur in U.P. It also has three auxiliary production centers situated at Bhubaneswar, Jabalpur and Bangalore. The company is in the process of establishing fourth auxiliary production centre at Chamalon, Punjab. The company also has three regional marketing centers one each at Delhi, Mumbai and Kolkata. The enterprise is driven by a workforce of 523 employees including 48 disabled personnel as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Production during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
No. of Aids and Appliances manufactured	Nos.	1336625	1264061	1129445	82.21%
Orthotic Lower	Nos.	341489	481485	549679	-
Tricycles	Nos.	66849	61412	1003	-
Crutches	Nos.	46915	86694	70572	-
Wheel Chairs	Nos.	22388	25168	15768	-
Hearing Aids	Nos.	14900	39800	29347	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	48.71	47.18	46.71
Net Profit/Loss(-)	3.41	8.09	8.02
Net Worth	-3.81	-7.21	-15.30
Paid up capital	1.96	1.97	1.97
Share of Central Government	1.96	1.97	1.97

### 5. Key Performance Factors

- The variation in financial performance is attributed to increase in raw material cost mainly due to hike in price of steel and steel based components. However, despite increase in raw material cost, the company has not increased the selling price of products, keeping in view of social motives of providing Aids and Appliances to needy and disabled persons at reasonable cost.
- ALIMCO is an ISO 9001 : 2000 company.
- The company has been conferred with Defence Technology Spinoff Award for the year 2004 for successful absorption of technology for production of Standard Modular Floor Reaction Orthosis (SMFRO).
- During the year, 6 new products namely Light Weight Foldable Stretcher, Electrical Hand, Myo-Electric Hand, Solar Battery Charger for Hearing Aid, Wheel Chair Tubular Folding, Size-II and Body Level Hearing Aid with Tele-Coil facility have been taken up for design and development.

- The company has 'Excellent' MOU rating during the year 2004-05

## 6. Strategic Issues

- The corporation has exported its products to Bangladesh, Sri Lanka, Bhutan, Afghanistan, Cambodia, UAE, Angola, Ghana, Uzbekistan, Tanzania, Nepal, Israel etc. in the past. The international agencies such as International Red Cross Society, UNICEF and WHO have been patronizing ALIMCO products and placing orders for supply to their projects / programmes undertaken by them in developing countries. However, during last three years total value of exports from the company have come down to Rs.7.72 lakhs in 2004-05 as compared to Rs.48.80 lakhs in 2002-03.

# India Trade Promotion Organisation (ITPO)

## 1. Company Profile

ITPO was incorporated on 30.12.1976 under the Companies Act, 1956 as Trade Fair Authority of India (TFAI) with an objective to amalgamate three organizations of the Government viz., India International Trade Fair Organisation, Directorate of Exhibition and Commercial Publicity and Indian Council of Trade Fair and Exhibitions. Subsequently, Trade Development Authority, a society under M/o Commerce and Industry was also merged with TFAI on 1.1.1992 and ITPO was formed with effect from 16.4.1992. ITPO is a Schedule-'B' PSE in Section 25 Companies group under the administrative control of M/o Commerce and Industry, D/o Commerce having 100% Government holding with its registered and corporate office at New Delhi.

## 2. Industrial / Business Activities

ITPO is one of the pioneering enterprises providing services in the field of trade fairs in India and abroad to increase India's exports by providing trade information and facilitate commerce / trade. The company has three regional and five foreign offices. It has three subsidiaries namely Karnataka Trade Promotion Organisation, Tamil Nadu Trade Promotion Organisation and West Bengal Trade Promotion Organisation. The company has one financial Joint Venture namely National Center for Trade Information with an equity share of 50% with National Informatics Center. The enterprise is driven by a workforce of 1208 employees as on 31.03.2005.

## 3. Operational Profile

Major Services	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Events	No.	-	13	25

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
<b>Turnover</b>	94.82	103.81	88.64
<b>Net Profit/Loss(-)</b>	55.22	40.03	21.92
<b>Net Worth</b>	361.36	293.45	253.32
<b>Paid up capital</b>	0.25	0.25	0.25
<b>Share of Central Government</b>	0.25	0.25	0.25

## 5. Key Performance Factors

- Organise trade development and promotion through specialized programmes such as Buyer-Seller Meets and coordination of business delegations.

## Karnataka Trade Promotion Organisation (KTPO)

### 1. Company Profile

KTPO was incorporated on 6.12.2000 under the Companies Act, 1956 as a joint venture between India Trade Promotion Organisation (ITPO) and Government of Karnataka with an objective to set up an exhibition complex at Bangalore, Karnataka. KTPO is an uncategoryed PSE in Section 25 Companies group under the administrative control of M/o Commerce and Industry, D/o Commerce having its registered and corporate office at Bangalore, Karnataka. KTPO is a subsidiary of India Trade Promotion Organisation (ITPO) which hold 52% equity of the company.

### 2. Industrial / Business Activities

KTPO is one of the ITPO and Karnataka State joint venture enterprise providing services in the field of trade exhibition. The enterprise is driven by a workforce of 12 employees as on 31.3.2005.

### 3. Operational Profile

The project being implemented by ITPO first and thereafter will be transferred to the company.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	0.00	0.00	0.00
Net Profit/Loss(-)	-0.16	-0.04	0.00
Net Worth	0.23	0.49	0.36
Paid up capital	0.50	0.50	0.50
Share of Holding Co.	0.26	0.26	0.26

## National Backward Classes Finance and Development Corp. (NBCFD)

### 1. Company Profile

NBCFD was incorporated on 13.1.1992 under the Companies Act, 1956 with an objective to promote economic and development activities for the benefit of members of backward classes living below double the poverty line. NBCFD is a Schedule-'C' PSE in section 25 companies sector under the administrative control of M/o Social Justice and Empowerment having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

NBCFD is one of the pioneering enterprises providing services in the field of disbursement of concessional loan to members of backward classes living below double the poverty line through its three regional offices operated through state channelising agencies at Kolkata, Mumbai and Chennai. The enterprise is driven by a workforce of 51 employees as on 31.03.2005.

### 3. Operational Profile

Major Services	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Loans	Rs. in Cr.	NA	131.09	-
Beneficiaries	No.	NA	86320	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	20.17	25.87	28.03
Net Profit/Loss(-)	12.08	18.91	23.36
Net Worth	590.93	560.12	537.01
Paid up capital	406.63	402.40	401.40
Share of Central Government	406.63	402.40	401.40

## 5. Key Performance Factors

- The variation in financial performance is attributed to general decline in rate of interest in Bank deposits and disbursement of more funds at concessional rate of interest out of liquid cash and bank balance, kept as deposit in previous year.
- Company has 'Excellent' MOU rating during the year 2004-05.

### **National Handicapped Finance & Dev. Corp. (NHFDC)**

#### 1. Company Profile

NHFDC was incorporated on 24.1.1997 under the Companies Act, 1956 with an objective to economic empowerment of persons of disability. NHFDC is a Schedule-'C' PSE in Section 25 Companies group under the administrative control of M/o Social Justice & Empowerment having 100% Govt. holding with its registered and corporate office at Faridabad, Haryana.

#### 2. Industrial / Business Activities

NHFDC is one of the pioneering enterprises providing services in the field of financial assistance for self-employment of the disabled persons through State Channelising Agencies. The enterprise is driven by a workforce of 20 employees as on 31.03.2005.

#### 3. Operational Profile

The financial assistance is provided through the State Channelising Agencies (SCAs) nominated by the concerned State Governments and Union Territory.

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	1.40	1.22	0.96
Net Profit/Loss(-)	1.73	4.33	2.62
Net Worth	81.96	81.51	64.65
Paid up capital	62.30	62.00	52.30
Share of Central Government	62.30	62.00	52.30

## 5. Key Performance Factors

- In the absence of detail information from company no performance factors are furnished.

### **National Minorities Development & Finance Corp. (NMDFC)**

#### 1. Company Profile

NMDFC was incorporated on 30.9.1994 under the Companies Act, 1956 with an objective to provide a special focus to economic development of minorities defined under National Minorities Commission Act 1992. NMDFC is a Schedule-'C' PSE in Section 25 Companies sector under the administrative control of M/o Social Justice and Empowerment having 82.48% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial / Business Activities

NMDFC is a national level apex financing body providing services in the field of concessional finance to the backward section amongst minorities living below double the poverty line for self employment

through 34 operational State Chanelising Agencies (SCA) in 24 States and two Union Territories and through a network of 144 NGOs across the country. The enterprise is driven by a workforce of 34 employees.

### 3. Operational Profile

Major Services	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Disbursements of loans	Rs.in Cr.	73.94	86.62	13.90

The major schemes implemented by NMDFC are Term Loan, Margin Money, Micro credit, Interest Free loan for promotion of self help groups, Revolving Fund scheme under Micro financing, Educational loan, Vocational training, Grand for skill / design development / Marketing Assistance scheme.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	13.75	11.42	10.32
Net Profit/Loss(-)	9.45	9.38	9.85
Net Worth	481.24	390.15	347.69
Paid up capital	399.75	299.80	279.80
Share of Central Government	329.71	241.26	237.26

### 5. Key Performance Factors

- Loan disbursed during the year 2004-05 are Rs. 139.01 crore as against Rs. 86.62 crore during 2003-04. Total amount of loans disbursed are above Rs. 700 crores for about 3 lakh beneficiaries up to 31.3.2005.
- The overall recovery rate of the company is around 90%.

- The company in general operates within the framework of guidelines provided by the Government of India.
- Company has 'Excellent' MOU rating during the year 2004-05.

### 6. Strategic Issue

- Profitability of the company is very poor. Net profit of the company is only about 2.44% of the paid up capital due to socio-economic nature of the schemes launched by the company.
- Recovery of the loan may further be improved.

## National Research Development Corp. (NRDC)

### 1. Company Profile

NRDC was incorporated on 31.12.1953 under the Companies Act, 1956 with an objective to promote, develop and commercialise new technologies. NRDC is a Schedule-'C' PSE in section 25 companies sector under the administrative control of M/o Science and Technology, D/o Scientific and Industrial Research having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial/Business Activities

NRDC is one of the pioneering enterprises providing technical, commercial and financial measures needed for closing gaps in the "innovation chain" through which an idea, invention or process is converted into a



product in the market such as licensing in technology, Intellectual property right (IPR) etc. The enterprise is driven by a workforce of 99 employees as on 31.3.2005.

### 3. Operational Profile

Major Products	Unit	Value of Services during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
Royalty from Licensing	Rs. in Cr.	233	224	1.38	56.42
Beneficiaries	No.	48	25	29	-

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	3.40	3.57	3.50
Net Profit/Loss(-)	0.07	0.12	0.06
Net Worth	9.16	8.97	8.73
Paid up capital	4.42	4.42	4.42
Share of Central Government	4.42	4.42	4.42

### 5. Key Performance Factors

- During the year the turnover and profitability have come down.
- During the year 42 new processes were assigned to the corporation for commercialisation from various R&D laboratories and universities.
- NRDC could evince interest in its technologies in several African nations. During 2004-05, it signed 5 major agreements for its services / technology transfer.
- The company has 'Very Good' MOU rating for the year 2004-05.

### 6. Strategic Issues

- The corporation has been identified as the agency to manage all matter connected with the intellectual property rights generated under the D/o Scientific & Industrial Research (DSIR) technology development projects.

## National Safai Karamcharis Finance & Development Corp. (NSKFDC)

### 1. Company Profile

NSKFDC was incorporated on 24.1.1997 under the Companies Act, 1956 with an objective to promote socio-economic upliftment of Safai Karamcharis by way of providing financial assistance for pursuing professional and technical education and to provide technical and professional training, quality control and technology upgradation for carrying out sanitation works. NSKFDC is a Schedule-'C' PSE in Section 25 Companies sector under the administrative control of M/o Social Justice and Empowerment having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

NSKFDC is one of the pioneering enterprises providing services in the field of financial assistance to the Safai Karamcharis and their dependents for establishing income generating viable projects through State Channelling Agencies nominated by State Govt. / UTs. The enterprise is driven by a workforce of 6 employees as on 31.03.2005.

### 3. Operational Profile

Major Services	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Disbursements of Loans	Rs. in Cr.	NA	33.96	40.04
Beneficiaries Covered	No.	NA	6870*	25809

\* The target group has shown more interest in term loan instead of MCF with the result the schemes cost is high & beneficiaries nos. were reduced in the year 2003-04.

### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	4.75	4.41	4.47
Net Profit/Loss(-)	4.11	4.35	3.78
Net Worth	150.28	126.18	111.82
Paid up capital	111.76	101.76	101.76
Share of Central Government	111.76	101.76	101.76

### 5. Key Performance Factors

- Funds are provided generally by way of equity every year through budgetary support. It is necessary that there should be efficient system of appraisal of income generating viable projects and timely recovery of loans to have maximum coverage of Safai Karamcharis.

### 6. Strategic Issue

- The company has made a plan for disbursement of loan of Rs.46 crore to cover 19200 beneficiaries for the year 2005-06.

## National Schedule Castes Finance & Development Corp. (NSCFDC)

### 1. Company Profile

NSCFDC was incorporated on 8.2.1989 under the Companies Act, 1956 as National SC and ST Finance and Development Corporation, which was later bifurcated into two corporations one for SCs and another for STs with an objective to exclusively work for the economic development activities of the people belonging to SC categories living below double the poverty line limit. NSCFDC is a Schedule-‘C’ PSE in Section 25 Companies sector under the administrative control of M/o Social Justice and Empowerment having 100% Government holding with its registered and corporate office at New Delhi.

### 2. Industrial / Business Activities

NSCFDC is one of the pioneering enterprises providing services in the field of concessional financial assistance to the people belonging to SC categories through income generating schemes. The enterprise is driven by a workforce of 87 employees as on 31.3.2005.

### 3. Operational Profile

The company is providing concessional loans throughout India to the people of Scheduled Caste categories. As on 31.3.2005, NSCFDC has sanctioned 3676 schemes costing Rs.2154.34 crore with its share of Rs.1442.36 crore to its SCAs for covering 512053 SC beneficiaries and disbursed Rs.1238.55 crore to the implementing agencies for implementing the schemes.

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	14.74	15.80	16.23
Net Profit/Loss(-)	10.15	11.45	12.83
Net Worth	483.82	452.57	441.12
Paid up capital	324.20	314.10	314.10
Share of Central Government	324.20	314.10	314.10

#### 5. Key Performance Factors

- The financial assistance is provided through the State Channelising Agencies (SCAs) nominated by the concerned State Governments and Union Territories.
- The cumulative recovery of the corporation from the SCAs as on 31.3.2005 was 88.95%.

### National Scheduled Tribes Finance & Development Corp. (NSTFDC)

#### 1. Company Profile

NSTFDC was incorporated on 10.4.2001 by bifurcating erstwhile National SCs and STs Finance and Development Corporation under the Companies Act, 1956 with an objective to work for the economic development of Scheduled Tribes. NSTFDC is a Schedule-‘C’ PSE in Section 25 companies sector under the administrative control of M/o Tribal Affairs having 100% Government holding with its registered and corporate office at New Delhi.

#### 2. Industrial/Business Activities

NSTFDC is one of the enterprises providing

concessional financial assistance and grants for viable income generating schemes / projects through the State Channelising Agencies (SCA) nominated by respective State / UT Govt. for the economic development of scheduled tribe persons having annual family income below double the poverty line income limit. The enterprise is driven by a workforce of 54 employees as on 31.3.2005.

#### 3. Operational Profile

Major Services	Unit	Value of Services during		
		2004-05	2003-04	2002-03
Disbursements of Loans	Rs. in Cr.	NA	35.73	42.16

#### 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	7.49	8.37	7.65
Net Profit/Loss(-)	8.16	10.11	10.70
Net Worth	317.01	288.84	265.24
Paid up capital	210.50	60.00	57.00
Share of Central Government	210.50	60.00	57.00

#### 5. Key Performance Factors

- Funds are provided generally by way of equity every year through budgetary support. It is necessary that there should be efficient system of appraisal of income generating viable projects and timely recovery of loans to have maximum coverage of scheduled tribe persons.

# Tamil Nadu Trade Promotion Organisation (TNTPO)

## 1. Company Profile

TNTPO was incorporated in the year 2000 as a Joint venture between India Trade Promotion Organisation (ITPO) and Tamilnadu Government through Tamilnadu Industrial Development Corp. (TIDCO) under the Indian Companies Act, 1956 with an objective to promote, organise and participate in industrial trade and other fair or exhibitions in India and abroad and to take all measures for promotion of Indian Industry trade and enhance its global competitiveness. TNTPO is an uncategorised PSE in Section 25 Companies sector under the administrative control of M/o Commerce and Industry, D/o Commerce having its registered and corporate office at Chennai, Tami Nadu. The 49% shares are with TIDCO and 51% holding is with ITPO.

## 2. Industrial/Business Activities

TNTPO is one of the subsidiary Joint Venture enterprises providing services in the field of promotion of trade and industry by letting out exhibition halls and convention center to organise industrial Exhibitions, Trade fairs etc. The enterprise is driven by a workforce of 20 employees as on 31.3.2005.

## 3. Operational Profile

Major Services	Unit	Value of Service during			% of Sales/ Turnover in 2004-05
		2004-05	2003-04	2002-03	
No. of Exhibitions	No.	45	33	28	100%

## 4. Major Financial Highlights

Particulars	Performance during (Rs. in crore)		
	2004-05	2003-04	2002-03
Turnover	7.42	5.83	4.95
Net Profit/Loss(-)	3.48	4.65	0.83
Net Worth	17.33	11.91	2.96
Paid up capital	0.01	0.01	0.01
Share of Holding Co.	0.00	0.00	0.00

## 5. Key Performance Factors

- Chennai Convention Center was inaugurated on 1.11.2004. Booking of events in the convention center was very encouraging.